12 NOVEMBER 2021 THAILAND / OIL & GAS

PTG ENERGY PTG TB





TARGET PRICE THB18.30
CLOSE THB14.80
UP/DOWNSIDE +23.6%
TP vs CONSENSUS -8.2%

Marketing margin knockout

ผลประกอบการ 3Q21 ออกมาน่าผิดหวังจากอัตรากำไรและความต้องการที่หด ตัว

PTG รายงานกำไรสุทธิ (NP) 3Q21 อ่อนแอที่ 65 ลบ. (-87% ทั้ง y-y และ q-q) (ซึ่งต่ำกว่า ประมาณการของตลาดที่ 135 ลบ. และของเราที่ 120 ลบ.) จาก 1) ปริมาณขายน้ำมันที่ลดลง เหลือ 1,106ล้านลิตร (ml) (-10% y-y, -14% q-q) ส่วนมากมาจากช่องทางค้าปลีก (1,070ml, -9% y-y, -13% q-q) ซึ่งคิดเป็นกว่า 90% ของปริมาณขายรวมของ PTG แม้ว่าบริษัทฯ จะเพิ่ม สถานีบริการฯ ใหม่อีก 23 แห่งใน 3Q21; และ 2) Marketing margin (MM) ที่ลดลง 3% q-q เป็น 1.7-1.8 บาท/ลิตรจาก 1.8-1.9 บาท/ลิตรใน 2Q21 จากตันทุนคงที่ต่อลิตรและตันทุนน้ำมัน ที่สูงขึ้น ใน 3Q21 ส่วนแบ่งกำไรจากธุรกิจไบโอดีเซลอยู่ที่ 35 ลบ. เพิ่มขึ้น 84% y-y จากปัญหา การขาดแคลนอุปทานทั่วโลก

รายได้เพิ่มขึ้นจากราคาน้ำมันที่สูงขึ้น แม้ว่าปริมาณขายจะลดลง

ใน 3Q21 รายได้ปรับตัวขึ้น 21% y-y เป็น 30.6พัน ลบ. จากราคาขายปลีกน้ำมันที่สูงขึ้น ซึ่ง ช่วยชดเชยปริมาณขายที่ลดลง 14% q-q จากผลกระทบของการกลับมาของโรคระบาด Covid-19 กำไรขั้นตันจากธุรกิจที่ไม่ใช่น้ำมัน (ประกอบด้วย LPG, อาหารและเครื่องดื่ม (F&B) และ ร้านสะดวกซื้อ) คิดเป็น 12.7% ของกำไรขั้นตันรวม ประกอบด้วย 5.3% จากการขาย LPG (ปริมาณขาย +6% q-q), 2.9% จาก F&B ส่วนมากจากกาแฟพันธ์ุไทย, และ 4.5% จากร้าน สะดวกซื้อ Max Mart และธุรกิจอื่น ๆ

ความกังวลเกี่ยวกับ Marketing margin ที่ลดลง

เมื่อพิจารณาจากการผ่อนคลายมาตรการปิดเมืองใน 4Q21 เราคาดว่าปริมาณขายของ PTG จะ พื้นตัวเป็น 1.3ล้านลิตร (+20-30% q-q) อย่างไรก็ดีเราคาดว่า MM จะลดลงไปอยู่ในช่วง 1.53-1.62 บาท/ลิตรใน 4Q21 เทียบกับ 1.7 บาท/ลิตรใน 3Q21 จากนโยบายเพดานราคาดีเซลของ รัฐบาลที่น่าจะมีน้ำหนักมากกว่าผลกระทบของความต้องการที่สูงขึ้นจากสถานีบริการน้ำมันและ ธุรกิจที่ไม่ใช่น้ำมันของ PTG หลังจากการกลับมาเปิดเศรษฐกิจ เราคาดว่า PTG จะบันทึกผล ขาดทุนสุทธิ์ 63 ลบ. จากนโยบายเพดานราคาของรัฐในช่วง 5-31 ต.ค. 2021 อย่างไรก็ดีตัวเลข ดังกล่าวน่าจะเพิ่มขึ้นในเดือน พ.ย. - ธ.ค. 2021 เนื่องจากเราคำนวนว่า MM ที่ลดลงทุก 0.1 บาท/ลิตรอาจทำให้ PTG เกิดผลขาดทุนสุทธิ์ 0.1พัน เราคิดว่ากำไรสุทธิ์ของ PTG ใน 4Q21 อาจมีความเสี่ยงขาลงได้มากถึง 0.2-0.3พัน ลบ.

มองข้าม 4Q21E ที่อ่อนแอไปส่ปี 2022 ที่จะกลับมาเป็นปกติและอยู่ในระดับที่ดี

เราคงคำแนะนำซื้อที่ราคาเป้าหมาย 18.3 บาท (SoTP) ในขณะที่เราหันมามองแนวโน้ม NP 4Q21 อย่างระมัดระวังจากนโยบายเพดานราคาของรัฐ เราคิดว่า PTG จะรายงานกำไรสุทธิฟื้น ตัวอย่างมีนัยสำคัญในปี 2022 จากความต้องการที่สูงขึ้นและ MM ที่ปรับตัวดีขึ้น

KEY STOCK DATA

| YE Dec (THB m) | 2020 | 2021E | 2022E | 2023E |
|---------------------|---------|---------|---------|---------|
| Revenue | 104,590 | 133,935 | 145,475 | 159,391 |
| Net profit | 1,894 | 1,609 | 1,873 | 2,253 |
| EPS (THB) | 1.13 | 0.96 | 1.12 | 1.35 |
| vs Consensus (%) | - | (2.7) | (2.6) | (0.4) |
| EBITDA | 5,831 | 5,453 | 5,712 | 6,096 |
| Core net profit | 1,857 | 1,572 | 1,836 | 2,216 |
| Core EPS (THB) | 1.11 | 0.94 | 1.10 | 1.33 |
| EPS growth (%) | 19.0 | (15.3) | 16.8 | 20.7 |
| Core P/E (x) | 13.3 | 15.7 | 13.5 | 11.2 |
| Dividend yield (%) | - | 1.0 | 1.4 | 1.4 |
| EV/EBITDA (x) | 5.9 | 5.9 | 5.2 | 4.4 |
| Price/book (x) | 3.1 | 2.9 | 2.6 | 2.3 |
| Net debt/Equity (%) | 121.2 | 86.3 | 52.4 | 17.8 |
| ROE (%) | 25.6 | 19.0 | 20.0 | 21.5 |



| Share price performance | 1 Month | 3 Month | 12 Month |
|--------------------------------|---------|-------------|------------|
| Absolute (%) | (7.5) | (5.1) | (20.0) |
| Relative to country (%) | (7.4) | (10.9) | (34.1) |
| Mkt cap (USD m) | | | 752 |
| 3m avg. daily turnover (USD m) | | | 10.6 |
| Free float (%) | | | 48 |
| Major shareholder | Rat | chakrit Hol | ding (25%) |
| 12m high/low (THB) | | 2 | 1.90/14.30 |
| Issued shares (m) | | | 1,670.00 |

Sources: Bloomberg consensus; FSSIA estimates



Suwat Sinsadok suwat.sin@fssia.com +66 2611 3558

Siriluck Pinthusoonthorn

siriluck.pin@fssia.com +66 2611 3562

PREPARED BY FSS INTERNATIONAL INVESTMENT ADVISORY SECURITIES CO LTD (FSSIA). ANALYST CERTIFICATION AND IMPORTANT DISCLOSURES CAN BE FOUND AT THE END OF THIS REPORT

Exhibit 1: Summary of 3Q21/9M21 operations

| 3Q20 | | 2Q21 | | 3Q21 | | 9M20 | 9M21 | Chg. | 2021E |
|---------------------|----------|----------|----------|---------|---------|----------|----------|---------|-----------|
| | (THB m) | (THB m) | (THB m) | (q-q %) | (y-y %) | (THB m) | (THB m) | (y-y %) | (THB m) |
| Revenue | 25,315 | 33,310 | 30,585 | (8.2) | 20.8 | 76,693 | 96,159 | 25.4 | 133,935 |
| Operating costs | (23,741) | (31,756) | (29,490) | (7.1) | 24.2 | (72,518) | (91,961) | 26.8 | (128,481) |
| Interest & invt inc | 46 | 42 | 24 | (42.4) | (48.0) | 123 | 101 | (17.9) | 0 |
| Associates' contrib | 33 | 45 | 35 | (23.0) | 4.2 | 210 | 158 | (24.7) | 0 |
| Exceptionals | 1 | 0 | 1 | 177.7 | 23.0 | 2 | 2 | 22.9 | 0 |
| EBITDA | 1,654 | 1,641 | 1,155 | (29.6) | (30.2) | 4,509 | 4,459 | (1.1) | 5,453 |
| EBITDA margin (%) | 6.5 | 4.9 | 3.8 | nm | nm | 5.9 | 4.6 | nm | 4.1 |
| Depn & amort. | (728) | (746) | (768) | 2.9 | 5.4 | (2,147) | (2,247) | 4.6 | (3,238) |
| EBIT | 925 | 894 | 389 | (56.5) | (57.9) | 2,362 | 2,213 | (6.3) | 2,215 |
| Interest expense | (280) | (276) | (283) | 2.5 | 1.2 | (820) | (833) | 1.6 | (354) |
| Pretax profit | 645 | 618 | 106 | (82.9) | (83.6) | 1,542 | 1,380 | (10.5) | 1,941 |
| Tax | (132) | (118) | (39) | (66.5) | (70.3) | (311) | (282) | (9.6) | (369) |
| Tax rate (%) | 20.5 | 19.0 | 37.1 | 95.3 | 81.0 | 20.2 | 20.4 | 1.0 | 19.0 |
| Minority interests | (4) | (3) | (2) | (42.4) | (56.5) | (8) | (5) | (42.4) | 0 |
| Net profit | 509 | 498 | 65 | (87.0) | (87.2) | 1,223 | 1,094 | (10.5) | 1,609 |
| Core profit | 508 | 497 | 64 | (87.1) | (87.4) | 1,221 | 1,092 | (10.6) | 1,572 |
| EPS (THB) | 0.30 | 0.30 | 0.04 | (87.0) | (87.2) | 0.73 | 0.66 | (10.5) | 0.96 |
| Core EPS (THB) | 0.30 | 0.30 | 0.04 | (87.1) | (87.4) | 0.73 | 0.65 | (10.6) | 0.94 |

Sources: PTG; FSSIA estimates

Exhibit 2: 3Q21/9M21 key performance

| | 3Q20 | 2Q21 | 3Q21 | (q-q %) | (y-y %) | 9M20 | 9M21 | (y-y %) |
|--|---------|---------|---------|---------|---------|-------|-------|---------|
| Oil sales volume by channel (m litre) | | | | | | | | |
| Retail channel | 1,181 | 1,225 | 1,070 | (12.7) | (9.4) | 3,227 | 3,593 | 11.3 |
| Wholesale channel | 51 | 65 | 36 | (44.6) | (29.4) | 213 | 149 | (30.0) |
| Total | 1,232 | 1,290 | 1,106 | (14.3) | (10.2) | 3,441 | 3,741 | 8.7 |
| Proportion* (%) | | | | | | | | |
| Retail channel | 96 | 95 | 97 | (1.9) | (0.9) | 95 | 96 | (0.7) |
| Wholesale channel | 4 | 5 | 3 | 1.9 | 0.9 | 5 | 4 | 0.7 |
| LPG sales volume by channel (m litre) | | | | | | | | |
| Auto LPG | 43 | 47 | 45 | (4.3) | 4.7 | 109 | 136 | 24.8 |
| Household and industrial LPG | 3 | 19 | 25 | 31.6 | 733.3 | 4 | 55 | 1,275.0 |
| Total | 46 | 66 | 70 | 6.1 | 52.2 | 113 | 191 | 69.0 |
| Proportion* (%) | | | | | | | | |
| Auto LPG | 93 | 71 | 64 | 6.6 | 29.2 | 97 | 71 | 25.5 |
| Household and industrial LPG | 7 | 29 | 36 | (6.6) | (29.2) | 3 | 29 | (25.5) |
| Number of outlets (outlets) | | | | | | | | |
| Oil stations | 1,877 | 1,902 | 1,925 | 1.2 | 2.6 | | | |
| LPG stations | 201 | 212 | 217 | 2.4 | 8.0 | | | |
| EV charging stations | 0 | 5 | 5 | - | nm | | | |
| Punthai Coffee | 273 | 288 | 289 | 0.3 | 5.9 | | | |
| Coffee World (Domestic and international) | 57 | 56 | 45 | (19.6) | (21.1) | | | |
| Max Mart | 212 | 241 | 250 | 3.7 | 17.9 | | | |
| Autobacs | 16 | 21 | 23 | 9.5 | 43.8 | | | |
| Maxnitron Lube Change | 47 | 41 | 43 | 4.9 | (8.5) | | | |
| Max Camp | 11 | 35 | 36 | 2.9 | 227.3 | | | |
| Average sales volume per station (litre/station/month) | 209,732 | 214,686 | 185,281 | (13.7) | (11.7) | | | |
| Biodiesel share of profits | 19 | 33 | 35 | 6.1 | 84.2 | 194 | 146 | (24.7) |

 $\ensuremath{^{\star}}$ Note: Change in % is represented in ppt change

Sources: PTG; FSSIA estimates

PTG Energy PTG TB

Financial Statements

PTG Energy

| Profit and Loss (THB m) Year Ending Dec | 2019 | 2020 | 2021E | 2022E | 2023E |
|--|---------------------------|---------------------------|----------------------------|----------------|---------------------------|
| Revenue | 120,183 | 104,590 | 133,935 | 145,475 | 159,391 |
| Cost of goods sold | (107,111) | (90,939) | (119,964) | (130,477) | (143,107) |
| Gross profit | 13,072 | 13,650 | 13,970 | 14,997 | 16,285 |
| Other operating income | - | - | - | - | - |
| Operating costs | (7,907) | (7,820) | (8,517) | (9,285) | (10,189) |
| Operating EBITDA | 5,164 | 5,831 | 5,453 | 5,712 | 6,096 |
| Depreciation | (3,015) | (2,885) | (3,238) | (3,303) | (3,369) |
| Goodwill amortisation | 0 | 0 | 0 | 0 | 0 |
| Operating EBIT | 2,149 | 2,946 | 2,215 | 2,410 | 2,728 |
| Net financing costs | (335) | (1,104) | (354) | (226) | (80) |
| Associates | 40 | 376 | 0 | 0 | 0 |
| Recurring non-operating income | 108 | 452 | 80 | 84 | 88 |
| Non-recurring items | 0 | 0 | 0 | 0 | 0 |
| Profit before tax | 1,923 | 2,294 | 1,941 | 2,267 | 2,736 |
| Tax | (359) | (388) | (332) | (394) | (483) |
| Profit after tax | 1,563 | 1,906 | 1,609 | 1,873 | 2,253 |
| Minority interests | (3) | (12) | 0 | 0 | 0 |
| Preferred dividends | 0 | 0 | 0 | 0 | 0 |
| Other items | - | - | - | - | - |
| Reported net profit | 1,561 | 1,894 | 1,609 | 1,873 | 2,253 |
| Non-recurring items & goodwill (net) | 0 | (37) | (37) | (37) | (37) |
| Recurring net profit | 1,561 | 1,857 | 1,572 | 1,836 | 2,216 |
| Per share (THB) | | | | | |
| Recurring EPS * | 0.93 | 1.11 | 0.94 | 1.10 | 1.33 |
| Reported EPS | 0.93 | 1.13 | 0.96 | 1.12 | 1.35 |
| DPS | 0.00 | 0.00 | 0.15 | 0.20 | 0.20 |
| Diluted shares (used to calculate per share data) | 1,670 | 1,670 | 1,670 | 1,670 | 1,670 |
| Growth | | | | | |
| Revenue (%) | 11.3 | (13.0) | 28.1 | 8.6 | 9.6 |
| Operating EBITDA (%) | 53.8 | 12.9 | (6.5) | 4.7 | 6.7 |
| Operating EBIT (%) | 144.8 | 37.1 | (24.8) | 8.8 | 13.2 |
| Recurring EPS (%) | 149.8 | 19.0 | (15.3) | 16.8 | 20.7 |
| Reported EPS (%) | 149.8 | 21.4 | (15.0) | 16.4 | 20.3 |
| Operating performance | | | | | |
| Gross margin inc. depreciation (%) | 8.4 | 10.3 | 8.0 | 8.0 | 8.1 |
| Gross margin of key business (%) | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 |
| Operating EBITDA margin (%) | 4.3 | 5.6 | 4.1 | 3.9 | 3.8 |
| Operating EBIT margin (%) | 1.8 | 2.8 | 1.7 | 1.7 | 1.7 |
| Net margin (%) | 1.3 | 1.8 | 1.2 | 1.3 | 1.4 |
| Effective tax rate (%) | 19.1 | 22.1 | 19.0 | 19.0 | 19.0 |
| Dividend payout on recurring profit (%) | - | - | 15.9 | 18.2 | 15.1 |
| Interest cover (X) | 6.7 | 3.1 | 6.5 | 11.0 | 35.2 |
| Inventory days | 6.8 | 8.6 | 7.4 | 8.0 | 8.0 |
| Debtor days | - | - | - | - | - |
| Creditor days | - | | - | - | - |
| Operating ROIC (%) | 17.8 | 21.7 | 17.3 | 22.3 | 32.4 |
| ROIC (%) | 10.8 | 9.0 | 4.4 | 5.0 | 5.9 |
| ROE (%) | 25.8 | 25.6 | 19.0 | 20.0 | 21.5 |
| ROA (%) * Pre exceptional, pre-goodwill and fully diluted | 8.2 | 8.2 | 4.4 | 4.9 | 5.7 |
| | | | | | |
| Revenue by Division (THB m) | 2019 | 2020 | 2021E | 2022E | 2023E |
| | | | 440.050 | 407 000 | 454.000 |
| Sales of petroleum products and others | 116,535 | 101,970 | 119,659 | 137,608 | 151,368 |
| Sales of petroleum products and others Sales of consumable products Others | 116,535 2,415 1,233 | 101,970 1,500 1,120 | 119,659 1,500 12,776 | 1,500 6,367 | 151,368 1,500 6,523 |

Sources: PTG Energy; FSSIA estimates

Financial Statements

PTG Energy

| T TG Energy | | | | | |
|--|--|--|--|--|--|
| Cash Flow (THB m) Year Ending Dec | 2019 | 2020 | 2021E | 2022E | 2023E |
| Recurring net profit | 1,561 | 1,857 | 1,572 | 1,836 | 2,216 |
| Depreciation | 3,015 | 2,885 | 3,238 | 3,303 | 3,369 |
| Associates & minorities | 69 | 76 | 80 | 84 | 88 |
| Other non-cash items | (4.054) | (050) | - | - (00) | (70) |
| Change in working capital | (1,354) | (853) | 292 | (89) | (76) |
| Cash flow from operations | 3,291 | 3,965 | 5,182 | 5,134 | 5,597 |
| Capex - maintenance | (873) | (928) | (981) | (1,133) | (1,282) |
| Capex - new investment | - | - | - | - | - |
| Net acquisitions & disposals | (2.202) | (910) | (4.047) | (502) | 37 |
| Other investments (net) Cash flow from investing | (2,392) | (810) | (1,047) | (503) (1,636) | (1,244) |
| Dividends paid | (3,265) (334) | (1,738) (835) | (2,029) (835) | (868) | (1,002) |
| Equity finance | (334) | (633) | (633) | (868) | (1,002) |
| Debt finance | 1,063 | 1,045 | (2,612) | (2,500) | (3,000) |
| Other financing cash flows | (725) | (2,534) | (201) | (192) | (191) |
| Cash flow from financing | 4 | (2,324) | (3,649) | (3,561) | (4,193) |
| Non-recurring cash flows | | (=,0= .) | (0,0.0) | (0,00.) | (.,, |
| Other adjustments | 0 | 0 | 0 | 0 | 0 |
| Net other adjustments | 0 | 0 | 0 | 0 | 0 |
| Movement in cash | 29 | (97) | (496) | (63) | 159 |
| Free cash flow to firm (FCFF) | 360.06 | 3,330.60 | 3,507.16 | 3,724.38 | 4,432.37 |
| Free cash flow to equity (FCFE) | 363.08 | 738.03 | 339.27 | 805.71 | 1,161.07 |
| Per share (THB) | | | | | |
| FCFF per share | 0.22 | 1.99 | 2.10 | 2.23 | 2.65 |
| FCFE per share | 0.22 | 0.44 | 0.20 | 0.48 | 0.70 |
| Recurring cash flow per share | 2.78 | 2.89 | 2.93 | 3.13 | 3.40 |
| Balance Sheet (THB m) Year Ending Dec | 2019 | 2020 | 2021E | 2022E | 2023E |
| | | | | 04.005 | |
| Tangible fixed assets (gross) | 17,970 (6.511) | 17,365 | 19,365 | 21,365 | 23,365 (17,069) |
| Less: Accumulated depreciation | (6,511) | (6,511) | (9,563) | (13,084) | |
| Tangible fixed assets (net) | 11,458 214 | 10,853 229 | 9,802 229 | 8,280 229 | 6,296 229 |
| Intangible fixed assets (net) Long-term financial assets | 214 | 229 | 229 | 229 | 229 |
| Invest. in associates & subsidiaries | 2,570 | 2,195 | 2,195 | 2,195 | 2,195 |
| Cash & equivalents | 1,038 | 942 | 446 | 384 | 542 |
| A/C receivable | 0 | 0 | 0 | 0 | 0 |
| Inventories | 2,217 | 2,088 | 2,754 | 2,996 | 3,286 |
| Other current assets | 1,595 | 829 | 1,188 | 1,515 | 1,877 |
| Current assets | 4,850 | 3,859 | 4,389 | 4,894 | 5,705 |
| Other assets | 3,559 | 24,902 | 24,902 | 24,902 | 24,902 |
| Total assets | 22,652 | 42,037 | 41,516 | 40,500 | 39,327 |
| Common equity | 6,648 | 7,884 | 8,658 | 9,663 | 10,913 |
| Minorities etc. | 60 | 96 | 96 | 96 | 96 |
| Total shareholders' equity | 6,707 | 7,980 | 8,754 | 9,759 | 11,010 |
| Long term debt | 3,857 | 6,282 | 3,500 | 4,000 | 2,000 |
| Other long-term liabilities | 474 | 19,289 | 19,289 | 19,289 | 19,289 |
| Long-term liabilities | 4,330 | 25,572 | 22,789 | 23,289 | 21,289 |
| A/C payable | 0 | 0 | 0 | 0 | 0 |
| Short term debt | 5,711 | 4,330 | 4,500 | 1,500 | 500 |
| Other current liabilities | 5,904 | 4,156 | 5,473 | 5,952 | 6,528 |
| Current liabilities | 11,614 | 8,486 | 9,973 | 7,452 | 7,028 |
| Total liabilities and shareholders' equity | 22,652 | 42,037 | 41,516 | 40,500 | 39,327 |
| Net working capital | (2,092) | (1,239) | (1,531) | (1,441) | (1,365) |
| Invested capital | 15,710 | 36,940 | 35,597 | 34,164 | 32,256 |
| Includes convertibles and preferred stock which is being | treated as debt | | | | |
| Per share (THB) | | | | | |
| Book value per share | 3.98 | 4.72 | 5.18 | 5.79 | 6.53 |
| Tangible book value per share | 3.85 | 4.58 | 5.05 | 5.65 | 6.40 |
| Financial strength | | | | | |
| Net debt/equity (%) | 127.2 | 121.2 | 86.3 | 52.4 | 17.8 |
| Net debt/total assets (%) | 37.7 | 23.0 | 18.2 | 12.6 | 5.0 |
| Current ratio (x) | 0.4 | 0.5 | 0.4 | 0.7 | 0.8 |
| Ourierit fallo (x) | 2.1 | 1.7 | 2.0 | 4.6 | 15.5 |
| * * | 2.1 | | | | 2023E |
| CF interest cover (x) | | 2020 | 2021E | 2022E | ZUZ-JI |
| CF interest cover (x) Valuation | 2019 | 2020 13.3 | 2021E 15.7 | 2022E 13.5 | |
| CF interest cover (x) Valuation Recurring P/E (x) * | 2019 15.8 | 13.3 | 15.7 | 13.5 | 11.2 |
| CF interest cover (x) Valuation Recurring P/E (x) * Recurring P/E @ target price (x) * | 2019 15.8 19.6 | 13.3 16.5 | 15.7 19.4 | 13.5 16.6 | 11.2 13.8 |
| CF interest cover (x) Valuation Recurring P/E (x) * Recurring P/E @ target price (x) * Reported P/E (x) | 2019 15.8 | 13.3 | 15.7 19.4 15.4 | 13.5 16.6 13.2 | 11.2 13.8 11.0 |
| CF interest cover (x) Valuation Recurring P/E (x) * Recurring P/E @ target price (x) * Reported P/E (x) Dividend yield (%) | 2019 15.8 19.6 15.8 | 13.3 16.5 13.0 | 15.7 19.4 15.4 1.0 | 13.5 16.6 13.2 1.4 | 11.2 13.8 11.0 1.4 |
| CF interest cover (x) Valuation Recurring P/E (x) * Recurring P/E @ target price (x) * Reported P/E (x) Dividend yield (%) Price/book (x) | 2019 15.8 19.6 15.8 - 3.7 | 13.3 16.5 13.0 - 3.1 | 15.7 19.4 15.4 1.0 2.9 | 13.5 16.6 13.2 1.4 2.6 | 11.2 13.8 11.0 1.4 2.3 |
| CF interest cover (x) Valuation Recurring P/E (x) * Recurring P/E @ target price (x) * Reported P/E (x) Dividend yield (%) Price/book (x) Price/tangible book (x) | 2019 15.8 19.6 15.8 - 3.7 3.8 | 13.3 16.5 13.0 - 3.1 3.2 | 15.7 19.4 15.4 1.0 2.9 2.9 | 13.5 16.6 13.2 1.4 2.6 2.6 | 11.2 13.8 11.0 1.4 2.3 2.3 |
| CF interest cover (x) Valuation Recurring P/E (x) * Recurring P/E @ target price (x) * Reported P/E (x) Dividend yield (%) Price/book (x) Price/tangible book (x) EV/EBITDA (x) ** | 2019 15.8 19.6 15.8 - 3.7 3.8 6.4 | 13.3 16.5 13.0 - 3.1 3.2 5.9 | 15.7 19.4 15.4 1.0 2.9 2.9 5.9 | 13.5 16.6 13.2 1.4 2.6 2.6 5.2 | 11.2 13.8 11.0 1.4 2.3 2.3 4.4 |
| CF interest cover (x) Valuation Recurring P/E (x) * Recurring P/E @ target price (x) * Reported P/E (x) Dividend yield (%) Price/book (x) Price/tangible book (x) | 2019 15.8 19.6 15.8 - 3.7 3.8 | 13.3 16.5 13.0 - 3.1 3.2 | 15.7 19.4 15.4 1.0 2.9 2.9 | 13.5 16.6 13.2 1.4 2.6 2.6 | 11.2 13.8 11.0 1.4 2.3 2.3 |

Sources: PTG Energy; FSSIA estimates

Corporate Governance report of Thai listed companies 2020

| EXCELLE | NT LEVEL | | | | | | | | | |
|--------------|----------------|-------------|-------------|----------------|---------------|-------------|--------------|-------------|-------------|--------------|
| AAV | ADVANC | AF | AIRA | AKP | AKR | ALT | AMA | AMATA | AMATAV | ANAN |
| AOT | AP | ARIP | ARROW | ASP | BAFS | BANPU | BAY | BCP | BCPG | BDMS |
| BEC | BEM | BGRIM | BIZ | BKI | BLA | BOL | BPP | BRR | BTS | BWG |
| CENTEL | CFRESH | CHEWA | CHO | CIMBT | CK | CKP | CM | CNT | COL | COMAN |
| COTTO | CPALL | CPF | CPI | CPN | CSS | DELTA | DEMCO | DRT | DTAC | DTC |
| DV8 | EA | EASTW | ECF | ECL | EGCO | EPG | ETE | FNS | FPI | FPT |
| FSMART | GBX | GC | GCAP | GEL | GFPT | GGC | GPSC | GRAMMY | GUNKUL | HANA |
| HARN | HMPRO | ICC | ICHI | III | ILINK | INTUCH | IRPC | IVL | JKN | JSP |
| JWD | K | KBANK | KCE | KKP | KSL | KTB | KTC | LANNA | LH | LHFG |
| LIT | LPN | MAKRO | MALEE | MBK | MBKET | MC | MCOT | METCO | MFEC | MINT |
| MONO | MOONG | MSC | MTC | NCH | NCL | NEP | NKI | NOBLE | NSI | NVD |
| NYT | OISHI | ORI | ОТО | PAP | PCSGH | PDJ | PG | PHOL | PLANB | PLANET |
| PLAT | PORT | PPS | PR9 | PREB | PRG | PRM | PSH | PSL | PTG | PTT |
| PTTEP | PTTGC | PYLON | Q-CON | QH | QTC | RATCH | RS | S | S&J | SAAM |
| SABINA | SAMART | SAMTEL | SAT | SC | SCB | SCC | SCCC | SCG | SCN | SDC |
| SEAFCO | SEAOIL | SE-ED | SELIC | SENA | SIRI | SIS | SITHAI | SMK | SMPC | SNC |
| SONIC | SORKON | SPALI | SPI | SPRC | SPVI | SSSC | SST | STA | SUSCO | SUTHA |
| SVI | SYMC | SYNTEC | TACC | TASCO | TCAP | TFMAMA | THANA | THANI | THCOM | THG |
| THIP | THRE | THREL | TIP | TIPCO | TISCO | TK | TKT | TTB | TMILL | TNDT |
| TNL | TOA | TOP | TPBI | TQM | TRC | TSC | TSR | TSTE | TSTH | TTA |
| TTCL VGI | TTW VIH | TU | TVD | TVI | TVO WHAUP | TWPC | U | UAC TRUE | UBIS | UV |
| VGI | VIH | WACOAL | WAVE | WHA | WHAUP | WICE | WINNER | TRUE | | |
| VERY GO | OD LEVEL | | | | | | | | | |
| 2S | ABM | ACE | ACG | ADB | AEC | AEONTS | AGE | AH | AHC | AIT |
| ALLA | AMANAH | AMARIN | APCO | APCS | APURE | AQUA | ASAP | ASEFA | ASIA | ASIAN |
| ASIMAR | ASK | ASN | ATP30 | AUCT | AWC | AYUD | В | BA | BAM | BBL |
| BFIT | BGC | BJC | BJCHI | BROOK | BTW | CBG | CEN | CGH | CHARAN | CHAYO |
| CHG | CHOTI | CHOW | CI | CIG | CMC | COLOR | COM7 | CPL | CRC | CRD |
| CSC | CSP | CWT | DCC | DCON | DDD | DOD | DOHOME | EASON | EE | ERW |
| ESTAR | FE | FLOYD | FN | FORTH | FSS | FTE | FVC | GENCO | GJS | GL |
| GLAND | GLOBAL | GLOCON | GPI | GULF | GYT | HPT | HTC | ICN | IFS | ILM |
| IMH | INET | INSURE | IRC | IRCP | IT | ITD | ITEL | J | JAS | JCK |
| JCKH L&E | JMART LALIN | JMT LDC | KBS LHK | KCAR LOXLEY | KGI LPH | KIAT LRH | KOOL LST | KTIS M | KWC MACO | KWM |
| MBAX | MEGA | META | MFC | MGT | MILL | MITSIB | MK | MODERN | MTI | MAJOR MVP |
| NETBAY | NEX | NINE | NTV | NWR | OCC | OGC | OSP | PATO | PB | PDG |
| PDI | PICO | PIMO | PJW | PL | PM | PPP | PRIN | PRINC | PSTC | PT |
| QLT | RCL | RICHY | RML | RPC | RWI | S11 | SALEE | SAMCO | SANKO | SAPPE |
| SAWAD | SCI | SCP | SE | SEG | SFP | SGF | SHR | SIAM | SINGER | SKE |
| SKR | SKY | SMIT | SMT | SNP | SPA | SPC | SPCG | SR | SRICHA | SSC |
| SSF | STANLY | STI | STPI | SUC | SUN | SYNEX | Т | TAE | TAKUNI | TBSP |
| TCC | TCMC | TEAM | TEAMG | TFG | TIGER | TITLE | TKN | TKS | TM | TMC |
| TMD | TMI | TMT | TNITY | TNP | TNR | TOG | TPA | TPAC | TPCORP | TPOLY |
| TPS | TRITN | TRT | TRU | TSE | TVT | TWP | UEC | UMI | UOBKH | UP |
| UPF | UPOIC | UT | UTP | UWC | VL | VNT | VPO | WIIK | WP | XO |
| YUASA | ZEN | ZIGA | ZMICO | | | | | | | |
| GOOD LE | VEL | | | | | | | | | |
| 7UP | Α | ABICO | AJ | ALL | ALUCON | AMC | APP | ARIN | AS | AU |
| B52 | BC | BCH | BEAUTY | BGT | ВН | BIG | BKD | BLAND | BM | BR |
| BROCK | BSBM | BSM | BTNC | CAZ | CCP | CGD | CITY | CMAN | CMO | CMR |
| CPT | CPW | CRANE | CSR | D | EKH | EP | ESSO | FMT | GIFT | GREEN |
| GSC | GTB | HTECH | HUMAN | IHL | INOX | INSET | IP | JTS | JUBILE | KASET |
| KCM | KKC | KUMWEL | KUN | KWG | KYE | LEE | MATCH | MATI | M-CHAI | MCS |
| MDX | MJD | MM | MORE | NC | NDR | NER | NFC | NNCL | NPK | NUSA |
| OCEAN | PAF | PF | PK | PLE | PMTA | POST | PPM | PRAKIT | PRECHA | PRIME |
| PROUD | PTL | RBF | RCI | RJH | ROJNA | RP CDC | RPH | RSP | SF | SFLEX |
| SGP | SISB | SKN | SLP | SMART | SOLAR | SPG | SQ | SSP | STARK | STC |
| SUPER TTI | SVOA TYCN | TC UKEM | TCCC UMS | THMUI VCOM | TIW VRANDA | TNH WIN | TOPP WORK | TPCH WPH | TPIPP | TPLAS |
| | | Description | | | | | | Score R | lange | |
| | | Excellent | | | | | | 90-1 | 00 | |
| | | Very Good | | | | | | 80-8 | | |
| | | Good | | | | | | 70-7 | | |
| | | | | | | | | | | |

The disclosure of the survey results of the Thai Institute of Directors Association ('IOD") regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of a company listed on the Stock Exchange of Thailand and the Market for Alternative Investment disclosed to the public and able to be accessed by a general public investor. The result, therefore, is from the perspective of a third party. It is not an evaluation of operation and is not based on inside information.

The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey results may be changed after that date.

Source: Thai Institute of Directors Association (IOD); FSSIA's compilation

FSS International Investment Advisory Company Limited does not confirm nor certify the accuracy of such survey results.

* CGR scoring should be considered with news regarding wrong doing of the company or director or executive of the company such unfair practice on securities trading, fraud, and corruption SEC imposed a civil sanction against insider trading of director and executive; ** delisted

Anti-corruption Progress Indicator 2020

| CERTIFIED | | | | | | | | | | |
|-----------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| 2S | ADVANC | Al | AIE | AIRA | AKP | AMA | AMANAH | AP | AQUA | ARROW |
| ASK | ASP | AYUD | В | BAFS | BANPU | BAY | BBL | всн | ВСР | BCPG |
| BGC | BGRIM | BJCHI | BKI | BLA | BPP | BROOK | BRR | BSBM | BTS | BWG |
| CEN | CENTEL | CFRESH | CGH | CHEWA | СНОТІ | CHOW | CIG | CIMBT | СМ | CMC |
| COL | COM7 | CPALL | CPF | CPI | CPN | CSC | DCC | DELTA | DEMCO | DIMET |
| DRT | DTAC | DTC | EASTW | ECL | EGCO | FE | FNS | FPI | FPT | FSS |
| FTE | GBX | GC | GCAP | GEL | GFPT | GGC | GJS | GPSC | GSTEEL | GUNKUL |
| HANA | HARN | HMPRO | HTC | ICC | ICHI | IFS | INET | INSURE | INTUCH | IRPC |
| TEL | IVL | K | KASET | KBANK | KBS | KCAR | KCE | KGI | KKP | KSL |
| KTB | KTC | KWC | L&E | LANNA | LHFG | LHK | LPN | LRH | M | MAKRO |
| MALEE | MBAX | MBK | MBKET | MC | MCOT | MFC | MFEC | MINT | MONO | MOONG |
| MPG | MSC | MTC | MTI | NBC | NEP | NINE | NKI | NMG | NNCL | NSI |
| NWR | OCC | OCEAN | OGC | ORI | PAP | PATO | РВ | PCSGH | PDG | PDI |
| PDJ | PE | PG | PHOL | PL | PLANB | PLANET | PLAT | PM | PPP | PPPM |
| PPS | PREB | PRG | PRINC | PRM | PSH | PSL | PSTC | PT | PTG | PTT |
| PTTEP | PTTGC | PYLON | Q-CON | QH | QLT | QTC | RATCH | RML | RWI | S & J |
| SABINA | SAT | SC | SCB | SCC | SCCC | SCG | SCN | SEAOIL | SE-ED | SELIC |
| SENA | SGP | SIRI | SITHAI | SMIT | SMK | SMPC | SNC | SNP | SORKON | SPACK |
| SPC | SPI | SPRC | SRICHA | SSF | SSSC | SST | STA | SUSCO | SVI | SYNTEC |
| TAE | TAKUNI | TASCO | TBSP | TCAP | TCMC | TFG | TFI | TFMAMA | THANI | THCOM |
| THIP | THRE | THREL | TIP | TIPCO | TISCO | TKT | TTB | TMD | TMILL | TMT |
| TNITY | TNL | TNP | TNR | TOG | TOP | TPA | TPCORP | TPP | TRU | TSC |
| TSTH | TTCL | TU | TVD | TVI | TVO | TWPC | U | UBIS | UEC | UKEM |
| JOBKH | UWC | VGI | VIH | VNT | WACOAL | WHA | WHAUP | WICE | WIIK | XO |
| ZEN | TRUE | | | | | | | | | |
| DECLARED |) | | | | | | | | | |
| 7UP | ABICO | AF | ALT | AMARIN | AMATA | AMATAV | ANAN | APURE | B52 | BKD |
| ВМ | BROCK | BUI | CHO | CI | сотто | DDD | EA | EFORL | EP | ERW |
| ESTAR | ETE | EVER | FSMART | GPI | ILINK | IRC | J | JKN | JMART | JMT |
| JSP | JTS | KWG | LDC | MAJOR | META | NCL | NOBLE | NOK | PK | PLE |
| ROJNA | SAAM | SAPPE | SCI | SE | SHANG | SINGER | SKR | SPALI | SSP | STANLY |
| SUPER | SYNEX | THAI | TKS | TOPP | TRITN | TTA | UPF | UV | WIN | ZIGA |

Level

Certified

This level indicates practical participation with thoroughly examination in relation to the recommended procedures from the audit committee or the SEC's certified auditor, being a certified member of Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) or already passed examination to ensure independence from external parties.

Declared This level indicates determination to participate in the Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC)

Disclaimer:

The disclosure of the Anti-Corruption Progress Indicators of a listed company on the Stock Exchange of Thailand, which is assessed by Thaipat Institute, is made in order to comply with the policy and sustainable development plan for the listed companies of the Office of the Securities and Exchange Commission. Thaipat Institute made this assessment based on the information received from the listed company, as stipulated in the form for the assessment of Anti-corruption which refers to the Annual Registration Statement (Form 56-1), Annual Report (Form 56-2), or other relevant documents or reports of such listed company. The assessment result is therefore made from the perspective of Thaipat Institute that is a third party. It is not an assessment of operation and is not based on any inside information. Since this assessment is only the assessment result as of the date appearing in the assessment result, it may be changed after that date or when there is any change to the relevant information. Nevertheless, FSS International Investment Advisory Company Limited does not confirm, verify, or certify the accuracy and completeness of the assessment results.

Note: Companies participating in Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) under Thai Institute of Directors (as of June 24, 2019) are categorised into: 1) companies that have declared their intention to join CAC, and; 2) companies certified by CAC.

Source: The Securities and Exchange Commission, Thailand; * FSSIA's compilation

GENERAL DISCLAIMER

ANALYST(S) CERTIFICATION

Suwat Sinsadok FSS International Investment Advisory Securities Co., Ltd

The individual(s) identified above certify(ies) that (i) all views expressed in this report accurately reflect the personal view of the analyst(s) with regard to any and all of the subject securities, companies or issuers mentioned in this report; and (ii) no part of the compensation of the analyst(s) was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed herein.

This report has been prepared by FSS International Investment Advisory Company Limited (FSSIA). The information herein has been obtained from sources believed to be reliable and accurate; however FSS makes no representation as to the accuracy and completeness of such information. Information and opinions expressed herein are subject to change without notice. FSS has no intention to solicit investors to buy or sell any security in this report. In addition, FSS does not guarantee returns nor price of the securities described in the report nor accept any liability for any loss or damage of any kind arising out of the use of such information or opinions in this report. Investors should study this report carefully in making investment decisions. All rights are reserved.

This report may not be reproduced, distributed or published by any person in any manner for any purpose without permission of FSSIA. Investment in securities has risks. Investors are advised to consider carefully before making investment decisions.

History of change in investment rating and/or target price



| Date | Rating | Target price | Date | Rating | Target price | Date | Rating | Target price |
|-------------|--------|--------------|-------------|--------|--------------|-------------|--------|--------------|
| 22-Jul-2020 | BUY | 22.00 | 24-Feb-2021 | BUY | 24.50 | 02-Sep-2021 | BUY | 20.80 |
| 09-Sep-2020 | BUY | 22.00 | 01-Mar-2021 | BUY | 24.50 | 07-Oct-2021 | BUY | 20.80 |
| 14-Jan-2021 | BUY | 24.50 | 02-Aug-2021 | BUY | 18.80 | 08-Nov-2021 | BUY | 18.30 |

Suwat Sinsadok started covering this stock from 22-Jul-2020

Price and TP are in local currency

Source: FSSIA estimates

| Company | Ticker | Price | Rating | Valuation & Risks |
|------------|--------|-----------|--------|--|
| PTG Energy | PTG TB | THB 14.80 | BUY | The downside risks to our SoTP-based TP include 1) a government cap on oil prices; and 2) weaker demand for diesel and gasoline. |

Source: FSSIA estimates

Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited

FSSIA may incorporate the recommendations and target prices of companies currently covered by FSS Research into equity research reports, denoted by an 'FSS' before the recommendation. FSS Research is part of Finansia Syrus Securities Public Company Limited, which is the parent company of FSSIA.

All share prices are as at market close on 11-Nov-2021 unless otherwise stated.

RECOMMENDATION STRUCTURE

Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

Industry Recommendations

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

Neutral. The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

Country (Strategy) Recommendations

Overweight (O). Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Neutral (N). Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Underweight (U). Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.