EQUITY RESEARCH - COMPANY REPORT

NGERN TID LOR TIDLOR TB THAILAND / DIVERSIFIED FINANCIALS

# Strong start, with more to come

- An outstanding 1Q22 NP as expected of THB940m, driven by strong loan growth, higher fee income, and healthy asset quality.
- Expect the bright outlook to continue in 2Q22.
- Maintain BUY with our TP of THB43.

#### Strong start in 1Q22 as expected

TIDLOR posted an outstanding 1Q22 net profit over its major rivals at THB940m (+20% y-y, +18% q-q), which was in line with the Bloomberg consensus estimate and ours. Its 1Q22 net profit accounts for 24% of our 2022 net profit forecast.

#### Impressive in all items: loan growth, fee income, and asset quality

Its solid net profit was driven by 1) strong loan growth of 22% y-y and 7% q-q following ample demand, its interest rate promotional campaign for truck title loans, and its new product launch – cash cards for car title loans; 2) an increase in its insurance brokerage fee income y-y (dropping q-q due to seasonality) following the resumption of business activities; and 3) a lower cost of funds to 2.43% from 2.63% in 4Q21 following its rating upgrade to A from A- in May-21 by Thai Rating and Information Services (TRIS), and a higher mix of short-term borrowing. Regarding its asset quality, its NPLs moderately rose by 12% q-q in 1Q21 thanks to the gradual end of the forbearance program. Thus, its expected credit loss (ECL) increased by 27% q-q (significantly rising y-y due to an ECL reversal in 1Q21). However, we have little concern about asset quality due to its stringent credit underwriting and sufficient provision cushion. TIDLOR still had high coverage at 317% in 1Q22.

#### Solid growth set to continue throughout 2022

We have a strong conviction that TIDLOR should deliver strong earnings growth, increasing y-y and q-q in every quarter throughout 2022 on the back of 1) strong loan growth; 2) higher fee income supported by its insurance brokerage business; and 3) good asset quality control leading to only a slight increase in ECL.

#### Expected to outperform major peers in the next 1-2 months

We maintain our BUY call as we believe TIDLOR's net profit should increase at a 21% three-year CAGR in 2022-24 on: 1) its stringent asset quality control; 2) strong insurance brokerage business; and 3) its strategy to not engage in price wars but instead use its unique product strategies, e.g. TIDLOR cash card, to take on competitors. We think TIDLOR's share price might outperform its major peers in the next 1-2 months due to its stronger 1Q-2Q22E earnings.



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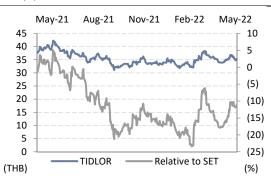


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TARGET PRICE	THB43.00
CLOSE	THB35.25
UP/DOWNSIDE	+22.0%
PRIOR TP	THB43.00
CHANGE IN TP	UNCHANGED
TP vs CONSENSUS	+1.0%

## **KEY STOCK DATA**

YE Dec (THB m)	2021	2022E	2023E	2024E
Operating profit	3,953	4,886	5,819	6,939
Net profit	3,169	3,878	4,657	5,551
EPS (THB)	1.41	1.55	1.87	2.23
vs Consensus (%)	-	(2.1)	(3.3)	(3.5)
Core net profit	3,169	3,878	4,657	5,551
Core EPS (THB)	1.41	1.55	1.87	2.23
Chg. In EPS est. (%)	-	-	-	-
EPS growth (%)	22.9	10.1	20.3	19.2
Core P/E (x)	25.0	22.7	18.9	15.8
Dividend yield (%)	0.8	0.9	1.1	0.9
Price/book (x)	3.5	3.3	2.9	2.5
ROE (%)	18.6	15.9	16.5	17.1
ROA (%)	5.3	5.4	5.6	5.7



Share price performance	1 Month	3 Month	12 Month
Absolute (%)	4.0	5.4	(11.7)
Relative to country (%)	8.2	11.1	(13.6)
Mkt cap (USD m)			2,543
3m avg. daily turnover (USD m)			14.7
Free float (%)			21
Major shareholder	Ba	ank of Ayud	lhya (30%)
12m high/low (THB)		4	3.41/30.88
Issued shares (m)			2,319

Sources: Bloomberg consensus; FSSIA estimates

PREPARED BY FSS INTERNATIONAL INVESTMENT ADVISORY SECURITIES CO LTD (FSSIA). ANALYST CERTIFICATION AND IMPORTANT DISCLOSURES CAN BE FOUND AT THE END OF THIS REPORT

#### **Investment thesis**

TIDLOR is one of the largest microfinance operators in Thailand. Unlike its peers, we believe it has three outstanding differences that will allow it to deliver superior and quality growth amid the intense competition in the auto title loan industry and the upcoming price competition in certain segments, including: 1) being a technology-driven microfinance operator; 2) having synergies from being part of Bank of Ayudhya (BAY TB, NR); and 3) providing sustainable growth.

We maintain BUY as we believe TIDLOR's net profit should rise at a 21% three-year CAGR in 2022-24 on: 1) its stringent asset quality control; 2) strong insurance brokerage business; and 3) its strategy to not engage in price wars but use its unique product strategies, e.g. TIDLOR cash card, to take on competitors.

#### **Company profile**

TIDLOR, currently, has two main businesses, namely auto title loans and insurance brokerage services. In 2019, it was the largest auto title loan provider in Thailand, with a market share of 16%. Regarding its insurance broker businesses, it was one of top five insurance brokerages for retail segments and was the eighth-largest non-life insurance broker in Thailand.

www.ngerntidlor.com

#### Catalysts

Potential share price catalysts for TIDLOR include:

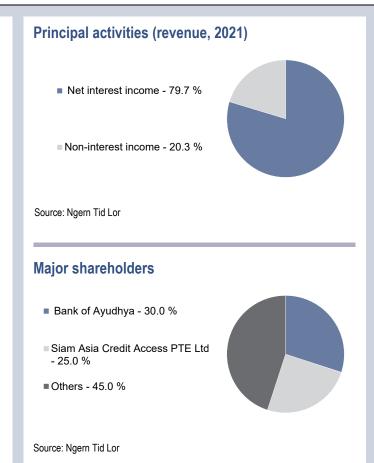
- 1. Stronger non-life premium growth;
- 2. The reversal of provisions;
- 3. Effective cost control.

#### **Risks to our call**

Downside risks to our GGM-based TP include 1) the expansion into auto-title loans by the Government Savings Bank and Auto X (subsidiary of SCB); 2) further weakening asset quality could potentially hit both loan yield and credit cost; and 3) tighter supervision from related regulators.

#### **Event calendar**

Date	Event
18 May 2022	Post 1Q22 results analyst meeting
Mid-Aug 2022	2Q22 results announcement



#### **Key assumptions**

	2022E	2023E	2024E
	(%)	(%)	(%)
Net profit (THB m)	3,878	4,657	5,551
Net profit growth	22.4	20.1	19.2
NIM	15.78	15.63	15.40
Fee growth	18.0	18.0	18.0
Non-NII growth	13.0	19.0	19.0
Credit cost (bp)	12.9	18.9	18.9
Cost to income	80	80	80

Source: FSSIA estimates

#### Earnings sensitivity

			2022E	
Loan growth	±2ppt	16.0	18.0	20.0
% change in net profit		(2.1)	-	2.1
NIM (%)	±5bp	15.73	15.78	15.83
% change in net profit		(0.8)	-	0.8
Credit cost (bp)	±10bp	70	80	90
% change in net profit		1.3	-	(1.3)

Source: FSSIA estimates

# Strong start in 1Q22 as expected

TIDLOR posted an outstanding 1Q22 net profit over its major rivals at THB940m (+20% y-y, +18% q-q), which was in line with both our and Bloomberg's expectations. Its solid net profit was driven by 1) strong loan growth of 22% y-y and 7% q-q following ample demand, its interest rate promotional campaign for truck title loans, and its new product launch – cash cards for car title loans; 2) an increase in its insurance brokerage fee income y-y (dropping q-q due to seasonality) following the resumption of business activities; and 3) a lower cost of funds to 2.43% from 2.63% in 4Q21 following its rating upgrade to A from A- in May-21 by TRIS and a higher mix of short-term borrowing. Regarding its asset quality, its NPLs moderately rose by 12% q-q in 1Q21 thanks to the gradual end of the forbearance program. Thus, its ECL increased by 27% q-q (significantly rising y-y due to an ECL reversal in 1Q21). However, we have little concern about asset quality due to its stringent credit underwriting and sufficient provision cushion. TIDLOR still had high coverage at 317% in 1Q22.

#### 1Q22 highlights

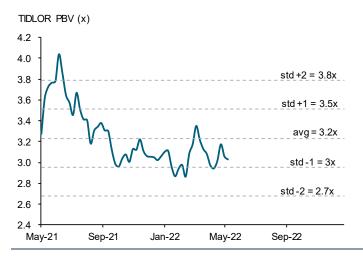
- NII increased 22% y-y and 6% q-q following a rise in its loan volume. This was able to fully offset a drop in its NIM to 16% from 16.3% in 4Q21 due to the promotional campaign for truck title loans and the new launch of its car cash card.
- Cost to income ratio dropped to 57.5% from 64% in 4Q21 and 61.4% in 1Q21 from seasonality and better cost control.

Year-end Dec 31	1Q21	4Q21	1Q22	Change		2022E	Change	1Q22 comments
	(THB m)	(THB m)	(THB m)	(y-y %)	(q-q %)	(THB m)	(y-y %)	
Net interest income	2,041	2,362	2,496	22	6	10,380	19	
Non-interest income	552	698	596	8	(15)	2,509	13	Strong insurance brokerage fees
Operating income	2,593	3,061	3,092	19	1	12,889	18	
Operating expenses	1,592	1,958	1,779	12	(9)	7,477	14	
PPOP before tax	1,001	1,102	1,313	31	19	5,412	24	
Provision	22	110	140	528	27	526	27	
Income tax	195	197	233	19	18	1,007	28	
Minority interest	0	0	0			0		
Normalised profit	783	795	940	20	18	3,878	22	
Extraordinary items	0	0	0			0		
Net profit	783	795	940	20	18	3,878	22	In line with the BBG consensus
EPS (THB)	0.37	0.34	0.41	9	18	1.55	19	
Asset quality ratio								
Gross NPLs (THB m)	800	732	823	3	12	879	20	The gradual end of the debt forbearance program
NPL ratios (%)	1.52	1.21	1.28			1.23		
LLR/NPLs (%)	329	357	317			292		
Credit cost (bp)	17	76	90			80		
Profitability ratio (%)								
Cost to income ratio	61.4	64.0	57.5			58.0		
Average yield	18.00	18.12	17.71			17.7		
Cost of funds	2.85	2.63	2.43			2.8		
Net interest margin	15.76	16.30	15.99			15.8		
Non-int inc/total income	21.29	22.81	19.26			19.5		
Loan growth (%)								
у-у	8.9	18.8	22.3			18.0		
q-q	3.9	8.5	7.0					

#### Exhibit 1: TIDLOR - 1Q22 results summary

Sources: TIDLOR; FSSIA estimates

#### Exhibit 2: TIDLOR – prospective P/BV band



#### Exhibit 3: TIDLOR – prospective P/E band



Sources: Bloomberg; FSSIA estimates

Sources: Bloomberg; FSSIA estimates

#### Exhibit 4: Key valuations of diversified financials under coverage

	BBG	Rec	Share price		Up	Market	EPS g	rowth	F	P/E	ROE		PBV	
	code		Current	Target	side	Сар	22E	23E	22E	23E	22E	23E	22E	23E
			(THB)	(THB)	(%)	(USD m)	(%)	(%)	(x)	(x)	(%)	(%)	(x)	(x)
Diversified financials						22,093	15.7	21.8	22.7	18.2	16.3	16.9	3.2	2.8
Unsecured-loan lender						5,670	15.0	9.0	18.9	17.3	23.4	22.1	4.2	3.7
Aeon Thana Sinsap (Thailand)	AEONTS TB	HOLD	184.50	204.00	11	1,332	27.1	7.4	10.2	9.5	21.0	19.5	2.0	1.7
Krungthai Card	KTC TB	REDUCE	58.25	52.00	(11)	4,338	11.2	9.5	21.6	19.7	24.1	22.9	4.9	4.2
Auto-title lender						7,889	11.5	23.0	19.0	15.4	18.0	19.2	3.1	2.7
Muangthai Capital	MTC TB	BUY	44.50	55.00	24	2,725	9.3	25.5	17.5	13.9	19.9	21.0	3.2	2.7
Srisawad Corp	SAWAD TB	BUY	50.25	68.00	35	1,993	10.0	20.5	13.6	11.3	19.3	21.1	2.5	2.3
Saksiam Leasing	SAK TB	BUY	8.35	12.00	44	505	38.5	25.9	20.8	16.5	16.2	18.1	3.2	2.8
Ngern Tid Lor	TIDLOR TB	BUY	35.25	43.00	22	2,543	10.1	20.3	22.7	18.9	15.9	16.5	3.3	2.9
Knight Club Capital Asset Mngt.	KCC TB	BUY	6.90	5.10	(26)	124	3.0	51.5	58.8	38.8	7.9	8.6	3.6	3.1
Truck lender						2,092	12.1	27.4	26.5	20.3	11.0	12.9	2.5	2.3
Micro Leasing	MICRO TB	BUY	6.65	10.70	61	180	45.1	26.8	22.9	18.0	13.2	15.0	2.9	2.6
Singer Thailand∗	SINGER TB	BUY	52.50	74.00	41	1,239	7.7	35.1	34.8	25.8	8.1	10.5	2.8	2.6
Ratchthani Leasing	THANI TB	BUY	4.12	4.80	17	674	11.5	13.6	12.2	10.8	15.9	16.7	1.9	1.7
Asset management						5,080	27.7	35.7	34.9	25.3	9.8	11.6	3.3	2.9
Bangkok Commercial Asset Mngt.	BAM TB	BUY	18.20	25.50	40	1,699	23.2	26.6	18.4	14.5	7.5	8.6	1.4	1.2
Chayo Group	CHAYO TB	BUY	12.10	16.60	37	365	44.4	17.2	36.5	31.1	10.6	9.4	3.2	2.5
JMT Network Services	JMT TB	BUY	72.75	80.00	10	3,015	28.3	43.1	44.0	30.7	11.0	13.6	4.5	3.9
Other						1,181	4.1	8.5	7.4	6.8	8.0	8.2	0.6	0.5
Thanachart Capital	TCAP TB	HOLD	39.00	42.00	8	1,181	4.1	8.5	7.4	6.8	8.0	8.2	0.6	0.5
Hire purchase motorcycle						181	1.3	(2.6)	19.9	20.4	11.3	8.6	1.9	1.6
Next Capital	NCAP TB	BUY	6.95	10.30	48	181	1.3	(2.6)	19.9	20.4	11.3	8.6	1.9	1.6

Share prices as of 11 May 2022

\* SINGER's target price is 2023 GGM-based TP

Source: FSSIA estimates

# **Financial Statements**

Ngern Tid Lor

Profit and Loss (THB m) Year Ending Dec	2020	2021	2022E	2023E	2024E
nterest Income	8,735	9,825	11,641	13,659	16,118
nterest expense	(1,178)	(1,121)	(1,261)	(1,528)	(2,016
Net interest income	7,557	8,704	10,380	12,131	14,101
Net fees & commission	1,792	2,197	2,483	2,955	3,516
Foreign exchange trading income	-	-	-	-	
Securities trading income	-	-	-	-	
Dividend income	0	0	0	0	(
Other income	32	25	27	28	29
Non interest income	1,824	2,222	2,509	2,982	3,545
Fotal income	9,381	10,926	12,889	15,113	17,646
Staff costs	(5,772)	(6,559)	(7,477)	(8,674)	(9,975
Dther operating costs			-	-	(-,
Dperating costs	(5,772)	(6,559)	(7,477)	(8,674)	(9,975
Pre provision operating profit	3,609	4,367	5,412	6,439	7,672
Provision for bad and doubtful debt	(582)	(414)	(526)	(621)	(733
Other provisions	(302)	(414)	(320)	(021)	(755
	-	- 2 052	4 996	- 5 910	6.020
Operating profit	3,027	3,953	4,886	5,819	6,939
Recurring non operating income	0	0	0	0	(
	0	0	0	0	(
Goodwill amortization	-	-	-	-	
Non recurring items	0	0	0	0	(
Profit before tax	3,027	3,953	4,886	5,819	6,939
Tax .	(611)	(784)	(1,007)	(1,161)	(1,388
Profit after tax	2,416	3,169	3,878	4,657	5,551
Minority interests	0	0	0	0	(
Preferred dividends	-	-	-	-	
Other items	-	-	-	-	
Reported net profit	2,416	3,169	3,878	4,657	5,551
Non recurring items & goodwill (net)	-	-	0	0	(
Recurring net profit	2,416	3,169	3,878	4,657	5,551
Per share (THB)					
Recurring EPS *	1.15	1.41	1.55	1.87	2.23
Reported EPS	1.15	1.41	1.55	1.87	2.23
DPS	0.00	0.28	0.32	0.37	0.33
Growth					
Vet interest income (%)	14.0	15.2	19.3	16.9	16.2
Non interest income (%)	0.1	21.9	12.9	18.9	18.9
Pre provision operating profit (%)	9.9	21.0	23.9	19.0	19.1
Dperating profit (%)	10.0	30.6	23.6	19.1	19.3
Reported net profit (%)	9.7	31.2	22.4	20.1	19.2
		22.9	10.1	20.1	19.2
Recurring EPS (%)	(15.0)				
Reported EPS (%)	(15.0)	22.9	10.1	20.3	19.2
ncome Breakdown					
Net interest income (%)	80.6	79.7	80.5	80.3	79.9
Net fees & commission (%)	19.1	20.1	19.3	19.5	19.9
Foreign exchange trading income (%)	-	-	-	-	
Securities trading income (%)	-	-	-	-	
Dividend income (%)	-	-	-	-	
Other income (%)	0.3	0.2	0.2	0.2	0.2
Operating performance					
Gross interest yield (%)	17.75	17.68	17.70	17.60	17.60
Cost of funds (%)	3.07	2.75	2.80	2.90	3.24
let interest spread (%)	14.68	14.93	14.90	14.70	14.36
let interest margin (%)	15.4	15.7	15.8	15.6	15.4
Cost/income(%)	61.5	60.0	58.0	57.4	56.5
Cost/assets(%)	11.3	10.9	10.4	10.4	10.3
Effective tax rate (%)	20.2	19.8	20.6	20.0	20.0
	-	20.1	20.0	20.0	20.0
lividend payout on recurring profit (%)	-				15.0
Dividend payout on recurring profit (%)	22.0	10.0			
ROE (%)	22.9	18.6	15.9	16.5	
ROE (%) ROE - COE (%)	12.1	7.8	5.1	5.7	6.3
ROE (%)					

Sources: Ngern Tid Lor; FSSIA estimates

# **Financial Statements**

Ngern Tid Lor

Balance Sheet (THB m) Year Ending Dec	2020	2021	2022E	2023E	2024E
Gross customer loans	50,807	60,339	71,200	84,016	99,138
Total provisions	(2,763)	(2,611)	(2,567)	(2,936)	(3,371
nterest in suspense	524	1,120	712	840	991
Net customer loans	48,568	58,847	69,344	81,919	96,758
3ank loans	-	-	-	-	
Government securities	-	-	-	-	
Frading securities	-	-	-	-	
nvestment securities	0	0	0	0	(
Cash & equivalents	1,265	3,995	2,922	2,589	2,571
Other interesting assets	-	-	-	-	
Tangible fixed assets	1,378	1,453	1,539	1,635	1,740
Associates	-	-	-	-	
Goodwill	-	-	-	-	
Other intangible assets	-	-	-	-	
Other assets	2,124	2,230	3,075	3,589	3,505
Fotal assets	53,336	66,525	76,881	89,732	104,575
Customer deposits	2,600	3,300	3,465	3,638	3,820
Bank deposits	-	-	-	-	00.000
Other interest bearing liabilities	37,095	38,594	44,734	53,569	63,389
Non interest bearing liabilities	1,892	2,226	2,337	2,454	2,577
Hybrid Capital	-	-	-	-	
Total liabilities	41,587	44,120	50,536	59,662	69,786
Share capital	7,800	8,580	9,240 17 104	9,240	9,240
Reserves Fotal oquity	3,948 <b>11,749</b>	13,825 <b>22,405</b>	17,104 <b>26,345</b>	20,830 <b>30,070</b>	25,549 <b>34,78</b> 9
Total equity					
Minority interests	0 <b>53,336</b>	0 66,525	0 <b>76,881</b>	0 <b>89,732</b>	( 104,57
Γotal liabilities & equity Supplementary items	55,550	66,525	76,001	69,752	104,575
	nla	nla	n/o	n/o	n/a
Risk weighted assets (RWA)	n/a 49,223	n/a 55,573	n/a 65,769	n/a 77,608	91,577
Average interest earning assets Average interest bearing liabilities	38,395	40,795	45,047	52,703	62,208
Fier 1 capital	n/a	40,795 n/a	43,047 n/a	52,705 n/a	02,200 n/a
Total capital	0	0	0	0	11/6
Gross non performing loans (NPL)	850	732	879	1,010	1,112
Per share (THB)	000	102	015	1,010	1,112
Book value per share	5.58	9.97	10.55	12.06	13.96
Tangible book value per share	5.58	9.97	10.55	12.00	13.96
Growth	0.00	5.57	10.00	12.00	10.50
Gross customer loans	6.7	18.8	18.0	18.0	18.0
Average interest earning assets	12.8	12.9	18.3	18.0	18.0
Total asset (%)	10.2	24.7	15.6	16.7	16.5
Risk weighted assets (%)	-	2 <del>4</del> .1	-	-	10.0
Customer deposits (%)	(65.6)	- 26.9	- 5.0	- 5.0	5.0
Leverage & capital measures	(00.0)	20.3	0.0	0.0	5.0
Leverage & Capital measures Customer loan/deposits (%)	1,868.0	1 792 2	2,001.3	2,251.6	2,532.8
Equity/assets (%)	22.0	1,783.3 33.7	2,001.3	2,251.6	2,532.8
Fangible equity/assets (%)	22.0	33.7	34.3 34.3	33.5 33.5	33.3
RWA/assets (%)	22.0	33.7	04.0	33.5	33.0
Fier 1 CAR (%)	-	-	-	-	
Fotal CAR (%)	-	-	-	-	
Asset Quality	-	-	-	-	
Change in NPL (%)	38.1	(13.9)	20.0	15.0	10.0
NPL/gross loans (%)	1.7	1.2	1.2	13.0	1.1
Fotal provisions/gross loans (%)	5.4	4.3	3.6	3.0	1. 3.4
Fotal provisions/NPL (%)	325.1	356.6	292.2	290.6	303.3
	525.1	000.0		230.0	505.0
/aluation	2020	2021	2022E	2023E	2024E
Recurring P/E (x) *	30.7	25.0	22.7	18.9	15.8
Recurring P/E @ target price (x) *	37.5	30.5	27.7	23.0	19.3
Reported P/E (x)	30.7	25.0	22.7	18.9	15.8
Dividend yield (%)	-	0.8	0.9	1.1	0.9
Price/book (x)	6.3	3.5	3.3	2.9	2.5
Price/tangible book (x)	6.3	3.5	.5.5	29	
Price/tangible book (x) Price/tangible book @ target price (x)	6.3 7.7	3.5 4.3	3.3 4.1	2.9 3.6	2.5 3.1

Sources: Ngern Tid Lor; FSSIA estimates

#### Corporate Governance report of Thai listed companies 2020

EXCELLE	NT LEVEL									
AAV	ADVANC	AF	AIRA	AKP	AKR	ALT	AMA	AMATA	AMATAV	ANAN
AOT	AP	ARIP	ARROW	ASP	BAFS	BANPU	BAY	BCP	BCPG	BDMS
BEC	BEM	BGRIM	BIZ	BKI	BLA	BOL	BPP	BRR	BTS	BWG
CENTEL	CFRESH	CHEWA	СНО	CIMBT	СК	CKP	CM	CNT	COL	COMAN
COTTO	CPALL	CPF	CPI	CPN	CSS	DELTA	DEMCO	DRT	DTAC	DTC
DV8	EA	EASTW	ECF	ECL	EGCO	EPG	ETE	FNS	FPI	FPT
FSMART	GBX	GC	GCAP	GEL	GFPT	GGC	GPSC	GRAMMY	GUNKUL	HANA
HARN	HMPRO	ICC	ICHI	III	ILINK	INTUCH	IRPC	IVL	JKN	JSP
JWD	К	KBANK	KCE	KKP	KSL	KTB	KTC	LANNA	LH	LHFG
LIT	LPN	MAKRO	MALEE	MBK	MBKET	MC	MCOT	METCO	MFEC	MINT
MONO	MOONG	MSC	MTC	NCH	NCL	NEP	NKI	NOBLE	NSI	NVD
NYT	OISHI	ORI	OTO	PAP	PCSGH	PDJ	PG	PHOL	PLANB	PLANET
PLAT	PORT	PPS	PR9	PREB	PRG	PRM	PSH	PSL	PTG	PTT
PTTEP	PTTGC	PYLON	Q-CON	QH	QTC	RATCH	RS	S	S & J	SAAM
SABINA	SAMART	SAMTEL	SAT	SC	SCB	SCC	SCCC	SCG	SCN	SDC
SEAFCO	SEAOIL	SE-ED	SELIC	SENA	SIRI	SIS	SITHAI	SMK	SMPC	SNC
SONIC	SORKON	SPALI	SPI	SPRC	SPVI	SSSC	SST	STA	SUSCO	SUTHA
SVI	SYMC	SYNTEC	TACC	TASCO	TCAP	TFMAMA	THANA	THANI	THCOM	THG
THIP	THRE	THREL	TIP	TIPCO	TISCO	TK	TKT	TTB	TMILL	TNDT
TNL	TOA	TOP	TPBI	TQM	TRC	TSC	TSR	TSTE	TSTH	TTA
TTCL	TTW	TU	TVD	TVI	TVO	TWPC	U	UAC	UBIS	UV
VGI	VIH	WACOAL	WAVE	WHA	WHAUP	WICE	WINNER	TRUE		
VERY GO	OD LEVEL									

2S	ABM	ACE	ACG	ADB	AEC	AEONTS	AGE	AH	AHC	AIT
ALLA	AMANAH	AMARIN	APCO	APCS	APURE	AQUA	ASAP	ASEFA	ASIA	ASIAN
ASIMAR	ASK	ASN	ATP30	AUCT	AWC	AYUD	В	BA	BAM	BBL
BFIT	BGC	BJC	BJCHI	BROOK	BTW	CBG	CEN	CGH	CHARAN	CHAYO
CHG	CHOTI	CHOW	CI	CIG	CMC	COLOR	COM7	CPL	CRC	CRD
CSC	CSP	CWT	DCC	DCON	DDD	DOD	DOHOME	EASON	EE	ERW
ESTAR	FE	FLOYD	FN	FORTH	FSS	FTE	FVC	GENCO	GJS	GL
GLAND	GLOBAL	GLOCON	GPI	GULF	GYT	HPT	HTC	ICN	IFS	ILM
IMH	INET	INSURE	IRC	IRCP	IT	ITD	ITEL	J	JAS	JCK
JCKH	JMART	JMT	KBS	KCAR	KGI	KIAT	KOOL	KTIS	KWC	KWM
L&E	LALIN	LDC	LHK	LOXLEY	LPH	LRH	LST	Μ	MACO	MAJOR
MBAX	MEGA	META	MFC	MGT	MILL	MITSIB	MK	MODERN	MTI	MVP
NETBAY	NEX	NINE	NTV	NWR	OCC	OGC	OSP	PATO	PB	PDG
PDI	PICO	PIMO	PJW	PL	PM	PPP	PRIN	PRINC	PSTC	PT
QLT	RCL	RICHY	RML	RPC	RWI	S11	SALEE	SAMCO	SANKO	SAPPE
SAWAD	SCI	SCP	SE	SEG	SFP	SGF	SHR	SIAM	SINGER	SKE
SKR	SKY	SMIT	SMT	SNP	SPA	SPC	SPCG	SR	SRICHA	SSC
SSF	STANLY	STI	STPI	SUC	SUN	SYNEX	Т	TAE	TAKUNI	TBSP
TCC	TCMC	TEAM	TEAMG	TFG	TIGER	TITLE	TKN	TKS	TM	TMC
TMD	TMI	TMT	TNITY	TNP	TNR	TOG	TPA	TPAC	TPCORP	TPOLY
TPS	TRITN	TRT	TRU	TSE	TVT	TWP	UEC	UMI	UOBKH	UP
UPF	UPOIC	UT	UTP	UWC	VL	VNT	VPO	WIIK	WP	XO
YUASA	ZEN	ZIGA	ZMICO							

GOOD LEVEL											
7UP	А	ABICO	AJ	ALL	ALUCON	AMC	APP	ARIN	AS	AU	
B52	BC	BCH	BEAUTY	BGT	BH	BIG	BKD	BLAND	BM	BR	
BROCK	BSBM	BSM	BTNC	CAZ	CCP	CGD	CITY	CMAN	CMO	CMR	
CPT	CPW	CRANE	CSR	D	EKH	EP	ESSO	FMT	GIFT	GREEN	
GSC	GTB	HTECH	HUMAN	IHL	INOX	INSET	IP	JTS	JUBILE	KASET	
KCM	KKC	KUMWEL	KUN	KWG	KYE	LEE	MATCH	MATI	M-CHAI	MCS	
MDX	MJD	MM	MORE	NC	NDR	NER	NFC	NNCL	NPK	NUSA	
OCEAN	PAF	PF	PK	PLE	PMTA	POST	PPM	PRAKIT	PRECHA	PRIME	
PROUD	PTL	RBF	RCI	RJH	ROJNA	RP	RPH	RSP	SF	SFLEX	
SGP	SISB	SKN	SLP	SMART	SOLAR	SPG	SQ	SSP	STARK	STC	
SUPER	SVOA	TC	TCCC	THMUI	TIW	TNH	TOPP	TPCH	TPIPP	TPLAS	
TTI	TYCN	UKEM	UMS	VCOM	VRANDA	WIN	WORK	WPH			
		Description			Score Range						
		Excellent			90-100						
		Very Good			80-89						
		Good			70-79						

#### Disclaimer:

The disclosure of the survey results of the Thai Institute of Directors Association ('IOD") regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of a company listed on the Stock Exchange of Thailand and the Market for Alternative Investment disclosed to the public and able to be accessed by a general public investor. The result, therefore, is from the perspective of a third party. It is not an evaluation of operation and is not based on inside information.

The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey results may be changed after that date. FSS International Investment Advisory Company Limited does not confirm nor certify the accuracy of such survey results. \* CGR scoring should be considered with news regarding wrong doing of the company or director or executive of the company such unfair practice on securities trading, fraud,

and corruption SEC imposed a civil sanction against insider trading of director and executive; \*\* delisted

Source: Thai Institute of Directors Association (IOD); FSSIA's compilation

#### **Anti-corruption Progress Indicator 2020**

CERTIFIED										
2S	ADVANC	AI	AIE	AIRA	AKP	AMA	AMANAH	AP	AQUA	ARROW
ASK	ASP	AYUD	В	BAFS	BANPU	BAY	BBL	BCH	BCP	BCPG
BGC	BGRIM	BJCHI	BKI	BLA	BPP	BROOK	BRR	BSBM	BTS	BWG
CEN	CENTEL	CFRESH	CGH	CHEWA	CHOTI	CHOW	CIG	CIMBT	CM	CMC
COL	COM7	CPALL	CPF	CPI	CPN	CSC	DCC	DELTA	DEMCO	DIMET
DRT	DTAC	DTC	EASTW	ECL	EGCO	FE	FNS	FPI	FPT	FSS
FTE	GBX	GC	GCAP	GEL	GFPT	GGC	GJS	GPSC	GSTEEL	GUNKUL
HANA	HARN	HMPRO	HTC	ICC	ICHI	IFS	INET	INSURE	INTUCH	IRPC
ITEL	IVL	К	KASET	KBANK	KBS	KCAR	KCE	KGI	KKP	KSL
KTB	KTC	KWC	L&E	LANNA	LHFG	LHK	LPN	LRH	Μ	MAKRO
MALEE	MBAX	MBK	MBKET	MC	MCOT	MFC	MFEC	MINT	MONO	MOONG
MPG	MSC	MTC	MTI	NBC	NEP	NINE	NKI	NMG	NNCL	NSI
NWR	000	OCEAN	OGC	ORI	PAP	PATO	PB	PCSGH	PDG	PDI
PDJ	PE	PG	PHOL	PL	PLANB	PLANET	PLAT	PM	PPP	PPPM
PPS	PREB	PRG	PRINC	PRM	PSH	PSL	PSTC	PT	PTG	PTT
PTTEP	PTTGC	PYLON	Q-CON	QH	QLT	QTC	RATCH	RML	RWI	S & J
SABINA	SAT	SC	SCB	SCC	SCCC	SCG	SCN	SEAOIL	SE-ED	SELIC
SENA	SGP	SIRI	SITHAI	SMIT	SMK	SMPC	SNC	SNP	SORKON	SPACK
SPC	SPI	SPRC	SRICHA	SSF	SSSC	SST	STA	SUSCO	SVI	SYNTEC
TAE	TAKUNI	TASCO	TBSP	TCAP	TCMC	TFG	TFI	TFMAMA	THANI	THCOM
THIP	THRE	THREL	TIP	TIPCO	TISCO	ткт	TTB	TMD	TMILL	TMT
TNITY	TNL	TNP	TNR	TOG	TOP	TPA	TPCORP	TPP	TRU	TSC
TSTH	TTCL	TU	TVD	TVI	TVO	TWPC	U	UBIS	UEC	UKEM
UOBKH	UWC	VGI	VIH	VNT	WACOAL	WHA	WHAUP	WICE	WIIK	XO
ZEN	TRUE									
DECLARED										
7UP	ABICO	AF	ALT	AMARIN	AMATA	AMATAV	ANAN	APURE	B52	BKD
BM	BROCK	BUI	СНО	CI	COTTO	DDD	EA	EFORL	EP	ERW
ESTAR	ETE	EVER	FSMART	GPI	ILINK	IRC	J	JKN	JMART	JMT
JSP	JTS	KWG	LDC	MAJOR	META	NCL	NOBLE	NOK	PK	PLE
ROJNA	SAAM	SAPPE	SCI	SE	SHANG	SINGER	SKR	SPALI	SSP	STANLY
SUPER	SYNEX	THAI	TKS	TOPP	TRITN	TTA	UPF	UV	WIN	ZIGA
Level										
Certified	This level indicates practical participation with thoroughly examination in relation to the recommended procedures from the audit committee or the SEC's									

tified This level indicates practical participation with thoroughly examination in relation to the recommended procedures from the audit committee or the SEC's certified auditor, being a certified member of Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) or already passed examination to ensure independence from external parties.

Declared This level indicates determination to participate in the Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC)

#### **Disclaimer:**

The disclosure of the Anti-Corruption Progress Indicators of a listed company on the Stock Exchange of Thailand, which is assessed by Thaipat Institute, is made in order to comply with the policy and sustainable development plan for the listed companies of the Office of the Securities and Exchange Commission. Thaipat Institute made this assessment based on the information received from the listed company, as stipulated in the form for the assessment of Anti-corruption which refers to the Annual Registration Statement (Form 56-1), Annual Report (Form 56-2), or other relevant documents or reports of such listed company. The assessment result is therefore made from the perspective of Thaipat Institute that is a third party. It is not an assessment of operation and is not based on any inside information. Since this assessment result as of the date appearing in the assessment result, it may be changed after that date or when there is any change to the relevant information. Nevertheless, FSS International Investment Advisory Company Limited does not confirm, verify, or certify the accuracy and completeness of the assessment results.

Note: Companies participating in Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) under Thai Institute of Directors (as of June 24, 2019) are categorised into: 1) companies that have declared their intention to join CAC, and; 2) companies certified by CAC.

Source: The Securities and Exchange Commission, Thailand; \* FSSIA's compilation

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### **GENERAL DISCLAIMER**

#### ANALYST(S) CERTIFICATION

#### Yuvanart Suwanumphai FSS International Investment Advisory Securities Co., Ltd

The individual(s) identified above certify(ies) that (i) all views expressed in this report accurately reflect the personal view of the analyst(s) with regard to any and all of the subject securities, companies or issuers mentioned in this report; and (ii) no part of the compensation of the analyst(s) was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed herein.

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Company	Ticker	Price	Rating	Valuation & Risks
Ngern Tid Lor	TIDLOR TB	THB 35.25	BUY	Downside risks to our GGM-based TP include 1) the expansion into auto-title loans by the Government Savings Bank and Auto X (subsidiary of SCB); 2) further weakening asset quality could potentially hit both loan yield and credit cost; and 3) tighter supervision from related regulators.
Aeon Thana Sinsap (Thailand	d) AEONTS TB	THB 184.50	HOLD	Downside risks to our GGM-derived TP include 1) intense competition; 2) regulatory actions to curb industry growth; and 3) deteriorating asset quality. The upside risk is stronger-than-expected asset quality.
Krungthai Card	KTC TB	THB 58.25	REDUCE	Upside risks to our GGM-derived TP include: 1) stronger-than-expected growth for KTB Leasing; and 2) better-than-expected bad debt recovery.
Muangthai Capital	MTC TB	THB 44.50	BUY	Downside risks to our GGM-based TP include 1) a further weakening of asset quality that could potentially hit both loan yield and credit cost; and 2) changes in financial regulations by the Bank of Thailand and the Office of Consumer Protection Board.
Srisawad Corp	SAWAD TB	THB 50.25	BUY	Downside risks to our GGM-based TP include 1) a further weakening of asset quality that could potentially hit both loan yield and credit cost; and 2) changes in financial regulations by the Bank of Thailand and the Office of Consumer Protection Board.
Saksiam Leasing	SAK TB	THB 8.35	BUY	Downside risks to our GGM-derived TP include 1) competition from existing and new players; 2) regulatory changes by the Bank of Thailand (BoT); and 3) a slower-than- expected reduction in its cost of funds due to a shift toward more long-term loans.
Micro Leasing	MICRO TB	THB 6.65	BUY	Downside risks to our GGM-derived TP include 1) an economic slowdown, especially for logistics activities and private investment; 2) deteriorating asset quality; and 3) a slower- than-expected reduction in the cost of funds due to a shift toward more long-term loans.
Singer Thailand	SINGER TB	THB 52.50	BUY	Downside risks to our GGM-derived TP include 1) an economic slowdown leading to slower loan growth and lower sales of electrical products and home appliances; and 2) deteriorating asset quality.
Ratchthani Leasing	THANI TB	THB 4.12	BUY	Downside risks to our GGM-derived TP include 1) an economic slowdown, especially for logistics activities and private investment; 2) deteriorating asset quality; and 3) changes in financial regulations from the Bank of Thailand.
Bangkok Commercial Asset Mngt.	BAM TB	THB 18.20	BUY	Downside risks to our GGM-based TP include 1) lower cash collection from its fully amortised portfolio; 2) lower-than-expected bad debt acquisition; and 3) the prolonged slowdown of the property market.
Chayo Group	CHAYO TB	THB 12.10	BUY	Downside risks to our GGM-based TP include 1) lower-than-expected bad debt acquisition; and 2) higher-than-expected operating expenses.
JMT Network Services	JMT TB	THB 72.75	BUY	Downside risks to our GGM-based TP include 1) lower cash collection from its fully amortised portfolio; and 2) the lower-than-expected acquisition of new bad debt.
Thanachart Capital	TCAP TB	THB 39.00	HOLD	Upside risks to our GGM-based target price are the faster-than-expected net profit contribution from Thanachart Plus. Downside risks are impacts from a prolonged weak macro outlook on loan growth and asset quality which could lead to higher provisions for both TTB and THANI.
Next Capital	NCAP TB	THB 6.95	BUY	Downside risks to our GGM-derived TP include 1) an economic slowdown, especially for food delivery and logistics activities; 2) deteriorating asset quality; and 3) tighter competition from new players.

Source: FSSIA estimates

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#### Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited

FSSIA may incorporate the recommendations and target prices of companies currently covered by FSS Research into equity research reports, denoted by an 'FSS' before the recommendation. FSS Research is part of Finansia Syrus Securities Public Company Limited, which is the parent company of FSSIA.

All share prices are as at market close on 11-May-2022 unless otherwise stated.

#### **RECOMMENDATION STRUCTURE**

#### Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price\* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

\* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

#### Industry Recommendations

**Overweight.** The analyst expects the fundamental conditions of the sector to be positive over the next 12 months. **Neutral.** The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months. **Underweight.** The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

#### **Country (Strategy) Recommendations**

**Overweight (O).** Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Neutral (N).** Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Underweight (U).** Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

