19 OCTOBER 2021 THAILAND / BANKS

KKP TB

Picking up speed

3Q21: strong core operations and decent asset quality

KKP reported a 3Q21 net profit of THB1,478m (+10% y-y, +9% q-q), which was higher than our forecast by 12% and Bloomberg's estimate by 19%. Its 3Q21 core operations were strong, driven by 1) a 2.0% q-q loan volume increase due largely to a rise in its hire purchase loans; and 2) a high fee income level (moderately dropping q-q due to the very high base in 2Q21) thanks to its wealth-related businesses. Regarding its asset quality, its NPLs increased by 4% q-q and losses from repossessed car sales (LRC) increased moderately due to the higher number of used cars sold. However, the bank had proactively set aside provisions in previous quarters. Thus, its credit cost (including LRC) declined to 228 bps from 261 bps in 2Q21.

Losses from car sales could remain high in following quarters

Some investors may be worried about the spike in LRC in 3Q21, which was the highest quarterly in five years. To us, this is not a major concern, as it came from the abnormally low repossessed car sales in 2020 due to the relief programs, resulting in higher repossessed car sales in 2021. On the positive side, the loss ratio per car was still not high, according to management. We expect that LRC could remain high in the next couple of quarters as customers gradually exit relief programs. We think concern would be justified if used car prices were to drop sharply and the number of seized vehicles were to continue to increase.

Solid top-line growth could outweigh losses from car sales

We expect KKP to post strong performance in 4Q21 and 2022, supported by continually robust top-line growth. We think KKP could deliver the strongest loan growth among its peers, due to its strategy of acquiring lower-risk profile hire purchase customers and its strong relationship with corporate clients. Moreover, while the sector is suffering from low interest income growth in the uncertain and low interest rate environment, KKP has strong franchise fee income from Phatra Capital. We expect its brokerage, wealth management and IB businesses to perform well. The solid top-line growth could offset the increase in LRC.

Maintain BUY and GGM-based TP of THB68

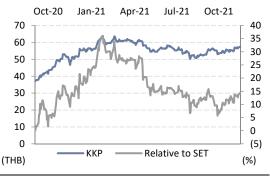
We maintain KKP as our third most preferred Buy in the banking space as we expect it to post the second highest net profit growth in 2022 at 21% y-y, with the second highest dividend yield at 5-7% p.a.



Yuvanart Suwanumphai yuvanart.suw@fssia.com +66 2611 3554 TARGET PRICETHB68.00CLOSETHB57.50UP/DOWNSIDE+18.3%PRIOR TPTHB68.00CHANGE IN TPUNCHANGEDTP vs CONSENSUS+4.9%

KEY STOCK DATA

YE Dec (THB m)	2020	2021E	2022E	2023E
Operating profit	6,487	6,761	8,376	9,478
Net profit	5,123	5,543	6,700	7,581
EPS (THB)	6.05	6.55	7.91	8.95
vs Consensus (%)	-	(0.5)	6.9	8.5
Core net profit	5,123	5,543	6,700	7,581
Core EPS (THB)	6.05	6.55	7.91	8.95
Chg. In EPS est. (%)	-	-	-	-
EPS growth (%)	(14.4)	8.2	20.9	13.2
Core P/E (x)	9.5	8.8	7.3	6.4
Dividend yield (%)	3.9	4.3	6.1	7.0
Price/book (x)	1.0	1.0	0.9	0.8
ROE (%)	11.3	11.6	13.0	13.6
ROA (%)	1.5	1.5	1.7	1.9



Share price performance	1 Month	3 Month	12 Month
Absolute (%)	4.5	5.5	55.4
Relative to country (%)	3.4	(0.1)	14.3
Mkt cap (USD m)			1,455
3m avg. daily turnover (USD m)			5.0
Free float (%)			80
Major shareholder	Wat	tanavekin f	amily (4%)
12m high/low (THB)		6	4.25/35.50
Issued shares (m)			847

Sources: Bloomberg consensus; FSSIA estimates



PREPARED BY FSS INTERNATIONAL INVESTMENT ADVISORY SECURITIES CO LTD (FSSIA). ANALYST CERTIFICATION AND IMPORTANT DISCLOSURES CAN BE FOUND AT THE END OF THIS REPORT

Investment thesis

KKP is a modest commercial banking operation whose main portfolio includes hire purchase lending. The bank commands a medium-sized c4% market share in auto hire purchase lending. Moreover, KKP has a solid investment banking arm, Phatra Securities PLC (PHATRA, not listed), under Phatra Capital (100% owned by KKP). PHATRA is prominent in investment banking (IB), financial advisory (FA), institutional securities brokerage, and the growing private banking business. In our opinion, KKP's dominant position in institutional brokerage, as well as its IB and FA businesses, can potentially help it to generate more sustainable performance compared with its peers in the current low interest rate environment.

Company profile

KKP was created through the merger of a commercial banking business driven by Kiatnakin Bank and a capital market business led by Phatra Capital and Phatra Securities. KKP's banking operations are mostly geared toward retail, with auto hire purchase lending accounting for 47% of its loan portfolio at end-2020.

kiatnakin.co.th

Principal activities (revenue, 2020)

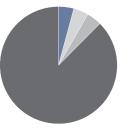
- Net interest income 69.1 %
- Non-interest income 30.9 %

Source: Kiatnakin Bank

Major shareholders

- Wattanavekin family 4.2 %
- Eastern Sugar and Cane 4.1 %
- Ramkamhang Hospital 4.1 %

Others - 87.6 %



Source: Kiatnakin Bank

Catalysts

Potential share price catalysts for KKP include:

- A higher dividend payout;
- Higher fee income, especially from Phatra;
- An increase in revenues related to the equity market.

Risks to our call

Downside risks to our GGM-based target price include weakening asset quality and lower fee income.

Event calendar

 Date
 Event

 Mid Jan-2022
 4Q21 results announcement

Key assumptions

	2021E	2022E	2023E
	(%)	(%)	(%)
Net profit (THB m)	5,543	6,700	7,581
Net profit growth	8.2	20.9	13.2
NIM	4.50	4.24	4.33
Loan growth	8.5	5.0	5.0
Fee growth	33.5	(0.2)	2.0
Non-NII growth*	14.6	1.2	2.5
Credit cost (bp)	193	120	110
Cost to income*	46.8	47.9	46.0

*Including share of profits from associates Source: FSSIA estimates

Earnings sensitivity

			2021E	
Loan growth	±2ppt	6.50	8.50	10.50
% change in net profit		(1.5)	-	1.5
NIM (%)	±5bp	4.45	4.50	4.55
% change in net profit		(2.5)	-	2.5
Credit cost (bp)	±10bp	183	193	203
% change in net profit		1.6	-	(1.6)

Source: FSSIA estimates



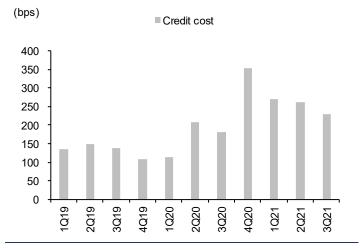
3Q21: strong core operations and decent asset quality

KKP reported a 3Q21 net profit of THB1,478m (+10% y-y, +9% q-q), which was higher than our forecast by 12% and Bloomberg's estimate by 19% due to the higher-thanexpected capital market income. Its 3Q21 core operations were strong, driven by 1) a 2.0% q-q loan volume increase due largely to a rise in its hire purchase loans; and 2) a high fee income level (moderately dropping q-q due to the very high base in 2Q21) thanks to its strong wealth related businesses. Regarding asset quality, its nonperforming loans (NPLs) increased by 4% q-q and losses from repossessed car sales increased moderately due to the higher number of used cars sold. However, the bank had proactively set aside provisions in previous quarters. Thus, its credit cost (including losses from repossessed car sales) declined to 228 bps from 261 bps in 2Q21.

3Q21 key highlights

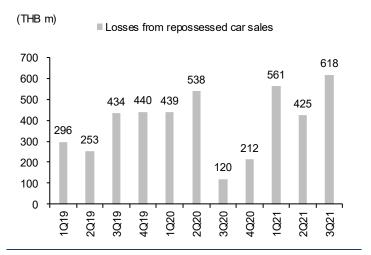
- The total loan volume increased 2.0% q-q from a rise in the hire purchase, housing and corporate segments. KKP increased its new car lending penetration rate for the first eight months of 2021 to 5.6% from 4.2% at the end of 2020, due mainly to its expansion into new business segments with higher asset quality;
- Its Non-NII increased by 54% y-y and 2% q-q due to 1) a rise in fee income from strong wealth management business; and 2) an increase in capital market income, especially from its derivatives business;
- Losses from repossessed car sales increased moderately to THB618m vs THB425m in 2Q21, due to the rise in the number of used cars sold. The losses per unit were relatively stable q-q. The bank is not concerned over its asset quality. Its credit cost (including losses from repossessed car sales) declined to 228 bps from 261 bps in 2Q21.

Exhibit 1: Credit cost (including losses from repossessed car sales)



Source: FSSIA's compilation

Exhibit 2: Losses from repossessed car sales



Source: FSSIA's compilation

FINANSIA

Exhibit 3: KKP – 3Q21/9M21 results summary

Year-end Dec 31	3Q20	2Q21		- 3Q21			9M21		202	1E	Comments
	(THB m)	(THB m)	(THB m)	(y-y%)	(q-q%)	(THB m)	(y-y %)	%21E	(THB m)	(y-y %)	
Net interest income	3,530	3,794	3,823	8	1	11,448	7	75	15,201	4	Strong loan growth
Non-interest income*	1,283	1,941	1,978	54	2	5,704	25	76	7,509	15	Lower fee income q-q due to high base effect
Operating income*	4,813	5,735	5,802	21	1	17,152	12	76	22,710	7	
Operating expenses	2,130	2,678	2,951	39	10	8,212	1	77	10,621	(0)	
PPOP before tax*	2,682	3,058	2,850	6	(7)	8,940	25	74	12,089	14	
Provision	1,017	1,378	1,007	(1)	(27)	3,619	79	68	5,327	30	
Income tax	310	322	364	17	13	991	(11)	81	1,217	(9)	
Minority interest	8	4	1			35	237	-	1	-	
Normalised profit	1,347	1,354	1,478	10	9	4,295	7	77	5,543	8	
Extraordinary items	0	0	0	-	-	0	-	-	0	-	
Net profit	1,347	1,354	1,478	10	9	4,295	7	77	5,543	8	Higher than BBG's estimate
EPS (THB)	1.59	1.60	1.75	10	9	5.07	7	77	6.55	8	
Asset quality ratio											
Gross NPLs ex POCI	7,518	9,652	10,047	34	4				11,416	47	
NPL ratios (%) ex POCI	2.90	3.40	3.50						3.98		
LLR/NPLs (%) ex POCI	153	160	157						148		
Credit cost (bp)	162	200	141						193		
Profitability ratio	(%)	(%)	(%)						(%)		
Cost to income ratio*	44.3	46.7	50.9						46.8		
Average yield (%)	5.6	5.4	5.3						5.7		
Cost of fund (%)	1.6	1.2	1.2						1.4		
Net interest margin (NIM)	4.2	4.3	4.2						4.5		
Non-int inc/total income	26.7	33.8	34.1						33.1		
Liquidity ratio	(%)	(%)	(%)						(%)		
Loan to deposit ratio	105.3	113.2	110.4						119.2		
Capital adequacy ratio	(%)	(%)	(%)						(%)		
CAR	19.1	18.1	18.2						17.7		
CET 1 / Risk assets	14.6	13.8	14.0						14.0		
Tier 2 / Risk assets	4.4	4.3	4.2						3.6		
Loan growth	(%)	(%)	(%)						(%)		
Year-to-date	7.5	6.6	8.7								
q-q	2.9	4.4	2.0								

*Including share of profits from associates Sources: KKP; FSSIA estimates

Financial Statements

Kiatnakin Bank

Interest papma (6, 22) (4, 05) (4, 15) (4, 23) Net interest income 12, 316 14, 679 15, 201 15, 204 15, 204 Net freest accommission 46, 60 44, 338 5, 700 5, 75, 55 Securities training income 568 50 65 60 Dident income 688 50, 64 700 7,700 7,77 Securities training income 688 6,554 7,900 7,700 7,77 Total income 10,164 21,233 22,710 22,847 6,833 Sectific cass (6,577) (5,644) (6,833) (6,129) (6,3 Other provision for band and doubfill debt (1,576) (4,837) (1,843) 11,910 12,22 Operating profile 7,227 6,447 (7,811) 8,375 9,4 Recurring interms 0 0 0 0 0 0 Operating condities 7,227 6,437 6,781 8,375 9,4 16,8 1	Profit and Loss (THB m) Year Ending Dec	2019	2020	2021E	2022E	2023E
Net infer as contrained income 12,318 14,679 15,201 15,276 56,576 Foreign contange finding income 277 1,079 863 906 Securities trading income 576 360 311 342 5 Dividend income 587 700 460 556 600 Dividend income 6852 6,554 7,696 7,60 7,7 Total horms 15,677 (5,564) (5,683) (6,123) (10,337) (10	Interest Income	18,036	19,584	19,388	19,480	21,065
Nat lease is commission 4.604 4.338 5.700 5.75 5.5 Securities trading income 568 50 65 600 500 Securities trading income 576 539 311 342 500 Securities trading income 6.852 6.554 7.500 7.71 7.71 Total income 6.857 6.564 7.500 7.72 7.73 7.73 Total income 6.857 6.564 6.759 (4.609) (4.633) (4.639) (4.640) <td>Interest expense</td> <td>(5,720)</td> <td>(4,905)</td> <td>(4,187)</td> <td>(4,233)</td> <td>(4,999)</td>	Interest expense	(5,720)	(4,905)	(4,187)	(4,233)	(4,999)
Torong notome 277 1.079 663 963 565 60 Securities trading income 576 339 311 342 3 Dire income 6852 6.554 7.509 700 60 515 50 Toral income 19.168 21.233 22.2710 22.647 22.63 Star casts (5.577) (5.641) (4.689) (4.729) (4.690) (6.63) Star casts (10.194) (10.052) (10.053) (10.99) (6.6) Operating costs (4.617) (4.689) (4.729) (6.537) (6.47) Operating costs (10.194) (10.681) (2.08) (11.607) (2.44) Operating costs 0 0 0 0 0 0 Operating costs (1.107) (1.1344) (2.17) (1.635) (1.8 Operating costs 7.297 6.487 6.761 8.376 9.4 Star casts (1.207) (1.1675) (1.8 <td>Net interest income</td> <td>12,316</td> <td>14,679</td> <td>15,201</td> <td>15,247</td> <td>16,066</td>	Net interest income	12,316	14,679	15,201	15,247	16,066
Securities training income 568 500 556 600 Shear income 657 700 440 515 55 Shear income 6582 6554 7550 7500 773 Total income 65577 (5664) (5533) (6163) (71633) (71633) (71633) (71633) (71633) (71633) (7113) (7133) (714) (7173) (7163) (7163) (7163) (7163) (7163) (7163) (7163) (7163) (7163) (7163) (7163	Net fees & commission	4,604	4,336	5,790	5,776	5,892
bidded income 576 389 311 342 52 Direr Income 65,852 6,554 7,509 700 77 Ital income 19,168 21,233 22,710 22,847 23,8 Safe rosts (4,617) (4,689) (4,629) (4,63) (4,639) (4,63) Direr operating costs (4,617) (4,689) (17,29) (4,63,53) (10,937) (10,937) Preprovisions operating profit 8,974 (10,681 12,009 (11,61) (2,42) Operating profit 7,297 6,487 6,761 8,375 9,9 Securiting non operating income 0 0 0 0 0 Solvelia ameritasi (1,01,01) (1,1,10) (1,1,10) (1,1,10) (1,1,10) (1,1,10) Solvelia ameritasi (1,1,20) (1,1,10) (1,1,10) (1,1,10) (1,1,10) (1,1,10) (1,1,10) (1,1,1,10) (1,1,1,10) (1,1,1,10) (1,1,1,10) (1,1,1,1,1,1,1,10) (1,1,1,1,1,1,1,1,1,1,1,10) <	Foreign exchange trading income	277	1,079	863	906	952
Dher income 8.27 700 4.00 915 4.2 One inderest income 6.852 6.554 7.500 7.700 Total income 19.168 21.233 22.710 22.847 23.84 Staff costs (5.577) (5.664) (6.933) (6.409) (4.60) Diver operating costs (10.144) (10.652) (10.211) (10.97) (10.97) Objer provision operating profit 8.974 (0.611) (1.572) (5.327) (5.475) (4.575) Objer provision operating profit 7.297 6.487 6.761 8.376 9.4 Securing nono prograting income 0 0 0 0 0 0 Socialis 0 0 0 0 0 0 0 Socialis 7.297 6.487 6.571 8.543 6.701 7.7 Socialis 7.297 6.487 6.501 7.91 6.87 6.99 7.5 Socialis 5.143 5.54	Securities trading income	568	50	55	60	66
win interast income 6.852 6.554 7.609 7.73 final income 19.168 21.233 22.717 22.847 23.8 final income (4.617) (4.6480) (4.729) (4.6193) (6.128) (6.33) Other operating costs (10.144) (10.652) (10.021) (11.0337) (11.037) Pre provision operating profit 8.974 (0.054) (12.08) (11.037) (2.447) Other provisions -	Dividend income	576	389	311	342	342
Total income 19,168 21,233 22,710 22,847 233 Staff costs (6,617) (6,464) (6,563) (6,113) (10,055) (10,021) (10,037) <td>Other income</td> <td>827</td> <td>700</td> <td>490</td> <td>515</td> <td>540</td>	Other income	827	700	490	515	540
Staff cosis (5.577) (5.664) (5.833) (6.128) (6.433) Dher operating cosis (10,144) (10.652) (10.21) (10.937) (10.937) Per provision operating profit 8.374 10.581 12.089 (11.913) 12.019 Per provisions - - - - - - Operating profit 7.297 6.467 6.761 8.376 0.0 0 0 Deperating norm operating income 0	Non interest income	6,852	6,554	7,509	7,600	7,792
Dher operating costs (4,617) (4,989) (4,729) (4,809) (4,729) Diperating costs (10,194) (10,652) (10,621) (10,307) (10,672) Provision for bad and doubtil debt (1,679) (4,095) (5,327) (3,54) (3,4) Dyperating profit 7,297 6,467 6,761 8,376 6,40 Security non operating profit 7,297 6,487 6,761 8,376 9,4 Security non operating income 0 0 0 0 0 0 Security non operating income 0 0 0 0 0 0 Securits 7,297 6,487 6,761 8,376 9,4 Vint intervit income 0 0 0 0 0 Profit interits 0 0 0 0 7,5 Profit interits - - - - - - Securits tating and posting items - - - - -	Total income	19,168	21,233	22,710	22,847	23,858
Operating profit (10, 194) (10, 023) (10, 037) (11, 037) (10, 037) (11, 037) (11, 037) (11, 037) (11, 037) (11, 037) (11, 037) (11, 037) (11, 037) (11, 037) (11, 037) (11, 037) (11, 037)	Staff costs	(5,577)	(5,664)	(5,893)	(6,128)	(6,373)
Pre provision operating profit. 8.974 10.881 12.089 11.910 12.2 Provision for bad and doubtful debt (1.676) (4.095) (5.327) (3.534) (3.4) Dher provisions - - - - - - Operating profit 7.297 6.467 6.761 8.376 9.4 Secolates 0 0 0 0 0 0 Socolates 0 0 0 0 0 0 Socolates 7.27 6.467 6.761 8.376 9.4 Ara (1.307) (1.344) (1.217) (1.675) (1.675) Profit fart tax \$.990 \$.143 5.543 6.700 7.5 Profit net profit 5.988 5.123 5.543 6.700 7.5 Recurring terms - - 0 0 7.5 Recurring terms 7.07 6.05 6.55 7.91 8 Recurring terms	Other operating costs	(4,617)	(4,988)	(4,729)	(4,809)	(4,606)
Pre provision operating profit. 8.974 10.881 12.089 11.910 12.2 Provision for bad and doubtful debt (1.676) (4.095) (5.327) (3.534) (3.4) Dher provisions - - - - - - Operating profit 7.297 6.467 6.761 8.376 9.4 Secolates 0 0 0 0 0 0 Socolates 0 0 0 0 0 0 Socolates 7.27 6.467 6.761 8.376 9.4 Ara (1.307) (1.344) (1.217) (1.675) (1.675) Profit fart tax \$.990 \$.143 5.543 6.700 7.5 Profit net profit 5.988 5.123 5.543 6.700 7.5 Recurring terms - - 0 0 7.5 Recurring terms 7.07 6.05 6.55 7.91 8 Recurring terms	Operating costs	(10,194)	(10,652)	(10,621)	(10,937)	(10,979)
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Recurring EPS (%)(0.9)(14.4)8.220.91Reported EPS (%)(0.9)(14.4)8.220.91ncome Breakdown(0.9)(14.4)8.220.91Net interest income (%)64.369.166.966.76Vet fees & commission (%)24.020.425.525.32Foreign exchange trading income (%)1.45.13.84.05Securities trading income (%)3.00.20.20.35Dividend income (%)3.01.81.41.55Other income (%)3.01.81.41.55Other income (%)2.341.831.411.391Other income (%)2.341.831.411.391Net interest spread (%)3.944.594.334.024Vet interest margin (%)4.33.33.22.82.8Cost/assets(%)3.33.22.82.82.8Effective tax rate (%)70.737.238.244.24ROE (%)3.10.50.82.244ROE (%)3.10.50.82.244ROE (%)3.10.50.82.244ROE (%)3.10.50.82.244ROE (%)3.10.50.82.244ROA (%)1.91.51.51.7<	Operating profit (%)	(1.2)	(11.1)	4.2	23.9	13.2
Reported EPS (%)(0.9)(14.4)8.220.91ncome BreakdownNet interest income (%)64.369.166.966.76Net fees & commission (%)24.020.425.525.32Coreign exchange trading income (%)1.45.13.84.05Securities trading income (%)3.00.20.20.35Dividend income (%)3.01.81.41.55Other income (%)3.01.81.41.55Other income (%)3.33.22.333Operating performance3.944.594.334.024Stost of funds (%)2.341.831.411.391Net interest spread (%)3.944.594.334.024Sot stronem (%)53.250.246.847.94Cost/assets(%)3.33.22.82.83Cost/assets(%)3.33.22.82.83Effective tax rate (%)17.920.718.020.02Dividend payout on recurring profit (%)70.737.238.244.24ROE (%)3.10.50.82.244ROA (%)1.91.51.51.74	Reported net profit (%)	(0.9)	(14.4)	8.2	20.9	13.2
Accord Breakdown 64.3 69.1 66.9 66.7 6 Net interest income (%) 24.0 20.4 25.5 25.3 2 Foreign exchange trading income (%) 1.4 5.1 3.8 4.0 5 Securities trading income (%) 3.0 0.2 0.2 0.3 5 Dividend income (%) 3.0 1.8 1.4 1.5 5 Objecting performance (%) 4.3 3.3 2.2 2.3 5 Operating performance 5 5.74 5.41 5 5 Soots interest yield (%) 6.28 6.42 5.74 5.41 5 Cost funds (%) 2.34 1.83 1.41 1.39 1 Net interest spread (%) 3.94 4.59 4.33 4.02 4 Obstracests(%) 5.3.2 50.2 46.8 47.9 4 Cost/income(%) 5.3.2 50.2 46.8 47.9 4 Cost/asests(%) 3.3 3.2 </td <td>Recurring EPS (%)</td> <td>(0.9)</td> <td>(14.4)</td> <td>8.2</td> <td>20.9</td> <td>13.2</td>	Recurring EPS (%)	(0.9)	(14.4)	8.2	20.9	13.2
Net interest income (%) 64.3 69.1 66.9 66.7 66.7 66.7 66.7 66.7 66.7 66.7 66.7 66.7 66.7 66.7 66.7 66.7 66.7 26.7 25.5 25.3 22.7 25.5 25.3 22.7 25.5 25.3 22.7 20.7 2	Reported EPS (%)	(0.9)	(14.4)	8.2	20.9	13.2
Vet fees & commission (%) 24.0 20.4 25.5 25.3	ncome Breakdown					
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Foreign exchange trading income (%) 1.4 5.1 3.8 4.0 Securities trading income (%) 3.0 0.2 0.2 0.3 Dividend income (%) 3.0 1.8 1.4 1.5 Dividend income (%) 4.3 3.3 2.2 2.3 Deter income (%) 4.3 3.3 2.2 2.3 Deter income (%) 2.34 1.83 1.41 1.39 1 Scoss interest yield (%) 6.28 6.42 5.74 5.41 5 Cost of funds (%) 2.34 1.83 1.41 1.39 1 Net interest spread (%) 3.94 4.59 4.33 4.02 4 Net interest margin (%) 4.3 4.8 4.5 4.2 4.2 Cost/income(%) 53.2 50.2 46.8 47.9 4 Cost/assets(%) 3.3 3.2 2.8 2.8 2.8 Effective tax rate (%) 17.9 20.7 18.0 20.0 2 Dividend payout on recurring profit (%) 70.7 37.2 38.2 44.2 4 ROE (%) 3.1 0.5 0.8 2.2 40.4 ROE (%) 1.9 1.5 1.5 1.7	Net fees & commission (%)	24.0	20.4	25.5	25.3	24.7
Securities trading income (%) 3.0 0.2 0.2 0.3 Dividend income (%) 3.0 1.8 1.4 1.5 Dividend income (%) 4.3 3.3 2.2 2.3 Deter income (%) 4.3 3.3 2.2 2.3 Deperating performance 2.34 1.83 1.41 1.39 Dots of funds (%) 2.34 1.83 1.41 1.39 Net interest spread (%) 3.94 4.59 4.33 4.02 Net interest spread (%) 3.94 4.59 4.33 4.02 Net interest margin (%) 4.3 4.8 4.5 4.2 Cost/income(%) 53.2 50.2 46.8 47.9 4 Cost/assets(%) 3.3 3.2 2.8 2.8 Dividend payout on recurring profit (%) 70.7 37.2 38.2 44.2 4 ROE (%) 3.1 0.5 0.8 2.2 2.8 ROA (%) 1.9 1.5 1.5 1.7 3.7						4.0
Dividend income (%) 3.0 1.8 1.4 1.5 Deter income (%) 4.3 3.3 2.2 2.3 Deperating performance 2.34 1.83 1.41 1.39 1 Goss interest yield (%) 6.28 6.42 5.74 5.41 5 Cost of funds (%) 2.34 1.83 1.41 1.39 1 Net interest spread (%) 3.94 4.59 4.33 4.02 4 Net interest margin (%) 4.3 4.8 4.5 4.2 4.2 Cost/income(%) 53.2 50.2 46.8 47.9 4 Cost/assets(%) 3.3 3.2 2.8 2.8 2.8 2.8 Effective tax rate (%) 17.9 20.7 18.0 20.0 2 Dividend payout on recurring profit (%) 70.7 37.2 38.2 44.2 44 ROE (%) 3.1 0.5 0.8 2.2 2.2 3.1 2.5 1.5 1.7		3.0	0.2			0.3
4.3 3.3 2.2 2.3 Operating performance 4.3 3.3 2.2 2.3 Gross interest yield (%) 6.28 6.42 5.74 5.41 5.51 Cost of funds (%) 2.34 1.83 1.41 1.39 1 Net interest spread (%) 3.94 4.59 4.33 4.02 4 Net interest margin (%) 4.3 4.8 4.5 4.2 4.2 Cost/income(%) 53.2 50.2 46.8 47.9 4 Cost/assets(%) 3.3 3.2 2.8 2.8 2.8 Effective tax rate (%) 17.9 20.7 18.0 20.0 2 Dividend payout on recurring profit (%) 70.7 37.2 38.2 44.2 4 ROE (%) 3.1 0.5 0.8 2.2 2.2 3.1 2.6 ROA (%) 1.9 1.5 1.5 1.7 3.7 3.3 3.2 3.3 3.3 3.3 3.3 3.3 </td <td>5 ()</td> <td></td> <td></td> <td></td> <td></td> <td>1.4</td>	5 ()					1.4
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Gross interest yield (%) 6.28 6.42 5.74 5.41 5 Cost of funds (%) 2.34 1.83 1.41 1.39 1 Vet interest spread (%) 3.94 4.59 4.33 4.02 4 Vet interest margin (%) 4.3 4.8 4.5 4.2 4 Cost/income(%) 53.2 50.2 46.8 47.9 4 Cost/assets(%) 3.3 3.2 2.8 2.8 2.8 Effective tax rate (%) 17.9 20.7 18.0 20.0 2 Dividend payout on recurring profit (%) 70.7 37.2 38.2 44.2 4 ROE (%) 13.9 11.3 11.6 13.0 1 ROE - COE (%) 3.1 0.5 0.8 2.2 4 ROA (%) 1.9 1.5 1.5 1.7						
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Net interest spread (%) 3.94 4.59 4.33 4.02 4 Net interest margin (%) 4.3 4.8 4.5 4.2 4 Cost/income(%) 53.2 50.2 46.8 47.9 4 Cost/assets(%) 3.3 3.2 2.8 2.8 2.8 Effective tax rate (%) 17.9 20.7 18.0 20.0 2 Dividend payout on recurring profit (%) 70.7 37.2 38.2 44.2 4 ROE (%) 13.9 11.3 11.6 13.0 1 ROE - COE (%) 3.1 0.5 0.8 2.2 4 ROA (%) 1.9 1.5 1.5 1.7 4						1.63
Net interest margin (%) 4.3 4.8 4.5 4.2 Cost/income(%) 53.2 50.2 46.8 47.9 4 Cost/income(%) 53.2 50.2 46.8 47.9 4 Cost/assets(%) 3.3 3.2 2.8 2.8 2.8 Effective tax rate (%) 17.9 20.7 18.0 20.0 2 Dividend payout on recurring profit (%) 70.7 37.2 38.2 44.2 4 ROE (%) 13.9 11.3 11.6 13.0 1 ROE - COE (%) 3.1 0.5 0.8 2.2 4 ROA (%) 1.9 1.5 1.5 1.7 4						4.04
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Dividend payout on recurring profit (%) 70.7 37.2 38.2 44.2 4 ROE (%) 13.9 11.3 11.6 13.0 1 ROE - COE (%) 3.1 0.5 0.8 2.2 ROA (%) 1.9 1.5 1.5 1.7						2.8
ROE (%) 13.9 11.3 11.6 13.0 1 ROE - COE (%) 3.1 0.5 0.8 2.2 1 ROA (%) 1.9 1.5 1.5 1.7						20.0
ROE - COE (%) 3.1 0.5 0.8 2.2 ROA (%) 1.9 1.5 1.5 1.7						44.7
ROA (%) 1.9 1.5 1.5 1.7						13.6
						2.8
RORWA (%) 2.3 1.9 1.8 2.1	ROA (%)					1.9
Lio 1.0 2.1	RORWA (%)	2.3	1.9	1.8	2.1	2.3

Sources: Kiatnakin Bank; FSSIA estimates

Financial Statements

Kiatnakin Bank

Balance Sheet (THB m) Year Ending Dec	2019	2020	2021E	2022E	2023E
Gross customer loans	237,139	264,773	287,279	301,643	316,725
Total provisions	(10,589)	(13,105)	(16,852)	(18,576)	(20,076
nterest in suspense	1,128	7,178	8,044	7,239	6,334
Net customer loans	227,677	258,846	278,470	290,306	302,983
Bank loans	11,982	32,771	31,084	27,215	21,873
Government securities	-	-	-	-	
Trading securities	-	-	-	-	
nvestment securities	39,201	34,603	35,750	36,940	38,175
Cash & equivalents	1,110	1,491	2,195	1,394	2,685
Other interesting assets	-	-	-	-	
Tangible fixed assets	6,624	6,451	6,173	5,937	5,737
Associates	-	-	-	-	
Goodwill	-	-	-	-	
Other intangible assets	-	-	-	-	
Other assets	25,096	29,250	30,754	31,460	32,300
Fotal assets	311,690	363,411	384,427	393,253	403,752
Customer deposits	172,174	251,526	240,909	258,577	262,456
Bank deposits	-	-	-	-	
Other interest bearing liabilities	73,132	39,184	61,430	46,794	47,503
Non interest bearing liabilities	22,373	26,076	32,595	34,224	35,935
Hybrid Capital	-	-	-	-	
Total liabilities	267,679	316,785	334,934	339,595	345,894
Share capital	8,468	8,468	8,468	8,468	8,468
Reserves	35,435	38,050	40,909	45,065	49,256
Total equity	43,902	46,517	49,377	53,533	57,723
Minority interests	109	109	115	125	135
Total liabilities & equity	311,690	363,411	384,427	393,253	403,752
Supplementary items					
Risk weighted assets (RWA)	267,295	288,371	312,883	328,527	344,954
Average interest earning assets	287,099	305,121	338,016	359,955	371,285
Average interest bearing liabilities	244,834	267,916	296,336	303,658	307,457
Fier 1 capital	36,377	41,319	43,901	47,482	51,235
Fotal capital	45,975	52,714	55,296	58,877	62,630
Gross non performing loans (NPL)	9,560	8,456	11,416	12,329	13,315
Per share (THB)					
Book value per share	51.85	54.94	58.31	63.22	68.17
Fangible book value per share	51.85	54.94	58.31	63.22	68.17
Growth					
Gross customer loans	4.1	11.7	8.5	5.0	5.0
Average interest earning assets	9.7	6.3	10.8	6.5	3.1
Γotal asset (%)	1.8	16.6	5.8	2.3	2.7
Risk weighted assets (%)	3.5	7.9	8.5	5.0	5.0
Customer deposits (%)	(5.2)	46.1	(4.2)	7.3	1.5
everage & capital measures					
Customer loan/deposits (%)	132.2	102.9	115.6	112.3	115.4
Equity/assets (%)	14.1	12.8	12.8	13.6	14.3
Tangible equity/assets (%)	14.1	12.8	12.8	13.6	14.3
RWA/assets (%)	85.8	79.4	81.4	83.5	85.4
Fier 1 CAR (%)	13.6	14.3	14.0	14.5	14.9
Total CAR (%)	17.2	18.3	17.7	17.9	18.2
Asset Quality					
Change in NPL (%)	1.7	(11.5)	35.0	8.0	8.0
NPL/gross loans (%)	4.0	3.2	4.0	4.1	4.2
Total provisions/gross loans (%)	4.5	4.9	5.9	5.9	6.3
Total provisions/NPL (%)	110.8	155.0	147.6	150.7	150.8
aluation	2019	2020	2021E	2022E	2023E
Recurring P/E (x) *	8.1	9.5	8.8	7.3	6.4
Recurring P/E @ target price (x) *	9.6	11.2	10.4	8.6	7.6
Reported P/E (x)	8.1	9.5	8.8	7.3	6.4
Dividend yield (%)	8.7	3.9	4.3	6.1	7.0
Price/book (x)	1.1	1.0	1.0	0.9	3.0
Price/tangible book (x)	1.1	1.0	1.0	0.9	0.8
Price/tangible book @ target price (x)	1.3	1.2	1.2	1.1	1.0

Sources: Kiatnakin Bank; FSSIA estimates

Corporate Governance report of Thai listed companies 2020

EXCELLE	NT LEVEL									
AAV	ADVANC	AF	AIRA	AKP	AKR	ALT	AMA	AMATA	AMATAV	ANAN
AOT	AP	ARIP	ARROW	ASP	BAFS	BANPU	BAY	BCP	BCPG	BDMS
BEC	BEM	BGRIM	BIZ	BKI	BLA	BOL	BPP	BRR	BTS	BWG
CENTEL	CFRESH	CHEWA	CHO	CIMBT	СК	CKP	CM	CNT	COL	COMAN
COTTO	CPALL	CPF	CPI	CPN	CSS	DELTA	DEMCO	DRT	DTAC	DTC
DV8	EA	EASTW	ECF	ECL	EGCO	EPG	ETE	FNS	FPI	FPT
FSMART	GBX	GC	GCAP	GEL	GFPT	GGC	GPSC	GRAMMY	GUNKUL	HANA
HARN	HMPRO	ICC	ICHI	III	ILINK	INTUCH	IRPC	IVL	JKN	JSP
JWD	К	KBANK	KCE	KKP	KSL	KTB	KTC	LANNA	LH	LHFG
LIT	LPN	MAKRO	MALEE	MBK	MBKET	MC	MCOT	METCO	MFEC	MINT
MONO	MOONG	MSC	MTC	NCH	NCL	NEP	NKI	NOBLE	NSI	NVD
NYT	OISHI	ORI	OTO	PAP	PCSGH	PDJ	PG	PHOL	PLANB	PLANET
PLAT	PORT	PPS	PR9	PREB	PRG	PRM	PSH	PSL	PTG	PTT
PTTEP	PTTGC	PYLON	Q-CON	QH	QTC	RATCH	RS	S	S & J	SAAM
SABINA	SAMART	SAMTEL	SAT	SC	SCB	SCC	SCCC	SCG	SCN	SDC
SEAFCO	SEAOIL	SE-ED	SELIC	SENA	SIRI	SIS	SITHAI	SMK	SMPC	SNC
SONIC	SORKON	SPALI	SPI	SPRC	SPVI	SSSC	SST	STA	SUSCO	SUTHA
SVI	SYMC	SYNTEC	TACC	TASCO	TCAP	TFMAMA	THANA	THANI	THCOM	THG
THIP	THRE	THREL	TIP	TIPCO	TISCO	тк	TKT	TTB	TMILL	TNDT
TNL	TOA	TOP	TPBI	TQM	TRC	TSC	TSR	TSTE	TSTH	TTA
TTCL	TTW	TU	TVD	TVI	TVO	TWPC	U	UAC	UBIS	UV
VGI	VIH	WACOAL	WAVE	WHA	WHAUP	WICE	WINNER	TRUE		

VERY GO	OD LEVEL									
2S	ABM	ACE	ACG	ADB	AEC	AEONTS	AGE	AH	AHC	AIT
ALLA	AMANAH	AMARIN	APCO	APCS	APURE	AQUA	ASAP	ASEFA	ASIA	ASIAN
ASIMAR	ASK	ASN	ATP30	AUCT	AWC	AYUD	В	BA	BAM	BBL
BFIT	BGC	BJC	BJCHI	BROOK	BTW	CBG	CEN	CGH	CHARAN	CHAYO
CHG	CHOTI	CHOW	CI	CIG	CMC	COLOR	COM7	CPL	CRC	CRD
CSC	CSP	CWT	DCC	DCON	DDD	DOD	DOHOME	EASON	EE	ERW
ESTAR	FE	FLOYD	FN	FORTH	FSS	FTE	FVC	GENCO	GJS	GL
GLAND	GLOBAL	GLOCON	GPI	GULF	GYT	HPT	HTC	ICN	IFS	ILM
IMH	INET	INSURE	IRC	IRCP	IT	ITD	ITEL	J	JAS	JCK
JCKH	JMART	JMT	KBS	KCAR	KGI	KIAT	KOOL	KTIS	KWC	KWM
L&E	LALIN	LDC	LHK	LOXLEY	LPH	LRH	LST	Μ	MACO	MAJOR
MBAX	MEGA	META	MFC	MGT	MILL	MITSIB	MK	MODERN	MTI	MVP
NETBAY	NEX	NINE	NTV	NWR	OCC	OGC	OSP	PATO	PB	PDG
PDI	PICO	PIMO	PJW	PL	PM	PPP	PRIN	PRINC	PSTC	PT
QLT	RCL	RICHY	RML	RPC	RWI	S11	SALEE	SAMCO	SANKO	SAPPE
SAWAD	SCI	SCP	SE	SEG	SFP	SGF	SHR	SIAM	SINGER	SKE
SKR	SKY	SMIT	SMT	SNP	SPA	SPC	SPCG	SR	SRICHA	SSC
SSF	STANLY	STI	STPI	SUC	SUN	SYNEX	Т	TAE	TAKUNI	TBSP
TCC	TCMC	TEAM	TEAMG	TFG	TIGER	TITLE	TKN	TKS	ТМ	TMC
TMD	TMI	TMT	TNITY	TNP	TNR	TOG	TPA	TPAC	TPCORP	TPOLY
TPS	TRITN	TRT	TRU	TSE	TVT	TWP	UEC	UMI	UOBKH	UP
UPF	UPOIC	UT	UTP	UWC	VL	VNT	VPO	WIIK	WP	XO
YUASA	ZEN	ZIGA	ZMICO							

GOOD LE	EVEL									
7UP	А	ABICO	AJ	ALL	ALUCON	AMC	APP	ARIN	AS	AU
B52	BC	BCH	BEAUTY	BGT	BH	BIG	BKD	BLAND	BM	BR
BROCK	BSBM	BSM	BTNC	CAZ	CCP	CGD	CITY	CMAN	CMO	CMR
CPT	CPW	CRANE	CSR	D	EKH	EP	ESSO	FMT	GIFT	GREEN
GSC	GTB	HTECH	HUMAN	IHL	INOX	INSET	IP	JTS	JUBILE	KASET
KCM	KKC	KUMWEL	KUN	KWG	KYE	LEE	MATCH	MATI	M-CHAI	MCS
MDX	MJD	MM	MORE	NC	NDR	NER	NFC	NNCL	NPK	NUSA
OCEAN	PAF	PF	PK	PLE	PMTA	POST	PPM	PRAKIT	PRECHA	PRIME
PROUD	PTL	RBF	RCI	RJH	ROJNA	RP	RPH	RSP	SF	SFLEX
SGP	SISB	SKN	SLP	SMART	SOLAR	SPG	SQ	SSP	STARK	STC
SUPER	SVOA	TC	TCCC	THMUI	TIW	TNH	TOPP	TPCH	TPIPP	TPLAS
TTI	TYCN	UKEM	UMS	VCOM	VRANDA	WIN	WORK	WPH		
		Description						Score	Range	
		Excellent						90-1	100	
		Very Good						80-	89	
		Good						70-	79	

Disclaimer:

The disclosure of the survey results of the Thai Institute of Directors Association ('IOD") regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of a company listed on the Stock Exchange of Thailand and the Market for Alternative Investment disclosed to the public and able to be accessed by a general public investor. The result, therefore, is from the perspective of a third party. It is not an evaluation of operation and is not based on inside information.

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and corruption SEC imposed a civil sanction against insider trading of director and executive; ** delisted

Source: Thai Institute of Directors Association (IOD); FSSIA's compilation

Anti-corruption Progress Indicator 2020

CERTIFIED										
2S	ADVANC	AI	AIE	AIRA	AKP	AMA	AMANAH	AP	AQUA	ARROW
ASK	ASP	AYUD	В	BAFS	BANPU	BAY	BBL	BCH	BCP	BCPG
BGC	BGRIM	BJCHI	BKI	BLA	BPP	BROOK	BRR	BSBM	BTS	BWG
CEN	CENTEL	CFRESH	CGH	CHEWA	CHOTI	CHOW	CIG	CIMBT	СМ	CMC
COL	COM7	CPALL	CPF	CPI	CPN	CSC	DCC	DELTA	DEMCO	DIMET
DRT	DTAC	DTC	EASTW	ECL	EGCO	FE	FNS	FPI	FPT	FSS
FTE	GBX	GC	GCAP	GEL	GFPT	GGC	GJS	GPSC	GSTEEL	GUNKUL
HANA	HARN	HMPRO	HTC	ICC	ICHI	IFS	INET	INSURE	INTUCH	IRPC
ITEL	IVL	К	KASET	KBANK	KBS	KCAR	KCE	KGI	KKP	KSL
KTB	KTC	KWC	L&E	LANNA	LHFG	LHK	LPN	LRH	Μ	MAKRO
MALEE	MBAX	MBK	MBKET	MC	MCOT	MFC	MFEC	MINT	MONO	MOONG
MPG	MSC	MTC	MTI	NBC	NEP	NINE	NKI	NMG	NNCL	NSI
NWR	OCC	OCEAN	OGC	ORI	PAP	PATO	PB	PCSGH	PDG	PDI
PDJ	PE	PG	PHOL	PL	PLANB	PLANET	PLAT	PM	PPP	PPPM
PPS	PREB	PRG	PRINC	PRM	PSH	PSL	PSTC	PT	PTG	PTT
PTTEP	PTTGC	PYLON	Q-CON	QH	QLT	QTC	RATCH	RML	RWI	S & J
SABINA	SAT	SC	SCB	SCC	SCCC	SCG	SCN	SEAOIL	SE-ED	SELIC
SENA	SGP	SIRI	SITHAI	SMIT	SMK	SMPC	SNC	SNP	SORKON	SPACK
SPC	SPI	SPRC	SRICHA	SSF	SSSC	SST	STA	SUSCO	SVI	SYNTEC
TAE	TAKUNI	TASCO	TBSP	TCAP	TCMC	TFG	TFI	TFMAMA	THANI	THCOM
THIP	THRE	THREL	TIP	TIPCO	TISCO	ТКТ	TTB	TMD	TMILL	TMT
TNITY	TNL	TNP	TNR	TOG	TOP	TPA	TPCORP	TPP	TRU	TSC
TSTH	TTCL	TU	TVD	TVI	TVO	TWPC	U	UBIS	UEC	UKEM
UOBKH	UWC	VGI	VIH	VNT	WACOAL	WHA	WHAUP	WICE	WIIK	XO
ZEN	TRUE									
DECLARED										
7UP	ABICO	AF	ALT	AMARIN	AMATA	AMATAV	ANAN	APURE	B52	BKD
BM	BROCK	BUI	СНО	CI	COTTO	DDD	EA	EFORL	EP	ERW
ESTAR	ETE	EVER	FSMART	GPI	ILINK	IRC	J	JKN	JMART	JMT
JSP	JTS	KWG	LDC	MAJOR	META	NCL	NOBLE	NOK	PK	PLE
ROJNA	SAAM	SAPPE	SCI	SE	SHANG	SINGER	SKR	SPALI	SSP	STANLY
SUPER	SYNEX	THAI	TKS	TOPP	TRITN	TTA	UPF	UV	WIN	ZIGA
Level										
Certified	This level indicates practical participation with thoroughly examination in relation to the recommended procedures from the audit committee or the SEC's									

Certified This level indicates practical participation with thoroughly examination in relation to the recommended procedures from the audit committee or the SEC's certified auditor, being a certified member of Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) or already passed examination to ensure independence from external parties.

Declared This level indicates determination to participate in the Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC)

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Note: Companies participating in Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) under Thai Institute of Directors (as of June 24, 2019) are categorised into: 1) companies that have declared their intention to join CAC, and; 2) companies certified by CAC.

Source: The Securities and Exchange Commission, Thailand; * FSSIA's compilation

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Yuvanart Suwanumphai FSS International Investment Advisory Securities Co., Ltd

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History of change in investment rating and/or target price



Yuvanart Suwanumphai started covering this stock from 16-Jul-2020

Price and TP are in local currency

Source: ESSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
Kiatnakin Bank	ККР ТВ	THB 57.50	BUY	Downside risks to our GGM-based target price include weakening asset quality and lower fee income.

Source: FSSIA estimates

Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited

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All share prices are as at market close on 18-Oct-2021 unless otherwise stated.



RECOMMENDATION STRUCTURE

Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

Industry Recommendations

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months. **Neutral.** The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months. **Underweight.** The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

Country (Strategy) Recommendations

Overweight (O). Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Neutral (N). Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Underweight (U). Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

