EQUITY RESEARCH - COMPANY REPORT

B.GRIMM POWER BGRIM TB

Ready to rebound by 2Q22

- We believe BGRIM is likely to see a bottom quarterly net profit of THB0.1b in 1Q22 before starting to recover significantly in 2Q22.
- BGRIM targets an increase in its capacity to 7.2GW by 2025, up from 3.25GW as of 2021.
- Maintain BUY and trim our SoTP-based TP to THB44.

1Q22 bottom ahead of a sharp net profit recovery in 2Q22 onward

We confirm our view than BGRIM is likely to see a bottom quarterly net profit of THB0.1b in 1Q22 before starting to recover significantly in 2Q22 onward, as 1) according to BGRIM, the gas price is expected to peak in 1Q22 at THB380-430/mmbtu, in line with our THB380/mmbtu assumption; and 2) BGRIM plans to add 1GW of new capacity in 2022, with 0.3GW already secured from the start-ups of 5 new small power producers (SPPs) under SPP replacement power purchase agreements (PPAs); and 3) 55MW of new demand from industrial users (IUs).

Toxic gas cost should greatly subside by 2H22-2023

With 77% of its capacity from gas-fired power plants, BGRIM is highly exposed and is currently suffering from the spiking gas price from THB230/mmbtu in 1Q21 to THB380/mmbtu in 1Q22E in Thailand as a result of the higher imports of LNG (4.5mt in 2022 vs 1.2mt in 2021) with a spot price of over USD30/mmbtu vs only USD8-12/mmbtu for the gas sources from the Gulf of Thailand, imported from Myanmar, and contract LNG (5.2mtpa). In 2023, we expect BGRIM to see a much lower gas price by up to 20-30% y-y, supported by 1) its 0.5mt of LNG imported at a 7-10% lower gas price than the pool gas price; and 2) higher efficiency of gas turbines and generators for its 7 new SPPs (5 in 2022 and 2 in 2023).

Secured capacity growth to 3.9GW by 2025 vs target of 7.2GW

BGRIM targets an increase in its capacity to 7.2GW by 2025, up from 3.25GW as of 2021. In 2022, BGRIM expects to raise its capacity by 10-15% y-y to 3.5GW, rising to 3.9GW in 2023 before reaching 7.2GW in 2025, based on its committed projects. However, to achieve its 7.2GW target by 2025, BGRIM plans to spend capex of THB140b to fund inorganic growth projects, with an equity injection of THB30b required.

Maintain BUY; TP lowered to THB44

We maintain BUY and trim our SoTP-based TP to THB44. We revise down our EPS forecasts for 2022-23 by 6-11% to reflect our higher gas price assumptions by 13-19% in 2022-24. We expect the gas price to reach THB349/mmbtu on average in 2022 before declining to THB314/mmbtu in 2024 when BGRIM starts to import LNG at a 7-10% lower price than Thailand's pool gas price.



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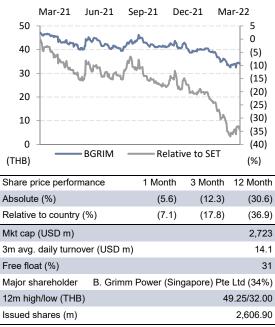
BUY

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TARGET PRICE	THB44.00
CLOSE	THB34.00
UP/DOWNSIDE	+29.4%
PRIOR TP	THB46.00
CHANGE IN TP	-4.3%
TP vs CONSENSUS	-5.9%

KEY STOCK DATA

YE Dec (THB m)	2021	2022E	2023E	2024E
Revenue	46,628	71,472	86,357	88,905
Net profit	2,276	3,663	5,675	5,958
EPS (THB)	0.87	1.41	2.18	2.29
vs Consensus (%)	-	33.5	44.9	44.9
EBITDA	12,160	16,522	21,034	22,793
Core net profit	2,440	3,663	5,675	5,958
Core EPS (THB)	0.94	1.41	2.18	2.29
Chg. In EPS est. (%)	13.4	(11.3)	(6.0)	0.0
EPS growth (%)	(6.8)	50.2	54.9	5.0
Core P/E (x)	36.3	24.2	15.6	14.9
Dividend yield (%)	0.8	1.5	2.9	2.9
EV/EBITDA (x)	13.8	10.9	9.0	8.9
Price/book (x)	3.0	2.7	2.4	2.2
Net debt/Equity (%)	166.4	162.9	149.0	139.5
ROE (%)	8.6	11.8	16.4	15.5



Sources: Bloomberg consensus; FSSIA estimates

PREPARED BY FSS INTERNATIONAL INVESTMENT ADVISORY SECURITIES CO LTD (FSSIA). ANALYST CERTIFICATION AND IMPORTANT DISCLOSURES CAN BE FOUND AT THE END OF THIS REPORT

Investment thesis

B.Grimm Power (BGRIM) is one of Thailand's small power producer (SPP) pioneers, providing a reliable source of electricity to industrial users (IUs). It has continued to expand its portfolio, with the number of its SPPs increasing from one in 1998 to 13 at end-2016 and 17 as of 1Q20; while equity capacity has risen from 85MW in 1998 to 974MW in 2016 and 1,996MW in 2019. Its solid operational efficiency and optimisation, as well as in-house development and maintenance services, have made BGRIM a reliable power supplier and generated solid returns for its shareholders.

With a superior SPP portfolio and solid capabilities in SPP development and operations, BGRIM plans to expand its capacity substantially. The company aims to increase its capacity to 7.2GW by 2025, up from 3.25GW as of 2021, and aims to increase its renewable energy and conventional power capacities via SPPs in domestic and overseas markets.

Company profile

BGRIM is a holding company investing in electricity generating businesses of Small Power plants (SPP) with major gas-fired and solar farm power assets in Thailand, Laos, and Vietnam.

www.bgrimmpower.com

Catalysts

Higher utilisation rates of power plants, rising demand for electricity in Thailand and Vietnam, and higher crude oil prices are key potential earnings growth drivers.

Risks to our call

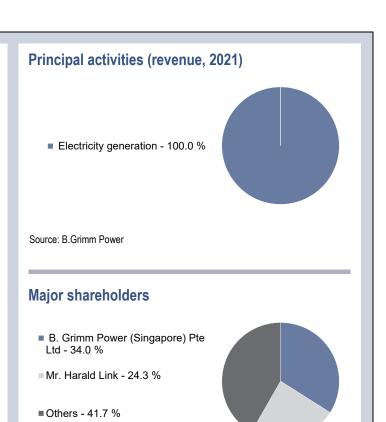
The downside risks to our SoTP-based TP include 1) lowerthan-expected demand for electricity in Thailand, 2) a lower crude price, and 3) unplanned shutdowns of its SPPs.

Event calendar

Date May 2022

1Q22 results announcement

Event



Source: B.Grimm Power

Key assumptions

	2022E	2023E	2024E
Utilisation rate (%)	92	93	94
Dispatched power (GWh)	12,778	11,504	11,510
Oil price (USD/bbl)	75	70	70
Average tariff (THB/kWh)	3.49	3.67	3.85
Gas price (THB/mmbtu)	349	332	314

Source: FSSIA estimates

Earnings sensitivity

- Ceteris paribus, for every 1% increase in gas price, we estimate 2022 earnings would decline 1.15%, and vice versa.
- Ceteris paribus, for every 1% increase in interest rate, we estimate 2022 earnings would decline 1.2%, and vice versa.

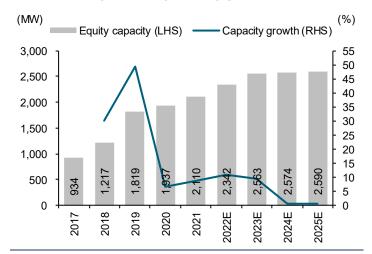
Source: FSSIA estimates



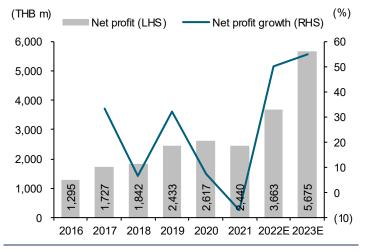
Ready to rebound by 2Q22

We confirm our view than BGRIM is likely to see a bottom quarterly net profit of THB0.1b in 1Q22 before starting to recover significantly in 2Q22 onward, as 1) according to BGRIM, the gas price is expected to peak in 1Q22 at THB380-430/mmbtu, in line with our THB380/mmbtu assumption; and 2) BGRIM plans to add 1GW of new capacity in 2022, with 0.3GW already secured from the start-ups of five new SPPs under SPP replacement PPAs; and 3) 55MW of new demand from IUs.

Exhibit 1: Equity and equity capacity growth







Sources: BGRIM: FSSIA estimates

With higher spot LNG imports by PTT (PTT TB, BUY, TP THB60) in 2022 to supplement its 5.2mt LNG import contract to compensate for the gas supply shortfall in Thailand, the average pool gas price has spiked from THB320/mmbtu in 4Q21 and is projected by PTT to shoot up further to THB380/mmbtu in 1Q22, as the price of spot LNG is high at USD30/mmbtu in 1Q22, before potentially declining to USD17/mmbtu in 2Q22, USD12/mmbtu in 3Q22, and USD9/mmbtu in 4Q22, based on our estimate.

Exhibit 3: Thailand's gas price by source after Russia's invasion of Ukraine (24 Feb 2022)

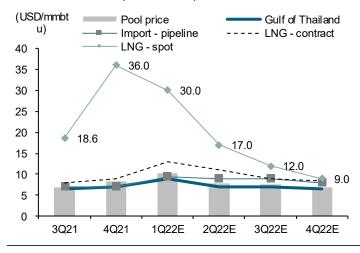
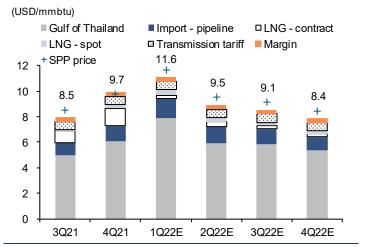


Exhibit 4: Post-Russian invasion gas price components of SPPs' final gas price



Sources: PTT; BGRIM; FSSIA estimates

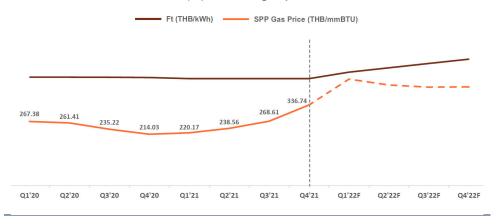
Sources: BGRIM: FSSIA estimates

Sources: PTT; BGRIM; FSSIA estimates

Toxic gas cost should greatly subside by 2H22-2023

With 77% of its capacity from gas-fired power plants, BGRIM is highly exposed and is currently suffering from the spiking gas price from THB230/mmbtu in 1Q21 to THB380/mmbtu in 1Q22E in Thailand as a result of the higher imports of LNG (4.5mt in 2022 vs 1.2mt in 2021) with a spot price of over USD30/mmbtu vs only USD8-12/mmbtu for the gas sources from the Gulf of Thailand, imported from Myanmar, and contract LNG (5.2mtpa).

Exhibit 5: Thailand's fuel tariff (Ft) and SPP gas prices



Sources: BGRIM; Energy Regulatory Commission (ERC); PTT

In 2023, we expect BGRIM to see a much lower gas price by up to 20-30% y-y, supported by 1) its 0.5mt of LNG imported at a 7-10% lower gas price than the pool gas price; and 2) higher efficiency of gas turbines and generators for its seven new SPPs (five in 2022 and two in 2023).

No net loss expected in 1Q22. In the analyst call conference post 2021 results on 4 Mar-22, CEO Mr. Harald Link stated that BGRIM is unlikely to post a net loss in 1Q22 despite the sharp rise in the gas cost to THB380-430/mmbtu projected by BGRIM. The main reason BGRIM believes it will be able to maintain profitability in 1Q22, even with the gas cost spike, is the higher efficiency of its two ageing SPPs – ABP4 and BPWHA – as the company has already changed the machinery of these two plants to enhance their efficiency and reduce gas consumption.

In addition, BGRIM has already signed a terminal use agreement with PTT Global LNG (PTTGL, not listed) to secure the capacity for its upcoming import of 0.5mt of LNG in Feb-23. BGRIM plans to sign an LNG sales and purchase agreement and pipeline capacity contract within 2022 ahead of its LNG imports in 2023 onward.

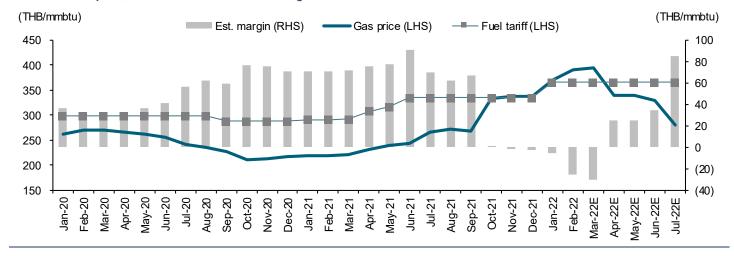


Exhibit 6: Gas price, fuel tariff, and estimated margin

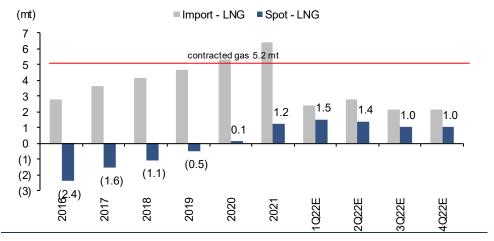
Sources: BGRIM; FSSIA estimates

Higher import volume of spot LNG is the key culprit for BGRIM's margin

squeeze. According to PTT, Thailand is expected to import 4.5mt of spot LNG in 2022, up from 1.2mt in 2021, while maintaining the maximum 5.2mt contract LNG import level. However, the global spot LNG price has risen to over USD30/mmbtu in 1Q22 due to the rising supply risk in Europe caused by Russia's invasion of Ukraine and the shutdowns of nuclear and coal-fired power plants in Europe.

In 2022, we forecast that PTT will import up to 9.8mt of LNG, equivalent to 1,372mmscfd or 7-9% of the total gas supply in 2022 at 4,450mmscfd, up from 6.4mt in 2021 and 5.3mt in 2020, based on PTT's guidance. Of the total projected 9.8mt of LNG imported, 5.2mt would come from contract LNG at a USD8-13/mmbtu price and the remainder would come from spot LNG imports at a higher price of over USD25-30/mmbtu, based on our estimate.

Exhibit 7: Thailand's LNG imports and exports



Sources: ERC; PTT; Bloomberg; FSSIA estimates

LNG futures reacted the most among all commodities. As the only major source of energy for the EU, LNG futures reacted the most to Russia's invasion of Ukraine, rising by over 10% to USD29-31/mmbtu for the near-dated futures from Mar-22 to Feb-23. Meanwhile, the Henry Hub benchmark gas price also jumped by over 10% immediately for the near-dated futures (Mar-22 to Jan-23). These reflect the tighter LNG market than crude oil and coal, in our view.

Exhibit 8: LNG Japan-Korea Market (JKM) futures

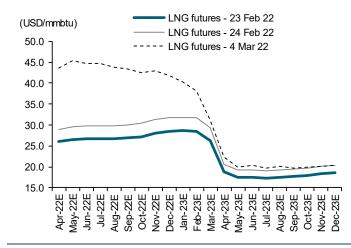
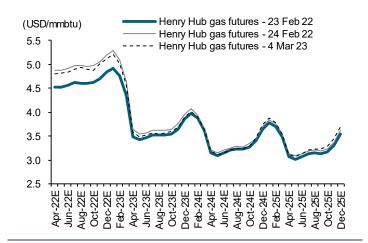


Exhibit 9: Henry Hub futures



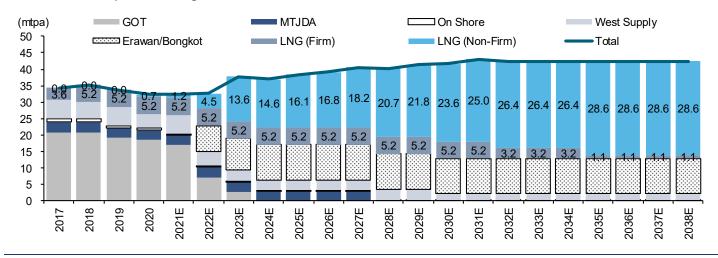
Source: Bloomberg

Source: Bloomberg



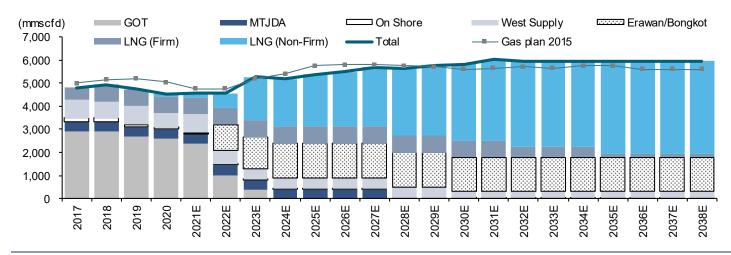
Using the government's Gas Plan 2018, we have made some estimate revisions to incorporate the higher LNG import volume in 2021-25 to compensate for the drop in gas production at Erawan (see exhibits below}. In 2022, PTT expects 2.75mt of imported spot LNG to supplement the 1.75mt spot LNG imports by private companies with shipper licenses, including Gulf Energy Development (GULF TB, BUY, TP THB60) and the Electricity Generating Authority of Thailand (EGAT) along with PTT's import of 5.2mt of contract LNG.

Exhibit 10: LNG imports to be higher in 2021-25



Sources: PTT; FSSIA estimates

Exhibit 11: Gas supply projections with revised production for Erawan and spot LNG imports



Sources: PTT; FSSIA estimates

As we project a higher impact from PTT's high-priced LNG import volume of 2.85mt, excluding the 1.75mt imported by private companies, we think the final gas prices sold to SPPs will increase by 8-12% on average in 2Q-4Q22 and rise by USD0.1/mmbtu in 1Q22, as PTT has already imported 0.6mt of spot LNG out of 0.9mt in 1Q22 at a price of USD30/mmbtu.

Exhibit 12: Thailand's pool gas price, pre and post Russian invasion

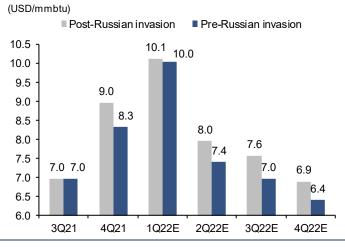
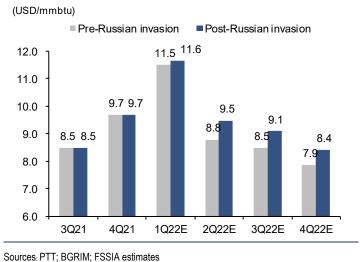


Exhibit 13: Thailand's gas price sold to SPPs, pre and post Russian invasion



Capacity growth roadmap remains sanguine

BGRIM targets an increase in its capacity to 7.2GW by 2025, up from 3.25GW as of 2021. In 2022, BGRIM expects to raise its capacity by 10-15% y-y to 3.5GW, rising to 3.9GW in 2023 before reaching 7.2GW in 2025, based on its committed projects. However, to achieve its 7.2GW target by 2025, BGRIM plans to spend capex of THB140b to fund inorganic growth projects, with an equity injection of THB30b required.

Exhibit 14: Growth projects

	Equity capacity	Growth	Growth	Project
		(MW)	(%)	
2016	974			ABP5, BOWIN
2017	988	14	1	XXHP (SNN, SGD)
2018	1,217	229	23	ABPR3-5 SPPs, WVO solar farm
2019	1,819	602	49	Solar farms in Vietnam, Nam Che, SPP1, ABP1 extension, WTE
2020	1,937	118	6	ATP, Ray solar farm
2021	2,110	173	9	BOTHONG wind farms, BPAM extension
2022E	2,342	232	11	PPTC and SSUT, Hybrid U-Tapao (15MW), BPLC1, ABP1, ABP2, SPP1 SPP replacements, Tadsakoi, Nam Khao 4
2023E	2,669	327	14	BGPAT1, BGPAT2 SPPs, Nam Khao 2, Hybrid U-Tapao (80MW + ESS 50MW)
2024E	2,669	0	-	
2025E	2,738	69	3	Nam Khao 3, Nam Khao 1, 5
Total equity capacity	2,738	1,764		
CAGR from 2016-2023		1,695	28.7	
CAGR from 2019-2023		1,452	10.1	
CAGR from 2016-2025		1,764	12.2	

Sources: BGRIM; FSSIA estimates

Note that in 2H22 into 2023, BGRIM is set to witness its highest capacity growth period, in terms of total capacity, since its inception, with a projected 559MW of new capacity to be added in only 18 months (232MW added in 2022 and 327MW in 2023). Most of the capacity growth in 2022 will come from five new SPPs with SPP replacement PPAs. Thanks to their new generators with much higher energy efficiency by over 15-20% compared to existing SPPs, we expect BGRIM to save 7-10% on its gas cost from the new power generators.



Sources: PTT; BGRIM; FSSIA estimates

Exhibit 15: Equity capacity breakdown (conventional vs renewable)

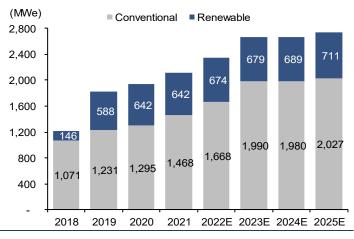
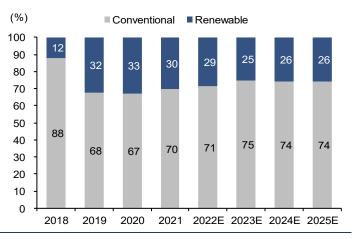


Exhibit 16: Equity capacity breakdown by conventional and renewable type



Sources: BGRIM; FSSIA estimates

Sources: BGRIM; FSSIA estimates

In 2021, BGRIM added 600MW of new capacity via SPPs and plans to add 55MW of new demand from IUs in a number of industries, mostly in autoparts, tires, industrial gas, and home appliances. Following the commencement of the commercial operation dates of its five SPPs in 2022, the sales volume proportion to EGAT should reduce from 64% in 2021 to below 60%, based on our estimate, as BGRIM intends to replace most of its electricity sales volume sold to EGAT with IUs.

Exhibit 17: SPP with SPP replacement PPAs

Project	E	isting ins	talled cap	acity	Contracted heat rate	I	New installed capacity				SPP replacement PPA
	Stake	Power	Steam	Equity capacity		Stake	Power	Steam	Equity capacity		COD
	(%)	(MW)	(tph)	(MW)	(mmBTU/kWh)	(%)	(MW)	(tph)	(MW)	(mmBTU/kWh)	
BPLC1	100	103	46	103	8,600	100	140	46	140	7,409	Jul-22E
ABP1	51	166	6	85	8,282	51	140	20	71	7,409	Sep-22E
ABP2	15	171	16	26	8,600	51	140	16	71	7,409	Sep-22E
BGPC #1	70	62	24	43.4	8,282	70	140	48	98	7,409	Dec-22E
BGPM #2	70	62	24	43.4	8,282	70	140	48	98	7,409	Dec-22E
Total	61	564	116	301	8,282	68	700	178	479	7,409	

Sources: BGRIM: FSSIA estimates

Exhibit 18: IU sales volume breakdown by industry (2021)

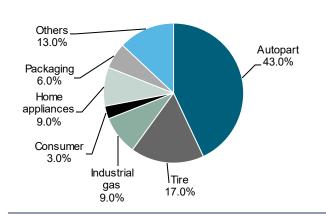
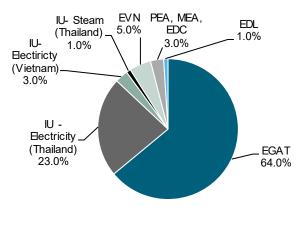


Exhibit 19: Revenue breakdown by customer (2021)



Source: BGRIM

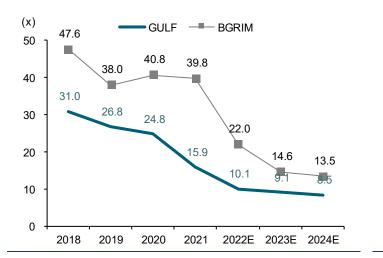
Source: BGRIM

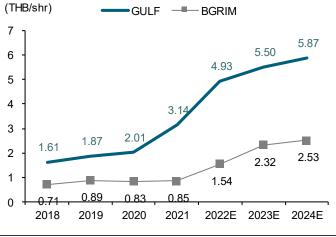
EPS and target price revisions

We maintain BUY and trim our SoTP-based TP to THB44. We revise down our EPS forecasts for 2022-23 by 6-11% to reflect our higher gas price assumptions by 13-19% in 2022-24. We expect the gas price to reach THB349/mmbtu on average in 2022 before declining to THB314/mmbtu in 2024 on the back of the supply additions from the low-cost gas supplies from Erawan (estimated 350mmscfd in 2022 to 550mmscfd in 2023 and 750mscfd in 2024) and imported LNG by private firms.

Exhibit 20: Forward P/E comparison (BGRIM vs GULF)

Exhibit 21: Forward EPS comparison (BGRIM vs GULF)





Sources: Companies; FSSIA estimates

We believe BGRIM is now highly attractive, despite the weak net profit that we project in 1Q22 due to the high gas cost, we think its net profit in 2Q22 onward will significantly rise toward THB1b a quarter by 2H23 when all of its seven new SPPs start their operations.

Exhibit 22: Changes in EPS forecasts and assumptions

		Current			Previous			- Change	
	2022E	2023E	2024E	2022E	2023E	2024E	2022E	2023E	2024E
	(THB m)	(THB m)	(%)	(%)	(%)				
Revenue	71,472	86,357	88,905	66,555	80,818	83,585	7.4	6.9	6.4
Gross profit	19,087	24,132	25,982	20,013	24,757	25,957	(4.6)	(2.5)	0.1
Operating profit	10,899	14,823	16,469	12,002	15,646	16,635	(9.2)	(5.3)	(1.0)
Net profit	3,663	5,675	5,958	4,128	6,035	5,955	(11.3)	(6.0)	0.0
EPS (THB/share)	1.4	2.2	2.3	1.6	2.3	2	(11.3)	(6.0)	0.0
Key assumptions									
Utilisation rate (%)	92	93	94	92	93	94	0.0	0.0	0.0
Dispatched power (GWh)	12,778	11,504	11,510	12,778	11,504	11,510	0.0	0.0	0.0
Oil price (USD/bbl)	75	70	70	75	70	70	0.0	0.0	0.0
Average tariff (THB/KWh)	3.49	3.67	3.85	3.31	3.47	4	5.7	5.7	5.7
Gas price (THB/mmbtu)	349	332	314	295	286	277	18.6	16.1	13.4

Sources: BGRIM; FSSIA estimates

Sources: Companies; FSSIA estimates

We lower our SoTP-based target price from THB46 to THB44 to reflect our EPS revisions. We remain positive on BGRIM's net profit growth outlook post 2Q22 when we expect the gas price in Thailand to structurally decline toward an average of THB332/mmbtu by 2023. The new gas supplies with lower prices, including from Erawan, should gradually replace the high-priced spot LNG imports.

Exhibit 23: SoTP-based target price

Cost of equity assumptions	(%)	Cost of debt assumptions	(%)
Risk free rate	2.3	Pretax cost of debt	4.6
Market risk premium	8.0	Marginal tax rate	20.0
Stock beta	1.00		
Cost of equity, Ke	10.3	Net cost of debt, Kd	3.7
Weight applied	30.4	Weight applied	69.6
	0.0		
WACC (%)	5.7		

DCF valuation estimate		(MW)	(%)	Equity Capacity	(THB/share)	Comments
SPP	Amata Nakorn (ABP1-5)	732	38	277	5.7	WACC 5.7%, Risk free rate 2.3%, Risk premium 8%
	ABP1&2 and BPLC1	420	51	214	8.0	WACC 5.7%, Risk free rate 2.3%, Risk premium 8%
	Amata City (ABPR1-5)	646	58	375	23.9	WACC 5.7%, Risk free rate 2.3%, Risk premium 8%
	Leam Chabang (BPLC1-2)	159	100	159	2.5	WACC 5.7%, Risk free rate 2.3%, Risk premium 8%
	Bangkadi (BIP1-2)	230	74	170	3.0	WACC 5.7%, Risk free rate 2.3%, Risk premium 8%
	SPP1	124	100	124	8.5	WACC 5.7%, Risk free rate 2.3%, Risk premium 8%
	Amata City Bien Hoa	13	31	4	0.1	WACC 5.7%, Risk free rate 2.3%, Risk premium 8%
	Hemraj	130	75	98	4.6	WACC 5.7%, Risk free rate 2.3%, Risk premium 8%
	BGPR1&2	240	60	144	8.6	WACC 5.7%, Risk free rate 2.3%, Risk premium 8%
	Solar Vietnam (Dau Tieng)	420	51	214	2.7	WACC 6%, Risk free rate 5%, Risk premium 7.5%
	Solar Vietnam (Hoa Hoi)	257	80	206	2.6	WACC 6%, Risk free rate 5%, Risk premium 7.5%
VSPP	Solar Thailand	115	52	60	1.1	WACC 4.9%, Risk free rate 5%, Risk premium 8%
	Hydropower	133	71	95	0.9	WACC 4.9%, Risk free rate 5%, Risk premium 8%
	Wind	16	94	15	0.4	WACC 4.9%, Risk free rate 5%, Risk premium 8%
	Solar Cambodia	39	100	15	1.4	WACC 4.9%, Risk free rate 5%, Risk premium 8%
	Net debt				(30.0)	
	Residual ordinary equity				44.0	

Sources: BGRIM; FSSIA estimates

Financial Statements

B.Grimm Power

Profit and Loss (THB m) Year Ending Dec	2020	2021	2022E	2023E	2024E
Revenue	44,087	46,628	71,472	86,357	88,905
Cost of goods sold	(29,354)	(32,796)	(52,386)	(62,225)	(62,923)
Gross profit	14,733	13,833	19,087	24,132	25,982
Other operating income	-	-	-	-	
Operating costs	(2,039)	(1,673)	(2,564)	(3,098)	(3,190
Operating EBITDA	12,694	12,160	16,522	21,034	22,793
Depreciation	(5,494)	(5,139)	(5,623)	(6,211)	(6,323
Goodwill amortisation	0	0	0	0	(
Operating EBIT	7,200	7,021	10,899	14,823	16,469
Net financing costs	(3,520)	(3,537)	(4,262)	(4,546)	(4,588
Associates	58	44	224	228	211
Recurring non-operating income	751	396	424	428	411
Non-recurring items	(442)	(164)	0	0	(
Profit before tax	3,989	3,715	7,061	10,704	12,291
Тах	(233)	(298)	(359)	(647)	(876
Profit after tax	3,755	3,417	6,702	10,057	11,415
Vinority interests	(1,581)	(1,141)	(3,038)	(4,382)	(5,457
Preferred dividends	(1,001)	0	0	0	(0,-101)
Other items	-	-	-	-	
Reported net profit	2,175	2,276	3,663	5,675	5,958
Non-recurring items & goodwill (net)	442	164	0	0	0,000
Recurring net profit	2,617	2,440	3,663	5,675	5,958
	2,017	2,440	0,000	0,010	0,000
Per share (THB)	1.00			0.40	
Recurring EPS *	1.00	0.94	1.41	2.18	2.29
Reported EPS	0.83	0.87	1.41	2.18	2.29
DPS	0.37	0.27	0.50	1.00	1.00
Diluted shares (used to calculate per share data)	2,607	2,607	2,607	2,607	2,607
Growth					
Revenue (%)	(0.1)	5.8	53.3	20.8	3.0
Operating EBITDA (%)	15.7	(4.2)	35.9	27.3	8.4
Operating EBIT (%)	14.0	(2.5)	55.2	36.0	11.1
Recurring EPS (%)	7.5	(6.8)	50.2	54.9	5.0
Reported EPS (%)	(6.7)	4.6	61.0	54.9	5.0
Operating performance					
Gross margin inc. depreciation (%)	21.0	18.6	18.8	20.8	22.1
Gross margin of key business (%)	21.0	18.6	18.8	20.8	22.1
Operating EBITDA margin (%)	28.8	26.1	23.1	24.4	25.6
Operating EBIT margin (%)	16.3	15.1	15.2	17.2	18.5
Net margin (%)	5.9	5.2	5.1	6.6	6.7
Effective tax rate (%)	5.9	8.1	5.3	6.2	7.3
Dividend payout on recurring profit (%)	36.9	28.9	35.6	45.9	43.8
nterest cover (X)	2.3	2.1	2.7	3.4	3.7
nventory days	12.4	11.2	8.8	10.0	10.7
Debtor days	57.8	61.8	54.3	60.5	75.4
Creditor days	148.6	63.1	51.5	58.3	63.0
Dperating ROIC (%)	7.8	6.4	8.8	10.4	10.2
ROIC (%)	6.9	5.4	7.4	8.9	8.8
ROE (%)	9.4	8.6	11.8	16.4	15.5
ROA (%)	5.6	4.6	6.3	7.7	8.0
* Pre-exceptional, pre-goodwill and fully diluted					
Revenue by Division (THB m)	2020	2021	2022E	2023E	2024E
Electricity generation	44,087	46,628	71,472	86,357	88,905
Others business	0	0	0	0	(

Sources: B.Grimm Power; FSSIA estimates

Financial Statements

B.Grimm Power

cash Flow (THB m) Year Ending Dec	2020	2021	2022E	2023E	2024
ecurring net profit	2,617	2,440	3,663	5,675	5,95
epreciation	5,494	5,139	5,623	6,211	6,32
ssociates & minorities	58	44	224	228	21
ther non-cash items	-	-	-	-	
hange in working capital	(12,068)	(3,772)	(1,964)	(3,471)	(4,178
ash flow from operations	(3,898)	3,851	7,546	8,642	8,31
apex - maintenance	(101)	(102)	(100)	(100)	(100
apex - new investment	(13,562)	(9,541)	(17,900)	(17,900)	(17,900
et acquisitions & disposals	(465)	1,839	0	0	
ther investments (net)	815	(1,944)	224	228	21
ash flow from investing	(13,313)	(9,748)	(17,776)	(17,772)	(17,789
ividends paid	(965)	(704)	(704)	(1,303)	(2,607
quity finance	0	0	0	0	
ebt finance	15,230	17,692	11,548	2,000	
ther financing cash flows	(328)	(3,707)	2,591	3,927	5,03
ash flow from financing	13,938	13,281	13,434	4,623	2,43
on-recurring cash flows	-	-	-	-	
ther adjustments	0	0	0	0	
et other adjustments	0	0	0	0	
ovement in cash	(3,274)	7,385	3,204	(4,507)	(7,046
ree cash flow to firm (FCFF)	(14,024.99)	(1,603.01)	(5,968.30)	(4,583.94)	(4,887.25
ree cash flow to equity (FCFE)	(2,309.22)	8,088.55	3,908.54	(3,203.37)	(4,438.86
er share (THB)					
CFF per share	(5.38)	(0.61)	(2.29)	(1.76)	(1.87
CFE per share	(0.89)	3.10	1.50	(1.23)	(1.70
ecurring cash flow per share	3.13	2.92	3.65	4.65	4.7
alance Sheet (THB m) Year Ending Dec	2020	2021	2022E	2023E	2024
					177 10
angible fixed assets (gross)	114,469	123,187	141,187	159,187	177,18
ess: Accumulated depreciation	(34,169)	(38,383)	(44,006)	(50,218)	(56,541
angible fixed assets (net)	80,300	84,804	97,180 43 587	108,969	120,64
ntangible fixed assets (net) ong-term financial assets	12,949	13,587	13,587	13,587	13,58
vest. in associates & subsidiaries	- 1,070	- 2,909	- 2,909	- 2,909	2,90
ash & equivalents	20,389	2,909	30,978	2,909	2,90
/C receivable	6,818	8,983	12,302	16,311	20,43
iventories	1,033	971	1,551	1,843	1,86
ther current assets	1,638	3,330	5,104	6,167	6,34
current assets	29,879	41,058	49,936	50,793	48,07
ther assets	6,498	6,839	6,839	6,839	6,83
otal assets	130,696	149,198	170,451	183,097	192,05
Common equity	27,470	29,471	32,431	36,802	40,15
linorities etc.	11,834	11,344	14,383	18,765	24,22
otal shareholders' equity	39,304	40,816	46,813	55,567	64,37
ong term debt	57,256	89,241	99,241	99,241	99,24
Other long-term liabilities	7,143	6,418	6,417	6,417	6,41
ong-term liabilities	64,399	95,658	105,658	105,658	105,65
/C payable	5,641	5,691	9,090	10,797	10,91
hort term debt	20,745	6,452	8,000	10,000	10,00
ther current liabilities	607	581	890	1,075	1,10
urrent liabilities	26,993	12,724	17,980	21,872	22,02
otal liabilities and shareholders' equity	130,696	149,198	170,451	183,097	192,05
et working capital	3,242	7,013	8,978	12,449	16,62
ivested capital	104,059	115,152	129,493	144,753	160,60
ncludes convertibles and preferred stock which is be	ing treated as debt				
er share (THB)					
ook value per share	10.54	11.31	12.44	14.12	15.4
angible book value per share	5.57	6.09	7.23	8.91	10.1
inancial strength					
et debt/equity (%)	146.6	166.4	162.9	149.0	139.
et debt/total assets (%)	44.1	45.5	44.7	45.2	46.
urrent ratio (x)	1.1	3.2	2.8	2.3	2.1
F interest cover (x)	4.2	6.0	6.1	4.2	3.
aluation	2020	2021	2022E	2023E	2024
ecurring P/E (x) *	33.9	36.3	24.2	15.6	14.
ecurring P/E @ target price (x) *	43.8	47.0	31.3	20.2	19.
eported P/E (x)	40.8	38.9	24.2	15.6	14.
ividend yield (%)	1.1	0.8	1.5	2.9	2.
rice/book (x)	3.2	3.0	2.7	2.4	2.
rice/tangible book (x)	6.1	5.6	4.7	3.8	3.
V/EBITDA (x) **	12.5	13.8	10.9	9.0	8.
V/EBITDA @ target price (x) **	14.5	16.0	12.4	10.3	10.
V/invested capital (x)	1.5	1.5	1.4	1.3	1.

Sources: B.Grimm Power; FSSIA estimates



Corporate Governance report of Thai listed companies 2020

EXCELLE	NT LEVEL									
AAV	ADVANC	AF	AIRA	AKP	AKR	ALT	AMA	AMATA	AMATAV	ANAN
AOT	AP	ARIP	ARROW	ASP	BAFS	BANPU	BAY	BCP	BCPG	BDMS
BEC	BEM	BGRIM	BIZ	BKI	BLA	BOL	BPP	BRR	BTS	BWG
CENTEL	CFRESH	CHEWA	CHO	CIMBT	CK	CKP	CM	CNT	COL	COMAN
COTTO	CPALL	CPF	CPI	CPN	CSS	DELTA	DEMCO	DRT	DTAC	DTC
DV8	EA	EASTW	ECF	ECL	EGCO	EPG	ETE	FNS	FPI	FPT
FSMART	GBX	GC	GCAP	GEL	GFPT	GGC	GPSC	GRAMMY	GUNKUL	HANA
HARN	HMPRO	ICC	ICHI	III	ILINK	INTUCH	IRPC	IVL	JKN	JSP
JWD	К	KBANK	KCE	KKP	KSL	KTB	KTC	LANNA	LH	LHFG
LIT	LPN	MAKRO	MALEE	MBK	MBKET	MC	MCOT	METCO	MFEC	MINT
MONO	MOONG	MSC	MTC	NCH	NCL	NEP	NKI	NOBLE	NSI	NVD
NYT	OISHI	ORI	OTO	PAP	PCSGH	PDJ	PG	PHOL	PLANB	PLANET
PLAT	PORT	PPS	PR9	PREB	PRG	PRM	PSH	PSL	PTG	PTT
PTTEP	PTTGC	PYLON	Q-CON	QH	QTC	RATCH	RS	S	S & J	SAAM
SABINA	SAMART	SAMTEL	SAT	SC	SCB	SCC	SCCC	SCG	SCN	SDC
SEAFCO	SEAOIL	SE-ED	SELIC	SENA	SIRI	SIS	SITHAI	SMK	SMPC	SNC
SONIC	SORKON	SPALI	SPI	SPRC	SPVI	SSSC	SST	STA	SUSCO	SUTHA
SVI	SYMC	SYNTEC	TACC	TASCO	TCAP	TFMAMA	THANA	THANI	THCOM	THG
THIP	THRE	THREL	TIP	TIPCO	TISCO	тк	ткт	TTB	TMILL	TNDT
TNL	TOA	TOP	TPBI	TQM	TRC	TSC	TSR	TSTE	TSTH	TTA
TTCL	TTW	TU	TVD	TVI	TVO	TWPC	U	UAC	UBIS	UV
VGI	VIH	WACOAL	WAVE	WHA	WHAUP	WICE	WINNER	TRUE		
VERY GO	OD LEVEL									
2S	ABM	ACE	ACG	ADB	AEC	AEONTS	AGE	AH	AHC	AIT
ALLA	AMANAH	AMARIN	APCO	APCS	APURE	AQUA	ASAP	ASEFA	ASIA	ASIAN
ASIMAR	ASK	ASN	AFCO ATP30	AUCT	AWC	AYUD	B	BA	BAM	BBL
BFIT	BGC	BJC	BJCHI	BROOK	BTW	CBG	CEN	CGH	CHARAN	CHAYO
CHG	CHOTI	CHOW	CI	CIG	CMC	COLOR	COM7	CPL	CRC	CRD
CSC	CSP	CHOW	DCC	DCON		DOD	DOHOME	EASON	EE	ERW
ESTAR	FE	FLOYD	FN	FORTH	FSS	FTE	FVC	GENCO	GJS	GL
ESTAR	L C	FLUTD	FIN	FURIT	F33	FIE	FVC	GENCO	612	GL

ESTAR	FE	FLOYD	FN	FORTH	FSS	FTE	FVC	GENCO	GJS	GL
GLAND	GLOBAL	GLOCON	GPI	GULF	GYT	HPT	HTC	ICN	IFS	ILM
IMH	INET	INSURE	IRC	IRCP	IT	ITD	ITEL	J	JAS	JCK
JCKH	JMART	JMT	KBS	KCAR	KGI	KIAT	KOOL	KTIS	KWC	KWM
L&E	LALIN	LDC	LHK	LOXLEY	LPH	LRH	LST	Μ	MACO	MAJOR
MBAX	MEGA	META	MFC	MGT	MILL	MITSIB	MK	MODERN	MTI	MVP
NETBAY	NEX	NINE	NTV	NWR	OCC	OGC	OSP	PATO	PB	PDG
PDI	PICO	PIMO	PJW	PL	PM	PPP	PRIN	PRINC	PSTC	PT
QLT	RCL	RICHY	RML	RPC	RWI	S11	SALEE	SAMCO	SANKO	SAPPE
SAWAD	SCI	SCP	SE	SEG	SFP	SGF	SHR	SIAM	SINGER	SKE
SKR	SKY	SMIT	SMT	SNP	SPA	SPC	SPCG	SR	SRICHA	SSC
SSF	STANLY	STI	STPI	SUC	SUN	SYNEX	Т	TAE	TAKUNI	TBSP
TCC	TCMC	TEAM	TEAMG	TFG	TIGER	TITLE	TKN	TKS	TM	TMC
TMD	TMI	TMT	TNITY	TNP	TNR	TOG	TPA	TPAC	TPCORP	TPOLY
TPS	TRITN	TRT	TRU	TSE	TVT	TWP	UEC	UMI	UOBKH	UP
UPF	UPOIC	UT	UTP	UWC	VL	VNT	VPO	WIIK	WP	XO
YUASA	ZEN	ZIGA	ZMICO							

GOOD LEVEL											
7UP	А	ABICO	AJ	ALL	ALUCON	AMC	APP	ARIN	AS	AU	
B52	BC	BCH	BEAUTY	BGT	BH	BIG	BKD	BLAND	BM	BR	
BROCK	BSBM	BSM	BTNC	CAZ	CCP	CGD	CITY	CMAN	CMO	CMR	
CPT	CPW	CRANE	CSR	D	EKH	EP	ESSO	FMT	GIFT	GREEN	
GSC	GTB	HTECH	HUMAN	IHL	INOX	INSET	IP	JTS	JUBILE	KASET	
KCM	KKC	KUMWEL	KUN	KWG	KYE	LEE	MATCH	MATI	M-CHAI	MCS	
MDX	MJD	MM	MORE	NC	NDR	NER	NFC	NNCL	NPK	NUSA	
OCEAN	PAF	PF	PK	PLE	PMTA	POST	PPM	PRAKIT	PRECHA	PRIME	
PROUD	PTL	RBF	RCI	RJH	ROJNA	RP	RPH	RSP	SF	SFLEX	
SGP	SISB	SKN	SLP	SMART	SOLAR	SPG	SQ	SSP	STARK	STC	
SUPER	SVOA	TC	TCCC	THMUI	TIW	TNH	TOPP	TPCH	TPIPP	TPLAS	
TTI	TYCN	UKEM	UMS	VCOM	VRANDA	WIN	WORK	WPH			
		Description						Score	Range		
		Excellent			90-100						
		Very Good			80-89						
		Good			70-79						

Disclaimer:

The disclosure of the survey results of the Thai Institute of Directors Association ('IOD") regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of a company listed on the Stock Exchange of Thailand and the Market for Alternative Investment disclosed to the public and able to be accessed by a general public investor. The result, therefore, is from the perspective of a third party. It is not an evaluation of operation and is not based on inside information.

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and corruption SEC imposed a civil sanction against insider trading of director and executive; ** delisted

Source: Thai Institute of Directors Association (IOD); FSSIA's compilation

Anti-corruption Progress Indicator 2020

CERTIFIED										
2S	ADVANC	Al	AIE	AIRA	AKP	AMA	AMANAH	AP	AQUA	ARROW
ASK	ASP	AYUD	В	BAFS	BANPU	BAY	BBL	BCH	BCP	BCPG
BGC	BGRIM	BJCHI	BKI	BLA	BPP	BROOK	BRR	BSBM	BTS	BWG
CEN	CENTEL	CFRESH	CGH	CHEWA	CHOTI	CHOW	CIG	CIMBT	СМ	CMC
COL	COM7	CPALL	CPF	CPI	CPN	CSC	DCC	DELTA	DEMCO	DIMET
DRT	DTAC	DTC	EASTW	ECL	EGCO	FE	FNS	FPI	FPT	FSS
FTE	GBX	GC	GCAP	GEL	GFPT	GGC	GJS	GPSC	GSTEEL	GUNKUL
HANA	HARN	HMPRO	HTC	ICC	ICHI	IFS	INET	INSURE	INTUCH	IRPC
ITEL	IVL	К	KASET	KBANK	KBS	KCAR	KCE	KGI	KKP	KSL
KTB	ктс	KWC	L&E	LANNA	LHFG	LHK	LPN	LRH	Μ	MAKRO
MALEE	MBAX	MBK	MBKET	MC	MCOT	MFC	MFEC	MINT	MONO	MOONG
MPG	MSC	MTC	MTI	NBC	NEP	NINE	NKI	NMG	NNCL	NSI
NWR	000	OCEAN	OGC	ORI	PAP	PATO	PB	PCSGH	PDG	PDI
PDJ	PE	PG	PHOL	PL	PLANB	PLANET	PLAT	PM	PPP	PPPM
PPS	PREB	PRG	PRINC	PRM	PSH	PSL	PSTC	PT	PTG	PTT
PTTEP	PTTGC	PYLON	Q-CON	QH	QLT	QTC	RATCH	RML	RWI	S & J
SABINA	SAT	SC	SCB	SCC	SCCC	SCG	SCN	SEAOIL	SE-ED	SELIC
SENA	SGP	SIRI	SITHAI	SMIT	SMK	SMPC	SNC	SNP	SORKON	SPACK
SPC	SPI	SPRC	SRICHA	SSF	SSSC	SST	STA	SUSCO	SVI	SYNTEC
TAE	TAKUNI	TASCO	TBSP	TCAP	TCMC	TFG	TFI	TFMAMA	THANI	THCOM
THIP	THRE	THREL	TIP	TIPCO	TISCO	ткт	TTB	TMD	TMILL	TMT
TNITY	TNL	TNP	TNR	TOG	TOP	TPA	TPCORP	TPP	TRU	TSC
TSTH	TTCL	TU	TVD	TVI	TVO	TWPC	U	UBIS	UEC	UKEM
UOBKH	UWC	VGI	VIH	VNT	WACOAL	WHA	WHAUP	WICE	WIIK	XO
ZEN	TRUE									
DECLARED										
7UP	ABICO	AF	ALT	AMARIN	AMATA	AMATAV	ANAN	APURE	B52	BKD
BM	BROCK	BUI	СНО	CI	сотто	DDD	EA	EFORL	EP	ERW
ESTAR	ETE	EVER	FSMART	GPI	ILINK	IRC	J	JKN	JMART	JMT
JSP	JTS	KWG	LDC	MAJOR	META	NCL	NOBLE	NOK	PK	PLE
ROJNA	SAAM	SAPPE	SCI	SE	SHANG	SINGER	SKR	SPALI	SSP	STANLY
SUPER	SYNEX	THAI	TKS	TOPP	TRITN	TTA	UPF	UV	WIN	ZIGA
Level										
Certified					amination in relation					

certified auditor, being a certified member of Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) or already passed examination to ensure independence from external parties.

Declared This level indicates determination to participate in the Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC)

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Note: Companies participating in Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) under Thai Institute of Directors (as of June 24, 2019) are categorised into: 1) companies that have declared their intention to join CAC, and; 2) companies certified by CAC.

Source: The Securities and Exchange Commission, Thailand; * FSSIA's compilation

GENERAL DISCLAIMER

ANALYST(S) CERTIFICATION

Suwat Sinsadok, CFA, FRM, ERP FSS International Investment Advisory Securities Co., Ltd

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History of change in investment rating and/or target price



Suwat Sinsadok, CFA, FRM, ERP started covering this stock from 26-Jun-2020

Price and TP are in local currency

Source: FSSIA estimates

Gulf Energy Development (GULF TB)



	Date	Rating	Target price	Date	Rating	Target price	Date	Rating	Target price
10-0	ay-2019 ct-2019 an-2020	BUY BUY BUY	24.60 35.00 46.80	22-Apr-2020 11-Sep-2020 06-Aug-2021	BUY BUY BUY	47.00 48.00 47.00	15-Oct-2021 31-Jan-2022	BUY BUY	56.00 60.00

Suwat Sinsadok, CFA, FRM, ERP started covering this stock from 30-Jun-2020

Price and TP are in local currency

Source: FSSIA estimates

PTT PCL (PTT TB)



Suwat Sinsadok, CFA, FRM, ERP started covering this stock from 12-May-2020

Price and TP are in local currency

Source: FSSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
B.Grimm Power	BGRIM TB	THB 34.00	BUY	The downside risks to our SoTP-based TP include 1) lower-than-expected demand for electricity in Thailand, 2) a lower crude price, and 3) unplanned shutdowns of its SPPs.
Gulf Energy Development	GULF TB	THB 50.50	BUY	The downside risks to our SoTP-based TP on GULF include 1) lower-than-expected demand for electricity in Thailand; 2) a lower crude price; and 3) delays in project commercial operation dates.
PTT PCL	PTT TB	THB 40.00	BUY	Risks to our SoTP-based valuation are the oil price and potential earnings downside from government intervention.

Source: FSSIA estimates

Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited

FSSIA may incorporate the recommendations and target prices of companies currently covered by FSS Research into equity research reports, denoted by an 'FSS' before the recommendation. FSS Research is part of Finansia Syrus Securities Public Company Limited, which is the parent company of FSSIA.

All share prices are as at market close on 03-Mar-2022 unless otherwise stated.

RECOMMENDATION STRUCTURE

Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.



Industry Recommendations

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months. **Neutral.** The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months. **Underweight.** The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

Country (Strategy) Recommendations

Overweight (O). Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Neutral (N). Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Underweight (U). Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

