**EQUITY RESEARCH - RESULTS FLASH** 

# B.GRIMM POWER BGRIM TB

THAILAND / UTILITIES - CONVENTIONAL

# Gas price hike poisoned 1Q22 NP

- BGRIM's 1Q22 net profit (NP) was THB23m, down 88% q-q and 96% y-y, core NP was THB34m, down 84% q-q and 95% y-y.
- EBITDA margin plunged to 14.7% in 1Q22, dragged by the sharp rise in gas price due to the impact of the LNG imported by PTT.
- Maintain BUY and our SOTP-based TP of THB44.

# Still profitable despite y-y double gas cost

BGRIM's 1Q22 net profit (NP) was THB23m, down 88% q-q and 96% y-y. Excluding non-recurring items, 1Q22 core NP was THB34m, down 84% q-q and 95% y-y. The key factors were 1) higher revenue of THB14.8b (+14% q-q, +41% y-y) on the back of y-y rising demand from industrial users (IU) in both Thailand and Vietnam and revenue from BGRIM's new service business venture; 2) 57% y-y and 13% q-q higher electricity revenue for the power sold to the Electricity Generating Authority of Thailand due to strong demand; 3) solid revenue from steam due to higher demand from IUs; and 4) an unrealised FX gain of THB8m.

# New growth driver via in-house project development expertise

The EBITDA margin plunged to 14.7% in 1Q22, down from 19.2% in 4Q21 and 31.5% in 1Q21, dragged down by the sharp rise in the gas price to THB442/mmbtu (+32% q-q, +100% y-y) due to the impact of the higher priced LNG imports by PTT to compensate for the gas supply shortfall from the Erawan gas field. While the gas price spiked by 32% q-q and 100% y-y, the price of electricity sold to IUs only rose to THB3.46/kWh (+7% y-y, +6% q-q), and the steam price rose to THB1,070/t (+30% y-y, +15% q-q), resulting in margin squeezes for the electricity and steam sold to IUs from BGRIM's small power producers (SPP). In 1Q22, BGRIM began to book revenue of THB0.2b from its new venture to provide services for power plant developers in Thailand and Vietnam, leveraging its in-house project development expertise to generate new earnings growth via a high margin with a marginal cost increase.

# Visible recovery is ahead

We expect BGRIM's net profit to bottom out in 1Q22 and recover marginally in 2Q22 due to the continued high gas cost. However, by 3Q22 we think earnings growth will accelerate, driven by 1) 5 new SPPs under SPP replacement power purchase agreements; and 2) gradually lower gas prices due to the lower price of self-imported LNG.

# Time to reload ahead of strong earnings recovery in 2H22

Maintain BUY and our SOTP-TP of THB44. We think BGRIM is attractive as a turnaround and growth power play on an earnings recovery.





| TARGET PRICE    | THB44.00 |
|-----------------|----------|
| CLOSE           | THB31.75 |
| UP/DOWNSIDE     | +38.6%   |
| TP vs CONSENSUS | +1.8%    |

# **KEY STOCK DATA**

| YE Dec (THB m)      | 2021   | 2022E  | 2023E  | 2024E  |
|---------------------|--------|--------|--------|--------|
| Revenue             | 46,628 | 71,472 | 86,357 | 88,905 |
| Net profit          | 2,276  | 3,663  | 5,675  | 5,958  |
| EPS (THB)           | 0.87   | 1.41   | 2.18   | 2.29   |
| vs Consensus (%)    | -      | 87.3   | 68.6   | 34.2   |
| EBITDA              | 12,160 | 16,522 | 21,034 | 22,793 |
| Core net profit     | 2,440  | 3,663  | 5,675  | 5,958  |
| Core EPS (THB)      | 0.94   | 1.41   | 2.18   | 2.29   |
| EPS growth (%)      | (6.8)  | 50.2   | 54.9   | 5.0    |
| Core P/E (x)        | 33.9   | 22.6   | 14.6   | 13.9   |
| Dividend yield (%)  | 0.9    | 1.6    | 3.1    | 3.1    |
| EV/EBITDA (x)       | 13.3   | 10.5   | 8.8    | 8.6    |
| Price/book (x)      | 2.8    | 2.6    | 2.2    | 2.1    |
| Net debt/Equity (%) | 166.4  | 162.9  | 149.0  | 139.5  |
| ROE (%)             | 8.6    | 11.8   | 16.4   | 15.5   |



| 1 Mon         | nth 3 Month        | 12 Month   |
|---------------|--------------------|--|
| (3.           | .1) (4.5)          | (24.4)   |
| 2             | 2.4 2.4            | (25.0)   |
|               |                    | 2,386  |
| SD m)         |                    | 12.3   |
|               |                    | 31   |
| Grimm Power ( | Singapore) Pt      | e Ltd (34%)  |
|               | 4                  | 46.50/29.75  |
|               |                    | 2,606.90   |
|               | (3.<br>2<br>USD m) | (3.1) (4.5)<br>2.4 2.4<br>USD m)<br>. Grimm Power (Singapore) Pt |

Sources: Bloomberg consensus; FSSIA estimates



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Exhibit 1: 1Q22 results

|                     | 1Q21    | 4Q21     |          | 1Q22   |         | 2021     | 2022E    | Change  |
|---------------------|---------|----------|----------|--------|---------|----------|----------|---------|
|                     | (THB m) | (THB m)  | (THB m)  | (q-q%) | (y-y%)  | (THB m)  | (THB m)  | (y-y%)  |
| Revenue             | 10,453  | 12,986   | 14,758   | 13.6   | 41.2    | 46,628   | 71,472   | 53.3    |
| Operating costs     | (7,159) | (10,491) | (12,586) | 20.0   | 75.8    | (34,469) | (54,950) | 59.4    |
| EBITDA              | 3,294   | 2,495    | 2,172    | (12.9) | (34.1)  | 12,160   | 16,522   | 35.9    |
| EBITDA margin (%)   | 31.5    | 19.2     | 14.7     | nm     | nm      | 26.1     | 23.1     | (11.4)  |
| Depn & amort.       | (1,312) | (1,204)  | (1,207)  | 0.2    | (8.0)   | (5,139)  | (5,623)  | 9.4     |
| EBIT                | 1,982   | 1,291    | 965      | (25.2) | (51.3)  | 7,021    | 10,899   | 55.2    |
| Interest expense    | (1,337) | (784)    | (860)    | 9.7    | (35.7)  | (4,293)  | (4,262)  | (0.7)   |
| Interest & invt inc | -       | -        | -        | nm     | nm      | -        | -        | nm      |
| Other income        | 28      | 58       | 51       | (12.0) | 85.6    | 352      | 200      | (43.2)  |
| Associates' contrib | 50      | (11)     | (3)      | (71.4) | (106.1) | 44       | 224      | 408.1   |
| Exceptionals        | 235     | (55)     | (34)     | (38.7) | (114.5) | 592      | -        | (100.0) |
| Pretax profit       | 958     | 498      | 119      | (76.1) | (87.6)  | 3,715    | 7,061    | 90.0    |
| Tax                 | (110)   | (6)      | (29)     | 387.3  | (73.8)  | (298)    | (359)    | 20.5    |
| Tax rate (%)        | 11.4    | 1.2      | 24.1     | nm     | nm      | 8.0      | 5.1      | nm      |
| Minority interests  | (237)   | (297)    | (67)     | (77.3) | (71.6)  | (1,141)  | (3,038)  | 166.2   |
| Net profit          | 611     | 195      | 23       | (88.2) | (96.2)  | 2,276    | 3,663    | 61.0    |
| Non-recurring       | (35)    | (17)     | (11)     | (34.2) | (68.6)  | (164)    | -        | (100.0) |
| Core net profit     | 646     | 212      | 34       | (84.0) | (94.7)  | 2,440    | 3,663    | 50.2    |
| EPS (THB)           | 0.23    | 0.07     | 0.01     | (88.2) | (96.2)  | 0.87     | 1.41     | 61.0    |
| Core EPS (THB)      | 0.25    | 0.08     | 0.01     | (84.0) | (94.7)  | 0.94     | 1.41     | 50.2    |

Sources: BGRIM; FSSIA estimates

Exhibit 2: 1Q22 key performance

|   | 1Q21    | 4Q21    | 1Q22    | Change  |         |
|---|---------|---------|---------|---------|---------|
|   |         |         |         | (q-q %) | (y-y %) |
| Electricity sales volume to EGAT (GWh)            | 2,300   | 2,439   | 2,212   | (9.3)   | (3.8)   |
| Electricity sales volume to IUs – Thailand (GWh)  | 814     | 825     | 871     | 5.6     | 7.0     |
| Amata City Chonburi Industrial Estate (GWh)       | 387     | 380     | 393     | 3.4     | 1.6     |
| Amata City Rayong Industrial Estate (GWh)         | 152     | 176     | 196     | 11.4    | 28.9    |
| Laemchabang Industrial Estate (GWh)               | 168     | 179     | 184     | 2.8     | 9.5     |
| WHA Chonburi 1 Industrial Estate (GWh)            | 60      | 38      | 45      | 18.4    | (25.0)  |
| Bangkadi Industrial Park (GWh)                    | 44      | 48      | 50      | 4.2     | 13.6    |
| WHA Eastern Industrial Estate (Map Ta Phut) (GWh) | 4       | 4       | 4       | -       | -       |
| Electricity sales volume to IUs – Vietnam (GWh)   | 132     | 142     | 136     | (4.2)   | 3.0     |
| Steam sales volume to IUs – Thailand (tonnes)     | 242,352 | 217,277 | 238,166 | 9.6     | (1.7)   |
| Amata City Chonburi Industrial Estate (tonnes)    | 38,155  | 39,978  | 38,953  | (2.6)   | 2.1     |
| Amata City Rayong Industrial Estate (tonnes)      | 30,972  | 30,034  | 29,308  | (2.4)   | (5.4)   |
| Laemchabang Industrial Estate (tonnes)            | 60,673  | 58,361  | 66,973  | 14.8    | 10.4    |
| WHA Chonburi 1 Industrial Estate (tonnes)         | 112,552 | 88,904  | 102,933 | 15.8    | (8.5)   |

Sources: BGRIM; FSSIA estimates

Exhibit 3: 1Q22 price per unit

|   | 1Q21  | 4Q21  | 1Q22  | Ch      | ange    |
|---|-------|-------|-------|---------|---------|
|   |       |       |       | (q-q %) | (y-y %) |
| Electricity to EGAT (THB/kWh)           | 2.72  | 3.62  | 4.51  | 24.6    | 65.8    |
| Electricity to IUs – Thailand (THB/kWh) | 3.23  | 3.28  | 3.46  | 5.5     | 7.1     |
| Electricity to IUs – Vietnam (THB/kWh)  | 2.35  | 2.63  | 2.60  | (1.1)   | 10.6    |
| Steam to IUs - Thailand (THB/tonne)     | 826   | 929   | 1,070 | 15.2    | 29.6    |
| Gas cost per unit (THB/mmbtu)           | 220.6 | 335.1 | 442.2 | 32.0    | 100.4   |

Sources: BGRIM; FSSIA estimates

# **Financial Statements**

B.Grimm Power

| Profit and Loss (THB m) Year Ending Dec                    | 2020       | 2021       | 2022E        | 2023E       | 2024E    |
|--|------------|------------|--------------|-------------|----------|
| Revenue  | 44,087     | 46,628     | 71,472       | 86,357      | 88,905   |
| Cost of goods sold   | (29,354)   | (32,796)   | (52,386)     | (62,225)    | (62,923) |
| Gross profit   | 14,733     | 13,833     | 19,087       | 24,132      | 25,982   |
| Other operating income                                     | -          | -          | -            | -           | -        |
| Operating costs  | (2,039)    | (1,673)    | (2,564)      | (3,098)     | (3,190)  |
| Operating EBITDA   | 12,694     | 12,160     | 16,522       | 21,034      | 22,793   |
| Depreciation   | (5,494)    | (5,139)    | (5,623)      | (6,211)     | (6,323)  |
| Goodwill amortisation                                      | 0          | 0          | 0            | 0           | 0        |
| Operating EBIT   | 7,200      | 7,021      | 10,899       | 14,823      | 16,469   |
| Net financing costs  | (3,520)    | (3,537)    | (4,262)      | (4,546)     | (4,588)  |
| Associates   | 58         | 44         | 224          | 228         | 211      |
| Recurring non-operating income                             | 751        | 396        | 424          | 428         | 411      |
| Non-recurring items  | (442)      | (164)      | 0            | 0           | 0        |
| Profit before tax  | 3,989      | 3,715      | 7,061        | 10,704      | 12,291   |
| Tax  | (233)      | (298)      | (359)        | (647)       | (876)    |
| Profit after tax   | 3,755      | 3,417      | 6,702        | 10,057      | 11,415   |
| Minority interests   | (1,581)    | (1,141)    | (3,038)      | (4,382)     | (5,457)  |
| Preferred dividends  | 0          | 0          | 0            | 0           | 0        |
| Other items  | _          | -          | -            | _           | _        |
| Reported net profit  | 2,175      | 2,276      | 3,663        | 5,675       | 5,958    |
| Non-recurring items & goodwill (net)                       | 442        | 164        | 0            | 0           | 0        |
| Recurring net profit                                       | 2,617      | 2,440      | 3,663        | 5,675       | 5,958    |
| Per share (THB)  |            |            |              |             |          |
| Recurring EPS *  | 1.00       | 0.94       | 1.41         | 2.18        | 2.29     |
| Reported EPS   | 0.83       | 0.87       | 1.41         | 2.18        | 2.29     |
| DPS  | 0.37       | 0.27       | 0.50         | 1.00        | 1.00     |
| Diluted shares (used to calculate per share data)          | 2,607      | 2,607      | 2,607        | 2,607       | 2,607    |
| Growth   |            |            |              |             |          |
| Revenue (%)  | (0.1)      | 5.8        | 53.3         | 20.8        | 3.0      |
| Operating EBITDA (%)                                       | 15.7       | (4.2)      | 35.9         | 27.3        | 8.4      |
| Operating EBIT (%)   | 14.0       | (2.5)      | 55.2         | 36.0        | 11.1     |
| Recurring EPS (%)  | 7.5        | (6.8)      | 50.2         | 54.9        | 5.0      |
| Reported EPS (%)   | (6.7)      | 4.6        | 61.0         | 54.9        | 5.0      |
| Operating performance                                      | ()         |            |              |             |          |
| Gross margin inc. depreciation (%)                         | 21.0       | 18.6       | 18.8         | 20.8        | 22.1     |
| Gross margin of key business (%)                           | 21.0       | 18.6       | 18.8         | 20.8        | 22.1     |
| Operating EBITDA margin (%)                                | 28.8       | 26.1       | 23.1         | 24.4        | 25.6     |
| Operating EBIT margin (%)                                  | 16.3       | 15.1       | 15.2         | 17.2        | 18.5     |
| Net margin (%)   | 5.9        | 5.2        | 5.1          | 6.6         | 6.7      |
| Effective tax rate (%)                                     | 5.9        | 8.1        | 5.3          | 6.2         | 7.3      |
| Dividend payout on recurring profit (%)                    | 36.9       | 28.9       | 35.6         | 45.9        | 43.8     |
| Interest cover (X)   | 2.3        | 26.9       | 2.7          | 3.4         | 3.7      |
| Inventory days   | 12.4       | 11.2       | 8.8          | 10.0        | 10.7     |
| Debtor days  | 57.8       | 61.8       | 54.3         | 60.5        | 75.4     |
| Creditor days  | 148.6      | 63.1       | 54.5<br>51.5 | 58.3        | 63.0     |
| Operating ROIC (%)   | 7.8        | 6.4        | 8.8          | 10.4        | 10.2     |
| ROIC (%)   | 7.8<br>6.9 | 5.4<br>5.4 | 8.8<br>7.4   | 8.9         | 8.8      |
|  | 9.4        | 5.4<br>8.6 | 7.4<br>11.8  | 8.9<br>16.4 | 15.5     |
| ROE (%)<br>ROA (%)   | 9.4<br>5.6 | 8.6<br>4.6 | 6.3          |             | 8.0      |
| ROA (%)  * Pre exceptional, pre-goodwill and fully diluted | 0.0        | 4.0        | 0.3          | 7.7         | 8.0      |
|  |            |            |              |             |          |
| Revenue by Division (THB m)                                | 2020       | 2021       | 2022E        | 2023E       | 2024E    |
| Electricity generation                                     | 44,087     | 46,628     | 71,472       | 86,357      | 88,905   |
| Others business  | 0          | 0          | 0            | 0           | 0        |

Sources: B.Grimm Power; FSSIA estimates

# **Financial Statements**

B.Grimm Power

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|--|----------------------|------------|---------------------|--------------------|-----------------|
| Cash Flow (THB m) Year Ending Dec                    | 2020                 | 2021       | 2022E               | 2023E              | 2024E           |
| Recurring net profit                                 | 2,617                | 2,440      | 3,663               | 5,675              | 5,958           |
| Depreciation   | 5,494                | 5,139      | 5,623               | 6,211              | 6,323           |
| Associates & minorities                              | 58                   | 44         | 224                 | 228                | 211             |
| Other non-cash items                                 | -                    | -          | -                   | -                  |                 |
| Change in working capital                            | (12,068)             | (3,772)    | (1,964)             | (3,471)            | (4,178          |
| Cash flow from operations                            | (3,898)              | 3,851      | 7,546               | 8,642              | 8,314           |
| Capex - maintenance                                  | (101)                | (102)      | (100)               | (100)              | (100            |
| Capex - new investment                               | (13,562)             | (9,541)    | (17,900)            | (17,900)           | (17,900         |
| Net acquisitions & disposals                         | (465)                | 1,839      | 0                   | 0                  | (               |
| Other investments (net)                              | 815                  | (1,944)    | 224                 | 228                | 211             |
| Cash flow from investing                             | (13,313)             | (9,748)    | (17,776)            | (17,772)           | (17,789         |
| Dividends paid                                       | (965)                | (704)      | (704)               | (1,303)            | (2,607          |
| Equity finance                                       | 0                    | 0          | 0                   | 0                  | (               |
| Debt finance   | 15,230               | 17,692     | 11,548              | 2,000              | (               |
| Other financing cash flows                           | (328)                | (3,707)    | 2,591               | 3,927              | 5,03            |
| Cash flow from financing                             | 13,938               | 13,281     | 13,434              | 4,623              | 2,430           |
| Non-recurring cash flows                             | -                    | -          | -                   | -                  |                 |
| Other adjustments                                    | 0                    | 0          | 0                   | 0                  | (               |
| Net other adjustments                                | 0                    | 0          | 0                   | 0                  | (7.040          |
| Movement in cash                                     | (3,274)              | 7,385      | 3,204               | (4,507)            | (7,046          |
| Free cash flow to firm (FCFF)                        | (14,024.99)          | (1,603.01) | (5,968.30)          | (4,583.94)         | (4,887.25       |
| Free cash flow to equity (FCFE)                      | (2,309.22)           | 8,088.55   | 3,908.54            | (3,203.37)         | (4,438.86       |
| Per share (THB)                                      |                      |            |                     |                    |                 |
| FCFF per share                                       | (5.38)               | (0.61)     | (2.29)              | (1.76)             | (1.87           |
| FCFE per share                                       | (0.89)               | 3.10       | 1.50                | (1.23)             | (1.70           |
| Recurring cash flow per share                        | 3.13                 | 2.92       | 3.65                | 4.65               | 4.79            |
| Balance Sheet (THB m) Year Ending Dec                | 2020                 | 2021       | 2022E               | 2023E              | 2024E           |
| Tangible fixed assets (gross)                        | 114,469              | 123,187    | 141,187             | 159,187            | 177,187         |
| Less: Accumulated depreciation                       | (34,169)             | (38,383)   | (44,006)            | (50,218)           | (56,541         |
| Tangible fixed assets (net)                          | 80,300               | 84,804     | 97,180              | 108,969            | 120,64          |
| ntangible fixed assets (net)                         | 12,949               | 13,587     | 13,587              | 13,587             | 13,58           |
| Long-term financial assets                           | -                    | -          | -                   | -                  | 10,00           |
| nvest. in associates & subsidiaries                  | 1,070                | 2,909      | 2,909               | 2,909              | 2,90            |
| Cash & equivalents                                   | 20,389               | 27,774     | 30,978              | 26,471             | 19,42           |
| A/C receivable                                       | 6,818                | 8,983      | 12,302              | 16,311             | 20,43           |
| nventories   | 1,033                | 971        | 1,551               | 1,843              | 1,86            |
| Other current assets                                 | 1,638                | 3,330      | 5,104               | 6,167              | 6,34            |
| Current assets                                       | 29,879               | 41,058     | 49,936              | 50,793             | 48,07           |
| Other assets   | 6,498                | 6,839      | 6,839               | 6,839              | 6,83            |
| Total assets   | 130,696              | 149,198    | 170,451             | 183,097            | 192,05          |
| Common equity  | 27,470               | 29,471     | 32,431              | 36,802             | 40,15           |
| Minorities etc.                                      | 11,834               | 11,344     | 14,383              | 18,765             | 24,22           |
| Total shareholders' equity                           | 39,304               | 40,816     | 46,813              | 55,567             | 64,37           |
| Long term debt                                       | 57,256               | 89,241     | 99,241              | 99,241             | 99,24           |
| Other long-term liabilities                          | 7,143                | 6,418      | 6,417               | 6,417              | 6,41            |
| Long-term liabilities                                | 64,399               | 95,658     | 105,658             | 105,658            | 105,65          |
| A/C payable  | 5,641                | 5,691      | 9,090               | 10,797             | 10,91           |
| Short term debt                                      | 20,745               | 6,452      | 8,000               | 10,000             | 10,000          |
| Other current liabilities                            | 607                  | 581        | 890                 | 1,075              | 1,10            |
| Current liabilities                                  | 26,993               | 12,724     | 17,980              | 21,872             | 22,02           |
| Total liabilities and shareholders' equity           | 130,696              | 149,198    | 170,451             | 183,097            | 192,05          |
| Net working capital                                  | 3,242                | 7,013      | 8,978               | 12,449             | 16,62           |
| nvested capital                                      | 104,059              | 115,152    | 129,493             | 144,753            | 160,60          |
| Includes convertibles and preferred stock which is b | eing treated as debt |            |                     |                    |                 |
| Per share (THB)                                      |                      |            |                     |                    |                 |
| Book value per share                                 | 10.54                | 11.31      | 12.44               | 14.12              | 15.4            |
| Tangible book value per share                        | 5.57                 | 6.09       | 7.23                | 8.91               | 10.1            |
| Financial strength                                   |                      |            |                     |                    |                 |
| Net debt/equity (%)                                  | 146.6                | 166.4      | 162.9               | 149.0              | 139.            |
| Net debt/total assets (%)                            | 44.1                 | 45.5       | 44.7                | 45.2               | 46.             |
| Current ratio (x)                                    | 1.1                  | 3.2        | 2.8                 | 2.3                | 2.              |
| CF interest cover (x)                                | 4.2                  | 6.0        | 6.1                 | 4.2                | 3.9             |
| Valuation  | 2020                 | 2021       | 2022E               | 2023E              | 2024            |
|  |                      |            |                     |                    |                 |
| Recurring P/E (x) *                                  | 31.6                 | 33.9       | 22.6                | 14.6               | 13.             |
| Recurring P/E @ target price (x) *                   | 43.8                 | 47.0       | 31.3                | 20.2               | 19.             |
| Reported P/E (x)                                     | 38.1                 | 36.4       | 22.6                | 14.6               | 13.             |
| Dividend yield (%)                                   | 1.2                  | 0.9        | 1.6                 | 3.1                | 3.              |
| Price/book (x)                                       | 3.0                  | 2.8        | 2.6                 | 2.2                | 2.              |
| * *  |                      | 5.2        | 4.4                 | 3.6                | 3.              |
| Price/tangible book (x)                              | 5.7                  |            |                     |                    |                 |
| Price/tangible book (x)<br>EV/EBITDA (x) **          | 12.0                 | 13.3       | 10.5                | 8.8                |                 |
| Price/tangible book (x)                              |                      |            | 10.5<br>12.4<br>1.3 | 8.8<br>10.3<br>1.3 | 8.<br>10.<br>1. |

Sources: B.Grimm Power; FSSIA estimates

# Corporate Governance report of Thai listed companies 2020

| EXCELLE | NT LEVEL |                   |        |         |          |        |          |              |        |        |
|---------|----------|-------------------|--------|---------|----------|--------|----------|--------------|--------|--------|
| AV      | ADVANC   | AF                | AIRA   | AKP     | AKR      | ALT    | AMA      | AMATA        | AMATAV | ANAN   |
| ОТ      | AP       | ARIP              | ARROW  | ASP     | BAFS     | BANPU  | BAY      | BCP          | BCPG   | BDMS   |
| EC      | BEM      | BGRIM             | BIZ    | BKI     | BLA      | BOL    | BPP      | BRR          | BTS    | BWG    |
|         |          |                   |        |         |          |        |          |              |        | COMAN  |
| ENTEL   | CFRESH   | CHEWA             | CHO    | CIMBT   | CK       | CKP    | CM       | CNT          | COL    |        |
| COTTO   | CPALL    | CPF               | CPI    | CPN     | CSS      | DELTA  | DEMCO    | DRT          | DTAC   | DTC    |
| 8VC     | EA       | EASTW             | ECF    | ECL     | EGCO     | EPG    | ETE      | FNS          | FPI    | FPT    |
| SMART   | GBX      | GC                | GCAP   | GEL     | GFPT     | GGC    | GPSC     | GRAMMY       | GUNKUL | HANA   |
| HARN    | HMPRO    | ICC               | ICHI   | III     | ILINK    | INTUCH | IRPC     | IVL          | JKN    | JSP    |
| JWD     | K        | KBANK             | KCE    | <br>KKP | KSL      | KTB    | KTC      | LANNA        | LH     | LHFG   |
|         |          |                   |        |         |          |        |          |              |        |        |
| _IT     | LPN      | MAKRO             | MALEE  | MBK     | MBKET    | MC     | MCOT     | METCO        | MFEC   | MINT   |
| ONON    | MOONG    | MSC               | MTC    | NCH     | NCL      | NEP    | NKI      | NOBLE        | NSI    | NVD    |
| NYT     | OISHI    | ORI               | ОТО    | PAP     | PCSGH    | PDJ    | PG       | PHOL         | PLANB  | PLANET |
| PLAT    | PORT     | PPS               | PR9    | PREB    | PRG      | PRM    | PSH      | PSL          | PTG    | PTT    |
| PTTEP   | PTTGC    | PYLON             | Q-CON  | QH      | QTC      | RATCH  | RS       | S            | S&J    | SAAM   |
|         |          |                   |        | SC      | SCB      |        | SCCC     |              | SCN    |        |
| SABINA  | SAMART   | SAMTEL            | SAT    |         |          | SCC    |          | SCG          |        | SDC    |
| SEAFCO  | SEAOIL   | SE-ED             | SELIC  | SENA    | SIRI     | SIS    | SITHAI   | SMK          | SMPC   | SNC    |
| SONIC   | SORKON   | SPALI             | SPI    | SPRC    | SPVI     | SSSC   | SST      | STA          | SUSCO  | SUTHA  |
| SVI     | SYMC     | SYNTEC            | TACC   | TASCO   | TCAP     | TFMAMA | THANA    | THANI        | THCOM  | THG    |
| ГНІР    | THRE     | THREL             | TIP    | TIPCO   | TISCO    | TK     | TKT      | TTB          | TMILL  | TNDT   |
|         |          | TOP               |        |         |          | TSC    |          |              |        |        |
| TNL     | TOA      |                   | TPBI   | TQM     | TRC      |        | TSR      | TSTE         | TSTH   | TTA    |
| TTCL    | TTW      | TU                | TVD    | TVI     | TVO      | TWPC   | U        | UAC          | UBIS   | UV     |
| /GI     | VIH      | WACOAL            | WAVE   | WHA     | WHAUP    | WICE   | WINNER   | TRUE         |        |        |
| /ERY GΩ | OD LEVEL |                   |        |         |          |        |          |              |        |        |
| S       | ABM      | ACE               | ACG    | ADB     | AEC      | AEONTS | AGE      | AH           | AHC    | AIT    |
| ALLA    | AMANAH   | AMARIN            | APCO   | APCS    | APURE    | AQUA   | ASAP     | ASEFA        | ASIA   | ASIAN  |
|         |          |                   |        |         |          |        |          |              |        |        |
| ASIMAR  | ASK      | ASN               | ATP30  | AUCT    | AWC      | AYUD   | В        | BA           | BAM    | BBL    |
| BFIT    | BGC      | BJC               | BJCHI  | BROOK   | BTW      | CBG    | CEN      | CGH          | CHARAN | CHAYO  |
| CHG     | CHOTI    | CHOW              | CI     | CIG     | CMC      | COLOR  | COM7     | CPL          | CRC    | CRD    |
| CSC     | CSP      | CWT               | DCC    | DCON    | DDD      | DOD    | DOHOME   | EASON        | EE     | ERW    |
| ESTAR   | FE       | FLOYD             | FN     | FORTH   | FSS      | FTE    | FVC      | GENCO        | GJS    | GL     |
|         |          | GLOCON            |        |         | GYT      | HPT    |          |              | IFS    | ILM    |
| GLAND   | GLOBAL   |                   | GPI    | GULF    |          |        | HTC      | ICN          |        |        |
| MH      | INET     | INSURE            | IRC    | IRCP    | IT       | ITD    | ITEL     | J            | JAS    | JCK    |
| ICKH    | JMART    | JMT               | KBS    | KCAR    | KGI      | KIAT   | KOOL     | KTIS         | KWC    | KWM    |
| _&E     | LALIN    | LDC               | LHK    | LOXLEY  | LPH      | LRH    | LST      | M            | MACO   | MAJOR  |
| MBAX    | MEGA     | META              | MFC    | MGT     | MILL     | MITSIB | MK       | MODERN       | MTI    | MVP    |
|         |          |                   |        |         |          |        | OSP      |              | PB     |        |
| NETBAY  | NEX      | NINE              | NTV    | NWR     | OCC      | OGC    |          | PATO         |        | PDG    |
| PDI     | PICO     | PIMO              | PJW    | PL      | PM       | PPP    | PRIN     | PRINC        | PSTC   | PT     |
| QLT     | RCL      | RICHY             | RML    | RPC     | RWI      | S11    | SALEE    | SAMCO        | SANKO  | SAPPE  |
| SAWAD   | SCI      | SCP               | SE     | SEG     | SFP      | SGF    | SHR      | SIAM         | SINGER | SKE    |
| SKR     | SKY      | SMIT              | SMT    | SNP     | SPA      | SPC    | SPCG     | SR           | SRICHA | SSC    |
|         |          |                   |        |         |          |        |          |              |        |        |
| SSF     | STANLY   | STI               | STPI   | SUC     | SUN      | SYNEX  | T        | TAE          | TAKUNI | TBSP   |
| CC      | TCMC     | TEAM              | TEAMG  | TFG     | TIGER    | TITLE  | TKN      | TKS          | TM     | TMC    |
| ΓMD     | TMI      | TMT               | TNITY  | TNP     | TNR      | TOG    | TPA      | TPAC         | TPCORP | TPOLY  |
| ΓPS     | TRITN    | TRT               | TRU    | TSE     | TVT      | TWP    | UEC      | UMI          | UOBKH  | UP     |
| JPF     | UPOIC    | UT                | UTP    | UWC     | VL VL    | VNT    | VPO      | WIIK         | WP     | XO     |
| 'UASA   | ZEN      | ZIGA              | ZMICO  | 30      | •-       | ****   | •••      | ******       | ***    | Λ.     |
|         |          |                   |        |         |          |        |          |              |        |        |
| OOD LE  |          | ABICO             | AJ     | ALL     | ALUCON   | AMC    | APP      | ARIN         | AS     | AU     |
| UP      | A        |                   |        |         |          |        |          |              |        |        |
| 352     | BC       | BCH               | BEAUTY | BGT     | BH       | BIG    | BKD      | BLAND        | BM     | BR     |
| BROCK   | BSBM     | BSM               | BTNC   | CAZ     | CCP      | CGD    | CITY     | CMAN         | CMO    | CMR    |
| PT      | CPW      | CRANE             | CSR    | D       | EKH      | EP     | ESSO     | FMT          | GIFT   | GREEN  |
| SSC     | GTB      | HTECH             | HUMAN  | IHL     | INOX     | INSET  | IP       | JTS          | JUBILE | KASET  |
| CM      | KKC      | KUMWEL            | KUN    | KWG     | KYE      | LEE    | MATCH    | MATI         | M-CHAI | MCS    |
|         |          |                   |        |         |          |        |          |              |        |        |
| /IDX    | MJD      | MM                | MORE   | NC      | NDR      | NER    | NFC      | NNCL         | NPK    | NUSA   |
| DCEAN   | PAF      | PF                | PK     | PLE     | PMTA     | POST   | PPM      | PRAKIT       | PRECHA | PRIME  |
| PROUD   | PTL      | RBF               | RCI    | RJH     | ROJNA    | RP     | RPH      | RSP          | SF     | SFLEX  |
| SGP     | SISB     | SKN               | SLP    | SMART   | SOLAR    | SPG    | SQ       | SSP          | STARK  | STC    |
| SUPER   | SVOA     | TC                | TCCC   | THMUI   | TIW      | TNH    | TOPP     | TPCH         | TPIPP  | TPLAS  |
| TI      | TYCN     | UKEM              | UMS    | VCOM    | VRANDA   | WIN    | WORK     | WPH          | IFIFF  | IFLAS  |
|         | . 1014   | Description       | 5,,,,, | * OOM   | VIVAINDA | ****** | 77.01(1) | Score F      | Range  |        |
|         |          | Excellent         |        |         |          |        |          | 90-1         | =      |        |
|         |          |                   |        |         |          |        |          |              |        |        |
|         |          | Vary Caad         |        |         |          |        |          |              |        |        |
|         |          | Very Good<br>Good |        |         |          |        |          | 80-8<br>70-7 |        |        |

The disclosure of the survey results of the Thai Institute of Directors Association ('IOD") regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of a company listed on the Stock Exchange of Thailand and the Market for Alternative Investment disclosed to the public and able to be accessed by a general public investor. The result, therefore, is from the perspective of a third party. It is not an evaluation of operation and is not based on inside information.

The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey results may be changed after that date. FSS International Investment Advisory Company Limited does not confirm nor certify the accuracy of such survey results.

\* CGR scoring should be considered with news regarding wrong doing of the company or director or executive of the company such unfair practice on securities trading, fraud,

Source: Thai Institute of Directors Association (IOD); FSSIA's compilation

and corruption SEC imposed a civil sanction against insider trading of director and executive; \*\* delisted

# **Anti-corruption Progress Indicator 2020**

| CERTIFIED |        |        |        |        |        |        |        |        |        |        |
|-----------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| 2S        | ADVANC | Al     | AIE    | AIRA   | AKP    | AMA    | AMANAH | AP     | AQUA   | ARROW  |
| ASK       | ASP    | AYUD   | В      | BAFS   | BANPU  | BAY    | BBL    | BCH    | BCP    | BCPG   |
| BGC       | BGRIM  | BJCHI  | BKI    | BLA    | BPP    | BROOK  | BRR    | BSBM   | BTS    | BWG    |
| CEN       | CENTEL | CFRESH | CGH    | CHEWA  | CHOTI  | CHOW   | CIG    | CIMBT  | CM     | CMC    |
| COL       | COM7   | CPALL  | CPF    | CPI    | CPN    | CSC    | DCC    | DELTA  | DEMCO  | DIMET  |
| DRT       | DTAC   | DTC    | EASTW  | ECL    | EGCO   | FE     | FNS    | FPI    | FPT    | FSS    |
| FTE       | GBX    | GC     | GCAP   | GEL    | GFPT   | GGC    | GJS    | GPSC   | GSTEEL | GUNKUI |
| HANA      | HARN   | HMPRO  | HTC    | ICC    | ICHI   | IFS    | INET   | INSURE | INTUCH | IRPC   |
| ITEL      | IVL    | K      | KASET  | KBANK  | KBS    | KCAR   | KCE    | KGI    | KKP    | KSL    |
| KTB       | KTC    | KWC    | L&E    | LANNA  | LHFG   | LHK    | LPN    | LRH    | M      | MAKRO  |
| MALEE     | MBAX   | MBK    | MBKET  | MC     | MCOT   | MFC    | MFEC   | MINT   | MONO   | MOONG  |
| MPG       | MSC    | MTC    | MTI    | NBC    | NEP    | NINE   | NKI    | NMG    | NNCL   | NSI    |
| NWR       | occ    | OCEAN  | OGC    | ORI    | PAP    | PATO   | PB     | PCSGH  | PDG    | PDI    |
| PDJ       | PE     | PG     | PHOL   | PL     | PLANB  | PLANET | PLAT   | PM     | PPP    | PPPM   |
| PPS       | PREB   | PRG    | PRINC  | PRM    | PSH    | PSL    | PSTC   | PT     | PTG    | PTT    |
| PTTEP     | PTTGC  | PYLON  | Q-CON  | QH     | QLT    | QTC    | RATCH  | RML    | RWI    | S & J  |
| SABINA    | SAT    | SC     | SCB    | SCC    | SCCC   | SCG    | SCN    | SEAOIL | SE-ED  | SELIC  |
| SENA      | SGP    | SIRI   | SITHAI | SMIT   | SMK    | SMPC   | SNC    | SNP    | SORKON | SPACK  |
| SPC       | SPI    | SPRC   | SRICHA | SSF    | SSSC   | SST    | STA    | SUSCO  | SVI    | SYNTE  |
| TAE       | TAKUNI | TASCO  | TBSP   | TCAP   | TCMC   | TFG    | TFI    | TFMAMA | THANI  | THCOM  |
| THIP      | THRE   | THREL  | TIP    | TIPCO  | TISCO  | TKT    | TTB    | TMD    | TMILL  | TMT    |
| TNITY     | TNL    | TNP    | TNR    | TOG    | TOP    | TPA    | TPCORP | TPP    | TRU    | TSC    |
| TSTH      | TTCL   | TU     | TVD    | TVI    | TVO    | TWPC   | U      | UBIS   | UEC    | UKEM   |
| UOBKH     | UWC    | VGI    | VIH    | VNT    | WACOAL | WHA    | WHAUP  | WICE   | WIIK   | XO     |
| ZEN       | TRUE   |        |        |        |        |        |        |        |        |        |
| DECLARE   | D      |        |        |        |        |        |        |        |        |        |
| 7UP       | ABICO  | AF     | ALT    | AMARIN | AMATA  | AMATAV | ANAN   | APURE  | B52    | BKD    |
| вм        | BROCK  | BUI    | СНО    | CI     | сотто  | DDD    | EA     | EFORL  | EP     | ERW    |
| ESTAR     | ETE    | EVER   | FSMART | GPI    | ILINK  | IRC    | J      | JKN    | JMART  | JMT    |
| JSP       | JTS    | KWG    | LDC    | MAJOR  | META   | NCL    | NOBLE  | NOK    | PK     | PLE    |
| ROJNA     | SAAM   | SAPPE  | SCI    | SE     | SHANG  | SINGER | SKR    | SPALI  | SSP    | STANLY |
| SUPER     | SYNEX  | THAI   | TKS    | TOPP   | TRITN  | TTA    | UPF    | UV     | WIN    | ZIGA   |

#### Level

Certified

This level indicates practical participation with thoroughly examination in relation to the recommended procedures from the audit committee or the SEC's certified auditor, being a certified member of Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) or already passed examination to ensure independence from external parties.

Declared This level indicates determination to participate in the Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC)

#### Disclaimer:

The disclosure of the Anti-Corruption Progress Indicators of a listed company on the Stock Exchange of Thailand, which is assessed by Thaipat Institute, is made in order to comply with the policy and sustainable development plan for the listed companies of the Office of the Securities and Exchange Commission. Thaipat Institute made this assessment based on the information received from the listed company, as stipulated in the form for the assessment of Anti-corruption which refers to the Annual Registration Statement (Form 56-1), Annual Report (Form 56-2), or other relevant documents or reports of such listed company. The assessment result is therefore made from the perspective of Thaipat Institute that is a third party. It is not an assessment of operation and is not based on any inside information. Since this assessment is only the assessment result as of the date appearing in the assessment result, it may be changed after that date or when there is any change to the relevant information. Nevertheless, FSS International Investment Advisory Company Limited does not confirm, verify, or certify the accuracy and completeness of the assessment results.

Note: Companies participating in Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) under Thai Institute of Directors (as of June 24, 2019) are categorised into: 1) companies that have declared their intention to join CAC, and; 2) companies certified by CAC.

Source: The Securities and Exchange Commission, Thailand; \* FSSIA's compilation

### **GENERAL DISCLAIMER**

# ANALYST(S) CERTIFICATION

# Suwat Sinsadok, CFA, FRM, ERP FSS International Investment Advisory Securities Co., Ltd

The individual(s) identified above certify(ies) that (i) all views expressed in this report accurately reflect the personal view of the analyst(s) with regard to any and all of the subject securities, companies or issuers mentioned in this report; and (ii) no part of the compensation of the analyst(s) was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed herein.

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# History of change in investment rating and/or target price



| Date   | Rating                   | Target price                     | Date   | Rating                   | Target price                     | Date                                      | Rating            | Target price            |
|--|--------------------------|----------------------------------|--|--------------------------|----------------------------------|---|-------------------|-------------------------|
| 13-Aug-2019<br>28-Aug-2019<br>11-Oct-2019<br>31-Jan-2020 | BUY<br>BUY<br>BUY<br>BUY | 36.00<br>49.00<br>53.00<br>81.00 | 25-Feb-2020<br>22-May-2020<br>15-Oct-2020<br>28-Apr-2021 | BUY<br>BUY<br>BUY<br>BUY | 77.00<br>75.00<br>63.00<br>56.00 | 26-Oct-2021<br>09-Feb-2022<br>04-Mar-2022 | BUY<br>BUY<br>BUY | 58.00<br>46.00<br>44.00 |

Suwat Sinsadok, CFA, FRM, ERP started covering this stock from 26-Jun-2020

Price and TP are in local currency

Source: FSSIA estimates

| Company       | Ticker   | Price     | Rating | Valuation & Risks  |
|---------------|----------|-----------|--------|--|
| B.Grimm Power | BGRIM TB | THB 31.75 | BUY    | The downside risks to our SoTP-based TP include 1) lower-than-expected demand for electricity in Thailand, 2) a lower crude price, and 3) unplanned shutdowns of its SPPs. |

Source: FSSIA estimates

#### **Additional Disclosures**

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited

FSSIA may incorporate the recommendations and target prices of companies currently covered by FSS Research into equity research reports, denoted by an 'FSS' before the recommendation. FSS Research is part of Finansia Syrus Securities Public Company Limited, which is the parent company of FSSIA.

All share prices are as at market close on 12-May-2022 unless otherwise stated.

# RECOMMENDATION STRUCTURE

# Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price\* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

\* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

#### **Industry Recommendations**

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

Neutral. The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

#### Country (Strategy) Recommendations

**Overweight (O).** Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Neutral (N).** Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Underweight (U).** Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.