EQUITY RESEARCH - COMPANY REPORT

B.GRIMM POWER

BGRIM TB

THAILAND / UTILITIES - CONVENTIONAL

Tale of two dark-bright halves

- ราคาหุ้นของ BGRIM ที่ปรับตัวลดลงอย่างรุนแรงถึง 28% ไปเมื่อเร็ว ๆ นี้เกิดจากความ กังวลของนักลงทุนเกี่ยวกับผลกระทบของราคาก๊าซที่ปรับตัวสูงขึ้น
- เราคาดว่าราคาก๊าซจะปรับขึ้น q-q ตั้งแต่ 4Q21-1Q22 และเริ่มลดลงภายในสิ้น 2Q22
 จากราคา Spot LNG ที่คาดว่าจะลดลงในตลาดโลก
- คงแนะนำซื้อหลังปรับลดราคาเป้าหมายจาก 58 เป็น 46 บาท (SoTP)

ราคาหุ้นที่ลดลง 28% ไม่สมเหตุสมผลในความเห็นของเรา

เรามองว่าราคาหุ้นของ BGRIM ที่ปรับลดลงอย่างรุนแรงถึง 28% ภายใน 5 เดือนนับตั้งแต่ เดือน ก.ย. 21 เกิดจากความกังวลของนักลงทุนเกี่ยวกับผลกระทบของราคาก๊าซที่ปรับตัวขึ้น ซึ่งน่าจะมีผลให้อัตรากำไรขั้นต้นของไฟฟ้าและไอน้ำที่ขายให้แก่ผู้ใช้อุตสาหกรรม (IU) ในไทย ลดลงอย่างรุนแรงใน 4Q21-1H22 อย่างไรก็ดีการเติบโตของกำลังการผลิตของโรงผลิตไฟฟ้า ขนาดเล็ก (SPP) น่าจะเป็นปัจจัยหนุนสำคัญสำหรับการเติบโตของกำไรของบริษัทฯ ที่เราคาด ไว้ที่ 80% y-y ในปี 2022 และ 51% y-y ในปี 2023 จากกำลังการผลิตใหม่ที่มีอัตรากำไรสูงจาก SPP 7 แห่ง เราคิดว่ากำลังการผลิตตามส่วนการลงทุนของ BGRIM จะโตอย่างมีนัยสำคัญที่สุด ในปี 2022-23 ถึง 270MW (+13% y-y) ในปี 2022 และ 289MW (+12% y-y) ในปี 2023

จากผลกระทบของราคาก๊าซที่ปรับขึ้นในช่วง 1H22 สู่การเติบโตของกำลังการ ผลิตในช่วง 2H22

ในขณะที่เราคาดว่าราคาก๊าซจะปรับขึ้นอย่างต่อเนื่อง q-q ตั้งแต่ 4Q21 ถึง 1Q22 และรับทราบ แผนของ PTT ในการนำเข้า Spot LNG เพิ่มขึ้นเพื่อเติมเต็มช่องว่างอุปทานจากการผลิตก๊าซที่ ลดลงของหลุมบงกชและเอราวัณ เราคาดว่าราคาก๊าซจะเริ่มลดลงภายในสิ้น 2Q22 จากราคา Spot LNG ที่คาดว่าจะปรับตัวลดลงในตลาดโลก PTT วางแผนนำเข้า Spot LNG จำนวน 4.8mt ในปี 2022 เพิ่มขึ้นจาก 1.4mt ในปี 2021 ปัจจัยดังกล่าวน่าจะทำให้ราคาก๊าซปรับตัว สูงขึ้นในช่วง 1H22 ก่อนลดลงอย่างรุนแรงในช่วง 2H22 เนื่องจาก Energy Information Agency ในสหรัฐฯ ได้คาดว่าอุปทาน LNG ในตลาดโลกน่าจะปรับตัวเพิ่มสูงขึ้น

ทำไมเราจึงคิดว่านักลงทุนควรซื้อ BGRIM ในตอนนี้มากกว่าในอนาคต

หลังราคาหุ้นปรับตัวลดลง 28% จาก 46.25 บาทเมื่อวันที่ 31 ส.ค. 21 เหลือ 33.5 บาทในวันที่ 8 ก.พ. 22 ปัจจุบันเราเชื่อว่า BGRIM มีความน่าสนใจสูงด้วย 4 เหตุผลจากค่า 2022E P/E ของ BGRIM: 1) ส่วนลด 22.7% เมื่อเทียบกับราคาทดแทนที่คาดไว้ที่ 43.36 บาท; 2) ส่วนลด 27.2% เมื่อเทียบกับราคาเป้าหมายของเราที่ 46 บาท (SoTP); 3) ส่วนลดมากถึง 45.7% เมื่อ เทียบกับค่า P/E เฉลี่ย 4 ปีย้อนหลังที่ 40x; และ 4) ค่า 2022E PEG ที่น่าสนใจเพียงที่ 0.27x

คงแนะนำซื้อหลังปรับลดราคาเป้าหมายเป็น 46 บาท (SoTP)

เราคงแนะนำชื้อหลังปรับลดราคาเป้าหมายจาก 58 เป็น 46 บาท (SoTP) เราปรับลดสมมติฐาน 2021 EPS ลง 22.7% เพื่อสะท้อนต้นทุนก๊าซที่ปรับขึ้น 35.9% แต่ปรับเพิ่มประมาณการ EPS ปี 2022-23 ขึ้น 0.9-1.4% จากสมมติฐานอัตราการใช้กำลังการผลิตและค่าไฟเฉลี่ยที่สูงขึ้น กำไรสุทธิของ BGRIM ที่คาดว่าจะโตดีถึง 80% y-y ในปี 2022 และ 51% y-y ในปี 2023 จะได้ ปัจจัยหนุนจากการเติบโตของกำลังการผลิตตามส่วนการลงทุนที่ 0.5GW จาก SPP ที่มีอัตรา กำไรสง 7 แห่งพร้อมสัดส่วนยอดขาย IU ที่สงขึ้นเป็นกว่า 75% ของปริมาณขายรวม



BUY

UNCHANGE

| TARGET PRICE | THB46.00 |
|-----------------|----------|
| CLOSE | THB33.50 |
| UP/DOWNSIDE | +37.3% |
| PRIOR TP | THB58.00 |
| CHANGE IN TP | -20.7% |
| TP vs CONSENSUS | -11.3% |

KEY STOCK DATA

| YE Dec (THB m) | 2020 | 2021E | 2022E | 2023E |
|----------------------|--------|--------|--------|--------|
| Revenue | 44,087 | 56,461 | 66,555 | 80,818 |
| Net profit | 2,175 | 2,229 | 4,021 | 6,053 |
| EPS (THB) | 0.83 | 0.85 | 1.54 | 2.32 |
| vs Consensus (%) | - | (16.0) | 27.7 | 36.4 |
| EBITDA | 12,694 | 12,536 | 16,300 | 20,588 |
| Core net profit | 2,617 | 2,229 | 4,021 | 6,053 |
| Core EPS (THB) | 1.00 | 0.85 | 1.54 | 2.32 |
| Chg. In EPS est. (%) | - | (22.7) | 1.4 | 0.9 |
| EPS growth (%) | 7.6 | (14.8) | 80.4 | 50.6 |
| Core P/E (x) | 33.4 | 39.2 | 21.7 | 14.4 |
| Dividend yield (%) | 1.1 | 1.2 | 2.4 | 3.0 |
| EV/EBITDA (x) | 12.4 | 13.2 | 10.7 | 8.8 |
| Price/book (x) | 3.2 | 3.0 | 2.8 | 2.4 |
| Net debt/Equity (%) | 146.6 | 150.7 | 140.6 | 122.5 |
| ROE (%) | 9.4 | 7.9 | 13.3 | 18.0 |



| Share price performa | ance | 1 Month | 3 Month | 12 Month |
|-----------------------|------------|-------------|-------------|------------|
| Absolute (%) | | (14.6) | (21.2) | (33.7) |
| Relative to country (| (16.0) | (23.6) | (40.2) | |
| Mkt cap (USD m) | | | | 2,652 |
| 3m avg. daily turnove | er (USD m) | | | 14.7 |
| Free float (%) | | | | 31 |
| Major shareholder | B. Grimm | Power (Sing | gapore) Pte | Ltd (34%) |
| 12m high/low (THB) | | | 5 | 2.50/33.50 |
| Issued shares (m) | | | | 2,606.90 |

Sources: Bloomberg consensus; FSSIA estimates



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PREPARED BY FSS INTERNATIONAL INVESTMENT ADVISORY SECURITIES CO LTD (FSSIA). ANALYST CERTIFICATION AND IMPORTANT DISCLOSURES CAN BE FOUND AT THE END OF THIS REPORT

Investment thesis

B.Grimm Power (BGRIM) is one of Thailand's small power producer (SPP) pioneers, providing a reliable source of electricity to industrial users (IUs). It has continued to expand its portfolio, with the number of its SPPs increasing from one in 1998 to 13 at end-2016 and 17 as of 1Q20; while equity capacity has risen from 85MW in 1998 to 974MW in 2016 and 1,996MW in 2019. Its solid operational efficiency and optimisation, as well as in-house development and maintenance services, have made BGRIM a reliable power supplier and generated solid returns for its shareholders.

With a superior SPP portfolio and solid capabilities in SPP development and operations, BGRIM plans to expand its capacity substantially. The company aims to increase its equity capacity by 65% from 974MW in 2016 to 2,319MW in 2022, and aims to increase its renewable energy and conventional power capacities via SPPs in domestic and overseas markets.

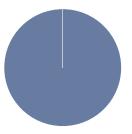
Company profile

BGRIM is a holding company investing in electricity generating businesses of small power producers (SPP) with major gas-fired and solar farm power assets in Thailand, Laos, and Vietnam.

www.bgrimmpower.com

Principal activities (revenue, 2020)

Electricity generation - 100.0 %



Source: B.Grimm Power

Major shareholders

- B. Grimm Power (Singapore) Pte Ltd - 34.0 %
- Mr. Harald Link 24.3 %
- Others 41.7 %



Source: B.Grimm Power

Catalysts

Higher utilisation rates of power plants, rising demand for electricity in Thailand and Vietnam, and higher crude oil prices are key potential earnings growth drivers.

Risks to our call

The downside risks to our SoTP-based TP include 1) lower-than-expected demand for electricity in Thailand, 2) a lower crude price, and 3) unplanned shutdowns of its SPPs.

Event calendar

| Date | Event |
|----------|--------------------------------|
| Feb 2022 | 4Q21/2021 results announcement |

Key assumptions

| | 2021E | 2022E | 2023E |
|--------------------------|--------|--------|--------|
| Utilisation rate (%) | 90 | 92 | 93 |
| Dispatched power (GWh) | 11,132 | 12,778 | 11,504 |
| Oil price (USD/bbl) | 75 | 70 | 70 |
| Average tariff (THB/kWh) | 3.12 | 3.31 | 3.47 |
| Gas price (THB/mmbtu) | 304 | 295 | 286 |

Source: FSSIA estimates

Earnings sensitivity

- Ceteris paribus, for every 1% increase in gas price, we estimate 2022 earnings would decline 1.15%, and vice versa.
- Ceteris paribus, for every 1% increase in interest rate, we estimate 2022 earnings would decline 1.2%, and vice versa.

Source: FSSIA estimates

A tale of two dark (1H22)-bright (2H22) halves in 2022

BGRIM is one of Thailand's two largest SPP operators with a total equity SPP capacity of 1.3GW, representing 66.8% of its total 1.96GW capacity as of 9M21. The remainder of its capacity is renewable, comprising 0.6GW solar, 25MW hydro, 15MW wind, 2MW waste-to-energy (WTE), and 4MW power for backup and trading.

Exhibit 1: Equity capacity (1,961MW) breakdown by power plant type (9M21)

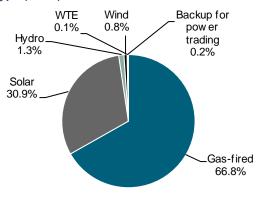
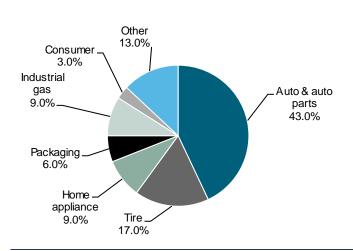


Exhibit 2: IU breakdown by industry



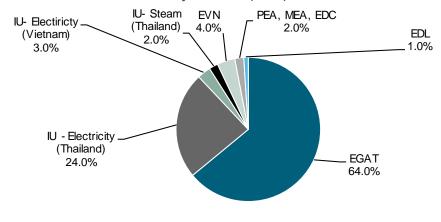
Sources: BGRIM; FSSIA estimates

Sources: BGRIM; FSSIA estimates

All of BGRIM's IUs in Thailand are located inside the industrial estates where BGRIM's SPP power plants are located (26% of revenue in 3Q21), and are the export-driven companies involved in industries such as auto parts (43% of total revenue from IUs in Thailand), tires (17%), home appliances (9%), packaging (6%), industrial gas (9%), consumer (3%), and others (13%). Hence, the demand for electricity and steam sold to IUs is directly linked to Thailand's export health.

Revenue for non-IUs in Thailand comes from three state-owned enterprises in Thailand: the Electricity Generating Authority of Thailand (EGAT) at 64% of total revenue as of 9M21, the Provincial Electricity Authority of Thailand (PEA) and the Metropolitan Electricity Authority of Thailand (MEA). In Vietnam, revenues come from Electricity of Vietnam (EVN; 4% as of 9M21) and IUs (3%). In Laos, Électricité du Laos (EDL) accounted for 1% of revenue as of 9M21. All except the IUs in Vietnam have a cost pass-through mechanism that fully protects the gross margins of the electricity produced by BGRIM's SPPs which is sold to those clients.

Exhibit 3: Revenue breakdown by customer (9M21)



Source: BGRIM

BGRIM aims to achieve capacity growth to 7.2GW of installed capacity by 2025 – 2021E capacity of 3.25GW plus 2025E capacity of 3.9GW – implying that 2021E equity capacity would grow from 2.1GW to 5-6GW by 2025, based on our estimate.

Exhibit 4: BGRIM's equity capacity breakdown in the pipeline as of end-2021

BGRIM TB

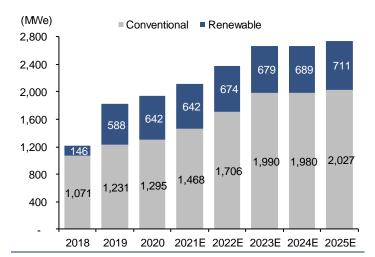
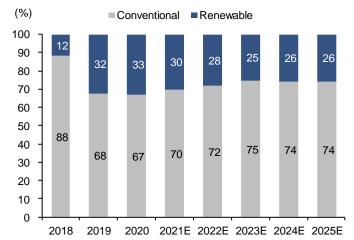


Exhibit 5: BGRIM's equity capacity breakdown in the pipeline as of end-2021 (%)



Sources: BGRIM; FSSIA estimates

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BGRIM has strived for capacity growth in the past five years since 2017, adding new capacity via both organic growth and M&A in a number of countries in order to not only actively grow its capacity but also strategically diversify its power plant portfolio geographically.

We think BGRIM will see the most significant equity capacity growth in 2022-23 at 270MW (+13% y-y) in 2022 and 289MW (+12% y-y) in 2023, mainly from the commencement of the commercial operation dates (COD) of its five new SPPs under new SPP replacement power purchase agreements (PPAs), which will staggeringly begin their CODs in Jul-Dec 2022.

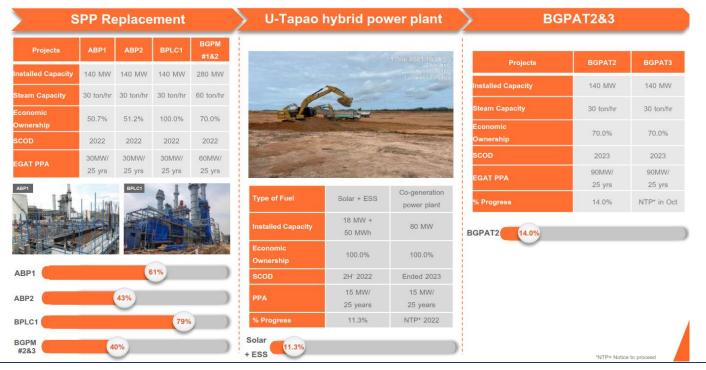
Exhibit 6: Growth projects

| | Equity capacity | Growth | Growth | Project |
|-----------------------|-----------------|--------|--------|---|
| | | (MW) | (%) | |
| 2016 | 974 | | | ABP5, BOWIN |
| 2017 | 988 | 14 | 1 | XXHP (SNN, SGD) |
| 2018 | 1,217 | 229 | 23 | ABPR3-5 SPPs, WVO solar farm |
| 2019 | 1,819 | 602 | 49 | Solar farms in Vietnam, Nam Che, SPP1, ABP1 extension, WTE |
| 2020 | 1,937 | 118 | 6 | ATP, Ray solar farm |
| 2021E | 2,110 | 173 | 9 | BOTHONG wind farms, BPAM extension |
| 2022E | 2,380 | 270 | 13 | PEB, PPTC and SSUT, Hybrid U-Tapao (15MW), BPLC1, ABP1, ABP2, SPP1 SPP replacements, Tadsakoi, Nam Khao 4 |
| 2023E | 2,669 | 289 | 12 | Huang Hoa, BGPAT1, BGPAT2 SPPs, Nam Khao 2, Hybrid U-Tapao (80MW + ESS 50MW) |
| 2024E | 2,669 | 0 | - | Nam Khao 3 |
| 2026-30E | 3,458 | 789 | 30 | LNG-to-power, Nam Khao 1, 5 |
| Total equity capacity | 3,458 | 2,484 | | |
| CAGR from 2016-2023 | | 1,695 | 28.7 | |
| CAGR from 2019-2023 | | 1,452 | 10.1 | |
| CAGR from 2016-2025 | | 2,484 | 15.1 | |

In 2022 alone, BGRIM will see capacity growth from five SPPs with SPP replacement PPAs, including ABP1, ABP2, BPLC1, and BGPM #1&2, all deploying new gas turbines that will have superior technology that could save up to 15% of the gas cost, based on the company's guidance.

In 2023, the main growth driver should come from the CODs of two new SPPs, BGPAT2 and BGPAT3, with a total capacity of 280MW, and an 80MW co-generation power plant under the U-Tapao hybrid power plant.

Exhibit 7: Progress of growth projects with CODs in 2022-23

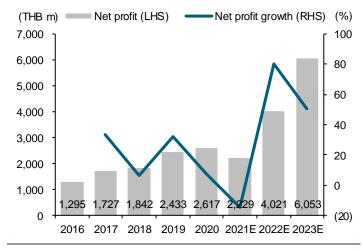


Source: BGRIM

Hence, SPP capacity growth should be the key driver for BGRIM's earnings growth that we estimate at 80% y-y in 2022 and 51% y-y in 2023, driven by the new high-margin capacity of seven SPPs.

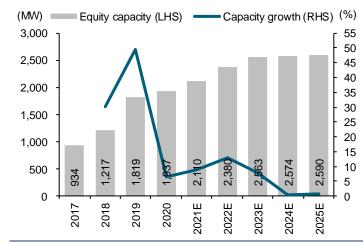
However, in the short term in 4Q21-1H22, BGRIM could see a significant margin squeeze for its electricity and steam sold to IUs in Thailand on the gas cost spike due to Thailand's higher import levels of the expensive spot LNG that is required to compensate for the gas supply shortfall at Erawan gas field.

Exhibit 8: Net profit and net profit growth



Sources: BGRIM; FSSIA estimates

Exhibit 9: Equity capacity and equity capacity growth



A perfect storm from the gas price hike

Since 3Q21, Thailand has faced a daunting challenge in maintaining its gas supply security as a result of the gas production interruption at Erawan gas field, which accounts for the largest contribution of Thailand's gas supply at over 20%.

Exhibit 10: Thailand's gas production breakdown by field

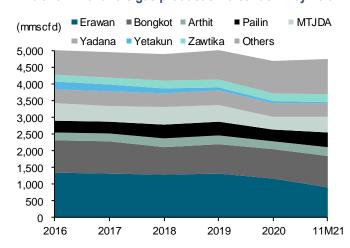
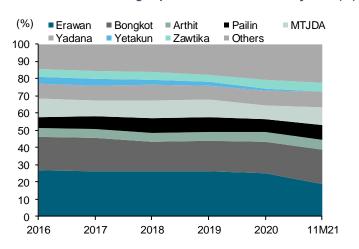


Exhibit 11: Thailand's gas production breakdown by field (%)



Sources: Department of Mineral Fuels (DMF) and PTT

Sources: DMF and PTT

BGRIM is a victim of the mismanagement of Thailand's gas supply. We argue that BGRIM's share price collapse by 28% within five months since Sep-21 was caused by investors' grave concerns over the deep impact on the gas price from falling production levels at Bongkot and Erawan, which would inevitably lead to a severe squeeze in the gross margins of BGRIM's sales volumes for the electricity and steam sold to IUs in Thailand.

Since early 2021, Thailand has faced a grave dilemma due to declining gas production levels from the Bongkot and Erawan fields – Thailand's two largest gas fields which accounted for over 45% of the country's total gas supply in 2020.

Gas production from the Erawan field has plunged sharply from 1,200mmscfd in 2016-20 down to 900mmscfd in Nov-21. According to PTT Exploration and Production (PTTEP TB, BUY, TP THB162), gas production from Erawan plunged further to a mere 400mmscfd in Jan-22, as Chevron, the former operator, halted the investment required to maintain gas production over a dispute with the Department of Mineral Fuels (DMF) on the issue of decommissioning costs after the expiration of its concession in Apr-22.

Exhibit 12: Thailand's gas production breakdown

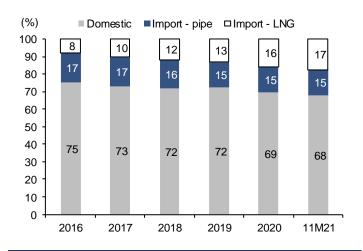
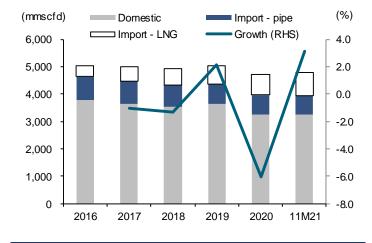


Exhibit 13: Thailand's gas production breakdown (%)



Source: Energy Policy and Planning Office (EPPO)

Source: EPPO

Meanwhile, gas production from the Bongkot field similarly declined from 800mmscfd in 2016-19 to 500mmscfd at the end of 2021. The new production service contract for the operator of Bongkot from 2022-42 has effectively lowered the field's gas production from 800mmscfd to 500mmscfd in order to extend the wet gas reserve in the Gulf of Thailand and ensure adequate feedstock for PTT (PTT TB, BUY, TP THB60)'s gas separation plants that produce petrochemical products.

The impact of the lower gas production from Erawan and Bongkot combined has led to a gas supply shortfall of 1,100mmscfd (800mmscfd from Erawan and 300mmscfd from Bongkot). However, the regulator has mandated PTTEP, as the new operator for both Bongkot and Erawan under the new names G2 and G1, to raise gas production from Bongkot to 800mmscfd (+300mmscfd) and the Arthit gas field to 350mmscfd (+100mmscfd) to compensate for the 800mmscfd gas supply shortfall from G1.

Exhibit 14: Thailand's LNG imports and exports

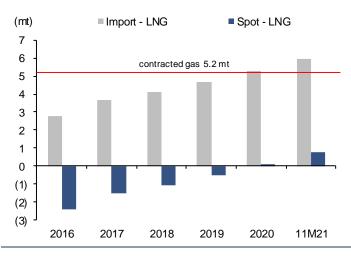
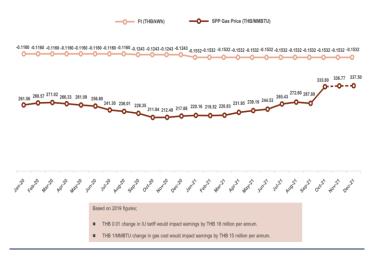


Exhibit 15: Thailand's fuel tariff (Ft) and SPP gas prices



Sources: ERC; PTT; Bloomberg

Sources: BGRIM; ERC, PTT

The excessively high price of LNG imports is the key culprit. This has forced PTT to import higher volumes of spot LNG, from 1.4mt in 2021 to 4.8mt in 2022, bringing the total LNG import volume to 6.6mt (5.2mt contract volume plus 1.4mt spot volume) in 2021 and 10mt (5.2mt contract volume plus 4.8mt spot volume) in 2022, according to PTT's management.

The global LNG price has spiked sharply since 4Q21, mainly due to the abrupt gas supply shortfall in European markets after Russia, which is Europe's largest gas supplier with more than a 40% market share, cut its gas sales volume to Europe due to political disputes. Hence, the global spot LNG price, represented by the Japan-Korea Market (JKM) price benchmark, has spiked from below USD16/mmbtu in 3Q21 to USD36/mmbtu in 4Q21, and remains high at over USD25mmbtu in 1Q22.

Exhibit 16: LNG contract price

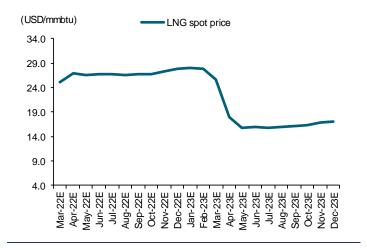
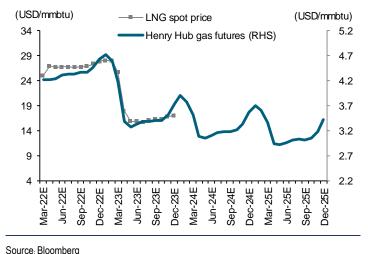


Exhibit 17: LNG contract price vs Henry Hub gas futures



Source: Bloomberg

FINANSIA

As PTT has no choice but to raise its spot LNG imports to supplement its 5.2mt LNG import contract to compensate for the gas supply shortfall in Thailand, the average pool gas price has spiked from THB260/mmbtu in 3Q21 to THB320/mmbtu in 4Q21 and is projected to shoot up further to THB360/mmbtu in 1Q22. We expect the local price to dip to THB310/mmbtu in 2Q22 as high winter demand fades and supply from the US rises, relieving upward pressure on the global spot price.

Wider mismatch between energy cost and selling price in 2H21-1H22. The gross margin (tariff minus energy cost) of BGRIM's sales volumes for the electricity and steam sold to IUs in Thailand (24% of revenue in 9M21) depends on changes in the electricity tariff and the steam price, which may or may not fully match the changes in gas and coal prices due to government intervention to freeze the national pooled grid electricity tariff, which is directly linked to the tariff for electricity sold to IUs.

Exhibit 18: Thailand's gas prices for spot (JKM), contract (JLC), and average pool

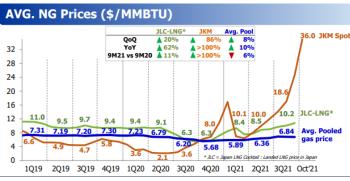
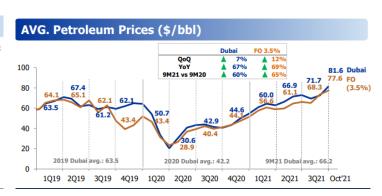


Exhibit 19: Higher oil and fuel oil prices



Source: PTT Source: PTT

Given that the combined cost of gas for BGRIM's SPPs accounts for over 68% of its total cost as of 9M21, we think the current mismatch between the cost of coal and gas vs the electricity tariff and the steam selling price sold to IUs could increasingly lead to a margin squeeze for BGRIM's SPPs in 2H21-1H22.

In essence, we believe that the portion of gas cost for SPPs which sell electricity and steam to IUs (c25% of the total SPP gas cost on average) could exceed the portion of electricity and steam revenue from SPPs to IUs (24% of total revenue).

This cost-revenue mismatch shows that BGRIM's margin structure is biased toward the cost side over the revenue side, thereby leading to a negative impact on BGRIM's gross margins for SPPs based on the price uptrends for gas from mid-2021 to mid-2022, based on our estimate.

Exhibit 20: Cost structure (9M20 vs 9M21)

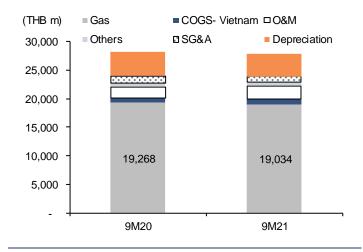
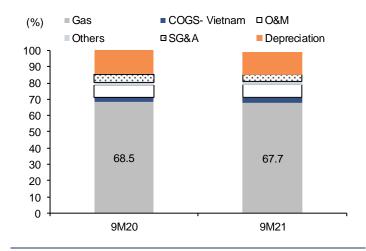


Exhibit 21: % cost structure (9M20 vs 9M21)



Sources: BGRIM; FSSIA estimates

Source: BGRIM

In 9M21, BGRIM sold most of its electricity sales volume to EGAT, which has a full cost pass-through formula, and hence contained no margin risk regardless of the gas price movement.

However, for the electricity sales volume to IUs, the margin of the electricity tariff over the gas cost will vary depending on two factors. First, how fast and how much the government will allow the electricity tariff to rise to match the timing and degree of the gas cost hikes. Second, how much the gas cost will increase as a result of the regulator's management of the country's gas supply with a number of different gas sources and prices.

Exhibit 22: Electricity sales volume breakdown vs gas consumption volume breakdown by customer (9M21)

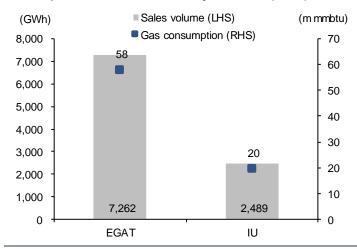
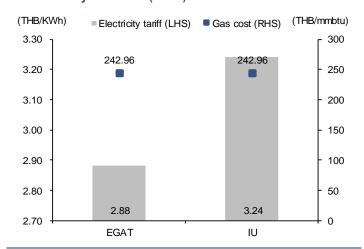


Exhibit 23: Electricity tariff breakdown vs gas cost breakdown by customer (9M21)

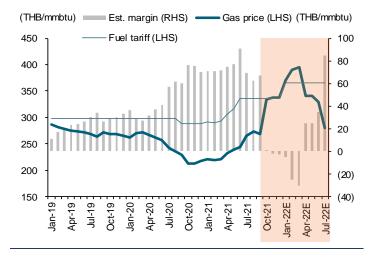


Source: BGRIM

While we project the gas price to continue to rise q-q from 4Q21 into 1Q22, and note PTT's plan to import more spot LNG to fill the supply gap caused by gas production declines from the Bongkot and Erawan gas fields, we expect the gas price to begin to decline by end-2Q22 thanks to the projected lower spot global LNG price.

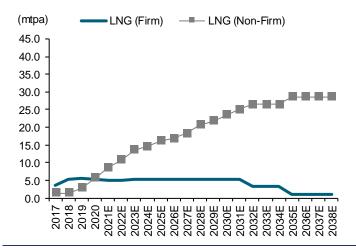
As PTT plans to import 4.8mt of spot LNG in 2022, up from 1.4mt in 2021 (imported in Sep-Dec 2021), it is highly likely that the price of imported LNG would be much higher than the revised prices of the contract LNG at USD9-11/mmbtu and the USD8-12/mmbtu for the gas produced in the Gulf of Thailand and imported from Myanmar, as the gas prices of these sources would be linked to the rising high sulphur fuel oil price in the past 6-12 months, based on our estimate.

Exhibit 24: Estimated gross margin, gas price, and fuel tariff



Sources: BGRIM; PTT; EGAT; FSSIA estimates

Exhibit 25: Thailand's projected LNG imports (firm contract volume vs non-firm spot volume)



Source: Gas Plan 2018

4Q21 results forecast

We project BGRIM to post a weak 4Q21 net profit of THB318m, down 29% q-q and 45% y-y. We expect its core net profit to plunge to THB278m, down 51% q-q and 46% y-y. Key expectations are:

- A sharp drop in the EBITDA margin to 21% in 4Q21, down from 26% in 3Q21 and 30% in 4Q20, as a result of the mismatch between the gas cost hike and the rise in the electricity tariff sold to IUs;
- A 19% q-q higher gas price to THB320/mmbtu vs a 1% rise in the electricity tariff sold to IUs;
- A slight increase in the sales volumes of the electricity sold to IUs and EGAT due to stronger demand after the easing of the lockdowns and higher export volumes;
- A lower electricity sales volume for the solar farms in Vietnam and Thailand that should be offset by the seasonally higher sales volumes of electricity from the wind farms in Thailand.

Exhibit 26: 4Q21 results forecast

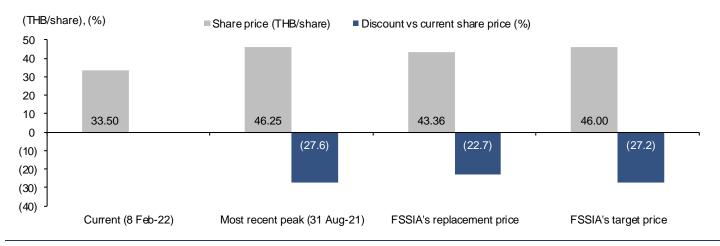
| | 4Q20 | 4Q20 3Q21 4Q21E | | | |
|---------------------|---------|-----------------|----------|---------|---------|
| | (THB m) | (THB m) | (THB m) | (q-q%) | (y-y%) |
| Revenue | 10,435 | 11,714 | 12,819 | 9.4 | 22.8 |
| Operating costs | (7,328) | (8,635) | (10,078) | 16.7 | 37.5 |
| EBITDA | 3,107 | 3,079 | 2,741 | (11.0) | (11.8) |
| EBITDA margin (%) | 29.8 | 26.3 | 21.4 | nm | nm |
| Depn & amort. | (1,383) | (1,305) | (1,346) | 3.1 | (2.7) |
| EBIT | 1,724 | 1,774 | 1,395 | (21.3) | (19.1) |
| Interest expense | (347) | (1,227) | (1,125) | (8.3) | 223.9 |
| Interest & invt inc | - | - | - | nm | nm |
| Other income | 42 | 57 | 70 | 22.5 | 68.0 |
| Associates' contrib | 15 | 14 | 23 | 67.3 | 57.8 |
| Exceptionals | (277) | 43 | 152 | 256.5 | (154.8) |
| Pretax profit | 1,156 | 661 | 515 | (22.0) | (55.4) |
| Tax | (100) | (55) | (38) | (31.0) | (61.9) |
| Tax rate (%) | 8.6 | 8.3 | 7.4 | nm | nm |
| Minority interests | (480) | (158) | (159) | 0.5 | (66.9) |
| Net profit | 576 | 447 | 318 | (28.8) | (44.7) |
| Non-recurring | 60 | (124) | 40 | (132.8) | (32.7) |
| Core net profit | 516 | 571 | 278 | (51.3) | (46.1) |
| EPS (THB) | 0.22 | 0.17 | 0.12 | (28.8) | (44.7) |
| Core EPS (THB) | 0.20 | 0.22 | 0.11 | (51.3) | (46.1) |

Strong net profit growth post 2Q22 with deep discount valuations

BGRIM TB

Why we think investors should Buy BGRIM now rather than later. After its share price decline by 28% from THB46.25 on 31 Aug-21 down to THB33.5 on 8 Feb-22, we now believe BGRIM is highly attractive, based on four convictions for BGRIM's 2022E P/E valuation: 1) a 22.7% discount to our estimated replacement price of THB43.36; 2) a 27.2% discount to our SoTP-based target price of THB46; 3) a deep 45.7% discount to BGRIM's 4-year historical P/E average of 40x; and 4) an attractive 0.27x 2022E PEG.

Exhibit 27: Share price as of 8 Feb 2022 (THB33.5), discount to FSSIA's replacement price, and SoTP-based target price



Sources: BGRIM; FSSIA estimates

Conviction #1: 22.7% discount to the replacement value of THB43.4. At the closing share price of THB33.5 on 8 Feb-22, we believe BGRIM is now attractive, trading at a 22.7% discount to our estimated replacement value of THB43.4, based on the following assumptions: a THB60m/MW replacement cost for SPPs, THB20m/MW for solar farms, THB90m/MW for hydropower plants, and THB45m/MW for wind farms.

Exhibit 28: Replacement value

| | Capacity | Stake | Equity Capacity | Investment | Investment (Equity) | Replacement | Replacement | Replacement (Equity) | Replacement (Equity) |
|---------------------------|----------|-------|--------------------|------------|------------------------|-------------|-------------|-------------------------|----------------------|
| | (MW) | (%) | (MW) | (THB m) | (THB m) | (THB m/MW) | (THB m) | (THB m) | (THB/share) |
| Amata Nakorn (ABP1-5) | 732 | 38 | 277 | 33,635 | 12,728 | 60 | 43,920 | 16,620 | 6.4 |
| ABP1&2 and BPLC1 | 420 | 51 | 214 | 12,300 | 6,273 | 60 | 25,200 | 12,852 | 4.9 |
| Amata City (ABPR1-5) | 646 | 58 | 375 | 29,384 | 17,057 | 60 | 38,760 | 22,500 | 8.6 |
| Leam Chabang (BPLC1-2) | 159 | 100 | 159 | 5,300 | 5,300 | 60 | 9,540 | 9,540 | 3.7 |
| Bangkadi (BIP1-2) | 230 | 74 | 170 | 9,741 | 7,200 | 60 | 13,800 | 10,200 | 3.9 |
| SPP1 | 124 | 100 | 124 | 5,400 | 5,400 | 60 | 7,440 | 7,440 | 2.9 |
| Amata City Bien Hoa | 13 | 31 | 4 | 650 | 200 | 60 | 780 | 240 | 0.1 |
| Hemraj | 130 | 75 | 98 | 6,132 | 4,623 | 60 | 7,800 | 5,880 | 2.3 |
| BGPR1&2 | 240 | 60 | 144 | 12,000 | 7,200 | 60 | 14,400 | 8,640 | 3.3 |
| Solar Vietnam (Dau Tieng) | 420 | 51 | 214 | 12,600 | 6,426 | 20 | 8,400 | 4,284 | 1.6 |
| Solar Vietnam (Hoa Hoi) | 257 | 80 | 206 | 7,710 | 6,168 | 20 | 5,140 | 4,112 | 1.6 |
| Solar Thailand | 115 | 52 | 60 | 4,608 | 2,404 | 20 | 2,300 | 1,200 | 0.5 |
| Hydropower | 133 | 71 | 95 | 11,368 | 8,120 | 90 | 11,970 | 8,550 | 3.3 |
| Wind | 16 | 94 | 15 | 1,280 | 1,200 | 45 | 720 | 675 | 0.3 |
| Solar Cambodia | 39 | 100 | 15 | 1,170 | 1,170 | 20 | 780 | 300 | 0.1 |
| | | | | | | | | | |
| Total | 3,674 | 65 | 2,170 | 153,278 | 91,469 | 52 | 190,950 | 113,033 | 43.4 |

Conviction #2: A 27.2% discount to our SoTP-based target price of THB46. We believe our revised SoTP-based target price of THB46, which is down from our previous TP of THB58, is conservative as 1) we increase our beta from 0.8x to 1.0x to reflect BGRIM's higher risk from its SPP operations and margins, resulting in a higher WACC from 4.7% to 5.7%; and 2) we lower our EPS forecast in 2021 to reflect our higher gas cost assumptions for 2021-23.

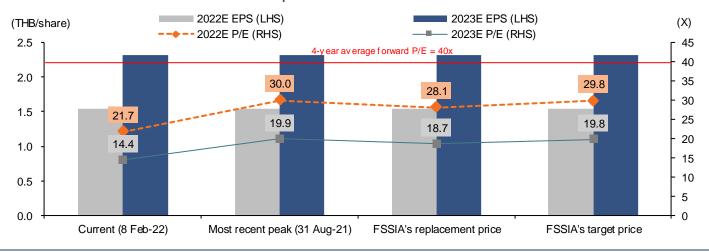
Exhibit 29: SoTP-based target price

| Cost of equity assumptions | | (%) | | Cost of debt assump | ptions | (%) | | |
|----------------------------|---------------------------|------|-----|----------------------|-------------|--|---|--|
| Risk free rate | | 2.3 | | Pretax cost of debt | | 4.6 | | |
| Market risk premium | | 8.0 | | Marginal tax rate | | 20.0 | | |
| Stock beta | | 1.00 | | | | | | |
| Cost of equity, Ke | | 10.3 | | Net cost of debt, Kd | | 3.7 | | |
| Weight applied | | 30.4 | | Weight applied | | 69.6 | | |
| WACC (%) | | 5.7 | | | | | | |
| DCF valuation estimate | | (MW) | (%) | Equity Capacity | (THB/share) | Comments | | |
| SPP | Amata Nakorn (ABP1-5) | 732 | 38 | 277 | 5.6 | WACC 5.7%, Risk free rat | e 2.3%, Risk premium 8% | |
| | ABP1&2 and BPLC1 | 420 | 51 | 214 | 8.1 | WACC 5.7%, Risk free rat | e 2.3%, Risk premium 8% | |
| | Amata City (ABPR1-5) | 646 | 58 | 375 | 23.0 | WACC 5.7%, Risk free rat | e 2.3%, Risk premium 8% | |
| | Leam Chabang (BPLC1-2) | 159 | 100 | 159 | 2.4 | WACC 5.7%, Risk free rate 2.3%, Risk premium 8 | | |
| | Bangkadi (BIP1-2) | 230 | 74 | 170 | 3.1 | WACC 5.7%, Risk free rat | CC 5.7%, Risk free rate 2.3%, Risk premium 8% | |
| | SPP1 | 124 | 100 | 124 | 8.7 | WACC 5.7%, Risk free rat | e 2.3%, Risk premium 8% | |
| | Amata City Bien Hoa | 13 | 31 | 4 | 0.1 | WACC 5.7%, Risk free rat | e 2.3%, Risk premium 8% | |
| | Hemraj | 130 | 75 | 98 | 4.6 | WACC 5.7%, Risk free rat | e 2.3%, Risk premium 8% | |
| | BGPR1&2 | 240 | 60 | 144 | 8.5 | WACC 5.7%, Risk free rat | e 2.3%, Risk premium 8% | |
| | Solar Vietnam (Dau Tieng) | 420 | 51 | 214 | 2.7 | WACC 6%, Risk free rate | 5%, Risk premium 7.5% | |
| | Solar Vietnam (Hoa Hoi) | 257 | 80 | 206 | 2.6 | WACC 6%, Risk free rate | 5%, Risk premium 7.5% | |
| VSPP | Solar Thailand | 115 | 52 | 60 | 1.1 | WACC 4.9%, Risk free rat | e 5%, Risk premium 8% | |
| | Hydropower | 133 | 71 | 95 | 0.9 | WACC 4.9%, Risk free rat | e 5%, Risk premium 8% | |
| | Wind | 16 | 94 | 15 | 0.4 | WACC 4.9%, Risk free rat | e 5%, Risk premium 8% | |
| | Solar Cambodia | 39 | 100 | 15 | 1.4 | WACC 4.9%, Risk free rat | e 5%, Risk premium 8% | |
| | Net debt | | | | (27.0) | | | |
| | Residual ordinary equity | | | | 46.0 | | | |

Sources: BGRIM; FSSIA estimates

Conviction #3: A deep 45.7% discount to BGRIM's 4-year historical P/E average of 40x. Since its initial public offering in Jul-17, BGRIM's share price has been trading at an average 1-year forward P/E of 40x, and its current forward P/E, based on 2022E EPS, is now at a historically low level of only 21.7x P/E, which we think is highly unjustified against the strong net profit growth of 80% y-y that we project in 2022.

Exhibit 30: Estimated forward P/E under different price scenarios



Sources: BGRIM; FSSIA estimates; Bloomberg

Conviction #4: An attractive 0.27x 2022E PEG. BGRIM's medium-term net profit growth outlook that we estimate at 80% y-y in 2022 and 51% y-y in 2023 is strong, driven by over 0.5GW of equity capacity growth from seven SPPs with high margins as a result of the more efficient gas turbine technology and a higher proportion of IU sales at over 75% of the total electricity sales volume and steam sales volume sold to IUs.

As we project the gas price in Thailand to gradually and structurally decline starting from 2Q22 onward, we believe the current pressure from the gas price hike will significantly subside once the gas production from G1 (formerly Erawan) improves to reach its contract sales volume of 800mmscfd, up from 250mmscfd in 2Q22.

Exhibit 31: Forward P/E



Sources: Bloomberg; FSSIA estimates

Exhibit 32: P/E valuation discount scenarios

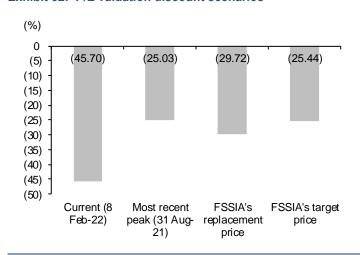


Exhibit 33: EV/EBITDA band



Sources: Bloomberg; FSSIA estimates

Exhibit 34: PB/V band



Sources: Bloomberg; FSSIA estimates

We cut our EPS forecast by 22.7% in 2021 to reflect the increase in our gas cost estimates by 35.9%. However, we raise our EPS forecasts in 2022-23 by 0.9-1.4% to reflect our higher utilisation rate and average electricity tariff assumptions. We think the government will eventually allow the electricity tariff to increase in 2022-23 to catch up with the rise in the gas cost to effectively alleviate the financial burden for EGAT during the period of the government's "subsidised" tariff, which prohibits any increases or slowly increases the tariff to help the public at the expense of the power producers, including EGAT and SPPs.

Exhibit 35: Key changes in assumptions

| | Current | | | | Previous | | | Change | | |
|--------------------------|---------|---------|---------|---------|----------|---------|--------|--------|-------|--|
| | 2021E | 2022E | 2023E | 2021E | 2022E | 2023E | 2021E | 2022E | 2023E | |
| | (THB m) | (THB m) | (%) | (%) | (%) | |
| Revenue | 56,461 | 66,555 | 80,818 | 49,101 | 57,471 | 69,843 | 15.0 | 15.8 | 15.7 | |
| Gross profit | 14,625 | 18,762 | 23,578 | 15,660 | 18,745 | 23,414 | (6.6) | 0.1 | 0.7 | |
| Operating profit | 7,070 | 10,619 | 14,322 | 8,378 | 10,938 | 14,564 | (15.6) | (2.9) | (1.7) | |
| Net profit | 2,229 | 4,021 | 6,053 | 2,882 | 3,966 | 5,998 | (22.7) | 1.4 | 0.9 | |
| EPS (THB/share) | 0.9 | 1.5 | 2.3 | 1.1 | 1.5 | 2 | (22.7) | 1.4 | 0.9 | |
| Key assumptions | | | | | | | | | | |
| Utilisation rate (%) | 90 | 92 | 93 | 88 | 90 | 90 | 2.3 | 2.2 | 3.3 | |
| Dispatched power (gwh) | 11,132 | 12,778 | 11,504 | 11,132 | 12,778 | 11,504 | 0.0 | 0.0 | 0.0 | |
| Oil price (USD/bbl) | 75 | 70 | 70 | 55 | 50 | 50 | 36.4 | 40.0 | 40.0 | |
| Average tariff (THB/KWh) | 3.12 | 3.31 | 3.47 | 2.76 | 2.70 | 3 | 13.0 | 22.5 | 24.0 | |
| Gas price (THB/mmbtu) | 304 | 295 | 286 | 224 | 217 | 210 | 35.9 | 35.9 | 35.9 | |

Note: Change of items in percentage terms are represented in ppt change

Financial Statements

B.Grimm Power

| Profit and Loss (THB m) Year Ending Dec | 2019 | 2020 | 2021E | 2022E | 2023E |
|---|-------------|-------------|-------------|-------------|----------|
| Revenue | 44,132 | 44,087 | 56,461 | 66,555 | 80,818 |
| Cost of goods sold | (31,293) | (29,354) | (41,836) | (47,793) | (57,240) |
| Gross profit | 12,839 | 14,733 | 14,625 | 18,762 | 23,578 |
| Other operating income | - | - | - | - | - |
| Operating costs | (1,865) | (2,039) | (2,089) | (2,463) | (2,990) |
| Operating EBITDA | 10,974 | 12,694 | 12,536 | 16,300 | 20,588 |
| Depreciation | (4,660) | (5,494) | (5,466) | (5,681) | (6,266) |
| Goodwill amortisation | 0 | 0 | 0 | 0 | 0 |
| Operating EBIT | 6,314 | 7,200 | 7,070 | 10,619 | 14,322 |
| Net financing costs | (2,493) | (3,520) | (3,050) | (2,993) | (3,203) |
| Associates | 101 | 58 | 220 | 224 | 228 |
| Recurring non-operating income | 493 | 751 | 420 | 424 | 428 |
| Non-recurring items | (102) | (442) | 0 | 0 | 0 |
| Profit before tax | 4,212 | 3,989 | 4,440 | 8,050 | 11,547 |
| Tax | (235) | (233) | (181) | (403) | (694) |
| Profit after tax | 3,977 | 3,755 | 4,259 | 7,647 | 10,853 |
| Minority interests | (1,646) | (1,581) | (2,030) | (3,627) | (4,800) |
| • | | (1,561) | , | (3,027) | |
| Preferred dividends | 0 | | 0 | | 0 |
| Other items | - 0.004 | - 0.475 | | - | C 050 |
| Reported net profit | 2,331 | 2,175 | 2,229 | 4,021 | 6,053 |
| Non-recurring items & goodwill (net) | 102 | 442 | 0 | 0 | 0 |
| Recurring net profit | 2,433 | 2,617 | 2,229 | 4,021 | 6,053 |
| Per share (THB) | | | | | |
| Recurring EPS * | 0.93 | 1.00 | 0.85 | 1.54 | 2.32 |
| Reported EPS | 0.89 | 0.83 | 0.85 | 1.54 | 2.32 |
| DPS | 0.37 | 0.37 | 0.40 | 0.80 | 1.00 |
| Diluted shares (used to calculate per share data) | 2,607 | 2,607 | 2,607 | 2,607 | 2,607 |
| Growth | | | | | |
| Revenue (%) | 20.6 | (0.1) | 28.1 | 17.9 | 21.4 |
| Operating EBITDA (%) | 22.5 | 15.7 | (1.2) | 30.0 | 26.3 |
| Operating EBIT (%) | 16.0 | 14.0 | (1.8) | 50.2 | 34.9 |
| Recurring EPS (%) | 32.1 | 7.6 | (14.8) | 80.4 | 50.6 |
| Reported EPS (%) | 25.1 | (6.7) | 2.5 | 80.4 | 50.6 |
| Operating performance | | . , | | | |
| Gross margin inc. depreciation (%) | 18.5 | 21.0 | 16.2 | 19.7 | 21.4 |
| Gross margin of key business (%) | 18.5 | 21.0 | 16.2 | 19.7 | 21.4 |
| Operating EBITDA margin (%) | 24.9 | 28.8 | 22.2 | 24.5 | 25.5 |
| Operating EBIT margin (%) | 14.3 | 16.3 | 12.5 | 16.0 | 17.7 |
| Net margin (%) | 5.5 | 5.9 | 3.9 | 6.0 | 7.5 |
| Effective tax rate (%) | 5.7 | 5.9 | 4.3 | 5.2 | 6.1 |
| ` ' | | | | | 43.1 |
| Dividend payout on recurring profit (%) | 39.6 2.7 | 36.9 2.3 | 46.8 2.5 | 51.9 3.7 | |
| Interest cover (X) | | | | | 4.6 |
| nventory days | 11.4 | 12.4 | 10.9 | 12.0 | 11.8 |
| Debtor days | 54.9 | 57.8 | 44.1 | 37.4 | 30.8 |
| Creditor days | 139.0 | 148.6 | 59.7 | 65.8 | 64.4 |
| Operating ROIC (%) | 7.9 | 7.8 | 6.4 | 8.6 | 10.4 |
| ROIC (%) | 6.9 | 6.9 | 5.5 | 7.4 | 9.0 |
| ROE (%) | 10.3 | 9.4 | 7.9 | 13.3 | 18.0 |
| ROA (%) | 5.5 | 5.6 | 5.2 | 7.5 | 9.1 |
| Pre-exceptional, pre-goodwill and fully diluted | | | | | |
| Revenue by Division (THB m) | 2019 | 2020 | 2021E | 2022E | 2023E |
| | | | | | |
| Electricity generation | 44,128 | 44,087 | 56,461 | 66,555 | 80,818 |
| Others business | 4 | 0 | 0 | 0 | 0 |

Sources: B.Grimm Power; FSSIA estimates

Financial Statements

B.Grimm Power

| ash Flow (THB m) Year Ending Dec | 2019 | 2020 | 2021E | 2022E | 2023 |
|--|--------------------------|--------------------------|--------------------------|--------------------------|------------------------|
| ecurring net profit | 2,433 | 2,617 | 2,229 | 4,021 | 6,05 |
| epreciation | 4,660 | 5,494 | 5,466 | 5,681 | 6,26 |
| ssociates & minorities | 101 | 58 | 220 | 224 | 22 |
| ther non-cash items | - | - (40,000) | - | - | 4.44 |
| hange in working capital | 11,276 | (12,068) | 1,670 | 699 | 1,14 |
| ash flow from operations apex - maintenance | 18,470 (100) | (3,898) (101) | 9,584 (100) | 10,624 (100) | 13,69 (100 |
| apex - mameriance apex - new investment | (14,341) | (13,562) | (16,900) | (17,900) | (17,900 |
| et acquisitions & disposals | (272) | (465) | 0 | 0 | (17,000 |
| ther investments (net) | (959) | 815 | 220 | 224 | 22 |
| ash flow from investing | (15,672) | (13,313) | (16,780) | (17,776) | (17,772 |
| ividends paid | (965) | (965) | (965) | (1,043) | (2,086 |
| quity finance | 0 | 0 | 0 | 0 | |
| ebt finance | (2,494) | 15,230 | (10,745) | 8,000 | 2,00 |
| ther financing cash flows | 9,144 | (328) | 1,589 | 3,178 | 4,34 |
| ash flow from financing | 5,685 | 13,938 | (10,120) | 10,136 | 4,25 |
| on-recurring cash flows | - 0 | - | - | - 0 | |
| ther adjustments et other adjustments | 0 | 0 0 | 0 0 | 0 | |
| ovement in cash | 8,483 | (3,274) | (17,316) | 2,983 | 18 |
| ree cash flow to firm (FCFF) | 5,428.45 | (14,024.75) | (4,145.28) | (4,159.51) | (873.67 |
| ree cash flow to equity (FCFE) | 9,447.90 | (2,308.98) | (16,351.62) | 4,026.21 | 2,268.1 |
| er share (THB) | <u> </u> | , | | <u> </u> | |
| CFF per share | 2.08 | (5.38) | (1.59) | (1.60) | (0.34 |
| CFE per share | 3.62 | (0.89) | (6.27) | 1.54 | 8.0 |
| ecurring cash flow per share | 2.76 | 3.13 | 3.04 | 3.81 | 4.8 |
| alance Sheet (THB m) Year Ending Dec | 2019 | 2020 | 2021E | 2022E | 2023 |
| angible fixed assets (gross) | 100,752 | 114,469 | 131,469 | 149,469 | 167,46 |
| ess: Accumulated depreciation | (28,620) | (34,169) | (39,635) | (45,315) | (51,58 |
| angible fixed assets (net) | 72,132 | 80,300 | 91,835 | 104,154 | 115,88 |
| tangible fixed assets (net) | 10,908 | 12,949 | 12,949 | 12,949 | 12,94 |
| ong-term financial assets | - | - | - | - | |
| vest. in associates & subsidiaries | 1,535 | 1,070 | 1,070 | 1,070 | 1,07 |
| ash & equivalents | 23,663 | 20,389 | 3,074 | 6,058 | 6,24 |
| /C receivable | 7,156 | 6,818 | 6,818 | 6,818 | 6,8 |
| ventories | 969 | 1,033 | 1,472 | 1,682 | 2,01 |
| ther current assets | 1,706 | 1,638 | 2,098 | 2,473 | 3,00 |
| urrent assets | 33,493 | 29,879 | 13,463 | 17,031 | 18,07 |
| ther assets | 3,625 | 6,498 | 6,498 | 6,498 | 6,49 |
| otal assets ommon equity | 121,693 28,144 | 130,696 27,470 | 125,814 28,734 | 141,702 31,712 | 154,48 35,68 |
| inorities etc. | 10,533 | 11,834 | 13,864 | 17,491 | 22,29 |
| otal shareholders' equity | 38,677 | 39,304 | 42,598 | 49,203 | 57,97 |
| ong term debt | 55,596 | 57,256 | 57,256 | 67,256 | 67,2 |
| ther long-term liabilities | 1.588 | 7.143 | 7.143 | 7.143 | 7.14 |
| ong-term liabilities | 57,184 | 64,399 | 64,399 | 74,399 | 74,3 |
| /C payable | 18,254 | 5,641 | 8,040 | 9,184 | 11,0 |
| hort term debt | 7,175 | 20,745 | 10,000 | 8,000 | 10,0 |
| ther current liabilities | 403 | 607 | 777 | 916 | 1,1 |
| urrent liabilities | 25,832 | 26,993 | 18,817 | 18,100 | 22,1 |
| otal liabilities and shareholders' equity | 121,693 | 130,696 | 125,814 | 141,702 | 154,4 |
| et working capital | (8,826) | 3,242 | 1,572 | 873 | (27 |
| vested capital | 79,374 | 104,059 | 113,923 | 125,544 | 136,1 |
| ncludes convertibles and preferred stock which is beir | ng treated as debt | | | | |
| er share (THB) | 40.00 | 40.54 | 44.00 | 10.10 | 40 |
| ook value per share angible book value per share | 10.80 6.61 | 10.54 5.57 | 11.02 6.06 | 12.16 7.20 | 13. 8. |
| nancial strength | 0.01 | 3.31 | 0.00 | 1.20 | 0. |
| et debt/equity (%) | 101.1 | 146.6 | 150.7 | 140.6 | 122 |
| et debt/equity (%) et debt/total assets (%) | 32.1 | 44.1 | 51.0 | 48.8 | 46 |
| urrent ratio (x) | 1.3 | 1.1 | 0.7 | 0.9 | 40 |
| F interest cover (x) | 10.5 | 4.2 | 1.2 | 8.3 | 7 |
| aluation | 2019 | 2020 | 2021E | 2022E | 202 |
| ecurring P/E (x) * | 35.9 | 33.4 | 39.2 | 21.7 | 14 |
| ecurring P/E @ target price (x) * | 49.3 | 45.8 | 53.8 | 29.8 | 19 |
| eported P/E (x) | 37.5 | 40.2 | 39.2 | 21.7 | 14 |
| | 1.1 | 1.1 | 1.2 | 2.4 | |
| ividend yield (%) | | | 3.0 | 2.8 | 2 |
| | 3.1 | 3.2 | 3.0 | 2.0 | |
| ividend yield (%) rice/book (x) rice/tangible book (x) | 3.1 5.1 | 3.2 6.0 | 5.5 | 4.7 | 3 |
| rice/book (x) | | | | | |
| rice/book (x) rice/tangible book (x) | 5.1 | 6.0 | 5.5 | 4.7 | 3 |

Sources: B.Grimm Power; FSSIA estimates

Corporate Governance report of Thai listed companies 2020

| EXCELLE | NT I FVFI | • | | | | | | | | |
|---------|-----------|--------------------------------|--------|--------|---------|--------|--------|--------------|--------|------------|
| AAV | ADVANC | AF | AIRA | AKP | AKR | ALT | AMA | AMATA | AMATAV | ANAN |
| AOT | AP | ARIP | ARROW | ASP | BAFS | BANPU | BAY | BCP | BCPG | BDMS |
| BEC | BEM | BGRIM | BIZ | BKI | BLA | BOL | BPP | BRR | BTS | BWG |
| | | | | | | | | | | |
| CENTEL | CFRESH | CHEWA | CHO | CIMBT | CK | CKP | CM | CNT | COL | COMAN |
| COTTO | CPALL | CPF | CPI | CPN | CSS | DELTA | DEMCO | DRT | DTAC | DTC |
| DV8 | EA | EASTW | ECF | ECL | EGCO | EPG | ETE | FNS | FPI | FPT |
| FSMART | GBX | GC | GCAP | GEL | GFPT | GGC | GPSC | GRAMMY | GUNKUL | HANA |
| HARN | HMPRO | ICC | ICHI | III | ILINK | INTUCH | IRPC | IVL | JKN | JSP |
| JWD | K | KBANK | KCE | KKP | KSL | KTB | KTC | LANNA | LH | LHFG |
| LIT | LPN | MAKRO | MALEE | MBK | MBKET | MC | MCOT | METCO | MFEC | MINT |
| MONO | MOONG | MSC | MTC | NCH | NCL | NEP | NKI | NOBLE | NSI | NVD |
| NYT | OISHI | ORI | OTO | PAP | PCSGH | PDJ | PG | PHOL | PLANB | PLANET |
| | | | | | | | | | | |
| PLAT | PORT | PPS | PR9 | PREB | PRG | PRM | PSH | PSL | PTG | PTT |
| PTTEP | PTTGC | PYLON | Q-CON | QH | QTC | RATCH | RS | S | S&J | SAAM |
| SABINA | SAMART | SAMTEL | SAT | SC | SCB | SCC | SCCC | SCG | SCN | SDC |
| SEAFCO | SEAOIL | SE-ED | SELIC | SENA | SIRI | SIS | SITHAI | SMK | SMPC | SNC |
| SONIC | SORKON | SPALI | SPI | SPRC | SPVI | SSSC | SST | STA | SUSCO | SUTHA |
| SVI | SYMC | SYNTEC | TACC | TASCO | TCAP | TFMAMA | THANA | THANI | THCOM | THG |
| THIP | THRE | THREL | TIP | TIPCO | TISCO | TK | TKT | TTB | TMILL | TNDT |
| | | | | | | | | | | |
| ΓNL | TOA | TOP | TPBI | TQM | TRC | TSC | TSR | TSTE | TSTH | TTA |
| TTCL | TTW | TU | TVD | TVI | TVO | TWPC | U | UAC | UBIS | UV |
| /GI | VIH | WACOAL | WAVE | WHA | WHAUP | WICE | WINNER | TRUE | | |
| /FRY GO | OD LEVEL | | | | | | | | | |
| S | ABM | ACE | ACG | ADB | AEC | AEONTS | AGE | AH | AHC | AIT |
| | | | | | | | | | | |
| ALLA | AMANAH | AMARIN | APCO | APCS | APURE | AQUA | ASAP | ASEFA | ASIA | ASIAN |
| SIMAR | ASK | ASN | ATP30 | AUCT | AWC | AYUD | В | BA | BAM | BBL |
| FIT | BGC | BJC | BJCHI | BROOK | BTW | CBG | CEN | CGH | CHARAN | CHAYO |
| CHG | CHOTI | CHOW | CI | CIG | CMC | COLOR | COM7 | CPL | CRC | CRD |
| CSC | CSP | CWT | DCC | DCON | DDD | DOD | DOHOME | EASON | EE | ERW |
| STAR | FE . | FLOYD | FN | FORTH | FSS | FTE | FVC | GENCO | GJS | GL |
| SLAND | GLOBAL | GLOCON | GPI | GULF | GYT | HPT | HTC | ICN | IFS | ILM |
| | | | | | | | | | | |
| MH | INET | INSURE | IRC | IRCP | IT | ITD | ITEL | J | JAS | JCK |
| JCKH | JMART | JMT | KBS | KCAR | KGI | KIAT | KOOL | KTIS | KWC | KWM |
| _&E | LALIN | LDC | LHK | LOXLEY | LPH | LRH | LST | M | MACO | MAJOR |
| MBAX | MEGA | META | MFC | MGT | MILL | MITSIB | MK | MODERN | MTI | MVP |
| NETBAY | NEX | NINE | NTV | NWR | OCC | OGC | OSP | PATO | PB | PDG |
| PDI | PICO | PIMO | PJW | PL | PM | PPP | PRIN | PRINC | PSTC | PT |
| QLT | RCL | RICHY | RML | RPC | RWI | S11 | SALEE | SAMCO | SANKO | SAPPE |
| | | | | | | | | | | |
| SAWAD | SCI | SCP | SE | SEG | SFP | SGF | SHR | SIAM | SINGER | SKE |
| SKR | SKY | SMIT | SMT | SNP | SPA | SPC | SPCG | SR | SRICHA | SSC |
| SSF | STANLY | STI | STPI | SUC | SUN | SYNEX | Т | TAE | TAKUNI | TBSP |
| CC | TCMC | TEAM | TEAMG | TFG | TIGER | TITLE | TKN | TKS | TM | TMC |
| MD | TMI | TMT | TNITY | TNP | TNR | TOG | TPA | TPAC | TPCORP | TPOLY |
| PS | TRITN | TRT | TRU | TSE | TVT | TWP | UEC | UMI | UOBKH | UP |
| IPF | UPOIC | UT | UTP | UWC | VL | VNT | VPO | WIIK | WP | XO |
| UASA | ZEN | ZIGA | ZMICO | OVVC | v L | VINI | v I⁻O | VVIIIX | VVF | Λ O |
| | | 210/1 | 200 | | | | | | | |
| OOD LE | | ADICO | | | A11/22: | 1116 | 4.05 | A DUN: | 10 | |
| UP | A | ABICO | AJ | ALL | ALUCON | AMC | APP | ARIN | AS | AU |
| 52 | BC | BCH | BEAUTY | BGT | BH | BIG | BKD | BLAND | BM | BR |
| ROCK | BSBM | BSM | BTNC | CAZ | CCP | CGD | CITY | CMAN | CMO | CMR |
| PT | CPW | CRANE | CSR | D | EKH | EP | ESSO | FMT | GIFT | GREEN |
| SSC | GTB | HTECH | HUMAN | IHL | INOX | INSET | IP | JTS | JUBILE | KASET |
| CM | KKC | KUMWEL | KUN | KWG | KYE | LEE | MATCH | MATI | M-CHAI | MCS |
| 1DX | MJD | MM | MORE | NC | NDR | NER | NFC | NNCL | NPK | NUSA |
| | | | | | | | | | | |
| CEAN | PAF | PF | PK | PLE | PMTA | POST | PPM | PRAKIT | PRECHA | PRIME |
| ROUD | PTL | RBF | RCI | RJH | ROJNA | RP | RPH | RSP | SF | SFLEX |
| GP | SISB | SKN | SLP | SMART | SOLAR | SPG | SQ | SSP | STARK | STC |
| SUPER | SVOA | TC | TCCC | THMUI | TIW | TNH | TOPP | TPCH | TPIPP | TPLAS |
| ГТІ | TYCN | UKEM | UMS | VCOM | VRANDA | WIN | WORK | WPH | | |
| | | Description | | | | | | Score R | | |
| | | | | | | | | 90-1 | nn | |
| | | Excellent | | | | | | | | |
| | | Excellent Very Good Good | | | | | | 80-8 70-7 | 39 | |

The disclosure of the survey results of the Thai Institute of Directors Association ('IOD") regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of a company listed on the Stock Exchange of Thailand and the Market for Alternative Investment disclosed to the public and able to be accessed by a general public investor. The result, therefore, is from the perspective of a third party. It is not an evaluation of operation and is not based on inside information.

The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey results may be changed after that date.

Source: Thai Institute of Directors Association (IOD); FSSIA's compilation

FSS International Investment Advisory Company Limited does not confirm nor certify the accuracy of such survey results.

* CGR scoring should be considered with news regarding wrong doing of the company or director or executive of the company such unfair practice on securities trading, fraud, and corruption SEC imposed a civil sanction against insider trading of director and executive; ** delisted

Anti-corruption Progress Indicator 2020

| CERTIFIED |) | | | | | | | | | _ |
|-----------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| 2S | ADVANC | Al | AIE | AIRA | AKP | AMA | AMANAH | AP | AQUA | ARROW |
| ASK | ASP | AYUD | В | BAFS | BANPU | BAY | BBL | всн | ВСР | BCPG |
| BGC | BGRIM | BJCHI | BKI | BLA | BPP | BROOK | BRR | BSBM | BTS | BWG |
| CEN | CENTEL | CFRESH | CGH | CHEWA | CHOTI | CHOW | CIG | CIMBT | СМ | CMC |
| COL | COM7 | CPALL | CPF | CPI | CPN | CSC | DCC | DELTA | DEMCO | DIMET |
| DRT | DTAC | DTC | EASTW | ECL | EGCO | FE | FNS | FPI | FPT | FSS |
| FTE | GBX | GC | GCAP | GEL | GFPT | GGC | GJS | GPSC | GSTEEL | GUNKUL |
| HANA | HARN | HMPRO | HTC | ICC | ICHI | IFS | INET | INSURE | INTUCH | IRPC |
| ITEL | IVL | K | KASET | KBANK | KBS | KCAR | KCE | KGI | KKP | KSL |
| KTB | KTC | KWC | L&E | LANNA | LHFG | LHK | LPN | LRH | М | MAKRO |
| MALEE | MBAX | MBK | MBKET | MC | MCOT | MFC | MFEC | MINT | MONO | MOONG |
| MPG | MSC | MTC | MTI | NBC | NEP | NINE | NKI | NMG | NNCL | NSI |
| NWR | occ | OCEAN | OGC | ORI | PAP | PATO | РВ | PCSGH | PDG | PDI |
| PDJ | PE | PG | PHOL | PL | PLANB | PLANET | PLAT | PM | PPP | PPPM |
| PPS | PREB | PRG | PRINC | PRM | PSH | PSL | PSTC | PT | PTG | PTT |
| PTTEP | PTTGC | PYLON | Q-CON | QH | QLT | QTC | RATCH | RML | RWI | S & J |
| SABINA | SAT | SC | SCB | SCC | SCCC | SCG | SCN | SEAOIL | SE-ED | SELIC |
| SENA | SGP | SIRI | SITHAI | SMIT | SMK | SMPC | SNC | SNP | SORKON | SPACK |
| SPC | SPI | SPRC | SRICHA | SSF | SSSC | SST | STA | SUSCO | SVI | SYNTEC |
| TAE | TAKUNI | TASCO | TBSP | TCAP | TCMC | TFG | TFI | TFMAMA | THANI | THCOM |
| THIP | THRE | THREL | TIP | TIPCO | TISCO | TKT | TTB | TMD | TMILL | TMT |
| TNITY | TNL | TNP | TNR | TOG | TOP | TPA | TPCORP | TPP | TRU | TSC |
| TSTH | TTCL | TU | TVD | TVI | TVO | TWPC | U | UBIS | UEC | UKEM |
| UOBKH | UWC | VGI | VIH | VNT | WACOAL | WHA | WHAUP | WICE | WIIK | XO |
| ZEN | TRUE | | | | | | | | | |
| DECLARE |) | | | | | | | | | |
| 7UP | ABICO | AF | ALT | AMARIN | AMATA | AMATAV | ANAN | APURE | B52 | BKD |
| BM | BROCK | BUI | CHO | CI | сотто | DDD | EA | EFORL | EP | ERW |
| ESTAR | ETE | EVER | FSMART | GPI | ILINK | IRC | J | JKN | JMART | JMT |
| JSP | JTS | KWG | LDC | MAJOR | META | NCL | NOBLE | NOK | PK | PLE |
| ROJNA | SAAM | SAPPE | SCI | SE | SHANG | SINGER | SKR | SPALI | SSP | STANLY |
| SUPER | SYNEX | THAI | TKS | TOPP | TRITN | TTA | UPF | UV | WIN | ZIGA |

Level

Certified

This level indicates practical participation with thoroughly examination in relation to the recommended procedures from the audit committee or the SEC's certified auditor, being a certified member of Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) or already passed examination to ensure independence from external parties.

Declared This level indicates determination to participate in the Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC)

Disclaimer:

The disclosure of the Anti-Corruption Progress Indicators of a listed company on the Stock Exchange of Thailand, which is assessed by Thaipat Institute, is made in order to comply with the policy and sustainable development plan for the listed companies of the Office of the Securities and Exchange Commission. Thaipat Institute made this assessment based on the information received from the listed company, as stipulated in the form for the assessment of Anti-corruption which refers to the Annual Registration Statement (Form 56-1), Annual Report (Form 56-2), or other relevant documents or reports of such listed company. The assessment result is therefore made from the perspective of Thaipat Institute that is a third party. It is not an assessment of operation and is not based on any inside information. Since this assessment is only the assessment result as of the date appearing in the assessment result, it may be changed after that date or when there is any change to the relevant information. Nevertheless, FSS International Investment Advisory Company Limited does not confirm, verify, or certify the accuracy and completeness of the assessment results.

Note: Companies participating in Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) under Thai Institute of Directors (as of June 24, 2019) are categorised into: 1) companies that have declared their intention to join CAC, and; 2) companies certified by CAC.

Source: The Securities and Exchange Commission, Thailand; * FSSIA's compilation

GENERAL DISCLAIMER

ANALYST(S) CERTIFICATION

Suwat Sinsadok, CFA, FRM, ERP FSS International Investment Advisory Securities Co., Ltd

The individual(s) identified above certify(ies) that (i) all views expressed in this report accurately reflect the personal view of the analyst(s) with regard to any and all of the subject securities, companies or issuers mentioned in this report; and (ii) no part of the compensation of the analyst(s) was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed herein.

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History of change in investment rating and/or target price



| Date | Rating | Target price | Date | Rating | Target price | Date | Rating | Target price |
|-------------|--------|--------------|-------------|--------|--------------|-------------|--------|--------------|
| 13-Aug-2019 | BUY | 36.00 | 31-Jan-2020 | BUY | 81.00 | 15-Oct-2020 | BUY | 63.00 |
| 28-Aug-2019 | BUY | 49.00 | 25-Feb-2020 | BUY | 77.00 | 28-Apr-2021 | BUY | 56.00 |
| 11-Oct-2019 | BUY | 53.00 | 22-May-2020 | BUY | 75.00 | 26-Oct-2021 | BUY | 58.00 |

Suwat Sinsadok, CFA, FRM, ERP started covering this stock from 26-Jun-2020

Price and TP are in local currency

Source: FSSIA estimates

PTT PCL (PTT TB) Feb-19 Feb-20 Aug-20 Feb-21 Aug-21 Feb-22 Aug-19 70 60 50 40 30 20 - Target Price (BNPP/FSSIA) Target Price (FSSIA - from 1 Jul 2020) PTT PCL (THB) Rating Target price Date Date Rating Date Rating Target price Target price 21-Feb-2020 60.00

Suwat Sinsadok, CFA, FRM, ERP started covering this stock from 12-May-2020

Price and TP are in local currency

Source: FSSIA estimates

PTT Explor & Prod (PTTEP TB) Feb-19 Aug-19 Feb-20 Aug-20 Feb-21 Aug-21 Feb-22 180 160 140 120 100 80 60 40 – – Target Price (BNPP/FSSIA) Target Price (FSSIA - from 1 Jul 2020) PTT Explor & Prod (THB)

| Date Ra | ating Target price | Date | Rating | Target price | Date | Rating | Target price |
|----------------|--------------------|-------------|--------|--------------|-------------|--------|--------------|
| 11-Mar-2020 HG | OLD 123.00 | 30-Apr-2020 | BUY | 85.00 | 11-Feb-2021 | BUY | 136.00 |
| | OLD 81.00 | 12-Jun-2020 | BUY | 101.00 | 05-Jul-2021 | BUY | 158.00 |
| | UV 81.00 | 30-Dec-2020 | BUY | 116.00 | 28-Jan-2022 | BUY | 162.00 |

Suwat Sinsadok, CFA, FRM, ERP started covering this stock from 12-Jun-2020

Price and TP are in local currency

Source: FSSIA estimates

| Company | Ticker | Price | Rating | Valuation & Risks |
|-------------------|----------|------------|--------|--|
| B.Grimm Power | BGRIM TB | THB 33.50 | BUY | The downside risks to our SoTP-based TP include 1) lower-than-expected demand for electricity in Thailand, 2) a lower crude price, and 3) unplanned shutdowns of its SPPs. |
| PTT PCL | PTT TB | THB 40.25 | BUY | Risks to our SoTP-based valuation are the oil price and potential earnings downside from government intervention. |
| PTT Explor & Prod | PTTEP TB | THB 134.00 | BUY | Risks our TP, which is based on EV/EBITDA, are a sharp decline in oil price and a potential earnings downside from government intervention. |

Source: FSSIA estimates

Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited

FSSIA may incorporate the recommendations and target prices of companies currently covered by FSS Research into equity research reports, denoted by an 'FSS' before the recommendation. FSS Research is part of Finansia Syrus Securities Public Company Limited, which is the parent company of FSSIA.

All share prices are as at market close on 08-Feb-2022 unless otherwise stated.

RECOMMENDATION STRUCTURE

Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

Neutral. The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

Country (Strategy) Recommendations

Overweight (O). Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Neutral (N). Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Underweight (U). Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.