# 10 JANUARY 2022

#### EQUITY RESEARCH - COMPANY REPORT

# PRARAM 9 HOSPITAL

PR9 TB

# Gearing up to a new record high

- Expect 4Q21 earnings to hit a record high, despite a slowdown in Covid case numbers, led by non-Covid patients.
- Organic growth should drive its 2022 earnings to exceed the pre-Covid level by 31%.
- BUY maintained with an upgraded DCF-based TP of THB15.

## Expect 4Q21 core profit to grow 21% y-y and 18% q-q

We expect 4Q21 revenue to grow by 14% y-y and 12% q-q, led by the recovery of non-Covid patients. Revenue from its Health Check-up Center and new Lasik Center should reach a record high. Elective cases should also recover from pent-up demand. However, we expect Covid-related revenue contributions to decline from 23% in 3Q21 to c10% in 4Q21 due to fewer Covid cases. Overall, we expect 4Q21 core profit to reach a record high of THB98m (current record is THB89m in 3Q19).

#### Strong 1Q22 outlook from surging Omicron wave

PR9 should benefit from the new Omicron wave in Thailand. As of the first week of Jan-22, Covid patients increased to c80beds from PR9's total capacity of c200 beds. PR9 plans to temporarily reopen its office building with another 70-100 beds to handle more Covid patients. Thus, we expect its strong earnings momentum to continue in 1Q22. Another positive note is that c90% of PR9's Covid-related revenue comes from health insurance and self-pay, with only c10% from the UCEPCOVID fund, which the government plans to revoke. In addition, if the Covid situation improves, international patient revenue could recover to 15% of total revenue (from 8% in 9M21), offsetting Covid-related revenue.

#### Expect a harvesting period for new building from 2022 onward

We expect PR9's revenue to grow by 16% in 2022, driven by new medical centres and the recovery of fly-in international patients, which accounted for c10% in 2019. In addition, PR9 will soon start to accept patients under the civil servant welfare program, which is provided to government and state-owned enterprise employees for surgeries at PR9 with a co-pay scheme. Hence, we forecast its earnings to jump by 60% in 2022 to THB371m (vs THB284m in 2019) as larger revenues should flow directly to the bottom line since most expenses are fixed costs.

#### Short-term catalyst is 4Q21E earnings record high

We revise up our 2021-23E core profit by 2-6% to reflect a better non-Covid patient revenue outlook, and derive a new 2022 DCF-based TP of THB15/shr. PR9 is trading at 23x 2022E P/E and 10x 2022E EV/EBITDA, lower than its peers' average of 34x and 19x. Since its revenue, EBITDA and earnings may hit record highs in 4Q21, its share price may also exceed its previous high (THB12.6/shr since Nov-18).



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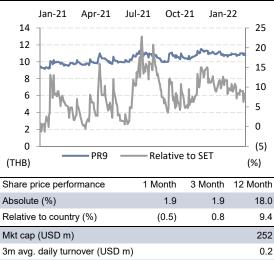


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TARGET PRICE	THB15.00
CLOSE	THB10.80
UP/DOWNSIDE	+38.9%
PRIOR TP	THB14.00
CHANGE IN TP	+7.1%
<b>TP vs CONSENSUS</b>	+19.0%

# **KEY STOCK DATA**

YE Dec (THB m)	2020	2021E	2022E	2023E
Revenue	2,601	2,891	3,353	3,712
Net profit	202	231	371	475
EPS (THB)	0.26	0.29	0.47	0.60
vs Consensus (%)	-	6.2	33.1	36.4
EBITDA	444	573	747	889
Core net profit	202	231	371	475
Core EPS (THB)	0.26	0.29	0.47	0.60
Chg. In EPS est. (%)	-	5.8	3.4	2.3
EPS growth (%)	(35.3)	14.5	60.4	28.1
Core P/E (x)	42.0	36.7	22.9	17.9
Dividend yield (%)	1.0	1.6	3.1	3.9
EV/EBITDA (x)	17.8	13.6	10.2	8.3
Price/book (x)	2.1	2.0	1.9	1.8
Net debt/Equity (%)	(14.2)	(16.0)	(18.6)	(23.7)
ROE (%)	5.0	5.5	8.5	10.3



1 ( )	
3m avg. daily turnover (US	SD m) 0.2
Free float (%)	59
Major shareholder	Khunying Potjaman Damapong (37%)
12m high/low (THB)	11.90/8.95
Issued shares (m)	786.30

Sources: Bloomberg consensus; FSSIA estimates

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#### Investment thesis

PR9 is a standalone hospital that is known as a "valuefor-money" hospital. It recently upgraded the hospital to include tertiary care with new specialist centres. One of the top contributors is the Kidney Transplant Institute. which is the only facility to be accredited by Joint Commission International (JCI) outside the US.

The hospital is in a growth phase, with its new building having opened in July 2020. Although the market is concerned about the new building's drag on its overall operations, we believe this should strengthen PR9 in the long term.

An improving EBITDA margin should lead to its stock rerating, and its share price should exceed its IPO price of THB11.6 when it becomes apparent that the new building will support its earnings, in our view.

#### **Company profile**

PR9 has been operating a private hospital since 1992.

www.praram9.com

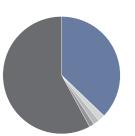
#### Principal activities (revenue, 2020)

- OPD patient revenue 56.2 %
- IPD patient revenue 43.8 %

Source: Praram 9 Hospital

#### Major shareholders

- Khunying Potjaman Damapong -
- 37.1 % Bualuang Basic Dividend LTF -
- 19% Standard Life Aberdeen PLC -
- 1.7 % Dr. Satian Pooprasert - 1.3 %
- Others 57.9 %



Source: Praram 9 Hospital

#### Catalysts

Key potential growth drivers include 1) a higher Thai patient volume from new specialist centres; and 2) rising demand for medical tourists, especially patients from Cambodia, Laos, Myanmar and Vietnam (CLMV), as well as China.

#### Risks to our call

Downside risks to our DCF-based target price include 1) weak patient volumes following the economic slowdown; 2) regulatory risks from drug price and medical bill controls; and 3) higher-than-expected expenses from its new building.

#### Event calendar

Event Date Feb 2022 4Q21 results announcement Key assumptions

	2021E	2022E	2023E
	(%)	(%)	(%)
No. of licensed beds (no.)	190	215	249
OPD volume growth	4	14	5
OPD revenue / patient growth	5	5	4
IPD volume growth	12	4	7
IPD revenue / patient growth	2	7	6

Source: FSSIA estimates

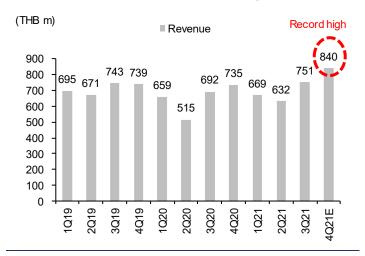
#### Earnings sensitivity

- For every 1% increase in patient volume, we project 2022 earnings to rise by 2%, and vice versa, all else being equal.
- For every 1% increase in EBITDA margin, we project 2022 earnings to rise by 7%, and vice versa, all else being equal.

Source: FSSIA estimates

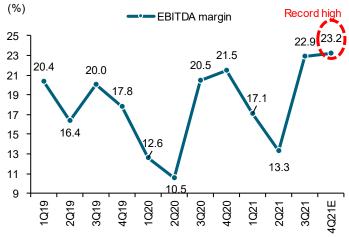


#### Exhibit 1: Expect revenue to hit a record high in 4Q21



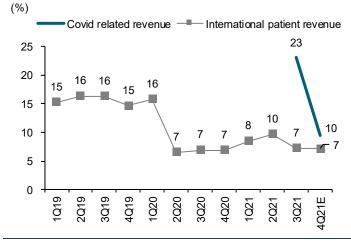
Sources: PR9; FSSIA estimates





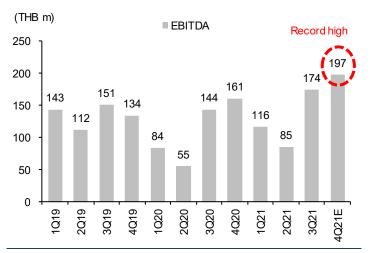
Sources: PR9; FSSIA estimates

# Exhibit 5: Covid-related and international patient revenue contributions



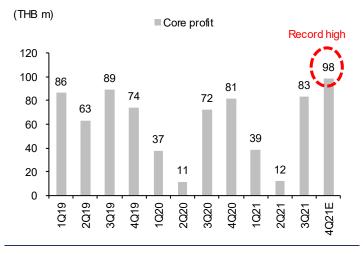
Sources: PR9; FSSIA estimates

#### Exhibit 2: Expect EBITDA to hit a record high in 4Q21



Sources: PR9; FSSIA estimates





Sources: PR9; FSSIA estimates

#### Exhibit 6: PR9's share price



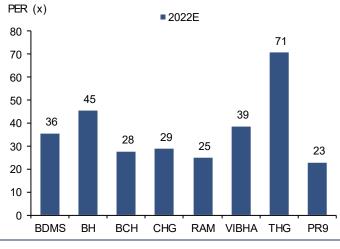
Source: Bloomberg

## Exhibit 7: 4Q21E results preview

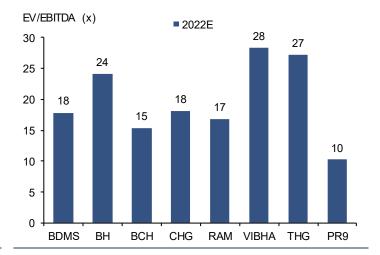
FY ending Dec	4Q20	1Q21	2Q21	3Q21	4Q21E	Cha	nge	2020	2021E	Chg
	(THB m)	(q-q %)	(y-y %)	(THB m)	(THB m)	(y-y %				
Sales	735	669	632	751	840	12	14	2,601	2,891	1
COGS (incl depreciation)	(520)	(502)	(500)	(526)	(586)	11	13	(1,890)	(2,114)	1
Gross profit <sup>1)</sup>	215	166	132	225	254	13	18	712	777	
SG&A	(132)	(132)	(130)	(134)	(140)	5	6	(518)	(536)	
Operating profit	83	34	2	91	114	26	37	193	241	2
Net other income	12	11	11	10	9	(5)	(24)	38	41	
Interest expenses	(0)	(0)	(0)	(0)	0			(0)	(0)	n
Pretax profit	96	45	13	101	124	23	29	230	282	2
Income Tax	(14)	(6)	(1)	(18)	(26)	45	77	(28)	(51)	8
Core profit	81	39	12	83	98	18	21	202	231	1
Extraordinaries, GW & FX										
Reported net profit	81	39	12	83	98	18	21	202	231	1
Outstanding shares (m)	786	786	786	786	786	0	0	786	786	
Pre-ex EPS (THB)	0.10	0.05	0.01	0.11	0.12	18	21	0	0	-
EPS (THB)	0.10	0.05	0.01	0.11	0.12	18	21	0	0	
								0	0	
COGS excl. depreciation	(455)	(431)	(428)	(453)	(512)	13	13	(1,677)	(1,823)	
Depreciation	(65)	(71)	(72)	(73)	(74)	0	13	(213)	(291)	:
EBITDA <sup>2)</sup>	161	116	85	174	197	13	23	443	573	2
Key ratios	(%)	(%)	(%)	(%)	(%)	(ppt)	(ppt)	(%)	(%)	(pr
Gross margin	29	25	21	30	30	0	1	27	27	(
SG&A/Revenue	18	20	21	18	17	(1)	(1)	20	19	(
EBITDA margin	21	17	13	23	23	0	2	17	20	
Net profit margin	11	6	2	11	12	1	1	8	8	
Operating stats	(%)	(%)	(%)	(%)	(%)					
OPD revenue growth y-y	4	(4)	29	(10)						
OPD volume growth y-y	-	(10)	16	(16)						
OPD revenue per head growth y-y	4	6	11	7						
IPD revenue growth y-y	(7)	9	16	32						
IPD volume growth y-y	(8)	1	37	75						
IPD revenue per head growth y-y	2	8	(15)	(25)						
Thai patient revenue growth y-y	6	10	19	8						
Inter patient revenue growth y-y	(53)	(46)	81	13						

1) Gross profit calculated by revenue – COGS including depreciation; 2) EBITDA calculated by operating profit + operating income – depreciation Sources: PR9; FSSIA estimates

#### Exhibit 8: P/E multiple comparison



#### Exhibit 9: EV/EBITDA multiple comparison



Source: FSSIA estimates

Source: FSSIA estimates

## **Exhibit 10: Forecast revisions**

		Current			Previous		Change		
	2021E	2022E	2023E	2021E	2022E	2023E	2021E	2022E	2023E
	(THB m)	(THB m)	(%)	(%)	(%)				
Revenue	2,891	3,353	3,712	2,840	3,352	3,747	1.8	0.0	(0.9)
EBITDA margin (%)	19.8	22.3	23.9	19.7	21.8	23.4	0.1	0.4	0.6
Core profit	231	371	475	219	359	465	5.8	3.4	2.3
Key assumptions									
OPD- Visits per day (no.)	1,135	1,294	1,358	1,135	1,316	1,422	0.0	(1.7)	(4.5)
OPD - Revenue per visit (THB)	3,841	4,033	4,174	3,768	3,956	4,095	1.9	1.9	1.9
IPD - Admissions per day (no.)	40	42	44	39	42	46	1.6	(2.0)	(2.9)
IPD- Revenue per admission (THB)	89,217	95,462	101,190	89,217	93,678	96,956	0.0	1.9	4.4

Note: Change of items in percentage terms are represented in ppt change Source: FSSIA estimates

#### Exhibit 11: DCF valuation

Cost of equity assumptions	(%)	Cost of debt assumptions	(%)
Risk-free rate	3.0	Pre-tax cost of debt	3.5
Market risk premium	8.0	Marginal tax rate	20.0
Stock beta	0.8		
Cost of equity, Ke	9.4	Net cost of debt, Kd	2.8
Weight applied	100.0	Weight applied	0.0
WACC	9.4		

DCF valuation estimate	(THB b)	(THB/share)	Comments
NPV	4.4	5.6	WACC 9.4%, risk-free rate 3%, risk premium 8%
Terminal value	6.6	8.3	Terminal growth 3%
Cash & liquid assets	0.8	1.1	At end-2022E
Investments	0.0	0.0	At end-2022E
Debt	(0.0)	(0.0)	At end-2022E
Minorities	0.0	0.0	At end-2022E
Residual ordinary equity	11.8	15.0	

Source: FSSIA estimates

# Exhibit 12: Peer comparisons as of 7 Jan 2022

Company	BBG	Rec	\$	Share price	9	Market	Pl	E	R(	0E	PE	3V	- EV/ EE	BITDA -
			Current	Target	Upside	Сар	21E	22E	21E	22E	21E	22E	21E	22E
			(LCY)	(LCY)	(%)	(USD m)	(x)	(x)	(%)	(%)	(x)	(x)	(x)	(x)
Thailand														
Bangkok Dusit Med Service	BDMS TB	BUY	22.60	29.00	28.3	10,656	52.0	35.6	8.1	11.6	4.3	4.0	22.7	17.9
Bumrungrad Hospital	BH TB	BUY	134.50	170.00	26.4	3,171	112.0	45.3	5.4	13.2	6.3	5.7	44.7	24.2
Bangkok Chain Hospital	BCH TB	BUY	20.50	28.50	39.0	1,517	9.1	27.7	59.5	16.2	4.3	4.7	6.3	15.4
Chularat Hospital	CHG TB	BUY	3.70	4.70	27.0	1,208	13.6	28.9	57.2	22.4	6.3	6.7	9.4	18.2
Praram 9 Hospital	PR9 TB	BUY	10.80	15.00	38.9	252	36.7	22.9	5.5	8.5	2.0	1.9	13.6	10.2
Thonburi Healthcare Group	THG TB	HOLD	37.75	32.50	(13.9)	946	34.6	70.6	11.3	5.4	3.7	3.8	19.5	27.2
Vibhavadi Medical Center	VIBHA TB	BUY	2.66	3.20	20.3	1,071	25.8	38.5	17.7	9.4	3.9	3.1	25.8	28.3
Ramkhamhaeng Hospital	RAM TB	BUY	37.75	48.00	27.2	1,344	16.1	24.8	21.3	13.5	3.4	3.3	10.6	16.8
Rajthanee Hospital	RJH TB	n/a	33.25	n/a	n/a	299	10.4	21.8	55.8	26.2	6.7	5.3	7.7	14.4
Ekachai Medical Care	EKH TB	n/a	7.80	n/a	n/a	138	14.8	25.6	31.6	16.2	5.3	4.5	9.6	14.3
Thailand average						20,601	32.5	34.2	27.3	14.3	4.6	4.3	17.0	18.7
Regional														
Ramsay Health Care	RHC AU	n/a	68.24	n/a	n/a	11,063	32.7	36.9	11.3	9.9	3.8	3.7	12.6	12.6
Ihh Healthcare Bhd	IHH SP	n/a	2.15	n/a	n/a	13,947	39.0	36.3	6.5	6.5	2.5	2.5	17.0	16.2
Ryman Healthcare	RYM NZ	n/a	11.98	n/a	n/a	4,067	25.8	25.4	12.2	7.8	2.6	2.4	30.8	26.0
Apollo Hospitals Enterprise	APHS IN	n/a	5,022	n/a	n/a	9,725	841.0	81.3	2.4	18.0	19.9	17.1	66.0	33.0
Kpj Healthcare Berhad	KPJ MK	n/a	1.05	n/a	n/a	1,090	81.5	27.2	2.8	7.4	2.4	2.1	16.0	12.3
Raffles Medical Group	RFMD SP	n/a	1.34	n/a	n/a	1,832	32.4	32.4	8.4	8.6	2.9	2.7	18.0	17.0
Mitra Keluarga Karyasehat	MIKA IJ	n/a	2,230	n/a	n/a	2,198	28.0	30.9	20.8	18.2	6.5	5.7	17.7	19.4
Aier Eye Hospital Group	300015 CH	n/a	38.73	n/a	n/a	31,795	86.0	64.7	20.1	22.1	23.8	16.3	48.9	38.8
Regional average						75,716	145.8	41.9	10.6	12.3	8.0	6.6	28.4	21.9
Overall average						96,317	82.9	37.6	19.9	13.4	6.1	5.3	22.1	20.1

Sources: \*Bloomberg; FSSIA estimates

# **Financial Statements**

Praram 9 Hospital

Profit and Loss (THB m) Year Ending Dec	2019	2020	2021E	2022E	2023E
Revenue	2,849	2,601	2,891	3,353	3,712
Cost of goods sold	(1,792)	(1,677)	(1,823)	(2,084)	(2,274)
Gross profit	1,056	925	1,068	1,269	1,438
Other operating income	41	38	41	43	46
Operating costs	(558)	(518)	(536)	(565)	(596)
Operating EBITDA	540	444	573	747	889
Depreciation	(165)	(213)	(291)	(289)	(302)
Goodwill amortisation	-	-	-	-	
Operating EBIT	375	231	282	458	587
Net financing costs	0	0	0	0	C
Associates	0	0	0	0	C
Recurring non-operating income	0	0	0	0	C
Non-recurring items	(28)	0	0	0	C
Profit before tax	348	230	282	458	587
Tax	(63)	(28)	(51)	(87)	(111)
Profit after tax	284	202	231	371	475
Minority interests	0	0	0	0	C
Preferred dividends	-	-	-	-	
Other items	-	-	-	-	
Reported net profit	284	202	231	371	475
Non-recurring items & goodwill (net)	28	0	0	0	C
Recurring net profit	312	202	231	371	475
Per share (THB)			-	-	
Recurring EPS *	0.40	0.26	0.29	0.47	0.60
Reported EPS	0.36	0.26	0.29	0.47	0.60
DPS	0.14	0.11	0.18	0.33	0.42
Diluted shares (used to calculate per share data)	786	786	786	786	786
Growth	700	700	700	700	700
	<i></i>	(0.7)	44.0	40.0	40.7
Revenue (%)	5.5	(8.7)	11.2	16.0	10.7
Operating EBITDA (%)	11.7	(17.8)	29.2	30.4	19.0
Operating EBIT (%)	14.5	(38.5)	22.4	62.3	28.1
Recurring EPS (%)	16.0	(35.3)	14.5	60.4	28.1
Reported EPS (%)	80.9	(29.0)	14.5	60.4	28.1
Operating performance		07.4			
Gross margin inc. depreciation (%)	31.3	27.4	26.9	29.2	30.6
Gross margin of key business (%)	31.3	27.4	26.9	29.2	30.6
Operating EBITDA margin (%)	19.0	17.1	19.8	22.3	23.9
Operating EBIT margin (%)	13.2	8.9	9.8	13.7	15.8
Net margin (%)	11.0	7.8	8.0	11.1	12.8
Effective tax rate (%)	16.8	12.3	18.0	19.0	19.0
Dividend payout on recurring profit (%)	35.3	42.8	60.0	70.0	70.0
nterest cover (X)	-	491.0	1,201.7	1,950.1	2,498.6
nventory days	9.3	10.7	10.3	10.1	10.3
Debtor days	18.9	22.1	20.2	17.8	16.5
Creditor days	88.6	98.8	93.3	91.1	93.1
Operating ROIC (%)	13.6	6.4	6.3	9.9	12.7
ROIC (%)	12.8	6.3	6.2	9.8	12.5
ROE (%)	7.9	5.0	5.5	8.5	10.3
ROA (%)	6.8	4.3	4.7	7.2	8.8
Pre-exceptional, pre-goodwill and fully diluted					
Revenue by Division (THB m)	2019	2020	2021E	2022E	2023E
OPD patient revenue	1,584	1,461	1,591	1,904	2,069
	1,001	.,-01	.,001	.,001	2,000

Sources: Praram 9 Hospital; FSSIA estimates

# **Financial Statements**

Praram 9 Hospital

Cash Flow (THB m) Year Ending Dec	2019	2020	2021E	2022E	2023E
ecurring net profit	312	202	231	371	475
epreciation	165	213	291	289	302
ssociates & minorities	-	-	-	-	
ther non-cash items	21	98	0	0	(
hange in working capital	51	(435)	(9)	(6)	(9
ash flow from operations	548	78	513	654	768
apex - maintenance	(885)	(806)	(330)	(363)	(226
apex - new investment	-	-	-	-	
et acquisitions & disposals	0	0	0	0	(
ther investments (net)	-	-	-	-	(000
ash flow from investing	(885)	(806)	(330)	(363)	(226
ividends paid	(112)	(110)	(86)	(139)	(260
quity finance	0	0	0	0	(
ebt finance	0 19	8	0 0	0 0	(
ther financing cash flows	(92)	(8) (110)	(86)	(139)	(260
ash flow from financing on-recurring cash flows	(92)	(110)	(66)	(139)	(200
ther adjustments	- 0	- 0	0	0	(
et other adjustments	0	0	0	0	
lovement in cash	(429)	(839)	97	152	283
ree cash flow to firm (FCFF)	(336.83)	(727.76)	183.25	291.40	542.83
ree cash flow to equity (FCFE)	(317.56)	(728.33)	183.02	291.17	542.60
	(011.00)	(. 20.00)			512.00
er share (THB)	(0.40)	(0.00)	0.00	0.07	0.07
CFF per share	(0.43)	(0.93)	0.23	0.37	0.69
CFE per share lecurring cash flow per share	(0.40) 0.63	(0.93) 0.65	0.23 0.66	0.37 0.84	0.69 0.99
	0.03	0.00	0.00	0.04	0.98
alance Sheet (THB m) Year Ending Dec	2019	2020	2021E	2022E	2023E
angible fixed assets (gross)	4,559	5,345	5,675	6,038	6,264
ess: Accumulated depreciation	(1,619)	(1,812)	(2,102)	(2,391)	(2,693
angible fixed assets (net)	2,940	3,533	3,573	3,647	3,570
itangible fixed assets (net)	0	0	0	0	, (
ong-term financial assets	-	-	-	-	
vest. in associates & subsidiaries	4	4	4	4	4
ash & equivalents	1,431	592	689	841	1,124
/C receivable	156	159	162	165	169
iventories	49	49	54	61	67
ther current assets	7	408	453	526	582
urrent assets	1,643	1,208	1,358	1,594	1,943
other assets	130	52	52	52	52
otal assets	4,717	4,797	4,986	5,296	5,568
common equity	4,039	4,115	4,260	4,492	4,708
linorities etc.	0	0	0	0	(
otal shareholders' equity	4,039	4,115	4,260	4,492	4,708
ong term debt	0	8	8	8	8
ther long-term liabilities	155	182	182	182	182
ong-term liabilities	155	190	190	190	190
/C payable	461	446	485	555	605
hort term debt	0	0	0	0	(
ther current liabilities	62	45	50	58	65
urrent liabilities	523	492	536	613	670
otal liabilities and shareholders' equity	4,717	4,797	4,986	5,296	5,568
et working capital	(311)	124	133	139	148
vested capital	2,763	3,713	3,761	3,841	3,774
Includes convertibles and preferred stock which is bei	ng treated as debt				
er share (THB)					
ook value per share	5.14	5.23	5.42	5.71	5.99
angible book value per share	5.14	5.23	5.42	5.71	5.99
inancial strength					
et debt/equity (%)	(35.4)	(14.2)	(16.0)	(18.6)	(23.7
et debt/total assets (%)	(30.3)	(12.2)	(13.7)	(15.7)	(20.1
urrent ratio (x)	3.1	2.5	2.5	2.6	2.9
F interest cover (x)	-	(1,548.6)	780.0	1,240.3	2,310.5
aluation	2019	2020	2021E	2022E	2023E
ecurring P/E (x) *	27.2	42.0	36.7	22.9	17.9
- · · ·					
ecurring P/E @ target price (x) *	<b>37.8</b>	<b>58.4</b>	51.0 36.7	<b>31.8</b>	24.8
eported P/E (x)	29.9	42.0	36.7	22.9	17.9
ividend yield (%)	1.3	1.0 2.1	1.6	3.1	3.9
rice/book (x)	2.1	2.1	2.0	1.9	1.6
rice/tangible book (x) V/EBITDA (x) **	2.1 13.1	2.1 17.8	2.0 13.6	1.9	1.8 8.3
		17.8 25.3		10.2 14 7	
V/EBITDA @ target price (x) ** V/invested capital (x)	19.2 2.6	25.3 2.1	19.4 2.1	14.7 2.0	12.( 2.(

Sources: Praram 9 Hospital; FSSIA estimates



#### Corporate Governance report of Thai listed companies 2020

EXCELLE	INT LEVEL									
AAV	ADVANC	AF	AIRA	AKP	AKR	ALT	AMA	AMATA	AMATAV	ANAN
AOT	AP	ARIP	ARROW	ASP	BAFS	BANPU	BAY	BCP	BCPG	BDMS
BEC	BEM	BGRIM	BIZ	BKI	BLA	BOL	BPP	BRR	BTS	BWG
CENTEL	CFRESH	CHEWA	CHO	CIMBT	СК	CKP	CM	CNT	COL	COMAN
COTTO	CPALL	CPF	CPI	CPN	CSS	DELTA	DEMCO	DRT	DTAC	DTC
DV8	EA	EASTW	ECF	ECL	EGCO	EPG	ETE	FNS	FPI	FPT
FSMART	GBX	GC	GCAP	GEL	GFPT	GGC	GPSC	GRAMMY	GUNKUL	HANA
HARN	HMPRO	ICC	ICHI	Ш	ILINK	INTUCH	IRPC	IVL	JKN	JSP
JWD	К	KBANK	KCE	KKP	KSL	KTB	KTC	LANNA	LH	LHFG
LIT	LPN	MAKRO	MALEE	MBK	MBKET	MC	MCOT	METCO	MFEC	MINT
MONO	MOONG	MSC	MTC	NCH	NCL	NEP	NKI	NOBLE	NSI	NVD
NYT	OISHI	ORI	ОТО	PAP	PCSGH	PDJ	PG	PHOL	PLANB	PLANET
PLAT	PORT	PPS	PR9	PREB	PRG	PRM	PSH	PSL	PTG	PTT
PTTEP	PTTGC	PYLON	Q-CON	QH	QTC	RATCH	RS	S	S & J	SAAM
SABINA	SAMART	SAMTEL	SAT	SC	SCB	SCC	SCCC	SCG	SCN	SDC
SEAFCO	SEAOIL	SE-ED	SELIC	SENA	SIRI	SIS	SITHAI	SMK	SMPC	SNC
SONIC	SORKON	SPALI	SPI	SPRC	SPVI	SSSC	SST	STA	SUSCO	SUTHA
SVI	SYMC	SYNTEC	TACC	TASCO	TCAP	TFMAMA	THANA	THANI	THCOM	THG
THIP	THRE	THREL	TIP	TIPCO	TISCO	ТК	TKT	TTB	TMILL	TNDT
TNL	TOA	TOP	TPBI	TQM	TRC	TSC	TSR	TSTE	TSTH	TTA
TTCL	TTW	TU	TVD	TVI	TVO	TWPC	U	UAC	UBIS	UV
VGI	VIH	WACOAL	WAVE	WHA	WHAUP	WICE	WINNER	TRUE		
VERY GO	OD LEVEL									
2S	ABM	ACE	ACG	ADB	AEC	AEONTS	AGE	AH	AHC	AIT

2S	ABM	ACE	ACG	ADB	AEC	AEONTS	AGE	AH	AHC	AIT
ALLA	AMANAH	AMARIN	APCO	APCS	APURE	AQUA	ASAP	ASEFA	ASIA	ASIAN
ASIMAR	ASK	ASN	ATP30	AUCT	AWC	AYUD	В	BA	BAM	BBL
BFIT	BGC	BJC	BJCHI	BROOK	BTW	CBG	CEN	CGH	CHARAN	CHAYO
CHG	CHOTI	CHOW	CI	CIG	CMC	COLOR	COM7	CPL	CRC	CRD
CSC	CSP	CWT	DCC	DCON	DDD	DOD	DOHOME	EASON	EE	ERW
ESTAR	FE	FLOYD	FN	FORTH	FSS	FTE	FVC	GENCO	GJS	GL
GLAND	GLOBAL	GLOCON	GPI	GULF	GYT	HPT	HTC	ICN	IFS	ILM
IMH	INET	INSURE	IRC	IRCP	IT	ITD	ITEL	J	JAS	JCK
JCKH	JMART	JMT	KBS	KCAR	KGI	KIAT	KOOL	KTIS	KWC	KWM
L&E	LALIN	LDC	LHK	LOXLEY	LPH	LRH	LST	Μ	MACO	MAJOR
MBAX	MEGA	META	MFC	MGT	MILL	MITSIB	MK	MODERN	MTI	MVP
NETBAY	NEX	NINE	NTV	NWR	000	OGC	OSP	PATO	PB	PDG
PDI	PICO	PIMO	PJW	PL	PM	PPP	PRIN	PRINC	PSTC	PT
QLT	RCL	RICHY	RML	RPC	RWI	S11	SALEE	SAMCO	SANKO	SAPPE
SAWAD	SCI	SCP	SE	SEG	SFP	SGF	SHR	SIAM	SINGER	SKE
SKR	SKY	SMIT	SMT	SNP	SPA	SPC	SPCG	SR	SRICHA	SSC
SSF	STANLY	STI	STPI	SUC	SUN	SYNEX	Т	TAE	TAKUNI	TBSP
TCC	TCMC	TEAM	TEAMG	TFG	TIGER	TITLE	TKN	TKS	ТМ	TMC
TMD	TMI	TMT	TNITY	TNP	TNR	TOG	TPA	TPAC	TPCORP	TPOLY
TPS	TRITN	TRT	TRU	TSE	TVT	TWP	UEC	UMI	UOBKH	UP
UPF	UPOIC	UT	UTP	UWC	VL	VNT	VPO	WIIK	WP	ХО

GOOD LEVEL											
7UP	А	ABICO	AJ	ALL	ALUCON	AMC	APP	ARIN	AS	AU	
B52	BC	BCH	BEAUTY	BGT	BH	BIG	BKD	BLAND	BM	BR	
BROCK	BSBM	BSM	BTNC	CAZ	CCP	CGD	CITY	CMAN	CMO	CMR	
CPT	CPW	CRANE	CSR	D	EKH	EP	ESSO	FMT	GIFT	GREEN	
GSC	GTB	HTECH	HUMAN	IHL	INOX	INSET	IP	JTS	JUBILE	KASET	
KCM	KKC	KUMWEL	KUN	KWG	KYE	LEE	MATCH	MATI	M-CHAI	MCS	
MDX	MJD	MM	MORE	NC	NDR	NER	NFC	NNCL	NPK	NUSA	
OCEAN	PAF	PF	PK	PLE	PMTA	POST	PPM	PRAKIT	PRECHA	PRIME	
PROUD	PTL	RBF	RCI	RJH	ROJNA	RP	RPH	RSP	SF	SFLEX	
SGP	SISB	SKN	SLP	SMART	SOLAR	SPG	SQ	SSP	STARK	STC	
SUPER	SVOA	TC	TCCC	THMUI	TIW	TNH	TOPP	TPCH	TPIPP	TPLAS	
TTI	TYCN	UKEM	UMS	VCOM	VRANDA	WIN	WORK	WPH			
		Description			Score Range						
		Excellent			90-100						
		Very Good			80-89 70-79						
		Good									

#### Disclaimer:

YUASA

ZEN

ZIGA

ZMICO

The disclosure of the survey results of the Thai Institute of Directors Association ('IOD") regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of a company listed on the Stock Exchange of Thailand and the Market for Alternative Investment disclosed to the public and able to be accessed by a general public investor. The result, therefore, is from the perspective of a third party. It is not an evaluation of operation and is not based on inside information.

The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey results may be changed after that date. FSS International Investment Advisory Company Limited does not confirm nor certify the accuracy of such survey results. \* CGR scoring should be considered with news regarding wrong doing of the company or director or executive of the company such unfair practice on securities trading, fraud,

and corruption SEC imposed a civil sanction against insider trading of director and executive; \*\* delisted

Source: Thai Institute of Directors Association (IOD); FSSIA's compilation

#### **Anti-corruption Progress Indicator 2020**

CERTIFIED										
2S	ADVANC	AI	AIE	AIRA	AKP	AMA	AMANAH	AP	AQUA	ARROW
ASK	ASP	AYUD	В	BAFS	BANPU	BAY	BBL	BCH	BCP	BCPG
BGC	BGRIM	BJCHI	BKI	BLA	BPP	BROOK	BRR	BSBM	BTS	BWG
CEN	CENTEL	CFRESH	CGH	CHEWA	CHOTI	CHOW	CIG	CIMBT	СМ	CMC
COL	COM7	CPALL	CPF	CPI	CPN	CSC	DCC	DELTA	DEMCO	DIMET
DRT	DTAC	DTC	EASTW	ECL	EGCO	FE	FNS	FPI	FPT	FSS
FTE	GBX	GC	GCAP	GEL	GFPT	GGC	GJS	GPSC	GSTEEL	GUNKUL
HANA	HARN	HMPRO	HTC	ICC	ICHI	IFS	INET	INSURE	INTUCH	IRPC
ITEL	IVL	К	KASET	KBANK	KBS	KCAR	KCE	KGI	KKP	KSL
KTB	KTC	KWC	L&E	LANNA	LHFG	LHK	LPN	LRH	Μ	MAKRO
MALEE	MBAX	MBK	MBKET	MC	MCOT	MFC	MFEC	MINT	MONO	MOONG
MPG	MSC	MTC	MTI	NBC	NEP	NINE	NKI	NMG	NNCL	NSI
NWR	OCC	OCEAN	OGC	ORI	PAP	PATO	PB	PCSGH	PDG	PDI
PDJ	PE	PG	PHOL	PL	PLANB	PLANET	PLAT	PM	PPP	PPPM
PPS	PREB	PRG	PRINC	PRM	PSH	PSL	PSTC	PT	PTG	PTT
PTTEP	PTTGC	PYLON	Q-CON	QH	QLT	QTC	RATCH	RML	RWI	S & J
SABINA	SAT	SC	SCB	SCC	SCCC	SCG	SCN	SEAOIL	SE-ED	SELIC
SENA	SGP	SIRI	SITHAI	SMIT	SMK	SMPC	SNC	SNP	SORKON	SPACK
SPC	SPI	SPRC	SRICHA	SSF	SSSC	SST	STA	SUSCO	SVI	SYNTEC
TAE	TAKUNI	TASCO	TBSP	TCAP	TCMC	TFG	TFI	TFMAMA	THANI	THCOM
THIP	THRE	THREL	TIP	TIPCO	TISCO	ТКТ	TTB	TMD	TMILL	TMT
TNITY	TNL	TNP	TNR	TOG	TOP	TPA	TPCORP	TPP	TRU	TSC
TSTH	TTCL	TU	TVD	TVI	TVO	TWPC	U	UBIS	UEC	UKEM
UOBKH	UWC	VGI	VIH	VNT	WACOAL	WHA	WHAUP	WICE	WIIK	XO
ZEN	ZEN TRUE									
DECLARED										
7UP	ABICO	AF	ALT	AMARIN	AMATA	AMATAV	ANAN	APURE	B52	BKD
BM	BROCK	BUI	СНО	CI	COTTO	DDD	EA	EFORL	EP	ERW
ESTAR	ETE	EVER	FSMART	GPI	ILINK	IRC	J	JKN	JMART	JMT
JSP	JTS	KWG	LDC	MAJOR	META	NCL	NOBLE	NOK	PK	PLE
ROJNA	SAAM	SAPPE	SCI	SE	SHANG	SINGER	SKR	SPALI	SSP	STANLY
SUPER	SYNEX	THAI	TKS	TOPP	TRITN	TTA	UPF	UV	WIN	ZIGA
Level										
Certified	This level indicates practical participation with thoroughly examination in relation to the recommended procedures from the audit committee or the SEC's									

Certified This level indicates practical participation with thoroughly examination in relation to the recommended procedures from the audit committee or the SEC's certified auditor, being a certified member of Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) or already passed examination to ensure independence from external parties.

Declared This level indicates determination to participate in the Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC)

#### Disclaimer:

The disclosure of the Anti-Corruption Progress Indicators of a listed company on the Stock Exchange of Thailand, which is assessed by Thaipat Institute, is made in order to comply with the policy and sustainable development plan for the listed companies of the Office of the Securities and Exchange Commission. Thaipat Institute made this assessment based on the information received from the listed company, as stipulated in the form for the assessment of Anti-corruption which refers to the Annual Registration Statement (Form 56-1), Annual Report (Form 56-2), or other relevant documents or reports of such listed company. The assessment result is therefore made from the perspective of Thaipat Institute that is a third party. It is not an assessment of operation and is not based on any inside information. Since this assessment is only the assessment result as of the date appearing in the assessment result, it may be changed after that date or when there is any change to the relevant information. Nevertheless, FSS International Investment Advisory Company Limited does not confirm, verify, or certify the accuracy and completeness of the assessment results.

Note: Companies participating in Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) under Thai Institute of Directors (as of June 24, 2019) are categorised into: 1) companies that have declared their intention to join CAC, and; 2) companies certified by CAC.

Source: The Securities and Exchange Commission, Thailand; \* FSSIA's compilation

# **FINANSIA**

### GENERAL DISCLAIMER

#### ANALYST(S) CERTIFICATION

#### Teerapol Udomvej, CFA FSS International Investment Advisory Securities Co., Ltd

The individual(s) identified above certify(ies) that (i) all views expressed in this report accurately reflect the personal view of the analyst(s) with regard to any and all of the subject securities, companies or issuers mentioned in this report; and (ii) no part of the compensation of the analyst(s) was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed herein.

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Company	Ticker	Price	Rating	Valuation & Risks
Praram 9 Hospital	PR9 TB	THB 10.80	BUY	Downside risks to our DCF-based target price include 1) weak patient volumes following the economic slowdown; 2) regulatory risks from drug price and medical bill controls; and 3) higher-than-expected expenses from its new building.
Bangkok Dusit Medical Services	BDMS TB	THB 22.60	BUY	Downside risks to our DCF-based target price include 1) a slowdown in international patients due to economic concerns, political protests or floods; 2) regulatory risks from drug price and medical bill controls; and 3) higher-than-expected capex and opex for CoE projects.
Bumrungrad Hospital	BH TB	THB 134.50	BUY	Downside risks to our DCF-based target price include 1) a slowdown in international patients due to economic concerns, political protests or floods; 2) regulatory risks from drug prices and medical bill controls; and 3) higher medical fee discount promotions, leading to a weaker EBITDA margin.
Bangkok Chain Hospital	BCH TB	THB 20.50	BUY	Downside risks to our DCF-based target price include 1) a slowdown in international patients due to economic concerns, political protests or floods; 2) regulatory risks from drug prices and medical bill controls; and 3) SSO provision expenses following a limited SSO budget.
Chularat Hospital	CHG TB	THB 3.70	BUY	Downside risks to our DCF-based target price include 1) a slowdown in Thai patient volume due to economic concerns; 2) regulatory risks from drug price and medical bill controls; and 3) SSO provision expenses following limited budgets from the SSO.
Thonburi Healthcare Group	THG TB	THB 37.75	HOLD	Downside risks to our DCF-based target price include 1) weak patient volume following the economic slowdown; 2) regulatory risks from drug prices and medical bill controls; and 3) higher-than-expected expenses from new hospitals. Upside risk is big-lot sales of Jin Wellbeing County units.
Vibhavadi Medical Center	VIBHA TB	THB 2.66	BUY	Downside risks to our DCF-based target price include 1) a slowdown in Thai patient volume due to economic concerns; 2) regulatory risks from drug prices and medical bill controls; and 3) SSO provision expenses following limited budgets from the SSO.
Ramkhamhaeng Hospital	RAM TB	THB 37.75	BUY	Downside risks to our DCF-based target price include 1) weak patient volumes following the economic slowdown; 2) regulatory risks from drug price and medical bill controls; and 3) losses from its subsidiary companies.

Source: FSSIA estimates

#### Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited

FSSIA may incorporate the recommendations and target prices of companies currently covered by FSS Research into equity research reports, denoted by an 'FSS' before the recommendation. FSS Research is part of Finansia Syrus Securities Public Company Limited, which is the parent company of FSSIA.

All share prices are as at market close on 07-Jan-2022 unless otherwise stated.



#### **RECOMMENDATION STRUCTURE**

#### Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price\* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

\* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

#### **Industry Recommendations**

**Overweight.** The analyst expects the fundamental conditions of the sector to be positive over the next 12 months. **Neutral.** The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months. **Underweight.** The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

#### **Country (Strategy) Recommendations**

**Overweight (O).** Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Neutral (N).** Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Underweight (U).** Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

