**5 OCTOBER 2021** THAILAND / DIVERSIFIED FINANCIALS

# AEON THANA SINSAP (THAILAND) AEONTS TB

# HOI D **FROM BUY**

| TARGET PRICE    | THB204.00 |
|-----------------|-----------|
| CLOSE           | THB185.50 |
| UP/DOWNSIDE     | +10.0%    |
| PRIOR TP        | THB274.00 |
| CHANGE IN TP    | -25.5%    |
| TP vs CONSENSUS | -15.4%    |

# The heat is on

## Surrounded by negatives

We turn more bearish on AEONTS and downgrade our call to HOLD due to two negative factors, both internal and external. First, AEONTS reported a weak 2QFY21 net profit of THB678m (-30% y-y, -41% q-q) we also expect AEONTS to deliver slow net profit growth y-y in 2HFY21. Second, SCB's more aggressive unsecured lending expansion could hinder AEONTS' medium to long-term growth outlook.

## Disappointing 2QFY21 results and slow growth to come

AEONTS reported a disappointing 2QFY21 (Jun-Aug 2021) net profit of THB678m (-30% y-y, -41% q-q); lower than our forecast and Bloomberg's estimation by c38% due to the higher-than-expected provision. The significant decline in its earnings came from 1) weaker NII due to the stable loan growth on the prolonged pandemic and a softer NIM due to the ceiling rate cap; and 2) a surge in its credit cost. AEONTS has accelerated its write-off process and set aside extra management overlay for future uncertainties. Thus, its coverage ratio climbed to 243% vs 225% in 1QFY21. Though its outstanding NPLs declined by 9% q-q, based on our calculation, its NPL formation increased to THB1.8b vs THB1.6b in 1QFY21. Hence, we have a more cautious view on its asset quality. In 2HFY21, we expect AEONTS to deliver slow net profit growth y-y from 1) a rise in provisions; 2) slow loan growth; and 3) the absence of a gain on NPL sales, as it has no plan to sell more NPLs this year.

#### One of the most shaken by SCB's big move

We believe AEONTS will be one of the most affected lenders by SCB's big move due to having the same target clients and businesses. SCB plans to spin-off and aggressively expand its card business into the untapped low-income segment. It will also enlarge its digital lending business in the low-income segment by partnering with the telecom operator with the largest market share, ADVANC. In our view, SCB has an advantage over AEONTS in terms of customer base and database capabilities, and we see SCB as a barrier for AEONTS' growth outlook.

#### Valuation de-rating due to the potentially tight competition

We cut our FY21-23E EPS by 11%/11%/16% due to our expectation of slower loan growth, a lower NIM, and higher ECL for AEONTS. We lower our 2022 GGM-based TP to THB204, implying 2.2x FY22E P/BV, its 3-yr mean. Our valuation de-rating is due to the more intense competition.

### **KEY STOCK DATA**

| YE Feb (THB m)       | 2020  | 2021E  | 2022E  | 2023E  |
|----------------------|-------|--------|--------|--------|
| Operating profit     | 4,673 | 5,162  | 5,880  | 6,316  |
| Net profit           | 3,690 | 3,965  | 4,517  | 4,853  |
| EPS (THB)            | 14.76 | 15.86  | 18.07  | 19.41  |
| vs Consensus (%)     | -     | 4.0    | 8.9    | 2.8    |
| Core net profit      | 3,690 | 3,965  | 4,517  | 4,853  |
| Core EPS (THB)       | 14.76 | 15.86  | 18.07  | 19.41  |
| Chg. In EPS est. (%) | -     | (11.1) | (11.4) | (15.8) |
| EPS growth (%)       | (7.2) | 7.5    | 13.9   | 7.4    |
| Core P/E (x)         | 12.6  | 11.7   | 10.3   | 9.6    |
| Dividend yield (%)   | 2.4   | 2.7    | 2.8    | 3.0    |
| Price/book (x)       | 2.7   | 2.3    | 2.0    | 1.8    |
| ROE (%)              | 19.5  | 21.5   | 21.1   | 19.6   |
| ROA (%)              | 4.0   | 4.5    | 4.9    | 4.8    |
|                      |       |        |        |        |



| Share price performance        | 1 Month | 3 Month | 12 Month   |
|--------------------------------|---------|---------|------------|
| Absolute (%)                   | (7.3)   | (1.3)   | 55.2       |
| Relative to country (%)        | (5.2)   | (3.5)   | 19.0       |
| Mkt cap (USD m)                |         |         | 1,373      |
| 3m avg. daily turnover (USD m) |         |         | 6.0        |
| Free float (%)                 |         |         | 21         |
| Major shareholder              |         | AEON Gr | oup (44%)  |
| 12m high/low (THB)             |         | 276     | .00/116.50 |
| Issued shares (m)              |         |         | 250        |

Sources: Bloomberg consensus; FSSIA estimates



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The Chairman Of The Board of Finansia Syrus Securities PCL is also AEONTS's Director.

#### Investment thesis

AEONTS is one of Thailand's largest non-bank consumer finance companies, with expertise in unsecured lending. Its market share in the credit card and personal loan segments appears sustainable, and has ranged between 9-11% in recent years.

However, due to the more aggressive expansion plan of Siam Commercial Bank (SCB TB, BUY, TP THB158) to expand into unsecured lending for the low-income segment, we believe that AEONTS will face intense competition in the medium to long term. Accordingly, we turn more bearish on AEONTS and downgrade our call to HOLD with a 2022 GGM-based TP of THB204.

# Company profile

The company's business is providing a variety of retail finance services, including credit cards, personal loans, hire-purchase loans and others.

www.aeon.co.th

# Principal activities (revenue, 2020)

■ Net interest income - 85.9 %

Non-interest income - 14.1 %



Source: Aeon Thana Sinsap (Thailand)

# **Major shareholders**

AEON Group - 43.9 %

■ ACS Capital Corporation - 19.2 %

■ Others - 36.9 %



Source: Aeon Thana Sinsap (Thailand)

# **Catalysts**

Potential share price catalysts for AEONTS include: 1) lower credit cost from better-than-expected non-performing loans; 2) the recovery of personal loan growth; and 3) a significant increase in its new business, digital loans.

#### Risks to our call

Downside risks to our GGM-derived TP include 1) intense competition; 2) regulatory actions to curb industry growth; and 3) deteriorating asset quality. The upside risk is stronger-than-expected asset quality.

#### **Event calendar**

| Date     | Event                       |
|----------|-----------------------------|
| Jan 2022 | 3QFY21 results announcement |

# **Key assumptions**

| Year to Feb        | FY21E | FY22E | FY23E |
|--------------------|-------|-------|-------|
|                    | (%)   | (%)   | (%)   |
| Net profit (THB m) | 3,965 | 4,517 | 4,853 |
| Net profit growth  | 7.5   | 13.9  | 7.4   |
| NIM                | 18.22 | 18.32 | 18.30 |
| Loan growth        | 3.0   | 7.3   | 5.9   |
| Fee growth         | (5.0) | (5.0) | -     |
| Non-NII growth*    | 4.9   | 6.4   | 4.0   |
| Credit cost (bps)  | 650   | 630   | 620   |
| Cost to income*    | 42.6  | 41.7  | 41.6  |

\*Including share of profits from associates

Source: FSSIA estimates

#### **Earnings sensitivity**

| Year to Feb            |       |       | FY21E |       |
|------------------------|-------|-------|-------|-------|
| Loan growth            | ±2ppt | 1.0   | 3.0   | 5.0   |
| % change in net profit |       | (1.8) | -     | 1.8   |
| NIM (%)                | ±5bp  | 18.17 | 18.22 | 18.27 |
| % change in net profit |       | (1.4) | -     | 1.4   |
| Credit cost (bps)      | ±10bp | 640.0 | 650.0 | 660.0 |
| % change in net profit |       | 1.6   | -     | (1.6) |

Source: FSSIA estimates

# Disappointing 2QFY21 results due to a high provision

We have a negative view of AEONTS' 2QFY21 (Jun-Aug 2021) performance. It reported a disappointing net profit of THB678m (-30% y-y, -41% q-q), which was lower than our forecast and Bloomberg's estimation by c38% due to the higher-than-expected provision in the quarter. The significant decline in its earnings came from 1) weaker NII due to the stable loan growth on the prolonged Covid pandemic and a softer NIM due to the ceiling rate cap; and 2) a surge in its credit cost. AEONTS has accelerated its write-off process and set aside extra management overlay to provide a cushion against future uncertainties. Accordingly, its coverage ratio climbed to 243% vs 225% in 1QFY21. However, with its faster non-performing loan (NPL) write-off process, its outstanding NPLs declined by 9% q-q. Based on our calculation, its NPL formation increased to THB1.8b vs THB1.6b in 1QFY21. As a result, we have a more cautious view on AEONTS' asset quality. Note that AEONTS announced a THB2.5/shr dividend, implying a 1.3% yield. The XD is 18 Oct-21.

In 2HFY21, we expect AEONTS to deliver slow net profit growth y-y, pressured by 1) a rise in provisions; 2) slow loan growth; and 3) the absence of a gain on NPL sales, as AEONTS has no plan to sell more NPLs this year.

Exhibit 1: AEONTS – 2QFY21/1HFY21 results ending 31 Aug 2021

| Year-end Feb 28          | 2QFY20  | 1QFY21  |         | 20FY2   | 1       |         | 1HFY21  |      | EY      | 21E     | 2QFY21 comments   |
|--------------------------|---------|---------|---------|---------|---------|---------|---------|------|---------|---------|---|
| 1001-0110 1 05 20        | (THB m) | (THB m) | (THB m) | (y-y %) | (q-q %) | (THB m) | (y-y %) | %21E | (THB m) | (y-y %) | Zur IZI comments  |
| Net interest income      | 4,212   | 3,981   | 3,990   | (5)     | 0       | 7,971   | (9)     | 49   | 16,171  | (2)     | Interest rate ceiling and prolonged pandemic impacts              |
| Non-interest income*     | 613     | 607     | 906     | 48      | 49      | 1,513   | 27      | 54   | 2,822   | 5       | Strong bad debt recovery<br>and gain from NPL sales<br>of THB320m |
| Operating income*        | 4,825   | 4,588   | 4,896   | 1       | 7       | 9,484   | (4)     | 50   | 18,993  | (1)     |   |
| Operating expenses       | 2,019   | 1,923   | 1,980   | (2)     | 3       | 3,902   | (5)     | 48   | 8,088   | (3)     |   |
| PPOP before tax*         | 2,805   | 2,665   | 2,917   | 4       | 9       | 5,582   | (4)     | 51   | 10,905  | 0       |   |
| Expected credit loss     | 1,590   | 1,226   | 2,005   | 26      | 64      | 3,231   | (19)    | 56   | 5,770   | (7)     | One-off ECL   |
| Income tax               | 286     | 355     | 194     | (32)    | (45)    | 550     | 25      | 49   | 1,130   | 17      |   |
| Minority interest        | (37)    | (66)    | 39      | (205)   | (160)   | (27)    |         | (66) | 40      |         |   |
| Normalised profit        | 966     | 1,149   | 678     | (30)    | (41)    | 1,828   | 22      | 46   | 3,965   | 7       |   |
| Extraordinary items      |         |         |         |         |         |         |         |      |         |         |   |
| Net profit               | 966     | 1,149   | 678     | (30)    | (41)    | 1,828   | 22      | 46   | 3,965   | 7       |   |
| EPS (THB)                | 3.87    | 4.60    | 2.71    | (30)    | (41)    | 7.31    | 22      | 46   | 15.86   | 7       |   |
| Asset quality ratio      |         |         |         |         |         |         |         |      |         |         |   |
| NPLs (THB m)             | 3,412   | 4,951   | 4,493   | 32      | (9)     |         |         |      | 4,790   | (5)     |   |
| NPLs/Loans (%)           | 3.88    | 5.71    | 5.16    |         |         |         |         |      | 5.32    |         |   |
| LLR/NPLs (%)             | 351     | 225     | 243     |         |         |         |         |      | 235     |         |   |
| Credit cost (bps)        | 721     | 563     | 923     |         |         |         |         |      | 650     |         |   |
| Profitability ratio      | (%)     | (%)     | (%)     |         |         |         |         |      | (%)     |         |   |
| Cost to income ratio*    | 41.9    | 41.9    | 40.4    |         |         |         |         |      | 42.6    |         |   |
| Average yield            | 21.6    | 20.4    | 20.4    |         |         |         |         |      | 20.3    |         |   |
| Cost of fund             | 3.4     | 2.9     | 2.8     |         |         |         |         |      | 2.9     |         |   |
| NIM                      | 19.1    | 18.3    | 18.4    |         |         |         |         |      | 18.2    |         |   |
| Non-int inc/total income | 12.7    | 13.2    | 18.5    |         |         |         |         |      | 14.9    |         |   |
| Loan growth (%)          | (%)     | (%)     | (%)     |         |         |         |         |      | (%)     |         |   |
| у-у                      | 1.0     | (2.0)   | (1.1)   |         |         |         |         |      | 3.0     |         |   |
| q-q                      | (0.5)   | (8.0)   | 0.4     |         |         |         |         |      |         |         |   |

\*Including share of profits from associates Sources: AEONTS; FSSIA estimates

#### Exhibit 2: AEONTS' quarterly earnings outlook

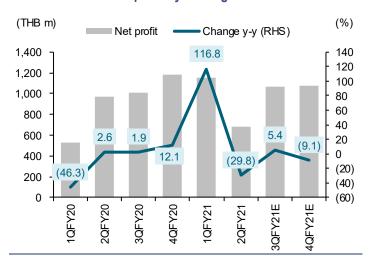


Exhibit 3: AEONTS' yearly earnings outlook



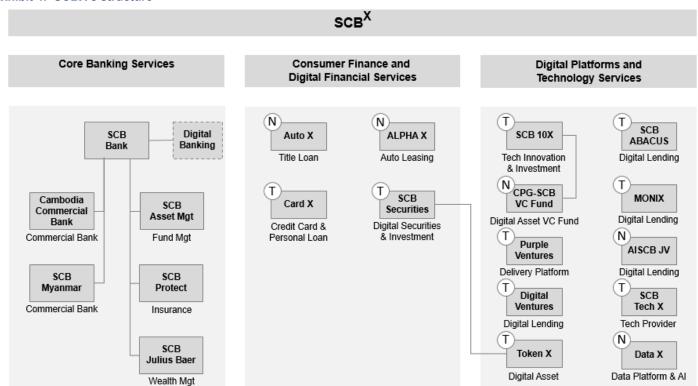
Source: FSSIA estimates

Source: FSSIA estimates

# One of the most shaken by SCB's big move

We believe that AEONTS will be one of the most affected lenders by SCB's big move due to the companies having the same target clients and businesses. SCB plans to spin-off and aggressively expand its card business into the untapped low-income segment. Moreover, SCB will enlarge its digital lending business in the low-income segment by partnering with the telecom operator with the number one market share, Advanced Info Service (ADVANC TB, BUY, TP THB220). We are convinced that SCB has an advantage over AEONTS in terms of customer base and database capabilities. We view SCB as a barrier for AEONTS' growth outlook.

Exhibit 4: SCBX's structure



N = newly established company, T = transferred from SCB bank Sources: SCB; FSSIA's compilation

#### **EPS** revisions

We cut our EPS forecasts for FY21-23 by 11%/11%/16% mainly due to our expectation of slower loan growth, a lower NIM, and higher expected credit losses (ECL) for AEONTS.

- 1) We lower our FY21 loan growth assumption to 3.0% vs our previous assumption of 7.4% to reflect the impact from the resurgence of Covid, resulting in a more cautious view on credit growth. We also revise down our loan growth assumptions in FY22-23 to 7.3% and 5.9% from 10.5% and 9.7%, respectively, due to the impact from SCB's aggressive expansion into the unsecured loan business;
- 2) We lower our FY21-23 NIM assumptions to reflect the slower growth of high-yield personal loans;
- 3) We increase our FY21-22 credit cost assumptions due to the prolonged Covid pandemic. We believe AEONTS will delay its ECL reversal.

Exhibit 5: Key changes in assumptions

| YE - Feb                      | FY20    |         | FY21E   |        |         | FY22E   |        |         | FY23E   |        |
|-------------------------------|---------|---------|---------|--------|---------|---------|--------|---------|---------|--------|
|                               | Actual  | Old     | New     | Change | Old     | New     | Change | Old     | New     | Change |
|                               | (THB m) | (THB m) | (THB m) | (%)    | (THB m) | (THB m) | (%)    | (THB m) | (THB m) | (%)    |
| Net interest income           | 16,491  | 16,579  | 16,171  | (2.5)  | 18,257  | 17,107  | (6.3)  | 20,286  | 18,214  | (10.2) |
| Non-interest income*          | 2,689   | 2,925   | 2,822   | (3.5)  | 2,986   | 3,004   | 0.6    | 3,112   | 3,123   | 0.4    |
| Operating income*             | 19,180  | 19,504  | 18,993  | (2.6)  | 21,244  | 20,111  | (5.3)  | 23,398  | 21,337  | (8.8)  |
| Operating expenses            | 8,323   | 8,332   | 8,088   | (2.9)  | 8,507   | 8,376   | (1.5)  | 9,020   | 8,881   | (1.5)  |
| PPOP before tax*              | 10,857  | 11,171  | 10,905  | (2.4)  | 12,737  | 11,734  | (7.9)  | 14,379  | 12,456  | (13.4) |
| Expected credit loss          | 6,210   | 5,441   | 5,770   | 6.0    | 6,131   | 5,883   | (4.0)  | 6,912   | 6,170   | (10.7) |
| Tax expenses                  | 967     | 1,146   | 1,130   | (1.4)  | 1,321   | 1,170   | (11.4) | 1,493   | 1,257   | (15.8) |
| Minority interest             | (10)    | 123     | 40      | (67.4) | 185     | 164     |        | 209     | 176     |        |
| Normalised profit             | 3,690   | 4,461   | 3,965   | (11.1) | 5,100   | 4,517   | (11.4) | 5,765   | 4,853   | (15.8) |
| Extraordinary items           | -       | 0       | -       |        | 0       | -       |        | 0       | -       |        |
| Net profit                    | 3,690   | 4,461   | 3,965   | (11.1) | 5,100   | 4,517   | (11.4) | 5,765   | 4,853   | (15.8) |
| EPS (THB)                     | 14.76   | 17.85   | 15.86   | (11.1) | 20.40   | 18.07   | (11.4) | 23.1    | 19.41   | (15.8) |
| Asset quality ratio           |         |         |         |        |         |         |        |         |         |        |
| Gross NPLs (%)                | 5,042   | 5,042   | 4,790   | (5.0)  | 5,294   | 4,934   | (6.8)  | 5,559   | 5,279   | (5.0)  |
| Gross NPLs / Loans (%)        | 5.8     | 5.4     | 5.3     |        | 5.1     | 5.1     |        | 4.9     | 5.16    |        |
| Loan loss reserve/NPLs (%)    | 230     | 217     | 235     |        | 201     | 226     |        | 196.6   | 204     |        |
| Credit cost (bps)             | 699     | 600     | 650     |        | 620     | 630     |        | 635     | 620     |        |
| Profitability ratio           |         |         |         |        |         |         |        |         |         |        |
| Cost to income ratio* (%)     | 43.4    | 42.7    | 42.6    |        | 40.0    | 41.7    |        | 38.5    | 41.6    |        |
| Average yield (%)             | 20.9    | 20.4    | 20.3    |        | 20.5    | 20.4    |        | 20.8    | 20.5    |        |
| Cost of fund (%)              | 3.2     | 3.0     | 2.9     |        | 3.1     | 3.0     |        | 3.2     | 3.1     |        |
| Net interest margin (NIM) (%) | 18.6    | 18.3    | 18.2    |        | 18.5    | 18.3    |        | 18.6    | 18.3    |        |
| % growth                      |         |         |         |        |         |         |        |         |         |        |
| Loan growth (y-y %)           | (3.1)   | 7.4     | 3.0     |        | 10.5    | 7.3     |        | 9.7     | 5.9     |        |

\*Including share of profits from associates Sources: AEONTS; FSSIA estimates

#### GGM-based TP rollover to 2022 at THB204

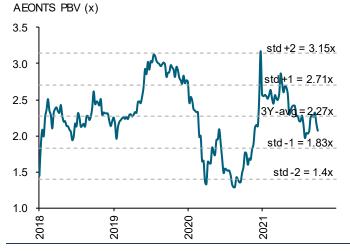
We roll over our GGM valuation to 2022 and derive a new TP of THB204 from our previous 2021 TP of THB274, as we 1) lower our EPS forecasts, leading to a lower book value; and 2) decrease our target FY22E P/BV to 2.2x from the previous FY21E P/BV of 3.4x as a result of our lower average long-term ROE target and long-term growth assumption to reflect the negative impact of SCB's big move.

Exhibit 6: AEONTS – GGM-derived target price

| Target price (THB)      | 204.0 (from 274.0)   |
|-------------------------|--|
| Recommendation          | HOLD (from BUY)  |
| Risk-free rate (%)      | 3.0 (unchanged)  |
| Market risk premium (%) | 8.0 (unchanged)  |
| Cost to equity (%)      | 10.2 (unchanged)   |
| Terminal growth (%)     | 2.8 (from 5.1)   |
| ROE target (%)          | 19.3 (from 22.5)   |
| Risk to TP              | Downside risks to our GGM-derived TP include 1) intense competition; 2) regulatory actions to curb industry growth; and 3) deteriorating asset quality. The upside risk is stronger-than-expected asset quality. |

Source: FSSIA estimates

Exhibit 7: AEONTS - one-year prospective P/BV



Sources: Bloomberg; FSSIA estimates

Exhibit 8: AEONTS - one-year prospective P/E



Sources: Bloomberg; FSSIA estimates

# **Financial Statements**

Aeon Thana Sinsap (Thailand)

| Profit and Loss (THB m) Year Ending Feb           | 2019          | 2020          | 2021E         | 2022E         | 2023E         |
|---|---------------|---------------|---------------|---------------|---------------|
| nterest Income                                    | 20,348        | 18,587        | 17,979        | 19,067        | 20,440        |
| nterest expense                                   | (2,209)       | (2,096)       | (1,808)       | (1,961)       | (2,225)       |
| Net interest income                               | 18,139        | 16,491        | 16,171        | 17,107        | 18,214        |
| Net fees & commission                             | 268           | 246           | 234           | 222           | 222           |
| Foreign exchange trading income                   | -             | -             | -             | -             | -             |
| Securities trading income                         | -             | -             | -             | -             | -             |
| Dividend income                                   | 531           | 510           | 536           | 563           | 591           |
| Other income                                      | 2,154         | 1,959         | 2,080         | 2,248         | 2,340         |
| Non interest income                               | 2,953         | 2,715         | 2,849         | 3,032         | 3,152         |
| Total income                                      | 21,091        | 19,206        | 19,019        | 20,139        | 21,367        |
| Staff costs                                       | (9,091)       | (8,144)       | (7,899)       | (8,176)       | (8,666)       |
| Other operating costs                             | (198)         | (180)         | (189)         | (200)         | (215)         |
| Operating costs                                   | (9,289)       | (8,323)       | (8,088)       | (8,376)       | (8,881)       |
| Pre provision operating profit                    | 11,802        | 10,882        | 10,931        | 11,762        | 12,486        |
| Provision for bad and doubtful debt               | (6,646)       | (6,210)       | (5,770)       | (5,883)       | (6,170)       |
| Other provisions                                  | -             | -             | -             | -             | -             |
| Operating profit                                  | 5,156         | 4,673         | 5,162         | 5,880         | 6,316         |
| Recurring non operating income                    | (13)          | (25)          | (27)          | (28)          | (29)          |
| Associates  | (13)          | (25)          | (27)          | (28)          | (29)          |
| Goodwill amortization                             | -             | -             | -             | -             |               |
| Non recurring items                               | 0             | 0             | 0             | 0             | 0             |
| Profit before tax                                 | 5,143         | 4,647         | 5,135         | 5,851         | 6,287         |
| Гах   | (1,024)       | (967)         | (1,130)       | (1,170)       | (1,257)       |
| Profit after tax                                  | 4,120         | 3,680         | 4,005         | 4,681         | 5,029         |
| Minority interests                                | (145)         | 10            | (40)          | (164)         | (176)         |
| Preferred dividends                               | -             | -             | -             | -             |               |
| Other items                                       | -             | -             | -             | -             | 4.050         |
| Reported net profit                               | 3,975         | 3,690         | 3,965         | 4,517         | 4,853         |
| Non recurring items & goodwill (net)              | - 0.075       | -             | 0             | 0             | 4.050         |
| Recurring net profit                              | 3,975         | 3,690         | 3,965         | 4,517         | 4,853         |
| Per share (THB)                                   | 45.00         | 44.70         | 45.00         | 40.07         | 10.11         |
| Recurring EPS *                                   | 15.90         | 14.76         | 15.86         | 18.07         | 19.41         |
| Reported EPS                                      | 15.90         | 14.76         | 15.86         | 18.07         | 19.41         |
| DPS   | 5.00          | 4.50          | 5.00          | 5.25          | 5.50          |
| Growth  | 10.1          | (0.4)         | (4.0)         |               | 0.5           |
| Net interest income (%)                           | 10.1          | (9.1)         | (1.9)         | 5.8           | 6.5           |
| Non interest income (%)                           | 47.8          | (8.1)         | 4.9           | 6.4           | 4.0           |
| Pre provision operating profit (%)                | 21.5          | (7.8)         | 0.5           | 7.6           | 6.2           |
| Operating profit (%)                              | 16.4          | (9.4)         | 10.5          | 13.9          | 7.4           |
| Reported net profit (%)                           | 13.4          | (7.2)         | 7.5           | 13.9          | 7.4<br>7.4    |
| Recurring EPS (%)                                 | 13.4          | (7.2)         | 7.5           | 13.9          | 7.4<br>7.4    |
| Reported EPS (%)                                  | 13.4          | (7.2)         | 7.5           | 13.9          | 7.4           |
| Income Breakdown                                  | 00.0          | 05.0          | 05.0          | 04.0          | 0.5.0         |
| Net interest income (%)                           | 86.0          | 85.9          | 85.0          | 84.9          | 85.2          |
| Net fees & commission (%)                         | 1.3           | 1.3           | 1.2           | 1.1           | 1.0           |
| Foreign exchange trading income (%)               | -             | -             | -             | -             |               |
| Securities trading income (%) Dividend income (%) | 2.5           | 2.7           | 2.8           | 2.8           | 2.8           |
| Other income (%)                                  | 10.2          | 10.2          | 10.9          | 11.2          | 11.0          |
| Other income (%) Operating performance            | 10.2          | 10.2          | 10.9          | 11.2          | 11.0          |
| Gross interest yield (%)                          | 23.56         | 20.02         | 20.26         | 20.42         | 20.54         |
| oross interest yield (%) Cost of funds (%)        | 3.32          | 20.92<br>3.18 | 20.26<br>2.88 | 20.42<br>2.95 | 3.09          |
| Sost of funds (%)  Net interest spread (%)        | 3.32<br>20.24 | 3.18<br>17.74 | 2.88<br>17.38 | 2.95<br>17.47 | 3.08<br>17.45 |
| Net interest spread (%)                           | 20.24         | 18.6          | 18.2          | 18.3          | 17.43         |
| Cost/income(%)                                    | 44.0          | 43.3          | 42.5          | 41.6          | 41.6          |
| Cost/assets(%)                                    | 10.2          | 43.3<br>9.1   | 42.5<br>9.1   | 8.7           | 8.4           |
| Servassets(%) Effective tax rate (%)              | 19.9          | 20.8          | 22.0          | 20.0          | 20.0          |
| . ,   | 31.4          | 30.5          | 22.0<br>31.5  | 20.0<br>29.1  | 20.0          |
| Dividend payout on recurring profit (%) ROE (%)   | 20.5          | 30.5<br>19.5  | 21.5          | 29.1<br>21.1  | 28.3<br>19.6  |
| ROE (%)<br>ROE - COE (%)                          | 9.7           | 8.7           | 10.7          | 10.3          | 8.8           |
| ROA (%)   | 9.7<br>4.5    | 8.7<br>4.0    | 4.5           | 4.9           | 8.8<br>4.8    |
| (10)  | 4.5           | 4.0           | 4.0           | 4.9           | 4.8           |
| RORWA (%)   | _             | _             | _             | _             |               |

Sources: Aeon Thana Sinsap (Thailand); FSSIA estimates

# **Financial Statements**

Aeon Thana Sinsap (Thailand)

| Balance Sheet (THB m) Year Ending Feb                          | 2019    | 2020     | 2021E    | 2022E    | 2023E    |
|--|---------|----------|----------|----------|----------|
| Gross customer loans   | 90,231  | 87,432   | 90,091   | 96,662   | 102,354  |
| Total provisions   | (3,961) | (11,593) | (11,236) | (11,126) | (10,745) |
| nterest in suspense  | 0       | 0        | 0        | 0        | C        |
| Net customer loans   | 86,270  | 75,839   | 78,855   | 85,536   | 91,609   |
| Bank loans   | -       | -        | -        | -        |          |
| Government securities  | -       | -        | -        | -        |          |
| Trading securities   | -       | -        | -        | -        |          |
| nvestment securities   | 0       | 0        | 0        | 0        | C        |
| Cash & equivalents   | 4,994   | 5,105    | 5,468    | 8,865    | 10,447   |
| Other interesting assets                                       | -       | -        | -        | -        | •        |
| Γangible fixed assets  | 885     | 793      | 711      | 637      | 571      |
| Associates   | -       | -        | -        | -        | •        |
| Goodwill   | -       | -        | -        | -        |          |
| Other intangible assets  | -       | -        | -        | -        | •        |
| Other assets   | 3,247   | 5,651    | 5,881    | 6,523    | 7,021    |
| Total assets   | 95,396  | 87,389   | 90,915   | 101,562  | 109,647  |
| Customer deposits  | 0       | 0        | 0        | 0        | C        |
| Bank deposits  | -       | -        | -        | -        |          |
| Other interest bearing liabilities                             | 69,259  | 62,626   | 62,940   | 69,985   | 74,175   |
| Non interest bearing liabilities                               | 5,012   | 7,383    | 7,752    | 8,139    | 8,546    |
| Hybrid Capital   | -       | -        | -        | -        |          |
| Total liabilities  | 74,271  | 70,009   | 70,691   | 78,124   | 82,722   |
| Share capital  | 250     | 250      | 250      | 250      | 250      |
| Reserves   | 20,478  | 16,808   | 19,523   | 22,728   | 26,206   |
| Total equity   | 20,728  | 17,058   | 19,773   | 22,978   | 26,456   |
| Minority interests   | 397     | 322      | 451      | 460      | 469      |
| Total liabilities & equity                                     | 95,396  | 87,389   | 90,915   | 101,562  | 109,647  |
| Supplementary items  |         |          |          |          |          |
| Risk weighted assets (RWA)                                     | n/a     | n/a      | n/a      | n/a      | n/a      |
| Average interest earning assets                                | 86,371  | 88,832   | 88,762   | 93,377   | 99,508   |
| Average interest bearing liabilities                           | 66,458  | 65,942   | 62,783   | 66,462   | 72,080   |
| Fier 1 capital   | n/a     | n/a      | n/a      | n/a      | n/a      |
| Total capital  | 0       | 0        | 0        | 0        | (        |
| Gross non performing loans (NPL)                               | 3,316   | 5,042    | 4,790    | 4,934    | 5,279    |
| Per share (THB)  |         |          |          |          |          |
| Book value per share   | 82.91   | 68.23    | 79.09    | 91.91    | 105.83   |
| Tangible book value per share                                  | 82.91   | 68.23    | 79.09    | 91.91    | 105.83   |
| Growth   |         |          |          |          |          |
| Gross customer loans   | 9.4     | (3.1)    | 3.0      | 7.3      | 5.9      |
| Average interest earning assets                                | 9.1     | 2.8      | (0.1)    | 5.2      | 6.6      |
| Total asset (%)  | 9.5     | (8.4)    | 4.0      | 11.7     | 8.0      |
| Risk weighted assets (%)                                       | -       | -        | -        | -        |          |
| Customer deposits (%)  | nm      | nm       | nm       | nm       | nm       |
| Leverage & capital measures                                    |         |          |          |          |          |
| Customer loan/deposits (%)                                     | -       | -        | -        | -        |          |
| Equity/assets (%)  | 21.7    | 19.5     | 21.7     | 22.6     | 24.1     |
| Fangible equity/assets (%)                                     | 21.7    | 19.5     | 21.7     | 22.6     | 24.1     |
| RWA/assets (%)   | -       | -        | -        | -        |          |
| Fier 1 CAR (%)   | -       | -        | -        | -        |          |
| Γotal CAR (%)  | -       | -        | -        | -        |          |
| Asset Quality  |         |          |          |          |          |
| Change in NPL (%)  | 45.3    | 52.1     | (5.0)    | 3.0      | 7.0      |
| NPL/gross loans (%)  | 3.7     | 5.8      | 5.3      | 5.1      | 5.2      |
| Fotal provisions/gross loans (%)                               | 4.4     | 13.3     | 12.5     | 10.9     | 10.5     |
| Total provisions/NPL (%)                                       | 119.5   | 229.9    | 234.6    | 225.5    | 203.5    |
|  |         |          |          |          |          |
| /aluation  | 2019    | 2020     | 2021E    | 2022E    | 2023E    |
| Recurring P/E (x) *  | 11.7    | 12.6     | 11.7     | 10.3     | 9.6      |
| Recurring P/E @ target price (x) *                             | 12.8    | 13.8     | 12.9     | 11.3     | 10.5     |
| Reported P/E (x)   | 11.7    | 12.6     | 11.7     | 10.3     | 9.0      |
| Dividend yield (%)   | 2.7     | 2.4      | 2.7      | 2.8      | 3.0      |
| Price/book (x)   | 2.2     | 2.7      | 2.3      | 2.0      | 1.8      |
|  | 2.2     | 2.7      | 2.3      | 2.0      | 1.8      |
| Price/tangible book (x)  |         |          |          |          |          |
| Price/tangible book (x) Price/tangible book @ target price (x) | 2.5     | 3.0      | 2.6      | 2.2      | 1.9      |

Sources: Aeon Thana Sinsap (Thailand); FSSIA estimates

# Corporate Governance report of Thai listed companies 2020

| EXCELLE | NT LEVEL |                   |        |         |          |        |          |              |        |        |
|---------|----------|-------------------|--------|---------|----------|--------|----------|--------------|--------|--------|
| AV      | ADVANC   | AF                | AIRA   | AKP     | AKR      | ALT    | AMA      | AMATA        | AMATAV | ANAN   |
| ОТ      | AP       | ARIP              | ARROW  | ASP     | BAFS     | BANPU  | BAY      | BCP          | BCPG   | BDMS   |
| EC      | BEM      | BGRIM             | BIZ    | BKI     | BLA      | BOL    | BPP      | BRR          | BTS    | BWG    |
|         |          |                   |        |         |          |        |          |              |        | COMAN  |
| ENTEL   | CFRESH   | CHEWA             | CHO    | CIMBT   | CK       | CKP    | CM       | CNT          | COL    |        |
| COTTO   | CPALL    | CPF               | CPI    | CPN     | CSS      | DELTA  | DEMCO    | DRT          | DTAC   | DTC    |
| 8VC     | EA       | EASTW             | ECF    | ECL     | EGCO     | EPG    | ETE      | FNS          | FPI    | FPT    |
| SMART   | GBX      | GC                | GCAP   | GEL     | GFPT     | GGC    | GPSC     | GRAMMY       | GUNKUL | HANA   |
| HARN    | HMPRO    | ICC               | ICHI   | III     | ILINK    | INTUCH | IRPC     | IVL          | JKN    | JSP    |
| JWD     | K        | KBANK             | KCE    | <br>KKP | KSL      | KTB    | KTC      | LANNA        | LH     | LHFG   |
|         |          |                   |        |         |          |        |          |              |        |        |
| _IT     | LPN      | MAKRO             | MALEE  | MBK     | MBKET    | MC     | MCOT     | METCO        | MFEC   | MINT   |
| ONON    | MOONG    | MSC               | MTC    | NCH     | NCL      | NEP    | NKI      | NOBLE        | NSI    | NVD    |
| NYT     | OISHI    | ORI               | ОТО    | PAP     | PCSGH    | PDJ    | PG       | PHOL         | PLANB  | PLANET |
| PLAT    | PORT     | PPS               | PR9    | PREB    | PRG      | PRM    | PSH      | PSL          | PTG    | PTT    |
| PTTEP   | PTTGC    | PYLON             | Q-CON  | QH      | QTC      | RATCH  | RS       | S            | S&J    | SAAM   |
|         |          |                   |        | SC      | SCB      |        | SCCC     |              | SCN    |        |
| SABINA  | SAMART   | SAMTEL            | SAT    |         |          | SCC    |          | SCG          |        | SDC    |
| SEAFCO  | SEAOIL   | SE-ED             | SELIC  | SENA    | SIRI     | SIS    | SITHAI   | SMK          | SMPC   | SNC    |
| SONIC   | SORKON   | SPALI             | SPI    | SPRC    | SPVI     | SSSC   | SST      | STA          | SUSCO  | SUTHA  |
| SVI     | SYMC     | SYNTEC            | TACC   | TASCO   | TCAP     | TFMAMA | THANA    | THANI        | THCOM  | THG    |
| ГНІР    | THRE     | THREL             | TIP    | TIPCO   | TISCO    | TK     | TKT      | TTB          | TMILL  | TNDT   |
|         |          | TOP               |        |         |          | TSC    |          |              |        |        |
| TNL     | TOA      |                   | TPBI   | TQM     | TRC      |        | TSR      | TSTE         | TSTH   | TTA    |
| TTCL    | TTW      | TU                | TVD    | TVI     | TVO      | TWPC   | U        | UAC          | UBIS   | UV     |
| /GI     | VIH      | WACOAL            | WAVE   | WHA     | WHAUP    | WICE   | WINNER   | TRUE         |        |        |
| /ERY GΩ | OD LEVEL |                   |        |         |          |        |          |              |        |        |
| S       | ABM      | ACE               | ACG    | ADB     | AEC      | AEONTS | AGE      | AH           | AHC    | AIT    |
| ALLA    | AMANAH   | AMARIN            | APCO   | APCS    | APURE    | AQUA   | ASAP     | ASEFA        | ASIA   | ASIAN  |
|         |          |                   |        |         |          |        |          |              |        |        |
| ASIMAR  | ASK      | ASN               | ATP30  | AUCT    | AWC      | AYUD   | В        | BA           | BAM    | BBL    |
| BFIT    | BGC      | BJC               | BJCHI  | BROOK   | BTW      | CBG    | CEN      | CGH          | CHARAN | CHAYO  |
| CHG     | CHOTI    | CHOW              | CI     | CIG     | CMC      | COLOR  | COM7     | CPL          | CRC    | CRD    |
| CSC     | CSP      | CWT               | DCC    | DCON    | DDD      | DOD    | DOHOME   | EASON        | EE     | ERW    |
| ESTAR   | FE       | FLOYD             | FN     | FORTH   | FSS      | FTE    | FVC      | GENCO        | GJS    | GL     |
|         |          | GLOCON            |        |         | GYT      | HPT    |          |              | IFS    | ILM    |
| GLAND   | GLOBAL   |                   | GPI    | GULF    |          |        | HTC      | ICN          |        |        |
| MH      | INET     | INSURE            | IRC    | IRCP    | IT       | ITD    | ITEL     | J            | JAS    | JCK    |
| ICKH    | JMART    | JMT               | KBS    | KCAR    | KGI      | KIAT   | KOOL     | KTIS         | KWC    | KWM    |
| _&E     | LALIN    | LDC               | LHK    | LOXLEY  | LPH      | LRH    | LST      | M            | MACO   | MAJOR  |
| MBAX    | MEGA     | META              | MFC    | MGT     | MILL     | MITSIB | MK       | MODERN       | MTI    | MVP    |
|         |          |                   |        |         |          |        | OSP      |              | PB     |        |
| NETBAY  | NEX      | NINE              | NTV    | NWR     | OCC      | OGC    |          | PATO         |        | PDG    |
| PDI     | PICO     | PIMO              | PJW    | PL      | PM       | PPP    | PRIN     | PRINC        | PSTC   | PT     |
| QLT     | RCL      | RICHY             | RML    | RPC     | RWI      | S11    | SALEE    | SAMCO        | SANKO  | SAPPE  |
| SAWAD   | SCI      | SCP               | SE     | SEG     | SFP      | SGF    | SHR      | SIAM         | SINGER | SKE    |
| SKR     | SKY      | SMIT              | SMT    | SNP     | SPA      | SPC    | SPCG     | SR           | SRICHA | SSC    |
|         |          |                   |        |         |          |        |          |              |        |        |
| SSF     | STANLY   | STI               | STPI   | SUC     | SUN      | SYNEX  | T        | TAE          | TAKUNI | TBSP   |
| CC      | TCMC     | TEAM              | TEAMG  | TFG     | TIGER    | TITLE  | TKN      | TKS          | TM     | TMC    |
| ΓMD     | TMI      | TMT               | TNITY  | TNP     | TNR      | TOG    | TPA      | TPAC         | TPCORP | TPOLY  |
| ΓPS     | TRITN    | TRT               | TRU    | TSE     | TVT      | TWP    | UEC      | UMI          | UOBKH  | UP     |
| JPF     | UPOIC    | UT                | UTP    | UWC     | VL VL    | VNT    | VPO      | WIIK         | WP     | XO     |
| 'UASA   | ZEN      | ZIGA              | ZMICO  | 30      | •-       | ****   | •••      | ******       | ***    | Λ.     |
|         |          |                   |        |         |          |        |          |              |        |        |
| OOD LE  |          | ABICO             | AJ     | ALL     | ALUCON   | AMC    | APP      | ARIN         | AS     | AU     |
| UP      | A        |                   |        |         |          |        |          |              |        |        |
| 352     | BC       | BCH               | BEAUTY | BGT     | BH       | BIG    | BKD      | BLAND        | BM     | BR     |
| BROCK   | BSBM     | BSM               | BTNC   | CAZ     | CCP      | CGD    | CITY     | CMAN         | CMO    | CMR    |
| PT      | CPW      | CRANE             | CSR    | D       | EKH      | EP     | ESSO     | FMT          | GIFT   | GREEN  |
| SSC     | GTB      | HTECH             | HUMAN  | IHL     | INOX     | INSET  | IP       | JTS          | JUBILE | KASET  |
| CM      | KKC      | KUMWEL            | KUN    | KWG     | KYE      | LEE    | MATCH    | MATI         | M-CHAI | MCS    |
|         |          |                   |        |         |          |        |          |              |        |        |
| /IDX    | MJD      | MM                | MORE   | NC      | NDR      | NER    | NFC      | NNCL         | NPK    | NUSA   |
| DCEAN   | PAF      | PF                | PK     | PLE     | PMTA     | POST   | PPM      | PRAKIT       | PRECHA | PRIME  |
| PROUD   | PTL      | RBF               | RCI    | RJH     | ROJNA    | RP     | RPH      | RSP          | SF     | SFLEX  |
| SGP     | SISB     | SKN               | SLP    | SMART   | SOLAR    | SPG    | SQ       | SSP          | STARK  | STC    |
| SUPER   | SVOA     | TC                | TCCC   | THMUI   | TIW      | TNH    | TOPP     | TPCH         | TPIPP  | TPLAS  |
| TI      | TYCN     | UKEM              | UMS    | VCOM    | VRANDA   | WIN    | WORK     | WPH          | IFIFF  | IFLAS  |
|         | . 1014   | Description       | 5,,,,, | * OOM   | VIVAINDA | ****** | 77.01(1) | Score F      | Range  |        |
|         |          | Excellent         |        |         |          |        |          | 90-1         | =      |        |
|         |          |                   |        |         |          |        |          |              |        |        |
|         |          | Vary Caad         |        |         |          |        |          |              |        |        |
|         |          | Very Good<br>Good |        |         |          |        |          | 80-8<br>70-7 |        |        |

The disclosure of the survey results of the Thai Institute of Directors Association ('IOD") regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of a company listed on the Stock Exchange of Thailand and the Market for Alternative Investment disclosed to the public and able to be accessed by a general public investor. The result, therefore, is from the perspective of a third party. It is not an evaluation of operation and is not based on inside information.

The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey results may be changed after that date. FSS International Investment Advisory Company Limited does not confirm nor certify the accuracy of such survey results.

\* CGR scoring should be considered with news regarding wrong doing of the company or director or executive of the company such unfair practice on securities trading, fraud,

Source: Thai Institute of Directors Association (IOD); FSSIA's compilation

and corruption SEC imposed a civil sanction against insider trading of director and executive; \*\* delisted

# **Anti-corruption Progress Indicator 2020**

| CERTIFIED | )      |        |        |        |        |        |        |        |        |        |
|-----------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| 2S        | ADVANC | Al     | AIE    | AIRA   | AKP    | AMA    | AMANAH | AP     | AQUA   | ARROW  |
| ASK       | ASP    | AYUD   | В      | BAFS   | BANPU  | BAY    | BBL    | всн    | ВСР    | BCPG   |
| BGC       | BGRIM  | BJCHI  | BKI    | BLA    | BPP    | BROOK  | BRR    | BSBM   | BTS    | BWG    |
| CEN       | CENTEL | CFRESH | CGH    | CHEWA  | СНОТІ  | CHOW   | CIG    | CIMBT  | CM     | CMC    |
| COL       | COM7   | CPALL  | CPF    | CPI    | CPN    | CSC    | DCC    | DELTA  | DEMCO  | DIMET  |
| DRT       | DTAC   | DTC    | EASTW  | ECL    | EGCO   | FE     | FNS    | FPI    | FPT    | FSS    |
| FTE       | GBX    | GC     | GCAP   | GEL    | GFPT   | GGC    | GJS    | GPSC   | GSTEEL | GUNKUL |
| HANA      | HARN   | HMPRO  | HTC    | ICC    | ICHI   | IFS    | INET   | INSURE | INTUCH | IRPC   |
| ITEL      | IVL    | K      | KASET  | KBANK  | KBS    | KCAR   | KCE    | KGI    | KKP    | KSL    |
| KTB       | KTC    | KWC    | L&E    | LANNA  | LHFG   | LHK    | LPN    | LRH    | М      | MAKRO  |
| MALEE     | MBAX   | MBK    | MBKET  | MC     | MCOT   | MFC    | MFEC   | MINT   | MONO   | MOONG  |
| MPG       | MSC    | MTC    | MTI    | NBC    | NEP    | NINE   | NKI    | NMG    | NNCL   | NSI    |
| NWR       | occ    | OCEAN  | OGC    | ORI    | PAP    | PATO   | РВ     | PCSGH  | PDG    | PDI    |
| PDJ       | PE     | PG     | PHOL   | PL     | PLANB  | PLANET | PLAT   | PM     | PPP    | PPPM   |
| PPS       | PREB   | PRG    | PRINC  | PRM    | PSH    | PSL    | PSTC   | PT     | PTG    | PTT    |
| PTTEP     | PTTGC  | PYLON  | Q-CON  | QH     | QLT    | QTC    | RATCH  | RML    | RWI    | S&J    |
| SABINA    | SAT    | SC     | SCB    | SCC    | sccc   | SCG    | SCN    | SEAOIL | SE-ED  | SELIC  |
| SENA      | SGP    | SIRI   | SITHAI | SMIT   | SMK    | SMPC   | SNC    | SNP    | SORKON | SPACK  |
| SPC       | SPI    | SPRC   | SRICHA | SSF    | SSSC   | SST    | STA    | SUSCO  | SVI    | SYNTEC |
| TAE       | TAKUNI | TASCO  | TBSP   | TCAP   | TCMC   | TFG    | TFI    | TFMAMA | THANI  | THCOM  |
| THIP      | THRE   | THREL  | TIP    | TIPCO  | TISCO  | TKT    | TTB    | TMD    | TMILL  | TMT    |
| TNITY     | TNL    | TNP    | TNR    | TOG    | TOP    | TPA    | TPCORP | TPP    | TRU    | TSC    |
| TSTH      | TTCL   | TU     | TVD    | TVI    | TVO    | TWPC   | U      | UBIS   | UEC    | UKEM   |
| UOBKH     | UWC    | VGI    | VIH    | VNT    | WACOAL | WHA    | WHAUP  | WICE   | WIIK   | XO     |
| ZEN       | TRUE   |        |        |        |        |        |        |        |        |        |
| DECLARE   | ס      |        |        |        |        |        |        |        |        |        |
| 7UP       | ABICO  | AF     | ALT    | AMARIN | AMATA  | AMATAV | ANAN   | APURE  | B52    | BKD    |
| ВМ        | BROCK  | BUI    | СНО    | CI     | сотто  | DDD    | EA     | EFORL  | EP     | ERW    |
| ESTAR     | ETE    | EVER   | FSMART | GPI    | ILINK  | IRC    | J      | JKN    | JMART  | JMT    |
| JSP       | JTS    | KWG    | LDC    | MAJOR  | META   | NCL    | NOBLE  | NOK    | PK     | PLE    |
| ROJNA     | SAAM   | SAPPE  | SCI    | SE     | SHANG  | SINGER | SKR    | SPALI  | SSP    | STANLY |
| SUPER     | SYNEX  | THAI   | TKS    | TOPP   | TRITN  | TTA    | UPF    | UV     | WIN    | ZIGA   |

#### Level

Certified

This level indicates practical participation with thoroughly examination in relation to the recommended procedures from the audit committee or the SEC's certified auditor, being a certified member of Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) or already passed examination to ensure independence from external parties.

Declared This level indicates determination to participate in the Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC)

#### Disclaimer:

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Note: Companies participating in Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) under Thai Institute of Directors (as of June 24, 2019) are categorised into: 1) companies that have declared their intention to join CAC, and; 2) companies certified by CAC.

Source: The Securities and Exchange Commission, Thailand; \* FSSIA's compilation

#### **GENERAL DISCLAIMER**

#### ANALYST(S) CERTIFICATION

#### Yuvanart Suwanumphai FSS International Investment Advisory Securities Co., Ltd

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#### History of change in investment rating and/or target price



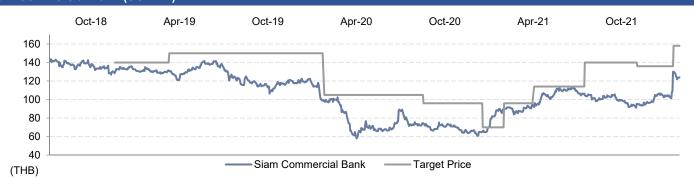
16-Jul-2020 HOLD BUY 13-Jan-2021 120.00 07-Oct-2020 146.00 BUY 288.00 21-Sep-2020 BUY 120.00 17-Dec-2020 BUY 230.00 28-Apr-2021 BUY 274.00

Yuvanart Suwanumphai started covering this stock from 16-Jul-2020

Price and TP are in local currency

Source: FSSIA estimates

# Siam Commercial Bank (SCB TB)



| Date        | Rating | Target price | Date        | Rating | Target price | Date        | Rating | Target price |
|-------------|--------|--------------|-------------|--------|--------------|-------------|--------|--------------|
| 29-Jan-2019 | HOLD   | 140.00       | 16-Jul-2020 | BUY    | 96.00        | 22-Apr-2021 | BUY    | 140.00       |
| 03-May-2019 | BUY    | 150.00       | 27-Oct-2020 | HOLD   | 70.00        | 22-Jul-2021 | BUY    | 136.00       |
| 27-Jan-2020 | HOLD   | 105.00       | 03-Dec-2020 | HOLD   | 96.00        | 04-Aug-2021 | BUY    | 136.00       |
| 02-Apr-2020 | HOLD   | 105.00       | 22-Jan-2021 | BUY    | 114.00       | 23-Sep-2021 | BUY    | 158.00       |

Yuvanart Suwanumphai started covering this stock from 16-Jul-2020

Price and TP are in local currency

Source: FSSIA estimates



Naruedom Mujjalinkool started covering this stock from 16-Dec-2020

Price and TP are in local currency

Source: FSSIA estimates

| Company                     | Ticker      | Price      | Rating | Valuation & Risks  |
|-----------------------------|-------------|------------|--------|--|
| Aeon Thana Sinsap (Thailand | ) AEONTS TB | THB 185.50 | HOLD   | Downside risks to our GGM-derived TP include 1) intense competition; 2) regulatory actions to curb industry growth; and 3) deteriorating asset quality. The upside risk is stronger-than-expected asset quality.           |
| Siam Commercial Bank        | SCB TB      | THB 124.00 | BUY    | Downside risks to our SOTP-based TP are 1) prolonged economic sluggishness and further waves of the Covid-19 pandemic affecting loan growth and asset quality; and 2) the impact of further interest rate cuts on its NIM. |
| Advanced Info Service       | ADVANC TB   | THB 194.50 | BUY    | The key downside risks to our DCF-based TP are stronger-than-expected competition in the mobile market and the slower-than-expected adoption of 5G use cases.  |

Source: FSSIA estimates

#### **Additional Disclosures**

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited

FSSIA may incorporate the recommendations and target prices of companies currently covered by FSS Research into equity research reports, denoted by an 'FSS' before the recommendation. FSS Research is part of Finansia Syrus Securities Public Company Limited, which is the parent company of FSSIA.

All share prices are as at market close on 04-Oct-2021 unless otherwise stated.

## RECOMMENDATION STRUCTURE

#### Stock ratings

 $Stock\ ratings\ are\ based\ on\ absolute\ upside\ or\ downside,\ which\ we\ define\ as\ (target\ price^*\ -\ current\ price)\ /\ current\ price.$ 

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

\* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

#### **Industry Recommendations**

**Overweight.** The analyst expects the fundamental conditions of the sector to be positive over the next 12 months. **Neutral.** The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months. **Underweight.** The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

#### **Country (Strategy) Recommendations**

**Overweight (O).** Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Neutral (N).** Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Underweight (U).** Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.