EQUITY RESEARCH - COMPANY REPORT



BANGKOK CHAIN HOSPITAL

THAILAND / HEALTHCARE

Covid to drive a healthy 1H22

- Expect 1Q22 core profit to jump almost 7x y-y to THB2.1b.
- Covid-related revenue momentum to continue in 2Q22; strong organic growth in 2022, led by non-Covid and SSO operations.
- Maintain BUY; revise up 2022E core profit.

Covid-related services to drive 1Q22 earnings

We expect 1Q22 revenue to grow by 6% q-q and 211% y-y due to surging Covid infection cases. Covid-related revenue should increase to 67% in 1Q22 from 59% in 4Q21. We project BCH to treat up to c24,000 Covid patients per day (vs 3,400 in 4Q21), consisting of 11,250 patients under its "hospitel" program, along with 1,420 patients in its hospitals and field hospitals, and 11,450 patients per day under its Home Isolation (HI) scheme (starting from 4 Mar-22). We estimate its SSO revenue to grow by 8% y-y and revenue from non-Covid-patients to grow by 50% y-y. Overall, we estimate BCH's 1Q22 core profit to jump by almost 7x y-y to THB2.1b, but with a slight drop by 15% q-q, mainly due to lower reimbursements for "green" symptom Covid patients.

Larger Covid patient volume to offset lower reimbursement rate

Although investors may be concerned about the declining reimbursement rate for Covid treatments, we still see no short-term impact due to the higher patient volume. So far, Covid patients under HI increased to more than 20,000 patients per day before the Songkran holiday, from c11,400 at the end of March. BCH is reimbursed cTHB12,000 per patient for 7-10 days of treatment. The HI margin should also be high given that the operating costs for hospitals are marginal, with only meals and video calls to monitor the patients. Also, if the government declares Covid endemic, we think private hospitals would charge patients directly via cash and insurance payments instead of lower-margin government reimbursement.

Revise up 2022E core profit by 28%

We revise up our 2022E core profit by 28% to THB4.7b to reflect the strong Covid-related revenue in 1H22. Our 2022E core profit breakdown shows THB1.7b in non-Covid profit (up 48% from pre-Covid) and THB3.0b in Covid-related profit. Although Covid service trends could slow down in 2H22, we believe investors will focus on BCH's strong organic growth led by the increase in SSO-registered members and better utilisation rates at its three new hospitals.

Trading at a deep discount to peers and its historical average

BCH trades at an attractive 11x 2022E P/E (31x non-Covid profit) vs its peers' average of 30x and its own five-year average of 32x. A short-term catalyst would be strong 1H22 earnings.

BCH TB

BUY

UNCHANGED

| TARGET PRICE | THB28.50 |
|-----------------|-----------|
| CLOSE | THB21.10 |
| UP/DOWNSIDE | +35.1% |
| PRIOR TP | THB28.50 |
| CHANGE IN TP | UNCHANGED |
| TP vs CONSENSUS | +17 /1% |

KEY STOCK DATA

| YE Dec (THB m) | 2021 | 2022E | 2023E | 2024E |
|----------------------|--------|--------|--------|--------|
| Revenue | 21,405 | 20,531 | 12,451 | 13,414 |
| Net profit | 6,846 | 4,656 | 1,977 | 2,272 |
| EPS (THB) | 2.75 | 1.87 | 0.79 | 0.91 |
| vs Consensus (%) | - | 51.5 | 0.9 | 10.7 |
| EBITDA | 10,248 | 7,297 | 3,888 | 4,319 |
| Core net profit | 6,846 | 4,656 | 1,977 | 2,272 |
| Core EPS (THB) | 2.75 | 1.87 | 0.79 | 0.91 |
| Chg. In EPS est. (%) | - | 27.7 | 0.0 | 0.0 |
| EPS growth (%) | 456.9 | (32.0) | (57.5) | 14.9 |
| Core P/E (x) | 7.7 | 11.3 | 26.6 | 23.2 |
| Dividend yield (%) | 1.6 | 5.7 | 4.4 | 1.9 |
| EV/EBITDA (x) | 5.4 | 7.2 | 13.6 | 11.8 |
| Price/book (x) | 4.1 | 3.6 | 3.7 | 3.4 |
| Net debt/Equity (%) | 12.5 | (8.6) | (10.1) | (20.6) |
| ROE (%) | 68.9 | 33.7 | 13.7 | 15.2 |



| Share price performance | 1 Month | 3 Month | 12 Month |
|--------------------------------|---------|-----------|------------|
| Absolute (%) | 3.4 | 12.8 | 16.6 |
| Relative to country (%) | 6.5 | 13.9 | 11.7 |
| Mkt cap (USD m) | | | 1,524 |
| 3m avg. daily turnover (USD m) | | | 14.0 |
| Free float (%) | | | 44 |
| Major shareholder | Chaleri | m Harnpha | nich (33%) |
| 12m high/low (THB) | | 2 | 6.75/17.20 |
| Issued shares (m) | | | 2,493.75 |

Sources: Bloomberg consensus; FSSIA estimates



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Investment thesis

BCH is the leading service provider under the Social Security Office (SSO) scheme with a 5% market share. It will likely be the hospital that benefits the most from Covid-19 services, including screening services and treatment services for Covid patients.

After Covid-19 subsides, the World Medical Hospital (WMC) should continue to capture the rising demand from medical tourists. Currently, 50% of WMC's revenue is derived from international patients, especially Middle Eastern patients. The recovery of that patient segment should start in 2022.

BCH opened three new hospitals in 2020-21. We see Covid-19 as the driver for its new hospitals to turn around earlier than expected due to the influx of Covid patients, some of which could convert to regular patients in the future.

Company profile

The company operates its business as a group, providing healthcare services for both cash patients and patients under the social security scheme.

www.bangkokchainhospital.com

Principal activities (revenue, 2021)

Cash patient revenue - 84.8 %



SSO patient revenue - 15.2 %

Source: Bangkok Chain Hospital

Major shareholders

- Chalerm Harnphanich 32.6 %
- Thai NVDR 13.4 %
- Somporn Harnphanich 7.2 %
- Thailand Social Security Office -
- Others 40.8 %



Source: Bangkok Chain Hospital

Catalysts

Key growth drivers include 1) more SSO registered members; 2) rising demand from medical tourists; and 3) an improving EBITDA margin led by new hospitals.

Risks to our call

Downside risks to our DCF-based target price include 1) a slowdown in international patients due to economic concerns, political protests or floods; 2) regulatory risks from drug prices and medical bill controls; and 3) SSO provision expenses following a limited SSO budget.

Event calendar

| Date | Event |
|----------|---------------------------|
| May 2022 | 1Q22 results announcement |

Key assumptions

| | 2022E | 2023E | 2024E |
|------------------------------|-------|-------|-------|
| | (%) | (%) | (%) |
| SSO volume growth | 16 | 7 | 3 |
| SSO revenue / patient growth | 2 | 2 | 2 |
| OPD volume growth | 7 | (49) | 3 |
| OPD revenue / patient growth | (8) | 33 | 3 |
| IPD volume growth | (14) | (63) | 4 |
| IPD revenue / patient growth | 2 | 8 | 8 |

Source: FSSIA estimates

Earnings sensitivity

- For every 1% increase in patient volume, we project 2023 earnings would rise by 2%, and vice versa, all else being equal.
- For every 1% increase in EBITDA margin, we project 2023 earnings would rise by 5%, and vice versa, all else being equal.

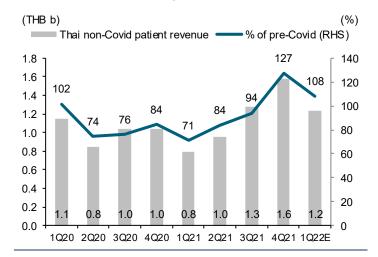
Source: FSSIA estimates

Exhibit 1: 1Q22 results preview

| | 1Q21 | 2Q21 | 3Q21 | 4Q21 | 1Q22E | Cha | nge | 2021 | 2022E | Chang |
|----------------------------------|---------|---------|---------|---------|---------|---------|---------|----------|----------|--------|
| | (THB m) | (q-q %) | (y-y %) | (THB m) | (THB m) | (y-y % |
| Sales | 2,316 | 4,313 | 7,959 | 6,816 | 7,195 | 6 | 211 | 21,405 | 20,531 | (4 |
| COGS (incl. depreciation) | (1,619) | (2,318) | (3,689) | (2,935) | (3,813) | 30 | 136 | (10,561) | (12,327) | 1 |
| Gross profit | 698 | 1,995 | 4,271 | 3,881 | 3,382 | (13) | 385 | 10,844 | 8,205 | (24 |
| SG&A | (291) | (401) | (367) | (411) | (420) | 2 | 44 | (1,469) | (1,889) | 2 |
| Operating profit | 407 | 1,594 | 3,904 | 3,470 | 2,962 | (15) | 628 | 9,374 | 6,316 | (33 |
| Net other income | 68 | 18 | 19 | 24 | 30 | 27 | (56) | 129 | 153 | 1 |
| Interest expense | (28) | (35) | (40) | (48) | (40) | (17) | 45 | (151) | (124) | (18 |
| Pretax profit | 447 | 1,577 | 3,882 | 3,445 | 2,952 | (14) | 561 | 9,352 | 6,345 | (32 |
| Income tax | (84) | (312) | (772) | (679) | (590) | (13) | 603 | (1,846) | (1,269) | (31 |
| Associates | 1 | 1 | 0 | 1 | 1 | 47 | 42 | 2 | 0 | n/ |
| Minority interest | (40) | (121) | (215) | (286) | (250) | (13) | 528 | (661) | (420) | (37 |
| Core profit | 324 | 1,146 | 2,896 | 2,480 | 2,112 | (15) | 552 | 6,846 | 4,656 | (32 |
| Extraordinaries, GW & FX | 0 | 0 | 0 | 0 | 0 | | | | | |
| Reported net profit | 324 | 1,146 | 2,896 | 2,480 | 2,112 | (15) | 552 | 6,846 | 4,656 | (32 |
| Outstanding shares (m) | 2,494 | 2,494 | 2,494 | 2,494 | 2,494 | 0 | 0 | 2,494 | 2,494 | |
| Core EPS (THB) | 0.13 | 0.46 | 1.16 | 0.99 | 0.85 | (15) | 552 | 2.75 | 1.87 | (32 |
| EPS (THB) | 0.13 | 0.46 | 1.16 | 0.99 | 0.85 | (15) | 552 | 2.75 | 1.87 | (32 |
| COGS (excl. depreciation) | 1,402 | 2,113 | 3,468 | 2,703 | 3,573 | 32 | 155 | 9,687 | 11,346 | 1 |
| Depreciation | 217 | 205 | 220 | 232 | 240 | 3 | 11 | 874 | 981 | 1 |
| EBITDA | 691 | 1,817 | 4,143 | 3,725 | 3,232 | (13) | 368 | 10,377 | 7,450 | (28 |
| Key ratios | (%) | (%) | (%) | (%) | (%) | (ppt) | (ppt) | (%) | (%) | (pp |
| Gross margin | 30 | 46 | 54 | 57 | 47 | (10) | 17 | 51 | 40 | (11 |
| SG&A/Revenue | 13 | 9 | 5 | 6 | 6 | (0) | (7) | 7 | 9 | |
| EBITDA margin | 30 | 42 | 52 | 55 | 45 | (10) | 15 | 48 | 36 | (12 |
| Net profit margin | 14 | 27 | 36 | 36 | 29 | (7) | 15 | 32 | 23 | (9 |
| Operating stats | (y-y %) | (y-y %) | (y-y %) | (y-y %) | | | | | | |
| Cash-OPD revenue growth | 45 | 117 | 70 | 101 | | | | | | |
| Cash-OPD volume growth | 39 | 176 | 155 | 197 | | | | | | |
| Cash-OPD revenue per head growth | 4 | (21) | (33) | (32) | | | | | | |
| Cash-IPD revenue growth | (22) | 263 | 966 | 526 | | | | | | |
| Cash-IPD volume growth | (20) | 454 | 1,352 | 249 | | | | | | |
| Cash-IPD revenue per head growth | (3) | (34) | (27) | 79 | | | | | | |
| SSO revenue growth | 1 | (4) | (18) | 24 | | | | | | |
| SSO registered member ('000) | 888 | 890 | 894 | 899 | | | | | | |
| SSO registered member growth | 0 | 0 | 1 | 2 | | | | | | |
| SSO revenue per head growth | 1 | (4) | (19) | 21 | | | | | | |

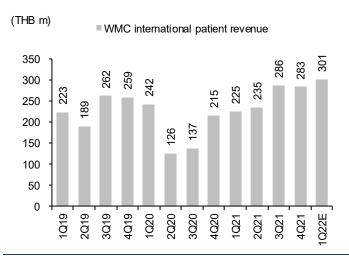
Sources: BCH; FSSIA estimates

Exhibit 2: Non-Covid Thai general patient revenue



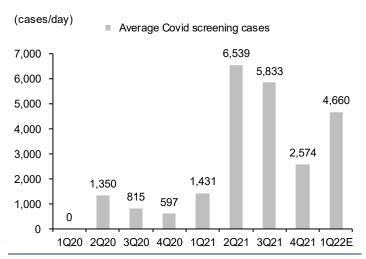
Source: BCH

Exhibit 4: WMC – international patient revenue



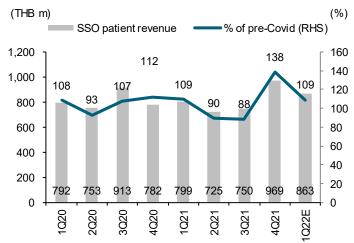
Source: BCH

Exhibit 6: Number of Covid screening cases



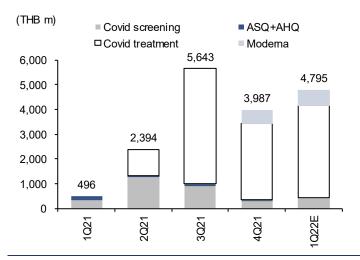
Sources: BCH; FSSIA estimates

Exhibit 3: SSO revenue



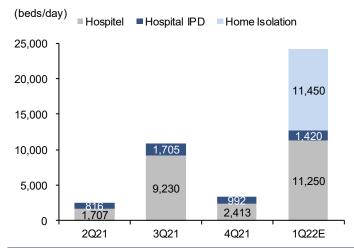
Source: BCH

Exhibit 5: Covid-related revenue



Sources: BCH; FSSIA estimates

Exhibit 7: Number of Covid patients under BCH's care



Sources: BCH; FSSIA estimates

Exhibit 8: Forecast revisions

| | | - Current | | | Previous | | | % Change | | |
|---|--------|-----------|--------|--------|----------|--------|-------|----------|-------|--|
| | 2022E | 2023E | 2024E | 2022E | 2023E | 2024E | 2022E | 2023E | 2024E | |
| SSO registered members ('000) | 1,036 | 1,108 | 1,142 | 1,036 | 1,108 | 1,142 | 0.0 | 0.0 | 0.0 | |
| SSO revenue per head (THB) | 3,705 | 3,779 | 3,855 | 3,705 | 3,779 | 3,855 | 0.0 | 0.0 | 0.0 | |
| Cash-OPD visit number per day (no.) | 7,850 | 3,967 | 4,086 | 6,600 | 3,967 | 4,086 | 18.9 | 0.0 | 0.0 | |
| Cash-OPD revenue per head (THB) | 2,100 | 2,800 | 2,884 | 2,100 | 2,800 | 2,884 | 0.0 | 0.0 | 0.0 | |
| Cash-IPD admission number per day (no.) | 450 | 165 | 171 | 355 | 165 | 171 | 26.8 | 0.0 | 0.0 | |
| Cash-IPD revenue per head (THB) | 65,000 | 70,000 | 75,385 | 65,000 | 70,000 | 75,385 | 0.0 | 0.0 | 0.0 | |
| Revenue (THB m) | 20,531 | 12,451 | 13,414 | 17,319 | 12,451 | 13,414 | 18.5 | 0.0 | 0.0 | |
| EBITDA margin (%) | 35.5 | 31.2 | 32.2 | 34.8 | 31.2 | 32.2 | 0.7 | 0.0 | 0.0 | |
| Core profit (THB m) | 4,656 | 1,977 | 2,272 | 3,645 | 1,977 | 2,273 | 27.7 | (0.0) | (0.0) | |

Note: Change of items in percentage terms are represented in ppt change. Source: FSSIA estimates

Exhibit 9: Historical P/E band



Sources: Bloomberg; FSSIA estimates

Exhibit 10: Historical P/BV band



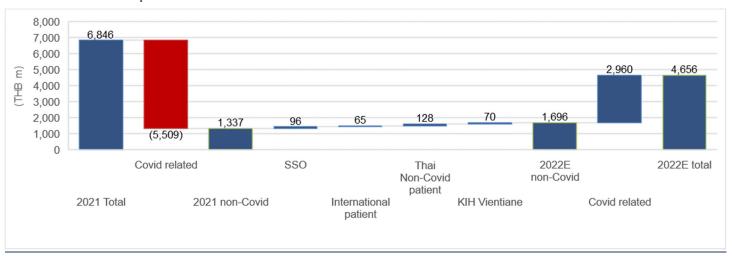
Sources: Bloomberg; FSSIA estimates

Exhibit 11: Peer comparisons as of 3 May-22

| Company | BBG | Rec | S | Share price | | Market | PI | E | R | DE | PE | 3V | - EV/ EE | BITDA - |
|-----------------------------|-----------|------|---------|-------------|--------|---------|------|------|------|------|------|------|----------|---------|
| | | | Current | Target | Upside | Сар | 22E | 23E | 22E | 23E | 22E | 23E | 22E | 23E |
| | | | (LCY) | (LCY) | (%) | (USD m) | (x) | (x) | (%) | (%) | (x) | (x) | (x) | (x) |
| Thailand | | | | | | | | | | | | | | |
| Bangkok Dusit Med Service | BDMS TB | BUY | 25.25 | 31.00 | 22.8 | 11,624 | 39.7 | 32.0 | 11.8 | 13.9 | 4.6 | 4.3 | 20.2 | 17.1 |
| Bumrungrad Hospital | вн тв | BUY | 160.00 | 190.00 | 18.8 | 3,684 | 46.6 | 30.3 | 15.7 | 23.0 | 7.3 | 6.7 | 27.0 | 18.9 |
| Bangkok Chain Hospital | BCH TB | BUY | 21.1 | 28.5 | 35.1 | 1,524 | 11.3 | 26.6 | 33.7 | 13.7 | 3.6 | 3.7 | 7.2 | 13.6 |
| Chularat Hospital | CHG TB | BUY | 3.74 | 4.70 | 25.7 | 1,192 | 13.6 | 28.3 | 37.8 | 17.7 | 4.9 | 5.1 | 9.1 | 16.8 |
| Praram 9 Hospital | PR9 TB | BUY | 13.80 | 16.50 | 19.6 | 314 | 26.5 | 22.9 | 9.3 | 10.2 | 2.4 | 2.3 | 11.5 | 10.1 |
| Thonburi Healthcare Group | THG TB | HOLD | 61.00 | 32.50 | (46.7) | 1,497 | 57.5 | 83.0 | 9.8 | 6.7 | 5.6 | 5.6 | 27.3 | 31.2 |
| Vibhavadi Medical Center | VIBHA TB | BUY | 2.48 | 3.20 | 29.0 | 975 | 32.2 | 31.1 | 8.1 | 7.3 | 2.3 | 2.2 | 28.9 | 26.1 |
| Ramkhamhaeng Hospital | RAM TB | BUY | 51.00 | 56.00 | 9.8 | 1,773 | 27.5 | 27.3 | 12.5 | 11.8 | 3.3 | 3.1 | 23.7 | 22.8 |
| Rajthanee Hospital | RJH TB | n/a | 33.50 | n/a | n/a | 291 | 15.5 | 22.8 | 33.5 | 21.8 | 6.7 | 4.9 | 10.3 | 14.8 |
| Ekachai Medical Care | EKH TB | n/a | 7.90 | n/a | n/a | 137 | 26.3 | 25.8 | 15.9 | 14.4 | 5.4 | 3.9 | 15.0 | 14.1 |
| Thailand average | | | | | | 23,012 | 29.7 | 33.0 | 18.8 | 14.0 | 4.6 | 4.2 | 18.0 | 18.6 |
| Regional | | | | | | | | | | | | | | |
| Ramsay Health Care | RHC AU | n/a | 79.00 | n/a | n/a | 12,820 | 49.7 | 30.4 | 9.0 | 14.0 | 4.4 | 4.4 | 13.5 | 11.2 |
| Ihh Healthcare Bhd | IHH SP | n/a | 2.10 | n/a | n/a | 13,346 | 35.0 | 30.8 | 6.8 | 7.3 | 2.3 | 2.3 | 15.6 | 14.4 |
| Ryman Healthcare | RYM NZ | n/a | 8.93 | n/a | n/a | 2,872 | 19.4 | 14.4 | 7.5 | 8.9 | 1.4 | 1.4 | 19.3 | 16.4 |
| Apollo Hospitals Enterprise | APHS IN | n/a | 4,305 | n/a | n/a | 8,089 | 65.8 | 52.2 | 18.7 | 18.7 | 11.0 | 11.0 | 28.3 | 24.1 |
| Kpj Healthcare Berhad | KPJ MK | n/a | 0.95 | n/a | n/a | 950 | 28.8 | 21.6 | 6.6 | 8.6 | 1.8 | 1.8 | 11.6 | 10.5 |
| Raffles Medical Group | RFMD SP | n/a | 1.20 | n/a | n/a | 1,609 | 31.6 | 29.3 | 7.5 | 7.7 | 2.3 | 2.3 | 15.4 | 14.7 |
| Mitra Keluarga Karyasehat | MIKA IJ | n/a | 2,530 | n/a | n/a | 2,490 | 34.2 | 31.0 | 19.1 | 19.6 | 6.2 | 6.2 | 20.8 | 18.7 |
| Aier Eye Hospital Group | 300015 CH | n/a | 35.92 | n/a | n/a | 29,384 | 65.5 | 50.0 | 21.9 | 23.5 | 13.9 | 13.9 | 37.9 | 29.8 |
| Regional average | | | | | | 71,561 | 41.3 | 32.4 | 12.1 | 13.5 | 5.4 | 5.4 | 20.3 | 17.5 |
| Overall average | | | | | | 94,573 | 34.8 | 32.8 | 15.8 | 13.8 | 5.0 | 4.7 | 19.0 | 18.1 |

Sources: Bloomberg; FSSIA estimates

Exhibit 12: 2022E core profit breakdown



Source: FSSIA estimates

Exhibit 13: 2022 key earnings forecast assumptions

| Key growth items | Assumptions |
|-------------------------|--|
| SSO | Expect SSO registered members to increase by 16% (vs management's guidance of 24%) |
| International patients | Expect international patient revenue to grow by 26% with an NPM of 25-30% |
| Non-Covid Thai patients | Expect non-Covid Thai patient revenue in 2022 to grow by 15-20% with an NPM of 20% |
| KIH Vientiane | Expect KIH Vientiane's revenue to grow from THB150m in 2021 (134 days of operation) to THB500m in 2022 with an NPM of 25% |
| Covid-related services | Expect Covid-related revenue of THB10.1b in 2022, accounting for 81% of Covid-related revenue in 2021 with an NPM of 35-40% (vs 55% NPM estimated in 2021) |

Source: FSSIA estimates

Financial Statements

Bangkok Chain Hospital

| Revenue Cost of goods sold Gross profit Other operating income Operating costs Operating EBITDA Depreciation Goodwill amortisation Operating EBIT Net financing costs Associates Recurring non-operating income Non-recurring items Profit before tax Tax Profit after tax Minority interests Preferred dividends Other items Reported net profit Non-recurring items & goodwill (net) Recurring net profit Per share (THB) Recurring EPS PS Diluted shares (used to calculate per share data) Growth Revenue (%) | 8,928 (5,193) 3,735 - (1,213) 2,523 (782) - 1,741 (125) 3 89 0 1,705 (313) 1,392 (163) - 1,229 0 1,229 | 21,405 (9,687) 11,717 - (1,469) 10,248 (874) - 9,374 (147) 2 127 0 9,354 (1,846) 7,507 (661) - - | 20,531 (11,346) 9,186 - (1,889) 7,297 (981) - 6,316 (102) 0 131 0 6,345 (1,269) 5,076 (420) | 12,451 (7,317) 5,133 - (1,245) 3,888 (1,018) - 2,870 (64) 2 137 0 2,943 (588) 2,355 (378) | 13,414 (7,820) 5,594 - (1,274) 4,319 (1,056) - 3,263 (48) 2 143 0 3,359 (671) 2,688 |
|--|---|--|--|---|--|
| Gross profit Other operating income Operating EBITDA Depreciation Goodwill amortisation Operating EBIT Net financing costs Associates Recurring non-operating income Non-recurring items Profit before tax Tax Profit after tax Minority interests Preferred dividends Other items Recurring items & goodwill (net) Recurring net profit Per share (THB) Recurring EPS Diluted shares (used to calculate per share data) Growth | 3,735 - (1,213) 2,523 (782) - 1,741 (125) 3 89 0 1,705 (313) 1,392 (163) - 1,229 0 | 11,717 - (1,469) 10,248 (874) - 9,374 (147) 2 127 0 9,354 (1,846) 7,507 (661) | 9,186 - (1,889) 7,297 (981) - 6,316 (102) 0 131 0 6,345 (1,269) 5,076 | 5,133 - (1,245) 3,888 (1,018) - 2,870 (64) 2 137 0 2,943 (588) 2,355 | 5,594 - (1,274) 4,319 (1,056) - 3,263 (48) 2 143 0 3,359 (671) |
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| Operating costs Operating EBITDA Depreciation Coodwill amortisation Operating EBIT Det financing costs Associates Recurring non-operating income Recurring items Profit before tax Frofit after tax Alinority interests Preferred dividends Other items Reported net profit Recurring items & goodwill (net) Recurring EPS * Reported EPS DPS Diluted shares (used to calculate per share data) Frofit operating EBIT Reported Incompare Incompare Reported Incompare Reported Incompare Reported Incompare Reported EPS Reported EPS Reported Shares (used to calculate per share data) Reported Incompare Reported Incompare Reported EPS Reported EPS Reported Shares (used to calculate per share data) | 2,523 (782) - 1,741 (125) 3 89 0 1,705 (313) 1,392 (163) - - 1,229 0 | 10,248 (874) - 9,374 (147) 2 127 0 9,354 (1,846) 7,507 (661) | 7,297 (981) - 6,316 (102) 0 131 0 6,345 (1,269) 5,076 | 3,888 (1,018) - 2,870 (64) 2 137 0 2,943 (588) 2,355 | 4,319 (1,056) - 3,263 (48) 2 143 0 3,359 (671) |
| Operating EBITDA Depreciation D | 2,523 (782) - 1,741 (125) 3 89 0 1,705 (313) 1,392 (163) - - 1,229 0 | 10,248 (874) - 9,374 (147) 2 127 0 9,354 (1,846) 7,507 (661) | 7,297 (981) - 6,316 (102) 0 131 0 6,345 (1,269) 5,076 | 3,888 (1,018) - 2,870 (64) 2 137 0 2,943 (588) 2,355 | 4,319 (1,056) 3,263 (48) 2 143 0 3,359 (671) |
| Depreciation Goodwill amortisation Departing EBIT Let financing costs Associates Recurring non-operating income John-recurring items Profit before tax Tax Profit after tax Alinority interests Preferred dividends Dither items Reported net profit John-recurring items & goodwill (net) Recurring net profit Per share (THB) Recurring EPS * Reported EPS DPS Diluted shares (used to calculate per share data) Growth | (782) - 1,741 (125) 3 89 0 1,705 (313) 1,392 (163) - 1,229 0 | (874) - 9,374 (147) 2 127 0 9,354 (1,846) 7,507 (661) - | (981) - 6,316 (102) 0 131 0 6,345 (1,269) 5,076 | (1,018) - 2,870 (64) 2 137 0 2,943 (588) 2,355 | (1,056) 3,263 (48) 2 143 0 3,359 (671) |
| Goodwill amortisation Operating EBIT Net financing costs Associates Recurring non-operating income Non-recurring items Profit before tax Tax Profit after tax Alinority interests Preferred dividends Other items Reported net profit Non-recurring items & goodwill (net) Recurring net profit Per share (THB) Recurring EPS * Reported EPS OPS Diluted shares (used to calculate per share data) Growth | 1,741 (125) 3 89 0 1,705 (313) 1,392 (163) | 9,374 (147) 2 127 0 9,354 (1,846) 7,507 (661) | 6,316 (102) 0 131 0 6,345 (1,269) 5,076 | 2,870 (64) 2 137 0 2,943 (588) 2,355 | 3,263 (48) 2 143 0 3,359 (671) |
| Operating EBIT Net financing costs Associates Recurring non-operating income Non-recurring items Profit before tax Tax Profit after tax Alinority interests Preferred dividends Other items Reported net profit Non-recurring items & goodwill (net) Recurring net profit Per share (THB) Recurring EPS * Reported EPS OPS Diluted shares (used to calculate per share data) Frowth | (125) 3 89 0 1,705 (313) 1,392 (163) - 1,229 0 | (147) 2 127 0 9,354 (1,846) 7,507 (661) | (102) 0 131 0 6,345 (1,269) 5,076 | (64) 2 137 0 2,943 (588) 2,355 | (48) 2 143 0 3,359 (671) |
| Associates Recurring non-operating income Non-recurring items Profit before tax Tax Profit after tax Minority interests Preferred dividends Other items Reported net profit Non-recurring items & goodwill (net) Recurring net profit Per share (THB) Recurring EPS * Reported EPS DPS Diluted shares (used to calculate per share data) Growth | (125) 3 89 0 1,705 (313) 1,392 (163) - 1,229 0 | (147) 2 127 0 9,354 (1,846) 7,507 (661) | (102) 0 131 0 6,345 (1,269) 5,076 | (64) 2 137 0 2,943 (588) 2,355 | (48) 2 143 0 3,359 (671) |
| Associates Recurring non-operating income Non-recurring items Profit before tax Tax Profit after tax Minority interests Preferred dividends Other items Reported net profit Non-recurring items & goodwill (net) Recurring net profit Per share (THB) Recurring EPS * Reported EPS OPS Diluted shares (used to calculate per share data) Growth | 3 89 0 1,705 (313) 1,392 (163) - - 1,229 | 2 127 0 9,354 (1,846) 7,507 (661) | 0 131 0 6,345 (1,269) 5,076 | 2 137 0 2,943 (588) 2,355 | 2 143 0 3,359 (671) |
| Recurring non-operating income Non-recurring items Profit before tax Fax Profit after tax Minority interests Preferred dividends Other items Reported net profit Non-recurring items & goodwill (net) Recurring net profit Per share (THB) Recurring EPS * Reported EPS OPS Diluted shares (used to calculate per share data) Growth | 89 0 1,705 (313) 1,392 (163) - - 1,229 0 | 127 0 9,354 (1,846) 7,507 (661) | 131 0 6,345 (1,269) 5,076 | 137 0 2,943 (588) 2,355 | 143 0 3,359 (671) |
| Profit before tax Fax Profit after tax Winority interests Preferred dividends Other items Reported net profit Non-recurring items & goodwill (net) Recurring net profit Per share (THB) Recurring EPS * Reported EPS OPS Diluted shares (used to calculate per share data) Growth | 0 1,705 (313) 1,392 (163) - - 1,229 0 | 0 9,354 (1,846) 7,507 (661) | 0 6,345 (1,269) 5,076 | 0 2,943 (588) 2,355 | 3 ,359 (671) |
| Profit before tax Fax Profit after tax Minority interests Preferred dividends Other items Reported net profit Non-recurring items & goodwill (net) Recurring net profit Per share (THB) Recurring EPS * Reported EPS DPS Diluted shares (used to calculate per share data) Growth | 1,705 (313) 1,392 (163) - - 1,229 0 | 9,354 (1,846) 7,507 (661) | 6,345 (1,269) 5,076 | 2,943 (588) 2,355 | 3,359 (671) |
| Fax Profit after tax Minority interests Preferred dividends Other items Reported net profit Non-recurring items & goodwill (net) Recurring net profit Per share (THB) Recurring EPS * Reported EPS OPS Diluted shares (used to calculate per share data) Growth | (313) 1,392 (163) - 1,229 0 | (1,846) 7,507 (661) | (1,269) 5,076 | (588) 2,355 | (671) |
| Profit after tax Ininority interests Preferred dividends Other items Reported net profit Non-recurring items & goodwill (net) Recurring net profit Per share (THB) Recurring EPS * Reported EPS OPS Oilluted shares (used to calculate per share data) Growth | 1,392 (163) - - 1,229 0 | 7,507 (661) | 5,076 | 2,355 | |
| Alinority interests Preferred dividends Other items Reported net profit Non-recurring items & goodwill (net) Recurring net profit Per share (THB) Recurring EPS * Reported EPS OPS Diluted shares (used to calculate per share data) Growth | (163) - - 1,229 0 | (661) - - | | | 2,688 |
| Preferred dividends Other items Reported net profit Non-recurring items & goodwill (net) Recurring net profit Per share (THB) Recurring EPS * Reported EPS OPS Diluted shares (used to calculate per share data) Growth | 1,229 0 | - | (420) | (3/8) | (440) |
| Other items Reported net profit Non-recurring items & goodwill (net) Recurring net profit Per share (THB) Recurring EPS * Reported EPS DPS Diluted shares (used to calculate per share data) Growth | 0 | - - - | - | (5.5) | (416) |
| Reported net profit Non-recurring items & goodwill (net) Recurring net profit Per share (THB) Recurring EPS * Reported EPS DPS Diluted shares (used to calculate per share data) Growth | 0 | - 8 9 / 6 | | - | - |
| Non-recurring items & goodwill (net) Recurring net profit Per share (THB) Recurring EPS * Reported EPS DPS Diluted shares (used to calculate per share data) Growth | 0 | | 4,656 | 1,977 | 2,272 |
| Recurring net profit Per share (THB) Recurring EPS * Reported EPS DPS Diluted shares (used to calculate per share data) Growth | | 0,040 | 0 | 0 | 2,2,2 |
| Recurring EPS * Reported EPS DPS Diluted shares (used to calculate per share data) Growth | | 6,846 | 4,656 | 1,977 | 2,272 |
| Reported EPS DPS Diluted shares (used to calculate per share data) Growth | | | | | |
| OPS Diluted shares (used to calculate per share data) Growth | 0.49 | 2.75 | 1.87 | 0.79 | 0.91 |
| Diluted shares (used to calculate per share data) Growth | 0.49 | 2.75 | 1.87 | 0.79 | 0.91 |
| Growth | 0.23 | 0.33 | 1.20 | 0.93 | 0.40 |
| | 2,494 | 2,494 | 2,494 | 2,494 | 2,494 |
| Revenue (%) | | | | | |
| | 0.5 | 139.8 | (4.1) | (39.4) | 7.7 |
| Operating EBITDA (%) | 10.7 | 306.3 | (28.8) | (46.7) | 11.1 |
| Operating EBIT (%) | 7.8 | 438.6 | (32.6) | (54.6) | 13.7 |
| Recurring EPS (%) | 7.0 | 456.9 | (32.0) | (57.5) | 14.9 |
| Reported EPS (%) | 8.3 | 456.9 | (32.0) | (57.5) | 14.9 |
| Operating performance | | | | | |
| Gross margin inc. depreciation (%) | 33.1 | 50.7 | 40.0 | 33.1 | 33.8 |
| Gross margin of key business (%) | 33.1 | 50.7 | 40.0 | 33.1 | 33.8 |
| Operating EBITDA margin (%) | 28.3 | 47.9 | 35.5 | 31.2 | 32.2 |
| Operating EBIT margin (%) | 19.5 | 43.8 | 30.8 | 23.1 | 24.3 |
| Net margin (%) | 13.8 | 32.0 | 22.7 | 15.9 | 16.9 |
| Effective tax rate (%) | 18.4 | 19.7 | 20.0 | 20.0 | 20.0 |
| Dividend payout on recurring profit (%) | 46.7 | 12.0 | 64.3 | 117.8 | 43.5 |
| nterest cover (X) | 14.6 | 64.5 | 63.5 | 46.8 | 71.7 |
| nventory days | 16.9 | 12.9 | 15.3 | 21.0 | 15.9 |
| Debtor days | 67.5 | 42.9 | 63.1 | 104.0 | 96.5 |
| Creditor days | 52.7 | 40.3 | 47.4 | 65.2 | 49.5 |
| Operating ROIC (%) | 11.4 | 51.4 | 33.7 | 16.2 | 19.0 |
| ROIC (%) | 11.5 | 50.1 | 33.0 | 16.3 | 19.0 |
| ROE (%) | 18.7 | 68.9 | 33.7 | 13.7 | 15.2 |
| ROA (%) Pre-exceptional, pre-goodwill and fully diluted | 9.8 | 35.5 | 20.3 | 10.5 | 12.6 |
| 7 77 3 | | | | | |
| Revenue by Division (THB m) | 2020 | 2021 | 2022E | 2023E | 2024E |
| Cash patient revenue | 5,688 | 18,161 | 16,693 | 8,261 | 9,013 4,401 |
| SSO patient revenue NHSO patient revenue | 3,240 | 3,244 | 3,838 | 4,189 | |

Sources: Bangkok Chain Hospital; FSSIA estimates

Financial Statements

Bangkok Chain Hospital

| Cash Flow (THB m) Year Ending Dec | 2020 | 2021 | 2022E | 2023E | 2024E |
|--|--------------------|----------|----------|----------|----------|
| Recurring net profit | 1,229 | 6,846 | 4,656 | 1,977 | 2,272 |
| Depreciation | 782 | 874 | 981 | 1,018 | 1,056 |
| Associates & minorities | - | - | - | - | |
| Other non-cash items | 94 | 660 | 418 | 378 | 416 |
| Change in working capital | (593) | (2,204) | 1,350 | (9) | 108 |
| Cash flow from operations | 1,512 | 6,175 | 7,405 | 3,363 | 3,852 |
| Capex - maintenance | (2,546) | (678) | (1,024) | (623) | (671) |
| Capex - new investment Net acquisitions & disposals | 5 | (1) | 0 | 0 | |
| Other investments (net) | - | (1) | - | - | |
| Cash flow from investing | (2,541) | (679) | (1,024) | (623) | (671) |
| Dividends paid | (574) | (821) | (2,992) | (2,328) | (988) |
| Equity finance | 0 | 0 | 0 | 0 | (000) |
| Debt finance | 1,837 | (274) | (3,000) | (800) | (800) |
| Other financing cash flows | (168) | (90) | (210) | (189) | (208 |
| Cash flow from financing | 1,096 | (1,186) | (6,202) | (3,317) | (1,996 |
| Non-recurring cash flows | · - | - | - | - | • • |
| Other adjustments | 0 | 0 | 0 | 0 | (|
| Net other adjustments | 0 | 0 | 0 | 0 | C |
| Movement in cash | 67 | 4,310 | 178 | (576) | 1,18 |
| Free cash flow to firm (FCFF) | (896.48) | 5,647.32 | 6,504.10 | 2,828.35 | 3,249.05 |
| Free cash flow to equity (FCFE) | 640.69 | 5,131.91 | 3,170.23 | 1,751.97 | 2,172.97 |
| Per share (THB) | | | | | |
| FCFF per share | (0.36) | 2.26 | 2.61 | 1.13 | 1.30 |
| FCFE per share | 0.26 | 2.06 | 1.27 | 0.70 | 0.87 |
| Recurring cash flow per share | 0.84 | 3.36 | 2.43 | 1.35 | 1.50 |
| Balance Sheet (THB m) Year Ending Dec | 2020 | 2021 | 2022E | 2023E | 2024E |
| | | | | | |
| Tangible fixed assets (gross) | 18,773 | 19,417 | 20,444 | 21,066 | 21,737 |
| Less: Accumulated depreciation | (6,369) | (7,175) | (8,156) | (9,174) | (10,230) |
| Tangible fixed assets (net) | 12,404 | 12,243 | 12,288 | 11,892 | 11,507 |
| ntangible fixed assets (net) | 522 | 540 | 540 | 540 | 540 |
| ong-term financial assets. nvest. in associates & subsidiaries | 33 | 34 | 34 | 34 | 34 |
| Cash & equivalents | 946 | 5,256 | 5,434 | 4,858 | 6,043 |
| A/C receivable | 1,487 | 3,547 | 3,547 | 3,547 | 3,547 |
| nventories | 250 | 437 | 511 | 330 | 353 |
| Other current assets | 856 | 4,302 | 1,969 | 56 | 60 |
| Current assets | 3,538 | 13,541 | 11,461 | 8,790 | 10,002 |
| Other assets | 30 | 26 | 26 | 26 | 26 |
| Total assets | 16,527 | 26,384 | 24,349 | 21,283 | 22,109 |
| Common equity | 6,885 | 12,980 | 14,643 | 14,292 | 15,575 |
| Minorities etc. | 742 | 1,326 | 1,536 | 1,725 | 1,933 |
| Total shareholders' equity | 7,626 | 14,306 | 16,179 | 16,017 | 17,508 |
| Long term debt | 5,150 | 6,791 | 3,791 | 2,991 | 2,191 |
| Other long-term liabilities | 207 | 170 | 170 | 170 | 170 |
| Long-term liabilities | 5,357 | 6,961 | 3,961 | 3,161 | 2,361 |
| A/C payable | 784 | 1,358 | 1,590 | 1,025 | 1,096 |
| Short term debt | 2,165 | 250 | 250 | 250 | 250 |
| Other current liabilities | 595 | 3,510 | 2,369 | 830 | 894 |
| Current liabilities | 3,544 | 5,117 | 4,209 | 2,105 | 2,240 |
| Total liabilities and shareholders' equity | 16,527 | 26,384 | 24,349 | 21,283 | 22,109 |
| Net working capital | 1,214 | 3,418 | 2,068 | 2,077 | 1,970 |
| nvested capital | 14,203 | 16,260 | 14,956 | 14,570 | 14,077 |
| * Includes convertibles and preferred stock which is bei | ng treated as debt | | | | |
| Per share (THB) | | | | | |
| Book value per share | 2.76 | 5.20 | 5.87 | 5.73 | 6.25 |
| Tangible book value per share | 2.55 | 4.99 | 5.66 | 5.51 | 6.03 |
| Financial strength | | | | | |
| Net debt/equity (%) | 83.5 | 12.5 | (8.6) | (10.1) | (20.6 |
| Net debt/total assets (%) | 38.5 | 6.8 | (5.7) | (7.6) | (16.3 |
| Current ratio (x) | 1.0 | 2.6 | 2.7 | 4.2 | 4.5 |
| CF interest cover (x) | 6.1 | 35.9 | 32.2 | 28.3 | 46.7 |
| Valuation | 2020 | 2021 | 2022E | 2023E | 2024E |
| Recurring P/E (x) * | 42.8 | 7.7 | 11.3 | 26.6 | 23.2 |
| Recurring P/E @ target price (x) * | 57.8 | 10.4 | 15.3 | 36.0 | 31.3 |
| Reported P/E (x) | 42.8 | 7.7 | 11.3 | 26.6 | 23.2 |
| Dividend yield (%) | 1.1 | 1.6 | 5.7 | 4.4 | 1.9 |
| Price/book (x) | 7.6 | 4.1 | 3.6 | 3.7 | 3.4 |
| Price/tangible book (x) | 8.3 | 4.2 | 3.7 | 3.8 | 3. |
| EV/EBITDA (x) ** | 23.7 | 5.4 | 7.2 | 13.6 | 11. |
| EV/EBITDA @ target price (x) ** | 31.0 | 7.2 | 9.8 | 18.3 | 16. |
| C 3 1 (**) | | | | | |
| EV/invested capital (x) | 4.2 | 3.4 | 3.5 | 3.6 | 3.6 |

Sources: Bangkok Chain Hospital; FSSIA estimates

Corporate Governance report of Thai listed companies 2020

| EXCELLE | NT LEVEL | | | | | | | | | |
|---------|----------|-------------------|--------|---------|----------|--------|----------|--------------|--------|--------|
| AV | ADVANC | AF | AIRA | AKP | AKR | ALT | AMA | AMATA | AMATAV | ANAN |
| ОТ | AP | ARIP | ARROW | ASP | BAFS | BANPU | BAY | BCP | BCPG | BDMS |
| EC | BEM | BGRIM | BIZ | BKI | BLA | BOL | BPP | BRR | BTS | BWG |
| | | | | | | | | | | COMAN |
| ENTEL | CFRESH | CHEWA | CHO | CIMBT | CK | CKP | CM | CNT | COL | |
| COTTO | CPALL | CPF | CPI | CPN | CSS | DELTA | DEMCO | DRT | DTAC | DTC |
| 8VC | EA | EASTW | ECF | ECL | EGCO | EPG | ETE | FNS | FPI | FPT |
| SMART | GBX | GC | GCAP | GEL | GFPT | GGC | GPSC | GRAMMY | GUNKUL | HANA |
| HARN | HMPRO | ICC | ICHI | III | ILINK | INTUCH | IRPC | IVL | JKN | JSP |
| JWD | K | KBANK | KCE | KKP | KSL | KTB | KTC | LANNA | LH | LHFG |
| | | | | | | | | | | |
| _IT | LPN | MAKRO | MALEE | MBK | MBKET | MC | MCOT | METCO | MFEC | MINT |
| ONON | MOONG | MSC | MTC | NCH | NCL | NEP | NKI | NOBLE | NSI | NVD |
| NYT | OISHI | ORI | ОТО | PAP | PCSGH | PDJ | PG | PHOL | PLANB | PLANET |
| PLAT | PORT | PPS | PR9 | PREB | PRG | PRM | PSH | PSL | PTG | PTT |
| PTTEP | PTTGC | PYLON | Q-CON | QH | QTC | RATCH | RS | S | S&J | SAAM |
| | | | | SC | SCB | | SCCC | | SCN | |
| SABINA | SAMART | SAMTEL | SAT | | | SCC | | SCG | | SDC |
| SEAFCO | SEAOIL | SE-ED | SELIC | SENA | SIRI | SIS | SITHAI | SMK | SMPC | SNC |
| SONIC | SORKON | SPALI | SPI | SPRC | SPVI | SSSC | SST | STA | SUSCO | SUTHA |
| SVI | SYMC | SYNTEC | TACC | TASCO | TCAP | TFMAMA | THANA | THANI | THCOM | THG |
| ГНІР | THRE | THREL | TIP | TIPCO | TISCO | TK | TKT | TTB | TMILL | TNDT |
| | | TOP | | | | TSC | | | | |
| TNL | TOA | | TPBI | TQM | TRC | | TSR | TSTE | TSTH | TTA |
| TTCL | TTW | TU | TVD | TVI | TVO | TWPC | U | UAC | UBIS | UV |
| /GI | VIH | WACOAL | WAVE | WHA | WHAUP | WICE | WINNER | TRUE | | |
| /ERY GΩ | OD LEVEL | | | | | | | | | |
| S | ABM | ACE | ACG | ADB | AEC | AEONTS | AGE | AH | AHC | AIT |
| ALLA | AMANAH | AMARIN | APCO | APCS | APURE | AQUA | ASAP | ASEFA | ASIA | ASIAN |
| | | | | | | | | | | |
| ASIMAR | ASK | ASN | ATP30 | AUCT | AWC | AYUD | В | BA | BAM | BBL |
| BFIT | BGC | BJC | BJCHI | BROOK | BTW | CBG | CEN | CGH | CHARAN | CHAYO |
| CHG | CHOTI | CHOW | CI | CIG | CMC | COLOR | COM7 | CPL | CRC | CRD |
| CSC | CSP | CWT | DCC | DCON | DDD | DOD | DOHOME | EASON | EE | ERW |
| ESTAR | FE | FLOYD | FN | FORTH | FSS | FTE | FVC | GENCO | GJS | GL |
| | | GLOCON | | | GYT | HPT | | | IFS | ILM |
| GLAND | GLOBAL | | GPI | GULF | | | HTC | ICN | | |
| MH | INET | INSURE | IRC | IRCP | IT | ITD | ITEL | J | JAS | JCK |
| ICKH | JMART | JMT | KBS | KCAR | KGI | KIAT | KOOL | KTIS | KWC | KWM |
| _&E | LALIN | LDC | LHK | LOXLEY | LPH | LRH | LST | M | MACO | MAJOR |
| MBAX | MEGA | META | MFC | MGT | MILL | MITSIB | MK | MODERN | MTI | MVP |
| | | | | | | | OSP | | PB | |
| NETBAY | NEX | NINE | NTV | NWR | OCC | OGC | | PATO | | PDG |
| PDI | PICO | PIMO | PJW | PL | PM | PPP | PRIN | PRINC | PSTC | PT |
| QLT | RCL | RICHY | RML | RPC | RWI | S11 | SALEE | SAMCO | SANKO | SAPPE |
| SAWAD | SCI | SCP | SE | SEG | SFP | SGF | SHR | SIAM | SINGER | SKE |
| SKR | SKY | SMIT | SMT | SNP | SPA | SPC | SPCG | SR | SRICHA | SSC |
| | | | | | | | | | | |
| SSF | STANLY | STI | STPI | SUC | SUN | SYNEX | T | TAE | TAKUNI | TBSP |
| CC | TCMC | TEAM | TEAMG | TFG | TIGER | TITLE | TKN | TKS | TM | TMC |
| ΓMD | TMI | TMT | TNITY | TNP | TNR | TOG | TPA | TPAC | TPCORP | TPOLY |
| ΓPS | TRITN | TRT | TRU | TSE | TVT | TWP | UEC | UMI | UOBKH | UP |
| JPF | UPOIC | UT | UTP | UWC | VL VL | VNT | VPO | WIIK | WP | XO |
| 'UASA | ZEN | ZIGA | ZMICO | 30 | •- | **** | ••• | ****** | *** | Λ. |
| | | | | | | | | | | |
| OOD LE | | ABICO | AJ | ALL | ALUCON | AMC | APP | ARIN | AS | AU |
| UP | A | | | | | | | | | |
| 352 | BC | BCH | BEAUTY | BGT | BH | BIG | BKD | BLAND | BM | BR |
| BROCK | BSBM | BSM | BTNC | CAZ | CCP | CGD | CITY | CMAN | CMO | CMR |
| PT | CPW | CRANE | CSR | D | EKH | EP | ESSO | FMT | GIFT | GREEN |
| SSC | GTB | HTECH | HUMAN | IHL | INOX | INSET | IP | JTS | JUBILE | KASET |
| CM | KKC | KUMWEL | KUN | KWG | KYE | LEE | MATCH | MATI | M-CHAI | MCS |
| | | | | | | | | | | |
| /IDX | MJD | MM | MORE | NC | NDR | NER | NFC | NNCL | NPK | NUSA |
| DCEAN | PAF | PF | PK | PLE | PMTA | POST | PPM | PRAKIT | PRECHA | PRIME |
| PROUD | PTL | RBF | RCI | RJH | ROJNA | RP | RPH | RSP | SF | SFLEX |
| SGP | SISB | SKN | SLP | SMART | SOLAR | SPG | SQ | SSP | STARK | STC |
| SUPER | SVOA | TC | TCCC | THMUI | TIW | TNH | TOPP | TPCH | TPIPP | TPLAS |
| TI | TYCN | UKEM | UMS | VCOM | VRANDA | WIN | WORK | WPH | IFIFF | IFLAS |
| | . 1014 | Description | 5,,,,, | * OOM | VIVAINDA | ****** | 77.01(1) | Score F | Range | |
| | | Excellent | | | | | | 90-1 | = | |
| | | | | | | | | | | |
| | | Vary Caad | | | | | | | | |
| | | Very Good Good | | | | | | 80-8 70-7 | | |

The disclosure of the survey results of the Thai Institute of Directors Association ('IOD") regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of a company listed on the Stock Exchange of Thailand and the Market for Alternative Investment disclosed to the public and able to be accessed by a general public investor. The result, therefore, is from the perspective of a third party. It is not an evaluation of operation and is not based on inside information.

The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey results may be changed after that date. FSS International Investment Advisory Company Limited does not confirm nor certify the accuracy of such survey results.

* CGR scoring should be considered with news regarding wrong doing of the company or director or executive of the company such unfair practice on securities trading, fraud,

Source: Thai Institute of Directors Association (IOD); FSSIA's compilation

and corruption SEC imposed a civil sanction against insider trading of director and executive; ** delisted

Anti-corruption Progress Indicator 2020

| CERTIFIED | | | | | | | | | | |
|-----------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| 2S | ADVANC | Al | AIE | AIRA | AKP | AMA | AMANAH | AP | AQUA | ARROW |
| ASK | ASP | AYUD | В | BAFS | BANPU | BAY | BBL | BCH | BCP | BCPG |
| BGC | BGRIM | BJCHI | BKI | BLA | BPP | BROOK | BRR | BSBM | BTS | BWG |
| CEN | CENTEL | CFRESH | CGH | CHEWA | CHOTI | CHOW | CIG | CIMBT | СМ | CMC |
| COL | COM7 | CPALL | CPF | CPI | CPN | CSC | DCC | DELTA | DEMCO | DIMET |
| DRT | DTAC | DTC | EASTW | ECL | EGCO | FE | FNS | FPI | FPT | FSS |
| FTE | GBX | GC | GCAP | GEL | GFPT | GGC | GJS | GPSC | GSTEEL | GUNKUI |
| HANA | HARN | HMPRO | HTC | ICC | ICHI | IFS | INET | INSURE | INTUCH | IRPC |
| ITEL | IVL | K | KASET | KBANK | KBS | KCAR | KCE | KGI | KKP | KSL |
| KTB | KTC | KWC | L&E | LANNA | LHFG | LHK | LPN | LRH | M | MAKRO |
| MALEE | MBAX | MBK | MBKET | MC | MCOT | MFC | MFEC | MINT | MONO | MOONG |
| MPG | MSC | MTC | MTI | NBC | NEP | NINE | NKI | NMG | NNCL | NSI |
| NWR | occ | OCEAN | OGC | ORI | PAP | PATO | PB | PCSGH | PDG | PDI |
| PDJ | PE | PG | PHOL | PL | PLANB | PLANET | PLAT | PM | PPP | PPPM |
| PPS | PREB | PRG | PRINC | PRM | PSH | PSL | PSTC | PT | PTG | PTT |
| PTTEP | PTTGC | PYLON | Q-CON | QH | QLT | QTC | RATCH | RML | RWI | S & J |
| SABINA | SAT | SC | SCB | SCC | SCCC | SCG | SCN | SEAOIL | SE-ED | SELIC |
| SENA | SGP | SIRI | SITHAI | SMIT | SMK | SMPC | SNC | SNP | SORKON | SPACK |
| SPC | SPI | SPRC | SRICHA | SSF | SSSC | SST | STA | SUSCO | SVI | SYNTE |
| TAE | TAKUNI | TASCO | TBSP | TCAP | TCMC | TFG | TFI | TFMAMA | THANI | THCOM |
| THIP | THRE | THREL | TIP | TIPCO | TISCO | TKT | TTB | TMD | TMILL | TMT |
| TNITY | TNL | TNP | TNR | TOG | TOP | TPA | TPCORP | TPP | TRU | TSC |
| TSTH | TTCL | TU | TVD | TVI | TVO | TWPC | U | UBIS | UEC | UKEM |
| UOBKH | UWC | VGI | VIH | VNT | WACOAL | WHA | WHAUP | WICE | WIIK | XO |
| ZEN | TRUE | | | | | | | | | |
| DECLARE | D | | | | | | | | | |
| 7UP | ABICO | AF | ALT | AMARIN | AMATA | AMATAV | ANAN | APURE | B52 | BKD |
| ВМ | BROCK | BUI | СНО | CI | сотто | DDD | EA | EFORL | EP | ERW |
| ESTAR | ETE | EVER | FSMART | GPI | ILINK | IRC | J | JKN | JMART | JMT |
| JSP | JTS | KWG | LDC | MAJOR | META | NCL | NOBLE | NOK | PK | PLE |
| ROJNA | SAAM | SAPPE | SCI | SE | SHANG | SINGER | SKR | SPALI | SSP | STANLY |
| SUPER | SYNEX | THAI | TKS | TOPP | TRITN | TTA | UPF | UV | WIN | ZIGA |

Level

Certified

This level indicates practical participation with thoroughly examination in relation to the recommended procedures from the audit committee or the SEC's certified auditor, being a certified member of Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) or already passed examination to ensure independence from external parties.

Declared This level indicates determination to participate in the Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC)

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Note: Companies participating in Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) under Thai Institute of Directors (as of June 24, 2019) are categorised into: 1) companies that have declared their intention to join CAC, and; 2) companies certified by CAC.

Source: The Securities and Exchange Commission, Thailand; * FSSIA's compilation

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ANALYST(S) CERTIFICATION

Teerapol Udomvej, CFA FSS International Investment Advisory Securities Co., Ltd

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| Company | Ticker | Price | Rating | Valuation & Risks |
|-----------------------------------|----------|------------|--------|--|
| Bangkok Chain Hospital | ВСН ТВ | THB 21.10 | BUY | Downside risks to our DCF-based target price include 1) a slowdown in international patients due to economic concerns, political protests or floods; 2) regulatory risks from drug prices and medical bill controls; and 3) SSO provision expenses following a limited SSO budget. |
| Bangkok Dusit Medical Services | BDMS TB | THB 25.25 | BUY | Downside risks to our DCF-based target price include 1) a slowdown in international patients due to economic concerns, political protests or floods; 2) regulatory risks from drug price and medical bill controls; and 3) higher-than-expected capex and opex for CoE projects. |
| Bumrungrad Hospital | ВН ТВ | THB 160.00 | BUY | Downside risks to our DCF-based target price include 1) a slowdown in international patients due to economic concerns, political protests or floods; 2) regulatory risks from drug prices and medical bill controls; and 3) higher medical fee discount promotions, leading to a weaker EBITDA margin. |
| Chularat Hospital | CHG TB | THB 3.74 | BUY | Downside risks to our DCF-based target price include 1) a slowdown in Thai patient volume due to economic concerns; 2) regulatory risks from drug price and medical bill controls; and 3) SSO provision expenses following limited budgets from the SSO. |
| Praram 9 Hospital | PR9 TB | THB 13.80 | BUY | Downside risks to our DCF-based target price include 1) weak patient volumes following the economic slowdown; 2) regulatory risks from drug price and medical bill controls; and 3) higher-than-expected expenses from its new building. |
| Thonburi Healthcare Group | THG TB | THB 61.00 | HOLD | Downside risks to our DCF-based target price include 1) weak patient volume following the economic slowdown; 2) regulatory risks from drug prices and medical bill controls; and 3) higher-than-expected expenses from new hospitals. Upside risk is big-lot sales of Jin Wellbeing County units. |
| Vibhavadi Medical Center | VIBHA TB | THB 2.48 | BUY | Downside risks to our DCF-based target price include 1) a slowdown in Thai patient volume due to economic concerns; 2) regulatory risks from drug prices and medical bill controls; and 3) SSO provision expenses following limited budgets from the SSO. |
| Ramkhamhaeng Hospital | RAM TB | THB 51.00 | BUY | Downside risks to our DCF-based target price include 1) weak patient volumes following the economic slowdown; 2) regulatory risks from drug price and medical bill controls; and 3) losses from its subsidiary companies. |

Source: FSSIA estimates

Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited

FSSIA may incorporate the recommendations and target prices of companies currently covered by FSS Research into equity research reports, denoted by an 'FSS' before the recommendation. FSS Research is part of Finansia Syrus Securities Public Company Limited, which is the parent company of FSSIA.

All share prices are as at market close on 03-May-2022 unless otherwise stated.

RECOMMENDATION STRUCTURE

Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

Industry Recommendations

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

Neutral. The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

Country (Strategy) Recommendations

Overweight (O). Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Neutral (N). Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Underweight (U). Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.