EQUITY RESEARCH - RESULTS FLASH

NGERN TID LOR TIDLOR TB

THAILAND / DIVERSIFIED FINANCIALS

การดำเนินงานน่าจะดีต่อเนื่อง

- กำไรสุทธิ 4Q21 ออกมาใกล้เคียงคาดที่ 795 ลบ. (+10% y-y, -2% q-q)
- แนวโน้มกำไรสุทธิใน 1Q22 และปี 2022 ยังดี
- คงแนะนำซื้อที่ราคาเป้าหมาย 43 บาท (GGM) จากแนวโน้มการเติบโตที่ดีต่อเนื่อง

ผลประกอบการ 4Q21 ใกล้เคียงคาด; สินเชื่อที่อยู่ในระดับสูงและรายได้ ค่าธรรมเนียมที่โตดีถูกฉุดโดยค่าใช้จ่ายในการดำเนินงาน (OPEX) ที่อยู่ในระดับสูง

TIDLOR รายงานกำไรสุทธิ 4Q21 ที่ 795 ลบ. (+10% y-y, -2% q-q) ซึ่งใกล้เคียงกับคาดการณ์ ของตลาดและของเรา เราเห็นปัจจัยบวก 3 ประการในผลประกอบการ 4Q21 ของบริษัทฯ ข้อ แรกปริมาณสินเชื่อโต 8.5% q-q (+18.8% y-y) จากสินเชื่อทะเบียนรถบรรทุกและรถมอร์เตอร์ ใชด์ ข้อสองรายได้ค่าธรรมเนียมนายหน้าขายประกันเพิ่มอย่างมีนัยสำคัญ q-q ตามการกลับมา ของกิจกรรมทางธุรกิจและโครงการให้ผ่อน 0% เป็นระยะเวลา 10 เดือนใหม่ ข้อสุดท้ายหนี้ด้อย คุณภาพ (NPL) ลดลง 9% q-q จากความสามารถในการชำระหนี้ที่สูงขึ้นของลูกค้าหลังการผ่อน คลายมาตรการปิดเมือง อย่างไรก็ดีปัจจัยบวกทั้งหมดกลับถูกฉุดโดย OPEX ที่สูงขึ้นอย่างมี นัยสำคัญ ซึ่งทำให้อัตราส่วนค่าใช้จ่ายดำเนินงานต่อรายได้รวม (Cost to income ratio) ออกมาที่ 64% จากปัจจัยด้านฤดูกาลและค่าใช้จ่ายด้านบุคลากรตามรายได้ที่สูงขึ้นมาก

จะเปิดตัวบัตรเงินสดสำหรับรถยนต์อย่างเป็นทางการ

TIDLOR เป็นผู้ประกอบการรายแรกที่ริเริ่มบัตรเงินสดสำหรับสินเชื่อทะเบียนรถมอร์เตอร์ไซด์ บัตรดังกล่าวให้ความยึดหยุ่นที่สูงขึ้นสำหรับลูกค้าในการเข้าสู่เงินทุนเมื่อต้องการ ด้วยการ สนับสนุนของบัตรเงินสดดังกล่าว สินเชื่อทะเบียนรถมอร์เตอร์ไซด์สามารถโตได้ประมาณ 25-30% y-y ในปี 2021 (จากการคำนวนของเรา) ในท่ามกลางการแข่งขันที่รุนแรง บริษัทฯ ได้ทำ การทดสอบบัตรเงินสดสำหรับสินเชื่อทะเบียนรถยนต์ในตลาดไปแล้ว และวางแผนเปิดตัวบัตร เงินสดสำหรับสินเชื่อทะเบียนรถยนต์อย่างเป็นทางการในเดือนนี้ เราคาดว่าคุณลักษณะ ดังกล่าวน่าจะค่อย ๆ เร่งสินเชื่อทะเบียนรถได้ในอนาคต

แนวโน้มกำไรสุทธิปี 2022 ยังดี

เราคงประมาณการกำไรสุทธิปี 2022 ไว้ที่ 3.9พัน ลบ. (+22% y-y) โดยจะได้ปัจจัยหนุนจาก รายได้ค่าธรรมเนียมนายหน้าขายประกันที่สูงขึ้นตามการกลับมาของกิจกรรมทางธุรกิจและ ปริมาณสินเชื่อที่สูงขึ้น (+18% y-y) เราเชื่อว่าสินเชื่อทะเบียนรถมอร์เตอร์ไซด์และรถยนต์น่าจะ โตได้จากบัตรเงินสด เราคิดว่ากำไรสุทธิ 1Q22 จะเพิ่มต่อเนื่อง y-y (แต่ลดลง q-q จากปัจจัย ด้านถดกาล)

คงแนะนำซื้อที่ราคาเป้าหมาย 43 บาท (GGM)

เราคงแนะนำซื้อเนื่องจากเราเชื่อว่ากำไรสุทธิของ TIDLOR น่าจะโต 21% CAGR ในช่วงปี 2021-23 จาก 1) การควบคุมคุณภาพสินทรัพย์อย่างเข้มงวด; 2) ธุรกิจนายหน้าขายประกันที่ดี; และ 3) กลยุทธ์ในการเลือกที่จะไม่แข่งขันด้านราคาแต่จะใช้กลยุทธ์ด้านผลิตภัณฑ์อันเป็น เอกลักษณ์แทน เช่น TIDLOR cash card เพื่อต่อกรกับคู่แข่ง

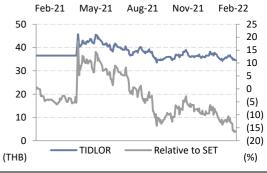




| TARGET PRICE | THB43.00 |
|-----------------|----------|
| CLOSE | THB34.50 |
| UP/DOWNSIDE | +24.6% |
| TP vs CONSENSUS | -9.6% |

KEY STOCK DATA

| YE Dec (THB m) | 2021 | 2022E | 2023E | 2024E |
|----------------------|-------|-------|-------|-------|
| Operating profit | 3,953 | 4,886 | 5,819 | 6,939 |
| Net profit | 3,169 | 3,878 | 4,657 | 5,551 |
| EPS (THB) | 1.41 | 1.67 | 2.01 | 2.39 |
| vs Consensus (%) | - | (2.9) | (7.1) | - |
| Core net profit | 3,169 | 3,878 | 4,657 | 5,551 |
| Core EPS (THB) | 1.41 | 1.67 | 2.01 | 2.39 |
| Chg. In EPS est. (%) | (0.7) | 0.0 | 0.0 | - |
| EPS growth (%) | 22.9 | 18.6 | 20.1 | 19.2 |
| Core P/E (x) | 24.5 | 20.6 | 17.2 | 14.4 |
| Dividend yield (%) | 0.8 | 1.0 | 1.2 | 1.0 |
| Price/book (x) | 3.5 | 3.1 | 2.7 | 2.3 |
| ROE (%) | 18.6 | 16.1 | 16.9 | 17.5 |
| ROA (%) | 5.3 | 5.4 | 5.6 | 5.8 |



| Share price performance | 1 Month | 3 Month | 12 Month |
|--------------------------------|---------|-------------|------------|
| Absolute (%) | (2.8) | (9.2) | n/a |
| Relative to country (%) | (5.2) | (11.9) | n/a |
| Mkt cap (USD m) | | | 2,485 |
| 3m avg. daily turnover (USD m) | | | 12.1 |
| Free float (%) | | | 21 |
| Major shareholder | В | ank of Ayud | lhya (30%) |
| 12m high/low (THB) | | 5 | 5.50/33.25 |
| Issued shares (m) | | | 2,319 |

Sources: Bloomberg consensus; FSSIA estimates



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In-line 4Q21; strong loan and fee growth hampered by high OPEX

TIDLOR reported a 4Q21 net profit of THB795m (+10% y-y, -2% q-q), which was in line with Bloomberg consensus and our projection. We see three positives in TIDLOR's 4Q21 performance. First, its loan volume surged by 8.5% q-q (+18.8% y-y), driven by truck and motorcycle title loans. Second, its insurance brokerage fee income increased significantly q-q following the resumption of business activities and its new 0% 10-month instalment campaign. Lastly, its non-performing loans (NPLs) declined by 9% q-q thanks to the higher loan repayment ability of its clients following the lockdown easing. However, all of these positives were hampered by a significant rise in its OPEX, with a 64% cost to income ratio, due to seasonality and personnel expenses following its skyrocketing revenue.

TIDLOR's 2021 net profit came in at THB3.2b, up 31% y-y, on the back of 1) moderate loan growth due mainly to a rise in its truck and motorbike title loans; and 2) strong fee income growth following an increase in non-life brokerage commissions.

TIDLOR announced a cash dividend of THB0.274 per share and a stock dividend of 13:1 (existing shares:stock dividend). Thus, the total dividend payment is THB0.559 per share, implying a dividend yield of 1.6%. The XD date is on 28 Apr-22.

Exhibit 1: TIDLOR - 2021/4Q21 results summary

| Year-end Dec 31 | 4Q20 3Q21 4Q21 2021 | | | | :1 | 4Q21 comments | | |
|------------------------------------|---------------------|---------|---------|---------|---------|---------------|---------|---|
| | (THB m) | (THB m) | (THB m) | (y-y %) | (q-q %) | (THB m) | (y-y %) | |
| Net interest income | 1,988 | 2,187 | 2,362 | 19 | 8 | 8,704 | 15 | |
| Non-interest income | 582 | 467 | 698 | 20 | 50 | 2,222 | 22 | An increase in insurance brokerage fee income |
| Operating income | 2,570 | 2,654 | 3,061 | 19 | 15 | 10,926 | 16 | |
| Operating expenses | 1,488 | 1,490 | 1,958 | 32 | 31 | 6,348 | 10 | |
| PPOP before tax* | 1,083 | 1,163 | 1,102 | 2 | (5) | 4,578 | 27 | |
| Expected credit loss | 203 | 151 | 110 | (46) | (27) | 625 | 7 | |
| Income tax | 155 | 199 | 197 | 27 | (1) | 784 | 28 | |
| Minority interest | 0 | 0 | 0 | | | 0 | | |
| Normalised profit | 725 | 813 | 795 | 10 | (2) | 3,169 | 31 | |
| Extraordinary items | 0 | 0 | 0 | | | 0 | | |
| Net profit | 725 | 813 | 795 | 10 | (2) | 3,169 | 31 | In-line results |
| EPS (THB) | 0.34 | 0.35 | 0.34 | (0) | (2) | 1.41 | 23 | |
| Asset quality ratio | (%) | (%) | (%) | (ppt) | (ppt) | (%) | (ppt) | |
| NPLs (THB m) | 850 | 801 | 732 | (14) | (9) | 732 | (14) | |
| NPLs / Loans | 1.67 | 1.44 | 1.21 | | | 1.21 | | |
| Loan loss reserve/NPLs | 325 | 326 | 357 | | | 357 | | |
| Credit cost (bps) | 164 | 110 | 76 | | | 75 | | |
| Profitability ratio | (%) | (%) | (%) | | | (%) | | |
| Cost to income ratio | 57.9 | 56.2 | 64.0 | | | 58.1 | | |
| Average yield | 18.36 | 17.88 | 18.12 | | | 17.7 | | |
| Cost of fund | 2.90 | 2.70 | 2.63 | | | 2.7 | | |
| Net interest margin (NIM) | 16.07 | 15.93 | 16.30 | | | 15.7 | | |
| Non-interest income / total income | 22.65 | 17.58 | 22.81 | | | 20.3 | | |
| Loan growth | (%) | (%) | (%) | | | (%) | | |
| у-у | 6.7 | 15.5 | 18.8 | | | 18.8 | | |
| q-q | 5.5 | 2.6 | 8.5 | | | | | A rise in motorbike and truck title loans |

*Including share of profits from associates Sources: TIDLOR; FSSIA's compilation

Financial Statements

Ngern Tid Lor

| Profit and Loss (THB m) Year Ending Dec | 2020 | 2021 | 2022E | 2023E | 2024E |
|---|---------|---------|---------|---------|---------|
| Interest Income | 8,735 | 9,825 | 11,641 | 13,659 | 16,118 |
| Interest expense | (1,178) | (1,121) | (1,261) | (1,528) | (2,016) |
| Net interest income | 7,557 | 8,704 | 10,380 | 12,131 | 14,101 |
| Net fees & commission | 1,792 | 2,197 | 2,483 | 2,955 | 3,516 |
| Foreign exchange trading income | - | - | - | - | - |
| Securities trading income | - | - | - | - | - |
| Dividend income | 0 | 0 | 0 | 0 | 0 |
| Other income | 32 | 25 | 27 | 28 | 29 |
| Non interest income | 1,824 | 2,222 | 2,509 | 2,982 | 3,545 |
| Total income | 9,381 | 10,926 | 12,889 | 15,113 | 17,646 |
| Staff costs | (5,772) | (6,559) | (7,477) | (8,674) | (9,975) |
| Other operating costs | - | - | - | - | - |
| Operating costs | (5,772) | (6,559) | (7,477) | (8,674) | (9,975) |
| Pre provision operating profit | 3,609 | 4,367 | 5,412 | 6,439 | 7,672 |
| Provision for bad and doubtful debt | (582) | (414) | (526) | (621) | (733) |
| Other provisions | - | - | - | - | - |
| Operating profit | 3,027 | 3,953 | 4,886 | 5,819 | 6,939 |
| Recurring non operating income | 0 | 0 | 0 | 0 | 0 |
| Associates | 0 | 0 | 0 | 0 | 0 |
| Goodwill amortization | - | - | - | - | - |
| Non recurring items | 0 | 0 | 0 | 0 | 0 |
| Profit before tax | 3,027 | 3,953 | 4,886 | 5,819 | 6,939 |
| Tax | (611) | (784) | (1,007) | (1,161) | (1,388) |
| Profit after tax | 2,416 | 3,169 | 3,878 | 4,657 | 5,551 |
| Minority interests | 0 | 0 | 0 | 0 | 0 |
| Preferred dividends | - | - | - | - | - |
| Other items | _ | _ | _ | _ | _ |
| Reported net profit | 2,416 | 3,169 | 3,878 | 4,657 | 5,551 |
| Non recurring items & goodwill (net) | 2,110 | - | 0,070 | 0 | 0,001 |
| Recurring net profit | 2,416 | 3,169 | 3,878 | 4,657 | 5,551 |
| Per share (THB) | 2,410 | 3,103 | 3,070 | 4,007 | 3,331 |
| Recurring EPS * | 1.15 | 1.41 | 1.67 | 2.01 | 2.39 |
| Reported EPS | 1.15 | 1.41 | 1.67 | 2.01 | 2.39 |
| DPS | 0.00 | 0.28 | 0.33 | 0.40 | 0.36 |
| Growth | 0.00 | 0.20 | 0.33 | 0.40 | 0.30 |
| | 44.0 | 45.0 | 40.0 | 40.0 | 40.0 |
| Net interest income (%) | 14.0 | 15.2 | 19.3 | 16.9 | 16.2 |
| Non interest income (%) | 0.1 | 21.9 | 12.9 | 18.9 | 18.9 |
| Pre provision operating profit (%) | 9.9 | 21.0 | 23.9 | 19.0 | 19.1 |
| Operating profit (%) | 10.0 | 30.6 | 23.6 | 19.1 | 19.3 |
| Reported net profit (%) | 9.7 | 31.2 | 22.4 | 20.1 | 19.2 |
| Recurring EPS (%) | (15.0) | 22.9 | 18.6 | 20.1 | 19.2 |
| Reported EPS (%) | (15.0) | 22.9 | 18.6 | 20.1 | 19.2 |
| Income Breakdown | | | | | |
| Net interest income (%) | 80.6 | 79.7 | 80.5 | 80.3 | 79.9 |
| Net fees & commission (%) | 19.1 | 20.1 | 19.3 | 19.5 | 19.9 |
| Foreign exchange trading income (%) | - | - | - | - | - |
| Securities trading income (%) | - | - | - | - | - |
| Dividend income (%) | - | - | - | - | - |
| Other income (%) | 0.3 | 0.2 | 0.2 | 0.2 | 0.2 |
| Operating performance | | | | | |
| Gross interest yield (%) | 17.75 | 17.68 | 17.70 | 17.60 | 17.60 |
| Cost of funds (%) | 3.07 | 2.75 | 2.80 | 2.90 | 3.24 |
| Net interest spread (%) | 14.68 | 14.93 | 14.90 | 14.70 | 14.36 |
| Net interest margin (%) | 15.4 | 15.7 | 15.8 | 15.6 | 15.4 |
| Cost/income(%) | 61.5 | 60.0 | 58.0 | 57.4 | 56.5 |
| Cost/assets(%) | 11.3 | 10.9 | 10.5 | 10.5 | 10.3 |
| Effective tax rate (%) | 20.2 | 19.8 | 20.6 | 20.0 | 20.0 |
| Dividend payout on recurring profit (%) | - | 20.1 | 20.0 | 20.0 | 15.0 |
| ROE (%) | 22.9 | 18.6 | 16.1 | 16.9 | 17.5 |
| ROE - COE (%) | 12.1 | 7.8 | 5.3 | 6.1 | 6.7 |
| ROA (%) | 4.7 | 5.3 | 5.4 | 5.6 | 5.8 |
| RORWA (%) | - | - | - | - | - |
| - \'-' | | | | | |

Sources: Ngern Tid Lor; FSSIA estimates

Financial Statements

Ngern Tid Lor

| Balance Sheet (THB m) Year Ending Dec | 2020 | 2021 | 2022E | 2023E | 2024E |
|---|------------------|--------------------|-------------|-------------|------------|
| Gross customer loans | 50,807 | 60,339 | 71,200 | 84,016 | 99,138 |
| Total provisions | (2,763) | (2,611) | (2,567) | (2,936) | (3,371) |
| interest in suspense | 524 | 1,120 | 712 | 840 | 991 |
| Net customer loans | 48,568 | 58,847 | 69,344 | 81,919 | 96,758 |
| Bank loans | · <u>-</u> | · <u>-</u> | · - | - | · - |
| Government securities | - | - | - | - | - |
| Trading securities | - | - | - | - | - |
| Investment securities | 0 | 0 | 0 | 0 | 0 |
| Cash & equivalents | 1,265 | 3,995 | 2,315 | 1,981 | 1,959 |
| Other interesting assets | - | - | - | - | - |
| Tangible fixed assets | 1,378 | 1,453 | 1,539 | 1,635 | 1,740 |
| Associates | - | - | - | - | - |
| Goodwill | - | - | - | - | - |
| Other intangible assets | - | - | - | - | - |
| Other assets | 2,124 | 2,230 | 3,050 | 3,564 | 3,484 |
| Total assets | 53,336 | 66,525 | 76,248 | 89,099 | 103,942 |
| Customer deposits | 2,600 | 3,300 | 3,465 | 3,638 | 3,820 |
| Bank deposits | - | - | - | - | - |
| Other interest bearing liabilities | 37,095 | 38,594 | 44,734 | 53,569 | 63,389 |
| Non interest bearing liabilities | 1,892 | 2,226 | 2,337 | 2,454 | 2,577 |
| Hybrid Capital | - | - | - | - | - |
| Total liabilities | 41,587 | 44,120 | 50,536 | 59,662 | 69,786 |
| Share capital | 7,800 | 8,580 | 8,580 | 8,580 | 8,580 |
| Reserves | 3,948 | 13,825 | 17,132 | 20,857 | 25,576 |
| Total equity | 11,749 | 22,405 | 25,712 | 29,438 | 34,156 |
| Minority interests | 0 | 0 | 0 | 0 | 0 |
| Total liabilities & equity | 53,336 | 66,525 | 76,248 | 89,099 | 103,942 |
| Supplementary items | | | | | |
| Risk weighted assets (RWA) | n/a | n/a | n/a | n/a | n/a |
| Average interest earning assets | 49,223 | 55,573 | 65,769 | 77,608 | 91,577 |
| Average interest bearing liabilities | 38,395 | 40,795 | 45,047 | 52,703 | 62,208 |
| Tier 1 capital | n/a | n/a | n/a | n/a | n/a |
| Total capital | 0 | 0 | 0 | 0 | 0 |
| Gross non performing loans (NPL) | 850 | 732 | 879 | 1,010 | 1,112 |
| Per share (THB) | | | | | |
| Book value per share | 5.58 | 9.97 | 11.09 | 12.69 | 14.73 |
| Tangible book value per share | 5.58 | 9.97 | 11.09 | 12.69 | 14.73 |
| Growth | | | | | |
| Gross customer loans | 6.7 | 18.8 | 18.0 | 18.0 | 18.0 |
| Average interest earning assets | 12.8 | 12.9 | 18.3 | 18.0 | 18.0 |
| Total asset (%) | 10.2 | 24.7 | 14.6 | 16.9 | 16.7 |
| Risk weighted assets (%) | - (0.5.0) | - | - | - | - |
| Customer deposits (%) | (65.6) | 26.9 | 5.0 | 5.0 | 5.0 |
| Leverage & capital measures | | | | | |
| Customer loan/deposits (%) | 1,868.0 | 1,783.3 | 2,001.3 | 2,251.6 | 2,532.8 |
| Equity/assets (%) | 22.0 | 33.7 | 33.7 | 33.0 | 32.9 |
| Tangible equity/assets (%) | 22.0 | 33.7 | 33.7 | 33.0 | 32.9 |
| RWA/assets (%) | - | - | - | - | - |
| Tier 1 CAR (%) | - | - | - | - | - |
| Total CAR (%) | - | - | - | - | - |
| Asset Quality | | 44 | | | |
| Change in NPL (%) | 38.1 | (13.9) | 20.0 | 15.0 | 10.0 |
| NPL/gross loans (%) | 1.7 | 1.2 | 1.2 | 1.2 | 1.1 |
| Total provisions/gross loans (%) | 5.4 | 4.3 | 3.6 | 3.0 | 3.4 |
| Total provisions/NPL (%) | 325.1 | 356.6 | 292.2 | 290.6 | 303.3 |
| Valuation | 2020 | 2021 | 2022E | 2023E | 2024E |
| Recurring P/E (x) * | 30.1 | 24.5 | 20.6 | 17.2 | 14.4 |
| • , , | | 30.5 | 25.7 | 21.4 | 18.0 |
| Recurring P/E @ target price (x) * | 37.5 | | - * * | | 14.4 |
| Recurring P/E @ target price (x) * Reported P/E (x) | 37.5 30.1 | 24.5 | 20.6 | 17.2 | 14.4 |
| Reported P/E (x) | | | 20.6 1.0 | 17.2 1.2 | 14.4 |
| Reported P/E (x) Dividend yield (%) | | 24.5 | | | |
| Reported P/E (x) Dividend yield (%) Price/book (x) | 30.1 | 24.5 0.8 | 1.0 | 1.2 | 1.0 |
| Reported P/E (x) Dividend yield (%) | 30.1 - 6.2 | 24.5 0.8 3.5 | 1.0 3.1 | 1.2 2.7 | 1.0 2.3 |

Sources: Ngern Tid Lor; FSSIA estimates

Corporate Governance report of Thai listed companies 2020

| AV | ADVANC | AF | AIRA | AKP | AKR | ALT | AMA | AMATA | AMATAV | ANAN |
|-----------|--------------|-------------|--------|------------|----------------|--------------|------------|---------|--------|--------|
| AV AOT | ADVANC AP | AF ARIP | ARROW | ASP | BAFS | ALT BANPU | AMA BAY | BCP | BCPG | BDMS |
| | | | | | BLA | | BPP | | BTS | |
| BEC | BEM | BGRIM | BIZ | BKI | | BOL | | BRR | | BWG |
| CENTEL | CFRESH | CHEWA | CHO | CIMBT | CK | CKP | CM | CNT | COL | COMAN |
| COTTO | CPALL | CPF | CPI | CPN | CSS | DELTA | DEMCO | DRT | DTAC | DTC |
| OV8 | EA | EASTW | ECF | ECL | EGCO | EPG | ETE | FNS | FPI | FPT |
| FSMART | GBX | GC | GCAP | GEL | GFPT | GGC | GPSC | GRAMMY | GUNKUL | HANA |
| HARN | HMPRO | ICC | ICHI | III | ILINK | INTUCH | IRPC | IVL | JKN | JSP |
| JWD | K | KBANK | KCE | KKP | KSL | KTB | KTC | LANNA | LH | LHFG |
| _IT | LPN | MAKRO | MALEE | MBK | MBKET | MC | MCOT | METCO | MFEC | MINT |
| MONO | MOONG | MSC | MTC | NCH | NCL | NEP | NKI | NOBLE | NSI | NVD |
| NYT | OISHI | ORI | ОТО | PAP | PCSGH | PDJ | PG | PHOL | PLANB | PLANET |
| | | | | | | | | | PTG | |
| PLAT | PORT | PPS | PR9 | PREB | PRG | PRM | PSH | PSL | | PTT |
| PTTEP | PTTGC | PYLON | Q-CON | QH | QTC | RATCH | RS | S | S&J | SAAM |
| SABINA | SAMART | SAMTEL | SAT | SC | SCB | SCC | SCCC | SCG | SCN | SDC |
| SEAFCO | SEAOIL | SE-ED | SELIC | SENA | SIRI | SIS | SITHAI | SMK | SMPC | SNC |
| SONIC | SORKON | SPALI | SPI | SPRC | SPVI | SSSC | SST | STA | SUSCO | SUTHA |
| SVI | SYMC | SYNTEC | TACC | TASCO | TCAP | TFMAMA | THANA | THANI | THCOM | THG |
| ГНІР | THRE | THREL | TIP | TIPCO | TISCO | TK | TKT | TTB | TMILL | TNDT |
| ΓNL | TOA | TOP | TPBI | TQM | TRC | TSC | TSR | TSTE | TSTH | TTA |
| TTCL | TTW | TU | TVD | TVI | TVO | TWPC | U | UAC | UBIS | UV |
| | | | | | | | | | ODIO | υv |
| /GI | VIH | WACOAL | WAVE | WHA | WHAUP | WICE | WINNER | TRUE | | |
| ERY GO | OD LEVEL | | | | | | | | | |
| S | ABM | ACE | ACG | ADB | AEC | AEONTS | AGE | AH | AHC | AIT |
| ALLA | AMANAH | AMARIN | APCO | APCS | APURE | AQUA | ASAP | ASEFA | ASIA | ASIAN |
| | | | | | | | | | | |
| ASIMAR | ASK | ASN | ATP30 | AUCT | AWC | AYUD | В | BA | BAM | BBL |
| BFIT | BGC | BJC | BJCHI | BROOK | BTW | CBG | CEN | CGH | CHARAN | CHAYO |
| CHG | CHOTI | CHOW | CI | CIG | CMC | COLOR | COM7 | CPL | CRC | CRD |
| CSC | CSP | CWT | DCC | DCON | DDD | DOD | DOHOME | EASON | EE | ERW |
| STAR | FE | FLOYD | FN | FORTH | FSS | FTE | FVC | GENCO | GJS | GL |
| GLAND | GLOBAL | GLOCON | GPI | GULF | GYT | HPT | HTC | ICN | IFS | ILM |
| MH | INET | INSURE | IRC | IRCP | IT | ITD | ITEL | J | JAS | JCK |
| ICKH | JMART | JMT | KBS | KCAR | KGI | KIAT | KOOL | KTIS | KWC | KWM |
| | | | | | | | | | | |
| _&E | LALIN | LDC | LHK | LOXLEY | LPH | LRH | LST | M | MACO | MAJOR |
| MBAX | MEGA | META | MFC | MGT | MILL | MITSIB | MK | MODERN | MTI | MVP |
| NETBAY | NEX | NINE | NTV | NWR | OCC | OGC | OSP | PATO | PB | PDG |
| PDI | PICO | PIMO | PJW | PL | PM | PPP | PRIN | PRINC | PSTC | PT |
| QLT | RCL | RICHY | RML | RPC | RWI | S11 | SALEE | SAMCO | SANKO | SAPPE |
| SAWAD | SCI | SCP | SE | SEG | SFP | SGF | SHR | SIAM | SINGER | SKE |
| SKR | SKY | SMIT | SMT | SNP | SPA | SPC | SPCG | SR | SRICHA | SSC |
| | | | | | | | | | | |
| SSF | STANLY | STI | STPI | SUC | SUN | SYNEX | Т | TAE | TAKUNI | TBSP |
| TCC . | TCMC | TEAM | TEAMG | TFG | TIGER | TITLE | TKN | TKS | TM | TMC |
| ΓMD | TMI | TMT | TNITY | TNP | TNR | TOG | TPA | TPAC | TPCORP | TPOLY |
| ΓPS | TRITN | TRT | TRU | TSE | TVT | TWP | UEC | UMI | UOBKH | UP |
| JPF | UPOIC | UT | UTP | UWC | VL | VNT | VPO | WIIK | WP | XO |
| YUASA | ZEN | ZIGA | ZMICO | • | - - | | • | | | |
| 000 L E | V.E. | | | | | | | | | |
| OOD LE | | ADICO | A 1 | A1.1 | ALLICON | AMC | ADD | ADIN | 40 | A11 |
| 'UP | A | ABICO | AJ | ALL | ALUCON | AMC | APP | ARIN | AS | AU |
| 352 | BC | BCH | BEAUTY | BGT | BH | BIG | BKD | BLAND | BM | BR |
| BROCK | BSBM | BSM | BTNC | CAZ | CCP | CGD | CITY | CMAN | CMO | CMR |
| CPT | CPW | CRANE | CSR | D | EKH | EP | ESSO | FMT | GIFT | GREEN |
| SSC | GTB | HTECH | HUMAN | IHL | INOX | INSET | IP | JTS | JUBILE | KASET |
| KCM | KKC | KUMWEL | KUN | KWG | KYE | LEE | MATCH | MATI | M-CHAI | MCS |
| | | | | | | | | | | |
| MDX | MJD | MM | MORE | NC DI F | NDR | NER | NFC | NNCL | NPK | NUSA |
| DCEAN | PAF | PF | PK | PLE | PMTA | POST | PPM | PRAKIT | PRECHA | PRIME |
| PROUD | PTL | RBF | RCI | RJH | ROJNA | RP | RPH | RSP | SF | SFLEX |
| SGP | SISB | SKN | SLP | SMART | SOLAR | SPG | SQ | SSP | STARK | STC |
| SUPER | SVOA | TC | TCCC | THMUI | TIW | TNH | TOPP | TPCH | TPIPP | TPLAS |
| ПП | TYCN | UKEM | UMS | VCOM | VRANDA | WIN | WORK | WPH | | |
| | | Description | | | | | | Score R | lange | |
| | | Excellent | | | | | | 90-1 | 00 | |
| | | Very Good | | | | | | 80-8 | 39 | |
| | | | | | | | | | | |

The disclosure of the survey results of the Thai Institute of Directors Association ('IOD") regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of a company listed on the Stock Exchange of Thailand and the Market for Alternative Investment disclosed to the public and able to be accessed by a general public investor. The result, therefore, is from the perspective of a third party. It is not an evaluation of operation and is not based on inside information.

The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey results may be changed after that date.

Source: Thai Institute of Directors Association (IOD); FSSIA's compilation

FSS International Investment Advisory Company Limited does not confirm nor certify the accuracy of such survey results.

* CGR scoring should be considered with news regarding wrong doing of the company or director or executive of the company such unfair practice on securities trading, fraud, and corruption SEC imposed a civil sanction against insider trading of director and executive; ** delisted

Anti-corruption Progress Indicator 2020

| CERTIFIED |) | | | | | | | | | |
|-----------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| 2S | ADVANC | Al | AIE | AIRA | AKP | AMA | AMANAH | AP | AQUA | ARROW |
| ASK | ASP | AYUD | В | BAFS | BANPU | BAY | BBL | всн | ВСР | BCPG |
| BGC | BGRIM | BJCHI | BKI | BLA | BPP | BROOK | BRR | BSBM | BTS | BWG |
| CEN | CENTEL | CFRESH | CGH | CHEWA | CHOTI | CHOW | CIG | CIMBT | СМ | CMC |
| COL | COM7 | CPALL | CPF | CPI | CPN | CSC | DCC | DELTA | DEMCO | DIMET |
| DRT | DTAC | DTC | EASTW | ECL | EGCO | FE | FNS | FPI | FPT | FSS |
| FTE | GBX | GC | GCAP | GEL | GFPT | GGC | GJS | GPSC | GSTEEL | GUNKUL |
| HANA | HARN | HMPRO | HTC | ICC | ICHI | IFS | INET | INSURE | INTUCH | IRPC |
| ITEL | IVL | K | KASET | KBANK | KBS | KCAR | KCE | KGI | KKP | KSL |
| KTB | KTC | KWC | L&E | LANNA | LHFG | LHK | LPN | LRH | М | MAKRO |
| MALEE | MBAX | MBK | MBKET | MC | MCOT | MFC | MFEC | MINT | MONO | MOONG |
| MPG | MSC | MTC | MTI | NBC | NEP | NINE | NKI | NMG | NNCL | NSI |
| NWR | OCC | OCEAN | OGC | ORI | PAP | PATO | РВ | PCSGH | PDG | PDI |
| PDJ | PE | PG | PHOL | PL | PLANB | PLANET | PLAT | PM | PPP | PPPM |
| PPS | PREB | PRG | PRINC | PRM | PSH | PSL | PSTC | PT | PTG | PTT |
| PTTEP | PTTGC | PYLON | Q-CON | QH | QLT | QTC | RATCH | RML | RWI | S & J |
| SABINA | SAT | SC | SCB | SCC | SCCC | SCG | SCN | SEAOIL | SE-ED | SELIC |
| SENA | SGP | SIRI | SITHAI | SMIT | SMK | SMPC | SNC | SNP | SORKON | SPACK |
| SPC | SPI | SPRC | SRICHA | SSF | SSSC | SST | STA | SUSCO | SVI | SYNTE |
| TAE | TAKUNI | TASCO | TBSP | TCAP | TCMC | TFG | TFI | TFMAMA | THANI | THCOM |
| THIP | THRE | THREL | TIP | TIPCO | TISCO | TKT | TTB | TMD | TMILL | TMT |
| TNITY | TNL | TNP | TNR | TOG | TOP | TPA | TPCORP | TPP | TRU | TSC |
| TSTH | TTCL | TU | TVD | TVI | TVO | TWPC | U | UBIS | UEC | UKEM |
| UOBKH | UWC | VGI | VIH | VNT | WACOAL | WHA | WHAUP | WICE | WIIK | XO |
| ZEN | TRUE | | | | | | | | | |
| DECLARE | D | | | | | | | | | |
| 7UP | ABICO | AF | ALT | AMARIN | AMATA | AMATAV | ANAN | APURE | B52 | BKD |
| ВМ | BROCK | BUI | CHO | CI | сотто | DDD | EA | EFORL | EP | ERW |
| ESTAR | ETE | EVER | FSMART | GPI | ILINK | IRC | J | JKN | JMART | JMT |
| JSP | JTS | KWG | LDC | MAJOR | META | NCL | NOBLE | NOK | PK | PLE |
| ROJNA | SAAM | SAPPE | SCI | SE | SHANG | SINGER | SKR | SPALI | SSP | STANLY |
| SUPER | SYNEX | THAI | TKS | TOPP | TRITN | TTA | UPF | UV | WIN | ZIGA |

Level

Certified

This level indicates practical participation with thoroughly examination in relation to the recommended procedures from the audit committee or the SEC's certified auditor, being a certified member of Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) or already passed examination to ensure independence from external parties.

Declared This level indicates determination to participate in the Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC)

Disclaimer:

The disclosure of the Anti-Corruption Progress Indicators of a listed company on the Stock Exchange of Thailand, which is assessed by Thaipat Institute, is made in order to comply with the policy and sustainable development plan for the listed companies of the Office of the Securities and Exchange Commission. Thaipat Institute made this assessment based on the information received from the listed company, as stipulated in the form for the assessment of Anti-corruption which refers to the Annual Registration Statement (Form 56-1), Annual Report (Form 56-2), or other relevant documents or reports of such listed company. The assessment result is therefore made from the perspective of Thaipat Institute that is a third party. It is not an assessment of operation and is not based on any inside information. Since this assessment is only the assessment result as of the date appearing in the assessment result, it may be changed after that date or when there is any change to the relevant information. Nevertheless, FSS International Investment Advisory Company Limited does not confirm, verify, or certify the accuracy and completeness of the assessment results.

Note: Companies participating in Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) under Thai Institute of Directors (as of June 24, 2019) are categorised into: 1) companies that have declared their intention to join CAC, and; 2) companies certified by CAC.

Source: The Securities and Exchange Commission, Thailand; * FSSIA's compilation

GENERAL DISCLAIMER

ANALYST(S) CERTIFICATION

Yuvanart Suwanumphai FSS International Investment Advisory Securities Co., Ltd

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History of change in investment rating and/or target price



BUY BUY 07-May-2021 BUY 54.00 16-Aug-2021 47.00 05-Nov-2021 43.00

Yuvanart Suwanumphai started covering this stock from 07-May-2021

Price and TP are in local currency

Source: FSSIA estimates

| Company | Ticker | Price | Rating | Valuation & Risks |
|---------------|-----------|-----------|--------|--|
| Ngern Tid Lor | TIDLOR TB | THB 34.50 | BUY | Downside risks to our GGM-based TP include 1) the expansion into auto-title loans by the Government Savings Bank and Auto X (subsidiary of SCB); 2) further weakening asset quality could potentially hit both loan yield and credit cost; and 3) tighter supervision from related regulators. |

Source: FSSIA estimates

Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities **Public Company Limited**

FSSIA may incorporate the recommendations and target prices of companies currently covered by FSS Research into equity research reports, denoted by an 'FSS' before the recommendation. FSS Research is part of Finansia Syrus Securities Public Company Limited, which is the parent company of FSSIA.

All share prices are as at market close on 21-Feb-2022 unless otherwise stated.

RECOMMENDATION STRUCTURE

Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

Industry Recommendations

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

Neutral. The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

Country (Strategy) Recommendations

Overweight (O). Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Neutral (N). Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Underweight (U). Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.