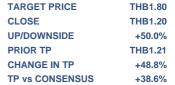
21 APRIL 2021 THAILAND / BANKS

TMB BANK

TMB TB





ทำไมต้องซื้อ TMB ในตอนนี้

ได้เวลาสะสม TMB

แม้ว่ากำไร 1Q21 ของธนาคารฯ จะลดลง 33% y-y เราเชื่อว่า TMB จะรายงานผลประกอบการ ที่ดีนับตั้งแต่ 3Q21 เป็นต้นไปจากประโยชน์ทวีคูณที่ได้จากการควบรวมกับ Thanachart Bank (TBANK, not listed) ในแง่ของรายได้ ต้นทุน และผลขาดทุนทางเครดิตที่คาดว่าจะเกิดขึ้น (ECL) ที่ลดลงหลังการสะสมสำรองอย่างรอบคอบในปี 2020 ซึ่งควรทำให้ ECL ลดลง นอกจากนี้ เรายังซอบนโยบายการบริหารคุณภาพสินทรัพย์ที่มีความโปร่งใสและรอบคอบของ บริษัทฯ ปัจจัยดังกล่าวควรทำให้ TMB สามารถรายงานการเดิบโตที่ยังยืนในระยะยาวหลัง Covid ในท้ายที่สุด TMB มีการซื้อขายในระดับการประเมินมูลค่าที่ต่ำ ทำให้เราเชื่อนี่เป็นเวลาที่ จะเข้าสะสม TMB

ประโยชน์ทวีคูณเริ่มออกผล

เราเห็นว่าประโยชน์ทวีคูณจากการควบรวมกิจการกับ TBANK ควรเริ่มออกผลอย่างเห็นได้ชัด นับตั้งแต่ 2H21 เป็นตันไป โดยประกอบด้วยประโยชน์ในด้านงบดุล รายได้ และต้นทุน ซึ่งทำ ให้เราคาดว่า TMB จะรายงานผลประกอบการที่ดีในช่วง 2H21 ถึง 2022 โดยเราคาดว่ากำไร สุทธิจะโตในระดับสูงกว่า 100% y-y ใน 2H21 และ 28% y-y ในปี 2022

การบริหารคุณภาพสินทรัพย์ที่โปร่งใสและรอบคอบ

เรามองว่า TMB เป็นธนาคารที่มีนโยบายการบริหารคุณภาพสินทรัพย์ที่โปร่งใสและรอบคอบ มากที่สุดในช่วงที่มีโครงการบรรเทาหนี้และการผ่อนคลายมาตรฐานทางบัญชีและการจัดชั้นหนี้ โดยส่วนมากธนาคารฯ จะจัดชั้นของลูกค้าตามความสามารถในการชำระหนี้ ซึ่งต่างจาก ธนาคารส่วนมากที่ใช้ประโยชน์จากการผ่อนคลายมาตรฐานทางบัญชีและการจัดชั้นหนี้เพื่อลด การเพิ่มของหนี้ด้อยคุณภาพให้มากที่สุด ซึ่งจะทำให้ NPLs ของ TMB เพิ่มในอัตราที่สูงกว่า เพื่อนในอนาคต อย่างไรก็ดี เรากังวลเกี่ยวกับปัจจัยดังกล่าวน้อยลงเนื่องจาก TMB ได้จัดสรร สำรองอย่างเพียงพอ โดยอยู่ที่ 100% ของมูลค่าสุทธิหลังหักหลักทรัพย์ค้ำประกันสำหรับหนี้ เสีย นอกจากนี้ TMB ยังได้เปลี่ยนวิธีการรับรู้ดอกเบี้ยค้างรับให้เข้มงวดมากยิ่งขึ้นใน 1Q21 โดยจะนำไปหักกับ ECL ก่อนออกมาเป็นตัวเลขสุทธิ ดังนั้น TMB จึงไม่น่าจะบันทึกรายได้ ดอกเบี้ยและสินทรัพย์เกินสมควร ซึ่งจะกลายเป็นภาระให้แก่ตัวเองในอนาคต

ปรับเพิ่มคำแนะนำเป็นซื้อจากการฟื้นตัวของผลตอบแทนต่อส่วนผู้ถือหุ้น และการประเมินมูลค่าที่อยู่ในระดับต่ำ

เราปรับเพิ่มคำแนะนำ TMB เป็นชื่อจากถือโดยมีเหตุผลจากผลประกอบการที่ดีของบริษัทฯ ซึ่ง เราคาดว่าจะเกิดขึ้นในช่วง 2H21 และปี 2022 หลังประโยชน์ทวีคูณที่ได้จากการควบรวม กิจการเริ่มออกผลอย่างเห็นได้ชัด พร้อมกับการประเมินมูลค่าที่อยู่ในระดับต่ำ เราเห็นว่าตลาด มีความกังวลเกี่ยวกับต้นทุนในการควบรวมกิจการมากเกินไปและประเมินประโยชน์ทวีคูณที่จะ ได้จากการควบรวมกิจการไว้ต่ำเกินไป เราปรับเพิ่มประมาณการกำไรสุทธิปี 2022-23 อีก 2.7%/9.7% และปรับราคาเป้าหมายไปในปี 2022 ที่ 1.8 บาท (GGM)

KEY STOCK DATA

YE Dec (THB m)	2020	2021E	2022E	2023E
Operating profit	11,975	13,423	17,373	19,804
Net profit	10,112	11,400	14,601	16,630
EPS (THB)	0.10	0.12	0.15	0.17
vs Consensus (%)	-	7.1	10.3	(0.6)
Core net profit	10,112	11,400	14,601	16,630
Core EPS (THB)	0.10	0.12	0.15	0.17
Chg. In EPS est. (%)	-	-	2.7	9.7
EPS growth (%)	(29.4)	12.7	28.1	13.9
Core P/E (x)	11.4	10.1	7.9	7.0
Dividend yield (%)	3.8	3.9	5.1	5.8
Price/book (x)	0.6	0.5	0.5	0.5
ROE (%)	5.1	5.5	6.7	7.3
ROA (%)	0.6	0.6	0.8	0.9



Share price performance	1 Month	3 Month	12 Month
Absolute (%)	(3.2)	4.3	27.7
Relative to country (%)	(4.2)	0.1	2.3
Mkt cap (USD m)			3,700
3m avg. daily turnover (USD m)			20.3
Free float (%)			39
Major shareholder		ING Bank I	N.V. (23%)
12m high/low (THB)			1.31/0.80
Issued shares (m)			43,852

Sources: Bloomberg consensus; FSSIA estimates



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Investment thesis

We think it is a good time to accumulate TMB as we believe that it will deliver superior performance starting from 3Q21 onward, driven by synergies from its consolidation with TBANK in terms of both revenue and cost and lower ECL, thanks to its prudent provision stockpiling in 2020 which should lead to an ECL decline. Additionally, we like its prudent and transparent asset quality management. This should allow TMB to deliver sustainable long-term growth post Covid. Moreover, TMB is well known as a digital lending bank that could benefit from the current digital banking trend. Lastly, TMB's share price is trading at an undemanding valuation.

Company profile

TMB Bank Public Company Limited provides a full range of banking and financial services. The bank offers corporate and personal lending, retail and wholesale banking, international trade financing, and investment banking services to its customers throughout Thailand. It merged with TBANK at the end of 2019. At present, they are in the process of EBT (entire business transfer) which is expected to be done in 2021.

www.tmbbank.com



■ Net interest income - 78.6 %



Non-interest income - 21.4 %

Source: TMB Bank

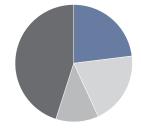
Major shareholders

ING Bank N.V. - 23.0 %

TCAP - 20.1 %

■ Ministry of finance - 11.8 %

■ Others - 45.1 %



Source: TMB Bank

Catalysts

Potential share price catalysts for TMB include:

- Lower credit cost from better-than-expected new NPLs;
- Better operating cost control.

ottor aparating cost control

Risks to our call

Downside risks to our GGM-based TP are 1) prolonged economic sluggishness and a second wave of the Covid-19 pandemic affecting loan growth and asset quality; and 2) the impact of further interest rate cuts on NIM and potential new regulations from the Bank of Thailand on debt-servicing programs.

Event calendar

Date	Event
July 2021	2Q21 results announcement

Key assumptions

	2021E	2022E	2023E
	(%)	(%)	(%)
Net profit (THB m)	11,400	14,601	16,630
Net profit growth	12.7	28.1	13.9
NIM	3.06	2.97	3.01
Loan growth	0.0	4.0	4.0
Fee growth	12.1	10.6	10.0
Non-NII growth*	12.8	9.8	8.8
Credit cost (bp)	170	150	150
Cost to income*	47.0	45.8	44.0

*Including share of profits from associates

Source: FSSIA estimates

Earnings sensitivity

			2021E	
Loan growth	±2ppt	(2.0)	0.0	2.0
% change in net profit		(2.2)	-	2.2
NIM (%)	±5bp	3.01	3.06	3.11
% change in net profit		(6.0)	-	6.0
Credit cost (bp)	±10bp	160	170	180
% change in net profit		4.4	-	(4.4)

Synergies starting to bear fruit

We think synergies from the merger with TBANK should start to clearly bear fruit from 2H21 onward, including balance sheet synergies, revenue synergies and cost synergies.

1) Balance sheet synergies

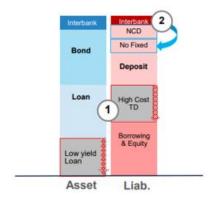
Balance sheet efficiency from an improving deposit mix

TMB is one of the leaders in the field of deposit products. This makes it possible for it to a have low cost of deposits, close to the big four banks: Bangkok Bank (BBL TB; BUY; TP THB162), Kasikornbank (KBANK TB; BUY; TP THB190), Krung Thai Bank (KTB TB; HOLD; TP THB11.9), and Siam Commercial Bank (SCB TB; BUY; TP THB114). Since merging with TBANK in late 2019 to present, TMB was able to replace THB270b worth from TBANK's expensive negotiable certificate of deposit (NCD) and time-deposit (TD) funds with a cheaper deposit product called "TMB No Fixed", by leveraging TMB's strong deposit franchise.

Therefore, the cost of funds of the merged bank is still low, on par with the big four banks. We expect the low cost of funds to continue.

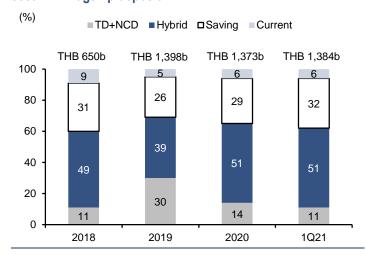
Exhibit 1: Summary of balance sheet synergy





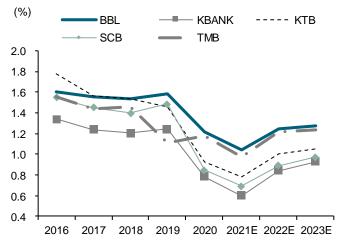
Sources: TMB; FSSIA's compilation

Exhibit 2: Replacing TBANK's high cost of deposit with low cost TMB flagship deposit



Sources: TMB; FSSIA's compilation

Exhibit 3: Comparing cost of funds of big banks under our coverage



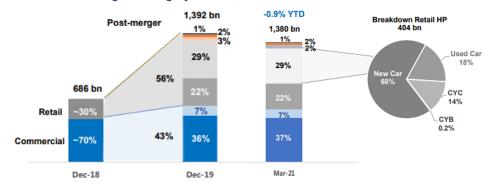
Sources: Company data; FSSIA's estimates

Pursuing selective growth and a rundown on low-yield loans

TMB's strong deposit franchise was not always optimally utilised and was often placed in low-yield corporate loans. By leveraging TBANK's expertise, as one of the leaders in automotive lending, we believe TMB can benefit from a higher lending yield. We expect TMB's average lending yield to widen by 10bp in 2022 to 4.85% vs 4.75% in 2021, as we expect that the bank will focus its lending efforts on retail loans, especially auto hire-purchase loans.

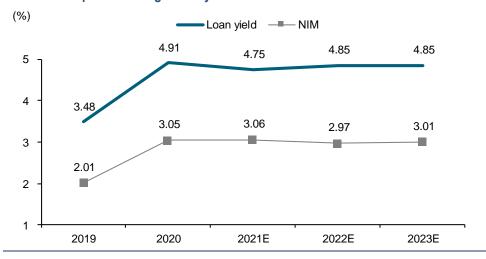
Note that we expect a decline in loan yield in 2021 to 4.75% from 4.91% in 2020 due mostly to the impact of the debt relief program and the effective interest rate (EIR) adjustment of housing loans.

Exhibit 4: Focusing more high-yield loans



Source: TMB

Exhibit 5: Expected stronger loan yield and NIM



Sources: TMB; FSSIA estimates

2) Revenue synergies

Enlarging customer base and accelerating loan volume and fee income

We think one of the main value propositions from this merger is a sizable increase in both banks' scale of operations. According to TMB, TMB and TBANK will have approximately 10m customers combined. There is only a 10% overlap between TMB's and TBANK's customers. The bank could utilise the limited overlap in customer base to generate cross-selling and up-selling opportunities. For example, TBANK's Cash-Your-Car (CYC) product could meet the needs of TMB's retail customers, in our view.

Exhibit 6: Bank level: Marginal overlaps in customer base creates cross-selling opportunities

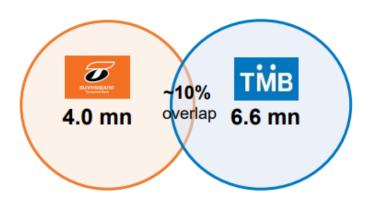
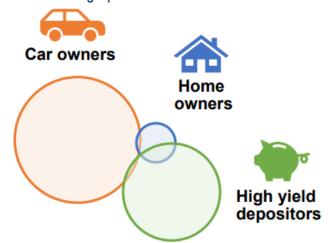


Exhibit 7: Product level: limited cross-holding across core strategic products



Source: TMB Source: TMB

Currently, however, this enlarging customer base has not yet generated any benefit to the banks. We believe that this synergy will be captured starting from 2H21. We, therefore, expect TMB's fee income and loan portfolio to increase gradually in the next two to three years.

Exhibit 8: Example of revenue synergies







Source: TMB

3) Cost synergies

Rationalisation of overlapping branch network and workforce

Some branch rationalisation and premise cost savings started to kick in in 4Q20. The merged bank currently has 681 branches (total branches reduced from merger date by 214 branches to 681 branches). Moreover, it has a target to close more than 100 branches this year. Regarding its workforce, as of 1Q21, TMB reduced its headcount by 3.7k to 15,742 personnel. We, therefore, believe that after the integration process in Jul-21, its staff and premise expenses should decline gradually.

Marketing and IT investment savings

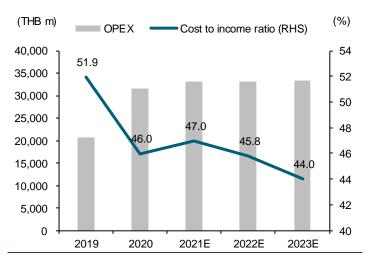
We believe that post EBT, there would be value unlocked from not having to incur the fixed cost of operating two entities, i.e., the TConnect mobile banking application (and many systems on the TBANK side).

However, during this EBT period, integration expenses will likely accelerate. The total one-time acquisition cost would be THB3b, THB1b of which was booked in 1Q21. The remaining will be booked in 2Q-3Q21. Hance, we believe that the majority of cost savings should kick in starting from 4Q21.

Exhibit 9: Approaching the EBT: Integration expenses expected to accelerate but to be self-funded by core cost-saving initiatives



Exhibit 10: TMB's OPEX and cost to income ratio

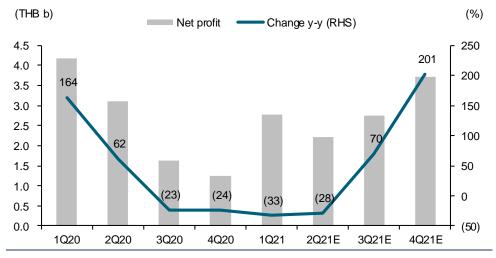


Source: TMB Sources: TMB; FSSIA's estimates

Robust performance set to start from 2H21

We expect TMB to deliver solid performance in 2H21 to 2022, with NP growth of more than 100% y-y in 2H21 and 28% y-y in 2022, supported by 1) a reduction in OPEX due to the completion of EBT and cost synergies; 2) an increase in fee income, especially wealth management fees; and 3) a decline in ECL.

Exhibit 11: TMB's earnings momentum



Sources: TMB; FSSIA estimates

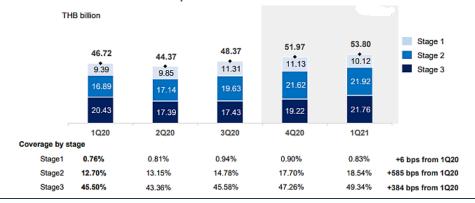
Prudent and transparent asset quality management

We think TMB is the bank with the most prudent and transparent asset quality management amid the debt forbearance program and the relaxation of loan classifications and accounting standards. The bank mostly classifies its clients loan status based on the real debt repayment ability of their customers, which differs from most banks that utilise the loan classification and accounting standard relaxation benefit to minimise the increase of NPLs. This means that TMB's portfolio reflects real debt repayment ability.

Consequently, TMB's NPLs should rise higher than its peers in the future. However, we have less concern on this point as TMB has set aside enough provisions (100% net discounted collateral value) for those bad debts.

Moreover, in 1Q21, TMB changed its accrued interest realisation to be more conservative by net ECL. Therefore, TMB should not excessively book interest income and assets, which would be a burden in the future.

Exhibit 12: Distribution of risk provisions



Source: TMB

Exhibit 13: Loan classification

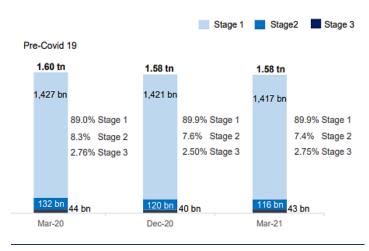
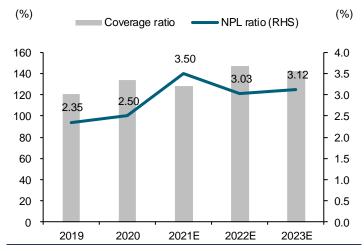


Exhibit 14: TMB's NPL and coverage ratios

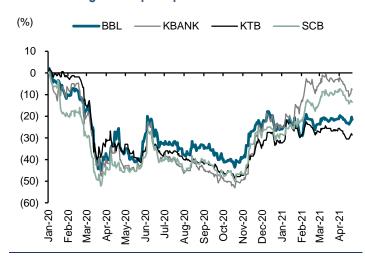


Source: TMB Sources: TMB; FSSIA's estimates

Cheap valuation

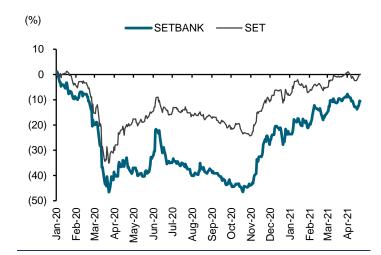
TMB's share price is underperforming its peers. We think the market is overly concerned on its integration cost and underestimates the power of synergy. Its share price could catch up to its peers due to the ROE recovery underway.

Exhibit 15: Big banks' price performance since end-2019



Sources: Bloomberg; FSSIA's compilation

Exhibit 17: Index performance since end-2019



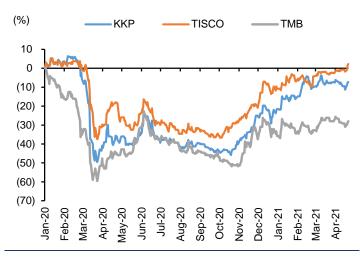
 $Sources: Bloomberg; FSSIA's \ compilation$

Exhibit 19: ROE and EPS growth



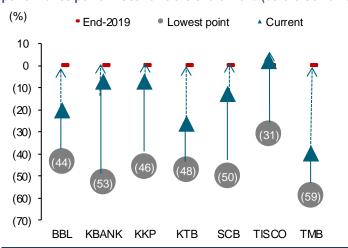
Sources: TMB; FSSIA estimates

Exhibit 16: Auto lenders' price performance since end-2019



Sources: Bloomberg; FSSIA's compilation

Exhibit 18: Comparing the current and lowest share price performance point in Oct-20 vs the end of 2019 (before Covid-19)



Sources: Bloomberg; FSSIA's compilation

Net profit and TP revisions

We revise up our net profit forecasts for 2022-23 by 2.7%/9.7% to reflect our lower OPEX and higher fee income assumptions due to the synergies from the merger. We also roll forward our GGM-based TP to 2022 and derive a new TP of THB1.8 (8.0% cost of equity, 4% LTG). Our target price implies a 0.8x 2022E P/BV.

Exhibit 20: Key changes in assumptions

			2021E			2022E			2023E	
	2020	Old	New	Change	Old	New	Change	Old	New	Change
	(THB m)	(THB m)	(THB m)	(%)	(THB m)	(THB m)	(%)	(THB m)	(THB m)	(%)
Net interest income	53,805	53,792	53,792	0.0	53,590	53,590	0.0	55,322	55,606	0.5
Non-interest income*	14,986	16,905	16,905	0.0	18,557	18,557	0.0	19,537	20,192	3.4
Operating income*	68,791	70,697	70,697	0.0	72,147	72,147	0.0	74,859	75,798	1.3
Operating expenses	31,623	33,195	33,195	0.0	33,492	33,023	(1.4)	34,201	33,347	(2.5)
PPOP before tax*	37,169	37,502	37,502	0.0	38,655	39,124	1.2	40,658	42,451	4.4
Expected credit loss (Reversal)	24,831	23,680	23,680	0.0	21,312	21,312	0.0	22,164	22,164	0.0
Tax expenses	2,223	2,419	2,419	0.0	3,122	3,206	2.7	3,329	3,652	9.7
Minority interest	3	3	3	0.0	4	4	2.7	5	5	9.7
Normalised profit	10,112	11,400	11,400	0.0	14,217	14,601	2.7	15,160	16,630	9.7
Extraordinary items	-	-	-		-	-		-	-	
Net profit	10,112	11,400	11,400	0.0	14,217	14,601	2.7	15,160	16,630	9.7
EPS (THB)	0.10	0.12	0.12	0.0	0.15	0.15	2.7	0.16	0.17	9.7
Key statistics and ratios										
Asset quality ratio										
Gross NPLs (THB m)	39,594	55,432	55,432	0.0	49,888	49,888	0.0	53,381	53,381	0.0
Gross NPLs / Loans (%)**	2.50	3.50	3.50		3.03	3.03		3.12	3.12	
Loan loss reserve/NPLs (%)	134	128	128		147	147		143	143	
Credit cost (bps)	178	170	170		150	150		150	150	
Profitability ratio (%)	(%)	(%)	(%)		(%)	(%)		(%)	(%)	
Cost to income ratio*	46.0	47.0	47.0		46.4	45.8		45.7	44.0	
Average yield	4.1	3.9	3.9		4.0	4.0		4.1	4.1	
Cost of funds	1.2	1.0	1.0		1.2	1.2		1.3	1.2	
Net interest margin (NIM)	3.05	3.06	3.06		2.97	2.97		2.99	3.01	
Loan growth (%)	(%)	(%)	(%)		(%)	(%)		(%)	(%)	
у-у	0.1	0.0	0.0		4.0	4.0		4.0	4.0	

^{*}Including share of profits from associates; ** Reported ratio by the bank

Sources: TMB; FSSIA estimates

Exhibit 21: GGM-derived target price

Target price (THB)	THB 1.80 (from THB 1.21)
Recommendation	BUY (from Hold)
Risk-free rate (%)	3.0 (unchanged)
Market risk premium (%)	8.0 (unchanged)
Terminal growth (%)	4.1 (from 4.0)
ROE target (%)	6.8 (from 6.2)
Risk to TP	Downside risks to our GGM-based TP are 1) prolonged economic sluggishness and a second wave of the Covid-19 pandemic affecting loan growth and asset quality; and 2) the impact of further interest rate cuts on NIM and potential new regulations from the Bank of Thailand on debt-servicing programs.

Exhibit 22: TMB - rolling one-year forward P/BV band



Sources: Bloomberg; FSSIA estimates

1Q21 results beat expectations due to OPEX and ECL

TMB reported a 1Q21 NP of THB2,782m (-33% y-y, +125% q-q) – beating Bloomberg's consensus estimate and our expectation by 20% and 55%, respectively, due to a lower-than-expected provisioning setup and OPEX.

The positive factors are 1) an increase in fee income from mutual funds; and 2) efficient cost controlling amid the consolidation process with TBANK. However, its loan and NIM were still soft, putting pressure on its NII.

Regarding asset quality, its NPLs began to grow, with an NPL ratio of 2.75% in 1Q21 vs 2.5% in 4Q20 after the end of the debt forbearance program. Its coverage ratio, therefore, fell to 124% in 1Q21 vs 131% in 4Q20.

Exhibit 23: TMB - summary of 1Q21 results

Year-end Dec 31	1Q21	4Q20		1Q2	1		2021E	Change	1Q21 - Comments
	(THB m)	(THB m)	(THB m)	(y-y %)	(q-q %)	% 21E	(THB m)	(y-y %)	
Net interest income	14,014	13,519	12,872	(8)	(5)	24	53,792	(0)	
Non-interest income	4,182	4,297	3,971	(5)	(8)	23	16,905	13	Fee income increased
Operating income*	18,195	17,816	16,844	(7)	(5)	24	70,697	3	
Operating expenses	8,331	8,086	7,928	(5)	(2)	24	33,195	5	
PPOP before tax	9,864	9,730	8,916	(10)	(8)	24	37,502	1	
Provision	4,760	8,237	5,480	15	(33)	23	23,680	(5)	
Income tax	940	258	653	(31)	153	27	2,419	9	
Minority interest	1	1	1			21	3		
Normalised profit	4,163	1,235	2,782	(33)	125	24	11,400	13	
Extraordinary items	0	0	0				0		
Net profit	4,163	1,235	2,782	(33)	125	24	11,400	13	Beat BBG consensus by 20%
EPS (THB)	0.04	0.01	0.03	(33)	125	24	0.12	13	
Asset quality ratio									
Gross NPLs (THB m)	44,183	39,594	43,400	(2)	10		55,432	40.0	
NPL ratio (%)	2.76	2.50	2.75				3.50		
LLR/NPLs (%)	106	131	124				128		
Credit cost (bp)	136	239	158				170		
Profitability ratio	(%)	(%)	(%)				(%)		
Cost to income ratio	45.8	45.4	47.1				47.0		
Average yield	4.34	3.91	3.74				3.9		
Cost of funds	1.39	0.96	0.91				1.0		
Net interest margin (NIM)	3.10	3.06	2.94				3.1		
Non-interest income / total income	23.0	24.1	23.6				23.9		
Liquidity ratio	(%)	(%)	(%)				(%)		
Loan to deposit ratio	100.4	101.4	99.7				100.2		
Capital adequacy ratio	(%)	(%)	(%)				(%)		
CAR	18.8	19.2	24.4				20.1		
CET 1 / risk assets	13.5	14.2	20.4				16.0		
Tier – I / risk assets	4.3	4.1	4.0				4.1		
Loan growth	(%)	(%)	(%)				(%)		
у-у	104.2	0.1	(1.7)				0.0		
q-q	0.8	2.2	(0.9)						

^{*}Including share of profits from associates

Sources: TMB; FSSIA estimates

Financial Statements

TMB Bank

Profit and Loss (THB m) Year Ending Dec	2019	2020	2021E	2022E	2023E
Interest Income	39,837	72,321	68,810	72,581	75,259
Interest expense	(12,972)	(18,515)	(15,018)	(18,991)	(19,653)
Net interest income	26,865	53,805	53,792	53,590	55,606
Net fees & commission	8,098	10,575	11,851	13,108	14,419
Foreign exchange trading income	1,528	0	0	0	0
Securities trading income	1,956	2,404	2,846	3,020	3,102
Dividend income	0	0	0	0	0
Other income	1,050	1,644	1,809	1,990	2,189
Non interest income	12,632	14,623	16,506	18,118	19,709
Total income	39,497	68,429	70,298	71,708	75,315
Staff costs	(9,629)	(16,536)	(17,362)	(17,536)	(18,185)
Other operating costs	(11,046)	(15,087)	(15,833)	(15,487)	(15,162)
Operating costs	(20,674)	(31,623)	(33,195)	(33,023)	(33,347)
Pre provision operating profit	18,822	36,806	37,103	38,685	41,968
Provision for bad and doubtful debt	(10,337)	(24,831)	(23,680)	(21,312)	(22,164)
Other provisions	-	-	-	-	-
Dperating profit	8,486	11,975	13,423	17,373	19,804
Recurring non operating income	324	363	399	439	483
Associates	324	363	399	439	483
Goodwill amortization	-	-	-	-	-
Non recurring items	0	0	0	0	0
Profit before tax	8,810	12,338	13,822	17,812	20,287
Fax	(1,588)	(2,223)	(2,419)	(3,206)	(3,652)
Profit after tax	7,222	10,115			
		•	11,403	14,606	16,635
Minority interests	0	(3)	(3)	(4)	(5)
Preferred dividends	-	-	-	-	-
Other items	-	-	-	-	-
Reported net profit	7,222	10,112	11,400	14,601	16,630
Non recurring items & goodwill (net)		-	0	0	0
Recurring net profit	7,222	10,112	11,400	14,601	16,630
Per share (THB)					
Recurring EPS *	0.15	0.10	0.12	0.15	0.17
Reported EPS	0.15	0.10	0.12	0.15	0.17
DPS	0.04	0.05	0.05	0.06	0.07
Growth					
Net interest income (%)	9.7	100.3	0.0	(0.4)	3.8
Non interest income (%)	8.4	15.8	12.9	9.8	8.8
Pre provision operating profit (%)	0.8	95.5	0.8	4.3	8.5
Operating profit (%)	(11.3)	41.1	12.1	29.4	14.0
Reported net profit (%)	(37.7)	40.0	12.7	28.1	13.9
Recurring EPS (%)	(15.8)	(29.4)	12.7	28.1	13.9
Reported EPS (%)	(43.9)	(29.4)	12.7	28.1	13.9
ncome Breakdown					
Net interest income (%)	68.0	78.6	76.5	74.7	73.8
Net fees & commission (%)	20.5	15.5	16.9	18.3	19.1
Foreign exchange trading income (%)	3.9	-	-	-	_
Securities trading income (%)	5.0	3.5	4.0	4.2	4.1
Dividend income (%)	-	-	-	-	
Other income (%)	2.7	2.4	2.6	2.8	2.9
Operating performance			2.0	2.0	2.0
Gross interest yield (%)	2.99	4.09	3.91	4.02	4.07
Cost of funds (%)					1.24
. ,	1.10	1.18	0.97	1.21	
Net interest spread (%)	1.89	2.91	2.94	2.81	2.83
Net interest margin (%)	2.0	3.0	3.1	3.0	3.0
Cost/income(%)	52.3	46.2	47.2	46.1	44.3
Cost/assets(%)	1.5	1.7	1.8	1.8	1.8
Effective tax rate (%)	18.0	18.0	17.5	18.0	18.0
Dividend payout on recurring profit (%)	26.5	42.9	40.0	40.0	40.0
ROE (%)	4.9	5.1	5.5	6.7	7.3
ROE - COE (%)	4.9	5.1	5.5	6.7	7.3
ROA (%)	0.5	0.6	0.6	0.8	0.9
RORWA (%)	0.8	0.8	1.0	1.2	1.3
NORWA (70)					

Sources: TMB Bank; FSSIA estimates

Financial Statements

TMB Bank

Balance Sheet (THB m) Year Ending Dec	2019	2020	2021E	2022E	2023E
Gross customer loans	1,392,225	1,392,925	1,392,925	1,448,642	1,506,588
Total provisions	(45,477)	(52,978)	(71,086)	(73,565)	(76,144)
nterest in suspense	1,883	3,879	3,900	4,056	4,218
let customer loans	1,348,631	1,343,826	1,325,739	1,379,133	1,434,662
Bank loans	236,311	211,185	251,193	236,480	220,558
Sovernment securities	-	-	-	-	
rading securities	_	_	_	_	
nvestment securities	166,265	138,139	141,687	145,328	149,066
Cash & equivalents	23,853	21,943	25,175	17,444	2,091
Other interesting assets				-	_,-,-
angible fixed assets	28,452	30,076	29,850	29,717	29,666
Associates	,				
Goodwill	_	_	_	_	
Other intangible assets	_	_	_	_	
Other assets	54,679	58,510	59,306	60,458	61,393
otal assets	1,858,191	1,803,677	1,832,951	1,868,560	1,897,435
Customer deposits	1,398,112		1,390,684	1,411,544	1,425,659
·	1,390,112	1,373,408	1,390,004	1,411,544	1,425,058
tank deposits	400 044	160 760	166.014	160 449	474 440
Other interest bearing liabilities	198,844	168,768	166,914	169,418	171,112
lon interest bearing liabilities	66,423	61,406	63,248	65,146	67,100
lybrid Capital	4 000 070	4 000 500	4 606 646	4 040 407	4 000 0=
otal liabilities	1,663,379	1,603,582	1,620,846	1,646,107	1,663,871
Share capital	91,541	91,589	91,589	91,589	91,589
Reserves	103,235	113,124	120,477	130,823	141,932
otal equity	194,777	204,713	212,066	222,412	233,521
/linority interests	35	37	38	40	42
otal liabilities & equity	1,858,190	1,808,332	1,832,951	1,868,560	1,897,435
upplementary items					
isk weighted assets (RWA)	1,216,836	1,188,683	1,188,683	1,236,230	1,285,680
verage interest earning assets	1,333,754	1,766,631	1,760,192	1,804,196	1,849,30
verage interest bearing liabilities	1,174,710	1,569,566	1,549,887	1,569,280	1,588,867
ier 1 capital	165,793	171,724	190,235	198,675	208,45
otal capital	218,440	220,769	239,280	247,720	257,496
Gross non performing loans (NPL)	37,746	39,594	55,432	49,888	53,38
Per share (THB)					
Book value per share	4.01	2.12	2.20	2.31	2.42
angible book value per share	4.01	2.12	2.20	2.31	2.42
Growth					
Gross customer loans	103.0	0.1	_	4.0	4.0
verage interest earning assets	57.8	32.5	(0.4)	2.5	2.5
•	108.4		1.6	1.9	1.5
otal asset (%)		(2.9)	1.0		
Risk weighted assets (%)	90.8	(2.3)	-	4.0	4.0
Customer deposits (%)	115.2	(1.8)	1.3	1.5	1.0
everage & capital measures					
Customer loan/deposits (%)	96.5	97.8	95.3	97.7	100.6
quity/assets (%)	10.5	11.3	11.6	11.9	12.3
angible equity/assets (%)	10.5	11.3	11.6	11.9	12.3
WA/assets (%)	65.5	65.9	64.9	66.2	67.8
ïer 1 CAR (%)	13.6	14.4	16.0	16.1	16.2
otal CAR (%)	18.0	18.6	20.1	20.0	20.0
sset Quality					
Change in NPL (%)	73.8	4.9	40.0	(10.0)	7.0
IPL/gross loans (%)	2.7	2.8	4.0	3.4	3.
otal provisions/gross loans (%)	3.3	3.8	5.1	4.9	5.
otal provisions/NPL (%)	120.5	133.8	128.2	147.5	142.6
	120.0	100.0	120.2	147.0	1-12.0
aluation	2019	2020	2021E	2022E	2023
ecurring P/E (x) *	8.1	11.4	10.1	7.9	7.0
	12.1		15.2		10.4
ecurring P/E @ target price (x) *		17.2		11.9	
Reported P/E (x)	8.1	11.4	10.1	7.9	7.0
Dividend yield (%)	3.3	3.8	3.9	5.1	5.8
Price/book (x)	0.3	0.6	0.5	0.5	0.9
Price/tangible book (x)	0.3	0.6	0.5	0.5	0.5
Price/tangible book @ target price (x)	0.4	0.8	0.8	0.8	0.7
Pre-exceptional, pre-goodwill and fully diluted					

Sources: TMB Bank; FSSIA estimates

Corporate Governance report of Thai listed companies 2020

AV	ADVANC	AF	AIRA	AKP	AKR	ALT	AMA	AMATA	AMATAV	ANAN
AV AOT	ADVANC AP	AF ARIP	ARROW	ASP	BAFS	ALI BANPU	BAY	BCP	BCPG	BDMS
					BLA		BPP		BTS	
BEC	BEM	BGRIM	BIZ	BKI		BOL		BRR		BWG
CENTEL	CFRESH	CHEWA	CHO	CIMBT	CK	CKP	CM	CNT	COL	COMAN
COTTO	CPALL	CPF	CPI	CPN	CSS	DELTA	DEMCO	DRT	DTAC	DTC
OV8	EA	EASTW	ECF	ECL	EGCO	EPG	ETE	FNS	FPI	FPT
FSMART	GBX	GC	GCAP	GEL	GFPT	GGC	GPSC	GRAMMY	GUNKUL	HANA
HARN	HMPRO	ICC	ICHI	III	ILINK	INTUCH	IRPC	IVL	JKN	JSP
JWD	K	KBANK	KCE	KKP	KSL	KTB	KTC	LANNA	LH	LHFG
_IT	LPN	MAKRO	MALEE	MBK	MBKET	MC	MCOT	METCO	MFEC	MINT
MONO	MOONG	MSC	MTC	NCH	NCL	NEP	NKI	NOBLE	NSI	NVD
NYT	OISHI	ORI	ОТО	PAP	PCSGH	PDJ	PG	PHOL	PLANB	PLANET
PLAT		PPS				PRM			PTG	
	PORT		PR9	PREB	PRG		PSH	PSL		PTT
PTTEP	PTTGC	PYLON	Q-CON	QH	QTC	RATCH	RS	S	S&J	SAAM
SABINA	SAMART	SAMTEL	SAT	SC	SCB	SCC	SCCC	SCG	SCN	SDC
SEAFCO	SEAOIL	SE-ED	SELIC	SENA	SIRI	SIS	SITHAI	SMK	SMPC	SNC
SONIC	SORKON	SPALI	SPI	SPRC	SPVI	SSSC	SST	STA	SUSCO	SUTHA
SVI	SYMC	SYNTEC	TACC	TASCO	TCAP	TFMAMA	THANA	THANI	THCOM	THG
ГНІР	THRE	THREL	TIP	TIPCO	TISCO	TK	TKT	TMB	TMILL	TNDT
ΓNL	TOA	TOP	TPBI	TQM	TRC	TSC	TSR	TSTE	TSTH	TTA
TTCL	TTW	TU	TVD	TVI	TVO	TWPC	U	UAC	UBIS	UV
									UDIO	υv
/GI	VIH	WACOAL	WAVE	WHA	WHAUP	WICE	WINNER	TRUE		
ERY GO	OD LEVEL									
S	ABM	ACE	ACG	ADB	AEC	AEONTS	AGE	АН	AHC	AIT
ALLA	AMANAH	AMARIN	APCO	APCS	APURE	AQUA	ASAP	ASEFA	ASIA	ASIAN
ASIMAR	ASK	ASN	ATP30	AUCT	AWC	AYUD	В	BA	BAM	BBL
BFIT	BGC	BJC	BJCHI	BROOK	BTW	CBG	CEN	CGH	CHARAN	CHAYO
CHG	CHOTI	CHOW	CI	CIG	CMC	COLOR	COM7	CPL	CRC	CRD
CSC	CSP	CWT	DCC	DCON	DDD	DOD	DOHOME	EASON	EE	ERW
ESTAR	FE	FLOYD	FN	FORTH	FSS	FTE	FVC	GENCO	GJS	GL
GLAND	GLOBAL	GLOCON	GPI	GULF	GYT	HPT	HTC	ICN	IFS	ILM
MH	INET	INSURE	IRC	IRCP	IT	ITD	ITEL	J	JAS	JCK
ICKH	JMART	JMT	KBS	KCAR	KGI	KIAT	KOOL	KTIS	KWC	KWM
_&E	LALIN	LDC	LHK	LOXLEY	LPH	LRH	LST	M	MACO	MAJOR
MBAX	MEGA	META	MFC	MGT	MILL	MITSIB	MK	MODERN	MTI	MVP
NETBAY	NEX	NINE	NTV	NWR	OCC	OGC	OSP	PATO	PB	PDG
PDI	PICO	PIMO	PJW	PL	PM	PPP	PRIN	PRINC	PSTC	PT
QLT	RCL	RICHY	RML	RPC	RWI	S11	SALEE	SAMCO	SANKO	SAPPE
SAWAD	SCI	SCP	SE	SEG	SFP	SGF	SHR	SIAM	SINGER	SKE
SKR	SKY	SMIT	SMT	SNP	SPA	SPC	SPCG	SR	SRICHA	SSC
SSF	STANLY	STI	STPI	SUC	SUN	SYNEX	T	TAE	TAKUNI	TBSP
CC	TCMC	TEAM	TEAMG	TFG	TIGER	TITLE	TKN	TKS	TM	TMC
ΓMD	TMI	TMT	TNITY	TNP	TNR	TOG	TPA	TPAC	TPCORP	TPOLY
ΓPS	TRITN	TRT	TRU	TSE	TVT	TWP	UEC	UMI	UOBKH	UP
JPF	UPOIC	UT	UTP	UWC	VL	VNT	VPO	WIIK	WP	XO
/UASA	ZEN	ZIGA	ZMICO							
OOD LE	VFI									
UP	A	ABICO	AJ	ALL	ALUCON	AMC	APP	ARIN	AS	AU
352	BC	BCH	BEAUTY	BGT	BH	BIG	BKD	BLAND	BM	BR
BROCK	BSBM	BSM	BTNC	CAZ	CCP	CGD	CITY	CMAN	CMO	CMR
CPT	CPW	CRANE	CSR	D	EKH	EP	ESSO	FMT	GIFT	GREEN
SSC	GTB	HTECH	HUMAN	IHL	INOX	INSET	IP	JTS	JUBILE	KASET
CM	KKC	KUMWEL	KUN	KWG	KYE	LEE	MATCH	MATI	M-CHAI	MCS
ИDX	MJD	MM	MORE	NC	NDR	NER	NFC	NNCL	NPK	NUSA
CEAN	PAF	PF	PK	PLE	PMTA	POST	PPM	PRAKIT	PRECHA	PRIME
PROUD	PTL	RBF	RCI	RJH	ROJNA	RP	RPH	RSP	SF	SFLEX
SGP	SISB	SKN	SLP	SMART	SOLAR	SPG	SQ	SSP	STARK	STC
SUPER	SVOA	TC	TCCC	THMUI	TIW	TNH	TOPP	TPCH	TPIPP	TPLAS
TI	TYCN	UKEM	UMS	VCOM	VRANDA	WIN	WORK	WPH		
		Description						Score R		
		Excellent						90-1	00	
		Very Good						80-8	39	
		,								

The disclosure of the survey results of the Thai Institute of Directors Association ('IOD") regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of a company listed on the Stock Exchange of Thailand and the Market for Alternative Investment disclosed to the public and able to be accessed by a general public investor. The result, therefore, is from the perspective of a third party. It is not an evaluation of operation and is not based on inside information.

The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey results may be changed after that date.

Source: Thai Institute of Directors Association (IOD); FSSIA's compilation

FSS International Investment Advisory Company Limited does not confirm nor certify the accuracy of such survey results.

* CGR scoring should be considered with news regarding wrong doing of the company or director or executive of the company such unfair practice on securities trading, fraud, and corruption SEC imposed a civil sanction against insider trading of director and executive; ** delisted

Anti-corruption Progress Indicator 2020

CERTIFIED										
2S	ADVANC	Al	AIE	AIRA	AKP	AMA	AMANAH	AP	AQUA	ARROW
ASK	ASP	AYUD	В	BAFS	BANPU	BAY	BBL	всн	ВСР	BCPG
BGC	BGRIM	BJCHI	BKI	BLA	BPP	BROOK	BRR	BSBM	BTS	BWG
CEN	CENTEL	CFRESH	CGH	CHEWA	СНОТІ	CHOW	CIG	CIMBT	СМ	CMC
COL	COM7	CPALL	CPF	CPI	CPN	CSC	DCC	DELTA	DEMCO	DIMET
ORT	DTAC	DTC	EASTW	ECL	EGCO	FE	FNS	FPI	FPT	FSS
-TE	GBX	GC	GCAP	GEL	GFPT	GGC	GJS	GPSC	GSTEEL	GUNKUL
HANA	HARN	HMPRO	HTC	ICC	ICHI	IFS	INET	INSURE	INTUCH	IRPC
TEL	IVL	K	KASET	KBANK	KBS	KCAR	KCE	KGI	KKP	KSL
KTB	KTC	KWC	L&E	LANNA	LHFG	LHK	LPN	LRH	M	MAKRO
MALEE	MBAX	MBK	MBKET	MC	MCOT	MFC	MFEC	MINT	MONO	MOONG
MPG	MSC	MTC	MTI	NBC	NEP	NINE	NKI	NMG	NNCL	NSI
NWR	OCC	OCEAN	OGC	ORI	PAP	PATO	РВ	PCSGH	PDG	PDI
PDJ	PE	PG	PHOL	PL	PLANB	PLANET	PLAT	PM	PPP	PPPM
PPS	PREB	PRG	PRINC	PRM	PSH	PSL	PSTC	PT	PTG	PTT
PTTEP	PTTGC	PYLON	Q-CON	QH	QLT	QTC	RATCH	RML	RWI	S & J
SABINA	SAT	SC	SCB	SCC	SCCC	SCG	SCN	SEAOIL	SE-ED	SELIC
SENA	SGP	SIRI	SITHAI	SMIT	SMK	SMPC	SNC	SNP	SORKON	SPACK
SPC	SPI	SPRC	SRICHA	SSF	SSSC	SST	STA	SUSCO	SVI	SYNTEC
ΓΑΕ	TAKUNI	TASCO	TBSP	TCAP	TCMC	TFG	TFI	TFMAMA	THANI	THCOM
ГНІР	THRE	THREL	TIP	TIPCO	TISCO	TKT	TMB	TMD	TMILL	TMT
TNITY	TNL	TNP	TNR	TOG	TOP	TPA	TPCORP	TPP	TRU	TSC
ГSTH	TTCL	TU	TVD	TVI	TVO	TWPC	U	UBIS	UEC	UKEM
JOBKH	UWC	VGI	VIH	VNT	WACOAL	WHA	WHAUP	WICE	WIIK	XO
ZEN	TRUE									
DECLARED)									
7UP	ABICO	AF	ALT	AMARIN	AMATA	AMATAV	ANAN	APURE	B52	BKD
ВМ	BROCK	BUI	CHO	CI	сотто	DDD	EA	EFORL	EP	ERW
ESTAR	ETE	EVER	FSMART	GPI	ILINK	IRC	J	JKN	JMART	JMT
JSP	JTS	KWG	LDC	MAJOR	META	NCL	NOBLE	NOK	PK	PLE
ROJNA	SAAM	SAPPE	SCI	SE	SHANG	SINGER	SKR	SPALI	SSP	STANLY
SUPER	SYNEX	THAI	TKS	TOPP	TRITN	TTA	UPF	UV	WIN	ZIGA

Level

Certified

This level indicates practical participation with thoroughly examination in relation to the recommended procedures from the audit committee or the SEC's certified auditor, being a certified member of Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) or already passed examination to ensure independence from external parties.

Declared This level indicates determination to participate in the Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC)

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Note: Companies participating in Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) under Thai Institute of Directors (as of June 24, 2019) are categorised into: 1) companies that have declared their intention to join CAC, and; 2) companies certified by CAC.

Source: The Securities and Exchange Commission, Thailand; * FSSIA's compilation

GENERAL DISCLAIMER

ANALYST(S) CERTIFICATION

Yuvanart Suwanumphai FSS International Investment Advisory Securities Co., Ltd

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History of change in investment rating and/or target price



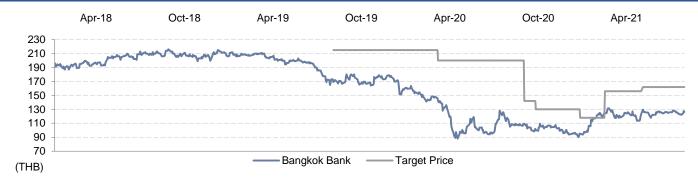
Date	Rating	Target price	Date	Rating	Target price	Date	Rating	Target price
22-Apr-2019 10-Sep-2019	HOLD HOLD	2.28 1.70	02-Apr-2020 16-Jul-2020	HOLD HOLD	1.70 1.09	03-Dec-2020	HOLD	1.21

Yuvanart Suwanumphai started covering this stock from 16-Jul-2020

Price and TP are in local currency

Source: FSSIA estimates

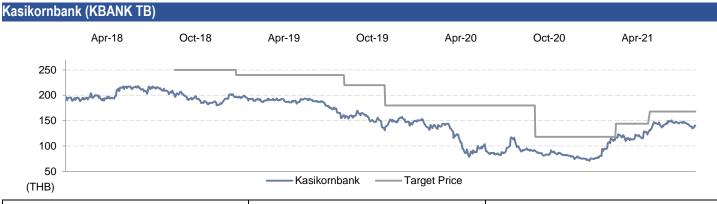
Bangkok Bank (BBL TB)



Date	Rating	Target price	Date	Rating	Target price	Date	Rating	Target price
20-Aug-2019 18-Feb-2020 02-Apr-2020	BUY BUY BUY	215.00 200.00 200.00	16-Jul-2020 05-Aug-2020 21-Oct-2020	BUY BUY BUY	142.00 130.00 118.00	03-Dec-2020 05-Feb-2021	BUY BUY	156.00 162.00

Yuvanart Suwanumphai started covering this stock from 16-Jul-2020

Price and TP are in local currency



Date	Rating	Target price	Date	Rating	Target price	Date	Rating	Target price
29-Oct-2018 13-Feb-2019 20-Aug-2019 30-Oct-2019	BUY BUY BUY BUY	250.00 240.00 220.00 180.00	02-Apr-2020 16-Jul-2020 06-Oct-2020 03-Dec-2020	BUY BUY BUY BUY	180.00 118.00 118.00 144.00	29-Jan-2021 21-Apr-2021	BUY BUY	168.00 190.00

Yuvanart Suwanumphai started covering this stock from 16-Jul-2020

Price and TP are in local currency

Source: FSSIA estimates



20-Aug-2019 02-Apr-2020 BUY 02-Sep-2020 HOLD

Yuvanart Suwanumphai started covering this stock from 16-Jul-2020

Price and TP are in local currency Source: FSSIA estimates

Siam Commercial Bank (SCB TB) Oct-18 Oct-19 Oct-20 Apr-18 Apr-19 Apr-20 Apr-21 160 140 120 100 80 60 40 Siam Commercial Bank Target Price (THB)

Date	Rating	Target price	Date	Rating	Target price	Date	Rating	Target price
29-Jan-2019 03-May-2019 27-Jan-2020	HOLD BUY HOLD	140.00 150.00 105.00	02-Apr-2020 16-Jul-2020 27-Oct-2020	HOLD BUY HOLD	105.00 96.00 70.00	03-Dec-2020 22-Jan-2021	HOLD BUY	96.00 114.00

Yuvanart Suwanumphai started covering this stock from 16-Jul-2020

Price and TP are in local currency

Company	Ticker	Price	Rating	Valuation & Risks
TMB Bank	ТМВ ТВ	THB 1.20	BUY	Downside risks to our GGM-based TP are 1) prolonged economic sluggishness and a second wave of the Covid-19 pandemic affecting loan growth and asset quality; and 2) the impact of further interest rate cuts on NIM and potential new regulations from the Bank of Thailand on debt-servicing programs.
Bangkok Bank	BBL TB	THB 127.50	BUY	Downside risks to our GGM-based TP are 1) prolonged economic sluggishness and a second wave of the COVID-19 pandemic affecting loan growth and asset quality; and 2) the impact of further interest rate cuts on NIM and potential new regulations from the Bank of Thailand on debt-servicing programs.
Kasikornbank	KBANK TB	THB 140.00	BUY	Downside risks to our GGM-based TP are 1) prolonged economic sluggishness and a second wave of the COVID-19 pandemic affecting loan growth and asset quality; and 2) the impact of further interest rate cuts on NIM and potential new regulations from the Bank of Thailand on debt-servicing programs.
Krung Thai Bank	КТВ ТВ	THB 11.80	HOLD	Downside risks to our GGM-based TP are 1) prolonged economic sluggishness and a second wave of the COVID-19 pandemic affecting loan growth and asset quality; and 2) the impact of further interest rate cuts on NIM and potential new regulations from the Bank of Thailand on debt-servicing programs. The upside risk is the better-than-expected ability to control cost of funds.
Siam Commercial Bank	SCB TB	THB 106.00	BUY	Downside risks to our GGM-based TP are 1) prolonged economic sluggishness and a second wave of the COVID-19 pandemic affecting loan growth and asset quality; and 2) the impact of further interest rate cuts on its NIM.

Source: FSSIA estimates

Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited

FSSIA may incorporate the recommendations and target prices of companies currently covered by FSS Research into equity research reports, denoted by an 'FSS' before the recommendation. FSS Research is part of Finansia Syrus Securities Public Company Limited, which is the parent company of FSSIA.

All share prices are as at market close on 20-Apr-2021 unless otherwise stated.

RECOMMENDATION STRUCTURE

Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

Industry Recommendations

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

Neutral. The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

Country (Strategy) Recommendations

Overweight (O). Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Neutral (N). Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Underweight (U). Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.