## **18 NOVEMBER 2021** THAILAND / UTILITIES - RENEWABLES

# **ENERGY ABSOLUTE**





#### **TARGET PRICE THB88.00** CLOSE THB70.00 UP/DOWNSIDE +25.7% PRIOR TP THB76.00 **CHANGE IN TP** +15.8% TP vs CONSENSUS +19.5%

# EV venture is now a growth driver

### First 77 e-bus delivery could be followed by contract sales

After delivering 77 e-buses and earning a profit of THB0.1b in 3Q21, we expect EA's e-bus JV to generate a net profit of up to THB0.5b in 4Q21 and THB4b in 2022, based on 1) 2,000 e-buses and 1,000 e-trucks sold annually; 2) an average selling price of THB5m per e-bus and THB3m per e-truck; 3) an estimated net profit margin of 15%; and 4) EA's stake of 40% in Nex Point (NEX TB, BUY, TP THB13.4) and 73% in Absolute Assembly (AAB, not listed). According to management, EA is in the process of signing multiple contracts to supply 2,500-3,000 e-buses to private clients, including intercity bus operators, buses under concession to the Bangkok Mass Transit Authority (BMTA), and private companies to replace existing internal combustion engine (ICE) bus and truck fleets.

### Batteries to be included (soon) for growth upside in 2022 onward

As part of its transformation from an electricity-driven company into an EV-centric firm starting from 3Q21 on, EA will strengthen its commercial EV ventures (manufacturing, marketing, and maintenance) with the commercial operation date (COD) of its 1GWh capacity battery plant phase 1 in Dec-21, which we project to generate a net profit of THB0.1b in 2021 and THB0.5b in 2022. EA expects its nationwide charging station installations to reach its goal of 1,000 by end-2022, up from 600 in 2021.

#### Soon-to-announce government package for EVs and batteries

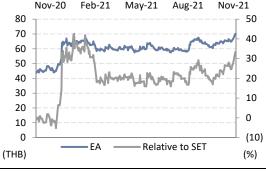
As the only major EV player with a fully integrated EV value chain in Thailand, EA should benefit from the government's policy of 50% local content, enabling it to be tax exempt from the 40% import tax for e-buses and 20% import tax for batteries, thus prompting strong demand growth. EA will use its in-house produced batteries from Amita (Thailand), COD scheduled in Dec-21, for its EVs to achieve a zero-tax benefit.

### Maintain BUY; target price raised to THB88

We maintain BUY and lift our SoTP-based TP from THB76 to THB88, based on 1) our valuation rollover to 2022; and 2) higher 2022E P/E from 15x to 24x for EA's e-bus venture, which is turning from a high-risk to a low-risk business after the successful delivery of 122 e-buses in Sep-Oct 2021. We think EA's net profit growth is highly visible, and its potential success in securing additional EV orders would not only boost its earnings but also reduce the demand risk for its batteries, thus proving that EA can compete with other EV producers.

### **KEY STOCK DATA**

YE Dec (THB m)	2020	2021E	2022E	2023E
Revenue	17,080	24,179	33,496	49,254
Net profit	5,205	8,192	9,742	11,143
EPS (THB)	1.40	2.20	2.61	2.99
vs Consensus (%)	-	29.0	25.6	24.4
EBITDA	9,211	11,854	14,432	16,415
Core net profit	5,155	8,192	9,742	11,143
Core EPS (THB)	1.38	2.20	2.61	2.99
Chg. In EPS est. (%)	-	-	-	-
EPS growth (%)	(12.7)	58.9	18.9	14.4
Core P/E (x)	50.6	31.9	26.8	23.4
Dividend yield (%)	0.4	0.4	0.4	0.4
EV/EBITDA (x)	32.5	24.6	19.5	16.2
Price/book (x)	9.4	7.5	6.0	4.8
Net debt/Equity (%)	121.9	76.5	37.3	5.0
ROE (%)	20.1	26.1	24.8	22.8



Share price performance	1 Month	3 Month	12 Month
Absolute (%)	10.2	20.2	61.8
Relative to country (%)	9.8	12.8	32.8
Mkt cap (USD m)			7,980
3m avg. daily turnover (USD m)			24.3
Free float (%)			40
Major shareholder	Mr. So	mphote Ah	unai (23%)
12m high/low (THB)		7	1.75/42.50
Issued shares (m)			3,730.00

Sources: Bloomberg consensus; FSSIA estimates

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The President of Finansia Syrus Securities PCL is also EA's Independent Director and on EA's Audit Committee.

#### Investment thesis

EA is Thailand's largest green energy player, operating through its three business segments of solar, wind and biodiesel; all touted to be the key pillars of Thailand's energy growth over the next 10 years. A biodiesel producer since 2012 with an 800k litre-per-day (lpd) capacity, EA later ventured into the solar and wind businesses. We believe EA's solar farms will be key earnings growth drivers, as they stand to gain from: 1) a high-margin THB6.5/kWh adder; and 2) a 40% decline in the cost of solar panels since 2010.

EA has evolved from being a pure biodiesel player to emerge as one of Thailand's key players in renewable energy. While its biodiesel segment has been struggling at a mere 50% utilisation rate due to the country's oversupply, EA's solar and wind farm businesses have benefited from high-margin electricity tariffs and the declining cost of solar panels.

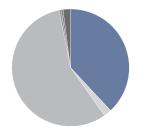
# Company profile

Energy Absolute (EA) is a leading green energy company in Thailand with business interests in biodiesel, solar and wind energy. EA has expanded into the battery storage and electric vehicle (EV) businesses, which we expect to be key earnings growth drivers post-2019.

www.energyabsolute.co.th

### Principal activities (revenue, 2020)

- Methyl ester Biodiesel products -38.5 %
- Pure glycerine products 2.1 %
- Electricity from solar and wind power 57.3 %
  Head office and others 0.6 %
- = Draiget concultation regarding
- Project consultation regarding alternative electric energy -0.5 %

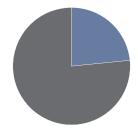


Source: Energy Absolute

### **Major shareholders**

Mr. Somphote Ahunai - 23.4 %

■ Others - 76.6 %



Source: Energy Absolute

### **Catalysts**

Higher utilisation rates of power plants and rising demand for electricity in Thailand are key potential growth drivers.

#### Risks to our call

Downside risks to our SoTP-based TP include: 1) lower-than-expected demand for electricity in Thailand; 2) lower crude prices; and 3) lower-than-expected demand for batteries.

#### **Event calendar**

Date	Event
Feb 2022	4Q21/2021 results announcement

### **Key assumptions**

	2021E	2022E	2023E
Dispatched power (GWh)	9,715	9,715	9,715
Capacity factor - wind farms (%)	26	26	27
Battery sales volume (GWh)	0.7	3.1	6.1
EV car sales (cars)	5,000	5,500	8,500
EV boat sales (boats)	50	50	50
EV bus sales (buses)	2,640	3,000	3,000
EV charging stations (stations)	1,000	1,000	1,000
Green diesel & PCM (tpd)	61	124	124

Source: FSSIA estimates

#### Earnings sensitivity

- For every 1% increase in utilisation rate, we estimate 2021 earnings would rise by 1.3%, and vice versa, all else being equal.
- For every 1% increase in interest rate, we estimate 2021 earnings would decline by 1.3%, and vice versa, all else being equal.

Source: FSSIA estimates

## EV venture is now a growth driver

After delivering 77 e-buses and earning a profit of THB0.1b in 3Q21, we expect EA's e-bus JV to generate a net profit of up to THB0.5b in 4Q21 and THB4b in 2022, based on 1) 2,000 e-buses and 1,000 e-trucks sold annually; 2) an average selling price of THB5m per e-bus and THB3m per e-truck; 3) an estimated net profit margin of 15%; and 4) EA's stake of 40% in NEX and 73% in AAB.

According to management, EA is in the process of signing multiple contracts to supply 2,500-3,000 e-buses to private clients, including intercity bus operators, buses under concession to BMTA, and private companies to replace existing ICE bus and truck fleets.

Exhibit 1: Net profit breakdown by existing and new S-curve businesses

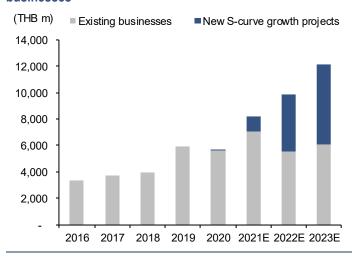
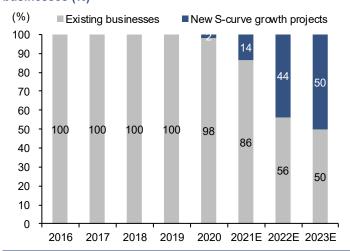


Exhibit 2: Net profit breakdown by existing and new S-curve businesses (%)



Sources: EA; FSSIA estimates

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For e-trucks, management indicated that EA is in the process of testing products for a number of potential clients, including one leading Japanese truck producer in Thailand, garbage trucks for many local and municipal governments, and light trucks for logistics companies.

In 2022, we think EA, via its 40%-owned NEX, could sell up to 3,000-4,000 e-buses and e-trucks, potentially leading to a full capacity utilisation rate for its 3,000-EV one-shift and 6,000-EV two-shift operations.

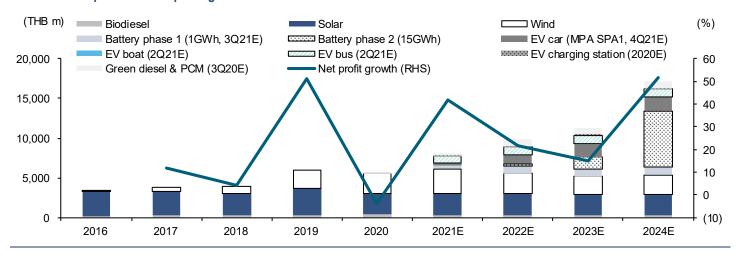
We expect EA's net profit growth to accelerate in 2021 onward, rising from THB8.1b in 2021 to THB11.1b in 2023, mainly driven by earnings growth from its EV ventures, including EV manufacturing, sales, and maintenance, its battery manufacturing plant, and EV charging stations.

We project EA's earnings from new S-curve ventures to contribute 50% of its net profit in 2023, up from a mere 2% in 2020 from its phase change material business. Most of the earnings growth would likely come from the manufacturing and sales of e-buses and e-trucks.

While the demand from the manufacture of batteries at its 1GWh capacity battery plant would be fully captive for EA's internal use to produce c3,000 e-buses and e-trucks, we believe that under the upcoming Power Development Plan 2022, EA should emerge as one of the key beneficiaries to ride the strong demand for renewable energy and energy storage systems using domestically produced batteries. As of 3Q21, EA is the only producer of batteries in Thailand, and hence, in its position as a first mover, should capture the financial benefits from the government's policy to clearly focus on promoting the transformation of the ICE automotive industry into an EV industry.

As part of its transformation from an electricity-driven company into an EV-centric firm starting from 3Q21 on, EA will strengthen its commercial EV ventures (manufacturing, marketing, and maintenance) with the COD of its 1GWh capacity battery plant phase 1 in Dec-21, which we project to generate a net profit of THB0.1b in 2021 and THB0.5b in 2022. On top of its current e-ferry operations, EA expects its nationwide charging station installations to reach its goal of 1,000 by end-2022, up from 600 in 2021.

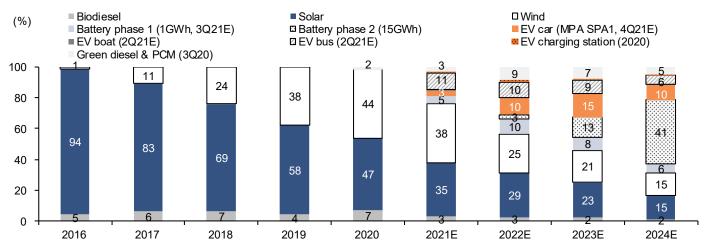
Exhibit 3: Net profit and net profit growth



Sources: EA; FSSIA estimates

As the only major EV player with a fully integrated EV value chain in Thailand, EA should benefit from the government's policy of 50% local content, enabling it to be tax exempt from the 40% import tax for e-buses and 20% import tax for batteries, thus prompting strong demand growth. EA will use its in-house produced batteries from Amita (Thailand), COD scheduled in Dec-21, for its EVs to achieve a zero-tax benefit.

Exhibit 4: Net profit breakdown by project



Sources: EA; FSSIA estimates

### **Target price raised to THB88**

While we maintain our BUY call and our EPS forecasts for 2021-23, we lift our SoTP-based TP from THB76 to THB88, based on 1) our valuation rollover to 2022; and 2) higher 2022E P/E from 15x to 24x for EA's e-bus venture, which is turning from a highrisk to a low-risk business after the successful delivery of 122 e-buses in Sep-Oct 2021. We think EA's net profit growth is highly visible, and its potential success in securing additional EV orders would not only boost its earnings but also reduce the demand risk for its batteries, thus proving that EA can compete with other EV producers.

**Exhibit 5: SOTP valuation** 

Cost of equity assumptions	(%)	Cost of debt assumptions	(%)
Risk free rate	2.3	Pretax cost of debt	4.6
Market risk premium	8.5	Marginal tax rate	20.0
Stock beta	0.40		
DCF assumptions			
Cost of equity, Ke	5.7	Net cost of debt, Kd	3.4
Weight applied	25.0	Weight applied	75.0
WACC (%)	4.0		

SOP valuation estimate	(THB m)	(THB/share)	Valuation methodology
Biodiesel	4,417	1.2	DCF with WACC 4.0%, Risk free rate 2.3%, Risk premium 8.5%
Solar			
Lop buri	1,331	0.4	DCF with WACC 4.0%, Risk free rate 2.3%, Risk premium 8.5%
Nakornsawun	12,119	3.2	DCF with WACC 4.0%, Risk free rate 2.3%, Risk premium 8.5%
Lumpang	18,979	5.1	DCF with WACC 4.0%, Risk free rate 2.3%, Risk premium 8.5%
Pisanuloak	19,270	5.2	DCF with WACC 4.0%, Risk free rate 2.3%, Risk premium 8.5%
Total solar	51,699	13.9	
Wind			
Southern (COD 2017)			
Had Gunghun 1	4,175	1.1	DCF with WACC 4.0%, Risk free rate 2.3%, Risk premium 8.5%
Had Gunghun 2	5,087	1.4	DCF with WACC 4.0%, Risk free rate 2.3%, Risk premium 8.5%
Had Gunghun 3	5,103	1.4	DCF with WACC 4.0%, Risk free rate 2.3%, Risk premium 8.5%
Had Gunghun 4	6,301	1.7	DCF with WACC 4.0%, Risk free rate 2.3%, Risk premium 8.5%
Total wind farm Southern	14,365	5.5	
Northeastern (COD 2018E)			
Hanuman 1	8,160	2.2	DCF with WACC 4.0%, Risk free rate 2.3%, Risk premium 8.5%
Hanuman 5	8,682	2.3	DCF with WACC 4.0%, Risk free rate 2.3%, Risk premium 8.5%
Hanuman 8	8,139	2.2	DCF with WACC 4.0%, Risk free rate 2.3%, Risk premium 8.5%
Hanuman 9	7,596	2.0	DCF with WACC 4.0%, Risk free rate 2.3%, Risk premium 8.5%
Hanuman 10	14,507	3.9	DCF with WACC 4.0%, Risk free rate 2.3%, Risk premium 8.5%
Total wind farm Northeastern	47,084	12.6	
Battery phase 1 (1GWh)	11,655	3.1	DCF with WACC 4%, Risk free rate 5.3%, Risk premium 8.5%
Battery phase 2 (15GWh)	121,234	32.5	DCF with WACC 4%, Risk free rate 5.3%, Risk premium 8.5%
EV car (MPA SPA1, 2Q21E)	12,355	3.3	FY22E P/E at 12x
EV boat (1Q21E)	939	0.3	FY22E P/E at 12x
EV charging station (2020E)	1,085	0.3	DCF with WACC 4.0%, Risk free rate 2.3%, Risk premium 8.5%
EV bus (3Q21)	59,228	15.9	FY22E P/E at 24x
Total EV and battery	147,267	55.4	
Green diesel & PCM	12,654	3.4	FY22E P/E at 15x
Net debt	(17,342)	(4.6)	
Minorities	2,465	0.7	
Residual ordinary equity	262,610	88.0	
Courses FA FCCIA setimetes			

Sources: EA; FSSIA estimates

### **Financial Statements**

Energy Absolute

Profit and Loss (THB m) Year Ending Dec	2019	2020	2021E	2022E	2023E
Revenue	14,887	17,080	24,179	33,496	49,254
Cost of goods sold	(4,413)	(6,591)	(10,633)	(16,719)	(29,883)
Gross profit	10,474	10,489	13,546	16,777	19,371
Other operating income	_	-	-	_	
Operating costs	(946)	(1,278)	(1,693)	(2,345)	(2,955
Operating EBITDA	9,528	9,211	11,854	14,432	16,415
Depreciation	(2,517)	(2,730)	(2,494)	(3,694)	(4,500
Goodwill amortisation	0	0	0	0	(1,000)
Operating EBIT	7,010	6,480	9,360	10,738	11,916
Net financing costs	(1,226)	(1,627)	(1,753)	(1,706)	(1,443)
Associates		(61)	860	983	985
	(14)	` '	961		
Recurring non-operating income	53	126		1,084	1,086
Non-recurring items	178	50	0	0	(
Profit before tax	6,016	5,029	8,568	10,116	11,559
Гах	11	18	(55)	(45)	(111)
Profit after tax	6,027	5,047	8,513	10,071	11,448
Minority interests	55	157	(320)	(330)	(305)
Preferred dividends	0	0	0	0	(
Other items	-	-	-	-	
Reported net profit	6,082	5,205	8,192	9,742	11,143
Non-recurring items & goodwill (net)	(178)	(50)	0	0	C
Recurring net profit	5,903	5,155	8,192	9,742	11,143
Per share (THB)					
Recurring EPS *	1.58	1.38	2.20	2.61	2.99
Reported EPS	1.63	1.40	2.20	2.61	2.99
DPS .	0.25	0.30	0.25	0.25	0.25
Diluted shares (used to calculate per share data)	3,730	3,730	3,730	3,730	3,730
Growth					
Revenue (%)	28.9	14.7	41.6	38.5	47.0
Operating EBITDA (%)	37.8	(3.3)	28.7	21.8	13.7
Operating EBIT (%)	38.0	(7.6)	44.4	14.7	11.0
Recurring EPS (%)	51.2	(12.7)	58.9	18.9	14.4
Reported EPS (%)	22.2	(14.4)	57.4	18.9	14.4
Operating performance	22.2	(14.4)	37.4	10.9	14.5
Gross margin inc. depreciation (%)	53.4	45.4	45.7	39.1	30.2
Gross margin of key business (%)	54.6	45.7	45.7	39.1	30.2
Operating EBITDA margin (%)	64.0	53.9	49.0	43.1	33.3
Operating EBIT margin (%)	47.1	37.9	38.7	32.1	24.2
Net margin (%)	39.7	30.2	33.9	29.1	22.6
Effective tax rate (%)	-0.2	-0.4	0.7	0.5	1.1
Dividend payout on recurring profit (%)	15.8	21.7	11.4	9.6	8.4
nterest cover (X)	5.8	4.1	5.9	6.9	9.0
nventory days	45.0	44.1	37.6	38.0	36.3
Debtor days	52.9	57.9	42.4	32.2	23.4
Creditor days	18.0	18.2	16.8	17.0	16.2
Operating ROIC (%)	11.8	9.5	(3.4)	(4.0)	(4.7
ROIC (%)	10.9	8.2	(3.0)	(3.4)	(4.0
ROE (%)	28.4	20.1	26.1	24.8	22.8
ROA (%)	10.6	8.5	9.3	10.0	10.6
Pre-exceptional, pre-goodwill and fully diluted					
Revenue by Division (THB m)	2019	2020	2021E	2022E	2023
					6,570
Methyl ester Biodiesel products	6,570	6,570	6,570	6,570	
Pure glycerine products	350	360	361	361	361
Electricity from solar and wind power	7,957	9,784	8,252	15,759	21,648
Head office and others	100	100	101	101	101

Sources: Energy Absolute; FSSIA estimates

### **Financial Statements**

Energy Absolute

Energy Absolute					
Cash Flow (THB m) Year Ending Dec	2019	2020	2021E	2022E	2023E
Recurring net profit	5,903	5,155	8,192	9,742	11,143
Depreciation	2,517	2,730	2,494	3,694	4,500
Associates & minorities	(14)	(61)	860	983	985
Other non-cash items Change in working capital	(9,651)	4,045	1,402	- 1,781	2,847
Cash flow from operations	(9,651) ( <b>1,245)</b>	4,045 <b>11,869</b>	12,949	16,200	2,047 <b>19,474</b>
Capex - maintenance	(2,517)	(2,730)	(2,494)	(3,694)	(4,500)
Capex - new investment	(3,784)	(4,486)	(1,006)	(194)	(1,000)
Net acquisitions & disposals	(68)	(1,429)	0	0	0
Other investments (net)	(49)	(7,546)	860	983	985
Cash flow from investing Dividends paid	<b>(6,418)</b> (746)	<b>(16,192)</b> (746)	<b>(2,640)</b> (1,119)	<b>(2,905)</b> (933)	<b>(4,515)</b> (933)
Equity finance	0	0	0	0	0
Debt finance	12,725	(2,873)	8,639	(10,990)	(2,035)
Other financing cash flows	235	863	(1,400)	(1,248)	336
Cash flow from financing	12,214	(2,756)	6,120	(13,171)	(2,632)
Non-recurring cash flows Other adjustments	0	0	0	0	0
Net other adjustments	0	0	0	0	0
Movement in cash	4,551	(7,079)	16,429	124	12,328
Free cash flow to firm (FCFF)	(6,277.07)	(2,685.77)	12,062.78	15,000.28	16,401.89
Free cash flow to equity (FCFE)	5,296.76	(6,332.72)	17,548.47	1,056.25	13,260.02
Per share (THB)					
FCFF per share	(1.68)	(0.72)	3.23	4.02	4.40
FCFE per share	1.42	(1.70)	4.70	0.28	3.55
Recurring cash flow per share	2.25	2.10	3.10	3.87	4.46
Balance Sheet (THB m) Year Ending Dec	2019	2020	2021E	2022E	2023E
Tangible fixed assets (gross)	59,819	67,122	70,622	74,122	77,622
Less: Accumulated depreciation	(8,448)	(11,265)	(13,759)	(17,453)	(21,953)
Tangible fixed assets (net)	51,371	55,857	56,863	56,669	55,669
Intangible fixed assets (net) Long-term financial assets	890	1,337	1,337	1,337	1,337
Invest. in associates & subsidiaries	100	1,529	1,529	1,529	1,529
Cash & equivalents	10,029	2,951	19,380	19,503	31,831
A/C receivable	2,666	2,750	2,870	3,035	3,279
Inventories	758	833	1,355	2,130	3,807
Other current assets  Current assets	580	855 7 399	1,210	1,677	2,466
Other assets	<b>14,033</b> 3,826	<b>7,389</b> 12,371	<b>24,815</b> 12,371	<b>26,346</b> 12,371	<b>41,382</b> 12,371
Total assets	70,220	78,484	96,915	98,252	112,289
Common equity	23,365	27,812	34,885	43,694	53,904
Minorities etc.	1,502	1,815	2,136	2,465	2,771
Total shareholders' equity	<b>24,866</b> 36,977	<b>29,627</b> 31,090	<b>37,021</b> 39,729	<b>46,159</b> 28,739	<b>56,675</b> 26,704
Long term debt Other long-term liabilities	2,306	4,203	4,203	4,203	4,203
Long-term liabilities	39,283	35,292	43,932	32,941	30,907
A/C payable	285	373	606	952	1,702
Short term debt	4,968	7,983	7,983	7,983	7,983
Other current liabilities  Current liabilities	817	5,209	7,374	10,216	15,022
Total liabilities and shareholders' equity	6,070 70,220	13,564 78,484	15,963 96,915	19,151 98,252	24,707 112,289
Net working capital	2,902	(1,143)	(2,545)	(4,326)	(7,173)
Invested capital	59,089	69,951	69,555	67,580	63,734
* Includes convertibles and preferred stock which is b	eing treated as debt				
Per share (THB)					
Book value per share	6.26	7.46	9.35	11.71	14.45
Tangible book value per share	6.03	7.10	8.99	11.36	14.09
Financial strength					
Net debt/equity (%)	128.4	121.9	76.5	37.3	5.0
Net debt/total assets (%)	45.5	46.0	29.2	17.5	2.5
Current ratio (x) CF interest cover (x)	2.3 8.4	0.5 (0.1)	1.6 11.6	1.4 1.7	1.7 10.9
Valuation	2019	2020	2021E	2022E	2023E
Recurring P/E (x) *	44.2	50.6	31.9	26.8	23.4
Recurring P/E @ target price (x) * Reported P/E (x)	<b>55.6</b> 42.9	<b>63.7</b> 50.2	<b>40.1</b> 31.9	<b>33.7</b> 26.8	<b>29.5</b> 23.4
Dividend yield (%)	0.4	0.4	0.4	0.4	0.4
Price/book (x)	11.2	9.4	7.5	6.0	4.8
Price/tangible book (x)	11.6	9.9	7.8	6.2	5.0
EV/EBITDA (x) **	30.9	32.5	24.6	19.5	16.2
EV/EBITDA @ target price (x) **	38.0	39.8	30.3	24.1	20.3
EV/invested capital (x)  * Pre-exceptional, pre-goodwill and fully diluted ** E	5.0 EBITDA includes associate	4.3 e income and recur	4.2	4.2	4.2
1 10-0000 phonai, pre-goodwiii and fully uliuted	יים ויים ויים ויים ויים ויים ויים ויים	o moonie and recul	ing non-operating	omo	

Sources: Energy Absolute; FSSIA estimates

### Corporate Governance report of Thai listed companies 2020

AV	ADVANC	AF	AIRA	AKP	AKR	ALT	AMA	AMATA	AMATAV	ANAN
OT	AP	ARIP	ARROW	ASP	BAFS	BANPU	BAY	BCP	BCPG	BDMS
EC	BEM	BGRIM	BIZ	BKI	BLA	BOL	BPP	BRR	BTS	BWG
ENTEL	CFRESH	CHEWA	CHO	CIMBT	CK	CKP	CM	CNT	COL	COMAN
OTTO	CPALL	CPF	CPI	CPN	CSS	DELTA	DEMCO	DRT	DTAC	DTC
0V8	EA	EASTW	ECF	ECL	EGCO	EPG	ETE	FNS	FPI	FPT
SMART	GBX	GC	GCAP	GEL	GFPT	GGC	GPSC	GRAMMY	GUNKUL	HANA
IARN	HMPRO	ICC	ICHI	III	ILINK	INTUCH	IRPC	IVL	JKN	JSP
WD	K	KBANK	KCE	KKP	KSL	KTB	KTC	LANNA	LH	LHFG
IT	LPN	MAKRO	MALEE	MBK	MBKET	MC	MCOT	METCO	MFEC	MINT
MONO	MOONG	MSC	MTC	NCH	NCL	NEP	NKI	NOBLE	NSI	NVD
IYT	OISHI	ORI	ОТО	PAP	PCSGH	PDJ	PG	PHOL	PLANB	PLANET
LAT	PORT	PPS	PR9	PREB	PRG	PRM	PSH	PSL	PTG	PTT
TTEP	PTTGC	PYLON	Q-CON	QH	QTC	RATCH	RS	S	S&J	SAAM
SABINA	SAMART	SAMTEL	SAT	SC	SCB	SCC	SCCC	SCG	SCN	SDC
					SIRI				SMPC	
EAFCO	SEAOIL	SE-ED	SELIC	SENA		SIS	SITHAI	SMK		SNC
ONIC	SORKON	SPALI	SPI	SPRC	SPVI	SSSC	SST	STA	SUSCO	SUTHA
SVI	SYMC	SYNTEC	TACC	TASCO	TCAP	TFMAMA	THANA	THANI	THCOM	THG
HIP	THRE	THREL	TIP	TIPCO	TISCO	TK	TKT	TTB	TMILL	TNDT
NL	TOA	TOP	TPBI	TQM	TRC	TSC	TSR	TSTE	TSTH	TTA
TCL	TTW	TU	TVD	TVI	TVO	TWPC	U	UAC	UBIS	UV
/GI	VIH	WACOAL	WAVE	WHA	WHAUP	WICE	WINNER	TRUE		
ERY GO	OD LEVEL									
S	ABM	ACE	ACG	ADB	AEC	AEONTS	AGE	AH	AHC	AIT
ALLA	AMANAH	AMARIN	APCO	APCS	APURE	AQUA	ASAP	ASEFA	ASIA	ASIAN
SIMAR	ASK	ASN	ATP30	AUCT	AWC	AYUD	В	BA	BAM	BBL
FIT	BGC	BJC	BJCHI	BROOK	BTW	CBG	CEN	CGH	CHARAN	CHAYO
CHG	CHOTI	CHOW	CI	CIG	CMC	COLOR	COM7	CPL	CRC	CRD
SC	CSP	CWT	DCC	DCON	DDD	DOD	DOHOME	EASON	EE	ERW
STAR	FE	FLOYD	FN	FORTH	FSS	FTE	FVC	GENCO	GJS	GL
GLAND	GLOBAL	GLOCON	GPI	GULF	GYT	HPT	HTC	ICN	IFS	ILM
MH	INET	INSURE	IRC	IRCP	IT	ITD	ITEL	J	JAS	JCK
CKH	JMART	JMT	KBS	KCAR	KGI	KIAT	KOOL	KTIS	KWC	KWM
.&E	LALIN	LDC	LHK	LOXLEY	LPH	LRH	LST	M	MACO	MAJOR
ИВАХ	MEGA	META	MFC	MGT	MILL	MITSIB	MK	MODERN	MTI	MVP
NETBAY	NEX	NINE	NTV	NWR	OCC	OGC	OSP	PATO	PB	PDG
PDI	PICO	PIMO	PJW	PL	PM	PPP	PRIN	PRINC	PSTC	PT
QLT	RCL	RICHY	RML	RPC	RWI	S11	SALEE	SAMCO	SANKO	SAPPE
SAWAD	SCI	SCP	SE	SEG	SFP	SGF	SHR	SIAM	SINGER	SKE
SKR	SKY	SMIT	SMT	SNP	SPA	SPC	SPCG	SR	SRICHA	SSC
SF	STANLY	STI	STPI	SUC	SUN	SYNEX	T	TAE	TAKUNI	TBSP
CC	TCMC	TEAM	TEAMG	TFG	TIGER	TITLE	TKN	TKS	TM	TMC
MD	TMI	TMT	TNITY	TNP	TNR	TOG	TPA	TPAC	TPCORP	TPOLY
PS	TRITN	TRT	TRU	TSE	TVT	TWP	UEC	UMI	UOBKH	UP
JPF	UPOIC	UT	UTP	UWC	VL	VNT	VPO	WIIK	WP	XO
UASA	ZEN	ZIGA	ZMICO		- <del>-</del>			• • • • •	***	
OOD LE	VEL									
UP	Α	ABICO	AJ	ALL	ALUCON	AMC	APP	ARIN	AS	AU
52	BC	BCH	BEAUTY	BGT	ВН	BIG	BKD	BLAND	BM	BR
ROCK	BSBM	BSM	BTNC	CAZ	CCP	CGD	CITY	CMAN	CMO	CMR
PT	CPW	CRANE	CSR	D	EKH	EP	ESSO	FMT	GIFT	GREEN
SSC	GTB	HTECH	HUMAN	IHL	INOX	INSET	IP	JTS	JUBILE	KASET
CM	KKC	KUMWEL	KUN	KWG	KYE	LEE	MATCH	MATI	M-CHAI	MCS
MDX	MJD	MM	MORE	NC	NDR	NER	NFC	NNCL	NPK	NUSA
CEAN	PAF	PF	PK	PLE	PMTA	POST	PPM	PRAKIT	PRECHA	PRIME
ROUD	PTL	RBF	RCI	RJH	ROJNA	RP	RPH	RSP	SF	SFLEX
GP	SISB	SKN	SLP	SMART	SOLAR	SPG	SQ	SSP	STARK	STC
UPER	SVOA	TC	TCCC	THMUI	TIW	TNH	TOPP	TPCH	TPIPP	TPLAS
TI	TYCN	UKEM	UMS	VCOM	VRANDA	WIN	WORK	WPH		
		Description						Score R	lange	
		Excellent						90-1	00	
		Very Good						80-8	39	

The disclosure of the survey results of the Thai Institute of Directors Association ('IOD") regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of a company listed on the Stock Exchange of Thailand and the Market for Alternative Investment disclosed to the public and able to be accessed by a general public investor. The result, therefore, is from the perspective of a third party. It is not an evaluation of operation and is not based on inside information.

The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey results may be changed after that date. FSS International Investment Advisory Company Limited does not confirm nor certify the accuracy of such survey results.

\* CGR scoring should be considered with news regarding wrong doing of the company or director or executive of the company such unfair practice on securities trading, fraud,

Source: Thai Institute of Directors Association (IOD); FSSIA's compilation

and corruption SEC imposed a civil sanction against insider trading of director and executive; \*\* delisted

### **Anti-corruption Progress Indicator 2020**

CERTIFIED										
2S	ADVANC	Al	AIE	AIRA	AKP	AMA	AMANAH	AP	AQUA	ARROW
ASK	ASP	AYUD	В	BAFS	BANPU	BAY	BBL	BCH	BCP	BCPG
BGC	BGRIM	ВЈСНІ	BKI	BLA	BPP	BROOK	BRR	BSBM	BTS	BWG
CEN	CENTEL	CFRESH	CGH	CHEWA	CHOTI	CHOW	CIG	CIMBT	CM	CMC
COL	COM7	CPALL	CPF	CPI	CPN	CSC	DCC	DELTA	DEMCO	DIMET
DRT	DTAC	DTC	EASTW	ECL	EGCO	FE	FNS	FPI	FPT	FSS
FTE	GBX	GC	GCAP	GEL	GFPT	GGC	GJS	GPSC	GSTEEL	GUNKUL
HANA	HARN	HMPRO	HTC	ICC	ICHI	IFS	INET	INSURE	INTUCH	IRPC
ITEL	IVL	K	KASET	KBANK	KBS	KCAR	KCE	KGI	KKP	KSL
KTB	KTC	KWC	L&E	LANNA	LHFG	LHK	LPN	LRH	M	MAKRO
MALEE	MBAX	MBK	MBKET	MC	MCOT	MFC	MFEC	MINT	MONO	MOONG
MPG	MSC	MTC	MTI	NBC	NEP	NINE	NKI	NMG	NNCL	NSI
NWR	OCC	OCEAN	OGC	ORI	PAP	PATO	РВ	PCSGH	PDG	PDI
PDJ	PE	PG	PHOL	PL	PLANB	PLANET	PLAT	PM	PPP	PPPM
PPS	PREB	PRG	PRINC	PRM	PSH	PSL	PSTC	PT	PTG	PTT
PTTEP	PTTGC	PYLON	Q-CON	QH	QLT	QTC	RATCH	RML	RWI	S&J
SABINA	SAT	SC	SCB	SCC	SCCC	SCG	SCN	SEAOIL	SE-ED	SELIC
SENA	SGP	SIRI	SITHAI	SMIT	SMK	SMPC	SNC	SNP	SORKON	SPACK
SPC	SPI	SPRC	SRICHA	SSF	SSSC	SST	STA	susco	SVI	SYNTEC
TAE	TAKUNI	TASCO	TBSP	TCAP	TCMC	TFG	TFI	TFMAMA	THANI	THCOM
THIP	THRE	THREL	TIP	TIPCO	TISCO	TKT	TTB	TMD	TMILL	TMT
TNITY	TNL	TNP	TNR	TOG	TOP	TPA	TPCORP	TPP	TRU	TSC
TSTH	TTCL	TU	TVD	TVI	TVO	TWPC	U	UBIS	UEC	UKEM
UOBKH	UWC	VGI	VIH	VNT	WACOAL	WHA	WHAUP	WICE	WIIK	XO
ZEN	TRUE									
DECLARED	)									
7UP	ABICO	AF	ALT	AMARIN	AMATA	AMATAV	ANAN	APURE	B52	BKD
ВМ	BROCK	BUI	СНО	CI	сотто	DDD	EA	EFORL	EP	ERW
ESTAR	ETE	EVER	FSMART	GPI	ILINK	IRC	J	JKN	JMART	JMT
JSP	JTS	KWG	LDC	MAJOR	META	NCL	NOBLE	NOK	PK	PLE
ROJNA	SAAM	SAPPE	SCI	SE	SHANG	SINGER	SKR	SPALI	SSP	STANLY
SUPER	SYNEX	THAI	TKS	TOPP	TRITN	TTA	UPF	UV	WIN	ZIGA

#### Level

Certified

This level indicates practical participation with thoroughly examination in relation to the recommended procedures from the audit committee or the SEC's certified auditor, being a certified member of Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) or already passed examination to ensure independence from external parties.

Declared This level indicates determination to participate in the Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC)

#### Disclaimer:

The disclosure of the Anti-Corruption Progress Indicators of a listed company on the Stock Exchange of Thailand, which is assessed by Thaipat Institute, is made in order to comply with the policy and sustainable development plan for the listed companies of the Office of the Securities and Exchange Commission. Thaipat Institute made this assessment based on the information received from the listed company, as stipulated in the form for the assessment of Anti-corruption which refers to the Annual Registration Statement (Form 56-1), Annual Report (Form 56-2), or other relevant documents or reports of such listed company. The assessment result is therefore made from the perspective of Thaipat Institute that is a third party. It is not an assessment of operation and is not based on any inside information. Since this assessment is only the assessment result as of the date appearing in the assessment result, it may be changed after that date or when there is any change to the relevant information. Nevertheless, FSS International Investment Advisory Company Limited does not confirm, verify, or certify the accuracy and completeness of the assessment results.

Note: Companies participating in Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) under Thai Institute of Directors (as of June 24, 2019) are categorised into: 1) companies that have declared their intention to join CAC, and; 2) companies certified by CAC.

Source: The Securities and Exchange Commission, Thailand; \* FSSIA's compilation

#### **GENERAL DISCLAIMER**

### ANALYST(S) CERTIFICATION

### Suwat Sinsadok FSS International Investment Advisory Securities Co., Ltd

The individual(s) identified above certify(ies) that (i) all views expressed in this report accurately reflect the personal view of the analyst(s) with regard to any and all of the subject securities, companies or issuers mentioned in this report; and (ii) no part of the compensation of the analyst(s) was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed herein.

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#### History of change in investment rating and/or target price



Date	Rating	Target price	Date	Rating	Target price	Date	Rating	Target price
26-Apr-2019	BUY	66.00	20-May-2020	BUY	55.00	09-Nov-2020	BUY	51.00
17-Oct-2019	BUY	60.00	09-Jul-2020	BUY	55.00	15-Dec-2020	BUY	56.00
16-Apr-2020	BUY	62.00	17-Jul-2020	BUY	55.00	08-Jan-2021	BUY	76.00

Suwat Sinsadok started covering this stock from 15-Nov-2018

Price and TP are in local currency

Source: FSSIA estimates

#### Nex Point (NEX TB) Nov-18 May-19 Nov-19 May-20 Nov-20 May-21 Nov-21 15 13 11 9 7 5 3 1 Nex Point Target Price (THB) Rating Date Target price Date Rating Target price Date Rating Target price 23-Jun-2021 BUY 12.00 15-Jul-2021 BUY 12.00 09-Aug-2021 BUY 13.40

Suwat Sinsadok started covering this stock from 23-Jun-2021

Price and TP are in local currency

Source: FSSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
Energy Absolute	EA TB	THB 70.00	BUY	Downside risks to our SoTP-based TP include: 1) lower-than-expected demand for electricity in Thailand; 2) lower crude prices; and 3) lower-than-expected demand for batteries.
Nex Point	NEX TB	THB 10.90	BUY	Downside risks to our SOTP-based TP include: 1) a lower-than-expected bus sales volume; 2) delays in bus deliveries; and 3) risk from regulatory changes.

Source: FSSIA estimates

#### **Additional Disclosures**

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited

FSSIA may incorporate the recommendations and target prices of companies currently covered by FSS Research into equity research reports, denoted by an 'FSS' before the recommendation. FSS Research is part of Finansia Syrus Securities Public Company Limited, which is the parent company of FSSIA.

All share prices are as at market close on 17-Nov-2021 unless otherwise stated.

#### RECOMMENDATION STRUCTURE

### Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price\* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

\* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

#### **Industry Recommendations**

**Overweight.** The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

Neutral. The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

#### Country (Strategy) Recommendations

**Overweight (O).** Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Neutral (N).** Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Underweight (U).** Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.