

CARABAO GROUP CBG TB

THAILAND / CONSUMER STAPLES

BUY

UNCHANGED

TARGET PRICE	THB128.00
CLOSE	THB101.00
UP/DOWNSIDE	+26.7%
PRIOR TP	THB158.00
CHANGE IN TP	-19.0%
TP vs CONSENSUS	+2.7%

A slow recovery in 4Q21

- CBG booked a net profit of THB613m in 4Q21, in line with BBG's consensus estimate.
- Expect 1Q22 earnings to continue to recover from 4Q21 and accelerate in 2H22 after the Covid outbreak fades.
- Maintain BUY with lower TP to THB128.

Weak 4Q21 results in line with our and market estimates

CBG booked a net profit (NP) of THB613m in 4Q21 (+2% q-q, -30% y-y), in line with our expectation and BBG's consensus estimate. 4Q21 earnings slightly recovered q-q after the lockdown easing as export sales remained flat q-q and its GPM was under pressure from higher raw material costs. Overall, 2021 NP was disappointing at THB2.9b (-18% y-y). CBG announced a cash dividend of THB1.0/shr, implying a 1% dividend yield. The XD date is 4 Mar.

Slower-than-expected recovery from export sales

Revenue rose 9% q-q to THB4.4b in 4Q21, supported by the recovery of domestic branded sales (+13% q-q). Distribution for third-party sales posted solid growth at 30% q-q and 60% y-y to THB1.2b. CLMV sales were flat q-q due to the flooding in Cambodia and Myanmar's weakening currency. China sales were weak at THB13m due to the low season and restriction measures. 4Q21 GPM plunged to 31.4% (vs 34.1% in 3Q21 and 39.3% in 4Q20) on a lower proportion of high-margin export sales and the rising aluminium price at cUSD2,900/t vs USD2,600/t in 3Q21.

1Q22 outlook to slightly grow q-q

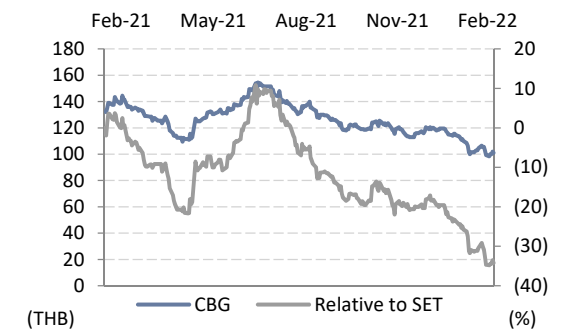
We expect 1Q22 earnings to continue to recover from 4Q21. Cambodia and China sales (23% and 4% of total 2021 retail sales) should grow q-q after the Covid and flooding situations ease. CBG is maintaining its target to grow its China sales by 50% y-y. Our assumption for China sales is THB0.9b, below CBG's target at THB1.1b-1.2b. For the GPM side, we expect its GPM to bottom out in 1Q22. CBG plans to reduce the discount rate to overseas suppliers to reflect the higher raw material costs.

Expect earnings growth to resume in 2H22

We cut our 2022-23E earnings by 10.1-15.3% to reflect the slower-than-expected export sales recovery and unfavourable environment in 1H22 due to the high commodity cost. We lower our TP to THB128 (from THB158) to reflect the earnings downgrade. We see a lack of near-term catalysts following the slow earnings recovery outlook in 1H22. However, we are still positive on CBG's long-term outlook and expect that its earnings growth could accelerate in 2H22 after the Covid outbreak fades.

KEY STOCK DATA

YE Dec (THB m)	2021	2022E	2023E	2024E
Revenue	17,569	20,556	23,539	25,691
Net profit	2,881	3,336	3,890	4,311
EPS (THB)	2.88	3.34	3.89	4.31
vs Consensus (%)	-	(3.5)	(2.9)	5.6
EBITDA	4,197	5,120	6,051	6,592
Core net profit	2,881	3,336	3,890	4,311
Core EPS (THB)	2.88	3.34	3.89	4.31
Chg. In EPS est. (%)	nm	(10.1)	(15.3)	nm
EPS growth (%)	(18.3)	15.8	16.6	10.8
Core P/E (x)	35.1	30.3	26.0	23.4
Dividend yield (%)	1.9	2.2	2.5	2.8
EV/EBITDA (x)	25.4	21.0	17.9	16.4
Price/book (x)	9.9	9.3	8.7	8.0
Net debt/Equity (%)	57.6	60.3	61.8	59.1
ROE (%)	28.6	31.7	34.6	35.5



Share price performance	1 Month	3 Month	12 Month
Absolute (%)	(10.2)	(12.6)	(31.1)
Relative to country (%)	(13.0)	(15.7)	(39.2)
Mkt cap (USD m)	3,139		
3m avg. daily turnover (USD m)	22.2		
Free float (%)	34		
Major shareholder	Mr. Sathien Setthasit (34%)		
12m high/low (THB)	156.00/98.00		
Issued shares (m)	1,000.00		

Sources: Bloomberg consensus; FSSIA estimates

**Karun Intrachai**karun.int@fssia.com
+66 2611 3555

Investment thesis

We believe CBG's strategy to enter growing markets, rather than markets in their introductory stage, is an effective and proven strategy for the company. We are optimistic about CBG's entry into Myanmar's and Thailand's vitamin C drink markets, which could be the key growth drivers for the next few years. Moreover, we see more room for a gross profit margin (GPM) improvement, driven by 1) a projected 150-200bps GPM increase over 2021-22 from its new packaging plant; 2) increasing export sales that we estimate double-digit growth for in the following year; and 3) solid growth from high-margin export sales, especially from CLMV and China.

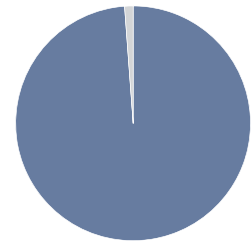
Company profile

Founded in 2001 as a partnership between three founders, one of which is the lead singer of Carabao (legendary Thai folk band), the Carabao Group is now the second largest energy drink company in Thailand with about a 23% market share.

www.carabaogroup.com

Principal activities (revenue, 2021)

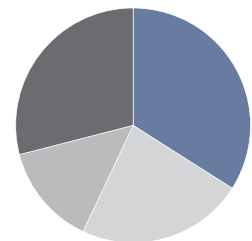
- Sales of goods - 98.8 %
- Other income - 1.2 %



Source: Carabao Group

Major shareholders

- Mr. Sathien Setthasit - 34.0 %
- Ms. Nutchamai Thanombooncharoen - 23.0 %
- Mr. Yuenyoung Opakul - 14.0 %
- Others - 29.0 %



Source: Carabao Group

Catalysts

Potential catalysts for CBG's share price include a higher-than-expected GPM and sales growth, and the company's potential entry into new markets, such as Vietnam, or new product segments, such as ready-to-drink coffee.

Risks to our call

The key downside risks to our DCF-based TP are 1) slower-than-expected sales growth in Myanmar, Cambodia, and the vitamin C drink market; 2) a decrease in domestic energy drink market share; and 3) higher-than-expected SG&A expenses from overseas operations, such as in China and the UK.

Event calendar

Date	Event
May 2022	1Q22 results announcement

Key assumptions

	2022E (THB b)	2023E (THB b)	2024E (THB b)
Retail sales	20.3	23.3	25.4
- Energy drink sales (Domestic)	5.9	6.2	6.5
- Energy drink sales (Overseas)	8.1	9.5	10.7
CLMV	6.6	7.5	8.5
China	0.9	1.3	1.5
Distribution sales	4.6	5.6	6.1
GPM (%)	36.4	36.9	36.8
SG&A to sales (%)	16.5	16.2	16.2

Source: FSSIA estimates

Earnings sensitivity

- For every 1% increase in sales, we estimate 2022 EPS would rise 0.4%, and vice versa, all else being equal.
- For every 1ppt increase in GPM, we estimate 2022 EPS would rise 3.9%, and vice versa, all else being equal.
- For every 0.1% increase in SG&A to sales, we estimate 2022 EPS would fall 0.4%, and vice versa, all else being equal.

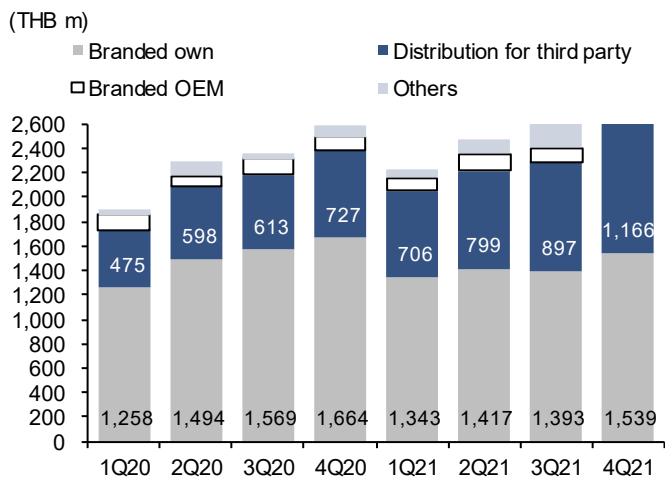
Source: FSSIA estimates

Exhibit 1: 4Q21 results review

YE Dec 31	4Q20	1Q21	2Q21	3Q21	4Q21	--- Change ---		4Q21	2021	Change
	(THB m)	(THB m)	(THB m)	(THB m)	(THB m)	(q-q%)	(y-y%)	%21A	(THB m)	y-y%
Total revenue	4,276	4,065	5,034	4,043	4,427	9	4	25	17,569	1
Retail sales	4,257	4,030	4,995	3,957	4,382	11	3	25	17,364	1
Other income	19	35	39	86	45	(48)	137	22	205	35
Cost of sales	2,585	2,475	3,094	2,608	3,004	15	16	27	11,181	10
Gross profit	1,691	1,590	1,940	1,435	1,423	(1)	(16)	22	6,388	(11)
Operating costs	670	726	769	739	711	(4)	6	24	2,945	2
Operating profit	1,021	864	1,172	696	712	2	(30)	21	3,444	(20)
Operating EBITDA	1,192	1,044	1,358	889	906	2	(24)	22	4,197	(16)
Interest expense	(23)	(21)	(21)	(23)	(24)	4	4	27	(89)	(17)
Profit before tax	1,005	843	1,151	673	689	2	(31)	21	3,356	(21)
Tax	132	147	198	82	86	6	(35)	17	513	(23)
Minority interests	0	5	14	10	10	4	8,940	26	38	(212)
Reported net profit	873	700	967	601	613	2	(30)	21	2,881	(18)
Recurring net profit	873	700	967	601	613	2	(30)	21	2,881	(18)
EPS (THB)	0.87	0.70	0.97	0.60	0.61	2	(30)	21	2.88	(18)
Recurring EPS (THB)	0.87	0.70	0.97	0.60	0.61	2	(30)	21	2.88	(18)
Key Ratios	(%)	(%)	(%)	(%)	(%)	(ppt)	(ppt)	(%)	(ppt)	(ppt)
Sales margin	39.3	38.6	38.1	34.1	31.4	(2.6)	(7.8)	35.6	(5.4)	
EBIT margin	23.9	21.3	23.3	17.2	16.1	(1.1)	(7.8)	19.6	(5.3)	
Recurring net margin	26.6	24.4	26.8	18.7	17.5	(1.1)	(9.1)	16.4	(3.9)	
SG&A / Sales	15.7	17.9	15.3	18.3	16.1	(2.2)	0.4	16.8	0.2	
Effective tax rate	13.1	17.5	17.2	12.1	12.5	0.4	(0.6)	15.3	(0.5)	
Operating statistics										
Branded own										
Domestic sales	1,664	1,343	1,417	1,393	1,539	10	(8)	5,692	(5)	
Overseas sales	1,675	1,808	2,522	1,295	1,305	1	(22)	6,930	(14)	
CLMV	1,450	1,484	1,942	1,117	1,116	(0)	(23)	5,659	(18)	
China	29	210	488	19	13	(32)	(55)	730	90	
ICUK	21	22	38	60	44	(27)	110	164	36	
Others	175	91	54	99	132	33	(25)	376	(48)	
Distribution for third party (Domestic)	727	706	799	897	1,166	30	60	3,568	48	
Branded OEM (Domestic)	102	111	139	116	138	19	35	504	14	
Others	90	63	118	255	234	(8)	160	670	129	

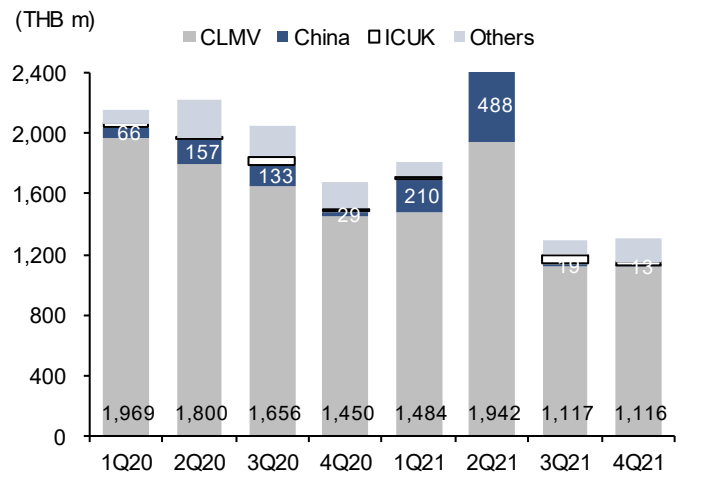
Sources: CBG; FSSIA estimates

Exhibit 2: Domestic sales trend



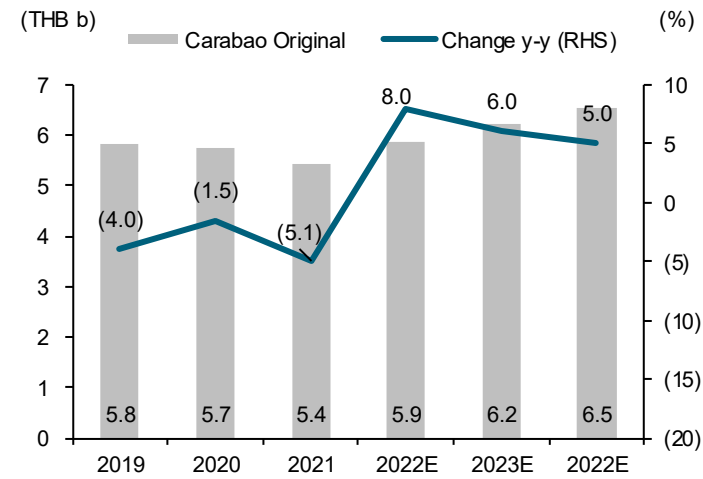
Sources: CBG; FSSIA estimates

Exhibit 3: Overseas sales trend



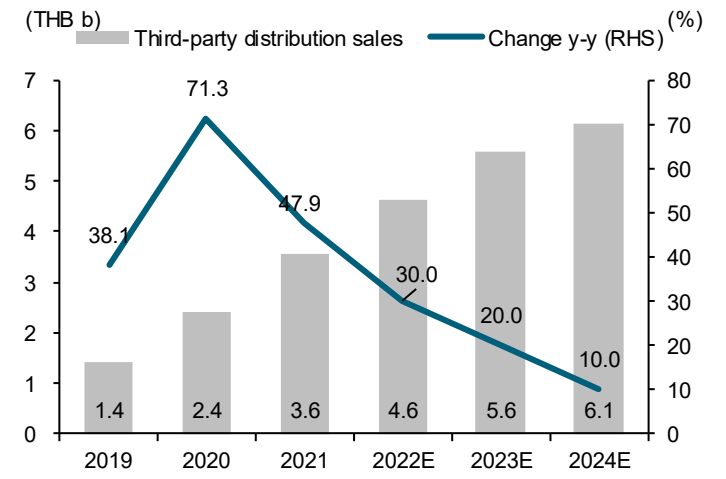
Sources: CBG; FSSIA estimates

Exhibit 4: Domestic energy drink sales trend



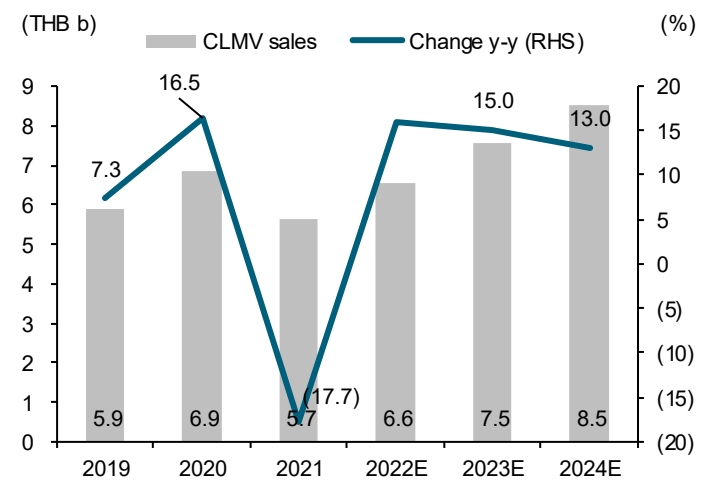
Sources: CBG; FSSIA estimates

Exhibit 5: Third-party distribution sales trend



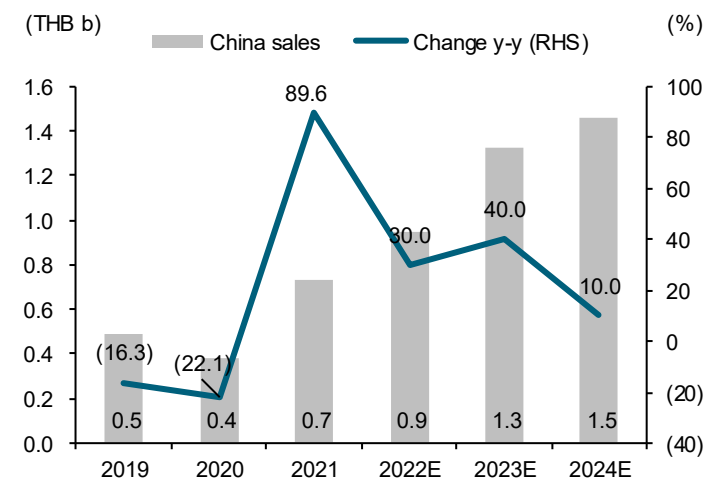
Sources: CBG; FSSIA estimates

Exhibit 6: CLMV sales trend



Sources: CBG; FSSIA estimates

Exhibit 7: China sales trend



Sources: CBG; FSSIA estimates

NP and TP revisions

We cut our 2022-23E earnings by 10.1-15.3% to reflect the slower-than-expected export sales recovery and unfavourable environment in 1H22 due to the high commodity cost. We lower our TP to THB128 (from THB158) to reflect the earnings downgrade. We see a lack of near-term catalysts following the slow earnings recovery outlook in 1H22. However, we are still positive on CBG's long-term outlook and expect that its earnings growth could accelerate in 2H22 after the Covid outbreak fades.

Exhibit 8: Assumption revisions

	----- Current -----			----- Previous -----			----- Change -----		
	2022E (THB m)	2023E (THB m)	2024E (THB m)	2022E (THB m)	2023E (THB m)	2024E (THB m)	2022E (%)	2023E (%)	2024E (%)
Retail sales	20,316	23,265	25,391	20,030	23,150	25,391	1.4	0.5	0.0
Sales growth (%)	17.0	14.5	9.1	15.7	15.6	9.1	1.3	(1.1)	0.0
Energy drink sales (Domestic)	5,880	6,232	6,544	5,367	5,689	6,544	9.6	9.6	0.0
Energy drink sales (Overseas)	8,073	9,540	10,679	8,896	10,656	10,679	(9.3)	(10.5)	0.0
CLMV	6,564	7,549	8,530	6,938	8,187	8,530	(5.4)	(7.8)	0.0
China	949	1,329	1,461	1,078	1,509	1,461	(12.0)	(12.0)	0.0
Distribution sales	4,638	5,566	6,123	4,392	5,270	6,123	5.6	5.6	0.0
Blended GPM (%)	36.4	36.9	36.8	37.7	39.3	36.8	(1.3)	(2.4)	0.0
SG&A to sales (%)	16.5	16.2	16.2	15.0	14.9	16.2	1.5	1.3	0.0
Net profit	3,336	3,890	4,311	3,709	4,591	4,311	(10.1)	(15.3)	0.0

Note: Change of items in percentage terms are represented in ppt change

Source: FSSIA estimates

Exhibit 9: DCF valuation

	(%)	(THB b)
Discount rate (WACC)	6.7	
Terminal growth	3.0	
NPV		31
Add: terminal value		103
Sum of PV		134
Add: investment		0
Less: debt		6.5
Less: minorities		(0.1)
Residual ordinary equity		128
No. of shares (m)		1,000
Residual ordinary equity (THB/share)		128

Source: FSSIA estimates

Exhibit 10: Peer valuation comparison

	CBG	OSP
Current price (THB)	101.0	33.8
TP (THB)	128.0	42.0
Upside (%)	27	24
No. of shares (m shares)	1,000	3,004
2021 NP (THB m)	2,881	3,146
2022E NP (THB m)	3,336	3,644
2023E NP (THB m)	3,890	4,024
2021 EPS (THB/share)	2.88	1.05
2022E EPS (THB/share)	3.34	1.21
2023E EPS (THB/share)	3.89	1.34
2021 P/E (x)	35.1	32.2
2022E P/E (x)	30.3	27.8
2023E P/E (x)	26.0	25.2
5-Year Average (x)	38.0	33.2
2022E EPS growth (%)	15.8	15.8
2023E EPS growth (%)	16.6	10.4

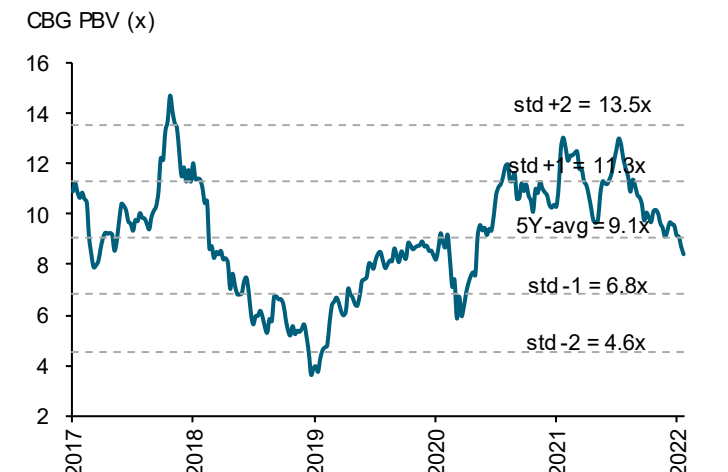
Source: FSSIA estimates

Exhibit 11: Rolling one-year forward P/E band



Sources: Bloomberg; FSSIA estimates

Exhibit 12: Rolling one-year forward P/BV band



Sources: Bloomberg; FSSIA estimates

Financial Statements

Carabao Group

Profit and Loss (THB m) Year Ending Dec	2020	2021	2022E	2023E	2024E
Revenue	17,382	17,569	20,556	23,539	25,691
Cost of goods sold	(9,505)	(10,428)	(12,044)	(13,675)	(14,937)
Gross profit	7,878	7,142	8,512	9,865	10,754
Other operating income	0	0	0	0	0
Operating costs	(2,880)	(2,945)	(3,392)	(3,813)	(4,162)
Operating EBITDA	4,998	4,197	5,120	6,051	6,592
Depreciation	(668)	(753)	(882)	(1,010)	(1,102)
Goodwill amortisation	0	0	0	0	0
Operating EBIT	4,329	3,444	4,239	5,042	5,490
Net financing costs	(103)	(88)	(220)	(321)	(255)
Associates	0	0	0	0	0
Recurring non-operating income	0	0	0	0	0
Non-recurring items	0	0	0	0	0
Profit before tax	4,227	3,356	4,019	4,721	5,235
Tax	(667)	(513)	(723)	(873)	(968)
Profit after tax	3,559	2,843	3,296	3,848	4,267
Minority interests	(34)	38	40	42	44
Preferred dividends	0	0	0	0	0
Other items	0	0	0	0	0
Reported net profit	3,525	2,881	3,336	3,890	4,311
Non-recurring items & goodwill (net)	0	-	-	-	-
Recurring net profit	3,525	2,881	3,336	3,890	4,311
Per share (THB)					
Recurring EPS *	3.53	2.88	3.34	3.89	4.31
Reported EPS	3.53	2.88	3.34	3.89	4.31
DPS	2.40	1.90	2.20	2.57	2.84
Diluted shares (used to calculate per share data)	1,000	1,000	1,000	1,000	1,000
Growth					
Revenue (%)	15.5	1.1	17.0	14.5	9.1
Operating EBITDA (%)	34.4	(16.0)	22.0	18.2	8.9
Operating EBIT (%)	36.0	(20.5)	23.1	18.9	8.9
Recurring EPS (%)	40.1	(18.3)	15.8	16.6	10.8
Reported EPS (%)	40.6	(18.3)	15.8	16.6	10.8
Operating performance					
Gross margin inc. depreciation (%)	41.5	36.4	37.1	37.6	37.6
Gross margin of key business (%)	41.0	35.6	36.4	36.9	36.8
Operating EBITDA margin (%)	28.8	23.9	24.9	25.7	25.7
Operating EBIT margin (%)	24.9	19.6	20.6	21.4	21.4
Net margin (%)	20.3	16.4	16.2	16.5	16.8
Effective tax rate (%)	15.8	15.3	18.0	18.5	18.5
Dividend payout on recurring profit (%)	68.1	65.9	65.9	65.9	65.9
Interest cover (X)	42.2	39.3	19.3	15.7	21.6
Inventory days	47.6	67.0	76.4	77.0	78.5
Debtor days	26.9	33.0	33.8	34.2	34.9
Creditor days	58.0	58.5	57.8	58.3	59.4
Operating ROIC (%)	29.8	20.9	22.5	24.7	25.0
ROIC (%)	27.8	19.3	20.7	22.5	22.8
ROE (%)	38.1	28.6	31.7	34.6	35.5
ROA (%)	22.9	16.1	17.3	18.7	19.0
* Pre-exceptional, pre-goodwill and fully diluted					
Revenue by Division (THB m)					
Sales of goods	17,231	17,364	20,316	23,265	25,391
Other income	151	205	240	275	300

Sources: Carabao Group; FSSIA estimates

Financial Statements

Carabao Group

Cash Flow (THB m) Year Ending Dec	2020	2021	2022E	2023E	2024E
Recurring net profit	3,525	2,881	3,336	3,890	4,311
Depreciation	668	753	882	1,010	1,102
Associates & minorities	15	(262)	40	42	44
Other non-cash items	34	(38)	(40)	(42)	(44)
Change in working capital	(614)	(1,235)	(247)	(443)	(232)
Cash flow from operations	3,628	2,099	3,970	4,457	5,181
Capex - maintenance	(1,828)	(1,259)	(1,800)	(1,890)	(1,985)
Capex - new investment	0	0	0	0	0
Net acquisitions & disposals	(347)	(184)	(132)	(162)	(117)
Other investments (net)	0	0	0	0	0
Cash flow from investing	(2,175)	(1,443)	(1,932)	(2,052)	(2,102)
Dividends paid	(2,400)	(1,900)	(2,200)	(2,565)	(2,843)
Equity finance	265	(728)	(502)	(502)	(502)
Debt finance	666	2,159	732	668	275
Other financing cash flows	0	0	0	0	0
Cash flow from financing	(1,469)	(468)	(1,970)	(2,400)	(3,071)
Non-recurring cash flows	-	-	-	-	-
Other adjustments	0	0	0	0	0
Net other adjustments	0	0	0	0	0
Movement in cash	(15)	188	68	5	9
Free cash flow to firm (FCFF)	1,560.49	744.83	2,257.60	2,725.15	3,334.27
Free cash flow to equity (FCFE)	2,119.42	2,815.43	2,770.28	3,072.22	3,354.21

Per share (THB)

FCFF per share	1.56	0.74	2.26	2.73	3.33
FCFE per share	2.12	2.82	2.77	3.07	3.35
Recurring cash flow per share	4.24	3.33	4.22	4.90	5.41

Balance Sheet (THB m) Year Ending Dec	2020	2021	2022E	2023E	2024E
Tangible fixed assets (gross)	14,680	15,797	17,597	19,487	21,472
Less: Accumulated depreciation	(2,648)	(3,260)	(4,141)	(5,151)	(6,253)
Tangible fixed assets (net)	12,032	12,537	13,456	14,336	15,219
Intangible fixed assets (net)	0	0	0	0	0
Long-term financial assets	0	0	0	0	0
Invest. in associates & subsidiaries	107	103	103	103	103
Cash & equivalents	947	1,134	1,202	1,207	1,216
A/C receivable	1,420	1,756	2,054	2,352	2,567
Inventories	1,489	2,337	2,702	3,069	3,353
Other current assets	136	155	181	207	226
Current assets	3,992	5,382	6,139	6,836	7,362
Other assets	956	1,164	1,362	1,560	1,702
Total assets	17,087	19,186	21,059	22,834	24,386
Common equity	9,956	10,209	10,843	11,665	12,631
Minorities etc.	201	(99)	(99)	(99)	(99)
Total shareholders' equity	10,157	10,111	10,744	11,567	12,532
Long term debt	1,116	3,469	1,257	1,366	1,411
Other long-term liabilities	159	178	244	279	305
Long-term liabilities	1,274	3,648	1,501	1,645	1,716
A/C payable	1,573	1,769	2,045	2,323	2,537
Short term debt	3,679	3,484	6,429	6,988	7,217
Other current liabilities	404	174	340	312	383
Current liabilities	5,655	5,427	8,814	9,622	10,137
Total liabilities and shareholders' equity	17,087	19,186	21,059	22,834	24,386
Net working capital	1,069	2,304	2,552	2,994	3,226
Invested capital	14,164	16,109	17,472	18,993	20,250

* Includes convertibles and preferred stock which is being treated as debt

Per share (THB)

Book value per share	9.96	10.21	10.84	11.67	12.63
Tangible book value per share	9.96	10.21	10.84	11.67	12.63

Financial strength

Net debt/equity (%)	37.9	57.6	60.3	61.8	59.1
Net debt/total assets (%)	22.5	30.3	30.8	31.3	30.4
Current ratio (x)	0.7	1.0	0.7	0.7	0.7
CF interest cover (x)	21.7	33.1	13.6	10.6	14.2

Valuation	2020	2021	2022E	2023E	2024E
Recurring P/E (x) *	28.7	35.1	30.3	26.0	23.4
Recurring P/E @ target price (x) *	36.3	44.4	38.4	32.9	29.7
Reported P/E (x)	28.7	35.1	30.3	26.0	23.4
Dividend yield (%)	2.4	1.9	2.2	2.5	2.8
Price/book (x)	10.1	9.9	9.3	8.7	8.0
Price/tangible book (x)	10.1	9.9	9.3	8.7	8.0
EV/EBITDA (x) **	21.0	25.4	21.0	17.9	16.4
EV/EBITDA @ target price (x) **	26.4	31.9	26.2	22.3	20.5
EV/invested capital (x)	7.4	6.6	6.1	5.7	5.3

* Pre-exceptional, pre-goodwill and fully diluted ** EBITDA includes associate income and recurring non-operating income

Sources: Carabao Group; FSSIA estimates

Corporate Governance report of Thai listed companies 2020

EXCELLENT LEVEL										
AAV	ADVANC	AF	AIRA	AKP	AKR	ALT	AMA	AMATA	AMATAV	ANAN
AOT	AP	ARIP	ARROW	ASP	BAFS	BANPU	BAY	BCP	BCPG	BDMS
BEC	BEM	BGRIM	BIZ	BKI	BLA	BOL	BPP	BRR	BTS	BWG
CENTEL	CFRESH	CHEWA	CHO	CIMBT	CK	CKP	CM	CNT	COL	COMAN
COTTO	CPALL	CPF	CPI	CPN	CSS	DELTA	DEMCO	DRT	DTAC	DTC
DV8	EA	EASTW	ECF	ECL	EGCO	EPG	ETE	FNS	FPI	FPT
FSMART	GBX	GC	GCAP	GEL	GFPT	GGC	GPSC	GRAMMY	GUNKUL	HANA
HARN	HMPRO	ICC	ICI	III	ILINK	INTUCH	IRPC	IVL	JKN	JSP
JWD	K	KBANK	KCE	KKP	KSL	KTB	KTC	LANNA	LH	LHFG
LIT	LPN	MAKRO	MALEE	MBK	MBKET	MC	MCOT	METCO	MFEC	MINT
MONO	MOONG	MSC	MTC	NCH	NCL	NEP	NKI	NOBLE	NSI	NVD
NYT	OISHI	ORI	OTO	PAP	PAP	PCSGH	PDJ	PG	PHOL	PLANB
PLAT	PORT	PPS	PR9	PREB	PRG	PRM	PSH	PSL	PTG	PTT
PTTEP	PTTGC	PYLON	Q-CON	QH	QTC	RATCH	RS	S	S & J	SAAM
SABINA	SAMART	SAMTEL	SAT	SC	SCB	SCC	SCCC	SCG	SCN	SDC
SEAFCO	SEOIL	SE-ED	SELIC	SENA	SIRI	SIS	SITHAI	SMK	SMPC	SNC
SONIC	SORKON	SPALI	SPI	SPRC	SPVI	SSSC	SST	STA	SUSCO	SUTHA
SVI	SYMC	SYNTEC	TACC	TASCO	TCAP	TFMAMA	THANA	THANI	THCOM	THG
THIP	THRE	THREL	TIP	TIPCO	TISCO	TK	TKT	TTB	TMILL	TNDT
TNL	TOA	TOP	TPBI	TQM	TRC	TRC	TSC	TSR	TSTE	TSTH
TTCL	TTW	TU	TVD	TVI	TVO	TWPC	U	UAC	UBIS	UV
VGI	VIH	WACOAL	WAVE	WHA	WHAUP	WICE	WINNER	TRUE		

VERY GOOD LEVEL										
2S	ABM	ACE	ACG	ADB	AEC	AEONTS	AGE	AH	AHC	AIT
ALLA	AMANAHA	AMARIN	APCO	APCS	APURE	AQUA	ASAP	ASEFA	ASIA	ASIAN
ASIMAR	ASK	ASN	ATP30	AUCT	AWC	AYUD	B	BA	BAM	BBL
BFIT	BGC	BJC	BJCHI	BROOK	BTW	CBG	CEN	CGH	CHARAN	CHAYO
CHG	CHOTI	CHOW	CI	CIG	CMC	COLOR	COM7	CPL	CRC	CRD
CSC	CSP	CWT	DCC	DCON	DDD	DOD	DOHOME	EASON	EE	ERW
ESTAR	FE	FLOYD	FN	FORTH	FSS	FTE	FVC	GENCO	GJS	GL
GLAND	GLOBAL	GLOCON	GPI	GULF	GYT	HPT	HTC	ICN	IFS	ILM
IMH	INET	INSURE	IRC	IRCP	IT	ITD	ITEL	J	JAS	JCK
JCKH	JMART	JMT	KBS	KCAR	KGI	KIAT	KOOL	KTIS	KWC	KWM
L&E	LALIN	LDC	LHK	LOXLEY	LPH	LRH	LST	M	MACO	MAJOR
MBAX	MEGA	META	MFC	MGT	MILL	MITSIB	MK	MODERN	MTI	MVP
NETBAY	NEX	NINE	NTV	NWR	OCC	OGC	OSP	PATO	PB	PDG
PDI	PICO	PIMO	PJW	PL	PM	PPP	PRIN	PRINC	PSTC	PT
QLT	RCL	RICHY	RML	RPC	RWI	S11	SALEE	SAMCO	SANKO	SAPPE
SAWAD	SCI	SCP	SE	SEG	SFP	SGF	SHR	SIAM	SINGER	SKE
SKR	SKY	SMIT	SMT	SNP	SPA	SPC	SPCG	SR	SRICHA	SSC
SSF	STANLY	STI	STPI	SUC	SUN	SYNEX	T	TAE	TAKUNI	TBSP
TCC	TCMC	TEAM	TEAMG	TFG	TIGER	TITLE	TKN	TKS	TM	TMC
TMD	TMI	TMT	TNITY	TNP	TNR	TOG	TPA	TPAC	TPCORP	TPOLY
TPS	TRITN	TRT	TRU	TSE	TVT	TWP	UEC	UMI	UOBKH	UP
UPF	UPOIC	UT	UTP	UWC	VL	VNT	VPO	WIJK	WP	XO
YUASA	ZEN	ZIGA	ZMICO							

GOOD LEVEL										
7UP	A	ABICO	AJ	ALL	ALUCON	AMC	APP	ARIN	AS	AU
B52	BC	BCH	BEAUTY	BGT	BH	BIG	BKD	BLAND	BM	BR
BROCK	BSBM	BSM	BTNC	CAZ	CCP	CGD	CITY	CMAN	CMO	CMR
CPT	CPW	CRANE	CSR	D	EKH	EP	ESSO	FMT	GIFT	GREEN
GSC	GTB	HTECH	HUMAN	IHL	INOX	INSET	IP	JTS	JUBILE	KASET
KCM	KKC	KUMWEL	KUN	KWG	KYE	LEE	MATCH	MATI	M-CHAI	MCS
MDX	MJD	MM	MORE	NC	NDR	NER	NFC	NNCL	NPK	NUSA
OCEAN	PAF	PF	PK	PLE	PMTA	POST	PPM	PRAKIT	PRECHA	PRIME
PROUD	PTL	RBF	RCI	RJH	ROJNA	RP	RPH	RSP	SF	SFLEX
SGP	SISB	SKN	SLP	SMART	SOLAR	SPG	SQ	SSP	STARK	STC
SUPER	SVOA	TC	TCCC	THMUI	TIW	TNH	TOPP	TPCH	TIPIP	TPLAS
TTI	TYCN	UKEM	UMS	VCOM	VRANDA	WIN	WORK	WPH		

Description

Score Range

Excellent

90-100

Very Good

80-89

Good

70-79

Disclaimer:

The disclosure of the survey results of the Thai Institute of Directors Association ("IOD") regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of a company listed on the Stock Exchange of Thailand and the Market for Alternative Investment disclosed to the public and able to be accessed by a general public investor. The result, therefore, is from the perspective of a third party. It is not an evaluation of operation and is not based on inside information.

The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey results may be changed after that date. FSS International Investment Advisory Company Limited does not confirm nor certify the accuracy of such survey results.

* CGR scoring should be considered with news regarding wrong doing of the company or director or executive of the company such unfair practice on securities trading, fraud, and corruption SEC imposed a civil sanction against insider trading of director and executive; ** delisted

Source: Thai Institute of Directors Association (IOD); FSSIA's compilation

Anti-corruption Progress Indicator 2020

CERTIFIED										
2S	ADVANC	AI	AIE	AIRA	AKP	AMA	AMANAHA	AP	AQUA	ARROW
ASK	ASP	AYUD	B	BAFS	BANPU	BAY	BBL	BCH	BCP	BCPG
BGC	BGRIM	BJCHI	BKI	BLA	BPP	BROOK	BRR	BSBM	BTS	BWG
CEN	CENTEL	CFRESH	CGH	CHEWA	CHOTI	CHOW	CIG	CIMBT	CM	CMC
COL	COM7	CPALL	CPF	CPI	CPN	CSC	DCC	DELTA	DEMCO	DIMET
DRT	DTAC	DTC	EASTW	ECL	EGCO	FE	FNS	FPI	FPT	FSS
FTE	GBX	GC	GCAP	GEL	GFPT	GGC	GJS	GPSC	GSTEEL	GUNKUL
HANA	HARN	HMPRO	HTC	ICC	ICHI	IFS	INET	INSURE	INTUCH	IRPC
ITEL	IVL	K	KASET	KBANK	KBS	KCAR	KCE	KGI	KKP	KSL
KTB	KTC	KWC	L&E	LANNA	LHFG	LHK	LPN	LRH	M	MAKRO
MALEE	MBAX	MBK	MBKET	MC	MCOT	MFC	MFEC	MINT	MONO	MOONG
MPG	MSC	MTC	MTI	NBC	NEP	NINE	NKI	NMG	NNCL	NSI
NWR	OCC	OCEAN	OGC	ORI	PAP	PATO	PB	PCSGH	PDG	PDI
PDJ	PE	PG	PHOL	PL	PLANB	PLANET	PLAT	PM	PPP	PPPM
PPS	PREB	PRG	PRINC	PRM	PSH	PSL	PSTC	PT	PTG	PTT
PTTEP	PTTGC	PYLON	Q-CON	QH	QLT	QTC	RATCH	RML	RWI	S & J
SABINA	SAT	SC	SCB	SCC	SCCC	SCG	SCN	SEAOIL	SE-ED	SELIC
SENA	SGP	SIRI	SITHAI	SMIT	SMK	SMPC	SNC	SNP	SORKON	SPACK
SPC	SPI	SPRC	SRICHA	SSF	SSSC	SST	STA	SUSCO	SVI	SYNTEC
TAE	TAKUNI	TASCO	TBSP	TCAP	TCMC	TFG	TFI	TFMAMA	THANI	THCOM
THIP	THRE	THREL	TIP	TIPCO	TISCO	TKT	TTB	TMD	TMILL	TMT
TNITY	TNL	TNP	TNR	TOG	TOP	TPA	TPCORP	TPP	TRU	TSC
TSTH	TTCL	TU	TVD	TVI	TVO	TWPC	U	UBIS	UEC	UKEM
UOBKH	UWC	VGI	VIH	VNT	WACOAL	WHA	WHAUP	WICE	WIJK	XO
ZEN	TRUE									

DECLARED										
7UP	ABICO	AF	ALT	AMARIN	AMATA	AMATAV	ANAN	APURE	B52	BKD
BM	BROCK	BUI	CHO	CI	COTTO	DDD	EA	EFORL	EP	ERW
ESTAR	ETE	EVER	FSMART	GPI	ILINK	IRC	J	JKN	JMART	JMT
JSP	JTS	KWG	LDC	MAJOR	META	NCL	NOBLE	NOK	PK	PLE
ROJNA	SAAM	SAPPE	SCI	SE	SHANG	SINGER	SKR	SPALI	SSP	STANLY
SUPER	SYNEX	THAI	TKS	TOPP	TRITN	TTA	UPF	UV	WIN	ZIGA

Level	
Certified	This level indicates practical participation with thoroughly examination in relation to the recommended procedures from the audit committee or the SEC's certified auditor, being a certified member of Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) or already passed examination to ensure independence from external parties.
Declared	This level indicates determination to participate in the Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC)

Disclaimer:

The disclosure of the Anti-Corruption Progress Indicators of a listed company on the Stock Exchange of Thailand, which is assessed by Thaipat Institute, is made in order to comply with the policy and sustainable development plan for the listed companies of the Office of the Securities and Exchange Commission. Thaipat Institute made this assessment based on the information received from the listed company, as stipulated in the form for the assessment of Anti-corruption which refers to the Annual Registration Statement (Form 56-1), Annual Report (Form 56-2), or other relevant documents or reports of such listed company. The assessment result is therefore made from the perspective of Thaipat Institute that is a third party. It is not an assessment of operation and is not based on any inside information. Since this assessment is only the assessment result as of the date appearing in the assessment result, it may be changed after that date or when there is any change to the relevant information. Nevertheless, FSS International Investment Advisory Company Limited does not confirm, verify, or certify the accuracy and completeness of the assessment results.

Note: Companies participating in Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) under Thai Institute of Directors (as of June 24, 2019) are categorised into: 1) companies that have declared their intention to join CAC, and; 2) companies certified by CAC.

Source: The Securities and Exchange Commission, Thailand; * FSSIA's compilation

GENERAL DISCLAIMER

ANALYST(S) CERTIFICATION

Karun Intrachai FSS International Investment Advisory Securities Co., Ltd

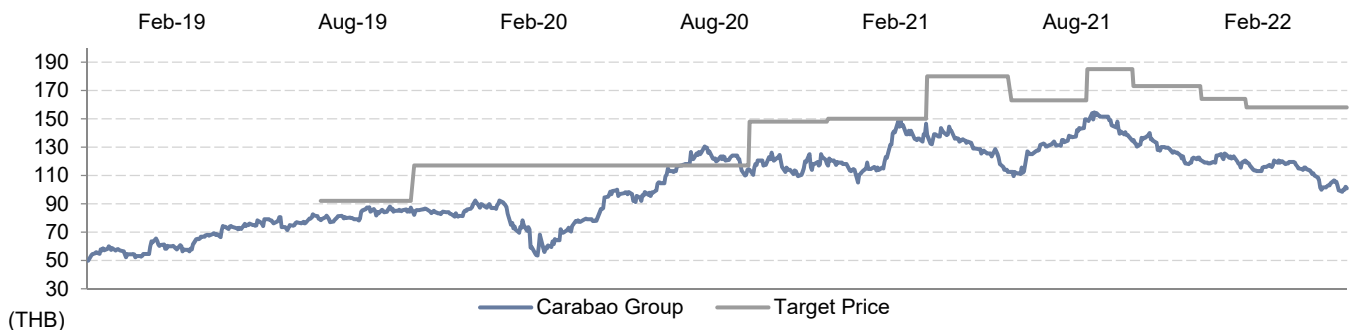
The individual(s) identified above certify(ies) that (i) all views expressed in this report accurately reflect the personal view of the analyst(s) with regard to any and all of the subject securities, companies or issuers mentioned in this report; and (ii) no part of the compensation of the analyst(s) was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed herein.

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History of change in investment rating and/or target price

Carabao Group (CBG TB)



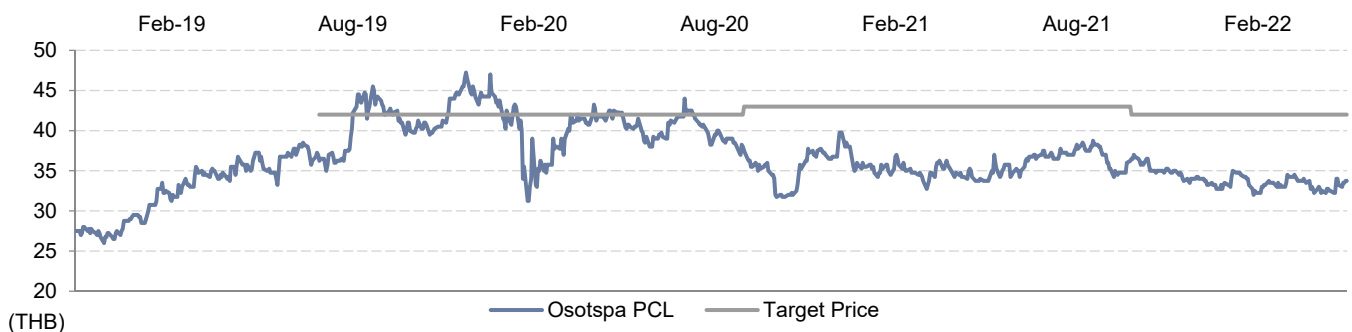
Date	Rating	Target price	Date	Rating	Target price	Date	Rating	Target price
12-Sep-2019	BUY	92.00	18-Feb-2021	BUY	180.00	14-Oct-2021	BUY	164.00
02-Dec-2019	BUY	117.00	30-Apr-2021	BUY	163.00	22-Nov-2021	BUY	158.00
17-Sep-2020	BUY	148.00	07-Jul-2021	BUY	185.00			
24-Nov-2020	BUY	150.00	16-Aug-2021	BUY	173.00			

Karun Intrachai started covering this stock from 17-Sep-2020

Price and TP are in local currency

Source: FSSIA estimates

Osotspa PCL (OSP TB)



Date	Rating	Target price	Date	Rating	Target price	Date	Rating	Target price
19-Sep-2019	BUY	42.00	17-Sep-2020	BUY	43.00	-	-	-
21-Nov-2019	HOLD	42.00	16-Aug-2021	BUY	42.00			

Karun Intrachai started covering this stock from 17-Sep-2020

Price and TP are in local currency

Source: FSSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
Carabao Group	CBG TB	THB 101.00	BUY	The key downside risks to our DCF-based TP are 1) slower-than-expected sales growth in Myanmar, Cambodia, and the vitamin C drink market; 2) a decrease in domestic energy drink market share; and 3) higher-than-expected SG&A expenses from overseas operations, such as in China and the UK.
Osotspa PCL	OSP TB	THB 33.75	BUY	The key downside risks to our DCF-based TP are 1) a decline in energy drink market share in Myanmar due to strong competition; 2) a slow recovery in the economy; and 3) lower-than-expected SG&A savings from the Fast Forward 10X program.

Source: FSSIA estimates

Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited

FSSIA may incorporate the recommendations and target prices of companies currently covered by FSS Research into equity research reports, denoted by an 'FSS' before the recommendation. FSS Research is part of Finansia Syrus Securities Public Company Limited, which is the parent company of FSSIA.

All share prices are as at market close on 18-Feb-2022 unless otherwise stated.

RECOMMENDATION STRUCTURE

Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

Industry Recommendations

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

Neutral. The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

Country (Strategy) Recommendations

Overweight (O). Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Neutral (N). Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Underweight (U). Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.