EQUITY RESEARCH - NEWS FLASH

INDORAMA VENTURES

IVL TB

THAILAND / PETROCHEM & CHEMICALS



TARGET PRICE THB70.00
CLOSE THB49.75
UP/DOWNSIDE +40.7%
TP vs CONSENSUS +17.7%

Czech rPET asset acquired

- IVL will acquire an 85% stake in UCY Polymers with a total capacity of 40ktpa. The acquisition cost is THB257.3m.
- IVL's strategic plan to achieve USD2.8-3.0b EBITDA in 2024, ESG, and organisational goals is on track with recent acquisition of UCY.
- Maintain BUY and our TP of THB70.

IVL strengthening its rPET footprint in Europe

On 18 Feb-22, IVL announced that it would acquire an 85% stake in UCY Polymers CZ s.r.o. (UCY), a Czech-based PET recycler that processes post-consumer PET into recycled polyethylene terephthalate (rPET) flakes with a total capacity of 40ktpa. The acquisition cost is €6.8m (THB257.3m) and will be funded and paid in cash. This is in line with IVL's strategic goal to achieve an rPET capacity of 750kt in 2024 and 3.1mt in 2030.

Move aimed at furthering its decarbonisation goal

In order to ensure that IVL will be fully compliant and turn itself into a responsible environmental, social, and corporate governance (ESG) organisation, IVL has established a set of targets to achieve a higher level of decarbonisation for its business by 2030, including: 1) 30% reduction in greenhouse gas intensity; 2) 15% reduction in energy intensity; 3) 25% consumption of renewable electricity; and 4) 20% reduction in water intensity consumption.

Three strategies to reduce coal and fossil fuel consumption

Three strategies have been established to achieve IVL's decarbonisation goal. First, a higher rPET capacity with a USD3.7b investment to increase its rPET capacity to 3.13mt in 2030, up from 0.365mt post acquisition of UCY. Second, IVL, with a USD4.7b investment, will increase biomass feedstock consumption to reduce coal and fossil fuel consumption, and plans to increase its consumption of bio-feedstock to produce PET and polyester fibre using bio-paraxylene, bio-ethylene, and natural alcohol as key feedstocks for production. Third, IVL has set aside a USD640m budget for investment in renewable energy, carbon capture utilisation & storage, and green hydrogen, all intended to replace the current coal-fired power plants at IVL's production sites worldwide.

Green strategic goal is increasingly materialising

We maintain BUY and our TP of THB70. IVL's strategic plan to achieve its financial (USD2.8-3.0b EBITDA in 2024), ESG, and organisational (digitalisation and Olympus project) goals is on track with the recent acquisition of UCY. With IVL's sound and timely growth strategies, we think IVL could be a "true" global player in the petrochemical industry, with stronger and more sustainable net profit growth in 2022-24.

KEY STOCK DATA

YE Dec (THB m)	2020	2021E	2022E	2023E
Revenue	331,513	369,677	368,229	374,369
Net profit	1,656	29,054	32,136	36,371
EPS (THB)	0.30	5.17	5.72	6.48
vs Consensus (%)	-	6.1	10.7	44.6
EBITDA	31,473	55,547	57,155	65,301
Core net profit	6,430	27,231	30,114	34,349
Core EPS (THB)	1.15	4.85	5.36	6.12
EPS growth (%)	(46.4)	323.5	10.6	14.1
Core P/E (x)	43.4	10.3	9.3	8.1
Dividend yield (%)	0.4	4.8	5.4	6.1
EV/EBITDA (x)	14.7	7.8	7.1	5.8
Price/book (x)	2.2	1.8	1.6	1.4
Net debt/Equity (%)	128.9	66.8	45.5	26.8
ROE (%)	5.0	19.4	18.4	18.7



Share price performance	1 Month	3 Month	12 Month
Absolute (%)	3.6	20.6	26.8
Relative to country (%)	0.4	16.2	11.8
Mkt cap (USD m)			8,682
3m avg. daily turnover (USD m)			32.0
Free float (%)			33
Major shareholder	Indora	ama Resoul	rces (63%)
12m high/low (THB)		5	2.00/36.00
Issued shares (m)			5,614.55

Sources: Bloomberg consensus; FSSIA estimates



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Exhibit 1: IVL's rPET capacity breakdown by continent

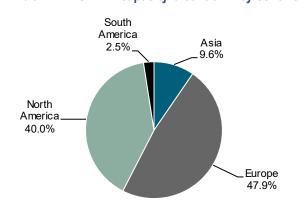


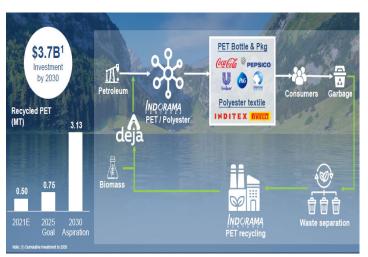
Exhibit 2: IVL's rPET plant locations worldwide

	Plant	Continent	Location	Capacity	% total
				(ktpa)	(%)
1	IPI NPT-Recycling	Asia	Thailand	30	8.2
2	Wellman Inter	Europe	Ireland/Netherland	50	13.7
3	Sorepla	Europe	France	62	17.0
4	Polawat	Europe	Poland	23	6.3
5	Ecomex Mexico	North America	Mexico	42	11.5
6	IVSSLLC	North America	California, US	30	8.2
7	Green (IVSSF)	North America	New Orleans, US	30	8.2
8	AG Resinas	South America	Brazil	9	2.5
9	CarbonLite	North America	Texas, US	44	12.1
10	Karawang	West Java	Indonesia	5	1.4
11	UCY	Europe	Czech	40	11.0
	Total			365	100.0

Source: IVL

Source: IVL

Exhibit 3: Building infrastructure for the circular economy



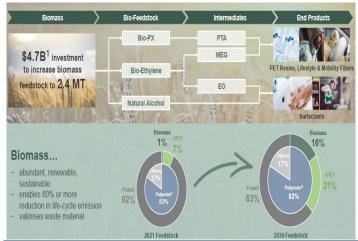
Source: IVL

Exhibit 5: Phasing out coal consumption and replacing it with green energy



Source: IVL

Exhibit 4: Higher biomass consumption for IVL's production plants worldwide



Source: IVL

Exhibit 6: IVL's decarbonisation target

1	GHG Intensity Reduction	Energy Intensity Reduction	Renewable Electricity Consumption	Water Intensity Reduction
2025	10%	5%	10%	10%
	₩	₩	₩	₩
2030	30%	15%	25%	20%

Source: IVL

Financial Statements

Indorama Ventures

Case of goods and Case C	Profit and Loss (THB m) Year Ending Dec	2019	2020	2021E	2022E	2023E
Grose profit 67,138 64,197 83,272 19,249 33,373 Ober operating income - - - - - 1,22,299 (22,726) (22,094) (22,094) (22,094) (22,094) (22,094) (22,094) (28,076) (19,486) 55,647 57,155 65,307 (19,486) 53,706 68,385 65,307 (30,487) (18,241) (19,486) 65,307 (30,487) (31,473) (33,33 33	Revenue	352,692	331,513	369,677	368,229	374,369
Other operating income	Cost of goods sold	(285,554)	(267,316)	(286,405)	(288,980)	(280,990)
Operating DelTY (32,129) (32,724) (27,786) (22,094) (28,0786) Depreciation (17,040) 35,010 31,473 55,547 75,165 65,307 Depreciation (17,040) (20,487) (18,241) (18,870) (19,488) Goodwill amortisation 0	Gross profit	67,138	64,197	83,272	79,249	93,379
Operating ENITOA 35,010 31,473 55,547 67,156 65,300 Operating Depreciation (17,040) (20,487) (18,241) (18,870) (19,498 Goodwill amortisation 0 0 0 0 0 0 Goodwill amortisation 17,7689 (19,392) (16,762) (16,100) (17,293) Associates 5 143 633 633 633 633 Rocuring non-operating income 407 1,949 633 633 633 Non-securing tems (6,750) (4,774) 1,822 2,022 2,022 2,022 1,724 1,824 2,022 4,020 3,03 3,03 3,	Other operating income	-	-	-	-	-
Depreciation	Operating costs	(32,129)	(32,724)	(27,726)	(22,094)	(28,078)
Cooker	Operating EBITDA	35,010	31,473	55,547	57,155	65,301
Operating EBIT 17,989 10,986 37,306 38,285 45,800 Net financing costs (5,728) (7,362) (6,762) (4,510) (7,729) Associates 5 143 633 633 633 Recurring non-operating income 407 1,949 633 633 633 Non-recurring lems (6,750) (4,774) 1,822 2,022 2,022 Profit per fact 5,898 799 33,999 36,430 (41,161 Tax (1,534) 1,243 (3,300) (3,643) (41,161 Profit after tax 4,364 2,042 29,699 32,787 37,044 Minority interests 688 (386) (645) (651) (672 Preferred dividends 0 0 0 0 0 0 Other items 5,252 1,656 29,054 32,14 1 1 1 1 1 1 1 1 1 1 1 1<	Depreciation	(17,040)	(20,487)	(18,241)	(18,870)	(19,498)
Nef Innancing costs	Goodwill amortisation	0	0	0	0	0
Associates 5	Operating EBIT	17,969	10,986	37,306	38,285	45,803
Recurring non-operating income	Net financing costs	(5,728)	(7,362)	(6,762)	(4,510)	(7,299)
Non-recurring items	Associates	5	143	633	633	633
Profit before tax	Recurring non-operating income	407	1,949	633	633	633
Tax (1,534) 1,243 (3,300) (3,643) (4,116 Profit after tax 4,864 2,042 29,899 32,787 37,044 Minority interests 888 (366) (465) (651) (672 Preferred dividends 0 </td <td>Non-recurring items</td> <td>(6,750)</td> <td>(4,774)</td> <td>1,822</td> <td>2,022</td> <td>2,022</td>	Non-recurring items	(6,750)	(4,774)	1,822	2,022	2,022
Profit after tax 4,364 2,042 29,699 32,787 37,044 32,041 32,045 32,187 37,044 32,045 32,136 33,7044 34,045 32,136 33,7044 34,045 32,136 33,7044 34,045 32,136 33,7044 34,045 32,136 33,7044 34,045 32,136 34,747 34,045 32,136 34,747 34,045 34,04	Profit before tax	5,898	799	32,999	36,430	41,159
Minority interests 888 386 386 6845 6851 6872 Preferred dividends 0	Tax	(1,534)	1,243	(3,300)	(3,643)	(4,116)
Preferred dividends 0 0 0 0 0 Other Items - <td< td=""><td>Profit after tax</td><td>4,364</td><td>2,042</td><td>29,699</td><td>32,787</td><td>37,043</td></td<>	Profit after tax	4,364	2,042	29,699	32,787	37,043
Other items - <th< td=""><td>Minority interests</td><td>888</td><td>(386)</td><td>(645)</td><td>(651)</td><td>(672)</td></th<>	Minority interests	888	(386)	(645)	(651)	(672)
Reported net profit 5,252 1,656 29,054 32,136 36,37 Non-recurring items & goodwill (net) 6,750 4,774 (1,822) (2,022) (2,023) (2,024) (3,036) (5,15 (5,15 (5,15 (5,15 (5,15 (5,15 (5,15 (5,0	Preferred dividends	0	0	0	0	0
Non-recurring items & goodwill (net) 6,750 4,774 (1,822) (2,022)	Other items	-	-	-	-	-
Recurring retrofit 12,002 6,430 27,231 30,114 34,345 Per share (THB)	Reported net profit	5,252	1,656	29,054	32,136	36,371
Per share (THB) Recurring EPS	Non-recurring items & goodwill (net)	6,750	4,774	(1,822)	(2,022)	(2,022)
Recurring EPS	Recurring net profit	12,002	6,430	27,231	30,114	34,349
Reported EPS 0.94 0.30 5.17 5.72 6.46 DPS 0.35 0.20 2.41 2.66 3.00 DItuled shares (used to calculate per share data) 5.615	Per share (THB)					
DPS 0.35 0.20 2.41 2.66 3.00 Dilute ob shares (used to calculate per share data) 5.815 5.615 <td>Recurring EPS *</td> <td>2.14</td> <td>1.15</td> <td>4.85</td> <td>5.36</td> <td>6.12</td>	Recurring EPS *	2.14	1.15	4.85	5.36	6.12
Diluted shares (used to calculate per share data) 5,615 5,615 5,615 5,615 670 Crowth	Reported EPS	0.94	0.30	5.17	5.72	6.48
Growth Revenue (%) 1.6 (6.0) 11.5 (0.4) 1.7 Operating EBITDA (%) (15.7) (10.1) 76.5 2.9 14.3 Operating EBIT (%) (38.8) (38.9) 239.6 2.6 19.9 Recurring EPS (%) (52.4) (46.4) 323.5 10.6 14.4 Reported EPS (%) (80.2) (68.5) 1,653.9 10.6 13.3 Operating Performance Cross margin inc. depreciation (%) 14.2 13.2 17.6 16.4 19.5 Gross margin fo key business (%) 12.3 13.2 17.6 16.4 19.5 Gross margin fokey business (%) 12.3 13.2 17.6 16.4 19.5 Gross margin of key business (%) 12.3 13.2 17.6 16.4 19.5 Operating EBITDA margin (%) 9.9 9.5 15.0 15.5 17. Operating EBITDA margin (%) 3.4 1.9 7.4 8.2 9.2 Effective tax rate (%) 26.0 -79.8	DPS	0.35	0.20	2.41	2.66	3.01
Revenue (%)	Diluted shares (used to calculate per share data)	5,615	5,615	5,615	5,615	5,615
Operating EBITDA (%) (15.7) (10.1) 76.5 2.9 14.3 Operating EBIT (%) (38.8) (38.9) 239.6 2.6 19.6 Recurring EPS (%) (52.4) (46.4) 323.5 10.6 14.7 Reported EPS (%) (80.2) (68.5) 1,653.9 10.6 13.2 Operating performance Gross margin inc. depreciation (%) 14.2 13.2 17.6 16.4 19.3 Gross margin of key business (%) 12.3 13.2 17.6 16.4 19.3 Gross margin of key business (%) 12.3 13.2 17.6 16.4 19.3 Gross margin of key business (%) 12.3 13.2 17.6 16.4 19.3 Operating EBITDA margin (%) 9.9 9.5 15.0 15.5 17.7 Operating EBITDA margin (%) 5.1 3.3 10.1 10.4 12.2 Met margin (%) 3.4 1.9 7.4 8.2 9.2 Effective tax rate (%) 26.0	Growth					
Operating EBIT (%) (38.8) (38.9) 239.6 2.6 19.6 Recurring EPS (%) (52.4) (46.4) 323.5 10.6 14.1 Reported EPS (%) (80.2) (68.5) 1,653.9 10.6 14.2 Reported EPS (%) (80.2) (68.5) 1,653.9 10.6 13.3 Operating performance 14.2 13.2 17.6 16.4 19.5 Gross margin inc. depreciation (%) 14.2 13.2 17.6 16.4 19.5 Gross margin of key business (%) 12.3 13.2 17.6 16.4 19.5 Gross margin inc. depreciation (%) 9.9 9.5 15.0 16.4 19.5 Operating EBITDA margin (%) 5.1 3.3 10.1 10.4 12.2 Net margin (%) 3.4 1.9 7.4 8.2 9.2 Effective tax rate (%) 26.0 -79.8 10.0 10.0 10.0 Interest cover (X) 3.2	Revenue (%)	1.6	(6.0)	11.5	(0.4)	1.7
Recurring EPS (%)	Operating EBITDA (%)	(15.7)	(10.1)	76.5	2.9	14.3
Reported EPS (%) (80.2) (68.5) 1,653.9 10.6 13.2 Operating performance US Gross margin inc. depreciation (%) 14.2 13.2 17.6 16.4 19.5 Gross margin of key business (%) 12.3 13.2 17.6 16.4 19.5 Operating EBITDA margin (%) 9.9 9.5 15.0 15.5 17.7 Operating EBIT margin (%) 5.1 3.3 10.1 10.4 12.2 Net margin (%) 3.4 1.9 7.4 8.2 92.2 Effective tax rate (%) 26.0 -79.8 10.0 10.0 10.0 Dividend payout on recurring profit (%) 16.4 17.5 49.6 49.6 49.2 Inventory days 34.5 79.3 72.7 75.8 78.8 Debtor days 37.2 37.3 34.9 36.9 36.9 Creditor days 76.0 86.5 88.1 91.9 95.7 Operating ROIC (%) 8.0 4.6	Operating EBIT (%)	(38.8)	(38.9)	239.6	2.6	19.6
Operating performance Gross margin inc. depreciation (%) 14.2 13.2 17.6 16.4 19.7 Gross margin of key business (%) 12.3 13.2 17.6 16.4 19.7 Operating EBITDA margin (%) 9.9 9.5 15.0 15.5 17.4 Operating EBIT margin (%) 5.1 3.3 10.1 10.4 12.2 Net margin (%) 3.4 1.9 7.4 8.2 9.2 Effective tax rate (%) 26.0 -79.8 10.0 10.0 10.0 Dividend payout on recurring profit (%) 16.4 17.5 49.6 49.6 49.2 Interest cover (X) 3.2 1.8 5.6 8.6 6.6 Inventory days 84.5 79.3 72.7 75.8 78.8 Debtor days 37.2 37.3 34.9 36.9 36.9 Creditor days 76.0 86.5 88.1 91.9 95.7 Operating ROIC (%) 8.0 4.6 1.0 1	Recurring EPS (%)	(52.4)	(46.4)	323.5	10.6	14.1
Gross margin inc. depreciation (%) 14.2 13.2 17.6 16.4 19.7 Gross margin of key business (%) 12.3 13.2 17.6 16.4 19.7 Operating EBITDA margin (%) 9.9 9.5 15.0 15.5 17.4 Operating EBIT margin (%) 5.1 3.3 10.1 10.4 12.2 Net margin (%) 3.4 1.9 7.4 8.2 9.2 Effective tax rate (%) 26.0 -79.8 10.0 10.0 10.0 Dividend payout on recurring profit (%) 16.4 17.5 49.6 49.6 49.2 Inventory days 84.5 79.3 72.7 75.8 75.8 78.8 Debtor days 37.2 37.3 34.9 36.9 36.9 Creditor days 76.0 86.5 88.1 91.9 95. Operating ROIC (%) 8.0 4.6 1.0 1.0 1.2 ROE (%) 8.7 5.0 19.4 18.4 18.1 ROE (%) 8.7 5.0 19.4 18.4 18.1	Reported EPS (%)	(80.2)	(68.5)	1,653.9	10.6	13.2
Gross margin of key business (%) 12.3 13.2 17.6 16.4 19.7 Operating EBITDA margin (%) 9.9 9.5 15.0 15.5 17.4 Operating EBIT margin (%) 5.1 3.3 10.1 10.4 12.2 Net margin (%) 3.4 1.9 7.4 8.2 9.2 Effective tax rate (%) 26.0 -79.8 10.0 10.0 10.0 Dividend payout on recurring profit (%) 16.4 17.5 49.6 49.6 49.2 Interest cover (X) 3.2 1.8 5.6 8.6 6.2 Inventory days 84.5 79.3 72.7 75.8 78.5 Debtor days 37.2 37.3 34.9 36.9 36.5 Creditor days 76.0 86.5 88.1 91.9 95.5 Operating ROIC (%) 8.0 4.6 1.0 1.0 1.2 ROE (%) 8.7 5.0 19.4 18.4 18. ROE (%) 4.5	Operating performance					
Operating EBITDA margin (%) 9.9 9.5 15.0 15.5 17.4 Operating EBIT margin (%) 5.1 3.3 10.1 10.4 12.2 Net margin (%) 3.4 1.9 7.4 8.2 9.2 Effective tax rate (%) 26.0 -79.8 10.0 10.0 10.0 Dividend payout on recurring profit (%) 16.4 17.5 49.6 49.6 49.2 Interest cover (X) 3.2 1.8 5.6 8.6 6.4 Inventory days 84.5 79.3 72.7 75.8 78.9 Debtor days 37.2 37.3 34.9 36.9 36.9 Creditor days 76.0 86.5 88.1 91.9 95.2 Operating ROIC (%) 8.0 4.6 1.0 1.0 1.2 ROIC (%) 8.7 5.0 19.4 18.4 18.3 ROA (%) 4.5 3.5 6.0 6.2 6.8 * Pre exceptional, pre-goodwill and fully diluted	Gross margin inc. depreciation (%)	14.2	13.2	17.6	16.4	19.7
Operating EBIT margin (%) 5.1 3.3 10.1 10.4 12.2 Net margin (%) 3.4 1.9 7.4 8.2 9.2 Effective tax rate (%) 26.0 -79.8 10.0 10.0 10.0 Dividend payout on recurring profit (%) 16.4 17.5 49.6 49.6 49.2 Interest cover (X) 3.2 1.8 5.6 8.6 6.4 Inventory days 84.5 79.3 72.7 75.8 78.5 Debtor days 37.2 37.3 34.9 36.9 36.5 Creditor days 76.0 86.5 88.1 91.9 95.7 Operating ROIC (%) 8.0 4.6 1.0 1.0 1.2 ROIC (%) 6.8 4.4 0.8 0.9 1.7 ROE (%) 8.7 5.0 19.4 18.4 18.5 ROA (%) 4.5 3.5 6.0 6.2 6.8 * Pre exceptional, pre-goodwill and fully diluted	Gross margin of key business (%)	12.3	13.2	17.6	16.4	19.7
Net margin (%) 3.4 1.9 7.4 8.2 9.2 Effective tax rate (%) 26.0 -79.8 10.0 10.0 10.0 Dividend payout on recurring profit (%) 16.4 17.5 49.6 49.6 49.2 Interest cover (X) 3.2 1.8 5.6 8.6 6.4 Inventory days 84.5 79.3 72.7 75.8 78.5 Debtor days 37.2 37.3 34.9 36.9 36.5 Creditor days 76.0 86.5 88.1 91.9 95.7 Operating ROIC (%) 8.0 4.6 1.0 1.0 1.2 ROIC (%) 6.8 4.4 0.8 0.9 1.7 ROE (%) 8.7 5.0 19.4 18.4 18.7 ROA (%) 4.5 3.5 6.0 6.2 6.8 * Pre exceptional, pre-goodwill and fully diluted 2019 2020 2021E 2022E 2023E Revenue by Division (THB m) 2019 2020 2021E 2021E 2022E 2023E <td< td=""><td>Operating EBITDA margin (%)</td><td>9.9</td><td>9.5</td><td>15.0</td><td>15.5</td><td>17.4</td></td<>	Operating EBITDA margin (%)	9.9	9.5	15.0	15.5	17.4
Effective tax rate (%) 26.0 -79.8 10.0 10.0 10.0 Dividend payout on recurring profit (%) 16.4 17.5 49.6 49.6 49.6 Interest cover (X) 3.2 1.8 5.6 8.6 6.4 Inventory days 84.5 79.3 72.7 75.8 78.5 Debtor days 37.2 37.3 34.9 36.9 36.5 Creditor days 76.0 86.5 88.1 91.9 95.5 Operating ROIC (%) 8.0 4.6 1.0 1.0 1.2 ROIC (%) 6.8 4.4 0.8 0.9 1. ROE (%) 8.7 5.0 19.4 18.4 18.7 ROA (%) 4.5 3.5 6.0 6.2 6.8 * Pre exceptional, pre-goodwill and fully diluted 2019 2020 2021E 2022E 2023E PET 196,047 153,889 160,270 160,741 162,054 Feedstock 132,911 100,905 117,776 117,110 121,937 Fibres 107,059 </td <td>Operating EBIT margin (%)</td> <td>5.1</td> <td>3.3</td> <td>10.1</td> <td>10.4</td> <td>12.2</td>	Operating EBIT margin (%)	5.1	3.3	10.1	10.4	12.2
Dividend payout on recurring profit (%) 16.4 17.5 49.6 49.6 49.6 Interest cover (X) 3.2 1.8 5.6 8.6 6.4 Inventory days 84.5 79.3 72.7 75.8 78.8 Debtor days 37.2 37.3 34.9 36.9 36.9 Creditor days 76.0 86.5 88.1 91.9 95. Operating ROIC (%) 8.0 4.6 1.0 1.0 1.2 ROIC (%) 6.8 4.4 0.8 0.9 1. ROE (%) 8.7 5.0 19.4 18.4 18.7 ROA (%) 4.5 3.5 6.0 6.2 6.8 * Pre exceptional, pre-goodwill and fully diluted **	Net margin (%)	3.4	1.9	7.4	8.2	9.2
Interest cover (X) 3.2 1.8 5.6 8.6 6.4 Inventory days 84.5 79.3 72.7 75.8 78.5 Debtor days 37.2 37.3 34.9 36.9 36.5 Creditor days 76.0 86.5 88.1 91.9 95.5 Operating ROIC (%) 8.0 4.6 1.0 1.0 1.2 ROIC (%) 6.8 4.4 0.8 0.9 1. ROE (%) 8.7 5.0 19.4 18.4 18.7 ROA (%) 4.5 3.5 6.0 6.2 6.8 * Pre exceptional, pre-goodwill and fully diluted * * 2020 2021E 2022E 2023E PET 196,047 153,889 160,270 160,741 162,054 Feedstock 132,911 100,905 117,776 117,110 121,937 Fibres 107,059 90,601 110,868 109,613 109,613	Effective tax rate (%)	26.0	-79.8	10.0	10.0	10.0
Inventory days	Dividend payout on recurring profit (%)	16.4	17.5	49.6	49.6	49.2
Debtor days 37.2 37.3 34.9 36.9 36.5 Creditor days 76.0 86.5 88.1 91.9 95.7 Operating ROIC (%) 8.0 4.6 1.0 1.0 1.2 ROIC (%) 6.8 4.4 0.8 0.9 1.7 ROE (%) 8.7 5.0 19.4 18.4 18.7 ROA (%) 4.5 3.5 6.0 6.2 6.8 * Pre exceptional, pre-goodwill and fully diluted **	Interest cover (X)	3.2	1.8	5.6	8.6	6.4
Creditor days 76.0 86.5 88.1 91.9 95.7 Operating ROIC (%) 8.0 4.6 1.0 1.0 1.2 ROIC (%) 6.8 4.4 0.8 0.9 1.7 ROE (%) 8.7 5.0 19.4 18.4 18.7 ROA (%) 4.5 3.5 6.0 6.2 6.8 * Pre exceptional, pre-goodwill and fully diluted Revenue by Division (THB m) 2019 2020 2021E 2022E 2023E PET 196,047 153,889 160,270 160,741 162,054 Feedstock 132,911 100,905 117,776 117,110 121,937 Fibres 107,059 90,601 110,868 109,613 109,613	Inventory days	84.5	79.3	72.7	75.8	78.5
Operating ROIC (%) 8.0 4.6 1.0 1.0 1.2 ROIC (%) 6.8 4.4 0.8 0.9 1.1 ROE (%) 8.7 5.0 19.4 18.4 18.7 ROA (%) 4.5 3.5 6.0 6.2 6.8 * Pre exceptional, pre-goodwill and fully diluted Revenue by Division (THB m) 2019 2020 2021E 2022E 2023E PET 196,047 153,889 160,270 160,741 162,054 Feedstock 132,911 100,905 117,776 117,110 121,937 Fibres 107,059 90,601 110,868 109,613 109,613	Debtor days	37.2	37.3	34.9	36.9	36.5
ROIC (%) 6.8 4.4 0.8 0.9 1.7 ROE (%) 8.7 5.0 19.4 18.4 18.7 ROA (%) 4.5 3.5 6.0 6.2 6.8 * Pre exceptional, pre-goodwill and fully diluted Revenue by Division (THB m) 2019 2020 2021E 2022E 2023E PET 196,047 153,889 160,270 160,741 162,054 Feedstock 132,911 100,905 117,776 117,110 121,937 Fibres 107,059 90,601 110,868 109,613 109,613		76.0	86.5	88.1	91.9	95.1
ROIC (%) 6.8 4.4 0.8 0.9 1.7 ROE (%) 8.7 5.0 19.4 18.4 18.7 ROA (%) 4.5 3.5 6.0 6.2 6.8 * Pre exceptional, pre-goodwill and fully diluted Revenue by Division (THB m) 2019 2020 2021E 2022E 2023E PET 196,047 153,889 160,270 160,741 162,054 Feedstock 132,911 100,905 117,776 117,110 121,937 Fibres 107,059 90,601 110,868 109,613 109,613	Operating ROIC (%)	8.0	4.6	1.0	1.0	1.2
ROA (%) 4.5 3.5 6.0 6.2 6.8 * Pre exceptional, pre-goodwill and fully diluted Revenue by Division (THB m) 2019 2020 2021E 2022E 2023E PET 196,047 153,889 160,270 160,741 162,054 Feedstock 132,911 100,905 117,776 117,110 121,937 Fibres 107,059 90,601 110,868 109,613 109,613	ROIC (%)	6.8	4.4	0.8	0.9	1.1
* Pre exceptional, pre-goodwill and fully diluted Revenue by Division (THB m) 2019 2020 2021E 2022E 2023E PET 196,047 153,889 160,270 160,741 162,054 Feedstock 132,911 100,905 117,776 117,110 121,937 Fibres 107,059 90,601 110,868 109,613 109,613	ROE (%)	8.7	5.0	19.4	18.4	18.7
Revenue by Division (THB m) 2019 2020 2021E 2022E 2023E PET 196,047 153,889 160,270 160,741 162,054 Feedstock 132,911 100,905 117,776 117,110 121,937 Fibres 107,059 90,601 110,868 109,613 109,613	ROA (%)	4.5	3.5	6.0	6.2	6.8
PET 196,047 153,889 160,270 160,741 162,054 Feedstock 132,911 100,905 117,776 117,110 121,937 Fibres 107,059 90,601 110,868 109,613 109,613	* Pre exceptional, pre-goodwill and fully diluted					
Feedstock 132,911 100,905 117,776 117,110 121,937 Fibres 107,059 90,601 110,868 109,613 109,613	Revenue by Division (THB m)	2019	2020	2021E	2022E	2023E
Feedstock 132,911 100,905 117,776 117,110 121,937 Fibres 107,059 90,601 110,868 109,613 109,613	PET	196,047	153,889	160,270	160,741	162,054
Fibres 107,059 90,601 110,868 109,613 109,613	Feedstock					121,937
	Fibres				109,613	109,613
Eliminations and unallocated (83,325) (13,882) (19,236) (19,236) (19,236)	Eliminations and unallocated			*		(19,236)

Sources: Indorama Ventures; FSSIA estimates

Financial Statements

Indorama Ventures

Cash Flow (THB m) Year Ending Dec	2019	2020	2021E	2022E	2023
Recurring net profit	12,002	6,430	27,231	30,114	34,34
Depreciation	17,040	20,487	18,241	18,870	19,49
Associates & minorities	- (070)	-	-	- (4.004)	/4.00
Other non-cash items	(978)	(1,002)	(1,001)	(1,001)	(1,00
Change in working capital	19,446	19,603	34,172	20,669	19,56
Cash flow from operations	47,510	45,518	78,644	68,651	72,41
Capex - maintenance Capex - new investment	(16,233)	(16,231)	(13,200)	(13,200)	(13,20
Net acquisitions & disposals	(10,233)	(10,231)	(13,200)	(13,200)	(13,20
Other investments (net)	(9,065)	(9,059)	(9,059)	(9,059)	(9,05
Cash flow from investing	(25,298)	(25,290)	(22,259)	(22,259)	(22,25
Dividends paid	(6,878)	(6,878)	(1,123)	(13,513)	(14,94
Equity finance	0	0	0	0	(,
Debt finance	8,881	51,695	(9,654)	(9,654)	(9,65
Other financing cash flows	(19,347)	(56,543)	5,896	6,102	6,12
Cash flow from financing	(17,344)	(11,726)	(4,881)	(17,065)	(18,47
Non-recurring cash flows	-	-	-	-	
Other adjustments	0	0	0	0	
let other adjustments	0	0	0	0	
Movement in cash	4,868	8,502	51,503	29,326	31,6
Free cash flow to firm (FCFF)	27,827.25	27,901.55	63,767.40	53,774.84	57,539.4
Free cash flow to equity (FCFE)	11,745.85	15,379.42	52,626.04	42,839.48	46,624.0
Per share (THB)					
FCFF per share	4.96	4.97	11.36	9.58	10.2
FCFE per share	2.09	2.74	9.37	7.63	8.3
Recurring cash flow per share	5.00	4.62	7.92	8.55	9.4
Balance Sheet (THB m) Year Ending Dec	2019	2020	2021E	2022E	2023
Tangible fixed assets (gross)	304,108	376,464	389,664	402,864	416,0
ess: Accumulated depreciation	(91,686)	(112,173)	(130,414)	(149,284)	(168,78
Tangible fixed assets (net)	212,423	264,291	259,250	253,580	247,2
ntangible fixed assets (net)	0	0	0	0	
ong-term financial assets. nvest. in associates & subsidiaries	0	0	0	0	
Cash & equivalents	10,447	18,949	70,451	99,777	131,4
VC receivable	34,305	33,422	37,269	37,123	37,7
nventories	62,165	53,938	60,148	59,912	60,9
Other current assets	11,840	13,526	13,526	13,526	13,5
Current assets	118,757	119,835	181,395	210,339	243,6
Other assets	49,388	69,046	46,416	46,416	46,4
Fotal assets	380,568	453,172	487,060	510,335	537,3
Common equity	129,712	126,655	154,586	173,208	194,6
Minorities etc.	8,455	8,953	29,925	33,100	37,4
Total shareholders' equity	138,167	135,608	184,511	206,308	232,0
ong term debt	105,611	164,073	164,073	164,073	164,0
Other long-term liabilities	11,828	39,552	10,135	11,897	11,8
ong-term liabilities	117,439	203,625	174,208	175,971	175,9
VC payable	61,281	65,366	72,891	72,606	73,8
Short term debt	36,413	29,645	29,645	29,645	29,6
Other current liabilities	27,268	18,927	25,805	25,805	25,8
Current liabilities	124,962	113,938	128,342	128,056	129,2
Total liabilities and shareholders' equity	380,568	453,172	487,060	510,335	537,3
Net working capital	19,762	16,593	12,247	12,151	12,5
nvested capital	281,573	349,930	317,913	312,147	306,2
Includes convertibles and preferred stock which is be	eing treated as debt				
er share (THB)					
Book value per share	23.10	22.56	27.53	30.85	34.
angible book value per share	23.10	22.56	27.53	30.85	34.
Financial strength					
Net debt/equity (%)	95.2	128.9	66.8	45.5	26
Net debt/total assets (%)	34.6	38.6	25.3	18.4	1
Current ratio (x)	1.0	1.1	1.4	1.6	
CF interest cover (x)	5.9	5.3	10.7	13.4	ę
/aluation	2019	2020	2021E	2022E	202
Recurring P/E (x) *	23.3	43.4	10.3	9.3	
Recurring P/E @ target price (x) *	32.7	61.1	14.4	13.1	1.
Reported P/E (x)	53.2	168.6	9.6	8.7	
Dividend yield (%)	0.7	0.4	4.8	5.4	
Price/book (x)	2.2	2.2	1.8	1.6	
Price/book (x)	2.2	2.2	1.8	1.6	
EV/EBITDA (x) **	12.0	14.7	7.8	7.1	
EV/EBITDA (x) EV/EBITDA (x) EV/EBITDA (x)	15.2	18.3	9.8	9.1	
- · · = - · · 5 · · · @ · · · · 3 - · Þ · · · · · (//)					
EV/invested capital (x)	1.5	1.3	1.4	1.3	•

Sources: Indorama Ventures; FSSIA estimates

Corporate Governance report of Thai listed companies 2020

EXCELLE	NT LEVEL									
AV	ADVANC	AF	AIRA	AKP	AKR	ALT	AMA	AMATA	AMATAV	ANAN
ОТ	AP	ARIP	ARROW	ASP	BAFS	BANPU	BAY	BCP	BCPG	BDMS
EC	BEM	BGRIM	BIZ	BKI	BLA	BOL	BPP	BRR	BTS	BWG
ENTEL	CFRESH	CHEWA	CHO	CIMBT	CK	CKP	CM	CNT	COL	COMAN
OTTO	CPALL	CPF	CPI	CPN	CSS	DELTA	DEMCO	DRT	DTAC	DTC
8V6	EA	EASTW	ECF	ECL	EGCO	EPG	ETE	FNS	FPI	FPT
SMART	GBX	GC	GCAP	GEL	GFPT	GGC	GPSC	GRAMMY	GUNKUL	HANA
HARN	HMPRO	ICC	ICHI	III	ILINK	INTUCH	IRPC	IVL	JKN	JSP
JWD	K	KBANK	KCE	KKP	KSL	KTB	KTC	LANNA	LH	LHFG
.IT	LPN	MAKRO	MALEE	MBK	MBKET	MC	MCOT	METCO	MFEC	MINT
MONO	MOONG	MSC	MTC	NCH	NCL	NEP	NKI	NOBLE	NSI	NVD
	OISHI	ORI	ОТО	PAP	PCSGH	PDJ	PG		PLANB	PLANET
NYT								PHOL		
PLAT	PORT	PPS	PR9	PREB	PRG	PRM	PSH	PSL	PTG	PTT
PTTEP	PTTGC	PYLON	Q-CON	QH	QTC	RATCH	RS	S	S & J	SAAM
SABINA	SAMART	SAMTEL	SAT	SC	SCB	SCC	SCCC	SCG	SCN	SDC
SEAFCO	SEAOIL	SE-ED	SELIC	SENA	SIRI	SIS	SITHAI	SMK	SMPC	SNC
SONIC	SORKON	SPALI	SPI	SPRC	SPVI	SSSC	SST	STA	SUSCO	SUTHA
SVI	SYMC	SYNTEC	TACC	TASCO	TCAP	TFMAMA	THANA	THANI	THCOM	THG
HIP	THRE	THREL	TIP	TIPCO	TISCO	TK	TKT	TTB	TMILL	TNDT
		TOP				TSC				
ΓNL	TOA		TPBI	TQM	TRC		TSR	TSTE	TSTH	TTA
TTCL	TTW	TU	TVD	TVI	TVO	TWPC	U	UAC	UBIS	UV
/GI	VIH	WACOAL	WAVE	WHA	WHAUP	WICE	WINNER	TRUE		
/ERY GO	OD LEVEL									
S	ABM	ACE	ACG	ADB	AEC	AEONTS	AGE	AH	AHC	AIT
ALLA	AMANAH	AMARIN	APCO	APCS	APURE	AQUA	ASAP	ASEFA	ASIA	ASIAN
ASIMAR	ASK	ASN	ATP30	AUCT	AWC	AYUD	В	BA	BAM	BBL
BFIT	BGC	BJC	BJCHI	BROOK	BTW	CBG	CEN	CGH	CHARAN	CHAYO
CHG	CHOTI	CHOW	CI	CIG	CMC	COLOR	COM7	CPL	CRC	CRD
CSC	CSP	CWT	DCC	DCON	DDD	DOD	DOHOME	EASON	EE	ERW
ESTAR	FE	FLOYD	FN	FORTH	FSS	FTE	FVC	GENCO	GJS	GL
GLAND	GLOBAL	GLOCON	GPI	GULF	GYT	HPT	HTC	ICN	IFS	ILM
MH	INET	INSURE	IRC	IRCP	IT	ITD	ITEL	J	JAS	JCK
JCKH	JMART	JMT	KBS	KCAR	KGI	KIAT	KOOL	KTIS	KWC	KWM
_&E	LALIN	LDC	LHK	LOXLEY	LPH	LRH	LST	M	MACO	MAJOR
MBAX	MEGA	META	MFC	MGT	MILL	MITSIB	MK	MODERN	MTI	MVP
NETBAY	NEX	NINE	NTV	NWR	occ	OGC	OSP	PATO	PB	PDG
PDI	PICO	PIMO	PJW	PL	PM	PPP	PRIN	PRINC	PSTC	PT
QLT	RCL	RICHY	RML	RPC	RWI	S11	SALEE	SAMCO	SANKO	SAPPE
SAWAD	SCI	SCP	SE	SEG	SFP	SGF	SHR	SIAM	SINGER	SKE
SKR	SKY	SMIT	SMT	SNP	SPA	SPC	SPCG	SR	SRICHA	SSC
SSF	STANLY	STI	STPI		SUN	SYNEX		TAE	TAKUNI	TBSP
				SUC			T			
CC	TCMC	TEAM	TEAMG	TFG	TIGER	TITLE	TKN	TKS	TM	TMC
ΓMD	TMI	TMT	TNITY	TNP	TNR	TOG	TPA	TPAC	TPCORP	TPOLY
ΓPS	TRITN	TRT	TRU	TSE	TVT	TWP	UEC	UMI	UOBKH	UP
JPF	UPOIC	UT	UTP	UWC	VL	VNT	VPO	WIIK	WP	XO
UASA	ZEN	ZIGA	ZMICO	UVVC	٧L	VIVI	VFO	VVIIIV	VVF	^ U
J. IOA	←! ¥	LIGA	2.0100							
OOD LE										
UP	Α	ABICO	AJ	ALL	ALUCON	AMC	APP	ARIN	AS	AU
352	BC	BCH	BEAUTY	BGT	BH	BIG	BKD	BLAND	BM	BR
BROCK	BSBM	BSM	BTNC	CAZ	CCP	CGD	CITY	CMAN	CMO	CMR
PT	CPW	CRANE	CSR	D	EKH	EP	ESSO	FMT	GIFT	GREEN
SSC	GTB	HTECH	HUMAN	IHL	INOX	INSET	IP	JTS	JUBILE	KASET
CM	KKC	KUMWEL	KUN	KWG	KYE	LEE	MATCH	MATI	M-CHAI	MCS
MDX .	MJD	MM	MORE	NC	NDR	NER	NFC	NNCL	NPK	NUSA
CEAN	PAF	PF	PK	PLE	PMTA	POST	PPM	PRAKIT	PRECHA	PRIME
ROUD	PTL	RBF	RCI	RJH	ROJNA	RP	RPH	RSP	SF	SFLEX
SGP	SISB	SKN	SLP	SMART	SOLAR	SPG	SQ	SSP	STARK	STC
SUPER	SVOA	TC	TCCC	THMUI	TIW	TNH	TOPP	TPCH	TPIPP	TPLAS
TI	TYCN	UKEM	UMS	VCOM	VRANDA	WIN	WORK	WPH	lange	
		Description						Score F	=	
		Excellent						90-1		
		Very Good						80-8 70-7		

The disclosure of the survey results of the Thai Institute of Directors Association ('IOD") regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of a company listed on the Stock Exchange of Thailand and the Market for Alternative Investment disclosed to the public and able to be accessed by a general public investor. The result, therefore, is from the perspective of a third party. It is not an evaluation of operation and is not based on inside information.

The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey results may be changed after that date. FSS International Investment Advisory Company Limited does not confirm nor certify the accuracy of such survey results.

* CGR scoring should be considered with news regarding wrong doing of the company or director or executive of the company such unfair practice on securities trading, fraud,

Source: Thai Institute of Directors Association (IOD); FSSIA's compilation

and corruption SEC imposed a civil sanction against insider trading of director and executive; ** delisted

Anti-corruption Progress Indicator 2020

CERTIFIED										
2S	ADVANC	Al	AIE	AIRA	AKP	AMA	AMANAH	AP	AQUA	ARROW
ASK	ASP	AYUD	В	BAFS	BANPU	BAY	BBL	BCH	BCP	BCPG
BGC	BGRIM	BJCHI	BKI	BLA	BPP	BROOK	BRR	BSBM	BTS	BWG
CEN	CENTEL	CFRESH	CGH	CHEWA	CHOTI	CHOW	CIG	CIMBT	CM	CMC
COL	COM7	CPALL	CPF	CPI	CPN	CSC	DCC	DELTA	DEMCO	DIMET
DRT	DTAC	DTC	EASTW	ECL	EGCO	FE	FNS	FPI	FPT	FSS
FTE	GBX	GC	GCAP	GEL	GFPT	GGC	GJS	GPSC	GSTEEL	GUNKUI
HANA	HARN	HMPRO	HTC	ICC	ICHI	IFS	INET	INSURE	INTUCH	IRPC
ITEL	IVL	K	KASET	KBANK	KBS	KCAR	KCE	KGI	KKP	KSL
KTB	KTC	KWC	L&E	LANNA	LHFG	LHK	LPN	LRH	M	MAKRO
MALEE	MBAX	MBK	MBKET	MC	MCOT	MFC	MFEC	MINT	MONO	MOONG
MPG	MSC	MTC	MTI	NBC	NEP	NINE	NKI	NMG	NNCL	NSI
NWR	occ	OCEAN	OGC	ORI	PAP	PATO	РВ	PCSGH	PDG	PDI
PDJ	PE	PG	PHOL	PL	PLANB	PLANET	PLAT	PM	PPP	PPPM
PPS	PREB	PRG	PRINC	PRM	PSH	PSL	PSTC	PT	PTG	PTT
PTTEP	PTTGC	PYLON	Q-CON	QH	QLT	QTC	RATCH	RML	RWI	S & J
SABINA	SAT	SC	SCB	SCC	SCCC	SCG	SCN	SEAOIL	SE-ED	SELIC
SENA	SGP	SIRI	SITHAI	SMIT	SMK	SMPC	SNC	SNP	SORKON	SPACK
SPC	SPI	SPRC	SRICHA	SSF	SSSC	SST	STA	SUSCO	SVI	SYNTE
TAE	TAKUNI	TASCO	TBSP	TCAP	TCMC	TFG	TFI	TFMAMA	THANI	THCOM
THIP	THRE	THREL	TIP	TIPCO	TISCO	TKT	TTB	TMD	TMILL	TMT
TNITY	TNL	TNP	TNR	TOG	TOP	TPA	TPCORP	TPP	TRU	TSC
TSTH	TTCL	TU	TVD	TVI	TVO	TWPC	U	UBIS	UEC	UKEM
UOBKH	UWC	VGI	VIH	VNT	WACOAL	WHA	WHAUP	WICE	WIIK	XO
ZEN	TRUE									
DECLARE	D									
7UP	ABICO	AF	ALT	AMARIN	AMATA	AMATAV	ANAN	APURE	B52	BKD
ВМ	BROCK	BUI	СНО	CI	сотто	DDD	EA	EFORL	EP	ERW
ESTAR	ETE	EVER	FSMART	GPI	ILINK	IRC	J	JKN	JMART	JMT
JSP	JTS	KWG	LDC	MAJOR	META	NCL	NOBLE	NOK	PK	PLE
ROJNA	SAAM	SAPPE	SCI	SE	SHANG	SINGER	SKR	SPALI	SSP	STANLY
SUPER	SYNEX	THAI	TKS	TOPP	TRITN	TTA	UPF	UV	WIN	ZIGA

Level

Certified

This level indicates practical participation with thoroughly examination in relation to the recommended procedures from the audit committee or the SEC's certified auditor, being a certified member of Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) or already passed examination to ensure independence from external parties.

Declared This level indicates determination to participate in the Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC)

Disclaimer:

The disclosure of the Anti-Corruption Progress Indicators of a listed company on the Stock Exchange of Thailand, which is assessed by Thaipat Institute, is made in order to comply with the policy and sustainable development plan for the listed companies of the Office of the Securities and Exchange Commission. Thaipat Institute made this assessment based on the information received from the listed company, as stipulated in the form for the assessment of Anti-corruption which refers to the Annual Registration Statement (Form 56-1), Annual Report (Form 56-2), or other relevant documents or reports of such listed company. The assessment result is therefore made from the perspective of Thaipat Institute that is a third party. It is not an assessment of operation and is not based on any inside information. Since this assessment is only the assessment result as of the date appearing in the assessment result, it may be changed after that date or when there is any change to the relevant information. Nevertheless, FSS International Investment Advisory Company Limited does not confirm, verify, or certify the accuracy and completeness of the assessment results.

Note: Companies participating in Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) under Thai Institute of Directors (as of June 24, 2019) are categorised into: 1) companies that have declared their intention to join CAC, and; 2) companies certified by CAC.

Source: The Securities and Exchange Commission, Thailand; * FSSIA's compilation

GENERAL DISCLAIMER

ANALYST(S) CERTIFICATION

Suwat Sinsadok, CFA, FRM, ERP FSS International Investment Advisory Securities Co., Ltd

The individual(s) identified above certify(ies) that (i) all views expressed in this report accurately reflect the personal view of the analyst(s) with regard to any and all of the subject securities, companies or issuers mentioned in this report; and (ii) no part of the compensation of the analyst(s) was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed herein.

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History of change in investment rating and/or target price



Date	Rating	Target price	Date	Rating	Target price	Date	Rating	Target price
02-May-2019	BUY	66.00	27-Feb-2020	BUY	40.00	08-Mar-2021	BUY	57.00
07-Nov-2019	BUY	47.00	07-Aug-2020	BUY	44.00	17-Sep-2021	BUY	62.00
20-Jan-2020	BUY	41.00	06-Nov-2020	BUY	36.00	12-Jan-2022	BUY	70.00

Suwat Sinsadok, CFA, FRM, ERP started covering this stock from 09-Jun-2020

Price and TP are in local currency

Source: FSSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
Indorama Ventures	IVL TB	THB 49.75	BUY	The key downside risks to our EV/EBITDA-based TP are weaker-than-expected margins for PX-PTA and PET-PTA, lower demand for polyester, and delays in IVL's projects.

Source: FSSIA estimates

Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited

FSSIA may incorporate the recommendations and target prices of companies currently covered by FSS Research into equity research reports, denoted by an 'FSS' before the recommendation. FSS Research is part of Finansia Syrus Securities Public Company Limited, which is the parent company of FSSIA.

All share prices are as at market close on 18-Feb-2022 unless otherwise stated.

RECOMMENDATION STRUCTURE

Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

Industry Recommendations

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

Neutral. The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

Country (Strategy) Recommendations

Overweight (O). Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Neutral (N). Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Underweight (U). Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.