**EQUITY RESEARCH - RESULTS FLASH** 

# **GULF ENERGY DEVELOPMENT**

THAILAND / UTILITIES - CONVENTIONAL

# ผลประกอบการ 4Q21 ออกมาดีจาก INTUCH

- กำไรสุทธิจากการดำเนินงาน 4Q21 ออกมาที่ 2.7พัน ลบ. (+19% q-q, +120% y-y) จากส่วนแบ่งกำไรจำนวน 1.1พัน ลบ. จาก INTUCH และการดำเนินงานที่ดีขึ้น
- ใน 4Q21 ต้นทุนก๊าซสำหรับโรงไฟฟ้าขนาดเล็ก (SPP) กระโดดเพิ่มเป็น 337 บาท/ mmbtu (+25% q-q, +57% y-y) จากราคา LNG ที่สูงขึ้น
- คงแนะนำซื้อที่ราคาเป้าหมาย 60 บาท (SoTP)

## กำไร 4Q21 ดีในทุกด้าน

GULF รายงานกำไรสุทธิ์ 4Q21 ที่ 3พัน ลบ. (+92% q-q, +65% y-y) สูงกว่าที่ตลาดคาด 20% และเราคาด 10% โดยมีปัจจัยผลักดันสำคัญอยู่ที่: 1) กำไรจากอัตราแล<sup>้</sup>กเปลี่ยน 242 ลบ.; 2) ส่วนแบ่งกำไร 1.1พัน ลบ. จาก Intouch Holdings (INTUCH TB, BUY, TP THB86.8); และ 3) ส่วนแบ่งกำไร 675 ลบ. จาก Gulf JP (GJP) ใน 4Q21 ต้นทุนก๊าซของ SPP 19 แห่ง กระโดดเพิ่มเป็น 337 บาท/mmbtu (+25% q-q, +57% y-y) จากราคา LNG ที่สูงขึ้น กำไรสุทธิ จากการดำเนินงานอยู่ที่ 2.7พัน ลบ. (+19% q-q, +120% y-y) ส่วนมากมาจากส่วนแบ่งกำไร 1.1พัน ลบ. จาก INTUCH และการดำเนินงานที่ดีขึ้นของ: 1) โรงไฟฟ้าขนาดใหญ่ (IPP) Gulf Sriracha (GSRC) Units 1 & 2 ขนาด 1.25GW (เริ่มดำเนินงานเชิงพาณิชย์ (COD) เดือนมี.ค. และ ต.ค. 21) ซึ่งให้กำไรสทธิประมาณ 0.8พัน ลบ.; และ 2) SPP 12 แห่งภายใต้ Gulf Mitsui Power (GMP) ซึ่งรายงานปริมาณไฟฟ้าและไอน้ำที่ขายให้ กฟผ. และผู้ใช้อุตสาหกรรม (IU) เพิ่มขึ้น ท้ายที่สุด EBITDA margin เพิ่มเป็น 32.6% จาก 30.6% ใน 3Q21 จากปริมาณขายที่

# ปริมาณขายที่สูงขึ้นชดเชยกับต้นทุนก๊าซที่เพิ่มขึ้น

ใน 4Q21 ปริมาณขายเพิ่มขึ้นจากปริมาณขายไฟฟ้าที่สูงขึ้นของ SPP 12 แห่งภายใต้ GMP โดยอยู่ที่ 592GWh (+14% y-y, +4% q-q) และปริมาณ<sup>ี</sup>ไอน้ำที่ขายให้แก่ IU ที่สูงขึ้นเป็น 183k ตัน (+1.5% y-y, +12% q-q) ซึ่งช่วยชดเชยปริมาณขายให้แก่ กฟผ. ที่ลดลงเหลือ 1,848GWh (-0.3% y-y, -7% q-q) ปริมาณขายของ IPP 2 แห่งของ GJP เพิ่มเป็น 570GWh (-15% y-y, +89% q-q) ในขณะที่ปริมาณขายไฟฟ้าให้แก่ IU ของ SPP 7 แห่งภายใต้ GJP รวมอยู่ที่ 287GWh (+2% y-y, -1% q-q) ส่วนแบ่งกำไรจาก GJP เพิ่มเป็น 675 ลบ. (กำไรจากอัตรา แลกเปลี่ยน 152 ลบ.) เพิ่มจาก 34 ลบ. (ขาดทุนจากอัตราแลกเปลี่ยน 577 ลบ.) ใน 3Q21 ในขณะที่ต้นทุนก๊าซที่สูงขึ้นผลักให้ต้นทุนการผลิตปรับขึ้น 84% y-y เทียบกับรายได้ที่เพิ่มเพียง 64% y-y

## แหวโห้มกำไรสุทธิปี 2022 ยังดี

เราคาดว่ากำไรสุทธิจากการดำเนินงานของ GULF ในปี 2022 จะเพิ่มเป็น 14พัน ลบ. จาก: 1) กำไรสุทธิจาก BKR2 และ GSRC, 2) กำไรสุทธิที่สูงขึ้นจาก SPP และ IPP ตามความต้องการ ที่สูงขึ้นหลังการกลับมาเปิดเศรษฐกิจ; และ 3) ส่วนแบ่งกำไรจาก INTUCH

## ยังเป็นหุ้นเด่นของเราในกลุ่มโรงไฟฟ้าไทย

เรายังแนะนำซื้อที่ราคาเป้าหมาย 60 บาท (SoTP) เราคิดว่าการเติบโตของกำไรสุทธิของ GULF จะเร่งตัวขึ้นในปี 2022-23 จากโครงการเพื่อการเติบโตใหม่

## Suwat Sinsadok, CFA, FRM, ERP suwat.sin@fssia.com +66 2611 3558

Siriluck Pinthusoonthorn

siriluck.pin@fssia.com +66 2611 3562

# GULF TB



TARGET PRICE	THB60.00
CLOSE	THB52.00
UP/DOWNSIDE	+15.4%
TP vs CONSENSUS	+23.4%

## **KEY STOCK DATA**

YE Dec (THB m)	2021	2022E	2023E	2024E
Revenue	47,467	76,192	76,374	77,844
Net profit	7,670	13,752	14,799	15,669
EPS (THB)	0.65	1.17	1.26	1.34
vs Consensus (%)	-	11.5	(2.2)	-
EBITDA	16,913	22,667	24,078	22,635
Core net profit	8,812	13,752	14,799	15,669
Core EPS (THB)	0.75	1.17	1.26	1.34
Chg. In EPS est. (%)	nm	1.9	0.2	nm
EPS growth (%)	96.8	56.1	7.6	5.9
Core P/E (x)	69.2	44.4	41.2	38.9
Dividend yield (%)	0.8	1.3	1.3	1.3
EV/EBITDA (x)	44.5	33.1	30.9	32.4
Price/book (x)	6.3	5.8	5.5	5.1
Net debt/Equity (%)	122.6	103.2	86.5	66.1
ROE (%)	11.0	13.6	13.6	13.6



Share price performance	1 Month	3 Month	12 Month
Absolute (%)	3.0	26.8	50.7
Relative to country (%)	(0.2)	22.2	32.9
Mkt cap (USD m)			18,963
3m avg. daily turnover (USD m)			44.5
Free float (%)			27
Major shareholder	Mr. Sar	ath Ratana	vadi (35%)
12m high/low (THB)		5	2.75/31.00
Issued shares (m)			11,733.15

Sources: Bloomberg consensus; FSSIA estimates

PREPARED BY FSS INTERNATIONAL INVESTMENT ADVISORY SECURITIES CO LTD (FSSIA). ANALYST CERTIFICATION AND IMPORTANT DISCLOSURES CAN BE FOUND AT THE END OF THIS REPORT

Exhibit 1: Summary of 4Q21/2021 operations

	4Q20	3Q21		4Q21		2020	2021	Chg.
	(THB m)	(THB m)	(THB m)	(q-q %)	(y-y %)	(THB m)	(THB m)	(y-y %)
Revenue	9,309	11,903	15,287	28.4	64.2	32,827	47,467	44.6
Operating costs	(5,600)	(8,262)	(10,311)	24.8	84.1	(22,155)	(30,554)	37.9
EBITDA	3,709	3,642	4,977	36.7	34.2	10,672	16,913	58.5
EBITDA margin (%)	39.8	30.6	32.6	nm	nm	32.5	35.6	nm
Depn & amort.	(1,221)	(1,271)	(1,272)	0.1	4.2	(3,431)	(4,989)	45.4
EBIT	2,488	2,370	3,705	56.3	48.9	7,241	11,924	64.7
Interest expense	(1,040)	(1,753)	(1,737)	(0.9)	67.0	(3,665)	(5,596)	52.7
Interest & invt inc	19	20	27	37.7	41.4	83	83	(0.1)
Other income	2	1	3	192.4	115.3	460	2,433	428.9
Associates' contrib	979	175	1,936	1,003.6	97.8	2,462	2,886	17.2
Exceptional	455	956	237	(75.2)	(47.8)	(330)	(2,217)	572.5
Pretax profit	2,903	1,770	4,172	135.7	43.7	6,252	9,514	52.2
Tax	(167)	(91)	(308)	240.3	84.0	(107)	(347)	223.4
Tax rate (%)	5.8	5.1	7.4	nm	nm	1.7	3.6	nm
Minority interests	(891)	(91)	(821)	801.9	(7.9)	(1,862)	(1,497)	(19.6)
Net profit	1,844	1,588	3,043	91.6	65.0	4,282	7,670	79.1
Non-recurring	605	(705)	315	nm	(47.9)	(196)	(1,142)	483.0
Core net profit	1,239	2,293	2,728	19.0	120.2	4,478	8,812	96.8
EPS (THB)	0.16	0.14	0.26	91.6	65.0	0.36	0.65	79.1
Core EPS (THB)	0.11	0.20	0.23	19.0	120.2	0.38	0.75	96.8

Sources: GULF; FSSIA estimates

Exhibit 2: 4Q21/2021 performance of key elements

	4Q20	3Q21	4Q21	Cha	ange	2020	2021	Change
	(THB m)	(THB m)	(THB m)	(q-q %)	(y-y %)	(THB m)	(THB m)	(y-y %)
Profit for the period	2,736	1,679	3,864	130.1	41.2	6,144	9,167	49.2
Profit attributable to owners of the parent	1,844	1,588	3,043	91.6	65.0	4,282	7,670	79.1
Gain/(loss) on exchange rate attributable to owners of the parent	612	(767)	242	nm	(60.5)	(189)	(1,227)	549.2
Unrealized gain (loss) on derivatives of PTT NGD	0	62	73	17.7	nm	(7)	86	nm
Profit attributable to owners of parent before gain (loss) on FX (core profit)		2,293	2,728	19.0	120.2	4,478	8,812	96.8
Gross profit margin (sales)*	36.1	24.6	28.6	4.0	(7.5)	28	27	(0.3)
Gross profit margin (service)*	51.4	56.3	56.9	0.6	5.5	54	55	0.6
Average natural gas cost per unit (SPP under GMP) (THB/mmbtu)	214.0	268.6	336.7	25.4	57.3	244.5	266.0	37.7
Average natural gas cost per unit (IPP under GSRC) (THB/mmbtu)	220.0	259.2	327.4	29.9	48.8	240.0	263.5	40.3

\*Note: Change in margin % is represented in ppt change

Source: GULF

Exhibit 3: 4Q21/2021 share of profits from associates and joint ventures

	4Q20	3Q21	4Q21	Ch	ange	2020	2021	Change
	(THB m)	(THB m)	(THB m)	(q-q %)	(y-y %)	(THB m)	(THB m)	(y-y %)
Share of profit from INTUCH	0	0	1,105	nm	nm	0	1,105	nm
Share of profit from GJP	977	34	675	1,885.3	(30.9)	2,487	1,370	nm
Share of profit from PTT NGD	3	129	105	(18.6)	3,400.0	3	300	9,900.0
Share of profit from GJP1	0	0	0	nm	nm	0	0	nm
Share of profit from the joint venture GULF WHA MT	1	1	1	0.0	0.0	(1)	3	nm
Share of profit from the joint venture BSE	0	0	0	nm	nm	(7)	(1)	(85.7)
Share of profit from the joint venture HKH	(2)	(2)	(6)	200.0	200.0	(8)	(14)	75.0
Share of profit from the joint venture BPH	0	0	0	nm	nm	1	1	0.0
Share of profit from BGSR 6	0	0	(2)	nm	nm	0	(2)	nm
Share of profit from BGSR 81	0	0	(2)	nm	nm	0	(2)	nm
Share of profit from GPC	0	0	0	nm	nm	0	0	nm
Share of profit from GMIM	0	5	42	740.0	nm	0	88	nm
Share of profit from a project in Oman	(1)	10	18	80.0	nm	(13)	38	nm
Total share of profit from associates and joint ventures	979	175	1,936	1,006.3	97.8	2,462	2,886	17.2
gain/(loss) on exchange rate from INTUCH's share of profit	0	0	12	nm	nm	0	12	nm
INTUCH's share of core profit	0	0	1,093	nm	nm	0	1,093	nm
gain/(loss) on exchange rate from GJP's share of profit	544	(577)	152	nm	(72.1)	26	(1,076)	nm
GJP's share of core profit	433	611	523	(14.4)	20.8	2,461	2,446	(0.6)
Unrealized gain/(loss)on derivatives of PTT NGD	(7)	62	73	17.7	nm	(7)	86	nm
PTT NGD's share of core profit	10	67	32	(52.2)	220.0	10	214	2,040.0

Total share of core profit from associates and JVs 442 690 1,699 146.2 284.4 2,443 3,864 58.2

Source: GULF

## **Financial Statements**

Gulf Energy Development

Profit and Loss (THB m) Year Ending Dec	2020	2021	2022E	2023E	2024E
Revenue	32,827	47,467	76,192	76,374	77,844
Cost of goods sold	(20,271)	(29,399)	(47,962)	(46,949)	(50,538)
Gross profit	12,556	18,068	28,229	29,424	27,306
Other operating income	-	-	-	-	-
Operating costs	(1,884)	(1,155)	(5,562)	(5,346)	(4,671)
Operating EBITDA	10,672	16,913	22,667	24,078	22,635
Depreciation	(3,431)	(4,989)	(5,180)	(5,503)	(5,503)
Goodwill amortisation	0	0	0	0	0
Operating EBIT	7,241	11,924	17,487	18,575	17,132
Net financing costs	(3,715)	(6,587)	(4,085)	(4,376)	(1,277)
Associates	2,462	2,886	5,015 5,035	5,928 5,948	7,829 7,849
Recurring non-operating income	2,922	5,319	0,035	5,946 0	7,049
Non-recurring items  Profit before tax	(196) <b>6,252</b>	(1,142) <b>9,514</b>	18,437	<b>20,147</b>	23,704
Tax	(107)	(347)	(503)	(970)	(1,135)
Profit after tax	6,144	9,167	17,934	19,177	22,569
Minority interests	(1,862)	(1,497)	(4,182)	(4,378)	(6,900)
Preferred dividends	0	0	0	(4,570)	(0,500)
Other items	-	-	-	-	-
Reported net profit	4,282	7,670	13,752	14,799	15,669
Non-recurring items & goodwill (net)	196	1,142	0	0	0
Recurring net profit	4,478	8,812	13,752	14,799	15,669
Per share (THB)					
Recurring EPS *	0.38	0.75	1.17	1.26	1.34
Reported EPS	0.36	0.65	1.17	1.26	1.34
DPS	0.25	0.44	0.70	0.70	0.70
Diluted shares (used to calculate per share data)	11,733	11,733	11,733	11,733	11,733
Growth					
Revenue (%)	9.3	44.6	60.5	0.2	1.9
Operating EBITDA (%)	61.9	58.5	34.0	6.2	(6.0)
Operating EBIT (%)	74.1	64.7	46.7	6.2	(7.8)
Recurring EPS (%)	16.0	96.8	56.1	7.6	5.9
Reported EPS (%)	(20.3)	79.1	79.3	7.6	5.9
Operating performance					
Gross margin inc. depreciation (%)	27.8	27.6	30.3	31.3	28.0
Gross margin of key business (%)	27.8	27.6	30.3	31.3	28.0
Operating EBITDA margin (%)	32.5	35.6	29.8	31.5	29.1
Operating EBIT margin (%)	22.1	25.1	23.0	24.3	22.0
Net margin (%)	13.6	18.6	18.0	19.4	20.1
Effective tax rate (%)	2.8	5.2	3.7	6.8	7.1
Dividend payout on recurring profit (%)	65.5	58.6	59.7	55.5	52.4
Interest cover (X)	2.7	2.6	5.5	5.6	19.6
Inventory days	60.4	- 50 G	49.5	- 56.7	62.8
Debtor days Creditor days	27.4	58.6 27.5	49.5 30.8	38.7	36.9
Creatior days Operating ROIC (%)	27.4 5.5	(1.9)	(2.7)	(2.8)	(2.6)
ROIC (%)	5.5 5.0	(1.3)	(2.7)	(2.6)	(2.6)
ROE (%)	8.7	11.0	13.6	13.6	13.6
ROA (%)	4.9	3.0	4.6	4.8	5.6
* Pre-exceptional, pre-goodwill and fully diluted	7.5	5.0	7.0	4.0	5.0
			20225	20225	20245
Revenue by Division (THR m)	2020	2021			
Revenue by Division (THB m)	2020	2021	2022E	2023E	2024E
Revenue by Division (THB m) Power business Consulting business	2020 31,772 1,154	42,324 5,772	70,940 5,772	71,122 5,772	72,593 5,772

Sources: Gulf Energy Development; FSSIA estimates

## **Financial Statements**

**GULF TB** 

Gulf Energy Development

Cash Flow (THB m) Year Ending Dec	2020	2021	2022E	2023E	2024
Recurring net profit	4,478	8,812	13,752	14,799	15,66
Depreciation	3,431	4,989	5,180	5,503	5,50
associates & minorities	2,462	2,886	5,015	5,928	7,82
Other non-cash items	- 2700	4 000	-	- (4.507)	(00)
Change in working capital	2,798	1,823	6,236	(1,597)	(88:
Cash flow from operations	13,169	18,510	30,184	24,632	28,11
Capex - maintenance	(3,152)	(4,285)	(3,395)	(3,805)	(3,809 (2,109
Capex - new investment let acquisitions & disposals	(49,037)	(1,114) (113,494)	(13,043) 0	(462) 0	(2,10
Other investments (net)	(832) 436	55,878	5,015	5,928	7,82
Cash flow from investing	(52,585)	(63,015)	(11,423)	1,661	1,91
Dividends paid	(2,773)	(2,933)	(5,163)	(8,213)	(8,21
Equity finance	0	(2,333)	0	0	(0,21
Debt finance	27,702	54,256	(10,931)	0	
Other financing cash flows	16,000	(2,874)	(5,848)	(7,477)	(4,54
ash flow from financing	40,929	48,449	(21,942)	(15,691)	(12,75
Non-recurring cash flows	, <u>-</u>	, -	-	-	` '
Other adjustments	0	0	0	0	
let other adjustments	0	0	0	0	
Novement in cash	1,513	3,944	(3,181)	10,603	17,2
Free cash flow to firm (FCFF)	(35,750.90)	(38,909.14)	23,640.23	31,336.18	32,401.2
ree cash flow to equity (FCFE)	4,285.96	6,877.73	1,981.82	18,815.82	25,491.1
er share (THB)					
CFF per share	(3.05)	(3.32)	2.01	2.67	2.7
FCFE per share	0.37	0.59	0.17	1.60	2.1
Recurring cash flow per share	0.88	1.42	2.04	2.24	2.4
Balance Sheet (THB m) Year Ending Dec	2020	2021	2022E	2023E	2024
angible fixed assets (gross)	139,958	144,790	159,443	162,012	162,01
ess: Accumulated depreciation	(10,240)	(14,662)	(18,057)	(21,862)	(25,66
angible fixed assets (net)	129,718	130,128	141,386	140,150	136,34
ntangible fixed assets (net)	17,354	18,964	18,964	18,964	18,9
ong-term financial assets		-	-	-	, .
nvest. in associates & subsidiaries	22,079	135,573	135,573	135,573	135,5
Cash & equivalents	15,902	19,847	16,666	27,268	44,5
VC receivable	5,660	9,569	11,093	12,620	14,1
nventories	0	0	0	0	,
Other current assets	8,792	9,395	15,081	15,117	15,40
Current assets	30,354	38,811	42,839	55,005	74,13
Other assets	46,075	39,197	39,197	39,197	39,19
Total assets	245,580	362,674	377,960	388,890	404,2
Common equity	64,027	96,596	105,185	111,771	119,2
Minorities etc.	8,053	10,913	15,095	19,473	26,3
Total shareholders' equity	72,080	107,509	120,281	131,244	145,6
ong term debt	83,544	138,761	138,761	138,761	138,7
Other long-term liabilities	60,314	81,387	81,387	81,387	81,3
ong-term liabilities	143,858	220,148	220,148	220,148	220,1
VC payable	1,353	3,080	5,025	4,919	5,29
Short term debt	13,892	12,931	2,000	2,000	2,00
Other current liabilities	14,397	19,005	30,505	30,578	31,10
Current liabilities	29,643	35,016	37,531	37,498	38,40
Total liabilities and shareholders' equity	245,581	362,674	377,960	388,890	404,2
Net working capital	(1,298)	(3,121)	(9,357)	(7,760)	(6,87
nvested capital Includes convertibles and preferred stock which is be	213,928	320,742	325,764	326,124	323,2
·	enig treated as debt				
Per share (THB)					
Book value per share	5.46	8.23	8.96	9.53	10.1
angible book value per share	3.98	6.62	7.35	7.91	8.
Financial strength		10==	40	a	
let debt/equity (%)	113.1	122.6	103.2	86.5	66
Net debt/total assets (%)	33.2	36.4	32.8	29.2	23
Current ratio (x)	1.0	1.1	1.1	1.5	1
CF interest cover (x)	15.4	2.2	4.7	5.4	22
/aluation	2020	2021	2022E	2023E	2024
Recurring P/E (x) *	136.2	69.2	44.4	41.2	38
Recurring P/E @ target price (x) *	157.2	79.9	51.2	47.6	44
Reported P/E (x)	142.5	79.5	44.4	41.2	38
Dividend yield (%)	0.5	0.8	1.3	1.3	1
	9.5	6.3	5.8	5.5	
Price/book (x)			7.4	6.6	
Price/tangible book (x)	13.1	7.9	7.1	6.6	,
Price/book (x) Price/tangible book (x) EV/EBITDA (x) **	65.6	7.9 44.5	7.1 33.1	30.9	
Price/tangible book (x)					32 36

Sources: Gulf Energy Development; FSSIA estimates

## Corporate Governance report of Thai listed companies 2020

	NT LEVEL	A.E.	AUDA	ALCE	ALCE	A. T.	0.04.0	A A A A T A	AB4A T 41 /	ANI 651
AAV	ADVANC	AF	AIRA	AKP	AKR	ALT	AMA	AMATA	AMATAV	ANAN
AOT	AP	ARIP	ARROW	ASP	BAFS	BANPU	BAY	BCP	BCPG	BDMS
EC	BEM	BGRIM	BIZ	BKI	BLA	BOL	BPP	BRR	BTS	BWG
CENTEL	CFRESH	CHEWA	CHO	CIMBT	CK	CKP	CM	CNT	COL	COMAN
COTTO	CPALL	CPF	CPI	CPN	CSS	DELTA	DEMCO	DRT	DTAC	DTC
DV8	EA	EASTW	ECF	ECL	EGCO	EPG	ETE	FNS	FPI	FPT
SMART	GBX	GC	GCAP	GEL	GFPT	GGC	GPSC	GRAMMY	GUNKUL	HANA
HARN	HMPRO	ICC	ICHI	III	ILINK	INTUCH	IRPC	IVL	JKN	JSP
IWD	K	KBANK	KCE	KKP	KSL	KTB	KTC	LANNA	LH	LHFG
_IT	LPN	MAKRO	MALEE	MBK	MBKET	MC	MCOT	METCO	MFEC	MINT
ONO	MOONG	MSC	MTC	NCH	NCL	NEP	NKI	NOBLE	NSI	NVD
NYT	OISHI	ORI	ОТО	PAP	PCSGH	PDJ	PG	PHOL	PLANB	PLANET
PLAT	PORT	PPS	PR9	PREB	PRG	PRM	PSH	PSL	PTG	PTT
PTTEP	PTTGC	PYLON	Q-CON	QH	QTC	RATCH	RS	S	S&J	SAAM
SABINA	SAMART	SAMTEL	SAT	SC	SCB	SCC	SCCC	SCG	SCN	SDC
SEAFCO	SEAOIL	SE-ED	SELIC	SENA	SIRI	SIS	SITHAI	SMK	SMPC	SNC
SONIC	SORKON	SPALI	SPI	SPRC	SPVI	SSSC	SST	STA	SUSCO	SUTHA
SVI	SYMC	SYNTEC	TACC	TASCO	TCAP	TFMAMA	THANA	THANI	THCOM	THG
HIP	THRE	THREL	TIP	TIPCO	TISCO	TK	TKT	TTB	TMILL	TNDT
ΓNL	TOA	TOP	TPBI	TQM	TRC	TSC	TSR	TSTE	TSTH	TTA
TTCL	TTW	TU	TVD	TVI	TVO	TWPC	U	UAC	UBIS	UV
′GI	VIH	WACOAL	WAVE	WHA	WHAUP	WICE	WINNER	TRUE		
ERY GO	OD LEVEL									
S	ABM	ACE	ACG	ADB	AEC	AEONTS	AGE	AH	AHC	AIT
ALLA	AMANAH	AMARIN	APCO	APCS	APURE	AQUA	ASAP	ASEFA	ASIA	ASIAN
ASIMAR	ASK	ASN	ATP30	AUCT	AWC	AYUD	В	BA	BAM	BBL
BFIT	BGC	BJC	BJCHI	BROOK	BTW	CBG	CEN	CGH	CHARAN	CHAYO
CHG	CHOTI	CHOW	Cl	CIG	CMC	COLOR	COM7	CPL	CRC	CRD
	CSP						DOHOME			
SC		CWT	DCC	DCON	DDD	DOD		EASON	EE	ERW
STAR	FE	FLOYD	FN	FORTH	FSS	FTE	FVC	GENCO	GJS	GL
GLAND	GLOBAL	GLOCON	GPI	GULF	GYT	HPT	HTC	ICN	IFS	ILM
MH	INET	INSURE	IRC	IRCP	IT	ITD	ITEL	J	JAS	JCK
ICKH	JMART	JMT	KBS	KCAR	KGI	KIAT	KOOL	KTIS	KWC	KWM
-&E	LALIN	LDC	LHK	LOXLEY	LPH	LRH	LST	M	MACO	MAJOR
ИBAX	MEGA	META	MFC	MGT	MILL	MITSIB	MK	MODERN	MTI	MVP
NETBAY	NEX	NINE	NTV	NWR	OCC	OGC	OSP	PATO	PB	PDG
PDI	PICO	PIMO	PJW	PL	PM	PPP	PRIN	PRINC	PSTC	PT
QLT	RCL	RICHY	RML	RPC	RWI	S11	SALEE	SAMCO	SANKO	SAPPE
SAWAD	SCI	SCP	SE	SEG	SFP	SGF	SHR	SIAM	SINGER	SKE
SKR	SKY	SMIT	SMT	SNP	SPA	SPC	SPCG	SR	SRICHA	SSC
SSF	STANLY	STI	STPI	SUC	SUN	SYNEX	T	TAE	TAKUNI	TBSP
CC	TCMC	TEAM	TEAMG	TFG	TIGER	TITLE	TKN	TKS	TM	TMC
MD	TMI	TMT	TNITY	TNP	TNR	TOG	TPA	TPAC	TPCORP	TPOLY
						TWP				UP
PS	TRITN	TRT	TRU	TSE	TVT		UEC	UMI	UOBKH	
JPF ′UASA	UPOIC ZEN	UT ZIGA	UTP ZMICO	UWC	VL	VNT	VPO	WIIK	WP	XO
OOD LE		ADICC	A 1	A11	ALLICON	AMC	ADD	A DUN'	40	A11
UP	A	ABICO	AJ	ALL	ALUCON	AMC	APP	ARIN	AS	AU
52	BC	BCH	BEAUTY	BGT	BH	BIG	BKD	BLAND	BM	BR
ROCK	BSBM	BSM	BTNC	CAZ	CCP	CGD	CITY	CMAN	CMO	CMR
PT	CPW	CRANE	CSR	D	EKH	EP	ESSO	FMT	GIFT	GREEN
SSC	GTB	HTECH	HUMAN	IHL	INOX	INSET	IP	JTS	JUBILE	KASET
CM	KKC	KUMWEL	KUN	KWG	KYE	LEE	MATCH	MATI	M-CHAI	MCS
ИDX	MJD	MM	MORE	NC	NDR	NER	NFC	NNCL	NPK	NUSA
CEAN	PAF	PF	PK	PLE	PMTA	POST	PPM	PRAKIT	PRECHA	PRIME
PROUD	PTL	RBF	RCI	RJH	ROJNA	RP	RPH	RSP	SF	SFLEX
SGP	SISB	SKN	SLP	SMART	SOLAR	SPG	SQ	SSP	STARK	STC
SUPER	SVOA	TC	TCCC	THMUI	TIW	TNH	TOPP	TPCH	TPIPP	TPLAS
TI	TYCN	UKEM	UMS	VCOM	VRANDA	WIN	WORK	WPH		
		Description						Score F	lange	
		Excellent						90-1	00	
		LACCHETIC								
		Very Good						80-8		

#### Disclaimer:

The disclosure of the survey results of the Thai Institute of Directors Association ('IOD") regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of a company listed on the Stock Exchange of Thailand and the Market for Alternative Investment disclosed to the public and able to be accessed by a general public investor. The result, therefore, is from the perspective of a third party. It is not an evaluation of operation and is not based on inside information.

The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey results may be changed after that date.

Source: Thai Institute of Directors Association (IOD); FSSIA's compilation

FSS International Investment Advisory Company Limited does not confirm nor certify the accuracy of such survey results.

\* CGR scoring should be considered with news regarding wrong doing of the company or director or executive of the company such unfair practice on securities trading, fraud, and corruption SEC imposed a civil sanction against insider trading of director and executive; \*\* delisted

## **Anti-corruption Progress Indicator 2020**

CERTIFIED										_
2S	ADVANC	Al	AIE	AIRA	AKP	AMA	AMANAH	AP	AQUA	ARROW
ASK	ASP	AYUD	В	BAFS	BANPU	BAY	BBL	всн	ВСР	BCPG
BGC	BGRIM	BJCHI	BKI	BLA	BPP	BROOK	BRR	BSBM	BTS	BWG
CEN	CENTEL	CFRESH	CGH	CHEWA	CHOTI	CHOW	CIG	CIMBT	СМ	CMC
COL	COM7	CPALL	CPF	CPI	CPN	CSC	DCC	DELTA	DEMCO	DIMET
DRT	DTAC	DTC	EASTW	ECL	EGCO	FE	FNS	FPI	FPT	FSS
FTE	GBX	GC	GCAP	GEL	GFPT	GGC	GJS	GPSC	GSTEEL	GUNKUL
HANA	HARN	HMPRO	HTC	ICC	ICHI	IFS	INET	INSURE	INTUCH	IRPC
ITEL	IVL	K	KASET	KBANK	KBS	KCAR	KCE	KGI	KKP	KSL
KTB	ктс	KWC	L&E	LANNA	LHFG	LHK	LPN	LRH	M	MAKRO
MALEE	MBAX	MBK	MBKET	MC	MCOT	MFC	MFEC	MINT	MONO	MOONG
MPG	MSC	MTC	MTI	NBC	NEP	NINE	NKI	NMG	NNCL	NSI
NWR	occ	OCEAN	OGC	ORI	PAP	PATO	РВ	PCSGH	PDG	PDI
PDJ	PE	PG	PHOL	PL	PLANB	PLANET	PLAT	PM	PPP	PPPM
PPS	PREB	PRG	PRINC	PRM	PSH	PSL	PSTC	PT	PTG	PTT
PTTEP	PTTGC	PYLON	Q-CON	QH	QLT	QTC	RATCH	RML	RWI	S & J
SABINA	SAT	SC	SCB	SCC	SCCC	SCG	SCN	SEAOIL	SE-ED	SELIC
SENA	SGP	SIRI	SITHAI	SMIT	SMK	SMPC	SNC	SNP	SORKON	SPACK
SPC	SPI	SPRC	SRICHA	SSF	SSSC	SST	STA	SUSCO	SVI	SYNTEC
TAE	TAKUNI	TASCO	TBSP	TCAP	TCMC	TFG	TFI	TFMAMA	THANI	THCOM
THIP	THRE	THREL	TIP	TIPCO	TISCO	TKT	TTB	TMD	TMILL	TMT
TNITY	TNL	TNP	TNR	TOG	TOP	TPA	TPCORP	TPP	TRU	TSC
TSTH	TTCL	TU	TVD	TVI	TVO	TWPC	U	UBIS	UEC	UKEM
UOBKH	UWC	VGI	VIH	VNT	WACOAL	WHA	WHAUP	WICE	WIIK	XO
ZEN	TRUE									
DECLARED										
7UP	ABICO	AF	ALT	AMARIN	AMATA	AMATAV	ANAN	APURE	B52	BKD
BM	BROCK	BUI	CHO	CI	COTTO	DDD	EA	EFORL	EP	ERW
ESTAR	ETE	EVER	FSMART	GPI	ILINK	IRC	J	JKN	JMART	JMT
JSP	JTS	KWG	LDC	MAJOR	META	NCL	NOBLE	NOK	PK	PLE
ROJNA	SAAM	SAPPE	SCI	SE	SHANG	SINGER	SKR	SPALI	SSP	STANLY
SUPER	SYNEX	THAI	TKS	TOPP	TRITN	TTA	UPF	UV	WIN	ZIGA

#### Level

Certified

This level indicates practical participation with thoroughly examination in relation to the recommended procedures from the audit committee or the SEC's certified auditor, being a certified member of Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) or already passed examination to ensure independence from external parties.

Declared This level indicates determination to participate in the Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC)

#### Disclaimer:

The disclosure of the Anti-Corruption Progress Indicators of a listed company on the Stock Exchange of Thailand, which is assessed by Thaipat Institute, is made in order to comply with the policy and sustainable development plan for the listed companies of the Office of the Securities and Exchange Commission. Thaipat Institute made this assessment based on the information received from the listed company, as stipulated in the form for the assessment of Anti-corruption which refers to the Annual Registration Statement (Form 56-1), Annual Report (Form 56-2), or other relevant documents or reports of such listed company. The assessment result is therefore made from the perspective of Thaipat Institute that is a third party. It is not an assessment of operation and is not based on any inside information. Since this assessment is only the assessment result as of the date appearing in the assessment result, it may be changed after that date or when there is any change to the relevant information. Nevertheless, FSS International Investment Advisory Company Limited does not confirm, verify, or certify the accuracy and completeness of the assessment results.

Note: Companies participating in Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) under Thai Institute of Directors (as of June 24, 2019) are categorised into: 1) companies that have declared their intention to join CAC, and; 2) companies certified by CAC.

Source: The Securities and Exchange Commission, Thailand; \* FSSIA's compilation

### **GENERAL DISCLAIMER**

## ANALYST(S) CERTIFICATION

## Suwat Sinsadok, CFA, FRM, ERP FSS International Investment Advisory Securities Co., Ltd

The individual(s) identified above certify(ies) that (i) all views expressed in this report accurately reflect the personal view of the analyst(s) with regard to any and all of the subject securities, companies or issuers mentioned in this report; and (ii) no part of the compensation of the analyst(s) was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed herein.

This report has been prepared by FSS International Investment Advisory Company Limited (FSSIA). The information herein has been obtained from sources believed to be reliable and accurate; however FSS makes no representation as to the accuracy and completeness of such information. Information and opinions expressed herein are subject to change without notice. FSS has no intention to solicit investors to buy or sell any security in this report. In addition, FSS does not guarantee returns nor price of the securities described in the report nor accept any liability for any loss or damage of any kind arising out of the use of such information or opinions in this report. Investors should study this report carefully in making investment decisions. All rights are reserved.

This report may not be reproduced, distributed or published by any person in any manner for any purpose without permission of FSSIA. Investment in securities has risks. Investors are advised to consider carefully before making investment decisions.

### History of change in investment rating and/or target price



Date	Rating	Target price	Date	Rating	Target price	Date	Rating	Target price
08-May-2019 10-Oct-2019 30-Jan-2020	BUY BUY BUY	24.60 35.00 46.80	22-Apr-2020 11-Sep-2020 06-Aug-2021	BUY BUY BUY	47.00 48.00 47.00	15-Oct-2021 31-Jan-2022	BUY BUY	56.00 60.00

Suwat Sinsadok, CFA, FRM, ERP started covering this stock from 30-Jun-2020

Price and TP are in local currency

Source: FSSIA estimates

#### Intouch Holdings (INTUCH TB) Feb-19 Feb-20 Aug-20 Feb-21 Aug-21 Feb-22 Aug-19 100 90 80 70 60 50 40 30 Intouch Holdings Target Price (THB) Date Rating Target price Date Rating Target price Date Rating Target price 24-Mar-2021 BUY 65.00 19-Oct-2021 HOLD 72.00 HOLD BUY 86.80 05-May-2021 65.00 14-Feb-2022

Naruedom Mujjalinkool started covering this stock from 24-Mar-2021

Price and TP are in local currency

Source: FSSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
Gulf Energy Development	GULF TB	THB 52.00	BUY	The downside risks to our SoTP-based TP on GULF include 1) lower-than-expected demand for electricity in Thailand; 2) a lower crude price; and 3) delays in project commercial operation dates.
Intouch Holdings	INTUCH TB	THB 78.75	BUY	The key downside risks to our NAV-discounted TP are if the sluggish performance from the satellite business continues and if there is a slower-than-expected 5G adoption rate.

Source: FSSIA estimates

#### **Additional Disclosures**

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited

FSSIA may incorporate the recommendations and target prices of companies currently covered by FSS Research into equity research reports, denoted by an 'FSS' before the recommendation. FSS Research is part of Finansia Syrus Securities Public Company Limited, which is the parent company of FSSIA.

All share prices are as at market close on 18-Feb-2022 unless otherwise stated.

**GULF TB** 

### RECOMMENDATION STRUCTURE

#### Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price\* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

\* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

## **Industry Recommendations**

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

Neutral. The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

## Country (Strategy) Recommendations

**Overweight (O).** Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Neutral (N).** Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Underweight (U).** Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

