# 15 NOVEMBER 2021 THAILAND / AIRPORT SERVICES BANGKOK AVIATION FUEL SERVICES



# **BAFS TB**

| TARGET PRICE    | THB40.00 |
|-----------------|----------|
| CLOSE           | THB28.50 |
| UP/DOWNSIDE     | +40.4%   |
| TP vs CONSENSUS | +11.9%   |

# BUY

# On the path to a turnaround in 2022

#### Poor 3Q21 due to the lockdown on Covid-19 resurgence

BAFS reported a 3Q21 net loss (NL) of THB222m (-27% q-q, -23% y-y), mainly due to the lower y-y refuelling volume for jet fuel, resulting from the sharp decrease in the number of flights. The key culprits for the NLs from its two key businesses were: 1) a lower y-y aviation fuel service volume at its two key airports, Suvarnabhumi (BKK) and Don Mueang (DMK), which decreased to 338m litres (ml) in 3Q21, down 6% y-y and 16% q-q, as a result of the lower number of flights serviced at 12,209 flights (-54% y-y, -39% q-q); and 2) the lower pipeline transportation sales volume at 594ml, down 9% y-y and 13% q-q. Revenue from electricity was at THB76.2m in 3Q21, generated from acquired solar farms.

#### Reopening and return of tourism are key

We believe that the impact from the recent lockdown should gradually subside as Thailand is now reopening the country to both domestic and international flights, which should lead to a higher aviation fuel volume and a rising number of flights. In 2Q20, during Thailand's first lockdown due to Covid-19, BAFS' jet sales volume sharply declined by 85% q-q and 87% y-y to only 194ml in 2Q20, compared to 338ml in 3Q21.

#### More flights are nice

We project BAFS' net profit to recover markedly y-y in 2022-23, driven by 1) a demand recovery for its jet fuel sales volume via its aviation refuelling services from both domestic and international flights under Thailand's reopening campaign; 2) diversification into solar power plants to ensure sustainable net profit contributions; and 3) rising oil sales volumes for its two oil pipeline networks. Under the staggered reopening, we estimate that the number of flights at BKK and DMK should gradually recover from 38,000 in 2Q21 to 60,000 in 2Q22 and 100,000 flights by 4Q22, sufficiently driving up the demand for aviation refuelling and allowing BAFS to become profitable.

## Three-pronged growth drivers in 2022-23

We maintain BUY and our SoTP-based TP of THB40. In our view, on top of the demand upsides for its aviation refuelling service and oil pipeline, BAFS' JV with PTT Oil and Retail Business (OR TB, BUY, TP THB36) to provide the aviation fuel service system at U-Tapao International Airport, located in the Eastern Economic Corridor, should be a long-term growth driver.



Suwat Sinsadok suwat.sin@fssia.com +66 2611 3558 Siriluck Pinthusoonthorn siriluck.pin@fssia.com +66 2611 3562 **KEY STOCK DATA** 

| YE Dec (THB m)      | 2020   | 2021E   | 2022E | 2023E |
|---------------------|--------|---------|-------|-------|
| Revenue             | 1,804  | 1,651   | 4,338 | 5,884 |
| Net profit          | (462)  | (107)   | 1,103 | 1,580 |
| EPS (THB)           | (0.72) | (0.17)  | 1.73  | 2.48  |
| vs Consensus (%)    | -      | nm      | 142.6 | 37.5  |
| EBITDA              | 481    | 664     | 2,363 | 2,881 |
| Core net profit     | (464)  | (107)   | 1,103 | 1,580 |
| Core EPS (THB)      | (0.73) | (0.17)  | 1.73  | 2.48  |
| EPS growth (%)      | nm     | nm      | nm    | 43.2  |
| Core P/E (x)        | (39.2) | (169.6) | 16.5  | 11.5  |
| Dividend yield (%)  | 4.2    | -       | 2.4   | 3.5   |
| EV/EBITDA (x)       | 59.2   | 40.8    | 10.6  | 8.1   |
| Price/book (x)      | 3.3    | 3.7     | 3.0   | 2.5   |
| Net debt/Equity (%) | 133.2  | 122.2   | 76.8  | 46.7  |
| ROE (%)             | (7.7)  | (2.1)   | 20.0  | 23.5  |
|                     |        |         |       |       |



| Share price performance        | 1 Month | 3 Month    | 12 Month   |
|--------------------------------|---------|------------|------------|
| Absolute (%)                   | (4.2)   | 14.9       | 34.4       |
| Relative to country (%)        | (3.6)   | 7.8        | 9.9        |
| Mkt cap (USD m)                |         |            | 554        |
| 3m avg. daily turnover (USD m) |         |            | 2.7        |
| Free float (%)                 |         |            | 45         |
| Major shareholder              | RAT     | CH Group I | PCL (16%)  |
| 12m high/low (THB)             |         | 3          | 1.50/21.10 |
| Issued shares (m)              |         |            | 637.50     |

Sources: Bloomberg consensus; FSSIA estimates

PREPARED BY FSS INTERNATIONAL INVESTMENT ADVISORY SECURITIES CO LTD (FSSIA). ANALYST CERTIFICATION AND IMPORTANT DISCLOSURES CAN BE FOUND AT THE END OF THIS REPORT

# Exhibit 1: Summary of 3Q21/9M21 operations

|                     | 3Q20    | 2Q20    |         | - 3Q21 |        | 9M20    | 9M21    | Change | 2021E   |
|---------------------|---------|---------|---------|--------|--------|---------|---------|--------|---------|
|                     | (THB m) | (THB m) | (THB m) | (q-q%) | (y-y%) | (THB m) | (THB m) | (y-y%) | (THB m) |
| Revenue             | 328     | 417     | 366     | (12.4) | 11.5   | 1,401   | 1,150   | (17.9) | 1,651   |
| Operating costs     | (294)   | (319)   | (305)   | (4.5)  | 3.6    | (955)   | (943)   | (1.3)  | (987)   |
| EBITDA              | 34      | 98      | 61      | (38.1) | 80.5   | 446     | 207     | (53.5) | 664     |
| EBITDA margin (%)   | 10.3    | 24      | 16.6    | nm     | nm     | 31.8    | 18      | nm     | 40.2    |
| Depn & amort.       | (200)   | (231)   | (241)   | 4.3    | 20.7   | (595)   | (681)   | 14.3   | (750)   |
| EBIT                | (166)   | (133)   | (180)   | 35.7   | 8.6    | (149)   | (473)   | 216.9  | (86)    |
| Interest expense    | (70)    | (129)   | (101)   | (21.8) | 44.9   | (211)   | (304)   | 44.1   | (97)    |
| Interest & invt inc |         |         |         | nm     | nm     | 0       | 0       | nm     | 0       |
| Other income        | 23      | 12      | 14      | 17.4   | (38.5) | 54      | 40      | (26.4) | 80      |
| Associates' contrib | (1)     | 0       | (6)     | nm     | nm     | (1)     | (7)     | nm     | (4)     |
| Exceptionals        | 0       | 0       | 0       | nm     | nm     | (1)     | 0       | nm     | 0       |
| Pretax profit       | (214)   | (250)   | (273)   | 9.2    | 27.8   | (308)   | (745)   | 141.9  | (107)   |
| Тах                 | 18      | 61      | 51      | (15.7) | 179.9  | 20      | 134     | 574.0  | 0       |
| Tax rate (%)        | 9       | 24      | 19      | nm     | nm     | 6       | 18      | nm     | 0       |
| Minority interests  | 16      | 14      | 0       | nm     | nm     | 35      | 25      | (28.8) | 0       |
| Net profit          | (180)   | (175)   | (222)   | 26.6   | 23.4   | (253)   | (586)   | 131.4  | (107)   |
| Core net profit     | (180)   | (175)   | (222)   | 26.6   | 23.4   | (253)   | (586)   | 131.4  | (107)   |
| EPS (THB)           | (0.28)  | (0.27)  | (0.35)  | 26.6   | 23.4   | (0.40)  | (0.92)  | 131.4  | (0.17)  |
| Core EPS (THB)      | (0.28)  | (0.27)  | (0.35)  | 26.6   | 23.4   | (0.40)  | (0.92)  | 131.4  | (0.17)  |

Sources: BAFS; FSSIA estimates

# Exhibit 2: 3Q21/9M21 key performance

|                                       | 3Q20   | 2Q21   | 3Q21   | (q-q%) | (y-y%) | 9M20    | 9M21   | (y-y%) |
|---------------------------------------|--------|--------|--------|--------|--------|---------|--------|--------|
| Aviation refuelling service business  |        |        |        |        | Í      |         |        |        |
| Aviation fuel volume (m litres)       | 360    | 400    | 338    | (15.5) | (6.1)  | 1,886   | 1,148  | (39.1) |
| Flights (flights)                     | 26,549 | 19,968 | 12,209 | (38.9) | (54.0) | 100,834 | 56,335 | (44.1) |
| Fuel pipeline transportation business |        |        |        |        |        |         |        |        |
| Multi-product fuel volume (m litres)  | 649    | 686    | 594    | (13.4) | (8.5)  | 2,344   | 1,932  | (17.6) |

Source: BAFS

# **Financial Statements**

Bangkok Aviation Fuel Services

| Profit and Loss (THB m) Year Ending Dec           | 2019    | 2020    | 2021E  | 2022E   | 2023E   |
|---|---------|---------|--------|---------|---------|
| Revenue   | 3,872   | 1,804   | 1,651  | 4,338   | 5,884   |
| Cost of goods sold                                | (1,185) | (735)   | (723)  | (1,281) | (2,061) |
| Gross profit                                      | 2,688   | 1,070   | 928    | 3,057   | 3,823   |
| Other operating income                            | -       | -       | -      | -       | -       |
| Operating costs                                   | (701)   | (589)   | (264)  | (694)   | (941)   |
| Operating EBITDA                                  | 1,986   | 481     | 664    | 2,363   | 2,881   |
| Depreciation                                      | (645)   | (794)   | (750)  | (980)   | (909)   |
| Goodwill amortisation                             | 0       | 0       | 0      | 0       | C       |
| Operating EBIT                                    | 1,342   | (313)   | (86)   | 1,383   | 1,972   |
| Net financing costs                               | (196)   | (281)   | (97)   | (123)   | (135)   |
| Associates  | (1)     | (2)     | (4)    | (4)     | (4)     |
| Recurring non-operating income                    | 83      | 88      | 76     | 76      | 76      |
| Non-recurring items                               | 1       | 2       | 0      | 0       | 0       |
| Profit before tax                                 | 1,229   | (505)   | (107)  | 1,336   | 1,913   |
| Tax   | (261)   | 88      | 0      | (233)   | (333)   |
| Profit after tax                                  | 968     | (417)   | (107)  | 1,103   | 1,580   |
| Minority interests                                | 27      | (45)    | 0      | 0       | 0       |
| Preferred dividends                               | 0       | 0       | 0      | 0       | 0       |
| Other items                                       | -       | -       | -      | -       | -       |
| Reported net profit                               | 996     | (462)   | (107)  | 1,103   | 1,580   |
| Non-recurring items & goodwill (net)              | (1)     | (2)     | 0      | 0       | 0       |
| Recurring net profit                              | 995     | (464)   | (107)  | 1,103   | 1,580   |
| Per share (THB)                                   |         |         |        |         |         |
| Recurring EPS *                                   | 1.56    | (0.73)  | (0.17) | 1.73    | 2.48    |
| Reported EPS                                      | 1.56    | (0.72)  | (0.17) | 1.73    | 2.48    |
| DPS   | 1.25    | 1.20    | 0.00   | 0.69    | 0.99    |
| Diluted shares (used to calculate per share data) | 637     | 637     | 637    | 637     | 637     |
| Growth  |         |         |        |         |         |
| Revenue (%)                                       | 3.1     | (53.4)  | (8.5)  | 162.7   | 35.6    |
| Operating EBITDA (%)                              | (2.8)   | (75.8)  | 38.1   | 256.0   | 21.9    |
| Operating EBIT (%)                                | (9.6)   | nm      | nm     | nm      | 42.6    |
| Recurring EPS (%)                                 | (15.0)  | nm      | nm     | nm      | 43.2    |
| Reported EPS (%)                                  | (14.9)  | nm      | nm     | nm      | 43.2    |
| Operating performance                             |         |         |        |         |         |
| Gross margin inc. depreciation (%)                | 52.8    | 15.3    | 10.8   | 47.9    | 49.5    |
| Gross margin of key business (%)                  | -       | -       | -      | -       | -       |
| Operating EBITDA margin (%)                       | 51.3    | 26.6    | 40.2   | 54.5    | 49.0    |
| Operating EBIT margin (%)                         | 34.7    | (17.4)  | (5.2)  | 31.9    | 33.5    |
| Net margin (%)                                    | 25.7    | (25.7)  | (6.5)  | 25.4    | 26.9    |
| Effective tax rate (%)                            | 21.2    | 17.4    | 17.4   | 17.4    | 17.4    |
| Dividend payout on recurring profit (%)           | 80.1    | (165.0) | -      | 40.0    | 40.0    |
| Interest cover (X)                                | 7.3     | (100.0) | (0.1)  | 11.8    | 15.2    |
| Inventory days                                    | 13.9    | 23.2    | 20.9   | 13.1    | 10.2    |
| Debtor days                                       | 36.2    | 55.3    | 37.0   | 16.6    | 15.4    |
| Creditor days                                     | 108.2   | 113.8   | 86.0   | 85.4    | 102.3   |
| Operating ROIC (%)                                | 8.9     | (1.8)   | (0.5)  | 7.9     | 11.8    |
| ROIC (%)  | 8.0     | (1.0)   | 0.0    | 7.9     | 10.5    |
| ROE (%)   | 15.3    | (7.7)   | (2.1)  | 20.0    | 23.5    |
| ROA (%)   | 6.7     | (1.1)   | (0.2)  | 6.7     | 9.1     |
| * Pre exceptional, pre-goodwill and fully diluted | 0.7     | (1.1)   | (0.2)  | 0.7     | 9.1     |
|   | -2040   | 2020    | 20245  | 20225   | 20205   |
| Revenue by Division (THB m)                       | 2019    | 2020    | 2021E  | 2022E   | 2023E   |
| Aviation refuelling                               | 3,140   | 1,203   | 716    | 3,286   | 4,793   |
| Fuel transporation (FPT)                          | 728     | 566     | 594    | 711     | 750     |
| Others  | 5       | 35      | 0      | 0       | (       |
| Solar powerplants                                 | 0       | 0       | 341    | 341     | 341     |

Sources: Bangkok Aviation Fuel Services; FSSIA estimates

# **Financial Statements**

Bangkok Aviation Fuel Services

| Cash Flow (THB m) Year Ending Dec  | 2019                  | 2020                  | 2021E                 | 2022E                 | 2023E                 |
|--|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| ecurring net profit  | 995                   | (464)                 | (107)                 | 1,103                 | 1,580                 |
| epreciation  | 645                   | 794                   | 750                   | 980                   | 909                   |
| ssociates & minorities   | (2)                   | (4)                   | (4)                   | (4)                   | C                     |
| other non-cash items   | -                     | -                     | -                     | -                     |                       |
| Change in working capital  | (95)<br>1 542         | (796)                 | 254<br><b>893</b>     | 787                   | 258                   |
| cash flow from operations<br>Capex - maintenance                               | <b>1,543</b><br>(408) | <b>(469)</b><br>(516) | (500)                 | <b>2,866</b><br>(467) | <b>2,747</b><br>(433) |
| Capex - new investment   | (400)                 | (310)                 | (300)                 | (407)                 | (400)                 |
| let acquisitions & disposals   | (29)                  | (44)                  | 1,008                 | (151)                 | (309)                 |
| Dther investments (net)  | ()                    | 0                     | 0                     | (101)                 | (000)                 |
| Cash flow from investing   | (437)                 | (560)                 | 508                   | (617)                 | (742)                 |
| Dividends paid   | (873)                 | (778)                 | (637)                 | (166)                 | (513                  |
| quity finance  | 0                     | 0                     | 0                     | 0                     | C                     |
| Debt finance   | 1,088                 | 2,111                 | (1,396)               | (1,022)               | (1,000                |
| Other financing cash flows   | (1,461)               | (1,538)               | 645                   | (130)                 | 133                   |
| Cash flow from financing   | (1,246)               | (204)                 | (1,389)               | (1,317)               | (1,380)               |
| lon-recurring cash flows   | -                     | -                     | -                     | -                     |                       |
| Other adjustments  | 0                     | 0                     | 0                     | 0                     | C                     |
| let other adjustments  | 0                     | 0                     | 0                     | 0                     | 0                     |
| Novement in cash   | (140)                 | (1,234)               | 13                    | 932                   | 625                   |
| ree cash flow to firm (FCFF)   | 1,302.17              | (748.59)              | 1,498.30              | 2,372.48              | 2,140.17              |
| ree cash flow to equity (FCFE)   | 732.96                | (456.01)              | 650.22                | 1,097.27              | 1,138.04              |
| er share (THB)   |                       |                       |                       |                       |                       |
| CFF per share  | 2.04                  | (1.17)                | 2.35                  | 3.72                  | 3.36                  |
| CFE per share  | 1.15                  | (0.72)                | 1.02                  | 1.72                  | 1.79                  |
| Recurring cash flow per share  | 2.57                  | 0.51                  | 1.00                  | 3.26                  | 3.90                  |
| Balance Sheet (THB m) Year Ending Dec  | 2019                  | 2020                  | 2021E                 | 2022E                 | 2023E                 |
| angible fixed assets (gross)   | 19,809                | 21,718                | 22,509                | 23,300                | 24,091                |
| ess: Accumulated depreciation  | (7,112)               | (7,651)               | (8,701)               | (9,521)               | (10,412               |
| angible fixed assets (net)   | 12,697                | 14,066                | 13,808                | 13,779                | 13,679                |
| ntangible fixed assets (net)   | 61                    | 1,334                 | 73                    | 73                    | 73                    |
| ong-term financial assets  | -                     | -                     | -                     | -                     |                       |
| nvest. in associates & subsidiaries  | 89                    | 133                   | 133                   | 133                   | 133                   |
| Cash & equivalents   | 2,038                 | 805                   | 817                   | 1,749                 | 2,374                 |
| VC receivable  | 388                   | 159                   | 175                   | 219                   | 278                   |
| nventories   | 50                    | 43                    | 40                    | 53                    | 62                    |
| Other current assets   | 116                   | 893                   | 635                   | 150                   | 204                   |
| Current assets   | 2,593                 | 1,900                 | 1,667                 | 2,171                 | 2,918                 |
| Other assets   | 1,906                 | 2,033                 | 2,033                 | 2,033                 | 2,033                 |
| Fotal assets   | 17,346                | 19,466                | 17,713                | 18,188                | 18,835                |
| Common equity  | 6,518                 | 5,493                 | 4,948                 | 6,086                 | 7,354                 |
| Ainorities etc.  | 1,346                 | 1,274                 | 1,274                 | 1,274                 | 1,274                 |
| otal shareholders' equity  | <b>7,864</b><br>7,180 | <b>6,767</b><br>9,396 | <b>6,223</b><br>8,000 | <b>7,361</b><br>7,000 | <b>8,628</b><br>6,000 |
| .ong term debt<br>Dther long-term liabilities                                  | 1,280                 | 2,640                 | 2,640                 | 2,640                 | 2,640                 |
| .ong-term liabilities  | 8,460                 | 12,036                | 10,640                | <b>9,640</b>          | 2,040<br><b>8,640</b> |
| VC payable   | 296                   | 162                   | 178                   | 421                   | 734                   |
| Short term debt  | 526                   | 422                   | 422                   | 400                   | 400                   |
| Other current liabilities  | 200                   | 78                    | 71                    | 187                   | 254                   |
| Current liabilities  | 1,022                 | 662                   | 672                   | 1,008                 | 1,388                 |
| otal liabilities and shareholders' equity                                      | 17,346                | 19,466                | 17,534                | 18,009                | 18,656                |
| let working capital  | 59                    | 855                   | 601                   | (187)                 | (445                  |
| nvested capital  | 14,812                | 18,421                | 16,647                | 15,830                | 15,472                |
| Includes convertibles and preferred stock which is bein                        | ng treated as debt    |                       |                       |                       |                       |
| er share (THB)   |                       |                       |                       |                       |                       |
| book value per share   | 10.22                 | 8.62                  | 7.76                  | 9.55                  | 11.54                 |
| angible book value per share   | 10.13                 | 6.52                  | 7.65                  | 9.43                  | 11.42                 |
| inancial strength  |                       |                       |                       |                       |                       |
| let debt/equity (%)  | 72.1                  | 133.2                 | 122.2                 | 76.8                  | 46.7                  |
| let debt/total assets (%)  | 32.7                  | 46.3                  | 42.9                  | 31.1                  | 21.4                  |
| Current ratio (x)  | 2.5                   | 2.9                   | 2.5                   | 2.2                   | 2.1                   |
| F interest cover (x)   | 4.7                   | (0.6)                 | 7.7                   | 9.9                   | 9.4                   |
| aluation   | 2019                  | 2020                  | 2021E                 | 2022E                 | 2023E                 |
| Recurring P/E (x) *  | 18.3                  | (39.2)                | (169.6)               | 16.5                  | 11.5                  |
| tecurring P/E @ target price (x) *   | 25.6                  | (55.0)                | (238.0)               | 23.1                  | 16.1                  |
| Reported P/E (x)   | 18.2                  | (39.4)                | (169.6)               | 16.5                  | 11.5                  |
| Dividend yield (%)   | 4.4                   | 4.2                   |                       | 2.4                   | 3.5                   |
| Price/book (x)   | 2.8                   | 3.3                   | 3.7                   | 3.0                   | 2.5                   |
|  |                       | 4.4                   | 3.7                   | 3.0                   | 2.5                   |
|  | 2.8                   | 1.1                   |                       |                       |                       |
| Price/tangible book (x)  | 2.8<br>12.7           | 59.2                  | 40.8                  | 10.6                  | 8.1                   |
| Price/tangible book (x)<br>EV/EBITDA (x) **<br>EV/EBITDA @ target price (x) ** |                       |                       |                       |                       | 8.1<br>10.7           |

Sources: Bangkok Aviation Fuel Services; FSSIA estimates



# Corporate Governance report of Thai listed companies 2020

| EXCELLE | NT LEVEL |        |       |        |       |        |        |        |        |        |
|---------|----------|--------|-------|--------|-------|--------|--------|--------|--------|--------|
| AAV     | ADVANC   | AF     | AIRA  | AKP    | AKR   | ALT    | AMA    | AMATA  | AMATAV | ANAN   |
| AOT     | AP       | ARIP   | ARROW | ASP    | BAFS  | BANPU  | BAY    | BCP    | BCPG   | BDMS   |
| BEC     | BEM      | BGRIM  | BIZ   | BKI    | BLA   | BOL    | BPP    | BRR    | BTS    | BWG    |
| CENTEL  | CFRESH   | CHEWA  | CHO   | CIMBT  | СК    | CKP    | CM     | CNT    | COL    | COMAN  |
| COTTO   | CPALL    | CPF    | CPI   | CPN    | CSS   | DELTA  | DEMCO  | DRT    | DTAC   | DTC    |
| DV8     | EA       | EASTW  | ECF   | ECL    | EGCO  | EPG    | ETE    | FNS    | FPI    | FPT    |
| FSMART  | GBX      | GC     | GCAP  | GEL    | GFPT  | GGC    | GPSC   | GRAMMY | GUNKUL | HANA   |
| HARN    | HMPRO    | ICC    | ICHI  | III    | ILINK | INTUCH | IRPC   | IVL    | JKN    | JSP    |
| JWD     | К        | KBANK  | KCE   | KKP    | KSL   | KTB    | KTC    | LANNA  | LH     | LHFG   |
| LIT     | LPN      | MAKRO  | MALEE | MBK    | MBKET | MC     | MCOT   | METCO  | MFEC   | MINT   |
| MONO    | MOONG    | MSC    | MTC   | NCH    | NCL   | NEP    | NKI    | NOBLE  | NSI    | NVD    |
| NYT     | OISHI    | ORI    | ОТО   | PAP    | PCSGH | PDJ    | PG     | PHOL   | PLANB  | PLANET |
| PLAT    | PORT     | PPS    | PR9   | PREB   | PRG   | PRM    | PSH    | PSL    | PTG    | PTT    |
| PTTEP   | PTTGC    | PYLON  | Q-CON | QH     | QTC   | RATCH  | RS     | S      | S & J  | SAAM   |
| SABINA  | SAMART   | SAMTEL | SAT   | SC     | SCB   | SCC    | SCCC   | SCG    | SCN    | SDC    |
| SEAFCO  | SEAOIL   | SE-ED  | SELIC | SENA   | SIRI  | SIS    | SITHAI | SMK    | SMPC   | SNC    |
| SONIC   | SORKON   | SPALI  | SPI   | SPRC   | SPVI  | SSSC   | SST    | STA    | SUSCO  | SUTHA  |
| SVI     | SYMC     | SYNTEC | TACC  | TASCO  | TCAP  | TFMAMA | THANA  | THANI  | THCOM  | THG    |
| THIP    | THRE     | THREL  | TIP   | TIPCO  | TISCO | ТК     | ТКТ    | TTB    | TMILL  | TNDT   |
| TNL     | TOA      | TOP    | TPBI  | TQM    | TRC   | TSC    | TSR    | TSTE   | TSTH   | TTA    |
| TTCL    | TTW      | TU     | TVD   | TVI    | TVO   | TWPC   | U      | UAC    | UBIS   | UV     |
| VGI     | VIH      | WACOAL | WAVE  | WHA    | WHAUP | WICE   | WINNER | TRUE   |        |        |
| VERY GO | OD LEVEL |        |       |        |       |        |        |        |        |        |
| 2S      | ABM      | ACE    | ACG   | ADB    | AEC   | AEONTS | AGE    | AH     | AHC    | AIT    |
| ALLA    | AMANAH   | AMARIN | APCO  | APCS   | APURE | AQUA   | ASAP   | ASEFA  | ASIA   | ASIAN  |
| ASIMAR  | ASK      | ASN    | ATP30 | AUCT   | AWC   | AYUD   | В      | BA     | BAM    | BBL    |
| BFIT    | BGC      | BJC    | BJCHI | BROOK  | BTW   | CBG    | CEN    | CGH    | CHARAN | CHAYO  |
| CHG     | CHOTI    | CHOW   | CI    | CIG    | CMC   | COLOR  | COM7   | CPL    | CRC    | CRD    |
| CSC     | CSP      | CWT    | DCC   | DCON   | DDD   | DOD    | DOHOME | EASON  | EE     | ERW    |
| ESTAR   | FE       | FLOYD  | FN    | FORTH  | FSS   | FTE    | FVC    | GENCO  | GJS    | GL     |
| GLAND   | GLOBAL   | GLOCON | GPI   | GULF   | GYT   | HPT    | HTC    | ICN    | IFS    | ILM    |
| IMH     | INET     | INSURE | IRC   | IRCP   | IT    | ITD    | ITEL   | J      | JAS    | JCK    |
| JCKH    | JMART    | JMT    | KBS   | KCAR   | KGI   | KIAT   | KOOL   | KTIS   | KWC    | KWM    |
| L&E     | LALIN    | LDC    | LHK   | LOXLEY | LPH   | LRH    | LST    | Μ      | MACO   | MAJOR  |
| MBAX    | MEGA     | META   | MFC   | MGT    | MILL  | MITSIB | MK     | MODERN | MTI    | MVP    |
| NETBAY  | NEX      | NINE   | NTV   | NWR    | OCC   | OGC    | OSP    | PATO   | PB     | PDG    |
| PDI     | PICO     | PIMO   | PJW   | PL     | PM    | PPP    | PRIN   | PRINC  | PSTC   | PT     |
| QLT     | RCL      | RICHY  | RML   | RPC    | RWI   | S11    | SALEE  | SAMCO  | SANKO  | SAPPE  |
| SAWAD   | SCI      | SCP    | SE    | SEG    | SFP   | SGF    | SHR    | SIAM   | SINGER | SKE    |
| SKR     | SKY      | SMIT   | SMT   | SNP    | SPA   | SPC    | SPCG   | SR     | SRICHA | SSC    |
| SSF     | STANLY   | STI    | STPI  | SUC    | SUN   | SYNEX  | Т      | TAE    | TAKUNI | TBSP   |

| SSF<br>TCC<br>TMD<br>TPS<br>UPF<br>YUASA | STANLY<br>TCMC<br>TMI<br>TRITN<br>UPOIC<br>ZEN | STI<br>TEAM<br>TMT<br>TRT<br>UT<br>ZIGA | STPI<br>TEAMG<br>TNITY<br>TRU<br>UTP<br>ZMICO | SUC<br>TFG<br>TNP<br>TSE<br>UWC | SUN<br>TIGER<br>TNR<br>TVT<br>VL | SYNEX<br>TITLE<br>TOG<br>TWP<br>VNT | T<br>TKN<br>TPA<br>UEC<br>VPO | TAE<br>TKS<br>TPAC<br>UMI<br>WIIK | TAKUNA<br>TM<br>TPCORP<br>UOBKH<br>WP | TBSP<br>TMC<br>TPOLY<br>UP<br>XO |
|--|--|---|---|---------------------------------|----------------------------------|-------------------------------------|-------------------------------|-----------------------------------|---------------------------------------|----------------------------------|
| GOOD LE                                  | VEL  |   |   |                                 |                                  |                                     |                               |                                   |                                       |                                  |
| 7UP                                      | А  | ABICO                                   | AJ  | ALL                             | ALUCON                           | AMC                                 | APP                           | ARIN                              | AS                                    | AU                               |
| B52                                      | BC   | BCH                                     | BEAUTY  | BGT                             | BH                               | BIG                                 | BKD                           | BLAND                             | BM                                    | BR                               |
| BROCK                                    | BSBM   | BSM                                     | BTNC  | CAZ                             | CCP                              | CGD                                 | CITY                          | CMAN                              | СМО                                   | CMR                              |
| CPT                                      | CPW  | CRANE                                   | CSR   | D                               | EKH                              | EP                                  | ESSO                          | FMT                               | GIFT                                  | GREEN                            |
| GSC                                      | GTB  | HTECH                                   | HUMAN   | IHL                             | INOX                             | INSET                               | IP                            | JTS                               | JUBILE                                | KASET                            |
| KCM                                      | KKC  | KUMWEL                                  | KUN   | KWG                             | KYE                              | LEE                                 | MATCH                         | MATI                              | M-CHAI                                | MCS                              |
| MDX                                      | MJD  | MM                                      | MORE  | NC                              | NDR                              | NER                                 | NFC                           | NNCL                              | NPK                                   | NUSA                             |
| OCEAN                                    | PAF  | PF                                      | PK  | PLE                             | PMTA                             | POST                                | PPM                           | PRAKIT                            | PRECHA                                | PRIME                            |
| PROUD                                    | PTL  | RBF                                     | RCI   | RJH                             | ROJNA                            | RP                                  | RPH                           | RSP                               | SF                                    | SFLEX                            |
| SGP                                      | SISB   | SKN                                     | SLP   | SMART                           | SOLAR                            | SPG                                 | SQ                            | SSP                               | STARK                                 | STC                              |
| SUPER                                    | SVOA   | тс                                      | TCCC  | THMUI                           | TIW                              | TNH                                 | TOPP                          | TPCH                              | TPIPP                                 | TPLAS                            |
| TTI                                      | TYCN   | UKEM                                    | UMS   | VCOM                            | VRANDA                           | WIN                                 | WORK                          | WPH                               |                                       |                                  |
|  |  | Description                             | I   |                                 |                                  |                                     |                               | Score                             | Range                                 |                                  |
|  |  | Excellent                               |   |                                 |                                  |                                     |                               | 90-                               | 100                                   |                                  |

Excellent Very Good Good

#### Disclaimer:

The disclosure of the survey results of the Thai Institute of Directors Association ('IOD") regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of a company listed on the Stock Exchange of Thailand and the Market for Alternative Investment disclosed to the public and able to be accessed by a general public investor. The result, therefore, is from the perspective of a third party. It is not an evaluation of operation and is not based on inside information.

The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey results may be changed after that date. FSS International Investment Advisory Company Limited does not confirm nor certify the accuracy of such survey results. \* CGR scoring should be considered with news regarding wrong doing of the company or director or executive of the company such unfair practice on securities trading, fraud,

and corruption SEC imposed a civil sanction against insider trading of director and executive; \*\* delisted

Source: Thai Institute of Directors Association (IOD); FSSIA's compilation

80-89

70-79

## **Anti-corruption Progress Indicator 2020**

| CERTIFIED |        |        |        |        |  |        |        |        |        |        |
|-----------|--------|--------|--------|--------|--|--------|--------|--------|--------|--------|
| 2S        | ADVANC | AI     | AIE    | AIRA   | AKP                                    | AMA    | AMANAH | AP     | AQUA   | ARROW  |
| ASK       | ASP    | AYUD   | В      | BAFS   | BANPU                                  | BAY    | BBL    | BCH    | BCP    | BCPG   |
| BGC       | BGRIM  | BJCHI  | BKI    | BLA    | BPP                                    | BROOK  | BRR    | BSBM   | BTS    | BWG    |
| CEN       | CENTEL | CFRESH | CGH    | CHEWA  | CHOTI                                  | CHOW   | CIG    | CIMBT  | СМ     | CMC    |
| COL       | COM7   | CPALL  | CPF    | CPI    | CPN                                    | CSC    | DCC    | DELTA  | DEMCO  | DIMET  |
| DRT       | DTAC   | DTC    | EASTW  | ECL    | EGCO                                   | FE     | FNS    | FPI    | FPT    | FSS    |
| FTE       | GBX    | GC     | GCAP   | GEL    | GFPT                                   | GGC    | GJS    | GPSC   | GSTEEL | GUNKUL |
| HANA      | HARN   | HMPRO  | HTC    | ICC    | ICHI                                   | IFS    | INET   | INSURE | INTUCH | IRPC   |
| ITEL      | IVL    | К      | KASET  | KBANK  | KBS                                    | KCAR   | KCE    | KGI    | KKP    | KSL    |
| КТВ       | KTC    | KWC    | L&E    | LANNA  | LHFG                                   | LHK    | LPN    | LRH    | М      | MAKRO  |
| MALEE     | MBAX   | MBK    | MBKET  | MC     | MCOT                                   | MFC    | MFEC   | MINT   | MONO   | MOONG  |
| MPG       | MSC    | MTC    | MTI    | NBC    | NEP                                    | NINE   | NKI    | NMG    | NNCL   | NSI    |
| NWR       | 000    | OCEAN  | OGC    | ORI    | PAP                                    | PATO   | PB     | PCSGH  | PDG    | PDI    |
| PDJ       | PE     | PG     | PHOL   | PL     | PLANB                                  | PLANET | PLAT   | PM     | PPP    | PPPM   |
| PPS       | PREB   | PRG    | PRINC  | PRM    | PSH                                    | PSL    | PSTC   | PT     | PTG    | PTT    |
| PTTEP     | PTTGC  | PYLON  | Q-CON  | QH     | QLT                                    | QTC    | RATCH  | RML    | RWI    | S & J  |
| SABINA    | SAT    | SC     | SCB    | SCC    | SCCC                                   | SCG    | SCN    | SEAOIL | SE-ED  | SELIC  |
| SENA      | SGP    | SIRI   | SITHAI | SMIT   | SMK                                    | SMPC   | SNC    | SNP    | SORKON | SPACK  |
| SPC       | SPI    | SPRC   | SRICHA | SSF    | SSSC                                   | SST    | STA    | SUSCO  | SVI    | SYNTEC |
| ΓΑE       | TAKUNI | TASCO  | TBSP   | TCAP   | TCMC                                   | TFG    | TFI    | TFMAMA | THANI  | THCOM  |
| THIP      | THRE   | THREL  | TIP    | TIPCO  | TISCO                                  | ткт    | TTB    | TMD    | TMILL  | TMT    |
| INITY     | TNL    | TNP    | TNR    | TOG    | TOP                                    | TPA    | TPCORP | TPP    | TRU    | TSC    |
| ISTH      | TTCL   | TU     | TVD    | TVI    | TVO                                    | TWPC   | U      | UBIS   | UEC    | UKEM   |
| JOBKH     | UWC    | VGI    | VIH    | VNT    | WACOAL                                 | WHA    | WHAUP  | WICE   | WIIK   | хо     |
| ZEN       | TRUE   |        |        |        |  |        |        |        |        |        |
| DECLARED  |        |        |        |        |  |        |        |        |        |        |
| 7UP       | ABICO  | AF     | ALT    | AMARIN | AMATA                                  | AMATAV | ANAN   | APURE  | B52    | BKD    |
| ВМ        | BROCK  | BUI    | СНО    | CI     | сотто                                  | DDD    | EA     | EFORL  | EP     | ERW    |
| ESTAR     | ETE    | EVER   | FSMART | GPI    | ILINK                                  | IRC    | J      | JKN    | JMART  | JMT    |
| ISP       | JTS    | KWG    | LDC    | MAJOR  | META                                   | NCL    | NOBLE  | NOK    | PK     | PLE    |
| ROJNA     | SAAM   | SAPPE  | SCI    | SE     | SHANG                                  | SINGER | SKR    | SPALI  | SSP    | STANLY |
| SUPER     | SYNEX  | THAI   | TKS    | TOPP   | TRITN                                  | TTA    | UPF    | UV     | WIN    | ZIGA   |
| Level     |        |        |        |        |  |        |        |        |        |        |
| Certified |        |        |        |        | xamination in rela<br>ate Sector Colle |        |        |        |        |        |

certified auditor, being a certified member of Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) or already passed examination to ensure independence from external parties.

Declared This level indicates determination to participate in the Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC)

#### Disclaimer:

The disclosure of the Anti-Corruption Progress Indicators of a listed company on the Stock Exchange of Thailand, which is assessed by Thaipat Institute, is made in order to comply with the policy and sustainable development plan for the listed companies of the Office of the Securities and Exchange Commission. Thaipat Institute made this assessment based on the information received from the listed company, as stipulated in the form for the assessment of Anti-corruption which refers to the Annual Registration Statement (Form 56-1), Annual Report (Form 56-2), or other relevant documents or reports of such listed company. The assessment result is therefore made from the perspective of Thaipat Institute that is a third party. It is not an assessment of operation and is not based on any inside information. Since this assessment result as of the date appearing in the assessment result, it may be changed after that date or when there is any change to the relevant information. Nevertheless, FSS International Investment Advisory Company Limited does not confirm, verify, or certify the accuracy and completeness of the assessment results.

Note: Companies participating in Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) under Thai Institute of Directors (as of June 24, 2019) are categorised into: 1) companies that have declared their intention to join CAC, and; 2) companies certified by CAC.

Source: The Securities and Exchange Commission, Thailand; \* FSSIA's compilation

# **FINANSIA**

## **GENERAL DISCLAIMER**

#### ANALYST(S) CERTIFICATION

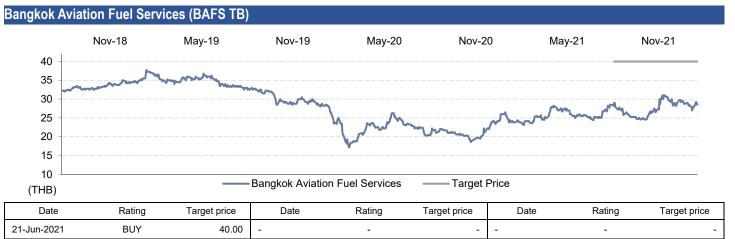
#### Suwat Sinsadok FSS International Investment Advisory Securities Co., Ltd

The individual(s) identified above certify(ies) that (i) all views expressed in this report accurately reflect the personal view of the analyst(s) with regard to any and all of the subject securities, companies or issuers mentioned in this report; and (ii) no part of the compensation of the analyst(s) was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed herein.

This report has been prepared by FSS International Investment Advisory Company Limited (FSSIA). The information herein has been obtained from sources believed to be reliable and accurate; however FSS makes no representation as to the accuracy and completeness of such information. Information and opinions expressed herein are subject to change without notice. FSS has no intention to solicit investors to buy or sell any security in this report. In addition, FSS does not guarantee returns nor price of the securities described in the report nor accept any liability for any loss or damage of any kind arising out of the use of such information or opinions in this report. Investors should study this report carefully in making investment decisions. All rights are reserved.

This report may not be reproduced, distributed or published by any person in any manner for any purpose without permission of FSSIA. Investment in securities has risks. Investors are advised to consider carefully before making investment decisions.

#### History of change in investment rating and/or target price

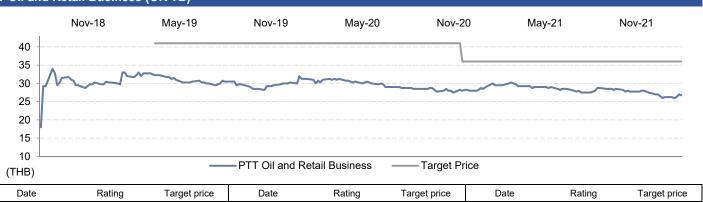


Suwat Sinsadok started covering this stock from 21-Jun-2021

Price and TP are in local currency

Source: FSSIA estimates

#### PTT Oil and Retail Business (OR TB)



BUY

41.00

09-Aug-2021

30-Mar-2021 BUY 41.00 17-Jun-2021

Suwat Sinsadok started covering this stock from 30-Mar-2021

Price and TP are in local currency

Source: FSSIA estimates

| Company                           | Ticker  | Price     | Rating | Valuation & Risks  |
|-----------------------------------|---------|-----------|--------|--|
| Bangkok Aviation Fuel<br>Services | BAFS TB | THB 28.50 | BUY    | Downside risks to our SoTP-based target price include a slower than expected vaccination<br>rate, leading to slower demand in tourism activities, plus uncertainty in the fuel volume<br>demand in the north which could lead to volatility in Fuel Pipeline Transportation Limited<br>(FPT)'s income. |
| PTT Oil and Retail Business       | OR TB   | THB 26.75 | BUY    | The downside risks to our SOTP-based TP include: 1) lower-than-expected demand for<br>petroleum products; 2) a lower marketing margin; and 3) weaker-than-expected jet<br>demand.  |

Source: FSSIA estimates



36.00

BUY

#### Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited

FSSIA may incorporate the recommendations and target prices of companies currently covered by FSS Research into equity research reports, denoted by an 'FSS' before the recommendation. FSS Research is part of Finansia Syrus Securities Public Company Limited, which is the parent company of FSSIA.

All share prices are as at market close on 12-Nov-2021 unless otherwise stated.

#### **RECOMMENDATION STRUCTURE**

#### **Stock ratings**

Stock ratings are based on absolute upside or downside, which we define as (target price\* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

\* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

#### Industry Recommendations

**Overweight.** The analyst expects the fundamental conditions of the sector to be positive over the next 12 months. **Neutral.** The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months. **Underweight.** The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

#### **Country (Strategy) Recommendations**

**Overweight (O).** Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Neutral (N).** Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Underweight (U).** Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

