# 19 OCTOBER 2021 THAILAND / BANKS

## KIATNAKIN BANK KKP TB





### 3Q21: การดำเนินงานหลักดี คุณภาพสินเชื่อดีพอใช้

KKP รายงานกำไรสุทธิ 3Q21 ที่ 1.47พัน ลบ. (+10% y-y, +9% q-q) ซึ่งสูงกว่าที่เราคาด 12% และสูงกว่าตลาดคาด 19% การดำเนินงานหลักอยู่ในระดับดีโดยได้ปัจจัยผลักดันจาก 1) ปริมาณสินเชื่อที่เพิ่ม 2.0% q-q ส่วนมากจากสินเชื่อเช่าซื้อที่เพิ่มขึ้น; และ 2) รายได้ ค่าธรรมเนียมที่อยู่ในระดับสูง (ลดลงปานกลาง q-q จากฐานที่สูงมากใน 2Q21) จากธุรกิจ บริหาร wealth management ในด้านคุณภาพสินทรัพย์ NPL เพิ่ม 4% q-q ในขณะที่ผล ขาดทุนจากการขายรถยึด (LRC) เพิ่มในระดับปานกลางจากจำนวนรถมือสองที่ขายได้สูงขึ้น อย่างไรก็ดีธนาคารฯ ได้จัดสรรสำรองเชิงรุกในไตรมาสก่อนหน้า ทำให้ต้นทุนความเสี่ยงในการ ปล่อยสินเชื่อ (รวม LRC) ลดลงเป็น 228 bps จาก 261 bps ใน 2Q21

### LRC อาจยังสงในไตรมาสต่อ ๆ ไป

นักลงทุนบางท่านอาจกังวลเกี่ยวกับการเพิ่มขึ้นของ LRC ใน 3Q21 ซึ่งเป็นการเพิ่มรายไตร มาสที่สูงที่สุดในรอบ 5 ปี อย่างไรก็ดีเราเห็นว่าปัจจัยดังกล่าวไม่น่ากังวล เนื่องจากตัวเลขที่ เพิ่มขึ้นเกิดจากยอดขายรถยึดที่ต่ำผิดปกติในปี 2020 จากโครงการบรรเทาหนี้ ซึ่งทำให้ ยอดขายรถยึดสูงขึ้นในปี 2021 ในด้านดี ผู้บริหารกล่าวว่าสัดส่วนผลขาดทุนต่อคันยังไม่สูง เรา คาดว่า LRC อาจยังอยู่ในระดับสูงในอีก 1-2 ไตรมาสข้างหน้า ในขณะที่ลูกค้าค่อย ๆ ออกจาก โครงการบรรเทาหนี้ เราจะกลับมากังวลถ้าราคารถมือสองลดลงอย่างรุนแรงและตัวเลขรถยึด เพิ่มต่อเนื่อง

### รายได้ที่โตดีอาจมีน้ำหนักมากกว่า LRC

เราคาดว่า KKP จะรายงานผลประกอบการที่ดีใน 4Q21 และปี 2022 โดยได้ปัจจัยหนุนจาก รายได้ที่โตดีต่อเนื่อง เราคิดว่า KKP อาจรายงานสินเชื่อโตสูงสุดในกลุ่มฯ จากกลยุทธ์ในการ ขยายไปยังกลุ่มลูกค้าสินเชื่อเช่าซื้อที่มีความเสี่ยงต่ำและความสัมพันธ์ที่ดีกับลูกค้าบรรษัท นอกจากนี้ในขณะที่กลุ่มธนาคารกำลังประสบปัญหารายได้ดอกเบี้ยโตต่ำในสภาวะอัตรา ดอกเบี้ยต่ำและไม่แน่นอน KKP มีรายได้ค่าธรรมเนียมที่ดีจาก Phatra Capital เราคาดว่าธุรกิจ นายหน้าค้าหลักทรัพย์ บริหารสินทรัพย์ และวาณิชธนกิจจะมีผลประกอบการที่ดี รายได้ที่โตใน ระดับสูงจะสามารถชดเชยการเพิ่มขึ้นของ LRC

### คงคำแนะนำซื้อที่ราคาเป้าหมาย 68 บาท (GGM)

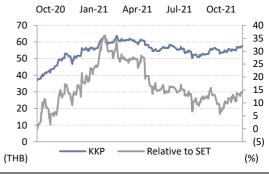
เราคง KKP เป็นหุ้น top pick อันดับ 3 ในกลุ่มธนาคาร เนื่องจากเราคาดว่าบริษัทฯ จะรายงาน กำไรสุทธิโตสูงสุดเป็นอันดับ 2 ในปี 2022 ที่ 21% y-y พร้อมผลตอบแทนในรูปเงินปันผลที่สูง ที่สุดเป็นอันดับ 2 ที่ 5-7% p.a.



TARGET PRICE	THB68.00
CLOSE	THB57.50
UP/DOWNSIDE	+18.3%
PRIOR TP	THB68.00
CHANGE IN TP	UNCHANGED
TP vs CONSENSUS	+4.9%

### **KEY STOCK DATA**

YE Dec (THB m)	2020	2021E	2022E	2023E
Operating profit	6,487	6,761	8,376	9,478
Net profit	5,123	5,543	6,700	7,581
EPS (THB)	6.05	6.55	7.91	8.95
vs Consensus (%)	-	(0.5)	6.9	8.5
Core net profit	5,123	5,543	6,700	7,581
Core EPS (THB)	6.05	6.55	7.91	8.95
Chg. In EPS est. (%)	-	-	-	-
EPS growth (%)	(14.4)	8.2	20.9	13.2
Core P/E (x)	9.5	8.8	7.3	6.4
Dividend yield (%)	3.9	4.3	6.1	7.0
Price/book (x)	1.0	1.0	0.9	0.8
ROE (%)	11.3	11.6	13.0	13.6
ROA (%)	1.5	1.5	1.7	1.9



Share price performance	1 Month	3 Month	12 Month
Absolute (%)	4.5	5.5	55.4
Relative to country (%)	3.4	(0.1)	14.3
Mkt cap (USD m)			1,455
3m avg. daily turnover (USD m)			5.0
Free float (%)			80
Major shareholder	Wa	ttanavekin f	amily (4%)
12m high/low (THB)		6	4.25/35.50
Issued shares (m)			847

Sources: Bloomberg consensus; FSSIA estimates



Yuvanart Suwanumphai yuvanart.suw@fssia.com +66 2611 3554

PREPARED BY FSS INTERNATIONAL INVESTMENT ADVISORY SECURITIES CO LTD (FSSIA). ANALYST CERTIFICATION AND IMPORTANT DISCLOSURES CAN BE FOUND AT THE END OF THIS REPORT

#### Investment thesis

KKP is a modest commercial banking operation whose main portfolio includes hire purchase lending. The bank commands a medium-sized c4% market share in auto hire purchase lending. Moreover, KKP has a solid investment banking arm, Phatra Securities PLC (PHATRA, not listed), under Phatra Capital (100% owned by KKP). PHATRA is prominent in investment banking (IB), financial advisory (FA), institutional securities brokerage, and the growing private banking business. In our opinion, KKP's dominant position in institutional brokerage, as well as its IB and FA businesses, can potentially help it to generate more sustainable performance compared with its peers in the current low interest rate environment.

### Company profile

KKP was created through the merger of a commercial banking business driven by Kiatnakin Bank and a capital market business led by Phatra Capital and Phatra Securities. KKP's banking operations are mostly geared toward retail, with auto hire purchase lending accounting for 47% of its loan portfolio at end-2020.

kiatnakin.co.th

### Principal activities (revenue, 2020)

■ Net interest income - 69.1 %



Non-interest income - 30.9 %

Source: Kiatnakin Bank

### **Major shareholders**

- Wattanavekin family 4.2 %
- Eastern Sugar and Cane 4.1 %
- Ramkamhang Hospital 4.1 %
- Others 87.6 %

Source: Kiatnakin Bank

### **Catalysts**

Potential share price catalysts for KKP include:

- A higher dividend payout;
- Higher fee income, especially from Phatra;
- An increase in revenues related to the equity market.

#### Risks to our call

Downside risks to our GGM-based target price include weakening asset quality and lower fee income.

### **Event calendar**

Date	Event
Mid Jan-2022	4Q21 results announcement

### **Key assumptions**

	2021E	2022E	2023E
	(%)	(%)	(%)
Net profit (THB m)	5,543	6,700	7,581
Net profit growth	8.2	20.9	13.2
NIM	4.50	4.24	4.33
Loan growth	8.5	5.0	5.0
Fee growth	33.5	(0.2)	2.0
Non-NII growth*	14.6	1.2	2.5
Credit cost (bp)	193	120	110
Cost to income*	46.8	47.9	46.0

\*Including share of profits from associates

Source: FSSIA estimates

#### **Earnings sensitivity**

			2021E	
Loan growth	±2ppt	6.50	8.50	10.50
% change in net profit		(1.5)	-	1.5
NIM (%)	±5bp	4.45	4.50	4.55
% change in net profit		(2.5)	-	2.5
Credit cost (bp)	±10bp	183	193	203
% change in net profit		1.6	-	(1.6)

Source: FSSIA estimates

3

### 3Q21: strong core operations and decent asset quality

KKP reported a 3Q21 net profit of THB1,478m (+10% y-y, +9% q-q), which was higher than our forecast by 12% and Bloomberg's estimate by 19% due to the higher-than-expected capital market income. Its 3Q21 core operations were strong, driven by 1) a 2.0% q-q loan volume increase due largely to a rise in its hire purchase loans; and 2) a high fee income level (moderately dropping q-q due to the very high base in 2Q21) thanks to its strong wealth related businesses. Regarding asset quality, its non-performing loans (NPLs) increased by 4% q-q and losses from repossessed car sales increased moderately due to the higher number of used cars sold. However, the bank had proactively set aside provisions in previous quarters. Thus, its credit cost (including losses from repossessed car sales) declined to 228 bps from 261 bps in 2Q21.

#### 3Q21 key highlights

- The total loan volume increased 2.0% q-q from a rise in the hire purchase, housing and corporate segments. KKP increased its new car lending penetration rate for the first eight months of 2021 to 5.6% from 4.2% at the end of 2020, due mainly to its expansion into new business segments with higher asset quality;
- Its Non-NII increased by 54% y-y and 2% q-q due to 1) a rise in fee income from strong wealth management business; and 2) an increase in capital market income, especially from its derivatives business;
- Losses from repossessed car sales increased moderately to THB618m vs THB425m in 2Q21, due to the rise in the number of used cars sold. The losses per unit were relatively stable q-q. The bank is not concerned over its asset quality. Its credit cost (including losses from repossessed car sales) declined to 228 bps from 261 bps in 2Q21.

Exhibit 1: Credit cost (including losses from repossessed car sales)

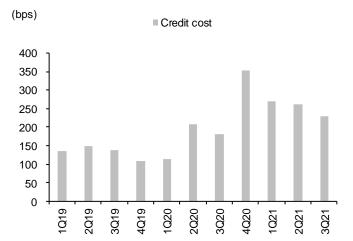
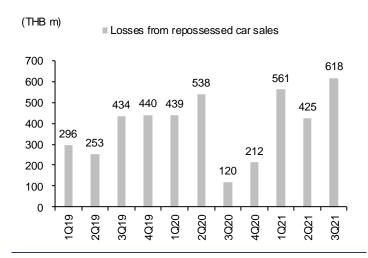


Exhibit 2: Losses from repossessed car sales



Source: FSSIA's compilation

Source: FSSIA's compilation

Exhibit 3: KKP – 3Q21/9M21 results summary

Year-end Dec 31	3Q20	2Q21		- 3Q21		9M21		202	1E	Comments	
	(THB m)	(THB m)	(THB m)	(y-y%)	(q-q%)	(THB m)	(y-y %)	%21E	(THB m)	(y-y %)	
Net interest income	3,530	3,794	3,823	8	1	11,448	7	75	15,201	4	Strong loan growth
Non-interest income*	1,283	1,941	1,978	54	2	5,704	25	76	7,509	15	Lower fee income q-q due to high base effect
Operating income*	4,813	5,735	5,802	21	1	17,152	12	76	22,710	7	
Operating expenses	2,130	2,678	2,951	39	10	8,212	1	77	10,621	(0)	
PPOP before tax*	2,682	3,058	2,850	6	(7)	8,940	25	74	12,089	14	
Provision	1,017	1,378	1,007	(1)	(27)	3,619	79	68	5,327	30	
Income tax	310	322	364	17	13	991	(11)	81	1,217	(9)	
Minority interest	8	4	1			35	237	-	1	-	
Normalised profit	1,347	1,354	1,478	10	9	4,295	7	77	5,543	8	
Extraordinary items	0	0	0	-	-	0	-	-	0	-	
Net profit	1,347	1,354	1,478	10	9	4,295	7	77	5,543	8	Higher than BBG's estimate
EPS (THB)	1.59	1.60	1.75	10	9	5.07	7	77	6.55	8	
Asset quality ratio											
Gross NPLs ex POCI	7,518	9,652	10,047	34	4				11,416	47	
NPL ratios (%) ex POCI	2.90	3.40	3.50						3.98		
LLR/NPLs (%) ex POCI	153	160	157						148		
Credit cost (bp)	162	200	141						193		
Profitability ratio	(%)	(%)	(%)						(%)		
Cost to income ratio*	44.3	46.7	50.9						46.8		
Average yield (%)	5.6	5.4	5.3						5.7		
Cost of fund (%)	1.6	1.2	1.2						1.4		
Net interest margin (NIM)	4.2	4.3	4.2						4.5		
Non-int inc/total income	26.7	33.8	34.1						33.1		
Liquidity ratio	(%)	(%)	(%)						(%)		
Loan to deposit ratio	105.3	113.2	110.4						119.2		
Capital adequacy ratio	(%)	(%)	(%)						(%)		
CAR	19.1	18.1	18.2						17.7		
CET 1 / Risk assets	14.6	13.8	14.0						14.0		
Tier 2 / Risk assets	4.4	4.3	4.2						3.6		
Loan growth	(%)	(%)	(%)						(%)		
Year-to-date	7.5	6.6	8.7								
q-q	2.9	4.4	2.0								

\*Including share of profits from associates Sources: KKP; FSSIA estimates

### **Financial Statements**

Kiatnakin Bank

Profit and Loss (THB m) Year Ending Dec	2019	2020	2021E	2022E	2023E
Interest Income	18,036	19,584	19,388	19,480	21,065
nterest expense	(5,720)	(4,905)	(4,187)	(4,233)	(4,999)
Net interest income	12,316	14,679	15,201	15,247	16,066
Net fees & commission	4,604	4,336	5,790	5,776	5,892
Foreign exchange trading income	277	1,079	863	906	952
Securities trading income	568	50	55	60	66
Dividend income	576	389	311	342	342
Other income	827	700	490	515	540
Non interest income	6,852	6,554	7,509	7,600	7,792
Total income	19,168	21,233	22,710	22,847	23,858
Staff costs	(5,577)	(5,664)	(5,893)	(6,128)	(6,373)
Other operating costs	(4,617)	(4,988)	(4,729)	(4,809)	(4,606)
Operating costs	(10,194)	(10,652)	(10,621)	(10,937)	(10,979)
Pre provision operating profit	8,974	10,581	12,089	11,910	12,879
Provision for bad and doubtful debt	(1,676)	(4,095)	(5,327)	(3,534)	(3,401)
Other provisions	-	-	-	-	-
Operating profit	7,297	6,487	6,761	8,376	9,478
Recurring non operating income	0	0	0	0	0
Associates	0	0	0	0	0
Goodwill amortization	-	-	-	-	-
Non recurring items	0	0	0	0	0
Profit before tax	7,297	6,487	6,761	8,376	9,478
Tax	(1,307)	(1,344)	(1,217)	(1,675)	(1,896)
Profit after tax	5,990	5,143	5,544	6,701	7,583
Minority interests					
Preferred dividends	(1)	(20)	(1)	(1)	(2)
Other items	-	-	-	-	-
	- - 000	- - 100	- 	6 700	7 501
Reported net profit	5,988	5,123	5,543 0	6,700 0	7,581 0
Non recurring items & goodwill (net)	- -	- - 400			
Recurring net profit	5,988	5,123	5,543	6,700	7,581
Per share (THB)	7.07	0.05	0.55	7.04	0.05
Recurring EPS *	7.07	6.05	6.55	7.91	8.95
Reported EPS	7.07	6.05	6.55	7.91	8.95
DPS	5.00	2.25	2.50	3.50	4.00
Growth					
Net interest income (%)	9.4	19.2	3.6	0.3	5.4
Non interest income (%)	0.2	(4.3)	14.6	1.2	2.5
Pre provision operating profit (%)	3.9	17.9	14.2	(1.5)	8.1
Operating profit (%)	(1.2)	(11.1)	4.2	23.9	13.2
Reported net profit (%)	(0.9)	(14.4)	8.2	20.9	13.2
Recurring EPS (%)	(0.9)	(14.4)	8.2	20.9	13.2
Reported EPS (%)	(0.9)	(14.4)	8.2	20.9	13.2
ncome Breakdown					
Net interest income (%)	64.3	69.1	66.9	66.7	67.3
Net fees & commission (%)	24.0	20.4	25.5	25.3	24.7
Foreign exchange trading income (%)	1.4	5.1	3.8	4.0	4.0
Securities trading income (%)	3.0	0.2	0.2	0.3	0.3
Dividend income (%)	3.0	1.8	1.4	1.5	1.4
Other income (%)	4.3	3.3	2.2	2.3	2.3
Operating performance					
Gross interest yield (%)	6.28	6.42	5.74	5.41	5.67
Cost of funds (%)	2.34	1.83	1.41	1.39	1.63
Net interest spread (%)	3.94	4.59	4.33	4.02	4.04
Net interest margin (%)	4.3	4.8	4.5	4.2	4.3
Cost/income(%)	53.2	50.2	46.8	47.9	46.0
Cost/assets(%)	3.3	3.2	2.8	2.8	2.8
Effective tax rate (%)	17.9	20.7	18.0	20.0	20.0
Dividend payout on recurring profit (%)	70.7	37.2	38.2	44.2	44.7
ROE (%)	13.9	11.3	11.6	13.0	13.6
ROE (%)	3.1		0.8	2.2	
		0.5			2.8
ROA (%)	1.9	1.5	1.5	1.7	1.9
RORWA (%)	2.3	1.9	1.8	2.1	2.3
Pre-exceptional, pre-goodwill and fully diluted					

Sources: Kiatnakin Bank; FSSIA estimates

### **Financial Statements**

Kiatnakin Bank

alance Sheet (THB m) Year Ending Dec	2019	2020	2021E	2022E	2023E
ross customer loans	237,139	264,773	287,279	301,643	316,725
otal provisions	(10,589)	(13,105)	(16,852)	(18,576)	(20,076)
iterest in suspense	1,128	7,178	8,044	7,239	6,334
et customer loans	227,677	258,846	278,470	290,306	302,983
ank loans	11,982	32,771	31,084	27,215	21,873
overnment securities	-	-	-	-	-
rading securities	-	-	-	-	-
vestment securities	39,201	34,603	35,750	36,940	38,175
ash & equivalents	1,110	1,491	2,195	1,394	2,685
ther interesting assets	-	-	-	-	-
angible fixed assets	6,624	6,451	6,173	5,937	5,737
ssociates	-	-	-	-	-
oodwill	-	-	-	-	-
ther intangible assets	-	-	-	-	-
ther assets	25,096	29,250	30,754	31,460	32,300
otal assets	311,690	363,411	384,427	393,253	403,752
ustomer deposits	172,174	251,526	240,909	258,577	262,456
ank deposits	-	-	-	-	-
ther interest bearing liabilities	73,132	39,184	61,430	46,794	47,503
on interest bearing liabilities	22,373	26,076	32,595	34,224	35,935
ybrid Capital	-	-	-	-	<b></b>
otal liabilities	267,679	316,785	334,934	339,595	345,894
hare capital	8,468	8,468	8,468	8,468	8,468
eserves	35,435	38,050	40,909	45,065	49,256
otal equity	43,902	46,517	49,377	53,533	57,723
linority interests	109	109	115	125	135
otal liabilities & equity	311,690	363,411	384,427	393,253	403,752
upplementary items					
isk weighted assets (RWA)	267,295	288,371	312,883	328,527	344,954
verage interest earning assets	287,099	305,121	338,016	359,955	371,285
verage interest bearing liabilities	244,834	267,916	296,336	303,658	307,457
ier 1 capital	36,377	41,319	43,901	47,482	51,235
otal capital	45,975	52,714	55,296	58,877	62,630
ross non performing loans (NPL) er share (THB)	9,560	8,456	11,416	12,329	13,315
ook value per share	51.85	54.94	58.31	63.22	68.17
angible book value per share	51.85	54.94	58.31	63.22	68.17
rowth	31.03	04.04	30.31	03.22	00.17
ross customer loans	4.4	44.7	9.5	F 0	F. ()
	4.1	11.7	8.5	5.0	5.0
verage interest earning assets	9.7	6.3	10.8	6.5	3.1
otal asset (%)	1.8	16.6 7.9	5.8 8.5	2.3	2.7
isk weighted assets (%)	3.5			5.0	5.0
ustomer deposits (%)	(5.2)	46.1	(4.2)	7.3	1.5
everage & capital measures					
ustomer loan/deposits (%)	132.2	102.9	115.6	112.3	115.4
quity/assets (%)	14.1	12.8	12.8	13.6	14.3
angible equity/assets (%)	14.1	12.8	12.8	13.6	14.3
WA/assets (%)	85.8	79.4	81.4	83.5	85.4
ier 1 CAR (%)	13.6	14.3	14.0	14.5	14.9
otal CAR (%)	17.2	18.3	17.7	17.9	18.2
sset Quality		/·· =\			
hange in NPL (%)	1.7	(11.5)	35.0	8.0	8.0
PL/gross loans (%)	4.0	3.2	4.0	4.1	4.2
otal provisions/gross loans (%)	4.5	4.9	5.9	5.9	6.3
otal provisions/NPL (%)	110.8	155.0	147.6	150.7	150.8
aluation	2019	2020	2021E	2022E	2023E
ecurring P/E (x) *	8.1	9.5	8.8	7.3	6.4
ecurring P/E @ target price (x) *	9.6	11.2	10.4	8.6	7.6
eported P/E (x)	8.1	9.5	8.8	7.3	6.4
ividend yield (%)	8.7	3.9	4.3	6.1	7.0
					3.0
					0.8
	1.3	1.2	1.2	1.1	1.0
rice/book (x) rice/tangible book (x) rice/tangible book @ target price (x) Pre-exceptional, pre-goodwill and fully diluted	1.1 1.1 1.3	1.0 1.0 1.2	1.0 1.0 1.2	0.9 0.9 1.1	

Sources: Kiatnakin Bank; FSSIA estimates

### Corporate Governance report of Thai listed companies 2020

EXCELLE	NT I FVFI	•								
AAV	ADVANC	AF	AIRA	AKP	AKR	ALT	AMA	AMATA	AMATAV	ANAN
AOT	AP	ARIP	ARROW	ASP	BAFS	BANPU	BAY	BCP	BCPG	BDMS
BEC	BEM	BGRIM	BIZ	BKI	BLA	BOL	BPP	BRR	BTS	BWG
CENTEL	CFRESH	CHEWA	CHO	CIMBT	CK	CKP	CM	CNT	COL	COMAN
COTTO	CPALL	CPF	CPI	CPN	CSS	DELTA	DEMCO	DRT	DTAC	DTC
DV8	EA	EASTW	ECF	ECL	EGCO	EPG	ETE	FNS	FPI	FPT
FSMART	GBX	GC	GCAP	GEL	GFPT	GGC	GPSC	GRAMMY	GUNKUL	HANA
HARN	HMPRO	ICC	ICHI	III	ILINK	INTUCH	IRPC	IVL	JKN	JSP
JWD	K	KBANK	KCE	KKP	KSL	KTB	KTC	LANNA	LH	LHFG
LIT	LPN	MAKRO	MALEE	MBK	MBKET	MC	MCOT	METCO	MFEC	MINT
MONO	MOONG	MSC	MTC	NCH	NCL	NEP	NKI	NOBLE	NSI	NVD
NYT	OISHI	ORI	OTO	PAP	PCSGH	PDJ	PG	PHOL	PLANB	PLANET
PLAT	PORT	PPS	PR9	PREB	PRG	PRM	PSH	PSL	PTG	PTT
PTTEP	PTTGC	PYLON	Q-CON	QH	QTC	RATCH	RS	S	S & J	SAAM
SABINA	SAMART	SAMTEL	SAT	SC	SCB	SCC	SCCC	SCG	SCN	SDC
SEAFCO	SEAOIL	SE-ED	SELIC	SENA	SIRI	SIS	SITHAI	SMK	SMPC	SNC
SONIC	SORKON	SPALI	SPI	SPRC	SPVI	SSSC	SST	STA	SUSCO	SUTHA
SVI	SYMC	SYNTEC	TACC	TASCO	TCAP	TFMAMA	THANA	THANI	THCOM	THG
ГНІР	THRE	THREL	TIP	TIPCO	TISCO	TK	TKT	TTB	TMILL	TNDT
ΓNL	TOA	TOP	TPBI	TQM	TRC	TSC	TSR	TSTE	TSTH	TTA
TTCL	TTW	TU	TVD	TVI	TVO	TWPC	U	UAC	UBIS	UV
/GI	VIH	WACOAL	WAVE	WHA	WHAUP	WICE	WINNER	TRUE	02.0	••
, 01	V II 1	WAOOAL	**/~ V L	4 4 1 1/A	WINOI	WIOL	A A II AI AI T	INOL		
ERY GO	OD LEVEL									
2S	ABM	ACE	ACG	ADB	AEC	AEONTS	AGE	AH	AHC	AIT
ALLA	AMANAH	AMARIN	APCO	APCS	APURE	AQUA	ASAP	ASEFA	ASIA	ASIAN
ASIMAR	ASK	ASN	ATP30	AUCT	AWC	AYUD	В	BA	BAM	BBL
BFIT	BGC	BJC	BJCHI	BROOK	BTW	CBG	CEN	CGH	CHARAN	CHAYO
						COLOR	COM7	CPL		
CHG	CHOTI	CHOW	CI	CIG	CMC				CRC	CRD
CSC	CSP	CWT	DCC	DCON	DDD	DOD	DOHOME	EASON	EE	ERW
STAR	FE	FLOYD	FN	FORTH	FSS	FTE	FVC	GENCO	GJS	GL
GLAND	GLOBAL	GLOCON	GPI	GULF	GYT	HPT	HTC	ICN	IFS	ILM
MH	INET	INSURE	IRC	IRCP	IT	ITD	ITEL	J	JAS	JCK
JCKH	JMART	JMT	KBS	KCAR	KGI	KIAT	KOOL	KTIS	KWC	KWM
_&E	LALIN	LDC	LHK	LOXLEY	LPH	LRH	LST	М	MACO	MAJOR
MBAX	MEGA	META	MFC	MGT	MILL	MITSIB	MK	MODERN	MTI	MVP
NETBAY	NEX	NINE	NTV	NWR	OCC	OGC	OSP	PATO	PB	PDG
						PPP			PSTC	PT
PDI	PICO	PIMO	PJW	PL	PM		PRIN	PRINC		
QLT	RCL	RICHY	RML	RPC	RWI	S11	SALEE	SAMCO	SANKO	SAPPE
SAWAD	SCI	SCP	SE	SEG	SFP	SGF	SHR	SIAM	SINGER	SKE
SKR	SKY	SMIT	SMT	SNP	SPA	SPC	SPCG	SR	SRICHA	SSC
SSF	STANLY	STI	STPI	SUC	SUN	SYNEX	T	TAE	TAKUNI	TBSP
CC	TCMC	TEAM	TEAMG	TFG	TIGER	TITLE	TKN	TKS	TM	TMC
ΓMD	TMI	TMT	TNITY	TNP	TNR	TOG	TPA	TPAC	TPCORP	TPOLY
PS	TRITN	TRT	TRU	TSE	TVT	TWP	UEC	UMI	UOBKH	UP
JPF	UPOIC	UT	UTP	UWC	VL	VNT	VPO	WIIK	WP	XO
UASA	ZEN	ZIGA	ZMICO	OVVC	V L	VIVI	VIO	VVIIIX	441	٨٠
OOD LE		ABIGG		ALL	A1 1/2 2::		400	A.D.W.	10	
UP	A	ABICO	AJ	ALL	ALUCON	AMC	APP	ARIN	AS	AU
52	BC	BCH	BEAUTY	BGT	ВН	BIG	BKD	BLAND	BM	BR
ROCK	BSBM	BSM	BTNC	CAZ	CCP	CGD	CITY	CMAN	CMO	CMR
PT	CPW	CRANE	CSR	D	EKH	EP	ESSO	FMT	GIFT	GREEN
SSC	GTB	HTECH	HUMAN	IHL	INOX	INSET	IP	JTS	JUBILE	KASET
CM	KKC	KUMWEL	KUN	KWG	KYE	LEE	MATCH	MATI	M-CHAI	MCS
1DX	MJD	MM	MORE	NC	NDR	NER	NFC	NNCL	NPK	NUSA
		PF	PK	PLE	PMTA	POST	PPM	PRAKIT	PRECHA	PRIME
CEAN				RJH	ROJNA	RP	RPH	RSP	SF	SFLEX
	PAF		ויאם	NJH		SPG			SF STARK	STC
ROUD	PAF PTL	RBF	RCI	CMART		SPG	SQ	SSP	STARK	SIG
ROUD GP	PAF PTL SISB	RBF SKN	SLP	SMART	SOLAR					
DCEAN PROUD SGP SUPER	PAF PTL SISB SVOA	RBF SKN TC	SLP TCCC	THMUI	TIW	TNH	TOPP	TPCH	TPIPP	TPLAS
PROUD SGP SUPER	PAF PTL SISB	RBF SKN TC UKEM	SLP					TPCH WPH	TPIPP	
PROUD SGP	PAF PTL SISB SVOA	RBF SKN TC UKEM <b>Description</b>	SLP TCCC	THMUI	TIW	TNH	TOPP	TPCH WPH Score R	TPIPP Range	
PROUD SGP SUPER	PAF PTL SISB SVOA	RBF SKN TC UKEM <b>Description</b> Excellent	SLP TCCC	THMUI	TIW	TNH	TOPP	TPCH WPH Score R	TPIPP  Range  00	
PROUD GGP SUPER	PAF PTL SISB SVOA	RBF SKN TC UKEM <b>Description</b>	SLP TCCC	THMUI	TIW	TNH	TOPP	TPCH WPH Score R	TPIPP  Range  00  89	

The disclosure of the survey results of the Thai Institute of Directors Association ('IOD") regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of a company listed on the Stock Exchange of Thailand and the Market for Alternative Investment disclosed to the public and able to be accessed by a general public investor. The result, therefore, is from the perspective of a third party. It is not an evaluation of operation and is not based on inside information.

The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey results may be changed after that date.

Source: Thai Institute of Directors Association (IOD); FSSIA's compilation

FSS International Investment Advisory Company Limited does not confirm nor certify the accuracy of such survey results.

\* CGR scoring should be considered with news regarding wrong doing of the company or director or executive of the company such unfair practice on securities trading, fraud, and corruption SEC imposed a civil sanction against insider trading of director and executive; \*\* delisted

### **Anti-corruption Progress Indicator 2020**

CERTIFIED	)									
2S	ADVANC	Al	AIE	AIRA	AKP	AMA	AMANAH	AP	AQUA	ARROW
ASK	ASP	AYUD	В	BAFS	BANPU	BAY	BBL	всн	ВСР	BCPG
BGC	BGRIM	BJCHI	BKI	BLA	BPP	BROOK	BRR	BSBM	BTS	BWG
CEN	CENTEL	CFRESH	CGH	CHEWA	CHOTI	CHOW	CIG	CIMBT	СМ	CMC
COL	COM7	CPALL	CPF	CPI	CPN	CSC	DCC	DELTA	DEMCO	DIMET
DRT	DTAC	DTC	EASTW	ECL	EGCO	FE	FNS	FPI	FPT	FSS
FTE	GBX	GC	GCAP	GEL	GFPT	GGC	GJS	GPSC	GSTEEL	GUNKUL
HANA	HARN	HMPRO	HTC	ICC	ICHI	IFS	INET	INSURE	INTUCH	IRPC
ITEL	IVL	K	KASET	KBANK	KBS	KCAR	KCE	KGI	KKP	KSL
KTB	KTC	KWC	L&E	LANNA	LHFG	LHK	LPN	LRH	М	MAKRO
MALEE	MBAX	MBK	MBKET	MC	MCOT	MFC	MFEC	MINT	MONO	MOONG
MPG	MSC	MTC	MTI	NBC	NEP	NINE	NKI	NMG	NNCL	NSI
NWR	OCC	OCEAN	OGC	ORI	PAP	PATO	РВ	PCSGH	PDG	PDI
PDJ	PE	PG	PHOL	PL	PLANB	PLANET	PLAT	PM	PPP	PPPM
PPS	PREB	PRG	PRINC	PRM	PSH	PSL	PSTC	PT	PTG	PTT
PTTEP	PTTGC	PYLON	Q-CON	QH	QLT	QTC	RATCH	RML	RWI	S & J
SABINA	SAT	SC	SCB	SCC	SCCC	SCG	SCN	SEAOIL	SE-ED	SELIC
SENA	SGP	SIRI	SITHAI	SMIT	SMK	SMPC	SNC	SNP	SORKON	SPACK
SPC	SPI	SPRC	SRICHA	SSF	SSSC	SST	STA	SUSCO	SVI	SYNTE
TAE	TAKUNI	TASCO	TBSP	TCAP	TCMC	TFG	TFI	TFMAMA	THANI	THCOM
THIP	THRE	THREL	TIP	TIPCO	TISCO	TKT	TTB	TMD	TMILL	TMT
TNITY	TNL	TNP	TNR	TOG	TOP	TPA	TPCORP	TPP	TRU	TSC
TSTH	TTCL	TU	TVD	TVI	TVO	TWPC	U	UBIS	UEC	UKEM
UOBKH	UWC	VGI	VIH	VNT	WACOAL	WHA	WHAUP	WICE	WIIK	XO
ZEN	TRUE									
DECLARE	D									
7UP	ABICO	AF	ALT	AMARIN	AMATA	AMATAV	ANAN	APURE	B52	BKD
ВМ	BROCK	BUI	СНО	CI	сотто	DDD	EA	EFORL	EP	ERW
ESTAR	ETE	EVER	FSMART	GPI	ILINK	IRC	J	JKN	JMART	JMT
JSP	JTS	KWG	LDC	MAJOR	META	NCL	NOBLE	NOK	PK	PLE
ROJNA	SAAM	SAPPE	SCI	SE	SHANG	SINGER	SKR	SPALI	SSP	STANLY
SUPER	SYNEX	THAI	TKS	TOPP	TRITN	TTA	UPF	UV	WIN	ZIGA

#### Level

Certified

This level indicates practical participation with thoroughly examination in relation to the recommended procedures from the audit committee or the SEC's certified auditor, being a certified member of Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) or already passed examination to ensure independence from external parties.

Declared This level indicates determination to participate in the Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC)

#### Disclaimer:

The disclosure of the Anti-Corruption Progress Indicators of a listed company on the Stock Exchange of Thailand, which is assessed by Thaipat Institute, is made in order to comply with the policy and sustainable development plan for the listed companies of the Office of the Securities and Exchange Commission. Thaipat Institute made this assessment based on the information received from the listed company, as stipulated in the form for the assessment of Anti-corruption which refers to the Annual Registration Statement (Form 56-1), Annual Report (Form 56-2), or other relevant documents or reports of such listed company. The assessment result is therefore made from the perspective of Thaipat Institute that is a third party. It is not an assessment of operation and is not based on any inside information. Since this assessment is only the assessment result as of the date appearing in the assessment result, it may be changed after that date or when there is any change to the relevant information. Nevertheless, FSS International Investment Advisory Company Limited does not confirm, verify, or certify the accuracy and completeness of the assessment results.

Note: Companies participating in Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) under Thai Institute of Directors (as of June 24, 2019) are categorised into: 1) companies that have declared their intention to join CAC, and; 2) companies certified by CAC.

Source: The Securities and Exchange Commission, Thailand; \* FSSIA's compilation

#### **GENERAL DISCLAIMER**

### ANALYST(S) CERTIFICATION

#### Yuvanart Suwanumphai FSS International Investment Advisory Securities Co., Ltd

The individual(s) identified above certify(ies) that (i) all views expressed in this report accurately reflect the personal view of the analyst(s) with regard to any and all of the subject securities, companies or issuers mentioned in this report; and (ii) no part of the compensation of the analyst(s) was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed herein.

This report has been prepared by FSS International Investment Advisory Company Limited (FSSIA). The information herein has been obtained from sources believed to be reliable and accurate; however FSS makes no representation as to the accuracy and completeness of such information. Information and opinions expressed herein are subject to change without notice. FSS has no intention to solicit investors to buy or sell any security in this report. In addition, FSS does not guarantee returns nor price of the securities described in the report nor accept any liability for any loss or damage of any kind arising out of the use of such information or opinions in this report. Investors should study this report carefully in making investment decisions. All rights are reserved.

This report may not be reproduced, distributed or published by any person in any manner for any purpose without permission of FSSIA. Investment in securities has risks. Investors are advised to consider carefully before making investment decisions.

#### History of change in investment rating and/or target price



Date	Rating	Target price	Date	Rating	Target price	Date	Rating	Target price
27-Nov-2018 19-Mar-2019 30-Aug-2019 02-Apr-2020	HOLD HOLD HOLD HOLD	75.00 78.00 73.00 73.00	16-Jul-2020 03-Dec-2020 20-Jan-2021 23-Apr-2021	BUY BUY BUY BUY	54.00 60.00 68.00 74.00	20-Jul-2021 05-Oct-2021	BUY BUY	65.00 68.00

Yuvanart Suwanumphai started covering this stock from 16-Jul-2020

Price and TP are in local currency

Source: FSSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
Kiatnakin Bank	ККР ТВ	THB 57.50	BUY	Downside risks to our GGM-based target price include weakening asset quality and lower fee income.

Source: FSSIA estimates

#### **Additional Disclosures**

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited

FSSIA may incorporate the recommendations and target prices of companies currently covered by FSS Research into equity research reports, denoted by an 'FSS' before the recommendation. FSS Research is part of Finansia Syrus Securities Public Company Limited, which is the parent company of FSSIA.

All share prices are as at market close on 18-Oct-2021 unless otherwise stated.

#### RECOMMENDATION STRUCTURE

### Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price\* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

\* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

#### **Industry Recommendations**

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

Neutral. The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

#### **Country (Strategy) Recommendations**

**Overweight (O).** Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Neutral (N).** Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Underweight (U).** Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.