

27 OCTOBER 2021

THAILAND / HEALTHCARE

CHULARAT HOSPITAL CHG TB

BUY

UNCHANGED

TARGET PRICE	THB4.70
CLOSE	THB3.78
UP/DOWNSIDE	+24.3%
PRIOR TP	THB4.70
CHANGE IN TP	UNCHANGED
TP vs CONSENSUS	+7.6%

Covid winner to post-Covid winner

คาดการณ์กำไรจากการดำเนินงานใน 3Q21 จะสูงเป็นประวัติการณ์ถึง 1.2 พัน ลบ.

ใน 3Q21 เราคาดว่าสัดส่วนรายได้ที่เกี่ยวข้องกับ Covid จะเพิ่มขึ้นเป็น 65% จาก 39% ใน 2Q21 ผู้ป่วย Covid น่าจะเพิ่มขึ้นเป็น 5,500 เตียง/วันโดยเฉลี่ย (5,000 ในโรงแรมกึ่งโรงพยาบาลและ 500 ในโรงพยาบาล) จาก 900 เตียง/วันใน 2Q21 การตรวจคัดกรอง Covid น่าจะใกล้เคียงกับใน 2Q21 ที่ 900,000 ราย ซึ่งทำให้เราคาดว่ากำไรจากการดำเนินงานของ CHG จะแตะระดับสูงสุดเป็นประวัติการณ์ที่ 1.2 พัน ลบ. (+101% q-q, +311% y-y)

ผู้ป่วย Covid กำลังย้ายเข้าสู่โรงพยาบาลสนาม

CHG ได้ร่วมมือกับ WHA Corporation (WHA TB, BUY, TP, THB4.4) และ CP Group เพื่อก่อสร้างโรงพยาบาลสนามขนาด 600 เตียงที่ WHA Mega Logistics Center ในสมุทรปราการ เพื่อรักษาผู้ป่วย Covid ที่อยู่ในกลุ่มสีเขียวถึงสีส้ม บริษัทฯ คาดว่าโรงพยาบาลดังกล่าวจะเปิดเป็นระยะเวลา 1 ปี CHG ใช้เงินลงทุนประมาณ 100 ลบ.ไปกับเครื่องมือทางการแพทย์และวางแผนย้ายเครื่องมือดังกล่าวไปยังโรงพยาบาลที่สร้างขึ้นใหม่ กล่าวคือ โรงพยาบาลแม่สอด และโรงพยาบาลโรคมะเร็ง หลังโรงพยาบาลสนามปิดตัวลง CHG ได้เริ่มย้ายผู้ป่วย Covid ไปยังโรงพยาบาลสนามแล้ว การย้ายดังกล่าวน่าจะช่วยให้มีที่ว่างในโรงพยาบาลเพื่อรักษาผู้ป่วยที่ไม่ได้เป็น Covid ซึ่งน่าจะกลับมาตั้งแต่ 4Q21 เป็นต้นไป

กำไรปี 2022 อาจสูงกว่าระดับก่อน Covid ถึง 100%

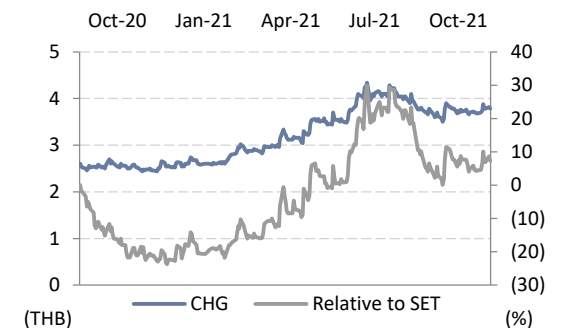
แม้ว่าตลาดจะมีความกังวลว่ากำไรของ CHG จะแตะระดับสูงสุดใน 3Q21 และจากนั้นจะชะลอตัวลงจากตัวเลขผู้ป่วย Covid ที่ลดลง เราแนะนำให้นักลงทุนมองที่กำไรจากการดำเนินงานภายในบริษัท หลัง Covid ซึ่งเราคาดว่าจะอยู่ที่ประมาณ 1.2 พัน ลบ. ใน 2022 โดยคาดว่าปัจจัยผลักดันสำคัญจะประกอบด้วย 1) 3 ศูนย์โรคหัวใจที่บริษัทฯ เพิ่งรับบริหารในโรงพยาบาลรัฐ; 2) การฟื้นตัวของผู้ป่วยที่ไม่ได้เป็น Covid ทั้งไทยและต่างประเทศ; และ 3) การเติบโตของกำไรของ 2 โรงพยาบาลใหม่ นอกจากนี้เราคาดว่าบริษัทฯ จะมีกำไร 0.2 พัน ลบ. จากบริการที่เกี่ยวข้องกับ Covid (คิดเป็นประมาณ 10% ของกำไรปี 2021E ในส่วนของบริการที่เกี่ยวข้องกับ Covid) ซึ่งน่าจะกลายเป็นกำไรที่เกิดขึ้นซ้ำ (recurring) ในอนาคต จากตัวเลขดังกล่าวกำไรจากการดำเนินงานรวมในปี 2022E ของเรายู่ที่ 1.4 พัน ลบ. ซึ่งสูงกว่าระดับในปี 2019 ถึง 100%

ปรับเพิ่มประมาณการกำไร; แนะนำซื้อเพื่อรับการเติบโตจากภายใน

เราปรับเพิ่มประมาณการกำไรจากการดำเนินงานปี 2021-22 อีก 12-40% เพื่อสะท้อนผลประกอบการ 3Q21E ที่อยู่ในระดับดีและแนวโน้มที่ดีขึ้นของกำไรจากการดำเนินงานภายในบริษัทฯ ในปีหน้า เราคงประมาณการปี 2023 และราคาเป้าหมายที่ 4.7 บาท/หุ้น อย่างไรก็ตาม ราคาหุ้นได้ปรับลดลงจากจุดสูงสุดถึง 13% ตั้งแต่เดือน ก.ค. ปัจจุบันหุ้นมีการซื้อขายในระดับการประเมินมูลค่าที่น่าสนใจเพียง 30x (เทียบกับค่าเฉลี่ย 5 ปีย้อนหลังที่ 41x) CHG น่าจะเป็นหนึ่งในไม่กี่บริษัทที่สามารถใช้ประโยชน์จากโรคระบาดและใช้การแพร่ระบาดดังกล่าวเพื่อเพิ่มกำไรจากการดำเนินงานภายในบริษัทฯ ในอนาคต

KEY STOCK DATA

YE Dec (THB m)	2020	2021E	2022E	2023E
Revenue	5,433	9,466	6,572	7,183
Net profit	877	2,410	1,410	1,433
EPS (THB)	0.08	0.22	0.13	0.13
vs Consensus (%)	-	31.0	9.2	7.4
EBITDA	1,429	3,417	2,155	2,207
Core net profit	877	2,410	1,410	1,433
Core EPS (THB)	0.08	0.22	0.13	0.13
Chg. In EPS est. (%)	-	40.1	11.6	0.0
EPS growth (%)	21.9	174.9	(41.5)	1.6
Core P/E (x)	47.4	17.3	29.5	29.0
Dividend yield (%)	1.3	3.5	2.0	2.1
EV/EBITDA (x)	29.7	11.9	18.9	18.2
Price/book (x)	10.3	7.1	7.1	6.5
Net debt/Equity (%)	15.1	(16.9)	(16.1)	(23.1)
ROE (%)	22.7	48.6	24.0	23.3



Share price performance	1 Month	3 Month	12 Month
Absolute (%)	0.0	(7.8)	45.4
Relative to country (%)	(0.3)	(12.9)	7.3
Mkt cap (USD m)	1,257		
3m avg. daily turnover (USD m)	11.8		
Free float (%)	43		
Major shareholder	Kannikar Plussind (18%)		
12m high/low (THB)	4.44/2.40		
Issued shares (m)	11,000.00		

Sources: Bloomberg consensus; FSSIA estimates



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บทวิเคราะห์ฉบับนี้แปลมาจากบทวิเคราะห์ของ FSSIA ฉบับวันที่ 27 ตุลาคม 2021

Investment thesis

CHG opened two new hospitals (RPC and 304 Inter) in 2H18 and they contributed an accumulated loss of THB70m in 2020 (8% of 2020 core profit). Both hospitals have already turned around, and we estimate that this should lead to an EBITDA margin improvement from 24% in 2019 to 29% in 2023.

CHG's revenue contributions from cash patients have gradually increased. This is another key factor to expand its EBITDA margin, in our view, as cash patients have a higher margin than Social Security Office (SSO) patients.

CHG should report strong earnings growth in 2021 led by Covid-related services, including Covid screening tests and Covid patient admissions.

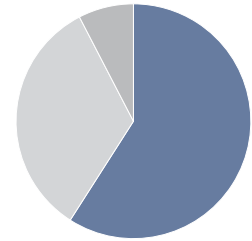
Company profile

CHG operates a healthcare business covering the eastern part of Bangkok and its nearby provinces. The Group owns nine hospitals and four clinics.

www.chularat.com

Principal activities (revenue, 2020)

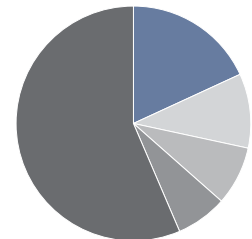
- Cash patient revenue - 59.1 %
- SSO patient revenue - 33.3 %
- NHSO patient revenue - 7.6 %



Source: Chularat Hospital

Major shareholders

- Kannikar Plussind - 18.1 %
- Apirum Panyapol - 10.3 %
- Kobkul Panyapol - 8.1 %
- Naran Ratipanichvong - 7.1 %
- Others - 56.4 %



Source: Chularat Hospital

Catalysts

Key potential growth drivers include 1) more SSO registered members; 2) rising demand for medical tourists; and 3) an improving EBITDA margin led by new hospitals.

Risks to our call

Downside risks to our DCF-based target price include 1) a slowdown in Thai patient volume due to economic concerns; 2) regulatory risks from drug price and medical bill controls; and 3) SSO provision expenses following limited budgets from the SSO.

Event calendar

Date	Event
Nov 2021	3Q21 results announcement

Key assumptions

	2021E	2022E	2023E
	(%)	(%)	(%)
SSO volume growth	3	4	1
SSO revenue / patient growth	1	2	4
OPD volume growth	68	(37)	6
OPD revenue / patient growth	18	(15)	5
IPD volume growth	67	(30)	9
IPD revenue / patient growth	35	(15)	5

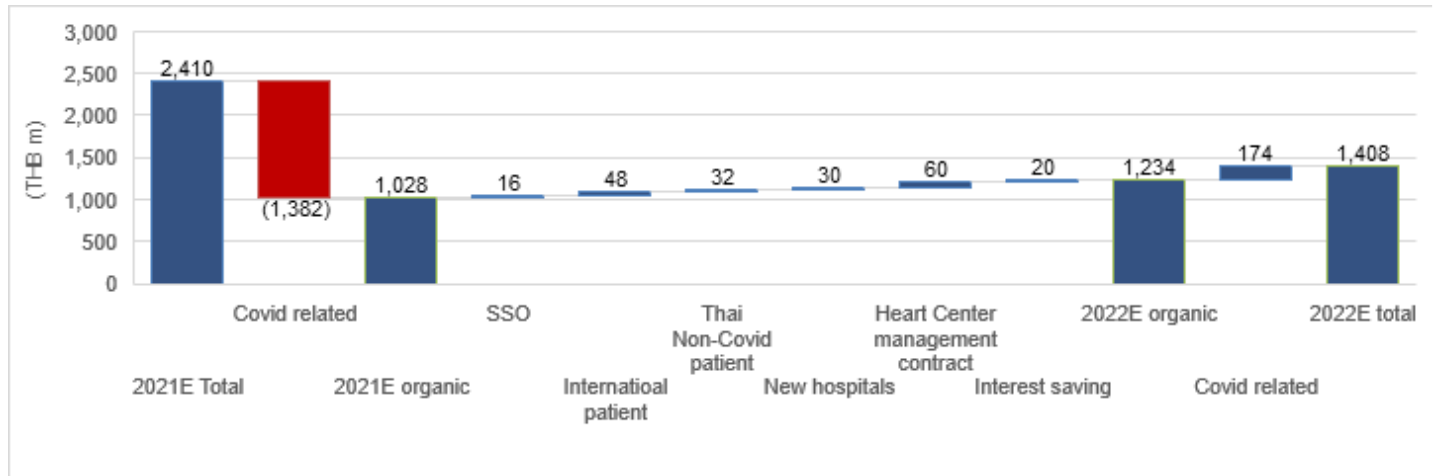
Source: FSSIA estimates

Earnings sensitivity

- For every 1% increase in patient volume, we project 2021 earnings to rise by 1%, and vice versa, all else being equal.
- For every 1% increase in EBITDA margin, we project 2021 earnings to rise by 6%, and vice versa, all else being equal.

Source: FSSIA estimates

Exhibit 1: 2022E core profit breakdown



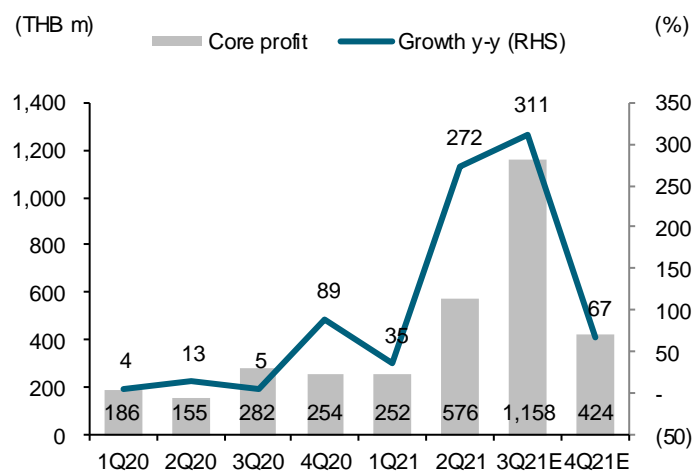
Source: FSSIA estimates

Exhibit 2: 2022E key earnings growth items

Key growth items	Assumptions
SSO	Expect SSO registered members to increase by 20k-30k
International patients	Expect international patient revenue, which normally contributes around 4-5% of total revenue (cTHB200m), to recover with an NPM of 20-25%
Non-Covid Thai patients	Expect non-Thai patient revenue in 2022E to grow by 10% with NPM of 20%
New hospitals	Expect RPC and CHG304 to contribute a combined profit of THB20m in 2021 and improve to THB50m in 2022
Heart centre management contract	Expect three new managed heart centres to contribute revenue of cTHB400m with an NPM of 15%
Interest savings	Expect CHG to gradually repay its debt thanks to its strong cashflow in 2021, and should reduce interest expenses by 50-60% in 2022
Covid-related services	Expect Covid-related revenue of THB700m-800m in 2022, accounting for 15-20% of Covid-related revenue that we expect in 2021 with an NPM of 20-25%

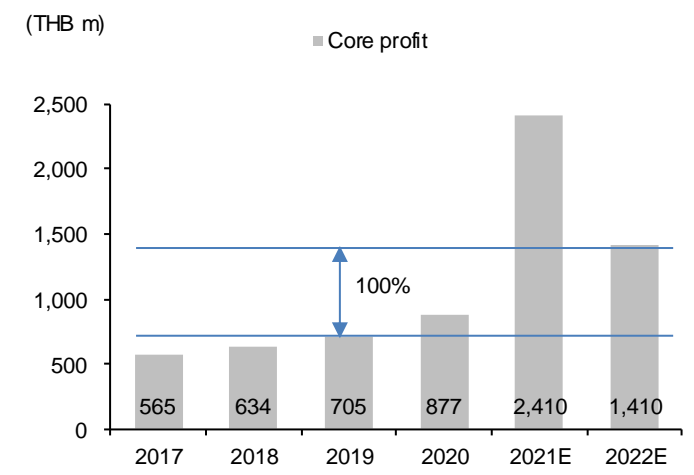
Source: FSSIA estimates

Exhibit 3: Core profit quarterly forecast



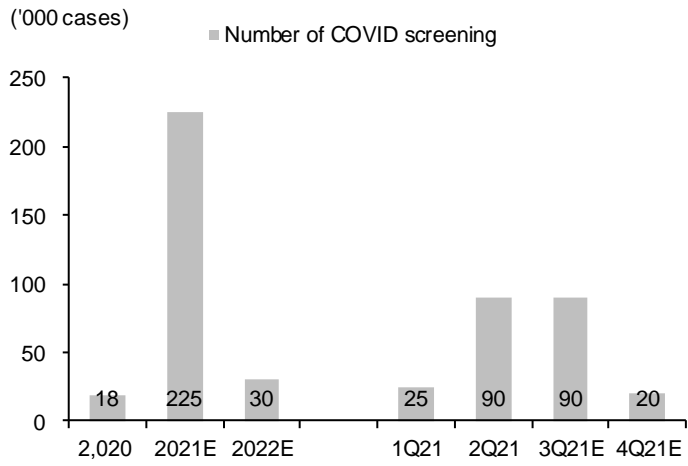
Sources: CHG, FSSIA estimates

Exhibit 4: 2022E core profit could exceed pre-Covid level by 100%



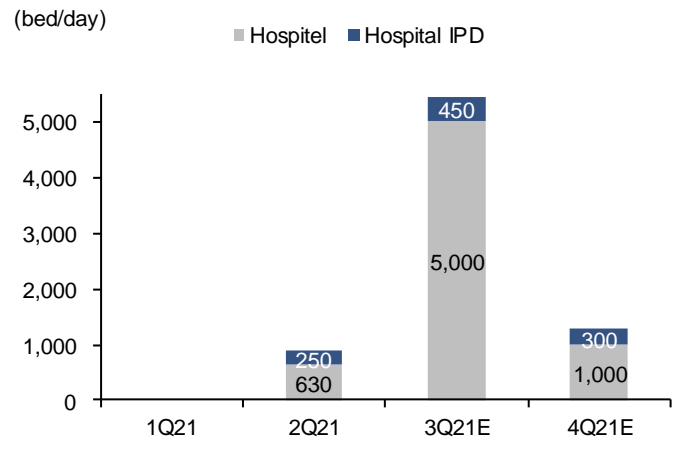
Sources: CHG; FSSIA estimates

Exhibit 5: Covid screening cases



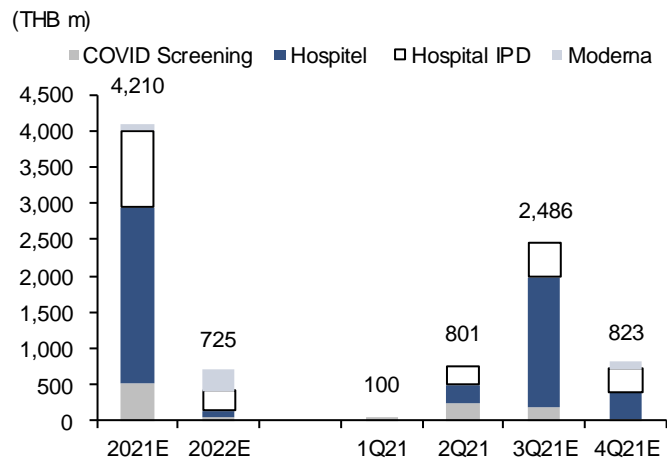
Sources: CHG; FSSIA estimates

Exhibit 6: Covid patients in hospitel and hospital IPD



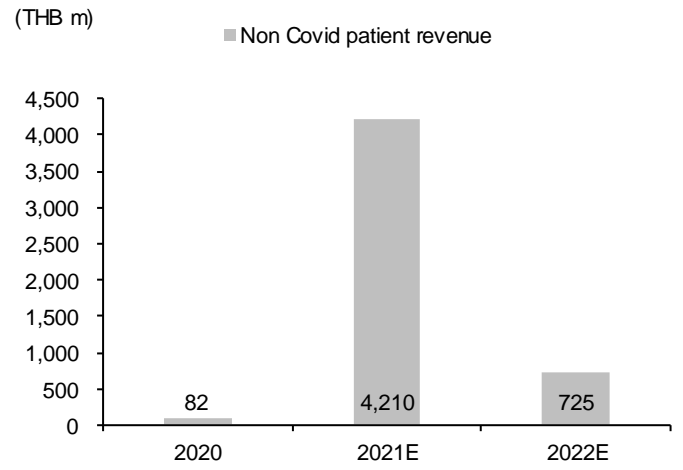
Sources: CHG; FSSIA estimates

Exhibit 7: Covid-related revenue breakdown quarterly



Sources: CHG; FSSIA estimates

Exhibit 8: Non-Covid cash patient revenue



Sources: CHG; FSSIA estimates

Exhibit 9: 3Q21E results preview

Year to Dec	3Q20	4Q20	1Q21	2Q21	3Q21E	----- Change -----		9M20	9M21E	Change	2021E
	(THB m)	(THB m)	(THB m)	(THB m)	(THB m)	(q-q %)	(y-y %)	(THB m)	(THB m)	(y-y %)	(THB m)
Revenue	1,460	1,511	1,415	2,071	3,786	83	159	3,922	7,272	85	9,466
Cost of sales (Incl. depreciation)	(940)	(1,000)	(995)	(1,206)	(2,158)	79	130	(2,684)	(4,359)	62	(5,586)
Gross profit	520	510	420	865	1,628	88	213	1,238	2,913	135	3,880
SG&A	(171)	(207)	(160)	(206)	(230)	12	34	(466)	(595)	28	(842)
Operating profit	349	303	260	659	1,398	112	301	772	2,318	200	3,039
Other operating income	7	13	57	64	64	0	780	15	185	1,100	30
Interest income	0	1	0	1	1	80	231	2	2	(17)	3
EBIT	356	317	318	724	1,463	102	311	789	2,505	217	3,072
Interest expense	(9)	(7)	(6)	(5)	(5)	0	(39)	(28)	(16)	(42)	(32)
EBT	348	310	312	718	1,458	103	319	761	2,488	227	3,040
Income tax	(70)	(57)	(63)	(143)	(292)	104	316	(162)	(497)	208	(621)
Minority interests	4	0.9	2.3	0.8	(8)	(1,183)	(302)	23	(5)	n/a	(9)
Core profit	282	254	252	576	1,158	101	311	623	1,986	219	2,410
Extraordinaries											
Net income	282	254	252	576	1,158	101	311	623	1,986	219	2,410
Core EPS (THB)	0.03	0.02	0.02	0.05	0.11	101	311	0	0	219	0.22
No of share (m)	11,000	11,000	11,000	11,000	11,000	0	0	33,000	33,000	0	11,000
Cost (Excl. depreciation)	(851)	(912)	(908)	(1,121)	(2,068)	85	143	(2,419)	(4,097)	69	(5,207)
Depreciation & amortisation	(89)	(88)	(87)	(86)	(90)	5	1	(266)	(262)	(1)	(378)
EBITDA	445	405	404	809	1,552	92	249	1,053	2,765	163	3,447
Key ratios	(%)	(%)	(%)	(%)	(%)	(ppt)	(ppt)	(%)	(%)	(ppt)	(%)
Gross margin	36	34	30	42	43	1	7	32	40	8	41
SG&A/Revenue	12	14	11	10	6	(4)	(6)	12	8	(4)	9
EBITDA margin	30	27	29	39	41	2	11	27	38	11	36
Net profit margin	19	17	18	28	31	3	11	16	27	11	25
Operating stats	(y-y %)	(y-y %)	(y-y %)	(y-y %)	(y-y %)						
SSO revenue	12	22	6	2	n/a						
SSO registered members ('000)	443	440	448	457	n/a						
SSO revenue per head	10	22	5	(0)	n/a						
Cash-OPD revenue	(1)	18	15	86	n/a						
Cash-OPD visit number	(8)	6	(3)	51	n/a						
Cash-OPD revenue per head	8	11	18	23	n/a						
Cash-IPD revenue	(10)	(0)	(10)	40	n/a						
Cash-IPD admission number	(15)	(1)	(12)	9	n/a						
Cash-IPD revenue per head	6	0	3	29	n/a						

Sources: CHG; FSSIA estimates

Exhibit 10: Forecast revisions

	Current			Previous			Change		
	2021E	2022E	2023E	2021E	2022E	2023E	2021E	2022E	2023E
	(THB m)	(THB m)	(THB m)	(THB m)	(THB m)	(THB m)	(%)	(%)	(%)
SSO registered members ('000)	456	474	479	456	474	479	0.0	0.0	0.0
SSO revenue per head (THB)	4,130	4,212	4,381	4,130	4,212	4,339	0.0	0.0	1.0
Cash-OPD visits per day (no.)	4,331	2,728	2,892	3,738	2,990	3,170	15.9	(8.8)	(8.8)
Cash-OPD revenue per head (THB)	2,117	1,800	1,890	1,920	1,997	2,077	10.3	(9.9)	(9.0)
Cash-IPD admissions per day (no.)	307	215	234	275	226	246	11.3	(5.0)	(5.0)
Cash-IPD revenue per head (THB)	30,625	26,032	27,333	24,500	25,480	26,499	25.0	2.2	3.1
Revenue	9,466	6,572	7,183	7,774	7,020	7,617	21.8	(6.4)	(5.7)
EBITDA margin (%)	36.1	32.8	30.7	32.8	28.3	29.1	3.3	4.5	1.6
Core profit	2,410	1,410	1,433	1,720	1,264	1,433	40.1	11.6	(0.0)

Note: Change of items in percentage terms is represented in ppt change
 Source: FSSIA estimates

Exhibit 11: DCF valuation

Cost of equity assumptions	(%)	Cost of debt assumptions	(%)
Risk-free rate	3.0	Pre-tax cost of debt	3.5
Market risk premium	8.0	Marginal tax rate	20.0
Stock beta	0.9		
Cost of equity, Ke	10.0	Net cost of debt, Kd	2.8
Weight applied	75.0	Weight applied	40.0
WACC	8.2		
DCF valuation estimate	(THB b)	(THB/share)	Comments
NPV	15.9	1.4	WACC 8.2%, risk-free rate 3%, risk premium 8%
Terminal value	34.7	3.2	Terminal growth 3%
Cash & liquid assets	1.1	0.1	At end-2022E
Investments	0.0	0.0	At end-2022E
Debt	(0.1)	(0.0)	At end-2022E
Minorities	(0.2)	(0.0)	At end-2022E
Residual ordinary equity	51.4	4.7	

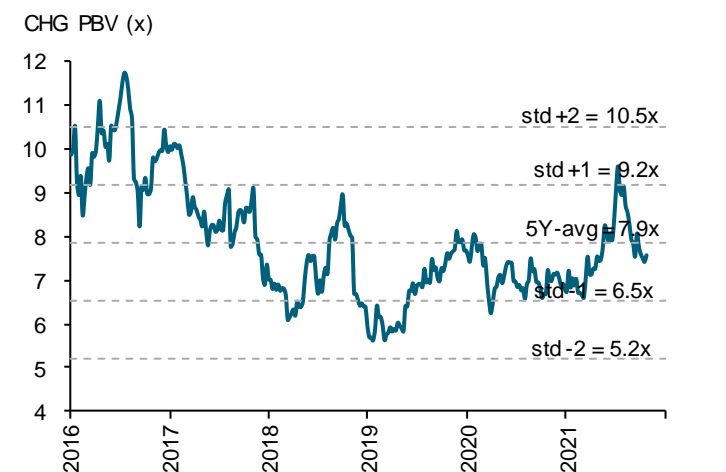
Source: FSSIA estimates

Exhibit 12: Historical P/E band



Sources: Bloomberg; FSSIA estimates

Exhibit 13: Historical P/BV band



Sources: Bloomberg; FSSIA estimates

Exhibit 14: Peer comparisons as of 26 Oct 2021

Company	BBG	Rec	Share price			Market Cap	PE		ROE		PBV		- EV/ EBITDA -	
			Current	Target	Upside		21E	22E	21E	22E	21E	22E	21E	22E
			(LCY)	(LCY)	(%)	(USD m)	(x)	(x)	(%)	(%)	(x)	(x)	(x)	(x)
Thailand														
Bangkok Dusit Med Service	BDMS TB	BUY	23.70	29.00	22.4	11,383	54.5	37.3	8.1	11.6	4.5	4.2	24.2	18.6
Bumrungrad Hospital	BH TB	BUY	139.00	155.00	11.5	3,338	115.8	46.9	5.4	13.2	6.5	5.9	45.3	25.0
Bangkok Chain Hospital	BCH TB	BUY	20.50	28.50	39.0	1,545	12.1	27.7	48.6	17.8	4.8	5.0	8.1	15.6
Chularat Hospital	CHG TB	BUY	3.78	4.70	24.3	1,257	17.3	29.5	48.6	24.0	7.1	7.1	11.9	18.9
Praram 9 Hospital	PR9 TB	BUY	11.20	14.00	25.0	266	44.5	24.5	4.7	8.3	2.1	2.0	15.2	10.9
Thonburi Healthcare Group	THG TB	HOLD	33.00	27.50	(16.7)	842	97.4	67.3	3.6	5.2	3.5	3.4	27.6	25.0
Vibhavadi Medical Center	VIBHA TB	BUY	2.26	2.80	23.9	927	47.4	38.1	8.6	8.8	3.7	2.8	28.9	24.8
Ramkhamhaeng Hospital	RAM TB	BUY	163.50	225.00	37.6	1,186	23.0	22.4	13.6	13.9	3.2	3.0	16.0	15.9
Rajthanee Hospital	RJH TB	n/a	33.25	n/a	n/a	297	15.2	21.0	39.9	26.6	6.7	5.7	10.4	13.6
Ekachai Medical Care	EKH TB	n/a	7.95	n/a	n/a	141	19.0	25.5	25.4	18.9	5.4	4.8	11.8	14.3
Thailand average						21,182	44.6	34.0	20.7	14.8	4.8	4.4	19.9	18.2
Regional														
Ramsay Health Care	RHC AU	n/a	70.89	n/a	n/a	12,211	34.5	31.6	11.3	12.1	4.0	3.9	13.0	12.3
Ihh Healthcare Bhd	IHH SP	n/a	2.10	n/a	n/a	13,755	43.0	37.5	5.8	6.1	2.5	2.4	17.2	16.1
Ryman Healthcare	RYM NZ	n/a	14.90	n/a	n/a	5,339	32.0	25.9	12.2	9.0	3.2	2.9	35.4	26.2
Apollo Hospitals Enterprise	APHS IN	n/a	4,268	n/a	n/a	8,271	722.2	74.2	2.4	15.8	17.1	14.7	56.8	30.7
Kpj Healthcare Berhad	KPJ MK	n/a	1.14	n/a	n/a	1,164	58.9	26.7	3.9	8.7	2.5	2.2	16.2	12.2
Raffles Medical Group	RFMD SP	n/a	1.38	n/a	n/a	1,942	34.1	34.1	8.4	8.6	3.0	2.8	19.0	17.9
Mitra Keluarga Karyasehat	MIKA IJ	n/a	2,230	n/a	n/a	2,261	28.9	30.4	20.9	18.1	6.6	5.6	18.0	19.2
Aier Eye Hospital Group	300015 CH	n/a	46.06	n/a	n/a	39,008	100.8	76.8	20.3	22.2	29.2	20.1	59.4	47.1
Regional average						83,951	131.8	42.2	10.7	12.6	8.5	6.8	29.4	22.7
Overall average						105,133	83.4	37.6	16.2	13.8	6.4	5.5	24.1	20.2

Sources: Bloomberg; FSSIA estimates

Financial Statements

Chularat Hospital

Profit and Loss (THB m) Year Ending Dec	2019	2020	2021E	2022E	2023E
Revenue	5,166	5,433	9,466	6,572	7,183
Cost of goods sold	(3,300)	(3,331)	(5,207)	(3,734)	(4,215)
Gross profit	1,866	2,102	4,258	2,838	2,968
Other operating income	-	-	-	-	-
Operating costs	(655)	(673)	(842)	(683)	(761)
Operating EBITDA	1,211	1,429	3,417	2,155	2,207
Depreciation	(330)	(354)	(378)	(401)	(428)
Goodwill amortisation	-	-	-	-	-
Operating EBIT	881	1,075	3,039	1,754	1,779
Net financing costs	(37)	(33)	(29)	(1)	4
Associates	0	0	0	0	0
Recurring non-operating income	22	29	30	31	32
Non-recurring items	(14)	0	0	0	0
Profit before tax	852	1,071	3,040	1,784	1,814
Tax	(187)	(219)	(621)	(364)	(371)
Profit after tax	665	852	2,419	1,420	1,444
Minority interests	41	24	(9)	(10)	(10)
Preferred dividends	-	-	-	-	-
Other items	-	-	-	-	-
Reported net profit	705	877	2,410	1,410	1,433
Non-recurring items & goodwill (net)	14	0	0	0	0
Recurring net profit	719	877	2,410	1,410	1,433
Per share (THB)					
Recurring EPS *	0.07	0.08	0.22	0.13	0.13
Reported EPS	0.06	0.08	0.22	0.13	0.13
DPS	0.05	0.05	0.13	0.08	0.08
Diluted shares (used to calculate per share data)	11,000	11,000	11,000	11,000	11,000
Growth					
Revenue (%)	17.2	5.2	74.2	(30.6)	9.3
Operating EBITDA (%)	16.3	18.0	139.2	(36.9)	2.4
Operating EBIT (%)	15.2	22.1	182.6	(42.3)	1.4
Recurring EPS (%)	13.4	21.9	174.9	(41.5)	1.6
Reported EPS (%)	11.3	24.3	174.9	(41.5)	1.6
Operating performance					
Gross margin inc. depreciation (%)	29.7	32.2	41.0	37.1	35.4
Gross margin of key business (%)	29.7	32.2	41.0	37.1	35.4
Operating EBITDA margin (%)	23.4	26.3	36.1	32.8	30.7
Operating EBIT margin (%)	17.1	19.8	32.1	26.7	24.8
Net margin (%)	13.9	16.1	25.5	21.5	20.0
Effective tax rate (%)	21.6	20.4	20.4	20.4	20.4
Dividend payout on recurring profit (%)	76.5	62.7	60.0	60.0	60.0
Interest cover (X)	24.2	33.6	105.9	2,743.6	(457.5)
Inventory days	16.7	18.6	16.1	23.5	18.5
Debtor days	27.6	31.1	20.4	33.8	34.4
Creditor days	64.9	64.5	51.2	74.8	58.9
Operating ROIC (%)	15.2	17.9	49.5	27.9	28.2
ROIC (%)	14.7	17.5	48.3	27.5	27.8
ROE (%)	19.8	22.7	48.6	24.0	23.3
ROA (%)	11.8	14.1	33.9	18.6	19.5
* Pre-exceptional, pre-goodwill and fully diluted					
Revenue by Division (THB m)					
Cash patient revenue	3,235	3,208	6,774	3,831	4,328
SSO patient revenue	1,578	1,811	1,884	1,998	2,099
NHSO patient revenue	353	413	508	442	456
Revenue from Management contract			300	300	300

Sources: Chularat Hospital; FSSIA estimates

Financial Statements

Chularat Hospital

Cash Flow (THB m) Year Ending Dec	2019	2020	2021E	2022E	2023E
Recurring net profit	719	877	2,410	1,410	1,433
Depreciation	330	354	378	401	428
Associates & minorities	-	-	-	-	-
Other non-cash items	(31)	90	9	10	10
Change in working capital	(123)	70	(186)	(15)	(63)
Cash flow from operations	895	1,390	2,611	1,806	1,809
Capex - maintenance	(713)	(400)	(400)	(400)	(400)
Capex - new investment	-	-	-	-	-
Net acquisitions & disposals	0	0	0	0	0
Other investments (net)	-	-	-	-	-
Cash flow from investing	(713)	(400)	(400)	(400)	(400)
Dividends paid	(550)	(550)	(550)	(1,446)	(846)
Equity finance	0	0	0	0	0
Debt finance	312	(360)	(270)	(809)	0
Other financing cash flows	53	0	(9)	(10)	(10)
Cash flow from financing	(185)	(910)	(829)	(2,264)	(857)
Non-recurring cash flows	-	-	-	-	-
Other adjustments	0	0	0	0	0
Net other adjustments	0	0	0	0	0
Movement in cash	(3)	80	1,382	(859)	553
Free cash flow to firm (FCFF)	222.33	1,026.10	2,243.40	1,418.01	1,411.85
Free cash flow to equity (FCFE)	546.91	629.99	1,932.16	587.56	1,398.95

Per share (THB)

FCFF per share	0.02	0.09	0.20	0.13	0.13
FCFE per share	0.05	0.06	0.18	0.05	0.13
Recurring cash flow per share	0.09	0.12	0.25	0.17	0.17

Balance Sheet (THB m) Year Ending Dec	2019	2020	2021E	2022E	2023E
Tangible fixed assets (gross)	6,237	6,581	6,981	7,381	7,781
Less: Accumulated depreciation	(2,017)	(2,308)	(2,686)	(3,087)	(3,515)
Tangible fixed assets (net)	4,221	4,273	4,295	4,294	4,266
Intangible fixed assets (net)	47	47	47	47	47
Long-term financial assets	-	-	-	-	-
Invest. in associates & subsidiaries	0	0	0	0	0
Cash & equivalents	468	548	1,930	1,071	1,624
A/C receivable	444	481	576	642	713
Inventories	161	179	280	201	227
Other current assets	692	555	968	672	734
Current assets	1,764	1,763	3,753	2,585	3,298
Other assets	234	117	117	117	117
Total assets	6,266	6,201	8,213	7,044	7,729
Common equity	3,702	4,024	5,885	5,849	6,436
Minorities etc.	193	169	169	169	169
Total shareholders' equity	3,895	4,193	6,053	6,018	6,605
Long term debt	573	609	609	0	0
Other long-term liabilities	115	124	124	124	124
Long-term liabilities	688	732	732	124	124
A/C payable	607	570	891	639	721
Short term debt	966	570	300	100	100
Other current liabilities	109	135	236	164	179
Current liabilities	1,682	1,275	1,427	903	1,000
Total liabilities and shareholders' equity	6,266	6,201	8,213	7,044	7,729
Net working capital	580	510	696	711	774
Invested capital	5,082	4,948	5,156	5,170	5,204

* Includes convertibles and preferred stock which is being treated as debt

Per share (THB)

Book value per share	0.34	0.37	0.53	0.53	0.59
Tangible book value per share	0.33	0.36	0.53	0.53	0.58

Financial strength

Net debt/equity (%)	27.5	15.1	(16.9)	(16.1)	(23.1)
Net debt/total assets (%)	17.1	10.2	(12.4)	(13.8)	(19.7)
Current ratio (x)	1.0	1.4	2.6	2.9	3.3
CF interest cover (x)	15.7	20.2	67.7	904.1	(352.5)

Valuation	2019	2020	2021E	2022E	2023E
Recurring P/E (x) *	57.8	47.4	17.3	29.5	29.0
Recurring P/E @ target price (x) *	71.9	59.0	21.5	36.7	36.1
Reported P/E (x)	59.0	47.4	17.3	29.5	29.0
Dividend yield (%)	1.3	1.3	3.5	2.0	2.1
Price/book (x)	11.2	10.3	7.1	7.1	6.5
Price/tangible book (x)	11.4	10.5	7.1	7.2	6.5
EV/EBITDA (x) **	35.4	29.7	11.9	18.9	18.2
EV/EBITDA @ target price (x) **	43.7	36.7	14.9	23.6	22.8
EV/invested capital (x)	8.4	8.6	7.9	7.9	7.7

* Pre-exceptional, pre-goodwill and fully diluted ** EBITDA includes associate income and recurring non-operating income

Sources: Chularat Hospital; FSSIA estimates

Corporate Governance report of Thai listed companies 2020

EXCELLENT LEVEL										
AAV	ADVANC	AF	AIRA	AKP	AKR	ALT	AMA	AMATA	AMATAV	ANAN
AOT	AP	ARIP	ARROW	ASP	BAFS	BANPU	BAY	BCP	BCPG	BDMS
BEC	BEM	BGRIM	BIZ	BKI	BLA	BOL	BPP	BRR	BTS	BWG
CENTEL	CFRESH	CHEWA	CHO	CIMBT	CK	CKP	CM	CNT	COL	COMAN
COTTO	CPALL	CPF	CPI	CPN	CSS	DELTA	DEMCO	DRT	DTAC	DTC
DV8	EA	EASTW	ECF	ECL	EGCO	EPG	ETE	FNS	FPI	FPT
FSMART	GBX	GC	GCAP	GEL	GFPT	GGC	GPSC	GRAMMY	GUNKUL	HANA
HARN	HMPRO	ICC	ICI	III	ILINK	INTUCH	IRPC	IVL	JKN	JSP
JWD	K	KBANK	KCE	KKP	KSL	KTB	KTC	LANNA	LH	LHFG
LIT	LPN	MAKRO	MALEE	MBK	MBKET	MC	MCOT	METCO	MFEC	MINT
MONO	MOONG	MSC	MTC	NCH	NCL	NEP	NKI	NOBLE	NSI	NVD
NYT	OISHI	ORI	OTO	PAP	PAP	PCSGH	PDJ	PHOL	PLANB	PLANET
PLAT	PORT	PPS	PR9	PREB	PRG	PRM	PSH	PSL	PTG	PTT
PTTEP	PTTGC	PYLON	Q-CON	QH	QTC	RATCH	RS	S	S & J	SAAM
SABINA	SAMART	SAMTEL	SAT	SC	SCB	SCC	SCCC	SCG	SCN	SDC
SEAFCO	SEAOIL	SE-ED	SELIC	SENA	SIRI	SIS	SITHAI	SMK	SMPC	SNC
SONIC	SORKON	SPALI	SPI	SPRC	SPVI	SSSC	SST	STA	SUSCO	SUTHA
SVI	SYMC	SYNTEC	TACC	TASCO	TCAP	TFMAMA	THANA	THANI	THCOM	THG
THIP	THRE	THREL	TIP	TIPCO	TISCO	TK	TKT	TTB	TMILL	TNDT
TNL	TOA	TOP	TPBI	TQM	TRC	TSC	TSR	TSTE	TSTH	TTA
TTCL	TTW	TU	TVD	TVI	TVO	TWPC	U	UAC	UBIS	UV
VGI	VIH	WACOAL	WAVE	WHA	WHAUP	WICE	WINNER	TRUE		

VERY GOOD LEVEL										
2S	ABM	ACE	ACG	ADB	AEC	AEONTS	AGE	AH	AHC	AIT
ALLA	AMANAHA	AMARIN	APCO	APCS	APURE	AQUA	ASAP	ASEFA	ASIA	ASIAN
ASIMAR	ASK	ASN	ATP30	AUCT	AWC	AYUD	B	BA	BAM	BBL
BFIT	BGC	BJC	BJCHI	BROOK	BTW	CBG	CEN	CGH	CHARAN	CHAYO
CHG	CHOTI	CHOW	CI	CIG	CMC	COLOR	COM7	CPL	CRC	CRD
CSC	CSP	CWT	DCC	DCON	DDD	DOD	DOHOME	EASON	EE	ERW
ESTAR	FE	FLOYD	FN	FORTH	FSS	FTE	FVC	GENCO	GJS	GL
GLAND	GLOBAL	GLOCON	GPI	GULF	GYT	HPT	HTC	ICN	IFS	ILM
IMH	INET	INSURE	IRC	IRCP	IT	ITD	ITEL	J	JAS	JCK
JCKH	JMART	JMT	KBS	KCAR	KGI	KIAT	KOOL	KTIS	KWC	KWM
L&E	LALIN	LDC	LHK	LOXLEY	LPH	LRH	LST	M	MACO	MAJOR
MBAX	MEGA	META	MFC	MGT	MILL	MITSIB	MK	MODERN	MTI	MVP
NETBAY	NEX	NINE	NTV	NWR	OCC	OGC	OSP	PATO	PB	PDG
PDI	PICO	PIMO	PJW	PL	PM	PPP	PRIN	PRINC	PSTC	PT
QLT	RCL	RICHY	RML	RPC	RWI	S11	SALEE	SAMCO	SANKO	SAPPE
SAWAD	SCI	SCP	SE	SEG	SFP	SGF	SHR	SIAM	SINGER	SKE
SKR	SKY	SMIT	SMT	SNP	SPA	SPC	SPCG	SR	SRICHA	SSC
SSF	STANLY	STI	STPI	SUC	SUN	SYNEX	T	TAE	TAKUNI	TBSP
TCC	TCMC	TEAM	TEAMG	TFG	TIGER	TITLE	TKN	TKS	TM	TMC
TMD	TMI	TMT	TNITY	TNP	TNR	TOG	TPA	TPAC	TPCORP	TPOLY
TPS	TRITN	TRT	TRU	TSE	TVT	TWP	UEC	UMI	UOBKH	UP
UPF	UPOIC	UT	UTP	UWC	VL	VNT	VPO	WIJK	WP	XO
YUASA	ZEN	ZIGA	ZMICO							

GOOD LEVEL										
7UP	A	ABICO	AJ	ALL	ALUCON	AMC	APP	ARIN	AS	AU
B52	BC	BCH	BEAUTY	BGT	BH	BIG	BKD	BLAND	BM	BR
BROCK	BSBM	BSM	BTNC	CAZ	CCP	CGD	CITY	CMAN	CMO	CMR
CPT	CPW	CRANE	CSR	D	EKH	EP	ESSO	FMT	GIFT	GREEN
GSC	GTB	HTECH	HUMAN	IHL	INOX	INSET	IP	JTS	JUBILE	KASET
KCM	KKC	KUMWEL	KUN	KWG	KYE	LEE	MATCH	MATI	M-CHAI	MCS
MDX	MJD	MM	MORE	NC	NDR	NER	NFC	NNCL	NPK	NUSA
OCEAN	PAF	PF	PK	PLE	PMTA	POST	PPM	PRAKIT	PRECHA	PRIME
PROUD	PTL	RBF	RCI	RJH	ROJNA	RP	RPH	RSP	SF	SFLEX
SGP	SISB	SKN	SLP	SMART	SOLAR	SPG	SQ	SSP	STARK	STC
SUPER	SVOA	TC	TCCC	THMUI	TIW	TNH	TOPP	TPCH	TIPIP	TPLAS
TTI	TYCN	UKEM	UMS	VCOM	VRANDA	WIN	WORK	WPH		

Description

Score Range

Excellent

90-100

Very Good

80-89

Good

70-79

Disclaimer:

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* CGR scoring should be considered with news regarding wrong doing of the company or director or executive of the company such unfair practice on securities trading, fraud, and corruption SEC imposed a civil sanction against insider trading of director and executive; ** delisted

Source: Thai Institute of Directors Association (IOD); FSSIA's compilation

Anti-corruption Progress Indicator 2020

CERTIFIED										
2S	ADVANC	AI	AIE	AIRA	AKP	AMA	AMANAHA	AP	AQUA	ARROW
ASK	ASP	AYUD	B	BAFS	BANPU	BAY	BBL	BCH	BCP	BCPG
BGC	BGRIM	BJCHI	BKI	BLA	BPP	BROOK	BRR	BSBM	BTS	BWG
CEN	CENTEL	CFRESH	CGH	CHEWA	CHOTI	CHOW	CIG	CIMBT	CM	CMC
COL	COM7	CPALL	CPF	CPI	CPN	CSC	DCC	DELTA	DEMCO	DIMET
DRT	DTAC	DTC	EASTW	ECL	EGCO	FE	FNS	FPI	FPT	FSS
FTE	GBX	GC	GCAP	GEL	GFPT	GGC	GJS	GPSC	GSTEEL	GUNKUL
HANA	HARN	HMPRO	HTC	ICC	ICHI	IFS	INET	INSURE	INTUCH	IRPC
ITEL	IVL	K	KASET	KBANK	KBS	KCAR	KCE	KGI	KKP	KSL
KTB	KTC	KWC	L&E	LANNA	LHFG	LHK	LPN	LRH	M	MAKRO
MALEE	MBAX	MBK	MBKET	MC	MCOT	MFC	MFEC	MINT	MONO	MOONG
MPG	MSC	MTC	MTI	NBC	NEP	NINE	NKI	NMG	NNCL	NSI
NWR	OCC	OCEAN	OGC	ORI	PAP	PATO	PB	PCSGH	PDG	PDI
PDJ	PE	PG	PHOL	PL	PLANB	PLANET	PLAT	PM	PPP	PPPM
PPS	PREB	PRG	PRINC	PRM	PSH	PSL	PSTC	PT	PTG	PTT
PTTEP	PTTGC	PYLON	Q-CON	QH	QLT	QTC	RATCH	RML	RWI	S & J
SABINA	SAT	SC	SCB	SCC	SCCC	SCG	SCN	SEAOIL	SE-ED	SELIC
SENA	SGP	SIRI	SITHAI	SMIT	SMK	SMPC	SNC	SNP	SORKON	SPACK
SPC	SPI	SPRC	SRICHA	SSF	SSSC	SST	STA	SUSCO	SVI	SYNTEC
TAE	TAKUNI	TASCO	TBSP	TCAP	TCMC	TFG	TFI	TFMAMA	THANI	THCOM
THIP	THRE	THREL	TIP	TIPCO	TISCO	TKT	TTB	TMD	TMILL	TMT
TNITY	TNL	TNP	TNR	TOG	TOP	TPA	TPCORP	TPP	TRU	TSC
TSTH	TTCL	TU	TVD	TVI	TVO	TWPC	U	UBIS	UEC	UKEM
UOBKH	UWC	VGI	VIH	VNT	WACOAL	WHA	WHAUP	WICE	WIJK	XO
ZEN	TRUE									

DECLARED										
7UP	ABICO	AF	ALT	AMARIN	AMATA	AMATAV	ANAN	APURE	B52	BKD
BM	BROCK	BUI	CHO	CI	COTTO	DDD	EA	EFORL	EP	ERW
ESTAR	ETE	EVER	FSMART	GPI	ILINK	IRC	J	JKN	JMART	JMT
JSP	JTS	KWG	LDC	MAJOR	META	NCL	NOBLE	NOK	PK	PLE
ROJNA	SAAM	SAPPE	SCI	SE	SHANG	SINGER	SKR	SPALI	SSP	STANLY
SUPER	SYNEX	THAI	TKS	TOPP	TRITN	TTA	UPF	UV	WIN	ZIGA

Level	
Certified	This level indicates practical participation with thoroughly examination in relation to the recommended procedures from the audit committee or the SEC's certified auditor, being a certified member of Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) or already passed examination to ensure independence from external parties.
Declared	This level indicates determination to participate in the Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC)

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Note: Companies participating in Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) under Thai Institute of Directors (as of June 24, 2019) are categorised into: 1) companies that have declared their intention to join CAC, and; 2) companies certified by CAC.

Source: The Securities and Exchange Commission, Thailand; * FSSIA's compilation

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ANALYST(S) CERTIFICATION

Teerapol Udomvej, CFA FSS International Investment Advisory Securities Co., Ltd

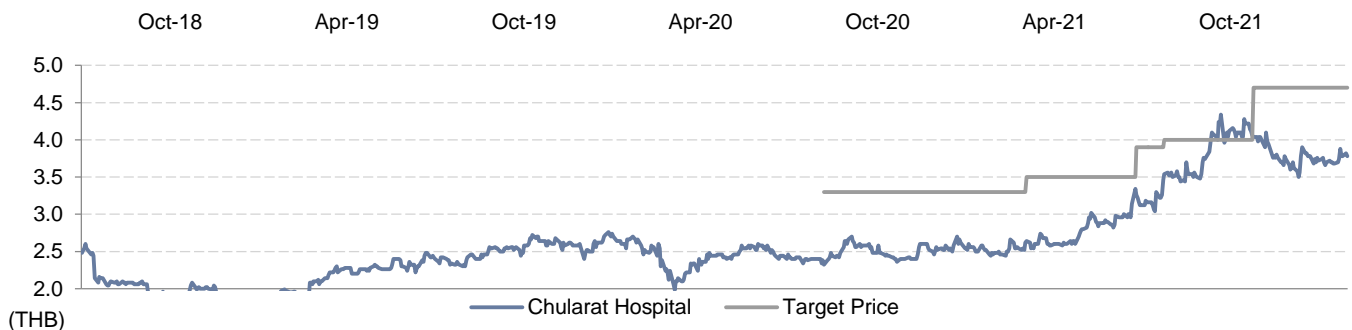
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History of change in investment rating and/or target price

Chularat Hospital (CHG TB)



Date	Rating	Target price	Date	Rating	Target price	Date	Rating	Target price
30-Jul-2020	BUY	3.30	31-Mar-2021	BUY	3.50	05-Aug-2021	BUY	4.70
29-Oct-2020	BUY	3.30	26-Apr-2021	BUY	3.90			
21-Jan-2021	BUY	3.50	20-May-2021	BUY	4.00			

Teerapol Udomvej, CFA started covering this stock from 30-Jul-2020

Price and TP are in local currency

Source: FSSIA estimates

WHA Corporation (WHA TB)



Date	Rating	Target price	Date	Rating	Target price	Date	Rating	Target price
29-Jun-2021	BUY	4.40	-	-	-	-	-	-

Karun Intrachai started covering this stock from 29-Jun-2021

Price and TP are in local currency

Source: FSSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
Chularat Hospital	CHG TB	THB 3.78	BUY	Downside risks to our DCF-based target price include 1) a slowdown in Thai patient volume due to economic concerns; 2) regulatory risks from drug price and medical bill controls; and 3) SSO provision expenses following limited budgets from the SSO.
WHA Corp	WHA TB	THB 3.36	BUY	Downside risks to our SoTP-derived TP include 1) lower-than-expected IE land sales and transfers in Thailand and Vietnam; and 2) a lower-than-expected utilization rate from the utilities business in Vietnam.

Source: FSSIA estimates

Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited

FSSIA may incorporate the recommendations and target prices of companies currently covered by FSS Research into equity research reports, denoted by an 'FSS' before the recommendation. FSS Research is part of Finansia Syrus Securities Public Company Limited, which is the parent company of FSSIA.

All share prices are as at market close on 26-Oct-2021 unless otherwise stated.

RECOMMENDATION STRUCTURE**Stock ratings**

Stock ratings are based on absolute upside or downside, which we define as $(\text{target price}^* - \text{current price}) / \text{current price}$.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

Industry Recommendations

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

Neutral. The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

Country (Strategy) Recommendations

Overweight (O). Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Neutral (N). Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Underweight (U). Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.