FSS INTERNATIONAL INVESTMENT ADVISORY

## **3 AUGUST 2021**

# **Thailand Asset Management Companies**

# บริษัทบริหารสินทรัพย์ที่ไม่มีหลักทรัพย์ค้ำประกัน (Unsecured

# AMC) อาจยังเป็นผู้ชนะในระยะยาว

## BAM จะทำได้ดีในระยะสั้น แต่ JMT และ CHAYO จะเป็นผู้ชนะในระยะยาว

ใน 2Q21 เราคาดว่า BAM จะรายงานผลประกอบการที่โดดเด่นที่สุดในกลุ่มฯ ด้วยกำไรสุทธิ (NP) ที่คาดว่าจะอยู่ที่ 772 ลบ. (+471% y-y, +212% q-q) จากฐานที่ต่ำและการรับรู้รายได้จากสินทรัพย์ด้อยคุณภาพ (NPA) ขนาดใหญ่ที่บริษัทฯ มีอยู่ในมือและขายไปใน 4Q20 JMT อาจรายงาน NP 2Q21 โตสูงเป็นอันดับสองที่ 297 ลบ. (+31% y-y, +5% q-q) โดยได้ปัจจัยผลักดันจากการรับชำระหนี้ หรือ cash collection (CC) ที่อยู่ในระดับดีพอใช้ เราคาดว่า CHAYO จะรายงาน NP ในระดับอ่อนแอที่สุดที่ 47 ลบ. (-5% y-y, -27% q-q) เนื่องจากไม่มีการปิดบัญชีสินเชื่อด้อยคุณภาพ (NPL) หลังกรมบังคับคดี (LED) ปิดให้บริการ อย่างไรก็ดีเราเห็นว่าแนวโน้ม ดังกล่าวอาจเปลี่ยนไปใน 2H21 การหยุดให้บริการของ LED อย่างต่อเนื่องจะกดดันการขาย NPL ที่มีหลักทรัพย์ค้ำประกัน นอกจากนี้ แนวโน้มเศรษฐกิจที่อ่อนแออาจก่อให้เกิดการชะลอการชำระหนี้ที่มีมูลค่าสูง (big ticket size) ในขณะที่ CC ของ NPL ที่ไม่มี หลักทรัพย์ค้ำประกัน ซึ่งปกติจะมีจำนวนเงินที่ต้องชำระต่ำกว่าจะบริหารง่ายกว่า ดังนั้นเราจึงคิดว่า CHAYO และ JMT อาจมีผล ประกอบการที่ดีกว่าใน 2H21

# ไม่มีการขาย NPL ด้วยราคาที่ถูกมาก แต่เปิดโอกาสให้เลือกสินทรัพย์ที่มีคุณภาพดี

NPL ของกลุ่มธนาคารเพิ่มขึ้นอย่างไม่มีนัยสำคัญเป็นเวลา 4 ไตรมาสติดต่อกัน นอกจากนี้สินทรัพย์ที่มีคุณภาพไม่ดีบางส่วนยังอาจ โดนแช่ไว้ในขั้นที่ 1 และ 2 จากการขยายโครงการบรรเทาหนี้ ทำให้ธนาคารส่วนมากเลื่อนการขาย NPL ออกไป เราเชื่อว่าปัจจัย ดังกล่าวได้เพิ่มความกังวลของนักลงทุนเกี่ยวกับปัญหาอุปทาน NPL ที่ลดลง ซึ่งอาจทำให้มีการแข่งขันด้านราคาอย่างรุนแรงในกลุ่ม บริษัทบริหารสินทรัพย์ (AMC) อย่างไรก็ดีเราเห็นว่าต้นทุนการซื้อ NPL ไม่น่าจะสูงขึ้น การแพร่ระบาด Covid อาจไม่ทำให้เกิดส่วนลด จำนวนมากในต้นทุนการซื้อ NPL แต่จะเป็นโอกาสในการเลือกชั้นสินทรัพย์ที่ดีสำหรับ AMC ปัจจัยดังกล่าวอาจทำให้ CC ดีขึ้นใน อนาคต ดังนั้นเราจึงแนะนำนักลงทุนว่าอย่ากังวลเกี่ยวกับอัตราการเพิ่มของ NPL ที่ลดลงในปัจจุบันมากจนเกินไป

# หนึ่งในกลุ่มที่จะฟื้นตัวเร็วที่สุดเมื่อปัญหาโรคระบาดคลี่คลาย โดยเฉพาะอย่างยิ่งสำหรับ Unsecured AMCs

แม้ว่าในช่วงการแพร่ระบาด Covid ที่ยืดเยื้อในรอบที่ 3 และ 4 AMC อาจไม่ได้ประโยชน์อย่างชัดเจนจากวิกฤตดังกล่าวมากกว่ากลุ่ม อื่นเช่นที่เคยเกิดขึ้นในการระบาดรอบแรกจากปัญหาอุปทาน NPL ชะลอตัวและผลกระทบในระดับปานกลางต่อ CC โดยเฉพาะอย่าง ยิ่งสำหรับ NPL ที่มีหลักทรัพย์ค้ำประกัน อย่างไรก็ตามเราคิดว่า AMC เป็นหนึ่งในอุตสาหกรรมที่จะฟื้นตัวได้เร็วที่สุดหลังการแพร่ ระบาดลดลง เราคาดว่า NP รวมของ AMC ที่เราทำการศึกษาจะเพิ่ม 42% y-y ในปี 2022 ซึ่งทำให้เราคงให้น้ำหนักมากกว่าตลาด สำหรับกลุ่มดังกล่าว JMT ยังเป็นหุ้นเด่นของเราตามด้วย CHAYO ในขณะที่เรายังชอบ BAM น้อยที่สุด

### **FSSIA** recommendations

			Ra	ting	Target Price				
Company	BBG code	share price	Current	Previous	Current	Previous	%change	Up/downside	
Bangkok Commercial Asset Mngt.	BAM TB	16.00	BUY	unchanged	19.40	20.60	-5.83%	+21.3%	
Chayo Group	CHAYO TB	12.00	BUY	unchanged	18.80	18.80	unchanged	+56.7%	
JMT Network Services	JMT TB	41.25	BUY	unchanged	52.00	52.00	unchanged	+26.1%	

Note: Priced at close of husiness 02/08/2021. Share prices and TPs are in listing currency: Sources: FSSIA estimates



Yuvanart Suwanumphai yuvanart.suw@fssia.com +66 2611 3554

PREPARED BY FSS INTERNATIONAL INVESTMENT ADVISORY SECURITIES CO LTD (FSSIA). ANALYST CERTIFICATION AND IMPORTANT DISCLOSURES CAN BE FOUND AT THE END OF THIS REPORT

### Investment thesis

We have an Overweight view on the AMC sector, as 1) we believe AMCs can manage their collection processes better than banks, leading to attractive earnings growth in 2021-23; 2) we believe AMCs will be the beneficiaries of a rise in NPLs – this NPL upcycle should provide a great opportunity for AMCs to accumulate NPLs with a good selection of asset classes; and 3) all of the AMCs under our coverage have sufficient capital for their accelerated expansion plans in 2021-23, without the need for new capital calls, in our view.

We believe that unsecured distressed AMCs will outperform secured ones due to 1) more effective CC; 2) the shorter breakeven period, leading to a lower cost of holding and faster investment turnover; 3) the shorter time to start collecting money from debtors, resulting in an expected surge of cash interest income promptly after distressed asset acquisitions; and 4) the closure of the LED.

Our top pick is JMT, while BAM is our least preferred at this time.

## **Catalysts**

- 1. Higher NPL sell-off rate;
- Greater policy rate cuts leading to lower cost of funds;
- 3. Good operating cost controls.

#### Risks to our call

- AMC businesses have come under the Bank of Thailand's supervision; therefore, any revision of regulations could impact their business.
- 2. The incorrect evaluation of distressed assets during the bidding process would result in higher acquisition costs, which would lower AMCs' profitability.
- Intense competition for distressed asset acquisitions could occur if foreign AMCs expand their businesses aggressively.

## **Contents**

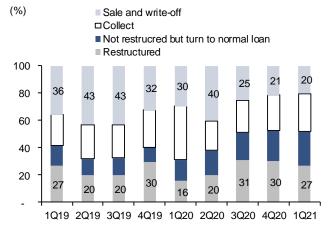
# 

Bangkok Commercial AM (BAM TB, BUY, TP THB19.4) Chayo Group (CHAYO TB, BUY, TP THB18.8) JMT Network Services (JMT TB, BUY, TP THB52.0)

## **Event Calendar**

Date	Event
Mid-Aug 2021	AMC results announcements

# Banks have tended to slow their NPL sales and write-offs since 3Q20 compared to other NPL resolutions

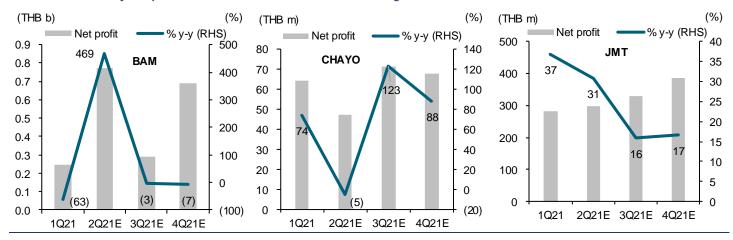


Sources: BoT; FSSIA's compilation

## BAM to outperform in the S-T; JMT and CHAYO L-T winners

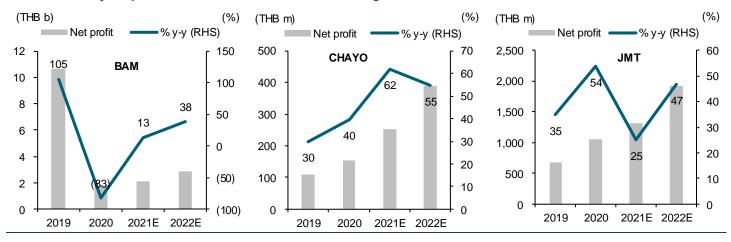
In 2Q21, we expect BAM to post the most outstanding performance among its peers, with an estimated NP of THB772m (+471% y-y, +212% q-q) due to the low base effect and the revenue recognition of a large NPA backlog which was sold in 4Q20. JMT could deliver the second-best 2Q21 NP growth at THB297m (+31% y-y, +5% q-q), driven by its decent CC. While we expect CHAYO to have the softest NP at THB47m (-5% y-y, -27% q-q) due to the absence of NPL settlements from the closure of the LED. However, we think this trend could change in 2H21. The continued closure of the LED would pressure secured NPL sales activities. Also, the weak economic outlook could lead to a delay in big ticket size spending. Meanwhile, the CC of unsecured NPLs, which normally have smaller ticket sizes, would be easier to manage. Thus, we think CHAYO and JMT could have the better performance in 2H21.

Exhibit 1: Quarterly net profit forecasts of AMCs under our coverage



Source: Company data; FSSIA estimates

Exhibit 2: Yearly net profit forecasts of AMCs under our coverage



Source: Company data; FSSIA estimates

### Unsecured distressed AMCs should be the winners

We reiterate our view that under the economic downturn and the prolonged pandemic, AMCs with high unsecured distressed asset portfolios (JMT, CHAYO) should outperform AMCs with secured portfolios (BAM), due to 1) more effective CC as a result of the smaller average ticket sizes; 2) the shorter breakeven period; 3) the shorter time to start collecting money from debtors; and 4) the closure of the LED.

- **1) More effective cash collection** as a result of the smaller average ticket sizes THB40,000-50,000 for JMT and less than THB80,000 for CHAYO vs THB3m-5m for BAM which should allow customers to more easily service their debt since people tend to delay big-ticket spending in economic slowdowns;
- 2) The shorter breakeven period 3 years for unsecured vs 5-7 years for secured distressed assets leading to a lower cost of holding and a faster turnover in NPL investments;
- **3)** The shorter time to start collecting money from debtors 3 months for unsecured vs 2-3 years for secured distressed assets resulting in an expected surge of cash interest income promptly after an aggressive acquisition;
- **4)** The closure of the LED. The government just extended the new lockdown measures for 29 provinces, including Bangkok and its vicinity. This has led to the continued closure of the LED. Therefore, we expect that secured NPL sales activities will be nearly absent in 2Q21. Around 15-20% of BAM's revenue comes from the sale of NPLs from the LED. Some of CHAYO's revenue is from the LED too.

Exhibit 3: Comparing unsecured and secured distressed asset management #1

	Lo struc	an ture*	Distressed asset m	anagement strategy		ge ticket ustomer	Breal	keven	Time to start collecting af debt acquisition		
	S	U	S U		S	U	S	U	s	U	
	(%)	(%)			(THB m)	(THB)	(years)	(years)	(years)	(months)	
BAM	100	-	- Negotiate first, encourage clients to pay in instalments	-	3 - 5	-	5-7	-	2-3		
			- Litigation later, if negotiating does not work								
			- TDR** is around 10% of portfolio								
CHAYO	30	70	- Prefer to sell the assets	- Instalment / one-time close account	10 - 15	Less than 80,000	3-5	3	2-3	3	
JMT	10	90	- Same strategy as BAM	- Instalment / one-time close account	n.m.	40,000 - 50,000	3-5	3	3	3	
			- TDR is higher than 10%								

Note: \*By claim value, S is Secured, U is Unsecured \*\*Troubled debt restructuring

Source: FSSIA

Exhibit 4: Comparing unsecured and secured distressed asset management #2

	Majority of type	Majority of type of assets		Client behaviour
	S	U		
BAM	Residential property	-	Salary based	- Wait for the court process even if they have sufficient cash flow to repay debts
CHAYO	Land and buildings	Credit card, p-loan, hire-purchase	Salary and commission based	- Repay debt if they have sufficient cash flow. Without cash flow, clients avoid collection efforts
JMT	Residential property	Credit card, p-loan, hire-purchase	Salary and commission based	- Repay debt if they have sufficient cash flow. Without cash flow, clients avoid collection efforts

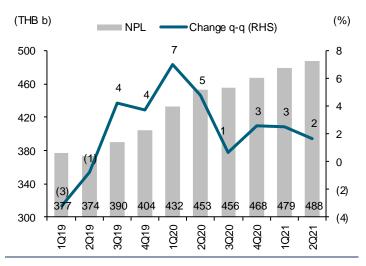
Note: S is Secured, U is Unsecured

Source: FSSIA

## Not an NPL fire sale, but a better asset class selection opportunity

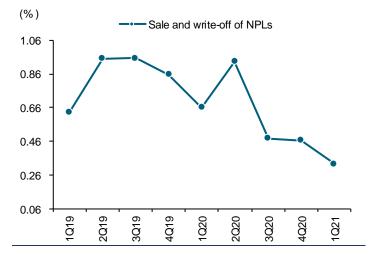
Since the first wave of Covid-19 in Mar-20, the market has believed that AMCs would be prime beneficiaries due to the influx of NPLs, leading to a significantly lower acquisition cost. However, NPLs have increased insignificantly for four consecutive quarters due to 1) the forbearance program; and 2) the relaxed loan classifications measure. Moreover, the chance that the Bank of Thailand might extend its relief program is likely high. Some of the bad asset quality will potentially continue to be frozen in stage 1 and 2. Thus, most banks have delayed the sale of NPLs.

Exhibit 5: Banks under coverage – NPL growth (q-q basis)



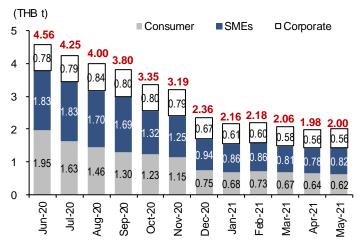
Sources: Company data; FSSIA's compilation

Exhibit 7: % of NPL sales and write-offs to total loans has declined since 3Q20



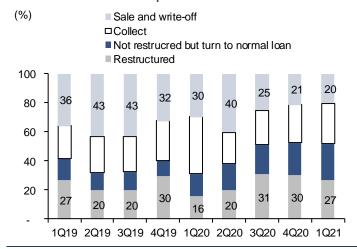
 $Sources: BoT; FSSIA's \ compilation$ 

Exhibit 6: Total debt forbearance program of commercial banks



Sources: Bank of Thailand (BoT); FSSIA's compilation

Exhibit 8: Banks have tended to slow their NPL sales and write-offs since 3Q20 compared to other NPL resolutions



Sources: BoT; FSSIA's compilation

We believe this has raised investors' concerns regarding the decreased supply of NPLs, potentially leading to tight price competition among AMCs.

We think a fire sale of NPLs is unlikely to occur. In the same way, there are few chances for which the acquisition cost for AMCs would be higher than in a normal situation – 45-60% of the appraised value for secured distressed assets and 5-10% of the claim value for unsecured NPLs. Generally, the sales and write-offs of NPLs for commercial banks amount to cTHB100b per year. Thus, there are still plenty of NPLs for every AMC.

Exhibit 9: AMCs' acquisition costs

AMCs	NF	PLs	NPAs
	Secured*	Unsecured**	
	(%)	(%)	(%)
BAM	45-50	-	50-60

CHAYO	50	5	-
JMT	n.m.	5-10	-

Note: \*Percentage of appraised value; \*\*Percentage of claim value Sources: Company data; FSSIA's compilation

The Covid outbreak might not lead to a deep discount in NPL acquisition costs, but rather could provide a good asset class selection opportunity for AMCs. This could eventually lead to better CC in the future. Hence, we recommend investors to not be overly concerned about the slow rate of increase in NPLs at present.

Exhibit 10: Distressed asset acquisition estimates for AMCs under our coverage

AMCs	Asset type	FSSIA's expectation for the ac	equisition of distressed assets	Implied distressed asset	ts appraised/claim value
		2021E	2022E	2021E	2022E
		(THB b)	(THB b)	(THB b)	(THB b)
BAM	Secured	9,540	11,162	19,080	22,324
	Unsecured				
CHAYO	Secured	1,374	909	2,747	1,819
	Unsecured	316	273	6,314	5,460
JMT	Secured	3,269	2,997	6,539	5,994
	Unsecured	2,180	2,997	27,245	37,462
Total NPL purchase	Secured	14,183	15,068	28,366	30,137
	Unsecured	2,495	3,270	33,559	42,922
Combined total NPL p	urchase	16,678	18,338	61,925	73,059

Source: FSSIA's compilation

## One of the fastest recoveries once the outbreak abates

Although during the prolonged third and fourth waves of Covid, AMCs might not have crystalized benefits from the crisis over other sectors, as what happened in the first wave due to the slow NPL supply and the moderate impact to their CC – especially for secured NPLs – we think AMCs will be one of the industries that will be able to recover the fastest after the pandemic abates. We expect the NPs of AMCs under our coverage to increase 42% y-y in 2022. Therefore, we maintain our Overweight view.

JMT remains our top Buy, followed by CHAYO. BAM is still our least preferred.

Under the economic downturn, we believe JMT is a good hedge against recession, as 1) we expect it to deliver resilient CC growth due to its diversified portfolio and small NPL ticket sizes; and 2) we think it will be the beneficiary of an NPL rise that we expect to see in 2022-23. These factors should lead JMT to have remarkable core profit growth, with 2022E net profit growth of 47% y-y.

CHAYO ranks as our second preferred AMC. We believe CHAYO has distinct advantages over its competitors. These include 1) a hybrid portfolio of unsecured and secured distressed assets – a well-balanced portfolio that should provide sustainable growth in the long term; and 2) a smaller asset size than its peers, giving it greater operational flexibility.

We believe BAM will be hit by a slowdown in the residential market. In addition, due to the big ticket size of its distressed assets, the likelihood that its debtors will delay their spending is high. Accordingly, we expect BAM to deliver soft performance in 2H21.

Exhibit 11: Total net profit of AMCs under our coverage

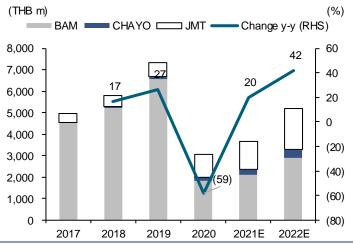
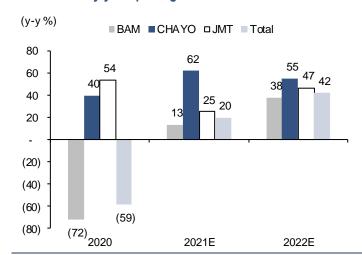


Exhibit 12: % y-y net profit growth of each AMC



Sources: Company data; FSSIA estimates

Sources: Company data; FSSIA estimates

Exhibit 13: Peers comparison as of 2 Aug 2021

	BBG	Rec	Share	price	Up	Market	EPS g	rowth	F	/E	Div	Yld	R0	DE	P	BV
	code		Current	Target	side	Сар	21E	22E	21E	22E	21E	22E	21E	22E	21E	22E
			(THB)	(THB)	(%)	(USD m)	(%)	(%)	(x)	(x)	(%)	(%)	(%)	(%)	(x)	(x)
Asset management						3,293	11.3	35.4	29.9	22.1	2.4	3.1	6.9	8.6	1.9	1.8
Bangkok Commercial AM	BAM TB	BUY	16.00	19.40	21	1,570	13.5	37.8	24.8	18.0	3.4	4.7	4.8	6.2	1.1	1.1
Chayo Group	CHAYO TB	BUY	12.00	18.80	57	347	18.5	39.6	46.8	33.5	0.0	0.0	12.8	11.7	4.2	3.4
JMT Network Services	JMT TB	BUY	41.25	52.00	26	1,376	12.2	34.5	35.0	26.0	1.8	2.2	18.7	17.8	5.5	3.8

Sources: FSSIA's estimates

## Corporate Governance report of Thai listed companies 2020

EXCELLE	NT I EVEL	·								
AAV	ADVANC	AF	AIRA	AKP	AKR	ALT	AMA	AMATA	AMATAV	ANAN
AOT	AP	ARIP	ARROW	ASP	BAFS	BANPU	BAY	BCP	BCPG	BDMS
	BEM	BGRIM		BKI			BPP			BWG
BEC			BIZ		BLA	BOL		BRR	BTS	
CENTEL	CFRESH	CHEWA	CHO	CIMBT	CK	CKP	CM	CNT	COL	COMAN
COTTO	CPALL	CPF	CPI	CPN	CSS	DELTA	DEMCO	DRT	DTAC	DTC
DV8	EA	EASTW	ECF	ECL	EGCO	EPG	ETE	FNS	FPI	FPT
FSMART	GBX	GC	GCAP	GEL	GFPT	GGC	GPSC	GRAMMY	GUNKUL	HANA
HARN	HMPRO	ICC	ICHI	III	ILINK	INTUCH	IRPC	IVL	JKN	JSP
JWD	K	KBANK	KCE	KKP	KSL	KTB	KTC	LANNA	LH	LHFG
LIT	LPN	MAKRO	MALEE	MBK	MBKET	MC	MCOT	METCO	MFEC	MINT
MONO	MOONG	MSC	MTC	NCH	NCL	NEP	NKI	NOBLE	NSI	NVD
NYT	OISHI	ORI	OTO	PAP	PCSGH	PDJ	PG	PHOL	PLANB	PLANET
PLAT	PORT	PPS	PR9	PREB	PRG	PRM	PSH	PSL	PTG	PTT
PTTEP	PTTGC	PYLON	Q-CON	QH	QTC	RATCH	RS	S	S&J	SAAM
					SCB				SCN	
SABINA	SAMART	SAMTEL	SAT	SC		SCC	SCCC	SCG		SDC
SEAFCO	SEAOIL	SE-ED	SELIC	SENA	SIRI	SIS	SITHAI	SMK	SMPC	SNC
SONIC	SORKON	SPALI	SPI	SPRC	SPVI	SSSC	SST	STA	SUSCO	SUTHA
SVI	SYMC	SYNTEC	TACC	TASCO	TCAP	TFMAMA	THANA	THANI	THCOM	THG
THIP	THRE	THREL	TIP	TIPCO	TISCO	TK	TKT	TMB	TMILL	TNDT
TNL	TOA	TOP	TPBI	TQM	TRC	TSC	TSR	TSTE	TSTH	TTA
TTCL	TTW	TU	TVD	TVI	TVO	TWPC	U	UAC	UBIS	UV
VGI	VIH	WACOAL	WAVE	WHA	WHAUP	WICE	WINNER	TRUE		-
ERY GO	OD LEVEL									
2S	ABM	ACE	ACG	ADB	AEC	AEONTS	AGE	AH	AHC	AIT
ALLA	AMANAH	AMARIN	APCO	APCS	APURE	AQUA	ASAP	ASEFA	ASIA	ASIAN
SIMAR	ASK	ASN	ATP30	AUCT	AWC	AYUD	В	BA	BAM	BBL
BFIT	BGC	BJC	BJCHI	BROOK	BTW	CBG	CEN	CGH	CHARAN	CHAYO
		CHOW				COLOR	COM7	CPL		CRD
CHG	CHOTI		CI	CIG	CMC				CRC	
CSC	CSP	CWT	DCC	DCON	DDD	DOD	DOHOME	EASON	EE	ERW
STAR	FE	FLOYD	FN	FORTH	FSS	FTE	FVC	GENCO	GJS	GL
GLAND	GLOBAL	GLOCON	GPI	GULF	GYT	HPT	HTC	ICN	IFS	ILM
MH	INET	INSURE	IRC	IRCP	IT	ITD	ITEL	J	JAS	JCK
JCKH	JMART	JMT	KBS	KCAR	KGI	KIAT	KOOL	KTIS	KWC	KWM
L&E	LALIN	LDC	LHK	LOXLEY	LPH	LRH	LST	М	MACO	MAJOR
MBAX	MEGA	META	MFC	MGT	MILL	MITSIB	MK	MODERN	MTI	MVP
NETBAY	NEX	NINE	NTV	NWR	OCC	OGC	OSP	PATO	PB	PDG
PDI	PICO	PIMO	PJW	PL	PM	PPP	PRIN	PRINC	PSTC	PT
	RCL									SAPPE
QLT		RICHY	RML	RPC	RWI	S11	SALEE	SAMCO	SANKO	
SAWAD	SCI	SCP	SE	SEG	SFP	SGF	SHR	SIAM	SINGER	SKE
SKR	SKY	SMIT	SMT	SNP	SPA	SPC	SPCG	SR	SRICHA	SSC
SSF	STANLY	STI	STPI	SUC	SUN	SYNEX	T	TAE	TAKUNI	TBSP
ГСС	TCMC	TEAM	TEAMG	TFG	TIGER	TITLE	TKN	TKS	TM	TMC
ΓMD	TMI	TMT	TNITY	TNP	TNR	TOG	TPA	TPAC	TPCORP	TPOLY
PS	TRITN	TRT	TRU	TSE	TVT	TWP	UEC	UMI	UOBKH	UP
JPF	UPOIC	UT	UTP	UWC	VL	VNT	VPO	WIIK	WP	XO
UASA	ZEN	ZIGA	ZMICO	00	V.	****	*. •	******	***	,
OOD LE		ABIGS			A1 1/2 2::	1116	4.00	450	40	
UP	A	ABICO	AJ	ALL	ALUCON	AMC	APP	ARIN	AS	AU
52	BC	BCH	BEAUTY	BGT	ВН	BIG	BKD	BLAND	BM	BR
ROCK	BSBM	BSM	BTNC	CAZ	CCP	CGD	CITY	CMAN	CMO	CMR
PT	CPW	CRANE	CSR	D	EKH	EP	ESSO	FMT	GIFT	GREEN
SSC	GTB	HTECH	HUMAN	IHL	INOX	INSET	IP	JTS	JUBILE	KASET
CM	KKC	KUMWEL	KUN	KWG	KYE	LEE	MATCH	MATI	M-CHAI	MCS
1DX	MJD	MM	MORE	NC	NDR	NER	NFC	NNCL	NPK	NUSA
CEAN	PAF	PF	PK	PLE	PMTA	POST	PPM	PRAKIT	PRECHA	PRIME
	PTL	RBF	RCI	RJH	ROJNA	RP	RPH	RSP	SF	SFLEX
	FIL	SKN								
	CICD	->NN	SLP	SMART	SOLAR	SPG	SQ	SSP	STARK	STC
GP	SISB		T000		TIW	TNH	TOPP	TPCH	TPIPP	TPLAS
GP SUPER	SVOA	TC	TCCC	THMUI		WIN	WORK	WDL		
GP SUPER		TC UKEM	TCCC UMS	VCOM	VRANDA	WIN	WORK	WPH Score R	ange	
PROUD GGP GUPER TI	SVOA	TC UKEM <b>Description</b>				WIN	WORK	Score R		
GP SUPER	SVOA	TC UKEM <b>Description</b> Excellent				WIN	WORK	<b>Score R</b> 90-1	00	
GP SUPER	SVOA	TC UKEM <b>Description</b>				WIN	WORK	Score R	9	

#### Disclaimer:

The disclosure of the survey results of the Thai Institute of Directors Association ('IOD") regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of a company listed on the Stock Exchange of Thailand and the Market for Alternative Investment disclosed to the public and able to be accessed by a general public investor. The result, therefore, is from the perspective of a third party. It is not an evaluation of operation and is not based on inside information.

The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey results may be changed after that date.

Source: Thai Institute of Directors Association (IOD); FSSIA's compilation

FSS International Investment Advisory Company Limited does not confirm nor certify the accuracy of such survey results.

\* CGR scoring should be considered with news regarding wrong doing of the company or director or executive of the company such unfair practice on securities trading, fraud, and corruption SEC imposed a civil sanction against insider trading of director and executive; \*\* delisted

## **Anti-corruption Progress Indicator 2020**

CERTIFIED										
2S	ADVANC	Al	AIE	AIRA	AKP	AMA	AMANAH	AP	AQUA	ARROW
ASK	ASP	AYUD	В	BAFS	BANPU	BAY	BBL	BCH	ВСР	BCPG
BGC	BGRIM	BJCHI	BKI	BLA	BPP	BROOK	BRR	BSBM	BTS	BWG
CEN	CENTEL	CFRESH	CGH	CHEWA	CHOTI	CHOW	CIG	CIMBT	СМ	CMC
COL	COM7	CPALL	CPF	CPI	CPN	CSC	DCC	DELTA	DEMCO	DIMET
DRT	DTAC	DTC	EASTW	ECL	EGCO	FE	FNS	FPI	FPT	FSS
FTE	GBX	GC	GCAP	GEL	GFPT	GGC	GJS	GPSC	GSTEEL	GUNKUL
HANA	HARN	HMPRO	HTC	ICC	ICHI	IFS	INET	INSURE	INTUCH	IRPC
ITEL	IVL	K	KASET	KBANK	KBS	KCAR	KCE	KGI	KKP	KSL
KTB	KTC	KWC	L&E	LANNA	LHFG	LHK	LPN	LRH	М	MAKRO
MALEE	MBAX	MBK	MBKET	MC	MCOT	MFC	MFEC	MINT	MONO	MOONG
MPG	MSC	MTC	MTI	NBC	NEP	NINE	NKI	NMG	NNCL	NSI
NWR	occ	OCEAN	OGC	ORI	PAP	PATO	PB	PCSGH	PDG	PDI
PDJ	PE	PG	PHOL	PL	PLANB	PLANET	PLAT	PM	PPP	PPPM
PPS	PREB	PRG	PRINC	PRM	PSH	PSL	PSTC	PT	PTG	PTT
PTTEP	PTTGC	PYLON	Q-CON	QH	QLT	QTC	RATCH	RML	RWI	S & J
SABINA	SAT	SC	SCB	SCC	sccc	SCG	SCN	SEAOIL	SE-ED	SELIC
SENA	SGP	SIRI	SITHAI	SMIT	SMK	SMPC	SNC	SNP	SORKON	SPACK
SPC	SPI	SPRC	SRICHA	SSF	SSSC	SST	STA	SUSCO	SVI	SYNTEC
TAE	TAKUNI	TASCO	TBSP	TCAP	TCMC	TFG	TFI	TFMAMA	THANI	THCOM
THIP	THRE	THREL	TIP	TIPCO	TISCO	TKT	TMB	TMD	TMILL	TMT
TNITY	TNL	TNP	TNR	TOG	TOP	TPA	TPCORP	TPP	TRU	TSC
TSTH	TTCL	TU	TVD	TVI	TVO	TWPC	U	UBIS	UEC	UKEM
UOBKH	UWC	VGI	VIH	VNT	WACOAL	WHA	WHAUP	WICE	WIIK	ХО
ZEN	TRUE									
DECLARE	D									
7UP	ABICO	AF	ALT	AMARIN	AMATA	AMATAV	ANAN	APURE	B52	BKD
ВМ	BROCK	BUI	СНО	CI	сотто	DDD	EA	EFORL	EP	ERW
ESTAR	ETE	EVER	FSMART	GPI	ILINK	IRC	J	JKN	JMART	JMT
JSP	JTS	KWG	LDC	MAJOR	META	NCL	NOBLE	NOK	PK	PLE
ROJNA	SAAM	SAPPE	SCI	SE	SHANG	SINGER	SKR	SPALI	SSP	STANLY
SUPER	SYNEX	THAI	TKS	TOPP	TRITN	TTA	UPF	UV	WIN	ZIGA

#### Level

Certified

This level indicates practical participation with thoroughly examination in relation to the recommended procedures from the audit committee or the SEC's certified auditor, being a certified member of Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) or already passed examination to ensure independence from external parties.

Declared This level indicates determination to participate in the Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC)

#### Disclaimer:

The disclosure of the Anti-Corruption Progress Indicators of a listed company on the Stock Exchange of Thailand, which is assessed by Thaipat Institute, is made in order to comply with the policy and sustainable development plan for the listed companies of the Office of the Securities and Exchange Commission. Thaipat Institute made this assessment based on the information received from the listed company, as stipulated in the form for the assessment of Anti-corruption which refers to the Annual Registration Statement (Form 56-1), Annual Report (Form 56-2), or other relevant documents or reports of such listed company. The assessment result is therefore made from the perspective of Thaipat Institute that is a third party. It is not an assessment of operation and is not based on any inside information. Since this assessment is only the assessment result as of the date appearing in the assessment result, it may be changed after that date or when there is any change to the relevant information. Nevertheless, FSS International Investment Advisory Company Limited does not confirm, verify, or certify the accuracy and completeness of the assessment results.

Note: Companies participating in Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) under Thai Institute of Directors (as of June 24, 2019) are categorised into: 1) companies that have declared their intention to join CAC, and; 2) companies certified by CAC.

Source: The Securities and Exchange Commission, Thailand; \* FSSIA's compilation

### **GENERAL DISCLAIMER**

## ANALYST(S) CERTIFICATION

### Yuvanart Suwanumphai FSS International Investment Advisory Securities Co., Ltd

The individual(s) identified above certify(ies) that (i) all views expressed in this report accurately reflect the personal view of the analyst(s) with regard to any and all of the subject securities, companies or issuers mentioned in this report; and (ii) no part of the compensation of the analyst(s) was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed herein.

This report has been prepared by FSS International Investment Advisory Company Limited (FSSIA). The information herein has been obtained from sources believed to be reliable and accurate; however FSS makes no representation as to the accuracy and completeness of such information. Information and opinions expressed herein are subject to change without notice. FSS has no intention to solicit investors to buy or sell any security in this report. In addition, FSS does not guarantee returns nor price of the securities described in the report nor accept any liability for any loss or damage of any kind arising out of the use of such information or opinions in this report. Investors should study this report carefully in making investment decisions. All rights are reserved.

This report may not be reproduced, distributed or published by any person in any manner for any purpose without permission of FSSIA. Investment in securities has risks. Investors are advised to consider carefully before making investment decisions.

## History of change in investment rating and/or target price



Date	Rating	Target price	Date	Rating	Target price	Date	Rating	Target price
05-Oct-2020 23-Nov-2020	BUY BUY	24.00 24.00	10-Feb-2021 24-Mar-2021	BUY BUY	24.00 24.00	17-May-2021	BUY	20.60

Yuvanart Suwanumphai started covering this stock from 05-Oct-2020

Price and TP are in local currency

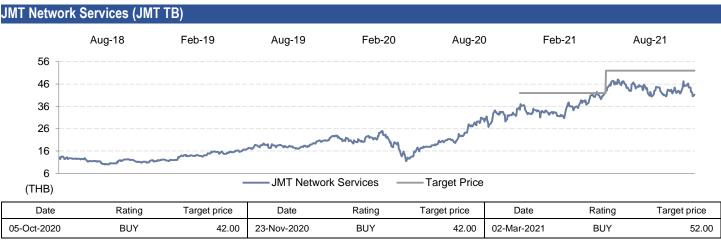
Source: FSSIA estimates

#### Chayo Group (CHAYO TB) Feb-19 Feb-21 Aug-18 Aug-19 Feb-20 Aug-20 Aug-21 16 11 6 1 Chayo Group Target Price (THB) Rating Date Date Rating Target price Date Rating Target price Target price BUY BUY BUY BUY 05-Oct-2020 15.00 18.80 09-Mar-2021 9.70 12-May-2021 23-Nov-2020

Yuvanart Suwanumphai started covering this stock from 05-Oct-2020

Price and TP are in local currency

Source: FSSIA estimates



Yuvanart Suwanumphai started covering this stock from 05-Oct-2020

Price and TP are in local currency

Source: FSSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
Bangkok Commercial Asset Mngt.	BAM TB	THB 16.00	BUY	Downside risks to our GGM-based TP include 1) lower cash collection from its fully amortised portfolio; 2) lower-than-expected bad debt acquisition; and 3) the prolonged slowdown of the property market.
Chayo Group	СНАҮО ТВ	THB 12.00	BUY	Downside risks to our GGM-based TP include 1) lower-than-expected bad debt acquisition; and 2) higher-than-expected operating expenses.
JMT Network Services	JMT TB	THB 41.25	BUY	Downside risks to our GGM-based TP include 1) lower cash collection from its fully amortised portfolio; and 2) the lower-than-expected acquisition of new bad debt.

Source: FSSIA estimates

#### **Additional Disclosures**

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited

FSSIA may incorporate the recommendations and target prices of companies currently covered by FSS Research into equity research reports, denoted by an 'FSS' before the recommendation. FSS Research is part of Finansia Syrus Securities Public Company Limited, which is the parent company of FSSIA.

All share prices are as at market close on 02-Aug-2021 unless otherwise stated.

## RECOMMENDATION STRUCTURE

## Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price\* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

\* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

## **Industry Recommendations**

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

Neutral. The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

### **Country (Strategy) Recommendations**

**Overweight (O).** Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Neutral (N).** Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Underweight (U).** Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.