22 FEBRUARY 2021 THAILAND / CONSUMER STAPLES

CARABAO GROUP CBG TB





้าท่วมกระทบผลประกอบการ **4Q20**

ผลประกอบการ 4Q20 ต่ำกว่าคาด

CBG รายงานกำไรสุทธิ์ 4Q20 ที่ 873 ลบ. (-10% q-q, +9% y-y) ต่ำกว่าประมาณการของเรา และของตลาดอยู่ 7% และ 16% ตามลำดับจากยอดส่งออกไปกัมพูชาที่ลดลง รายได้ลดลง 5% q-q เป็น 4.3พัน ลบ. จากยอดส่งออกที่ลดลง 12.5% q-q เนื่องจากความต้องการในกัมพูชา ลดลงในช่วงน้ำท่วม 1 เดือนจากฝนที่ตกหนัก อัตรากำไรขั้นต้น (GPM) ลดลง 2.3ppt เห[ื]ลือ 39.3% จากสัดส่วนยอดส่งออกที่ให้อัตรากำไรสูงมีน้อยลง สัดส่วนค่าใช้จ่ายการขายและการ บริหารต่อยอดขายลดลง 40bps q-q เป็น 15.7% CBG ได้รับส่วนลดพิเศษจำนวน 60 ลบ. จากสัญญาเป็นผู้สนับสนุน EFL ซึ่งบริษัทฯ จะรับรู้ในช่วง 4Q20-2Q21

ยอดขายไปพม่าพุ่งสูงเป็นประวัติการณ์ใน 4Q20

ยอดขายไปพม่าต่อไตรมาสพุ่งสูงเป็นประวัติการณ์ใน 4Q20 แต่เรายังขาดรายละเอียดว่าเป็น จำนวนเท่าใด ยอดขายเครื่องดื่มชูกำลังในประเทศโต 16% y-y ในขณะที่อุตสาหกรรมโตเพียง 1% y-y จากแผนการตลาดที่ได้ผล เราคาดว่ากระแสบวกดังกล่าวจะต่อเนื่องไปใน 1Q21 ยอดขายจากการกระจายสินค้าผ่านบุคคลที่สาม (Third-party product distribution) เพิ่ม 19% q-q เป็น 727 ลบ. ทำให้ยอดขายดังกล่าวอยู่ที่ 2.4พัน ลบ. ในปี 2020 (+71% y-y) หลังตลาด ให้การต้อนรับผลิตภัณฑ์เหล้าขาวด้วยดี เราเห็นความเสี่ยงขาขึ้นสำหรับ CBG ในการเป็น ผู้จัดจำหน่ายเบียร์ให้แก่ Tawandang 1999 (ปัจจุบันมีใบอนุญาตผลิตเหล้าขาว) ซึ่งข่าวจาก หนังสือพิมพ์ในประเทศคาดว่าจะได้รับใบอนุญาตผลิตเบียร์ในเร็ว ๆ นี้

้กำไรสุทธิ์ 1Q21 จะโต q-q จากการฟื้นตัวของยอดขายไปกัมพูชา

เราคาดว่ากำไรสุทธิ์ 1Q21 จะโต q-q และ y-y ตามการฟื้นตัวของยอดขายไปกัมพูชาหลัง ปัญหาน้ำท่วมหมดไป แม้ว่ายอดขายไปพม่าอาจลดลงจากมาตรการปิดเมืองและการประท้วง CBG วางแผนซื้อหุ้น 26% ใน Asia Can Manufacturing (ACM) รายการดังกล่าวอาจสำเร็จ เสร็จสิ้นใน 1Q21 และอาจจะเพิ่มกำไรอีก 60-70 ลบ. ต่อปี นอกจากนี้ โรงงานบรรจุภัณฑ์ใหม่ กำลังอยู่ในช่วงทดลองการผลิต ผู้บริหารคาดว่าโรงงานดังกล่าวจะเริ่มดำเนินงานได้ภายใน 2Q21 ซึ่งควรเพิ่ม GPM ของสินค้ามียี่ห้อได้ 1.5-2.0% หลังใช้กำลังการผลิตเต็มจำนวน

ดงดำแนะนำซื้อที่ราดาเป้าหมาย 180 บาท

CBG อาจเจอแรงกดดันจากการขายหลังผลประกอบการออกมาต่ำกว่าคาด แต่เรายังคิดว่าแรง กดดันดังกล่าวจะให้โอกาสในการสะสมหุ้น เนื่องจากบริษัทฯ มีแนวโน้มการเติบโตที่ดี ในขณะที่ กำไรมีโอกาสเร่งขึ้นใน 2H21 หลัง COVID และสถานการณ์ทางการเมืองในพม่ากลับเป็นปกติ ์ ปัจจุบัน CBG มีการซื้อขายที่ค่า 2021E P/E เท่ากับ 32x ต่ำกว่าค่าเฉลี่ย 5 ปีย้อนหลังที่ 39x

KEY STOCK DATA

YE Dec (THB m)	2020	2021E	2022E	2023E
Revenue	17,382	20,898	23,708	26,579
Net profit	3,525	4,373	5,015	5,624
EPS (THB)	3.53	4.37	5.02	5.62
vs Consensus (%)	-	21.1	11.9	8.1
EBITDA	4,998	6,352	7,269	8,126
Core net profit	3,525	4,373	5,015	5,624
Core EPS (THB)	3.53	4.37	5.02	5.62
Chg. In EPS est. (%)	nm	(0.1)	(0.2)	nm
EPS growth (%)	40.1	24.0	14.7	12.1
Core P/E (x)	39.3	31.7	27.6	24.6
Dividend yield (%)	1.1	1.3	1.5	1.7
EV/EBITDA (x)	28.5	22.4	19.4	17.2
Price/book (x)	13.9	11.7	9.8	8.3
Net debt/Equity (%)	37.9	28.9	16.7	5.6
ROE (%)	38.1	40.1	38.6	36.4



Share price performance	1 Month	3 Month	12 Month
Absolute (%)	4.9	10.8	55.2
Relative to country (%)	6.5	1.1	55.7
Mkt cap (USD m)			4,618
3m avg. daily turnover (USD m)			40.0
Free float (%)			34
Major shareholder	Mr. Sa	athien Setth	asit (34%)
12m high/low (THB)		15	2.50/46.25
Issued shares (m)			1,000.00

Sources: Bloomberg consensus; FSSIA estimates



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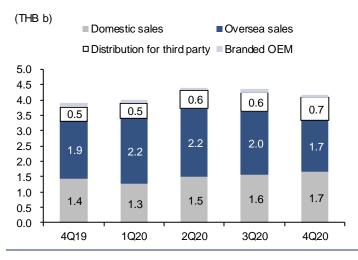
PREPARED BY FSS INTERNATIONAL INVESTMENT ADVISORY SECURITIES CO LTD (FSSIA). ANALYST CERTIFICATION AND IMPORTANT DISCLOSURES CAN BE FOUND AT THE END OF THIS REPORT

Exhibit 1: 4Q20/2020 operating performance

YE Dec 31	4Q19	1Q20	2Q20	3Q20	4Q20	Cha	nge	2019	2020	Change
	(THB m)	(q-q%)	(y-y%)	(THB m)	(THB m)	у-у%				
Total revenue	3,990	4,093	4,539	4,478	4,272	(5)	7	15,050	17,382	15
Retail sales	3,957	4,061	4,508	4,405	4,257	(3)	8	14,933	17,231	15
Other income	33	32	32	72	16	(78)	(53)	117	151	29
Cost of sales	2,339	2,339	2,674	2,575	2,585	0	11	9,123	10,173	12
Gross profit	1,650	1,754	1,866	1,903	1,687	(11)	2	5,928	7,209	22
Operating costs	686	727	765	719	670	(7)	(2)	2,744	2,880	5
Operating profit	965	1,027	1,101	1,184	1,017	(14)	5	3,184	4,329	36
Operating EBITDA	1,099	1,192	1,266	1,351	1,188	(12)	8	3,718	4,998	34
Interest income	0	0	0	0	4	n/a	n/a	2	4	167
Interest expense	(31)	(31)	(32)	(21)	(23)	7	(26)	(133)	(107)	(20)
Profit before tax	957	989	1,069	1,163	1,005	(14)	5	3,041	4,227	39
Tax	161	166	179	191	132	(31)	(18)	564	667	18
Minority interests	7	(22)	(9)	(3)	0	(104)	(98)	38	(34)	(189)
Non-recurring items	(0)	0	0	0	0	n/a	(100)	(9)	nm	n/a
Reported net profit	803	801	881	970	873	(10)	9	2,506	3,525	41
Recurring net profit	803	801	881	970	873	(10)	9	2,515	3,525	40
EPS (THB)	0.80	0.80	0.88	0.97	0.87	(10)	9	2.51	3.53	41
Recurring EPS (THB)	0.80	0.80	0.88	0.97	0.87	(10)	9	2.52	3.53	40
BV/share (THB)	8.57	8.19	9.02	9.09	9.96	10	16	8.57	9.96	16
Key Ratios	(%)	(%)	(%)	(%)	(%)	(ppt)	(ppt)	(%)	(%)	(ppt)
Sales margin	40.9	42.4	40.7	41.6	39.3	(2.3)	(1.6)	38.9	41.0	2.1
EBIT margin	24.2	25.1	24.3	26.4	23.8	(2.6)	(0.4)	21.2	24.9	3.7
Recurring net margin	28.0	28.2	27.5	30.2	26.6	(3.6)	(1.4)	16.7	20.3	3.6
SG&A / Sales	17.2	17.8	16.8	16.1	15.7	(0.4)	(1.5)	18.2	16.6	(1.7)
Effective tax rate	16.9	16.8	16.7	16.4	13.1	(3.3)	(3.7)	18.5	15.8	(2.8)
Inventory Days	39.7	41.8	47.0	49.9	53.4			39.7	53.4	13.8
Operating statistics	(THB m)	(q-q%)	(y-y%)							
Branded own										
Domestic sales	1,439	1,258	1,494	1,569	1,664	6	16			
Overseas sales	1,877	2,156	2,219	2,048	1,675	(18)	(11)			
Distribution for third parties (Domestic)	452	475	598	613	727	19	61			
Branded OEM (Domestic)	121	119	87	135	102	(24)	(16)			

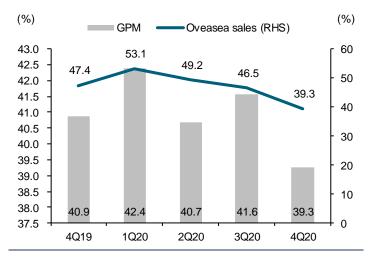
Sources: CBG; FSSIA estimates

Exhibit 2: Quarterly sales breakdown



Sources: CBG; FSSIA estimates

Exhibit 3: Overseas sales vs GPM



Sources: CBG; FSSIA estimates

Financial Statements

Carabao Group

Profit and Loss (THB m) Year Ending Dec	2019	2020	2021E	2022E	2023E
Revenue	15,050	17,382	20,898	23,708	26,579
Cost of goods sold	(8,589)	(9,505)	(11,098)	(12,574)	(14,121)
Gross profit	6,461	7,878	9,800	11,134	12,458
Other operating income	0	0	0	0	0
Operating costs	(2,744)	(2,880)	(3,448)	(3,864)	(4,332)
Operating EBITDA	3,718	4,998	6,352	7,269	8,126
Depreciation	(534)	(668)	(804)	(912)	(1,022)
Goodwill amortisation	0	0	0	0	0
Operating EBIT	3,184	4,329	5,549	6,358	7,104
Net financing costs	(131)	(103)	(139)	(119)	(112)
Associates	0	0	0	0	0
Recurring non operating income	(12)	0	0	0	0
Non recurring items	(9)	0	0	0	0
Profit before tax	3,032	4,227	5,409	6,238	6,992
Tax	(564)	(667)	(1,001)	(1,185)	(1,328)
Profit after tax	2,468	3,559	4,408	5,053	5,663
Minority interests	38	(34)	(36)	(38)	(40)
Preferred dividends	0	0	0	0	0
Other items	0	0	0	0	0
Reported net profit	2,506	3,525	4,373	5,015	5,624
Non recurring items & goodwill (net)	9	0	-	-	-
Recurring net profit	2,515	3,525	4,373	5,015	5,624
Per share (THB)					
Recurring EPS *	2.52	3.53	4.37	5.02	5.62
Reported EPS	2.51	3.53	4.37	5.02	5.62
DPS	1.70	1.50	1.86	2.13	2.39
Diluted shares (used to calculate per share data)	1,000	1,000	1,000	1,000	1,000
Growth					
Revenue (%)	3.1	15.5	20.2	13.4	12.1
Operating EBITDA (%)	94.1	34.4	27.1	14.4	11.8
Operating EBIT (%)	119.4	36.0	28.2	14.6	11.7
Recurring EPS (%)	117.1	40.1	24.0	14.7	12.1
Reported EPS (%)	116.3	40.6	24.0	14.7	12.1
Operating performance					
Gross margin inc depreciation (%)	39.4	41.5	43.1	43.1	43.0
Gross margin of key business (%)	39.0	41.6	42.5	42.6	42.5
Operating EBITDA margin (%)	24.7	28.8	30.4	30.7	30.6
Operating EBIT margin (%)	21.2	24.9	26.6	26.8	26.7
Net margin (%)	16.7	20.3	20.9	21.2	21.2
Effective tax rate (%)	18.5	15.8	18.5	19.0	19.0
Dividend payout on recurring profit (%)	67.6	42.6	42.6	42.6	42.6
Interest cover (X)	24.2	42.2	39.8	53.2	63.2
Inventory days	39.9	47.6	53.1	53.9	54.2
Debtor days	24.8	26.9	27.3	28.1	28.2
Creditor days	69.2	58.0	56.1	57.0	57.2
Operating ROIC (%)	22.9	29.8	32.7	34.2	35.7
ROIC (%)	21.4	27.8	30.2	31.4	32.7
ROE (%)	32.0	38.1	40.1	38.6	36.4
ROA (%)	17.8	22.9	25.0	25.9	26.7
* Pre-exceptional, pre-goodwill and fully diluted			20.0	20.0	20
Revenue By Division (THB m)	2019	2020	2021E	2022E	2023E
Sales of goods	14,933	17,231	20,701	23,485	26,329
Other income	117	151	197	223	250
Sources: Carabao Group: FSSIA estimates	117	101	107	223	200

Sources: Carabao Group; FSSIA estimates

Financial Statements

Carabao Group

Cash Flow (THB m) Year Ending Dec	2019	2020	2021E	2022E	2023
Recurring net profit	2,515	3,525	4,373	5,015	5,62
Depreciation	534	668	804	912	1,02
ssociates & minorities	3	15	(36)	(38)	(4
Other non-cash items	(38)	34	36	38	440
change in working capital	(204)	(614)	(230)	(169)	(18
ash flow from operations	2,810	3,628	4,946	5,758	6,40
Capex - maintenance	(316) 0	(1,828)	(2,000)	(1,800)	(1,89
Capex - new investment	60	(2.47)	0 (109)	(122)	(10
let acquisitions & disposals	0	(347) 0	(109)	(122) 0	(12
Other investments (net) Cash flow from investing	(256)	(2,175)	(2,109)	(1,922)	(2,01
Dividends paid	(1,700)	(1,500)	(1,861)	(2,134)	(2,39
equity finance	583	(635)	(611)	(611)	(61
Debt finance	(612)	666	(299)	(1,031)	(1,31
Other financing cash flows	0	0	0	(1,031)	(1,51
Cash flow from Financing	(1,730)	(1,469)	(2,770)	(3,776)	(4,31
lon-recurring cash flows	(1,100)	(1,400)	(2,1.0)	(0,1.0)	(4,01
Other adjustments	0	0	0	0	
let other adjustments	0	0	0	0	
Novement in cash	824	(15)	66	61	1:
ree cash flow to firm (FCFF)	2,686.80	1,560.49	2,975.98	3,955.83	4,562.
ree cash flow to equity (FCFE)	1,941.84	2,119.42	2,537.75	2,805.70	3,137.
er share (THB)					
CFF per share	2.69	1.56	2.98	3.96	4.5
CFE per share	1.94	2.12	2.54	2.81	3.
Recurring cash flow per share	3.01	4.24	5.18	5.93	6.0
salance Sheet (THB m) Year Ending Dec	2019	2020	2021E	2022E	2023
· · · · · · · · · · · · · · · · · · ·		14,680			
angible fixed asset (gross) ess: Accumulated depreciation	13,006 (2,133)	(2,648)	16,680 (3,452)	18,480 (4,364)	20,3 (5,38
angible fixed assets (Net)	10,872	12,032	13,228	14,117	14,9
ntangible fixed assets (Net)	0	0	0	0	14,3
ong-term financial assets	0	0	0	0	
vest. In associates & subsidiaries	103	107	107	107	1
cash & equivalents	962	947	1,013	1,074	1,2
/C receivable	1,140	1,420	1,708	1,937	2,1
nventories	992	1,489	1,742	1,974	2,2
Other current assets	104	136	163	185	2,2
current assets	3,197	3,992	4,626	5,171	5,8
Other assets	607	956	1,149	1,303	1,4
otal assets	14,780	17,087	19,111	20,698	22,3
Common equity	8,566	9,956	11,857	14,127	16,7
finorities etc.	153	201	201	201	2
otal Shareholders' equity	8,718	10,157	12,058	14,329	16,9
ong term debt	2,131	1,116	587	452	2
Other long-term liabilities	153	159	242	275	3
ong-term liabilities	2,284	1,274	829	727	5
/C payable	1,447	1,573	1,840	2,085	2,3
hort term debt	1,997	3,679	3,909	3,013	1,8
Other current liabilities	333	404	474	544	6
current liabilities	3,777	5,655	6,223	5,642	4,8
otal liabilities and shareholders' equity	14,780	17,087	19,111	20,698	22,3
let working capital	455	1,069	1,299	1,468	1,6
ovested capital	12,038	14,164	15,783	16,995	18,2
Includes convertibles and preferred stock which is bei	ng treated as debt				
er share (THB)					
ook value per share	8.57	9.96	11.86	14.13	16.
angible book value per share	8.57	9.96	11.86	14.13	16.
inancial strength					
et debt/Equity (%)	36.3	37.9	28.9	16.7	
et debt/total assets (%)	21.4	22.5	18.2	11.6	2
urrent ratio (x)	0.8	0.7	0.7	0.9	
F interest cover (x)	15.8	21.7	19.2	24.5	28
aluation	2019	2020	2021E	2022E	202
ecurring P/E (x) *	55.1	39.3	31.7	27.6	24
ecurring P/E @ target price (x) *	71.6	51.1	41.2	35.9	3:
eported P/E (x)	55.3	39.3	31.7	27.6	24
ividend yield (%)	1.2	1.1	1.3	1.5	2-
rice/book (x)	16.2	13.9	11.7	9.8	8
rice/tangible book (x)	16.2	13.9	11.7	9.8	8
V/EBITDA (x) **	38.1	28.5	22.4	19.4	1
V/EBITDA (x) V/EBITDA @ target price (x) **	49.3	36.8	28.9	25.1	22
ALEDITON @ raiger blice (x)	49.3	30.0			
V/invested capital (x)	11.8	10.1	9.0	8.3	7

Sources: Carabao Group; FSSIA estimates

Corporate Governance report of Thai listed companies 2020

ENTEL CFRESH CHEWA CHO CMBT CK CKP CM CNT OTTO CPALL CPF CPI CPN CSS DELTA DEMCO DRT OTTO CPALL CPF CPF CPI CPN CSS DELTA DEMCO DRT OTTO CPALL CPF CPF CPI CPN CSS DELTA DEMCO DRT OTTO CONTROLL	AMATAV	ANAN
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EINTEL CFRESH	BTS	BWG
COTTO	COL	
SAMART GASTW ECF ECL EGCO EPG ETE FNS	DTAC	COMAN DTC
SMART		
ABAN HMPRO ICC ICHI III III.NIX INTUCH IRPC IV. WOD K KBANK KGE KKP KSL KTB KTC LANNA WOD K KBANK KGE KKP KSL KTB KTC LANNA IT LPN MAKRO MALEE MBK MBKET MC MCOT METCO ONDO MONOS MSC MTC NCH NCL NEP NKI NOBLE YT CISHI ORI OTO PAP PCSGH PDJ PG PHOL LAT PORT PPS PR9 PR8 PR8 PR6 PRM PSH PSH PSL TTEP PTTGC PYLON O-CON OH OTC RATCH RS S ABINA SAMATI SAMTEL SAT SC SCB SCC SCCC SCCG EAFCO SEAOIL SE-ED SELIC SENA SIRI SIS SITHAI SMK ONIC SOKKON SPALI SPI SPPC SPVI SSSC STS EAFCO SEAOIL SE-ED SELIC SENA SIRI SIS SITHAI SMK VI SYMC SYNTEC TACC TASCO TCAP TENANA THANA THANA HIP THRE THELE TIP TIPCO TISCO TK TKT TIMB NL TOA TOP TPBI TOM TRC TSC TSR TSTE TOL TTW TU TVD TVI TVO TWCC ULAC GI VIH WACOAL WAVE WHA WHAUP WICE WINNER TRUE ERY GOOD LEVEL SLA ABM ACE ACG ADB AEC AEONTS AGE AH LAA AMARHA AMARIN APCO APCS APUBE AQUA ASAP ASEFA SIMAR ASK ASN ATP30 AUCT AWC AVUD B BA SIMAR ASK ASN ATP30 AUCT AWC AVUD B BA HG CHOTI CHOW CI CIG CMC COLOR COM7 CPL SCC SSP CWT DCC DCCON DDD DOD DO DOD DOD COM7 CPL SCC SSP CWT DCC DCCON DDD DOD DOD DOD DOD CHOME ASON STAR FE FLOYD FN FORTH FSS FTE FVC GENCO LAND GLOBAL GLOCON GPI GRUF GYT HPT TID TIPLE LAND SIMAR FROM THE SSS FTE FVC GENCO LAND GLOBAL GLOCON GPI GRUF GYT HPT TID TIPLE LAND SIMAR FROM THE SSS FTE FVC GENCO LAND GLOBAL GLOCON GPI GRUF GYT HPT TID TIPLE J LAND SIMAR FROM THE SSS FTE FVC GENCO LAND GLOBAL GLOCON GPI GRUF GYT HPT TID TIPLE J LAND SIMAR FROM THE SSS FTE FVC GENCO LAND GLOBAL GLOCON GPI GRUF GYT HPT TID TIPLE J LAND SIMAR FROM THE SSS FTE FVC GENCO LAND GLOBAL GLOCON GPI GRUF GYT HPT TO TIPLE J LAND SIMAR FROM THE SSS FTE FVC GENCO LAND GLOBAL GLOCON GPI GRUF GYT HPT TO TIPLE J LAND GLOBAL GLOCON GPI GRUF GYT HPT TO TIPLE J LAND GLOBAL GLOCON GPI GRUF GYT HPT THE IC IN THE J LAND GLOBAL GLOCON GPI GRUF GYT HPT TO TIPLE J LAND GLOBAL GLOCON GPI GRUF GYT HPT TO TIPLE J LAND GLOBAL GLOCON GPI GRUF GYT HPT HTC IN TO THE J LAND GLOBAL GLOCON GPI GRUF GYT HPT HTC IN THE J LAND GLOBAL GLOCON GPI GRUF GYT HPT HTC IN THE J LAND GRUF GYT GYT GYT GYT GYT GYT GY	FPI	FPT
WD K		HANA
IT	JKN	JSP
NONO	LH	LHFG
	MFEC	MINT
NT	NSI	NVD
PRE	PLANB	PLANET
Name	PTG	PTT
SABINAN SAMART SAMTEL SAT SC SCB SCC SCC SCG SCAPEAPORT SEAPON SPAUL SPI SPRC SPVI SSSC ST ST STA STA SC SCHAO SIRI SIS SITHAI SIMK SEAPCO SEAOIL SPI SPRC SPVI SSSC ST STA STA STA STA STA STA STA STA STA	S&J	SAAM
EAFCO	SCN	SDC
SONIC SORKON SPALL SPI SPRC SPVI SSSC SST STA	SMPC	SNC
SYMC		
HIP	SUSCO	SUTHA
NL	THCOM	THG
TCL TTW TU TVD TVI TVO TWPC U UAC GI VIH WACOAL WAVE WHA WHAUP WICE WINNER TRUE VIH WACOAL WAVE WHA WHAUP WICE WINNER TRUE VIH WACOAL WAVE WHA WHAUP WICE WINNER TRUE VIH WACOAL WAVE WHA WHAUP WICE WINNER TRUE VIH WACOAL WAVE WHA WHAUP WICE WINNER TRUE VIH WACOAL WAVE WHA WHAUP WICE WINNER TRUE VIH WACOAL WAVE WHA WHAUP WICE WINNER TRUE VIH WACOAL WAVE WHA WHAUP WICE WINNER TRUE VIH WACOAL WAVE WHA WHAUP WICE WINNER TRUE VIH WACOAL WAVE WHA WHAUP WICE WINNER TRUE VIH WACOAL WAVE WAVE WAVE WAVE WAVE WAVE WAVE WAVE	TMILL	TNDT
	TSTH	TTA
VERY GOOD LEVEL SS	UBIS	UV
S		
S		
LLA AMANAH AMARIN APCO APCS APURE AQUA ASAP ASEFA SIMAR ASK ASN ATP30 AUCT AWC AYUD B BA AFFIT BGC BJC BJCHI BROOK BTW CBG CEN CGH GG CHOTI CHOW CI CIG CMC COLOR COM7 CPL COLOR COLOR COLOR COM7 CPL COLOR COLOR COLOR COM7 CPL COLOR COL		
SIMAR	AHC	AIT
BGC	ASIA	ASIAN
CHG CHOTI CHOW CI CIG CMC COLOR COM7 CPL CSC CSP CWT DCC DCON DDD DOD DODD DOHOME EASON CSTAR FE FLOYD FN FORTH FSS FTE FVC GENCO SLAND GLOBAL GLOCON GPI GULF GYT HPT HTC ICN MH INET INSURE IRC IRCP IT ITD ITEL J CKH JMART JMT KBS KCAR KGI KIAT KOOL KTIS AE LALIN LDC LHK LOXLEY LPH LRH LST M MBAX MEGA META MFC MGT MILL MITSIB MK MODERN METBAY NEX NINE NTV NWR OCC OGC OSP PATO DID PICO PIMO PJW PL PM PPP PRIN PRINC CAWAD SCI SCP SE SEG SFP SGF SHR SIAM KKR SKY SMIT SMT SNP SPA SPC SPCG SR CKK SKY SMIT SMT SNP SPA SPC SPCG SR CKS STANLY STI STPI SUC SUN SYNEX T TAE CCC TCMC TEAM TEAMG TFG TIGER TITLE TKN TKS MD TMI TMT TNITY TNP TNR TOG TPA TPAC TPS TRITIN TRT TRU TSE TYT TWP UWC VL VNT VPO WIIK SOOD LEVEL UP A ABICO AJ ALL ALUCON AMC APP ARIN BECK SBSM BSM BTNC CAZ CCP CGD CITY CMAN BSC GTB HTECH HUMAN IHL INOX INSET IP JTS CCM KKC KK MJD MM MORE NC NDR KYE LEE MATCH MATI MDD MM MORE NC NDR SKY EE MATCH MATI MDD MM MORE NC NDR SKY EE MATCH MATI MDD MM MORE NC NDR SKY EE MATCH MATI MDD MM MORE NC NDR SKY EE MATCH MATI MDD MM MORE NC NDR SKY EE MATCH MATI MDD MM MORE NC NDR SKY EE MATCH MATI MDD MM MORE NC NDR NER NFC NNCL MDD MM MORE NC NDR NER NFC NNCL MDD MM MORE NC NDR NER NFC NNCL MDD MA MACH PP RAKIT MATCH TYPO TRANCH PPM PRAKIT MATCH TYPO TRANCH PPM PRAKIT MATCH TYPO THE TYPO THE TYPO TYPO TYPO MIK ***COCK TOMAN NDR SKY ELEE MATCH MATI MDD MM MORE NC NDR NER NFC NNCL MDD MA MORE NC NDR NER NFC NNCL MDD MATH TYPO TYPO TYPO MT TYPO MT TYPO TYPO MT TYPO MT TYPO TYPO MT TYPO M	BAM	BBL
CHOT	CHARAN	CHAYO
SSC	CRC	CRD
STAR FE	EE	ERW
SEAND GLOBAL GLOCON GPI GULF GYT HPT HTC ICN	GJS	GL
MH	IFS	ILM
CKH		
ABEA	JAS	JCK
MEGA MEGA META MFC MGT MILL MITSIB MK MODERN	KWC	KWM
NEX	MACO	MAJOR
PDI PICO PIMO PJW PL PM PPP PRIN PRINC PRINC PRINC PLT RCL RICHY RML RPC RWI S11 SALEE SAMCO SAWAD SCI SCP SE SEG SFP SGF SHR SIAM SKR SKY SMIT SMT SNP SPA SPC SPCG SR SESF STANLY STI STPI SUC SUN SYNEX T TAE TAE TO THE TOTAL TRANSPORT OF THE TOTAL PROPERTY OF THE	MTI	MVP
PDI PICO PIMO PJW PL PM PPP PRIN PRINC PRINC PRINC PLT RCL RICHY RML RPC RWI S11 SALEE SAMCO SAWAD SCI SCP SE SEG SFP SGF SHR SIAM SKR SKY SMIT SMT SNP SPA SPC SPCG SR SESF STANLY STI STPI SUC SUN SYNEX T TAE TAE TO THE TOTAL TRANSPORT OF THE TOTAL PROPERTY OF THE	PB	PDG
RCL	PSTC	PT
SAWAD SCI SCP SE SEG SFP SGF SHR SIAM SKR SKY SMIT SMT SNP SPA SPC SPCG SR SFF STANLY STI STPI SUC SUN SYNEX T TAE SCC TCMC TEAM TEAMG TFG TIGER TITLE TKN TKS TPA TPAC TRANSPER STANLY STI TAE TRANSPER STANLY STI STPI SUC SUN SYNEX T TAE SCC TCMC TEAM TEAMG TFG TIGER TITLE TKN TKS TMD TMI TMT TNITY TNP TNR TOG TPA TPAC TPAC TRANSPER STRITN TRT TRU TSE TVT TWP UEC UMI SPF UPOIC UT UTP UWC VL VNT VPO WIIK TWASA ZEN ZIGA ZMICO SOOD LEVEL TUP A ABICO AJ ALL ALUCON AMC APP ARIN BIGS BKD BLAND STAND BROKE BSBM BSM BTNC CAZ CCP CGD CITY CMAN SPC TCM CRANE CSR D EKH EP ESSO FMT SSC GTB HTECH HUMAN IHL INOX INSET IP JTS CCM KKC KUMWEL KUN KWG KYE LEE MATCH MATI MOX MJD MM MORE NC NDR NER NFC NNCL SCEN PAF PF PK PLE PMTA POST PPM PRAKIT SGOP SISB SKN SLP SMART SOLAR SPG SQ SSP SUPER SVOA TC TCCC THMUI TIW TNH TOPP TPCH TTI TYCN UKEM UMS VCOM VRANDA WIN WORK WPH Description SCOTE R	SANKO	SAPPE
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TCC TCMC TEAM TEAMG TFG TIGER TITLE TKN TKS TMD TMI TMT TNITY TNP TNR TOG TPA TPAC PS TRITN TRT TRU TSE TVT TWP UEC UMI PF UPOIC UT UTP UWC VL VNT VPO WIIK SOOD LEVEL UP A ABICO AJ ALL ALUCON AMC APP ARIN PS BC BCH BEAUTY BGT BH BIG BKD BLAND PS BCOK BSBM BSM BTNC CAZ CCP CGD CITY CMAN PS CORT CPW CRANE CSR D EKH EP ESSO FMT PS CCM KKC KUMWEL KUN KWG KYE LEE MATCH MATI MDX MJD MM MORE NC NDR NER NFC NNCL PS COM PT PF PK PLE PMTA POST PPM PRAKIT PROUD PTL RBF RCI RJH ROJNA RP RPH RSP PS SISB SKN SLP SMART SOLAR SPG SQ SSP PS SISB SKN SLP SMART SOLAR SPG SQ SSP PS SISB SKN SLP SMART SOLAR SPG SQ SSP PS SCORE R Description SCORE R		
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PUP A ABICO AJ ALL ALUCON AMC APP ARIN B52 BC BCH BEAUTY BGT BH BIG BKD BLAND BROCK BSBM BSM BTNC CAZ CCP CGD CITY CMAN CPT CPW CRANE CSR D EKH EP ESSO FMT BSC GTB HTECH HUMAN IHL INOX INSET IP JTS CKM KKC KUMWEL KUN KWG KYE LEE MATCH MATI MDX MJD MM MORE NC NDR NER NFC NNCL DCEAN PAF PF PK PLE PMTA POST PPM PRAKIT PROUD PTL RBF RCI RJH ROJNA RP RPH RSP SGP SISB SKN SLP SMART SOLAR SPG SQ SSP SUPER SVOA TC TCCC THMUI TIW TNH TOPP TPCH TII TYCN UKEM UMS VCOM VRANDA WIN WORK WPH	WP	XO
UP A ABICO AJ ALL ALUCON AMC APP ARIN 552 BC BCH BEAUTY BGT BH BIG BKD BLAND 652 BC BCH BEAUTY BGT BH BIG BKD BLAND 6ROCK BSBM BTNC CAZ CCP CGD CITY CMAN 6SC GTB HTECH HUMAN IHL INOX INSET IP JTS 6CM KKC KUMWEL KUN KWG KYE LEE MATCH MAT IDX MJD MM MORE NC NDR NER NFC NNCL IDX MJD MM MORE NC NDR NER NFC NNCL IDX PAF PF PK PLE PMTA POST PPM PRAKIT IROUD PTL RBF RCI RJH ROJNA RP		
UP A ABICO AJ ALL ALUCON AMC APP ARIN 52 BC BCH BEAUTY BGT BH BIG BKD BLAND ROCK BSBM BSM BTNC CAZ CCP CGD CITY CMAN PT CPW CRANE CSR D EKH EP ESSO FMT SSC GTB HTECH HUMAN IHL INOX INSET IP JTS CM KKC KUMWEL KUN KWG KYE LEE MATCH MAT IDX MJD MM MORE NC NDR NER NFC NNCL IDX MJD MM MORE NC NDR NER NFC NNCL IDX PAF PF PK PLE PMTA POST PPM PRAKIT ROUD PTL RBF RCI RJH ROJNA R		
52 BC BCH BEAUTY BGT BH BIG BKD BLAND ROCK BSBM BSM BTNC CAZ CCP CGD CITY CMAN PT CPW CRANE CSR D EKH EP ESSO FMT SC GTB HTECH HUMAN IHL INOX INSET IP JTS CM KKC KUMWEL KUN KWG KYE LEE MATCH MAT IDX MJD MM MORE NC NDR NER NFC NNCL CEAN PAF PF PK PLE PMTA POST PPM PRAKIT ROUD PTL RBF RCI RJH ROJNA RP RPH RSP GP SISB SKN SLP SMART SOLAR SPG SQ SSP UPER SVOA TC TCCC THMUI TIW <	AS	AU
ROCK BSBM BSM BTNC CAZ CCP CGD CITY CMAN	BM	BR
CPT CPW CRANE CSR D EKH EP ESSO FMT SSC GTB HTECH HUMAN IHL INOX INSET IP JTS ICM KKC KUMWEL KUN KWG KYE LEE MATCH MATI IDX MJD MM MORE NC NDR NER NFC NNCL IDX PAF PF PK PLE PMTA POST PPM PRAKIT IP SISB SKN SLP SMART SOLAR SPG SQ SSP IP SVOA TC TCCC THMUI TIW TNH TOPP TPCH TI TYCN UKEM UMS VCOM VRANDA WIN WORK WPH Score R		
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MDX MJD MM MORE NC NDR NER NFC NNCL DCEAN PAF PF PK PLE PMTA POST PPM PRAKIT PROUD PTL RBF RCI RJH ROJNA RP RPH RSP GP SISB SKN SLP SMART SOLAR SPG SQ SSP GUPER SVOA TC TCCC THMUI TIW TNH TOPP TPCH TI TYCN UKEM UMS VCOM VRANDA WIN WORK WPH	JUBILE	KASET
DCEAN PAF PF PK PLE PMTA POST PPM PRAKIT PROUD PTL RBF RCI RJH ROJNA RP RPH RSP RGP SISB SKN SLP SMART SOLAR SPG SQ SSP RUPER SVOA TC TCCC THMUI TIW TNH TOPP TPCH TI TYCN UKEM UMS VCOM VRANDA WIN WORK WPH	M-CHAI	MCS
DCEAN PAF PF PK PLE PMTA POST PPM PRAKIT PROUD PTL RBF RCI RJH ROJNA RP RPH RSP RGP SISB SKN SLP SMART SOLAR SPG SQ SSP RUPER SVOA TC TCCC THMUI TIW TNH TOPP TPCH TI TYCN UKEM UMS VCOM VRANDA WIN WORK WPH	NPK	NUSA
ROUD PTL RBF RCI RJH ROJNA RP RPH RSP RGP SISB SKN SLP SMART SOLAR SPG SQ SSP RUPER SVOA TC TCCC THMUI TIW TNH TOPP TPCH TI TYCN UKEM UMS VCOM VRANDA WIN WORK WPH Description Score R	PRECHA	PRIME
GEP SISB SKN SLP SMART SOLAR SPG SQ SSP GUPER SVOA TC TCCC THMUI TIW TNH TOPP TPCH TI TYCN UKEM UMS VCOM VRANDA WIN WORK WPH Description Score R	SF	SFLEX
SUPER SVOA TC TCCC THMUI TIW TNH TOPP TPCH TI TYCN UKEM UMS VCOM VRANDA WIN WORK WPH Description Score R	STARK	STC
TI TYCN UKEM UMS VCOM VRANDA WIN WORK WPH Description Score R	TPIPP	TPLAS
Description Score R	IFIFF	IFLAS
	Range	
	-100	
Very Good 80-8 Good 70-7		

The disclosure of the survey results of the Thai Institute of Directors Association ('IOD") regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of a company listed on the Stock Exchange of Thailand and the Market for Alternative Investment disclosed to the public and able to be accessed by a general public investor. The result, therefore, is from the perspective of a third party. It is not an evaluation of operation and is not based on inside information.

The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey results may be changed after that date.

Source: Thai Institute of Directors Association (IOD); FSSIA's compilation

FSS International Investment Advisory Company Limited does not confirm nor certify the accuracy of such survey results.

* CGR scoring should be considered with news regarding wrong doing of the company or director or executive of the company such unfair practice on securities trading, fraud, and corruption SEC imposed a civil sanction against insider trading of director and executive; ** delisted

Anti-corruption Progress Indicator 2020

CERTIFIED)									
2S	ADVANC	Al	AIE	AIRA	AKP	AMA	AMANAH	AP	AQUA	ARROW
ASK	ASP	AYUD	В	BAFS	BANPU	BAY	BBL	всн	BCP	BCPG
BGC	BGRIM	BJCHI	BKI	BLA	BPP	BROOK	BRR	BSBM	BTS	BWG
CEN	CENTEL	CFRESH	CGH	CHEWA	CHOTI	CHOW	CIG	CIMBT	СМ	CMC
COL	COM7	CPALL	CPF	CPI	CPN	CSC	DCC	DELTA	DEMCO	DIMET
DRT	DTAC	DTC	EASTW	ECL	EGCO	FE	FNS	FPI	FPT	FSS
FTE	GBX	GC	GCAP	GEL	GFPT	GGC	GJS	GPSC	GSTEEL	GUNKUL
HANA	HARN	HMPRO	HTC	ICC	ICHI	IFS	INET	INSURE	INTUCH	IRPC
ITEL	IVL	K	KASET	KBANK	KBS	KCAR	KCE	KGI	KKP	KSL
KTB	KTC	KWC	L&E	LANNA	LHFG	LHK	LPN	LRH	М	MAKRO
MALEE	MBAX	MBK	MBKET	MC	MCOT	MFC	MFEC	MINT	MONO	MOONG
MPG	MSC	MTC	MTI	NBC	NEP	NINE	NKI	NMG	NNCL	NSI
NWR	OCC	OCEAN	OGC	ORI	PAP	PATO	РВ	PCSGH	PDG	PDI
PDJ	PE	PG	PHOL	PL	PLANB	PLANET	PLAT	PM	PPP	PPPM
PPS	PREB	PRG	PRINC	PRM	PSH	PSL	PSTC	PT	PTG	PTT
PTTEP	PTTGC	PYLON	Q-CON	QH	QLT	QTC	RATCH	RML	RWI	S & J
SABINA	SAT	SC	SCB	SCC	SCCC	SCG	SCN	SEAOIL	SE-ED	SELIC
SENA	SGP	SIRI	SITHAI	SMIT	SMK	SMPC	SNC	SNP	SORKON	SPACK
SPC	SPI	SPRC	SRICHA	SSF	SSSC	SST	STA	SUSCO	SVI	SYNTEC
TAE	TAKUNI	TASCO	TBSP	TCAP	TCMC	TFG	TFI	TFMAMA	THANI	THCOM
THIP	THRE	THREL	TIP	TIPCO	TISCO	TKT	TMB	TMD	TMILL	TMT
TNITY	TNL	TNP	TNR	TOG	TOP	TPA	TPCORP	TPP	TRU	TSC
TSTH	TTCL	TU	TVD	TVI	TVO	TWPC	U	UBIS	UEC	UKEM
UOBKH	UWC	VGI	VIH	VNT	WACOAL	WHA	WHAUP	WICE	WIIK	XO
ZEN	TRUE									
DECLARE	D									
7UP	ABICO	AF	ALT	AMARIN	AMATA	AMATAV	ANAN	APURE	B52	BKD
ВМ	BROCK	BUI	CHO	CI	сотто	DDD	EA	EFORL	EP	ERW
ESTAR	ETE	EVER	FSMART	GPI	ILINK	IRC	J	JKN	JMART	JMT
JSP	JTS	KWG	LDC	MAJOR	META	NCL	NOBLE	NOK	PK	PLE
ROJNA	SAAM	SAPPE	SCI	SE	SHANG	SINGER	SKR	SPALI	SSP	STANLY
SUPER	SYNEX	THAI	TKS	TOPP	TRITN	TTA	UPF	UV	WIN	ZIGA

Level

Certified

This level indicates practical participation with thoroughly examination in relation to the recommended procedures from the audit committee or the SEC's certified auditor, being a certified member of Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) or already passed examination to ensure independence from external parties.

Declared This level indicates determination to participate in the Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC)

Disclaimer:

The disclosure of the Anti-Corruption Progress Indicators of a listed company on the Stock Exchange of Thailand, which is assessed by Thaipat Institute, is made in order to comply with the policy and sustainable development plan for the listed companies of the Office of the Securities and Exchange Commission. Thaipat Institute made this assessment based on the information received from the listed company, as stipulated in the form for the assessment of Anti-corruption which refers to the Annual Registration Statement (Form 56-1), Annual Report (Form 56-2), or other relevant documents or reports of such listed company. The assessment result is therefore made from the perspective of Thaipat Institute that is a third party. It is not an assessment of operation and is not based on any inside information. Since this assessment is only the assessment result as of the date appearing in the assessment result, it may be changed after that date or when there is any change to the relevant information. Nevertheless, FSS International Investment Advisory Company Limited does not confirm, verify, or certify the accuracy and completeness of the assessment results.

Note: Companies participating in Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) under Thai Institute of Directors (as of June 24, 2019) are categorised into: 1) companies that have declared their intention to join CAC, and; 2) companies certified by CAC.

Source: The Securities and Exchange Commission, Thailand; * FSSIA's compilation

GENERAL DISCLAIMER

ANALYST(S) CERTIFICATION

Karun Intrachai FSS International Investment Advisory Securities Co., Ltd

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History of change in investment rating and/or target price



Date	Rating	Target price	Date	Rating	Target price	Date	Rating	Target price
12-Sep-2019 02-Dec-2019 02-Apr-2020	BUY BUY BUY	92.00 117.00 117.00	17-Sep-2020 02-Oct-2020 24-Nov-2020	BUY BUY BUY	148.00 148.00 150.00	18-Feb-2021	BUY	180.00

Karun Intrachai started covering this stock from 17-Sep-2020

Price and TP are in local currency

Source: FSSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
Carabao Group	CBG TB	THB 138.50	BUY	The key downside risks to our DCF-based TP are 1) slower-than-expected sales growth in Myanmar, Cambodia, and the vitamin C drink market; 2) a decrease in domestic energy drink market share; and 3) higher-than-expected SG&A expenses from overseas operations, such as in China and the UK.

Source: FSSIA estimates

Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited

FSSIA may incorporate the recommendations and target prices of companies currently covered by FSS Research into equity research reports, denoted by an 'FSS' before the recommendation. FSS Research is part of Finansia Syrus Securities Public Company Limited, which is the parent company of FSSIA.

All share prices are as at market close on 19-Feb-2021 unless otherwise stated.

RECOMMENDATION STRUCTURE

Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

Industry Recommendations

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

Neutral. The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

Country (Strategy) Recommendations

Overweight (O). Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Neutral (N). Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Underweight (U). Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.