

30 JUNE 2021

THAILAND / ICT

## ADVANCED INFO SERVICE ADVANC TB

BUY  
UNCHANGED

TARGET PRICE	THB200.00
CLOSE	THB170.50
UP/DOWNSIDE	+17.3%
PRIOR TP	THB200.00
CHANGE IN TP	UNCHANGED
TP vs CONSENSUS	-8.9%

## แข็งแกร่งที่สุดในอุตสาหกรรม

## รายได้ทรงตัวใน 2Q21

จากปัญหาการแพร่ระบาด Covid-19 ในรอบที่สามที่ส่งผลกระทบต่อประเทศไทยเกือบตลอดไตรมาส 2Q21 ผู้บริโภคส่วนมากจำเป็นต้องลดการใช้จ่ายให้เหลือน้อยที่สุด ทำให้จำเป็นต้องเลือกแผนการใช้โทรศัพท์มือถือในราคาที่ลดลง เราคาดว่ารายได้เฉลี่ยต่อเลขหมาย (ARPU) ของ ADVANC ทั้งในส่วนโทรศัพท์มือถือและบริการอินเทอร์เน็ตตามบ้านน่าจะลดลงเล็กน้อย q-q อย่างไรก็ตามตัวเลขผู้ใช้บริการที่เพิ่มเล็กน้อยในทั้งสองธุรกิจน่าจะช่วยรายได้ค่าบริการของบริษัทฯ ใน 2Q21 ให้ทรงตัวได้ที่ 35.9 พัน ลบ. (+0.5% y-y, -0.7% q-q)

## กำไรสุทธิจะลดลงเล็กน้อย

บริษัทฯ จะปรับราคาตัดจำหน่ายเพิ่มขึ้นจากคลื่น 700Mhz ที่เพิ่มขึ้น 5Mhz หลังบริษัทฯ ชนะประมูลไปในปีที่แล้ว อย่างไรก็ตามราคาตัดจำหน่ายที่เพิ่มขึ้นจะชดเชยได้จากค่าเสื่อมของอุปกรณ์ 3G และ 4G ที่ตัดครบแล้วและค่าใช้จ่ายการขายและการบริหารที่ลดลง เนื่องจากบริษัทฯ มีแผนควบคุมต้นทุนให้ได้มากที่สุด เราคาดว่าต้นทุนบริการของบริษัทฯ จะลดลงเล็กน้อยจากไตรมาสก่อนหน้า ทำให้เราคาดว่ากำไรสุทธิจากการดำเนินงานของ ADVANC ใน 2Q21 จะลดลงเล็กน้อย (-4% q-q, -1% y-y) มาอยู่ที่ 6.6 พัน ลบ.

## เจ้าตลาดในด้าน Content

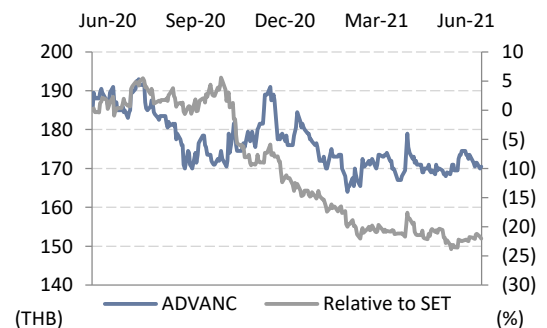
เราชอบ ADVANC ในแง่การเป็นผู้ให้บริการด้านความบันเทิง นอกจากบริการโทรศัพท์เคลื่อนที่และอินเทอร์เน็ตตามบ้าน บริษัทฯ ยังให้บริการเหมา เช่น การรวมบริการโทรศัพท์เคลื่อนที่กับอินเทอร์เน็ตตามบ้านและความบันเทิงต่าง ๆ ประกอบด้วย AIS Play และ AIS Playbox นอกจากนี้บริษัทฯ ยังได้ประกาศการเข้าเป็นพันธมิตรกับ Disney+ Hotstar ซึ่งเป็นผู้ให้บริการสมาชิกเพื่อรับชมวีดีโอแบบเหมาจ่าย (SVOD service) สำหรับรายการ ที่อยู่ภายใต้ Disney เมื่อไม่นานมานี้ โดย AIS จะให้ส่วนลดแก่ลูกค้าที่สมัครเป็นสมาชิกเพื่อรับชมช่อง Disney+ Hotstar เป็นรายเดือน แม้ว่าค่าใช้จ่ายอาจจะเพิ่มเล็กน้อย เรากลับชอบข้อดงดังกล่าวเนื่องจากบริษัทฯ น่าจะมีโอกาสในการรักษาลูกค้ามากขึ้นจากแรงจูงใจให้ใช้บริการดังกล่าวในระยะยาว

## คงแนะนำซื้อและเลือกเป็นหุ้นเด่น

เราชอบ ADVANC และแนะนำซื้อที่ราคาเป้าหมาย 200 บาท (DCF) ADVANC ยังเป็นหุ้นเด่นของเราในกลุ่ม ICT จากรู้นะทางการเงินและแนวโน้มกำไรที่ดี รวมถึงอัตราผลตอบแทนเงินปันผลที่น่าสนใจ นอกจากนี้ราคาหุ้นยังปรับตัวดีกว่าผู้ประกอบการโทรศัพท์เคลื่อนที่รายอื่น เราเชื่อว่า ADVANC เป็นหุ้นที่ปลอดภัยจากความผันผวนของตลาด ทั้งนี้ เราคาดว่าบริษัทฯ จะประกาศเงินปันผลระหว่างกาลที่ประมาณ 3-3.20 บาทต่อหุ้นหลังรายงานผลประกอบการในเดือน ส.ค. 21

## KEY STOCK DATA

YE Dec (THB m)	2020	2021E	2022E	2023E
Revenue	172,890	176,599	180,828	184,555
Net profit	27,434	25,617	27,352	30,564
EPS (THB)	9.23	8.62	9.20	10.28
vs Consensus (%)	-	(5.4)	(5.6)	(6.3)
EBITDA	89,398	92,144	94,100	96,021
Core net profit	27,186	25,617	27,352	30,564
Core EPS (THB)	9.14	8.62	9.20	10.28
Chg. In EPS est. (%)	-	-	-	-
EPS growth (%)	(14.9)	(5.8)	6.8	11.7
Core P/E (x)	18.6	19.8	18.5	16.6
Dividend yield (%)	4.0	3.9	3.9	5.0
EV/EBITDA (x)	6.5	6.1	5.8	5.4
Price/book (x)	6.7	6.2	5.7	5.4
Net debt/Equity (%)	102.7	72.1	40.1	12.3
ROE (%)	37.5	32.7	32.2	33.5



Share price performance	1 Month	3 Month	12 Month
Absolute (%)	0.9	(1.4)	(8.8)
Relative to country (%)	1.0	(1.7)	(23.3)
Mkt cap (USD m)	15,799		
3m avg. daily turnover (USD m)	32.0		
Free float (%)	36		
Major shareholder	Intouch Holdings (40%)		
12m high/low (THB)	195.00/164.00		
Issued shares (m)	2,973.55		

Sources: Bloomberg consensus; FSSIA estimates



Naruedom Mujjalinkool

naruedom.muj@fssia.com  
+66 2611 3566

PREPARED BY FSS INTERNATIONAL INVESTMENT ADVISORY SECURITIES CO LTD (FSSIA). ANALYST CERTIFICATION AND IMPORTANT DISCLOSURES CAN BE FOUND AT THE END OF THIS REPORT

บทวิเคราะห์ฉบับนี้แปลมาจากบทวิเคราะห์ของ FSSIA ฉบับวันที่ 30 มิถุนายน 2021

### Investment thesis

ADVANC is the biggest mobile operator in Thailand with more than 45% of the market share. The company aims to be the number one 5G service provider. It also has the healthiest financial position in the sector, as well as a fair and consistent dividend yield at around 3.9% p.a.

Although we believe that the most important catalyst for its share price is its future net profit, the 10% decrease in its share price since 16 Dec-20 makes its upside look more attractive. We believe its earnings outlook for 2021 is unattractive, which we estimate to fall by 5.8% y-y due 5G infrastructure costs.

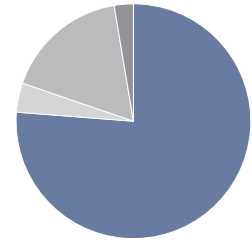
### Company profile

ADVANC operates a telecommunications business, including mobile network services, fixed broadband services, and digital services.

[investor.ais.co.th](http://investor.ais.co.th)

### Principal activities (revenue, 2020)

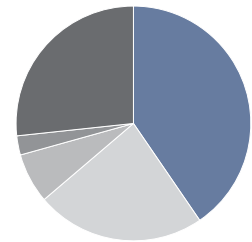
- Mobile - 76.2 %
- Fixed broadband - 4.0 %
- Sale of goods - 17.1 %
- Others - 2.6 %



Source: Advanced Info Service

### Major shareholders

- Intouch Holdings - 40.5 %
- Singtel Strategic Investment PTE - 23.3 %
- Thai NVDR - 6.9 %
- Social Security Office - 2.6 %
- Others - 26.7 %



Source: Advanced Info Service

### Catalysts

- Upcoming 5G technology should be a key driver for ADVANC, which aims to be the number one 5G operator;
- Consistent earnings which could lead to a consistent dividend yield at around 3.9% p.a.

### Risks to our call

The key downside risks to our DCF-based TP are stronger-than-expected competition in the mobile market and the slower-than-expected adoption of 5G use cases.

### Event calendar

Date	Event
Aug 2021	2Q21 results announcement

### Key assumptions

Key assumption	2020	2021E	2022E	2023E
Total subscribers (m)	41.3	42.0	42.5	43.1
Blended ARPU (THB/sub/mth)	241	246	249	253
<b>Fixed broadband</b>				
FBB subscribers (m)	1.2	1.4	1.5	1.8
ARPU (THB/sub/mth)	489	474	467	440

Source: FSSIA estimates

### Earnings sensitivity

- For every 1% increase in mobile blended ARPU, we project 2021 earnings to rise by 2.2%, and vice versa, all else being equal.
- For every 1% increase in mobile subscribers, we project 2021 earnings to rise by 2.1%, and vice versa, all else being equal.

Source: FSSIA estimates



## Exhibit 1: 2Q21E results preview

	2Q20	1Q21	2Q21E	Change		6M20	6M21E	Change	2021E
	(THB m)	(THB m)	(THB m)	(q-q%)	(y-y%)	(THB m)	(THB m)	(y-y%)	(THB m)
<b>Operating Revenue</b>	<b>42,256</b>	<b>45,861</b>	<b>42,910</b>	<b>(6.4)</b>	<b>1.5</b>	<b>86,337</b>	<b>88,771</b>	<b>2.8</b>	<b>176,599</b>
Operating Expense	(19,959)	(23,281)	(20,390)	(12.4)	2.2	(41,263)	(43,671)	5.8	(84,455)
<b>EBITDA</b>	<b>22,297</b>	<b>22,580</b>	<b>22,520</b>	<b>(0.3)</b>	<b>1.0</b>	<b>45,074</b>	<b>45,100</b>	<b>0.1</b>	<b>92,144</b>
EBITDA margin (%)	53	49	52	nm	nm	52	51	nm	52
Depreciation & Amortization	(12,862)	(13,009)	(13,100)	0.7	1.8	(25,869)	(26,109)	0.9	(55,614)
EBIT	9,435	9,571	9,420	(1.6)	(0.2)	19,205	18,991	(1.1)	36,530
Interest expense	(1,546)	(1,386)	(1,407)	1.5	(9.0)	(3,110)	(2,793)	(10.2)	(6,377)
Other income	172	221	470	112.8	172.8	496	691	39.4	1,036
Associates	0	(61)	(60)	n.a.	n.a.	(7)	(121)	1,545.4	1
Extra items	350	(223)	-	n.a.	n.a.	(81)	(223)	176.6	-
<b>Pretax profit</b>	<b>8,411</b>	<b>8,122</b>	<b>8,423</b>	<b>3.7</b>	<b>0.1</b>	<b>16,503</b>	<b>16,545</b>	<b>0.3</b>	<b>31,190</b>
Tax	(1,411)	(1,477)	(1,826)	23.6	29.4	(2,746)	(3,303)	20.3	(5,546)
Tax rate (%)	(17)	(18)	(22)	nm	nm	(17)	(20)	nm	(18)
Minority interests	1	(1)	(1)	n.a.	n.a.	(0)	(2)	900.0	(28)
<b>Net profit</b>	<b>7,001</b>	<b>6,644</b>	<b>6,596</b>	<b>(0.7)</b>	<b>(5.8)</b>	<b>13,757</b>	<b>13,240</b>	<b>(3.8)</b>	<b>25,617</b>
<b>Core net profit</b>	<b>6,651</b>	<b>6,867</b>	<b>6,596</b>	<b>(3.9)</b>	<b>(0.8)</b>	<b>13,838</b>	<b>13,463</b>	<b>(2.7)</b>	<b>25,617</b>
EPS (THB)	2.35	2.23	2.22	(0.7)	(5.8)	4.63	4.45	(3.8)	8.6
Core EPS (THB)	2.24	2.31	2.22	(3.9)	(0.8)	4.65	4.53	(2.7)	8.6

Source: ADVANC; FSSIA estimates

## Exhibit 2: ICT sector price performance

BBG code	52W High Date	52W High (THB)	52W Low (THB)	Price performance				
				1M (%)	3M (%)	6M (%)	1Y (%)	YTD (%)
ADVANC TB	12/14/2020	195	164.0	0.9	(1.4)	(4.5)	(8.8)	(3.1)
DTAC TB	7/16/2020	41.75	30.0	(1.6)	(6.2)	(10.9)	(24.2)	(8.3)
TRUE TB	12/30/2020	3.76	2.7	1.3	(7.0)	(15.0)	(5.9)	(7.6)
JAS TB	7/10/2020	3.7	2.5	4.3	(2.0)	(11.6)	(18.5)	(8.8)
INTUCH TB	6/18/2021	65.75	48.8	1.6	13.0	14.5	14.0	15.6
THCOM TB	6/17/2021	14.1	4.0	4.5	15.8	32.2	172.1	36.8

Source: Bloomberg

## Financial Statements

### Advanced Info Service

Profit and Loss (THB m) Year Ending Dec	2019	2020	2021E	2022E	2023E
Revenue	180,894	172,890	176,599	180,828	184,555
Cost of goods sold	(74,444)	(59,112)	(57,695)	(58,709)	(59,592)
<b>Gross profit</b>	<b>106,449</b>	<b>113,778</b>	<b>118,904</b>	<b>122,119</b>	<b>124,963</b>
Other operating income	-	-	-	-	-
Operating costs	(27,740)	(24,380)	(26,760)	(28,019)	(28,942)
<b>Operating EBITDA</b>	<b>78,709</b>	<b>89,398</b>	<b>92,144</b>	<b>94,100</b>	<b>96,021</b>
Depreciation	(37,456)	(51,842)	(55,614)	(56,018)	(54,550)
Goodwill amortisation	-	-	-	-	-
<b>Operating EBIT</b>	<b>41,254</b>	<b>37,556</b>	<b>36,530</b>	<b>38,082</b>	<b>41,470</b>
Net financing costs	(4,777)	(5,917)	(6,377)	(5,727)	(5,077)
Associates	(86)	(70)	1	20	40
Recurring non-operating income	1,672	638	1,037	1,093	1,148
Non-recurring items	(747)	247	0	0	0
<b>Profit before tax</b>	<b>37,402</b>	<b>32,525</b>	<b>31,190</b>	<b>33,448</b>	<b>37,542</b>
Tax	(6,209)	(5,089)	(5,546)	(6,066)	(6,945)
<b>Profit after tax</b>	<b>31,193</b>	<b>27,437</b>	<b>25,645</b>	<b>27,382</b>	<b>30,597</b>
Minority interests	(3)	(3)	(28)	(29)	(33)
Preferred dividends	-	-	-	-	-
Other items	-	-	-	-	-
<b>Reported net profit</b>	<b>31,190</b>	<b>27,434</b>	<b>25,617</b>	<b>27,352</b>	<b>30,564</b>
<b>Non-recurring items &amp; goodwill (net)</b>	<b>747</b>	<b>(247)</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Recurring net profit</b>	<b>31,937</b>	<b>27,186</b>	<b>25,617</b>	<b>27,352</b>	<b>30,564</b>
<b>Per share (THB)</b>					
Recurring EPS *	10.74	9.14	8.62	9.20	10.28
Reported EPS	10.49	9.23	8.62	9.20	10.28
DPS	7.08	6.80	6.70	6.70	8.56
Diluted shares (used to calculate per share data)	2,973	2,973	2,973	2,973	2,973
<b>Growth</b>					
Revenue (%)	6.5	(4.4)	2.1	2.4	2.1
Operating EBITDA (%)	6.7	13.6	3.1	2.1	2.0
Operating EBIT (%)	3.4	(9.0)	(2.7)	4.2	8.9
Recurring EPS (%)	7.7	(14.9)	(5.8)	6.8	11.7
Reported EPS (%)	5.1	(12.0)	(6.6)	6.8	11.7
<b>Operating performance</b>					
Gross margin inc. depreciation (%)	38.1	35.8	35.8	36.6	38.2
Gross margin of key business (%)	-	-	-	-	-
Operating EBITDA margin (%)	43.5	51.7	52.2	52.0	52.0
Operating EBIT margin (%)	22.8	21.7	20.7	21.1	22.5
Net margin (%)	17.7	15.7	14.5	15.1	16.6
Effective tax rate (%)	-	-	-	-	-
Dividend payout on recurring profit (%)	65.9	74.4	77.7	72.8	83.3
Interest cover (X)	9.0	6.5	5.9	6.8	8.4
Inventory days	21.2	22.2	15.2	15.2	15.4
Debtor days	37.9	38.1	37.1	37.1	37.2
Creditor days	193.8	253.0	258.1	258.6	260.8
Operating ROIC (%)	48.9	37.8	30.1	35.4	45.4
ROIC (%)	20.9	17.3	14.5	15.7	19.5
ROE (%)	50.4	37.5	32.7	32.2	33.5
ROA (%)	12.7	10.3	8.8	8.9	10.1
* Pre-exceptional, pre-goodwill and fully diluted					
<b>Revenue by Division (THB m)</b>					
Mobile	139,898	131,804	137,361	140,661	143,785
Fixed broadband	5,722	6,959	7,812	8,481	8,949
Sale of goods	30,765	29,574	25,876	25,915	25,844
Others	4,509	4,553	5,550	5,771	5,977

Sources: Advanced Info Service; FSSIA estimates

## Financial Statements

### Advanced Info Service

Cash Flow (THB m) Year Ending Dec	2019	2020	2021E	2022E	2023E
Recurring net profit	31,937	27,186	25,617	27,352	30,564
Depreciation	37,456	51,842	55,614	56,018	54,550
Associates & minorities	-	-	-	-	-
Other non-cash items	7,973	8,643	7,404	5,299	4,630
Change in working capital	(738)	(2,041)	91	825	606
<b>Cash flow from operations</b>	<b>76,627</b>	<b>85,630</b>	<b>88,726</b>	<b>89,495</b>	<b>90,351</b>
Capex - maintenance	(13,817)	(16,834)	(18,000)	(16,920)	(13,920)
Capex - new investment	(13,232)	(38,058)	(22,538)	(22,319)	(20,319)
Net acquisitions & disposals	188	326	435	457	480
Other investments (net)	76	(129)	0	0	0
<b>Cash flow from investing</b>	<b>(26,784)</b>	<b>(54,694)</b>	<b>(40,103)</b>	<b>(38,782)</b>	<b>(33,759)</b>
Dividends paid	(21,050)	(20,219)	(19,907)	(19,907)	(25,459)
Equity finance	0	0	0	0	0
Debt finance	(15,110)	4,071	55	(10,000)	(10,000)
Other financing cash flows	(3,128)	(15,977)	(9,740)	(7,727)	(7,077)
<b>Cash flow from financing</b>	<b>(39,288)</b>	<b>(32,124)</b>	<b>(29,592)</b>	<b>(37,634)</b>	<b>(42,536)</b>
Non-recurring cash flows	-	-	-	-	-
Other adjustments	0	0	0	0	0
<b>Net other adjustments</b>	<b>(216)</b>	<b>(95)</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Movement in cash</b>	<b>10,338</b>	<b>(1,284)</b>	<b>19,031</b>	<b>13,079</b>	<b>14,056</b>
Free cash flow to firm (FCFF)	54,619.51	36,852.20	55,000.61	56,439.79	61,668.50
Free cash flow to equity (FCFE)	31,388.54	18,934.97	38,938.71	32,986.19	39,514.90

#### Per share (THB)

FCFF per share	18.37	12.39	18.50	18.98	20.74
FCFE per share	10.56	6.37	13.10	11.09	13.29
Recurring cash flow per share	26.02	29.49	29.81	29.82	30.18

Balance Sheet (THB m) Year Ending Dec	2019	2020	2021E	2022E	2023E
Tangible fixed assets (gross)	241,913	337,010	364,390	391,890	414,390
Less: Accumulated depreciation	(116,403)	(155,769)	(196,876)	(238,403)	(278,523)
<b>Tangible fixed assets (net)</b>	<b>125,510</b>	<b>181,241</b>	<b>167,514</b>	<b>153,487</b>	<b>135,867</b>
<b>Intangible fixed assets (net)</b>	<b>111,424</b>	<b>120,224</b>	<b>141,639</b>	<b>127,847</b>	<b>114,117</b>
Long-term financial assets	67	110	110	110	110
Invest. in associates & subsidiaries	660	831	831	831	831
Cash & equivalents	21,626	20,342	39,373	52,453	66,509
A/C receivable	18,298	17,781	18,163	18,598	18,981
Inventories	4,828	2,372	2,423	2,481	2,532
Other current assets	2,390	1,660	1,696	1,737	1,772
<b>Current assets</b>	<b>47,142</b>	<b>42,155</b>	<b>61,655</b>	<b>75,268</b>	<b>89,794</b>
Other assets	4,865	5,610	5,642	5,679	5,711
<b>Total assets</b>	<b>289,669</b>	<b>350,171</b>	<b>377,391</b>	<b>363,222</b>	<b>346,430</b>
Common equity	69,266	75,564	81,274	88,719	93,824
Minorities etc.	128	125	153	182	215
<b>Total shareholders' equity</b>	<b>69,394</b>	<b>75,689</b>	<b>81,427</b>	<b>88,901</b>	<b>94,040</b>
Long term debt	69,172	79,301	79,345	71,345	63,345
Other long-term liabilities	45,848	101,367	123,034	110,276	97,460
<b>Long-term liabilities</b>	<b>115,020</b>	<b>180,668</b>	<b>202,379</b>	<b>181,621</b>	<b>160,805</b>
A/C payable	41,377	40,571	41,039	42,143	43,021
Short term debt	24,872	18,748	18,759	16,759	14,759
Other current liabilities	39,007	34,494	33,787	33,797	33,805
<b>Current liabilities</b>	<b>105,255</b>	<b>93,813</b>	<b>93,585</b>	<b>92,699</b>	<b>91,585</b>
<b>Total liabilities and shareholders' equity</b>	<b>289,669</b>	<b>350,171</b>	<b>377,391</b>	<b>363,222</b>	<b>346,430</b>
Net working capital	(54,867)	(53,251)	(52,544)	(53,125)	(53,540)
Invested capital	187,660	254,765	263,192	234,829	203,096

\* Includes convertibles and preferred stock which is being treated as debt

#### Per share (THB)

Book value per share	23.30	25.42	27.34	29.84	31.56
Tangible book value per share	(14.18)	(15.02)	(20.30)	(13.16)	(6.83)

#### Financial strength

Net debt/equity (%)	104.4	102.7	72.1	40.1	12.3
Net debt/total assets (%)	25.0	22.2	15.6	9.8	3.3
Current ratio (x)	0.4	0.4	0.7	0.8	1.0
CF interest cover (x)	10.3	10.6	10.6	10.7	12.8

Valuation	2019	2020	2021E	2022E	2023E
<b>Recurring P/E (x) *</b>	<b>15.9</b>	<b>18.6</b>	<b>19.8</b>	<b>18.5</b>	<b>16.6</b>
<b>Recurring P/E @ target price (x) *</b>	<b>18.6</b>	<b>21.9</b>	<b>23.2</b>	<b>21.7</b>	<b>19.5</b>
Reported P/E (x)	16.3	18.5	19.8	18.5	16.6
Dividend yield (%)	4.2	4.0	3.9	3.9	5.0
Price/book (x)	7.3	6.7	6.2	5.7	5.4
Price/tangible book (x)	(12.0)	(11.4)	(8.4)	(13.0)	(25.0)
EV/EBITDA (x) **	7.4	6.5	6.1	5.8	5.4
EV/EBITDA @ target price (x) **	8.5	7.5	7.1	6.7	6.3
EV/invested capital (x)	3.1	2.3	2.1	2.3	2.6

\* Pre-exceptional, pre-goodwill and fully diluted \*\* EBITDA includes associate income and recurring non-operating income

Sources: Advanced Info Service; FSSIA estimates

## Corporate Governance report of Thai listed companies 2020

EXCELLENT LEVEL										
AAV	ADVANC	AF	AIRA	AKP	AKR	ALT	AMA	AMATA	AMATAV	ANAN
AOT	AP	ARIP	ARROW	ASP	BAFS	BANPU	BAY	BCP	BCPG	BDMS
BEC	BEM	BGRIM	BIZ	BKI	BLA	BOL	BPP	BRR	BTS	BWG
CENTEL	CFRESH	CHEWA	CHO	CIMBT	CK	CKP	CM	CNT	COL	COMAN
COTTO	CPALL	CPF	CPI	CPN	CSS	DELTA	DEMCO	DRT	DTAC	DTC
DV8	EA	EASTW	ECF	ECL	EGCO	EPG	ETE	FNS	FPI	FPT
FSMART	GBX	GC	GCAP	GEL	GFPT	GGC	GPSC	GRAMMY	GUNKUL	HANA
HARN	HMPRO	ICC	ICI	III	ILINK	INTUCH	IRPC	IVL	JKN	JSP
JWD	K	KBANK	KCE	KKP	KSL	KTB	KTC	LANNA	LH	LHFG
LIT	LPN	MAKRO	MALEE	MBK	MBKET	MC	MCOT	METCO	MFEC	MINT
MONO	MOONG	MSC	MTC	NCH	NCL	NEP	NKI	NOBLE	NSI	NVD
NYT	OISHI	ORI	OTO	PAP	PAP	PCSGH	PDJ	PHOL	PLANB	PLANET
PLAT	PORT	PPS	PR9	PREB	PRG	PRM	PSH	PSL	PTG	PTT
PTTEP	PTTGC	PYLON	Q-CON	QH	QTC	RATCH	RS	S	S & J	SAAM
SABINA	SAMART	SAMTEL	SAT	SC	SCB	SCC	SCCC	SCG	SCN	SDC
SEAFCO	SEOIL	SE-ED	SELIC	SENA	SIRI	SIS	SITHAI	SMK	SMPC	SNC
SONIC	SORKON	SPALI	SPI	SPRC	SPVI	SSSC	SST	STA	SUSCO	SUTHA
SVI	SYMC	SYNTEC	TACC	TASCO	TCAP	TFMAMA	THANA	THANI	THCOM	THG
THIP	THRE	THREL	TIP	TIPCO	TISCO	TK	TKT	TMB	TMILL	TNDT
TNL	TOA	TOP	TPBI	TQM	TRC	TSC	TSR	TSTE	TSTH	TTA
TTCL	TTW	TU	TVD	TVI	TVO	TWPC	U	UAC	UBIS	UV
VGI	VIH	WACOAL	WAVE	WHA	WHAUP	WICE	WINNER	TRUE		

VERY GOOD LEVEL										
2S	ABM	ACE	ACG	ADB	AEC	AEONTS	AGE	AH	AHC	AIT
ALLA	AMANAHA	AMARIN	APCO	APCS	APURE	AQUA	ASAP	ASEFA	ASIA	ASIAN
ASIMAR	ASK	ASN	ATP30	AUCT	AWC	AYUD	B	BA	BAM	BBL
BFIT	BGC	BJC	BJCHI	BROOK	BTW	CBG	CEN	CGH	CHARAN	CHAYO
CHG	CHOTI	CHOW	CI	CIG	CMC	COLOR	COM7	CPL	CRC	CRD
CSC	CSP	CWT	DCC	DCON	DDD	DOD	DOHOME	EASON	EE	ERW
ESTAR	FE	FLOYD	FN	FORTH	FSS	FTE	FVC	GENCO	GJS	GL
GLAND	GLOBAL	GLOCON	GPI	GULF	GYT	HPT	HTC	ICN	IFS	ILM
IMH	INET	INSURE	IRC	IRCP	IT	ITD	ITEL	J	JAS	JCK
JCKH	JMART	JMT	KBS	KCAR	KGI	KIAT	KOOL	KTIS	KWC	KWM
L&E	LALIN	LDC	LHK	LOXLEY	LPH	LRH	LST	M	MACO	MAJOR
MBAX	MEGA	META	MFC	MGT	MILL	MITSIB	MK	MODERN	MTI	MVP
NETBAY	NEX	NINE	NTV	NWR	OCC	OGC	OSP	PATO	PB	PDG
PDI	PICO	PIMO	PJW	PL	PM	PPP	PRIN	PRINC	PSTC	PT
QLT	RCL	RICHY	RML	RPC	RWI	S11	SALEE	SAMCO	SANKO	SAPPE
SAWAD	SCI	SCP	SE	SEG	SFP	SGF	SHR	SIAM	SINGER	SKE
SKR	SKY	SMIT	SMT	SNP	SPA	SPC	SPCG	SR	SRICHA	SSC
SSF	STANLY	STI	STPI	SUC	SUN	SYNEX	T	TAE	TAKUNI	TBSP
TCC	TCMC	TEAM	TEAMG	TFG	TIGER	TITLE	TKN	TKS	TM	TMC
TMD	TMI	TMT	TNITY	TNP	TNR	TOG	TPA	TPAC	TPCORP	TPOLY
TPS	TRITN	TRT	TRU	TSE	TVT	TWP	UEC	UMI	UOBKH	UP
UPF	UPOIC	UT	UTP	UWC	VL	VNT	VPO	WIJK	WP	XO
YUASA	ZEN	ZIGA	ZMICO							

GOOD LEVEL										
7UP	A	ABICO	AJ	ALL	ALUCON	AMC	APP	ARIN	AS	AU
B52	BC	BCH	BEAUTY	BGT	BH	BIG	BKD	BLAND	BM	BR
BROCK	BSBM	BSM	BTNC	CAZ	CCP	CGD	CITY	CMAN	CMO	CMR
CPT	CPW	CRANE	CSR	D	EKH	EP	ESSO	FMT	GIFT	GREEN
GSC	GTB	HTECH	HUMAN	IHL	INOX	INSET	IP	JTS	JUBILE	KASET
KCM	KKC	KUMWEL	KUN	KWG	KYE	LEE	MATCH	MATI	M-CHAI	MCS
MDX	MJD	MM	MORE	NC	NDR	NER	NFC	NNCL	NPK	NUSA
OCEAN	PAF	PF	PK	PLE	PMTA	POST	PPM	PRAKIT	PRECHA	PRIME
PROUD	PTL	RBF	RCI	RJH	ROJNA	RP	RPH	RSP	SF	SFLEX
SGP	SISB	SKN	SLP	SMART	SOLAR	SPG	SQ	SSP	STARK	STC
SUPER	SVOA	TC	TCCC	THMUI	TIW	TNH	TOPP	TPCH	TIPIP	TPLAS
TTI	TYCN	UKEM	UMS	VCOM	VRANDA	WIN	WORK	WPH		

## Description

## Score Range

Excellent

90-100

Very Good

80-89

Good

70-79

## Disclaimer:

The disclosure of the survey results of the Thai Institute of Directors Association ("IOD") regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of a company listed on the Stock Exchange of Thailand and the Market for Alternative Investment disclosed to the public and able to be accessed by a general public investor. The result, therefore, is from the perspective of a third party. It is not an evaluation of operation and is not based on inside information.

The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey results may be changed after that date. FSS International Investment Advisory Company Limited does not confirm nor certify the accuracy of such survey results.

\* CGR scoring should be considered with news regarding wrong doing of the company or director or executive of the company such unfair practice on securities trading, fraud, and corruption SEC imposed a civil sanction against insider trading of director and executive; \*\* delisted

Source: Thai Institute of Directors Association (IOD); FSSIA's compilation

## Anti-corruption Progress Indicator 2020

CERTIFIED										
2S	ADVANC	AI	AIE	AIRA	AKP	AMA	AMANAHA	AP	AQUA	ARROW
ASK	ASP	AYUD	B	BAFS	BANPU	BAY	BBL	BCH	BCP	BCPG
BGC	BGRIM	BJCHI	BKI	BLA	BPP	BROOK	BRR	BSBM	BTS	BWG
CEN	CENTEL	CFRESH	CGH	CHEWA	CHOTI	CHOW	CIG	CIMBT	CM	CMC
COL	COM7	CPALL	CPF	CPI	CPN	CSC	DCC	DELTA	DEMCO	DIMET
DRT	DTAC	DTC	EASTW	ECL	EGCO	FE	FNS	FPI	FPT	FSS
FTE	GBX	GC	GCAP	GEL	GFPT	GGC	GJS	GPSC	GSTEEL	GUNKUL
HANA	HARN	HMPRO	HTC	ICC	ICHI	IFS	INET	INSURE	INTUCH	IRPC
ITEL	IVL	K	KASET	KBANK	KBS	KCAR	KCE	KGI	KKP	KSL
KTB	KTC	KWC	L&E	LANNA	LHFG	LHK	LPN	LRH	M	MAKRO
MALEE	MBAX	MBK	MBKET	MC	MCOT	MFC	MFEC	MINT	MONO	MOONG
MPG	MSC	MTC	MTI	NBC	NEP	NINE	NKI	NMG	NNCL	NSI
NWR	OCC	OCEAN	OGC	ORI	PAP	PATO	PB	PCSGH	PDG	PDI
PDJ	PE	PG	PHOL	PL	PLANB	PLANET	PLAT	PM	PPP	PPPM
PPS	PREB	PRG	PRINC	PRM	PSH	PSL	PSTC	PT	PTG	PTT
PTTEP	PTTGC	PYLON	Q-CON	QH	QLT	QTC	RATCH	RML	RWI	S & J
SABINA	SAT	SC	SCB	SCC	SCCC	SCG	SCN	SEAOIL	SE-ED	SELIC
SENA	SGP	SIRI	SITHAI	SMIT	SMK	SMPC	SNC	SNP	SORKON	SPACK
SPC	SPI	SPRC	SRICHA	SSF	SSSC	SST	STA	SUSCO	SVI	SYNTEC
TAE	TAKUNI	TASCO	TBSP	TCAP	TCMC	TFG	TFI	TFMAMA	THANI	THCOM
THIP	THRE	THREL	TIP	TIPCO	TISCO	TKT	TMB	TMD	TMILL	TMT
TNITY	TNL	TNP	TNR	TOG	TOP	TPA	TPCORP	TPP	TRU	TSC
TSTH	TTCL	TU	TVD	TVI	TVO	TWPC	U	UBIS	UEC	UKEM
UOBKH	UWC	VGI	VIH	VNT	WACOAL	WHA	WHAUP	WICE	WIJK	XO
ZEN	TRUE									

DECLARED										
7UP	ABICO	AF	ALT	AMARIN	AMATA	AMATAV	ANAN	APURE	B52	BKD
BM	BROCK	BUI	CHO	CI	COTTO	DDD	EA	EFORL	EP	ERW
ESTAR	ETE	EVER	FSMART	GPI	ILINK	IRC	J	JKN	JMART	JMT
JSP	JTS	KWG	LDC	MAJOR	META	NCL	NOBLE	NOK	PK	PLE
ROJNA	SAAM	SAPPE	SCI	SE	SHANG	SINGER	SKR	SPALI	SSP	STANLY
SUPER	SYNEX	THAI	TKS	TOPP	TRITN	TTA	UPF	UV	WIN	ZIGA

Level	
Certified	This level indicates practical participation with thoroughly examination in relation to the recommended procedures from the audit committee or the SEC's certified auditor, being a certified member of Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) or already passed examination to ensure independence from external parties.
Declared	This level indicates determination to participate in the Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC)

**Disclaimer:**

The disclosure of the Anti-Corruption Progress Indicators of a listed company on the Stock Exchange of Thailand, which is assessed by Thaipat Institute, is made in order to comply with the policy and sustainable development plan for the listed companies of the Office of the Securities and Exchange Commission. Thaipat Institute made this assessment based on the information received from the listed company, as stipulated in the form for the assessment of Anti-corruption which refers to the Annual Registration Statement (Form 56-1), Annual Report (Form 56-2), or other relevant documents or reports of such listed company. The assessment result is therefore made from the perspective of Thaipat Institute that is a third party. It is not an assessment of operation and is not based on any inside information. Since this assessment is only the assessment result as of the date appearing in the assessment result, it may be changed after that date or when there is any change to the relevant information. Nevertheless, FSS International Investment Advisory Company Limited does not confirm, verify, or certify the accuracy and completeness of the assessment results.

Note: Companies participating in Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) under Thai Institute of Directors (as of June 24, 2019) are categorised into: 1) companies that have declared their intention to join CAC, and; 2) companies certified by CAC.

Source: The Securities and Exchange Commission, Thailand; \* FSSIA's compilation



## GENERAL DISCLAIMER

### ANALYST(S) CERTIFICATION

#### Naruedom Mujjalinkool FSS International Investment Advisory Securities Co., Ltd

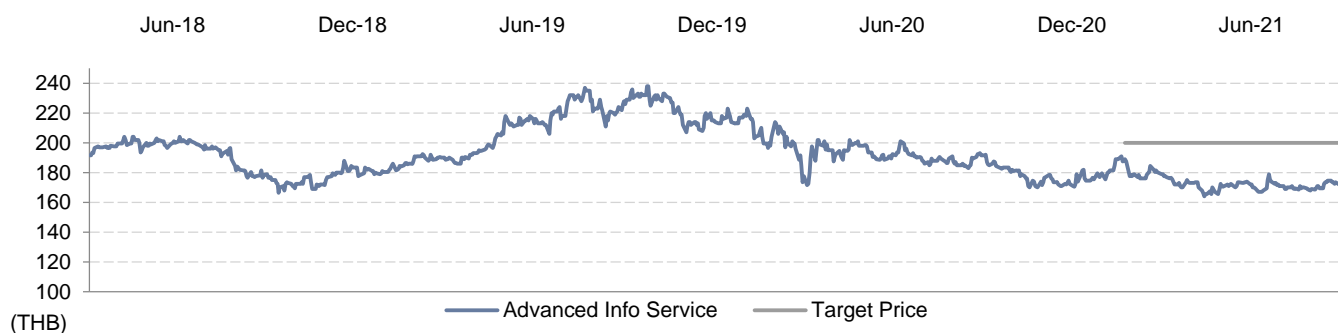
The individual(s) identified above certify(ies) that (i) all views expressed in this report accurately reflect the personal view of the analyst(s) with regard to any and all of the subject securities, companies or issuers mentioned in this report; and (ii) no part of the compensation of the analyst(s) was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed herein.

This report has been prepared by FSS International Investment Advisory Company Limited (FSSIA). The information herein has been obtained from sources believed to be reliable and accurate; however FSS makes no representation as to the accuracy and completeness of such information. Information and opinions expressed herein are subject to change without notice. FSS has no intention to solicit investors to buy or sell any security in this report. In addition, FSS does not guarantee returns nor price of the securities described in the report nor accept any liability for any loss or damage of any kind arising out of the use of such information or opinions in this report. Investors should study this report carefully in making investment decisions. All rights are reserved.

This report may not be reproduced, distributed or published by any person in any manner for any purpose without permission of FSSIA. Investment in securities has risks. Investors are advised to consider carefully before making investment decisions.

#### History of change in investment rating and/or target price

#### Advanced Info Service (ADVANC TB)



Date	Rating	Target price	Date	Rating	Target price	Date	Rating	Target price
16-Dec-2020	HOLD	200.00	05-Jan-2021	HOLD	200.00	09-Feb-2021	BUY	200.00

Naruedom Mujjalinkool started covering this stock from 16-Dec-2020

Price and TP are in local currency

Source: FSSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
Advanced Info Service	ADVANC TB	THB 170.50	BUY	The key downside risks to our DCF-based TP are stronger-than-expected competition in the mobile market and the slower-than-expected adoption of 5G use cases.

Source: FSSIA estimates

#### Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited

FSSIA may incorporate the recommendations and target prices of companies currently covered by FSS Research into equity research reports, denoted by an 'FSS' before the recommendation. FSS Research is part of Finansia Syrus Securities Public Company Limited, which is the parent company of FSSIA.

All share prices are as at market close on 29-Jun-2021 unless otherwise stated.

## RECOMMENDATION STRUCTURE

### Stock ratings

Stock ratings are based on absolute upside or downside, which we define as  $(\text{target price}^* - \text{current price}) / \text{current price}$ .

**BUY (B).** The upside is 10% or more.

**HOLD (H).** The upside or downside is less than 10%.

**REDUCE (R).** The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

\* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

### Industry Recommendations

**Overweight.** The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

**Neutral.** The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

**Underweight.** The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

### Country (Strategy) Recommendations

**Overweight (O).** Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Neutral (N).** Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Underweight (U).** Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.