**EQUITY RESEARCH - COMPANY REPORT** 

# AAPICO HITECH

**AH TB** 

THAILAND / AUTOMOTIVES

# HOLD

FROM BUY

TARGET PRICE	THB28.00
CLOSE	THB26.00
UP/DOWNSIDE	+7.7%
PRIOR TP	THB29.00
CHANGE IN TP	-3.4%
TP vs CONSENSUS	-8.3%

# Portugal becoming an overhang

- Expect unattractive 4Q21 core net profit, surging by 71% q-q but still down y-y.
- Portugal factory could become a short-term overhang for AH.
- Downgrade to HOLD from Buy with a new TP of THB28.

# **Expect unattractive 4Q21 results**

We expect AH's earnings in 4Q21 to recover by 71% q-q but still drop by 20% y-y to THB217m. We expect the company's revenue to pick up by 28% q-q to THB5.4b thanks to 1) a 4% q-q uptick in the auto parts business after Thailand's car production grew significantly in 4Q21; and 2) a 136% q-q increase in the car dealership business after AH opened its new Mazda showroom, as well as the recovery of car sales in Thailand and Malaysia. However, we expect the company's 4Q21 GPM to be at 10.2%, not yet recovering to its normal level of 11-12% due to 1) a higher proportion of sales from the low-margin car dealership business; and 2) sluggish performance from the Portugal factory, which could incur a loss.

## Weak performance in Portugal could be a future overhang

Its auto parts factory in Portugal has been a key drag for AH since 3Q21 due to 1) the semiconductor shortage that is worse than in Thailand; 2) the long holiday periods in 3Q and 4Q; and 3) the higher steel price. The production volume has continued to slow down, according to AH. With new car registrations in Europe remaining weak, the Portugal factory's performance could be AH's short-term overhang.

#### Minor revisions on earnings estimates

Due to the weaker-than-expected Portugal performance, which may recover gradually though slower than we previously expected, we trim our core earnings forecast in 2021 down by 4% to THB877m. For 2022, we revise our earnings down by 3% to THB1.1b. Though there are minor changes to its revenue mix, we reduce our 2022E GPM to 11.4% from our previous expectation of 12% due to the weak performance in Portugal and the higher proportion of low-margin car dealership sales.

## Downgrade to HOLD with a new TP of THB28

Although the performance of its operations in Thailand, Malaysia, and China may post a strong recovery in 2022, thanks to new orders, higher car production levels and sales volumes, Portugal, however (contributes almost 20% of AH's total revenue), still has an unclear outlook. As a result, we downgrade our recommendation on AH to HOLD from Buy with a new TP of THB28 from THB29 to reflect our earnings estimate cut in 2022. Our TP is pegged to 9x 2022E P/E (+1SD of its mean P/E). Though we think AH has a good outlook, Portugal could be a limitation.

#### **KEY STOCK DATA**

YE Dec (THB m)	2020	2021E	2022E	2023E
Revenue	17,172	20,073	22,606	23,772
Net profit	148	1,117	1,108	1,279
EPS (THB)	0.46	3.15	3.12	3.61
vs Consensus (%)	-	19.8	(5.9)	(8.0)
EBITDA	783	1,459	1,680	1,823
Core net profit	146	877	1,108	1,279
Core EPS (THB)	0.45	2.47	3.12	3.61
Chg. In EPS est. (%)	-	(3.7)	(3.0)	3.2
EPS growth (%)	(84.5)	446.1	26.4	15.5
Core P/E (x)	57.5	10.5	8.3	7.2
Dividend yield (%)	0.6	4.2	4.2	5.5
EV/EBITDA (x)	22.2	11.4	9.3	8.0
Price/book (x)	1.1	1.1	1.0	0.9
Net debt/Equity (%)	113.1	83.7	67.3	50.6
ROE (%)	2.0	11.2	12.9	13.7



Share price performance	1 Month	3 Month	12 Month
Absolute (%)	(3.7)	21.5	45.9
Relative to country (%)	(3.9)	18.3	30.5
Mkt cap (USD m)			278
3m avg. daily turnover (USD m)			2.5
Free float (%)			50
Major shareholder		Thai N\	/DR (14%)
12m high/low (THB)		2	8.50/17.00
Issued shares (m)			354.84

Sources: Bloomberg consensus; FSSIA estimates



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#### Investment thesis

Aapico Hitech (AH TB) is Thailand's biggest automotive company in terms of revenue. It has various investments overseas, mainly in China, Portugal, and Malaysia.

Thailand's automobile manufacturing industry is one of the largest drivers of the country's economy. The demand for new cars in Thailand has consistently remained at 0.8m-1m units per year, according to historical data. Therefore, when the economy returns to normal, we expect Thailand's automobile production volume to also return to its normal level – compared with the 2020 production level of 1.4m units – which could directly benefit AH because 65% of its operational revenue comes from Thailand.

# Company profile

The company's main businesses are the manufacture of OEM automotive parts and designing, producing, and installing assembly jigs and stamping dies. The company has invested in other businesses associated with the automotive industry, including car dealerships and IoT connectivity and mobility businesses.

www.aapico.com

# Principal activities (revenue, 2020)

■ Manufacture of auto parts - 70.0 %

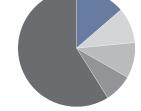


 $\blacksquare$  Car dealership and others - 30.0 %

Source: AAPICO Hitech

# **Major shareholders**

- Thai NVDR 13.7 %
- Teo Lee Ngo 9.8 %
- Yeap Swee Chuan 9.8 %
- Yeap Xin Rhu 7.8 %
- Others 58.9 %



Source: AAPICO Hitech

## **Catalysts**

- The strong recovery of Thailand's car manufacturing industry;
- Trading at a lower P/E compared to its peers;
- If the company can maintain or improve upon its "new normal" GPM.

# Risks to our call

Key downside and upside risks to our P/E-derived TP include lower or higher-than-expected car production volumes, lower or higher car sales in both Thailand and Malaysia, and if the Portugal factory's recovery is better or worse than our expectation.

#### **Event calendar**

Date	Event
Feb 2022	2021 results announcement

# **Key assumptions**

	2021E	2022E	2023E
	(%)	(%)	(%)
Thailand car production growth	18.1	3.6	5.6
Domestic car sales	(6.7)	8.3	6.3
Malaysia car sales	(16.1)	10	7

Source: FSSIA estimates

#### Earnings sensitivity

- For every 1% increase in revenue, we project 2022 earnings to rise by 0.4%, and vice versa, all else being equal.
- For every 10 bps increase in gross profit margin, we project 2022 earnings to rise by 4.8%, and vice versa, all else being equal.

Source: FSSIA estimates

Exhibit 1: 4Q21 results forecast

	4Q20	3Q21	4Q21E	Cha	nge	2020	2021E	Change	2022E
	(THB m)	(THB m)	(THB m)	(q-q%)	(y-y%)	(THB m)	(THB m)	(y-y%)	(THB m)
Auto parts	3,909	3,448	3,580	3.8	(8.4)	12,025	14,875	23.7	16,082
Car dealership and others	1,833	790	1,860	135.6	1.5	5,144	5,198	1.0	6,524
Revenue	5,522	4,244	5,440	28.2	(1.5)	17,172	20,073	16.9	22,606
Operating costs	(5,176)	(3,848)	(4,885)	27.0	(5.6)	(16,054)	(17,885)	11.4	(20,029)
Gross profit	347	396	555	40.0	60.1	1,118	2,188	95.7	2,577
SG&A expenses	(397)	(310)	(360)	16.1	(9.3)	(1,333)	(1,465)	10.0	(1,605)
EBIT	(50)	86	195	126.0	(486.2)	(215)	723	(436.6)	972
Depn & amort.	234	261	246	(5.7)	5.0	998	736	(26.2)	708
EBITDA	184	347	441	27.0	139.7	783	1,459	86.3	1,680
EBITDA margin (%)	3	8	8	nm	nm	5	7	nm	7
Interest expense	(97)	(87)	(85)	(2.1)	(12.7)	(373)	(340)	(8.8)	(332)
Other income	317	82	61	(25.3)	(80.7)	660	334	(49.4)	297
Extra item	15	0	0	n.a.	n.a.	15	240	1,484.7	1
Associates	69	64	65	1.3	(5.3)	101	261	157.5	284
Gain/Loss from exchange	(126)	108	0	n.a.	n.a.	(13)	0	n.a.	0
Pretax profit	127	253	236	(6.8)	86.4	175	1,218	594.9	1,222
Tax	39	(22)	(19)	(12.4)	(148.7)	(12)	(101)	731.6	(104)
Tax rate (%)	31	(9)	(8)	nm	nm	(7)	(8)	nm	(9)
Minority interests	7	(3)	0	n.a.	n.a.	15	0	n.a.	10
Net profit	158	235	217	(7.5)	36.9	148	1,117	655.6	1,108
Core net profit	269	127	217	71.3	(19.5)	146	877	500.8	1,108
EPS (THB)	0.49	0.73	0.61	(15.9)	24.5	0.46	3.15	655.6	3.12
Core EPS (THB)	0.84	0.39	0.61	55.7	(26.8)	0.45	2.47	500.8	3.12

Sources: AH; FSSIA estimates

Exhibit 2: Rolling one-year forward P/E band



Sources: Bloomberg; FSSIA estimates

Exhibit 3: Rolling one-year forward P/BV band



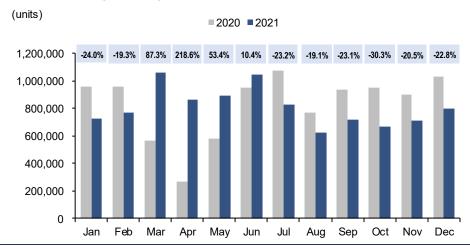
Sources: Bloomberg; FSSIA estimates

# Weak performance in Portugal could be a future overhang

Its auto parts factory in Portugal has been a key drag for AH since 3Q21 due to 1) the semiconductor shortage that is worse than in Thailand; 2) the long holiday periods in 3Q and 4Q; and 3) the higher steel price. The production volume has continued to slow down, according to the company.

Moreover, according to the data from European Automobile Manufacturers' Association, the number of car registrations in Europe saw a significant decline y-y in 2H21. Sales of new cars in the EU fell by 2.4% to 9.7m units, despite the record low base of comparison in 2020. This fall was the result of the semiconductor shortage that negatively impacted car production throughout the year, but especially during 2H21. Therefore, with the weak car production in Europe that may continue in 1Q22 and 2Q22 due to the semiconductor shortage which may not improve or even worsen, we believe the performance of the factory in Portugal should remain weak until 2H22, and could be AH's short-term overhang.

Exhibit 4: Passenger car registrations in the EU (units)



Sources: European Automobile Manufacturers' Association

**Exhibit 5: Assumption and forecast changes** 

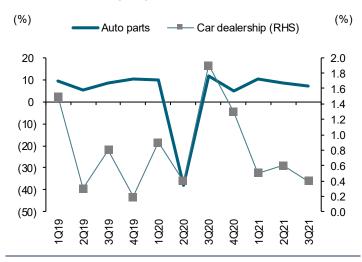
	Ne	w	Prev	/ious	Change		
	2021E	2022E	2021E	2022E	2021E	2022E	
	(THB m)	(THB m)	(THB m)	(THB m)	(%)	(%)	
Auto parts	14,875	16,082	14,366	17,468	4	(8)	
Car dealership and others	5,198	6,524	4,683	5,273	11	24	
Revenue	20,073	22,606	19,558	22,293	3	1	
Gross profit	2,188	2,577	2,308	2,675	(5)	(4)	
Other income	506	553	506	553	0	0	
EBITDA	1,459	1,680	1,538	1,717	(5)	(2)	
Net profit	1,117	1,108	910	1,143	23	(3)	
Core profit	877	1,108	910	1143	(4)	(3)	
Margin	(%)	(%)	(%)	(%)	(ppt)	(ppt)	
GPM	10.9	11.4	11.8	12.0	(0.9)	(0.6)	
NPM (Core)	4.4	4.9	4.7	5.1	(0.3)	(0.2)	

Source: FSSIA estimates

# Exhibit 6: Revenue portion by business

#### (%) ■ Auto parts ■ Car dealership and others 2021E 2022E

# **Exhibit 7: EBIT margin by business**



Source: AH Source: AH

# **Financial Statements**

AAPICO Hitech

Profit and Loss (THB m) Year Ending Dec	2019	2020	2021E	2022E	2023E
Revenue	18,389	17,172	20,073	22,606	23,772
Cost of goods sold	(16,005)	(15,057)	(17,149)	(19,321)	(20,237)
Gross profit	2,384	2,116	2,924	3,285	3,535
Other operating income	-	-	-	-	-
Operating costs	(1,091)	(1,333)	(1,465)	(1,605)	(1,712)
Operating EBITDA	1,293	783	1,459	1,680	1,823
Depreciation	(699)	(998)	(736)	(708)	(682)
Goodwill amortisation	-	-	-	-	-
Operating EBIT	594	(215)	723	972	1,141
Net financing costs	(101)	(338)	(300)	(292)	(288)
Associates	115	101	261	284	299
Recurring non-operating income	685	726	555	542	576
Non-recurring items	(1,122)	2	240	0	0
Profit before tax	57	175	1,218	1,222	1,429
Tax	(224)	(12)	(101)	(104)	(129)
Profit after tax	(168)	163	1,117	1,118	1,301
Minority interests	(13)	(15)	0	(10)	(21)
Preferred dividends	-	-	-	-	-
Other items	-	-	-	-	-
Reported net profit	(181)	148	1,117	1,108	1,279
Non-recurring items & goodwill (net)	1,122	(2)	(240)	0	0
Recurring net profit	941	146	877	1,108	1,279
Per share (THB)					
Recurring EPS *	2.92	0.45	2.47	3.12	3.61
Reported EPS	(0.56)	0.46	3.15	3.12	3.61
DPS	0.94	0.15	1.10	1.09	1.44
Diluted shares (used to calculate per share data)	323	323	355	355	355
Growth					
Revenue (%)	9.9	(6.6)	16.9	12.6	5.2
Operating EBITDA (%)	27.2	(39.4)	86.3	15.1	8.5
Operating EBIT (%)	41.2	nm	nm	34.5	17.4
Recurring EPS (%)	(28.4)	(84.5)	446.1	26.4	15.5
Reported EPS (%)	nm	nm	586.9	(8.0)	15.5
Operating performance					
Gross margin inc. depreciation (%)	9.2	6.5	10.9	11.4	12.0
Gross margin of key business (%)	-	-	-	-	-
Operating EBITDA margin (%)	7.0	4.6	7.3	7.4	7.7
Operating EBIT margin (%)	3.2	(1.3)	3.6	4.3	4.8
Net margin (%)	5.1	0.8	4.4	4.9	5.4
Effective tax rate (%)	(396.2)	(2.0)	(8.3)	(8.5)	(9.0)
Dividend payout on recurring profit (%)	32.3	33.2	44.6	35.0	40.0
Interest cover (X)	12.7	1.5	4.3	5.2	6.0
Inventory days	49.3	66.7	56.3	51.4	48.0
Debtor days	43.5	51.2	49.9	45.3	46.3
Creditor days	80.9	103.2	88.2	80.8	80.9
Operating ROIC (%)	7.9	(2.5)	8.2	11.3	13.4
ROIC (%)	8.6	3.1	7.7	9.4	10.8
ROE (%)	12.6	2.0	11.2	12.9	13.7
ROA (%)	5.4	2.3	5.3	6.2	6.7
* Pre-exceptional, pre-goodwill and fully diluted					
Revenue by Division (THB m)	2019	2020	2021E	2022E	2023E
Manufacture of auto parts	12,908	12,028	14,875	16,082	17,312
Car dealership and others	5,481	5,144	5,198	6,524	6,460
Source: AARICO Hitoch: ESSIA actimates		-,	2,.00	-,02.	5,.55

Sources: AAPICO Hitech; FSSIA estimates

# **Financial Statements**

AAPICO Hitech

Cash Flow (THB m) Year Ending Dec	2019	2020	2021E	2022E	2023E
Recurring net profit	941	146	877	1,108	1,279
Depreciation	699	998	736	708	682
Associates & minorities	13	15	0	10	21
Other non-cash items	(76)	134	650	25	12
change in working capital	(69)	(928)	139	(129)	271
ash flow from operations	1,507	364	2,402	1,722	2,265
Capex - maintenance	(702)	(446)	(263)	(336)	(476)
Capex - new investment	(301)	(191)	(113)	(144)	(204)
let acquisitions & disposals	40	84	Ó	Ó	Č
Other investments (net)	(652)	145	32	30	29
Cash flow from investing	(1,615)	(408)	(343)	(450)	(651)
Dividends paid	(304)	(48)	(391)	(388)	(512)
Equity finance	108	0	0	0	(012)
Debt finance	484	755	(915)	(200)	(100)
Other financing cash flows	(329)	(474)	(913)	10	21
Cash flow from financing	(40)	232	(1,306)	(578)	(591)
_	(40)	232	(1,300)	(376)	(551)
Non-recurring cash flows	-	-	-	-	
Other adjustments	0	0	0	0	C
let other adjustments	125	(92)	0	0	
Movement in cash	(22)	97	753	694	1,023
Free cash flow to firm (FCFF)	188.48	329.01	2,399.31	1,604.06	1,941.99
Free cash flow to equity (FCFE)	173.21	145.30	1,143.84	1,082.06	1,535.19
Per share (THB)					
-CFF per share	0.53	0.93	6.76	4.52	5.47
-CFE per share	0.49	0.41	3.22	3.05	4.33
Recurring cash flow per share	4.89	4.01	6.38	5.22	5.62
Balance Sheet (THB m) Year Ending Dec	2019	2020	2021E	2022E	2023E
Fangible fixed assets (gross) Less: Accumulated depreciation	18,640 (10,612)	19,021	19,298 (11,810)	19,698 (12,343)	20,298 (12,852)
·		(11,248)			
Tangible fixed assets (net)	8,028	7,773	7,488	7,355	7,446
ntangible fixed assets (net)	2,209	3,143	3,043	2,949	2,856
ong-term financial assets	-	-			
nvest. in associates & subsidiaries	3,994	3,716	3,716	3,716	3,716
Cash & equivalents	592	690	1,442	2,136	3,160
VC receivable	1,968	2,846	2,640	2,973	3,06
nventories	2,909	2,596	2,695	2,744	2,579
Other current assets	386	435	456	479	503
Current assets	5,856	6,566	7,233	8,332	9,303
Other assets	1,159	1,148	806	801	784
Total assets	21,246	22,346	22,287	23,153	24,105
Common equity	7,228	7,473	8,199	8,929	9,718
Minorities etc.	252	268	268	278	299
Fotal shareholders' equity	7,480	7,741	8,467	9,207	10,017
ong term debt	4,788	5,597	4,800	4,700	4,600
Other long-term liabilities	578	562	638	689	712
ong-term liabilities	5,367	6,158	5,438	5,389	5,312
VC payable	4,397	4,119	4,165	4,390	4,585
Short term debt			3,733		3,633
	3,522	3,852		3,633	
Other current liabilities	480	476	483	534	557
Current liabilities	8,399	8,446	8,381	8,557	8,77
Total liabilities and shareholders' equity	21,246	22,346	22,287	23,153	24,10
Net working capital	386	1,282	1,143	1,272	1,00
nvested capital	15,777	17,062	16,196	16,093	15,803
Includes convertibles and preferred stock which is bei	ng treated as debt				
Per share (THB)					
Book value per share	22.41	23.17	23.11	25.16	27.39
angible book value per share	15.56	13.42	14.53	16.85	19.3
inancial strength					
let debt/equity (%)	103.2	113.1	83.7	67.3	50.0
let debt/total assets (%)	36.3	39.2	31.8	26.8	21.0
Current ratio (x)	0.7	0.8	0.9	1.0	1.
CF interest cover (x)	5.7	2.0	5.2	5.2	7.0
/aluation	2019	2020	2021E	2022E	2023
Recurring P/E (x) *	8.9	57.5	10.5	8.3	7.:
Recurring P/E @ target price (x) *	9.6	61.9	11.3	9.0	7.
Reported P/E (x)	(46.3)	56.8	8.3	8.3	7.:
Dividend yield (%)	3.6	0.6	4.2	4.2	5.
Price/book (x)	1.2	1.1	1.1	1.0	0.
Price/tangible book (x)	1.7	1.9	1.8	1.5	1.3
EV/EBITDA (x) **	12.6	22.2	11.4	9.3	8.
EV/EBITDA @ target price (x) **	13.1	23.1	11.9	9.8	8.
		4.0		1.0	0
EV/invested capital (x)	1.0	1.0	1.0	1.0	0.

Sources: AAPICO Hitech; FSSIA estimates

# Corporate Governance report of Thai listed companies 2020

P	ARIP BGRIM CHEWA CPF EASTW GC ICC KBANK MAKRO MSC ORI PPS PYLON SAMTEL SE-ED SPALI SYNTEC THREL TOP TU WACOAL  ACE AMARIN ASN BJC CHOW CWT FLOYD GLOCON INSURE JMT	AIRA ARROW BIZ CHO CPI ECF GCAP ICHI KCE MALEE MTC OTO PR9 Q-CON SAT SELIC SPI TACC TIP TYD WAVE  ACG APCO ATP30 BJCHI CI DCC FN GPI IRC KBS	AKP ASP BKI CIMBT CPN ECL GEL III KKP MBK NCH PAP PREB QH SC SENA SPRC TASCO TIPCO TQM TVI WHA  ADB APCS AUCT BROOK CIG DCON FORTH GULF IKCP KCAR	AKR BAFS BLA CK CSS EGCO GFPT ILINK KSL MBKET NCL PCSGH PRG QTC SCB SIRI SPVI TCAP TISCO TRC TVO WHAUP  AEC APURE AWC BTW CMC DDD FSS GYT IT	ALT BANPU BOL CKP DELTA EPG GGC INTUCH KTB MC NEP PDJ PRM RATCH SCC SIS SSSC TFMAMA TK TSC TWPC WICE  AEONTS AQUA AYUD CBG COLOR DOD FTE HPT ITD	AMA BAY BPP CM DEMCO ETE GPSC IRPC KTC MCOT NKI PG PSH RS SCCC SITHAI SST THANA TKT TSR U WINNER  AGE ASAP B CEN COM7 DOHOME FVC HTC	AMATA BCP BRR CNT DRT FNS GRAMMY IVL LANNA METCO NOBLE PHOL PSL S SCG SMK STA THANI TTB TSTE UAC TRUE  AH ASEFA BA CGH CPL EASON GENCO ICN	AMATAV BCPG BTS COL DTAC FPI GUNKUL JKN LH MFEC NSI PLANB PTG S & J SCN SMPC SUSCO THCOM TMILL TSTH UBIS	ANAN BDMS BWG COMAN DTC FPT HANA JSP LHFG MINT NVD PLANET PTT SAAM SDC SNC SUTHA THG TNDT TTA UV  AIT ASIAN BBL CHAYO CRD ERW GL ILM
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ORKON S YMC S HRE S OA S TW S IIH S  LEVEL  BM MANAH M	SPALI SYNTEC THREL TOP TU WACOAL  ACE AMARIN ASN BJC CHOW CWT FLOYD GLOCON INSURE JMT	SPI TACC TIP TPBI TVD WAVE  ACG APCO ATP30 BJCHI CI DCC FN GPI IRC	SPRC TASCO TIPCO TQM TVI WHA  ADB APCS AUCT BROOK CIG DCON FORTH GULF IRCP	SPVI TCAP TISCO TRC TVO WHAUP  AEC APURE AWC BTW CMC DDD FSS GYT IT	SSSC TFMAMA TK TSC TWPC WICE  AEONTS AQUA AYUD CBG COLOR DOD FTE HPT	SST THANA TKT TSR U WINNER  AGE ASAP B CEN COM7 DOHOME FVC HTC	STA THANI TTB TSTE UAC TRUE  AH ASEFA BA CGH CPL EASON GENCO	SUSCO THCOM TMILL TSTH UBIS  AHC ASIA BAM CHARAN CRC EE GJS	SUTHA THG TNDT TTA UV  AIT ASIAN BBL CHAYO CRD ERW GL
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YMC SHRE OA CAN CAN CAN CAN CAN CAN CAN CAN CAN CA	SYNTEC THREL TOP TU WACOAL  ACE AMARIN ASN BJC CHOW CWT FLOYD GLOCON INSURE JMT	TACC TIP TPBI TVD WAVE  ACG APCO ATP30 BJCHI CI DCC FN GPI IRC	TASCO TIPCO TQM TVI WHA  ADB APCS AUCT BROOK CIG DCON FORTH GULF IRCP	TCAP TISCO TRC TVO WHAUP  AEC APURE AWC BTW CMC DDD FSS GYT IT	TFMAMA TK TSC TWPC WICE  AEONTS AQUA AYUD CBG COLOR DOD FTE HPT	THANA TKT TSR U WINNER  AGE ASAP B CEN COM7 DOHOME FVC HTC	THANI TTB TSTE UAC TRUE  AH ASEFA BA CGH CPL EASON GENCO	THCOM TMILL TSTH UBIS  AHC ASIA BAM CHARAN CRC EE GJS	THG TNDT TTA UV  AIT ASIAN BBL CHAYO CRD ERW GL
HRE OA TW TW TH IH N  LEVEL  BM MANAH SK GC HOTI SP E LOBAL  JET MART  JET JET JET JET JET JET JET JET JET J	THREL TOP TU WACOAL  ACE AMARIN ASN BJC CHOW CWT FLOYD GLOCON INSURE JMT	TIP TPBI TVD WAVE  ACG APCO ATP30 BJCHI CI DCC FN GPI IRC	TIPCO TQM TVI WHA  ADB APCS AUCT BROOK CIG DCON FORTH GULF IRCP	TISCO TRC TVO WHAUP  AEC APURE AWC BTW CMC DDD FSS GYT IT	TK TSC TWPC WICE  AEONTS AQUA AYUD CBG COLOR DOD FTE HPT	TKT TSR U WINNER  AGE ASAP B CEN COM7 DOHOME FVC HTC	TTB TSTE UAC TRUE  AH ASEFA BA CGH CPL EASON GENCO	TMILL TSTH UBIS  AHC ASIA BAM CHARAN CRC EE GJS	AIT ASIAN BBL CHAYO CRD ERW GL
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TW IH  LEVEL  BM  MANAH  SK  GC  HOTI  SP  E  LOBAL  MART  MART	TU WACOAL  ACE AMARIN ASN BJC CHOW CWT FLOYD GLOCON INSURE JMT	TVD WAVE  ACG APCO ATP30 BJCHI CI DCC FN GPI IRC	TVI WHA  ADB APCS AUCT BROOK CIG DCON FORTH GULF IRCP	TVO WHAUP  AEC APURE AWC BTW CMC DDD FSS GYT IT	TWPC WICE  AEONTS AQUA AYUD CBG COLOR DOD FTE HPT	U WINNER AGE ASAP B CEN COM7 DOHOME FVC HTC	UAC TRUE  AH ASEFA BA CGH CPL EASON GENCO	AHC ASIA BAM CHARAN CRC EE GJS	AIT ASIAN BBL CHAYO CRD ERW GL
LEVEL  BM // MANAH // SK // GC E HOTI (C) E E E LOBAL (C) HET I MART (C)	WACOAL  ACE AMARIN ASN BJC CHOW CWT FLOYD GLOCON INSURE JMT	ACG APCO ATP30 BJCHI CI DCC FN GPI IRC	ADB APCS AUCT BROOK CIG DCON FORTH GULF IRCP	AEC APURE AWC BTW CMC DDD FSS GYT IT	AEONTS AQUA AYUD CBG COLOR DOD FTE HPT	AGE ASAP B CEN COM7 DOHOME FVC HTC	AH ASEFA BA CGH CPL EASON GENCO	AHC ASIA BAM CHARAN CRC EE GJS	AIT ASIAN BBL CHAYO CRD ERW GL
LEVEL  BM // MANAH // SK // GC E HOTI (SP (C) E E LOBAL (C) JET   MART (C)	ACE AMARIN ASN BJC CHOW CWT GLOCON INSURE	ACG APCO ATP30 BJCHI CI DCC FN GPI IRC	ADB APCS AUCT BROOK CIG DCON FORTH GULF IRCP	AEC APURE AWC BTW CMC DDD FSS GYT IT	AEONTS AQUA AYUD CBG COLOR DOD FTE HPT	AGE ASAP B CEN COM7 DOHOME FVC HTC	AH ASEFA BA CGH CPL EASON GENCO	ASIA BAM CHARAN CRC EE GJS	ASIAN BBL CHAYO CRD ERW GL
BM / MANAH / SK / GC E HOTI ( SP [ E E LOBAL ( MART S	AMARIN ASN BJC CHOW CWT FLOYD GLOCON INSURE JMT	APCO ATP30 BJCHI CI DCC FN GPI IRC	APCS AUCT BROOK CIG DCON FORTH GULF IRCP	APURE AWC BTW CMC DDD FSS GYT IT	AQUA AYUD CBG COLOR DOD FTE HPT	ASAP B CEN COM7 DOHOME FVC HTC	ASEFA BA CGH CPL EASON GENCO	ASIA BAM CHARAN CRC EE GJS	ASIAN BBL CHAYO CRD ERW GL
BM / MANAH / SK / GC E HOTI ( SP [ E E LOBAL ( MART S	AMARIN ASN BJC CHOW CWT FLOYD GLOCON INSURE JMT	APCO ATP30 BJCHI CI DCC FN GPI IRC	APCS AUCT BROOK CIG DCON FORTH GULF IRCP	APURE AWC BTW CMC DDD FSS GYT IT	AQUA AYUD CBG COLOR DOD FTE HPT	ASAP B CEN COM7 DOHOME FVC HTC	ASEFA BA CGH CPL EASON GENCO	ASIA BAM CHARAN CRC EE GJS	ASIAN BBL CHAYO CRD ERW GL
MANAH // SK // GC I HOTI ( SP ( E I LOBAL ( IET I MART (	AMARIN ASN BJC CHOW CWT FLOYD GLOCON INSURE JMT	APCO ATP30 BJCHI CI DCC FN GPI IRC	APCS AUCT BROOK CIG DCON FORTH GULF IRCP	APURE AWC BTW CMC DDD FSS GYT IT	AQUA AYUD CBG COLOR DOD FTE HPT	ASAP B CEN COM7 DOHOME FVC HTC	ASEFA BA CGH CPL EASON GENCO	ASIA BAM CHARAN CRC EE GJS	ASIAN BBL CHAYO CRD ERW GL
SK / GC   HOTI ( SP ( E   LOBAL ( IET   MART (	ASN BJC CHOW CWT FLOYD GLOCON INSURE JMT	ATP30 BJCHI CI DCC FN GPI IRC	AUCT BROOK CIG DCON FORTH GULF IRCP	AWC BTW CMC DDD FSS GYT IT	AYUD CBG COLOR DOD FTE HPT	B CEN COM7 DOHOME FVC HTC	BA CGH CPL EASON GENCO	BAM CHARAN CRC EE GJS	BBL CHAYO CRD ERW GL
GC E HOTI ( SP ( E E LOBAL ( IET I MART (	BJC CHOW CWT FLOYD GLOCON INSURE JMT	BJCHI CI DCC FN GPI IRC	BROOK CIG DCON FORTH GULF IRCP	BTW CMC DDD FSS GYT IT	CBG COLOR DOD FTE HPT	CEN COM7 DOHOME FVC HTC	CGH CPL EASON GENCO	CHARAN CRC EE GJS	CHAYO CRD ERW GL
HOTI ( SP ( E I LOBAL ( IET I MART (	CHOW CWT FLOYD GLOCON INSURE JMT	CI DCC FN GPI IRC	CIG DCON FORTH GULF IRCP	CMC DDD FSS GYT IT	COLOR DOD FTE HPT	COM7 DOHOME FVC HTC	CPL EASON GENCO	CRC EE GJS	CRD ERW GL
SP ( E F LOBAL ( IET I MART (	CWT FLOYD GLOCON INSURE JMT	DCC FN GPI IRC	DCON FORTH GULF IRCP	DDD FSS GYT IT	DOD FTE HPT	DOHOME FVC HTC	EASON GENCO	EE GJS	ERW GL
E I LOBAL ( IET I MART .	FLOYD GLOCON INSURE JMT	FN GPI IRC	FORTH GULF IRCP	FSS GYT IT	FTE HPT	FVC HTC	GENCO	GJS	GL
LOBAL ( IET I MART .	GLOCON INSURE JMT	GPI IRC	GULF IRCP	GYT IT	HPT	HTC			
LOBAL ( IET I MART .	GLOCON INSURE JMT	GPI IRC	GULF IRCP	GYT IT	HPT	HTC			
IET I MART .	INSURE JMT	IRC	IRCP	IT			-		
MART .	JMT				· · · ·	ITEL	J	JAS	JCK
				KGI	KIAT	KOOL	KTIS	KWC	KWM
ALIIN I	LDC	LUIZ		KGI LPH					
		LHK	LOXLEY		LRH	LST	M	MACO	MAJOR
	META	MFC	MGT	MILL	MITSIB	MK	MODERN	MTI	MVP
	NINE	NTV	NWR	OCC	OGC	OSP	PATO	PB	PDG
ICO I	PIMO	PJW	PL	PM	PPP	PRIN	PRINC	PSTC	PT
CL I	RICHY	RML	RPC	RWI	S11	SALEE	SAMCO	SANKO	SAPPE
	SCP	SE	SEG	SFP	SGF	SHR	SIAM	SINGER	SKE
	SMIT	SMT	SNP	SPA	SPC	SPCG	SR	SRICHA	SSC
	STI	STPI	SUC	SUN	SYNEX	T	TAE	TAKUNI	TBSP
		TEAMG	TFG	TIGER	TITLE	TKN	TKS	TM	TMC
	TMT	TNITY	TNP	TNR	TOG	TPA	TPAC	TPCORP	TPOLY
		TRU	TSE	TVT	TWP	UEC	UMI	UOBKH	UP
POIC I	UT	UTP	UWC	VL	VNT	VPO	WIIK	WP	XO
		ZMICO							
	ARICO	A.I.	ALL	ALLICON	AMC	ADD	ADIN	AC	ALL
									AU
									BR
	BSM	BTNC	CAZ	CCP	CGD	CITY	CMAN	CMO	CMR
PW (	CRANE	CSR	D	EKH	EP	ESSO	FMT	GIFT	GREEN
	HTECH	HUMAN	IHL		INSET				KASET
									MCS
									NUSA
									PRIME
	RBF	RCI	RJH	ROJNA	RP	RPH	RSP	SF	SFLEX
ISB S	SKN	SLP	SMART	SOLAR	SPG	SQ	SSP	STARK	STC
									TPLAS
		UMS	VCOM	VRANDA	WIN	WORK	WPH	•	
								ange	
	Excellent						90-10	00	
	ery Good						80-8	9	
	,								
C SIP TI KI JI AI TI SI	BM W B C D F - B B OA CN	ABICO BCH BM BSM W CRANE B HTECH C KUMWEL D MM F PF - RBF BB SKN DA TC	ABICO AJ BCH BEAUTY BM BSM BTNC W CRANE CSR B HTECH HUMAN C KUMWEL KUN D MM MORE F PF PK L RBF RCI BB SKN SLP DOA TC TCCC CN UKEM UMS Description Excellent	ABICO AJ ALL BCH BEAUTY BGT BM BSM BTNC CAZ W CRANE CSR D B HTECH HUMAN IHL C KUMWEL KUN KWG D MM MORE NC F PF PK PLE B SKN SLP SMART OA TC TCCC THMUI CN UKEM UMS VCOM  Description Excellent	ABICO AJ ALL ALUCON BCH BEAUTY BGT BH BM BSM BTNC CAZ CCP W CRANE CSR D EKH B HTECH HUMAN IHL INOX C KUMWEL KUN KWG KYE D MM MORE NC NDR F PF PK PLE PMTA C RBF RCI RJH ROJNA B SKN SLP SMART SOLAR DOA TC TCCC THMUI TIW CN UKEM UMS VCOM VRANDA  Description  Excellent Very Good	ABICO AJ ALL ALUCON AMC BCH BEAUTY BGT BH BIG BM BSM BTNC CAZ CCP CGD W CRANE CSR D EKH EP B HTECH HUMAN IHL INOX INSET C KUMWEL KUN KWG KYE LEE D MM MORE NC NDR NER D PF PK PLE PMTA POST L RBF RCI RJH ROJNA RP B SKN SLP SMART SOLAR SPG DOA TC TCCC THMUI TIW TNH CN UKEM UMS VCOM VRANDA WIN  Description  Excellent Very Good	ABICO AJ ALL ALUCON AMC APP BCH BEAUTY BGT BH BIG BKD BM BSM BTNC CAZ CCP CGD CITY W CRANE CSR D EKH EP ESSO B HTECH HUMAN IHL INOX INSET IP C KUMWEL KUN KWG KYE LEE MATCH D MM MORE NC NDR NER NFC F PF PK PLE PMTA POST PPM L RBF RCI RJH ROJNA RP RPH BB SKN SLP SMART SOLAR SPG SQ DOA TC TCCC THMUI TIW TNH TOPP CN UKEM UMS VCOM VRANDA WIN WORK  Description  Excellent Very Good	ABICO AJ ALL ALUCON AMC APP ARIN BCH BEAUTY BGT BH BIG BKD BLAND BM BSM BTNC CAZ CCP CGD CITY CMAN W CRANE CSR D EKH EP ESSO FMT B HTECH HUMAN IHL INOX INSET IP JTS C KUMWEL KUN KWG KYE LEE MATCH MATI D MM MORE NC NDR NER NFC NNCL F PF PK PLE PMTA POST PPM PRAKIT L RBF RCI RJH ROJNA RP RPH RSP BB SKN SLP SMART SOLAR SPG SQ SSP DA TC TCCC THMUI TIW TNH TOPP TPCH CN UKEM UMS VCOM VRANDA WIN WORK WPH  Description  Excellent Very Good  ARIN ALUCON AMC APP ARIN BIG BKD BKD BLAND BKD AND BKD	ABICO AJ ALL ALUCON AMC APP ARIN AS BCH BEAUTY BGT BH BIG BKD BLAND BM BM BSM BTNC CAZ CCP CGD CITY CMAN CMO W CRANE CSR D EKH EP ESSO FMT GIFT B HTECH HUMAN IHL INOX INSET IP JTS JUBILE C KUMWEL KUN KWG KYE LEE MATCH MATI M-CHAI D MM MORE NC NDR NER NFC NNCL NPK F PF PK PLE PMTA POST PPM PRAKIT PRECHA C RBF RCI RJH ROJNA RP RPH RSP SF B SKN SLP SMART SOLAR SPG SQ SSP STARK DOA TC TCCC THMUI TIW TNH TOPP TPCH TPIPP  Description  Excellent Very Good  ARIO APP ARIN AS BM ASIO BLAND BM BM BSM BLAND BM BM BSM BLAND BM BM BIG BKD BLAND BM BM BKD BLAND BM BM BSM BLAND BM BM BKD BKD BLAND BM BM BKD BKD BKAN CMO CAZ CCP CGD CITY CMAN CMO CMAN CMO CMAN CMAN CMO CMAN CMAN CMO CMAN CMAN CMO CMAN CMAN CMO CAZ CCP CGD CITY CMAN CMO CMAN CMAN CMAN CMO CMAN CMAN CMO CMAN CMAN CMO CMAN CMAN CMAN CMO CMAN CMAN CMO CMAN CMAN CMO CMAN CMAN CMAN CMAN CMO CMAN CMAN CMAN CMAN CMAN CMO CMAN CMAN CMAN CMAN CMAN CMO CMAN CMAN CMAN CMAN CMAN CMAN CMAN CMO CMAN CMAN CMAN CMAN CMAN CMAN CMAN CMAN

The disclosure of the survey results of the Thai Institute of Directors Association ('IOD") regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of a company listed on the Stock Exchange of Thailand and the Market for Alternative Investment disclosed to the public and able to be accessed by a general public investor. The result, therefore, is from the perspective of a third party. It is not an evaluation of operation and is not based on inside information.

The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey results may be changed after that date. FSS International Investment Advisory Company Limited does not confirm nor certify the accuracy of such survey results.

\* CGR scoring should be considered with news regarding wrong doing of the company or director or executive of the company such unfair practice on securities trading, fraud,

Source: Thai Institute of Directors Association (IOD); FSSIA's compilation

and corruption SEC imposed a civil sanction against insider trading of director and executive; \*\* delisted

# **Anti-corruption Progress Indicator 2020**

CERTIFIED										
2S	ADVANC	Al	AIE	AIRA	AKP	AMA	AMANAH	AP	AQUA	ARROW
ASK	ASP	AYUD	В	BAFS	BANPU	BAY	BBL	всн	ВСР	BCPG
BGC	BGRIM	BJCHI	BKI	BLA	BPP	BROOK	BRR	BSBM	BTS	BWG
CEN	CENTEL	CFRESH	CGH	CHEWA	СНОТІ	CHOW	CIG	CIMBT	СМ	CMC
COL	COM7	CPALL	CPF	CPI	CPN	CSC	DCC	DELTA	DEMCO	DIMET
DRT	DTAC	DTC	EASTW	ECL	EGCO	FE	FNS	FPI	FPT	FSS
FTE	GBX	GC	GCAP	GEL	GFPT	GGC	GJS	GPSC	GSTEEL	GUNKUL
HANA	HARN	HMPRO	HTC	ICC	ICHI	IFS	INET	INSURE	INTUCH	IRPC
ITEL	IVL	K	KASET	KBANK	KBS	KCAR	KCE	KGI	KKP	KSL
KTB	KTC	KWC	L&E	LANNA	LHFG	LHK	LPN	LRH	М	MAKRO
MALEE	MBAX	MBK	MBKET	MC	MCOT	MFC	MFEC	MINT	MONO	MOONG
MPG	MSC	MTC	MTI	NBC	NEP	NINE	NKI	NMG	NNCL	NSI
NWR	occ	OCEAN	OGC	ORI	PAP	PATO	РВ	PCSGH	PDG	PDI
PDJ	PE	PG	PHOL	PL	PLANB	PLANET	PLAT	PM	PPP	PPPM
PPS	PREB	PRG	PRINC	PRM	PSH	PSL	PSTC	PT	PTG	PTT
PTTEP	PTTGC	PYLON	Q-CON	QH	QLT	QTC	RATCH	RML	RWI	S&J
SABINA	SAT	SC	SCB	SCC	SCCC	SCG	SCN	SEAOIL	SE-ED	SELIC
SENA	SGP	SIRI	SITHAI	SMIT	SMK	SMPC	SNC	SNP	SORKON	SPACK
SPC	SPI	SPRC	SRICHA	SSF	SSSC	SST	STA	SUSCO	SVI	SYNTEC
TAE	TAKUNI	TASCO	TBSP	TCAP	TCMC	TFG	TFI	TFMAMA	THANI	THCOM
THIP	THRE	THREL	TIP	TIPCO	TISCO	TKT	TTB	TMD	TMILL	TMT
TNITY	TNL	TNP	TNR	TOG	TOP	TPA	TPCORP	TPP	TRU	TSC
TSTH	TTCL	TU	TVD	TVI	TVO	TWPC	U	UBIS	UEC	UKEM
UOBKH	UWC	VGI	VIH	VNT	WACOAL	WHA	WHAUP	WICE	WIIK	XO
ZEN	TRUE									
DECLARED										
7UP	ABICO	AF	ALT	AMARIN	AMATA	AMATAV	ANAN	APURE	B52	BKD
BM	BROCK	BUI	СНО	CI	сотто	DDD	EA	EFORL	EP	ERW
ESTAR	ETE	EVER	FSMART	GPI	ILINK	IRC	J	JKN	JMART	JMT
JSP	JTS	KWG	LDC	MAJOR	META	NCL	NOBLE	NOK	PK	PLE
ROJNA	SAAM	SAPPE	SCI	SE	SHANG	SINGER	SKR	SPALI	SSP	STANLY
SUPER	SYNEX	THAI	TKS	TOPP	TRITN	TTA	UPF	UV	WIN	ZIGA

## Level

Certified

This level indicates practical participation with thoroughly examination in relation to the recommended procedures from the audit committee or the SEC's certified auditor, being a certified member of Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) or already passed examination to ensure independence from external parties.

Declared This level indicates determination to participate in the Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC)

#### Disclaimer:

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Note: Companies participating in Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) under Thai Institute of Directors (as of June 24, 2019) are categorised into: 1) companies that have declared their intention to join CAC, and; 2) companies certified by CAC.

Source: The Securities and Exchange Commission, Thailand; \* FSSIA's compilation

#### **GENERAL DISCLAIMER**

## ANALYST(S) CERTIFICATION

#### Naruedom Mujjalinkool FSS International Investment Advisory Securities Co., Ltd

The individual(s) identified above certify(ies) that (i) all views expressed in this report accurately reflect the personal view of the analyst(s) with regard to any and all of the subject securities, companies or issuers mentioned in this report; and (ii) no part of the compensation of the analyst(s) was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed herein.

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#### History of change in investment rating and/or target price



Date	Rating	Target price	Date	Rating	Target price	Date	Rating	Target price
01-Oct-2020 21-Oct-2020 17-Nov-2020	HOLD BUY BUY	11.60 14.40 17.60	04-Dec-2020 08-Feb-2021 15-Mar-2021	BUY BUY BUY	22.00 24.40 22.00	18-May-2021 27-Oct-2021	BUY BUY	30.80 29.00

Naruedom Mujjalinkool started covering this stock from 01-Oct-2020

Price and TP are in local currency

Source: FSSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
AAPICO Hitech	АН ТВ	THB 26.00	HOLD	Key downside and upside risks to our P/E-derived TP include lower or higher-than- expected car production volumes, lower or higher car sales in both Thailand and Malaysia, and if the Portugal factory's recovery is better or worse than our expectation.

Source: FSSIA estimates

#### **Additional Disclosures**

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited

FSSIA may incorporate the recommendations and target prices of companies currently covered by FSS Research into equity research reports, denoted by an 'FSS' before the recommendation. FSS Research is part of Finansia Syrus Securities Public Company Limited, which is the parent company of FSSIA.

All share prices are as at market close on 01-Feb-2022 unless otherwise stated.

#### RECOMMENDATION STRUCTURE

#### Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price\* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

\* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

#### **Industry Recommendations**

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

Neutral. The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

#### **Country (Strategy) Recommendations**

**Overweight (O).** Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Neutral (N).** Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Underweight (U).** Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.