10 FEBRUARY 2021 THAILAND / ASSET MANAGEMENT COMPANIES



BANGKOK COMMERCIAL ASSET MNGT.

BAM TB



TARGET PRICE	THB24.00
CLOSE	THB21.40
UP/DOWNSIDE	+12.1%
PRIOR TP	THB24.00
CHANGE IN TP	UNCHANGED
TP vs CONSENSUS	-1.9%

ยักษ์หลับกำลังจะตื่น

มุมมองเป็นกลางจากการประชุมกับประธานเจ้าหน้าที่บริหาร

เราจัดประชุมสำหรับนักลงทุนสถาบันเมื่อวันที่ 8 กับ BAM ประกอบด้วยคุณบัณฑิต อนันตมงคล ประธานเจ้าหน้าที่บริหารและผู้บริหารอีก 2 ท่าน ในปี 2021 ผู้บริหารตั้งเป้าซื้อ NPL/NPA ใหม่จำนวน 10-15พัน ลบ. เทียบกับประมาณ 12พัน ลบ. ในปี 2020E BAM คาดว่า อัตราการเก็บเงินสด (cash collection) ของบริษัทฯ ในปีนี้จะดีกว่า 13พัน ลบ. ในปี 2020E จาก 1) การเพิ่มของลูกค้า TDR ประมาณ 3,000-4,000 รายจาก 8,000 รายในปัจจุบัน; และ 2) กลยุทธ์การตั้งราคาแบบมีส่วนลด (Discount Pricing Strategy) สำหรับ NPAs (ประมาณ 10% ของมูลค่าประเมินของสินทรัพย์) นอกจากนี้ BAM กำลังศึกษาธุรกิจใหม่ ๆ กล่าวคือ กิจการ ร่วมค้ากับธนาคารเพื่อรับโอน NPL นอกจากนี้ ท่านประธานเจ้าหน้าที่บริหารวางแผนเปลี่ยน BAM ให้เป็นองค์กรดิจิตอลมากยิ่งขึ้น โครงการดิจิตอลของบริษัทฯ กล่าวคือ "BAM-D" มี กำหนดเสร็จสิ้นภายในกลางปี 2022 เรามีมุมมองที่เป็นกลางจากการประชุมดังกล่าว แผนธุรกิจ ของบริษัทฯ ส่วนมากจะเป็นปัจจัยบวกสำหรับการเติบโตในระยะยาว แม้ว่าเป้าการซื้อ NPL/NPA ในระยะสั้นจะยังต่ำกว่าคู่แข่ง

ฟื้นตัวดีใน 4Q20 จาก backlog NPA

เราคาดว่า BAM จะรายงานกำไรสุทธิ 4Q20 ที่ 891 ลบ. (+199% q-q) กำไรเพิ่ม q-q จาก 1) การเก็บหนี้ที่สูงขึ้นจากกลุ่มลูกค้ารายย่อยตามการฟื้นตัวของเศรษฐกิจ; และ 2) การชำระหนี้ ของ NPA รายใหญ่เป็นจำนวนสูงถึง 600 ลบ. ทำให้เราคาดว่า cash collection จะดีขึ้นใน 4Q20 โดยอยู่ที่ 3.8 ลบ. (-25% y-y, +18% q-q) อย่างไรก็ดี กำไรสุทธิของบริษัทฯ อาจลดลง 47% y-y จากการบันทึกรายการที่มีมูลค่าสูงใน 4Q19 (1.5พัน ลบ.).

คาดกำไรสุทธิจะเพิ่มในปี 2021 เริ่มจากไตรมาส 2Q21

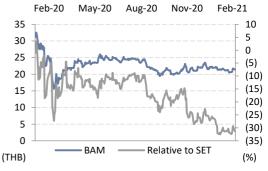
เราปรับลดประมาณการกำไรจากการดำเนินงานปี 2020 ของเราลง 14% จากการเก็บหนี้ที่ต่ำ กว่าคาด อย่างไรก็ดี เราคงประมาณการกำไรปี 2021-22 ของเรา ในปี 2021 กำไรสุทธิอาจเพิ่ม อย่างเห็นได้ชัดถึง 51% y-y โดยได้แรงหนุนจาก 1) การเก็บหนี้ที่ดีขึ้นจากลูกค้ารายย่อยตาม การฟื้นตัวทางเศรษฐกิจ; 2) การเพิ่มของยอดขาย NPA จากกลยุทธ์การตั้งราคาขายแบบมี ส่วนลดของบริษัทษ; และ 3) การควบคุมต้นทุนการดำเนินงานที่มีประสิทธิภาพ อย่างไรก็ดี เรา คาดว่ากำไรจะลดลง y-y ในไตรมาส 1Q21 จากการแพร่ระบาด COVID ในรอบที่ 2 ซึ่งทำให้ ยอดขายอสังหาริมทรัพย์ลดลง เราคาดว่ากำไรจะฟื้นตัวดีเริ่มตั้งแต่ไตรมาส 2Q21 เป็นต้นไป

ราคาไม่แพง

เราคงคำแนะนำซื้อที่ราคาเป้าหมาย 24 บาท เราเห็นว่า BAM ดูน่าสนใจมากยิ่งขึ้นจากการ พื้นตัวของกำไรสุทธิในระดับสูงและยังซื้อขายในระดับที่ไม่แพง ปัจจุบันหุ้นมีการซื้อขายที่ค่า 2021E P/BV ที่ 1.7x เทียบกับค่า 2021E P/BV ที่ 5.5x ของ JMT และ 4.2x ของ CHAYO นอกจากนี้แม้เราจะคาดว่า BAM จะจ่ายเงินปันผล 0.63บาทต่อหุ้น เราเชื่อว่าบริษัทฯ สามารถ จ่ายเงินปันผลในอัตราที่สูงกว่า 100% แม้ในกรณีดังกล่าวอัตราหนี้สินต่อทุนของบริษัทฯ จะ ตึงตัวมากขึ้น แต่ยังต่ำกว่า Debt Covenant ของบริษัทฯ

KEY STOCK DATA

YE Dec (THB m)	2019	2020E	2021E	2022E
Operating profit	6,212	2,234	3,392	4,536
Net profit	6,549	2,022	3,063	4,115
EPS (THB)	2.17	0.63	0.95	1.27
vs Consensus (%)	-	(10.6)	(9.7)	(5.0)
Core net profit	6,549	2,022	3,063	4,115
Core EPS (THB)	2.17	0.63	0.95	1.27
Chg. In EPS est. (%)	0.0	(13.8)	0.0	0.0
EPS growth (%)	14.2	(71.2)	51.4	34.3
Core P/E (x)	9.9	34.2	22.6	16.8
Dividend yield (%)	4.9	2.9	3.5	4.7
Price/book (x)	1.7	1.9	1.7	1.7
ROE (%)	16.6	5.6	8.0	10.1
ROA (%)	5.9	1.7	2.5	3.4



Share price performance	1 Month	3 Month	12 Month
Absolute (%)	0.0	(4.9)	(27.5)
Relative to country (%)	1.2	(19.4)	(26.6)
Mkt cap (USD m)			2,311
3m avg. daily turnover (USD m)			34.5
Free float (%)			21
Major shareholder		F	FIDF (46%)
12m high/low (THB)		3	6.25/15.60
Issued shares (m)			3,232

Sources: Bloomberg consensus; FSSIA estimates



Yuvanart Suwanumphai yuvanart.suw@fssia.com +66 2611 3554

PREPARED BY FSS INTERNATIONAL INVESTMENT ADVISORY SECURITIES CO LTD (FSSIA). ANALYST CERTIFICATION AND IMPORTANT DISCLOSURES CAN BE FOUND AT THE END OF THIS REPORT

Investment thesis

BAM is the largest asset management company (AMC) in Thailand with a market share of 47% as of 2018. We believe BAM will be able to deliver sustainable growth in the long run, since nearly 100% of its portfolio consists of secured distressed assets, for which the asset price will appreciate over time. After a long period of its share price being pressured due to the current economic slowdown and the weak property market, we think BAM is getting more interesting thanks to its strong 2021E net profit recovery and its undemanding valuation, currently trading at 1.7x 2021E P/BV vs 5.5x 2021E P/BV for JMT and 4.2x 2021E P/BV for CHAYO. However, due to the expected soft 1Q21 earnings, BAM should show up on investors' radars again in late 1Q21, in our view.

Company profile

BAM was established in 1998 following the financial crisis in Thailand. Its key businesses include the purchase or transfer of non-performing loans (NPLs) and non-performing assets (NPAs) for management or for further disposal or transfer.

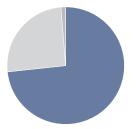
www.bam.co.th

Principal activities (revenue, 2019)

■ NPL management - 73.3 %

■ NPA management - 25.4 %

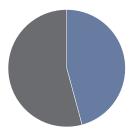
Other income - 1.3 %



Source: Bangkok Commercial Asset Mngt.

Major shareholders

■ FIDF - 45.8 % ■ Others - 54.2 %



Source: Bangkok Commercial Asset Mngt.

Catalyst

Potential catalysts to drive BAM's share price include:

- 1) Higher-than-expected distressed asset purchases;
- 2) Higher-than-expected dividend payments;
- 3) Cash collection from mid- to large-sized NPLs/NPAs.

Risk to our call

Downside risks to our GGM-based TP include 1) lower cash collection from its fully amortised portfolio; 2) lower-than-expected bad debt acquisition; and 3) the prolonged slowdown of the property market.

Event calendar

Date	Event
25 Feb 2021	2020 results announcement

Key assumptions

	2020E	2021E	2022E
	(THB m)	(THB m)	(THB m)
Norm profit	2,022	3,063	4,115
Norm profit growth (%)	(69.1)	51.4	34.3
Cash collection	13,008	14,683	15,984
Cash collection ratio (%)	10.7	11.3	11.5
NPL + NPA purchases	11,797	13,173	14,209
NPL + NPA purchase growth (%)	(11.7)	11.7	7.9

Source: FSSIA estimates

Earnings sensitivity

	2021E						
Cash collection ratio	±50bp	10.8	11.3	11.8			
% change in net profit		(7.0)	-	7.0			
Cost to income	±1ppt	23.1	24.1	25.1			
% change in net profit		(4.0)	-	4.0			

Source: FSSIA estimates

Neutral view from the conference with CEO

We arranged a conference for institutional investors on 8 Feb with three of BAM's top executives: 1) Mr. Bundit Anantamongkol, CEO; 2) Mr. Suntis Wattanakul, senior executive vice president, Operational Supporting Group, and CFO; and 3) Mr. Weeravej Sirichatchai, senior executive vice president, Organizational Supporting Group. Management is targeting 2021 new NPL/NPA acquisitions of THB10b-15b vs cTHB12b in 2020E. BAM expects its CC to be better than 2020E's cTHB13b, driven by 1) an increase in troubled debt restructuring (TDR) by 3k-4k from 8k currently; and 2) a discount pricing strategy for NPAs (around 10% of the asset appraisal value). The company also plans to shorten the NPL payback period from 7 years to 5 years within 2-3 years, to increase shareholders' returns. In addition, BAM is exploring new businesses, i.e. a JV with banks to acquire distressed assets. Lastly, its CEO plans to change BAM into a more digital organisation. Its digital project, "BAM-D", is scheduled for completion by mid-2022. We have a neutral view from the conference. Most of its business plans would be positive for long-term growth, though its short-term NPL/NPA acquisition target is still more conservative than its peers.

Exhibit 1: 2021 financial targets

2021E							
	BAM	FSSIA					
Purchasing NPLs and NPAs (THB m)	10,000-15,000	13,173					
Total cash collection (THB m)	Improve from 2020	14,683					
Increase no. of new TDR debtors (no.)	3,000-4,000	nm.					

Sources: BAM; FSSIA estimates

Exhibit 2: BAM's breakeven period for NPLs is 6-7 years

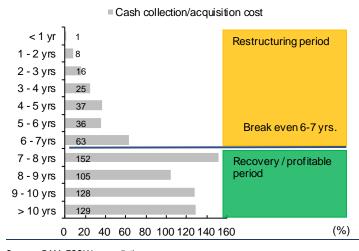
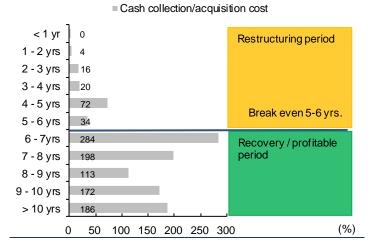


Exhibit 3: BAM's breakeven period for NPAs is 5-6 years



Sources: BAM; FSSIA's compilation

Sources: BAM; FSSIA's compilation

BAM: JV could unlock its growth trajectory

BAM has a more conservative NPL acquisition plan than its peers due to its longer cash cycle and D/E constraints. Based on our assumption, BAM will likely increase its distressed asset purchases by only a 2% 3Y-CAGR from 2020 to 2022 vs 29% for CHAYO and 50% for JMT.

In order to unlock its growth trajectory, BAM plans to set up a JV company with a bank to acquire distressed assets, according to management. A JV could operate as an associate company for BAM and the bank. This would be a win-win strategy for both parties. BAM could acquire distressed assets more aggressively, meanwhile, the bank could unload NPLs by transferring them to the JV.

Although we think it would take some time for the JV to happen, this could be a key factor to unlock BAM's value and drive up its share price, in our view.

Exhibit 4: Distressed asset acquisition plan

	% CAGR				
	2019	2020-22E			
	(THB m)	(THB m)	(THB m)	(THB m)	(%)
BAM*	13,354	11,797	13,173	14,209	2
CHAYO*	660	917	1,188	1,422	29
JMT*	3,368	6,063	9,398	11,278	50

*Excluding potential upsides from JV/ M&A deals Sources: Company data; FSSIA estimates

Strong recovery in 4Q20 due to the large backlog

We estimate BAM to post a 4Q20 net profit of THB891m (-47% y-y, +199% q-q). The q-q surge would be supported by 1) higher CC from the retail segment due to the economic recovery; and 2) the settlement of a large NPA backlog, consisting of two NPA sums of THB150m and THB900m (the latter amount to be separately recognised as revenue in two quarters in 4Q20 and 1Q21 at THB450m each). Thus, we expect stronger CC in 4Q20 at THB3.8m (-25% y-y, +18% q-q). However, its net profit could decline by 47% y-y, dragged down by the booking of large-ticket items in 4Q19 (THB1.5b).

Regarding its THB4.94b in deferred tax assets (DTA), BAM's auditor suggests that this would be booked through its retained earnings, not the profit and loss statement. However, the company cannot provide a specific time to realise the DTA. We, therefore, conservatively forecast that it will be booked in 2021.

Exhibit 5: BAM - 4Q20E earnings preview

	4Q19 3Q20 4Q20E				20E		2020E	Change	Comments	
	(THB m)	(THB m)	(THB m)	(y-y %)	(q-q %)	%20E	(THB m)	(y-y %)		
Interest income										
- Interest income from NPLs	273	1,530	1,835	573	20	29	6,281	(76)	Stronger cash collection from retail segment	
- Gain on NPLs (fully amortised)	879	513	1,029	17	101	27	3,881	92		
- Instalment sales	22	26	1	(93)	(94)	2	72	49		
- Other interest income	19	32	6	(69)	(82)	15	40	59		
Total interest income	1,192	2,101	2,871	141	37	28	10,274	(11)		
Interest expense	607	592	596	(2)	1	25	2,350	(9)		
Net interest income	585	1,509	2,276	289	51	29	7,924	(12)		
Non-interest income										
- Gain on property sales	1,777	712	922	(48)	29	40	2,295	27	The settlement of a large NPA backlog	
- Gain on instalment sales	13	16	14	4	(17)	22	60	55		
- Others	48	15	63	30	318	59	106	(10)		
Total non-interest income	1,838	743	998	(46)	34	41	2,461	26		
Total operating income	2,423	2,253	3,274	35	45	32	10,385	(3)		
Operating expenses	1,169	653	674	(42)	3	26	2,630	43	Efficient cost controlling	
Pre-provision operating profit	1,254	1,600	2,600	107	63	34	7,755	(18)		
Expected credit loss	(75)	1,263	1,584	nm	25	29	5,521	(98)		
Operating profit	1,329	336	1,016	(24)	202	45	2,234	178		
Income tax expenses	(339)	39	125	nm	224	59	212	nm		
Profit before minority interest	1,668	298	891	(47)	199	44	2,022	224		
Minority	0	0	0	nm	nm	n/a	0	nm		
Normalised profit	1,668	298	891	(47)	199	44	2,022	224		
Extra items	0	0	0	nm	nm	n/a	0	nm		
Net profit	1,668	298	891	(47)	199	44	2,022	224		
Key financial highlights										
NPL & NPA purchases	942	1,597	3,045	223	91		11,797	13		
NPL & NPA cash collection	5,078	3,240	3,820	(25)	18		13,008	52		
Cash collection/NPL & NPA (%)	17.2	10.4	12.2				10.7			
Key financial ratios	(x)	(x)	(x)				(x)			
Liabilities/equity	2.1	2.3	2.3				2.3			
Interest-bearing debt/equity	2.0	2.2	2.2				2.2			
ROA (%)	5.6	1.0	3.6				1.7			
ROE (%)	16.5	3.2	12.0				5.6			
Cost of funds (%)	3.2	2.9	2.9				3.0			

Cost to income (%)	48.3	29.0	20.2		25.3	

Sources: BAM; FSSIA estimates

Core profit revisions

We revise down our 2020 core profit forecast by 14% due to the lower-than-expected CC. Its 2020 earnings could decline by 69% y-y to THB2b thanks to 1) the slowdown of the retail segment's CC due to the COVID-19 impact; and 2) the high revenue base booked in 1Q19 and 4Q19.

We maintain our 2021-22 core profit forecast and fine-tune some items. Its 2021 net profit could noticeably increase by 51% y-y, supported by 1) stronger CC from retail clients following the economic recovery; 2) an increase in NPA sales due to the discount pricing strategy; and 3) efficient OPEX control leading to a lower cost to income ratio. However, we expect soft y-y earnings in 1Q21 due to the second wave of COVID, leading to slower property sales. We expect the strong recovery to start from 2Q21.

Exhibit 6: Key changes in assumptions

		2020E			2021E			2022E		
	Old	New	Change	Old	New	Change	Old	New	Change	
	(THB m)	(THB m)	(%)	(THB m)	(THB m)	(%)	(THB m)	(THB m)	(%)	
Interest income	9,821	10,274	5	11,541	11,949	4	13,598	13,285	(2)	
Interest expense	2,201	2,350	7	2,323	2,190	(6)	2,379	2,174	(9)	
Net interest income	7,619	7,924	4	9,218	9,759	6	11,219	11,111	(1)	
Non-interest income	2,556	2,461	(4)	3,581	3,121	(13)	4,143	4,105	(1)	
Total operating income	10,175	10,385	2	12,798	12,880	1	15,363	15,216	(1)	
Operating expense	2,743	2,630	(4)	3,291	3,103	(6)	3,686	3,476	(6)	
Pre-operating profit before tax	7,432	7,755	4	9,507	9,777	3	11,677	11,740	1	
Expected credit loss	4,964	5,521	11	6,103	6,385	5	7,104	7,205	1	
Taxes expenses	123	212	72	340	329	(3)	457	421	(8)	
Norm. profit	2,345	2,022	(14)	3,063	3,063	(0)	4,115	4,115	(0)	
Extraordinary items	1,500	0	n/a	3,435	0	n/a	0	0		
Net profit	3,845	2,022	(47)	6,498	3,063	(53)	4,115	4,115	(0)	
EPS (THB)	0.73	0.63	(14)	0.95	0.95	(0)	1.27	1.27	(0)	
Key statistic and ratio										
Leverage ratios (x)										
Liabilities / equity	2.36	2.33		2.21	2.00		2.23	2.00		
Interest-bearing debt / equity	2.28	2.24		2.13	1.91		2.14	1.92		
Profitability ratio	(%)	(%)		(%)	(%)		(%)	(%)		
Cost of funds	2.78	3.01		2.78	2.78		2.78	2.78		
Cost to income	26.96	25.32		25.72	24.09		23.99	22.84		
Specific data for business										
NPL and NPA purchase (THB m)	13,382	11,797	(12)	14,947	13,173	(12)	16,125	14,209	(12)	
NPL and NPA cash collection (THB m)	12,244	13,008	6	16,404	14,683	(10)	19,001	15,984	(16)	
Cash collection to gross NPL and NPA (%)	9.95	10.72		12.30	11.33		13.27	11.49		
Change y-y	(%)	(%)		(%)	(%)		(%)	(%)		
Core profit	(64)	(69)		31	51		34	34		
NPL and NPA purchases	0	(12)		12	12		8	8		
NPL and NPA cash collection	(38)	(34)		34	13		16	9		

Sources: BAM; FSSIA estimates

Exhibit 7: Annual normalised profit and change

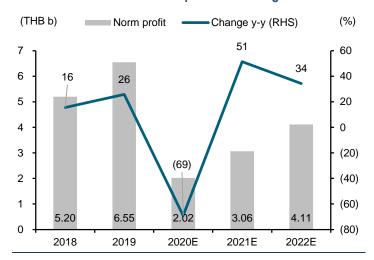
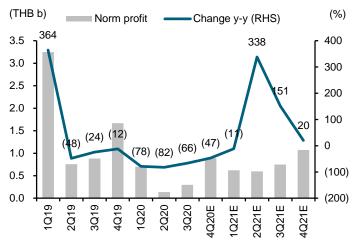


Exhibit 8: Quarterly normalised profit and change



Sources: BAM; FSSIA estimates

Sources: BAM; FSSIA estimates

Dividend

We forecast BAM's 2020 dividend amount to be THB0.63/share (100% payout ratio). In this case, based on our assumption that THB4.94b in DTA will be realised in 2021, its 2021-22 D/E ratio would be at 2.0x/2.0x vs its debt covenant at 3.0x.

We believe that BAM has the ability to pay a dividend at more than a 100% payout. However, its D/E ratio will be tighter. In the worst case scenario, where BAM maintains its dividend amount at the same level as in 2019 at THB1/share and cannot book DTA in 2021, its D/E ratio would reach 2.45x/2.45x in 2021-22E.

Exhibit 9: Sensitivity to D/E ratio, with and without DTA in 2021

Debt to equity									
	2020E	2020E 2021E							
	(x)	(x)	(x)						
With DTA in 2021									
THB0.63/share	2.33	2.00	2.00						
THB1.0/share	2.45	2.09	2.10						
Without DTA									
THB0.63/share	2.33	2.33	2.33						
THB1.0/share	2.45	2.45	2.45						

Source: FSSIA estimates

Financial Statements

Bangkok Commercial Asset Mngt.

Profit and Loss (THB m) Year Ending Dec	2018	2019	2020E	2021E	2022E
nterest Income	6,414	9,140	10,274	11,949	13,285
nterest expense	(1,769)	(2,132)	(2,350)	(2,190)	(2,174)
let interest income	4,645	7,007	7,924	9,759	11,111
Net fees & commission	-	-	-	-	
Foreign exchange trading income	-	-	-	-	
Securities trading income	-	-	-	-	
Dividend income	37	38	42	44	44
Other income	3,300	3,058	2,419	3,077	4,061
Non interest income	3,337	3,096	2,461	3,121	4,105
Total income	7,982	10,104	10,385	12,880	15,216
Staff costs	-	-	-	-	
Other operating costs	(2,935)	(3,757)	(2,630)	(3,103)	(3,476)
Operating costs	(2,935)	(3,757)	(2,630)	(3,103)	(3,476)
Pre provision operating profit	5,047	6,347	7,755	9,777	11,740
Provision for bad and doubtful debt	162	(135)	(5,521)	(6,385)	(7,205)
Other provisions	-	-	-	-	
Operating profit	5,209	6,212	2,234	3,392	4,536
Recurring non operating income	0	0	0	0	(
Associates	-	-	-	-	
Goodwill amortization	-	-	-	-	
Non recurring items	0	0	0	0	(
Profit before tax	5,209	6,212	2,234	3,392	4,536
Tax	(7)	337	(212)	(329)	(421
Profit after tax	5,202	6,549	2,022	3,063	4,115
Minority interests	0	0	0	0	,
Preferred dividends	-	-	-	-	
Other items	_	_	_	_	
Reported net profit	5,202	6,549	2,022	3,063	4,115
Non recurring items & goodwill (net)	-,	-	0	0	.,
Recurring net profit	5,202	6,549	2,022	3,063	4,115
Per share (THB)	-, -	-,	,-	-,	, -
Recurring EPS *	1.90	2.17	0.63	0.95	1.27
Reported EPS	1.90	2.17	0.63	0.95	1.27
DPS	1.61	1.05	0.63	0.76	1.00
Growth	1.01	1.00	0.00	0.70	1.00
Net interest income (%)	18.6	50.9	13.1	23.2	13.9
	59.8			26.8	31.5
Non interest income (%)		(7.2)	(20.5) 22.2		20.1
Pre provision operating profit (%)	44.9	25.7		26.1	33.7
Operating profit (%)	15.5	19.2	(64.0)	51.8	
Reported net profit (%)	15.6	25.9	(69.1)	51.5	34.3
Recurring EPS (%)	15.6	14.2	(71.2)	51.5	34.3
Reported EPS (%)	15.6	14.2	(71.2)	51.5	34.3
ncome Breakdown					
Net interest income (%)	58.2	69.4	76.3	75.8	73.0
Net fees & commission (%)	-	-	-	-	
Foreign exchange trading income (%)	-	-	-	-	
Securities trading income (%)	-	-	-	-	
Dividend income (%)	0.5	0.4	0.4	0.3	0.3
Other income (%)	41.3	30.3	23.3	23.9	26.7
Operating performance					
Gross interest yield (%)	-	-	-	-	
Cost of funds (%)	3.09	3.20	3.01	2.78	2.78
Net interest spread (%)	(3.09)	(3.20)	(3.01)	(2.78)	(2.78
Net interest margin (%)	-	-	-	-	
Cost/income(%)	36.8	37.2	25.3	24.1	22.8
Cost/assets(%)	2.8	3.4	2.2	2.6	2.8
Effective tax rate (%)	0.1	(5.4)	9.5	9.7	9.3
Dividend payout on recurring profit (%)	84.6	48.3	100.0	80.0	78.9
ROE (%)	12.5	16.6	5.6	8.0	10.
ROE - COE (%)	1.7	5.8	(5.2)	(2.8)	(0.7)
ROA (%)	5.0	5.9	1.7	2.5	3.4
RORWA (%)	-	-	_	-	-
\ · · /					

Sources: Bangkok Commercial Asset Mngt.; FSSIA estimates

Financial Statements

Bangkok Commercial Asset Mngt.

Balance Sheet (THB m) Year Ending Dec	2018	2019	2020E	2021E	2022E
Gross customer loans	81,719	83,622	86,380	91,194	96,975
Total provisions	(6,285)	(6,247)	(11,595)	(17,797)	(24,808)
nterest in suspense	0	0	0	0	C
Net customer loans	75,434	77,375	74,785	73,397	72,166
Bank loans	-	-	-	-	
Government securities	-	-	-	-	
Trading securities	-	-	-	-	
Investment securities	94	70	74	77	81
Cash & equivalents	4	5	52	30	72
Other interesting assets	22,336	25,927	30,443	33,685	36,945
Tangible fixed assets	1,252	1,243	1,268	1,293	1,319
Associates	-	-	-	-	
Goodwill	-	-	-	-	•
Other intangible assets	-	-	40.050	40.500	40.000
Other assets	8,534	11,170	12,653	12,592	13,382
Total assets	107,653	115,790	119,274	121,075	123,967
Customer deposits	-	-	-	-	•
Bank deposits	-	-	-	-	70.400
Other interest bearing liabilities	57,709	75,688	80,305	77,334	79,190
Non interest bearing liabilities	8,095	3,036	3,188	3,347	3,514
Hybrid Capital	- CE 004	70 704	- 02 402	-	90.70
Total liabilities	65,804	78,724	83,493	80,681	82,704
Share capital	13,675	15,075	16,160	16,160	16,160
Reserves	28,174 41,849	21,991 37,066	19,622 35,782	24,234 40,394	25,102 41,26 3
Total equity	41,649	37,000 0	33,762 0	40,394 0	41,203
Minority interests	107,653	115,790	119,274	121,075	123,967
Total liabilities & equity Supplementary items	107,033	115,790	113,214	121,075	123,907
	n/o	n/o	n/o	n/o	n/c
Risk weighted assets (RWA)	n/a	n/a	n/a	n/a	n/a
Average interest earning assets	n/a 57,289	n/a 66,699	n/a 77,996	n/a 78,819	n/a 78,262
Average interest bearing liabilities	57,269 n/a				76,202 n/a
Tier 1 capital	1/a 0	n/a 0	n/a 0	n/a 0	11/2
Total capital Gross non performing loans (NPL)	n/a	n/a	n/a	n/a	n/a
Per share (THB)	IVa	IVa	II/a	II/a	11/0
	1F 20	12.20	11.07	12.50	10.77
Book value per share	15.30 15.30	12.29 12.29	11.07 11.07	12.50 12.50	12.77 12.77
Tangible book value per share Growth	15.50	12.29	11.07	12.50	12.77
	0.4	2.2	2.2	F.0	0.0
Gross customer loans	2.4	2.3	3.3	5.6	6.3
Average interest earning assets	-	-	-	-	
Total asset (%)	7.7	7.6	3.0	1.5	2.4
Risk weighted assets (%)	-	-	-	-	•
Customer deposits (%)	-	-	-	-	
Leverage & capital measures					
Customer loan/deposits (%)	-	-	-	-	
Equity/assets (%)	38.9	32.0	30.0	33.4	33.3
Tangible equity/assets (%)	38.9	32.0	30.0	33.4	33.3
RWA/assets (%)	-	-	-	-	
Tier 1 CAR (%)	-	-	-	-	•
Total CAR (%)	-	-	-	-	
Asset Quality					
Change in NPL (%)	-	-	-	-	
NPL/gross loans (%)	-	-	-	-	
Total provisions/gross loans (%)	7.7	7.5	13.4	18.4	25.6
Total provisions/NPL (%)	-	-	-	-	
√aluation	2018	2019	2020E	2021E	2022E
Recurring P/E (x) *	11.3	9.9	34.2	22.6	16.8
Recurring P/E @ target price (x) *	12.6	11.0	38.4	25.3	18.9
Reported P/E (x)	11.3	9.9	34.2	22.6	16.8
Dividend yield (%)	7.5	4.9	2.9	3.5	4.7
Price/book (x)	1.4	1.7	1.9	1.7	1.7
Price/tangible book (x)	1.4	1.7	1.9	1.7	1.7
Price/tangible book @ target price (x)	1.6	2.0	2.2	1.9	1.9
Price/tangible book @ target price (x)	1.6	2.0	2.2	1.9	

Sources: Bangkok Commercial Asset Mngt.; FSSIA estimates

Corporate Governance report of Thai listed companies 2020

	NT LEVEL	A.E.	AUDA	AVE	ALCE	A1.T	0000	AAAT *	AAAA T 43.7	ANI 651
AAV	ADVANC	AF	AIRA	AKP	AKR	ALT	AMA	AMATA	AMATAV	ANAN
AOT	AP	ARIP	ARROW	ASP	BAFS	BANPU	BAY	BCP	BCPG	BDMS
EC	BEM	BGRIM	BIZ	BKI	BLA	BOL	BPP	BRR	BTS	BWG
CENTEL	CFRESH	CHEWA	CHO	CIMBT	CK	CKP	CM	CNT	COL	COMAN
COTTO	CPALL	CPF	CPI	CPN	CSS	DELTA	DEMCO	DRT	DTAC	DTC
NS	EA	EASTW	ECF	ECL	EGCO	EPG	ETE	FNS	FPI	FPT
SMART	GBX	GC	GCAP	GEL	GFPT	GGC	GPSC	GRAMMY	GUNKUL	HANA
HARN	HMPRO	ICC	ICHI	III	ILINK	INTUCH	IRPC	IVL	JKN	JSP
IWD	K	KBANK	KCE	KKP	KSL	KTB	KTC	LANNA	LH	LHFG
_IT	LPN	MAKRO	MALEE	MBK	MBKET	MC	MCOT	METCO	MFEC	MINT
MONO	MOONG	MSC	MTC	NCH	NCL	NEP	NKI	NOBLE	NSI	NVD
NYT	OISHI	ORI	ОТО	PAP	PCSGH	PDJ	PG	PHOL	PLANB	PLANET
PLAT	PORT	PPS	PR9	PREB	PRG	PRM	PSH	PSL	PTG	PTT
PTTEP	PTTGC	PYLON	Q-CON	QH	QTC	RATCH	RS	S	S&J	SAAM
SABINA	SAMART	SAMTEL	SAT	SC	SCB	SCC	SCCC	SCG	SCN	SDC
SEAFCO	SEAOIL	SE-ED	SELIC	SENA	SIRI	SIS	SITHAI	SMK	SMPC	SNC
SONIC	SORKON	SPALI	SPI	SPRC	SPVI	SSSC	SST	STA	SUSCO	SUTHA
SVI	SYMC	SYNTEC	TACC	TASCO	TCAP	TFMAMA	THANA	THANI	THCOM	THG
THIP	THRE	THREL	TIP	TIPCO	TISCO	TK	TKT	TMB	TMILL	TNDT
ΓNL	TOA	TOP	TPBI	TQM	TRC	TSC	TSR	TSTE	TSTH	TTA
TTCL	TTW	TU	TVD	TVI	TVO	TWPC	U	UAC	UBIS	UV
′GI	VIH	WACOAL	WAVE	WHA	WHAUP	WICE	WINNER	TRUE		
ERY GO	OD LEVEL									
S	ABM	ACE	ACG	ADB	AEC	AEONTS	AGE	AH	AHC	AIT
ALLA	AMANAH	AMARIN	APCO	APCS	APURE	AQUA	ASAP	ASEFA	ASIA	ASIAN
ASIMAR	ASK	ASN	ATP30	AUCT	AWC	AYUD	В	BA	BAM	BBL
BFIT	BGC	BJC	BJCHI	BROOK	BTW	CBG	CEN	CGH	CHARAN	CHAYO
CHG	CHOTI	CHOW	CI	CIG	CMC	COLOR	COM7	CPL	CRC	CRD
CSC	CSP	CHOW	DCC	DCON			DOHOME	EASON		ERW
					DDD	DOD			EE	
ESTAR	FE	FLOYD	FN	FORTH	FSS	FTE	FVC	GENCO	GJS	GL
GLAND	GLOBAL	GLOCON	GPI	GULF	GYT	HPT	HTC	ICN	IFS	ILM
MH	INET	INSURE	IRC	IRCP	IT	ITD	ITEL	J	JAS	JCK
ICKH	JMART	JMT	KBS	KCAR	KGI	KIAT	KOOL	KTIS	KWC	KWM
-&E	LALIN	LDC	LHK	LOXLEY	LPH	LRH	LST	M	MACO	MAJOR
MBAX	MEGA	META	MFC	MGT	MILL	MITSIB	MK	MODERN	MTI	MVP
NETBAY	NEX	NINE	NTV	NWR	OCC	OGC	OSP	PATO	PB	PDG
PDI	PICO	PIMO	PJW	PL	PM	PPP	PRIN	PRINC	PSTC	PT
QLT	RCL	RICHY	RML	RPC	RWI	S11	SALEE	SAMCO	SANKO	SAPPE
SAWAD	SCI	SCP	SE	SEG	SFP	SGF	SHR	SIAM	SINGER	SKE
SKR	SKY	SMIT	SMT	SNP	SPA	SPC	SPCG	SR	SRICHA	SSC
SSF	STANLY	STI	STPI	SUC	SUN	SYNEX	T	TAE	TAKUNI	TBSP
rcc	TCMC	TEAM	TEAMG	TFG	TIGER	TITLE	TKN	TKS	TM	TMC
MD	TMI	TMT	TNITY	TNP	TNR	TOG	TPA	TPAC	TPCORP	TPOLY
TPS	TRITN	TRT	TRU	TSE	TVT	TWP	UEC	UMI	UOBKH	UP
JPF ′UASA	UPOIC ZEN	UT ZIGA	UTP ZMICO	UWC	VL	VNT	VPO	WIIK	WP	XO
J. 10/1	2217	210/1	2.11.100							
OOD LE										
UP	A	ABICO	AJ	ALL	ALUCON	AMC	APP	ARIN	AS	AU
352	ВС	BCH	BEAUTY	BGT	BH	BIG	BKD	BLAND	BM	BR
ROCK	BSBM	BSM	BTNC	CAZ	CCP	CGD	CITY	CMAN	CMO	CMR
PT	CPW	CRANE	CSR	D	EKH	EP	ESSO	FMT	GIFT	GREEN
SSC	GTB	HTECH	HUMAN	IHL	INOX	INSET	IP	JTS	JUBILE	KASET
CM	KKC	KUMWEL	KUN	KWG	KYE	LEE	MATCH	MATI	M-CHAI	MCS
MDX	MJD	MM	MORE	NC	NDR	NER	NFC	NNCL	NPK	NUSA
CEAN	PAF	PF	PK	PLE	PMTA	POST	PPM	PRAKIT	PRECHA	PRIME
ROUD	PTL	RBF	RCI	RJH	ROJNA	RP	RPH	RSP	SF	SFLEX
GP .	SISB	SKN	SLP	SMART	SOLAR	SPG	SQ	SSP	STARK	STC
SUPER	SVOA	TC	TCCC	THMUI	TIW	TNH	TOPP	TPCH	TPIPP	TPLAS
TI	TYCN	UKEM	UMS	VCOM	VRANDA	WIN	WORK	WPH		LAO
		Description						Score F	lange	
		Excellent						90-1	00	
		Very Good						80-8	39	

Disclaimer:

The disclosure of the survey results of the Thai Institute of Directors Association ('IOD") regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of a company listed on the Stock Exchange of Thailand and the Market for Alternative Investment disclosed to the public and able to be accessed by a general public investor. The result, therefore, is from the perspective of a third party. It is not an evaluation of operation and is not based on inside information.

The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey results may be changed after that date.

Source: Thai Institute of Directors Association (IOD); FSSIA's compilation

FSS International Investment Advisory Company Limited does not confirm nor certify the accuracy of such survey results.

* CGR scoring should be considered with news regarding wrong doing of the company or director or executive of the company such unfair practice on securities trading, fraud, and corruption SEC imposed a civil sanction against insider trading of director and executive; ** delisted

Anti-corruption Progress Indicator 2020

CERTIFIED		A.I.	ALE	AID A	ALCR	A.N.C.	A. A	A.D.	401/4	4550::
2S	ADVANC	AI	AIE	AIRA	AKP	AMA	AMANAH	AP	AQUA	ARROW
ASK	ASP	AYUD	В	BAFS	BANPU	BAY	BBL	BCH	BCP	BCPG
BGC	BGRIM	BJCHI	BKI	BLA	BPP	BROOK	BRR	BSBM	BTS	BWG
CEN	CENTEL	CFRESH	CGH	CHEWA	CHOTI	CHOW	CIG	CIMBT	СМ	CMC
COL	COM7	CPALL	CPF	CPI	CPN	CSC	DCC	DELTA	DEMCO	DIMET
DRT	DTAC	DTC	EASTW	ECL	EGCO	FE	FNS	FPI	FPT	FSS
FTE	GBX	GC	GCAP	GEL	GFPT	GGC	GJS	GPSC	GSTEEL	GUNKU
HANA	HARN	HMPRO	HTC	ICC	ICHI	IFS	INET	INSURE	INTUCH	IRPC
ITEL	IVL	K	KASET	KBANK	KBS	KCAR	KCE	KGI	KKP	KSL
KTB	KTC	KWC	L&E	LANNA	LHFG	LHK	LPN	LRH	М	MAKRO
MALEE	MBAX	MBK	MBKET	MC	MCOT	MFC	MFEC	MINT	MONO	MOONG
MPG	MSC	MTC	MTI	NBC	NEP	NINE	NKI	NMG	NNCL	NSI
NWR	OCC	OCEAN	OGC	ORI	PAP	PATO	PB	PCSGH	PDG	PDI
PDJ	PE	PG	PHOL	PL	PLANB	PLANET	PLAT	PM	PPP	PPPM
PPS	PREB	PRG	PRINC	PRM	PSH	PSL	PSTC	PT	PTG	PTT
PTTEP	PTTGC	PYLON	Q-CON	QH	QLT	QTC	RATCH	RML	RWI	S & J
SABINA	SAT	SC	SCB	SCC	SCCC	SCG	SCN	SEAOIL	SE-ED	SELIC
SENA	SGP	SIRI	SITHAI	SMIT	SMK	SMPC	SNC	SNP	SORKON	SPACK
SPC	SPI	SPRC	SRICHA	SSF	SSSC	SST	STA	SUSCO	SVI	SYNTE
TAE	TAKUNI	TASCO	TBSP	TCAP	TCMC	TFG	TFI	TFMAMA	THANI	THCOM
THIP	THRE	THREL	TIP	TIPCO	TISCO	TKT	TMB	TMD	TMILL	TMT
TNITY	TNL	TNP	TNR	TOG	TOP	TPA	TPCORP	TPP	TRU	TSC
TSTH	TTCL	TU	TVD	TVI	TVO	TWPC	U	UBIS	UEC	UKEM
UOBKH	UWC	VGI	VIH	VNT	WACOAL	WHA	WHAUP	WICE	WIIK	XO
ZEN	TRUE									
DECLARE	D									
7UP	ABICO	AF	ALT	AMARIN	AMATA	AMATAV	ANAN	APURE	B52	BKD
ВМ	BROCK	BUI	СНО	CI	сотто	DDD	EA	EFORL	EP	ERW
ESTAR	ETE	EVER	FSMART	GPI	ILINK	IRC	J	JKN	JMART	JMT
JSP	JTS	KWG	LDC	MAJOR	META	NCL	NOBLE	NOK	PK	PLE
ROJNA	SAAM	SAPPE	SCI	SE	SHANG	SINGER	SKR	SPALI	SSP	STANL
SUPER	SYNEX	THAI	TKS	TOPP	TRITN	TTA	UPF	UV	WIN	ZIGA

Level

Certified

This level indicates practical participation with thoroughly examination in relation to the recommended procedures from the audit committee or the SEC's certified auditor, being a certified member of Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) or already passed examination to ensure independence from external parties.

Declared This level indicates determination to participate in the Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC)

Disclaimer:

The disclosure of the Anti-Corruption Progress Indicators of a listed company on the Stock Exchange of Thailand, which is assessed by Thaipat Institute, is made in order to comply with the policy and sustainable development plan for the listed companies of the Office of the Securities and Exchange Commission. Thaipat Institute made this assessment based on the information received from the listed company, as stipulated in the form for the assessment of Anti-corruption which refers to the Annual Registration Statement (Form 56-1), Annual Report (Form 56-2), or other relevant documents or reports of such listed company. The assessment result is therefore made from the perspective of Thaipat Institute that is a third party. It is not an assessment of operation and is not based on any inside information. Since this assessment is only the assessment result as of the date appearing in the assessment result, it may be changed after that date or when there is any change to the relevant information. Nevertheless, FSS International Investment Advisory Company Limited does not confirm, verify, or certify the accuracy and completeness of the assessment results.

Note: Companies participating in Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) under Thai Institute of Directors (as of June 24, 2019) are categorised into: 1) companies that have declared their intention to join CAC, and; 2) companies certified by CAC.

Source: The Securities and Exchange Commission, Thailand; * FSSIA's compilation

GENERAL DISCLAIMER

ANALYST(S) CERTIFICATION

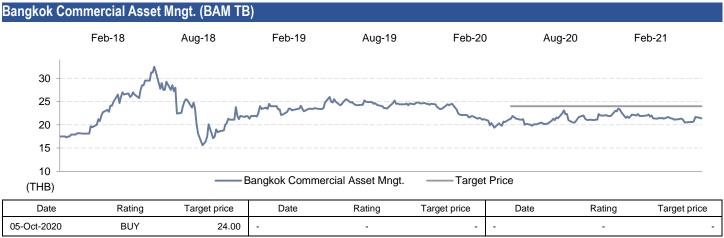
Yuvanart Suwanumphai FSS International Investment Advisory Securities Co., Ltd

The individual(s) identified above certify(ies) that (i) all views expressed in this report accurately reflect the personal view of the analyst(s) with regard to any and all of the subject securities, companies or issuers mentioned in this report; and (ii) no part of the compensation of the analyst(s) was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed herein.

This report has been prepared by FSS International Investment Advisory Company Limited (FSSIA). The information herein has been obtained from sources believed to be reliable and accurate; however FSS makes no representation as to the accuracy and completeness of such information. Information and opinions expressed herein are subject to change without notice. FSS has no intention to solicit investors to buy or sell any security in this report. In addition, FSS does not guarantee returns nor price of the securities described in the report nor accept any liability for any loss or damage of any kind arising out of the use of such information or opinions in this report. Investors should study this report carefully in making investment decisions. All rights are reserved.

This report may not be reproduced, distributed or published by any person in any manner for any purpose without permission of FSSIA. Investment in securities has risks. Investors are advised to consider carefully before making investment decisions.

History of change in investment rating and/or target price



Yuvanart Suwanumphai started covering this stock from 05-Oct-2020

Price and TP are in local currency

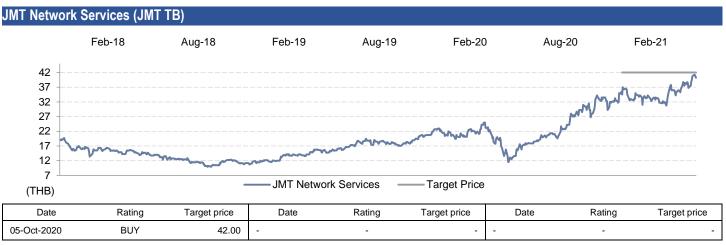
Source: FSSIA estimates

Chayo Group (CHAYO TB) Feb-18 Aug-18 Feb-19 Aug-19 Feb-20 Aug-20 Feb-21 13 11 9 7 5 3 Chayo Group Target Price (THB) Date Rating Target price Date Rating Target price Date Rating Target price 05-Oct-2020 BUY 9.70

Yuvanart Suwanumphai started covering this stock from 05-Oct-2020

Price and TP are in local currency

Source: FSSIA estimates



Yuvanart Suwanumphai started covering this stock from 05-Oct-2020

Price and TP are in local currency

Source: FSSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
Bangkok Commercial Asset Mngt.	BAM TB	THB 21.40	BUY	Downside risks to our GGM-based TP include 1) lower cash collection from its fully amortised portfolio; 2) lower-than-expected bad debt acquisition; and 3) the prolonged slowdown of the property market.
Chayo Group	СНАҮО ТВ	THB 11.10	BUY	Downside risks to our GGM-based TP include 1) lower-than-expected bad debt acquisition; and 2) higher-than-expected operating expenses.
JMT Network Services	JMT TB	THB 40.75	BUY	Downside risks to our GGM-based TP include 1) lower cash collection from its fully amortised portfolio; and 2) the lower-than-expected acquisition of new bad debt.

Source: FSSIA estimates

Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited

FSSIA may incorporate the recommendations and target prices of companies currently covered by FSS Research into equity research reports, denoted by an 'FSS' before the recommendation. FSS Research is part of Finansia Syrus Securities Public Company Limited, which is the parent company of FSSIA.

All share prices are as at market close on 09-Feb-2021 unless otherwise stated.

RECOMMENDATION STRUCTURE

Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

Industry Recommendations

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

Neutral. The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

Country (Strategy) Recommendations

Overweight (O). Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Neutral (N). Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Underweight (U). Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.