EQUITY RESEARCH - RESULTS FLASH

SUSCO SUSCO TB

THAILAND / OIL & GAS

BUY

TARGET PRICE THB3.50
CLOSE THB3.24
UP/DOWNSIDE +8.0%
TP vs CONSENSUS -4.1%

Back with a vengeance

- SUSCO posted a stronger 1Q22 NP of THB131m (+590% q-q, +32% y-y), mainly due to a higher MM and demand recovery.
- We project SUSCO's NP to sharply recover in 2022 onward, driven by the economic reopening and relaxation of the diesel price cap.
- Maintain BUY with our SoTP-based target price of THB3.50

A strong comeback in 1Q22

SUSCO posted a stronger 1Q22 net profit (NP) of THB131m, up 590% qq and 32% y-y, mainly due to a higher marketing margin (MM) and a demand recovery. The 1Q22 total sales volume rose to 274m litres (ml), up 11.6% q-q and 8.7% y-y, mainly due to the economic reopening and the demand recovery of jet fuel after the opening of the country. EBITDA rose to THB283m in 1Q22, up 102% q-q and 22% y-y, driven by the higher sales volume and MM. 1Q22 revenue jumped to THB7.3b, up 21% q-q and 57% y-y as a result of the higher average selling price (ASP) and higher sales volume.

Solid rebound in sales volumes

1Q22 revenue from oil sales (excluding other non-operating income) amounted to THB7.2b, up 21% q-q and 58% y-y, driven by 1) a higher sales volume in Thailand, with domestic sales revenue of THB4.6b in 1Q22 (+12% q-q, +52% y-y) due to the economic reopening and higher ASP; 2) higher revenue from export oil sales to Cambodia (+32% q-q, +63% y-y), Myanmar (+42% q-q, +71% y-y), Laos (+1.6x q-q, +159% y-y) and China. SUSCO's 1Q22 sales volume was 274ml (+12% q-q, +9% y-y), up from 246ml in 4Q21 and 252ml in 1Q21, including higher oil sales volumes from oil stations, wholesale sales, jet fuel sales, and export sales.

More growth to come

We project SUSCO's NP to sharply recover in 2022 onward, driven by 1) the economic reopening, both domestically and globally, which should gradually boost the oil demand for SUSCO's oil stations (diesel, gasoline), non-oil business (coffee), exports (jet fuel, gasoline, diesel) and aviation business (jet fuel); and 2) a higher MM after the Thai government relaxes its price cap policy for diesel at THB30/litre.

A good recovery and tourism play

We maintain BUY with our SoTP-based target price of THB3.50. We believe SUSCO is a unique and attractive downstream play in Thailand's energy sector thanks to its well-balanced business portfolio of earnings equally generated from its three units comprising oil stations, oil exports, and jet fuel sales, riding the expected demand recoveries in 2022-23.

KEY STOCK DATA

| Revenue 19,866 28,300 29,879 29,879 Net profit 234 303 365 393 EPS (THB) 0.21 0.28 0.33 0.36 vs Consensus (%) - (1.1) 4.1 - EBITDA 422 358 434 489 Core net profit 234 303 365 393 Core EPS (THB) 0.21 0.28 0.33 0.36 EPS growth (%) 7.3 29.6 20.5 7.9 Core P/E (x) 15.3 11.8 9.8 9.1 Dividend yield (%) - 2.5 3.1 2.5 EV/EBITDA (x) 8.9 8.3 5.5 3.8 Price/book (x) 1.0 0.9 0.8 0.7 Net debt/Equity (%) 4.9 (14.8) (26.3) (35.4) ROE (%) 6.7 8.1 8.7 8.5 | YE Dec (THB m) | 2021 | 2022E | 2023E | 2024E |
|--|---------------------|--------|--------|--------|--------|
| EPS (THB) 0.21 0.28 0.33 0.36 vs Consensus (%) - (1.1) 4.1 - EBITDA 422 358 434 489 Core net profit 234 303 365 393 Core EPS (THB) 0.21 0.28 0.33 0.36 EPS growth (%) 7.3 29.6 20.5 7.9 Core P/E (x) 15.3 11.8 9.8 9.1 Dividend yield (%) - 2.5 3.1 2.5 EV/EBITDA (x) 8.9 8.3 5.5 3.8 Price/book (x) 1.0 0.9 0.8 0.7 Net debt/Equity (%) 4.9 (14.8) (26.3) (35.4) | Revenue | 19,866 | 28,300 | 29,879 | 29,879 |
| vs Consensus (%) - (1.1) 4.1 - EBITDA 422 358 434 489 Core net profit 234 303 365 393 Core EPS (THB) 0.21 0.28 0.33 0.36 EPS growth (%) 7.3 29.6 20.5 7.9 Core P/E (x) 15.3 11.8 9.8 9.1 Dividend yield (%) - 2.5 3.1 2.5 EV/EBITDA (x) 8.9 8.3 5.5 3.8 Price/book (x) 1.0 0.9 0.8 0.7 Net debt/Equity (%) 4.9 (14.8) (26.3) (35.4) | Net profit | 234 | 303 | 365 | 393 |
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| Core EPS (THB) 0.21 0.28 0.33 0.36 EPS growth (%) 7.3 29.6 20.5 7.9 Core P/E (x) 15.3 11.8 9.8 9.1 Dividend yield (%) - 2.5 3.1 2.5 EV/EBITDA (x) 8.9 8.3 5.5 3.8 Price/book (x) 1.0 0.9 0.8 0.7 Net debt/Equity (%) 4.9 (14.8) (26.3) (35.4) | EBITDA | 422 | 358 | 434 | 489 |
| EPS growth (%) 7.3 29.6 20.5 7.9 Core P/E (x) 15.3 11.8 9.8 9.1 Dividend yield (%) - 2.5 3.1 2.5 EV/EBITDA (x) 8.9 8.3 5.5 3.8 Price/book (x) 1.0 0.9 0.8 0.7 Net debt/Equity (%) 4.9 (14.8) (26.3) (35.4) | Core net profit | 234 | 303 | 365 | 393 |
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| Dividend yield (%) - 2.5 3.1 2.5 EV/EBITDA (x) 8.9 8.3 5.5 3.8 Price/book (x) 1.0 0.9 0.8 0.7 Net debt/Equity (%) 4.9 (14.8) (26.3) (35.4) | EPS growth (%) | 7.3 | 29.6 | 20.5 | 7.9 |
| EV/EBITDA (x) 8.9 8.3 5.5 3.8 Price/book (x) 1.0 0.9 0.8 0.7 Net debt/Equity (%) 4.9 (14.8) (26.3) (35.4) | Core P/E (x) | 15.3 | 11.8 | 9.8 | 9.1 |
| Price/book (x) 1.0 0.9 0.8 0.7 Net debt/Equity (%) 4.9 (14.8) (26.3) (35.4) | Dividend yield (%) | - | 2.5 | 3.1 | 2.5 |
| Net debt/Equity (%) 4.9 (14.8) (26.3) (35.4) | EV/EBITDA (x) | 8.9 | 8.3 | 5.5 | 3.8 |
| | Price/book (x) | 1.0 | 0.9 | 0.8 | 0.7 |
| ROE (%) 6.7 8.1 8.7 8.5 | Net debt/Equity (%) | 4.9 | (14.8) | (26.3) | (35.4) |
| | ROE (%) | 6.7 | 8.1 | 8.7 | 8.5 |



| Share price performance | 1 Month | 3 Month | 12 Month |
|--------------------------------|---------|-------------|------------|
| Absolute (%) | 1.2 | (16.9) | (4.7) |
| Relative to country (%) | 7.0 | (10.9) | (5.5) |
| Mkt cap (USD m) | | | 93 |
| 3m avg. daily turnover (USD m) | | | 0.4 |
| Free float (%) | | | 62 |
| Major shareholder | Mr. N | longkol Sim | aroj (14%) |
| 12m high/low (THB) | | | 4.16/2.96 |
| Issued shares (m) | | | 1,100.01 |

Sources: Bloomberg consensus; FSSIA estimates



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| | 1Q21 | 4Q21 | | 1Q22 | | 2021 | 2022E | Chg. |
|---------------------|---------|---------|---------|---------|---------|----------|----------|---------|
| | (THB m) | (THB m) | (THB m) | (q-q %) | (y-y %) | (THB m) | (THB m) | (y-y %) |
| Revenue | 4,657 | 6,062 | 7,319 | 20.7 | 57.2 | 19,866 | 28,300 | 42.5 |
| Operating costs | (4,425) | (5,922) | (7,036) | 18.8 | 59.0 | (19,444) | (27,942) | 43.7 |
| EBITDA | 232 | 140 | 283 | 102.4 | 22.1 | 422 | 358 | (15.1) |
| EBITDA margin (%) | 5 | 2 | 4 | nm | nm | 2 | 1 | nm |
| Depn & amort. | (88) | (97) | (98) | 1.0 | 10.8 | (370) | (401) | 8.4 |
| EBIT | 143 | 43 | 185 | 331.0 | 29.1 | 52 | (43) | nm |
| Interest expense | (14) | (15) | (15) | (1.8) | 6.0 | (59) | (48) | (19.1) |
| Interest & invt inc | - | - | - | nm | nm | - | - | nm |
| Associates' contrib | (3) | (3) | (4) | 31.7 | 60.5 | (13) | (4) | (68.7) |
| Exceptional | | | | nm | nm | - | - | nm |
| Pretax profit | 126 | 24 | 166 | 583.2 | 31.0 | (21) | (95) | 360.2 |
| Tax | (27) | (5) | (35) | 560.9 | 27.9 | (65) | (81) | 24.5 |
| Tax rate (%) | 22 | 22 | 21 | (3.3) | (2.4) | (314) | (85) | (72.9) |
| Minority interests | - | - | - | nm | nm | - | - | nm |
| Net profit | 99 | 19 | 131 | 589.5 | 31.9 | 234 | 303 | 29.6 |
| Core net profit | 99 | 19 | 131 | 589.5 | 31.9 | 234 | 303 | 29.6 |
| EPS (THB) | 0.09 | 0.02 | 0.12 | 589.5 | 31.9 | 0.21 | 0.28 | 29.6 |
| Core EPS (THB) | 0.09 | 0.02 | 0.12 | 589.5 | 31.9 | 0.21 | 0.28 | 29.6 |

Sources: SUSCO; FSSIA estimates

Exhibit 2: 1Q22 revenue breakdown by geographical area

| | 1Q21 | 4Q21 | 1Q22 | Ch | ange |
|----------------|---------|---------|---------|---------|---------|
| | (THB m) | (THB m) | (THB m) | (q-q %) | (y-y %) |
| Thailand | 3,012 | 4,078 | 4,576 | 12.2 | 52.0 |
| Cambodia | 1,382 | 1,707 | 2,258 | 32.3 | 63.4 |
| Myanmar | 162 | 195 | 277 | 41.8 | 70.5 |
| Laos | 21 | 3 | 54 | 1,620.2 | 159.4 |
| China | 9 | 0 | 71 | nm | 678.5 |
| Total revenue* | 4,586 | 5,984 | 7,237 | 20.9 | 57.8 |

*Revenue from sales volume excl. other services Source: SUSCO

Exhibit 3: 1Q22 sales volume

| | 1Q21 | 4Q21 | 1Q22 | Ch | ange |
|-----------------------------|------------|------------|------------|---------|---------|
| | (m litres) | (m litres) | (m litres) | (q-q %) | (y-y %) |
| Sales volume (consolidated) | 252 | 246 | 274 | 11.6 | 8.7 |

Source: SUSCO

Financial Statements

Susco

| Profit and Loss (THB m) Year Ending Dec | 2020 | 2021 | 2022E | 2023E | 2024 |
|--|-----------------------|----------|----------|----------|---------------------|
| Revenue | 16,483 | 19,866 | 28,300 | 29,879 | 29,87 |
| Cost of goods sold | (14,868) | (18,180) | (26,230) | (27,637) | (27,642 |
| Gross profit | 1,615 | 1,686 | 2,070 | 2,242 | 2,23 |
| Other operating income | - | - | - | - | |
| Operating costs | (1,228) | (1,265) | (1,712) | (1,808) | (1,748 |
| Operating EBITDA | 387 | 422 | 358 | 434 | 48 |
| Depreciation | (352) | (370) | (401) | (433) | (464 |
| Goodwill amortisation | 0 | 0 | 0 | 0 | |
| Operating EBIT | 35 | 52 | (43) | 1 | 2 |
| Net financing costs | (52) | (59) | (48) | (39) | (39 |
| Associates | (5) | (13) | (4) | (4) | (4 |
| Recurring non-operating income | 290 | 306 | 474 | 500 | 51 |
| Non-recurring items | 0 | 0 | 0 | 0 | |
| Profit before tax | 273 | 298 | 383 | 462 | 49 |
| Tax | (55) | (65) | (81) | (97) | (104 |
| Profit after tax | 218 | 234 | 303 | 365 | 39 |
| Minority interests | 0 | 0 | 0 | 0 | |
| Preferred dividends | 0 | 0 | 0 | 0 | |
| Other items | - | - | - | - | |
| Reported net profit | 218 | 234 | 303 | 365 | 39 |
| Non-recurring items & goodwill (net) | 0 | 0 | 0 | 0 | |
| Recurring net profit | 218 | 234 | 303 | 365 | 39 |
| Per share (THB) | | | | | |
| Recurring EPS * | 0.20 | 0.21 | 0.28 | 0.33 | 0.3 |
| Reported EPS | 0.20 | 0.21 | 0.28 | 0.33 | 0.3 |
| DPS | 0.00 | 0.00 | 0.08 | 0.10 | 0.0 |
| Diluted shares (used to calculate per share data) | 1,100 | 1,100 | 1,100 | 1,100 | 1,10 |
| Growth | | | | | |
| Revenue (%) | (40.6) | 20.5 | 42.5 | 5.6 | |
| Operating EBITDA (%) | 14.9 | 8.9 | (15.1) | 21.1 | 12. |
| Operating EBIT (%) | (64.1) | 48.5 | nm | nm | 2,320. |
| Recurring EPS (%) | (43.9) | 7.3 | 29.6 | 20.5 | 7. |
| Reported EPS (%) | (43.9) | 7.3 | 29.6 | 20.5 | 7. |
| Operating performance | , | | | | |
| Gross margin inc. depreciation (%) | 7.7 | 6.6 | 5.9 | 6.1 | 5. |
| Gross margin of key business (%) | - | - | - | - | |
| Operating EBITDA margin (%) | 2.3 | 2.1 | 1.3 | 1.5 | 1. |
| Operating EBIT margin (%) | 0.2 | 0.3 | (0.2) | 0.0 | 0. |
| Net margin (%) | 1.3 | 1.2 | 1.1 | 1.2 | 1. |
| Effective tax rate (%) | 20.0 | 20.8 | 20.8 | 20.8 | 20. |
| Dividend payout on recurring profit (%) | - | - | 29.1 | 30.2 | 22. |
| Interest cover (X) | 6.3 | 6.0 | 9.0 | 12.8 | 13. |
| Inventory days | 12.9 | 9.2 | 8.5 | 9.7 | 10. |
| Debtor days | 17.8 | 11.9 | 10.1 | 11.6 | 13. |
| Creditor days | 25.8 | 20.0 | 20.7 | 23.9 | 24. |
| Operating ROIC (%) | 1.4 | 2.1 | (2.0) | 0.1 | 1. |
| ROIC (%) | 5.9 | 5.7 | 7.0 | 8.6 | 9. |
| ROE (%) | 6.2 | 6.7 | 8.1 | 8.7 | 8. |
| ROA (%) | 4.4 | 4.4 | 4.7 | 5.0 | 5. |
| | | | | | |
| * Pre exceptional, pre-goodwill and fully diluted | | | 2022E | 2023E | 2024 |
| * Pre exceptional, pre-goodwill and fully diluted Revenue by Division (THB m) | 2020 | 2021 | 20226 | | |
| | 2020 12,000 | | 21,409 | 22,980 | |
| Revenue by Division (THB m) | 12,000 | 12,981 | 21,409 | 22,980 | 22,97 |
| Revenue by Division (THB m) Sales in Thailand | | | | | 22,97 6,59 16 |

Sources: Susco; FSSIA estimates

Financial Statements

Susco

| Susco | | | | | |
|--|--------------------------------|--------------------------------|--------------------------|--------------------------|-------------|
| Cash Flow (THB m) Year Ending Dec | 2020 | 2021 | 2022E | 2023E | 2024 |
| Recurring net profit | 218 | 234 | 303 | 365 | 39 |
| Depreciation | 352 | 370 | 401 | 433 | 46 |
| Associates & minorities | 105 | 152 | 240 | 252 | 26 |
| Other non-cash items | 105 | 132 | 240 | 232 | 20 |
| | 159 | 204 | 143 | (117) | (16 |
| Change in working capital | | 9 59 | | (117) | (16 |
| Cash flow from operations | 834 | | 1,086 | 933 | 95 |
| Capex - maintenance | (170) | (167) | (195) | (210) | (22 |
| Capex - new investment | - | - | - | - | |
| Net acquisitions & disposals | - | - | - | - | |
| Other investments (net) | (38) | (59) | (106) | (91) | (7 |
| Cash flow from investing | (207) | (226) | (301) | (301) | (30 |
| Dividends paid | - | - | - | - | |
| Equity finance | 0 | 0 | 0 | 0 | |
| Debt finance | (152) | 41 | 170 | 0 | |
| Other financing cash flows | (457) | (716) | (367) | (60) | (8 |
| Cash flow from financing | (609) | (675) | (197) | (60) | (8 |
| Non-recurring cash flows | - | - | - | - | |
| Other adjustments | 0 | 0 | 0 | 0 | |
| Net other adjustments | 0 | 0 | 0 | 0 | |
| Movement in cash | 18 | 58 | 588 | 572 | 56 |
| Free cash flow to firm (FCFF) | 678.52 | 792.37 | 833.41 | 670.57 | 690.9 |
| Free cash flow to equity (FCFE) | 18.38 | 58.23 | 588.41 | 571.61 | 563.9 |
| | | | | | |
| Per share (THB) | | ^ | ^ | 22: | |
| FCFF per share | 0.62 | 0.72 | 0.76 | 0.61 | 0.6 |
| FCFE per share | 0.02 | 0.05 | 0.53 | 0.52 | 0.5 |
| Recurring cash flow per share | 0.61 | 0.69 | 0.86 | 0.95 | 1.0 |
| Balance Sheet (THB m) Year Ending Dec | 2020 | 2021 | 2022E | 2023E | 2024 |
| angible fixed assets (gross) | 3,302 | 3,493 | 3,693 | 3,893 | 4,09 |
| ess: Accumulated depreciation | (1,627) | (1,627) | (2,028) | (2,460) | (2,92 |
| • | * ' ' | | | | |
| angible fixed assets (net) | 1,675 | 1,867 | 1,666 | 1,433 | 1,1 |
| ntangible fixed assets (net) | 63 | 55 | 55 | 55 | |
| ong-term financial assets | - | - | - | - | _ |
| nvest. in associates & subsidiaries | 848 | 844 | 844 | 844 | 84 |
| Cash & equivalents | 302 | 360 | 948 | 1,520 | 2,0 |
| VC receivable | 594 | 706 | 867 | 1,037 | 1,2 |
| nventories | 416 | 498 | 718 | 756 | 7 |
| Other current assets | 53 | 232 | 331 | 350 | 3 |
| Current assets | 1,365 | 1,796 | 2,864 | 3,663 | 4,3 |
| Other assets | 2,051 | 2,232 | 2,232 | 2,232 | 2,2 |
| Total assets | 6,001 | 6,794 | 7,661 | 8,227 | 8,6 |
| Common equity | 3,454 | 3,526 | 3,941 | 4,397 | 4,8 |
| Minorities etc. | 0 | 0 | 0 | 0 | |
| Total shareholders' equity | 3,454 | 3,526 | 3,941 | 4,397 | 4,80 |
| ong term debt | 234 | 221 | 51 | 51 | |
| Other long-term liabilities | 1,137 | 1,321 | 1,321 | 1,321 | 1,3 |
| ong-term liabilities | 1,371 | 1,543 | 1,372 | 1,372 | 1,3 |
| VC payable | 770 | 1,220 | 1,760 | 1,855 | 1,8 |
| Short term debt | 341 | 312 | 312 | 312 | 3 |
| Other current liabilities | 66 | 193 | 275 | 291 | 2 |
| Current liabilities | 1,176 | 1,725 | 2,348 | 2,458 | 2,4 |
| Total liabilities and shareholders' equity | 6,001 | 6,794 | 7,661 | 8,227 | 8,6 |
| · · | • | | | | - |
| Net working capital | 227 | 23 | (120) | (3) | 1 |
| nvested capital Includes convertibles and preferred stock which is bein | 4,864 | 5,021 | 4,677 | 4,561 | 4,4 |
| includes conventibles and preferred stock which is being | ig treated as debt | | | | |
| Per share (THB) | | | | | |
| look value per share | 3.14 | 3.21 | 3.58 | 4.00 | 4. |
| angible book value per share | 3.08 | 3.16 | 3.53 | 3.95 | 4. |
| Financial strength | | | | | |
| Net debt/equity (%) | 7.9 | 4.9 | (14.8) | (26.3) | (35 |
| let debt/total assets (%) | 4.5 | 2.5 | (7.6) | (14.1) | (19 |
| Current ratio (x) | 1.2 | 1.0 | 1.2 | 1.5 | 1 |
| CF interest cover (x) | 1.4 | 2.0 | 13.2 | 15.7 | 15 |
| /aluation | 2020 | 2021 | 2022E | 2023E | 202 |
| | | | | | |
| Pocurring P/E (x) * | 16.4 | 15.3 16.5 | 11.8 12.7 | 9.8 10.6 | 9 |
| = :: | 477 | 10.5 | 12.7 | 10.6 9.8 | 9 |
| Recurring P/E (x) * Recurring P/E @ target price (x) * | 17.7 | | | | ę |
| Recurring P/E @ target price (x) * Reported P/E (x) | 16.4 | 15.3 | 11.8 | | |
| Recurring P/E @ target price (x) * Reported P/E (x) Dividend yield (%) | 16.4 - | 15.3 - | 2.5 | 3.1 | |
| Recurring P/E @ target price (x) * Reported P/E (x) Dividend yield (%) Price/book (x) | 16.4 - 1.0 | 15.3 - 1.0 | 2.5 0.9 | 3.1 0.8 | (|
| Recurring P/E @ target price (x) * Reported P/E (x) Dividend yield (%) Price/book (x) Price/tangible book (x) | 16.4 - 1.0 1.1 | 15.3 - 1.0 1.0 | 2.5 0.9 0.9 | 3.1 0.8 0.8 | (|
| Recurring P/E @ target price (x) * Reported P/E (x) Dividend yield (%) Price/book (x) Price/tangible book (x) EV/EBITDA (x) ** | 16.4 - 1.0 1.1 9.9 | 15.3 - 1.0 1.0 8.9 | 2.5 0.9 0.9 8.3 | 3.1 0.8 0.8 5.5 | 2 ((|
| Recurring P/E @ target price (x) * Reported P/E (x) Dividend yield (%) Price/book (x) Price/tangible book (x) | 16.4 - 1.0 1.1 | 15.3 - 1.0 1.0 | 2.5 0.9 0.9 | 3.1 0.8 0.8 | (|

Sources: Susco; FSSIA estimates

Susco

Corporate Governance report of Thai listed companies 2020

| EXCELLE | NT LEVEL | | | | | | | | | |
|---------|----------|-------------|--------|--------|--------|--------|--------|--------------|--------|------------|
| AV | ADVANC | AF | AIRA | AKP | AKR | ALT | AMA | AMATA | AMATAV | ANAN |
| ОТ | AP | ARIP | ARROW | ASP | BAFS | BANPU | BAY | BCP | BCPG | BDMS |
| EC | BEM | BGRIM | BIZ | BKI | BLA | BOL | BPP | BRR | BTS | BWG |
| | | | | | | | | | | |
| ENTEL | CFRESH | CHEWA | CHO | CIMBT | CK | CKP | CM | CNT | COL | COMAN |
| OTTO | CPALL | CPF | CPI | CPN | CSS | DELTA | DEMCO | DRT | DTAC | DTC |
| 8V6 | EA | EASTW | ECF | ECL | EGCO | EPG | ETE | FNS | FPI | FPT |
| SMART | GBX | GC | GCAP | GEL | GFPT | GGC | GPSC | GRAMMY | GUNKUL | HANA |
| | | | | | | | | | | |
| HARN | HMPRO | ICC | ICHI | III | ILINK | INTUCH | IRPC | IVL | JKN | JSP |
| JWD | K | KBANK | KCE | KKP | KSL | KTB | KTC | LANNA | LH | LHFG |
| .IT | LPN | MAKRO | MALEE | MBK | MBKET | MC | MCOT | METCO | MFEC | MINT |
| MONO | MOONG | MSC | MTC | NCH | NCL | NEP | NKI | NOBLE | NSI | NVD |
| | OISHI | ORI | ОТО | PAP | PCSGH | PDJ | PG | | PLANB | PLANET |
| NYT | | | | | | | | PHOL | | |
| PLAT | PORT | PPS | PR9 | PREB | PRG | PRM | PSH | PSL | PTG | PTT |
| PTTEP | PTTGC | PYLON | Q-CON | QH | QTC | RATCH | RS | S | S & J | SAAM |
| SABINA | SAMART | SAMTEL | SAT | SC | SCB | SCC | SCCC | SCG | SCN | SDC |
| SEAFCO | SEAOIL | SE-ED | SELIC | SENA | SIRI | SIS | SITHAI | SMK | SMPC | SNC |
| | | | | | | | | | | |
| SONIC | SORKON | SPALI | SPI | SPRC | SPVI | SSSC | SST | STA | SUSCO | SUTHA |
| SVI | SYMC | SYNTEC | TACC | TASCO | TCAP | TFMAMA | THANA | THANI | THCOM | THG |
| HIP | THRE | THREL | TIP | TIPCO | TISCO | TK | TKT | TTB | TMILL | TNDT |
| | | TOP | | | | TSC | | | | |
| ΓNL | TOA | | TPBI | TQM | TRC | | TSR | TSTE | TSTH | TTA |
| TTCL | TTW | TU | TVD | TVI | TVO | TWPC | U | UAC | UBIS | UV |
| /GI | VIH | WACOAL | WAVE | WHA | WHAUP | WICE | WINNER | TRUE | | |
| /ERY GO | OD LEVEL | | | | | | | | | |
| S | ABM | ACE | ACG | ADB | AEC | AEONTS | AGE | AH | AHC | AIT |
| | | | | | | | | | | |
| ALLA | AMANAH | AMARIN | APCO | APCS | APURE | AQUA | ASAP | ASEFA | ASIA | ASIAN |
| ASIMAR | ASK | ASN | ATP30 | AUCT | AWC | AYUD | В | BA | BAM | BBL |
| BFIT | BGC | BJC | BJCHI | BROOK | BTW | CBG | CEN | CGH | CHARAN | CHAYO |
| CHG | CHOTI | CHOW | CI | CIG | CMC | COLOR | COM7 | CPL | CRC | CRD |
| | | | | | | | | | | |
| CSC | CSP | CWT | DCC | DCON | DDD | DOD | DOHOME | EASON | EE | ERW |
| ESTAR | FE | FLOYD | FN | FORTH | FSS | FTE | FVC | GENCO | GJS | GL |
| GLAND | GLOBAL | GLOCON | GPI | GULF | GYT | HPT | HTC | ICN | IFS | ILM |
| MH | INET | INSURE | IRC | IRCP | IT . | ITD | ITEL | J | JAS | JCK |
| | | | | | | | | | | |
| JCKH | JMART | JMT | KBS | KCAR | KGI | KIAT | KOOL | KTIS | KWC | KWM |
| _&E | LALIN | LDC | LHK | LOXLEY | LPH | LRH | LST | M | MACO | MAJOR |
| MBAX | MEGA | META | MFC | MGT | MILL | MITSIB | MK | MODERN | MTI | MVP |
| NETBAY | NEX | NINE | NTV | NWR | occ | OGC | OSP | PATO | PB | PDG |
| PDI | PICO | PIMO | PJW | PL | PM | PPP | PRIN | PRINC | PSTC | PT |
| | | | | | | | | | | |
| QLT | RCL | RICHY | RML | RPC | RWI | S11 | SALEE | SAMCO | SANKO | SAPPE |
| SAWAD | SCI | SCP | SE | SEG | SFP | SGF | SHR | SIAM | SINGER | SKE |
| SKR | SKY | SMIT | SMT | SNP | SPA | SPC | SPCG | SR | SRICHA | SSC |
| SSF | STANLY | STI | STPI | | SUN | SYNEX | | TAE | TAKUNI | TBSP |
| | | | | SUC | | | T | | | |
| CC | TCMC | TEAM | TEAMG | TFG | TIGER | TITLE | TKN | TKS | TM | TMC |
| ΓMD | TMI | TMT | TNITY | TNP | TNR | TOG | TPA | TPAC | TPCORP | TPOLY |
| ΓPS | TRITN | TRT | TRU | TSE | TVT | TWP | UEC | UMI | UOBKH | UP |
| JPF | UPOIC | UT | UTP | UWC | VL | VNT | VPO | WIIK | WP | XO |
| /UASA | ZEN | ZIGA | ZMICO | UVVC | ٧L | VIVI | VFO | VVIIIV | VVF | ^ U |
| J. IOA | ←! ¥ | LIGA | 2.0100 | | | | | | | |
| OOD LE | | | | | | | | | | |
| UP | Α | ABICO | AJ | ALL | ALUCON | AMC | APP | ARIN | AS | AU |
| 352 | BC | BCH | BEAUTY | BGT | BH | BIG | BKD | BLAND | BM | BR |
| BROCK | BSBM | BSM | BTNC | CAZ | CCP | CGD | CITY | CMAN | CMO | CMR |
| PT | CPW | CRANE | CSR | D | EKH | EP | ESSO | FMT | GIFT | GREEN |
| SSC | GTB | HTECH | HUMAN | IHL | INOX | INSET | IP | JTS | JUBILE | KASET |
| | | | | | | | | | | |
| CM | KKC | KUMWEL | KUN | KWG | KYE | LEE | MATCH | MATI | M-CHAI | MCS |
| MDX . | MJD | MM | MORE | NC | NDR | NER | NFC | NNCL | NPK | NUSA |
| CEAN | PAF | PF | PK | PLE | PMTA | POST | PPM | PRAKIT | PRECHA | PRIME |
| ROUD | PTL | RBF | RCI | RJH | ROJNA | RP | RPH | RSP | SF | SFLEX |
| | | | | | | | | | | |
| SGP | SISB | SKN | SLP | SMART | SOLAR | SPG | SQ | SSP | STARK | STC |
| SUPER | SVOA | TC | TCCC | THMUI | TIW | TNH | TOPP | TPCH | TPIPP | TPLAS |
| TI | TYCN | UKEM | UMS | VCOM | VRANDA | WIN | WORK | WPH | lange | |
| | | Description | | | | | | Score F | = | |
| | | Excellent | | | | | | 90-1 | | |
| | | | | | | | | | | |
| | | Very Good | | | | | | 80-8 70-7 | | |

The disclosure of the survey results of the Thai Institute of Directors Association ('IOD") regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of a company listed on the Stock Exchange of Thailand and the Market for Alternative Investment disclosed to the public and able to be accessed by a general public investor. The result, therefore, is from the perspective of a third party. It is not an evaluation of operation and is not based on inside information.

The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey results may be changed after that date. FSS International Investment Advisory Company Limited does not confirm nor certify the accuracy of such survey results.

* CGR scoring should be considered with news regarding wrong doing of the company or director or executive of the company such unfair practice on securities trading, fraud,

Source: Thai Institute of Directors Association (IOD); FSSIA's compilation

and corruption SEC imposed a civil sanction against insider trading of director and executive; ** delisted

Anti-corruption Progress Indicator 2020

| CERTIFIED | | | | | | | | | | |
|-----------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| 2S | ADVANC | Al | AIE | AIRA | AKP | AMA | AMANAH | AP | AQUA | ARROW |
| ASK | ASP | AYUD | В | BAFS | BANPU | BAY | BBL | BCH | BCP | BCPG |
| BGC | BGRIM | BJCHI | BKI | BLA | BPP | BROOK | BRR | BSBM | BTS | BWG |
| CEN | CENTEL | CFRESH | CGH | CHEWA | CHOTI | CHOW | CIG | CIMBT | CM | CMC |
| COL | COM7 | CPALL | CPF | CPI | CPN | CSC | DCC | DELTA | DEMCO | DIMET |
| DRT | DTAC | DTC | EASTW | ECL | EGCO | FE | FNS | FPI | FPT | FSS |
| FTE | GBX | GC | GCAP | GEL | GFPT | GGC | GJS | GPSC | GSTEEL | GUNKUI |
| HANA | HARN | HMPRO | HTC | ICC | ICHI | IFS | INET | INSURE | INTUCH | IRPC |
| ITEL | IVL | K | KASET | KBANK | KBS | KCAR | KCE | KGI | KKP | KSL |
| KTB | KTC | KWC | L&E | LANNA | LHFG | LHK | LPN | LRH | M | MAKRO |
| MALEE | MBAX | MBK | MBKET | MC | MCOT | MFC | MFEC | MINT | MONO | MOONG |
| MPG | MSC | MTC | MTI | NBC | NEP | NINE | NKI | NMG | NNCL | NSI |
| NWR | occ | OCEAN | OGC | ORI | PAP | PATO | РВ | PCSGH | PDG | PDI |
| PDJ | PE | PG | PHOL | PL | PLANB | PLANET | PLAT | PM | PPP | PPPM |
| PPS | PREB | PRG | PRINC | PRM | PSH | PSL | PSTC | PT | PTG | PTT |
| PTTEP | PTTGC | PYLON | Q-CON | QH | QLT | QTC | RATCH | RML | RWI | S & J |
| SABINA | SAT | SC | SCB | SCC | SCCC | SCG | SCN | SEAOIL | SE-ED | SELIC |
| SENA | SGP | SIRI | SITHAI | SMIT | SMK | SMPC | SNC | SNP | SORKON | SPACK |
| SPC | SPI | SPRC | SRICHA | SSF | SSSC | SST | STA | SUSCO | SVI | SYNTE |
| TAE | TAKUNI | TASCO | TBSP | TCAP | TCMC | TFG | TFI | TFMAMA | THANI | THCOM |
| THIP | THRE | THREL | TIP | TIPCO | TISCO | TKT | TTB | TMD | TMILL | TMT |
| TNITY | TNL | TNP | TNR | TOG | TOP | TPA | TPCORP | TPP | TRU | TSC |
| TSTH | TTCL | TU | TVD | TVI | TVO | TWPC | U | UBIS | UEC | UKEM |
| UOBKH | UWC | VGI | VIH | VNT | WACOAL | WHA | WHAUP | WICE | WIIK | XO |
| ZEN | TRUE | | | | | | | | | |
| DECLARE | D | | | | | | | | | |
| 7UP | ABICO | AF | ALT | AMARIN | AMATA | AMATAV | ANAN | APURE | B52 | BKD |
| ВМ | BROCK | BUI | СНО | CI | сотто | DDD | EA | EFORL | EP | ERW |
| ESTAR | ETE | EVER | FSMART | GPI | ILINK | IRC | J | JKN | JMART | JMT |
| JSP | JTS | KWG | LDC | MAJOR | META | NCL | NOBLE | NOK | PK | PLE |
| ROJNA | SAAM | SAPPE | SCI | SE | SHANG | SINGER | SKR | SPALI | SSP | STANLY |
| SUPER | SYNEX | THAI | TKS | TOPP | TRITN | TTA | UPF | UV | WIN | ZIGA |

Level

Certified

This level indicates practical participation with thoroughly examination in relation to the recommended procedures from the audit committee or the SEC's certified auditor, being a certified member of Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) or already passed examination to ensure independence from external parties.

Declared This level indicates determination to participate in the Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC)

Disclaimer:

The disclosure of the Anti-Corruption Progress Indicators of a listed company on the Stock Exchange of Thailand, which is assessed by Thaipat Institute, is made in order to comply with the policy and sustainable development plan for the listed companies of the Office of the Securities and Exchange Commission. Thaipat Institute made this assessment based on the information received from the listed company, as stipulated in the form for the assessment of Anti-corruption which refers to the Annual Registration Statement (Form 56-1), Annual Report (Form 56-2), or other relevant documents or reports of such listed company. The assessment result is therefore made from the perspective of Thaipat Institute that is a third party. It is not an assessment of operation and is not based on any inside information. Since this assessment is only the assessment result as of the date appearing in the assessment result, it may be changed after that date or when there is any change to the relevant information. Nevertheless, FSS International Investment Advisory Company Limited does not confirm, verify, or certify the accuracy and completeness of the assessment results.

Note: Companies participating in Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) under Thai Institute of Directors (as of June 24, 2019) are categorised into: 1) companies that have declared their intention to join CAC, and; 2) companies certified by CAC.

Source: The Securities and Exchange Commission, Thailand; * FSSIA's compilation

GENERAL DISCLAIMER

ANALYST(S) CERTIFICATION

Suwat Sinsadok, CFA, FRM, ERP FSS International Investment Advisory Securities Co., Ltd

The individual(s) identified above certify(ies) that (i) all views expressed in this report accurately reflect the personal view of the analyst(s) with regard to any and all of the subject securities, companies or issuers mentioned in this report; and (ii) no part of the compensation of the analyst(s) was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed herein.

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History of change in investment rating and/or target price



29-Dec-2020 BUY BUY 4.00 09-Aug-2021 3.50

Suwat Sinsadok, CFA, FRM, ERP started covering this stock from 29-Dec-2020

Price and TP are in local currency

Source: FSSIA estimates

| Company | Ticker | Price | Rating | Valuation & Risks |
|---------|----------|----------|--------|--|
| Susco | SUSCO TB | THB 3.24 | BUY | The downside risks to our SOTP-based TP include: 1) lower-than-expected demand for petroleum products; 2) a lower marketing margin; and 3) weaker-than-expected jet fuel demand. |

Source: FSSIA estimates

Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities **Public Company Limited**

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All share prices are as at market close on 12-May-2022 unless otherwise stated.

RECOMMENDATION STRUCTURE

Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

Industry Recommendations

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

Neutral. The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

Country (Strategy) Recommendations

Overweight (O). Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Neutral (N). Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Underweight (U). Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.