# 13 JULY 2021 THAILAND / UTILITIES - CONVENTIONAL

### BANPU POWER BPP TB



# TARGET PRICE THB23.00 CLOSE THB17.20 UP/DOWNSIDE +33.7% PRIOR TP THB22.00 CHANGE IN TP +4.5% TP vs CONSENSUS +11.7%

## เปลี่ยนให้เป็นมิตรต่อสิ่งแวดล้อมมากขึ้น

#### แปลงให้เป็นหุ้นที่เป็นมิตรต่อสิ่งแวดล้อมมากขึ้น

ในระหว่างการประชุมทางโทรศ์พท์กับ FSSIA ผู้บริหารชีแจงถึง 3 กลยุทธ์สำคัญที่จะเปลี่ยน BPP จากผู้ให้บริการสาธารณูปโภคที่ใช้ถ่านหินเป็นหลักเป็นบริษัทที่เป็นมิตรต่อสิ่งแวดล้อม มากยิ่งขึ้นภายในปี 2025 ประการแรก BPP วางเป้าเพิ่มกำลังการผลิตจากพลังงานหมุนเวียน จาก 347MW ในปี 2020 เป็น 800MW ในปี 2025 และจากเทคโนโลยีประสิทธิภาพสูง มลพิษ ต่ำ (HELE) จาก 396MW ในปี 2020 เป็น 2.5GW ในปี 2025 ประการที่สอง กำลังการผลิต ไฟฟ้า HELE จะเป็นก้าวแรกของ BPP เพื่อให้บรรลุเป้าหมายในการเป็นมิตรต่อสิ่งแวดล้อม มากยิ่งขึ้นผ่านการลงทุนที่มีความเสี่ยงต่ำที่ให้กระแสเงินสดคงที่ โดยใช้เทคโนโลยีมลพิษต่ำ ในช่วงเปลี่ยนผ่าน ประการที่สาม BPP ผ่านกิจการร่วมค้า (JV) กับ Banpu (BANPU TB, HOLD, TP THB16) และหุ้น 50% ใน Banpu NEXT (NEXT, not listed) จะเพิ่มการเติบโต ของกำลังการผลิตจากโรงไฟฟ้าถ่านหินในสหรัฐฯ และโรงไฟฟ้า LNG ในเวียดนาม

#### กำไรสุทธิจากธุรกิจที่เป็นมิตรต่อสิ่งแวดล้อมมากขึ้นแลกกับการลดของกำไร สุทธิจากธุรกิจที่เป็นอันตรายต่อสิ่งแวดล้อม

เราคาดว่า BPP จะค่อย ๆ ลดกำไรสุทธิจากโรงไฟฟ้าถ่านหินจาก 87% ของกำไรรวมในปี 2020 ลงเหลือ 76% ในปี 2023 กำลังการผลิตใหม่ที่จะเพิ่มสัดส่วนโรงไฟฟ้าที่ไม่ใช่ถ่านหินของ BPP ส่วนมากจะมาจาก 1) โรงไฟฟ้า HELE ซึ่งรวมถึง Nakoso (IGCC); 2) กำลังการผลิต ไฟฟ้าพลังงานหมุนเวียนในออสเตรเลียและเวียดนาม; 3) โรงไฟฟ้าที่ใช้ก๊าชและ LNG ใน สหรัฐฯ และเวียดนาม; และ 4) ธุรกิจยานยนต์ไฟฟ้า (EV) และธุรกิจอื่นที่เกี่ยวข้องประกอบด้วย โรงงานผลิตแบตเตอรี่และ EV

# การขยายกำลังการผลิต: จากเป็นอันตรายต่อสิ่งแวดล้อมเป็นสร้างมลพิษต่ำ (HELE) และกลายมาเป็นมิตรต่อสิ่งแวดล้อม (พลังงานหมุนเวียน)

เราเชื่อว่ายุทธศาสตร์ของ BPP ในการบรรลุเป้ากำลังการผลิต 3.3GW โดยการเปลี่ยนจาก เทคโนโลยีที่เป็นอันตรายต่อสิ่งแวดล้อมเป็นสร้างมลพิษต่ำจนกลายมาเป็นมิตรต่อสิ่งแวดล้อม จนใต้กำลังการผลิตรวม 5.3GW ในปี 2025 เป็นกลยุทธ์สร้างการเติบโตที่ดีในการบังคับกิจการ และโรงไฟฟ้าให้ปล่อยก๊าซเรือนกระจก (GHG) น้อยลงในอนาคต โดยปกตินักลงทุนจะมอง BPP ว่าเป็นหุ้นสาธารณูปโภคที่ใช้ถ่านหินเป็นหลักเนื่องจากส่วนแบ่งกำไรส่วนมากมาจาก โรงไฟฟ้าถ่านหินขนาดใหญ่ 2 แห่ง กล่าวคือ BLCP (กำลังการผลิต 1.4GW) และ Hongsa (HPC; 1.8GW) ในปี 2021-25 BPP มีแนวโน้มซื้อกิจการโรงไฟฟ้า HELE เข้ามาในพอร์ตมาก ยิ่งขึ้น ซึ่งจะช่วยให้บริษัทฯ ลดการพึ่งพากำไรจากโรงไฟฟ้าถ่านหินในขณะที่พยายามบรรลุ เป้าหมายกำลังการผลิตที่ 5.3GW ภายในปี 2025

#### คงคำแนะนำซื้อหลังปรับราคาเป้าหมายเป็น 23 บาท

เราคงคำแนะนำซือหลังปรับราคาเป้าหมายจาก 22 เป็น 23 บาท (SOTP) เพื่อรวมมูลค่า 0.6 บาท/หุ้นจาก Nakoso และ 0.1 บาท/หุ้นจากโรงไฟฟ้าพลังแสงอาทิตย์ขนาด 167MW ใน ออสเตรเลีย รวมถึงกำไรต่อหุ้นที่เพิ่มขึ้นจากสมมติฐานอัตราการใช้กำลังการผลิตที่สูงขึ้นของ HPC และ BLCP

#### **KEY STOCK DATA**

YE Dec (THB m)	2020	2021E	2022E	2023E
Revenue	6,152	11,038	11,285	11,257
Net profit	3,702	5,413	6,114	6,246
EPS (THB)	1.21	1.77	2.00	2.05
vs Consensus (%)	-	34.8	31.9	24.4
EBITDA	1,299	1,676	2,016	3,013
Core net profit	3,783	5,413	6,114	6,246
Core EPS (THB)	1.24	1.77	2.00	2.05
Chg. In EPS est. (%)	-	19.9	29.4	47.4
EPS growth (%)	26.0	43.1	13.0	2.1
Core P/E (x)	13.9	9.7	8.6	8.4
Dividend yield (%)	3.8	4.7	4.7	4.7
EV/EBITDA (x)	43.9	33.2	25.4	15.4
Price/book (x)	1.3	1.2	1.1	1.0
Net debt/Equity (%)	8.9	4.7	(5.1)	(13.9)
ROE (%)	9.4	12.7	13.3	12.5



Share price performance	1 Month	3 Month	12 Month
Absolute (%)	(13.6)	(6.5)	6.2
Relative to country (%)	(8.7)	(7.0)	(7.5)
Mkt cap (USD m)			1,604
3m avg. daily turnover (USD m)			3.7
Free float (%)			21
Major shareholder		BANPU	Plc (79%)
12m high/low (THB)		2	1.60/13.00
Issued shares (m)			3,051.02

Sources: Bloomberg consensus; FSSIA estimates



Suwat Sinsadok suwat.sin@fssia.com +66.2611.3558

Siriluck Pinthusoonthorn

siriluck.pin@fssia.com +66 2611 3562

PREPARED BY FSS INTERNATIONAL INVESTMENT ADVISORY SECURITIES CO LTD (FSSIA). ANALYST CERTIFICATION AND IMPORTANT DISCLOSURES CAN BE FOUND AT THE END OF THIS REPORT

#### Investment thesis

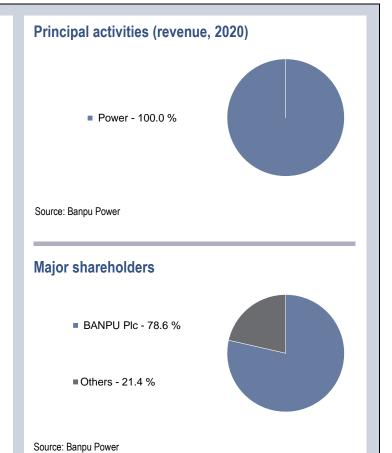
BPP has secured an effective capacity of 2.4GW, of which 1.9GW is in operation and the remaining 0.5GW is under development. Most of the operating and underdevelopment capacity is in the form of coal-fired power plants. BPP also has some renewable capacity from solar power plants in China and Japan, with a total capacity of almost 200MW. BPP plans to increase its renewable capacity from 0.2GW currently to 0.8GW by 2025, representing 15% of its total target capacity of 5.3GW in 2025.

We think BPP's limited core earnings growth potential from its two power assets – HPC and BLCP, which are already running at high utilisation rates, according to management – should be offset by the earnings growth from the SLG power plant in China and its battery and EV businesses.

#### Company profile

Banpu Power is a holding company investing in electricity generating businesses. It has major coal-fired and solar farm power assets in Thailand, Laos, China and Japan.

www.banpupower.com



#### Catalysts

Higher utilisation rates of power plants and rising demand for electricity in Thailand and China are key potential growth drivers.

#### Risks to our call

Downside risks to our SOTP valuation are the start-up delays of its new projects and government intervention in the electricity tariff.

#### **Event calendar**

Date	Event
Jul 2021	2Q21 results announcement

#### **Key assumptions**

	2021E	2022E	2023E
Utilisation rate (%)	94	95	95
Oil price (USD/bbl)	65	60	60
Equity capacity (MW)	2,713	2,817	2,886

Source: FSSIA estimates

#### Earnings sensitivity

- For every 1% increase in coal price, we estimate 2021 earnings would decline 2.5%, and vice versa, all else being equal.
- For every 1% increase in interest rate, we estimate 2021 earnings would decline 1.3%, and vice versa, all else being equal.

Source: FSSIA estimates

#### From a black to green transformation

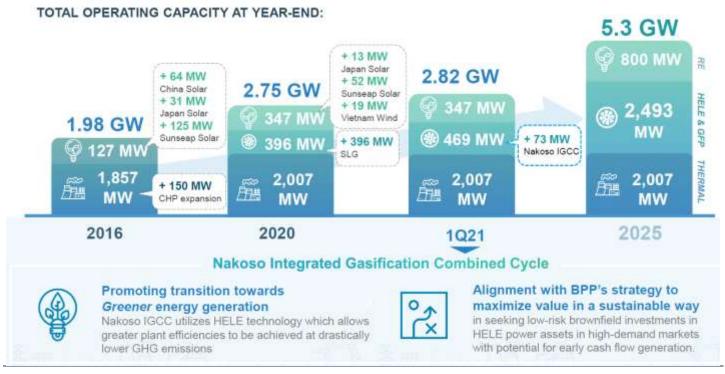
During our FSSIA conference call, management clarified three key strategies to transform BPP from a coal-dominated utilities provider into a "greener and smarter" company by 2025.

First, BPP aims to increase its capacity from renewable energy from 347MW in 2020 to 800MW in 2025 and from HELE technology from 396MW in 2020 to 2.5GW in 2025.

Second, HELE power capacity, including the recently acquired Nakoso integrated gasification combined cycle (IGCC)-based, coal-to-gas power plant, will be the first step in BPP's transition to achieve its greener and smarter goal via a low-risk, stable cash flow investment with low emissions as a transitional technology. HELE is dubbed 'grey' technology vs 'black' for coal-fired power plants and 'green' technology for renewable energy.

Third, BPP, via its JV with BANPU and its 50% stake in NEXT, will seek capacity growth from gas-fired power plants in the US market and an LNG-to-power plant in the Vietnam market, leveraging BANPU's shale gas production bases in the Marcellus and Barnett areas in the US and its HPC coal-fired power plant in Laos.

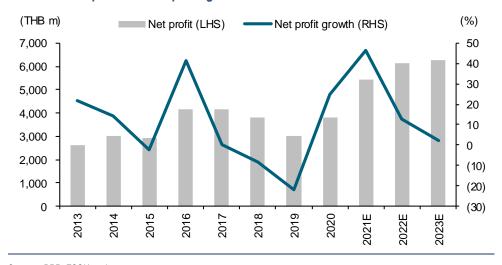
Exhibit 1: "Greener and smarter" transformation strategy via increases in renewable and HELE capacity



Source: BPP

As a result, we project that BPP's net profit growth will now be enhanced via both organic growth, including the Shan Xi Lu Guang (SLG) coal-fired power plant in China, and M&A, to boost its net profit growth from THB3.7b in 2020 to THB5.5b in 2022.

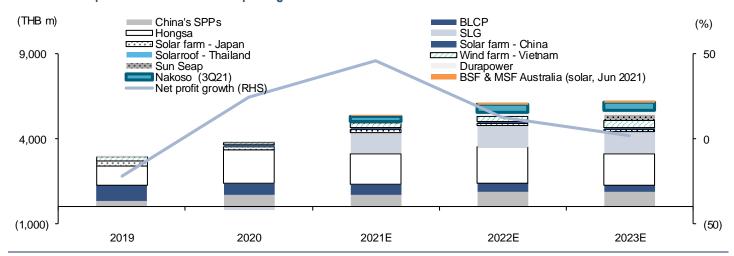
Exhibit 2: Net profit and net profit growth



Sources: BPP; FSSIA estimates

While we project BPP's net profit in 2023 to decline y-y to THB4.9b due to the structurally lower net profit contributions from its two coal-fired power plants, BLCP and HPC, we think it is highly likely that BPP will add new capacity growth and profits into its portfolio in 2021-22. This is based on its strong balance sheet and evident growth strategy to secure new capacity from gas-fired, HELE, and renewable power plants in Thailand, Australia, Vietnam, and the US market.

Exhibit 3: Net profit breakdown and net profit growth



Sources: BPP; FSSIA estimates

From black to grey to green energy. We project that BPP will gradually lower its net profit contributions from coal-fired power plants, mainly from BLCP, HPC, and SLG, from 87% of total earnings in 2020 down to 76% in 2023. The major new capacity to increase BPP's non-coal power plant proportion would come from 1) HELE power plants, including Nakoso (IGCC); 2) renewable capacity in Australia and Vietnam; 3) the gas-fired LNG-to-power plants in the US and Vietnam; and 4) EV and EV-related ventures, including battery and EV manufacturing plants.

#### Exhibit 4: Net profit breakdown

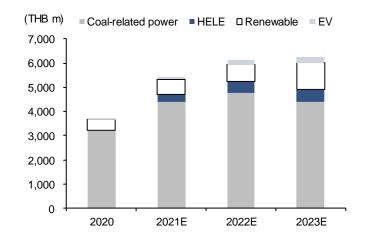
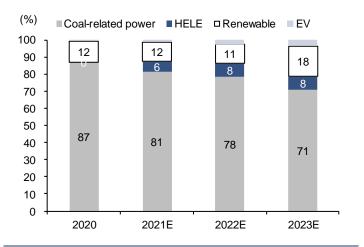


Exhibit 5: Net profit breakdown (%)



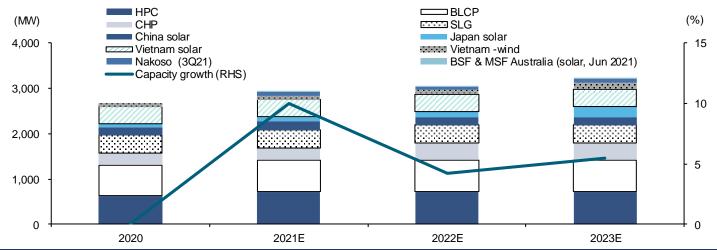
Sources: BPP; FSSIA estimates

Sources: BPP; FSSIA estimates

#### Becoming a "greener and smarter" power play

We believe BPP's strategic goal to achieve a 3.3GW capacity from 'black' via 'grey' to 'green' technology to reach a total capacity of 5.3GW in 2025, is a sound growth strategy to harness the future lower GHG emitting power plants and ventures. BPP has typically been perceived by the investment community as a key coal-based utilities play, given that its major earnings contributions come from two large-scale coal-fired power plants, BLCP (1.4GW capacity) and HPC (1.8GW).

Exhibit 6: Equity capacity breakdown and capacity growth



Sources: BPP: FSSIA estimates

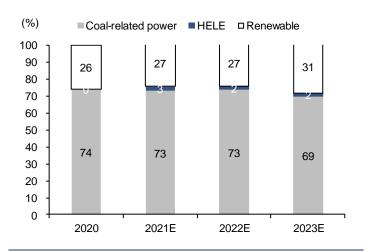
However, due to the structural decline in availability payments, and hence the net profit contributions from BLCP and HPC, within the next five years, BPP plans to not only offset the net profit drops from BCLP and HPC but to also gradually shift away from coal-fired power plants to green renewable power plants, including solar and wind farms and the cleaner gas-fired power plants.

In order to maintain its cash flow and net profit growth momentum, BPP will employ HELE technology power plants as a key transitional growth driver to sustain its net profit while growing its renewable power plants, which normally have a smaller scale and lower EIRR and profitability than coal-fired and HELE power plants.

#### Exhibit 7: Equity capacity breakdown

# (MW) Coal-related power HELE Renewable 3,500 3,000 2,500 1,500 1,000 2020 2021E 2022E 2023E

Exhibit 8: Equity capacity breakdown (%)



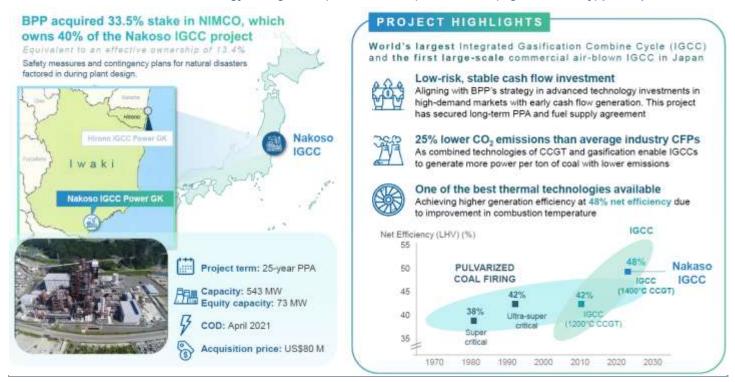
Sources: BPP; FSSIA estimates

Sources: BPP; FSSIA estimates

#### HELE is a transitional technology to transform from coal to renewables

Management indicated that the acquisition of the Nakoso HELE-based power plant using IGCC technology, a coal-to-gas process, will be the first step toward BPP's greener and smarter goal via a low-risk, stable cash flow investment with low emissions as a transitional technology.

Exhibit 9: Nakoso uses IGCC technology for a greener (lower emission) and smarter (higher efficiency) power plant

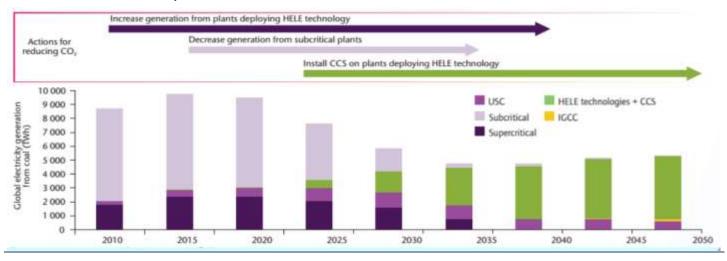


Source: BPP

According to the International Energy Agency (IEA) Clean Coal Centre, of which BANPU is a member, coal-based power plants are projected to remain a key source of power globally in the next 10 years, given its cost competitiveness, the abundant coal supply, and the easy-to-operate power plant type.

However, given the high emissions from conventional coal-fired technologies for power plants, including subcritical and supercritical technologies, the IEA believes it is strategically essential to deploy the transitional HELE technology with lower emissions and higher operational efficiency to gradually replace the coal-fired technologies in an effort to move toward a green utilities industry.

**Exhibit 10: IEA HELE roadmap** 



Source: IEA Clean Coal Centre

What is HELE technology? HELE stands for 'high efficiency, low emission' technologies that include ultra-supercritical (USC) and IGCC, which will have higher efficiencies of up to 49-50% vs only 35% efficiency for conventional coal-fired subcritical and supercritical technologies.

Exhibit 11: Ongoing improvement to USC pulverised coalfired power plants



Sources: IEA Clean Coal Centre

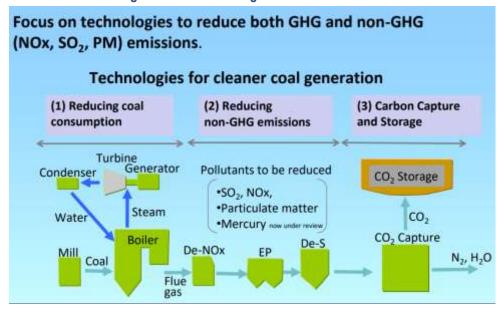
Exhibit 12: Efficiency, coal consumption, and CO2 emissions for advanced coal-based technologies

			0	
Technology	Net efficiency	House power rate %	Net coal consumption g/(kW-h)	CO: emissions (gross energy output) gr(kW-h)
Sub-critical	≤38.00%	4.5-5.5	323.25	798.59-807.32
Supercritical	s42.00%	4-5	292.46	726.48-734.38
600 C class USC	≤45.00%	3.5-4.5	272.97	681.73-689.10
700 °C class USC	45.00-50.00%	3	273.97-245.67	623.51-692.79
Pingshan1350MW 600°t: class USC WGQ3's new design)	49.80%	3.5	246.66	622 69
WGQ3's700°C USC	53.00%	3	231.76	588.21

Sources: IEA Clean Coal Centre

HELE also excels in its low emissions to effectively reduce GHG and non-GHG (NOx, SO2, PM) emissions, even using coal as a key energy source to generate heat. Hence, the IEA believes HELE technologies are a key step toward near-zero emissions from coal and will eventually enable the global utilities sector to transition from mostly black coal-based technology to a green renewable-based technology platform via the HELE transitional grey technology.

Exhibit 13: Technologies for cleaner coal generation



Source: IEA Clean Coal Centre

HELE technologies can also include fuel cell (FC) technology, which is starting to be applied to coal power plants to achieve zero emissions and high efficiency. As a result, in the next 10 years, the IEA expects to introduce HELE technology as a key transitional platform to gradually replace the subcritical and super subcritical coal-based technologies, in order to achieve a greener global utilities industry.

**BPP's strategy for HELE.** In 2021-25, BPP is likely to acquire more HELE-based power assets into its portfolio, enabling it to reduce its earnings from coal-based power plants toward its 5.3GW target in 2025.

According to management, IGCC HELE technology will have middle-of-the-road performance between gas-fired and coal-fired power plant technologies. This includes superior operational efficiency and lower emissions than coal-fired technologies but less efficiency and higher emissions than gas-fired power plants.

However, the investment cost for IGCC is higher than both gas-fired and coal-fired technologies at USD3m/MW vs USD1m/MW for gas-fired and USD2m/MW for coal-fired, making IGCC-based technology economically feasible only for certain markets with high electricity tariffs and a focus on greener technologies, such as Japan, South Korea, and Western markets.

Exhibit 14: Capacity breakdown target (from 2.75GW in 2020 to 5.3GW in 2025E)

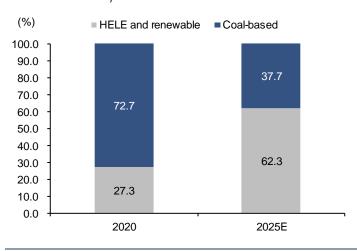


Exhibit 15: Key comparisons of gas, IGCC, and coal technologies for power plants

Lower SOx, NOx, and dust emissions per gigawatt-hour of electric power generated compared

to conventional ultra-supercritical coal plants

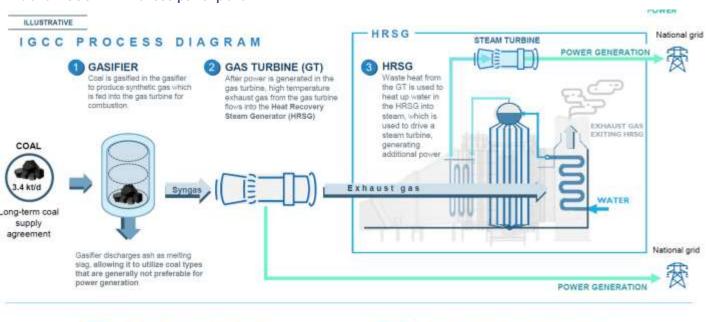
	Gas	IGCC	Coal	Unit
Efficiency	60	49-50	35-40	%
Emissions (total)	0.40	0.60	0.80	kg/kWh
Investment cost	1.0	3.0	2.0	USD m

Source: BPP Sources: BPP; FSSIA estimates

Enhanced system efficiency

due to power generated from both gas turbine and steam turbine from recovered steam via HRSG

#### Exhibit 16: IGCC HELE Nakoso power plant

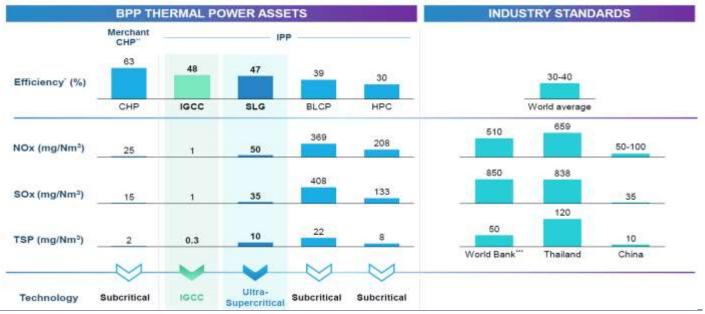


Source: BPP

For the five key power plants under BPP, the subcritical BLCP and HPC coal-fired power plants generate the highest emissions of NOx, SOx, and total small particles (TSP) compared to the USC-based SLG power plant, the CHP coal-fired small power plants in China, and the IGCC-based Nakoso power plant in Japan. Hence, we think BPP will gradually reduce its exposure to coal-fired power plants (BLCP, HPC, and CHP) and transition toward HELE-based power plants (SLG and IGCC Nakoso), starting in 2021 onward.

Exhibit 17: Efficiency and emissions comparison for BPP's key power plants

Nakoso's IGCC is one of the most efficient HELE technologies with the ability to generate more power per ton of coal with lower emissions (including 25% lower CO<sub>2</sub> emissions than average industry CFPs)



Source: BPP

#### Banpu NEXT and BPP's energy technology growth roadmap

BPP, via its JV with BANPU and its 50% stake in NEXT, will seek capacity growth for its gas-fired power plants in the US market and an LNG-to-power plant in the Vietnam market, leveraging BANPU's shale gas production bases in the Marcellus and Barnett areas in the US and its HPC coal-fired power plant in Laos.

Based on BPP's 1Q21 presentation, under BPP's 'Energy Technology' group, the company plans to grow its capacities of 1) renewable energy, mainly solar rooftops and floating solar farms, from 249MW in 1Q21 to 500MW in 2025; 2) energy storage systems (ESS) from 1GWh in 1Q21 to 3GWh in 2025; and 3) e-mobility from 215 EVs in 1Q21 to 5,500 EVs in 2025. The e-mobility group has already been expanded to cover e-tuk tuks (EV tricycle), e-ferries, hybrid diesel-battery ships, and charging stations, and will further increase its products to cover most EV types by 2025.

Exhibit 18: Energy technology growth target in 2025



Exhibit 19: Energy technology venture (1Q21)



Source: BPP Source: BPP

#### **EPS** and target price revisions

We raise our EPS forecasts for 2021-23 by 19.9-44.2% to reflect 1) the incorporation of earnings from Nakoso in Japan and the solar farms in Australia; 2) the higher utilisation rates for HPC and BLCP based on management's guidance; and 3) our higher oil price assumptions by 20-30% that would result in a higher electricity tariff for renewable power plants.

Exhibit 20: Key changes in assumptions and EPS forecasts

THB m	Previous					Change (%)			
	2021E	2022E	2023E	2021E	2022E	2023E	2021E	2022E	2023E
Revenue	11,038	11,285	11,257	11,038	11,285	11,257	0.0	0.0	0.0
Gross profit	4,436	4,611	4,588	4,436	4,611	4,588	0.0	0.0	0.0
Operating profit	4,436	4,611	4,588	4,436	4,611	4,257	0.0	0.0	7.8
Net profit	5,413	6,114	6,246	4,516	4,726	4,328	19.9	29.4	44.3
EPS (THB/shr)	1.8	2.0	2.0	1.5	1.5	1.4	19.9	29.4	44.2
Key assumptions									
Utilisation rate (%)	94	95	95	92	94	94	2.2	1.1	1.1
Oil price (USD/bbl)	65	60	60	50	50	50	30.0	20.0	20.0
Equity capacity (MW)	2,713	2,817	2,886	2,624	2,624	2,624	3.4	7.3	10.0

Note: Change of items in percentage terms are represented in ppt change

Sources: BPP; FSSIA estimates

We maintain BUY and raise our SOTP-based TP from THB22 to THB23 to include a THB0.6/share value for Nakoso and THB0.1/share for the 167MW solar farms in Australia, plus our EPS increase due to our higher utilisation rate assumptions for HPC and BLCP.

**Exhibit 21: SOTP valuation** 

Cost of equity assumptions	(%)		Cost of debt assumptions (
Risk-free rate	2.3		Pretax cost of debt 5
Market risk premium	8.5		Marginal tax rate 20
Stock beta	1.0		
Cost of equity, Ke	10.8		Net cost of debt, Kd
Weight applied	40.0		Weight applied 60
WACC (%)	7.0		
DCF valuation estimate	THB m	THB/share	Comments
BLCP	3,972	1.3	WACC 7.0%, no terminal growth value
Hongsa (HPC)	18,063	5.9	WACC 7.0%, no terminal growth value
Zhengding	4,211	1.4	WACC 8.5%, no terminal growth value
Luannan	7,412	2.4	WACC 8.5%, no terminal growth value
Zouping	3,758	1.2	WACC 8.5%, no terminal growth value
SLG	14,318	4.7	WACC 8.5%, no terminal growth value
Solar - Japan	8,269	2.7	WACC 3.7%, no terminal growth value
Solar - China	3,969	1.3	WACC 8.5%, no terminal growth value
Solar - Thailand	326	0.1	WACC 7.0%, no terminal growth value
Wind - Soc Trang (Vietnam)	1,563	0.5	WACC 8.5%, no terminal growth value
Wind - Mui Dinh (Vietnam)	3,031	1.0	WACC 8.5%, no terminal growth value
Sun Seap (48.6%)	1,141	0.4	WACC 6.7%, no terminal growth value
Durapower	1,725	0.6	WACC 6.7%, no terminal growth value
Nakoso (3Q21)	1,841	0.6	WACC 3.5%, no terminal growth value
BSF & MSF Australia (solar, Jun 2021)	191	0.1	WACC 6.7%, no terminal growth value
Net cash (debt)	(2,610)	(0.9)	At end-2021E
Minorities	(1,055)	(0.3)	
Residual ordinary equity	70,125	23.0	

Sources: BPP; FSSIA estimates

#### **Financial Statements**

Banpu Power

Profit and Loss (THB m) Year Ending Dec	2019	2020	2021E	2022E	2023E
Revenue	5,687	6,152	11,038	11,285	11,257
Cost of goods sold	(3,962)	(3,907)	(6,603)	(6,674)	(6,668)
Gross profit	1,725	2,245	4,436	4,611	4,588
Other operating income	-	-	-	-	-
Operating costs	(1,749)	(946)	(2,760)	(2,596)	(1,576)
Operating EBITDA	(24)	1,299	1,676	2,016	3,013
Depreciation	(613)	(402)	(1,392)	(1,392)	(1,392)
Goodwill amortisation	0	0	0	0	0
Operating EBIT	(637)	897	284	623	1,620
Net financing costs	(370)	279	(179)	(148)	(55)
Associates	3,673	3,565	5,037	5,415	4,699
Recurring non-operating income	4,249	2,988	5,710	6,155	5,512
Non-recurring items	(34)	(81)	0	0	0
Profit before tax	3,207	4,084	5,815	6,631	7,078
Tax	(204)	(300)	(215)	(328)	(642)
Profit after tax	3,003	3,783	5,600	6,303	6,437
Minority interests	(34)	(81)	(186)	(189)	(191)
Preferred dividends	0	0	0	0	0
Other items	-	-	-	-	-
Reported net profit	2,969	3,702	5,413	6,114	6,246
Non-recurring items & goodwill (net)	34	81	0	0	0
Recurring net profit	3,003	3,783	5,413	6,114	6,246
Per share (THB)					
Recurring EPS *	0.98	1.24	1.77	2.00	2.05
Reported EPS	0.97	1.21	1.77	2.00	2.05
DPS	0.65	0.65	0.80	0.80	0.80
Diluted shares (used to calculate per share data)	3,051	3,051	3,051	3,051	3,051
Growth					
Revenue (%)	(10.0)	8.2	79.4	2.2	(0.3)
Operating EBITDA (%)	nm	nm	29.0	20.2	49.5
Operating EBIT (%)	nm	nm	(68.3)	119.4	159.9
Recurring EPS (%)	(21.2)	26.0	43.1	13.0	2.1
Reported EPS (%)	(22.1)	24.7	46.2	13.0	2.1
Operating performance					
Gross margin inc. depreciation (%)	19.6	29.9	27.6	28.5	28.4
Gross margin of key business (%)	19.0	28.6	27.6	28.5	28.4
Operating EBITDA margin (%)	(0.4)	21.1	15.2	17.9	26.8
Operating EBIT margin (%)	(11.2)	14.6	2.6	5.5	14.4
Net margin (%)	52.8	61.5	49.0	54.2	55.5
Effective tax rate (%)	-43.8	58.0	27.6	27.0	27.0
Dividend payout on recurring profit (%)	66.0	52.4	45.1	39.9	39.1
Interest cover (X)	9.7	(13.9)	33.5	45.9	130.5
Inventory days	41.6	43.5	37.1	46.0	46.2
Debtor days	91.5	62.1	31.0	30.3	30.4
Creditor days	51.7	26.5	12.5	15.5	15.6
Operating ROIC (%)	(4.2)	6.0	(0.5)	(1.0)	(2.7)
ROIC (%)	6.6	7.2	(2.6)	(2.9)	(3.1)
ROE (%)	7.6	9.4	12.7	13.3	12.5
ROA (%)	6.6	7.4	10.7	11.2	10.7
* Pre-exceptional, pre-goodwill and fully diluted					
Revenue by Division (THB m)	2019	2020	2021E	2022E	2023E
Power	5,687	6,152	11,038	11,285	11,257
	0,001	5,102	,000	,200	,201

Sources: Banpu Power; FSSIA estimates

#### **Financial Statements**

Banpu Power

cash Flow (THB m) Year Ending Dec	2019	2020	2021E	2022E	2023
Recurring net profit	3,003	3,783	5,413	6,114	6,24
Depreciation	613	402	1,392	1,392	1,39
Associates & minorities	3,673	3,565	5,037	5,415	4,69
Other non-cash items	(000)	(2.252)	(0.407)	(402)	
Change in working capital	(238)	(3,353)	(2,137)	(103)	400
ash flow from operations	7,051	4,398	9,705	12,819	12,34
Capex - maintenance	(100)	(101)	(1,000)	(1,000)	(1,00
capex - new investment  let acquisitions & disposals	(177) 4,856	(3,593) (6,094)	(500) 500	(500) 1,000	(50 1,00
Other investments (net)	5,693	4,178	5,037	5,415	4,69
Cash flow from investing	10,272	(5,610)	4,037	4,915	4,0
Dividends paid	(1,983)	(1,983)	(2,288)	(2,441)	(2,44
Equity finance	(1,303)	(1,505)	0	0	(2,44
Debt finance	(746)	(1,091)	0	0	
Other financing cash flows	(9,524)	(214)	(9,887)	(10,641)	(9,20
Cash flow from financing	(12,254)	(3,288)	(12,175)	(13,082)	(11,64
lon-recurring cash flows	-	-	-	-	, ,-
Other adjustments	0	0	0	0	
let other adjustments	0	0	0	0	
Novement in cash	5,069	(4,500)	1,566	4,652	4,89
ree cash flow to firm (FCFF)	17,611.09	(968.47)	13,964.11	17,956.70	16,768.7
ree cash flow to equity (FCFE)	7,052.59	(2,516.46)	3,854.52	7,092.85	7,340.2
er share (THB)					
CFF per share	5.77	(0.32)	4.58	5.89	5.5
CFE per share	2.31	(0.82)	1.26	2.32	2.4
Recurring cash flow per share	2.39	2.54	3.88	4.24	4.0
Salance Sheet (THB m) Year Ending Dec	2019	2020	2021E	2022E	2023
angible fixed assets (gross) ess: Accumulated depreciation	17,931 (6,035)	13,876 (5,875)	14,876 (7,267)	15,376 (8,659)	15,8 (10,05
angible fixed assets (net)	(6,035) <b>11,896</b>	(5,675) <b>8,001</b>	7,609	(6,659) <b>6,717</b>	5,8
ntangible fixed assets (net)	38	38	7,009	38	3,0
ong-term financial assets	30	30	30	30	•
ong-term mancial assets ovest. in associates & subsidiaries	20,545	26,639	26,639	26,639	26,6
Cash & equivalents	6,669	2,169	3,735	8,387	13,2
/C receivable	1,156	938	938	938	9
nventories	427	505	836	845	8
Other current assets	646	3,907	7,010	7,166	7,1
current assets	8,899	7,519	12,519	17,336	22,2
Other assets	7,431	7,366	7,366	7,366	7,3
otal assets	48,808	49,563	54,171	58,096	62,0
Common equity	39,079	41,109	44,234	47,907	51,7
Ainorities etc.	737	869	1,055	1,244	1,4
otal shareholders' equity	39,816	41,978	45,289	49,151	53,1
ong term debt	5,029	3,481	3,481	3,481	3,4
Other long-term liabilities	119	37	37	37	,
ong-term liabilities	5,148	3,518	3,518	3,518	3,5
/C payable	397	170	281	284	2
hort term debt	1,948	2,405	2,405	2,405	2,4
Other current liabilities	1,499	1,492	2,678	2,737	2,7
current liabilities	3,843	4,067	5,364	5,427	5,4
otal liabilities and shareholders' equity	48,808	49,563	54,171	58,096	62,0
et working capital	334	3,687	5,825	5,927	5,9
vested capital	40,243	45,731	47,477	46,687	45,7
Includes convertibles and preferred stock which is be	eing treated as debt				
er share (THB)					
ook value per share	12.81	13.47	14.50	15.70	16.
angible book value per share	12.80	13.46	14.49	15.69	16.
inancial strength					
et debt/equity (%)	0.8	8.9	4.7	(5.1)	(13
let debt/total assets (%)	0.6	7.5	4.0	(4.3)	(11
current ratio (x)	2.3	1.8	2.3	3.2	` 4
F interest cover (x)	20.5	(2.9)	25.3	52.4	144
aluation	2019	2020	2021E	2022E	202
ecurring P/E (x) *	17.5	13.9	9.7	8.6	
ecurring P/E (x) ecurring P/E @ target price (x) *	23.4	18.5	13.0	6.6 11.5	1
eported P/E (x)	17.7	14.2	9.7	8.6	
ividend yield (%)	3.8	3.8	4.7	4.7	4
rice/book (x)	1.3	1.3	1.2	1.1	
rice/tangible book (x)	1.3	1.3	1.2	1.1	1
V/EBITDA (x) **	(2,189.7)	43.9	33.2	25.4	15
V/EBITDA (x) V/EBITDA @ target price (x) **	(2,169.7)	43.9 57.5	43.8	34.2	2
• ,		57.5 1.2	43.8 1.2	34.2 1.1	2
V/invested capital (x)	1.3				

Sources: Banpu Power; FSSIA estimates

#### Corporate Governance report of Thai listed companies 2020

AV	ADVANC	AF	AIRA	AKP	AKR	ALT	AMA	AMATA	AMATAV	ANAN
AV OT	ADVANC AP	AF ARIP	ARROW	ASP	BAFS	ALT BANPU	AMA BAY	BCP	BCPG	BDMS
BEC	BEM	BGRIM	BIZ	BKI	BLA	BOL	BPP	BRR	BTS	BWG
					CK				COL	
ENTEL	CFRESH	CHEWA	CHO	CIMBT	CK	CKP	CM	CNT		COMAN
OTTO	CPALL	CPF	CPI	CPN		DELTA	DEMCO	DRT	DTAC	DTC
0V8	EA	EASTW	ECF	ECL	EGCO	EPG	ETE	FNS	FPI	FPT
SMART	GBX	GC	GCAP	GEL	GFPT	GGC	GPSC	GRAMMY	GUNKUL	HANA
IARN	HMPRO	ICC	ICHI	Ш	ILINK	INTUCH	IRPC	IVL	JKN	JSP
WD	K	KBANK	KCE	KKP	KSL	KTB	KTC	LANNA	LH	LHFG
.IT	LPN	MAKRO	MALEE	MBK	MBKET	MC	MCOT	METCO	MFEC	MINT
ONO	MOONG	MSC	MTC	NCH	NCL	NEP	NKI	NOBLE	NSI	NVD
IYT	OISHI	ORI	ОТО	PAP	PCSGH	PDJ	PG	PHOL	PLANB	PLANET
PLAT	PORT	PPS	PR9	PREB	PRG	PRM	PSH	PSL	PTG	PTT
TTEP	PTTGC	PYLON	Q-CON	QH	QTC	RATCH	RS	S	S&J	SAAM
SABINA	SAMART	SAMTEL	SAT	SC	SCB	SCC	SCCC	SCG	SCN	SDC
EAFCO	SEAOIL	SE-ED	SELIC	SENA	SIRI	SIS	SITHAI	SMK	SMPC	SNC
SONIC	SORKON	SPALI	SPI	SPRC	SPVI	SSSC	SST	STA	SUSCO	SUTHA
SVI	SYMC	SYNTEC	TACC	TASCO	TCAP	TFMAMA	THANA	THANI	THCOM	THG
HIP	THRE	THREL	TIP	TIPCO	TISCO	TK	TKT	TMB	TMILL	TNDT
TNL	TOA	TOP	TPBI	TQM	TRC	TSC	TSR	TSTE	TSTH	TTA
TCL	TTW	TU	TVD	TVI	TVO	TWPC	U	UAC	UBIS	UV
GI	VIH	WACOAL	WAVE	WHA	WHAUP	WICE	WINNER	TRUE		
ERY GO	OD LEVEL									
S	ABM	ACE	ACG	ADB	AEC	AEONTS	AGE	АН	AHC	AIT
ALLA	AMANAH	AMARIN	APCO	APCS	APURE	AQUA	ASAP	ASEFA	ASIA	ASIAN
SIMAR	ASK	ASN	ATP30	AUCT	AWC	AYUD	В	BA	BAM	BBL
BFIT	BGC	BJC	BJCHI	BROOK	BTW	CBG	CEN	CGH	CHARAN	CHAYO
HG	CHOTI	CHOW	Cl	CIG	CMC	COLOR	COM7	CPL	CRC	CRD
CSC	CSP	CMT	DCC	DCON	DDD	DOD	DOHOME	EASON	EE	ERW
STAR	FE	FLOYD	FN	FORTH	FSS	FTE	FVC	GENCO	GJS	GL
GLAND	GLOBAL	GLOCON	GPI	GULF	GYT	HPT	HTC	ICN	IFS	ILM
MH	INET	INSURE	IRC	IRCP	IT	ITD	ITEL	J	JAS	JCK
CKH	JMART	JMT	KBS	KCAR	KGI	KIAT	KOOL	KTIS	KWC	KWM
.&E	LALIN	LDC	LHK	LOXLEY	LPH	LRH	LST	М	MACO	MAJOR
<b>MBAX</b>	MEGA	META	MFC	MGT	MILL	MITSIB	MK	MODERN	MTI	MVP
NETBAY	NEX	NINE	NTV	NWR	OCC	OGC	OSP	PATO	PB	PDG
PDI	PICO	PIMO	PJW	PL	PM	PPP	PRIN	PRINC	PSTC	PT
QLT	RCL	RICHY	RML	RPC	RWI	S11	SALEE	SAMCO	SANKO	SAPPE
SAWAD	SCI	SCP	SE	SEG	SFP	SGF	SHR	SIAM	SINGER	SKE
SKR	SKY	SMIT	SMT	SNP	SPA	SPC	SPCG	SR	SRICHA	SSC
SF	STANLY	STI	STPI	SUC	SUN	SYNEX	T	TAE	TAKUNI	TBSP
CC	TCMC	TEAM	TEAMG	TFG	TIGER	TITLE	TKN	TKS	TM	TMC
MD	TMI	TMT	TNITY	TNP	TNR	TOG	TPA	TPAC	TPCORP	TPOLY
PS	TRITN	TRT	TRU	TSE	TVT	TWP	UEC	UMI	UOBKH	UP
JPF	UPOIC	UT	UTP	UWC	VL	VNT	VPO	WIIK	WP	XO
'UASA	ZEN	ZIGA	ZMICO							
OOD LE	VEL									
UP	А	ABICO	AJ	ALL	ALUCON	AMC	APP	ARIN	AS	AU
52	BC	BCH	BEAUTY	BGT	ВН	BIG	BKD	BLAND	BM	BR
ROCK	BSBM	BSM	BTNC	CAZ	CCP	CGD	CITY	CMAN	CMO	CMR
PT	CPW	CRANE	CSR	D	EKH	EP	ESSO	FMT	GIFT	GREEN
SSC	GTB	HTECH	HUMAN	IHL	INOX	INSET	IP	JTS	JUBILE	KASET
CM	KKC	KUMWEL	KUN	KWG	KYE	LEE	 MATCH	MATI	M-CHAI	MCS
1DX	MJD	MM	MORE	NC	NDR	NER	NFC	NNCL	NPK	NUSA
		PF			PMTA	POST	PPM		PRECHA	
CEAN	PAF		PK	PLE				PRAKIT		PRIME
ROUD	PTL	RBF	RCI	RJH	ROJNA	RP	RPH	RSP	SF	SFLEX
GP	SISB	SKN	SLP	SMART	SOLAR	SPG	SQ	SSP	STARK	STC
UPER	SVOA	TC	TCCC	THMUI	TIW	TNH	TOPP	TPCH	TPIPP	TPLAS
TI	TYCN	UKEM	UMS	VCOM	VRANDA	WIN	WORK	WPH		
		Description						Score R		
		Excellent						90-1		
		Very Good						80-8	19	
		Good						70-7		

The disclosure of the survey results of the Thai Institute of Directors Association ('IOD") regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of a company listed on the Stock Exchange of Thailand and the Market for Alternative Investment disclosed to the public and able to be accessed by a general public investor. The result, therefore, is from the perspective of a third party. It is not an evaluation of operation and is not based on inside information.

The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey results may be changed after that date.

Source: Thai Institute of Directors Association (IOD); FSSIA's compilation

FSS International Investment Advisory Company Limited does not confirm nor certify the accuracy of such survey results.

\* CGR scoring should be considered with news regarding wrong doing of the company or director or executive of the company such unfair practice on securities trading, fraud, and corruption SEC imposed a civil sanction against insider trading of director and executive; \*\* delisted

#### **Anti-corruption Progress Indicator 2020**

CERTIFIED	·									
2S	ADVANC	Al	AIE	AIRA	AKP	AMA	AMANAH	AP	AQUA	ARROW
ASK	ASP	AYUD	В	BAFS	BANPU	BAY	BBL	BCH	ВСР	BCPG
3GC	BGRIM	BJCHI	BKI	BLA	BPP	BROOK	BRR	BSBM	BTS	BWG
CEN	CENTEL	CFRESH	CGH	CHEWA	CHOTI	CHOW	CIG	CIMBT	СМ	CMC
COL	COM7	CPALL	CPF	CPI	CPN	CSC	DCC	DELTA	DEMCO	DIMET
ORT	DTAC	DTC	EASTW	ECL	EGCO	FE	FNS	FPI	FPT	FSS
TE	GBX	GC	GCAP	GEL	GFPT	GGC	GJS	GPSC	GSTEEL	GUNKUL
HANA	HARN	HMPRO	HTC	ICC	ICHI	IFS	INET	INSURE	INTUCH	IRPC
TEL	IVL	K	KASET	KBANK	KBS	KCAR	KCE	KGI	KKP	KSL
KTB	KTC	KWC	L&E	LANNA	LHFG	LHK	LPN	LRH	М	MAKRO
MALEE	MBAX	MBK	MBKET	MC	MCOT	MFC	MFEC	MINT	MONO	MOONG
MPG	MSC	MTC	MTI	NBC	NEP	NINE	NKI	NMG	NNCL	NSI
NWR	OCC	OCEAN	OGC	ORI	PAP	PATO	РВ	PCSGH	PDG	PDI
PDJ	PE	PG	PHOL	PL	PLANB	PLANET	PLAT	PM	PPP	PPPM
PPS	PREB	PRG	PRINC	PRM	PSH	PSL	PSTC	PT	PTG	PTT
PTTEP	PTTGC	PYLON	Q-CON	QH	QLT	QTC	RATCH	RML	RWI	S & J
SABINA	SAT	SC	SCB	SCC	SCCC	SCG	SCN	SEAOIL	SE-ED	SELIC
SENA	SGP	SIRI	SITHAI	SMIT	SMK	SMPC	SNC	SNP	SORKON	SPACK
SPC	SPI	SPRC	SRICHA	SSF	SSSC	SST	STA	SUSCO	SVI	SYNTEC
ΓΑΕ	TAKUNI	TASCO	TBSP	TCAP	TCMC	TFG	TFI	TFMAMA	THANI	THCOM
ГНІР	THRE	THREL	TIP	TIPCO	TISCO	TKT	TMB	TMD	TMILL	TMT
ΓΝΙΤΥ	TNL	TNP	TNR	TOG	TOP	TPA	TPCORP	TPP	TRU	TSC
rsth	TTCL	TU	TVD	TVI	TVO	TWPC	U	UBIS	UEC	UKEM
JOBKH	UWC	VGI	VIH	VNT	WACOAL	WHA	WHAUP	WICE	WIIK	XO
ZEN	TRUE									
DECLARED	D									
7UP	ABICO	AF	ALT	AMARIN	AMATA	AMATAV	ANAN	APURE	B52	BKD
ВМ	BROCK	BUI	CHO	CI	сотто	DDD	EA	EFORL	EP	ERW
ESTAR	ETE	EVER	FSMART	GPI	ILINK	IRC	J	JKN	JMART	JMT
ISP	JTS	KWG	LDC	MAJOR	META	NCL	NOBLE	NOK	PK	PLE
ROJNA	SAAM	SAPPE	SCI	SE	SHANG	SINGER	SKR	SPALI	SSP	STANLY
SUPER	SYNEX	THAI	TKS	TOPP	TRITN	TTA	UPF	UV	WIN	ZIGA

#### Level

Certified

This level indicates practical participation with thoroughly examination in relation to the recommended procedures from the audit committee or the SEC's certified auditor, being a certified member of Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) or already passed examination to ensure independence from external parties.

Declared This level indicates determination to participate in the Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC)

#### Disclaimer:

The disclosure of the Anti-Corruption Progress Indicators of a listed company on the Stock Exchange of Thailand, which is assessed by Thaipat Institute, is made in order to comply with the policy and sustainable development plan for the listed companies of the Office of the Securities and Exchange Commission. Thaipat Institute made this assessment based on the information received from the listed company, as stipulated in the form for the assessment of Anti-corruption which refers to the Annual Registration Statement (Form 56-1), Annual Report (Form 56-2), or other relevant documents or reports of such listed company. The assessment result is therefore made from the perspective of Thaipat Institute that is a third party. It is not an assessment of operation and is not based on any inside information. Since this assessment is only the assessment result as of the date appearing in the assessment result, it may be changed after that date or when there is any change to the relevant information. Nevertheless, FSS International Investment Advisory Company Limited does not confirm, verify, or certify the accuracy and completeness of the assessment results.

Note: Companies participating in Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) under Thai Institute of Directors (as of June 24, 2019) are categorised into: 1) companies that have declared their intention to join CAC, and; 2) companies certified by CAC.

Source: The Securities and Exchange Commission, Thailand; \* FSSIA's compilation

#### **GENERAL DISCLAIMER**

#### ANALYST(S) CERTIFICATION

#### Suwat Sinsadok FSS International Investment Advisory Securities Co., Ltd

The individual(s) identified above certify(ies) that (i) all views expressed in this report accurately reflect the personal view of the analyst(s) with regard to any and all of the subject securities, companies or issuers mentioned in this report; and (ii) no part of the compensation of the analyst(s) was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed herein.

This report has been prepared by FSS International Investment Advisory Company Limited (FSSIA). The information herein has been obtained from sources believed to be reliable and accurate; however FSS makes no representation as to the accuracy and completeness of such information. Information and opinions expressed herein are subject to change without notice. FSS has no intention to solicit investors to buy or sell any security in this report. In addition, FSS does not guarantee returns nor price of the securities described in the report nor accept any liability for any loss or damage of any kind arising out of the use of such information or opinions in this report. Investors should study this report carefully in making investment decisions. All rights are reserved.

This report may not be reproduced, distributed or published by any person in any manner for any purpose without permission of FSSIA. Investment in securities has risks. Investors are advised to consider carefully before making investment decisions.

#### History of change in investment rating and/or target price



Date	Rating	Target price	Date	Rating	Target price	Date	Rating	Target price
15-Nov-2018 13-Aug-2019 21-Feb-2020	HOLD HOLD HOLD	25.00 23.00 14.40	17-Jun-2020 17-Jun-2020 06-Aug-2020	HOLD HOLD HOLD	17.00 17.00 15.20	16-Oct-2020 26-Jan-2021	HOLD BUY	15.20 22.00

Suwat Sinsadok started covering this stock from 15-Nov-2018

Price and TP are in local currency

Source: FSSIA estimates

#### Banpu (BANPU TB) Jul-18 Jan-19 Jul-19 Jan-20 Jul-20 Jan-21 Jul-21 23 18 13 8 3 Banpu Target Price (BNPP/FSSIA) Target Price (FSSIA - from 1 Jul 2020) (THB) Rating Date Rating Target price Date Target price Date Rating Target price 09-Oct-2018 BUY 25.00 09-Oct-2020 BUY 8.30 10-Jun-2021 BUY 18.00 BUY 23-Dec-2020 HOLD 13-Aug-2019 16.70 BUY 14.00 01-Jul-2021 16.00 26-Feb-2020 HOLD BUY 14.00 8.30 14-Jan-2021 HOLD 24-Feb-2021 26-Feb-2020 8.30 BUY 14.00

Suwat Sinsadok started covering this stock from 09-Oct-2018

Price and TP are in local currency

Source: FSSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
Banpu Power	BPP TB	THB 17.20	BUY	Downside risks to our SOTP valuation are the start-up delays of its new projects and government intervention in the electricity tariff.
Banpu	BANPU TB	THB 13.20	HOLD	We see downside risks to our SOTP-based TP from lower coal prices, higher diesel costs and any unplanned shutdowns of its power plants. We see upside risks from higher coal prices, higher gas prices and lower costs.

Source: FSSIA estimates

#### **Additional Disclosures**

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited

FSSIA may incorporate the recommendations and target prices of companies currently covered by FSS Research into equity research reports, denoted by an 'FSS' before the recommendation. FSS Research is part of Finansia Syrus Securities Public Company Limited, which is the parent company of FSSIA.

All share prices are as at market close on 12-Jul-2021 unless otherwise stated.

#### RECOMMENDATION STRUCTURE

#### Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price\* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

\* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

#### **Industry Recommendations**

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

**Neutral.** The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

#### Country (Strategy) Recommendations

**Overweight (O).** Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Neutral (N).** Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Underweight (U).** Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.