

15 NOVEMBER 2021

THAILAND / OIL &amp; GAS

PTT PCL PTT TB

BUY

UNCHANGED

|                 |          |
|-----------------|----------|
| TARGET PRICE    | THB60.00 |
| CLOSE           | THB37.50 |
| UP/DOWNSIDE     | +60.0%   |
| TP vs CONSENSUS | +23.6%   |

## กำไรสุทธิ (NP) 3Q21 ของธุรกิจโรงกลั่นและเคมีอ่อนแอ

## กำไรจากธุรกิจน้ำมัน ปิโตรเคมี และโรงกลั่นอ่อนแอลงใน 3Q21

PTT รายงานกำไรสุทธิ (NP) 3Q21 ที่ 23.7 พัน ลบ. (-4% q-q, +68% y-y) ต่ำกว่าที่ตลาดคาด 15% และที่เราคาด 13% โดยมีปัจจัยผลักดันสำคัญประกอบด้วยรายการพิเศษหลายรายการ กล่าวคือ กำไร 290 ลบ. ของ Thai Oil (TOP TB, BUY) จากการปรับมูลค่ายุติธรรมของ Ubon Ethanol (UBE TB, not rated), กำไรจากอัตราแลกเปลี่ยนเงินจำนวน 6.4 พัน ลบ., ผลขาดทุนจากการด้อยค่าจำนวน 876 ลบ., และผลขาดทุนจากสัญญาป้องกันความเสี่ยง 11.8 พัน ลบ. ใน 3Q21 NP จากการดำเนินงานลดลงเหลือ 18.1 พัน ลบ. (-19% q-q, +50% y-y) จากกำไรที่ลดลงของธุรกิจน้ำมันและโรงกลั่น รวมถึงบริษัทรวมในธุรกิจปิโตรเคมี ซึ่งชดเชยได้ด้วย NP ที่ดีขึ้นของธุรกิจหลักอย่างธุรกิจก๊าซ กล่าวคือ NP จากโรงแยกก๊าซ (GSP), การขายและการตลาดของธุรกิจก๊าซ (S&M), และการค้า EBIT ของ PTT Exploration and Production (PTTEP TB, BUY) เพิ่ม 2.6% q-q เป็น 23.1 พัน ลบ. จากราคาขายเฉลี่ย (ASP) ที่สูงขึ้น

## ธุรกิจก๊าซรายงาน EBIT ดีขึ้น

ใน 3Q21 EBIT ของธุรกิจก๊าซเพิ่มเป็น 18.7 พัน ลบ. (+7% q-q, +120% y-y) เพิ่มขึ้นจากปริมาณขายและ Product spread ที่สูงขึ้นของธุรกิจ S&M, GSP, และธุรกิจทำเทียบเรือและรับจ่าย LNG EBIT ของธุรกิจการค้าน้ำมันอยู่ที่ 3.4 พัน ลบ. (-0.1% q-q) ลดลงจากปริมาณขายน้ำมันที่ลดลงจากผลกระทบของ Covid-19 EBITDA ของธุรกิจหลัก กล่าวคือก๊าซ ของ PTT ปรับตัวดีขึ้น พร้อมอัตรากำไรที่สูงขึ้นจากการขายก๊าซให้แก่ผู้ใช้อุตสาหกรรม (IU) และ GSP ซึ่งช่วยชดเชยผลขาดทุนที่สูงขึ้นจากการขาย NGV ธุรกิจขนส่งทางท่อรายงาน EBITDA ทงตัวในระดับสูงที่ 8.5 พัน ลบ. (-3% y-y, -1% q-q) ในขณะที่ EBITDA จากธุรกิจ GSP ปรับตัวดีขึ้นเป็น 8.2 พัน ลบ. จาก Product margin ที่สูงขึ้นและการปิดซ่อมบำรุงตามแผนที่น้อยลง

## กำไรจากธุรกิจเคมีและโรงกลั่นอ่อนแอ แต่ NP จากธุรกิจถ่านหินอยู่ในระดับดี

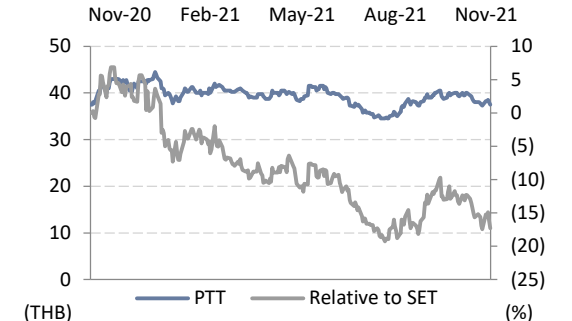
ใน 3Q21 EBIT จากบริษัทรวมในธุรกิจปิโตรเคมีปลายน้ำและโรงกลั่นลดลงเหลือ 20.4 พัน ลบ. (-14% q-q) จาก Olefins และ Aromatics margin ที่ลดลงและค่าการกลั่น (Gross refining margin) ที่อ่อนแอ EBIT ของธุรกิจถ่านหินโตแบบก้าวกระโดดเป็น 1.6 พัน ลบ. เพิ่ม 156% q-q จากปริมาณขายที่สูงขึ้นเป็น 1.6 mt (+23% q-q) และ ASP ที่สูงขึ้นในธุรกิจถ่านหินเป็น USD88.6/t (+17% q-q) PTT ให้เป้าประมาณการว่าราคาก๊าซเฉลี่ย (Pool gas price) น่าจะเพิ่มกว่า 20% ในช่วง 4Q21-2022 โดยจะได้ปัจจัยผลักดันจากราคา LNG นำเข้าที่สูงขึ้น พร้อมคาดว่าราคา Spot LNG จะอยู่ที่ USD15.5/mmbtu ใน 4Q21 และ USD17.8/mmbtu ใน 2022.

## ธุรกิจหลักยังดี

เราคงคำแนะนำซื้อที่ราคาเป้าหมาย 60 บาท (SoTP) เราคิดว่าการเติบโตของ NP ของ PTT ยังอยู่ในระดับที่ดีจากราคาน้ำมัน ก๊าซ และถ่านหินที่อยู่ในระดับสูง

## KEY STOCK DATA

| YE Dec (THB m)      | 2020      | 2021E     | 2022E     | 2023E     |
|---------------------|-----------|-----------|-----------|-----------|
| Revenue             | 1,615,665 | 2,153,621 | 2,282,977 | 2,443,561 |
| Net profit          | 37,766    | 121,052   | 129,533   | 135,452   |
| EPS (THB)           | 1.32      | 4.24      | 4.53      | 4.74      |
| vs Consensus (%)    | -         | 12.5      | 14.5      | 17.8      |
| EBITDA              | 227,920   | 344,323   | 358,231   | 367,650   |
| Core net profit     | 51,468    | 121,052   | 129,533   | 135,452   |
| Core EPS (THB)      | 1.80      | 4.24      | 4.53      | 4.74      |
| EPS growth (%)      | (45.7)    | 135.2     | 7.0       | 4.6       |
| Core P/E (x)        | 20.8      | 8.8       | 8.3       | 7.9       |
| Dividend yield (%)  | 1.3       | 2.7       | 6.0       | 6.4       |
| EV/EBITDA (x)       | 8.4       | 4.6       | 3.9       | 3.3       |
| Price/book (x)      | 1.2       | 1.1       | 1.0       | 1.0       |
| Net debt/Equity (%) | 33.5      | 13.7      | (2.7)     | (17.7)    |
| ROE (%)             | 5.8       | 13.0      | 12.9      | 12.6      |



| Share price performance        | 1 Month                   | 3 Month | 12 Month |
|--------------------------------|---------------------------|---------|----------|
| Absolute (%)                   | (6.3)                     | 8.7     | 0.7      |
| Relative to country (%)        | (5.7)                     | 2.0     | (17.7)   |
| Mkt cap (USD m)                | 32,632                    |         |          |
| 3m avg. daily turnover (USD m) | 72.4                      |         |          |
| Free float (%)                 | 49                        |         |          |
| Major shareholder              | Ministry of Finance (51%) |         |          |
| 12m high/low (THB)             | 45.00/34.00               |         |          |
| Issued shares (m)              | 28,563.00                 |         |          |

Sources: Bloomberg consensus; FSSIA estimates



Suwat Sinsadok

suwat.sin@fssia.com  
+66 2611 3558

Siriluck Pinthusoonthorn

siriluck.pin@fssia.com  
+66 2611 3562

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บทวิเคราะห์ฉบับนี้แปลมาจากบทวิเคราะห์ของ FSSIA ฉบับวันที่ 15 พฤศจิกายน 2021

## Exhibit 1: Summary of 3Q21/9M21 operations

|                      | 3Q20           | 2Q21           | 3Q21           |               |             | 9M20             | 9M21             | Chg.         | 2021E            |
|----------------------|----------------|----------------|----------------|---------------|-------------|------------------|------------------|--------------|------------------|
|                      | (THB m)        | (THB m)        | (THB m)        | (q-q %)       | (y-y %)     | (THB m)          | (THB m)          | (y-y %)      | (THB m)          |
| <b>Revenue</b>       | <b>383,599</b> | <b>533,256</b> | <b>558,888</b> | <b>4.8</b>    | <b>45.7</b> | <b>1,208,491</b> | <b>1,569,981</b> | <b>29.9</b>  | <b>2,153,621</b> |
| Operating costs      | (316,134)      | (420,090)      | (448,366)      | 6.7           | 41.8        | (1,054,433)      | (1,243,296)      | 17.9         | (2,497,943)      |
| <b>EBITDA</b>        | <b>67,465</b>  | <b>113,166</b> | <b>110,522</b> | <b>(2.3)</b>  | <b>63.8</b> | <b>154,058</b>   | <b>326,685</b>   | <b>112.1</b> | <b>344,323</b>   |
| EBITDA margin (%)    | 17.6           | 21.2           | 19.8           | nm            | nm          | 12.7             | 20.8             | nm           | 16.0             |
| Depreciation & amort | (34,589)       | (38,608)       | (39,296)       | 1.8           | 13.6        | (105,057)        | (112,939)        | 7.5          | (163,799)        |
| EBIT                 | 32,876         | 74,558         | 71,226         | (4.5)         | 116.7       | 49,001           | 213,746          | 336.2        | 180,523          |
| Interest expense     | (7,346)        | (7,101)        | (7,470)        | 5.2           | 1.7         | (21,110)         | (21,010)         | (0.5)        | (30,791)         |
| Interest & invt inc  | 3,512          | 4,885          | 3,171          | (35.1)        | (9.7)       | 13,887           | 22,411           | 61.4         | 37,786           |
| Associates' contri   | 1,206          | 2,894          | 2,233          | (22.8)        | 85.2        | 2,501            | 7,073            | 182.8        | 4,595            |
| Exceptional          | (3,276)        | (20,590)       | (20,901)       | 1.5           | 537.9       | (6,714)          | (60,426)         | 800.0        | 0                |
| <b>Pretax profit</b> | <b>26,971</b>  | <b>54,645</b>  | <b>48,259</b>  | <b>(11.7)</b> | <b>78.9</b> | <b>37,564</b>    | <b>161,793</b>   | <b>330.7</b> | <b>192,114</b>   |
| Tax                  | (7,852)        | (20,851)       | (15,408)       | (26.1)        | 96.2        | (16,824)         | (47,942)         | 185.0        | (40,867)         |
| Tax rate (%)         | (29.1)         | (38.2)         | (31.9)         | nm            | nm          | 44.8             | 29.6             | nm           | 21.3             |
| Minority interests   | (4,999)        | (9,215)        | (9,198)        | (0.2)         | 84.0        | 3,878            | (33,031)         | nm           | (30,195)         |
| <b>Net profit</b>    | <b>14,120</b>  | <b>24,579</b>  | <b>23,653</b>  | <b>(3.8)</b>  | <b>67.5</b> | <b>24,619</b>    | <b>80,819</b>    | <b>228.3</b> | <b>121,052</b>   |
| Non-recurring        | 2,095          | 2,414          | 5,580          | 131.2         | 166.3       | (16,556)         | 22,015           | nm           | 0                |
| <b>Core profit</b>   | <b>12,025</b>  | <b>22,165</b>  | <b>18,073</b>  | <b>(18.5)</b> | <b>50.3</b> | <b>41,175</b>    | <b>58,804</b>    | <b>42.8</b>  | <b>121,052</b>   |
| EPS (THB)            | 0.49           | 0.86           | 0.83           | (3.8)         | 67.5        | 0.86             | 2.83             | 228.3        | 4.24             |
| Core EPS (THB)       | 0.42           | 0.78           | 0.63           | (18.5)        | 50.3        | 1.44             | 2.06             | 42.8         | 4.24             |

Sources: PTT; FSSIA estimates

## Exhibit 2: 3Q21/9M21 performance of key segments

|                                                 | 3Q20          | 2Q21           | 3Q21           | Change         |                | 9M20           | 9M21           | Change         |
|-------------------------------------------------|---------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
|                                                 | (THB m)       | (THB m)        | (THB m)        | (q-q %)        | (y-y %)        | (THB m)        | (THB m)        | (y-y %)        |
| <b>EBITDA</b>                                   | <b>5,958</b>  | <b>5,605</b>   | <b>4,158</b>   | <b>(25.8)</b>  | <b>(30.2)</b>  | <b>12,837</b>  | <b>16,294</b>  | <b>26.9</b>    |
| Oil                                             | (446)         | 3,410          | 3,409          | (0.0)          | nm             | (1,798)        | 10,794         | nm             |
| Oil trading                                     | 13,279        | 22,134         | 23,388         | 5.7            | 76.1           | 38,740         | 67,297         | 73.7           |
| Gas                                             | 28,038        | 42,161         | 42,961         | 1.9            | 53.2           | 84,385         | 116,946        | 38.6           |
| PTTEP                                           | 14,984        | 33,408         | 30,260         | (9.4)          | 101.9          | 1,895          | 97,160         | 5,027.2        |
| Petrochem and refining                          | 380           | 934            | 2,051          | 119.6          | 439.7          | 2,275          | 4,215          | 85.3           |
| Coal                                            | 4,763         | 5,175          | 4,310          | (16.7)         | (9.5)          | 15,257         | 14,271         | (6.5)          |
| Others                                          | <b>67,465</b> | <b>113,166</b> | <b>110,522</b> | <b>(2.3)</b>   | <b>63.8</b>    | <b>154,058</b> | <b>326,685</b> | <b>112.1</b>   |
| <b>EBIT*</b>                                    | <b>3Q20</b>   | <b>2Q21</b>    | <b>3Q21</b>    | <b>(q-q %)</b> | <b>(y-y %)</b> | <b>2019</b>    | <b>2020</b>    | <b>(y-y %)</b> |
| Oil                                             | 4,593         | 4,160          | 2,673          | (35.7)         | (41.8)         | 8,886          | 11,960         | 34.6           |
| Oil trading                                     | (519)         | 3,361          | 3,357          | (0.1)          | nm             | (2,015)        | 10,644         | nm             |
| Gas                                             | 8,497         | 17,484         | 18,695         | 6.9            | 120.0          | 24,296         | 53,357         | 119.6          |
| PTTEP                                           | 11,980        | 22,477         | 23,060         | 2.6            | 92.5           | 36,089         | 60,864         | 68.6           |
| Petrochem and refining                          | 5,430         | 23,739         | 20,403         | (14.1)         | 275.7          | (26,498)       | 68,126         | nm             |
| Coal                                            | 102           | 633            | 1,617          | 155.5          | 1,485.3        | 661            | 3,147          | 376.1          |
| Others                                          | 2,283         | 2,365          | 1,437          | (39.2)         | (37.1)         | 7,115          | 5,940          | (16.5)         |
| Share of profit/(loss) - Petrochem and refining | 181           | 2,081          | 1,146          | (44.9)         | 533.1          | 616            | 4,692          | 661.7          |
| Share of profit/(loss) - Others                 | 1,025         | 812            | 1,087          | 33.9           | 6.0            | 1,886          | 2,381          | 26.2           |
| FX gain (loss)                                  | (1,213)       | (873)          | (6,405)        | 633.7          | 428.0          | 459            | (11,608)       | nm             |
| <b>Net profit</b>                               | <b>14,120</b> | <b>24,579</b>  | <b>23,653</b>  | <b>(3.8)</b>   | <b>67.5</b>    | <b>24,619</b>  | <b>80,819</b>  | <b>228.3</b>   |

\*Note: EBIT includes exceptionals, share of profit (loss), and investment income, hence differs from EBIT in Exhibit 1, which excludes these items

Source: PTT

## Exhibit 3: 3Q21/9M21 quarterly key drivers

|                      | Unit         | 3Q20          | 2Q21          | 3Q21          | Change       |             | 9M20          | 9M21          | Change       |
|----------------------|--------------|---------------|---------------|---------------|--------------|-------------|---------------|---------------|--------------|
|                      |              |               |               |               | (q-q %)      | (y-y %)     |               |               | (y-y %)      |
| Oil sales volume     | bpd          | 1,665,722     | 1,620,901     | 1,508,857     | (6.9)        | (9.4)       | 5,108,783     | 4,823,389     | (5.6)        |
| Gas sales volume     | mmscfd       | 4,426         | 4,751         | 4,224         | (11.1)       | (4.6)       | 13,320        | 13,559        | 1.8          |
| GSP volume           | tonnes       | 1,690,217     | 1,797,137     | 1,694,294     | (5.7)        | 0.2         | 4,902,995     | 5,271,487     | 7.5          |
| PTTEP's ASP          | USD/boe      | 38.8          | 42.2          | 44.3          | 5.0          | 14.2        | 39.7          | 42.3          | 6.5          |
| PTTEP's sales volume | boed         | 344,317.0     | 443,126.0     | 417,167.0     | (5.9)        | 21.2        | 344,909.0     | 414,516.0     | 20.2         |
| Coal ASP             | USD/tonne    | 51.3          | 75.9          | 88.6          | 16.7         | 72.7        | 54.5          | 78.0          | 43.1         |
| Coal sales volume    | m tonnes     | 1.1           | 1.3           | 1.6           | 23.1         | 45.5        | 4.7           | 4.4           | (6.4)        |
| <b>Net profit</b>    | <b>THB m</b> | <b>14,120</b> | <b>24,579</b> | <b>23,653</b> | <b>(3.8)</b> | <b>67.5</b> | <b>24,619</b> | <b>80,819</b> | <b>228.3</b> |

Source: PTT

## Financial Statements

### PTT

| Profit and Loss (THB m) Year Ending Dec           | 2019           | 2020           | 2021E          | 2022E          | 2023E          |
|---------------------------------------------------|----------------|----------------|----------------|----------------|----------------|
| Revenue                                           | 2,219,739      | 1,615,665      | 2,153,621      | 2,282,977      | 2,443,561      |
| Cost of goods sold                                | (1,840,028)    | (1,305,456)    | (1,768,380)    | (1,881,370)    | (2,029,484)    |
| <b>Gross profit</b>                               | <b>379,711</b> | <b>310,209</b> | <b>385,241</b> | <b>401,607</b> | <b>414,077</b> |
| Other operating income                            | -              | -              | -              | -              | -              |
| Operating costs                                   | (90,716)       | (82,289)       | (40,919)       | (43,377)       | (46,428)       |
| <b>Operating EBITDA</b>                           | <b>288,995</b> | <b>227,920</b> | <b>344,323</b> | <b>358,231</b> | <b>367,650</b> |
| Depreciation                                      | (145,383)      | (154,591)      | (163,799)      | (173,007)      | (182,215)      |
| Goodwill amortisation                             | 0              | 0              | 0              | 0              | 0              |
| <b>Operating EBIT</b>                             | <b>143,611</b> | <b>73,328</b>  | <b>180,523</b> | <b>185,223</b> | <b>185,435</b> |
| Net financing costs                               | (12,659)       | (19,267)       | (30,791)       | (30,559)       | (30,326)       |
| Associates                                        | 6,008          | 4,178          | 4,595          | 5,055          | 5,561          |
| Recurring non-operating income                    | 25,988         | 24,757         | 42,382         | 49,718         | 58,352         |
| Non-recurring items                               | (1,860)        | (13,702)       | 0              | 0              | 0              |
| <b>Profit before tax</b>                          | <b>155,080</b> | <b>65,116</b>  | <b>192,114</b> | <b>204,383</b> | <b>213,461</b> |
| Tax                                               | (32,989)       | (25,166)       | (40,867)       | (43,477)       | (45,408)       |
| <b>Profit after tax</b>                           | <b>122,092</b> | <b>39,950</b>  | <b>151,247</b> | <b>160,906</b> | <b>168,053</b> |
| Minority interests                                | (29,141)       | (2,184)        | (30,195)       | (31,373)       | (32,601)       |
| Preferred dividends                               | 0              | 0              | 0              | 0              | 0              |
| Other items                                       | -              | -              | -              | -              | -              |
| <b>Reported net profit</b>                        | <b>92,951</b>  | <b>37,766</b>  | <b>121,052</b> | <b>129,533</b> | <b>135,452</b> |
| <b>Non-recurring items &amp; goodwill (net)</b>   | <b>1,860</b>   | <b>13,702</b>  | <b>0</b>       | <b>0</b>       | <b>0</b>       |
| <b>Recurring net profit</b>                       | <b>94,811</b>  | <b>51,468</b>  | <b>121,052</b> | <b>129,533</b> | <b>135,452</b> |
| <b>Per share (THB)</b>                            |                |                |                |                |                |
| Recurring EPS *                                   | 3.32           | 1.80           | 4.24           | 4.53           | 4.74           |
| Reported EPS                                      | 3.25           | 1.32           | 4.24           | 4.53           | 4.74           |
| DPS                                               | 1.60           | 0.50           | 1.00           | 2.24           | 2.40           |
| Diluted shares (used to calculate per share data) | 28,563         | 28,563         | 28,563         | 28,563         | 28,563         |
| <b>Growth</b>                                     |                |                |                |                |                |
| Revenue (%)                                       | (5.0)          | (27.2)         | 33.3           | 6.0            | 7.0            |
| Operating EBITDA (%)                              | (17.7)         | (21.1)         | 51.1           | 4.0            | 2.6            |
| Operating EBIT (%)                                | (33.2)         | (48.9)         | 146.2          | 2.6            | 0.1            |
| Recurring EPS (%)                                 | (20.8)         | (45.7)         | 135.2          | 7.0            | 4.6            |
| Reported EPS (%)                                  | (22.3)         | (59.4)         | 220.5          | 7.0            | 4.6            |
| <b>Operating performance</b>                      |                |                |                |                |                |
| Gross margin inc. depreciation (%)                | 10.6           | 9.6            | 10.3           | 10.0           | 9.5            |
| Gross margin of key business (%)                  | 10.6           | 9.6            | 10.3           | 10.0           | 9.5            |
| Operating EBITDA margin (%)                       | 13.0           | 14.1           | 16.0           | 15.7           | 15.0           |
| Operating EBIT margin (%)                         | 6.5            | 4.5            | 8.4            | 8.1            | 7.6            |
| Net margin (%)                                    | 4.3            | 3.2            | 5.6            | 5.7            | 5.5            |
| Effective tax rate (%)                            | 21.3           | 38.6           | 21.3           | 21.3           | 21.3           |
| Dividend payout on recurring profit (%)           | 48.2           | 27.7           | 23.6           | 49.5           | 50.6           |
| Interest cover (X)                                | 13.4           | 5.1            | 7.2            | 7.7            | 8.0            |
| Inventory days                                    | 30.4           | 39.4           | 31.2           | 34.6           | 34.1           |
| Debtor days                                       | 34.6           | 31.4           | 21.9           | 24.3           | 24.1           |
| Creditor days                                     | 49.2           | 57.9           | 42.1           | 46.6           | 46.0           |
| Operating ROIC (%)                                | 14.7           | 6.4            | 20.6           | 22.6           | 24.9           |
| ROIC (%)                                          | 7.3            | 3.1            | 9.2            | 10.6           | 11.8           |
| ROE (%)                                           | 10.8           | 5.8            | 13.0           | 12.9           | 12.6           |
| ROA (%)                                           | 5.5            | 2.6            | 6.7            | 6.8            | 6.8            |

\* Pre exceptional, pre-goodwill and fully diluted

| Revenue by Division (THB m)          | 2019    | 2020    | 2021E   | 2022E   | 2023E   |
|--------------------------------------|---------|---------|---------|---------|---------|
| Petroleum exploration and production | 191,053 | 192,963 | 194,893 | 196,842 | 198,810 |
| Natural gas                          | 502,111 | 512,874 | 531,465 | 531,465 | 531,465 |
| Coal                                 | 15,380  | 22,654  | 21,452  | 21,452  | 21,452  |
| Oil                                  | 579,667 | 511,478 | 531,211 | 531,211 | 531,211 |

Sources: PTT; FSSIA estimates

## Financial Statements

## PTT

| Cash Flow (THB m) Year Ending Dec | 2019             | 2020             | 2021E            | 2022E            | 2023E            |
|-----------------------------------|------------------|------------------|------------------|------------------|------------------|
| Recurring net profit              | 94,811           | 51,468           | 121,052          | 129,533          | 135,452          |
| Depreciation                      | 145,383          | 154,591          | 163,799          | 173,007          | 182,215          |
| Associates & minorities           | (6,008)          | (4,178)          | (4,595)          | (5,055)          | (5,561)          |
| Other non-cash items              | 148,521          | 79,186           | 129,788          | 130,046          | 130,131          |
| Change in working capital         | 98,040           | 3,052            | 110,515          | 99,369           | 100,326          |
| <b>Cash flow from operations</b>  | <b>480,747</b>   | <b>284,119</b>   | <b>520,559</b>   | <b>526,900</b>   | <b>542,564</b>   |
| Capex - maintenance               | -                | -                | -                | -                | -                |
| Capex - new investment            | (110,494)        | (110,494)        | (110,494)        | (110,494)        | (110,494)        |
| Net acquisitions & disposals      | 4,788            | 5,283            | 5,283            | 5,283            | 5,283            |
| Other investments (net)           | (75,006)         | 0                | 0                | 0                | 0                |
| <b>Cash flow from investing</b>   | <b>(180,713)</b> | <b>(105,212)</b> | <b>(105,212)</b> | <b>(105,212)</b> | <b>(105,212)</b> |
| Dividends paid                    | (45,701)         | (14,281)         | (28,563)         | (64,088)         | (68,578)         |
| Equity finance                    | 0                | 0                | 0                | 0                | 0                |
| Debt finance                      | 115,766          | 109,972          | 0                | 0                | 0                |
| Other financing cash flows        | (369,741)        | (235,108)        | (134,784)        | (135,042)        | (135,127)        |
| <b>Cash flow from financing</b>   | <b>(299,676)</b> | <b>(139,418)</b> | <b>(163,347)</b> | <b>(199,130)</b> | <b>(203,705)</b> |
| Non-recurring cash flows          | -                | -                | -                | -                | -                |
| Other adjustments                 | 0                | 0                | 0                | 0                | 0                |
| <b>Net other adjustments</b>      | <b>0</b>         | <b>0</b>         | <b>0</b>         | <b>0</b>         | <b>0</b>         |
| <b>Movement in cash</b>           | <b>358</b>       | <b>39,490</b>    | <b>252,000</b>   | <b>222,558</b>   | <b>233,647</b>   |
| Free cash flow to firm (FCFF)     | 328,004.90       | 207,444.13       | 446,138.12       | 452,246.94       | 467,678.32       |
| Free cash flow to equity (FCFE)   | 46,058.45        | 53,771.30        | 280,563.04       | 286,645.88       | 302,225.18       |

## Per share (THB)

|                               |       |      |       |       |       |
|-------------------------------|-------|------|-------|-------|-------|
| FCFF per share                | 11.48 | 7.26 | 15.62 | 15.83 | 16.37 |
| FCFE per share                | 1.61  | 1.88 | 9.82  | 10.04 | 10.58 |
| Recurring cash flow per share | 13.40 | 9.84 | 14.36 | 14.97 | 15.48 |

| Balance Sheet (THB m) Year Ending Dec             | 2019             | 2020             | 2021E            | 2022E            | 2023E            |
|---------------------------------------------------|------------------|------------------|------------------|------------------|------------------|
| Tangible fixed assets (gross)                     | 1,799,849        | 1,910,343        | 2,020,837        | 2,131,332        | 2,241,826        |
| Less: Accumulated depreciation                    | (1,237,626)      | (1,392,217)      | (1,556,017)      | (1,729,024)      | (1,911,239)      |
| <b>Tangible fixed assets (net)</b>                | <b>562,223</b>   | <b>518,126</b>   | <b>464,821</b>   | <b>402,308</b>   | <b>330,588</b>   |
| <b>Intangible fixed assets (net)</b>              | <b>21,678</b>    | <b>21,678</b>    | <b>21,679</b>    | <b>21,679</b>    | <b>21,679</b>    |
| Long-term financial assets                        | -                | -                | -                | -                | -                |
| Invest. in associates & subsidiaries              | 75,183           | 75,680           | 79,989           | 84,758           | 90,032           |
| Cash & equivalents                                | 293,761          | 333,251          | 585,251          | 807,810          | 1,041,457        |
| A/C receivable                                    | 167,641          | 110,528          | 147,329          | 156,179          | 167,164          |
| Inventories                                       | 152,126          | 129,779          | 172,991          | 183,381          | 196,280          |
| Other current assets                              | 103,570          | 147,372          | 147,372          | 147,372          | 147,372          |
| <b>Current assets</b>                             | <b>717,099</b>   | <b>720,930</b>   | <b>1,052,944</b> | <b>1,294,742</b> | <b>1,552,274</b> |
| Other assets                                      | 1,108,257        | 1,207,769        | 1,039,459        | 963,831          | 889,566          |
| <b>Total assets</b>                               | <b>2,484,439</b> | <b>2,544,183</b> | <b>2,658,892</b> | <b>2,767,317</b> | <b>2,884,138</b> |
| Common equity                                     | 878,604          | 882,040          | 974,529          | 1,039,975        | 1,106,849        |
| Minorities etc.                                   | 422,436          | 403,805          | 348,451          | 379,824          | 412,425          |
| <b>Total shareholders' equity</b>                 | <b>1,301,040</b> | <b>1,285,845</b> | <b>1,322,980</b> | <b>1,419,799</b> | <b>1,519,274</b> |
| Long term debt                                    | 562,746          | 664,732          | 659,732          | 654,732          | 649,732          |
| Other long-term liabilities                       | 240,868          | 295,579          | 311,942          | 306,563          | 303,542          |
| <b>Long-term liabilities</b>                      | <b>803,614</b>   | <b>960,312</b>   | <b>971,674</b>   | <b>961,295</b>   | <b>953,275</b>   |
| A/C payable                                       | 239,066          | 174,873          | 233,099          | 247,100          | 264,481          |
| Short term debt                                   | 90,808           | 98,793           | 106,778          | 114,763          | 122,748          |
| Other current liabilities                         | 49,911           | 24,360           | 24,360           | 24,360           | 24,360           |
| <b>Current liabilities</b>                        | <b>379,785</b>   | <b>298,026</b>   | <b>364,237</b>   | <b>386,223</b>   | <b>411,589</b>   |
| <b>Total liabilities and shareholders' equity</b> | <b>2,484,439</b> | <b>2,544,183</b> | <b>2,658,892</b> | <b>2,767,317</b> | <b>2,884,138</b> |
| Net working capital                               | 134,360          | 188,446          | 210,233          | 215,472          | 221,976          |
| Invested capital                                  | 1,901,700        | 2,011,699        | 1,816,181        | 1,688,047        | 1,553,840        |

\* Includes convertibles and preferred stock which is being treated as debt

## Per share (THB)

|                               |       |       |       |       |       |
|-------------------------------|-------|-------|-------|-------|-------|
| Book value per share          | 30.76 | 30.88 | 34.12 | 36.41 | 38.75 |
| Tangible book value per share | 30.00 | 30.12 | 33.36 | 35.65 | 37.99 |

## Financial strength

|                           |      |      |      |       |        |
|---------------------------|------|------|------|-------|--------|
| Net debt/equity (%)       | 27.7 | 33.5 | 13.7 | (2.7) | (17.7) |
| Net debt/total assets (%) | 14.5 | 16.9 | 6.8  | (1.4) | (9.3)  |
| Current ratio (x)         | 1.9  | 2.4  | 2.9  | 3.4   | 3.8    |
| CF interest cover (x)     | 13.4 | 9.5  | 13.7 | 14.0  | 14.6   |

| Valuation                                 | 2019        | 2020        | 2021E       | 2022E       | 2023E       |
|-------------------------------------------|-------------|-------------|-------------|-------------|-------------|
| <b>Recurring P/E (x) *</b>                | <b>11.3</b> | <b>20.8</b> | <b>8.8</b>  | <b>8.3</b>  | <b>7.9</b>  |
| <b>Recurring P/E @ target price (x) *</b> | <b>18.1</b> | <b>33.3</b> | <b>14.2</b> | <b>13.2</b> | <b>12.7</b> |
| Reported P/E (x)                          | 11.5        | 28.4        | 8.8         | 8.3         | 7.9         |
| Dividend yield (%)                        | 4.3         | 1.3         | 2.7         | 6.0         | 6.4         |
| Price/book (x)                            | 1.2         | 1.2         | 1.1         | 1.0         | 1.0         |
| Price/tangible book (x)                   | 1.2         | 1.2         | 1.1         | 1.1         | 1.0         |
| EV/EBITDA (x) **                          | 6.4         | 8.4         | 4.6         | 3.9         | 3.3         |
| EV/EBITDA @ target price (x) **           | 8.6         | 11.2        | 6.5         | 5.7         | 5.1         |
| EV/invested capital (x)                   | 1.0         | 0.9         | 0.9         | 0.8         | 0.8         |

\* Pre-exceptional, pre-goodwill and fully diluted \*\* EBITDA includes associate income and recurring non-operating income

Sources: PTT; FSSIA estimates

## Corporate Governance report of Thai listed companies 2020

| EXCELLENT LEVEL |        |        |       |       |       |        |        |        |        |        |
|-----------------|--------|--------|-------|-------|-------|--------|--------|--------|--------|--------|
| AAV             | ADVANC | AF     | AIRA  | AKP   | AKR   | ALT    | AMA    | AMATA  | AMATAV | ANAN   |
| AOT             | AP     | ARIP   | ARROW | ASP   | BAFS  | BANPU  | BAY    | BCP    | BCPG   | BDMS   |
| BEC             | BEM    | BGRIM  | BIZ   | BKI   | BLA   | BOL    | BPP    | BRR    | BTS    | BWG    |
| CENTEL          | CFRESH | CHEWA  | CHO   | CIMBT | CK    | CKP    | CM     | CNT    | COL    | COMAN  |
| COTTO           | CPALL  | CPF    | CPI   | CPN   | CSS   | DELTA  | DEMCO  | DRT    | DTAC   | DTC    |
| DV8             | EA     | EASTW  | ECF   | ECL   | EGCO  | EPG    | ETE    | FNS    | FPI    | FPT    |
| FSMART          | GBX    | GC     | GCAP  | GEL   | GFPT  | GGC    | GPSC   | GRAMMY | GUNKUL | HANA   |
| HARN            | HMPRO  | ICC    | ICHI  | III   | ILINK | INTUCH | IRPC   | IVL    | JKN    | JSP    |
| JWD             | K      | KBANK  | KCE   | KKP   | KSL   | KTB    | KTC    | LANNA  | LH     | LHFG   |
| LIT             | LPN    | MAKRO  | MALEE | MBK   | MBKET | MC     | MCOT   | METCO  | MFEC   | MINT   |
| MONO            | MOONG  | MSC    | MTC   | NCH   | NCL   | NEP    | NKI    | NOBLE  | NSI    | NVD    |
| NYT             | OISHI  | ORI    | OTO   | PAP   | PCSGH | PDJ    | PG     | PHOL   | PLANB  | PLANET |
| PLAT            | PORT   | PPS    | PR9   | PREB  | PRG   | PRM    | PSH    | PSL    | PTG    | PTT    |
| PTTEP           | PTTGC  | PYLON  | Q-CON | QH    | QTC   | RATCH  | RS     | S      | S & J  | SAAM   |
| SABINA          | SAMART | SAMTEL | SAT   | SC    | SCB   | SCC    | SCCC   | SCG    | SCN    | SDC    |
| SEAFCO          | SEOIL  | SE-ED  | SELIC | SENA  | SIRI  | SIS    | SITHAI | SMK    | SMPC   | SNC    |
| SONIC           | SORKON | SPI    | SPR   | SPRC  | SPVI  | SSSC   | SST    | STA    | SUSCO  | SUTHA  |
| SVI             | SYMC   | SYNTEC | TACC  | TASCO | TCAP  | TFMAMA | THANA  | THANI  | THCOM  | THG    |
| THIP            | THRE   | THREL  | TIP   | TIPCO | TISCO | TK     | TKT    | TTB    | TMILL  | TNDT   |
| TNL             | TOA    | TOP    | TPBI  | TQM   | TRC   | TRC    | TSR    | TSTE   | TSTH   | TTA    |
| TTCL            | TTW    | TU     | TVD   | TVI   | TVO   | TWPC   | U      | UAC    | UBIS   | UV     |
| VGI             | VIH    | WACOAL | WAVE  | WHA   | WHAUP | WICE   | WINNER | TRUE   |        |        |

| VERY GOOD LEVEL |        |        |       |        |       |        |        |        |        |       |
|-----------------|--------|--------|-------|--------|-------|--------|--------|--------|--------|-------|
| 2S              | ABM    | ACE    | ACG   | ADB    | AEC   | AEONTS | AGE    | AH     | AHC    | AIT   |
| ALLA            | AMANA  | AMARIN | APCO  | APCS   | APURE | AQUA   | ASAP   | ASEFA  | ASIA   | ASIAN |
| ASIMAR          | ASK    | ASN    | ATP30 | AUCT   | AWC   | AYUD   | B      | BA     | BAM    | BBL   |
| BFIT            | BGC    | BJC    | BJCHI | BROOK  | BTW   | CBG    | CEN    | CGH    | CHARAN | CHAYO |
| CHG             | CHOTI  | CHOW   | CI    | CIG    | CMC   | COLOR  | COM7   | CPL    | CRC    | CRD   |
| CSC             | CSP    | CWT    | DCC   | DCON   | DDD   | DOD    | DOHOME | EASON  | EE     | ERW   |
| ESTAR           | FE     | FLOYD  | FN    | FORTH  | FSS   | FTE    | FVC    | GENCO  | GJS    | GL    |
| GLAND           | GLOBAL | GLOCON | GPI   | GULF   | GYT   | HPT    | HTC    | ICN    | IFS    | ILM   |
| IMH             | INET   | INSURE | IRC   | IRCP   | IT    | ITD    | ITEL   | J      | JAS    | JCK   |
| JCKH            | JMART  | JMT    | KBS   | KCAR   | KGI   | KIAT   | KOOL   | KTIS   | KWC    | KWM   |
| L&E             | LALIN  | LDC    | LHK   | LOXLEY | LPH   | LRH    | LST    | M      | MACO   | MAJOR |
| MBAX            | MEGA   | META   | MFC   | MGT    | MILL  | MITSI  | MK     | MODERN | MTI    | MVP   |
| NETBAY          | NEX    | NINE   | NTV   | NWR    | OCC   | OGC    | OSP    | PATO   | PB     | PDG   |
| PDI             | PICO   | PIMO   | PJW   | PL     | PM    | PPP    | PRIN   | PRINC  | PSTC   | PT    |
| QLT             | RCL    | RICHY  | RML   | RPC    | RWI   | S11    | SALEE  | SAMCO  | SANKO  | SAPPE |
| SAWAD           | SCI    | SCP    | SE    | SEG    | SFP   | SGF    | SHR    | SIAM   | SINGER | SKE   |
| SKR             | SKY    | SMIT   | SMT   | SNP    | SPA   | SPC    | SPCG   | SR     | SRICHA | SSC   |
| SSF             | STANLY | STI    | STPI  | SUC    | SUN   | SYNEX  | T      | TAE    | TAKUNI | TBSP  |
| TCC             | TCMC   | TEAM   | TEAMG | TFG    | TIGER | TITLE  | TKN    | TKS    | TM     | TMC   |
| TMD             | TMI    | TMT    | TNITY | TNP    | TNR   | TOG    | TPA    | TPAC   | TPCORP | TPOLY |
| TPS             | TRITN  | TRT    | TRU   | TSE    | TVT   | TWP    | UEC    | UMI    | UOBKH  | UP    |
| UPF             | UPOIC  | UT     | UTP   | UWC    | VL    | VNT    | VPO    | WIJK   | WP     | XO    |
| YUASA           | ZEN    | ZIGA   | ZMICO |        |       |        |        |        |        |       |

| GOOD LEVEL |      |        |        |       |        |       |       |        |        |       |
|------------|------|--------|--------|-------|--------|-------|-------|--------|--------|-------|
| 7UP        | A    | ABICO  | AJ     | ALL   | ALUCON | AMC   | APP   | ARIN   | AS     | AU    |
| B52        | BC   | BCH    | BEAUTY | BGT   | BH     | BIG   | BKD   | BLAND  | BM     | BR    |
| BROCK      | BSBM | BSM    | BTNC   | CAZ   | CCP    | CGD   | CITY  | CMAN   | CMO    | CMR   |
| CPT        | CPW  | CRANE  | CSR    | D     | EKH    | EP    | ESSO  | FMT    | GIFT   | GREEN |
| GSC        | GTB  | HTECH  | HUMAN  | IHL   | INOX   | INSET | IP    | JTS    | JUBILE | KASET |
| KCM        | KKC  | KUMWEL | KUN    | KWG   | KYE    | LEE   | MATCH | MATI   | M-CHAI | MCS   |
| MDX        | MJD  | MM     | MORE   | NC    | NDR    | NER   | NFC   | NNCL   | NPK    | NUSA  |
| OCEAN      | PAF  | PF     | PK     | PLE   | PMTA   | POST  | PPM   | PRAKIT | PRECHA | PRIME |
| PROUD      | PTL  | RBF    | RCI    | RJH   | ROJNA  | RP    | RPH   | RSP    | SF     | SFLEX |
| SGP        | SISB | SKN    | SLP    | SMART | SOLAR  | SPG   | SQ    | SSP    | STARK  | STC   |
| SUPER      | SVOA | TC     | TCCC   | THMUI | TIW    | TNH   | TOPP  | TPCH   | TIPIP  | TPLAS |
| TTI        | TYCN | UKEM   | UMS    | VCOM  | VRANDA | WIN   | WORK  | WPH    |        |       |

## Description

## Score Range

Excellent

90-100

Very Good

80-89

Good

70-79

## Disclaimer:

The disclosure of the survey results of the Thai Institute of Directors Association ("IOD") regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of a company listed on the Stock Exchange of Thailand and the Market for Alternative Investment disclosed to the public and able to be accessed by a general public investor. The result, therefore, is from the perspective of a third party. It is not an evaluation of operation and is not based on inside information.

The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey results may be changed after that date. FSS International Investment Advisory Company Limited does not confirm nor certify the accuracy of such survey results.

\* CGR scoring should be considered with news regarding wrong doing of the company or director or executive of the company such unfair practice on securities trading, fraud, and corruption SEC imposed a civil sanction against insider trading of director and executive; \*\* delisted

Source: Thai Institute of Directors Association (IOD); FSSIA's compilation

## Anti-corruption Progress Indicator 2020

| CERTIFIED |        |        |        |        |        |        |         |        |        |        |
|-----------|--------|--------|--------|--------|--------|--------|---------|--------|--------|--------|
| 2S        | ADVANC | AI     | AIE    | AIRA   | AKP    | AMA    | AMANAHA | AP     | AQUA   | ARROW  |
| ASK       | ASP    | AYUD   | B      | BAFS   | BANPU  | BAY    | BBL     | BCH    | BCP    | BCPG   |
| BGC       | BGRIM  | BJCHI  | BKI    | BLA    | BPP    | BROOK  | BRR     | BSBM   | BTS    | BWG    |
| CEN       | CENTEL | CFRESH | CGH    | CHEWA  | CHOTI  | CHOW   | CIG     | CIMBT  | CM     | CMC    |
| COL       | COM7   | CPALL  | CPF    | CPI    | CPN    | CSC    | DCC     | DELTA  | DEMCO  | DIMET  |
| DRT       | DTAC   | DTC    | EASTW  | ECL    | EGCO   | FE     | FNS     | FPI    | FPT    | FSS    |
| FTE       | GBX    | GC     | GCAP   | GEL    | GFPT   | GGC    | GJS     | GPSC   | GSTEEL | GUNKUL |
| HANA      | HARN   | HMPRO  | HTC    | ICC    | ICHI   | IFS    | INET    | INSURE | INTUCH | IRPC   |
| ITEL      | IVL    | K      | KASET  | KBANK  | KBS    | KCAR   | KCE     | KGI    | KKP    | KSL    |
| KTB       | KTC    | KWC    | L&E    | LANNA  | LHFG   | LHK    | LPN     | LRH    | M      | MAKRO  |
| MALEE     | MBAX   | MBK    | MBKET  | MC     | MCOT   | MFC    | MFEC    | MINT   | MONO   | MOONG  |
| MPG       | MSC    | MTC    | MTI    | NBC    | NEP    | NINE   | NKI     | NMG    | NNCL   | NSI    |
| NWR       | OCC    | OCEAN  | OGC    | ORI    | PAP    | PATO   | PB      | PCSGH  | PDG    | PDI    |
| PDJ       | PE     | PG     | PHOL   | PL     | PLANB  | PLANET | PLAT    | PM     | PPP    | PPPM   |
| PPS       | PREB   | PRG    | PRINC  | PRM    | PSH    | PSL    | PSTC    | PT     | PTG    | PTT    |
| PTTEP     | PTTGC  | PYLON  | Q-CON  | QH     | QLT    | QTC    | RATCH   | RML    | RWI    | S & J  |
| SABINA    | SAT    | SC     | SCB    | SCC    | SCCC   | SCG    | SCN     | SEAOIL | SE-ED  | SELIC  |
| SENA      | SGP    | SIRI   | SITHAI | SMIT   | SMK    | SMPC   | SNC     | SNP    | SORKON | SPACK  |
| SPC       | SPI    | SPRC   | SRICHA | SSF    | SSSC   | SST    | STA     | SUSCO  | SVI    | SYNTEC |
| TAE       | TAKUNI | TASCO  | TBSP   | TCAP   | TCMC   | TFG    | TFI     | TFMAMA | THANI  | THCOM  |
| THIP      | THRE   | THREL  | TIP    | TIPCO  | TISCO  | TKT    | TTB     | TMD    | TMILL  | TMT    |
| TNITY     | TNL    | TNP    | TNR    | TOG    | TOP    | TPA    | TPCORP  | TPP    | TRU    | TSC    |
| TSTH      | TTCL   | TU     | TVD    | TVI    | TVO    | TWPC   | U       | UBIS   | UEC    | UKEM   |
| UOBKH     | UWC    | VGI    | VIH    | VNT    | WACOAL | WHA    | WHAUP   | WICE   | WIIK   | XO     |
| ZEN       | TRUE   |        |        |        |        |        |         |        |        |        |
| DECLARED  |        |        |        |        |        |        |         |        |        |        |
| 7UP       | ABICO  | AF     | ALT    | AMARIN | AMATA  | AMATAV | ANAN    | APURE  | B52    | BKD    |
| BM        | BROCK  | BUI    | CHO    | CI     | COTTO  | DDD    | EA      | EFORL  | EP     | ERW    |
| ESTAR     | ETE    | EVER   | FSMART | GPI    | ILINK  | IRC    | J       | JKN    | JMART  | JMT    |
| JSP       | JTS    | KWG    | LDC    | MAJOR  | META   | NCL    | NOBLE   | NOK    | PK     | PLE    |
| ROJNA     | SAAM   | SAPPE  | SCI    | SE     | SHANG  | SINGER | SKR     | SPALI  | SSP    | STANLY |
| SUPER     | SYNEX  | THAI   | TKS    | TOPP   | TRITN  | TTA    | UPF     | UV     | WIN    | ZIGA   |

| Level     |                                                                                                                                                                                                                                                                                                                                                                                   |
|-----------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Certified | This level indicates practical participation with thoroughly examination in relation to the recommended procedures from the audit committee or the SEC's certified auditor, being a certified member of Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) or already passed examination to ensure independence from external parties. |
| Declared  | This level indicates determination to participate in the Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC)                                                                                                                                                                                                                            |

### Disclaimer:

The disclosure of the Anti-Corruption Progress Indicators of a listed company on the Stock Exchange of Thailand, which is assessed by Thaipat Institute, is made in order to comply with the policy and sustainable development plan for the listed companies of the Office of the Securities and Exchange Commission. Thaipat Institute made this assessment based on the information received from the listed company, as stipulated in the form for the assessment of Anti-corruption which refers to the Annual Registration Statement (Form 56-1), Annual Report (Form 56-2), or other relevant documents or reports of such listed company. The assessment result is therefore made from the perspective of Thaipat Institute that is a third party. It is not an assessment of operation and is not based on any inside information. Since this assessment is only the assessment result as of the date appearing in the assessment result, it may be changed after that date or when there is any change to the relevant information. Nevertheless, FSS International Investment Advisory Company Limited does not confirm, verify, or certify the accuracy and completeness of the assessment results.

Note: Companies participating in Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) under Thai Institute of Directors (as of June 24, 2019) are categorised into: 1) companies that have declared their intention to join CAC, and; 2) companies certified by CAC.

Source: The Securities and Exchange Commission, Thailand; \* FSSIA's compilation

## GENERAL DISCLAIMER

### ANALYST(S) CERTIFICATION

#### Suwat Sinsadok FSS International Investment Advisory Securities Co., Ltd

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#### History of change in investment rating and/or target price

##### PTT PCL (PTT TB)



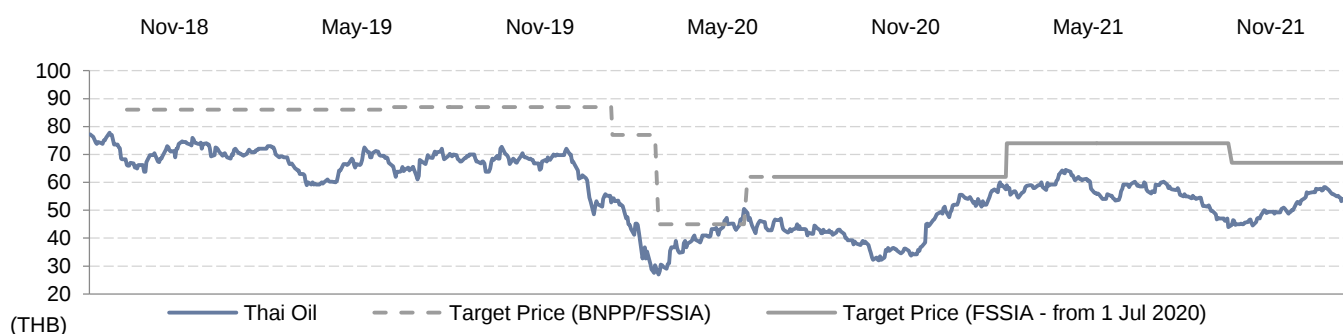
| Date        | Rating | Target price | Date | Rating | Target price | Date | Rating | Target price |
|-------------|--------|--------------|------|--------|--------------|------|--------|--------------|
| 21-Feb-2020 | BUY    | 60.00        | -    | -      | -            | -    | -      | -            |

Suwat Sinsadok started covering this stock from 09-Oct-2018

Price and TP are in local currency

Source: FSSIA estimates

##### Thai Oil (TOP TB)



| Date        | Rating | Target price | Date        | Rating | Target price | Date        | Rating | Target price |
|-------------|--------|--------------|-------------|--------|--------------|-------------|--------|--------------|
| 18-Dec-2018 | BUY    | 86.00        | 08-Jun-2020 | BUY    | 62.00        | 15-Feb-2021 | BUY    | 74.00        |
| 06-Aug-2019 | BUY    | 87.00        | 08-Jun-2020 | BUY    | 62.00        | 19-May-2021 | BUY    | 74.00        |
| 12-Feb-2020 | BUY    | 77.00        | 21-Aug-2020 | BUY    | 62.00        | 30-Jul-2021 | BUY    | 67.00        |
| 23-Mar-2020 | BUY    | 45.00        | 18-Jan-2021 | BUY    | 74.00        |             |        |              |

Suwat Sinsadok started covering this stock from 09-Oct-2018

Price and TP are in local currency

Source: FSSIA estimates

## PTT Explor &amp; Prod (PTTEP TB)



| Date        | Rating | Target price | Date        | Rating | Target price | Date        | Rating | Target price |
|-------------|--------|--------------|-------------|--------|--------------|-------------|--------|--------------|
| 14-Dec-2018 | BUY    | 160.00       | 30-Apr-2020 | BUY    | 85.00        | 29-Jan-2021 | BUY    | 116.00       |
| 29-Oct-2019 | HOLD   | 123.00       | 12-Jun-2020 | BUY    | 101.00       | 11-Feb-2021 | BUY    | 136.00       |
| 11-Mar-2020 | HOLD   | 81.00        | 12-Jun-2020 | BUY    | 101.00       | 05-Jul-2021 | BUY    | 158.00       |
| 26-Mar-2020 | BUY    | 81.00        | 30-Dec-2020 | BUY    | 116.00       |             |        |              |

Suwat Sinsadok started covering this stock from 09-Oct-2018

Price and TP are in local currency

Source: FSSIA estimates

| Company           | Ticker   | Price      | Rating | Valuation & Risks                                                                                                                           |
|-------------------|----------|------------|--------|---------------------------------------------------------------------------------------------------------------------------------------------|
| PTT PCL           | PTT TB   | THB 37.50  | BUY    | Risks to our SoTP-based valuation are the oil price and potential earnings downside from government intervention.                           |
| Thai Oil          | TOP TB   | THB 54.00  | BUY    | Downside risks to our EV/EBITDA-based TP are a sharp rise in oil price and weak demand for refined oil products.                            |
| PTT Explor & Prod | PTTEP TB | THB 117.50 | BUY    | Risks our TP, which is based on EV/EBITDA, are a sharp decline in oil price and a potential earnings downside from government intervention. |

Source: FSSIA estimates

### Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited

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All share prices are as at market close on 12-Nov-2021 unless otherwise stated.

## RECOMMENDATION STRUCTURE

### Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price\* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

\* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

## Industry Recommendations

**Overweight.** The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

**Neutral.** The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

**Underweight.** The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

## Country (Strategy) Recommendations

**Overweight (O).** Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Neutral (N).** Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Underweight (U).** Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.