# 21 OCTOBER 2021 THAILAND / BANKS

#### **KRUNG THAI BANK** KTB TB







# Muted catalysts in short term

#### 3Q21 results beat, but weak core operations

We are neutral on KTB's 3Q21 net profit of THB5,055m (+65% y-y, -16% q-q). Although its net profit was higher than our forecast by 12%, we see three weaknesses in its core operations. First, it posted lower fee income by 5% y-y, 3% q-q. We believe that being the government's arm in implementing stimulus packages resulted in lower cross-selling activities. Second, its OPEX rose 7% q-q, mainly from an impairment loss of properties for sale transaction and IT-related expenses. Third, its NIM slightly declined to 2.53% due to the lower interest received from investments in debt securities and a lower loan yield, as the largest increase in loan volume (+3% q-q) came from low-yield segments.

#### Keep an eye on asset quality

Since the Covid outbreak, KTB's asset quality has always been better than its peers', as its portfolio is comprised of low-risk segments: 27% corporate, 20% government, and c25% government officers. However, in its 3Q21 results, we see a slight deterioration in its asset quality, with a small increase in stage 2 loans, a rise in accrued interest, and a hiccup in its NPL formation rate (based on our calculation). Thus, its asset quality warrants keeping an eye on in the coming quarters, in our view.

# 4Q21 net profit should continue to drop q-q

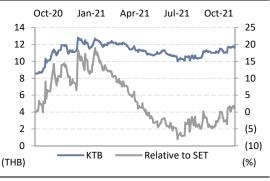
We expect KTB's 4Q21 net profit to moderately decline q-q, dragged down by three factors. First, we expect its OPEX to increase continuously. Second, we think its NIM is likely to decline due to a lower debt security investment yield, as KTB invests in inflation-linked bonds which would be negatively impacted by the rising inflation. Third, we expect its ECL to remain elevated.

# Maintain HOLD call and 2022 GGM-based TP of THB12.2

KTB is our least preferred bank for two reasons. First, it has only lightly invested in digital banking platforms. We believe this could result in a loss of competitiveness in the long run. Second, positioned as a commercial bank held by a government entity, KTB may have to sacrifice its employees to help the government implement stimulus packages, resulting in a decreased ability to cross-sell products. KTB might be back on our radar once 1) the interest rate begins to reverse to an uptrend; and/or 2) the bank can take advantage of big data from Infinitus (its 75%owned subsidiary) to generate more income.

#### **KEY STOCK DATA**

| YE Dec (THB m)       | 2020   | 2021E  | 2022E  | 2023E  |
|----------------------|--------|--------|--------|--------|
| Operating profit     | 21,819 | 26,612 | 27,860 | 30,007 |
| Net profit           | 16,732 | 20,330 | 21,447 | 23,141 |
| EPS (THB)            | 1.20   | 1.45   | 1.53   | 1.66   |
| vs Consensus (%)     | -      | 3.9    | 0.4    | (6.6)  |
| Core net profit      | 16,732 | 20,330 | 21,447 | 23,141 |
| Core EPS (THB)       | 1.20   | 1.45   | 1.53   | 1.66   |
| Chg. In EPS est. (%) | -      | -      | -      | -      |
| EPS growth (%)       | (42.9) | 21.5   | 5.5    | 7.9    |
| Core P/E (x)         | 9.8    | 8.0    | 7.6    | 7.1    |
| Dividend yield (%)   | 2.4    | 4.4    | 4.6    | 5.0    |
| Price/book (x)       | 0.5    | 0.5    | 0.4    | 0.4    |
| ROE (%)              | 4.9    | 5.8    | 5.8    | 6.0    |
| ROA (%)              | 0.6    | 0.7    | 0.7    | 0.8    |



| Share price performance        | 1 Month | 3 Month | 12 Month   |
|--------------------------------|---------|---------|------------|
| Absolute (%)                   | 6.4     | 15.8    | 37.6       |
| Relative to country (%)        | 4.1     | 8.9     | 1.8        |
| Mkt cap (USD m)                |         |         | 4,902      |
| 3m avg. daily turnover (USD m) |         |         | 11.4       |
| Free float (%)                 |         |         | 45         |
| Major shareholder              |         | F       | IDF (55%)  |
| 12m high/low (THB)             |         |         | 12.90/8.40 |
| Issued shares (m)              |         |         | 13,976     |

Sources: Bloomberg consensus; FSSIA estimates



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#### Investment thesis

Although its valuation looks attractive, we believe KTB will continue to trade at the deepest discount among its peers due to having no short-term positive catalysts.

KTB might be back on our radar once 1) the interest rate begins to reverse to an uptrend; and/or 2) the bank can take advantage of big data to generate more income.

# Company profile

Krung Thai Bank began operations in 1966 and in 1989 was the first privatised state enterprise to be listed on the SET. At end-2019, KTB was the second largest Thai bank in terms of lending, and ranked fourth by total assets.

www.ktb.co.th

# Principal activities (revenue, 2020)

■ Net interest income - 73.5 %



Non-interest income - 26.5 %

Source: Krung Thai Bank

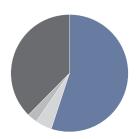
# **Major shareholders**

■ FIDF - 55.1 %

■ Thai NVDR - 4.5 %

■ EGAT Saving and Credit Cooperative Limited - 2.8 %

■ Others - 37.6 %



Source: Krung Thai Bank

# **Catalysts**

Potential share price catalysts for KTB include:

- Lower credit cost from a better-than-expected new NPL rate;
- Better operating cost control;
- Faster IT investment to capture digital trends.

#### Risks to our call

Downside risks to our GGM-based TP are 1) prolonged economic sluggishness and further waves of the Covid-19 pandemic affecting loan growth and asset quality; and 2) the impact of further interest rate cuts on NIM and potential new regulations from the Bank of Thailand on debt-servicing programs. The upside risk is the better-than-expected ability to control cost of funds.

# **Event calendar**

| Date         | Event                     |
|--------------|---------------------------|
| Mid-Jan 2022 | 4Q21 results announcement |

# **Key assumptions**

|                    | 2021E  | 2022E  | 2023E  |
|--------------------|--------|--------|--------|
|                    | (%)    | (%)    | (%)    |
| Net profit (THB m) | 20,330 | 21,447 | 23,141 |
| Net profit growth  | 21.5   | 5.5    | 7.9    |
| NIM                | 2.57   | 2.55   | 2.52   |
| Loan growth        | 7.0    | 2.0    | 3.0    |
| Fee growth         | (3.2)  | 8.0    | 6.0    |
| Non-NII growth*    | (0.6)  | 5.5    | 4.6    |
| Credit cost (bp)   | 140    | 140    | 135    |
| Cost to income*    | 46.7   | 45.8   | 45.5   |

\*Including share of profits from associates

Source: FSSIA estimates

#### Earnings sensitivity

|                        |       |       | 2021E |       |
|------------------------|-------|-------|-------|-------|
| Loan growth (%)        | ±2ppt | 5.00  | 7.00  | 9.00  |
| % change in net profit |       | (1.9) | -     | 1.9   |
| NIM (%)                | ±5bp  | 2.52  | 2.57  | 2.62  |
| % change in net profit |       | (5.5) | -     | 5.3   |
| Credit cost (bp)       | ±10bp | 130   | 140   | 150   |
| % change in net profit |       | 6.2   | -     | (6.2) |

Source: FSSIA estimates

# 3Q21 results beat, but weak core operations

KTB reported a 3Q21 net profit of THB5,055m (+65% y-y, -16% q-q), which was higher than our forecast by 12% thanks mainly to a lower expected credit loss (ECL), but was lower than Bloomberg consensus' estimate by 7%. In our view, KTB had weak core operations in 3Q21, with a drop in its pre-operating provision profit (PPOP). This was dragged down three factors. First, it posted lower fee income by 5% y-y, 3% q-q. We believe that being the government's arm in implementing stimulus packages resulted in lower cross-selling activities. Second, its OPEX rose 7% q-q, mainly from an impairment loss of properties for sale transaction and IT-related expenses. Third, its NIM slightly declined to 2.53% due to the lower interest received from investments in debt securities and a lower loan yield, as the most significant increase in loan volume (+3% q-q) came from low-yield segments like government and corporate. Moreover, there was a slight deterioration in its asset quality, with a small increase in stage 2 loans, a rise in accrued interest, and a hiccup in its non-performing loan (NPL) formation rate (based on our calculation).

Exhibit 1: KTB – 3Q21/9M21 results summary

| Year-end Dec 31           | 3Q20    | 2Q21    |         | 3Q21   |        |         | 9M21    |      | 202     | 1E      | 3Q21 Comments   |
|---------------------------|---------|---------|---------|--------|--------|---------|---------|------|---------|---------|---|
|                           | (THB m) | (THB m) | (THB m) | (y-y%) | (q-q%) | (THB m) | (y-y %) | %21E | (THB m) | (y-y %) |   |
| Net interest income       | 21,602  | 20,916  | 21,142  | (2)    | 1      | 62,027  | (9)     | 74   | 83,773  | (5)     |   |
| Non-interest income*      | 8,672   | 7,934   | 7,192   | (17)   | (9)    | 23,830  | (7)     | 71   | 33,700  | (1)     | Lower fee income  |
| Operating income*         | 30,274  | 28,851  | 28,334  | (6)    | (2)    | 85,857  | (8)     | 73   | 117,473 | (4)     |   |
| Operating expenses        | 13,702  | 12,235  | 13,093  | (4)    | 7      | 38,016  | (4)     | 69   | 54,805  | 3       | IT-related and impairment loss of properties for sale transaction |
| PPOP before tax*          | 16,572  | 16,616  | 15,241  | (8)    | (8)    | 47,841  | (12)    | 76   | 62,669  | (9)     |   |
| Provision                 | 12,414  | 8,097   | 8,137   | (34)   | 0      | 24,291  | (32)    | 72   | 33,791  | (25)    |   |
| Income tax                | 482     | 1,657   | 1,382   | 187    | (17)   | 4,557   | 43      | 85   | 5,371   | 21      |   |
| Minority interest         | 619     | 852     | 668     |        |        | 2,348   | 15      |      | 3,177   | 17      |   |
| Normalised profit         | 3,057   | 6,011   | 5,055   | 65     | (16)   | 16,644  | 25      | 82   | 20,330  | 22      |   |
| Extraordinary items       | 0       | 0       | 0       |        |        | 0       |         |      | 0       |         |   |
| Net profit                | 3,057   | 6,011   | 5,055   | 65     | (16)   | 16,644  | 25      | 82   | 20,330  | 22      | Lower than BBG consensus' estimate by 7%                          |
| EPS (THB)                 | 0.22    | 0.43    | 0.36    | 65     | (16)   | 1.19    | 25      | 82   | 1.45    | 22      |   |
| Asset quality ratio       |         |         |         |        |        |         |         |      |         |         |   |
| Gross NPLs                | 110,662 | 105,737 | 106,367 | (4)    | 1      |         |         |      | 115,709 | 8       |   |
| Reported NPL ratios (%)   | 4.21    | 3.54    | 3.57    |        |        |         |         |      | 4.09    |         |   |
| LLR/NPLs (%)              | 131     | 155     | 157     |        |        |         |         |      | 136     |         |   |
| Credit cost (bp)          | 217     | 134     | 129     |        |        |         |         |      | 140     |         |   |
| Profitability ratio       | (%)     | (%)     | (%)     |        |        |         |         |      | (%)     |         |   |
| Cost to income ratio      | 45.3    | 42.4    | 46.2    |        |        |         |         |      | 46.7    |         |   |
| Average yield (%)         | 3.57    | 3.21    | 3.17    |        |        |         |         |      | 3.2     |         |   |
| Cost of fund (%)          | 0.85    | 0.75    | 0.72    |        |        |         |         |      | 0.7     |         |   |
| Net interest margin (NIM) | 2.83    | 2.55    | 2.53    |        |        |         |         |      | 2.6     |         |   |
| Non-int inc/total income  | 28.6    | 27.5    | 25.4    |        |        |         |         |      | 28.7    |         |   |
| Liquidity ratio           | (%)     | (%)     | (%)     |        |        |         |         |      | (%)     |         |   |
| Loan to deposit ratio     | 98.7    | 99.7    | 99.1    |        |        |         |         |      | 99.2    |         |   |
| Capital adequacy ratio    | (%)     | (%)     | (%)     |        |        |         |         |      | (%)     |         |   |
| CAR                       | 18.4    | 19.4    | 19.4    |        |        |         |         |      | 18.2    |         |   |
| CET 1/ Risk assets        | 15.0    | 15.0    | 15.2    |        |        |         |         |      | 15.1    |         |   |
| Tier 2 / Risk assets      | 3.4     | 3.4     | 3.3     |        |        |         |         |      | 3.2     |         |   |
| Loan growth               | (%)     | (%)     | (%)     |        |        |         |         |      | (%)     |         |   |
| Year-to-date              | 9.2     | 6.5     | 9.6     |        |        |         |         |      |         |         |   |
| у-у                       | 9.1     | 8.8     | 12.2    |        |        |         |         |      | 7.0     |         |   |
| q-q                       | (0.2)   | 5.3     | 3.0     |        |        |         |         |      |         |         |   |

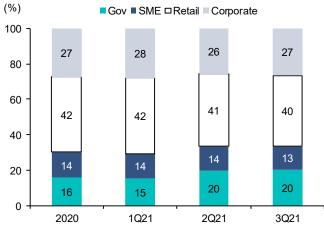
<sup>\*</sup>Including share of profits from associates

Sources: KTB; FSSIA estimates

# Keep an eye on asset quality

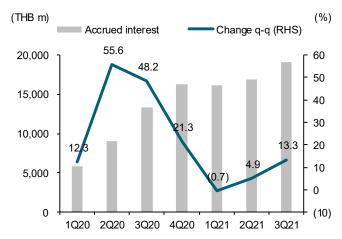
Since the Covid outbreak, KTB's asset quality has always been better than its peers', as the bank has been heavily growing its loans to the government since 2Q20. KTB's portfolio is comprised of 27% corporate, 20% government, and c25% government officers. These segments have been the least impacted by the Covid pandemic. However, in its 3Q21 results, we see a slight deterioration in its asset quality, with a small increase in stage 2 loans, a rise in accrued interest, and a hiccup in its NPL formation rate (based on our calculation). Thus, its asset quality warrants keeping an eye on in the coming quarters, in our view.

# Exhibit 2: KTB's portfolio structure



Sources: KTB; FSSIA's compilation

Exhibit 3: KTB's accrued interest



Sources: KTB; FSSIA's compilation

Exhibit 4: KTB - one-year forward rolling P/BV



Sources: Bloomberg; FSSIA estimates

Exhibit 5: KTB – one-year forward rolling P/E



Sources: Bloomberg; FSSIA estimates

**Exhibit 6: Peers comparison** 

| Company name         | BBG      | Rec  | Share   | price  | Up   | Market  | EPS g | rowth | P    | E    | RC   | )E   | PE  | 3V  |
|----------------------|----------|------|---------|--------|------|---------|-------|-------|------|------|------|------|-----|-----|
|                      | code     |      | Current | Target | side | Сар     | 21E   | 22E   | 21E  | 22E  | 21E  | 22E  | 21E | 22E |
|                      |          |      | (THB)   | (THB)  | (%)  | (USD m) | (%)   | (%)   | (x)  | (x)  | (%)  | (%)  | (x) | (x) |
| Bangkok Bank         | BBL TB   | HOLD | 120.50  | 128.00 | 6    | 6,896   | 17.2  | 9.9   | 9.3  | 8.4  | 5.5  | 5.8  | 0.5 | 0.5 |
| Kasikornbank         | KBANK TB | BUY  | 142.50  | 168.00 | 18   | 10,122  | 12.4  | 12.6  | 10.2 | 9.0  | 7.2  | 7.5  | 0.7 | 0.7 |
| Kiatnakin Bank       | KKP TB   | BUY  | 58.00   | 68.00  | 17   | 1,472   | 8.2   | 20.9  | 8.9  | 7.3  | 11.6 | 13.0 | 1.0 | 0.9 |
| Krung Thai Bank      | KTB TB   | HOLD | 11.70   | 12.20  | 4    | 4,902   | 21.5  | 5.5   | 8.0  | 7.6  | 5.8  | 5.8  | 0.5 | 0.4 |
| Siam Commercial Bank | SCB TB   | BUY  | 125.50  | 158.00 | 26   | 12,776  | 18.1  | 14.2  | 13.3 | 11.6 | 7.6  | 8.4  | 1.0 | 1.0 |
| Tisco Financial      | TISCO TB | BUY  | 92.25   | 110.00 | 19   | 2,214   | 6.7   | 9.0   | 11.4 | 10.5 | 16.1 | 16.7 | 1.8 | 1.7 |
| TMBThanachart        | TTB TB   | BUY  | 1.14    | 1.40   | 23   | 3,302   | (1.1) | 32.1  | 11.0 | 8.3  | 4.8  | 6.1  | 0.5 | 0.5 |
| Coverage             |          |      |         |        |      | 41,684  | 14.3  | 13.1  | 10.5 | 9.3  | 6.7  | 7.2  | 0.7 | 0.7 |

Share prices as of 20 Oct 2021 Sources: Company data; FSSIA estimates

# **Financial Statements**

Krung Thai Bank

| rofit and Loss (THB m) Year Ending Dec  | 2019       | 2020     | 2021E               | 2022E               | 2023E               |
|---|------------|----------|---------------------|---------------------|---------------------|
| nterest Income                          | 122,972    | 112,837  | 104,888             | 108,168             | 116,241             |
| nterest expense                         | (34,655)   | (24,494) | (21,115)            | (22,708)            | (29,238)            |
| let interest income                     | 88,316     | 88,343   | 83,773              | 85,460              | 87,003              |
| let fees & commission                   | 23,238     | 20,528   | 19,876              | 21,466              | 22,754              |
| oreign exchange trading income          | 3,197      | 3,134    | 3,511               | 3,159               | 2,844               |
| ecurities trading income                | 4,372      | 951      | 1,426               | 1,569               | 1,726               |
| Dividend income                         | 496        | 376      | 451                 | 496                 | 546                 |
| Other income                            | 4,615      | 6,855    | 6,170               | 6,355               | 6,545               |
| Ion interest income                     | 35,917     | 31,844   | 31,434              | 33,046              | 34,415              |
| otal income                             | 124,233    | 120,187  | 115,207             | 118,506             | 121,418             |
| taff costs                              | (31,390)   | (28,466) | (28,182)            | (28,182)            | (28,182)            |
| Other operating costs                   | (31,084)   | (24,999) | (26,623)            | (27,182)            | (28,354)            |
| perating costs                          | (62,474)   | (53,465) | (54,805)            | (55,363)            | (56,536)            |
| re provision operating profit           | 61,759     | 66,722   | 60,402              | 63,142              | 64,882              |
| rovision for bad and doubtful debt      | (23,814)   | (44,903) | (33,791)            | (35,283)            | (34,875)            |
| Other provisions                        | -          | -        | -                   | -                   | -                   |
| Operating profit                        | 37,946     | 21,819   | 26,612              | 27,860              | 30,007              |
| Recurring non operating income          | 1,425      | 2,060    | 2,266               | 2,493               | 2,742               |
| ssociates                               | 1,425      | 2,060    | 2,266               | 2,493               | 2,742               |
| Soodwill amortization                   | , <u>-</u> | -        | -                   | -                   | _                   |
| Ion recurring items                     | 0          | 0        | 0                   | 0                   | 0                   |
| Profit before tax                       | 39,370     | 23,880   | 28,878              | 30,353              | 32,750              |
| ax                                      | (7,233)    | (4,441)  | (5,371)             | (5,615)             | (6,059)             |
| Profit after tax                        | 32,138     | 19,439   | 23,507              | 24,737              | 26,691              |
| finority interests                      | (2,854)    | (2,707)  | (3,177)             | (3,290)             | (3,550)             |
| referred dividends                      | (2,00.)    | (2,)     | (0,)                | (0,200)             | (0,000)             |
| Other items                             |            | _        | _                   | _                   | _                   |
| Reported net profit                     | 29,284     | 16,732   | 20,330              | 21,447              | 23,141              |
| lon recurring items & goodwill (net)    | 23,204     | 10,732   | 20,550              | 0                   | 23,141              |
| Recurring net profit                    | 29,284     | 16,732   | 20,330              | 21,447              | 23,141              |
|   | 25,204     | 10,732   | 20,000              | 21,447              | 20,141              |
| er share (THB)<br>Recurring EPS *       | 2.10       | 1.20     | 1.45                | 1.53                | 1.66                |
| •                                       |            |          |                     |                     |                     |
| Reported EPS                            | 2.10       | 1.20     | 1.45                | 1.53                | 1.66                |
| PS                                      | 0.73       | 0.28     | 0.51                | 0.54                | 0.58                |
| Growth                                  |            |          | (5.0)               |                     |                     |
| let interest income (%)                 | 5.5        | 0.0      | (5.2)               | 2.0                 | 1.8                 |
| Ion interest income (%)                 | 10.8       | (11.3)   | (1.3)               | 5.1                 | 4.1                 |
| re provision operating profit (%)       | (2.0)      | 8.0      | (9.5)               | 4.5                 | 2.8                 |
| Operating profit (%)                    | 3.1        | (42.5)   | 22.0                | 4.7                 | 7.7                 |
| Reported net profit (%)                 | 2.8        | (42.9)   | 21.5                | 5.5                 | 7.9                 |
| Recurring EPS (%)                       | 2.8        | (42.9)   | 21.5                | 5.5                 | 7.9                 |
| Reported EPS (%)                        | 2.8        | (42.9)   | 21.5                | 5.5                 | 7.9                 |
| ncome Breakdown                         |            |          |                     |                     |                     |
| let interest income (%)                 | 71.1       | 73.5     | 72.7                | 72.1                | 71.7                |
| let fees & commission (%)               | 18.7       | 17.1     | 17.3                | 18.1                | 18.7                |
| oreign exchange trading income (%)      | 2.6        | 2.6      | 3.0                 | 2.7                 | 2.3                 |
| securities trading income (%)           | 3.5        | 8.0      | 1.2                 | 1.3                 | 1.4                 |
| Dividend income (%)                     | 0.4        | 0.3      | 0.4                 | 0.4                 | 0.4                 |
| Other income (%)                        | 3.7        | 5.7      | 5.4                 | 5.4                 | 5.4                 |
| perating performance                    |            |          |                     |                     |                     |
| Gross interest yield (%)                | 4.48       | 3.72     | 3.22                | 3.22                | 3.36                |
| Cost of funds (%)                       | 1.45       | 0.92     | 0.74                | 0.78                | 0.98                |
| let interest spread (%)                 | 3.03       | 2.80     | 2.48                | 2.44                | 2.38                |
| let interest margin (%)                 | 3.2        | 2.9      | 2.6                 | 2.5                 | 2.5                 |
| Cost/income(%)                          | 50.3       | 44.5     | 47.6                | 46.7                | 46.6                |
| Cost/assets(%)                          | 2.2        | 1.7      | 1.6                 | 1.6                 | 1.6                 |
| Effective tax rate (%)                  | 18.4       | 18.6     | 18.6                | 18.5                | 18.5                |
| Dividend payout on recurring profit (%) | 35.0       | 23.0     | 35.0                | 35.0                | 35.0                |
|   |            | 4.9      | 5.8                 | 5.8                 | 6.0                 |
|   |            |          | 5.0                 | 5.0                 | 0.0                 |
| ROE (%)                                 | 9.1        |          | (4.2)               | (// 1)              | (4.0)               |
| ROE (%)<br>ROE - COE (%)                | (0.9)      | (5.0)    | (4.2)               | (4.1)               | (4.0)               |
| ROE (%)                                 |            |          | (4.2)<br>0.7<br>1.2 | (4.1)<br>0.7<br>1.2 | (4.0)<br>0.8<br>1.3 |

Sources: Krung Thai Bank; FSSIA estimates

# **Financial Statements**

Krung Thai Bank

| Balance Sheet (THB m) Year Ending Dec                                 | 2019      | 2020      | 2021E     | 2022E     | 2023E     |
|---|-----------|-----------|-----------|-----------|-----------|
| Gross customer loans  | 2,089,874 | 2,331,998 | 2,495,238 | 2,545,143 | 2,621,497 |
| Total provisions  | (135,268) | (150,523) | (156,866) | (171,788) | (185,690) |
| nterest in suspense   | 5,159     | 16,199    | 19,962    | 12,726    | 13,107    |
| Net customer loans  | 1,959,765 | 2,197,674 | 2,358,334 | 2,386,081 | 2,448,914 |
| Bank loans  | 338,771   | 519,631   | 398,328   | 438,449   | 454,868   |
| Government securities   | -         | -         | -         | -         |           |
| Frading securities  | -         | -         | -         | -         |           |
| nvestment securities  | 426,174   | 360,112   | 414,527   | 423,744   | 433,191   |
| Cash & equivalents  | 68,434    | 68,161    | 38,343    | 37,313    | 27,407    |
| Other interesting assets  | -         | -         | -         | -         |           |
| Tangible fixed assets   | 56,383    | 57,421    | 59,797    | 62,277    | 64,866    |
| Associates  | -         | -         | -         | -         |           |
| Goodwill  | -         | -         | -         | -         |           |
| Other intangible assets   | -         | -         | -         | -         |           |
| Other assets  | 162,690   | 124,780   | 140,883   | 144,155   | 147,546   |
| Total assets  | 3,012,216 | 3,327,780 | 3,410,212 | 3,492,019 | 3,576,791 |
| Customer deposits   | 2,155,865 | 2,463,225 | 2,515,337 | 2,565,643 | 2,616,956 |
| Bank deposits   | -         | -         | -         | -         |           |
| Other interest bearing liabilities                                    | 317,408   | 365,863   | 370,333   | 377,740   | 385,295   |
| Non interest bearing liabilities                                      | 190,617   | 143,629   | 150,810   | 158,351   | 166,268   |
| Hybrid Capital  | -         | -         | -         | -         |           |
| Total liabilities   | 2,663,890 | 2,972,717 | 3,036,480 | 3,101,734 | 3,168,519 |
| Share capital   | 72,005    | 72,005    | 71,977    | 71,977    | 71,97     |
| Reserves  | 266,282   | 271,498   | 289,587   | 305,601   | 323,002   |
| Fotal equity  | 338,287   | 343,503   | 361,563   | 377,578   | 394,979   |
| Minority interests  | 10,039    | 11,561    | 12,169    | 12,708    | 13,293    |
| Fotal liabilities & equity  | 3,012,216 | 3,327,780 | 3,410,212 | 3,492,019 | 3,576,791 |
| Supplementary items   |           |           |           |           |           |
| Risk weighted assets (RWA)  | 1,929,176 | 1,913,726 | 2,047,687 | 2,088,641 | 2,151,300 |
| Average interest earning assets                                       | 2,745,719 | 3,033,280 | 3,259,917 | 3,357,715 | 3,458,446 |
| Average interest earning assets  Average interest bearing liabilities | 2,385,528 | 2,651,180 | 2,857,379 | 2,914,526 | 2,972,817 |
| Fier 1 capital  | 285,462   | 293,683   | 308,370   | 322,144   | 336,93    |
| Fotal capital   | 360,078   | 359,015   | 373,702   | 387,476   | 402,263   |
| Gross non performing loans (NPL)                                      | 102,629   | 107,138   | 115,709   | 124,966   | 134,963   |
| Per share (THB)   | 102,023   | 107,100   | 110,700   | 124,300   | 104,500   |
|   | 24.20     | 24.50     | 25.07     | 27.02     | 20.20     |
| Book value per share  | 24.20     | 24.58     | 25.87     | 27.02     | 28.26     |
| Fangible book value per share   | 24.20     | 24.58     | 25.87     | 27.02     | 28.26     |
| Growth  |           |           |           |           |           |
| Gross customer loans  | 3.3       | 11.6      | 7.0       | 2.0       | 3.0       |
| Average interest earning assets                                       | 2.4       | 10.5      | 7.5       | 3.0       | 3.0       |
| Total asset (%)   | 10.0      | 10.5      | 2.5       | 2.4       | 2.4       |
| Risk weighted assets (%)  | 1.8       | (8.0)     | 7.0       | 2.0       | 3.0       |
| Customer deposits (%)   | 5.7       | 14.3      | 2.1       | 2.0       | 2.0       |
| _everage & capital measures   |           |           |           |           |           |
| Customer loan/deposits (%)  | 90.9      | 89.2      | 93.8      | 93.0      | 93.6      |
| Equity/assets (%)   | 11.2      | 10.3      | 10.6      | 10.8      | 11.0      |
| rangible equity/assets (%)  | 11.2      | 10.3      | 10.6      | 10.8      | 11.0      |
| RWA/assets (%)  | 64.0      | 57.5      | 60.0      | 59.8      | 60.       |
| Fier 1 CAR (%)  | 14.8      | 15.3      | 15.1      | 15.4      | 15.7      |
| Total CAR (%)   | 18.7      | 18.8      | 18.2      | 18.6      | 18.7      |
| Asset Quality   |           |           |           |           |           |
| Change in NPL (%)   | (3.3)     | 4.4       | 8.0       | 8.0       | 8.0       |
| NPL/gross loans (%)   | 4.9       | 4.6       | 4.6       | 4.9       | 5.        |
| Fotal provisions/gross loans (%)                                      | 6.5       | 6.5       | 6.3       | 6.6       | 7.        |
| Fotal provisions/NPL (%)  | 131.8     | 140.5     | 135.6     | 137.5     | 137.6     |
| Ctal provisions/11 E (70)   | 101.0     | 1-10.0    | 100.0     | 107.0     | 107.0     |
| /aluation   | 2019      | 2020      | 2021E     | 2022E     | 2023      |
| Recurring P/E (x) *   | 5.6       | 9.8       | 8.0       | 7.6       | 7.        |
| Recurring P/E @ target price (x) *                                    | 5.8       | 10.2      | 8.4       | 8.0       | 7.        |
| Reported P/E (x)  | 5.6       | 9.8       | 8.0       | 7.6       | 7.        |
| Dividend yield (%)  | 6.3       | 2.4       | 4.4       | 4.6       | 7.<br>5.0 |
| • • •   |           |           |           |           |           |
| Price/book (x)  | 0.5       | 0.5       | 0.5       | 0.4       | 0.4       |
| Price/tangible book (x)   | 0.5       | 0.5       | 0.5       | 0.4       | 0.4       |
| Price/tangible book @ target price (x)                                | 0.5       | 0.5       | 0.5       | 0.5       | 0.4       |
| Pre-exceptional, pre-goodwill and fully diluted                       |           |           |           |           |           |

Sources: Krung Thai Bank; FSSIA estimates

# Corporate Governance report of Thai listed companies 2020

| EXCELLE   | NT LEVEL        | ·           |        | ·      |        |        |        |         |        |        |
|-----------|-----------------|-------------|--------|--------|--------|--------|--------|---------|--------|--------|
| AAV       | ADVANC          | AF          | AIRA   | AKP    | AKR    | ALT    | AMA    | AMATA   | AMATAV | ANAN   |
| AOT       | AP              | ARIP        | ARROW  | ASP    | BAFS   | BANPU  | BAY    | BCP     | BCPG   | BDMS   |
|           |                 |             |        |        |        |        | BPP    |         |        | BWG    |
| BEC       | BEM             | BGRIM       | BIZ    | BKI    | BLA    | BOL    |        | BRR     | BTS    |        |
| CENTEL    | CFRESH          | CHEWA       | CHO    | CIMBT  | CK     | CKP    | CM     | CNT     | COL    | COMAN  |
| COTTO     | CPALL           | CPF         | CPI    | CPN    | CSS    | DELTA  | DEMCO  | DRT     | DTAC   | DTC    |
| DV8       | EA              | EASTW       | ECF    | ECL    | EGCO   | EPG    | ETE    | FNS     | FPI    | FPT    |
| FSMART    | GBX             | GC          | GCAP   | GEL    | GFPT   | GGC    | GPSC   | GRAMMY  | GUNKUL | HANA   |
| HARN      | HMPRO           | ICC         | ICHI   | III    | ILINK  | INTUCH | IRPC   | IVL     | JKN    | JSP    |
| JWD       | K               | KBANK       | KCE    | KKP    | KSL    | KTB    | KTC    | LANNA   | LH     | LHFG   |
| LIT       | LPN             | MAKRO       | MALEE  | MBK    | MBKET  | MC     | MCOT   | METCO   | MFEC   | MINT   |
| MONO      | MOONG           | MSC         | MTC    | NCH    | NCL    | NEP    | NKI    | NOBLE   | NSI    | NVD    |
| NYT       | OISHI           | ORI         | ОТО    | PAP    | PCSGH  | PDJ    | PG     | PHOL    | PLANB  | PLANET |
| PLAT      | PORT            | PPS         | PR9    | PREB   | PRG    | PRM    | PSH    | PSL     | PTG    | PTT    |
| PTTEP     | PTTGC           | PYLON       | Q-CON  | QH     | QTC    | RATCH  | RS     | S       | S&J    | SAAM   |
| SABINA    | SAMART          | SAMTEL      | SAT    | SC     | SCB    | SCC    | SCCC   | SCG     | SCN    | SDC    |
| SEAFCO    | SEAOIL          | SE-ED       | SELIC  | SENA   | SIRI   | SIS    | SITHAI | SMK     | SMPC   | SNC    |
| SONIC     | SORKON          | SPALI       | SPI    | SPRC   | SPVI   | SSSC   | SST    | STA     | SUSCO  | SUTHA  |
|           |                 |             |        |        | TCAP   |        |        |         |        |        |
| SVI       | SYMC            | SYNTEC      | TACC   | TASCO  |        | TFMAMA | THANA  | THANI   | THCOM  | THG    |
| THIP      | THRE            | THREL       | TIP    | TIPCO  | TISCO  | TK     | TKT    | TTB     | TMILL  | TNDT   |
| TNL       | TOA             | TOP         | TPBI   | TQM    | TRC    | TSC    | TSR    | TSTE    | TSTH   | TTA    |
| TTCL      | TTW             | TU          | TVD    | TVI    | TVO    | TWPC   | U      | UAC     | UBIS   | UV     |
| VGI       | VIH             | WACOAL      | WAVE   | WHA    | WHAUP  | WICE   | WINNER | TRUE    |        |        |
| \/EB\/ 00 | OD 1 5)/51      |             |        |        |        |        |        |         |        |        |
| 2S        | OD LEVEL<br>ABM | ACE         | ACG    | ADP    | AEC    | AEONTS | AGE    | ٨⊔      | AHC    | AIT    |
|           |                 |             |        | ADB    |        |        |        | AH      |        |        |
| ALLA      | AMANAH          | AMARIN      | APCO   | APCS   | APURE  | AQUA   | ASAP   | ASEFA   | ASIA   | ASIAN  |
| ASIMAR    | ASK             | ASN         | ATP30  | AUCT   | AWC    | AYUD   | В      | BA      | BAM    | BBL    |
| BFIT      | BGC             | BJC         | BJCHI  | BROOK  | BTW    | CBG    | CEN    | CGH     | CHARAN | CHAYO  |
| CHG       | CHOTI           | CHOW        | CI     | CIG    | CMC    | COLOR  | COM7   | CPL     | CRC    | CRD    |
| CSC       | CSP             | CWT         | DCC    | DCON   | DDD    | DOD    | DOHOME | EASON   | EE     | ERW    |
| ESTAR     | FE              | FLOYD       | FN     | FORTH  | FSS    | FTE    | FVC    | GENCO   | GJS    | GL     |
| GLAND     | GLOBAL          | GLOCON      | GPI    | GULF   | GYT    | HPT    | HTC    | ICN     | IFS    | ILM    |
| IMH       | INET            | INSURE      | IRC    | IRCP   | IT     | ITD    | ITEL   | J       | JAS    | JCK    |
| JCKH      | JMART           | JMT         | KBS    | KCAR   | KGI    | KIAT   | KOOL   | KTIS    | KWC    | KWM    |
| L&E       | LALIN           | LDC         | LHK    | LOXLEY | LPH    | LRH    | LST    | M       | MACO   | MAJOR  |
| MBAX      | MEGA            | META        | MFC    | MGT    | MILL   | MITSIB | MK     | MODERN  | MTI    | MVP    |
| NETBAY    | NEX             | NINE        | NTV    | NWR    | OCC    | OGC    | OSP    | PATO    | РВ     | PDG    |
| PDI       | PICO            | PIMO        | PJW    | PL     | PM     | PPP    | PRIN   | PRINC   | PSTC   | PT     |
| QLT       | RCL             | RICHY       | RML    | RPC    | RWI    | S11    | SALEE  | SAMCO   | SANKO  | SAPPE  |
| SAWAD     | SCI             | SCP         | SE     | SEG    | SFP    | SGF    | SHR    | SIAM    | SINGER | SKE    |
| SKR       | SKY             | SMIT        | SMT    | SNP    | SPA    | SPC    | SPCG   | SR      | SRICHA | SSC    |
|           |                 |             |        |        |        |        |        |         |        | TBSP   |
| SSF       | STANLY          | STI         | STPI   | SUC    | SUN    | SYNEX  | T      | TAE     | TAKUNI |        |
| TCC       | TCMC            | TEAM        | TEAMG  | TFG    | TIGER  | TITLE  | TKN    | TKS     | TM     | TMC    |
| TMD       | TMI             | TMT         | TNITY  | TNP    | TNR    | TOG    | TPA    | TPAC    | TPCORP | TPOLY  |
| TPS       | TRITN           | TRT         | TRU    | TSE    | TVT    | TWP    | UEC    | UMI     | UOBKH  | UP     |
| UPF       | UPOIC           | UT          | UTP    | UWC    | VL     | VNT    | VPO    | WIIK    | WP     | XO     |
| YUASA     | ZEN             | ZIGA        | ZMICO  |        |        |        |        |         |        |        |
| GOOD LE   | VEL             |             |        |        |        |        |        |         |        |        |
| 7UP       | Α               | ABICO       | AJ     | ALL    | ALUCON | AMC    | APP    | ARIN    | AS     | AU     |
| B52       | BC              | BCH         | BEAUTY | BGT    | BH     | BIG    | BKD    | BLAND   | BM     | BR     |
| BROCK     | BSBM            | BSM         | BTNC   | CAZ    | CCP    | CGD    | CITY   | CMAN    | CMO    | CMR    |
| CPT       | CPW             | CRANE       | CSR    | D      | EKH    | EP     | ESSO   | FMT     | GIFT   | GREEN  |
| GSC       | GTB             | HTECH       | HUMAN  | IHL    | INOX   | INSET  | IP     | JTS     | JUBILE | KASET  |
| KCM       | KKC             | KUMWEL      | KUN    | KWG    | KYE    | LEE    |        |         | M-CHAI | MCS    |
|           |                 |             |        |        |        |        | MATCH  | MATI    |        |        |
| MDX       | MJD             | MM          | MORE   | NC     | NDR    | NER    | NFC    | NNCL    | NPK    | NUSA   |
| OCEAN     | PAF             | PF<br>BB5   | PK     | PLE    | PMTA   | POST   | PPM    | PRAKIT  | PRECHA | PRIME  |
| PROUD     | PTL             | RBF         | RCI    | RJH    | ROJNA  | RP     | RPH    | RSP     | SF     | SFLEX  |
| SGP       | SISB            | SKN         | SLP    | SMART  | SOLAR  | SPG    | SQ     | SSP     | STARK  | STC    |
| SUPER     | SVOA            | TC          | TCCC   | THMUI  | TIW    | TNH    | TOPP   | TPCH    | TPIPP  | TPLAS  |
| TTI       | TYCN            | UKEM        | UMS    | VCOM   | VRANDA | WIN    | WORK   | WPH     |        |        |
|           |                 | Description |        |        |        |        |        | Score F | _      |        |
|           |                 | Excellent   |        |        |        |        |        | 90-1    |        |        |
|           |                 | Very Good   |        |        |        |        |        | 80-8    | 39     |        |
|           |                 | Good        |        |        |        |        |        | 70-7    | 79     |        |
|           |                 |             |        |        |        |        |        |         |        |        |

The disclosure of the survey results of the Thai Institute of Directors Association ('IOD") regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of a company listed on the Stock Exchange of Thailand and the Market for Alternative Investment disclosed to the public and able to be accessed by a general public investor. The result, therefore, is from the perspective of a third party. It is not an evaluation of operation and is not based on inside information.

The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey results may be changed after that date. FSS International Investment Advisory Company Limited does not confirm nor certify the accuracy of such survey results.

\* CGR scoring should be considered with news regarding wrong doing of the company or director or executive of the company such unfair practice on securities trading, fraud,

Source: Thai Institute of Directors Association (IOD); FSSIA's compilation

and corruption SEC imposed a civil sanction against insider trading of director and executive; \*\* delisted

# **Anti-corruption Progress Indicator 2020**

| CERTIFIED | )      |        |        |        |        |        |        |        |        |        |
|-----------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| 2S        | ADVANC | Al     | AIE    | AIRA   | AKP    | AMA    | AMANAH | AP     | AQUA   | ARROW  |
| ASK       | ASP    | AYUD   | В      | BAFS   | BANPU  | BAY    | BBL    | всн    | ВСР    | BCPG   |
| BGC       | BGRIM  | BJCHI  | BKI    | BLA    | BPP    | BROOK  | BRR    | BSBM   | BTS    | BWG    |
| CEN       | CENTEL | CFRESH | CGH    | CHEWA  | СНОТІ  | CHOW   | CIG    | CIMBT  | CM     | CMC    |
| COL       | COM7   | CPALL  | CPF    | CPI    | CPN    | CSC    | DCC    | DELTA  | DEMCO  | DIMET  |
| DRT       | DTAC   | DTC    | EASTW  | ECL    | EGCO   | FE     | FNS    | FPI    | FPT    | FSS    |
| FTE       | GBX    | GC     | GCAP   | GEL    | GFPT   | GGC    | GJS    | GPSC   | GSTEEL | GUNKUL |
| HANA      | HARN   | HMPRO  | HTC    | ICC    | ICHI   | IFS    | INET   | INSURE | INTUCH | IRPC   |
| ITEL      | IVL    | K      | KASET  | KBANK  | KBS    | KCAR   | KCE    | KGI    | KKP    | KSL    |
| KTB       | KTC    | KWC    | L&E    | LANNA  | LHFG   | LHK    | LPN    | LRH    | М      | MAKRO  |
| MALEE     | MBAX   | MBK    | MBKET  | MC     | MCOT   | MFC    | MFEC   | MINT   | MONO   | MOONG  |
| MPG       | MSC    | MTC    | MTI    | NBC    | NEP    | NINE   | NKI    | NMG    | NNCL   | NSI    |
| NWR       | occ    | OCEAN  | OGC    | ORI    | PAP    | PATO   | РВ     | PCSGH  | PDG    | PDI    |
| PDJ       | PE     | PG     | PHOL   | PL     | PLANB  | PLANET | PLAT   | PM     | PPP    | PPPM   |
| PPS       | PREB   | PRG    | PRINC  | PRM    | PSH    | PSL    | PSTC   | PT     | PTG    | PTT    |
| PTTEP     | PTTGC  | PYLON  | Q-CON  | QH     | QLT    | QTC    | RATCH  | RML    | RWI    | S & J  |
| SABINA    | SAT    | SC     | SCB    | SCC    | sccc   | SCG    | SCN    | SEAOIL | SE-ED  | SELIC  |
| SENA      | SGP    | SIRI   | SITHAI | SMIT   | SMK    | SMPC   | SNC    | SNP    | SORKON | SPACK  |
| SPC       | SPI    | SPRC   | SRICHA | SSF    | SSSC   | SST    | STA    | SUSCO  | SVI    | SYNTEC |
| TAE       | TAKUNI | TASCO  | TBSP   | TCAP   | TCMC   | TFG    | TFI    | TFMAMA | THANI  | THCOM  |
| THIP      | THRE   | THREL  | TIP    | TIPCO  | TISCO  | TKT    | TTB    | TMD    | TMILL  | TMT    |
| TNITY     | TNL    | TNP    | TNR    | TOG    | TOP    | TPA    | TPCORP | TPP    | TRU    | TSC    |
| TSTH      | TTCL   | TU     | TVD    | TVI    | TVO    | TWPC   | U      | UBIS   | UEC    | UKEM   |
| UOBKH     | UWC    | VGI    | VIH    | VNT    | WACOAL | WHA    | WHAUP  | WICE   | WIIK   | XO     |
| ZEN       | TRUE   |        |        |        |        |        |        |        |        |        |
| DECLARE   | D      |        |        |        |        |        |        |        |        |        |
| 7UP       | ABICO  | AF     | ALT    | AMARIN | AMATA  | AMATAV | ANAN   | APURE  | B52    | BKD    |
| ВМ        | BROCK  | BUI    | СНО    | CI     | сотто  | DDD    | EA     | EFORL  | EP     | ERW    |
| ESTAR     | ETE    | EVER   | FSMART | GPI    | ILINK  | IRC    | J      | JKN    | JMART  | JMT    |
| JSP       | JTS    | KWG    | LDC    | MAJOR  | META   | NCL    | NOBLE  | NOK    | PK     | PLE    |
| ROJNA     | SAAM   | SAPPE  | SCI    | SE     | SHANG  | SINGER | SKR    | SPALI  | SSP    | STANLY |
| SUPER     | SYNEX  | THAI   | TKS    | TOPP   | TRITN  | TTA    | UPF    | UV     | WIN    | ZIGA   |

#### Level

Certified

This level indicates practical participation with thoroughly examination in relation to the recommended procedures from the audit committee or the SEC's certified auditor, being a certified member of Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) or already passed examination to ensure independence from external parties.

Declared This level indicates determination to participate in the Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC)

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Note: Companies participating in Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) under Thai Institute of Directors (as of June 24, 2019) are categorised into: 1) companies that have declared their intention to join CAC, and; 2) companies certified by CAC.

Source: The Securities and Exchange Commission, Thailand; \* FSSIA's compilation

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# ANALYST(S) CERTIFICATION

#### Yuvanart Suwanumphai FSS International Investment Advisory Securities Co., Ltd

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| Company              | Ticker   | Price      | Rating | Valuation & Risks  |
|----------------------|----------|------------|--------|--|
| Krung Thai Bank      | КТВ ТВ   | THB 11.70  | HOLD   | Downside risks to our GGM-based TP are 1) prolonged economic sluggishness and further waves of the Covid-19 pandemic affecting loan growth and asset quality; and 2) the impact of further interest rate cuts on NIM and potential new regulations from the Bank of Thailand on debt-servicing programs. The upside risk is the better-than-expected ability to control cost of funds. |
| Bangkok Bank         | BBL TB   | THB 120.50 | HOLD   | Downside risks to our GGM-based TP are 1) prolonged economic sluggishness and further waves of the Covid-19 pandemic affecting loan growth and asset quality; and 2) the impact of further interest rate cuts on its NIM and potential new regulations from the Bank of Thailand on debt-servicing programs. The upside risk would be better-than-expected synergies with Permata.     |
| Kasikornbank         | KBANK TB | THB 142.50 | BUY    | Downside risks to our GGM-based TP are 1) prolonged economic sluggishness and further waves of the Covid-19 pandemic affecting loan growth and asset quality; and 2) the impact of further interest rate cuts on NIM and potential new regulations from the Bank of Thailand on debt-servicing programs.   |
| Kiatnakin Bank       | KKP TB   | THB 58.00  | BUY    | Downside risks to our GGM-based target price include weakening asset quality and lower fee income.   |
| Siam Commercial Bank | SCB TB   | THB 125.50 | BUY    | Downside risks to our SOTP-based TP are 1) prolonged economic sluggishness and further waves of the Covid-19 pandemic affecting loan growth and asset quality; and 2) the impact of further interest rate cuts on its NIM.   |
| Tisco Financial      | TISCO TB | THB 92.25  | BUY    | Downside risks to our GGM-based TP are 1) prolonged economic sluggishness and further waves of the Covid-19 pandemic affecting loan growth and asset quality; 2) the impact of new regulations from the Bank of Thailand on debt-servicing programs; and 3) the slow expansion of its high-yield auto cash portfolio.  |
| TMBThanachart Bank   | ТТВ ТВ   | THB 1.14   | BUY    | Downside risks to our GGM-based TP are 1) prolonged economic sluggishness and further waves of the Covid-19 pandemic affecting loan growth and asset quality; and 2) the impact of further interest rate cuts on NIM and potential new regulations from the Bank of Thailand on debt-servicing programs.   |

Source: FSSIA estimates

#### Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited

FSSIA may incorporate the recommendations and target prices of companies currently covered by FSS Research into equity research reports, denoted by an 'FSS' before the recommendation. FSS Research is part of Finansia Syrus Securities Public Company Limited, which is the parent company of FSSIA.

All share prices are as at market close on 20-Oct-2021 unless otherwise stated.

#### RECOMMENDATION STRUCTURE

#### Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price\* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

\* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

#### **Industry Recommendations**

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

Neutral. The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

#### **Country (Strategy) Recommendations**

**Overweight (O).** Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Neutral (N).** Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Underweight (U).** Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.