**EQUITY RESEARCH - COMPANY REPORT** 

# FSS INTERNATIONAL INVESTMENT ADVISORY

# BANGKOK CHAIN HOSPITAL

SPITAL BCH TB

THAILAND / HEALTHCARE

# Covid จะช่วยผลักดันผลประกอบการที่ดีในช่วง 1H22

- คาดกำไรปกติ 1Q22 จะกระโดดเพิ่มเกือบ 7x y-y เป็น 2.1พัน ลบ.
- กระแสรายได้จาก Covid จะมีต่อเนื่องใน 2Q22; การเติบโตจากภายในอยู่ในระดับที่ดี ในปี 2022 นำโดยการดำเนินงานที่ไม่เกี่ยวข้องกับ Covid และการดำเนินงานที่เกี่ยวกับ กิจการประกันสังคม
- คงแนะนำซื้อหลังปรับเพิ่มประมาณการกำไรปกติปี 2022

## รายได้ที่เกี่ยวข้องกับ Covid จะช่วยผลักดันกำไร 1Q22

เราคาดว่ารายได้ใน 1Q22 จะโต 6% q-q และ 211% y-y จากตัวเลขผู้ติดเชื้อ Covid ที่เพิ่ม สูงขึ้น รายได้ที่เกี่ยวข้องกับ Covid น่าจะเพิ่มเป็น 67% ใน 1Q22 จาก 59% ใน 4Q21 โดยเรา คาดว่า BCH จะรักษาผู้ป่วย Covid มากถึง 24,000 รายต่อวัน (เทียบกับ 3,400 ใน 4Q21) ประกอบด้วยผู้ป่วย 11,250 รายภายใต้ hospitel พร้อมกับผู้ป่วยอีก 1,420 รายในโรงพยาบาล และโรงพยาบาลสนาม และผู้ป่วยอีก 11,450 รายต่อวันภายใต้โครงการกักตัวที่บ้าน (HI) ซึ่ง เริ่มตั้งแต่วันที่ 4 มี.ค. 22 เราคาดว่ารายได้ประกันสังคมจะโต 8% y-y และรายได้จากผู้ป่วยที่ ไม่ได้เป็น Covid จะโต 50% y-y ในภาพรวมเราคาดว่ากำไรปกติของ BCH ใน 1Q22 จะ กระโดดเพิ่มเกือบ 7x y-y เป็น 2.1พัน ลบ. แต่จะลดลง 15% q-q ส่วนมากจากค่าตอบแทนที่ ลดลงสำหรับผู้ป่วย Covid กล่มสีเขียว

# ปริมาณผู้ป่วย Covid ที่สูงขึ้นจะช่วยชดเชยอัตราค่าตอบแทนที่ลดลง

แม้ว่านักลงทุนอาจมีความกังวลเกี่ยวกับอัตราค่าตอบแทนที่ลดลงสำหรับการรักษาผู้ป่วย Covid เรายังไม่เห็นผลกระทบในระยะสั้นเนื่องจากปริมาณผู้ป่วยเพิ่มสูงขึ้น จนถึงปัจจุบันผู้ป่วย Covid ภายใต้โครงการ HI เพิ่มเป็นมากกว่า 20,000 รายต่อวันก่อนวันหยุดสงกรานต์จาก ประมาณ 11,400 รายเมื่อสิ้นเดือน มี.ค. BCH จะได้รับค่าตอบแทน 12,000 บาทต่อรายสำหรับ การรักษา 7-10 วัน อัตรากำไรของโครงการ HI น่าจะอยู่ในระดับสูงเมื่อพิจารณาจากต้นทุนการ ดำเนินงานของโรงพยาบาลที่อยู่ในระดับต่ำ โดยมีเพียงค่าอาหารและค่าโทรศัพท์ผ่านวีดีโอเพื่อ เฝ้าสังเกตุอาการผู้ป่วย นอกจากนี้ถ้ารัฐบาลประกาศให้ Covid เป็นโรคประจำถิ่น เราคิดว่า โรงพยาบาลเอกชนจะคิดเงินโดยตรงจากผู้ป่วยผ่านระบบเงินสดหรือสัญญาประกันภัยแทน ค่าตอบแทนจากรัฐบาลที่ให้อัตรากำไรต่ำกว่า.

# ปรับเพิ่มประมาณการกำไรปกติปี 2022 ขึ้น 28%

เราปรับเพิ่มประมาณการกำไรสุทธิปี 2022 ขึ้น 28% เป็น 4.7พัน ลบ. เพื่อสะท้อนรายได้ที่ เกี่ยวข้องกับ Covid ที่อยู่ในระดับสูงในช่วง 1H22 ประมาณการกำไรปกติปี 2022 ของเรา ประกอบด้วยกำไรจากผู้ป่วยที่ไม่ได้เป็น Covid จำนวน 1.7พัน ลบ. (เพิ่ม 48% จากระดับก่อน Covid) และกำไรที่เกี่ยวข้องกับ Covid จำนวน 3.0พัน ลบ. แม้ว่าแนวโน้มบริการ Covid อาจ ชะลอตัวในช่วง 2H22 เราเชื่อว่านักลงทุนจะให้ความสนใจกับการเติบโตจากภายในที่อยู่ใน ระดับสูงของ BCH จากตัวเลขผู้ป่วยประกันสังคมจดทะเบียนที่สูงขึ้นและอัตราการใช้เตียงที่ดี ขึ้นใน 3 โรงพยาบาลใหม่

# หุ้นมีการซื้อขายโดยมีส่วนลดเป็นจำนวนมากเมื่อเทียบกับกลุ่มฯ และค่าเฉลี่ยในอดีต

BCH มีการซื้อขายในระดับที่น่าสนใจที่ 11x ของค่า 2022E P/E (31x ของกำไรที่ไม่เกี่ยวข้อง กับ Covid) เทียบกับค่าเฉลี่ยของกลุ่มฯ ที่ 30x และค่าเฉลี่ย 5 ปีย้อนหลังที่ 32x ปัจจัยบวกใน ระยะสั้นจะอยู่ที่กำไร 1H22 ที่อยู่ในระดับสูง

# BUY

UNCHANGED

TARGET PRICE	THB28.50
CLOSE	THB21.10
UP/DOWNSIDE	+35.1%
PRIOR TP	THB28.50
CHANGE IN TP	UNCHANGED
TP vs CONSENSUS	+17.4%

#### **KEY STOCK DATA**

YE Dec (THB m)	2021	2022E	2023E	2024E
Revenue	21,405	20,531	12,451	13,414
Net profit	6,846	4,656	1,977	2,272
EPS (THB)	2.75	1.87	0.79	0.91
vs Consensus (%)	-	51.5	0.9	10.7
EBITDA	10,248	7,297	3,888	4,319
Core net profit	6,846	4,656	1,977	2,272
Core EPS (THB)	2.75	1.87	0.79	0.91
Chg. In EPS est. (%)	-	27.7	0.0	0.0
EPS growth (%)	456.9	(32.0)	(57.5)	14.9
Core P/E (x)	7.7	11.3	26.6	23.2
Dividend yield (%)	1.6	5.7	4.4	1.9
EV/EBITDA (x)	5.4	7.2	13.6	11.8
Price/book (x)	4.1	3.6	3.7	3.4
Net debt/Equity (%)	12.5	(8.6)	(10.1)	(20.6)
ROE (%)	68.9	33.7	13.7	15.2



Share price performance	1 Month	3 Month	12 Month
Absolute (%)	3.4	12.8	16.6
Relative to country (%)	6.5	13.9	11.7
Mkt cap (USD m)			1,524
3m avg. daily turnover (USD m)			14.0
Free float (%)			44
Major shareholder	Chaler	n Harnpha	nich (33%)
12m high/low (THB)		2	6.75/17.20
Issued shares (m)			2,493.75

Sources: Bloomberg consensus; FSSIA estimates



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#### Investment thesis

BCH is the leading service provider under the Social Security Office (SSO) scheme with a 5% market share. It will likely be the hospital that benefits the most from Covid-19 services, including screening services and treatment services for Covid patients.

After Covid-19 subsides, the World Medical Hospital (WMC) should continue to capture the rising demand from medical tourists. Currently, 50% of WMC's revenue is derived from international patients, especially Middle Eastern patients. The recovery of that patient segment should start in 2022.

BCH opened three new hospitals in 2020-21. We see Covid-19 as the driver for its new hospitals to turn around earlier than expected due to the influx of Covid patients, some of which could convert to regular patients in the future.

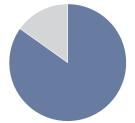
# Company profile

The company operates its business as a group, providing healthcare services for both cash patients and patients under the social security scheme.

www.bangkokchainhospital.com

# Principal activities (revenue, 2021)

Cash patient revenue - 84.8 %

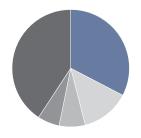


SSO patient revenue - 15.2 %

Source: Bangkok Chain Hospital

# **Major shareholders**

- Chalerm Harnphanich 32.6 %
- Thai NVDR 13.4 %
- Somporn Harnphanich 7.2 %
- Thailand Social Security Office -
- Others 40.8 %



Source: Bangkok Chain Hospital

# Catalysts

Key growth drivers include 1) more SSO registered members; 2) rising demand from medical tourists; and 3) an improving EBITDA margin led by new hospitals.

#### Risks to our call

Downside risks to our DCF-based target price include 1) a slowdown in international patients due to economic concerns, political protests or floods; 2) regulatory risks from drug prices and medical bill controls; and 3) SSO provision expenses following a limited SSO budget.

## **Event calendar**

Date	Event
May 2022	1Q22 results announcement

# **Key assumptions**

	2022E	2023E	2024E
	(%)	(%)	(%)
SSO volume growth	16	7	3
SSO revenue / patient growth	2	2	2
OPD volume growth	7	(49)	3
OPD revenue / patient growth	(8)	33	3
IPD volume growth	(14)	(63)	4
IPD revenue / patient growth	2	8	8

Source: FSSIA estimates

#### Earnings sensitivity

- For every 1% increase in patient volume, we project 2023 earnings would rise by 2%, and vice versa, all else being equal.
- For every 1% increase in EBITDA margin, we project 2023 earnings would rise by 5%, and vice versa, all else being equal.

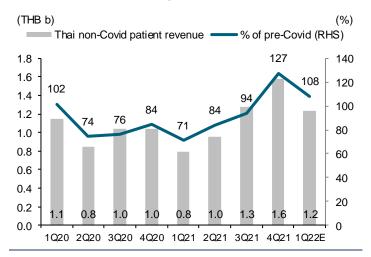
Source: FSSIA estimates

Exhibit 1: 1Q22 results preview

	1Q21	2Q21	3Q21	4Q21	1Q22E	Cha	nge	2021	2022E	Chang
	(THB m)	(q-q %)	(y-y %)	(THB m)	(THB m)	(y-y %				
Sales	2,316	4,313	7,959	6,816	7,195	6	211	21,405	20,531	(
COGS (incl. depreciation)	(1,619)	(2,318)	(3,689)	(2,935)	(3,813)	30	136	(10,561)	(12,327)	:
Gross profit	698	1,995	4,271	3,881	3,382	(13)	385	10,844	8,205	(2
SG&A	(291)	(401)	(367)	(411)	(420)	2	44	(1,469)	(1,889)	2
Operating profit	407	1,594	3,904	3,470	2,962	(15)	628	9,374	6,316	(3:
Net other income	68	18	19	24	30	27	(56)	129	153	1
Interest expense	(28)	(35)	(40)	(48)	(40)	(17)	45	(151)	(124)	(1
Pretax profit	447	1,577	3,882	3,445	2,952	(14)	561	9,352	6,345	(3.
Income tax	(84)	(312)	(772)	(679)	(590)	(13)	603	(1,846)	(1,269)	(3
Associates	1	1	0	1	1	47	42	2	0	n
Minority interest	(40)	(121)	(215)	(286)	(250)	(13)	528	(661)	(420)	(3
Core profit	324	1,146	2,896	2,480	2,112	(15)	552	6,846	4,656	(3:
Extraordinaries, GW & FX	0	0	0	0	0					
Reported net profit	324	1,146	2,896	2,480	2,112	(15)	552	6,846	4,656	(3:
Outstanding shares (m)	2,494	2,494	2,494	2,494	2,494	0	0	2,494	2,494	
Core EPS (THB)	0.13	0.46	1.16	0.99	0.85	(15)	552	2.75	1.87	(3.
EPS (THB)	0.13	0.46	1.16	0.99	0.85	(15)	552	2.75	1.87	(32
COGS (excl. depreciation)	1,402	2,113	3,468	2,703	3,573	32	155	9,687	11,346	1
Depreciation	217	205	220	232	240	3	11	874	981	1
EBITDA	691	1,817	4,143	3,725	3,232	(13)	368	10,377	7,450	(28
Key ratios	(%)	(%)	(%)	(%)	(%)	(ppt)	(ppt)	(%)	(%)	(pp
Gross margin	30	46	54	57	47	(10)	17	51	40	(1
SG&A/Revenue	13	9	5	6	6	(0)	(7)	7	9	
EBITDA margin	30	42	52	55	45	(10)	15	48	36	(12
Net profit margin	14	27	36	36	29	(7)	15	32	23	(
Operating stats	(y-y %)	(y-y %)	(y-y %)	(y-y %)						
Cash-OPD revenue growth	45	117	70	101						
Cash-OPD volume growth	39	176	155	197						
Cash-OPD revenue per head growth	4	(21)	(33)	(32)						
Cash-IPD revenue growth	(22)	263	966	526						
Cash-IPD volume growth	(20)	454	1,352	249						
Cash-IPD revenue per head growth	(3)	(34)	(27)	79						
SSO revenue growth	1	(4)	(18)	24						
SSO registered member ('000)	888	890	894	899						
SSO registered member growth	0	0	1	2						
SSO revenue per head growth	1	(4)	(19)	21						

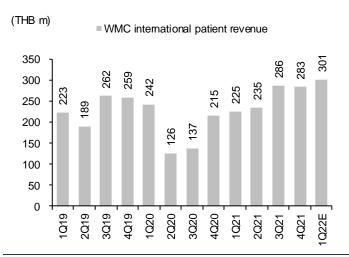
Sources: BCH; FSSIA estimates

# Exhibit 2: Non-Covid Thai general patient revenue



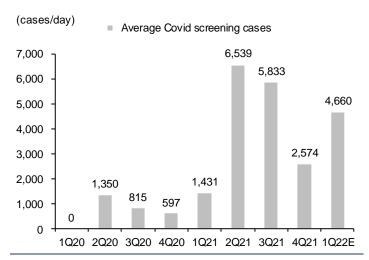
Source: BCH

Exhibit 4: WMC – international patient revenue



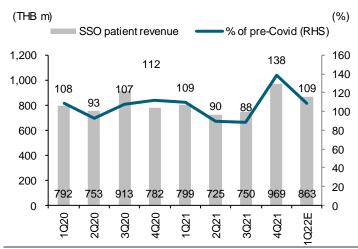
Source: BCH

**Exhibit 6: Number of Covid screening cases** 



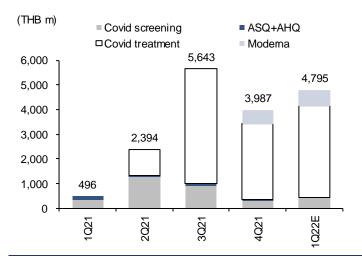
Sources: BCH; FSSIA estimates

Exhibit 3: SSO revenue



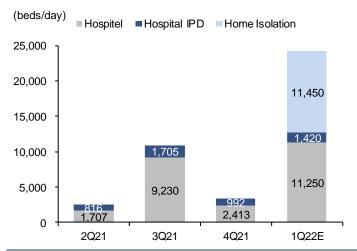
Source: BCH

Exhibit 5: Covid-related revenue



Sources: BCH; FSSIA estimates

**Exhibit 7: Number of Covid patients under BCH's care** 



Sources: BCH; FSSIA estimates

**Exhibit 8: Forecast revisions** 

		Current			Previous			% Change		
	2022E	2023E	2024E	2022E	2023E	2024E	2022E	2023E	2024E	
SSO registered members ('000)	1,036	1,108	1,142	1,036	1,108	1,142	0.0	0.0	0.0	
SSO revenue per head (THB)	3,705	3,779	3,855	3,705	3,779	3,855	0.0	0.0	0.0	
Cash-OPD visit number per day (no.)	7,850	3,967	4,086	6,600	3,967	4,086	18.9	0.0	0.0	
Cash-OPD revenue per head (THB)	2,100	2,800	2,884	2,100	2,800	2,884	0.0	0.0	0.0	
Cash-IPD admission number per day (no.)	450	165	171	355	165	171	26.8	0.0	0.0	
Cash-IPD revenue per head (THB)	65,000	70,000	75,385	65,000	70,000	75,385	0.0	0.0	0.0	
Revenue (THB m)	20,531	12,451	13,414	17,319	12,451	13,414	18.5	0.0	0.0	
EBITDA margin (%)	35.5	31.2	32.2	34.8	31.2	32.2	0.7	0.0	0.0	
Core profit (THB m)	4,656	1,977	2,272	3,645	1,977	2,273	27.7	(0.0)	(0.0)	

Note: Change of items in percentage terms are represented in ppt change. Source: FSSIA estimates

Exhibit 9: Historical P/E band



Sources: Bloomberg; FSSIA estimates

Exhibit 10: Historical P/BV band



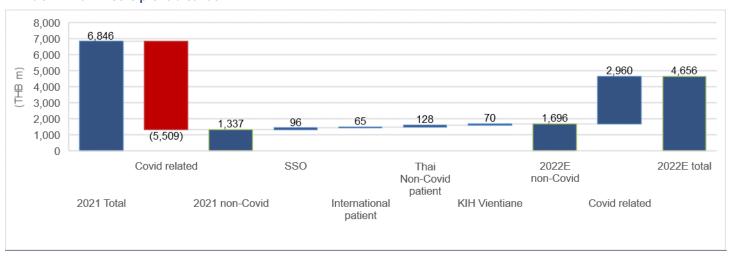
Sources: Bloomberg; FSSIA estimates

Exhibit 11: Peer comparisons as of 3 May-22

Company	BBG	Rec	8	Share price		Market	PI	Ē <u> </u>	R0	DE	PE	3V	- EV/ EE	ITDA -
			Current	Target	Upside	Сар	22E	23E	22E	23E	22E	23E	22E	23E
			(LCY)	(LCY)	(%)	(USD m)	(x)	(x)	(%)	(%)	(x)	(x)	(x)	(x)
Thailand														
Bangkok Dusit Med Service	BDMS TB	BUY	25.25	31.00	22.8	11,624	39.7	32.0	11.8	13.9	4.6	4.3	20.2	17.1
Bumrungrad Hospital	вн тв	BUY	160.00	190.00	18.8	3,684	46.6	30.3	15.7	23.0	7.3	6.7	27.0	18.9
Bangkok Chain Hospital	BCH TB	BUY	21.1	28.5	35.1	1,524	11.3	26.6	33.7	13.7	3.6	3.7	7.2	13.6
Chularat Hospital	CHG TB	BUY	3.74	4.70	25.7	1,192	13.6	28.3	37.8	17.7	4.9	5.1	9.1	16.8
Praram 9 Hospital	PR9 TB	BUY	13.80	16.50	19.6	314	26.5	22.9	9.3	10.2	2.4	2.3	11.5	10.1
Thonburi Healthcare Group	THG TB	HOLD	61.00	32.50	(46.7)	1,497	57.5	83.0	9.8	6.7	5.6	5.6	27.3	31.2
Vibhavadi Medical Center	VIBHA TB	BUY	2.48	3.20	29.0	975	32.2	31.1	8.1	7.3	2.3	2.2	28.9	26.1
Ramkhamhaeng Hospital	RAM TB	BUY	51.00	56.00	9.8	1,773	27.5	27.3	12.5	11.8	3.3	3.1	23.7	22.8
Rajthanee Hospital	RJH TB	n/a	33.50	n/a	n/a	291	15.5	22.8	33.5	21.8	6.7	4.9	10.3	14.8
Ekachai Medical Care	EKH TB	n/a	7.90	n/a	n/a	137	26.3	25.8	15.9	14.4	5.4	3.9	15.0	14.1
Thailand average						23,012	29.7	33.0	18.8	14.0	4.6	4.2	18.0	18.6
Regional														
Ramsay Health Care	RHC AU	n/a	79.00	n/a	n/a	12,820	49.7	30.4	9.0	14.0	4.4	4.4	13.5	11.2
Ihh Healthcare Bhd	IHH SP	n/a	2.10	n/a	n/a	13,346	35.0	30.8	6.8	7.3	2.3	2.3	15.6	14.4
Ryman Healthcare	RYM NZ	n/a	8.93	n/a	n/a	2,872	19.4	14.4	7.5	8.9	1.4	1.4	19.3	16.4
Apollo Hospitals Enterprise	APHS IN	n/a	4,305	n/a	n/a	8,089	65.8	52.2	18.7	18.7	11.0	11.0	28.3	24.1
Kpj Healthcare Berhad	KPJ MK	n/a	0.95	n/a	n/a	950	28.8	21.6	6.6	8.6	1.8	1.8	11.6	10.5
Raffles Medical Group	RFMD SP	n/a	1.20	n/a	n/a	1,609	31.6	29.3	7.5	7.7	2.3	2.3	15.4	14.7
Mitra Keluarga Karyasehat	MIKA IJ	n/a	2,530	n/a	n/a	2,490	34.2	31.0	19.1	19.6	6.2	6.2	20.8	18.7
Aier Eye Hospital Group	300015 CH	n/a	35.92	n/a	n/a	29,384	65.5	50.0	21.9	23.5	13.9	13.9	37.9	29.8
Regional average						71,561	41.3	32.4	12.1	13.5	5.4	5.4	20.3	17.5
Overall average						94,573	34.8	32.8	15.8	13.8	5.0	4.7	19.0	18.1

Sources: Bloomberg; FSSIA estimates

# Exhibit 12: 2022E core profit breakdown



Source: FSSIA estimates

Exhibit 13: 2022 key earnings forecast assumptions

Key growth items	Assumptions
SSO	Expect SSO registered members to increase by 16% (vs management's guidance of 24%)
International patients	Expect international patient revenue to grow by 26% with an NPM of 25-30%
Non-Covid Thai patients	Expect non-Covid Thai patient revenue in 2022 to grow by 15-20% with an NPM of 20%
KIH Vientiane	Expect KIH Vientiane's revenue to grow from THB150m in 2021 (134 days of operation) to THB500m in 2022 with an NPM of 25%
Covid-related services	Expect Covid-related revenue of THB10.1b in 2022, accounting for 81% of Covid-related revenue in 2021 with an NPM of 35-40% (vs 55% NPM estimated in 2021)

Source: FSSIA estimates

# **Financial Statements**

Bangkok Chain Hospital

Profit and Loss (THB m) Year Ending Dec	2020	2021	2022E	2023E	2024E
Revenue	8,928	21,405	20,531	12,451	13,414
Cost of goods sold	(5,193)	(9,687)	(11,346)	(7,317)	(7,820)
Gross profit	3,735	11,717	9,186	5,133	5,594
Other operating income	-	-	-	-	-
Operating costs	(1,213)	(1,469)	(1,889)	(1,245)	(1,274)
Operating EBITDA	2,523	10,248	7,297	3,888	4,319
Depreciation	(782)	(874)	(981)	(1,018)	(1,056)
Goodwill amortisation	-	-	-	-	-
Operating EBIT	1,741	9,374	6,316	2,870	3,263
Net financing costs	(125)	(147)	(102)	(64)	(48)
Associates	3	2	0	2	2
Recurring non-operating income	89	127	131	137	143
Non-recurring items	0	0	0	0	C
Profit before tax	1,705	9,354	6,345	2,943	3,359
Гах	(313)	(1,846)	(1,269)	(588)	(671)
Profit after tax	1,392	7,507	5,076	2,355	2,688
Minority interests	(163)	(661)	(420)	(378)	(416
Preferred dividends	-	-	-	-	
Other items	-	-	-	-	
Reported net profit	1,229	6,846	4,656	1,977	2,272
Non-recurring items & goodwill (net)	0	0	0	0	(
Recurring net profit	1,229	6,846	4,656	1,977	2,272
Per share (THB)					
Recurring EPS *	0.49	2.75	1.87	0.79	0.91
Reported EPS	0.49	2.75	1.87	0.79	0.9
DPS .	0.23	0.33	1.20	0.93	0.40
Diluted shares (used to calculate per share data)	2,494	2,494	2,494	2,494	2,494
Growth					
Revenue (%)	0.5	139.8	(4.1)	(39.4)	7.7
Operating EBITDA (%)	10.7	306.3	(28.8)	(46.7)	11.1
Operating EBIT (%)	7.8	438.6	(32.6)	(54.6)	13.7
Recurring EPS (%)	7.0	456.9	(32.0)	(57.5)	14.9
Reported EPS (%)	8.3	456.9	(32.0)	(57.5)	14.9
Operating performance					
Gross margin inc. depreciation (%)	33.1	50.7	40.0	33.1	33.8
Gross margin of key business (%)	33.1	50.7	40.0	33.1	33.8
Operating EBITDA margin (%)	28.3	47.9	35.5	31.2	32.2
Operating EBIT margin (%)	19.5	43.8	30.8	23.1	24.3
Net margin (%)	13.8	32.0	22.7	15.9	16.9
Effective tax rate (%)	18.4	19.7	20.0	20.0	20.0
Dividend payout on recurring profit (%)	46.7	12.0	64.3	117.8	43.5
nterest cover (X)	14.6	64.5	63.5	46.8	71.7
nventory days	16.9	12.9	15.3	21.0	15.9
Debtor days	67.5	42.9	63.1	104.0	96.5
Creditor days	52.7	40.3	47.4	65.2	49.5
Operating ROIC (%)	11.4	51.4	33.7	16.2	19.0
ROIC (%)	11.5	50.1	33.0	16.3	19.0
ROE (%)	18.7	68.9	33.7	13.7	15.2
ROA (%)	9.8	35.5	20.3	10.5	12.6
* Pre-exceptional, pre-goodwill and fully diluted	5.5	55.5	20.5	10.0	12.0
Revenue by Division (THB m)	2020	2021	2022E	2023E	2024E
Cash patient revenue	5,688	18,161	16,693	8,261	9,013
SSO patient revenue	3,240	3,244	3,838	4,189	4,401
NHSO patient revenue	•	0			

Sources: Bangkok Chain Hospital; FSSIA estimates

# **Financial Statements**

Bangkok Chain Hospital

Cash Flow (THB m) Year Ending Dec	2020	2021	2022E	2023E	2024E
Recurring net profit	1,229	6,846	4,656	1,977	2,272
Depreciation	782	874	981	1,018	1,056
Associates & minorities	-	-	-	-	44.0
Other non-cash items Change in working capital	94 (593)	660 (2,204)	418 1,350	378 (9)	416 108
Cash flow from operations	1, <b>512</b>	6,175	7,405	3,363	3,852
Capex - maintenance	(2,546)	(678)	(1,024)	(623)	(671)
Capex - new investment	-	-	-	-	
let acquisitions & disposals	5	(1)	0	0	C
Other investments (net)	-	-	-	-	
Cash flow from investing	(2,541)	(679)	(1,024)	(623)	(671)
Dividends paid	(574)	(821)	(2,992)	(2,328)	(988)
Equity finance	0	0	0	0	(000)
Debt finance	1,837 (168)	(274)	(3,000)	(800) (189)	(800) (208)
Other financing cash flows Cash flow from financing	1,096	(90) <b>(1,186)</b>	(210) <b>(6,202)</b>	(3,317)	(1,996)
Non-recurring cash flows	-	(1,100)	(0,202)	(0,011)	(1,000)
Other adjustments	0	0	0	0	C
let other adjustments	0	0	0	0	Ċ
Novement in cash	67	4,310	178	(576)	1,185
Free cash flow to firm (FCFF)	(896.48)	5,647.32	6,504.10	2,828.35	3,249.05
ree cash flow to equity (FCFE)	640.69	5,131.91	3,170.23	1,751.97	2,172.97
Per share (THB)					
CFF per share	(0.36)	2.26	2.61	1.13	1.30
FCFE per share	0.26	2.06	1.27	0.70	0.87
Recurring cash flow per share	0.84	3.36	2.43	1.35	1.50
Balance Sheet (THB m) Year Ending Dec	2020	2021	2022E	2023E	2024E
angible fixed assets (gross)	18,773	19,417	20,444	21,066	21,737
ess: Accumulated depreciation	(6,369)	(7,175)	(8,156)	(9,174)	(10,230)
angible fixed assets (net)	12,404	12,243	12,288	11,892	11,507
ntangible fixed assets (net)	522	540	540	540	540
ong-term financial assets	-	-	-	-	
nvest. in associates & subsidiaries	33	34	34	34	34
Cash & equivalents	946	5,256	5,434	4,858	6,043
VC receivable	1,487	3,547	3,547	3,547	3,547
nventories	250	437	511	330	353
Other current assets	856	4,302	1,969	56	60
Current assets	3,538	13,541	11,461	8,790	10,002
Other assets	30 46 <b>537</b>	26	26	26	20
Total assets  Common equity	<b>16,527</b> 6,885	<b>26,384</b> 12,980	<b>24,349</b> 14,643	<b>21,283</b> 14,292	<b>22,10</b> 9 15,575
Ainorities etc.	742	1,326	1,536	1,725	1,933
otal shareholders' equity	7,626	14,306	16,179	16,017	17,508
ong term debt	5,150	6,791	3,791	2,991	2,19
Other long-term liabilities	207	170	170	170	170
ong-term liabilities	5,357	6,961	3,961	3,161	2,361
VC payable	784	1,358	1,590	1,025	1,096
Short term debt	2,165	250	250	250	250
Other current liabilities	595	3,510	2,369	830	894
Current liabilities	3,544	5,117	4,209	2,105	2,240
otal liabilities and shareholders' equity	16,527	26,384	24,349	21,283	22,109
let working capital	1,214	3,418	2,068	2,077	1,970
nvested capital Includes convertibles and preferred stock which is bein	14,203 a treated as debt	16,260	14,956	14,570	14,077
<u>.                                      </u>	9				
Per share (THB)					_
Book value per share	2.76 2.55	5.20 4.99	5.87 5.66	5.73 5.51	6.25 6.03
angible book value per share inancial strength	2.55	4.99	0.00	J.51	6.03
Net debt/equity (%)	83.5	12.5	(9.6)	(10.1)	(20.6
Net debt/total assets (%)	38.5	6.8	(8.6) (5.7)	(10.1) (7.6)	(16.3
Current ratio (x)	1.0	2.6	2.7	4.2	4.5
CF interest cover (x)	6.1	35.9	32.2	28.3	46.7
/aluation	2020	2021	2022E	2023E	2024E
Recurring P/E (x) * Recurring P/E @ target price (x) *	42.8 57.8	7.7 10.4	11.3 15.3	26.6 36.0	23.1 31.1
Reported P/E (x)	42.8	7.7	11.3	26.6	23.
Dividend yield (%)	1.1	1.6	5.7	4.4	1.
* J * * \ \***/	7.6	4.1	3.6	3.7	3.
Price/book (x)					
Price/book (x) Price/tangible book (x)	8.3	4.2	3.7	3.8	3.
* /		4.2 5.4	3.7 7.2	3.8 13.6	3. 11.
Price/tangible book (x)	8.3				

Sources: Bangkok Chain Hospital; FSSIA estimates

# Corporate Governance report of Thai listed companies 2020

EXCELLE	NT I FVFI	•								
AAV	ADVANC	AF	AIRA	AKP	AKR	ALT	AMA	AMATA	AMATAV	ANAN
AOT	AP	ARIP	ARROW	ASP	BAFS	BANPU	BAY	BCP	BCPG	BDMS
BEC	BEM	BGRIM	BIZ	BKI	BLA	BOL	BPP	BRR	BTS	BWG
CENTEL	CFRESH	CHEWA	CHO	CIMBT	CK	CKP	CM	CNT	COL	COMAN
COTTO	CPALL	CPF	CPI	CPN	CSS	DELTA	DEMCO	DRT	DTAC	DTC
DV8	EA	EASTW	ECF	ECL	EGCO	EPG	ETE	FNS	FPI	FPT
FSMART	GBX	GC	GCAP	GEL	GFPT	GGC	GPSC	GRAMMY	GUNKUL	HANA
HARN	HMPRO	ICC	ICHI	III	ILINK	INTUCH	IRPC	IVL	JKN	JSP
JWD	K	KBANK	KCE	KKP	KSL	KTB	KTC	LANNA	LH	LHFG
LIT	LPN	MAKRO	MALEE	MBK	MBKET	MC	MCOT	METCO	MFEC	MINT
MONO	MOONG	MSC	MTC	NCH	NCL	NEP	NKI	NOBLE	NSI	NVD
NYT	OISHI	ORI	OTO	PAP	PCSGH	PDJ	PG	PHOL	PLANB	PLANET
PLAT	PORT	PPS	PR9	PREB	PRG	PRM	PSH	PSL	PTG	PTT
PTTEP	PTTGC	PYLON	Q-CON	QH	QTC	RATCH	RS	S	S & J	SAAM
SABINA	SAMART	SAMTEL	SAT	SC	SCB	SCC	SCCC	SCG	SCN	SDC
SEAFCO	SEAOIL	SE-ED	SELIC	SENA	SIRI	SIS	SITHAI	SMK	SMPC	SNC
SONIC	SORKON	SPALI	SPI	SPRC	SPVI	SSSC	SST	STA	SUSCO	SUTHA
SVI	SYMC	SYNTEC	TACC	TASCO	TCAP	TFMAMA	THANA	THANI	THCOM	THG
ГНІР	THRE	THREL	TIP	TIPCO	TISCO	TK	TKT	TTB	TMILL	TNDT
ΓNL	TOA	TOP	TPBI	TQM	TRC	TSC	TSR	TSTE	TSTH	TTA
TTCL	TTW	TU	TVD	TVI	TVO	TWPC	U	UAC	UBIS	UV
/GI	VIH	WACOAL	WAVE	WHA	WHAUP	WICE	WINNER	TRUE	02.0	••
, 01	V II 1	WAOOAL	**/~ V L	4 4 1 1/A	WINOI	WIOL	A A II AI AI T	INOL		
ERY GO	OD LEVEL									
2S	ABM	ACE	ACG	ADB	AEC	AEONTS	AGE	AH	AHC	AIT
ALLA	AMANAH	AMARIN	APCO	APCS	APURE	AQUA	ASAP	ASEFA	ASIA	ASIAN
ASIMAR	ASK	ASN	ATP30	AUCT	AWC	AYUD	В	BA	BAM	BBL
BFIT	BGC	BJC	BJCHI	BROOK	BTW	CBG	CEN	CGH	CHARAN	CHAYO
						COLOR	COM7	CPL		
CHG	CHOTI	CHOW	CI	CIG	CMC				CRC	CRD
CSC	CSP	CWT	DCC	DCON	DDD	DOD	DOHOME	EASON	EE	ERW
STAR	FE	FLOYD	FN	FORTH	FSS	FTE	FVC	GENCO	GJS	GL
GLAND	GLOBAL	GLOCON	GPI	GULF	GYT	HPT	HTC	ICN	IFS	ILM
MH	INET	INSURE	IRC	IRCP	IT	ITD	ITEL	J	JAS	JCK
JCKH	JMART	JMT	KBS	KCAR	KGI	KIAT	KOOL	KTIS	KWC	KWM
_&E	LALIN	LDC	LHK	LOXLEY	LPH	LRH	LST	М	MACO	MAJOR
MBAX	MEGA	META	MFC	MGT	MILL	MITSIB	MK	MODERN	MTI	MVP
NETBAY	NEX	NINE	NTV	NWR	OCC	OGC	OSP	PATO	PB	PDG
						PPP			PSTC	PT
PDI	PICO	PIMO	PJW	PL	PM		PRIN	PRINC		
QLT	RCL	RICHY	RML	RPC	RWI	S11	SALEE	SAMCO	SANKO	SAPPE
SAWAD	SCI	SCP	SE	SEG	SFP	SGF	SHR	SIAM	SINGER	SKE
SKR	SKY	SMIT	SMT	SNP	SPA	SPC	SPCG	SR	SRICHA	SSC
SSF	STANLY	STI	STPI	SUC	SUN	SYNEX	T	TAE	TAKUNI	TBSP
CC	TCMC	TEAM	TEAMG	TFG	TIGER	TITLE	TKN	TKS	TM	TMC
ΓMD	TMI	TMT	TNITY	TNP	TNR	TOG	TPA	TPAC	TPCORP	TPOLY
PS	TRITN	TRT	TRU	TSE	TVT	TWP	UEC	UMI	UOBKH	UP
JPF	UPOIC	UT	UTP	UWC	VL	VNT	VPO	WIIK	WP	XO
UASA	ZEN	ZIGA	ZMICO	OVVC	V L	VIVI	VIO	VVIIIX	441	٨٠
OOD LE		ABIGG		ALL	A1 1/2 2::		400	A.D.II.:	10	
UP	A	ABICO	AJ	ALL	ALUCON	AMC	APP	ARIN	AS	AU
52	BC	BCH	BEAUTY	BGT	ВН	BIG	BKD	BLAND	BM	BR
ROCK	BSBM	BSM	BTNC	CAZ	CCP	CGD	CITY	CMAN	CMO	CMR
PT	CPW	CRANE	CSR	D	EKH	EP	ESSO	FMT	GIFT	GREEN
SSC	GTB	HTECH	HUMAN	IHL	INOX	INSET	IP	JTS	JUBILE	KASET
CM	KKC	KUMWEL	KUN	KWG	KYE	LEE	MATCH	MATI	M-CHAI	MCS
1DX	MJD	MM	MORE	NC	NDR	NER	NFC	NNCL	NPK	NUSA
		PF	PK	PLE	PMTA	POST	PPM	PRAKIT	PRECHA	PRIME
CEAN				RJH	ROJNA	RP	RPH	RSP	SF	SFLEX
	PAF		ויאם	NJH		SPG			SF STARK	STC
ROUD	PAF PTL	RBF	RCI	CMART		SPG	SQ	SSP	STARK	SIG
ROUD GP	PAF PTL SISB	RBF SKN	SLP	SMART	SOLAR					
DCEAN PROUD SGP SUPER	PAF PTL SISB SVOA	RBF SKN TC	SLP TCCC	THMUI	TIW	TNH	TOPP	TPCH	TPIPP	TPLAS
PROUD SGP SUPER	PAF PTL SISB	RBF SKN TC UKEM	SLP					TPCH WPH	TPIPP	
PROUD SGP	PAF PTL SISB SVOA	RBF SKN TC UKEM <b>Description</b>	SLP TCCC	THMUI	TIW	TNH	TOPP	TPCH WPH Score R	TPIPP Range	
PROUD SGP SUPER	PAF PTL SISB SVOA	RBF SKN TC UKEM <b>Description</b> Excellent	SLP TCCC	THMUI	TIW	TNH	TOPP	TPCH WPH Score R	TPIPP  Range  00	
PROUD GGP SUPER	PAF PTL SISB SVOA	RBF SKN TC UKEM <b>Description</b>	SLP TCCC	THMUI	TIW	TNH	TOPP	TPCH WPH Score R	TPIPP  Range  00  89	

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The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey results may be changed after that date.

Source: Thai Institute of Directors Association (IOD); FSSIA's compilation

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\* CGR scoring should be considered with news regarding wrong doing of the company or director or executive of the company such unfair practice on securities trading, fraud, and corruption SEC imposed a civil sanction against insider trading of director and executive; \*\* delisted

# **Anti-corruption Progress Indicator 2020**

CERTIFIED										
2S	ADVANC	Al	AIE	AIRA	AKP	AMA	AMANAH	AP	AQUA	ARROW
ASK	ASP	AYUD	В	BAFS	BANPU	BAY	BBL	всн	ВСР	BCPG
BGC	BGRIM	BJCHI	BKI	BLA	BPP	BROOK	BRR	BSBM	BTS	BWG
CEN	CENTEL	CFRESH	CGH	CHEWA	CHOTI	CHOW	CIG	CIMBT	СМ	CMC
COL	COM7	CPALL	CPF	CPI	CPN	CSC	DCC	DELTA	DEMCO	DIMET
DRT	DTAC	DTC	EASTW	ECL	EGCO	FE	FNS	FPI	FPT	FSS
FTE	GBX	GC	GCAP	GEL	GFPT	GGC	GJS	GPSC	GSTEEL	GUNKUI
HANA	HARN	HMPRO	HTC	ICC	ICHI	IFS	INET	INSURE	INTUCH	IRPC
ITEL	IVL	K	KASET	KBANK	KBS	KCAR	KCE	KGI	KKP	KSL
КТВ	KTC	KWC	L&E	LANNA	LHFG	LHK	LPN	LRH	М	MAKRO
MALEE	MBAX	MBK	MBKET	MC	MCOT	MFC	MFEC	MINT	MONO	MOONG
MPG	MSC	MTC	MTI	NBC	NEP	NINE	NKI	NMG	NNCL	NSI
NWR	OCC	OCEAN	OGC	ORI	PAP	PATO	РВ	PCSGH	PDG	PDI
PDJ	PE	PG	PHOL	PL	PLANB	PLANET	PLAT	PM	PPP	PPPM
PPS	PREB	PRG	PRINC	PRM	PSH	PSL	PSTC	PT	PTG	PTT
PTTEP	PTTGC	PYLON	Q-CON	QH	QLT	QTC	RATCH	RML	RWI	S & J
SABINA	SAT	SC	SCB	SCC	SCCC	SCG	SCN	SEAOIL	SE-ED	SELIC
SENA	SGP	SIRI	SITHAI	SMIT	SMK	SMPC	SNC	SNP	SORKON	SPACK
SPC	SPI	SPRC	SRICHA	SSF	SSSC	SST	STA	SUSCO	SVI	SYNTE
TAE	TAKUNI	TASCO	TBSP	TCAP	TCMC	TFG	TFI	TFMAMA	THANI	THCOM
THIP	THRE	THREL	TIP	TIPCO	TISCO	TKT	TTB	TMD	TMILL	TMT
TNITY	TNL	TNP	TNR	TOG	TOP	TPA	TPCORP	TPP	TRU	TSC
TSTH	TTCL	TU	TVD	TVI	TVO	TWPC	U	UBIS	UEC	UKEM
UOBKH	UWC	VGI	VIH	VNT	WACOAL	WHA	WHAUP	WICE	WIIK	XO
ZEN	TRUE									
DECLARE	D									
7UP	ABICO	AF	ALT	AMARIN	AMATA	AMATAV	ANAN	APURE	B52	BKD
ВМ	BROCK	BUI	СНО	CI	сотто	DDD	EA	EFORL	EP	ERW
ESTAR	ETE	EVER	FSMART	GPI	ILINK	IRC	J	JKN	JMART	JMT
JSP	JTS	KWG	LDC	MAJOR	META	NCL	NOBLE	NOK	PK	PLE
ROJNA	SAAM	SAPPE	SCI	SE	SHANG	SINGER	SKR	SPALI	SSP	STANLY
SUPER	SYNEX	THAI	TKS	TOPP	TRITN	TTA	UPF	UV	WIN	ZIGA

#### Level

Certified

This level indicates practical participation with thoroughly examination in relation to the recommended procedures from the audit committee or the SEC's certified auditor, being a certified member of Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) or already passed examination to ensure independence from external parties.

Declared This level indicates determination to participate in the Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC)

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Source: The Securities and Exchange Commission, Thailand; \* FSSIA's compilation

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### Teerapol Udomvej, CFA FSS International Investment Advisory Securities Co., Ltd

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Company	Ticker	Price	Rating	Valuation & Risks
Bangkok Chain Hospital	ВСН ТВ	THB 21.10	BUY	Downside risks to our DCF-based target price include 1) a slowdown in international patients due to economic concerns, political protests or floods; 2) regulatory risks from drug prices and medical bill controls; and 3) SSO provision expenses following a limited SSO budget.
Bangkok Dusit Medical Services	BDMS TB	THB 25.25	BUY	Downside risks to our DCF-based target price include 1) a slowdown in international patients due to economic concerns, political protests or floods; 2) regulatory risks from drug price and medical bill controls; and 3) higher-than-expected capex and opex for CoE projects.
Bumrungrad Hospital	ВН ТВ	THB 160.00	BUY	Downside risks to our DCF-based target price include 1) a slowdown in international patients due to economic concerns, political protests or floods; 2) regulatory risks from drug prices and medical bill controls; and 3) higher medical fee discount promotions, leading to a weaker EBITDA margin.
Chularat Hospital	CHG TB	THB 3.74	BUY	Downside risks to our DCF-based target price include 1) a slowdown in Thai patient volume due to economic concerns; 2) regulatory risks from drug price and medical bill controls; and 3) SSO provision expenses following limited budgets from the SSO.
Praram 9 Hospital	PR9 TB	THB 13.80	BUY	Downside risks to our DCF-based target price include 1) weak patient volumes following the economic slowdown; 2) regulatory risks from drug price and medical bill controls; and 3) higher-than-expected expenses from its new building.
Thonburi Healthcare Group	THG TB	THB 61.00	HOLD	Downside risks to our DCF-based target price include 1) weak patient volume following the economic slowdown; 2) regulatory risks from drug prices and medical bill controls; and 3) higher-than-expected expenses from new hospitals. Upside risk is big-lot sales of Jin Wellbeing County units.
Vibhavadi Medical Center	VIBHA TB	THB 2.48	BUY	Downside risks to our DCF-based target price include 1) a slowdown in Thai patient volume due to economic concerns; 2) regulatory risks from drug prices and medical bill controls; and 3) SSO provision expenses following limited budgets from the SSO.
Ramkhamhaeng Hospital	RAM TB	THB 51.00	BUY	Downside risks to our DCF-based target price include 1) weak patient volumes following the economic slowdown; 2) regulatory risks from drug price and medical bill controls; and 3) losses from its subsidiary companies.

Source: FSSIA estimates

#### **Additional Disclosures**

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited

FSSIA may incorporate the recommendations and target prices of companies currently covered by FSS Research into equity research reports, denoted by an 'FSS' before the recommendation. FSS Research is part of Finansia Syrus Securities Public Company Limited, which is the parent company of FSSIA.

All share prices are as at market close on 03-May-2022 unless otherwise stated.

#### RECOMMENDATION STRUCTURE

#### Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price\* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

\* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

### **Industry Recommendations**

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

Neutral. The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

#### **Country (Strategy) Recommendations**

**Overweight (O).** Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Neutral (N).** Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Underweight (U).** Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.