10 MARCH 2021 THAILAND / UTILITIES - RENEWABLES

# **ENERGY ABSOLUTE**







# การเติบโตคู่จากรถกระบะและรถเมล์ไฟฟ้า

# จากรถเมล์ถึงรถกระบะไฟฟ้าเพื่อรองรับตลาดรถ Fleet

จากข้อมูลในหนังสือพิมพ์ทันหุ้นในวันนี้ EA ได้เซ็นต์บันทึกช่วยจำกับหนึ่งในสองผู้ผลิตและ ส่งออกรถกระบะชั้นนำของไทยเพื่อผลิตรถกระบะไฟฟ้า (E-trucks) ภายใต้ตราสินค้าของบริษัท ฯ เรามองประกาศดังกล่าวเป็นบวกเนื่องจากผู้บริหารไม่เคยแจ้งตลาดเกี่ยวกับกลยุทธ์ของ บริษัทฯ ในด้านรถกระบะไฟฟ้ามาก่อน

# รถกระบะไฟฟ้าปรากฏตัวในฐานะปัจจัยหนุนการเติบโตสำคัญเพิ่มเติม

จากข้อมูลของกลุ่มสถิติขนส่ง (TSS) กรมการขนส่งทางบก ประเทศไทยมีรถกระบะจดทะเบียน จำนวน 1,176,960 คัน ณ สิ้นเดือน ก.พ. 21 จากตัวเลขดังกล่าว 69% เป็นรถกระบะส่วนตัว และ 31% เป็นรถกระบะประเภทไม่ประจำทาง เราเชื่อว่าบันทึกช่วยจำที่ EA เซ็นต์กับหนึ่งใน สองผู้ผลิตรถกระบะชั้นนำของไทย กล่าวคืออีซูซูและฮีโน่ (อยู่ภายใต้กลุ่มบริษัทโตโยต้า) เป็น ข่าวดีเนื่องจาก 1) ในทางกลยุทธ์ EA ควรเสริมสร้างความสามารถในการพัฒนายานยนต์ไฟฟ้า มูลค่าสูงสำหรับการผลิตรถกระบะไฟฟ้า สถานีชาร์จ และโดยเฉพาะแบตเตอร์รี่ให้แก่นักลงทุน ้ และกลุ่มเป้าหมายที่จะพัฒนามาเป็นผู้ซื้อสินค้าของ EA ในอนาคต; และ 2) ในทางการเงิน เรา คาดว่ารถกระบะไฟฟ้าจะสร้างกำไรสุทธิ์ 0.3พัน ลบ. ต่อปี ให้แก่ EA โดยคิดจากยอดขายรถ กระบะไฟฟ้าจำนวน 1,000 คันต่อปีที่ราคาขาย 3 ลบ. ต่อคัน

# รถเมล์ไฟฟ้าเป็นตลาดที่มีความหวังสูง

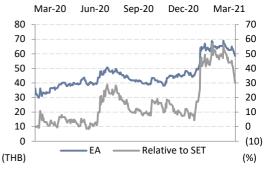
จากข้อมูลของ TSS มีรถเมล์จดทะเบียน 149,738 คัน ณ สิ้นเดือน ก.พ. 21 เราเห็นว่ารถเมล์ จะเป็นตลาดเป้าหมายสำคัญสำหรับ EA จากข้อมูลของสมาคมยานยนต์ไฟฟ้าไทย (EVAT) รถเมล์ไฟฟ้ายังมีสัดส่วนเพียงเล็กน้อยเมื่อเทียบกับจำนวนรถเมล์รวมในประเทศไทย ปัจจบันมี รถเมล์ไฟฟ้าให้บริการอยู่เพียง 120 คันคิดเป็นเพียง 2.4% ของยานยนต์ไฟฟ้าในประเทศ ณ สิ้นเดือน ก.ย. 20. เราเชื้อว่ากิจการร่วมค้าระหว่าง EA และ NEX จะเป็นหนึ่งในผู้เล่นที่มีข้อ ได้เปรียบในการจับส่วนแบ่งตลาดในฐานะที่เข้ามาในตลาดนี้ก่อน ซึ่งจะสร้างส่วนแบ่งกำไรสุทธิ 0.3พัน ลบ. ให้แก่ EA ในปี 2021

## ยิ่งมียานยนต์ไฟฟ้ามาก ยิ่งน่าสนใจ

เราคงคำแนะนำซื้อที่ราคาเป้าหมาย 76 บาท (SOTP) เรามองว่าการเติบโตของกำไรสทธิของ EA มีความชัดเจนสูง และกำไรจะโตแม้ว่าจะไม่มีการส่งมอบรถไฟฟ้าในปี 2021 ในขณะที่ความ เป็นไปได้ที่บริษัทฯ จะได้รับคำสั่งชื้อรถกระบะไฟฟ้าเพิ่มเติมควรช่วยลดความเสี่ยงในด้าน ความต้องการสำหรับแบตเตอร์รี่และพิสูจน์ว่าคุณภาพแบตเตอร์รี่ของ EA เชื่อถือได้และ สามารถแข่งขันกับผู้ผลิตยานยนต์ไฟฟ้ารายอื่นที่ต้องการวางรากฐานในประเทศไทย เราเห็นว่า ราคาหุ้นจะปรับขึ้น เมื่อบริษัทฯ เริ่มส่งมอบรถเมล์ไฟฟ้า รถกระบะไฟฟ้า และเรือไฟฟ้า โดยใช้ แบตเตอร์รี่ที่ผลิตจากโรงงานระยะที่ 1 ขนาด 1GWh ของบริษัทฯ

# **KFY STOCK DATA**

YE Dec (THB m)	2020	2021E	2022E	2023E
Revenue	17,080	24,179	33,496	49,254
Net profit	5,205	8,192	9,742	11,143
EPS (THB)	1.40	2.20	2.61	2.99
vs Consensus (%)	-	20.5	23.2	-
EBITDA	9,211	11,854	14,432	16,415
Core net profit	5,155	8,192	9,742	11,143
Core EPS (THB)	1.38	2.20	2.61	2.99
EPS growth (%)	(12.7)	58.9	18.9	14.4
Core P/E (x)	42.3	26.6	22.4	19.6
Dividend yield (%)	0.5	0.4	0.4	0.4
EV/EBITDA (x)	27.8	21.0	16.5	13.6
Price/book (x)	7.8	6.3	5.0	4.0
Net debt/Equity (%)	121.9	76.1	36.4	2.6
ROE (%)	20.1	26.1	24.8	22.8



Share price performance	1 Month	3 Month	12 Month		
Absolute (%)	(10.3)	21.2	52.9		
Relative to country (%)	(12.2)	15.9	23.9		
Mkt cap (USD m)			7,090		
3m avg. daily turnover (USD m)			77.4		
Free float (%)			40		
Major shareholder	Mr. Somphote Ahunai (23%				
12m high/low (THB)	71.75/27.5				
Issued shares (m)			3,730.00		

Sources: Bloomberg consensus; FSSIA estimates



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The President of Finansia Syrus Securities PCL is also EA's Independent Director and on EA's Audit Committee.

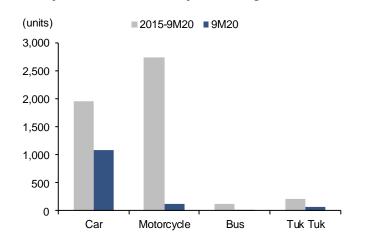
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Exhibit 1: E-bus financial analysis

Analysis of EA's E-bus financials	Unit	Value
Estimated number of buses sold annually	Bus	1,000
Price range	THB m	3-6
Average selling price	THB m	5
Estimated net margin	%	15
Net profit	THB m	750
EA's stake	%	40
EA's net profit from E-buses	THB m	300
Net profit per E-bus	THB m	0.75

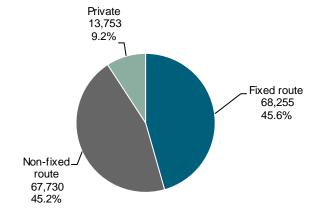
Sources: EA; FSSIA estimates

Exhibit 3: Number of new battery EVs in Thailand jumped markedly in 9M20 vs new battery EVs during 2015-9M20



Source: EVAT

Exhibit 5: Thailand's total number of registered buses (149,738 buses as of 28 February 2021)



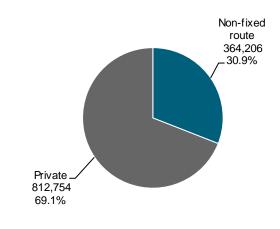
Source: Transport Statistics Sub-Division, Planning Division, Department of Land Transport

**Exhibit 2: E-truck financial analysis** 

Analysis of EA's E-truck financials	Unit	Value
Estimated number of trucks sold annually	Truck	1,000
Price range	THB m	1-4
Average selling price	THB m	3
Estimated net margin	%	10
Net profit	THB m	300
EA's stake	%	100
EA's net profit from E-trucks	THB m	300
Net profit per E-truck	THB m	0.30

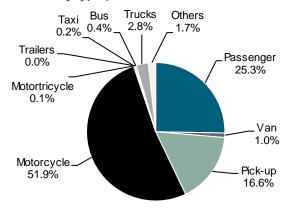
Sources: EA; FSSIA estimates

Exhibit 4: Thailand's total number of registered trucks (1,176,960 as of 28 February 2021)



Source: EVAT

Exhibit 6: Thailand's total number of registered vehicles – breakdown by type (41.6m vehicles as of 28 February 2021)



Source: Transport Statistics Sub-Division, Planning Division, Department of Land Transport

# **Financial Statements**

Energy Absolute

Profit and Loss (THB m) Year Ending Dec	2019	2020	2021E	2022E	2023E
Revenue	14,887	17,080	24,179	33,496	49,254
Cost of goods sold	(4,413)	(6,591)	(10,633)	(16,719)	(29,883)
Gross profit	10,474	10,489	13,546	16,777	19,371
Other operating income	-	-	-	-	-
Operating costs	(946)	(1,278)	(1,693)	(2,345)	(2,955)
Operating EBITDA	9,528	9,211	11,854	14,432	16,415
Depreciation	(2,517)	(2,730)	(2,494)	(3,694)	(4,500)
Goodwill amortisation	0	0	0	0	0
Operating EBIT	7,010	6,480	9,360	10,738	11,916
Net financing costs	(1,226)	(1,627)	(1,753)	(1,706)	(1,443)
Associates	(14)	(61)	860	983	985
Recurring non operating income	53	126	961	1,084	1,086
Non recurring items	178	50	0	0	0
Profit before tax	6,016	5,029	8,568	10,116	11,559
Tax	11	18	(55)	(45)	(111)
Profit after tax	6,027	5,047	8,513	10,071	11,448
Minority interests	55	157	(320)	(330)	(305)
Preferred dividends	0	0	0	0	0
Other items	-	-	-	-	-
Reported net profit	6,082	5,205	8,192	9,742	11,143
Non recurring items & goodwill (net)	(178)	(50)	0	0	0
Recurring net profit	5,903	5,155	8,192	9,742	11,143
Per share (THB)					
Recurring EPS *	1.58	1.38	2.20	2.61	2.99
Reported EPS	1.63	1.40	2.20	2.61	2.99
DPS	0.25	0.30	0.25	0.25	0.25
Diluted shares (used to calculate per share data)	3,730	3,730	3,730	3,730	3,730
Growth	-,	-,	-,	-,	-,
Revenue (%)	28.9	14.7	41.6	38.5	47.0
Operating EBITDA (%)	37.8	(3.3)	28.7	21.8	13.7
Operating EBIT (%)	38.0	(7.6)	44.4	14.7	11.0
Recurring EPS (%)	51.2	(12.7)	58.9	18.9	14.4
Reported EPS (%)	22.2	(14.4)	57.4	18.9	14.4
Operating performance	22.2	(1-11)	07.1	10.0	1-11-7
	53.4	45.4	45.7	39.1	30.2
Gross margin inc depreciation (%)					
Gross margin of key business (%)	54.6	45.7	45.7	39.1	30.2
Operating EBIT margin (%)	64.0	53.9	49.0	43.1	33.3
Operating EBIT margin (%)	47.1	37.9	38.7	32.1	24.2 22.6
Net margin (%)	39.7	30.2	33.9	29.1	
Effective tax rate (%)	-0.2	-0.4	0.7	0.5	1.1
Dividend payout on recurring profit (%)	15.8	21.7	11.4	9.6	8.4
Interest cover (X)	5.8	4.1	5.9	6.9	9.0
Inventory days	45.0	44.1	37.6	38.0	36.3
Debtor days	67.1	71.4	56.6	47.0	38.0
Creditor days	67.5	64.0	58.1	58.8	56.1
Operating ROIC (%)	11.8	9.5	(3.4)	(4.0)	(4.8)
ROIC (%)	10.9	8.2	(3.0)	(3.5)	(4.0)
ROE (%)	28.4	20.1	26.1	24.8	22.8
ROA (%) * Pre exceptional, pre-goodwill and fully diluted	10.6	8.5	9.3	9.9	10.5
7					
Revenue By Division (THB m)	2019	2020	2021E	2022E	2023E
Methyl ester Biodiesel products	6,570	6,570	6,570	6,570	6,570
Pure glycerine products	350	360	361	361	361
Electricity from solar and wind power	7,957	9,784	8,252	15,759	21,648
Electricity from Solar and Wind power	1,001	-, -	-,	.0,.00	2.,0.0

Sources: Energy Absolute; FSSIA estimates

# **Financial Statements**

Energy Absolute

Energy Absolute					
Cash Flow (THB m) Year Ending Dec	2019	2020	2021E	2022E	2023E
Recurring net profit	5,903	5,155	8,192	9,742	11,143
Depreciation	2,517	2,730	2,494	3,694	4,500
Associates & minorities	(14)	(61)	860	983	985
Other non-cash items	(14)	(01)	-	-	-
Change in working capital	(9,651)	4,045	1,554	2,055	3,821
Cash flow from operations	(1,245)	11,869	13,101	16,474	20,449
Capex - maintenance	(2,517)	(2,730)	(2,494)	(3,694)	(4,500)
Capex - new investment	(3,784)	(4,486)	(1,006)	(194)	(1,000)
Net acquisitions & disposals	(68)	(1,429)	0	Ó	0
Other investments (net)	(49)	(7,546)	860	983	985
Cash flow from investing	(6,418)	(16,192)	(2,640)	(2,905)	(4,515)
Dividends paid	(746)	(746)	(1,119)	(933)	(933)
Equity finance	0	0	0	0	0
Debt finance	12,725	(2,873)	8,639	(10,990)	(2,035)
Other financing cash flows	235	863	(1,400)	(1,248)	336
Cash flow from Financing	12,214	(2,756)	6,120	(13,171)	(2,632)
Non-recurring cash flows	-	-	-	-	-
Other adjustments	0	0	0	0	0
Net other adjustments	0	0	0	0	0
Movement in cash	4,551	(7,079)	16,582	398	13,302
Free cash flow to firm (FCFF)	(6,277.07)	(2,685.77)	12,214.99	15,274.42	17,376.56
Free cash flow to equity (FCFE)	5,296.76	(6,332.72)	17,700.69	1,330.39	14,234.69
Per share (THB)					
FCFF per share	(1.68)	(0.72)	3.27	4.10	4.66
FCFE per share	1.42	(1.70)	4.75	0.36	3.82
Recurring cash flow per share	2.25	2.10	3.10	3.87	4.46
Balance Sheet (THB m) Year Ending Dec	2019	2020	2021E	2022E	2023E
Balance Sheet (THB m) Year Ending Dec	2019	2020	2021E	2022E	2023E
Tangible fixed asset (gross)	59,819	67,122	70,622	74,122	77,622
Less: Accumulated depreciation	(8,448)	(11,265)	(13,759)	(17,453)	(21,953)
Tangible fixed assets (Net)	51,371	55,857	56,863	56,669	55,669
Intangible fixed assets (Net)	3,683	4,130	4,130	4,130	4,130
Long-term financial assets	-	4.500	4 500	-	4.500
Invest. In associates & subsidiaries	100	1,529	1,529	1,529	1,529
Cash & equivalents	10,029	2,951	19,532	19,930	33,232
A/C receivable Inventories	3,175 758	3,511 833	3,987 1,355	4,647 2,130	5,616 3,807
Other current assets	736	94	133	2,130	270
Current assets	14,033	7,389	<b>25,007</b>	26,890	42,925
Other assets	1,033	9,578	9,578	9,578	9,578
Total assets	70,220	78,484	97,107	98,797	113,832
Common equity	23,365	27,812	34,885	43,694	53,904
Minorities etc.	1,502	1,815	2,136	2,465	2,771
Total Shareholders' equity	24,866	29,627	37,021	46,159	56,675
Long term debt	36,977	31,090	39,729	28,739	26,704
Other long-term liabilities	2,306	4,203	4,203	4,203	4,203
Long-term liabilities	39,283	35,292	43,932	32,941	30,907
A/C payable	1,021	1,289	2,095	3,293	5,887
Short term debt	4,968	7,983	7,983	7,983	7,983
Other current liabilities	81	4,293	6,078	8,420	12,381
Current liabilities	6,070	13,564	16,155	19,696	26,250
Total liabilities and shareholders' equity	70,220	78,484	97,107	98,797	113,832
Net working capital	2,902	(1,143)	(2,698)	(4,753)	(8,574)
Invested capital	59,089	69,951	69,403	67,154	62,332
* Includes convertibles and preferred stock which is b	peing treated as debt				
Per share (THB)					
Book value per share	6.26	7.46	9.35	11.71	14.45
Tangible book value per share	5.28	6.35	8.25	10.61	13.34
Financial strength					
Net debt/Equity (%)	128.4	121.9	76.1	36.4	2.6
Net debt/total assets (%)	45.5	46.0	29.0	17.0	1.3
Current ratio (x)	2.3	0.5	1.5	1.4	1.6
CF interest cover (x)	8.4	(0.1)	11.7	1.9	11.6
Valuation	2019	2020	2021E	2022E	2023E
					19.6
Recurring P/E (x) * Recurring P/E @ target price (x) *	37.0 48.0	42.3 55.0	26.6 34.6	22.4 29.1	19.6 25.4
Reported P/E (x)	<b>46.0</b> 35.9	41.9	26.6	22.4	19.6
Dividend yield (%)	35.9 0.4	41.9 0.5	26.6 0.4	0.4	19.6 0.4
Price/book (x)	9.3	7.8	6.3	5.0	4.0
Price/book (x)  Price/tangible book (x)	9.3 11.1	9.2	7.1	5.5	4.4
EV/EBITDA (x) **	26.4	27.8	21.0	16.5	13.6
EV/EBITDA @ target price (x) **	33.3	34.9	26.5	21.0	17.5
EV/invested capital (x)	4.3	3.7	3.6	3.5	3.6
	* EBITDA includes associat				0.0
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Sources: Energy Absolute; FSSIA estimates

# Corporate Governance report of Thai listed companies 2020

AV	ADVANC	AF	AIRA	AKP	AKR	ALT	AMA	AMATA	AMATAV	ANAN
AV AOT	ADVANC AP	AF ARIP	ARROW	ASP	BAFS	ALT BANPU	AMA BAY	BCP	BCPG	BDMS
					BLA		BPP		BTS	
BEC	BEM	BGRIM	BIZ	BKI		BOL		BRR		BWG
CENTEL	CFRESH	CHEWA	CHO	CIMBT	CK	CKP	CM	CNT	COL	COMAN
COTTO	CPALL	CPF	CPI	CPN	CSS	DELTA	DEMCO	DRT	DTAC	DTC
OV8	EA	EASTW	ECF	ECL	EGCO	EPG	ETE	FNS	FPI	FPT
FSMART	GBX	GC	GCAP	GEL	GFPT	GGC	GPSC	GRAMMY	GUNKUL	HANA
HARN	HMPRO	ICC	ICHI	III	ILINK	INTUCH	IRPC	IVL	JKN	JSP
JWD	K	KBANK	KCE	KKP	KSL	KTB	KTC	LANNA	LH	LHFG
_IT	LPN	MAKRO	MALEE	MBK	MBKET	MC	MCOT	METCO	MFEC	MINT
MONO	MOONG	MSC	MTC	NCH	NCL	NEP	NKI	NOBLE	NSI	NVD
NYT	OISHI	ORI	ОТО	PAP	PCSGH	PDJ	PG	PHOL	PLANB	PLANET
PLAT		PPS				PRM			PTG	
	PORT		PR9	PREB	PRG		PSH	PSL		PTT
PTTEP	PTTGC	PYLON	Q-CON	QH	QTC	RATCH	RS	S	S&J	SAAM
SABINA	SAMART	SAMTEL	SAT	SC	SCB	SCC	SCCC	SCG	SCN	SDC
SEAFCO	SEAOIL	SE-ED	SELIC	SENA	SIRI	SIS	SITHAI	SMK	SMPC	SNC
SONIC	SORKON	SPALI	SPI	SPRC	SPVI	SSSC	SST	STA	SUSCO	SUTHA
SVI	SYMC	SYNTEC	TACC	TASCO	TCAP	TFMAMA	THANA	THANI	THCOM	THG
ГНІР	THRE	THREL	TIP	TIPCO	TISCO	TK	TKT	TMB	TMILL	TNDT
ΓNL	TOA	TOP	TPBI	TQM	TRC	TSC	TSR	TSTE	TSTH	TTA
TTCL	TTW	TU	TVD	TVI	TVO	TWPC	U	UAC	UBIS	UV
									UDIO	υv
/GI	VIH	WACOAL	WAVE	WHA	WHAUP	WICE	WINNER	TRUE		
ERY GO	OD LEVEL									
S	ABM	ACE	ACG	ADB	AEC	AEONTS	AGE	AH	AHC	AIT
ALLA	AMANAH	AMARIN	APCO	APCS	APURE	AQUA	ASAP	ASEFA	ASIA	ASIAN
ASIMAR	ASK	ASN	ATP30	AUCT	AWC	AYUD	В	BA	BAM	BBL
BFIT	BGC	BJC	BJCHI	BROOK	BTW	CBG	CEN	CGH	CHARAN	CHAYO
CHG	CHOTI	CHOW	CI	CIG	CMC	COLOR	COM7	CPL	CRC	CRD
CSC	CSP	CWT	DCC	DCON	DDD	DOD	DOHOME	EASON	EE	ERW
ESTAR	FE	FLOYD	FN	FORTH	FSS	FTE	FVC	GENCO	GJS	GL
GLAND	GLOBAL	GLOCON	GPI	GULF	GYT	HPT	HTC	ICN	IFS	ILM
MH	INET	INSURE	IRC	IRCP	IT	ITD	ITEL	J	JAS	JCK
ICKH	JMART	JMT	KBS	KCAR	KGI	KIAT	KOOL	KTIS	KWC	KWM
_&E	LALIN	LDC	LHK	LOXLEY	LPH	LRH	LST	M	MACO	MAJOR
MBAX	MEGA	META	MFC	MGT	MILL	MITSIB	MK	MODERN	MTI	MVP
NETBAY	NEX	NINE	NTV	NWR	OCC	OGC	OSP	PATO	PB	PDG
PDI	PICO	PIMO	PJW	PL	PM	PPP	PRIN	PRINC	PSTC	PT
QLT	RCL	RICHY	RML	RPC	RWI	S11	SALEE	SAMCO	SANKO	SAPPE
SAWAD	SCI	SCP	SE	SEG	SFP	SGF	SHR	SIAM	SINGER	SKE
SKR	SKY	SMIT	SMT	SNP	SPA	SPC	SPCG	SR	SRICHA	SSC
SSF	STANLY	STI	STPI	SUC	SUN	SYNEX	T	TAE	TAKUNI	TBSP
CC	TCMC	TEAM	TEAMG	TFG	TIGER	TITLE	TKN	TKS	TM	TMC
ΓMD	TMI	TMT	TNITY	TNP	TNR	TOG	TPA	TPAC	TPCORP	TPOLY
rps	TRITN	TRT	TRU	TSE	TVT	TWP	UEC	UMI	UOBKH	UP
JPF	UPOIC	UT	UTP	UWC	VL	VNT	VPO	WIIK	WP	XO
/UASA	ZEN	ZIGA	ZMICO							
OOD LE	VFI									
UP	A	ABICO	AJ	ALL	ALUCON	AMC	APP	ARIN	AS	AU
352	BC	BCH	BEAUTY	BGT	BH	BIG	BKD	BLAND	BM	BR
BROCK	BSBM	BSM	BTNC	CAZ	CCP	CGD	CITY	CMAN	CMO	CMR
CPT	CPW	CRANE	CSR	D	EKH	EP	ESSO	FMT	GIFT	GREEN
SSC	GTB	HTECH	HUMAN	IHL	INOX	INSET	IP	JTS	JUBILE	KASET
KCM	KKC	KUMWEL	KUN	KWG	KYE	LEE	MATCH	MATI	M-CHAI	MCS
ИDX	MJD	MM	MORE	NC	NDR	NER	NFC	NNCL	NPK	NUSA
CEAN	PAF	PF	PK	PLE	PMTA	POST	PPM	PRAKIT	PRECHA	PRIME
PROUD	PTL	RBF	RCI	RJH	ROJNA	RP	RPH	RSP	SF	SFLEX
SGP	SISB	SKN	SLP	SMART	SOLAR	SPG	SQ	SSP	STARK	STC
SUPER	SVOA	TC	TCCC	THMUI	TIW	TNH	TOPP	TPCH	TPIPP	TPLAS
TI	TYCN	UKEM	UMS	VCOM	VRANDA	WIN	WORK	WPH		
		Description						Score R	_	
		Excellent						90-1	00	
		Very Good						80-8	39	
		very cood								

The disclosure of the survey results of the Thai Institute of Directors Association ('IOD") regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of a company listed on the Stock Exchange of Thailand and the Market for Alternative Investment disclosed to the public and able to be accessed by a general public investor. The result, therefore, is from the perspective of a third party. It is not an evaluation of operation and is not based on inside information.

The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey results may be changed after that date.

Source: Thai Institute of Directors Association (IOD); FSSIA's compilation

FSS International Investment Advisory Company Limited does not confirm nor certify the accuracy of such survey results.

\* CGR scoring should be considered with news regarding wrong doing of the company or director or executive of the company such unfair practice on securities trading, fraud, and corruption SEC imposed a civil sanction against insider trading of director and executive; \*\* delisted

# **Anti-corruption Progress Indicator 2020**

CERTIFIED										
2S	ADVANC	Al	AIE	AIRA	AKP	AMA	AMANAH	AP	AQUA	ARROW
ASK	ASP	AYUD	В	BAFS	BANPU	BAY	BBL	всн	ВСР	BCPG
BGC	BGRIM	BJCHI	BKI	BLA	BPP	BROOK	BRR	BSBM	BTS	BWG
CEN	CENTEL	CFRESH	CGH	CHEWA	CHOTI	CHOW	CIG	CIMBT	СМ	CMC
COL	COM7	CPALL	CPF	CPI	CPN	CSC	DCC	DELTA	DEMCO	DIMET
DRT	DTAC	DTC	EASTW	ECL	EGCO	FE	FNS	FPI	FPT	FSS
FTE	GBX	GC	GCAP	GEL	GFPT	GGC	GJS	GPSC	GSTEEL	GUNKUL
HANA	HARN	HMPRO	HTC	ICC	ICHI	IFS	INET	INSURE	INTUCH	IRPC
ITEL	IVL	K	KASET	KBANK	KBS	KCAR	KCE	KGI	KKP	KSL
KTB	ктс	KWC	L&E	LANNA	LHFG	LHK	LPN	LRH	M	MAKRO
MALEE	MBAX	MBK	MBKET	МС	MCOT	MFC	MFEC	MINT	MONO	MOONG
MPG	MSC	MTC	MTI	NBC	NEP	NINE	NKI	NMG	NNCL	NSI
NWR	occ	OCEAN	OGC	ORI	PAP	PATO	РВ	PCSGH	PDG	PDI
PDJ	PE	PG	PHOL	PL	PLANB	PLANET	PLAT	PM	PPP	PPPM
PPS	PREB	PRG	PRINC	PRM	PSH	PSL	PSTC	PT	PTG	PTT
PTTEP	PTTGC	PYLON	Q-CON	QH	QLT	QTC	RATCH	RML	RWI	S&J
SABINA	SAT	SC	SCB	SCC	SCCC	SCG	SCN	SEAOIL	SE-ED	SELIC
SENA	SGP	SIRI	SITHAI	SMIT	SMK	SMPC	SNC	SNP	SORKON	SPACK
SPC	SPI	SPRC	SRICHA	SSF	SSSC	SST	STA	SUSCO	SVI	SYNTEC
TAE	TAKUNI	TASCO	TBSP	TCAP	TCMC	TFG	TFI	TFMAMA	THANI	THCOM
THIP	THRE	THREL	TIP	TIPCO	TISCO	TKT	TMB	TMD	TMILL	TMT
TNITY	TNL	TNP	TNR	TOG	TOP	TPA	TPCORP	TPP	TRU	TSC
TSTH	TTCL	TU	TVD	TVI	TVO	TWPC	U	UBIS	UEC	UKEM
UOBKH	UWC	VGI	VIH	VNT	WACOAL	WHA	WHAUP	WICE	WIIK	XO
ZEN	TRUE									
DECLARED	)									
7UP	ABICO	AF	ALT	AMARIN	AMATA	AMATAV	ANAN	APURE	B52	BKD
BM	BROCK	BUI	CHO	CI	COTTO	DDD	EA	EFORL	EP	ERW
ESTAR	ETE	EVER	FSMART	GPI	ILINK	IRC	J	JKN	JMART	JMT
JSP	JTS	KWG	LDC	MAJOR	META	NCL	NOBLE	NOK	PK	PLE
ROJNA	SAAM	SAPPE	SCI	SE	SHANG	SINGER	SKR	SPALI	SSP	STANLY
SUPER	SYNEX	THAI	TKS	TOPP	TRITN	TTA	UPF	UV	WIN	ZIGA

#### Level

Certified

This level indicates practical participation with thoroughly examination in relation to the recommended procedures from the audit committee or the SEC's certified auditor, being a certified member of Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) or already passed examination to ensure independence from external parties.

Declared This level indicates determination to participate in the Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC)

#### Disclaimer:

The disclosure of the Anti-Corruption Progress Indicators of a listed company on the Stock Exchange of Thailand, which is assessed by Thaipat Institute, is made in order to comply with the policy and sustainable development plan for the listed companies of the Office of the Securities and Exchange Commission. Thaipat Institute made this assessment based on the information received from the listed company, as stipulated in the form for the assessment of Anti-corruption which refers to the Annual Registration Statement (Form 56-1), Annual Report (Form 56-2), or other relevant documents or reports of such listed company. The assessment result is therefore made from the perspective of Thaipat Institute that is a third party. It is not an assessment of operation and is not based on any inside information. Since this assessment is only the assessment result as of the date appearing in the assessment result, it may be changed after that date or when there is any change to the relevant information. Nevertheless, FSS International Investment Advisory Company Limited does not confirm, verify, or certify the accuracy and completeness of the assessment results.

Note: Companies participating in Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) under Thai Institute of Directors (as of June 24, 2019) are categorised into: 1) companies that have declared their intention to join CAC, and; 2) companies certified by CAC.

Source: The Securities and Exchange Commission, Thailand; \* FSSIA's compilation

#### **GENERAL DISCLAIMER**

## ANALYST(S) CERTIFICATION

#### Suwat Sinsadok FSS International Investment Advisory Securities Co., Ltd

The individual(s) identified above certify(ies) that (i) all views expressed in this report accurately reflect the personal view of the analyst(s) with regard to any and all of the subject securities, companies or issuers mentioned in this report; and (ii) no part of the compensation of the analyst(s) was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed herein.

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#### History of change in investment rating and/or target price



Date	Rating	Target price	Date	Rating	Target price	Date	Rating	Target price
15-Nov-2018 26-Apr-2019 17-Oct-2019 16-Apr-2020	BUY BUY BUY BUY	56.00 66.00 60.00 62.00	20-May-2020 09-Jul-2020 17-Jul-2020 09-Nov-2020	BUY BUY BUY BUY	55.00 55.00 55.00 51.00	15-Dec-2020 08-Jan-2021	BUY BUY	56.00 76.00

Suwat Sinsadok started covering this stock from 15-Nov-2018

Price and TP are in local currency

Source: FSSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
Energy Absolute	EA TB	THB 58.50	BUY	Downside risks to our SOTP-based TP include: 1) lower-than-expected demand for electricity in Thailand; 2) lower crude prices; and 3) lower-than-expected demand for batteries.

Source: FSSIA estimates

#### **Additional Disclosures**

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited

FSSIA may incorporate the recommendations and target prices of companies currently covered by FSS Research into equity research reports, denoted by an 'FSS' before the recommendation. FSS Research is part of Finansia Syrus Securities Public Company Limited, which is the parent company of FSSIA.

All share prices are as at market close on 09-Mar-2021 unless otherwise stated.

#### RECOMMENDATION STRUCTURE

### Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price\* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

\* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

#### **Industry Recommendations**

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

Neutral. The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

#### **Country (Strategy) Recommendations**

**Overweight (O).** Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Neutral (N).** Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Underweight (U).** Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.