# 15 NOVEMBER 2021 THAILAND / OIL & GAS

# SUSCO SUSCO TB





TARGET PRICE	THB3.50
CLOSE	THB3.20
UP/DOWNSIDE	+7.4%
TP vs CONSENSUS	-13 09

# Time for a unique downstream play

# A weak 3Q21 net profit on the resurgence of Covid-19

SUSCO posted a weak 3Q21 net profit (NP) of THB54m, down 13% q-q and 23% y-y, 20% below our estimate and 24% below Bloomberg's consensus estimate, mainly due to the 14% y-y lower total sales volume of 206m litres (ml) on the resurgence of the Covid-19 pandemic in 3Q21. EBITDA stayed relatively flat q-q at THB184m in 3Q21, down 1% q-q and 5% y-y, dragged down by a lower domestic sales volume. 3Q21 revenue dipped q-q to THB4.7b, down 2% q-q but up 25% y-y as a result of the higher average selling price but lower sales volume.

### Softer sales volume

3Q21 revenue from oil sales (excluding other non-operating income) amounted to THB4.6b, down 3% q-q but up 25% y-y, dragged down by 1) a lower sales volume in Thailand, with domestic sales revenue dropping to THB2.9b in 3Q21 (-5% q-q, +10% y-y due to the tight lockdown) despite the higher selling price; 2) lower revenue from export oil sales to Myanmar (-49% q-q) and Laos (-71% q-q) which were offset by the higher revenue from export oil sales to Cambodia (+8% q-q) which accounted for 35% of the total sales volume revenue. SUSCO's 3Q21 sales volume was 206ml (-12% q-q, -14% y-y) from 233ml in 2Q21 and 240ml in 3Q20, including lower oil sales volumes from oil station sales, wholesale sales, jet fuel sales, and export sales.

# Solid demand recovery after the economic and tourism reopening

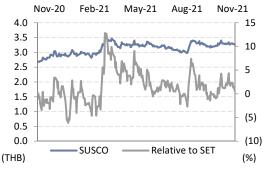
With its 9M21 NP of THB215m accounting for 72% of our full-year forecast, we think SUSCO should be able to achieve our THB299m net profit estimate for 2021, as we project its NP to sharply recover in 4Q21-2022. The rising vaccination rate and the economic reopening since Nov-21, both domestically and globally, should gradually boost the oil demand for SUSCO's oil stations (diesel, gasoline), non-oil business (coffee), exports (jet fuel, gasoline, diesel) and aviation business (jet fuel).

# A unique play on oil stations, jet for tourism, and oil exports

We maintain BUY with our SoTP-based target price of THB3.50. We believe SUSCO is a unique and attractive downstream play in Thailand's energy sector thanks to its well-balanced business portfolio of earnings equally generated from its three units comprising oil stations, oil exports, and jet fuel sales, riding the expected demand recoveries in 2022-23.

# **KEY STOCK DATA**

YE Dec (THB m)	2020	2021E	2022E	2023E
Revenue	16,483	22,153	23,143	24,434
Net profit	218	299	342	351
EPS (THB)	0.20	0.27	0.31	0.32
vs Consensus (%)	-	(10.0)	(8.8)	(12.3)
EBITDA	387	218	243	251
Core net profit	218	299	342	351
Core EPS (THB)	0.20	0.27	0.31	0.32
EPS growth (%)	(43.9)	37.2	14.6	2.6
Core P/E (x)	16.5	12.0	10.5	10.2
Dividend yield (%)	-	-	2.5	3.1
EV/EBITDA (x)	10.0	15.9	13.0	11.2
Price/book (x)	1.0	0.9	0.8	0.8
Net debt/Equity (%)	7.9	(2.9)	(10.3)	(16.6)
ROE (%)	6.2	8.2	8.5	7.8



1 Month	3 Month	12 Month
(1.2)	7.2	22.6
(0.6)	0.6	0.2
		99
		0.1
		62
Mr. M	ongkol Sim	aroj (14%)
		3.50/2.64
		1,100.01
	(1.2) (0.6)	(1.2) 7.2

Sources: Bloomberg consensus; FSSIA estimates



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Exhibit 1: Summary of 3Q21/9M21 operations

	3Q20	2Q21		3Q21		9M20	9M21	Chg.	2021E
	(THB m)	(THB m)	(THB m)	(q-q %)	(y-y %)	(THB m)	(THB m)	(y-y %)	(THB m)
Revenue	3,753	4,782	4,685	(2.0)	24.8	12,845	14,123	10.0	22,153
Operating costs	(3,559)	(4,597)	(4,501)	(2.1)	26.4	(12,392)	(13,522)	9.1	(21,935)
EBITDA	194	185	184	(0.7)	(5.0)	453	601	32.7	218
EBITDA margin (%)	5.2	3.9	3.9	nm	nm	3.5	4.3	nm	1.0
Depn & amort.	(89)	(90)	(95)	5.4	6.8	(264)	(273)	3.6	(281)
EBIT	105	95	89	(6.5)	(15.0)	189	328	73.4	(62)
Interest expense	(14)	(14)	(15)	8.6	14.4	(38)	(44)	16.9	(14)
Interest & invt inc				nm	nm	0	0	nm	0
Associates' contrib	(1)	(3)	(4)	54.4	216.5	(1)	(9)	697.3	(4)
Exceptional				nm	nm	0	0	nm	0
Pretax profit	90	78	69	(11.4)	(22.8)	150	274	82.6	(81)
Tax	(20)	(17)	(16)	(5.5)	(20.9)	(32)	(59)	88.7	(76)
Tax rate (%)	21.9	21.1	22.5	6.6	2.4	21.0	21.7	3.3	(93.3)
Minority interests	0	0	0	nm	nm	0	0	nm	0
Net profit	70	62	54	(12.9)	(23.3)	119	215	81.0	299
Core net profit	70	62	54	(12.9)	(23.3)	119	215	81.0	299
EPS (THB)	0.06	0.06	0.05	(12.9)	(23.3)	0.11	0.20	81.0	0.27
Core EPS (THB)	0.06	0.06	0.05	(12.9)	(23.3)	0.11	0.20	81.0	0.27

Sources: SUSCO; FSSIA estimates

Exhibit 2: 3Q21/9M21 key performance

Revenue from sales volume (unconsolidated)	3Q20	2Q21	3Q21	Chan	ige	9M20	9M21	Change
	(THB m)	(THB m)	(THB m)	(q-q %)	(y-y %)	(THB m)	(THB m)	(y-y %)
Thailand	2,609	3,022	2,878	(4.8)	10.3	9,230	8,912	(3.5)
Cambodia	998	1,463	1,582	8.1	58.4	3,189	4,427	38.8
Myanmar	29	172	88	(49.1)	207.0	89	422	375.1
Laos	37	55	16	(70.6)	(56.1)	98	92	(5.9)
China	3	4	16	329.8	368.0	10	29	187.3
Total	3,676	4,717	4,579	(2.9)	24.6	12,616	13,882	10.0

Source: SUSCO

# **Financial Statements**

Susco

Profit and Loss (THB m) Year Ending Dec	2019	2020	2021E	2022E	2023E
Revenue	27,733	16,483	22,153	23,143	24,434
Cost of goods sold	(26,078)	(14,868)	(20,877)	(21,796)	(23,016)
Gross profit	1,655	1,615	1,276	1,348	1,418
Other operating income	-	-	-	-	-
Operating costs	(1,318)	(1,228)	(1,058)	(1,105)	(1,167)
Operating EBITDA	337	387	218	243	251
Depreciation	(240)	(352)	(281)	(305)	(329)
Goodwill amortisation	0	0	0	0	0
Operating EBIT	97	35	(62)	(62)	(78)
Net financing costs	(15)	(52)	(14)	(12)	(12)
Associates	(4)	(5)	(4)	(4)	(4)
Recurring non-operating income	407	290	451	503	529
Non-recurring items	0	0	0	0	0
Profit before tax	490	273	374	429	440
Tax	(101)	(55)	(76)	(86)	(89)
Profit after tax	388	218	299	342	351
Minority interests	0	0	0	0	0
Preferred dividends	0	0	0	0	0
Other items	-	-	-	-	-
Reported net profit	388	218	299	342	351
Non-recurring items & goodwill (net)	0	0	0	0	0
Recurring net profit	388	218	299	342	351
Per share (THB)					
Recurring EPS *	0.35	0.20	0.27	0.31	0.32
Reported EPS	0.35	0.20	0.27	0.31	0.32
DPS	0.00	0.00	0.00	0.08	0.10
Diluted shares (used to calculate per share data)	1,100	1,100	1,100	1,100	1,100
Growth	.,	.,	-,,	.,	-,,
Revenue (%)	(0.5)	(40.6)	34.4	4.5	5.6
Operating EBITDA (%)	37.3	14.9	(43.6)	11.2	3.4
Operating EBIT (%)	905.9	(64.1)	nm	nm	nm
Recurring EPS (%)	36.8	(43.9)	37.2	14.6	2.6
Reported EPS (%)	36.8	(43.9)	37.2	14.6	2.6
Operating performance		(1212)	<del></del>		
Gross margin inc. depreciation (%)	5.1	7.7	4.5	4.5	4.5
Gross margin of key business (%)	-	-			-1.0
Operating EBITDA margin (%)	1.2	2.3	1.0	1.0	1.0
Operating EBIT margin (%)	0.3	0.2	(0.3)	(0.3)	(0.3)
Net margin (%)	1.4	1.3	1.3	1.5	1.4
Effective tax rate (%)	20.5	20.0	20.0	20.0	20.0
Dividend payout on recurring profit (%)	20.0	20.0	20.0	25.7	31.3
Interest cover (X)	34.6	6.3	26.9	37.6	38.5
Inventory days	8.3	12.9	8.7	10.0	9.9
Debtor days	13.7	17.8	11.6	14.7	17.6
Creditor days	19.5	25.8	16.2	18.5	18.4
Operating ROIC (%)	4.1	1.4	(2.6)	(2.5)	(3.0)
ROIC (%)	10.3	5.9	(2.6)	(2.5) 7.2	(3.0) 7.2
ROE (%)	10.8	6.2	8.2	8.5	7.2
ROA (%)	6.9	4.4	5.0	5.2	7.0 5.0
* Pre exceptional, pre-goodwill and fully diluted	0.9	7.7	5.0	0.2	3.0
Revenue by Division (THB m)	2019	2020	2021E	2022E	2023E
Sales in Thailand					
Sales in Cambodia	20,533	12,000	15,268	16,251	17,535
	6,502	4,173	6,574	6,581	6,587
Sales in Myanmar	353	164	164	164	164
Sales in Laos Sources: Susco: FSSIA estimates	325	118	118	118	118

Sources: Susco; FSSIA estimates

# **Financial Statements**

Susco

- Susco					
Cash Flow (THB m) Year Ending Dec	2019	2020	2021E	2022E	2023E
Recurring net profit	388	218	299	342	351
Depreciation	240	352	281	305	329
Associates & minorities	193	105	200	240	252
Other non-cash items	-	-	-	-	-
Change in working capital	(211)	159	(77)	(211)	(217)
Cash flow from operations	`61Ó	834	703	676	715
Capex - maintenance	(161)	(170)	(180)	(195)	(211)
Capex - new investment	-	-	-	-	-
Net acquisitions & disposals	-	-	-	-	-
Other investments (net)	(48)	(38)	(120)	(106)	(90)
Cash flow from investing	(209)	(207)	(300)	(301)	(301)
Dividends paid	-	-	-	-	-
Equity finance	0	0	0	0	0
Debt finance	109	(152)	184	(1)	0
Other financing cash flows	(680)	(457)	(388)	(45)	(70)
Cash flow from financing	(571)	(609)	(204)	(46)	(70)
Non-recurring cash flows	-	-	-	-	-
Other adjustments	0	0	0	0	0
Net other adjustments	0	0	0	0	0
Movement in cash	(169)	18	198	329	344
Free cash flow to firm (FCFF)	415.92	678.52	417.24	386.30	425.67
Free cash flow to equity (FCFE)	(169.28)	18.38	198.44	328.57	343.92
Per share (THB)					
FCFF per share	0.38	0.62	0.38	0.35	0.39
FCFE per share	(0.15)	0.02	0.18	0.30	0.31
Recurring cash flow per share	0.75	0.61	0.71	0.81	0.85
Balance Sheet (THB m) Year Ending Dec	2019	2020	2021E	2022E	2023E
Tangible fixed assets (gross)	3,231	3,302	3,502	3,702	3,902
Less: Accumulated depreciation	(1,627)	(1,627)	(1,907)	(2,212)	(2,541)
Tangible fixed assets (net)	1,605	1,675	1,594	1,489	1,361
Intangible fixed assets (net)	70	63	63	63	63
Long-term financial assets	074	-	-	-	-
Invest. in associates & subsidiaries	871	848	848	848	848
Cash & equivalents	284	302	500	829	1,174
A/C receivable Inventories	1,017	594	818	1,052 610	1,299
Other current assets	639 132	416 53	584 71	74	644 78
Current assets	2,072	1,365	1,973	2,565	3,195
Other assets	1,057	2,051	2,051	2,051	2,051
Total assets	5,674	6,001	6,529	7,016	7,517
Common equity	3,613	3,454	3,832	4,266	4,699
Minorities etc.	0	0	0	0	0
Total shareholders' equity	3,613	3,454	3,832	4,266	4,699
Long term debt	149	234	50	51	51
Other long-term liabilities	237	1,137	1,137	1,137	1,137
Long-term liabilities	385	1,371	1,187	1,188	1,188
A/C payable	1,334	770	1,081	1,129	1,192
Short term debt	274	341	341	341	341
Other current liabilities	68	66	88	92	97
Current liabilities	1,675	1,176	1,510	1,561	1,630
Total liabilities and shareholders' equity	5,674	6,001	6,529	7,016	7,517
Net working capital	386	227	304	515	732
Invested capital	3,988	4,864	4,859	4,966	5,054
* Includes convertibles and preferred stock which is being	treated as debt				
Per share (THB)					
Book value per share	3.28	3.14	3.48	3.88	4.27
Tangible book value per share	3.22	3.08	3.43	3.82	4.27
Financial strength	J.ZZ	5.00	0.40	0.02	7.22
Net debt/equity (%)	3.8	7.9	(2.9)	(10.3)	(16.6)
Net debt/total assets (%)	3.8 2.4	7.9 4.5	(2.9) (1.7)	(6.2)	(10.6)
Current ratio (x)	1.2	1.2	1.3	1.6	2.0
CF interest cover (x)	(10.6)	1.4	1.3 14.7	29.0	30.3
Valuation	2019	2020	2021E	2022E	2023E
Recurring P/E (x) *	9.2	16.5	12.0	10.5	10.2
Recurring P/E @ target price (x) *	9.9	17.7	12.9	11.2	11.0
Reported P/E (x)	9.2	16.5	12.0	10.5	10.2
Dividend yield (%)		_	-	2.5	3.1
	-		_	_	
Price/book (x)	1.0	1.0	0.9	0.8	0.8
Price/book (x) Price/tangible book (x)	1.0	1.1	1.0	0.9	0.8
Price/book (x) Price/tangible book (x) EV/EBITDA (x) **	1.0 11.1	1.1 10.0	1.0 15.9	0.9 13.0	0.8 11.2
Price/book (x) Price/tangible book (x) EV/EBITDA (x) ** EV/EBITDA @ target price (x) **	1.0 11.1 11.8	1.1 10.0 10.6	1.0 15.9 17.1	0.9 13.0 14.1	0.8 11.2 12.2
Price/book (x)  Price/tangible book (x)  EV/EBITDA (x) **  EV/EBITDA @ target price (x) **  EV/invested capital (x)	1.0 11.1	1.1 10.0 10.6 0.8	1.0 15.9 17.1 0.7	0.9 13.0 14.1 0.6	0.8 11.2

Sources: Susco; FSSIA estimates

SUSCO TB Suwat Sinsadok Susco

# Corporate Governance report of Thai listed companies 2020

AV	ADVANC	AF	ΔIDΛ	AKP	VKB	ALT.	ΔΜΔ	ΔΜΔΤΔ	ΔΜΔΤΛ\/	ANAN
			AIRA		AKR	ALT	AMA	AMATA	AMATAV	
OT	AP	ARIP	ARROW	ASP	BAFS	BANPU	BAY	BCP	BCPG	BDMS
BEC	BEM	BGRIM	BIZ	BKI	BLA	BOL	BPP	BRR	BTS	BWG
ENTEL	CFRESH	CHEWA	CHO	CIMBT	CK	CKP	CM	CNT	COL	COMAN
OTTO	CPALL	CPF	CPI	CPN	CSS	DELTA	DEMCO	DRT	DTAC	DTC
8VC	EA	EASTW	ECF	ECL	EGCO	EPG	ETE	FNS	FPI	FPT
SMART	GBX	GC	GCAP	GEL	GFPT	GGC	GPSC	GRAMMY	GUNKUL	HANA
HARN	HMPRO	ICC	ICHI	III	ILINK	INTUCH	IRPC	IVL	JKN	JSP
IWD	K	KBANK	KCE	KKP	KSL	KTB	KTC	LANNA	LH	LHFG
.IT	LPN	MAKRO	MALEE	MBK	MBKET	MC	MCOT	METCO	MFEC	MINT
MONO	MOONG	MSC	MTC	NCH	NCL	NEP	NKI	NOBLE	NSI	NVD
NYT	OISHI	ORI	ОТО	PAP	PCSGH	PDJ	PG	PHOL	PLANB	PLANET
PLAT	PORT	PPS	PR9	PREB	PRG	PRM	PSH	PSL	PTG	PTT
PTTEP	PTTGC	PYLON	Q-CON	QH	QTC	RATCH	RS	S	S&J	SAAM
SABINA	SAMART	SAMTEL	SAT	SC	SCB	SCC	SCCC	SCG	SCN	SDC
SEAFCO	SEAOIL	SE-ED	SELIC	SENA	SIRI	SIS	SITHAI	SMK	SMPC	SNC
SONIC	SORKON	SPALI	SPI	SPRC	SPVI	SSSC	SST	STA	SUSCO	SUTHA
SVI	SYMC	SYNTEC	TACC	TASCO	TCAP	TFMAMA	THANA	THANI	THCOM	THG
HIP	THRE	THREL	TIP	TIPCO	TISCO	TK	TKT	TTB	TMILL	TNDT
ΓNL	TOA	TOP	TPBI	TQM	TRC	TSC	TSR	TSTE	TSTH	TTA
TTCL	TTW	TU	TVD	TVI	TVO	TWPC	U	UAC	UBIS	UV
/GI	VIH	WACOAL	WAVE	WHA	WHAUP	WICE	WINNER	TRUE	0510	O V
	VIII	WACOAL	WAY E	V V I 1/ <sup>-</sup> \	VVIIAUF	VVICE	VVIININET	INCE		
ERY GO	OD LEVEL									
2S	ABM	ACE	ACG	ADB	AEC	AEONTS	AGE	AH	AHC	AIT
ALLA	AMANAH	AMARIN	APCO	APCS	APURE	AQUA	ASAP	ASEFA	ASIA	ASIAN
ASIMAR	ASK	ASN	ATP30	AUCT	AWC	AYUD	В	BA	BAM	BBL
ASIMAR BFIT	BGC	BJC	BJCHI	BROOK	BTW	CBG	CEN	CGH	CHARAN	CHAYO
CHG	CHOTI	CHOW	CI	CIG	CMC	COLOR	COM7	CPL	CRC	CRD
CSC	CSP	CWT	DCC	DCON	DDD	DOD	DOHOME	EASON	EE	ERW
ESTAR	FE	FLOYD	FN	FORTH	FSS	FTE	FVC	GENCO	GJS	GL
GLAND	GLOBAL	GLOCON	GPI	GULF	GYT	HPT	HTC	ICN	IFS	ILM
MH	INET	INSURE	IRC	IRCP	IT	ITD	ITEL	J	JAS	JCK
JCKH	JMART	JMT	KBS	KCAR	KGI	KIAT	KOOL	KTIS	KWC	KWM
_&E	LALIN	LDC	LHK	LOXLEY	LPH	LRH	LST	М	MACO	MAJOR
MBAX	MEGA	META	MFC	MGT	MILL	MITSIB	MK	MODERN	MTI	MVP
NETBAY	NEX	NINE	NTV	NWR	OCC	OGC	OSP	PATO	PB	PDG
PDI	PICO	PIMO	PJW	PL	PM	PPP	PRIN	PRINC	PSTC	PT
QLT	RCL	RICHY	RML	RPC	RWI	S11	SALEE	SAMCO	SANKO	SAPPE
SAWAD	SCI	SCP	SE	SEG	SFP	SGF	SHR	SIAM	SINGER	SKE
SKR	SKY	SMIT	SMT	SNP	SPA	SPC	SPCG	SR	SRICHA	SSC
SSF	STANLY	STI	STPI	SUC	SUN	SYNEX	T	TAE	TAKUNI	TBSP
ГСС	TCMC	TEAM	TEAMG	TFG	TIGER	TITLE	TKN	TKS	TM	TMC
ΓMD	TMI	TMT	TNITY	TNP	TNR	TOG	TPA	TPAC	TPCORP	TPOLY
ΓPS	TRITN	TRT	TRU	TSE	TVT	TWP	UEC	UMI	UOBKH	UP
JPF	UPOIC	UT	UTP	UWC	VL	VNT	VPO	WIIK	WP	XO
YUASA	ZEN	ZIGA	ZMICO	UVVC	٧L	VINI	VFU	VVIIIV	VVF	۸٥
OOD LE										
UP	Α	ABICO	AJ	ALL	ALUCON	AMC	APP	ARIN	AS	AU
352	BC	BCH	BEAUTY	BGT	ВН	BIG	BKD	BLAND	BM	BR
BROCK	BSBM	BSM	BTNC	CAZ	CCP	CGD	CITY	CMAN	CMO	CMR
CPT	CPW	CRANE	CSR	D	EKH	EP	ESSO	FMT	GIFT	GREEN
SSC	GTB	HTECH	HUMAN	IHL	INOX	INSET	IP	JTS	JUBILE	KASET
CM	KKC	KUMWEL	KUN	KWG	KYE	LEE	 MATCH	MATI	M-CHAI	MCS
MDX	MJD		MORE	NC NC	NDR	NER	NFC	NNCL	NPK	NUSA
		MM								
DCEAN	PAF	PF	PK	PLE	PMTA	POST	PPM	PRAKIT	PRECHA	PRIME
PROUD	PTL	RBF	RCI	RJH	ROJNA	RP	RPH	RSP	SF	SFLEX
SGP	SISB	SKN	SLP	SMART	SOLAR	SPG	SQ	SSP	STARK	STC
SUPER	SVOA	TC	TCCC	THMUI	TIW	TNH	TOPP	TPCH	TPIPP	TPLAS
ГТІ	TYCN	UKEM	UMS	VCOM	VRANDA	WIN	WORK	WPH		
		Description						Score F	Range	
		Excellent						90-1	00	
		Very Good						80-8	39	

The disclosure of the survey results of the Thai Institute of Directors Association ('IOD") regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of a company listed on the Stock Exchange of Thailand and the Market for Alternative Investment disclosed to the public and able to be accessed by a general public investor. The result, therefore, is from the perspective of a third party. It is not an evaluation of operation and is not based on inside information.

The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey results may be changed after that date. FSS International Investment Advisory Company Limited does not confirm nor certify the accuracy of such survey results.

\* CGR scoring should be considered with news regarding wrong doing of the company or director or executive of the company such unfair practice on securities trading, fraud,

Source: Thai Institute of Directors Association (IOD); FSSIA's compilation

and corruption SEC imposed a civil sanction against insider trading of director and executive; \*\* delisted

# **Anti-corruption Progress Indicator 2020**

CERTIFIED	)									
2S	ADVANC	Al	AIE	AIRA	AKP	AMA	AMANAH	AP	AQUA	ARROW
ASK	ASP	AYUD	В	BAFS	BANPU	BAY	BBL	всн	ВСР	BCPG
BGC	BGRIM	BJCHI	BKI	BLA	BPP	BROOK	BRR	BSBM	BTS	BWG
CEN	CENTEL	CFRESH	CGH	CHEWA	СНОТІ	CHOW	CIG	CIMBT	CM	CMC
COL	COM7	CPALL	CPF	CPI	CPN	CSC	DCC	DELTA	DEMCO	DIMET
DRT	DTAC	DTC	EASTW	ECL	EGCO	FE	FNS	FPI	FPT	FSS
FTE	GBX	GC	GCAP	GEL	GFPT	GGC	GJS	GPSC	GSTEEL	GUNKUL
HANA	HARN	HMPRO	HTC	ICC	ICHI	IFS	INET	INSURE	INTUCH	IRPC
ITEL	IVL	K	KASET	KBANK	KBS	KCAR	KCE	KGI	KKP	KSL
KTB	KTC	KWC	L&E	LANNA	LHFG	LHK	LPN	LRH	М	MAKRO
MALEE	MBAX	MBK	MBKET	MC	MCOT	MFC	MFEC	MINT	MONO	MOONG
MPG	MSC	MTC	MTI	NBC	NEP	NINE	NKI	NMG	NNCL	NSI
NWR	occ	OCEAN	OGC	ORI	PAP	PATO	РВ	PCSGH	PDG	PDI
PDJ	PE	PG	PHOL	PL	PLANB	PLANET	PLAT	PM	PPP	PPPM
PPS	PREB	PRG	PRINC	PRM	PSH	PSL	PSTC	PT	PTG	PTT
PTTEP	PTTGC	PYLON	Q-CON	QH	QLT	QTC	RATCH	RML	RWI	S & J
SABINA	SAT	SC	SCB	SCC	sccc	SCG	SCN	SEAOIL	SE-ED	SELIC
SENA	SGP	SIRI	SITHAI	SMIT	SMK	SMPC	SNC	SNP	SORKON	SPACK
SPC	SPI	SPRC	SRICHA	SSF	SSSC	SST	STA	SUSCO	SVI	SYNTEC
TAE	TAKUNI	TASCO	TBSP	TCAP	TCMC	TFG	TFI	TFMAMA	THANI	THCOM
THIP	THRE	THREL	TIP	TIPCO	TISCO	TKT	TTB	TMD	TMILL	TMT
TNITY	TNL	TNP	TNR	TOG	TOP	TPA	TPCORP	TPP	TRU	TSC
TSTH	TTCL	TU	TVD	TVI	TVO	TWPC	U	UBIS	UEC	UKEM
UOBKH	UWC	VGI	VIH	VNT	WACOAL	WHA	WHAUP	WICE	WIIK	XO
ZEN	TRUE									
DECLARE	D									
7UP	ABICO	AF	ALT	AMARIN	AMATA	AMATAV	ANAN	APURE	B52	BKD
ВМ	BROCK	BUI	CHO	CI	COTTO	DDD	EA	EFORL	EP	ERW
ESTAR	ETE	EVER	FSMART	GPI	ILINK	IRC	J	JKN	JMART	JMT
JSP	JTS	KWG	LDC	MAJOR	META	NCL	NOBLE	NOK	PK	PLE
ROJNA	SAAM	SAPPE	SCI	SE	SHANG	SINGER	SKR	SPALI	SSP	STANLY
SUPER	SYNEX	THAI	TKS	TOPP	TRITN	TTA	UPF	UV	WIN	ZIGA

#### Level

Certified

This level indicates practical participation with thoroughly examination in relation to the recommended procedures from the audit committee or the SEC's certified auditor, being a certified member of Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) or already passed examination to ensure independence from external parties.

Declared This level indicates determination to participate in the Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC)

#### Disclaimer:

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Note: Companies participating in Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) under Thai Institute of Directors (as of June 24, 2019) are categorised into: 1) companies that have declared their intention to join CAC, and; 2) companies certified by CAC.

Source: The Securities and Exchange Commission, Thailand; \* FSSIA's compilation

SUSCO TB Suwat Sinsadok Susco

#### **GENERAL DISCLAIMER**

# ANALYST(S) CERTIFICATION

# Suwat Sinsadok FSS International Investment Advisory Securities Co., Ltd

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# History of change in investment rating and/or target price



Date	Rating	Target price	Date	Rating	Target price	Date	Rating	Target price
29-Dec-2020	BUY	4.00	25-Feb-2021	BUY	4.00	09-Aug-2021	BUY	3.50

Suwat Sinsadok started covering this stock from 29-Dec-2020

Price and TP are in local currency

Source: FSSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
Susco	SUSCO TB	THB 3.26	BUY	The downside risks to our SOTP-based TP include: 1) lower-than-expected demand for petroleum products; 2) a lower marketing margin; and 3) weaker-than-expected jet fuel demand.

Source: FSSIA estimates

#### **Additional Disclosures**

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities **Public Company Limited** 

FSSIA may incorporate the recommendations and target prices of companies currently covered by FSS Research into equity research reports, denoted by an 'FSS' before the recommendation. FSS Research is part of Finansia Syrus Securities Public Company Limited, which is the parent company of FSSIA.

All share prices are as at market close on 12-Nov-2021 unless otherwise stated.

# RECOMMENDATION STRUCTURE

# Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price\* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

\* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

# **Industry Recommendations**

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

Neutral. The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

### **Country (Strategy) Recommendations**

**Overweight (O).** Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Neutral (N).** Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Underweight (U).** Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.