EQUITY RESEARCH - RESULTS FLASH

NEX POINT NEX TB

THAILAND / TECHNOLOGY

1Q22 loss could be the last

- 1Q22 NL of THB63m, down from an NL of THB38m in 1Q21, due to share of loss from AAB and a higher NL from logistics services.
- We project that NEX will see quarterly NP growth starting in 2Q22 onward from the earnings contribution from its manufacturing plant.
- Maintain BUY and our SoTP-based TP of THB26.

Still in the red on bus delivery delays

NEX posted a 1Q22 net loss (NL) of THB63m, down from an NL of THB38m in 1Q21 – 15% below our forecast – due to the THB22.4m share of loss from Absolute Assembly (AAB) and a higher NL from its logistics services business. In 1Q22, NEX booked no earnings from e-buses as its bus production was delayed due to a shortage of skilled workers caused by the Covid-19 pandemic, leading to a mere THB14m gross profit from e-bus production in 1Q22. There was also a THB13m gross loss from its logistics business. We estimate that the 1Q22 NL was mainly incurred from NEX's fixed overhead expenses for its employees at THB11m per month, with an additional loss coming from NEX's new intercity bus operation, Nex Express (Bangkok-Nakornratchasima route), as a result of the Covid-19 lockdown.

2Q22 turnaround outlook remains on track

We remain positive on NEX's quarterly performance and expect NEX will turn around with a net profit (NP) of THB0.2b-0.3b in 2Q22, based on the delivery of 250 e-buses. 2Q22 should be NEX's first turnaround quarter under the new management team with its renewed focus on e-bus and e-truck ventures. NEX is now likely to see up to 3,000-4,000 e-bus orders, with bidding underway for 71 bus lines (2,000-3,000 buses) and other potential bus orders from private companies, according to management.

Strong quarterly earnings momentum remains in the cards

We project that NEX will see quarterly NP growth starting in 2Q22 onward from the earnings contribution from its manufacturing plant (via its 45% stake) and e-bus and e-truck sales. We expect NEX's quarterly net profit to be around THB0.2b-0.3b in 2Q22 and could range between THB0.3b-0.5b per quarter in 2022-23, driven by the sales of 1,000-2,000 e-buses and 1,000 e-trucks, based on management's guidance.

Still an attractive EV play despite the disappointing 1Q22 results

We maintain BUY and our SoTP-based target price of THB26. We think NEX, via its JV with Energy Absolute (EA TB, BUY, TP THB122), is Thailand's leading player in the commercial EV segment (e-buses and e-trucks) thanks to its first-mover advantage to timely capitalise on the government's pro-EV policies and tax incentives.





| TARGET PRICE | THB26.00 |
|-----------------|----------|
| CLOSE | THB15.20 |
| UP/DOWNSIDE | +71.1% |
| TP vs CONSENSUS | +4.0% |

KEY STOCK DATA

| YE Dec (THB m) | 2021 | 2022E | 2023E | 2024E |
|---------------------|---------|---------|--------|--------|
| Revenue | 666 | 18,684 | 21,454 | 23,975 |
| Net profit | (107) | 1,066 | 1,755 | 1,715 |
| EPS (THB) | (0.06) | 0.64 | 1.05 | 1.02 |
| vs Consensus (%) | - | (5.2) | (2.3) | (25.0) |
| EBITDA | (48) | 14 | 274 | 198 |
| Core net profit | (107) | 1,066 | 1,755 | 1,715 |
| Core EPS (THB) | (0.06) | 0.64 | 1.05 | 1.02 |
| EPS growth (%) | nm | nm | 64.7 | (2.3) |
| Core P/E (x) | (238.2) | 23.9 | 14.5 | 14.8 |
| Dividend yield (%) | - | 2.0 | 3.3 | 3.6 |
| EV/EBITDA (x) | (520.3) | 1,570.2 | 83.0 | 119.2 |
| Price/book (x) | 8.9 | 6.2 | 4.6 | 3.8 |
| Net debt/Equity (%) | (29.5) | (73.8) | (51.1) | (30.3) |
| ROE (%) | (3.7) | 30.6 | 36.2 | 27.9 |



| Share price performance | 1 Month | 3 Month | 12 Month |
|--------------------------------|---------|---------------|------------|
| Absolute (%) | (20.4) | (17.4) | 164.3 |
| Relative to country (%) | (15.9) | (11.4) | 162.2 |
| Mkt cap (USD m) | | | 733 |
| 3m avg. daily turnover (USD m) | | | 6.8 |
| Free float (%) | | | 35 |
| Major shareholder | EA N | Nobility Hole | ding (40%) |
| 12m high/low (THB) | | | 23.00/5.10 |
| Issued shares (m) | | | 1,674.45 |

Sources: Bloomberg consensus; FSSIA estimates



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Exhibit 1: Summary of 1Q22 operations

| | 1Q21 | 4Q21 | | 1Q22 | | 2021 | 2022E | Change |
|---------------------|---------|---------|---------|--------|--------|---------|----------|---------|
| | (THB m) | (THB m) | (THB m) | (q-q%) | (y-y%) | (THB m) | (THB m) | (y-y%) |
| Revenue | 202 | 160 | 155 | (3.6) | (23.7) | 666 | 18,684 | 2,703.5 |
| Operating costs | (212) | (167) | (172) | 3.0 | (18.6) | (434) | (16,405) | 3,683.6 |
| EBITDA | (10) | (7) | (18) | 153.7 | 87.9 | (48) | 14 | nm |
| EBITDA margin (%) | (4.7) | (4.4) | (11.6) | nm | nm | (7.1) | 0.1 | nm |
| Depn & amort. | (19) | (23) | (25) | 8.7 | 33.9 | (85) | (70) | (17.8) |
| EBIT | (28) | (30) | (43) | 42.7 | 52.1 | (133) | (56) | (57.9) |
| Interest expense | (2) | (2) | (2) | 2.6 | 2.6 | (8) | (9) | 9.6 |
| Interest & invt inc | - | - | - | nm | nm | - | - | nm |
| Other income | 5 | 5 | 6 | 22.4 | 31.8 | 22 | 20 | nm |
| Associates' contrib | (9) | (12) | (22) | 87.4 | 144.2 | (5) | 1,139 | nm |
| Exceptionals | - | (10) | - | nm | nm | - | - | nm |
| Pretax profit | (35) | (49) | (61) | 26.2 | 76.4 | (124) | 1,094 | (981.2) |
| Tax | (3) | 37 | 1 | (97.2) | nm | 29 | (28) | nm |
| Tax rate (%) | (9.1) | 75.9 | 1.7 | nm | nm | 23.5 | 2.6 | (88.9) |
| Minority interests | 0 | (5) | (3) | (46.9) | nm | (12) | - | nm |
| Net profit | (38) | (16) | (63) | 280.5 | 65.8 | (107) | 1,066 | nm |
| Non-recurring | - | (10) | - | nm | nm | - | - | nm |
| Core net profit | (38) | (7) | (63) | 805.6 | 65.8 | (107) | 1,066 | nm |
| EPS (THB) | (0.01) | (0.00) | (0.02) | 280.5 | 65.8 | (0.06) | 0.64 | nm |
| Core EPS (THB) | (0.01) | (0.00) | (0.02) | 805.6 | 65.8 | (0.06) | 0.64 | nm |

Sources: NEX; FSSIA estimates

Exhibit 2: 1Q22 key performance

| | 1Q21 | 4Q21 | 1Q22 | (q-q%) | (y-y%) |
|-------------------------------|------|-------|-------|---------|---------|
| Revenue (THB m) | | | | | |
| Computer and software systems | 98 | 102 | 109 | 6.6 | 11.2 |
| Logistics service | 18 | 5 | 4 | (16.3) | (76.0) |
| Bus business | 87 | 53 | 42 | (22.0) | (52.0) |
| Total | 202 | 160 | 155 | (3.6) | (23.7) |
| Cost (THB m) | | | | | |
| Computer and software systems | 75 | 76 | 82 | 8.1 | 10.0 |
| Logistics service | 16 | 14 | 17 | 28.8 | 8.7 |
| Bus business | 59 | 35 | 28 | (19.1) | (52.6) |
| Total | 150 | 124 | 128 | 2.8 | (14.8) |
| Gross profit (THB m) | | | | | |
| Computer and software systems | 23 | 26 | 26 | 2.2 | 15.3 |
| Logistics service | 2 | (8) | (13) | 57.0 | (720.4) |
| Bus business | 28 | 19 | 14 | (27.3) | (50.8) |
| Total | 53 | 36 | 27 | (25.6) | (48.8) |
| Gross profit margin* (%) | | | | | |
| Computer and software systems | 24 | 25 | 24 | (1.1) | 0.9 |
| Logistics service | 12 | (160) | (300) | (140.2) | (311.8) |
| Bus business | 32 | 35 | 33 | (2.4) | 0.8 |
| Total | 26 | 23 | 17 | (5.2) | (8.6) |

*Note: Change in margin % is represented in ppt change

Source: NEX

Financial Statements

Nex Point

| Profit and Loss (THB m) Year Ending Dec | 2020 | 2021 | 2022E | 2023E | 2024E |
|---|---------|--------|----------|--------------|-----------------|
| Revenue | 1,404 | 666 | 18,684 | 21,454 | 23,975 |
| Cost of goods sold | (1,168) | (434) | (16,405) | (18,580) | (20,871) |
| Gross profit | 236 | 233 | 2,279 | 2,874 | 3,103 |
| Other operating income | - | - | - | - | - |
| Operating costs | (360) | (280) | (2,265) | (2,600) | (2,906) |
| Operating EBITDA | (124) | (48) | 14 | 274 | 198 |
| Depreciation | (63) | (85) | (70) | (77) | (84) |
| Goodwill amortisation | 0 | Ó | 0 | 0 | Ó |
| Operating EBIT | (187) | (133) | (56) | 197 | 114 |
| Net financing costs | (16) | (8) | (9) | (9) | 21 |
| Associates | (6) | (5) | 1,139 | 1,632 | 1,639 |
| Recurring non-operating income | 11 | 17 | 1,159 | 1,652 | 1,659 |
| Non-recurring items | 0 | 0 | 0 | 0 | 0 |
| Profit before tax | (192) | (124) | 1,094 | 1,840 | 1,794 |
| Tax | (8) | 29 | (28) | (84) | (79) |
| Profit after tax | (200) | (95) | 1,066 | 1,755 | 1,715 |
| Minority interests | (13) | (12) | 0 | 0 | 0 |
| Preferred dividends | 0 | Ó | 0 | 0 | 0 |
| Other items | - | - | <u>-</u> | <u>-</u> | - |
| Reported net profit | (214) | (107) | 1,066 | 1,755 | 1,715 |
| Non-recurring items & goodwill (net) | 0 | 0 | 0 | 0 | 0 |
| Recurring net profit | (214) | (107) | 1,066 | 1,755 | 1,715 |
| Per share (THB) | · · | · , | | <u> </u> | |
| Recurring EPS * | (0.13) | (0.06) | 0.64 | 1.05 | 1.02 |
| Reported EPS | (0.13) | (0.06) | 0.64 | 1.05 | 1.02 |
| DPS | 0.00 | 0.00 | 0.30 | 0.50 | 0.55 |
| Diluted shares (used to calculate per share data) | 1,674 | 1,674 | 1,674 | 1,674 | 1,674 |
| Growth | ., | 1,211 | ., | ., | ., |
| Revenue (%) | 79.2 | (52.5) | 2,703.5 | 14.8 | 11.7 |
| Operating EBITDA (%) | nm | nm | nm | 1,811.7 | (27.8) |
| Operating EBIT (%) | nm | nm | nm | nm | (42.0) |
| Recurring EPS (%) | nm | nm | nm | 64.7 | (2.3) |
| Reported EPS (%) | nm | nm | nm | 64.7 | (2.3) |
| Operating performance | | | | | (=) |
| Gross margin inc. depreciation (%) | 12.3 | 22.1 | 11.8 | 13.0 | 12.6 |
| Gross margin of key business (%) | 12.3 | 22.1 | 12.7 | 13.9 | 13.5 |
| Operating EBITDA margin (%) | (8.8) | (7.1) | 0.1 | 1.3 | 0.8 |
| Operating EBIT margin (%) | (13.3) | (20.0) | (0.3) | 0.9 | 0.5 |
| Net margin (%) | (15.2) | (16.0) | 5.7 | 8.2 | 7.2 |
| Effective tax rate (%) | -4.3 | 24.4 | 20.0 | 20.0 | 20.0 |
| Dividend payout on recurring profit (%) | - | | 47.1 | 47.7 | 53.7 |
| Interest cover (X) | (11.1) | (14.5) | 125.2 | 209.8 | (83.1) |
| Inventory days | 22.3 | 110.8 | 60.0 | 110.0 | 110.4 |
| Debtor days | 32.7 | 89.8 | 23.4 | 57.0 | 88.1 |
| Creditor days | 38.7 | 132.1 | 70.7 | 129.7 | 130.2 |
| Operating ROIC (%) | (27.3) | (15.2) | (35.5) | 34.2 | 4.0 |
| ROIC (%) | (10.7) | (4.4) | 50.2 | 70.8 | 36.1 |
| ROE (%) | (12.4) | (3.7) | 30.6 | 70.8 36.2 | 27.9 |
| ROA (%) | (8.3) | (2.4) | 7.3 | 6.4 | 5.4 |
| * Pre exceptional, pre-goodwill and fully diluted | (0.0) | (4.4) | 1.0 | 0.4 | J. 4 |
| Revenue by Division (THB m) | 2020 | 2021 | 2022E | 2023E | 2024E |
| | | | | | |
| Electronic products Computer and coffuers system | 105 | 22 | 7,210 | 11,893 | 13,167 |
| Computer and software system | 314 | 389 | 307 | 195 | 195 |
| Logistic service | 97 | 39 | 839 | 1,253 | 0 |
| Bus business Sources: Nex Point: FSSIA estimates | 888 | 120 | 10,000 | 7,500 | 10,000 |

Sources: Nex Point; FSSIA estimates

Financial Statements

Nex Point

| Nex Point | | | | | |
|---|----------------------|---------------------|-------------------------|-------------------------|-------------------------|
| Cash Flow (THB m) Year Ending Dec | 2020 | 2021 | 2022E | 2023E | 2024E |
| Recurring net profit | (214) | (107) | 1,066 | 1,755 | 1,715 |
| Depreciation | 63 | 85 | 70 | 77 | 84 |
| Associates & minorities | (6) | (5) | 1,139 | 1,632 | 1,639 |
| Other non-cash items | - (66) | - | - | - (4.075) | (2.165) |
| Change in working capital Cash flow from operations | (66) (223) | 117 91 | 860 3,136 | (1,875) 1,589 | (2,165) 1,272 |
| apex - maintenance | (63) | (85) | (70) | (77) | (84) |
| capex - new investment | (474) | (174) | (30) | (23) | (16) |
| let acquisitions & disposals | (476) | (361) | 0 | 0 | 0 |
| Other investments (net) | (406) | (126) | 1,139 | 1,632 | 1,639 |
| ash flow from investing | (1,420) | (747) | 1,039 | 1,532 | 1,539 |
| Dividends paid | 0 | 0 | 0 | (502) | (837) |
| Equity finance | 2,685 | 0 | 0 | 0 | 0 |
| Debt finance | (54) | 10 | 0 | 0 | (2.222) |
| Other financing cash flows | 337 | 197 | (1,892) | (2,849) | (2,838) |
| Cash flow from financing Ion-recurring cash flows | 2,967 | 207 | (1,892) | (3,352) | (3,675) |
| Other adjustments | 0 | 0 | 0 | 0 | 0 |
| let other adjustments | 0 | Ŏ | Ŏ | 0 | 0 |
| Novement in cash | 1,324 | (449) | 2,283 | (230) | (864) |
| Free cash flow to firm (FCFF) | (1,627.23) | (647.76) | 4,183.71 | 3,130.07 | 2,819.80 |
| ree cash flow to equity (FCFE) | (1,360.24) | (449.23) | 2,282.66 | 272.02 | (27.07) |
| er share (THB) | | | | | |
| CFF per share | (0.97) | (0.39) | 2.50 | 1.87 | 1.68 |
| CFE per share | (0.81) | (0.27) | 1.36 | 0.16 | (0.02) |
| Recurring cash flow per share | (0.09) | (0.02) | 1.36 | 2.07 | 2.05 |
| Balance Sheet (THB m) Year Ending Dec | 2020 | 2021 | 2022E | 2023E | 2024E |
| rangible fixed assets (gross) | 591 | 591 | 491 | 391 | 291 |
| ess: Accumulated depreciation | (56) | (53) | (123) | (200) | (283) |
| angible fixed assets (net) | 536 | 539 | 368 | 191 | 8 |
| ntangible fixed assets (net) | 201 | 201 | 201 | 201 | 201 |
| ong-term financial assets | - | - | - | - | - |
| nvest. in associates & subsidiaries | 476 | 837 | 837 | 837 | 837 |
| Cash & equivalents | 1,410 | 961 | 3,244 | 3,014 | 2,150 |
| A/C receivable | 129 | 199 | 2,201 | 4,500 | 7,069 |
| nventories | 124 207 | 139 445 | 5,252 | 5,948 | 6,682 |
| Other current assets Current assets | 1,871 | 1,744 | 12,608 23,306 | 14,478 27,940 | 16,178 32,079 |
| Other assets | 534 | 592 | 592 | 592 | 592 |
| Total assets | 3,617 | 3,913 | 25,304 | 29,761 | 33,716 |
| Common equity | 2,961 | 2,859 | 4,111 | 5,579 | 6,697 |
| Minorities etc. | 204 | 211 | 211 | 211 | 211 |
| Total shareholders' equity | 3,166 | 3,070 | 4,323 | 5,790 | 6,908 |
| ong term debt | 0 | 0 | 0 | 0 | 0 |
| Other long-term liabilities | 167 | 108 | 108 | 108 | 108 |
| Long-term liabilities | 167 | 108 | 108 | 108 | 108 |
| A/C payable | 150 | 164 | 6,190 | 7,011 | 7,875 |
| Short term debt | 45 | 54 | 54 | 54 | 54 |
| Other current liabilities | 90 | 517 | 14,629 | 16,798 | 18,771 |
| Current liabilities Fotal liabilities and shareholders' equity | 285 | 735 | 20,873 | 23,863 | 26,701 |
| letai ilabilities and snarenoiders equity Net working capital | 3,617 220 | 3,913 103 | 25,304 (757) | 29,761 1,118 | 33,717 3,283 |
| nvested capital | 1,967 | 2,272 | 1,241 | 2,939 | 4,921 |
| Includes convertibles and preferred stock which is be | | _, | ., | 2,000 | .,02. |
| Per share (THB) | | | | | |
| Book value per share | 1.77 | 1.71 | 2.46 | 3.33 | 4.00 |
| angible book value per share | 1.65 | 1.59 | 2.34 | 3.21 | 3.88 |
| inancial strength | | | | | |
| let debt/equity (%) | (43.1) | (29.5) | (73.8) | (51.1) | (30.3) |
| let debt/total assets (%) | (37.7) | (23.2) | (12.6) | (9.9) | (6.2) |
| current ratio (x) | 6.6 | 2.4 | 1.1 | 1.2 | 1.2 |
| F interest cover (x) | (54.9) | (33.3) | 263.4 | 34.5 | 1.5 |
| aluation | 2020 | 2021 | 2022E | 2023E | 2024E |
| ecurring P/E (x) * | (119.2) | (238.2) | 23.9 | 14.5 | 14.8 |
| Recurring P/E @ target price (x) * | (203.8) | (407.4) | 40.8 | 24.8 | 25.4 |
| Reported P/E (x) | (119.2) | (238.2) | 23.9 | 14.5 | 14.8 |
| Dividend yield (%) | <u>-</u> | - | 2.0 | 3.3 | 3.6 |
| Price/book (x) | 8.6 | 8.9 | 6.2 | 4.6 | 3.8 |
| Price/tangible book (x) | 9.2 | 9.6 | 6.5 | 4.7 | 3.9 |
| EV/EBITDA (x) ** | (196.2) | (520.3) (900.4) | 1,570.2 2,833.7 | 83.0 149.1 | 119.2 210.7 |
| | | (MULLIA) | 7 0.3.3 7 | 144 1 | /10/ |
| EV/EBITDA @ target price (x) ** EV/invested capital (x) | (342.2) 12.4 | 10.9 | 18.1 | 7.7 | 4.8 |

Sources: Nex Point; FSSIA estimates

Corporate Governance report of Thai listed companies 2020

| EXCELLE | NT LEVEL | · | | · | | | | | | |
|-----------|-----------------|-------------|--------|--------|--------|--------|--------|---------|--------|--------|
| AAV | ADVANC | AF | AIRA | AKP | AKR | ALT | AMA | AMATA | AMATAV | ANAN |
| AOT | AP | ARIP | ARROW | ASP | BAFS | BANPU | BAY | BCP | BCPG | BDMS |
| | | | | | | | BPP | | | BWG |
| BEC | BEM | BGRIM | BIZ | BKI | BLA | BOL | | BRR | BTS | |
| CENTEL | CFRESH | CHEWA | CHO | CIMBT | CK | CKP | CM | CNT | COL | COMAN |
| COTTO | CPALL | CPF | CPI | CPN | CSS | DELTA | DEMCO | DRT | DTAC | DTC |
| DV8 | EA | EASTW | ECF | ECL | EGCO | EPG | ETE | FNS | FPI | FPT |
| FSMART | GBX | GC | GCAP | GEL | GFPT | GGC | GPSC | GRAMMY | GUNKUL | HANA |
| HARN | HMPRO | ICC | ICHI | III | ILINK | INTUCH | IRPC | IVL | JKN | JSP |
| JWD | K | KBANK | KCE | KKP | KSL | KTB | KTC | LANNA | LH | LHFG |
| LIT | LPN | MAKRO | MALEE | MBK | MBKET | MC | MCOT | METCO | MFEC | MINT |
| MONO | MOONG | MSC | MTC | NCH | NCL | NEP | NKI | NOBLE | NSI | NVD |
| NYT | OISHI | ORI | ОТО | PAP | PCSGH | PDJ | PG | PHOL | PLANB | PLANET |
| PLAT | PORT | PPS | PR9 | PREB | PRG | PRM | PSH | PSL | PTG | PTT |
| PTTEP | PTTGC | PYLON | Q-CON | QH | QTC | RATCH | RS | S | S&J | SAAM |
| SABINA | SAMART | SAMTEL | SAT | SC | SCB | SCC | SCCC | SCG | SCN | SDC |
| SEAFCO | SEAOIL | SE-ED | SELIC | SENA | SIRI | SIS | SITHAI | SMK | SMPC | SNC |
| SONIC | SORKON | SPALI | SPI | SPRC | SPVI | SSSC | SST | STA | SUSCO | SUTHA |
| | | | | | TCAP | | | | | |
| SVI | SYMC | SYNTEC | TACC | TASCO | | TFMAMA | THANA | THANI | THCOM | THG |
| THIP | THRE | THREL | TIP | TIPCO | TISCO | TK | TKT | TTB | TMILL | TNDT |
| TNL | TOA | TOP | TPBI | TQM | TRC | TSC | TSR | TSTE | TSTH | TTA |
| TTCL | TTW | TU | TVD | TVI | TVO | TWPC | U | UAC | UBIS | UV |
| VGI | VIH | WACOAL | WAVE | WHA | WHAUP | WICE | WINNER | TRUE | | |
| \/EB\/ 00 | OD 1 5)/51 | | | | | | | | | |
| 2S | OD LEVEL ABM | ACE | ACG | ADP | AEC | AEONTS | AGE | ٨⊔ | AHC | AIT |
| | | | | ADB | | | | AH | | |
| ALLA | AMANAH | AMARIN | APCO | APCS | APURE | AQUA | ASAP | ASEFA | ASIA | ASIAN |
| ASIMAR | ASK | ASN | ATP30 | AUCT | AWC | AYUD | В | BA | BAM | BBL |
| BFIT | BGC | BJC | BJCHI | BROOK | BTW | CBG | CEN | CGH | CHARAN | CHAYO |
| CHG | CHOTI | CHOW | CI | CIG | CMC | COLOR | COM7 | CPL | CRC | CRD |
| CSC | CSP | CWT | DCC | DCON | DDD | DOD | DOHOME | EASON | EE | ERW |
| ESTAR | FE | FLOYD | FN | FORTH | FSS | FTE | FVC | GENCO | GJS | GL |
| GLAND | GLOBAL | GLOCON | GPI | GULF | GYT | HPT | HTC | ICN | IFS | ILM |
| IMH | INET | INSURE | IRC | IRCP | IT | ITD | ITEL | J | JAS | JCK |
| JCKH | JMART | JMT | KBS | KCAR | KGI | KIAT | KOOL | KTIS | KWC | KWM |
| L&E | LALIN | LDC | LHK | LOXLEY | LPH | LRH | LST | M | MACO | MAJOR |
| MBAX | MEGA | META | MFC | MGT | MILL | MITSIB | MK | MODERN | MTI | MVP |
| NETBAY | NEX | NINE | NTV | NWR | OCC | OGC | OSP | PATO | РВ | PDG |
| PDI | PICO | PIMO | PJW | PL | PM | PPP | PRIN | PRINC | PSTC | PT |
| QLT | RCL | RICHY | RML | RPC | RWI | S11 | SALEE | SAMCO | SANKO | SAPPE |
| SAWAD | SCI | SCP | SE | SEG | SFP | SGF | SHR | SIAM | SINGER | SKE |
| SKR | SKY | SMIT | SMT | SNP | SPA | SPC | SPCG | SR | SRICHA | SSC |
| | | | | | | | | | | TBSP |
| SSF | STANLY | STI | STPI | SUC | SUN | SYNEX | T | TAE | TAKUNI | |
| TCC | TCMC | TEAM | TEAMG | TFG | TIGER | TITLE | TKN | TKS | TM | TMC |
| TMD | TMI | TMT | TNITY | TNP | TNR | TOG | TPA | TPAC | TPCORP | TPOLY |
| TPS | TRITN | TRT | TRU | TSE | TVT | TWP | UEC | UMI | UOBKH | UP |
| UPF | UPOIC | UT | UTP | UWC | VL | VNT | VPO | WIIK | WP | XO |
| YUASA | ZEN | ZIGA | ZMICO | | | | | | | |
| GOOD LE | VEL | | | | | | | | | |
| 7UP | Α | ABICO | AJ | ALL | ALUCON | AMC | APP | ARIN | AS | AU |
| B52 | BC | BCH | BEAUTY | BGT | BH | BIG | BKD | BLAND | BM | BR |
| BROCK | BSBM | BSM | BTNC | CAZ | CCP | CGD | CITY | CMAN | CMO | CMR |
| CPT | CPW | CRANE | CSR | D | EKH | EP | ESSO | FMT | GIFT | GREEN |
| GSC | GTB | HTECH | HUMAN | IHL | INOX | INSET | IP | JTS | JUBILE | KASET |
| KCM | KKC | KUMWEL | KUN | KWG | KYE | LEE | | | M-CHAI | MCS |
| | | | | | | | MATCH | MATI | | |
| MDX | MJD | MM | MORE | NC | NDR | NER | NFC | NNCL | NPK | NUSA |
| OCEAN | PAF | PF BB5 | PK | PLE | PMTA | POST | PPM | PRAKIT | PRECHA | PRIME |
| PROUD | PTL | RBF | RCI | RJH | ROJNA | RP | RPH | RSP | SF | SFLEX |
| SGP | SISB | SKN | SLP | SMART | SOLAR | SPG | SQ | SSP | STARK | STC |
| SUPER | SVOA | TC | TCCC | THMUI | TIW | TNH | TOPP | TPCH | TPIPP | TPLAS |
| TTI | TYCN | UKEM | UMS | VCOM | VRANDA | WIN | WORK | WPH | | |
| | | Description | | | | | | Score F | _ | |
| | | Excellent | | | | | | 90-1 | | |
| | | Very Good | | | | | | 80-8 | 39 | |
| | | Good | | | | | | 70-7 | 79 | |
| | | | | | | | | | | |

The disclosure of the survey results of the Thai Institute of Directors Association ('IOD") regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of a company listed on the Stock Exchange of Thailand and the Market for Alternative Investment disclosed to the public and able to be accessed by a general public investor. The result, therefore, is from the perspective of a third party. It is not an evaluation of operation and is not based on inside information.

The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey results may be changed after that date. FSS International Investment Advisory Company Limited does not confirm nor certify the accuracy of such survey results.

* CGR scoring should be considered with news regarding wrong doing of the company or director or executive of the company such unfair practice on securities trading, fraud,

Source: Thai Institute of Directors Association (IOD); FSSIA's compilation

and corruption SEC imposed a civil sanction against insider trading of director and executive; ** delisted

Anti-corruption Progress Indicator 2020

| CERTIFIED | | | | | | | | | | |
|-----------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| 2S | ADVANC | Al | AIE | AIRA | AKP | AMA | AMANAH | AP | AQUA | ARROW |
| ASK | ASP | AYUD | В | BAFS | BANPU | BAY | BBL | BCH | BCP | BCPG |
| BGC | BGRIM | BJCHI | BKI | BLA | BPP | BROOK | BRR | BSBM | BTS | BWG |
| CEN | CENTEL | CFRESH | CGH | CHEWA | CHOTI | CHOW | CIG | CIMBT | CM | CMC |
| COL | COM7 | CPALL | CPF | CPI | CPN | CSC | DCC | DELTA | DEMCO | DIMET |
| DRT | DTAC | DTC | EASTW | ECL | EGCO | FE | FNS | FPI | FPT | FSS |
| FTE | GBX | GC | GCAP | GEL | GFPT | GGC | GJS | GPSC | GSTEEL | GUNKUI |
| HANA | HARN | HMPRO | HTC | ICC | ICHI | IFS | INET | INSURE | INTUCH | IRPC |
| ITEL | IVL | K | KASET | KBANK | KBS | KCAR | KCE | KGI | KKP | KSL |
| KTB | KTC | KWC | L&E | LANNA | LHFG | LHK | LPN | LRH | M | MAKRO |
| MALEE | MBAX | MBK | MBKET | MC | MCOT | MFC | MFEC | MINT | MONO | MOONG |
| MPG | MSC | MTC | MTI | NBC | NEP | NINE | NKI | NMG | NNCL | NSI |
| NWR | occ | OCEAN | OGC | ORI | PAP | PATO | РВ | PCSGH | PDG | PDI |
| PDJ | PE | PG | PHOL | PL | PLANB | PLANET | PLAT | PM | PPP | PPPM |
| PPS | PREB | PRG | PRINC | PRM | PSH | PSL | PSTC | PT | PTG | PTT |
| PTTEP | PTTGC | PYLON | Q-CON | QH | QLT | QTC | RATCH | RML | RWI | S & J |
| SABINA | SAT | SC | SCB | SCC | SCCC | SCG | SCN | SEAOIL | SE-ED | SELIC |
| SENA | SGP | SIRI | SITHAI | SMIT | SMK | SMPC | SNC | SNP | SORKON | SPACK |
| SPC | SPI | SPRC | SRICHA | SSF | SSSC | SST | STA | SUSCO | SVI | SYNTE |
| TAE | TAKUNI | TASCO | TBSP | TCAP | TCMC | TFG | TFI | TFMAMA | THANI | THCOM |
| THIP | THRE | THREL | TIP | TIPCO | TISCO | TKT | TTB | TMD | TMILL | TMT |
| TNITY | TNL | TNP | TNR | TOG | TOP | TPA | TPCORP | TPP | TRU | TSC |
| TSTH | TTCL | TU | TVD | TVI | TVO | TWPC | U | UBIS | UEC | UKEM |
| UOBKH | UWC | VGI | VIH | VNT | WACOAL | WHA | WHAUP | WICE | WIIK | XO |
| ZEN | TRUE | | | | | | | | | |
| DECLARE | D | | | | | | | | | |
| 7UP | ABICO | AF | ALT | AMARIN | AMATA | AMATAV | ANAN | APURE | B52 | BKD |
| вм | BROCK | BUI | СНО | CI | сотто | DDD | EA | EFORL | EP | ERW |
| ESTAR | ETE | EVER | FSMART | GPI | ILINK | IRC | J | JKN | JMART | JMT |
| JSP | JTS | KWG | LDC | MAJOR | META | NCL | NOBLE | NOK | PK | PLE |
| ROJNA | SAAM | SAPPE | SCI | SE | SHANG | SINGER | SKR | SPALI | SSP | STANLY |
| SUPER | SYNEX | THAI | TKS | TOPP | TRITN | TTA | UPF | UV | WIN | ZIGA |

Level

Certified

This level indicates practical participation with thoroughly examination in relation to the recommended procedures from the audit committee or the SEC's certified auditor, being a certified member of Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) or already passed examination to ensure independence from external parties.

Declared This level indicates determination to participate in the Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC)

Disclaimer:

The disclosure of the Anti-Corruption Progress Indicators of a listed company on the Stock Exchange of Thailand, which is assessed by Thaipat Institute, is made in order to comply with the policy and sustainable development plan for the listed companies of the Office of the Securities and Exchange Commission. Thaipat Institute made this assessment based on the information received from the listed company, as stipulated in the form for the assessment of Anti-corruption which refers to the Annual Registration Statement (Form 56-1), Annual Report (Form 56-2), or other relevant documents or reports of such listed company. The assessment result is therefore made from the perspective of Thaipat Institute that is a third party. It is not an assessment of operation and is not based on any inside information. Since this assessment is only the assessment result as of the date appearing in the assessment result, it may be changed after that date or when there is any change to the relevant information. Nevertheless, FSS International Investment Advisory Company Limited does not confirm, verify, or certify the accuracy and completeness of the assessment results.

Note: Companies participating in Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) under Thai Institute of Directors (as of June 24, 2019) are categorised into: 1) companies that have declared their intention to join CAC, and; 2) companies certified by CAC.

Source: The Securities and Exchange Commission, Thailand; * FSSIA's compilation

GENERAL DISCLAIMER

ANALYST(S) CERTIFICATION

Suwat Sinsadok, CFA, FRM, ERP FSS International Investment Advisory Securities Co., Ltd

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History of change in investment rating and/or target price



| Date | Rating | Target price | Date | Rating | Target price | Date | Rating | Target price |
|----------------------------|------------|----------------|----------------------------|------------|----------------|------|--------|--------------|
| 23-Jun-2021 09-Aug-2021 | BUY BUY | 12.00 13.40 | 13-Dec-2021 17-Jan-2022 | BUY BUY | 25.00 26.00 | - | - | - |

Suwat Sinsadok, CFA, FRM, ERP started covering this stock from 23-Jun-2021

Price and TP are in local currency

Source: FSSIA estimates

Energy Absolute (EA TB)



| Date | Rating | Target price | Date | Rating | Target price | Date | Rating | Target price |
|---|-------------------|-------------------------|---|-------------------|-------------------------|----------------------------|------------|-----------------|
| 17-Oct-2019 16-Apr-2020 20-May-2020 | BUY BUY BUY | 60.00 62.00 55.00 | 09-Nov-2020 15-Dec-2020 08-Jan-2021 | BUY BUY BUY | 51.00 56.00 76.00 | 18-Nov-2021 13-Dec-2021 | BUY BUY | 88.00 122.00 |

Suwat Sinsadok, CFA, FRM, ERP started covering this stock from 09-Jul-2020

Price and TP are in local currency

Source: FSSIA estimates

| Company | Ticker | Price | Rating | Valuation & Risks |
|-----------------|--------|-----------|--------|---|
| Nex Point | NEX TB | THB 15.20 | BUY | Downside risks to our SOTP-based TP include: 1) a lower-than-expected bus sales volume; 2) delays in bus deliveries; and 3) risk from regulatory changes. |
| Energy Absolute | EA TB | THB 80.75 | BUY | Downside risks to our SoTP-based TP include: 1) lower-than-expected demand for electricity in Thailand; 2) lower crude prices; and 3) lower-than-expected demand for batteries. |

Source: FSSIA estimates

Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited

FSSIA may incorporate the recommendations and target prices of companies currently covered by FSS Research into equity research reports, denoted by an 'FSS' before the recommendation. FSS Research is part of Finansia Syrus Securities Public Company Limited, which is the parent company of FSSIA.

All share prices are as at market close on 12-May-2022 unless otherwise stated.

RECOMMENDATION STRUCTURE

Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

Industry Recommendations

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

Neutral. The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

Country (Strategy) Recommendations

Overweight (O). Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Neutral (N). Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Underweight (U). Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.