17 NOVEMBER 2021 THAILAND / REAL ESTATE

PRUKSA HOLDING PSH TB







The worst has passed

3Q21 earnings should be the bottom

PSH booked a net profit of THB331m in 3Q21 (-23% q-q, -45% y-y), missing Bloomberg's consensus estimate by 6% due to the lower-than-expected low-rise transfers. Residential sales dropped 8% q-q to THB5.8b, comprising THB4.3b from low-rise (-14% q-q) and THB1.5b from high-rise (+15% q-q). Its GPM continued to improve to 28.8% (vs 28.4% in 2Q21) following its less aggressive promotional campaign. 9M21 earnings account for 52% of our full-year estimate of THB2.6b.

Neutral feedback from analyst meeting

At PSH's analyst briefing, management stated that the residential sales outlook is improving. Presales in Oct-21 could improve by c10% m-m, and they estimate the LTV easing could boost sales by 10-15%. PSH plans to launch 9 projects worth THB8.5b in 4Q21 (vs THB13b in 9M21). Hence, we expect that 4Q21 presales could be the peak for this year at above THB7.2b, in line with the company's target. PSH revised down its presales target to THB28b, implying a 4Q21 presales target of THB8.0b.

More aggressive launch plan in 2022

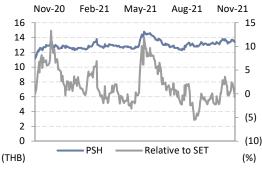
2021E total new launches could be at THB21.6b (vs previous estimate of THB26b), impacted by the one-month closure of construction camps in Jul-21. PSH intends to launch new projects more aggressively in 2022. It expects the 2022 new launch value to grow by 20-30% y-y to THB26b-THB29b, as the current inventory has declined to THB7.4b in 3Q21 from THB17.2b in 3Q20 following its aggressive promotional campaign to clear inventory. The current inventory level is manageable, in our view, and we expect its GPM to improve by 4Q21 onward. On the negative side, management believes the current condominium backlog will still have a high cancellation rate of c30%. Hence, this would be a downside risk for the backlog transfers worth THB10b, which it expects to transfer in 4Q21.

On track to a recovery

We maintain BUY with our TP of THB15, pegged at 9.5x 2022E P/E, or at its 5-year mean. The worst has already passed, in our view, as the current inventory has dropped to a manageable level. We expect PSH to change its strategy from focusing on clearing its inventory in 2021 to expanding in 2022. We think its share price has a limited downside risk, cushioned by its decent 2022-23E dividend yield at 8.9%/9.4%.

KEY STOCK DATA

YE Dec (THB m)	2020	2021E	2022E	2023E
Revenue	29,244	31,098	34,363	36,081
Net profit	2,771	2,645	3,448	3,629
EPS (THB)	1.27	1.21	1.58	1.66
vs Consensus (%)	-	2.2	10.8	10.2
EBITDA	4,386	4,108	5,273	5,611
Core net profit	2,771	2,645	3,448	3,629
Core EPS (THB)	1.27	1.21	1.58	1.66
EPS growth (%)	(48.3)	(4.5)	30.4	5.3
Core P/E (x)	10.6	11.1	8.5	8.1
Dividend yield (%)	7.2	6.8	8.9	9.4
EV/EBITDA (x)	12.3	15.9	13.6	12.9
Price/book (x)	0.7	0.7	0.7	0.7
Net debt/Equity (%)	54.1	80.7	94.4	95.6
ROE (%)	6.4	6.1	8.0	8.4



Share price performance	1 Month	3 Month	12 Month		
Absolute (%)	0.8	8.1	19.6		
Relative to country (%)	0.4	0.7	(1.7)		
Mkt cap (USD m)			897		
3m avg. daily turnover (USD m)			0.6		
Free float (%)			23		
Major shareholder	Vijitpongpun Family (72%)				
12m high/low (THB)		1	5.30/11.10		
Issued shares (m)			2,188.50		

Sources: Bloomberg consensus; FSSIA estimates



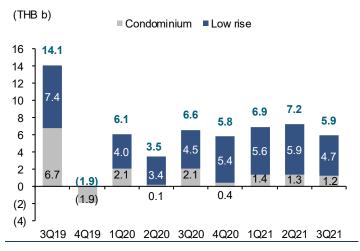
Karun Intrachai karun.int@fssia.com +66 2611 3555

Exhibit 1: PSH 3Q21 results summary

Year to Dec 31	3Q20	4Q20	1Q21	2Q21	3Q21	Cha	ange		9M21		2021E	Change
	(THB m)	(q-q%)	(y-y%)	(THB m)	(y-y%)	%21E	(THB m)	(y-y%)				
Sales	6,353	9,584	6,888	6,362	6,058	(5)	(5)	19,309	(2)	62	31,098	6
Gross profit	2,038	2,803	1,836	1,807	1,745	(3)	(14)	5,387	(18)	57	9,485	1
Operating costs	(1,156)	(1,673)	(1,039)	(1,099)	(1,179)	7	2	(3,317)	(12)	56	(5,877)	8
Operating profit	882	1,130	797	708	565	(20)	(36)	2,071	(26)	57	3,607	(8)
Operating EBITDA	996	1,243	898	820	692	(16)	(31)	2,410	(23)	59	4,108	(6)
Other income	50	128	9	27	33	21	(35)	69	(51)	24	286	6
Interest expense	(112)	(151)	(144)	(146)	(129)	(11)	15	(419)	15	82	(512)	(1)
Profit before tax	820	1,108	662	589	469	(20)	(43)	1,720	(33)	51	3,381	(8)
Tax	(204)	(262)	(153)	(150)	(125)	(17)	(39)	(427)	(28)	63	(676)	(21)
Recurring net profit	603	829	606	427	331	(23)	(45)	1,364	(30)	52	2,645	(5)
Recurring EPS (THB)	0.28	0.38	0.28	0.20	0.15	(23)	(45)	0.62	(30)	52	1.21	(5)
Key Ratios (%)	(%)	(%)	(%)	(%)	(%)	(ppt)	(ppt)	(%)	(ppt)		(%)	(ppt)
Gross margin	32.1	29.3	26.7	28.4	28.8	0.4	(3.3)	27.9	(5.5)		30.5	(1.5)
Operating margin	13.9	11.8	11.6	11.1	9.3	(1.8)	(4.6)	10.7	(3.5)		11.6	(1.8)
EBITDA margin	15.7	13.0	13.0	12.9	11.4	(1.5)	(4.3)	12.5	(3.5)		13.2	(1.8)
Recurring net margin	9.5	8.6	8.8	6.7	5.5	(1.3)	(4.0)	7.1	(2.8)		8.5	(1.0)
SG&A / Sales	18.2	17.5	15.1	17.3	19.5	2.2	1.3	17.2	(2.0)		18.9	0.3
Effective tax rate	24.9	23.7	23.0	25.4	26.7	1.3	1.8	24.8	1.7		20.0	(3.3)
Key operating statistics	(THB m)	(q-q%)	(y-y%)	(THB m)	(y-y%)							
Residential sales	6,293	9,494	6,888	6,334	5,823	(8)	(7)	19,045	(3)			
Low-rise	4,011	5,916	5,061	5,002	4,290	(14)	7	14,353	16			
High-rise	2,282	3,578	1,827	1,332	1,533	15	(33)	4,692	(35)			
% Low-rise	63.7	62.3	73.5	79.0	73.7			75.4				
% High-rise	36.3	37.7	26.5	21.0	26.3			24.6				
Presales	6,584	5,808	6,940	7,225	5,902	(18)	(10)	20,067	24			
Low-rise	4,486	5,423	5,562	5,903	4,708	(20)	5	16,173	37			
High-rise	2,098	385	1,378	1,322	1,194	(10)	(43)	3,894	(10)			
% Low-rise	68.1	93.4	80.1	81.7	79.8			80.6				
% High-rise	31.9	6.6	19.9	18.3	20.2			19.4				

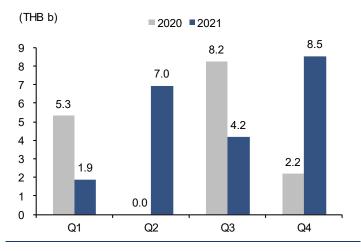
Sources: PSH; FSSIA estimates

Exhibit 2: Quarterly presales



Sources: PSH; FSSIA estimates

Exhibit 3: New launch plan by quarter



Sources: PSH; FSSIA estimates

Financial Statements

Pruksa Holding

Profit and Loss (THB m) Year Ending Dec	2019	2020	2021E	2022E	2023E
Revenue	39,885	29,244	31,098	34,363	36,081
Cost of goods sold	(25,303)	(19,422)	(21,112)	(22,836)	(23,904)
Gross profit	14,582	9,823	9,985	11,527	12,178
Other operating income	0	0	0	0	0
Operating costs	(7,060)	(5,437)	(5,877)	(6,254)	(6,567)
Operating EBITDA	7,522	4,386	4,108	5,273	5,611
Depreciation	(451)	(455)	(500)	(565)	(632)
Goodwill amortisation	0	0	0	0	0
Operating EBIT	7,071	3,931	3,607	4,708	4,979
Net financing costs	(324)	(515)	(512)	(631)	(688)
Associates	0	0	0	0	0
Recurring non-operating income	267	269	286	316	331
Non-recurring items	0	0	0	0	0
Profit before tax	7,014	3,685	3,381	4,392	4,623
Tax	(1,555)	(858)	(676)	(878)	(925)
Profit after tax	5,459	2,827	2,705	3,514	3,698
Minority interests	(100)	(56)	(60)	(66)	(69)
Preferred dividends	0	0	0	0	0
Other items	0	0	0	0	0
Reported net profit	5,359	2,771	2,645	3,448	3,629
Non-recurring items & goodwill (net)	0	0	0	0	0
Recurring net profit	5,359	2,771	2,645	3,448	3,629
Per share (THB)					
Recurring EPS *	2.45	1.27	1.21	1.58	1.66
Reported EPS	2.45	1.27	1.21	1.58	1.66
DPS	1.55	0.96	0.92	1.19	1.26
Diluted shares (used to calculate per share data)	2,189	2,189	2,189	2,189	2,189
Growth					
Revenue (%)	(11.2)	(26.7)	6.3	10.5	5.0
Operating EBITDA (%)	(7.7)	(41.7)	(6.3)	28.4	6.4
Operating EBIT (%)	(7.6)	(44.4)	(8.2)	30.5	5.8
Recurring EPS (%)	(11.0)	(48.3)	(4.5)	30.4	5.3
Reported EPS (%)	(11.0)	(48.3)	(4.5)	30.4	5.3
Operating performance					
Gross margin inc. depreciation (%)	35.4	32.0	30.5	31.9	32.0
Gross margin of key business (%)	35.4	32.0	30.5	31.9	32.0
Operating EBITDA margin (%)	18.9	15.0	13.2	15.3	15.6
Operating EBIT margin (%)	17.7	13.4	11.6	13.7	13.8
Net margin (%)	13.4	9.5	8.5	10.0	10.1
Effective tax rate (%)	22.2	23.3	20.0	20.0	20.0
Dividend payout on recurring profit (%)	63.3	75.8	75.8	75.8	75.8
Interest cover (X)	22.7	8.2	7.6	8.0	7.7
Inventory days	1,068.9	1,344.7	1,253.6	1,301.0	1,297.9
Debtor days	-	-	-	-	-
Creditor days	64.1	53.1	32.5	32.6	33.1
Operating ROIC (%)	8.0	4.3	4.0	4.6	4.6
ROIC (%)	8.1	4.5	4.1	4.8	4.8
ROE (%)	12.7	6.4	6.1	8.0	8.4
ROA (%)	6.8	3.9	3.7	4.3	4.3
* Pre exceptional, pre-goodwill and fully diluted					
Revenue by Division (THB m)	2019	2020	2021E	2022E	2023E
Sales of real estate	39,885	29,244	31,098	34,363	36,081
Ones of real estate	00,000	20,277	51,000	3-1,000	55,001

Sources: Pruksa Holding; FSSIA estimates

Financial Statements

Pruksa Holding

Tuksa Holulily					
Cash Flow (THB m) Year Ending Dec	2019	2020	2021E	2022E	2023E
Recurring net profit	5,359	2,771	2,645	3,448	3,629
Depreciation	451	455	500	565	632
Associates & minorities	(67)	(53)	0	0	0
Other non-cash items	(158)	(118)	189	96	139
Change in working capital	(4,566)	5,922	(11,102)	(5,777)	(474)
Cash flow from operations	1,019	8,976	(7,767)	(1,668)	3,925
Capex - maintenance	(950)	(1,226)	(1,250)	(1,275)	(1,301)
Capex - new investment	0	0	0	0	0
Net acquisitions & disposals	(380)	776	34	59	31
Other investments (net)	115	(92)	(47)	(30)	(33)
Cash flow from investing	(1,215)	(542)	(1,263)	(1,246)	(1,303)
Dividends paid	(3,392)	(2,101)	(2,006)	(2,614)	(2,752)
Equity finance	(82)	(679)	(670)	(670)	(670)
Debt finance	4,000	(6,093)	11,691	6,265	869
Other financing cash flows	0	0	0	0	(
Cash flow from financing	526	(8,873)	9,015	2,981	(2,553)
Non-recurring cash flows	-	-	-	-	
Other adjustments	0	0	0	0	C
Net other adjustments	0	0	0	0	0
Movement in cash	330	(438)	(16)	66	69
Free cash flow to firm (FCFF)	127.72	8,949.89	(8,518.09)	(2,283.48)	3,310.34
Free cash flow to equity (FCFE)	3,803.95	2,341.87	2,660.19	3,350.56	3,491.32
Per share (THB)					
FCFF per share	0.06	4.09	(3.89)	(1.04)	1.51
FCFE per share	1.74	1.07	1.22	1.53	1.60
Recurring cash flow per share	2.55	1.40	1.52	1.88	2.01
Balance Sheet (THB m) Year Ending Dec	2019	2020	2021E	2022E	2023E
Fangible fixed assets (gross)	8,232	9,112	10,362	11,638	12,939
Less: Accumulated depreciation	(2,994)	(3,102)	(3,603)	(4,168)	(4,800)
Fangible fixed assets (net)	5,238	6,010	6,760	7,470	8,139
ntangible fixed assets (net)	0	0,010	0,700	0	0,100
Long-term financial assets	0	0	0	0	(
nvest. in associates & subsidiaries	1,120	1,075	1,075	1,075	1,075
Cash & equivalents	1,774	1,337	1,321	1,387	1,456
VC receivable	0	0	0	0	.,
nventories	76,244	66,863	78,162	84,629	85,369
Other current assets	1,737	1,653	1,758	1,942	2,039
Current assets	79,756	69,853	81,241	87,958	88,865
Other assets	668	1,335	1,420	1,569	1,648
Fotal assets	86,782	78,273	90,496	98,073	99,727
Common equity	43,056	43,047	43,016	43,179	43,386
Minorities etc.	736	740	799	865	935
Total shareholders' equity	43,792	43,786	43,815	44,044	44,321
ong term debt	17,950	16,557	24,297	28,445	29,021
Other long-term liabilities	466	1,865	1,983	2,191	2,301
ong-term liabilities	18,416	18,422	26,280	30,637	31,322
VC payable	3,855	1,800	1,957	2,119	2,222
Short term debt	13,150	8,450	12,400	14,517	14,811
Other current liabilities	7,569	5,815	6,042	6,755	7,051
Current liabilities	24,574	16,065	20,400	23,391	24,084
Total liabilities and shareholders' equity	86,782	78,273	90,496	98,073	99,727
Net working capital	66,558	60,901	71,920	77,697	78,135
nvested capital	73,583	69,322	81,175	87,812	88,997
Includes convertibles and preferred stock which is being	treated as debt				
Per share (THB)					
Book value per share				19.73	19.82
- p - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1	19.67	19.67	19.66		
Fangible book value per share	19.67 19.67	19.67 19.67	19.66 19.66	19.73	19.82
Fangible book value per share					19.82
Financial strength	19.67	19.67	19.66	19.73	
Financial strength Net debt/equity (%)	19.67 67.0	19.67 54.1	19.66	19.73 94.4	95.6
Financial strength Net debt/equity (%) Net debt/total assets (%)	19.67 67.0 33.8	19.67 54.1 30.2	19.66 80.7 39.1	19.73 94.4 42.4	95.6 42.5
Financial strength Net debt/equity (%)	19.67 67.0	19.67 54.1	19.66	19.73 94.4	19.82 95.6 42.5 3.7 6.1
Financial strength Net debt/equity (%) Net debt/total assets (%) Current ratio (x) CF interest cover (x)	19.67 67.0 33.8 3.2 12.7	19.67 54.1 30.2 4.3 5.5	19.66 80.7 39.1 4.0 6.2	19.73 94.4 42.4 3.8 6.3	95.6 42.5 3.7 6.1
Financial strength Net debt/equity (%) Net debt/total assets (%) Current ratio (x) CF interest cover (x) /aluation	19.67 67.0 33.8 3.2 12.7 2019	19.67 54.1 30.2 4.3 5.5 2020	19.66 80.7 39.1 4.0 6.2 2021E	94.4 42.4 3.8 6.3 2022E	95.6 42.5 3.7 6.1 2023E
Financial strength Net debt/equity (%) Net debt/total assets (%) Current ratio (x) CF interest cover (x) /aluation Recurring P/E (x) *	19.67 67.0 33.8 3.2 12.7 2019	19.67 54.1 30.2 4.3 5.5 2020 10.6	19.66 80.7 39.1 4.0 6.2 2021E 11.1	94.4 42.4 3.8 6.3 2022E 8.5	95.6 42.5 3.7 6.4 2023E 8. 4
Financial strength Net debt/equity (%) Net debt/total assets (%) Current ratio (x) CF interest cover (x) /aluation Recurring P/E (x) * Recurring P/E @ target price (x) *	19.67 67.0 33.8 3.2 12.7 2019 5.5 6.1	19.67 54.1 30.2 4.3 5.5 2020 10.6 11.8	19.66 80.7 39.1 4.0 6.2 2021E 11.1 12.4	94.4 42.4 3.8 6.3 2022E 8.5 9.5	95.0 42.3 3.6 20238 8.4
Financial strength Net debt/equity (%) Net debt/total assets (%) Current ratio (x) CF interest cover (x) /aluation Recurring P/E (x) * Recurring P/E @ target price (x) * Reported P/E (x)	19.67 67.0 33.8 3.2 12.7 2019 5.5 6.1 5.5	19.67 54.1 30.2 4.3 5.5 2020 10.6 11.8 10.6	19.66 80.7 39.1 4.0 6.2 2021E 11.1 12.4 11.1	94.4 42.4 3.8 6.3 2022E 8.5 9.5 8.5	95.6 42.9 3.7 6.6 2023E 8.9.0
Financial strength Net debt/equity (%) Net debt/total assets (%) Current ratio (x) CF interest cover (x) /aluation Recurring P/E (x) * Reported P/E (x) Dividend yield (%)	19.67 67.0 33.8 3.2 12.7 2019 5.5 6.1 5.5 11.6	19.67 54.1 30.2 4.3 5.5 2020 10.6 11.8 10.6 7.2	19.66 80.7 39.1 4.0 6.2 2021E 11.1 12.4 11.1 6.8	94.4 42.4 3.8 6.3 2022E 8.5 9.5 8.5	95.42.43.6. 20231 8.9.
Financial strength Net debt/equity (%) Net debt/total assets (%) Current ratio (x) CF interest cover (x) /aluation Recurring P/E (x) * Reported P/E (x) Dividend yield (%) Price/book (x)	19.67 67.0 33.8 3.2 12.7 2019 5.5 6.1 5.5 11.6 0.7	19.67 54.1 30.2 4.3 5.5 2020 10.6 11.8 10.6 7.2 0.7	19.66 80.7 39.1 4.0 6.2 2021E 11.1 12.4 11.1 6.8 0.7	94.4 42.4 3.8 6.3 2022E 8.5 9.5 8.5 8.9 0.7	95.4 42.4 3.6. 20231 8.9.4 9.0.
Financial strength Net debt/equity (%) Net debt/total assets (%) Current ratio (x) CF interest cover (x) /aluation Recurring P/E (x) * Reported P/E (x) Dividend yield (%)	19.67 67.0 33.8 3.2 12.7 2019 5.5 6.1 5.5 11.6	19.67 54.1 30.2 4.3 5.5 2020 10.6 11.8 10.6 7.2	19.66 80.7 39.1 4.0 6.2 2021E 11.1 12.4 11.1 6.8	94.4 42.4 3.8 6.3 2022E 8.5 9.5 8.5	95.0 42.3 3.3 6.7 2023E 8.7 9.0 8.9
Financial strength Net debt/equity (%) Net debt/total assets (%) Current ratio (x) CF interest cover (x) /aluation Recurring P/E (x) * Reported P/E (x) Dividend yield (%) Price/book (x)	19.67 67.0 33.8 3.2 12.7 2019 5.5 6.1 5.5 11.6 0.7 0.7 7.9	19.67 54.1 30.2 4.3 5.5 2020 10.6 11.8 10.6 7.2 0.7	19.66 80.7 39.1 4.0 6.2 2021E 11.1 12.4 11.1 6.8 0.7	94.4 42.4 3.8 6.3 2022E 8.5 9.5 8.5 8.9 0.7	95.6 42.5 3.7 6.7 2023E 8.7 9.0 8.7 9.0 0.7
Financial strength Net debt/equity (%) Net debt/total assets (%) Current ratio (x) CF interest cover (x) /aluation Recurring P/E (x) * Reported P/E (x) Dividend yield (%) Price/book (x) Price/tangible book (x)	19.67 67.0 33.8 3.2 12.7 2019 5.5 6.1 5.5 11.6 0.7 0.7	19.67 54.1 30.2 4.3 5.5 2020 10.6 11.8 10.6 7.2 0.7 0.7	19.66 80.7 39.1 4.0 6.2 2021E 11.1 12.4 11.1 6.8 0.7 0.7	94.4 42.4 3.8 6.3 2022E 8.5 9.5 8.5 8.9 0.7 0.7	95.6 42.5 3.7 6.7 2023E

Sources: Pruksa Holding; FSSIA estimates

Corporate Governance report of Thai listed companies 2020

AV	ADVANC	AF	AIRA	AKP	AKR	ALT	AMA	AMATA	AMATAV	ANAN
OT	AP	ARIP	ARROW	ASP	BAFS	BANPU	BAY	BCP	BCPG	BDMS
EC	BEM	BGRIM	BIZ	BKI	BLA	BOL	BPP	BRR	BTS	BWG
ENTEL	CFRESH	CHEWA	CHO	CIMBT	CK	CKP	CM	CNT	COL	COMAN
OTTO	CPALL	CPF	CPI	CPN	CSS	DELTA	DEMCO	DRT	DTAC	DTC
0V8	EA	EASTW	ECF	ECL	EGCO	EPG	ETE	FNS	FPI	FPT
SMART	GBX	GC	GCAP	GEL	GFPT	GGC	GPSC	GRAMMY	GUNKUL	HANA
IARN	HMPRO	ICC	ICHI	III	ILINK	INTUCH	IRPC	IVL	JKN	JSP
WD	K	KBANK	KCE	KKP	KSL	KTB	KTC	LANNA	LH	LHFG
IT	LPN	MAKRO	MALEE	MBK	MBKET	MC	MCOT	METCO	MFEC	MINT
ONO	MOONG	MSC	MTC	NCH	NCL	NEP	NKI	NOBLE	NSI	NVD
IYT	OISHI	ORI	ОТО	PAP	PCSGH	PDJ	PG	PHOL	PLANB	PLANET
PLAT	PORT	PPS	PR9	PREB	PRG	PRM	PSH	PSL	PTG	PTT
TTEP	PTTGC	PYLON	Q-CON	QH	QTC	RATCH	RS	S	S&J	SAAM
ABINA	SAMART	SAMTEL	SAT	SC	SCB	SCC	SCCC	SCG	SCN	SDC
EAFCO	SEAOIL	SE-ED	SELIC	SENA	SIRI	SIS	SITHAI	SMK	SMPC	SNC
ONIC	SORKON	SPALI	SPI	SPRC	SPVI	SSSC	SST	STA	SUSCO	SUTHA
IVI	SYMC	SYNTEC	TACC	TASCO	TCAP	TFMAMA	THANA	THANI	THCOM	THG
HIP	THRE	THREL	TIP	TIPCO	TISCO	TK	TKT	TTB	TMILL	TNDT
NL	TOA	TOP	TPBI	TQM	TRC	TSC	TSR	TSTE	TSTH	TTA
TTCL	TTW	TU	TVD	TVI	TVO	TWPC	U	UAC	UBIS	UV
'GI	VIH	WACOAL	WAVE	WHA	WHAUP	WICE	WINNER	TRUE		
	OD LEVEL									
S	ABM	ACE	ACG	ADB	AEC	AEONTS	AGE	AH	AHC	AIT
LLA	AMANAH	AMARIN	APCO	APCS	APURE	AQUA	ASAP	ASEFA	ASIA	ASIAN
SIMAR	ASK	ASN	ATP30	AUCT	AWC	AYUD	В	BA	BAM	BBL
BFIT	BGC	BJC	BJCHI	BROOK	BTW	CBG	CEN	CGH	CHARAN	CHAYO
HG	CHOTI	CHOW	CI	CIG	CMC	COLOR	COM7	CPL	CRC	CRD
CSC	CSP	CWT	DCC	DCON	DDD	DOD	DOHOME	EASON	EE	ERW
STAR	FE	FLOYD	FN	FORTH	FSS	FTE	FVC	GENCO	GJS	GL
		GLOCON							IFS	ILM
GLAND	GLOBAL		GPI	GULF	GYT	HPT	HTC	ICN		
MH	INET	INSURE	IRC	IRCP	IT	ITD	ITEL	J	JAS	JCK
CKH	JMART	JMT	KBS	KCAR	KGI	KIAT	KOOL	KTIS	KWC	KWM
.&E	LALIN	LDC	LHK	LOXLEY	LPH	LRH	LST	M	MACO	MAJOR
IBAX	MEGA	META	MFC	MGT	MILL	MITSIB	MK	MODERN	MTI	MVP
NETBAY	NEX	NINE	NTV	NWR	OCC	OGC	OSP	PATO	PB	PDG
PDI	PICO	PIMO	PJW	PL	PM	PPP	PRIN	PRINC	PSTC	PT
QLT	RCL	RICHY	RML	RPC	RWI	S11	SALEE	SAMCO	SANKO	SAPPE
SAWAD	SCI	SCP	SE	SEG	SFP	SGF	SHR	SIAM	SINGER	SKE
SKR	SKY	SMIT	SMT	SNP	SPA	SPC	SPCG	SR	SRICHA	SSC
			STPI	SUC						
SF	STANLY	STI			SUN	SYNEX	T	TAE	TAKUNI	TBSP
CC	TCMC	TEAM	TEAMG	TFG	TIGER	TITLE	TKN	TKS	TM	TMC
MD	TMI	TMT	TNITY	TNP	TNR	TOG	TPA	TPAC	TPCORP	TPOLY
PS	TRITN	TRT	TRU	TSE	TVT	TWP	UEC	UMI	UOBKH	UP
JPF	UPOIC	UT	UTP	UWC	VL	VNT	VPO	WIIK	WP	XO
UASA	ZEN	ZIGA	ZMICO							
OOD LE	VFI									
JP	A	ABICO	AJ	ALL	ALUCON	AMC	APP	ARIN	AS	AU
52	BC	BCH	BEAUTY	BGT	BH	BIG	BKD	BLAND	BM	BR
ROCK	BSBM	BSM	BTNC	CAZ	CCP	CGD	CITY	CMAN	CMO	CMR
PT	CPW	CRANE	CSR	D	EKH	EP	ESSO	FMT	GIFT	GREEN
SSC	GTB	HTECH	HUMAN	IHL	INOX	INSET	IP	JTS	JUBILE	KASET
CM	KKC	KUMWEL	KUN	KWG	KYE	LEE	MATCH	MATI	M-CHAI	MCS
MDX	MJD	MM	MORE	NC	NDR	NER	NFC	NNCL	NPK	NUSA
CEAN	PAF	PF	PK	PLE	PMTA	POST	PPM	PRAKIT	PRECHA	PRIME
ROUD	PTL	RBF	RCI	RJH	ROJNA	RP	RPH	RSP	SF	SFLEX
GP	SISB	SKN	SLP	SMART	SOLAR	SPG	SQ	SSP	STARK	STC
SUPER	SVOA	TC	TCCC	THMUI	TIW	TNH	TOPP	TPCH	TPIPP	TPLAS
TI	TYCN	UKEM	UMS	VCOM	VRANDA	WIN	WORK	WPH	IFIFF	IFLAS
.,	11014	Description		VOOIVI	VIVANDA	VVIIV	VVOINI	Score F	lange	
		Excellent						90-1	_	
		Very Good						80-8		
								3 - U8	9	
		Good						70-7		

The disclosure of the survey results of the Thai Institute of Directors Association ('IOD") regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of a company listed on the Stock Exchange of Thailand and the Market for Alternative Investment disclosed to the public and able to be accessed by a general public investor. The result, therefore, is from the perspective of a third party. It is not an evaluation of operation and is not based on inside information.

The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey results may be changed after that date. FSS International Investment Advisory Company Limited does not confirm nor certify the accuracy of such survey results.

* CGR scoring should be considered with news regarding wrong doing of the company or director or executive of the company such unfair practice on securities trading, fraud,

Source: Thai Institute of Directors Association (IOD); FSSIA's compilation

and corruption SEC imposed a civil sanction against insider trading of director and executive; ** delisted

Anti-corruption Progress Indicator 2020

CERTIFIED										
2S	ADVANC	Al	AIE	AIRA	AKP	AMA	AMANAH	AP	AQUA	ARROW
ASK	ASP	AYUD	В	BAFS	BANPU	BAY	BBL	всн	ВСР	BCPG
BGC	BGRIM	BJCHI	BKI	BLA	BPP	BROOK	BRR	BSBM	BTS	BWG
CEN	CENTEL	CFRESH	CGH	CHEWA	СНОТІ	CHOW	CIG	CIMBT	СМ	CMC
COL	COM7	CPALL	CPF	CPI	CPN	CSC	DCC	DELTA	DEMCO	DIMET
DRT	DTAC	DTC	EASTW	ECL	EGCO	FE	FNS	FPI	FPT	FSS
FTE	GBX	GC	GCAP	GEL	GFPT	GGC	GJS	GPSC	GSTEEL	GUNKUL
HANA	HARN	HMPRO	HTC	ICC	ICHI	IFS	INET	INSURE	INTUCH	IRPC
ITEL	IVL	K	KASET	KBANK	KBS	KCAR	KCE	KGI	KKP	KSL
KTB	KTC	KWC	L&E	LANNA	LHFG	LHK	LPN	LRH	М	MAKRO
MALEE	MBAX	MBK	MBKET	MC	MCOT	MFC	MFEC	MINT	MONO	MOONG
MPG	MSC	MTC	MTI	NBC	NEP	NINE	NKI	NMG	NNCL	NSI
NWR	occ	OCEAN	OGC	ORI	PAP	PATO	РВ	PCSGH	PDG	PDI
PDJ	PE	PG	PHOL	PL	PLANB	PLANET	PLAT	PM	PPP	PPPM
PPS	PREB	PRG	PRINC	PRM	PSH	PSL	PSTC	PT	PTG	PTT
PTTEP	PTTGC	PYLON	Q-CON	QH	QLT	QTC	RATCH	RML	RWI	S&J
SABINA	SAT	SC	SCB	SCC	sccc	SCG	SCN	SEAOIL	SE-ED	SELIC
SENA	SGP	SIRI	SITHAI	SMIT	SMK	SMPC	SNC	SNP	SORKON	SPACK
SPC	SPI	SPRC	SRICHA	SSF	SSSC	SST	STA	SUSCO	SVI	SYNTEC
TAE	TAKUNI	TASCO	TBSP	TCAP	TCMC	TFG	TFI	TFMAMA	THANI	THCOM
THIP	THRE	THREL	TIP	TIPCO	TISCO	TKT	TTB	TMD	TMILL	TMT
TNITY	TNL	TNP	TNR	TOG	TOP	TPA	TPCORP	TPP	TRU	TSC
TSTH	TTCL	TU	TVD	TVI	TVO	TWPC	U	UBIS	UEC	UKEM
UOBKH	UWC	VGI	VIH	VNT	WACOAL	WHA	WHAUP	WICE	WIIK	XO
ZEN	TRUE									
DECLARED										
7UP	ABICO	AF	ALT	AMARIN	AMATA	AMATAV	ANAN	APURE	B52	BKD
BM	BROCK	BUI	СНО	CI	сотто	DDD	EA	EFORL	EP	ERW
ESTAR	ETE	EVER	FSMART	GPI	ILINK	IRC	J	JKN	JMART	JMT
JSP	JTS	KWG	LDC	MAJOR	META	NCL	NOBLE	NOK	PK	PLE
ROJNA	SAAM	SAPPE	SCI	SE	SHANG	SINGER	SKR	SPALI	SSP	STANLY
SUPER	SYNEX	THAI	TKS	TOPP	TRITN	TTA	UPF	UV	WIN	ZIGA

Level

Certified

This level indicates practical participation with thoroughly examination in relation to the recommended procedures from the audit committee or the SEC's certified auditor, being a certified member of Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) or already passed examination to ensure independence from external parties.

Declared This level indicates determination to participate in the Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC)

Disclaimer:

The disclosure of the Anti-Corruption Progress Indicators of a listed company on the Stock Exchange of Thailand, which is assessed by Thaipat Institute, is made in order to comply with the policy and sustainable development plan for the listed companies of the Office of the Securities and Exchange Commission. Thaipat Institute made this assessment based on the information received from the listed company, as stipulated in the form for the assessment of Anti-corruption which refers to the Annual Registration Statement (Form 56-1), Annual Report (Form 56-2), or other relevant documents or reports of such listed company. The assessment result is therefore made from the perspective of Thaipat Institute that is a third party. It is not an assessment of operation and is not based on any inside information. Since this assessment is only the assessment result as of the date appearing in the assessment result, it may be changed after that date or when there is any change to the relevant information. Nevertheless, FSS International Investment Advisory Company Limited does not confirm, verify, or certify the accuracy and completeness of the assessment results.

Note: Companies participating in Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) under Thai Institute of Directors (as of June 24, 2019) are categorised into: 1) companies that have declared their intention to join CAC, and; 2) companies certified by CAC.

Source: The Securities and Exchange Commission, Thailand; * FSSIA's compilation

GENERAL DISCLAIMER

ANALYST(S) CERTIFICATION

Karun Intrachai FSS International Investment Advisory Securities Co., Ltd

The individual(s) identified above certify(ies) that (i) all views expressed in this report accurately reflect the personal view of the analyst(s) with regard to any and all of the subject securities, companies or issuers mentioned in this report; and (ii) no part of the compensation of the analyst(s) was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed herein.

This report has been prepared by FSS International Investment Advisory Company Limited (FSSIA). The information herein has been obtained from sources believed to be reliable and accurate; however FSS makes no representation as to the accuracy and completeness of such information. Information and opinions expressed herein are subject to change without notice. FSS has no intention to solicit investors to buy or sell any security in this report. In addition, FSS does not guarantee returns nor price of the securities described in the report nor accept any liability for any loss or damage of any kind arising out of the use of such information or opinions in this report. Investors should study this report carefully in making investment decisions. All rights are reserved.

This report may not be reproduced, distributed or published by any person in any manner for any purpose without permission of FSSIA. Investment in securities has risks. Investors are advised to consider carefully before making investment decisions.

History of change in investment rating and/or target price



Date	Rating	Target price	Date	Rating	Target price	Date	Rating	Target price
26-Sep-2019 24-Feb-2020 02-Apr-2020	HOLD HOLD HOLD	18.00 15.00 15.00	08-Dec-2020 23-Feb-2021 02-Apr-2021	HOLD HOLD HOLD	12.90 12.00 12.00	25-Oct-2021	BUY	15.00

Karun Intrachai started covering this stock from 08-Dec-2020

Price and TP are in local currency

Source: FSSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
Pruksa Holding	PSH TB	THB 13.40	BUY	Key downside risks to our P/E-based TP are a weaker-than-expected take-up rate for new launches, declining utilisation at factories and softening profitability.

Source: FSSIA estimates

Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited

FSSIA may incorporate the recommendations and target prices of companies currently covered by FSS Research into equity research reports, denoted by an 'FSS' before the recommendation. FSS Research is part of Finansia Syrus Securities Public Company Limited, which is the parent company of FSSIA.

All share prices are as at market close on 16-Nov-2021 unless otherwise stated.

RECOMMENDATION STRUCTURE

Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

Industry Recommendations

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

Neutral. The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

Country (Strategy) Recommendations

Overweight (O). Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Neutral (N). Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Underweight (U). Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.