EQUITY RESEARCH - COMPANY REPORT

MICRO LEASING MICRO TB

Accelerated growth in 2H22

- Unimpressive 1Q22 NP growth of THB52m as expected, with solid loan growth undercut by a high provision.
- Expect stronger NP growth in the coming quarters, especially 2H22.
- Maintain BUY with our 2022 GGM-based TP of THB10.7.

In-line 1Q22 results

MICRO reported an unimpressive 1Q22 net profit of THB52m (+1% y-y, +17% q-q), which was in line with the Bloomberg consensus estimate and ours. Its 1Q22 net profit accounts for 19% of our 2022 net profit forecast.

Solid loan growth was hindered by a high provision in 1Q22

MICRO's 1Q22 performance was a mixed bag. On the positive side, the company continued to compete for market share with local operators, with its share of new lending in the used truck market reaching 10% in 1Q22, up from 8.9% in 2021. As a result, its loan volume surged by 46% y-y and 9% q-q. Moreover, fee income rose following a surge in its loan volume. However, these positives were dragged down by a rise in its expected credit loss as NPLs rose 21% q-q, implying an NPL ratio of 3.9%, up from 3.5% in 4Q21, due mainly to the end of the forbearance program. On top of that, thanks to the change in the law regarding NPL write-off criteria, MICRO has had to accelerate its write-off process to receive tax benefits since 2Q21. This has resulted in an increase in its credit cost to 397 bps in 1Q22 vs 285 bps in 1Q21.

Expect stronger net profit growth in the coming quarters

We project MICRO's 2Q22 net profit to slightly increase y-y and q-q on the back of strong loan growth. We believe the company should continue to pry market share from local operators due to its branch expansion and good relationships with auto dealers. Outstanding net profit growth should occur in 2H22 following its loan expansion and increased bad debt recovery. We think MICRO's performance has been affected by increased provisions due to the faster write-off process. MICRO should realise gains in 3Q22 from higher bad debt recovery, in our view.

Maintain BUY with our 2022 GGM-based TP of THB10.7

Although MICRO's net profit is not attractive in the short term, we maintain a positive view with our 2022 GGM-based TP of THB10.7. We think its net profit should surge in 2H22. MICRO is continuing its branch expansion plan and building good relationships with dealers. We believe it will capture more market share from local competitors, and we forecast MICRO's net profit growth at a 29% three-year CAGR from 2021-24.



Yuvanart Suwanumphai yuvanart.suw@fssia.com +66 2611 3554



| TARGET PRICE | THB10.70 |
|-----------------|-----------|
| CLOSE | THB6.65 |
| UP/DOWNSIDE | +60.9% |
| PRIOR TP | THB10.70 |
| CHANGE IN TP | UNCHANGED |
| TP vs CONSENSUS | -3.3% |

KEY STOCK DATA

| YE Dec (THB m) | 2021 | 2022E | 2023E | 2024E |
|----------------------|------|-------|-------|-------|
| Operating profit | 227 | 340 | 420 | 498 |
| Net profit | 187 | 272 | 345 | 403 |
| EPS (THB) | 0.20 | 0.29 | 0.37 | 0.43 |
| vs Consensus (%) | - | 7.4 | 3.4 | 44.8 |
| Core net profit | 187 | 272 | 345 | 403 |
| Core EPS (THB) | 0.20 | 0.29 | 0.37 | 0.43 |
| Chg. In EPS est. (%) | - | - | - | - |
| EPS growth (%) | 13.3 | 45.1 | 26.8 | 17.0 |
| Core P/E (x) | 33.2 | 22.9 | 18.0 | 15.4 |
| Dividend yield (%) | 1.2 | 0.9 | 1.1 | 1.9 |
| Price/book (x) | 3.2 | 2.9 | 2.6 | 2.3 |
| ROE (%) | 9.9 | 13.2 | 15.0 | 15.7 |
| ROA (%) | 5.5 | 5.9 | 6.0 | 5.5 |



| Share price performance | 1 Month | 3 Month | 12 Month |
|--------------------------------|---------|------------|------------|
| Absolute (%) | (8.3) | (10.1) | (29.6) |
| Relative to country (%) | (4.6) | (5.4) | (31.1) |
| Mkt cap (USD m) | | | 180 |
| 3m avg. daily turnover (USD m) | | | 0.5 |
| Free float (%) | | | 21 |
| Major shareholder | Aud | chyawat Fa | mily (57%) |
| 12m high/low (THB) | | | 9.90/6.40 |
| Issued shares (m) | | | 935 |

Sources: Bloomberg consensus; FSSIA estimates

PREPARED BY FSS INTERNATIONAL INVESTMENT ADVISORY SECURITIES CO LTD (FSSIA). ANALYST CERTIFICATION AND IMPORTANT DISCLOSURES CAN BE FOUND AT THE END OF THIS REPORT

Investment thesis

Micro Leasing (MICRO) is a specialist second-hand truck lender in Thailand, with more than 26 years of experience in the business.

We maintain our BUY call as we think its long-term outlook is promising due to 1) its outstanding net profit growth that we estimate at a 29% three-year (2021-24) CAGR; and 2) its good position to benefit from the higher demand for used trucks as a pure play used truck lender.

Company profile

Micro Leasing was founded in November 1994. The company specializes in providing second-hand 6- to 12-wheel truck loans for the top three brands in Thailand: Isuzu, Hino and Fuso. It lends under a hire-purchase agreement with a 70-85% loan-to-value and with loan durations of 4-5 years.

www.microleasingplc.com

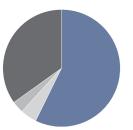
Principal activities (revenue, 2021)

- Net interest income 77.4 %
- Non-interest income 22.6 %

Source: Micro Leasing

Major shareholders

- Auchyawat Family 57.3 %
- Sataporn Ngamrueangpong 4.6 %
- Kaitipong Termkunanon 3.3 %
- Others 34.9 %



Source: Micro Leasing

Catalysts

Potential share price catalysts for MICRO include: 1) higher loan growth due to gaining more market share from local peers; 2) better-than-expected fee income; and 3) faster ramping up of its new businesses, including new motorcycle hire purchase loans, truck title loans, and insurance brokerage.

Risks to our call

Downside risks to our GGM-derived TP include 1) an economic slowdown, especially for logistics activities and private investment; 2) deteriorating asset quality; and 3) a slower-than-expected reduction in the cost of funds due to a shift toward more long-term loans.

Event calendar

 Date
 Event

 Mid-Aug 2022
 2Q22 results announcement

Key assumptions

| Year to Dec | 2022E | 2023E | 2024E |
|--------------------|-------|-------|-------|
| | (%) | (%) | (%) |
| Net profit (THB m) | 272 | 345 | 403 |
| Net profit growth | 45.1 | 26.8 | 17.0 |
| NIM | 13.45 | 12.49 | 11.64 |
| Loan growth | 30.0 | 25.0 | 25.0 |
| Fee growth | 30.0 | 33.0 | 28.0 |
| Non-NII growth | 28.3 | 31.5 | 27.2 |
| Credit cost (bps) | 419 | 400 | 400 |
| Cost to income | 30.5 | 29.4 | 28.4 |

Source: FSSIA estimates

Earnings sensitivity

| Year to Dec | | | 2022E | |
|------------------------|-------|-------|-------|-------|
| Loan growth | ±2ppt | 28.0 | 30.0 | 32.0 |
| % change in net profit | | (1.3) | - | 1.3 |
| NIM (%) | ±5bp | 13.40 | 13.45 | 13.50 |
| % change in net profit | | (2.3) | - | 2.3 |
| Credit cost (bps) | ±10bp | 409.0 | 419.0 | 429.0 |
| % change in net profit | | 2.0 | - | (2.0) |

Source: FSSIA estimates

Unimpressive 1Q22 net profit growth as expected

MICRO reported an unimpressive 1Q22 net profit of THB52m (+1% y-y, +17% q-q), which was in line with the Bloomberg forecast and ours. MICRO's 1Q22 performance was a mixed bag. On the positive side, the company continued to compete for market share with local operators, gaining a 10% share of new lending in the used truck market in 1Q22, up from 8.9% in 2021. As a result, its loan volume surged by 46% y-y and 9% q-q. Moreover, its fee income rose following a surge in its loan volume. As for the negative side, its NPLs increased 21% q-q, implying an NPL ratio of 3.9%, up from 3.5% in 4Q21, due mainly to the end of the forbearance program. On top of that, thanks to the change in the law regarding NPL write-off criteria, MICRO has had to accelerate its write-off process to receive tax benefits since 2Q21. This resulted in an increase in its credit cost to 397 bps in 1Q22 vs 285 bps in 1Q21.

1Q22 key highlights

- MICRO posted outstanding loan growth of 46% y-y and 9% q-q due to gaining more market share from local competitors following its branch expansion and IT implementation.
- Its NIM declined to 12.9% from 13.8% in 4Q21 as the company lent more towards newer truck models, which command a lower yield than older trucks.

| Year-end Dec 31 | 1Q21 | 4Q21 | 1Q22 | Cha | ange | 2021 | 2022E | Change | 1Q22 comments |
|---------------------------|---------|---------|---------|--------|--------|---------|---------|---------|---|
| | (THB m) | (THB m) | (THB m) | (y-y%) | (q-q%) | (THB m) | (THB m) | (y-y %) | |
| Net interest income | 97 | 124 | 128 | 31 | 3 | 441 | 587 | 33 | |
| Non-interest income | 29 | 29 | 37 | 27 | 28 | 128 | 165 | 28 | Higher fee income following a rise in loan volume |
| Operating income | 127 | 153 | 165 | 30 | 8 | 569 | 752 | 32 | |
| Operating expenses | 43 | 50 | 60 | 37 | 19 | 186 | 229 | 23 | |
| PPOP before tax | 83 | 103 | 105 | 26 | 2 | 383 | 523 | 36 | |
| Provision | 19 | 47 | 39 | 105 | (16) | 156 | 183 | 18 | Accelerated its write-off process to receive tax benefits and increase NPLs |
| Income tax | 13 | 12 | 14 | 10 | 15 | 40 | 68 | 70 | |
| Minority interest | 0 | 0 | 0 | | | 0 | 0 | | |
| Normalised profit | 51 | 44 | 52 | 1 | 17 | 187 | 272 | 45 | |
| Extraordinary items | 0 | 0 | 0 | | | 0 | 0 | | |
| Net profit | 51 | 44 | 52 | 1 | 17 | 187 | 272 | 45 | In line with BBG consensus |
| EPS (THB) | 0.05 | 0.05 | 0.06 | 1 | 17 | 0.20 | 0.29 | 45 | |
| Asset quality ratio | | | | | | | | | |
| Gross NPLs (THB m) | 103 | 132 | 159 | 54 | 21 | 132 | 177 | 34 | |
| NPL ratios (%) | 3.64 | 3.47 | 3.85 | | | 3.47 | 3.58 | | |
| LLR/NPLs (%) | 108 | 123 | 109 | | | 123 | 115 | | |
| Credit cost (bp) | 285 | 520 | 397 | | | 491 | 419 | | |
| Profitability ratio (%) | | | | | | | | | |
| Cost to income ratio | 34.3 | 32.7 | 36.2 | | | 32.7 | 30.5 | | |
| Average yield | 16.0 | 16.4 | 15.6 | | | 15.9 | 15.8 | | |
| Cost of fund | 4.4 | 5.2 | 5.2 | | | 7.4 | 5.5 | | |
| Net interest margin (NIM) | 14.5 | 13.8 | 12.9 | | | 13.9 | 13.4 | | |
| Non-int inc/total income | 23.2 | 19.0 | 22.6 | | | 22.6 | 21.9 | | |
| Loan growth (%) | | | | | | | | | |
| у-у | 34.6 | 49.3 | 45.6 | | | 49.3 | 30.0 | | |
| q-q | 11.6 | 12.1 | 8.8 | | | | | | Gained more market share from local operators |

Exhibit 1: MICRO – 1Q22 results summary

Sources: MICRO; FSSIA estimates

FINANSIA

Exhibit 2: MICRO – prospective P/BV band





Sources: Bloomberg; FSSIA estimates

Sources: Bloomberg; FSSIA estimates

Exhibit 4: Key valuations of diversified financials under coverage

| | BBG | Rec | Share | price | Up | Market | EPS g | growth | F | P/E | R | DE | P | BV |
|---------------------------------|-----------|--------|---------|--------|------|---------|-------|--------|------|------|------|------|-----|-----|
| | code | | Current | Target | side | Сар | 22E | 23E | 22E | 23E | 22E | 23E | 22E | 23E |
| | | | (THB) | (THB) | (%) | (USD m) | (%) | (%) | (x) | (x) | (%) | (%) | (x) | (x) |
| Diversified financials | | | | | | 22,093 | 16.7 | 21.8 | 22.6 | 18.1 | 16.3 | 17.0 | 3.2 | 2.8 |
| Unsecured-loan lender | | | | | | 5,670 | 15.0 | 9.0 | 18.9 | 17.3 | 23.4 | 22.1 | 4.2 | 3.7 |
| Aeon Thana Sinsap (Thailand) | AEONTS TB | HOLD | 184.50 | 204.00 | 11 | 1,332 | 27.1 | 7.4 | 10.2 | 9.5 | 21.0 | 19.5 | 2.0 | 1.7 |
| Krungthai Card | KTC TB | REDUCE | 58.25 | 52.00 | (11) | 4,338 | 11.2 | 9.5 | 21.6 | 19.7 | 24.1 | 22.9 | 4.9 | 4.2 |
| Auto-title lender | | | | | | 7,889 | 14.2 | 22.9 | 18.5 | 15.0 | 18.1 | 19.3 | 3.0 | 2.6 |
| Muangthai Capital | MTC TB | BUY | 44.50 | 55.00 | 24 | 2,725 | 9.3 | 25.5 | 17.5 | 13.9 | 19.9 | 21.0 | 3.2 | 2.7 |
| Srisawad Corp | SAWAD TB | BUY | 50.25 | 68.00 | 35 | 1,993 | 10.0 | 20.5 | 13.6 | 11.3 | 19.3 | 21.1 | 2.5 | 2.3 |
| Saksiam Leasing | SAK TB | BUY | 8.35 | 12.00 | 44 | 505 | 38.5 | 25.9 | 20.8 | 16.5 | 16.2 | 18.1 | 3.2 | 2.8 |
| Ngern Tid Lor | TIDLOR TB | BUY | 35.25 | 43.00 | 22 | 2,543 | 18.6 | 20.1 | 21.1 | 17.6 | 16.1 | 16.9 | 3.2 | 2.8 |
| Knight Club Capital Asset Mngt. | KCC TB | BUY | 6.90 | 5.10 | (26) | 124 | 3.0 | 51.5 | 58.8 | 38.8 | 7.9 | 8.6 | 3.6 | 3.1 |
| Truck lender | | | | | | 2,092 | 12.1 | 27.4 | 26.5 | 20.3 | 11.0 | 12.9 | 2.5 | 2.3 |
| Micro Leasing | MICRO TB | BUY | 6.65 | 10.70 | 61 | 180 | 45.1 | 26.8 | 22.9 | 18.0 | 13.2 | 15.0 | 2.9 | 2.6 |
| Singer Thailand∗ | SINGER TB | BUY | 52.50 | 74.00 | 41 | 1,239 | 7.7 | 35.1 | 34.8 | 25.8 | 8.1 | 10.5 | 2.8 | 2.6 |
| Ratchthani Leasing | THANI TB | BUY | 4.12 | 4.80 | 17 | 674 | 11.5 | 13.6 | 12.2 | 10.8 | 15.9 | 16.7 | 1.9 | 1.7 |
| Asset management | | | | | | 5,080 | 27.7 | 35.7 | 34.9 | 25.3 | 9.8 | 11.6 | 3.3 | 2.9 |
| Bangkok Commercial Asset Mngt. | BAM TB | BUY | 18.20 | 25.50 | 40 | 1,699 | 23.2 | 26.6 | 18.4 | 14.5 | 7.5 | 8.6 | 1.4 | 1.2 |
| Chayo Group | CHAYO TB | BUY | 12.10 | 16.60 | 37 | 365 | 44.4 | 17.2 | 36.5 | 31.1 | 10.6 | 9.4 | 3.2 | 2.5 |
| JMT Network Services | JMT TB | BUY | 72.75 | 80.00 | 10 | 3,015 | 28.3 | 43.1 | 44.0 | 30.7 | 11.0 | 13.6 | 4.5 | 3.9 |
| Other | | | | | | 1,181 | 4.1 | 8.5 | 7.4 | 6.8 | 8.0 | 8.2 | 0.6 | 0.5 |
| Thanachart Capital | TCAP TB | HOLD | 39.00 | 42.00 | 8 | 1,181 | 4.1 | 8.5 | 7.4 | 6.8 | 8.0 | 8.2 | 0.6 | 0.5 |
| Hire purchase motorcycle | | | | | | 181 | 1.3 | (2.6) | 19.9 | 20.4 | 11.3 | 8.6 | 1.9 | 1.6 |
| Next Capital | NCAP TB | BUY | 6.95 | 10.30 | 48 | 181 | 1.3 | (2.6) | 19.9 | 20.4 | 11.3 | 8.6 | 1.9 | 1.6 |

Share prices as of 11 May 2022

* SINGER's target price is 2023 GGM-based TP

Source: FSSIA estimates

Financial Statements

Micro Leasing

| Profit and Loss (THB m) Year Ending Dec | 2020 | 2021 | 2022E | 2023E | 2024 |
|---|---------------|--------------|--------------|--------------|--------------|
| nterest Income | 356 | 504 | 690 | 877 | 1,09 |
| nterest expense | (48) | (63) | (103) | (184) | (288 |
| let interest income | 308 | 441 | 587 | 694 | 808 |
| let fees & commission | 78 | 120 | 156 | 207 | 26 |
| oreign exchange trading income | - | - | - | - | |
| Securities trading income | - | - | - | - | |
| Dividend income | 0 | 0 | 0 | 0 | (|
| Other income | 20 | 9 | 9 | 9 | 1 |
| Non interest income | 98 | 128 | 165 | 217 | 27 |
| Total income | 406 | 569 | 752 | 910 | 1,084 |
| Staff costs | (153) | (186) | (229) | (268) | (308 |
| Other operating costs | - | - | - | - | |
| Operating costs | (153) | (186) | (229) | (268) | (308 |
| Pre provision operating profit | 253 | 383 | 523 | 642 | 77 |
| Provision for bad and doubtful debt | (77) | (156) | (183) | (222) | (278 |
| Other provisions | - | - | - | - | |
| Dperating profit | 176 | 227 | 340 | 420 | 49 |
| Recurring non operating income | 0 | 0 | 0 | 0 | (|
| Associates | 0 | 0 | 0 | 0 | (|
| Goodwill amortization | - | - | - | - | |
| Non recurring items | 0 | 0 | 0 | 0 | |
| Profit before tax | 176 | 227 | 340 | 420 | 49 |
| Гах | (41) | (40) | (68) | (76) | (95 |
| Profit after tax | 135 | 187 | 272 | 345 | 40 |
| Vinority interests | 0 | 0 | 0 | 0 | |
| Preferred dividends | - | - | - | - | |
| Other items | - | - | _ | - | |
| Reported net profit | 135 | 187 | 272 | 345 | 403 |
| Non recurring items & goodwill (net) | - | - | 0 | 0 | |
| Recurring net profit | 135 | 187 | 272 | 345 | 40 |
| Per share (THB) | | | | | |
| Recurring EPS * | 0.18 | 0.20 | 0.29 | 0.37 | 0.43 |
| Reported EPS | 0.18 | 0.20 | 0.29 | 0.37 | 0.4 |
| DPS | 0.07 | 0.08 | 0.06 | 0.07 | 0.1 |
| Growth | 0.01 | 0.00 | 0.00 | 0.07 | 0.13 |
| | 26.5 | 43.2 | 33.2 | 18.2 | 16. |
| Net interest income (%) | | | | | |
| Non interest income (%) | 104.8 56.6 | 30.5 51.2 | 28.3 36.5 | 31.5 22.9 | 27.1 20.1 |
| Pre provision operating profit (%) | | | | | |
| Operating profit (%) | 27.0 | 29.1 | 49.5 | 23.7 | 18. |
| Reported net profit (%) | 21.9 | 38.8 | 45.1 | 26.8 | 17.0 |
| Recurring EPS (%) | 11.8 | 13.3 | 45.1 | 26.8 | 17.0 |
| Reported EPS (%) | 11.8 | 13.3 | 45.1 | 26.8 | 17. |
| ncome Breakdown | | | | | |
| Net interest income (%) | 75.8 | 77.4 | 78.1 | 76.2 | 74. |
| Net fees & commission (%) | 19.2 | 21.1 | 20.7 | 22.8 | 24. |
| Foreign exchange trading income (%) | - | - | - | - | |
| Securities trading income (%) | - | - | - | - | |
| Dividend income (%) | - | - | - | - | |
| Other income (%) | 5.0 | 1.5 | 1.2 | 1.0 | 1. |
| Operating performance | | | | | |
| Gross interest yield (%) | 15.53 | 15.90 | 15.80 | 15.80 | 15.8 |
| Cost of funds (%) | 5.30 | 7.39 | 5.50 | 5.50 | 6.3 |
| let interest spread (%) | 10.23 | 8.51 | 10.30 | 10.30 | 9.4 |
| Net interest margin (%) | 13.4 | 13.9 | 13.4 | 12.5 | 11. |
| Cost/income(%) | 37.6 | 32.7 | 30.5 | 29.4 | 28. |
| Cost/assets(%) | 6.3 | 5.5 | 5.0 | 4.6 | 4. |
| Effective tax rate (%) | 23.3 | 17.6 | 20.0 | 18.0 | 19. |
| Dividend payout on recurring profit (%) | 38.1 | 38.4 | 20.0 | 20.0 | 30. |
| ROE (%) | 9.3 | 9.9 | 13.2 | 15.0 | 15. |
| ROE - COE (%) | (1.5) | (0.9) | 2.4 | 4.2 | 4.9 |
| ROA (%) | 5.5 | 5.5 | 5.9 | 6.0 | 5. |
| | 0.0 | 0.0 | 0.0 | 0.0 | 5. |
| RORWA (%) | - | - | _ | - | |

Sources: Micro Leasing; FSSIA estimates

Financial Statements

Micro Leasing

| Balance Sheet (THB m) Year Ending Dec | 2020 | 2021 | 2022E | 2023E | 2024E |
|---|--------------|--------------|----------------|------------|------------|
| Gross customer loans | 2,542 | 3,796 | 4,935 | 6,168 | 7,710 |
| otal provisions | (98) | (162) | (203) | (256) | (495) |
| nterest in suspense | 0 | 0 | 0 | 0 | C |
| let customer loans | 2,444 | 3,634 | 4,732 | 5,912 | 7,215 |
| Bank loans | - | - | - | - | |
| Government securities | - | - | - | - | |
| Frading securities | - | - | - | - | |
| nvestment securities | 0 | 0 | 0 | 0 | C |
| Cash & equivalents | 128 | 142 | 84 | 70 | 355 |
| Other interesting assets | - | - | - | - | |
| angible fixed assets | 7 | 11 | 19 | 32 | 53 |
| Associates | - | - | - | - | |
| Goodwill | - | - | - | - | |
| Other intangible assets | - | - | - | - | |
| Other assets | 176 | 248 | 325 | 401 | 504 |
| fotal assets | 2,755 | 4,034 | 5,159 | 6,415 | 8,127 |
| Customer deposits | 0 | 0 | 0 | 0 | C |
| Bank deposits | - | - | - | - | |
| Other interest bearing liabilities | 823 | 885 | 2,851 | 3,823 | 5,245 |
| Non interest bearing liabilities | 109 | 1,191 | 154 | 162 | 170 |
| Hybrid Capital | - | - | - | - | |
| Fotal liabilities | 932 | 2,076 | 3,005 | 3,985 | 5,415 |
| Share capital | 935 | 935 | 935 | 935 | 935 |
| Reserves | 888 | 1,023 | 1,219 | 1,495 | 1,777 |
| Fotal equity | 1,823 | 1,958 | 2,154 | 2,430 | 2,712 |
| Ainority interests | 0 | 0 | 0 | 0 | 0 |
| Fotal liabilities & equity | 2,755 | 4,034 | 5,159 | 6,415 | 8,127 |
| Supplementary items | | | | | |
| Risk weighted assets (RWA) | n/a | n/a | n/a | n/a | n/a |
| Average interest earning assets | 2,289 905 | 3,169 854 | 4,365 1,868 | 5,551 | 6,939 |
| Average interest bearing liabilities | | | | 3,337 | 4,534 |
| Fier 1 capital | n/a | n/a | n/a | n/a | n/a |
| Fotal capital | 0 97 | 0 132 | 0 177 | 0 212 | (254 |
| Gross non performing loans (NPL) | 97 | 132 | 177 | 212 | 204 |
| Per share (THB) | 0.00 | | 0.00 | 0.00 | |
| Book value per share | 2.39 | 2.09 | 2.30 | 2.60 | 2.90 |
| angible book value per share | 2.39 | 2.09 | 2.30 | 2.60 | 2.90 |
| Growth | | | | | |
| Gross customer loans | 24.8 | 49.3 | 30.0 | 25.0 | 25.0 |
| Average interest earning assets | 29.4 | 38.4 | 37.8 | 27.2 | 25.0 |
| Total asset (%) | 30.1 | 46.4 | 27.9 | 24.3 | 26.7 |
| Risk weighted assets (%) | - | - | - | - | |
| Customer deposits (%) | nm | nm | nm | nm | nm |
| everage & capital measures | | | | | |
| Customer loan/deposits (%) | - | - | - | - | |
| Equity/assets (%) | 66.2 | 48.5 | 41.8 | 37.9 | 33.4 |
| angible equity/assets (%) | 66.2 | 48.5 | 41.8 | 37.9 | 33.4 |
| RWA/assets (%) | - | - | - | - | |
| Tier 1 CAR (%) | - | - | - | - | |
| Total CAR (%) | - | - | - | - | |
| Asset Quality | | | | | |
| Change in NPL (%) | 6.6 | 35.8 | 34.0 | 20.0 | 20.0 |
| IPL/gross loans (%) | 3.8 | 3.5 | 3.6 | 3.4 | 3.3 |
| otal provisions/gross loans (%) | 3.9 | 4.3 | 4.1 | 3.3 | 6.4 |
| otal provisions/NPL (%) | 100.9 | 122.9 | 114.8 | 120.9 | 194.7 |
| aluation | 2020 | 2021 | 2022E | 2023E | 2024E |
| | | | | | |
| Recurring P/E (x) * | 37.6 | 33.2 | 22.9 | 18.0 | 15.4 |
| Recurring P/E @ target price (x) * | 60.5 27.6 | 53.4 | 36.8 | 29.0 | 24.8 |
| Reported P/E (x) | 37.6 | 33.2 | 22.9 | 18.0 | 15.4 |
| Dividend yield (%) | 1.0 | 1.2 | 0.9 | 1.1 | 1.9 |
| Price/book (x) | 2.8 | 3.2 | 2.9 | 2.6 | 2.3 |
| Drine (here with the here to (a) | | | | | |
| Price/tangible book (x) Price/tangible book @ target price (x) | 2.8 4.5 | 3.2 5.1 | 2.9 4.6 | 2.6 4.1 | 2.3 3.7 |

Sources: Micro Leasing; FSSIA estimates

Corporate Governance report of Thai listed companies 2020

| AV | ADVANC | AF | AIRA | AKP | AKR | ALT | AMA | AMATA | AMATAV | ANAN |
|--------|--------|--------|-------|-------|-------|--------|--------|--------|--------|--------|
| AOT | AP | ARIP | ARROW | ASP | BAFS | BANPU | BAY | BCP | BCPG | BDMS |
| BEC | BEM | BGRIM | BIZ | BKI | BLA | BOL | BPP | BRR | BTS | BWG |
| CENTEL | CFRESH | CHEWA | CHO | CIMBT | СК | CKP | CM | CNT | COL | COMAN |
| COTTO | CPALL | CPF | CPI | CPN | CSS | DELTA | DEMCO | DRT | DTAC | DTC |
| DV8 | EA | EASTW | ECF | ECL | EGCO | EPG | ETE | FNS | FPI | FPT |
| FSMART | GBX | GC | GCAP | GEL | GFPT | GGC | GPSC | GRAMMY | GUNKUL | HANA |
| HARN | HMPRO | ICC | ICHI | III | ILINK | INTUCH | IRPC | IVL | JKN | JSP |
| JWD | К | KBANK | KCE | KKP | KSL | КТВ | KTC | LANNA | LH | LHFG |
| LIT | LPN | MAKRO | MALEE | MBK | MBKET | MC | MCOT | METCO | MFEC | MINT |
| MONO | MOONG | MSC | MTC | NCH | NCL | NEP | NKI | NOBLE | NSI | NVD |
| NYT | OISHI | ORI | OTO | PAP | PCSGH | PDJ | PG | PHOL | PLANB | PLANET |
| PLAT | PORT | PPS | PR9 | PREB | PRG | PRM | PSH | PSL | PTG | PTT |
| PTTEP | PTTGC | PYLON | Q-CON | QH | QTC | RATCH | RS | S | S & J | SAAM |
| SABINA | SAMART | SAMTEL | SAT | SC | SCB | SCC | SCCC | SCG | SCN | SDC |
| SEAFCO | SEAOIL | SE-ED | SELIC | SENA | SIRI | SIS | SITHAI | SMK | SMPC | SNC |
| SONIC | SORKON | SPALI | SPI | SPRC | SPVI | SSSC | SST | STA | SUSCO | SUTHA |
| SVI | SYMC | SYNTEC | TACC | TASCO | TCAP | TFMAMA | THANA | THANI | THCOM | THG |
| THIP | THRE | THREL | TIP | TIPCO | TISCO | ТК | TKT | TTB | TMILL | TNDT |
| TNL | TOA | TOP | TPBI | TQM | TRC | TSC | TSR | TSTE | TSTH | TTA |
| TTCL | TTW | TU | TVD | TVI | TVO | TWPC | U | UAC | UBIS | UV |
| VGI | VIH | WACOAL | WAVE | WHA | WHAUP | WICE | WINNER | TRUE | | |

| VERTOU | | | | | | | | | | |
|--------|--------|--------|-------|--------|-------|--------|--------|--------|--------|-------|
| 2S | ABM | ACE | ACG | ADB | AEC | AEONTS | AGE | AH | AHC | AIT |
| ALLA | AMANAH | AMARIN | APCO | APCS | APURE | AQUA | ASAP | ASEFA | ASIA | ASIAN |
| ASIMAR | ASK | ASN | ATP30 | AUCT | AWC | AYUD | В | BA | BAM | BBL |
| BFIT | BGC | BJC | BJCHI | BROOK | BTW | CBG | CEN | CGH | CHARAN | CHAYO |
| CHG | CHOTI | CHOW | CI | CIG | CMC | COLOR | COM7 | CPL | CRC | CRD |
| CSC | CSP | CWT | DCC | DCON | DDD | DOD | DOHOME | EASON | EE | ERW |
| ESTAR | FE | FLOYD | FN | FORTH | FSS | FTE | FVC | GENCO | GJS | GL |
| GLAND | GLOBAL | GLOCON | GPI | GULF | GYT | HPT | HTC | ICN | IFS | ILM |
| IMH | INET | INSURE | IRC | IRCP | IT | ITD | ITEL | J | JAS | JCK |
| JCKH | JMART | JMT | KBS | KCAR | KGI | KIAT | KOOL | KTIS | KWC | KWM |
| L&E | LALIN | LDC | LHK | LOXLEY | LPH | LRH | LST | Μ | MACO | MAJOR |
| MBAX | MEGA | META | MFC | MGT | MILL | MITSIB | MK | MODERN | MTI | MVP |
| NETBAY | NEX | NINE | NTV | NWR | OCC | OGC | OSP | PATO | PB | PDG |
| PDI | PICO | PIMO | PJW | PL | PM | PPP | PRIN | PRINC | PSTC | PT |
| QLT | RCL | RICHY | RML | RPC | RWI | S11 | SALEE | SAMCO | SANKO | SAPPE |
| SAWAD | SCI | SCP | SE | SEG | SFP | SGF | SHR | SIAM | SINGER | SKE |
| SKR | SKY | SMIT | SMT | SNP | SPA | SPC | SPCG | SR | SRICHA | SSC |
| SSF | STANLY | STI | STPI | SUC | SUN | SYNEX | Т | TAE | TAKUNI | TBSP |
| TCC | TCMC | TEAM | TEAMG | TFG | TIGER | TITLE | TKN | TKS | TM | TMC |
| TMD | TMI | TMT | TNITY | TNP | TNR | TOG | TPA | TPAC | TPCORP | TPOLY |
| TPS | TRITN | TRT | TRU | TSE | TVT | TWP | UEC | UMI | UOBKH | UP |
| UPF | UPOIC | UT | UTP | UWC | VL | VNT | VPO | WIIK | WP | XO |
| YUASA | ZEN | ZIGA | ZMICO | | | | | | | |
| | | | | | | | | | | |

| GOOD LE | VEL | | | | | | | | | |
|---------|------|-------------|--------|-------|--------|-------|-------|--------|--------|-------|
| 7UP | А | ABICO | AJ | ALL | ALUCON | AMC | APP | ARIN | AS | AU |
| B52 | BC | BCH | BEAUTY | BGT | BH | BIG | BKD | BLAND | BM | BR |
| BROCK | BSBM | BSM | BTNC | CAZ | CCP | CGD | CITY | CMAN | CMO | CMR |
| CPT | CPW | CRANE | CSR | D | EKH | EP | ESSO | FMT | GIFT | GREEN |
| GSC | GTB | HTECH | HUMAN | IHL | INOX | INSET | IP | JTS | JUBILE | KASET |
| KCM | KKC | KUMWEL | KUN | KWG | KYE | LEE | MATCH | MATI | M-CHAI | MCS |
| MDX | MJD | MM | MORE | NC | NDR | NER | NFC | NNCL | NPK | NUSA |
| OCEAN | PAF | PF | PK | PLE | PMTA | POST | PPM | PRAKIT | PRECHA | PRIME |
| PROUD | PTL | RBF | RCI | RJH | ROJNA | RP | RPH | RSP | SF | SFLEX |
| SGP | SISB | SKN | SLP | SMART | SOLAR | SPG | SQ | SSP | STARK | STC |
| SUPER | SVOA | TC | TCCC | THMUI | TIW | TNH | TOPP | TPCH | TPIPP | TPLAS |
| TTI | TYCN | UKEM | UMS | VCOM | VRANDA | WIN | WORK | WPH | | |
| | | Description | | | | | | Score | Range | |
| | | Excellent | | | | | | 90-1 | 100 | |
| | | Very Good | | | 80-89 | | | | | |
| | | Good | | | 70-79 | | | | | |

Disclaimer:

The disclosure of the survey results of the Thai Institute of Directors Association ('IOD") regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of a company listed on the Stock Exchange of Thailand and the Market for Alternative Investment disclosed to the public and able to be accessed by a general public investor. The result, therefore, is from the perspective of a third party. It is not an evaluation of operation and is not based on inside information.

The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey results may be changed after that date. FSS International Investment Advisory Company Limited does not confirm nor certify the accuracy of such survey results. * CGR scoring should be considered with news regarding wrong doing of the company or director or executive of the company such unfair practice on securities trading, fraud,

and corruption SEC imposed a civil sanction against insider trading of director and executive; ** delisted

Source: Thai Institute of Directors Association (IOD); FSSIA's compilation

Anti-corruption Progress Indicator 2020

| CERTIFIED | | | | | | | | | | |
|-----------|--|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| 2S | ADVANC | AI | AIE | AIRA | AKP | AMA | AMANAH | AP | AQUA | ARROW |
| ASK | ASP | AYUD | В | BAFS | BANPU | BAY | BBL | BCH | BCP | BCPG |
| BGC | BGRIM | BJCHI | BKI | BLA | BPP | BROOK | BRR | BSBM | BTS | BWG |
| CEN | CENTEL | CFRESH | CGH | CHEWA | CHOTI | CHOW | CIG | CIMBT | СМ | CMC |
| COL | COM7 | CPALL | CPF | CPI | CPN | CSC | DCC | DELTA | DEMCO | DIMET |
| DRT | DTAC | DTC | EASTW | ECL | EGCO | FE | FNS | FPI | FPT | FSS |
| FTE | GBX | GC | GCAP | GEL | GFPT | GGC | GJS | GPSC | GSTEEL | GUNKUL |
| HANA | HARN | HMPRO | HTC | ICC | ICHI | IFS | INET | INSURE | INTUCH | IRPC |
| ITEL | IVL | К | KASET | KBANK | KBS | KCAR | KCE | KGI | KKP | KSL |
| KTB | KTC | KWC | L&E | LANNA | LHFG | LHK | LPN | LRH | Μ | MAKRO |
| MALEE | MBAX | MBK | MBKET | MC | MCOT | MFC | MFEC | MINT | MONO | MOONG |
| MPG | MSC | MTC | MTI | NBC | NEP | NINE | NKI | NMG | NNCL | NSI |
| NWR | 000 | OCEAN | OGC | ORI | PAP | PATO | PB | PCSGH | PDG | PDI |
| PDJ | PE | PG | PHOL | PL | PLANB | PLANET | PLAT | PM | PPP | PPPM |
| PPS | PREB | PRG | PRINC | PRM | PSH | PSL | PSTC | PT | PTG | PTT |
| PTTEP | PTTGC | PYLON | Q-CON | QH | QLT | QTC | RATCH | RML | RWI | S & J |
| SABINA | SAT | SC | SCB | SCC | SCCC | SCG | SCN | SEAOIL | SE-ED | SELIC |
| SENA | SGP | SIRI | SITHAI | SMIT | SMK | SMPC | SNC | SNP | SORKON | SPACK |
| SPC | SPI | SPRC | SRICHA | SSF | SSSC | SST | STA | SUSCO | SVI | SYNTEC |
| TAE | TAKUNI | TASCO | TBSP | TCAP | TCMC | TFG | TFI | TFMAMA | THANI | THCOM |
| THIP | THRE | THREL | TIP | TIPCO | TISCO | TKT | TTB | TMD | TMILL | TMT |
| TNITY | TNL | TNP | TNR | TOG | TOP | TPA | TPCORP | TPP | TRU | TSC |
| TSTH | TTCL | TU | TVD | TVI | TVO | TWPC | U | UBIS | UEC | UKEM |
| UOBKH | UWC | VGI | VIH | VNT | WACOAL | WHA | WHAUP | WICE | WIIK | XO |
| ZEN | TRUE | | | | | | | | | |
| DECLARED | | | | | | | | | | |
| 7UP | ABICO | AF | ALT | AMARIN | AMATA | AMATAV | ANAN | APURE | B52 | BKD |
| BM | BROCK | BUI | СНО | CI | COTTO | DDD | EA | EFORL | EP | ERW |
| ESTAR | ETE | EVER | FSMART | GPI | ILINK | IRC | J | JKN | JMART | JMT |
| JSP | JTS | KWG | LDC | MAJOR | META | NCL | NOBLE | NOK | PK | PLE |
| ROJNA | SAAM | SAPPE | SCI | SE | SHANG | SINGER | SKR | SPALI | SSP | STANLY |
| SUPER | SYNEX | THAI | TKS | TOPP | TRITN | TTA | UPF | UV | WIN | ZIGA |
| | | | | | | | | | | |
| Level | | | | | | | | | | |
| Certified | This level indicates practical participation with thoroughly examination in relation to the recommended procedures from the audit committee or the SEC's | | | | | | | | | |

tified This level indicates practical participation with thoroughly examination in relation to the recommended procedures from the audit committee or the SEC's certified auditor, being a certified member of Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) or already passed examination to ensure independence from external parties.

Declared This level indicates determination to participate in the Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC)

Disclaimer:

The disclosure of the Anti-Corruption Progress Indicators of a listed company on the Stock Exchange of Thailand, which is assessed by Thaipat Institute, is made in order to comply with the policy and sustainable development plan for the listed companies of the Office of the Securities and Exchange Commission. Thaipat Institute made this assessment based on the information received from the listed company, as stipulated in the form for the assessment of Anti-corruption which refers to the Annual Registration Statement (Form 56-1), Annual Report (Form 56-2), or other relevant documents or reports of such listed company. The assessment result is therefore made from the perspective of Thaipat Institute that is a third party. It is not an assessment of operation and is not based on any inside information. Since this assessment is only the assessment result as of the date appearing in the assessment result, it may be changed after that date or when there is any change to the relevant information. Nevertheless, FSS International Investment Advisory Company Limited does not confirm, verify, or certify the accuracy and completeness of the assessment results.

Note: Companies participating in Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) under Thai Institute of Directors (as of June 24, 2019) are categorised into: 1) companies that have declared their intention to join CAC, and; 2) companies certified by CAC.

Source: The Securities and Exchange Commission, Thailand; * FSSIA's compilation

FINANSIA

GENERAL DISCLAIMER

ANALYST(S) CERTIFICATION

Yuvanart Suwanumphai FSS International Investment Advisory Securities Co., Ltd

The individual(s) identified above certify(ies) that (i) all views expressed in this report accurately reflect the personal view of the analyst(s) with regard to any and all of the subject securities, companies or issuers mentioned in this report; and (ii) no part of the compensation of the analyst(s) was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed herein.

This report has been prepared by FSS International Investment Advisory Company Limited (FSSIA). The information herein has been obtained from sources believed to be reliable and accurate; however FSS makes no representation as to the accuracy and completeness of such information. Information and opinions expressed herein are subject to change without notice. FSS has no intention to solicit investors to buy or sell any security in this report. In addition, FSS does not guarantee returns nor price of the securities described in the report nor accept any liability for any loss or damage of any kind arising out of the use of such information or opinions in this report. Investors should study this report carefully in making investment decisions. All rights are reserved.

This report may not be reproduced, distributed or published by any person in any manner for any purpose without permission of FSSIA. Investment in securities has risks. Investors are advised to consider carefully before making investment decisions.

| Company | Ticker | Price | Rating | Valuation & Risks |
|-----------------------------------|--------------|------------|--------|---|
| Micro Leasing | MICRO TB | THB 6.65 | BUY | Downside risks to our GGM-derived TP include 1) an economic slowdown, especially for logistics activities and private investment; 2) deteriorating asset quality; and 3) a slower- than-expected reduction in the cost of funds due to a shift toward more long-term loans. |
| Aeon Thana Sinsap (Thailand | d) AEONTS TB | THB 184.50 | HOLD | Downside risks to our GGM-derived TP include 1) intense competition; 2) regulatory actions to curb industry growth; and 3) deteriorating asset quality. The upside risk is stronger-than-expected asset quality. |
| Krungthai Card | КТС ТВ | THB 58.25 | REDUCE | Upside risks to our GGM-derived TP include: 1) stronger-than-expected growth for KTB Leasing; and 2) better-than-expected bad debt recovery. |
| Muangthai Capital | MTC TB | THB 44.50 | BUY | Downside risks to our GGM-based TP include 1) a further weakening of asset quality that could potentially hit both loan yield and credit cost; and 2) changes in financial regulations by the Bank of Thailand and the Office of Consumer Protection Board. |
| Srisawad Corp | SAWAD TB | THB 50.25 | BUY | Downside risks to our GGM-based TP include 1) a further weakening of asset quality that could potentially hit both loan yield and credit cost; and 2) changes in financial regulations by the Bank of Thailand and the Office of Consumer Protection Board. |
| Saksiam Leasing | SAK TB | THB 8.35 | BUY | Downside risks to our GGM-derived TP include 1) competition from existing and new players; 2) regulatory changes by the Bank of Thailand (BoT); and 3) a slower-than- expected reduction in its cost of funds due to a shift toward more long-term loans. |
| Ngern Tid Lor | TIDLOR TB | THB 35.25 | BUY | Downside risks to our GGM-based TP include 1) the expansion into auto-title loans by the Government Savings Bank and Auto X (subsidiary of SCB); 2) further weakening asset quality could potentially hit both loan yield and credit cost; and 3) tighter supervision from related regulators. |
| Singer Thailand | SINGER TB | THB 52.50 | BUY | Downside risks to our GGM-derived TP include 1) an economic slowdown leading to slower loan growth and lower sales of electrical products and home appliances; and 2) deteriorating asset quality. |
| Ratchthani Leasing | THANI TB | THB 4.12 | BUY | Downside risks to our GGM-derived TP include 1) an economic slowdown, especially for logistics activities and private investment; 2) deteriorating asset quality; and 3) changes in financial regulations from the Bank of Thailand. |
| Bangkok Commercial Asset Mngt. | BAM TB | THB 18.20 | BUY | Downside risks to our GGM-based TP include 1) lower cash collection from its fully amortised portfolio; 2) lower-than-expected bad debt acquisition; and 3) the prolonged slowdown of the property market. |
| Chayo Group | CHAYO TB | THB 12.10 | BUY | Downside risks to our GGM-based TP include 1) lower-than-expected bad debt acquisition; and 2) higher-than-expected operating expenses. |
| JMT Network Services | JMT TB | THB 72.75 | BUY | Downside risks to our GGM-based TP include 1) lower cash collection from its fully amortised portfolio; and 2) the lower-than-expected acquisition of new bad debt. |
| Thanachart Capital | TCAP TB | THB 39.00 | HOLD | Upside risks to our GGM-based target price are the faster-than-expected net profit contribution from Thanachart Plus. Downside risks are impacts from a prolonged weak macro outlook on loan growth and asset quality which could lead to higher provisions for both TTB and THANI. |
| Next Capital | NCAP TB | THB 6.95 | BUY | Downside risks to our GGM-derived TP include 1) an economic slowdown, especially for food delivery and logistics activities; 2) deteriorating asset quality; and 3) tighter competition from new players. |

Source: FSSIA estimates

FINANSIA

Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited

FSSIA may incorporate the recommendations and target prices of companies currently covered by FSS Research into equity research reports, denoted by an 'FSS' before the recommendation. FSS Research is part of Finansia Syrus Securities Public Company Limited, which is the parent company of FSSIA.

All share prices are as at market close on 11-May-2022 unless otherwise stated.

RECOMMENDATION STRUCTURE

Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

Industry Recommendations

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months. **Neutral.** The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months. **Underweight.** The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

Country (Strategy) Recommendations

Overweight (O). Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Neutral (N). Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Underweight (U). Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

