

SRISAWAD CORP SAWAD TB

THAILAND / DIVERSIFIED FINANCIALS

BUY

UNCHANGED

ผลประกอบการอ่อนแอใน 1Q22 แนวโน้มดีขึ้นในช่วง 2H22

- กำไรปกติออกมาอ่อนแอใน 1Q22 โดยอยู่ที่ 1.0 พัน ลบ. (-12% y-y, -9% q-q) จากสินเชื่อที่โตต่ำในหลายไตรมาสก่อนหน้านี้ แต่มีจุดแข็งอยู่ที่การควบคุมคุณภาพสินทรัพย์ที่ดีกว่าเพื่อน
- คาดการณ์กำไรเพิ่มเล็กน้อย y-y และ q-q ใน 2Q22; กำไรสุทธิน่าจะโตดีขึ้นในช่วง 2H22
- คงแนะนำซื้อที่ราคาเป้าหมายปี 2022 ที่ 68 บาท

ผลประกอบการต่ำกว่าคาดจากค่าใช้จ่ายดำเนินงานที่สูงขึ้น

SAWAD รายงานกำไรปกติที่อ่อนแอใน 1Q22 ที่ 1 พัน ลบ. (-12% y-y, -9% q-q) ต่ำกว่าที่ตลาดและเราคาด 9% จากค่าใช้จ่ายดำเนินงานที่สูงขึ้น โดยกำไรสุทธิลดลง 24% y-y จากกำไรพิเศษขาย Fast money (FM, not listed) ใน 1Q21 กำไรสุทธิ 1Q22 คิดเป็น 21% ของประมาณการกำไรสุทธิปี 2022.

กำไรสุทธิ 1Q22 อ่อนแอจากสินเชื่อที่โตต่ำในหลายไตรมาสก่อนหน้านี้

ผลประกอบการ 1Q22 ของ SAWAD มีทั้งดีและเสีย ในด้านดี ข้อแรกหนึ่งคือคุณภาพปรับตัวลดลง 3% q-q (เทียบกับหนึ่งคือคุณภาพของคู่แข่งที่เพิ่มในระดับปานกลางถึงเพิ่มอย่างมีนัยสำคัญ) จากกลยุทธ์การปล่อยสินเชื่ออย่างระมัดระวังและการยึดถือที่เพิ่มขึ้น ข้อสองรายได้ที่ไม่ใช่ดอกเบี้ยสุทธิเพิ่ม 16% y-y (ทรงตัว q-q จากปัจจัยด้านฤดูกาล) จากค่าธรรมเนียมนายหน้าขายประกันที่เพิ่มขึ้นตามการกลับมาของกิจกรรมทางธุรกิจและการผ่อนชำระ 0% เป็นระยะเวลา 12 เดือนที่ออกใหม่ ในด้านลบ ข้อแรกรายได้ที่ไม่ใช่ดอกเบี้ยปรับตัวลดลงอย่างต่อเนื่องที่ 7% y-y แม้ว่าปริมาณสินเชื่อเริ่มปรับขึ้น 6.5% q-q และ 12.1% y-y ปัจจัยดังกล่าวไม่มากพอที่จะชดเชยสินเชื่อที่โตต่ำในหลายไตรมาสก่อนหน้านี้ ข้อสองอัตราส่วนค่าใช้จ่ายดำเนินงานต่อรายได้รวมเพิ่ม y-y และ q-q เป็น 42% ซึ่งสูงกว่าที่เราคาด SAWAD เพิ่มกิจกรรมทางการตลาดจะกลับมาเติบโตสินเชื่อ นอกจากนี้เราคิดว่าการโยกย้ายพนักงานไปทำงานภายใต้ FM อยู่ในระดับค่อนข้างช้า

คาดการณ์กำไรฟื้นตัวดีขึ้นในช่วง 2H22

เราคาดว่ากำไรของ SAWAD จะปรับตัวดีขึ้นเพียงเล็กน้อย y-y และ q-q ใน 2Q22 ประโยชน์ของการเริ่มขยายสินเชื่อน่าจะยังไม่แสดงให้เห็นได้อย่างเต็มที่ในขณะนี้ ในช่วง 2H22 เราคิดว่าบริษัท จะรายงานกำไรสุทธิโตดี ในขณะที่สินเชื่อที่โตดีขึ้นค่อย ๆ เป็นประโยชน์ต่อผลกำไร นอกจากนี้รายได้ที่ไม่ใช่ดอกเบี้ยสุทธิจากค่าธรรมเนียมนายหน้าขายประกันและค่าธรรมเนียมชำระสินเชื่อน่าจะเพิ่มต่อเนื่อง

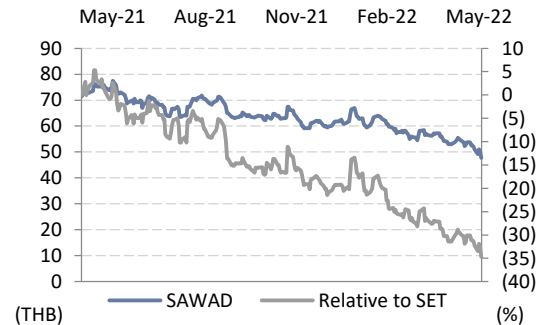
คงแนะนำซื้อที่ราคาเป้าหมาย 68 บาท (GGM)

เราคงแนะนำซื้อที่ราคาเป้าหมาย 68 บาท (GGM) เราเห็นว่าเวลาในการสะสม SAWAD น่าจะอยู่ในช่วงปลาย 2Q22 ถึงต้น 3Q22 ก่อนการฟื้นตัวที่ดีขึ้นในช่วง 2H22 ในระยะสั้นเราคิดว่าราคาหุ้นอาจได้รับแรงกดดันจากกำไรที่ฟื้นตัวช้าในช่วง 1H22

TARGET PRICE	THB68.00
CLOSE	THB47.75
UP/DOWNSIDE	+42.4%
PRIOR TP	THB68.00
CHANGE IN TP	UNCHANGED
TP vs CONSENSUS	-3.8%

KEY STOCK DATA

YE Dec (THB m)	2021	2022E	2023E	2024E
Operating profit	6,241	6,296	7,529	8,659
Net profit	4,722	5,000	6,026	6,894
EPS (THB)	3.48	3.68	4.44	5.20
vs Consensus (%)	-	(0.8)	2.9	4.7
Core net profit	4,544	5,000	6,026	6,894
Core EPS (THB)	3.35	3.68	4.44	5.20
Chg. In EPS est. (%)	-	-	-	-
EPS growth (%)	0.8	10.0	20.5	17.2
Core P/E (x)	14.3	13.0	10.8	9.2
Dividend yield (%)	3.6	3.9	4.6	0.5
Price/book (x)	2.6	2.4	2.2	1.7
ROE (%)	19.4	19.3	21.1	20.7
ROA (%)	9.5	9.8	10.6	10.4



Share price performance	1 Month	3 Month	12 Month
Absolute (%)	(9.9)	(23.9)	(34.6)
Relative to country (%)	(4.8)	(18.4)	(35.1)
Mkt cap (USD m)	1,890		
3m avg. daily turnover (USD m)	14.1		
Free float (%)	66		
Major shareholder	Kaewbootta Family (34%)		
12m high/low (THB)	78.25/47.25		
Issued shares (m)	1,373		

Sources: Bloomberg consensus; FSSIA estimates



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บทวิเคราะห์ฉบับนี้แปลมาจากบทวิเคราะห์ของ FSSIA ฉบับวันที่ 13 พฤษภาคม 2022

Investment thesis

SAWAD has a solid market position as the third largest lender in the title loan market. We expect its market position to remain relatively strong over the next few years, as it plans to continuously expand its loan portfolio.

SAWAD has transformed its business from a grassroots lending operator into a one-stop financial services provider. Moreover, the company is accelerating its ROE by accelerating its high-yield lending business and insurance brokerage business.

We maintain our BUY call as we believe it should survive the disruption in the auto title loan industry due to its more diversified business model.

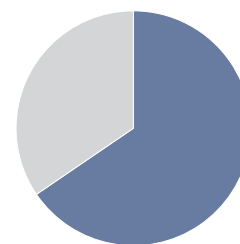
Company profile

SAWAD provides loan services to retail customers under the brand "Srisawad Ngern Sod Tun Jai". Its business operations can be classified into four main categories: 1) secured loans against all types of used vehicles, homes, and land; 2) unsecured personal loans; 3) asset management; and 4) debt collection services.

www.meebaanmeerod.com

Principal activities (revenue, 2021)

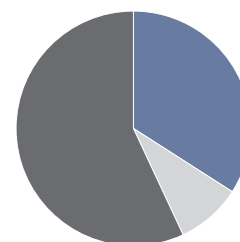
- Net interest income - 65.5 %
- Non-interest income - 34.5 %



Source: Srisawad Corp

Major shareholders

- Kaewbootta Family - 34.1 %
- Thai NVDR - 9.0 %
- Others - 57.0 %



Source: Srisawad Corp

Catalysts

Potential share price catalysts for SAWAD include:

- The synergy between SAWAD and Government Savings Bank;
- The success of its home appliance hire purchase business;
- The initiation of new businesses.

Risks to our call

Downside risks to our GGM-based TP include 1) a further weakening of asset quality that could potentially hit both loan yield and credit cost; and 2) changes in financial regulations by the Bank of Thailand and the Office of Consumer Protection Board.

Event calendar

Date	Event
Mid-Aug 2022	2Q22 results announcement

Key assumptions

Year to Dec	2022E	2023E	2024E
	(%)	(%)	(%)
Net profit (THB m)	5,000	6,026	6,894
Net profit growth	5.9	20.5	14.4
NIM	18.26	18.60	18.86
Loan growth	18.0	18.0	18.0
Non-NII growth	11.4	11.0	8.0
Credit cost (bp)	65	80	110
Cost to income	36.3	34.4	33.7

Source: FSSIA estimates

Earnings sensitivity

		2022E		
		±2ppt	16.0	18.0
Loan growth	±2ppt	16.0	18.0	20.0
% change in net profit		(1.0)	-	1.0
NIM (%)	±5bp	18.21	18.26	18.31
% change in net profit		(0.5)	-	0.5
Credit cost (bp)	±10bp	55.0	65.0	75.0
% change in net profit		(0.6)	-	0.6

Source: FSSIA estimates

Soft 1Q22 net profit from lazy balance sheet in previous quarters

SAWAD reported a lukewarm 1Q22 core profit of THB1,036m (-12% y-y, -9% q-q) – lower than the Bloomberg consensus estimate and ours by 9% due to higher OPEX.

SAWAD's 1Q22 performance was a mixed bag. For the positives, first, its NPLs went down by 3% q-q – compared with a moderate to significant rise in the NPLs of its peers – due to its conservative lending strategy and a rise in car seizures. Second, its non-NII rose 16% y-y (flattish q-q from seasonality), supported mainly by a rise in its brokerage fee income following the resumption of business activities and its new 0% 12-month instalment promotion. As for the negatives, first, its NII continued to fall by 7% y-y in 1Q22. Although its loan volume started to increase by 6.5% q-q and 12.1% y-y, this was not able to offset its lazy balance sheet in the previous quarters. Second, its cost to income increased y-y and q-q to 42%, which was worse than our expectation. SAWAD increased its marketing campaign to resume its growth trajectory. Also, we think the pace of relocating staff to work under FM was slow.

1Q22 key highlights

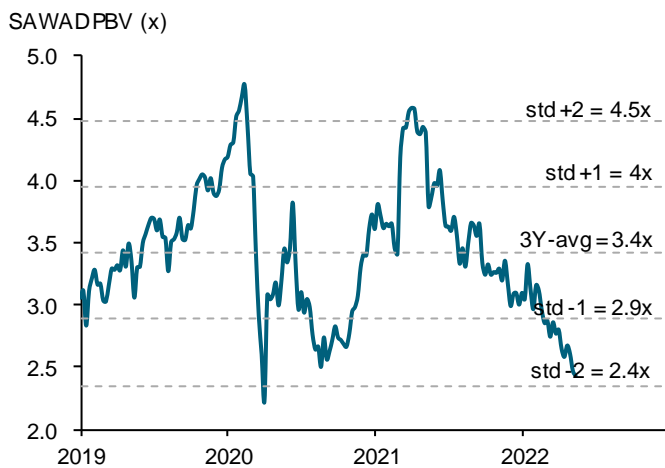
- SAWAD's total loan volume to rose strongly by 6.5% q-q. Motorcycle hire purchase lending was the key driver. Car and land title loans also increased slightly.
- Its NPLs dropped 3% q-q, implying an NPL ratio of 3.4% in 1Q22 from 3.7% in 4Q21 due to its conservative lending strategy and a rise in car seizures.
- FM contributed a slightly better loss of THB6m from a loss of THB13m in 4Q21.

Exhibit 1: SAWAD – 1Q22 results review

Year-end Dec 31	1Q21	4Q21	1Q22	----- Change -----		2022E	Change	1Q22 comments
	(THB m)	(THB m)	(THB m)	(y-y %)	(q-q %)	(THB m)	(y-y %)	
Net interest income	1,682	1,532	1,560	(7)	2	6,701	10	
Non-interest income	682	798	794	16	(1)	3,562	11	Strong insurance brokerage fee income
Operating income	2,364	2,330	2,354	(0)	1	10,263	11	
Operating expenses	916	904	991	8	10	3,728	7	
PPOP before tax	1,448	1,427	1,363	(6)	(4)	6,535	13	
Expected credit loss	(174)	(132)	20	n.a.	n.a.	239	n.a.	
Income tax	378	308	219	(42)	(29)	1,196	(12)	
Minority interest	61	84	82	34	(3)	112	(65)	
Normalised profit	1,183	1,144	1,036	(12)	(9)	5,000	10	
Extraordinary items	178	0	0			0		One-time gain from the deconsolidation of FM in 1Q21
Net profit	1,361	1,144	1,036	(24)	(9)	5,000	6	
EPS (THB)	0.99	0.83	0.75	(24)	(9)	3.68	6	
Asset quality ratio								
NPLs (THB m)	1,465	1,249	1,207	(18)	(3)	1,473	18	
NPLs / Loans (%)	4.58	3.71	3.37			3.71		
Loan loss reserve/NPLs (%)	75	59	58			66		
Credit cost (bps)	(195)	(157)	23			65		
Profitability ratio (%)								
Cost to income ratio	38.8	38.8	42.1			36.3		
Average yield	21.3	20.3	19.9			20.2		
Cost of fund	3.4	3.6	3.5			3.6		
Net interest margin (NIM)	18.8	18.2	17.9			18.3		
Non-interest income / total income	28.9	34.2	33.7			39.4		
Loan growth (%)								
Year-to-date	(14.2)	(14.7)	(9.1)					
y-y	(17.5)	(14.7)	12.1			18.0		
q-q	(18.9)	0.1	6.5					

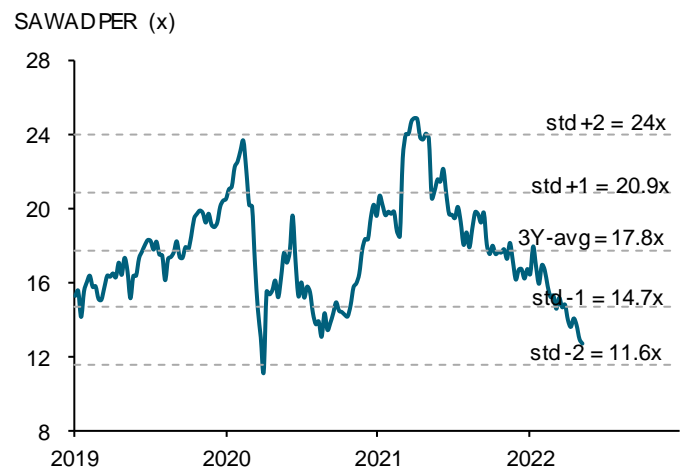
Sources: SAWAD; FSSIA's compilation

Exhibit 2: SAWAD – prospective P/BV band



Sources: Bloomberg; FSSIA estimates

Exhibit 3: SAWAD – prospective P/E band



Sources: Bloomberg; FSSIA estimates

Exhibit 4: Key valuations of diversified financials under coverage

	BBG	Rec	---Share price---		Up	Market	EPS growth		---- P/E ----		---- ROE ----		---- PBV ----	
	code		Current	Target	side	Cap	22E	23E	22E	23E	22E	23E	22E	23E
			(THB)	(THB)	(%)	(USD m)	(%)	(%)	(x)	(x)	(%)	(%)	(x)	(x)
Diversified financials						21,155	16.5	21.0	21.5	17.4	16.4	17.0	3.1	2.7
Unsecured-loan lender						5,611	14.9	9.0	18.8	17.2	23.4	22.2	4.2	3.6
Aeon Thana Sinsap (Thailand)	AEONTS TB	HOLD	180.50	204.00	13	1,301	27.1	7.4	10.0	9.3	21.0	19.5	2.0	1.7
Krunghai Card	KTC TB	REDUCE	58.00	52.00	(10)	4,310	11.2	9.5	21.5	19.6	24.1	22.9	4.8	4.2
Auto-title lender						7,318	11.7	22.5	17.5	14.3	18.2	19.3	2.9	2.5
Muangthai Capital	MTC TB	BUY	40.50	55.00	36	2,475	9.3	25.5	15.9	12.7	19.9	21.0	2.9	2.4
Srisawad Corp	SAWAD TB	BUY	47.75	68.00	42	1,890	10.0	20.5	13.0	10.8	19.3	21.1	2.4	2.2
Saksiam Leasing	SAK TB	BUY	8.10	12.00	48	489	38.5	25.9	20.2	16.0	16.2	18.1	3.1	2.7
Ngern Tid Lor	TIDLOR TB	BUY	34.25	43.00	26	2,464	10.1	20.3	22.1	18.3	15.9	16.5	3.2	2.8
Truck lender						1,939	12.3	27.0	23.8	18.3	11.2	13.0	2.3	2.1
Micro Leasing	MICRO TB	BUY	6.30	10.70	70	170	45.1	26.8	21.7	17.1	13.2	15.0	2.7	2.4
Singer Thailand	SINGER TB	BUY	47.00	74.00	57	1,106	7.7	35.1	31.2	23.1	8.1	10.5	2.5	2.4
Ratchthani Leasing	THANI TB	BUY	4.06	4.80	18	663	11.5	13.6	12.1	10.6	15.9	16.7	1.9	1.7
Asset management						4,950	30.8	33.7	32.7	24.2	10.1	11.5	3.2	2.7
Bangkok Commercial Asset Mngt.	BAM TB	BUY	17.80	25.50	43	1,658	23.2	26.6	18.0	14.2	7.5	8.6	1.3	1.1
Chayo Group	CHAYO TB	BUY	11.60	16.60	43	350	96.6	(14.9)	25.9	30.5	15.5	8.9	3.2	2.4
JMT Network Services	JMT TB	BUY	68.50	80.00	17	2,834	28.3	43.1	41.4	28.9	11.0	13.6	4.2	3.7
Knight Club Capital Asset Mngt.	KCC TB	BUY	6.10	5.10	(16)	109	3.0	51.5	51.9	34.3	7.9	8.6	3.2	2.7
Other						1,164	4.1	8.5	7.3	6.8	8.0	8.2	0.6	0.5
Thanachart Capital	TCAP TB	HOLD	38.50	42.00	9	1,164	4.1	8.5	7.3	6.8	8.0	8.2	0.6	0.5
Hire purchase motorcycle						172	(9.5)	(4.0)	21.3	22.1	10.1	7.6	1.8	1.6
Next Capital	NCAP TB	HOLD	6.65	7.60	14	172	(9.5)	(4.0)	21.3	22.1	10.1	7.6	1.8	1.6

Share prices as of 12 May 2022

* SINGER's target price is 2023 GGM-based

Source: FSSIA estimates

Financial Statements

Srisawad Corp

Profit and Loss (THB m) Year Ending Dec	2020	2021	2022E	2023E	2024E
Interest Income	8,166	6,855	7,413	8,877	10,731
Interest expense	(903)	(791)	(713)	(825)	(1,094)
Net interest income	7,263	6,065	6,701	8,052	9,637
Net fees & commission	1,315	1,516	1,713	1,919	2,072
Foreign exchange trading income	-	-	-	-	-
Securities trading income	-	-	-	-	-
Dividend income	2	1	0	0	0
Other income	1,510	1,681	1,849	2,034	2,196
Non interest income	2,827	3,198	3,562	3,953	4,269
Total income	10,090	9,262	10,263	12,005	13,905
Staff costs	(1,869)	(1,479)	(1,587)	(1,745)	(1,990)
Other operating costs	(1,918)	(1,997)	(2,141)	(2,385)	(2,695)
Operating costs	(3,787)	(3,476)	(3,728)	(4,130)	(4,684)
Pre provision operating profit	6,304	5,786	6,535	7,875	9,221
Provision for bad and doubtful debt	(321)	455	(239)	(346)	(562)
Other provisions	-	-	-	-	-
Operating profit	5,983	6,241	6,296	7,529	8,659
Recurring non operating income	0	(29)	11	69	78
Associates	0	(29)	11	69	78
Goodwill amortization	-	-	-	-	-
Non recurring items	0	178	0	0	0
Profit before tax	5,983	6,390	6,308	7,598	8,737
Tax	(1,192)	(1,352)	(1,196)	(1,461)	(1,732)
Profit after tax	4,791	5,038	5,111	6,137	7,006
Minority interests	(283)	(316)	(112)	(112)	(112)
Preferred dividends	-	-	-	-	-
Other items	-	-	-	-	-
Reported net profit	4,508	4,722	5,000	6,026	6,894
Non recurring items & goodwill (net)	-	-	0	0	0
Recurring net profit	4,508	4,544	5,000	6,026	6,894
Per share (THB)					
Recurring EPS *	3.32	3.35	3.68	4.44	5.20
Reported EPS	3.32	3.48	3.68	4.44	5.20
DPS	1.80	1.74	1.84	2.22	0.26
Growth					
Net interest income (%)	13.3	(16.5)	10.5	20.2	19.7
Non interest income (%)	10.7	13.1	11.4	11.0	8.0
Pre provision operating profit (%)	16.0	(8.2)	12.9	20.5	17.1
Operating profit (%)	22.6	4.3	0.9	19.6	15.0
Reported net profit (%)	20.0	4.7	5.9	20.5	14.4
Recurring EPS (%)	17.2	0.8	10.0	20.5	17.2
Reported EPS (%)	14.5	4.7	5.9	20.5	17.2
Income Breakdown					
Net interest income (%)	72.0	65.5	65.3	67.1	69.3
Net fees & commission (%)	13.0	16.4	16.7	16.0	14.9
Foreign exchange trading income (%)	-	-	-	-	-
Securities trading income (%)	-	-	-	-	-
Dividend income (%)	0.0	0.0	-	-	-
Other income (%)	15.0	18.1	18.0	16.9	15.8
Operating performance					
Gross interest yield (%)	21.28	18.75	20.20	20.50	21.00
Cost of funds (%)	3.62	3.51	3.55	3.65	4.10
Net interest spread (%)	17.66	15.24	16.65	16.85	16.90
Net interest margin (%)	18.9	16.6	18.3	18.6	18.9
Cost/income(%)	37.5	37.5	36.3	34.4	33.7
Cost/assets(%)	7.8	6.8	7.1	7.1	7.0
Effective tax rate (%)	19.9	21.2	19.0	19.2	19.8
Dividend payout on recurring profit (%)	54.2	52.0	50.0	50.0	5.0
ROE (%)	22.3	19.4	19.3	21.1	20.7
ROE - COE (%)	11.5	8.6	8.5	10.3	9.9
ROA (%)	9.8	9.5	9.8	10.6	10.4
RORWA (%)	-	-	-	-	-

* Pre-exceptional, pre-goodwill and fully diluted

Sources: Srisawad Corp; FSSIA estimates

Financial Statements

Srisawad Corp

Balance Sheet (THB m) Year Ending Dec	2020	2021	2022E	2023E	2024E
Gross customer loans	39,450	33,668	39,729	46,880	55,318
Total provisions	(1,312)	(736)	(974)	(1,180)	(1,576)
interest in suspense	206	386	199	234	277
Net customer loans	38,344	33,318	38,953	45,934	54,019
Bank loans	-	-	-	-	-
Government securities	-	-	-	-	-
Trading securities	-	-	-	-	-
Investment securities	0	0	0	0	0
Cash & equivalents	1,838	2,689	1,219	90	1,943
Other interesting assets	-	-	-	-	-
Tangible fixed assets	1,306	1,334	1,367	1,408	1,456
Associates	-	-	-	-	-
Goodwill	-	-	-	-	-
Other intangible assets	-	-	-	-	-
Other assets	10,519	12,626	13,280	13,852	15,683
Total assets	52,007	49,967	54,819	61,285	73,100
Customer deposits	5,234	170	170	170	178
Bank deposits	-	-	-	-	-
Other interest bearing liabilities	20,731	18,967	20,838	24,023	29,001
Non interest bearing liabilities	1,972	3,855	4,433	4,655	4,888
Hybrid Capital	-	-	-	-	-
Total liabilities	27,937	22,992	25,441	28,848	34,067
Share capital	1,373	1,373	1,373	1,373	1,373
Reserves	20,712	23,325	25,682	28,694	35,244
Total equity	22,085	24,698	27,055	30,068	36,617
Minority interests	1,985	2,277	2,323	2,369	2,417
Total liabilities & equity	52,007	49,967	54,819	61,285	73,100
Supplementary items					
Risk weighted assets (RWA)	n/a	n/a	n/a	n/a	n/a
Average interest earning assets	38,372	36,559	36,698	43,304	51,099
Average interest bearing liabilities	24,916	22,551	20,072	22,600	26,686
Tier 1 capital	n/a	n/a	n/a	n/a	n/a
Total capital	0	0	0	0	0
Gross non performing loans (NPL)	1,480	1,249	1,473	1,842	2,302
Per share (THB)					
Book value per share	16.27	18.19	19.93	22.15	27.63
Tangible book value per share	16.27	18.19	19.93	22.15	27.63
Growth					
Gross customer loans	5.8	(14.7)	18.0	18.0	18.0
Average interest earning assets	13.1	(4.7)	0.4	18.0	18.0
Total asset (%)	14.4	(3.9)	9.7	11.8	19.3
Risk weighted assets (%)	-	-	-	-	-
Customer deposits (%)	(17.6)	(96.8)	-	-	5.0
Leverage & capital measures					
Customer loan/deposits (%)	732.6	19,610.5	22,927.0	27,035.9	30,280.2
Equity/assets (%)	42.5	49.4	49.4	49.1	50.1
Tangible equity/assets (%)	42.5	49.4	49.4	49.1	50.1
RWA/assets (%)	-	-	-	-	-
Tier 1 CAR (%)	-	-	-	-	-
Total CAR (%)	-	-	-	-	-
Asset Quality					
Change in NPL (%)	3.6	(15.6)	18.0	25.0	25.0
NPL/gross loans (%)	3.8	3.7	3.7	3.9	4.2
Total provisions/gross loans (%)	3.3	2.2	2.5	2.1	2.8
Total provisions/NPL (%)	88.7	58.9	66.1	64.1	68.5
Valuation					
Recurring P/E (x) *	14.4	14.3	13.0	10.8	9.2
Recurring P/E @ target price (x) *	20.5	20.3	18.5	15.3	13.1
Reported P/E (x)	14.4	13.7	13.0	10.8	9.2
Dividend yield (%)	3.8	3.6	3.9	4.6	0.5
Price/book (x)	2.9	2.6	2.4	2.2	1.7
Price/tangible book (x)	2.9	2.6	2.4	2.2	1.7
Price/tangible book @ target price (x)	4.2	3.7	3.4	3.1	2.5

* Pre-exceptional, pre-goodwill and fully diluted

Sources: Srisawad Corp; FSSIA estimates

Corporate Governance report of Thai listed companies 2020

EXCELLENT LEVEL										
AAV	ADVANC	AF	AIRA	AKP	AKR	ALT	AMA	AMATA	AMATAV	ANAN
AOT	AP	ARIP	ARROW	ASP	BAFS	BANPU	BAY	BCP	BCPG	BDMS
BEC	BEM	BGRIM	BIZ	BKI	BLA	BOL	BPP	BRR	BTS	BWG
CENTEL	CFRESH	CHEWA	CHO	CIMBT	CK	CKP	CM	CNT	COL	COMAN
COTTO	CPALL	CPF	CPI	CPN	CSS	DELTA	DEMCO	DRT	DTAC	DTC
DV8	EA	EASTW	ECF	ECL	EGCO	EPG	ETE	FNS	FPI	FPT
FSMART	GBX	GC	GCAP	GEL	GFPT	GGC	GPSC	GRAMMY	GUNKUL	HANA
HARN	HMPRO	ICC	ICI	III	ILINK	INTUCH	IRPC	IVL	JKN	JSP
JWD	K	KBANK	KCE	KKP	KSL	KTB	KTC	LANNA	LH	LHFG
LIT	LPN	MAKRO	MALEE	MBK	MBKET	MC	MCOT	METCO	MFEC	MINT
MONO	MOONG	MSC	MTC	NCH	NCL	NEP	NKI	NOBLE	NSI	NVD
NYT	OISHI	ORI	OTO	PAP	PAP	PCSGH	PDJ	PG	PHOL	PLANB
PLAT	PORT	PPS	PR9	PREB	PRG	PRM	PSH	PSL	PTG	PTT
PTTEP	PTTGC	PYLON	Q-CON	QH	QTC	RATCH	RS	S	S & J	SAAM
SABINA	SAMART	SAMTEL	SAT	SC	SCB	SCC	SCCC	SCG	SCN	SDC
SEAFCO	SEAOIL	SE-ED	SELIC	SENA	SIRI	SIS	SITHAI	SMK	SMPC	SNC
SONIC	SORKON	SPALI	SPI	SPRC	SPVI	SSSC	SST	STA	SUSCO	SUTHA
SVI	SYMC	SYNTEC	TACC	TASCO	TCAP	TFMAMA	THANA	THANI	THCOM	THG
THIP	THRE	THREL	TIP	TIPCO	TISCO	TK	TKT	TTB	TMILL	TNDT
TNL	TOA	TOP	TPBI	TQM	TRC	TSC	TSR	TSTE	TSTH	TTA
TTCL	TTW	TU	TVD	TVI	TVO	TWPC	U	UAC	UBIS	UV
VGI	VIH	WACOAL	WAVE	WHA	WHAUP	WICE	WINNER	TRUE		

VERY GOOD LEVEL										
2S	ABM	ACE	ACG	ADB	AEC	AEONTS	AGE	AH	AHC	AIT
ALLA	AMANAHA	AMARIN	APCO	APCS	APURE	AQUA	ASAP	ASEFA	ASIA	ASIAN
ASIMAR	ASK	ASN	ATP30	AUCT	AWC	AYUD	B	BA	BAM	BBL
BFIT	BGC	BJC	BJCHI	BROOK	BTW	CBG	CEN	CGH	CHARAN	CHAYO
CHG	CHOTI	CHOW	CI	CIG	CMC	COLOR	COM7	CPL	CRC	CRD
CSC	CSP	CWT	DCC	DCON	DDD	DOD	DOHOME	EASON	EE	ERW
ESTAR	FE	FLOYD	FN	FORTH	FSS	FTE	FVC	GENCO	GJS	GL
GLAND	GLOBAL	GLOCON	GPI	GULF	GYT	HPT	HTC	ICN	IFS	ILM
IMH	INET	INSURE	IRC	IRCP	IT	ITD	ITEL	J	JAS	JCK
JCKH	JMART	JMT	KBS	KCAR	KGI	KIAT	KOOL	KTIS	KWC	KWM
L&E	LALIN	LDC	LHK	LOXLEY	LPH	LRH	LST	M	MACO	MAJOR
MBAX	MEGA	META	MFC	MGT	MILL	MITSIB	MK	MODERN	MTI	MVP
NETBAY	NEX	NINE	NTV	NWR	OCC	OGC	OSP	PATO	PB	PDG
PDI	PICO	PIMO	PJW	PL	PM	PPP	PRIN	PRINC	PSTC	PT
QLT	RCL	RICHY	RML	RPC	RWI	S11	SALEE	SAMCO	SANKO	SAPPE
SAWAD	SCI	SCP	SE	SEG	SFP	SGF	SHR	SIAM	SINGER	SKE
SKR	SKY	SMIT	SMT	SNP	SPA	SPC	SPCG	SR	SRICHA	SSC
SSF	STANLY	STI	STPI	SUC	SUN	SYNEX	T	TAE	TAKUNI	TBSP
TCC	TCMC	TEAM	TEAMG	TFG	TIGER	TITLE	TKN	TKS	TM	TMC
TMD	TMI	TMT	TNITY	TNP	TNR	TOG	TPA	TPAC	TPCORP	TPOLY
TPS	TRITN	TRT	TRU	TSE	TVT	TWP	UEC	UMI	UOBKH	UP
UPF	UPOIC	UT	UTP	UWC	VL	VNT	VPO	WIJK	WP	XO
YUASA	ZEN	ZIGA	ZMICO							

GOOD LEVEL										
7UP	A	ABICO	AJ	ALL	ALUCON	AMC	APP	ARIN	AS	AU
B52	BC	BCH	BEAUTY	BGT	BH	BIG	BKD	BLAND	BM	BR
BROCK	BSBM	BSM	BTNC	CAZ	CCP	CGD	CITY	CMAN	CMO	CMR
CPT	CPW	CRANE	CSR	D	EKH	EP	ESSO	FMT	GIFT	GREEN
GSC	GTB	HTECH	HUMAN	IHL	INOX	INSET	IP	JTS	JUBILE	KASET
KCM	KKC	KUMWEL	KUN	KWG	KYE	LEE	MATCH	MATI	M-CHAI	MCS
MDX	MJD	MM	MORE	NC	NDR	NER	NFC	NNCL	NPK	NUSA
OCEAN	PAF	PF	PK	PLE	PMTA	POST	PPM	PRAKIT	PRECHA	PRIME
PROUD	PTL	RBF	RCI	RJH	ROJNA	RP	RPH	RSP	SF	SFLEX
SGP	SISB	SKN	SLP	SMART	SOLAR	SPG	SQ	SSP	STARK	STC
SUPER	SVOA	TC	TCCC	THMUI	TIW	TNH	TOPP	TPCH	TIPIP	TPLAS
TTI	TYCN	UKEM	UMS	VCOM	VRANDA	WIN	WORK	WPH		

Description

Score Range

Excellent

90-100

Very Good

80-89

Good

70-79

Disclaimer:

The disclosure of the survey results of the Thai Institute of Directors Association ("IOD") regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of a company listed on the Stock Exchange of Thailand and the Market for Alternative Investment disclosed to the public and able to be accessed by a general public investor. The result, therefore, is from the perspective of a third party. It is not an evaluation of operation and is not based on inside information.

The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey results may be changed after that date. FSS International Investment Advisory Company Limited does not confirm nor certify the accuracy of such survey results.

* CGR scoring should be considered with news regarding wrong doing of the company or director or executive of the company such unfair practice on securities trading, fraud, and corruption SEC imposed a civil sanction against insider trading of director and executive; ** delisted

Source: Thai Institute of Directors Association (IOD); FSSIA's compilation

Anti-corruption Progress Indicator 2020

CERTIFIED										
2S	ADVANC	AI	AIE	AIRA	AKP	AMA	AMANAHA	AP	AQUA	ARROW
ASK	ASP	AYUD	B	BAFS	BANPU	BAY	BBL	BCH	BCP	BCPG
BGC	BGRIM	BJCHI	BKI	BLA	BPP	BROOK	BRR	BSBM	BTS	BWG
CEN	CENTEL	CFRESH	CGH	CHEWA	CHOTI	CHOW	CIG	CIMBT	CM	CMC
COL	COM7	CPALL	CPF	CPI	CPN	CSC	DCC	DELTA	DEMCO	DIMET
DRT	DTAC	DTC	EASTW	ECL	EGCO	FE	FNS	FPI	FPT	FSS
FTE	GBX	GC	GCAP	GEL	GFPT	GGC	GJS	GPSC	GSTEEL	GUNKUL
HANA	HARN	HMPRO	HTC	ICC	ICHI	IFS	INET	INSURE	INTUCH	IRPC
ITEL	IVL	K	KASET	KBANK	KBS	KCAR	KCE	KGI	KKP	KSL
KTB	KTC	KWC	L&E	LANNA	LHFG	LHK	LPN	LRH	M	MAKRO
MALEE	MBAX	MBK	MBKET	MC	MCOT	MFC	MFEC	MINT	MONO	MOONG
MPG	MSC	MTC	MTI	NBC	NEP	NINE	NKI	NMG	NNCL	NSI
NWR	OCC	OCEAN	OGC	ORI	PAP	PATO	PB	PCSGH	PDG	PDI
PDJ	PE	PG	PHOL	PL	PLANB	PLANET	PLAT	PM	PPP	PPPM
PPS	PREB	PRG	PRINC	PRM	PSH	PSL	PSTC	PT	PTG	PTT
PTTEP	PTTGC	PYLON	Q-CON	QH	QLT	QTC	RATCH	RML	RWI	S & J
SABINA	SAT	SC	SCB	SCC	SCCC	SCG	SCN	SEAOIL	SE-ED	SELIC
SENA	SGP	SIRI	SITHAI	SMIT	SMK	SMPC	SNC	SNP	SORKON	SPACK
SPC	SPI	SPRC	SRICHA	SSF	SSSC	SST	STA	SUSCO	SVI	SYNTEC
TAE	TAKUNI	TASCO	TBSP	TCAP	TCMC	TFG	TFI	TFMAMA	THANI	THCOM
THIP	THRE	THREL	TIP	TIPCO	TISCO	TKT	TTB	TMD	TMILL	TMT
TNITY	TNL	TNP	TNR	TOG	TOP	TPA	TPCORP	TPP	TRU	TSC
TSTH	TTCL	TU	TVD	TVI	TVO	TWPC	U	UBIS	UEC	UKEM
UOBKH	UWC	VGI	VIH	VNT	WACOAL	WHA	WHAUP	WICE	WIJK	XO
ZEN	TRUE									

DECLARED										
7UP	ABICO	AF	ALT	AMARIN	AMATA	AMATAV	ANAN	APURE	B52	BKD
BM	BROCK	BUI	CHO	CI	COTTO	DDD	EA	EFORL	EP	ERW
ESTAR	ETE	EVER	FSMART	GPI	ILINK	IRC	J	JKN	JMART	JMT
JSP	JTS	KWG	LDC	MAJOR	META	NCL	NOBLE	NOK	PK	PLE
ROJNA	SAAM	SAPPE	SCI	SE	SHANG	SINGER	SKR	SPALI	SSP	STANLY
SUPER	SYNEX	THAI	TKS	TOPP	TRITN	TTA	UPF	UV	WIN	ZIGA

Level	
Certified	This level indicates practical participation with thoroughly examination in relation to the recommended procedures from the audit committee or the SEC's certified auditor, being a certified member of Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) or already passed examination to ensure independence from external parties.
Declared	This level indicates determination to participate in the Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC)

Disclaimer:

The disclosure of the Anti-Corruption Progress Indicators of a listed company on the Stock Exchange of Thailand, which is assessed by Thaipat Institute, is made in order to comply with the policy and sustainable development plan for the listed companies of the Office of the Securities and Exchange Commission. Thaipat Institute made this assessment based on the information received from the listed company, as stipulated in the form for the assessment of Anti-corruption which refers to the Annual Registration Statement (Form 56-1), Annual Report (Form 56-2), or other relevant documents or reports of such listed company. The assessment result is therefore made from the perspective of Thaipat Institute that is a third party. It is not an assessment of operation and is not based on any inside information. Since this assessment is only the assessment result as of the date appearing in the assessment result, it may be changed after that date or when there is any change to the relevant information. Nevertheless, FSS International Investment Advisory Company Limited does not confirm, verify, or certify the accuracy and completeness of the assessment results.

Note: Companies participating in Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) under Thai Institute of Directors (as of June 24, 2019) are categorised into: 1) companies that have declared their intention to join CAC, and; 2) companies certified by CAC.

Source: The Securities and Exchange Commission, Thailand; * FSSIA's compilation

GENERAL DISCLAIMER

ANALYST(S) CERTIFICATION

Yuvanart Suwanumchai FSS International Investment Advisory Securities Co., Ltd

The individual(s) identified above certify(ies) that (i) all views expressed in this report accurately reflect the personal view of the analyst(s) with regard to any and all of the subject securities, companies or issuers mentioned in this report; and (ii) no part of the compensation of the analyst(s) was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed herein.

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Company	Ticker	Price	Rating	Valuation & Risks
Srisawad Corp	SAWAD TB	THB 47.75	BUY	Downside risks to our GGM-based TP include 1) a further weakening of asset quality that could potentially hit both loan yield and credit cost; and 2) changes in financial regulations by the Bank of Thailand and the Office of Consumer Protection Board.
Aeon Thana Sinsap (Thailand)	AEONTS TB	THB 180.50	HOLD	Downside risks to our GGM-derived TP include 1) intense competition; 2) regulatory actions to curb industry growth; and 3) deteriorating asset quality. The upside risk is stronger-than-expected asset quality.
Krungthai Card	KTC TB	THB 58.00	REDUCE	Upside risks to our GGM-derived TP include: 1) stronger-than-expected growth for KTB Leasing; and 2) better-than-expected bad debt recovery.
Muangthai Capital	MTC TB	THB 40.50	BUY	Downside risks to our GGM-based TP include 1) a further weakening of asset quality that could potentially hit both loan yield and credit cost; and 2) changes in financial regulations by the Bank of Thailand and the Office of Consumer Protection Board.
Saksiam Leasing	SAK TB	THB 8.10	BUY	Downside risks to our GGM-derived TP include 1) competition from existing and new players; 2) regulatory changes by the Bank of Thailand (BoT); and 3) a slower-than-expected reduction in its cost of funds due to a shift toward more long-term loans.
Ngern Tid Lor	TIDLOR TB	THB 34.25	BUY	Downside risks to our GGM-based TP include 1) the expansion into auto-title loans by the Government Savings Bank and Auto X (subsidiary of SCB); 2) further weakening asset quality could potentially hit both loan yield and credit cost; and 3) tighter supervision from related regulators.
Micro Leasing	MICRO TB	THB 6.30	BUY	Downside risks to our GGM-derived TP include 1) an economic slowdown, especially for logistics activities and private investment; 2) deteriorating asset quality; and 3) a slower-than-expected reduction in the cost of funds due to a shift toward more long-term loans.
Singer Thailand	SINGER TB	THB 47.00	BUY	Downside risks to our GGM-derived TP include 1) an economic slowdown leading to slower loan growth and lower sales of electrical products and home appliances; and 2) deteriorating asset quality.
Ratchthani Leasing	THANI TB	THB 4.06	BUY	Downside risks to our GGM-derived TP include 1) an economic slowdown, especially for logistics activities and private investment; 2) deteriorating asset quality; and 3) changes in financial regulations from the Bank of Thailand.
Bangkok Commercial Asset Mngt.	BAM TB	THB 17.80	BUY	Downside risks to our GGM-based TP include 1) lower cash collection from its fully amortised portfolio; 2) lower-than-expected bad debt acquisition; and 3) the prolonged slowdown of the property market.
Chayo Group	CHAYO TB	THB 11.60	BUY	Downside risks to our GGM-based TP include 1) lower-than-expected bad debt acquisition; and 2) higher-than-expected operating expenses.
JMT Network Services	JMT TB	THB 68.50	BUY	Downside risks to our GGM-based TP include 1) lower cash collection from its fully amortised portfolio; and 2) the lower-than-expected acquisition of new bad debt.
Knight Club Capital Asset Management	KCC TB	THB 6.10	BUY	Downside risks to our GGM-based TP include 1) lower cash collection due to the slow economic recovery; and 2) lower-than-expected bad debt acquisition.
Thanachart Capital	TCAP TB	THB 38.50	HOLD	Upside risks to our GGM-based target price are the faster-than-expected net profit contribution from Thanachart Plus. Downside risks are impacts from a prolonged weak macro outlook on loan growth and asset quality which could lead to higher provisions for both TTB and THANI.
Next Capital	NCAP TB	THB 6.65	HOLD	Downside risks to our GGM-derived TP include 1) an economic slowdown; 2) deteriorating asset quality; and 3) tighter competition from new players. Upside risks to our TP include 1) strong demand for motorcycles; and 2) a higher rate cap than our base-case assumption of 28% p.a.

Source: FSSIA estimates

Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited

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All share prices are as at market close on 12-May-2022 unless otherwise stated.

RECOMMENDATION STRUCTURE**Stock ratings**

Stock ratings are based on absolute upside or downside, which we define as $(\text{target price}^* - \text{current price}) / \text{current price}$.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

Industry Recommendations

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

Neutral. The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

Country (Strategy) Recommendations

Overweight (O). Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Neutral (N). Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Underweight (U). Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.