

27 AUGUST 2021

THAILAND / ICT

JAY MART JMART TB

BUY

UNCHANGED

TARGET PRICE	THB44.00
CLOSE	THB36.25
UP/DOWNSIDE	+21.4%
PRIOR TP	THB44.00
CHANGE IN TP	UNCHANGED
TP vs CONSENSUS	-7.4%

เสริมประโยชน์ที่ได้จากการควบรวมกิจการให้มากยิ่งขึ้น

ผู้ถือหุ้นใหม่

JMART ประกาศออกหุ้นใหม่จำนวน 342.3 ล้านหุ้นเพื่อขายให้แก่ผู้ซื้อโดยเฉพาะเจาะจง (PP) โดยมีราคาเสนอขายอยู่ที่ 30.337 บาท/หุ้น (คิดเป็นส่วนลด 13% จากราคาปัจจุบัน) ประกอบด้วย 1) VGI (VGI TB, HOLD, TP THB5.80) จำนวน 206.2 ล้านหุ้น; และ 2) U City (U TB, NR) จำนวน 136 ล้านหุ้น นอกจากนี้บริษัท ยังจะออกไปสำคัญแสดงสิทธิ JMART-W6 เพื่อจัดสรรให้พร้อมราคาใช้สิทธิที่ 30.337 บาท/หุ้น โดยจะเสนอ 25.3 ล้าน และ 16.7 ล้านหุ้นให้แก่ VGI และ U ตามลำดับ บริษัท จะจัดประชุมวิสามัญ ในวันที่ 1 พ.ย. 21 หลังรายการดังกล่าวเสร็จสิ้น VGI และ U จะกลายเป็นผู้ถือหุ้นอันดับ 2 และ 3 ต่อจากครอบครัวสุขุมวิท JAMART จะได้รับเงินสด 10.4 พัน ลบ. และคาดว่าจะรายการดังกล่าวจะเสร็จสิ้นได้ภายในปีนี้

ประโยชน์จากการควบรวมและบรรลุเป้าหมายทางธุรกิจใหม่

JMART ตั้งใจขยายการดำเนินงานเข้าสู่ธุรกิจโลจิสติกส์มาตั้งแต่ต้นปีนี้ การมี VGI เป็นหุ้นส่วนน่าจะช่วยให้กลยุทธ์ดังกล่าวมีความชัดเจนมากยิ่งขึ้นในที่สุด เราเชื่อว่า JMART จะเข้าหุ้นกับ Kerry Express (KEX TB, HOLD, TP THB42) ซึ่งเป็นหนึ่งในผู้นำในธุรกิจรับส่งพัสดุและบริษัทย่อยของ VGI การร่วมมือกันน่าจะสร้างโอกาสในการเติบโตระดับสูงให้แก่ธุรกิจใหม่ของบริษัท นอกจากนี้จากวิสัยทัศน์ของบริษัท ในการสร้างประโยชน์จาก synergy กับ VGI ก็มีธุรกิจที่หลากหลาย เช่น สื่อโฆษณา ecommerce โลจิสติกส์ ประกันภัยและ e-payments

การเพิ่มทุนจะทำให้ราคาหุ้นและประมาณการกำไรลดลงในระยะสั้น

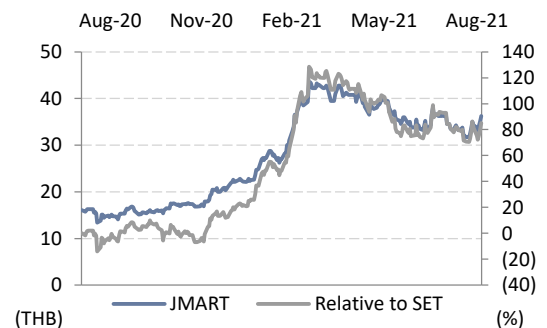
การเพิ่มทุนด้วยวิธี PP จะทำให้ราคาหุ้นในปัจจุบันลดลง 3% และประมาณการกำไรต่อหุ้นปี 2021 ลดลง 24% บริษัท มีจุดประสงค์ในการออกหุ้นประกอบด้วย 1) เพื่อซื้อหุ้นเพิ่มทุนของ JMT Network Services (JMT TB, BUY, TP THB52) และ Singer Thailand (SINGER TB, BUY, TP THB53) มูลค่ารวม 6.6 พัน ลบ.; และ 2) เพื่อชำระหนี้จำนวน 3.8 พัน ลบ. เงินใช้จ่ายรวมจะอยู่ที่ 10.4 พัน ลบ. ในขณะที่การชำระหนี้ดังกล่าวจะช่วยลดค่าใช้จ่ายทางการเงินลงได้ 130 ลบ. ต่อปี

คงคำแนะนำซื้อที่ราคาเป้าหมาย 44 บาท

แม้ว่าหุ้นที่ JMART ออกใหม่จะทำให้กำไรต่อหุ้นลดลงเป็นจำนวนมากในปี 2021 และ 2022 เรายังมีมุมมองที่เป็นบวกเกี่ยวกับการเพิ่มทุนดังกล่าว ทั้ง VGI และ U อยู่ภายใต้ BTS Group Holdings (BTS TB, BUY, TP THB11) ซึ่งเป็นบริษัทแม่ที่มีขนาดใหญ่อีกบริษัทหนึ่ง การเข้าหุ้นดังกล่าวจะช่วยปลดข้อจำกัดในด้านมูลค่าหุ้น รวมถึงสร้างประโยชน์จากการสร้าง synergy ใหม่ ๆ จำนวนมากระหว่างกลุ่ม JMART จะได้รับเงินสดจำนวน 10.4 พัน ลบ. จากการเพิ่มทุนด้วยวิธี PP และ 1.2 พัน ลบ. จากไปสำคัญแสดงสิทธิ นอกจากนี้บริษัท ยังเป็นหุ้นเด่นของเราในกลุ่ม ICT เราคงคำแนะนำซื้อที่ราคาเป้าหมายในปี 2022 ที่ 44 บาท

KEY STOCK DATA

YE Dec (THB m)	2020	2021E	2022E	2023E
Revenue	11,204	12,434	14,221	15,933
Net profit	798	1,154	1,685	2,064
EPS (THB)	0.87	1.10	1.56	1.91
vs Consensus (%)	-	(12.2)	13.0	17.2
EBITDA	2,637	3,111	3,983	4,750
Core net profit	900	1,154	1,685	2,064
Core EPS (THB)	0.98	1.10	1.56	1.91
Chg. In EPS est. (%)	-	-	-	-
EPS growth (%)	76.1	12.4	42.2	22.5
Core P/E (x)	37.1	33.0	23.2	19.0
Dividend yield (%)	1.9	2.3	3.3	4.1
EV/EBITDA (x)	17.5	17.3	14.4	12.3
Price/book (x)	8.9	8.8	7.6	7.0
Net debt/Equity (%)	145.6	151.4	141.4	123.0
ROE (%)	25.3	28.5	35.6	38.6



Share price performance	1 Month	3 Month	12 Month
Absolute (%)	5.1	(7.1)	125.2
Relative to country (%)	(0.7)	(8.7)	84.9
Mkt cap (USD m)	1,146		
3m avg. daily turnover (USD m)	12.3		
Free float (%)	55		
Major shareholder	Sukhumvitaya family (38%)		
12m high/low (THB)	44.50/13.20		
Issued shares (m)	1,051.09		

Sources: Bloomberg consensus; FSSIA estimates



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PREPARED BY FSS INTERNATIONAL INVESTMENT ADVISORY SECURITIES CO LTD (FSSIA). ANALYST CERTIFICATION AND IMPORTANT DISCLOSURES CAN BE FOUND AT THE END OF THIS REPORT

บทวิเคราะห์ฉบับนี้แปลมาจากบทวิเคราะห์ของ FSSIA ฉบับวันที่ 27 สิงหาคม 2021

Investment thesis

JMART is a holding company with investments in six subsidiaries and one associated company, focusing on retailing and retail finance via synergies and technology.

JMT has been in the distressed asset management business for more than 14 years, with more than 26 years in the debt collection business. We expect the company to deliver remarkable core profit growth at a 33% 3-yr 2021-23 CAGR – with an especially large increase of 47% y-y in 2022.

SINGER is one of the major players in electrical and home appliance sales and providing instalment loans. We expect SINGER to deliver a record high net profit of THB659m (+49% y-y) in 2021, backed by 1) remarkable 2021E loan growth; 2) an increase in electrical and home appliance sales; and 3) a stable gross profit margin for its electrical products and home appliances.

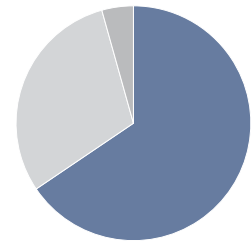
Company profile

JMART is a holding company, operating a retailing and wholesaling business for mobile phones. It holds JMT Network Services (JMT TB, BUY, TP THB52), which operates bad debt collection, bad debt management, and an insurance business. The company also holds Jas Asset (J TB, NR), a retail space rental business.

www.jaymart.co.th

Principal activities (revenue, 2020)

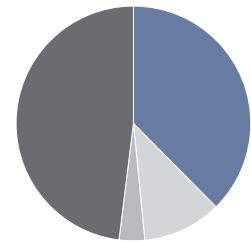
- Revenue from contract with customers - 65.5 %
- Loan - 30.1 %
- Others - 4.3 %



Source: Jay Mart

Major shareholders

- Sukhumvitaya family - 37.6 %
- Yuvadee Pong-acha - 10.9 %
- Thai NVDR - 3.5 %
- Others - 48.0 %



Source: Jay Mart

Catalysts

- The synergy under the JMART group should strengthen every business unit;
- JMT: the announcement of M&A deals and an increase in its fully amortised portfolio volume;
- SINGER: the spin-off of its lending business and stronger-than-expected loan growth.

Risks to our call

Downside risks to our SOTP-based TP include 1) lower-than-expected mobile revenue; 2) lower cash collection from its fully amortised portfolio; and 3) the lower-than-expected acquisition of new bad debt.

Event calendar

Date	Event
Nov-21	3Q21 results announcement

Key assumptions

	2020	2021E	2022E	2023E
	(%)	(%)	(%)	(%)
Mobile revenue growth	(5)	9	7	7
JMT net profit growth	54	25	47	28
SINGER net profit growth	167	49	37	19
JMART net profit growth	49	45	46	23

Source: FSSIA estimates

Earnings sensitivity

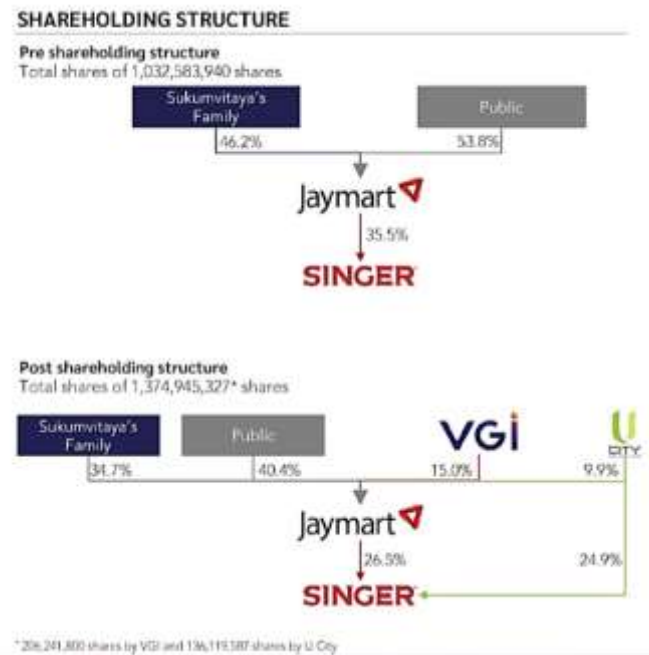
- For every 1% increase in JMT's net profit, we project JMART's 2021 earnings to rise by 0.7%, and vice versa, all else being equal;
- For every 1% increase in SINGER's net profit, we project JMART's 2021 earnings to rise by 0.2%, and vice versa, all else being equal.

Source: FSSIA estimates

Exhibit 1: Objective of the issuance of new ordinary shares and warrants

Objectives	(THB m)	Period
Purchase ordinary shares in the capital increase of JMT	5,384.27	2021
Purchase ordinary shares in the capital increase of SINGER	1,223.09	2021
Debt repayment	3,769.86	2022-24
Total	10,377.22	

Source: JMART

Exhibit 2: Transaction summary

Source: VGI

Share dilution on SINGER

JMART will see a shareholding dilution effect after SINGER announced a capital increase consisting of:

- 1) 96.3m shares via rights offering (RO);
- 2) 197.1m shares via PP to U;
- 3) 11.6m shares of SINGER-W3 to U.

JMART's percentage of shareholding in SINGER will reduce from 35.5% to 26.5% after U becomes the second largest shareholder of SINGER.

As a result, we estimate that JMART will recognise a lower share of profits from SINGER after its share dilution in 2022 from THB273m to THB204m. The THB69m drop in the share of profits would lower JMART's 2022E earnings by 4% to THB1.62b from THB1.69b.

Exhibit 3: SINGER source of funds

Detail	No. of shares		Capital
	(m share)	(THB m)	
Current no. of shares	533		
RO	96	3,497	
PP	197	7,155	
PP W3	12	420	
Total after the deal completion	838	11,072	

Sources: SINGER; FSSIA's compilation

Exhibit 4: SINGER use of funds

Objective	(THB m)	Period
Working capital to grow business	7,700	2022-2023
Repay debt	3,300	2022-2023
Total use of funds	11,000	

Sources: SINGER; FSSIA's compilation

For more information, please see our financial analyst's report, "[SINGER THAILAND \(SINGER TB\) - Capital increase via RO & PP](#)", dated 27 Aug-21.

The following has been excerpted from “[JMT NETWORK SERVICES \(JMT TB\) – Neutral view on capital increase](#)”, dated 27 Aug-21.

Capital increase for JMT

On 27 Aug-21, JMT announced a capital increase via RO and JMT-W4. The RO allocation ratio would be 4.558-5.042 existing shares to 1 newly issued share, with a price of THB41.5/share. The total new shares via RO will not exceed 240.96m. Regarding JMT-W4, these will be allocated to existing shareholders at a ratio of 3.418 shares to 1 warrant, with an exercise price of THB90/share. W4 will expire in three years after the issuance. Total new W4 shares will not exceed 70.5m. JMT will receive cTHB10b from the RO and THB6.3b from W4, in the case it is fully exercised. An EGM is on 1 Nov-21. XM is 9 Sep-21.

Leaning toward acquiring secured NPLs

JMT has continuously increased its secured NPL acquisitions since 2020. We think the company will continue to aggressively acquire secured NPLs. Currently, JMT normally buys residential NPLs, with small to medium ticket sizes. However, after the partnership of its major shareholder, JMART, with BTS, JMT might lean toward acquiring more vacant land NPLs with bigger ticket sizes. This could benefit BTS' residential business, in our view.

Exhibit 5: JMT source of funds

Detail	No. of shares (m share)	Capital (THB m)
Current no. of shares	1,098	
RO @ THB41.5b/share	241	10,000
W4 @ exercise price of THB90/share	71	6,345
Total after the deal completion	1,410	16,345

Sources: JMT; FSSIA's compilation

Exhibit 6: JMT use of funds

Objective	(THB m)	Period
Working capital to grow business	7,300	2021-2023
Repay debt	2,700	2021-2022
Total use of funds	10,000	

Sources: JMT; FSSIA's compilation

Financial Statements

Jay Mart

Profit and Loss (THB m) Year Ending Dec	2019	2020	2021E	2022E	2023E
Revenue	11,335	11,204	12,434	14,221	15,933
Cost of goods sold	(7,741)	(6,946)	(7,642)	(8,407)	(9,219)
Gross profit	3,594	4,258	4,792	5,814	6,715
Other operating income	516	510	589	645	701
Operating costs	(2,334)	(2,131)	(2,270)	(2,476)	(2,666)
Operating EBITDA	1,777	2,637	3,111	3,983	4,750
Depreciation	(352)	(539)	(544)	(522)	(494)
Goodwill amortisation	0	0	0	0	0
Operating EBIT	1,425	2,098	2,567	3,461	4,256
Net financing costs	(530)	(635)	(790)	(830)	(954)
Associates	45	133	262	350	409
Recurring non-operating income	45	133	262	350	409
Non-recurring items	31	(102)	0	0	0
Profit before tax	971	1,494	2,039	2,981	3,711
Tax	(178)	(200)	(285)	(417)	(519)
Profit after tax	793	1,294	1,753	2,564	3,191
Minority interests	(259)	(496)	(600)	(879)	(1,127)
Preferred dividends	0	0	0	0	0
Other items	0	0	0	0	0
Reported net profit	534	798	1,154	1,685	2,064
Non-recurring items & goodwill (net)	(31)	102	0	0	0
Recurring net profit	503	900	1,154	1,685	2,064
Per share (THB)					
Recurring EPS *	0.55	0.98	1.10	1.56	1.91
Reported EPS	0.59	0.87	1.10	1.56	1.91
DPS	0.02	0.68	0.83	1.19	1.48
Diluted shares (used to calculate per share data)	907	921	1,051	1,079	1,079
Growth					
Revenue (%)	(9.8)	(1.2)	11.0	14.4	12.0
Operating EBITDA (%)	122.2	48.4	18.0	28.0	19.2
Operating EBIT (%)	215.1	47.2	22.4	34.8	23.0
Recurring EPS (%)	nm	76.1	12.4	42.2	22.5
Reported EPS (%)	nm	47.1	26.8	42.2	22.5
Operating performance					
Gross margin inc. depreciation (%)	28.6	33.2	34.2	37.2	39.0
Gross margin of key business (%)	28.6	33.2	34.2	37.2	39.0
Operating EBITDA margin (%)	15.7	23.5	25.0	28.0	29.8
Operating EBIT margin (%)	12.6	18.7	20.6	24.3	26.7
Net margin (%)	4.4	8.0	9.3	11.8	13.0
Effective tax rate (%)	18.3	13.4	14.0	14.0	14.0
Dividend payout on recurring profit (%)	3.8	69.5	76.0	76.1	77.3
Interest cover (X)	2.8	3.5	3.6	4.6	4.9
Inventory days	55.1	52.2	49.0	48.2	47.8
Debtor days	10.8	12.7	14.3	14.1	14.2
Creditor days	36.7	26.7	29.2	31.6	28.0
Operating ROIC (%)	29.7	68.1	100.1	105.3	111.7
ROIC (%)	7.9	10.7	11.4	13.1	14.5
ROE (%)	16.1	25.3	28.5	35.6	38.6
ROA (%)	6.0	8.2	8.5	10.3	11.4
* Pre-exceptional, pre-goodwill and fully diluted					
Revenue by Division (THB m)					
Revenue from contract with customers	7,895	7,343	7,943	8,559	9,216
Loan	2,773	3,374	3,984	5,043	6,029
Others	667	487	507	618	688

Sources: Jay Mart; FSSIA estimates

Financial Statements

Jay Mart

Cash Flow (THB m) Year Ending Dec	2019	2020	2021E	2022E	2023E
Recurring net profit	503	900	1,154	1,685	2,064
Depreciation	352	539	544	522	494
Associates & minorities	259	496	600	879	1,127
Other non-cash items	1,124	879	(38)	(47)	(57)
Change in working capital	(2,183)	(3,544)	(3,624)	(3,261)	(2,022)
Cash flow from operations	55	(730)	(1,366)	(222)	1,606
Capex - maintenance	(92)	(116)	(180)	(180)	(180)
Capex - new investment	(138)	(173)	(270)	(270)	(270)
Net acquisitions & disposals	0	0	0	0	0
Other investments (net)	(406)	129	(312)	(213)	(399)
Cash flow from investing	(636)	(160)	(762)	(663)	(849)
Dividends paid	(19)	(626)	(877)	(1,282)	(1,596)
Equity finance	55	1,155	333	367	0
Debt finance	617	2,517	2,343	898	2,829
Other financing cash flows	(809)	(1,370)	20	21	22
Cash flow from financing	(156)	1,676	1,819	4	1,256
Non-recurring cash flows	-	-	-	-	-
Other adjustments	58	872	58	61	64
Net other adjustments	58	872	58	61	64
Movement in cash	(679)	1,659	(250)	(820)	2,077
Free cash flow to firm (FCFF)	(50.29)	(254.31)	(1,337.16)	(55.03)	1,711.15
Free cash flow to equity (FCFE)	(714.21)	1,129.97	293.71	95.21	3,672.23
Per share (THB)					
FCFF per share	(0.05)	(0.24)	(1.27)	(0.05)	1.63
FCFE per share	(0.68)	1.08	0.28	0.09	3.49
Recurring cash flow per share	2.47	3.05	2.15	2.82	3.36
Balance Sheet (THB m) Year Ending Dec					
Tangible fixed assets (gross)	1,792	1,780	1,930	2,080	2,230
Less: Accumulated depreciation	(947)	(987)	(1,156)	(1,319)	(1,478)
Tangible fixed assets (net)	845	793	774	760	752
Intangible fixed assets (net)	2,226	1,400	1,326	1,267	1,231
Long-term financial assets	7,451	9,716	12,516	14,695	16,058
Invest. in associates & subsidiaries	1,357	1,268	1,522	1,674	2,009
Cash & equivalents	888	2,547	2,297	1,478	3,554
A/C receivable	318	463	511	584	655
Inventories	1,006	979	1,071	1,149	1,264
Other current assets	5,059	4,831	5,859	6,680	7,238
Current assets	7,271	8,821	9,739	9,891	12,711
Other assets	1,223	3,902	4,037	4,177	4,322
Total assets	20,373	25,901	29,914	32,465	37,084
Common equity	3,385	3,739	4,349	5,119	5,588
Minorities etc.	1,847	3,027	3,627	4,506	5,633
Total shareholders' equity	5,232	6,766	7,976	9,625	11,221
Long term debt	7,069	8,038	9,521	9,998	11,497
Other long-term liabilities	613	1,550	1,572	1,612	1,660
Long-term liabilities	7,682	9,588	11,093	11,610	13,158
A/C payable	700	830	1,197	1,105	1,198
Short term debt	3,278	4,362	4,851	5,093	5,857
Other current liabilities	3,480	4,355	4,798	5,032	5,651
Current liabilities	7,458	9,547	10,845	11,230	12,706
Total liabilities and shareholders' equity	20,373	25,901	29,914	32,465	37,084
Net working capital	2,203	1,088	1,447	2,276	2,308
Invested capital	15,304	18,169	21,623	24,850	26,681
* Includes convertibles and preferred stock which is being treated as debt					
Per share (THB)					
Book value per share	3.73	4.06	4.14	4.74	5.18
Tangible book value per share	1.28	2.54	2.88	3.57	4.04
Financial strength					
Net debt/equity (%)	180.8	145.6	151.4	141.4	123.0
Net debt/total assets (%)	46.4	38.0	40.4	41.9	37.2
Current ratio (x)	1.0	0.9	0.9	0.9	1.0
CF interest cover (x)	(0.1)	3.1	1.7	1.4	5.1
Valuation					
Recurring P/E (x) *	65.3	37.1	33.0	23.2	19.0
Recurring P/E @ target price (x) *	79.3	45.0	40.1	28.2	23.0
Reported P/E (x)	61.6	41.9	33.0	23.2	19.0
Dividend yield (%)	0.1	1.9	2.3	3.3	4.1
Price/book (x)	9.7	8.9	8.8	7.6	7.0
Price/tangible book (x)	28.3	14.3	12.6	10.2	9.0
EV/EBITDA (x) **	24.9	17.5	17.3	14.4	12.3
EV/EBITDA @ target price (x) **	28.8	20.3	19.9	16.5	14.1
EV/invested capital (x)	2.9	2.5	2.5	2.3	2.2
* Pre-exceptional, pre-goodwill and fully diluted ** EBITDA includes associate income and recurring non-operating income					

Sources: Jay Mart; FSSIA estimates

Corporate Governance report of Thai listed companies 2020

EXCELLENT LEVEL										
AAV	ADVANC	AF	AIRA	AKP	AKR	ALT	AMA	AMATA	AMATAV	ANAN
AOT	AP	ARIP	ARROW	ASP	BAFS	BANPU	BAY	BCP	BCPG	BDMS
BEC	BEM	BGRIM	BIZ	BKI	BLA	BOL	BPP	BRR	BTS	BWG
CENTEL	CFRESH	CHEWA	CHO	CIMBT	CK	CKP	CM	CNT	COL	COMAN
COTTO	CPALL	CPF	CPI	CPN	CSS	DELTA	DEMCO	DRT	DTAC	DTC
DV8	EA	EASTW	ECF	ECL	EGCO	EPG	ETE	FNS	FPI	FPT
FSMART	GBX	GC	GCAP	GEL	GFPT	GGC	GPSC	GRAMMY	GUNKUL	HANA
HARN	HMPRO	ICC	ICI	III	ILINK	INTUCH	IRPC	IVL	JKN	JSP
JWD	K	KBANK	KCE	KKP	KSL	KTB	KTC	LANNA	LH	LHFG
LIT	LPN	MAKRO	MALEE	MBK	MBKET	MC	MCOT	METCO	MFEC	MINT
MONO	MOONG	MSC	MTC	NCH	NCL	NEP	NKI	NOBLE	NSI	NVD
NYT	OISHI	ORI	OTO	PAP	PAP	PCSGH	PDJ	PG	PHOL	PLANB
PLAT	PORT	PPS	PR9	PREB	PRG	PRM	PSH	PSL	PTG	PTT
PTTEP	PTTGC	PYLON	Q-CON	QH	QTC	RATCH	RS	S	S & J	SAAM
SABINA	SAMART	SAMTEL	SAT	SC	SCB	SCC	SCCC	SCG	SCN	SDC
SEAFCO	SEOIL	SE-ED	SELIC	SENA	SIRI	SIS	SITHAI	SMK	SMPC	SNC
SONIC	SORKON	SPALI	SPI	SPRC	SPVI	SSSC	SST	STA	SUSCO	SUTHA
SVI	SYMC	SYNTEC	TACC	TASCO	TCAP	TFMAMA	THANA	THANI	THCOM	THG
THIP	THRE	THREL	TIP	TIPCO	TISCO	TK	TKT	TTB	TMILL	TNDT
TNL	TOA	TOP	TPBI	TQM	TRC	TSC	TSR	TSTE	TSTH	TTA
TTCL	TTW	TU	TVD	TVI	TVO	TWPC	U	UAC	UBIS	UV
VGI	VIH	WACOAL	WAVE	WHA	WHAUP	WICE	WINNER	TRUE		

VERY GOOD LEVEL										
2S	ABM	ACE	ACG	ADB	AEC	AEONTS	AGE	AH	AHC	AIT
ALLA	AMANAHA	AMARIN	APCO	APCS	APURE	AQUA	ASAP	ASEFA	ASIA	ASIAN
ASIMAR	ASK	ASN	ATP30	AUCT	AWC	AYUD	B	BA	BAM	BBL
BFIT	BGC	BJC	BJCHI	BROOK	BTW	CBG	CEN	CGH	CHARAN	CHAYO
CHG	CHOTI	CHOW	CI	CIG	CMC	COLOR	COM7	CPL	CRC	CRD
CSC	CSP	CWT	DCC	DCON	DDD	DOD	DOHOME	EASON	EE	ERW
ESTAR	FE	FLOYD	FN	FORTH	FSS	FTE	FVC	GENCO	GJS	GL
GLAND	GLOBAL	GLOCON	GPI	GULF	GYT	HPT	HTC	ICN	IFS	ILM
IMH	INET	INSURE	IRC	IRCP	IT	ITD	ITEL	J	JAS	JCK
JCKH	JMART	JMT	KBS	KCAR	KGI	KIAT	KOOL	KTIS	KWC	KWM
L&E	LALIN	LDC	LHK	LOXLEY	LPH	LRH	LST	M	MACO	MAJOR
MBAX	MEGA	META	MFC	MGT	MILL	MITSIB	MK	MODERN	MTI	MVP
NETBAY	NEX	NINE	NTV	NWR	OCC	OGC	OSP	PATO	PB	PDG
PDI	PICO	PIMO	PJW	PL	PM	PPP	PRIN	PRINC	PSTC	PT
QLT	RCL	RICHY	RML	RPC	RWI	S11	SALEE	SAMCO	SANKO	SAPPE
SAWAD	SCI	SCP	SE	SEG	SFP	SGF	SHR	SIAM	SINGER	SKE
SKR	SKY	SMIT	SMT	SNP	SPA	SPC	SPCG	SR	SRICHA	SSC
SSF	STANLY	STI	STPI	SUC	SUN	SYNEX	T	TAE	TAKUNI	TBSP
TCC	TCMC	TEAM	TEAMG	TFG	TIGER	TITLE	TKN	TKS	TM	TMC
TMD	TMI	TMT	TNITY	TNP	TNR	TOG	TPA	TPAC	TPCORP	TPOLY
TPS	TRITN	TRT	TRU	TSE	TVT	TWP	UEC	UMI	UOBKH	UP
UPF	UPOIC	UT	UTP	UWC	VL	VNT	VPO	WIJK	WP	XO
YUASA	ZEN	ZIGA	ZMICO							

GOOD LEVEL										
7UP	A	ABICO	AJ	ALL	ALUCON	AMC	APP	ARIN	AS	AU
B52	BC	BCH	BEAUTY	BGT	BH	BIG	BKD	BLAND	BM	BR
BROCK	BSBM	BSM	BTNC	CAZ	CCP	CGD	CITY	CMAN	CMO	CMR
CPT	CPW	CRANE	CSR	D	EKH	EP	ESSO	FMT	GIFT	GREEN
GSC	GTB	HTECH	HUMAN	IHL	INOX	INSET	IP	JTS	JUBILE	KASET
KCM	KKC	KUMWEL	KUN	KWG	KYE	LEE	MATCH	MATI	M-CHAI	MCS
MDX	MJD	MM	MORE	NC	NDR	NER	NFC	NNCL	NPK	NUSA
OCEAN	PAF	PF	PK	PLE	PMTA	POST	PPM	PRAKIT	PRECHA	PRIME
PROUD	PTL	RBF	RCI	RJH	ROJNA	RP	RPH	RSP	SF	SFLEX
SGP	SISB	SKN	SLP	SMART	SOLAR	SPG	SQ	SSP	STARK	STC
SUPER	SVOA	TC	TCCC	THMUI	TIW	TNH	TOPP	TPCH	TIPIP	TPLAS
TTI	TYCN	UKEM	UMS	VCOM	VRANDA	WIN	WORK	WPH		

Description

Score Range

Excellent

90-100

Very Good

80-89

Good

70-79

Disclaimer:

The disclosure of the survey results of the Thai Institute of Directors Association ("IOD") regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of a company listed on the Stock Exchange of Thailand and the Market for Alternative Investment disclosed to the public and able to be accessed by a general public investor. The result, therefore, is from the perspective of a third party. It is not an evaluation of operation and is not based on inside information.

The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey results may be changed after that date. FSS International Investment Advisory Company Limited does not confirm nor certify the accuracy of such survey results.

* CGR scoring should be considered with news regarding wrong doing of the company or director or executive of the company such unfair practice on securities trading, fraud, and corruption SEC imposed a civil sanction against insider trading of director and executive; ** delisted

Source: Thai Institute of Directors Association (IOD); FSSIA's compilation

Anti-corruption Progress Indicator 2020

CERTIFIED										
2S	ADVANC	AI	AIE	AIRA	AKP	AMA	AMANAHA	AP	AQUA	ARROW
ASK	ASP	AYUD	B	BAFS	BANPU	BAY	BBL	BCH	BCP	BCPG
BGC	BGRIM	BJCHI	BKI	BLA	BPP	BROOK	BRR	BSBM	BTS	BWG
CEN	CENTEL	CFRESH	CGH	CHEWA	CHOTI	CHOW	CIG	CIMBT	CM	CMC
COL	COM7	CPALL	CPF	CPI	CPN	CSC	DCC	DELTA	DEMCO	DIMET
DRT	DTAC	DTC	EASTW	ECL	EGCO	FE	FNS	FPI	FPT	FSS
FTE	GBX	GC	GCAP	GEL	GFPT	GGC	GJS	GPSC	GSTEEL	GUNKUL
HANA	HARN	HMPRO	HTC	ICC	ICHI	IFS	INET	INSURE	INTUCH	IRPC
ITEL	IVL	K	KASET	KBANK	KBS	KCAR	KCE	KGI	KKP	KSL
KTB	KTC	KWC	L&E	LANNA	LHFG	LHK	LPN	LRH	M	MAKRO
MALEE	MBAX	MBK	MBKET	MC	MCOT	MFC	MFEC	MINT	MONO	MOONG
MPG	MSC	MTC	MTI	NBC	NEP	NINE	NKI	NMG	NNCL	NSI
NWR	OCC	OCEAN	OGC	ORI	PAP	PATO	PB	PCSGH	PDG	PDI
PDJ	PE	PG	PHOL	PL	PLANB	PLANET	PLAT	PM	PPP	PPPM
PPS	PREB	PRG	PRINC	PRM	PSH	PSL	PSTC	PT	PTG	PTT
PTTEP	PTTGC	PYLON	Q-CON	QH	QLT	QTC	RATCH	RML	RWI	S & J
SABINA	SAT	SC	SCB	SCC	SCCC	SCG	SCN	SEAOIL	SE-ED	SELIC
SENA	SGP	SIRI	SITHAI	SMIT	SMK	SMPC	SNC	SNP	SORKON	SPACK
SPC	SPI	SPRC	SRICHA	SSF	SSSC	SST	STA	SUSCO	SVI	SYNTEC
TAE	TAKUNI	TASCO	TBSP	TCAP	TCMC	TFG	TFI	TFMAMA	THANI	THCOM
THIP	THRE	THREL	TIP	TIPCO	TISCO	TKT	TTB	TMD	TMILL	TMT
TNITY	TNL	TNP	TNR	TOG	TOP	TPA	TPCORP	TPP	TRU	TSC
TSTH	TTCL	TU	TVD	TVI	TVO	TWPC	U	UBIS	UEC	UKEM
UOBKH	UWC	VGI	VIH	VNT	WACOAL	WHA	WHAUP	WICE	WIJK	XO
ZEN	TRUE									

DECLARED										
7UP	ABICO	AF	ALT	AMARIN	AMATA	AMATAV	ANAN	APURE	B52	BKD
BM	BROCK	BUI	CHO	CI	COTTO	DDD	EA	EFORL	EP	ERW
ESTAR	ETE	EVER	FSMART	GPI	ILINK	IRC	J	JKN	JMART	JMT
JSP	JTS	KWG	LDC	MAJOR	META	NCL	NOBLE	NOK	PK	PLE
ROJNA	SAAM	SAPPE	SCI	SE	SHANG	SINGER	SKR	SPALI	SSP	STANLY
SUPER	SYNEX	THAI	TKS	TOPP	TRITN	TTA	UPF	UV	WIN	ZIGA

Level	
Certified	This level indicates practical participation with thoroughly examination in relation to the recommended procedures from the audit committee or the SEC's certified auditor, being a certified member of Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) or already passed examination to ensure independence from external parties.
Declared	This level indicates determination to participate in the Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC)

Disclaimer:

The disclosure of the Anti-Corruption Progress Indicators of a listed company on the Stock Exchange of Thailand, which is assessed by Thaipat Institute, is made in order to comply with the policy and sustainable development plan for the listed companies of the Office of the Securities and Exchange Commission. Thaipat Institute made this assessment based on the information received from the listed company, as stipulated in the form for the assessment of Anti-corruption which refers to the Annual Registration Statement (Form 56-1), Annual Report (Form 56-2), or other relevant documents or reports of such listed company. The assessment result is therefore made from the perspective of Thaipat Institute that is a third party. It is not an assessment of operation and is not based on any inside information. Since this assessment is only the assessment result as of the date appearing in the assessment result, it may be changed after that date or when there is any change to the relevant information. Nevertheless, FSS International Investment Advisory Company Limited does not confirm, verify, or certify the accuracy and completeness of the assessment results.

Note: Companies participating in Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) under Thai Institute of Directors (as of June 24, 2019) are categorised into: 1) companies that have declared their intention to join CAC, and; 2) companies certified by CAC.

Source: The Securities and Exchange Commission, Thailand; * FSSIA's compilation

GENERAL DISCLAIMER

ANALYST(S) CERTIFICATION

Naruedom Mujjalinkool FSS International Investment Advisory Securities Co., Ltd

The individual(s) identified above certify(ies) that (i) all views expressed in this report accurately reflect the personal view of the analyst(s) with regard to any and all of the subject securities, companies or issuers mentioned in this report; and (ii) no part of the compensation of the analyst(s) was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed herein.

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Company	Ticker	Price	Rating	Valuation & Risks
Jay Mart	JMART TB	THB 36.25	BUY	Downside risks to our SOTP-based TP include 1) lower-than-expected mobile revenue; 2) lower cash collection from its fully amortised portfolio; and 3) the lower-than-expected acquisition of new bad debt.
VGI	VGI TB	THB 6.30	HOLD	The key upside and downside risks to our SoTP-based TP are if the advertising expenditure recovery is slower or faster than our expectation, and whether Rabbit Line Pay is successful or not.
Kerry Express (Thailand)	KEX TB	THB 42.00	HOLD	The key upside and downside risks to our DCF-based TP are 1) if the competition is higher or lower than our expectation; 2) if Covid-19 continues to spread further; and 3) if M&A deals can boost the company's earnings above or below our expectation.
JMT Network Services	JMT TB	THB 43.00	BUY	Downside risks to our GGM-based TP include 1) lower cash collection from its fully amortised portfolio; and 2) the lower-than-expected acquisition of new bad debt.
Singer Thailand	SINGER TB	THB 39.00	BUY	Downside risks to our GGM-derived TP include 1) an economic slowdown leading to slower loan growth and lower sales of electrical products and home appliances; and 2) deteriorating asset quality.
BTS Group Holdings	BTS TB	THB 9.30	BUY	The key downside risks to our SOTP-based TP include a slower-than-expected recovery of the Thai economic outlook and the company not being able to win new mass transit projects.

Source: FSSIA estimates

Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited

FSSIA may incorporate the recommendations and target prices of companies currently covered by FSS Research into equity research reports, denoted by an 'FSS' before the recommendation. FSS Research is part of Finansia Syrus Securities Public Company Limited, which is the parent company of FSSIA.

All share prices are as at market close on 27-Aug-2021 unless otherwise stated.

RECOMMENDATION STRUCTURE

Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

Industry Recommendations

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

Neutral. The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

Country (Strategy) Recommendations

Overweight (O). Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Neutral (N). Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Underweight (U). Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.