#### EQUITY RESEARCH - RESULTS FLASH

# EASTERN POLYMER GROUP

THAILAND / PETROCHEM & CHEMICALS

## **Logistics disruptions hurt**

- 3QFY22 NP was THB400m (-3% q-q, -7% y-y) while core NP was THB406m (+10% q-q, -11% y-y) due to higher sales volumes.
- We think EPG's sales volumes should rise in 4QFY22 driven by stronger demand and rising utilisation rates.
- Maintain BUY and our TP of THB16.

#### Softer gross margins for Aeroflex and Aeroklas

EPG's 3QFY22 (Oct to Dec-21) net profit (NP) was THB400m, down 3% q-q and 7% y-y, missing the Bloomberg consensus estimate by 3% and our forecast by 2%. Excluding a non-operating FX loss of THB5.6m, 3QFY22 core NP was THB406m, up 10% q-q but down 11% y-y, due to the higher sales volumes across all products at Aeroflex (+19% y-y), Aeroklas (+10% y-y), and Eastern Polypack (EPP) (+15% y-y). EPG's 3QFY22 gross margin (GM) remained high at 33%, up from 30.7% in 2QFY22 (Jul to Sep-21), due to higher selling prices. Aeroflex saw a slightly lower q-q GM at 40.8% vs 41.6% in 2QFY22, while Aeroklas' GM was lower at 32.5% on weaker demand. EPP's GM jumped to 19.7%, up from 12.3% in 2QFY22, due to lower costs and higher sales volumes.

#### Aeroklas' weakness caused by logistics problems

Revenue from sales rose 16% y-y across the three units in 3QFY22 after the easing of lockdowns. Revenue from Aeroflex rose 19% y-y to THB774m from a rise in domestic and international sales. Revenue from the US-based Aeroflex unit dipped to 48% of total sales, down 3 ppts q-q, while Aeroflex's revenue in Thailand rose to 31% of total sales in 3QFY22. Aeroklas saw lower revenue at THB1,418m (+10% y-y, -9% qq) due to a logistics problem for exports to the Australian market. EPP saw 3QFY22 revenue of THB753m, up 8% q-q and 15% y-y, due to the higher demand for plastics used in food and beverage packaging.

#### More promising outlook ahead

We think EPG's sales volumes will rise in 4QFY22 (Jan to Mar-22) and FY23 (Apr-22 to Mar-23), driven by: 1) stronger demand across all units; 2) rising utilisation rates for plants in Thailand and the US from a demand recovery for insulation (Aeroflex); 3) a demand recovery for plastics after Thailand's lockdown is fully relaxed; and 4) a demand recovery for Aeroklas in Australia, China, India, and South Africa.

#### An attractive play on the economic recovery

We maintain BUY and our TP of THB16, based on 20.1x FY22E EV/EBITDA. We think the demand recovery for EPG's products – insulators, auto parts, and packaging – along with Aeroflex's US capacity expansion, should boost its net profit momentum in 4QFY22-FY23.



Suwat Sinsadok, CFA, FRM, ERP suwat.sin@fssia.com +66 2611 3558 Siriluck Pinthusoonthorn siriluck.pin@fssia.com +66 2611 3562



## **KEY STOCK DATA**

EPG TB

| YE Mar (THB m)      | 2021  | 2022E  | 2023E  | 2024E  |
|---------------------|-------|--------|--------|--------|
| Revenue             | 9,569 | 14,842 | 15,176 | 15,718 |
| Net profit          | 1,219 | 1,688  | 1,750  | 1,824  |
| EPS (THB)           | 0.44  | 0.60   | 0.62   | 0.65   |
| vs Consensus (%)    | -     | 2.7    | (3.1)  | (3.7)  |
| EBITDA              | 1,800 | 2,177  | 2,226  | 2,305  |
| Core net profit     | 1,219 | 1,688  | 1,750  | 1,824  |
| Core EPS (THB)      | 0.44  | 0.60   | 0.62   | 0.65   |
| EPS growth (%)      | 21.5  | 38.5   | 3.7    | 4.3    |
| Core P/E (x)        | 24.1  | 17.4   | 16.8   | 16.1   |
| Dividend yield (%)  | 2.3   | 3.2    | 2.9    | 2.9    |
| EV/EBITDA (x)       | 16.9  | 13.1   | 12.2   | 11.1   |
| Price/book (x)      | 2.7   | 2.4    | 2.3    | 2.1    |
| Net debt/Equity (%) | 8.5   | (7.9)  | (18.2) | (28.3) |
| ROE (%)             | 11.3  | 14.6   | 14.1   | 13.7   |



Sources: Bloomberg consensus; FSSIA estimates

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#### Exhibit 1: Summary of 3QFY22/9MFY22 operations

| FY end 31 Mar       | 3QFY21  | 2QFY22  |         | 3QFY22    |         | 9MFY21  | 9MFY22  | Change  | FY22E   |
|---------------------|---------|---------|---------|-----------|---------|---------|---------|---------|---------|
|                     | Dec-20  | Sep-21  | Dec-21  | Cha       | nge     |         |         |         |         |
|                     | (THB m) | (THB m) | (THB m) | (q-q %)   | (y-y %) | (THB m) | (THB m) | (y-y %) | (THB m) |
| Revenue             | 2,595   | 2,987   | 2,951   | (1.2)     | 13.7    | 9,582   | 8,877   | (7.4)   | 14,842  |
| Operating costs     | (2,017) | (2,418) | (2,445) | 1.1       | 21.2    | (7,716) | (7,201) | (6.7)   | (9,638) |
| EBITDA              | 578     | 569     | 506     | (11.1)    | (12.5)  | 1,866   | 1,676   | (10.2)  | 2,177   |
| EBITDA margin (%)   | 22.3    | 19.1    | 17.1    | na        | na      | 19.5    | 18.9    | na      | 14.7    |
| Depn & amort.       | (202)   | (209)   | (212)   | 1.4       | 4.8     | (806)   | (626)   | (22.3)  | (681)   |
| EBIT                | 376     | 360     | 294     | (18.3)    | (21.8)  | 1,060   | 1,050   | (1.0)   | 1,496   |
| Interest expense    | (6)     | (31)    | (12)    | (61.7)    | 86.3    | (61)    | (61)    | (0.8)   | (50)    |
| Interest & invt inc | 57      | (1)     | 52      | (4,993.3) | (8.9)   | 144     | 74      | (48.2)  | 50      |
| Associates' contrib | 41      | 62      | 84      | 35.4      | 105.3   | 93      | 191     | 106.6   | 232     |
| Exceptionals        | (24)    | 46      | (6)     | (112.9)   | (75.2)  | 21      | 60      | 180.8   | 0       |
| Pretax profit       | 444     | 435     | 413     | (5.2)     | (7.2)   | 1,257   | 1,315   | 4.6     | 1,728   |
| Tax                 | (11)    | (22)    | (11)    | (53.0)    | (4.1)   | (35)    | (51)    | 45.3    | (41)    |
| Tax rate (%)        | 2.5     | 5.1     | 2.5     | na        | na      | 2.8     | 3.9     | na      | 2.4     |
| Minority interests  | (2)     | (0)     | (2)     | 339.6     | (18.4)  | -2.4    | (3)     | 38.9    | 0       |
| Net profit          | 431     | 412     | 400     | (2.9)     | (7.2)   | 1,219   | 1,260   | 3.4     | 1,688   |
| Non-recurring       | (23)    | 43      | (6)     | (113.3)   | (75.2)  | 21      | 57      | 176.1   | 0       |
| Core net profit     | 454     | 369     | 406     | 10.0      | (10.6)  | 1,198   | 1,203   | 0.4     | 1,688   |
| EPS (THB)           | 0.15    | 0.15    | 0.14    | (2.9)     | (7.2)   | 0.44    | 0.45    | 3.4     | 0.60    |
| Core EPS (THB)      | 0.16    | 0.13    | 0.14    | 10.0      | (10.6)  | 0.43    | 0.43    | 0.4     | 0.60    |

Sources: EPG; FSSIA estimates

### Exhibit 2: 3QFY22/9MFY22 associates' key performance

| FY end 31 Mar              | 3QFY21 | 2QFY22 | 3QFY22 | Chang   | e       | 9MFY21  | 9MFY22  | Change  |
|----------------------------|--------|--------|--------|---------|---------|---------|---------|---------|
|                            | Dec-20 | Sep-21 | Dec-21 | (q-q %) | (y-y %) |         |         | (y-y %) |
| Revenue from sales (THB m) | 2,593  | 2,980  | 3,015  | 1.2     | 16.3    | 6,966   | 8,929   | 28.2    |
| AEROFLEX                   | 648    | 720    | 774    | 7.4     | 19.4    | 1,921   | 2,315   | 20.5    |
| AEROKLAS                   | 1,292  | 1,565  | 1,418  | (9.4)   | 9.7     | 3,126   | 4,448   | 42.3    |
| EPP                        | 653    | 695    | 753    | 8.4     | 15.3    | 1,919   | 2,096   | 9.2     |
| Gross profit margin (%)*   | 33.2   | 30.7   | 33.0   | 2.3     | (0.2)   | 30.6    | 32.2    | 1.6     |
| AEROFLEX                   | 43.8   | 41.6   | 40.8   | (0.8)   | (3.0)   | 44.1    | 41.7    | (2.4)   |
| AEROKLAS                   | 34.0   | 33.8   | 32.5   | (1.3)   | (1.5)   | 29.4    | 33.4    | 4.0     |
| EPP                        | 21.1   | 12.3   | 19.7   | 7.4     | (1.4)   | 18.5    | 16.6    | (1.9)   |
| Gross profit (THB m)       | 860.9  | 914.1  | 924.8  | 1.2     | 7.4     | 2,144.6 | 2,799.8 | 30.6    |
| AEROFLEX                   | 283.9  | 299.6  | 315.7  | 5.4     | 11.2    | 846.4   | 964.9   | 14.0    |
| AEROKLAS                   | 439.2  | 529.1  | 460.7  | (12.9)  | 4.9     | 943.0   | 1,485.1 | 57.5    |
| EPP                        | 137.8  | 85.5   | 148.4  | 73.6    | 7.7     | 355.2   | 349.8   | (1.5)   |

\*Note: Change in margin % is represented in ppt change

Sources: EPG; FSSIA estimates

## **FINANSIA**

## **Financial Statements**

Eastern Polymer Group

| Profit and Loss (THB m) Year Ending Mar           | 2020          | 2021    | 2022E          | 2023E          | 2024E                   |
|---|---------------|---------|----------------|----------------|-------------------------|
| Revenue   | 10,217        | 9,569   | 14,842         | 15,176         | 15,718                  |
| Cost of goods sold                                | (6,627)       | (5,840) | (9,638)        | (9,854)        | (10,207)                |
| Gross profit                                      | 3,590         | 3,730   | 5,204          | 5,321          | 5,511                   |
| Other operating income                            | 10            | 12      | 19             | 20             | 20                      |
| Operating costs                                   | (2,051)       | (1,942) | (3,047)        | (3,115)        | (3,226)                 |
| Operating EBITDA                                  | 1,549         | 1,800   | 2,177          | 2,226          | 2,305                   |
| Depreciation                                      | (624)         | (754)   | (681)          | (686)          | (692)                   |
| Goodwill amortisation                             | 0             | 0       | 0              | 0              | 0                       |
| Operating EBIT                                    | 925           | 1,046   | 1,496          | 1,540          | 1,614                   |
| Net financing costs                               | (27)          | (40)    | (50)           | (33)           | (33)                    |
| Associates  | 127           | 93      | 232            | 232            | 232                     |
| Recurring non-operating income                    | 169           | 251     | 282            | 285            | 288                     |
| Non-recurring items                               | 0             | 0       | 0              | 0              | 0                       |
| Profit before tax                                 | 1,068         | 1,257   | 1,728          | 1,792          | 1,869                   |
| Tax   | (68)          | (35)    | (41)           | (42)           | (44)                    |
| Profit after tax                                  | 999           | 1,221   | 1,688          | 1,750          | 1,824                   |
| Minority interests                                | 3             | (2)     | 0              | 0              | 0                       |
| Preferred dividends                               | 0             | 0       | 0              | 0              | 0                       |
| Other items                                       | -             | -       | -              | -              | -                       |
| Reported net profit                               | 1,003         | 1,219   | 1,688          | 1,750          | 1,824                   |
| Non-recurring items & goodwill (net)              | 0             | 0       | 0              | 0              | 0                       |
| Recurring net profit                              | 1,003         | 1,219   | 1,688          | 1,750          | 1,824                   |
| Per share (THB)                                   |               |         |                |                |                         |
| Recurring EPS *                                   | 0.36          | 0.44    | 0.60           | 0.62           | 0.65                    |
| Reported EPS                                      | 0.36          | 0.44    | 0.60           | 0.62           | 0.65                    |
| DPS   | 0.24          | 0.24    | 0.33           | 0.30           | 0.30                    |
| Diluted shares (used to calculate per share data) | 2,800         | 2,800   | 2,800          | 2,800          | 2,800                   |
| Growth  |               |         |                |                |                         |
| Revenue (%)                                       | (3.4)         | (6.3)   | 55.1           | 2.2            | 3.6                     |
| Operating EBITDA (%)                              | 10.3          | 16.2    | 20.9           | 2.2            | 3.6                     |
| Operating EBIT (%)                                | 17.4          | 13.0    | 43.1           | 2.9            | 4.8                     |
| Recurring EPS (%)                                 | 10.9          | 21.5    | 38.5           | 3.7            | 4.3                     |
| Reported EPS (%)                                  | 10.9          | 21.5    | 38.5           | 3.7            | 4.3                     |
| Operating performance                             |               |         |                |                |                         |
| Gross margin inc. depreciation (%)                | 29.0          | 31.1    | 30.5           | 30.5           | 30.7                    |
| Gross margin of key business (%)                  | 29.1          | 31.2    | 30.6           | 30.6           | 30.8                    |
| Operating EBITDA margin (%)                       | 15.2          | 18.8    | 14.7           | 14.7           | 14.7                    |
| Operating EBIT margin (%)                         | 9.1           | 10.9    | 10.1           | 10.1           | 10.3                    |
| Net margin (%)                                    | 9.8           | 12.7    | 11.4           | 11.5           | 11.6                    |
| Effective tax rate (%)                            | 7.0           | 2.7     | 2.7            | 2.7            | 2.7                     |
| Dividend payout on recurring profit (%)           | 67.0          | 55.1    | 54.9           | 48.0           | 46.0                    |
| Interest cover (X)                                | 40.6          | 32.5    | 35.4           | 55.8           | 58.1                    |
| Inventory days                                    | 132.7         | 155.4   | 107.5          | 117.2          | 116.9                   |
| Debtor days                                       | 61.1          | 64.8    | 42.2           | 41.3           | 39.9                    |
| Creditor days                                     | 64.6          | 75.3    | 66.8           | 82.3           | 81.8                    |
| Operating ROIC (%)                                | 8.6           | 9.7     | 14.9           | 17.1           | (4.9)                   |
|   | 7.5           | 8.5     | 11.9           | 13.1           | (3.6)                   |
| ROE (%)   | 9.6           | 11.3    | 14.6           | 14.1           | 13.7                    |
| ROA (%)   | 7.4           | 8.5     | 10.9           | 10.7           | 10.4                    |
| * Pre exceptional, pre-goodwill and fully diluted |               |         |                |                |                         |
|   |               | 2021    | 2022E          | 2023E          | 2024E                   |
| Revenue by Division (THB m)                       | 2020          | 2021    |                |                |                         |
| Revenue by Division (THB m)<br>Rubber insulation  | 2020<br>2,951 | 2,826   | 4,081          | 5,195          | 5,337                   |
|   |               |         | 4,081<br>4,547 | 5,195<br>4,836 |                         |
| Rubber insulation                                 | 2,951         | 2,826   |                |                | 5,337<br>4,836<br>3,139 |

## **Financial Statements**

Eastern Polymer Group

| ash Flow (THB m) Year Ending Dec  | 2020                | 2021                | 2022E               | 2023E               | 2024             |
|---|---------------------|---------------------|---------------------|---------------------|------------------|
| ecurring net profit   | 1,003               | 1,219               | 1,688               | 1,750               | 1,824            |
| epreciation   | 624                 | 754                 | 681                 | 686                 | 693              |
| ssociates & minorities  | 127                 | 93                  | 232                 | 232                 | 23               |
| ther non-cash items   | 42                  | 158                 | 50                  | 53                  | 5                |
| hange in working capital  | (141)               | 251                 | 365                 | (335)               | (36              |
| ash flow from operations  | 1,655               | 2,476               | 3,016               | 2,386               | 2,76             |
| apex - maintenance  | -                   | -                   | -                   | -                   |                  |
| apex - new investment   | (813)               | (600)               | (175)               | (332)               | (335             |
| et acquisitions & disposals   | -                   | -                   | -                   | -                   | 4.00             |
| ther investments (net)  | (284)               | (134)               | 717                 | 1,428               | 1,89             |
| ash flow from investing   | (1,097)             | (734)               | 542                 | 1,096               | 1,55             |
| ividends paid   | (616)               | (672)               | (672)               | (927)               | (840             |
| quity finance   | 0                   | 0                   | 0                   | 0<br>2              |                  |
| ebt finance<br>ther financing cash flows                                    | 560<br>25           | 475<br>(1,073)      | (1,287)<br>(987)    | (1,167)             | (1,912           |
| ash flow from financing   | (31)                | (1,270)             | (2,946)             | (2,092)             | (1,312)          |
| on-recurring cash flows   | (01)                | (1,270)             | (2,340)             | (2,032)             | (2,702           |
| ther adjustments  | 0                   | 0                   | 0                   | 0                   |                  |
| et other adjustments  | Ő                   | Ő                   | Ő                   | Ő                   |                  |
| ovement in cash   | 526                 | 472                 | 612                 | 1,391               | 1,57             |
| ree cash flow to firm (FCFF)  | 587.35              | 1,802.99            | 3,607.98            | 3,515.28            | 4,359.13         |
| ree cash flow to equity (FCFE)  | 1,142.16            | 1,144.19            | 1,284.17            | 2,317.56            | 2,414.3          |
|   | ,                   |                     |                     |                     | ,                |
| e <b>r share (THB)</b><br>CFF per share                                     | 0.21                | 0.64                | 1.29                | 1.26                | 1.5              |
| CFF per share<br>CFE per share  | 0.21                | 0.64                | 0.46                | 0.83                | 0.80             |
| ecurring cash flow per share  | 0.64                | 0.41                | 0.40                | 0.83                | 1.0              |
| - · ·   |                     |                     |                     |                     |                  |
| alance Sheet (THB m) Year Ending Mar  | 2020                | 2021                | 2022E               | 2023E               | 2024             |
| angible fixed assets (gross)  | 10,869              | 10,869              | 10,948              | 11,028              | 11,10            |
| ess: Accumulated depreciation   | (5,062)             | (5,062)             | (5,743)             | (6,430)             | (7,121           |
| angible fixed assets (net)  | 5,806               | 5,806               | 5,205               | 4,598               | 3,98             |
| tangible fixed assets (net)   | 258                 | 271                 | 271                 | 271                 | 27               |
| ong-term financial assets   | -                   | -                   | -                   | -                   |                  |
| vest. in associates & subsidiaries  | 2,505               | 2,603               | 2,603               | 2,603               | 2,60             |
| ash & equivalents   | 1,071               | 1,543               | 2,155               | 3,546               | 5,12             |
| C receivable  | 1,682               | 1,716               | 1,716               | 1,716               | 1,71             |
| ventories   | 2,412               | 2,561               | 3,116               | 3,213               | 3,32             |
| ther current assets   |                     |                     |                     | -                   |                  |
| urrent assets   | 5,165               | 5,820               | 6,987               | 8,475               | 10,16            |
| ther assets   | 299                 | 1,059               | 1,059               | 1,059               | 1,05             |
| otal assets   | 14,032              | 15,559              | 16,124              | 17,006              | 18,08            |
| ommon equity  | 10,555              | 11,019              | 12,035              | 12,858              | 13,84            |
| linorities etc.   | 19                  | 21                  | 21                  | 21                  | 2                |
| otal shareholders' equity   | 10,574              | 11,040              | 12,056              | 12,879              | 13,86            |
| ong term debt   | 986                 | 1,555               | 200                 | 201                 | 20               |
| ther long-term liabilities  | 330                 | 321                 | 321                 | 321                 | 32               |
| ong-term liabilities  | 1,315               | 1,876               | 521                 | 522                 | 52               |
| /C payable  | 1,077               | 1,332               | 2,198               | 2,247               | 2,32             |
| hort term debt  | 1,026               | 932                 | 1,000               | 1,001               | 1,00<br>37       |
| ther current liabilities<br>urrent liabilities                              | 40<br><b>2,143</b>  | 225<br><b>2,489</b> | 349<br><b>3,547</b> | 357<br><b>3,605</b> | 37<br>3,69       |
| otal liabilities and shareholders' equity                                   | 2,143<br>14,032     | 2,489<br>15,405     | 3,547<br>16,124     | 17,006              | 18,08            |
| et working capital  | 2,977               | 2,720               | 2,285               | 2,325               | 2,34             |
| vested capital  | 11,844              | 12,459              | 11,422              | 10,855              | 10,26            |
| ncludes convertibles and preferred stock which is beir                      |                     | .2, .30             | ,                   | .0,000              | .0,20            |
| · ·   |                     |                     |                     |                     |                  |
| e <b>r share (THB)</b><br>bok value per share                               | 3.77                | 3.94                | 4.30                | 4.59                | 4.9              |
| angible book value per share  | 3.68                | 3.84                | 4.30                | 4.59                | 4.9              |
| nancial strength  | 0.00                | 0.01                | 20                  |                     | -1.0             |
| et debt/equity (%)  | 8.9                 | 8.5                 | (7.0)               | (18.2)              | (20.2            |
| et debt/equity (%)<br>et debt/total assets (%)                              | 8.9<br>6.7          | 8.5<br>6.1          | (7.9)<br>(5.9)      | (18.2)<br>(13.8)    | (28.3<br>(21.7   |
| urrent ratio (x)  | 2.4                 | 2.3                 | (3.9)               | (13.8)              | (21.7            |
| = interest cover (x)  | 73.5                | 2.3<br>44.7         | 30.1                | 81.9                | 2.<br>84.        |
|   |                     |                     |                     |                     |                  |
| aluation  | 2020                | 2021                | 2022E               | 2023E               | 2024             |
| ecurring P/E (x) *  | 29.3                | 24.1                | 17.4                | 16.8                | 16.              |
| ecurring P/E @ target price (x) *   | 44.7                | 36.8                | 26.5                | 25.6                | 24.              |
| eported P/E (x)   | 29.3                | 24.1                | 17.4                | 16.8                | 16.              |
| vidend yield (%)  | 2.3                 | 2.3                 | 3.2                 | 2.9                 | 2.               |
| ice/book (x)  | 2.8                 | 2.7                 | 2.4                 | 2.3                 | 2.               |
| ice/tangible book (x)   | 2.9                 | 2.7                 | 2.5                 | 2.3                 | 2.               |
|   |                     |                     |                     | 10.0                |                  |
| //EBITDA (x) **   | 19.6                | 16.9                | 13.1                | 12.2                |                  |
| //EBITDA (x) **<br>//EBITDA @ target price (x) **<br>//invested capital (x) | 19.6<br>29.5<br>2.6 | 16.9<br>25.4<br>2.4 | 13.1<br>20.1<br>2.5 | 12.2<br>19.1<br>2.5 | 11.<br>17.<br>2. |

Sources: Eastern Polymer Group; FSSIA estimates



PICO

RCL

SCI

SKY

STANLY

тсмс

TRITN

TMI

PDI

QLT SAWAD

SKR

SSF

TCC

TMD

TPS

PIMO

RICHY

SCP

SMIT

TEAM

STI

тмт

TRT

PJW

RML

SE

SMT

STPI

TEAMG

TNITY

TRU

PL RPC

SEG

SNP

SUC

TFG

TNP

TSE

#### Corporate Governance report of Thai listed companies 2020

| EXCELLE  | NT LEVEL  |   |  |  |  |  |  |  |   |  |
|--|---|---|--|--|--|--|--|--|---|--|
| AAV  | ADVANC  | AF  | AIRA   | AKP  | AKR  | ALT  | AMA  | AMATA  | AMATAV  | ANAN   |
| AOT  | AP  | ARIP  | ARROW  | ASP  | BAFS   | BANPU  | BAY  | BCP  | BCPG  | BDMS   |
| BEC  | BEM   | BGRIM   | BIZ  | BKI  | BLA  | BOL  | BPP  | BRR  | BTS   | BWG  |
| CENTEL   | CFRESH  | CHEWA   | CHO  | CIMBT  | CK   | CKP  | CM   | CNT  | COL   | COMAN  |
| COTTO  | CPALL   | CPF   | CPI  | CPN  | CSS  | DELTA  | DEMCO  | DRT  | DTAC  | DTC  |
| DV8  | EA  | EASTW   | ECF  | ECL  | EGCO   | EPG  | ETE  | FNS  | FPI   | FPT  |
| FSMART   | GBX   | GC  | GCAP   | GEL  | GFPT   | GGC  | GPSC   | GRAMMY   | GUNKUL  | HANA   |
| HARN   | HMPRO   | ICC   | ICHI   | III  | ILINK  | INTUCH   | IRPC   | IVL  | JKN   | JSP  |
| JWD  | K   | KBANK   | KCE  | KKP  | KSL  | KTB  | KTC  | LANNA  | LH  | LHFG   |
| LIT  | LPN   | MAKRO   | MALEE  | MBK  | MBKET  | MC   | MCOT   | METCO  | MFEC  | MINT   |
| MONO   | MOONG   | MSC   | MTC  | NCH  | NCL  | NEP  | NKI  | NOBLE  | NSI   | NVD  |
| NYT<br>PLAT<br>PTTEP<br>SABINA<br>SEAFCO<br>SONIC<br>SVI<br>THIP<br>TNL<br>TTCL<br>VGI | OISHI<br>PORT<br>PTTGC<br>SAMART<br>SEAOIL<br>SORKON<br>SYMC<br>THRE<br>TOA<br>TTW<br>VIH | ORI<br>PPS<br>PYLON<br>SAMTEL<br>SE-ED<br>SPALI<br>SYNTEC<br>THREL<br>TOP<br>TU<br>WACOAL | OTO<br>PR9<br>Q-CON<br>SAT<br>SELIC<br>SPI<br>TACC<br>TIP<br>TPBI<br>TVD<br>WAVE | PAP<br>PREB<br>QH<br>SC<br>SENA<br>SPRC<br>TASCO<br>TIPCO<br>TQM<br>TVI<br>WHA | PCSGH<br>PRG<br>QTC<br>SCB<br>SIRI<br>SPVI<br>TCAP<br>TISCO<br>TRC<br>TVO<br>WHAUP | PDJ<br>PRM<br>RATCH<br>SCC<br>SIS<br>SSSC<br>TFMAMA<br>TK<br>TSC<br>TWPC<br>WICE | PG<br>PSH<br>RS<br>SCCC<br>SITHAI<br>SST<br>THANA<br>TKT<br>TSR<br>U<br>WINNER | PHOL<br>PSL<br>S<br>SGG<br>SMK<br>STA<br>THANI<br>TTB<br>TSTE<br>UAC<br>TRUE | PLANB<br>PTG<br>S & J<br>SCN<br>SMPC<br>SUSCO<br>THCOM<br>TMILL<br>TSTH<br>UBIS | PLANET<br>PTT<br>SAAM<br>SDC<br>SNC<br>SUTHA<br>THG<br>TNDT<br>TTA<br>UV |
| 2S   | ABM   | ACE   | ACG  | ADB  | AEC  | AEONTS   | AGE  | AH   | AHC   | AIT  |
| ALLA   | AMANAH  | AMARIN  | APCO   | APCS   | APURE  | AQUA   | ASAP   | ASEFA  | ASIA  | ASIAN  |
| ASIMAR   | ASK   | ASN   | ATP30  | AUCT   | AWC  | AYUD   | B  | BA   | BAM   | BBL  |
| BFIT   | BGC   | BJC   | BJCHI  | BROOK  | BTW  | CBG  | CEN  | CGH  | CHARAN  | CHAYO  |
| CHG  | CHOTI   | CHOW  | CI   | CIG  | CMC  | COLOR  | COM7   | CPL  | CRC   | CRD  |
| CSC  | CSP   | CWT   | DCC  | DCON   | DDD  | DOD  | DOHOME   | EASON  | EE  | ERW  |
| ESTAR  | FE  | FLOYD   | FN   | FORTH  | FSS  | FTE  | FVC  | GENCO  | GJS   | GL   |
| GLAND  | GLOBAL  | GLOCON  | GPI  | GULF   | GYT  | HPT  | HTC  | ICN  | IFS   | ILM  |
| IMH  | INET  | INSURE  | IRC  | IRCP   | IT   | ITD  | ITEL   | J  | JAS   | JCK  |
| JCKH   | JMART   | JMT   | KBS  | KCAR   | KGI  | KIAT   | KOOL   | KTIS   | KWC   | KWM  |
| L&E  | LALIN   | LDC   | LHK  | LOXLEY   | LPH  | LRH  | LST  | M  | MACO  | MAJOR  |
| MBAX   | MEGA  | META  | MFC  | MGT  | MILL   | MITSIB   | MK   | MODERN   | MTI   | MVP  |
| NETBAY   | NEX   | NINE  | NTV  | NWR  | OCC  | OGC  | OSP  | PATO   | PB  | PDG  |

| UPF<br>YUASA | UPOIC<br>ZEN | UT<br>ZIGA  | UTP<br>ZMICO | UWC   | VL     | VNT   | VPO   | WIIK   | WP     | XO    |
|--------------|--------------|-------------|--------------|-------|--------|-------|-------|--------|--------|-------|
| GOOD LE      | EVEL         |             |              |       |        |       |       |        |        |       |
| 7UP          | A            | ABICO       | AJ           | ALL   | ALUCON | AMC   | APP   | ARIN   | AS     | AU    |
| B52          | BC           | BCH         | BEAUTY       | BGT   | BH     | BIG   | BKD   | BLAND  | BM     | BR    |
| BROCK        | BSBM         | BSM         | BTNC         | CAZ   | CCP    | CGD   | CITY  | CMAN   | CMO    | CMR   |
| CPT          | CPW          | CRANE       | CSR          | D     | EKH    | EP    | ESSO  | FMT    | GIFT   | GREEN |
| GSC          | GTB          | HTECH       | HUMAN        | IHL   | INOX   | INSET | IP    | JTS    | JUBILE | KASET |
| KCM          | KKC          | KUMWEL      | KUN          | KWG   | KYE    | LEE   | MATCH | MATI   | M-CHAI | MCS   |
| MDX          | MJD          | MM          | MORE         | NC    | NDR    | NER   | NFC   | NNCL   | NPK    | NUSA  |
| OCEAN        | PAF          | PF          | PK           | PLE   | PMTA   | POST  | PPM   | PRAKIT | PRECHA | PRIME |
| PROUD        | PTL          | RBF         | RCI          | RJH   | ROJNA  | RP    | RPH   | RSP    | SF     | SFLEX |
| SGP          | SISB         | SKN         | SLP          | SMART | SOLAR  | SPG   | SQ    | SSP    | STARK  | STC   |
| SUPER        | SVOA         | TC          | TCCC         | THMUI | TIW    | TNH   | TOPP  | TPCH   | TPIPP  | TPLAS |
| TTI          | TYCN         | UKEM        | UMS          | VCOM  | VRANDA | WIN   | WORK  | WPH    |        |       |
|              |              | Description | I            |       |        |       |       | Score  | Range  |       |
|              |              | Excellent   |              |       |        |       |       | 90-1   | 100    |       |
|              |              | Very Good   |              |       |        |       |       | 80-    | 89     |       |
|              |              | Good        |              |       |        |       |       | 70-    | 79     |       |

PPP

S11

SGF

SPC

SYNEX

TITLE

TOG

TWP

PМ

RWI

SFP

SPA

SUN

TNR

TVT

TIGER

PRIN

SHR

TKN

TPA

UEC

Т

SPCG

SALEE

PRINC

SIAM

SR

TAE

TKS

UMI

TPAC

SAMCO

PSTC

SANKO

SINGER

SRICHA

TAKUNI

TPCORP

UOBKH

ΤМ

PT

SAPPE

SKE

SSC

TBSP

тмс

UP

TPOLY

#### Disclaimer:

The disclosure of the survey results of the Thai Institute of Directors Association ('IOD") regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of a company listed on the Stock Exchange of Thailand and the Market for Alternative Investment disclosed to the public and able to be accessed by a general public investor. The result, therefore, is from the perspective of a third party. It is not an evaluation of operation and is not based on inside information.

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and corruption SEC imposed a civil sanction against insider trading of director and executive; \*\* delisted

Source: Thai Institute of Directors Association (IOD); FSSIA's compilation

#### Anti-corruption Progress Indicator 2020

| CERTIFIED |               |                  |                   |                  |                    |                   |               |                |                 |              |
|-----------|---------------|------------------|-------------------|------------------|--------------------|-------------------|---------------|----------------|-----------------|--------------|
| 2S        | ADVANC        | Al               | AIE               | AIRA             | AKP                | AMA               | AMANAH        | AP             | AQUA            | ARROW        |
| ASK       | ASP           | AYUD             | В                 | BAFS             | BANPU              | BAY               | BBL           | BCH            | BCP             | BCPG         |
| BGC       | BGRIM         | BJCHI            | BKI               | BLA              | BPP                | BROOK             | BRR           | BSBM           | BTS             | BWG          |
| CEN       | CENTEL        | CFRESH           | CGH               | CHEWA            | CHOTI              | CHOW              | CIG           | CIMBT          | СМ              | CMC          |
| COL       | COM7          | CPALL            | CPF               | CPI              | CPN                | CSC               | DCC           | DELTA          | DEMCO           | DIMET        |
| DRT       | DTAC          | DTC              | EASTW             | ECL              | EGCO               | FE                | FNS           | FPI            | FPT             | FSS          |
| FTE       | GBX           | GC               | GCAP              | GEL              | GFPT               | GGC               | GJS           | GPSC           | GSTEEL          | GUNKUL       |
| HANA      | HARN          | HMPRO            | HTC               | ICC              | ICHI               | IFS               | INET          | INSURE         | INTUCH          | IRPC         |
| ITEL      | IVL           | К                | KASET             | KBANK            | KBS                | KCAR              | KCE           | KGI            | KKP             | KSL          |
| KTB       | KTC           | KWC              | L&E               | LANNA            | LHFG               | LHK               | LPN           | LRH            | Μ               | MAKRO        |
| MALEE     | MBAX          | MBK              | MBKET             | MC               | MCOT               | MFC               | MFEC          | MINT           | MONO            | MOONG        |
| MPG       | MSC           | MTC              | MTI               | NBC              | NEP                | NINE              | NKI           | NMG            | NNCL            | NSI          |
| NWR       | 000           | OCEAN            | OGC               | ORI              | PAP                | PATO              | PB            | PCSGH          | PDG             | PDI          |
| PDJ       | PE            | PG               | PHOL              | PL               | PLANB              | PLANET            | PLAT          | PM             | PPP             | PPPM         |
| PPS       | PREB          | PRG              | PRINC             | PRM              | PSH                | PSL               | PSTC          | PT             | PTG             | PTT          |
| PTTEP     | PTTGC         | PYLON            | Q-CON             | QH               | QLT                | QTC               | RATCH         | RML            | RWI             | S & J        |
| SABINA    | SAT           | SC               | SCB               | SCC              | SCCC               | SCG               | SCN           | SEAOIL         | SE-ED           | SELIC        |
| SENA      | SGP           | SIRI             | SITHAI            | SMIT             | SMK                | SMPC              | SNC           | SNP            | SORKON          | SPACK        |
| SPC       | SPI           | SPRC             | SRICHA            | SSF              | SSSC               | SST               | STA           | SUSCO          | SVI             | SYNTEC       |
| TAE       | TAKUNI        | TASCO            | TBSP              | TCAP             | TCMC               | TFG               | TFI           | TFMAMA         | THANI           | THCOM        |
| THIP      | THRE          | THREL            | TIP               | TIPCO            | TISCO              | ТКТ               | TTB           | TMD            | TMILL           | TMT          |
| TNITY     | TNL           | TNP              | TNR               | TOG              | TOP                | TPA               | TPCORP        | TPP            | TRU             | TSC          |
| TSTH      | TTCL          | TU               | TVD               | TVI              | TVO                | TWPC              | U             | UBIS           | UEC             | UKEM         |
| UOBKH     | UWC           | VGI              | VIH               | VNT              | WACOAL             | WHA               | WHAUP         | WICE           | WIIK            | хо           |
| ZEN       | TRUE          |                  |                   |                  |                    |                   |               |                |                 |              |
| DECLARED  | I             |                  |                   |                  |                    |                   |               |                |                 |              |
| 7UP       | ABICO         | AF               | ALT               | AMARIN           | AMATA              | AMATAV            | ANAN          | APURE          | B52             | BKD          |
| BM        | BROCK         | BUI              | СНО               | CI               | COTTO              | DDD               | EA            | EFORL          | EP              | ERW          |
| ESTAR     | ETE           | EVER             | FSMART            | GPI              | ILINK              | IRC               | J             | JKN            | JMART           | JMT          |
| JSP       | JTS           | KWG              | LDC               | MAJOR            | META               | NCL               | NOBLE         | NOK            | PK              | PLE          |
| ROJNA     | SAAM          | SAPPE            | SCI               | SE               | SHANG              | SINGER            | SKR           | SPALI          | SSP             | STANLY       |
| SUPER     | SYNEX         | THAI             | TKS               | TOPP             | TRITN              | TTA               | UPF           | UV             | WIN             | ZIGA         |
|           |               |                  |                   |                  |                    |                   |               |                |                 |              |
| Level     |               |                  |                   |                  |                    |                   |               |                |                 |              |
| Certified | This level in | dicates practica | l participation w | th thoroughly ex | kamination in rela | ation to the reco | mmended proce | dures from the | audit committee | or the SEC's |

It his level indicates practical participation with thoroughly examination in relation to the recommended procedures from the audit committee or the SEC's certified auditor, being a certified member of Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) or already passed examination to ensure independence from external parties.

Declared This level indicates determination to participate in the Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC)

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The disclosure of the Anti-Corruption Progress Indicators of a listed company on the Stock Exchange of Thailand, which is assessed by Thaipat Institute, is made in order to comply with the policy and sustainable development plan for the listed companies of the Office of the Securities and Exchange Commission. Thaipat Institute made this assessment based on the information received from the listed company, as stipulated in the form for the assessment of Anti-corruption which refers to the Annual Registration Statement (Form 56-1), Annual Report (Form 56-2), or other relevant documents or reports of such listed company. The assessment result is therefore made from the perspective of Thaipat Institute that is a third party. It is not an assessment of operation and is not based on any inside information. Since this assessment is only the assessment result as of the date appearing in the assessment result, it may be changed after that date or when there is any change to the relevant information. Nevertheless, FSS International Investment Advisory Company Limited does not confirm, verify, or certify the accuracy and completeness of the assessment results.

Note: Companies participating in Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) under Thai Institute of Directors (as of June 24, 2019) are categorised into: 1) companies that have declared their intention to join CAC, and; 2) companies certified by CAC.

Source: The Securities and Exchange Commission, Thailand; \* FSSIA's compilation

## **FINANSIA**

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#### Suwat Sinsadok, CFA, FRM, ERP FSS International Investment Advisory Securities Co., Ltd

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#### History of change in investment rating and/or target price



Suwat Sinsadok, CFA, FRM, ERP started covering this stock from 29-May-2020

Price and TP are in local currency

Source: FSSIA estimates

| Company               | Ticker | Price     | Rating | Valuation & Risks  |
|-----------------------|--------|-----------|--------|--|
| Eastern Polymer Group | EPG TB | THB 10.50 | BUY    | Downside risks to our EV/EBITDA-based target price include 1) a sharp rise in feedstock<br>prices, driven mostly by a higher oil price; and 2) lower-than-expected demand for plastics<br>used for insulators and the automobile and packaging industries. |

#### Source: FSSIA estimates

#### Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited

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All share prices are as at market close on 11-Feb-2022 unless otherwise stated.



#### **RECOMMENDATION STRUCTURE**

#### Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price\* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

\* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

#### **Industry Recommendations**

**Overweight.** The analyst expects the fundamental conditions of the sector to be positive over the next 12 months. **Neutral.** The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months. **Underweight.** The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

#### **Country (Strategy) Recommendations**

**Overweight (O).** Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Neutral (N).** Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Underweight (U).** Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

