### EQUITY RESEARCH - RESULTS FLASH

# ASIAN SEA CORPORATION

THAILAND / FOOD

# Solid 1Q22 results led by pet food

- ASIAN's 1Q22 net profit was THB248m from a hike in revenue of 35% y-y and 15% q-q on the demand recovery in Europe and the US and its shift away from low-margin, highly volatile businesses.
- BUY maintained with TP at THB24.7 as we see upsides from strong 2022-23E profit growth and the listing of its pet food unit.

## Pet food remained a shining star in 1Q22

ASIAN posted a 1Q22 net profit of THB248m, missing Bloomberg's consensus estimate by 2%. Key points were 1) a 38% y-y higher sales volume from the pet food and fish meal business; 2) rising revenue from frozen food on a higher volume of 3,806 tonnes, up 46% y-y thanks to the demand recovery in Europe, and a 44% y-y increase in pre-fried seafood frozen product sales, mainly from the US market; 3) weak revenue from aquaculture feed whose volume plunged by 41% y-y due to the 68% y-y drop in fish feed as a result of ASIAN's strategy to shift away from the low-margin, highly volatile businesses of aquaculture and tuna; and 4) tuna revenue dipped 7% y-y as the sales volume decreased by 13% to 1,847 tonnes, pressured by rising tune prices and high freight costs.

## Growth from three major products under pet food unit

In 1Q22, ASIAN continued to grow revenue from its now-flagship product of pet food to THB1.4b, accounting for 48% of total revenue in 1Q22, up from 40% in 1Q21. The sales volume of its pet food unit rose to 9,660 tonnes, up 38% y-y and 28% q-q. Can packaging sales contributed 44% of total pet food sales, up 8% y-y. Revenue from ASIAN's own brand of "Manchou" premium pet food jumped 133% y-y, driven by a rising number of pet shops, and accounted for 2% of total pet food sales in 1Q22. ASIAN reformulated its dog food and redesigned the packaging of its "Hajiko" brand to strengthen its product position, aiming to raise its brand awareness to gain higher market share. The new brand "Pro" was launched in Apr-22 to complete the full line of its pet food group.

## Margins remained solid

Despite a lower gross margin at 16.8% in 1Q22, down from 18.6% in 4Q21 and 16.9% in 1Q21 due to higher material costs, ASIAN still managed to maintain a considerably high net profit margin at 8.8% and a core net profit margin at 8.3%. We think the rising revenues from the high-margin products of pet food and frozen pre-fried foods should allow ASIAN to sustain its net margin at above 8% in 2022-23.

## More upsides to come

We maintain BUY and our target price of THB24.7. We see upsides from its strong 2022-23E net profit growth and the listing of its pet food unit.



Suwat Sinsadok, CFA, FRM, ERP suwat.sin@fssia.com +66 2611 3558

THB24.70
THB16.10
+53.4%
+6.9%

UNCHANGED

## **KEY STOCK DATA**

YE Dec (THB m)	2021	2022E	2023E	2024E
Revenue	9,488	10,263	10,943	12,296
Net profit	1,044	1,150	1,234	1,349
EPS (THB)	1.28	1.41	1.52	1.66
vs Consensus (%)	-	(1.1)	(2.6)	(4.6)
EBITDA	1,476	1,556	1,660	1,804
Core net profit	1,039	1,150	1,234	1,349
Core EPS (THB)	1.28	1.41	1.52	1.66
EPS growth (%)	(3.2)	10.7	7.3	9.3
Core P/E (x)	12.6	11.4	10.6	9.7
Dividend yield (%)	4.0	4.4	4.7	5.1
EV/EBITDA (x)	10.3	9.6	8.7	7.9
Price/book (x)	3.2	2.8	2.5	2.2
Net debt/Equity (%)	52.5	38.3	26.3	19.4
ROE (%)	27.5	26.5	25.0	24.2



Share price performance	1 Month	3 Month	12 Month
Absolute (%)	8.8	(3.6)	3.9
Relative to country (%)	14.3	2.3	2.6
Mkt cap (USD m)			379
3m avg. daily turnover (USD r		2.0	
Free float (%)			66
Major shareholder	Amornrattan	achaikul Fa	mily (69%)
12m high/low (THB)		2	2.90/13.90
Issued shares (m)			542.73

Sources: Bloomberg consensus; FSSIA estimates



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## Exhibit 1: ASIAN – summary of 1Q22 operations

(THB m) (THB m) (THB m) (THB m) (THB m) (q-q %) (y-y %) %22E (THB m) (y-y %)   Sales 2,095 2,501 2,429 2,463 2,837 15 35 28 10,263 8   Cost of sales 1,740 1,980 1,878 2,006 2,360 18 36 28 8,387 10   Gross profit 355 521 551 457 477 4 34 25 1,876 (0)
Sales 2,095 2,501 2,429 2,463 2,837 15 35 28 10,263 8   Cost of sales 1,740 1,980 1,878 2,006 2,360 18 36 28 8,387 10
Gross profit 355 521 551 457 477 4 34 25 1,876 (0)
SG&A 153 193 255 164 199 22 30 29 677 (12)
Operating profit 201 327 295 293 277 (5) 38 23 1,198 7
Other income 38 25 17 25 40 59 6 43 93 (11)
Equity income (1) (1) (1) 1 2 70 (226) 59 3 (262)
EBIT 238 352 312 319 319 (0) 34 25 1,295 6
Interest expense 15 17 18 17 17 (4) 13 18 91 34
EBT 223 335 294 302 302 0 36 25 1,204 4
Income tax 8 41 22 37 54 47 586 99 54 (50)
Net profit 215 293 271 265 248 (6) 16 22 1,150 10
EPS (THB) 0.40 0.36 0.33 0.31 (6) (23) 1.41 10
FX gain (loss) 19 (9) (80) 36 13 (64) (32)
Recurring profit 196 302 351 229 235 3 20 1,150 11
Normalized EPS (THB) 0.36 0.37 0.43 0.28 0.29 3 (20) 1.41 11
Key ratios (%) (%) (%) (ppt) (ppt) (%)
Gross margin 16.9 20.8 22.7 18.6 16.8 (1.7) (0.1) 18.3
SGA/Total revenue 7.3 7.7 10.5 6.7 7.0 0.4 (0.3) 6.6
Operating profit margin 9.6 13.1 12.2 11.9 9.8 (2.1) 0.2 11.7
Net profit margin 10.3 11.7 11.2 10.8 8.8 (2.0) (1.5) 11.2
Core profit margin 9.3 12.1 14.5 9.3 8.3 (1.0) (1.1) 11.2
Revenue breakdown by volume* (tonne) (tonne) (tonne) (tonne) (tonne) (q-q %) (y-y %)
Pet food and fish meal business 6,991 8,524 8,357 7,562 9,660 28 38
Tuna business2,1241,2409831,8231,8471(13)
Aquaculture feed business 10,468 13,192 9,384 7,872 6,202 (21) (41)
Frozen business 2,609 3,491 3,435 3,609 3,806 5 46
Revenue breakdown by value* (THB m) (THB m) (THB m) (THB m) (THB m) (q-q %) (y-y %)
Pet food and fish meal business 871 1,119 1,105 1,105 1,418 28 63
Tuna business 277 173 143 257 258 0 (7)
Aquaculture feed business 316 401 302 251 218 (13) (31)
Frozen business 708 880 952 957 1,067 11 51
Proportion of revenue by business (%) (%) (%) (%) (%)
% Pet food and fish meal business 40.1 43.5 44.2 43.0 47.9
% Tuna business 12.8 6.7 5.7 10.0 8.7
% Aquaculture feed business 14.6 15.6 12.1 9.8 7.4
% Frozen business 32.6 34.2 38.0 37.2 36.0

\*Includes intercompany sales (MDA)

Sources ASIAN; FSSIA estimates

## **Financial Statements**

Asian Sea Corporation

Profit and Loss (THB m) Year Ending Dec	2020	2021	2022E	2023E	2024E
Revenue	8,645	9,488	10,263	10,943	12,296
Cost of goods sold	(7,004)	(7,346)	(8,123)	(8,667)	(9,765)
Gross profit	1,641	2,142	2,140	2,276	2,531
Other operating income	80	99	93	95	97
Operating costs	(643)	(766)	(677)	(711)	(824)
Operating EBITDA	1,078	1,476	1,556	1,660	1,804
Depreciation	(248)	(259)	(264)	(270)	(275)
Goodwill amortisation	0	0	0	0	0
Operating EBIT	830	1,217	1,292	1,390	1,529
Net financing costs	(77)	(68)	(91)	(105)	(132)
Associates	(3)	(2)	3	7	15
Recurring non-operating income	(3)	(2)	3	7	15
Non-recurring items	102	5	0	0	0
Profit before tax	852	1,153	1,204	1,292	1,413
Тах	(34)	(108)	(54)	(58)	(64)
Profit after tax	818	1,044	1,150	1,234	1,349
Minority interests	0	0	0	0	0
Preferred dividends	0	0	0	0	0
Other items	0	0	0	0	0
Reported net profit	818	1,044	1,150	1,234	1,349
Non-recurring items & goodwill (net)	(102)	(5)	0	0	0
Recurring net profit	716	1,039	1,150	1,234	1,349
Per share (THB)					
Recurring EPS *	1.32	1.28	1.41	1.52	1.66
Reported EPS	1.51	1.28	1.41	1.52	1.66
DPS	0.55	0.65	0.71	0.76	0.83
Diluted shares (used to calculate per share data)	543	814	814	814	814
Growth					
Revenue (%)	5.5	9.8	8.2	6.6	12.4
Operating EBITDA (%)	136.1	36.9	5.4	6.7	8.7
Operating EBIT (%)	233.3	46.6	6.2	7.6	10.0
Recurring EPS (%)	439.4	(3.2)	10.7	7.3	9.3
Reported EPS (%)	516.5	(14.9)	10.1	7.3	9.3
Operating performance					
Gross margin inc. depreciation (%)	16.1	19.8	18.3	18.3	18.3
Gross margin of key business (%)	16.1	19.8	18.3	18.3	18.3
Operating EBITDA margin (%)	12.5	15.6	15.2	15.2	14.7
Operating EBIT margin (%)	9.6	12.8	12.6	12.7	12.4
Net margin (%)	8.3	10.9	11.2	11.3	11.0
Effective tax rate (%)	4.6	9.4	4.5	4.5	4.5
Dividend payout on recurring profit (%)	41.7	50.9	50.0	50.0	50.0
Interest cover (X)	10.8	17.9	14.3	13.3	11.7
Inventory days	95.2	114.5	125.9	126.6	123.2
Debtor days	38.2	41.4	42.9	42.9	41.8
Creditor days	33.4	36.1	37.0	37.6	36.6
Operating ROIC (%)	17.9	24.2	21.9	22.8	23.8
ROIC (%)	16.9	23.0	20.9	21.8	22.9
ROE (%)	22.7	27.5	26.5	25.0	24.2
ROA (%)	13.2	16.4	16.1	15.6	15.3
* Pre exceptional, pre-goodwill and fully diluted					
Revenue by Division (THB m)	2020	2021	2022E	2023E	2024E
Pet food and fish meal	3,336	4,062	4,473	4,923	5,427
Tuna	1,055	820	780	757	736
Aquaculture feed	1,321	1,227	1,290	1,355	1,630
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Sources: Asian Sea Corporation; FSSIA estimates

## **FINANSIA**

## **Financial Statements**

Asian Sea	Corporation
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Cash Flow (THB m) Year Ending Dec	2020	2021	2022E	2023E	2024
ecurring net profit	716	1,039	1,150	1,234	1,34
epreciation	248	259	264	270	27
ssociates & minorities	-	-	-	-	
ther non-cash items	265	(247)	0	0	(
hange in working capital	(237)	(784)	(206)	(209)	(425
ash flow from operations	992	267	1,208	1,294	1,19
apex - maintenance	0	0	0	0	
apex - new investment	(183)	(474)	(264)	(270)	(275
let acquisitions & disposals	0	0	0	0	
Other investments (net)	(48)	(46)	(14)	(13)	(24
ash flow from investing	(231)	(520)	(279)	(282)	(299
lividends paid	(299)	(529)	(575)	(617)	(674
quity finance	0	271	0	0	
lebt finance	(603)	37	(30)	80	28
other financing cash flows	5	12	0	0	(00)
ash flow from financing	(896)	(208)	(605)	(537)	(394
lon-recurring cash flows	- 0	- 0	- 0	-	
Other adjustments					18
let other adjustments lovement in cash	240 104	343	137 462	158 633	68
	837.34	(118)	4 <b>62</b> 1,020.24		1,032.6
ree cash flow to firm (FCFF)	402.99	(185.06) 139.53	1,037.20	1,116.45 1,249.80	1,032.0
ree cash flow to equity (FCFE)	+02.33	109.00	1,037.20	1,243.00	1,302.7
er share (THB)					
CFF per share	1.54	(0.34)	1.88	2.06	1.9
CFE per share	0.74	0.26	1.91	2.30	2.5
lecurring cash flow per share	2.26	1.29	1.74	1.85	1.9
alance Sheet (THB m) Year Ending Dec	2020	2021	2022E	2023E	2024
			6 102	6 353	6,52
angible fixed assets (gross) ess: Accumulated depreciation	5,628 (2,848)	6,040 (3,045)	6,192 (3,197)	6,352 (3,357)	6,52
angible fixed assets (net)	(2,848) <b>2,779</b>	(3,045) <b>2,995</b>	(3, 197) <b>2,995</b>	(3,357) <b>2,995</b>	(3,525 <b>2,99</b>
ntangible fixed assets (net)	51	2,335	2,333	2,333	2,33
ong-term financial assets	0	0	0	0	
ivest. in associates & subsidiaries	0	0	0	0	
cash & equivalents	207	89	551	1,184	1,87
/C receivable	986	1,167	1,244	1,327	1,49
iventories	1,916	2,691	2,911	3,104	3,48
ther current assets	69	113	123	131	14
Current assets	3,178	4,060	4,829	5,745	6,99
other assets	223	226	237	246	26
otal assets	6,232	7,355	8,136	9,063	10,33
Common equity	3,498	4,044	4,619	5,236	5,91
linorities etc.	0	0	0	0	
otal shareholders' equity	3,498	4,044	4,619	5,236	5,91
ong term debt	605	776	766	866	1,16
other long-term liabilities	95	179	193	204	22
ong-term liabilities	700	956	960	1,071	1,38
VC payable	670	784	865	921	1,03
hort term debt	1,228	1,437	1,554	1,693	1,85
ther current liabilities	137	134	138	142	14
urrent liabilities	2,034	2,355	2,558	2,756	3,03
otal liabilities and shareholders' equity	6,232	7,355	8,136	9,063	10,33
et working capital	2,165	3,053	3,275	3,498	3,94
vested capital	5,218	6,348	6,582	6,816	7,28
Includes convertibles and preferred stock which is bein	g treated as debt				
er share (THB)					
ook value per share	6.45	4.97	5.67	6.43	7.2
angible book value per share	6.35	4.88	5.58	6.34	7.1
inancial strength					
let debt/equity (%)	46.5	52.5	38.3	26.3	19.
et deb/teduty (%) et debt/total assets (%)	26.1	28.9	21.8	15.2	13.
urrent ratio (x)	1.6	1.7	1.9	2.1	2.
F interest cover (x)	8.6	10.1	15.3	15.5	13.
aluation	2020	2021	2022E	2023E	2024
ecurring P/E (x) *	12.2	12.6	11.4	10.6	9.
ecurring P/E @ target price (x) *	18.7	19.4	17.5	16.3	14.
eported P/E (x)	10.7	12.6	11.4	10.6	9.
ividend yield (%)	3.4	4.0	4.4	4.7	5.
rice/book (x)	2.5	3.2	2.8	2.5	2.
rice/tangible book (x)	2.5	3.3	2.9	2.5	2.
V/EBITDA (x) **	9.6	10.3	9.6	8.7	7.
V/EBITDA @ target price (x) **	13.9	15.1	14.1	12.9	11.8
V/invested capital (x)	2.0	2.4	2.3	2.1	2.0

Sources: Asian Sea Corporation; FSSIA estimates



PICO

RCL

SCI

SKY

STANLY

тсмс

PDI

QLT SAWAD

SKR

SSF

TCC

PIMO

RICHY

SCP

SMIT

TEAM

STI

PJW

RML

SE

SMT

STPI

TEAMG

PL RPC

SEG

SNP

SUC

TFG

### Corporate Governance report of Thai listed companies 2020

EXCELLEN	T LEVEL									
AAV	ADVANC	AF	AIRA	AKP	AKR	ALT	AMA	AMATA	AMATAV	ANAN
AOT	AP	ARIP	ARROW	ASP	BAFS	BANPU	BAY	BCP	BCPG	BDMS
BEC	BEM	BGRIM	BIZ	BKI	BLA	BOL	BPP	BRR	BTS	BWG
CENTEL	CFRESH	CHEWA	СНО	CIMBT	СК	CKP	СМ	CNT	COL	COMAN
COTTO	CPALL	CPF	CPI	CPN	CSS	DELTA	DEMCO	DRT	DTAC	DTC
DV8	EA	EASTW	ECF	ECL	EGCO	EPG	ETE	FNS	FPI	FPT
FSMART	GBX	GC	GCAP	GEL	GFPT	GGC	GPSC	GRAMMY	GUNKUL	HANA
HARN	HMPRO	ICC	ICHI	Ш	ILINK	INTUCH	IRPC	IVL	JKN	JSP
JWD	К	KBANK	KCE	KKP	KSL	KTB	KTC	LANNA	LH	LHFG
LIT	LPN	MAKRO	MALEE	MBK	MBKET	MC	MCOT	METCO	MFEC	MINT
MONO	MOONG	MSC	MTC	NCH	NCL	NEP	NKI	NOBLE	NSI	NVD
NYT	OISHI	ORI	ото	PAP	PCSGH	PDJ	PG	PHOL	PLANB	PLANET
PLAT	PORT	PPS	PR9	PREB	PRG	PRM	PSH	PSL	PTG	PTT
PTTEP	PTTGC	PYLON	Q-CON	QH	QTC	RATCH	RS	S	S & J	SAAM
SABINA	SAMART	SAMTEL	SAT	SC	SCB	SCC	SCCC	SCG	SCN	SDC
SEAFCO	SEAOIL	SE-ED	SELIC	SENA	SIRI	SIS	SITHAI	SMK	SMPC	SNC
SONIC	SORKON	SPALI	SPI	SPRC	SPVI	SSSC	SST	STA	SUSCO	SUTHA
SVI	SYMC	SYNTEC	TACC	TASCO	TCAP	TFMAMA	THANA	THANI	THCOM	THG
THIP	THRE	THREL	TIP	TIPCO	TISCO	ТК	ТКТ	ТТВ	TMILL	TNDT
TNL	TOA	TOP	TPBI	TQM	TRC	TSC	TSR	TSTE	TSTH	TTA
TTCL	TTW	TU	TVD	TVI	TVO	TWPC	U	UAC	UBIS	UV
VGI	VIH	WACOAL	WAVE	WHA	WHAUP	WICE	WINNER	TRUE		
VERY GOO	D LEVEL									
2S	ABM	ACE	ACG	ADB	AEC	AEONTS	AGE	AH	AHC	AIT
ALLA	AMANAH	AMARIN	APCO	APCS	APURE	AQUA	ASAP	ASEFA	ASIA	ASIAN
ASIMAR	ASK	ASN	ATP30	AUCT	AWC	AYUD	В	BA	BAM	BBL
BFIT	BGC	BJC	BJCHI	BROOK	BTW	CBG	CEN	CGH	CHARAN	CHAYO
CHG	CHOTI	CHOW	CI	CIG	CMC	COLOR	COM7	CPL	CRC	CRD
CSC	CSP	CWT	DCC	DCON	DDD	DOD	DOHOME	EASON	EE	ERW
ESTAR	FE	FLOYD	FN	FORTH	FSS	FTE	FVC	GENCO	GJS	GL
GLAND	GLOBAL	GLOCON	GPI	GULF	GYT	HPT	HTC	ICN	IFS	ILM
IMH	INET	INSURE	IRC	IRCP	IT	ITD	ITEL	J	JAS	JCK
JCKH	JMART	JMT	KBS	KCAR	KGI	KIAT	KOOL	KTIS	KWC	KWM
L&E	LALIN	LDC	LHK	LOXLEY	LPH	LRH	LST	Μ	MACO	MAJOR
MBAX	MEGA	META	MFC	MGT	MILL	MITSIB	MK	MODERN	MTI	MVP
NETBAY	NEX	NINE	NTV	NWR	000	OGC	OSP	PATO	PB	PDG

100	TCIVIC	IEAIVI	TEANIG	IFG	HGER	TITLE	I INN	160		TIVIC
TMD	TMI	TMT	TNITY	TNP	TNR	TOG	TPA	TPAC	TPCORP	TPOLY
TPS	TRITN	TRT	TRU	TSE	TVT	TWP	UEC	UMI	UOBKH	UP
UPF	UPOIC	UT	UTP	UWC	VL	VNT	VPO	WIIK	WP	XO
YUASA	ZEN	ZIGA	ZMICO							
GOOD LE	EVEL									
7UP	A	ABICO	AJ	ALL	ALUCON	AMC	APP	ARIN	AS	AU
B52	BC	BCH	BEAUTY	BGT	BH	BIG	BKD	BLAND	BM	BR
BROCK	BSBM	BSM	BTNC	CAZ	CCP	CGD	CITY	CMAN	CMO	CMR
CPT	CPW	CRANE	CSR	D	EKH	EP	ESSO	FMT	GIFT	GREEN
GSC	GTB	HTECH	HUMAN	IHL	INOX	INSET	IP	JTS	JUBILE	KASET
KCM	KKC	KUMWEL	KUN	KWG	KYE	LEE	MATCH	MATI	M-CHAI	MCS
MDX	MJD	MM	MORE	NC	NDR	NER	NFC	NNCL	NPK	NUSA
OCEAN	PAF	PF	PK	PLE	PMTA	POST	PPM	PRAKIT	PRECHA	PRIME
PROUD	PTL	RBF	RCI	RJH	ROJNA	RP	RPH	RSP	SF	SFLEX
SGP	SISB	SKN	SLP	SMART	SOLAR	SPG	SQ	SSP	STARK	STC
SUPER	SVOA	тс	TCCC	THMUI	TIW	TNH	TOPP	TPCH	TPIPP	TPLAS
TTI	TYCN	UKEM	UMS	VCOM	VRANDA	WIN	WORK	WPH		
		Description	1					Score	Range	
		Excellent						90-	100	
		Very Good						80-	-89	

PPP

S11

SGF

SPC

SYNEX

TITLE

PМ

RWI

SFP

SPA

SUN

TIGER

PRIN

SHR

TKN

т

SPCG

SALEE

PRINC

SIAM

SR

TAE

TKS

SAMCO

PSTC

SANKO

SINGER

SRICHA

TAKUNI

ΤМ

70-79

PT

SAPPE

SKE

SSC

TBSP

тмс

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and corruption SEC imposed a civil sanction against insider trading of director and executive; \*\* delisted

Source: Thai Institute of Directors Association (IOD); FSSIA's compilation

Good

#### Anti-corruption Progress Indicator 2020

CERTIFIED										
2S	ADVANC	AI	AIE	AIRA	AKP	AMA	AMANAH	AP	AQUA	ARROW
ASK	ASP	AYUD	В	BAFS	BANPU	BAY	BBL	BCH	BCP	BCPG
BGC	BGRIM	BJCHI	BKI	BLA	BPP	BROOK	BRR	BSBM	BTS	BWG
CEN	CENTEL	CFRESH	CGH	CHEWA	CHOTI	CHOW	CIG	CIMBT	CM	CMC
COL	COM7	CPALL	CPF	CPI	CPN	CSC	DCC	DELTA	DEMCO	DIMET
DRT	DTAC	DTC	EASTW	ECL	EGCO	FE	FNS	FPI	FPT	FSS
FTE	GBX	GC	GCAP	GEL	GFPT	GGC	GJS	GPSC	GSTEEL	GUNKUL
HANA	HARN	HMPRO	HTC	ICC	ICHI	IFS	INET	INSURE	INTUCH	IRPC
ITEL	IVL	К	KASET	KBANK	KBS	KCAR	KCE	KGI	KKP	KSL
КТВ	KTC	KWC	L&E	LANNA	LHFG	LHK	LPN	LRH	Μ	MAKRO
MALEE	MBAX	MBK	MBKET	MC	MCOT	MFC	MFEC	MINT	MONO	MOONG
MPG	MSC	MTC	MTI	NBC	NEP	NINE	NKI	NMG	NNCL	NSI
NWR	000	OCEAN	OGC	ORI	PAP	PATO	PB	PCSGH	PDG	PDI
PDJ	PE	PG	PHOL	PL	PLANB	PLANET	PLAT	PM	PPP	PPPM
PPS	PREB	PRG	PRINC	PRM	PSH	PSL	PSTC	PT	PTG	PTT
PTTEP	PTTGC	PYLON	Q-CON	QH	QLT	QTC	RATCH	RML	RWI	S & J
SABINA	SAT	SC	SCB	SCC	SCCC	SCG	SCN	SEAOIL	SE-ED	SELIC
SENA	SGP	SIRI	SITHAI	SMIT	SMK	SMPC	SNC	SNP	SORKON	SPACK
SPC	SPI	SPRC	SRICHA	SSF	SSSC	SST	STA	SUSCO	SVI	SYNTEC
TAE	TAKUNI	TASCO	TBSP	TCAP	TCMC	TFG	TFI	TFMAMA	THANI	THCOM
THIP	THRE	THREL	TIP	TIPCO	TISCO	TKT	TTB	TMD	TMILL	TMT
TNITY	TNL	TNP	TNR	TOG	TOP	TPA	TPCORP	TPP	TRU	TSC
TSTH	TTCL	TU	TVD	TVI	TVO	TWPC	U	UBIS	UEC	UKEM
UOBKH	UWC	VGI	VIH	VNT	WACOAL	WHA	WHAUP	WICE	WIIK	XO
ZEN	TRUE									
DECLARED										
7UP	ABICO	AF	ALT	AMARIN	AMATA	AMATAV	ANAN	APURE	B52	BKD
BM	BROCK	BUI	СНО	CI	сотто	DDD	EA	EFORL	EP	ERW
ESTAR	ETE	EVER	FSMART	GPI	ILINK	IRC	J	JKN	JMART	JMT
JSP	JTS	KWG	LDC	MAJOR	META	NCL	NOBLE	NOK	PK	PLE
ROJNA	SAAM	SAPPE	SCI	SE	SHANG	SINGER	SKR	SPALI	SSP	STANLY
SUPER	SYNEX	THAI	TKS	TOPP	TRITN	TTA	UPF	UV	WIN	ZIGA
Level										
Certified					xamination in rela					

It his level indicates practical participation with thoroughly examination in relation to the recommended procedures from the audit committee or the SEC's certified auditor, being a certified member of Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) or already passed examination to ensure independence from external parties.

Declared This level indicates determination to participate in the Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC)

#### **Disclaimer:**

The disclosure of the Anti-Corruption Progress Indicators of a listed company on the Stock Exchange of Thailand, which is assessed by Thaipat Institute, is made in order to comply with the policy and sustainable development plan for the listed companies of the Office of the Securities and Exchange Commission. Thaipat Institute made this assessment based on the information received from the listed company, as stipulated in the form for the assessment of Anti-corruption which refers to the Annual Registration Statement (Form 56-1), Annual Report (Form 56-2), or other relevant documents or reports of such listed company. The assessment result is therefore made from the perspective of Thaipat Institute that is a third party. It is not an assessment of operation and is not based on any inside information. Since this assessment is only the assessment result as of the date appearing in the assessment result, it may be changed after that date or when there is any change to the relevant information. Nevertheless, FSS International Investment Advisory Company Limited does not confirm, verify, or certify the accuracy and completeness of the assessment results.

Note: Companies participating in Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) under Thai Institute of Directors (as of June 24, 2019) are categorised into: 1) companies that have declared their intention to join CAC, and; 2) companies certified by CAC.

Source: The Securities and Exchange Commission, Thailand; \* FSSIA's compilation

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#### Suwat Sinsadok, CFA, FRM, ERP FSS International Investment Advisory Securities Co., Ltd

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#### History of change in investment rating and/or target price



Suwat Sinsadok, CFA, FRM, ERP started covering this stock from 26-Apr-2021

Price and TP are in local currency

Source: FSSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
Asian Sea Corporation	ASIAN TB	THB 16.10	BUY	Downside risks to our P/E-based TP would be 1) a stronger-than-expected THB against USD; and 2) the high volatility of raw material prices, such as tuna and squid prices, which could hurt its GPM.

#### Source: FSSIA estimates

#### Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited

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All share prices are as at market close on 09-May-2022 unless otherwise stated.



## **RECOMMENDATION STRUCTURE**

#### **Stock ratings**

Stock ratings are based on absolute upside or downside, which we define as (target price\* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

\* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

#### **Industry Recommendations**

**Overweight.** The analyst expects the fundamental conditions of the sector to be positive over the next 12 months. **Neutral.** The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months. **Underweight.** The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

#### **Country (Strategy) Recommendations**

**Overweight (O).** Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Neutral (N).** Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Underweight (U).** Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

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