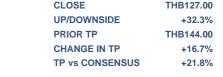
29 JANUARY 2021 THAILAND / BANKS

KASIKORNBANK KBANK TB







THB168.00

TARGET PRICE

แนวโน้มข้างหน้าสดใส

เป้าหมายทางการเงินปี 2021 เป็นบวก

KBANK ให้เป้าหมายทางการเงินสำหรับปี 2021 ในที่ประชุมนักวิเคราะห์ครั้งล่าสุด โดยมี รายการสำคัญประกอบด้วยอัตราส่วนสำรองหนี้สูญต่อสินเชื้อเฉลี่ย (Credit Cost) ซึ่งธนาคาร ์ ตั้งเป้าให้ลดอย่างมีนัยสำคัญเป็น 160 bps (เทีย[้]บกับ 205 bps ในปี 2020) ซึ่งมีสำรองพิเศษ (Management Overlay) ประมาณ 20% เรียบร้อยแล้ว ในด้านการเติบโต KBANK ยังมุ่งเน้น ไปในด้านสินเชื่อ โดยตั้งเป้าให้สินเชื่อโต 4-6% และวางเป้าหมายให้ได้ส่วนต่างสินเชื่อ (NIM) 3.1-3.3% ในขณะที่ธนาคารฯ คาดว่ารายได้ค่าธรรมเนียมสุทธิจะเพิ่มในอัตราต่ำช่วงไม่เกิน 3-4% y-y ซึ่งการเปลี่ยนผ่านสู่ระบบดิจิตอลและกฎระเบียบต่าง ๆ ยังคงเป็นปัจจัยกดดัน ธนาคาร ฯ ยังคงมุ่งเน้นที่การตรึงจำนวนพนักงานและการลดจำนวนสาขา โดยวางแผนปิดสาขาเพิ่มอีก 30 แห่ง ทำให้อัตราส่วนค่าใช้จ่ายดำเนินงานต่อรายได้รวมอาจอยู่ที่ 45-47% เนื่องจากเรามอง เป้าหมายทางการเงินดังกล่าวเป็นบวก เราจึงปรับเพิ่มประมาณก^ารกำไรสุทธิในปี 2021-22 ของเราอีก 24.4%/14.4%

Credit Cost จะลดลงนับจากนี้เป็นต้นไป

้ผู้บริหารยังคงมุมมองแบบระแวดระวังต่อคุณภาพสินทรัพย์ของธนาคารฯ อัตราส่วนหนีด้อย คุณภาพต่อสินเชื่อรวม (NPL ratio) อาจเพิ่มเป็น 4.0-4.5% ในปี 2021 อย่างไรก็ดี สถานการณ์ ในปัจจุบันดีขึ้นกว่าในช่วงปิดประเทศใน 2Q20 อยู่มาก โดยคุณภาพสินทรัพย์ใน 4Q20 ดีกว่าที่ บริษัทฯ คาด สินเชื่อภายใต้โครงการบรรเทาหนื้อยู่ที่ 19% ใน 4Q20 เทียบกับ 40% ใน 3Q20 โดยมากกว่า 90% ของลูกค้าทั้งที่อยู่ภายใต้โครงการดังกล่าวและที่ออกโครงการไปแล้ว สามารถชำระหนี้ได้ตามปกติ นอกจากนี้ KBANK ยังจัดสรรสำรองเชิงรก โดยมี Credit Cost อยู่ที่ 205 bps ในปี 2020 ธนาคารฯ ได้ตุนสำรองไว้จำนวนมากเพื่อเตรี่ยมพร้อมสำหรับ TFRS 9 ในปี 2017-19 โดยมีค่าเฉลี่ย Credit Cost ย้อนหลัง 3 ปีอยู่ที่ 196 bps เพราะฉะนั้นหากไม่มี วิกฤตที่ไม่คาดคิด Credit Cost อาจอยู่ในระดับต่ำต่อเนื่องเริ่มตั้งแต่ปี 2021

สินเชื่อมีแนวโห้มโตสูงต่อเนื่อง

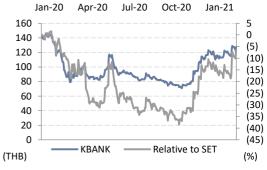
KBANK คาดว่าสินเชื่อจะโต 4-6% ในปี 2021 ส่วนมากจากกลุ่มลูกค้ารายย่อย ปัจจุบันธนาคาร ฯ สามารถขยายสินเชื่อรายย่อยผ่านช่องทางดิจิตอลได้อย่างสบายใจมากยิ่งขึ้นจาก ความสามารถในการวิเคราะห์ข้อมูลได้ดียิ่งขึ้น ปัจจัยดังกล่าวอาจช่วยให้ KBANK สามารถ ควบคุมคุณภาพสินทรัพย์ใด้อย่างมีประสิทธิผล การขยายสินเชื่อรายย่อยผ่านช่องทางดิจิตอล ไม่เพียงแต่สามารถสนับสนุนการเติบโตของสินเชื่อ แต่ยังทำให้ธนาคารฯ สามารถรักษาส่วน ์ ต่างดอกเบี้ยได้ด้วย เนื่องจ^ำกตลาดดังกล่าวให้ผลตอบแทนที่สูงกว่า โดยอยู่ที่ 12-13%

ปรับ KBANK เป็นหุ้นเด่นพร้อมปรับราคาเป้าหมายเป็น 168 บาท

เราปรับเพิ่มราคาเป้าหมายของเราเป็น 168 บาท (GGM) และปรับ KBANK เป็นหนึ่งในหุ้นเด่น ของเรา (ร่วมกับ KKP และ SCB) โดยมีเหตุผลประกอบด้วย 1) คุณภาพสินทรัพย์ที่ดี; แล่ะ 2) ระบบดิจิตอลที่แข็งแกร่ง ทำให้ธนาคารฯ สามารถขยายธุรกิจไปยั่งตลาดใหม่ ๆ ซึ่งธนาคารอื่น อาจต้องใช้ความพยายามอย่างสูง เราเชื่อว่ามีโอกาสที่ราคาหุ้นจะปรับขึ้นได้อีกจากการฟื้นตัว ของผลตอบแทนต่อส่วนผู้ถือหุ้น ที่กำลังจะมาถึง.

KEY STOCK DATA

YE Dec (THB m)	2020	2021E	2022E	2023E
Operating profit	41,540	45,814	49,099	52,573
Net profit	29,487	32,394	34,634	37,088
EPS (THB)	12.45	13.54	14.47	15.50
vs Consensus (%)	-	12.7	6.2	(9.8)
Core net profit	29,487	32,394	34,634	37,088
Core EPS (THB)	12.45	13.54	14.47	15.50
Chg. In EPS est. (%)	-	24.4	14.4	-
EPS growth (%)	(23.1)	8.8	6.9	7.1
Core P/E (x)	10.2	9.4	8.8	8.2
Dividend yield (%)	2.2	2.5	2.9	
Price/book (x)	0.7	0.7	0.6	0.6
ROE (%)	7.0	7.2	7.2	7.3
ROA (%)	1.0	1.0	1.1	1.1



Share price performance	1 Month	3 Month	12 Month
Absolute (%)	10.4	66.0	(4.9)
Relative to country (%)	10.1	36.0	(1.1)
Mkt cap (USD m)			10,053
3m avg. daily turnover (USD m)			126.0
Free float (%)			50
Major shareholder		Thai N\	/DR (19%)
12m high/low (THB)		14	5.00/70.00
Issued shares (m)			2,393

Sources: Bloomberg consensus; FSSIA estimates



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PREPARED BY FSS INTERNATIONAL INVESTMENT ADVISORY SECURITIES CO LTD (FSSIA). ANALYST CERTIFICATION AND IMPORTANT DISCLOSURES CAN BE FOUND AT THE END OF THIS REPORT

Investment thesis

Our BUY call on KBANK is because we believe the bank can weather the COVID-19 storm, owing to its effective risk management process.

Once the COVID-19 crisis has passed, we expect KBANK to post sustainable long-term growth, as it has laid a strong foundation for such. First, KBANK has been heavily investing in digital platforms for more than a decade – we believe KBANK will utilise its digital platform to generate more revenue while reducing operating and funding costs. Second, KBANK is one of the first movers to have expanded into the Asean Economic Community +3. Therefore, its digital investment and international expansion should be a game changer, helping it to become a regional digital bank.

Company profile

Established on 8 June 1945, Kasikornbank was listed on the Stock Exchange of Thailand in 1976. At the end of 2019, KBANK operated 886 branches, down from 958 in 2018 and 8,167 ATMs, down from 9,369 in 2018. In addition, the bank has an international network that includes 16 establishments in 8 countries.

www.kasikornbank.com



■ Net interest income - 70.3 %



Source: Kasikornbank

Major shareholders

■ Thai NVDR - 18.6 %

State Street Europe Ltd. - 8.5 %

■ Others - 72.9 %



Source: Kasikornbank

Catalyst

Potential share price catalysts for KBANK include:

- Lower credit cost from fewer new NPLs;
- Faster expansion in the digital lending space than expected;
- The return of foreign fund flows into the Thai stock market.

Risk to our call

Downside risks to our GGM-based TP are 1) prolonged economic sluggishness and a second wave of the COVID-19 pandemic affecting loan growth and asset quality; and 2) the impact of further interest rate cuts on NIM and potential new regulations from the Bank of Thailand on debt-servicing programs.

Event calendar

Date	Event
15 Feb 2021	GDP 4Q20/2020 announcement
April 2021	1Q21 results announcement

Key assumptions

	2021E	2022E	2023E
	(%)	(%)	(%)
Net profit (THB m)	32,394	34,634	37,088
Net profit growth	9.9	6.9	7.1
NIM	3.10	3.08	3.10
Loan growth	4.0	4.0	4.0
Fee growth	1.7	5.0	5.0
Non-NII growth*	(0.6)	7.7	6.0
Credit cost (bp)	165	160	160
Cost to income*	46.3	45.7	44.8

* Including share of profits from associates

Source: FSSIA estimates

Earnings sensitivity

		2021E				
Loan growth	±2ppt	2.0	4.0	6.0		
% change in net profit		(1.1)	-	1.1		
NIM (%)	±5bp	3.05	3.10	3.15		
% change in net profit		(4.1)	-	4.1		
Credit cost (bp)	±10bp	155	165	175		
% change in net profit		3.8	-	(3.8)		

Source: FSSIA estimates

Positive 2021 financial guidance

KBANK provided its 2021 financial targets at its latest analyst meeting. The key highlight was its credit cost, which the bank aims to significantly reduce to up to 160 bps vs 205 bps in 2020. This would already include a management overlay of c20%. Regarding its growth, KBANK is still focused on its loan side, with targeted 4-6% loan growth driven by the retail segment. The bank is now more comfortable about growing its retail digital lending due to its stronger data analytics. Due to an increase in its high yield (12-13%) digital lending, the bank is targeting a NIM of 3.1-3.3% in 2021. Meanwhile, its net fee income is expected to increase by only low single digits. Digital transformation and regulations are still the pressure factors. Moreover, the bank is still focused on cost management and productivity improvement. Freezing headcounts and network rationalisation are the main strategies, and the bank is aiming close 30 more branches. Therefore, its cost to income ratio could be 45-47%. Overall, we read this financial target as positive. Hence, we revise up our net profit forecasts for 2021-22 by 24.4%/14.4% to reflect our lower expected credit loss (ECL) assumptions.

Exhibit 1: KResearch's 2021 GDP forecast

2010

2019		2020F		2021F
% YoY	2019	2020F*	2021F* Base Case Range	
		Base Case		
GDP	2.4	-6.7	2.6	0.0-4.5
Private Consumption	4.5	-1.1	1.8	0.8-2.3
Government Consumption	1.4	2.6	4.0	3.0-5.0
Total Investment	2.2	-5.2	3.2	2.2-4.2
- Private investment	2.8	-10.2	2.5	1.4-3.0
- Public investment	0.2	10.0	6.1	5.1-8.4
Gov't Budget Deficit (% of GDP)	-2.9	-5.1	-5.3	(-5.0)-(-5.4)
Exports (Customs Basis)	-2.7	-7.0	3.0	1.5-4.5
Imports (Customs Basis)	-4.7	-14.0	3.6	2.0-5.5
Current Account (USD bn)	37.6	19.9	17.8	14.0-22.0
Headline Inflation	0.7	-0.9	0.8	0.5-1.0
Policy Interest Rate	1.25	0.50	0.	50

Exhibit 2: KBANK's 2021 financial targets

	2020	2021	E
	Actual	KBANK	FSSIA
NIM (%)	3.27	3.1-3.3	3.10
Loan growth (% y-y)	12.13	4-6	4.00
Net fee income growth	(10.17)	Low single digit	1.69
Cost to income ratio (%)	45.19	45-47	46.32
Credit cost (bps)	205	Up to 160	165

Sources: KBANK; KResearch (as of Dec, 8 2020)

*Including share of profits from associates Source: FSSIA estimates

Enjoying lower credit cost from now on

Management still has a cautious view on its asset quality. Its non-performing loan (NPL) ratio could rise to 4.0-4.5% in 2021 vs 3.93% in 2020. However, the current situation is much better than during the national lockdown in 2Q20. Asset quality in 4Q20 was better than the company expected. Loans under its forbearance program were at 19% in 4Q20 vs 40% in 3Q20. >90% of its clients, both those still in the program and those who left the program, were able to service debt. Moreover, KBANK proactively set aside extra provisions, with a credit cost of 205 bps in 2020. Additionally, the bank stockpiled huge provisions in preparation for TFRS 9 in 2017-19, with its three-year average credit cost at 196 bps. Therefore, if there are no unexpected crises, KBANK could enjoy a low credit cost period starting from 2021.

Exhibit 3: Debt forbearance program

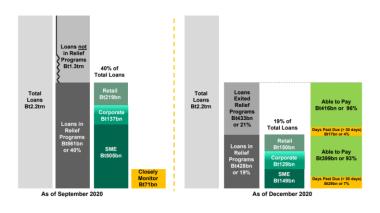
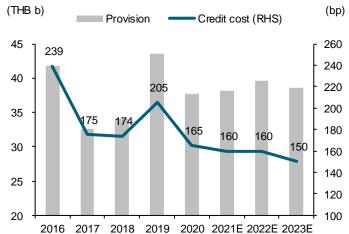


Exhibit 4: Provision and credit cost



Source: KBANK

Sources: KBANK; FSSIA's estimates

Strong loan growth set to continue

KBANK expects its loans to increase by 4-6% in 2021, driven largely by the retail segment. The bank plans to expand to untapped clients, i.e., low income-earners. The bank is now more comfortable about growing its retail digital lending due to its stronger data analytics. This could enable KBANK to effectively control its asset quality. Growing digital retail lending could not only support its loan growth, but also allow it to maintain its NIM, as this segment provides a higher yield at 12-13%.

Exhibit 5: Loan growth target

Consolidated	Dec-19	Dec-20	2020 Loan growth	2020 Yield Range	2021 Loan growth target
	(THB b)	(THB b)	(%)	(%)	(%)
Corporate Loans	691	814	17.7	3-5	1-3
SME Loans	672	733	9.1	5-7	2-4
Retail Loans	556	638	14.8	5-7	11-13
Other Loans	83	60	(27.8)	-	
Total Loans	2,002	2,245	12.1	4.8	4-6

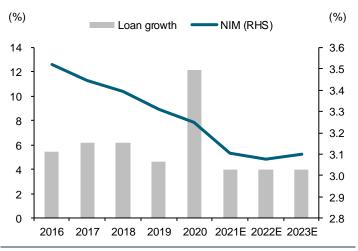
Source: KBANK

Exhibit 6: Loan breakdown by segment



Sources: KBANK; FSSIA's estimates

Exhibit 7: Loan growth and NIM



Sources: KBANK; FSSIA's estimates

Net profit and TP revisions

We revise up our net profit forecasts for 2021-22 by 24.4%/14.4% to reflect our lower ECL assumptions, and cut our 2021-22 credit cost assumptions to 165/160 bps from 230/200 bps.

Exhibit 8: Key changes in assumptions

	2020		2021E			2022E		2023E
	Actual	Old	New	Change	Old	New	Change	New
	(THB m)	(THB m)	(THB m)	(%)	(THB m)	(THB m)	(%)	(THB m)
Net interest income	109,022	110,761	109,717	(0.9)	112,148	110,942	(1.1)	114,517
Non-interest income	45,869	48,353	45,610	(5.7)	51,323	49,125	(4.3)	52,052
Operating income	154,891	159,114	155,327	(2.4)	163,471	160,068	(2.1)	166,570
Operating expenses	69,997	72,224	71,945	(0.4)	75,380	73,091	(3.0)	74,606
PPOP before tax	84,895	86,890	83,381	(4.0)	88,091	86,977	(1.3)	91,963
Provision (Reversal)	43,548	51,156	37,780	(26.1)	45,822	38,101	(16.9)	39,625
Tax expenses	7,656	6,789	8,664	27.6	8,242	9,384	13.9	10,049
Minority interest	4,203	2,894	4,543	57.0	3,743	4,857	29.8	5,202
Normalized profit	29,487	26,050	32,394	24.4	30,283	34,634		37,088
Extraordinary items	-	-	-		-	-		-
Net profit	29,487	26,050	32,394	24.4	30,283	34,634	14.4	37,088
EPS (THB)	12.45	10.88	13.54	24.4	12.65	14.47	14.4	15.50
Key statistic and ratio	(%)	(%)	(%)	(%)	(%)	(%)	(%)	(%)
Asset quality ratio								
Gross NPLs (THB m)	101,007	138,962	121,208	(12.8)	130,624	113,936	(12.8)	117,354
Gross NPLs / Loans	3.93	5.38	4.53		4.86	4.10		4.06
Loan loss reserve/NPLs	133	120	119		127	117		119
Credit cost (bp)	205	230	165		200	160		160
Profitability ratio								
Cost to income ratio	45.2	45.4	46.3		46.1	45.7		44.8
Average yield (%)	3.8	3.9	3.6		4.0	3.7		3.8
Cost of fund (%)	0.8	0.8	0.6		1.0	0.9		1.0
Net interest margin (NIM)	3.27	3.36	3.10		3.34	3.08		3.10
Liquidity ratio								
Loan to deposit ratio	95.7	102.5	98.0		103.5	98.9		100.9
Capital adequacy ratio								
CAR	18.8	18.9	18.6		19.0	18.8		19.1
% growth								
Loan growth (y-y)	12.1	2.0	4.0		4.0	4.0		4.0

Source: FSSIA estimates

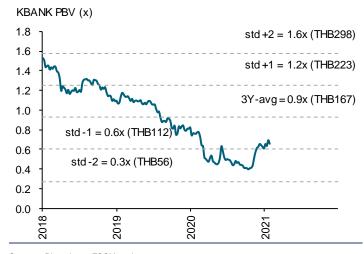
We revise up our GGM-based TP to THB168 from THB144, as we 1) increase our EPS forecast, leading to a higher book value; and 2) revise up our target 2021E P/BV from 0.8x to 0.9x to reflect the increase in our average long-term ROE target of 7.0% from 6.1%.

Exhibit 9: GGM-derived target price

Target price (THB)	THB168 from THB144
Recommendation	BUY
Risk-free rate (%)	3 (unchanged)
Market risk premium (%)	8 (unchanged)
Terminal growth (%)	3.9 (from 3.7)
ROE target (%)	7.0 (from 6.1)
Risk to TP	Downside risks to our GGM-based TP are 1) prolonged economic sluggishness and a second wave of the COVID-19 pandemic affecting loan growth and asset quality; and 2) the impact of further interest rate cuts on NIM and potential new regulations from the Bank of Thailand on debt-servicing programs.

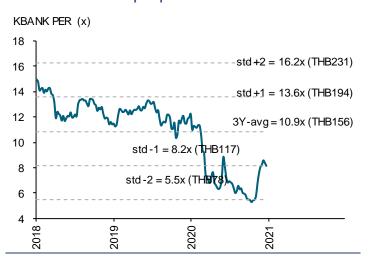
Source: FSSIA estimates

Exhibit 10: KBANK - prospective P/BV band



Sources: Bloomberg; FSSIA estimates

Exhibit 11: KBANK - prospective P/E band



Sources: Bloomberg; FSSIA estimates

Robust 4Q20 results due to significantly lower ECL

KBANK reported a record high quarterly net profit of THB13,258m (+51% y-y, +99% q-q) beating Bloomberg's consensus estimate and our expectation by 117% due to a significantly lower-than-expected provisioning set up.

Its robust 4Q20 net profit came from a substantial drop in ECL of 92% y-y, 94% q-q, as the bank had already set aside sufficient provisions in the past three quarters, and the customers who left its debt relief program were still able to repay their debts at a better rate than KBANK expected.

4Q20 key highlights

- Total loan volume increased 4% q-q due to an increase in commercial loans and housing loans;
- The NIM decreased to 3.08% from 3.18% in 3Q20, due mainly to a drop in yields on loans;
- Non-NII increased 30% q-q due to 1) an increase in fee income for loan-related fees and its credit card business; and 2) an increase from the mark to market value of its investments according to market conditions;
- NPLs increased by 4% q-q, accounting for an NPL ratio of 3.93%.

2020 net profit was THB29.5b, declining by 24% y-y, mainly dragged down by 1) an ECL increase thanks to a greater deterioration of asset quality due to COVID-19 and its proactive strategy to set aside extra provisions for future losses; and 2) a drop in fee income, owing to the slowdown in economic activities.

Exhibit 12: KBANK – 4Q20/2020 results summary

Year-end Dec 31	4Q19	3Q20	4Q20	Cha	ange	2019	2020	Change	Comments
	(THB m)	(THB m)	(THB m)	(y-y %)	(q-q %)	(THB m)	(THB m)	(y-y %)	
Net interest income	25,570	27,255	26,603	4	(2)	102,688	109,022	6	Increased y-y from significant loan growth
Non-interest income	16,157	9,498	12,308	(24)	30	57,803	45,869	(21)	
Operating income	41,727	36,754	38,911	(7)	6	160,491	154,891	(3)	
Operating expenses	21,176	16,447	20,272	(4)	23	72,729	69,997	(4)	Dropped y-y from better cost controlling
PPOP before tax	20,551	20,306	18,639	(9)	(8)	87,762	84,895	(3)	
Provision	8,825	10,815	669	(92)	(94)	34,012	43,548	28	Substantial decrease y-y, q-q because KBANK proactively set aside extra provisions in 9M20
Income tax	2,304	2,048	3,358	46	64	10,309	7,656	(26)	
Minority interest	620	765	1,353	118	77	4,714	4,203		
Normalised profit	8,802	6,679	13,258	51	99	38,727	29,487	(24)	
Extraordinary items	0	0	0			0	0		
Net profit	8,802	6,679	13,258	51	99	38,727	29,487	(24)	
EPS (THB)	3.68	2.82	5.60	52	99	16	12	(23)	
Asset quality ratio									
Gross NPLs (THB m)	84,038	96,743	101,007	20	4	84,038	101,007	20.2	
NPL ratios (%)	3.65	3.95	3.93			3.65	3.93	0.3	
LLR/NPLs (%)	149	142	133			149	133	(15.5)	
Credit cost (bp)	179	202	12			174	205	31.4	
Profitability ratio	(%)	(%)	(%)			(%)	(%)		
Cost to income ratio	50.7	44.7	52.1			45.3	45.2		
Average yield (%)	4.1	3.7	3.5			4.2	3.8		
Cost of fund (%)	1.3	0.7	0.6			1.2	0.8		
Net interest margin (NIM)	3.26	3.18	308			3.31	3.27		
Non-interest income / total income	38.7	25.8	31.6			36.0	29.6		
Liquidity ratio	(%)	(%)	(%)			(%)	(%)		
Loan to deposit ratio	96.6	94.8	95.7			96.6	95.7		
Capital adequacy ratio	(%)	(%)	(%)			(%)	(%)		
CAR	19.6	18.4	18.8			19.6	18.8		
CET 1/ Risk assets	16.2	15.7	16.1			16.2	16.1		
Tier - I/ Risk assets	3.4	2.7	2.7			3.4	2.7		
Loan growth	(%)	(%)	(%)						
Year-to-date	4.6	7.7	12.1						

*Including share of profits from associates Sources: KBANK; FSSIA estimates

Financial Statements

Kasikornbank

Profit and Loss (THB m) Year Ending Dec	2019	2020	2021E	2022E	2023E
nterest Income	130,178	127,592	125,788	133,866	140,893
nterest expense	(27,490)	(18,570)	(16,071)	(22,923)	(26,376)
let interest income	102,688	109,022	109,717	110,942	114,517
let fees & commission	36,740	33,004	33,561	35,239	37,001
Foreign exchange trading income	8,362	0	0	0	C
Securities trading income	8,412	9,428	7,939	8,011	8,087
Dividend income	2,817	2,384	2,623	2,754	2,892
Other income	1,428	1,246	1,699	3,344	4,307
Non interest income	57,759	46,063	45,822	49,349	52,287
otal income	160,447	155,085	155,539	160,291	166,804
Staff costs	(33,261)	(32,143)	(32,786)	(32,786)	(33,114
Other operating costs	(39,468)	(37,853)	(39,159)	(40,305)	(41,492
Operating costs	(72,729)	(69,997)	(71,945)	(73,091)	(74,606
Pre provision operating profit	87,718	85,088	83,594	87,200	92,198
Provision for bad and doubtful debt	(34,012)	(43,548)	(37,780)	(38,101)	(39,625
Other provisions	-	-	-	-	
Operating profit	53,706	41,540	45,814	49,099	52,573
Recurring non operating income	44	(193)	(213)	(223)	(234)
Associates	44	(193)	(213)	(223)	(234
Goodwill amortization	-	-	-	- -	
Ion recurring items	0	0	0	0	(
Profit before tax	53,750	41,347	45,601	48,876	52,338
-ax	(10,309)	(7,656)	(8,664)	(9,384)	(10,049
Profit after tax	43,441	33,690	36,937	39,492	42,289
/linority interests	(4,714)	(4,203)	(4,543)	(4,857)	(5,202
Preferred dividends	-	-	-	-	
Other items	-	-	-	-	
Reported net profit	38,727	29,487	32,394	34,634	37,088
Ion recurring items & goodwill (net)	-	-	0	0	(
Recurring net profit	38,727	29,487	32,394	34,634	37,088
Per share (THB)					
Recurring EPS *	16.18	12.45	13.54	14.47	15.50
Reported EPS	16.18	12.45	13.54	14.47	15.50
DPS	5.00	2.83	3.20	3.70	0.00
Growth					
let interest income (%)	4.2	6.2	0.6	1.1	3.2
Non interest income (%)	1.5	(20.3)	(0.5)	7.7	6.0
Pre provision operating profit (%)	0.7	(3.0)	(1.8)	4.3	5.7
Operating profit (%)	(1.6)	(22.7)	10.3	7.2	7.1
Reported net profit (%)	0.7	(23.9)	9.9	6.9	7.
Recurring EPS (%)	0.7	(23.1)	8.8	6.9	7.1
Reported EPS (%)	0.7	(23.1)	8.8	6.9	7.1
ncome Breakdown	0.7	(20.1)	0.0	0.0	7.
Net interest income (%)	64.0	70.3	70.5	69.2	68.7
let fees & commission (%)	22.9	70.3 21.3	70.5 21.6	22.0	22.2
Foreign exchange trading income (%)	5.2	21.3	Z1.0 -	22.0	22.4
Securities trading income (%)	5.2 5.2	6.1	- 5.1	5.0	4.8
Dividend income (%)	5.2 1.8		1.7		
Other income (%)	1.8 0.9	1.5 0.8	1.7	1.7 2.1	1.7 2.6
Operating performance	0.9	0.0	1.1	۷.۱	2.0
	4.00	2.02	2.50	2.74	0.0
Gross interest yield (%)	4.20	3.83	3.56	3.71	3.8
Cost of funds (%)	1.24	0.78	0.64	0.88	0.99
let interest spread (%)	2.96	3.05	2.92	2.83	2.82
let interest margin (%)	3.3	3.3	3.1	3.1	3.
Cost/income(%)	45.3	45.1	46.3	45.6	44.7
	2.3	2.0	2.0	2.0	2.0
Cost/assets(%)		18.5	19.0	19.2	19.2
Effective tax rate (%)	19.2		~~ ~	~= ~	
Effective tax rate (%) Dividend payout on recurring profit (%)	30.9	22.7	23.6	25.6	
Effective tax rate (%) Dividend payout on recurring profit (%) ROE (%)	30.9 9.9	7.0	7.2	7.2	7.3
Effective tax rate (%) Dividend payout on recurring profit (%) ROE (%) ROE - COE (%)	30.9 9.9 (0.1)	7.0 (3.0)	7.2 (2.8)	7.2 (2.7)	(2.7)
Effective tax rate (%) Dividend payout on recurring profit (%) ROE (%)	30.9 9.9	7.0	7.2	7.2	

Sources: Kasikornbank; FSSIA estimates

Financial Statements

Kasikornbank

Balance Sheet (THB m) Year Ending Dec	2019	2020	2021E	2022E	2023E
Gross customer loans	2,001,956	2,244,821	2,334,614	2,427,998	2,525,118
otal provisions	(124,879)	(134,393)	(144,158)	(133,699)	(139,235)
nterest in suspense	2,830	11,272	14,008	12,140	3,535
let customer loans	1,879,907	2,121,700	2,204,464	2,306,439	2,389,419
Bank loans	385,940	417,420	386,701	356,699	360,710
Sovernment securities	-	-	-	-	
rading securities	-	-	-	-	
nvestment securities	776,700	837,790	848,717	856,735	864,847
Cash & equivalents	61,385	61,962	68,240	62,684	22,083
Other interesting assets	-	-	-	-	
angible fixed assets	77,686	85,664	87,471	89,928	93,034
ssociates	-	-	-	-	
Goodwill	-	-	-	-	
Other intangible assets	-	-	-	-	
Other assets	112,272	134,261	111,204	113,582	115,364
otal assets	3,293,889	3,658,798	3,706,796	3,786,066	3,845,456
Customer deposits	2,072,049	2,344,998	2,383,182	2,454,678	2,503,771
Bank deposits	-	-	-	-	
Other interest bearing liabilities	185,132	183,631	196,019	201,900	205,938
Ion interest bearing liabilities	582,994	638,883	606,939	576,592	547,762
lybrid Capital	· -	-	-	-	•
otal liabilities	2,840,174	3,167,512	3,186,140	3,233,169	3,257,47
Share capital	23,933	23,693	23,693	23,693	23,693
Reserves	382,425	415,976	442,261	471,114	502,51
otal equity	406,358	439,670	465,954	494,808	526,20
/inority interests	47,357	51,616	54,702	58,090	61,776
otal liabilities & equity	3,293,889	3,658,798	3,706,796	3,786,066	3,845,456
Supplementary items	3,233,333	0,000,700	0,, 00,, 00	0,, 00,000	0,010,100
Risk weighted assets (RWA)	2,210,881	2,479,092	2,578,256	2,681,386	2,788,64
	3,101,614			3,605,732	3,696,05
verage interest earning assets	2,214,536	3,332,313	3,535,031		
verage interest bearing liabilities		2,368,844	2,527,798	2,591,711	2,656,312
ier 1 capital	357,975	380,116	403,158	429,014	457,216
otal capital	433,753	455,894	478,936	504,792	532,994
Gross non performing loans (NPL)	84,038	101,007	121,208	113,936	117,354
Per share (THB)					
Book value per share	169.79	185.57	194.69	206.75	219.87
angible book value per share	169.79	185.57	194.69	206.75	219.87
Growth					
Gross customer loans	4.6	12.1	4.0	4.0	4.0
verage interest earning assets	6.9	7.4	6.1	2.0	2.5
otal asset (%)	4.4	11.1	1.3	2.1	1.0
Risk weighted assets (%)	6.2	12.1	4.0	4.0	4.0
Customer deposits (%)	3.9	13.2	1.6	3.0	2.0
everage & capital measures					
Customer loan/deposits (%)	90.7	90.5	92.5	94.0	95.4
equity/assets (%)	12.3	12.0	12.6	13.1	13.
angible equity/assets (%)	12.3	12.0	12.6	13.1	13.
RWA/assets (%)	67.1	67.8	69.6	70.8	72.
ier 1 CAR (%)	16.2	15.3	15.6	16.0	16.4
otal CAR (%)	19.6	18.4	18.6	18.8	19.
Asset Quality					
Change in NPL (%)	13.0	20.2	20.0	(6.0)	3.0
IPL/gross loans (%)	4.2	4.5	5.2	(6.0)	4.0
otal provisions/gross loans (%)	6.2	6.0	6.2	5.3	5.
otal provisions/NPL (%)	148.6	133.1	118.9	117.3	118.0
O(a) PIOVISIONS/141 E (/0)	140.0	133.1	110.9	117.3	110.0
'aluation	2019	2020	2021E	2022E	2023
Recurring P/E (x) *	7.8	10.2	9.4	8.8	8.3
(A)	10.4	13.5	12.4	11.6	10.8
Pecurring P/F @ target price (v) *	10.4		9.4	8.8	
Recurring P/E @ target price (x) *	7.0		94	ŏ.ŏ	8.3
Reported P/E (x)	7.8	10.2			
Reported P/E (x) Dividend yield (%)	3.9	2.2	2.5	2.9	
Reported P/E (x) Dividend yield (%) Price/book (x)	3.9 0.7	2.2 0.7	2.5 0.7	2.9 0.6	0.0
Reported P/E (x) Dividend yield (%)	3.9	2.2	2.5	2.9	

Sources: Kasikornbank; FSSIA estimates

Corporate Governance report of Thai listed companies 2020

	NT LEVEL									
AAV	ADVANC	AF	AIRA	AKP	AKR	ALT	AMA	AMATA	AMATAV	ANAN
AOT	ADVANC	AF ARIP	ARROW	ASP	BAFS	BANPU	BAY	BCP	BCPG	BDMS
BEC	BEM	BGRIM	BIZ	BKI	BLA	BOL	BPP	BRR	BTS	BWG
CENTEL	CFRESH	CHEWA	CHO	CIMBT	CK	CKP	CM	CNT	COL	COMAN
COTTO	CPALL	CPF	CPI	CPN	CSS	DELTA	DEMCO	DRT	DTAC	DTC
DV8	EA	EASTW	ECF	ECL	EGCO	EPG	ETE	FNS	FPI	FPT
FSMART	GBX	GC	GCAP	GEL	GFPT	GGC	GPSC	GRAMMY	GUNKUL	HANA
HARN	HMPRO	ICC	ICHI	III	ILINK	INTUCH	IRPC	IVL	JKN	JSP
JWD	K	KBANK	KCE	KKP	KSL	KTB	KTC	LANNA	LH	LHFG
LIT	LPN	MAKRO	MALEE	MBK	MBKET	MC	MCOT	METCO	MFEC	MINT
MONO	MOONG	MSC	MTC	NCH	NCL	NEP	NKI	NOBLE	NSI	NVD
NYT	OISHI	ORI	ОТО	PAP	PCSGH	PDJ	PG	PHOL	PLANB	PLANET
	PORT	PPS	PR9	PREB	PRG	PRM	PSH	PSL	PTG	PTT
PLAT										
PTTEP	PTTGC	PYLON	Q-CON	QH	QTC	RATCH	RS	S	S & J	SAAM
SABINA	SAMART	SAMTEL	SAT	SC	SCB	SCC	SCCC	SCG	SCN	SDC
SEAFCO	SEAOIL	SE-ED	SELIC	SENA	SIRI	SIS	SITHAI	SMK	SMPC	SNC
SONIC	SORKON	SPALI	SPI	SPRC	SPVI	SSSC	SST	STA	SUSCO	SUTHA
SVI	SYMC	SYNTEC	TACC	TASCO	TCAP	TFMAMA	THANA	THANI	THCOM	THG
ТНІР	THRE	THREL	TIP	TIPCO	TISCO	TK	TKT	TMB	TMILL	TNDT
TNL	TOA	TOP	TPBI	TQM	TRC	TSC	TSR	TSTE	TSTH	TTA
TTCL	TTW	TU	TVD	TVI	TVO	TWPC	U	UAC	UBIS	UV
VGI	VIH	WACOAL	WAVE	WHA	WHAUP	WICE	WINNER	TRUE	02.0	.
	V 11 1	WAOOAL	WAVE	*****	WINDI	WIOL	A A II AI AI T	INOL		
VERY GOO	DD LEVEL									
2S	ABM	ACE	ACG	ADB	AEC	AEONTS	AGE	AH	AHC	AIT
ALLA	AMANAH	AMARIN	APCO	APCS	APURE	AQUA	ASAP	ASEFA	ASIA	ASIAN
ASIMAR	ASK	ASN	ATP30	AUCT	AWC	AYUD	В	BA	BAM	BBL
BFIT	BGC	BJC	BJCHI	BROOK	BTW	CBG	CEN	CGH	CHARAN	CHAYO
CHG	CHOTI	CHOW	CI	CIG	CMC	COLOR	COM7	CPL	CRC	CRD
CSC	CSP	CWT	DCC	DCON	DDD	DOD	DOHOME	EASON	EE	ERW
ESTAR	FE	FLOYD	FN	FORTH	FSS	FTE	FVC	GENCO	GJS	GL
GLAND	GLOBAL	GLOCON	GPI	GULF	GYT	HPT	HTC	ICN	IFS	ILM
IMH	INET	INSURE	IRC	IRCP	IT	ITD	ITEL	J	JAS	JCK
JCKH	JMART	JMT	KBS	KCAR	KGI	KIAT	KOOL	KTIS	KWC	KWM
L&E	LALIN	LDC	LHK	LOXLEY	LPH	LRH	LST	М	MACO	MAJOR
MBAX	MEGA	META	MFC	MGT	MILL	MITSIB	MK	MODERN	MTI	MVP
NETBAY	NEX	NINE	NTV	NWR	OCC	OGC	OSP	PATO	PB	PDG
PDI	PICO	PIMO	PJW	PL	PM	PPP	PRIN	PRINC	PSTC	PT
QLT	RCL	RICHY	RML	RPC	RWI	S11	SALEE	SAMCO	SANKO	SAPPE
SAWAD	SCI	SCP	SE	SEG	SFP	SGF	SHR	SIAM	SINGER	SKE
SKR	SKY	SMIT	SMT	SNP	SPA	SPC	SPCG	SR	SRICHA	SSC
SSF	STANLY	STI	STPI	SUC	SUN	SYNEX	T	TAE	TAKUNI	TBSP
TCC	TCMC	TEAM	TEAMG	TFG	TIGER	TITLE	TKN	TKS	TM	TMC
TMD	TMI	TMT	TNITY	TNP	TNR	TOG	TPA	TPAC	TPCORP	TPOLY
TPS	TRITN	TRT	TRU	TSE	TVT	TWP	UEC	UMI	UOBKH	UP
JPF			UTP		VL					XO
JPF YUASA	UPOIC ZEN	UT ZIGA	ZMICO	UWC	٧L	VNT	VPO	WIIK	WP	۸٥
		=:=:'								
GOOD LEV	/EL									
7UP	Α	ABICO	AJ	ALL	ALUCON	AMC	APP	ARIN	AS	AU
352	BC	BCH	BEAUTY	BGT	ВН	BIG	BKD	BLAND	BM	BR
BROCK	BSBM	BSM	BTNC	CAZ	CCP	CGD	CITY	CMAN	CMO	CMR
	CPW	CRANE	CSR	D	EKH	EP	ESSO	FMT	GIFT	GREEN
.P1		HTECH	HUMAN	IHL	INOX	INSET	IP	JTS	JUBILE	KASET
		ПІЕСП								
SSC	GTB	KI IVVIVIL.		KWG	KYE	LEE	MATCH	MATI	M-CHAI	MCS
SSC (CM	KKC	KUMWEL	KUN	NO		NER	NFC	NNCL	NPK	NUSA
SSC (CM MDX	KKC MJD	MM	MORE	NC	NDR					
GSC KCM MDX DCEAN	KKC MJD PAF	MM PF	MORE PK	PLE	PMTA	POST	PPM	PRAKIT	PRECHA	PRIME
GSC KCM MDX DCEAN PROUD	KKC MJD	MM	MORE				PPM RPH	PRAKIT RSP	PRECHA SF	
GSC KCM MDX DCEAN PROUD	KKC MJD PAF	MM PF	MORE PK	PLE	PMTA	POST				PRIME
GSC KCM MDX DCEAN PROUD SGP	KKC MJD PAF PTL	MM PF RBF	MORE PK RCI	PLE RJH	PMTA ROJNA	POST RP	RPH	RSP	SF	PRIME SFLEX
GSC KCM MDX DCEAN PROUD GGP SUPER	KKC MJD PAF PTL SISB	MM PF RBF SKN	MORE PK RCI SLP	PLE RJH SMART	PMTA ROJNA SOLAR	POST RP SPG	RPH SQ	RSP SSP	SF STARK	PRIME SFLEX STC
GSC KCM MDX DCEAN PROUD GGP SUPER	KKC MJD PAF PTL SISB SVOA	MM PF RBF SKN TC	MORE PK RCI SLP TCCC	PLE RJH SMART THMUI	PMTA ROJNA SOLAR TIW	POST RP SPG TNH	RPH SQ TOPP	RSP SSP TPCH	SF STARK TPIPP	PRIME SFLEX STC
GSC KCM MDX DCEAN PROUD GGP SUPER	KKC MJD PAF PTL SISB SVOA	MM PF RBF SKN TC UKEM	MORE PK RCI SLP TCCC	PLE RJH SMART THMUI	PMTA ROJNA SOLAR TIW	POST RP SPG TNH	RPH SQ TOPP	RSP SSP TPCH WPH	SF STARK TPIPP	PRIME SFLEX STC
CPT GSC KCM MDX OCEAN PROUD SGP SUPER ITI	KKC MJD PAF PTL SISB SVOA	MM PF RBF SKN TC UKEM Description	MORE PK RCI SLP TCCC	PLE RJH SMART THMUI	PMTA ROJNA SOLAR TIW	POST RP SPG TNH	RPH SQ TOPP	RSP SSP TPCH WPH	SF STARK TPIPP	PRIME SFLEX STC

The disclosure of the survey results of the Thai Institute of Directors Association ('IOD") regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of a company listed on the Stock Exchange of Thailand and the Market for Alternative Investment disclosed to the public and able to be accessed by a general public investor. The result, therefore, is from the perspective of a third party. It is not an evaluation of operation and is not based on inside information.

The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey results may be changed after that date.

Source: Thai Institute of Directors Association (IOD); FSSIA's compilation

FSS International Investment Advisory Company Limited does not confirm nor certify the accuracy of such survey results.

* CGR scoring should be considered with news regarding wrong doing of the company or director or executive of the company such unfair practice on securities trading, fraud, and corruption SEC imposed a civil sanction against insider trading of director and executive; ** delisted

Anti-corruption Progress Indicator 2020

CERTIFIED										
2S	ADVANC	Al	AIE	AIRA	AKP	AMA	AMANAH	AP	AQUA	ARROW
ASK	ASP	AYUD	В	BAFS	BANPU	BAY	BBL	всн	BCP	BCPG
BGC	BGRIM	BJCHI	BKI	BLA	BPP	BROOK	BRR	BSBM	BTS	BWG
CEN	CENTEL	CFRESH	CGH	CHEWA	CHOTI	CHOW	CIG	CIMBT	СМ	CMC
COL	COM7	CPALL	CPF	CPI	CPN	CSC	DCC	DELTA	DEMCO	DIMET
DRT	DTAC	DTC	EASTW	ECL	EGCO	FE	FNS	FPI	FPT	FSS
FTE	GBX	GC	GCAP	GEL	GFPT	GGC	GJS	GPSC	GSTEEL	GUNKUI
HANA	HARN	HMPRO	HTC	ICC	ICHI	IFS	INET	INSURE	INTUCH	IRPC
ITEL	IVL	K	KASET	KBANK	KBS	KCAR	KCE	KGI	KKP	KSL
КТВ	KTC	KWC	L&E	LANNA	LHFG	LHK	LPN	LRH	М	MAKRO
MALEE	MBAX	MBK	MBKET	MC	MCOT	MFC	MFEC	MINT	MONO	MOONG
MPG	MSC	MTC	MTI	NBC	NEP	NINE	NKI	NMG	NNCL	NSI
NWR	occ	OCEAN	OGC	ORI	PAP	PATO	РВ	PCSGH	PDG	PDI
PDJ	PE	PG	PHOL	PL	PLANB	PLANET	PLAT	PM	PPP	PPPM
PPS	PREB	PRG	PRINC	PRM	PSH	PSL	PSTC	PT	PTG	PTT
PTTEP	PTTGC	PYLON	Q-CON	QH	QLT	QTC	RATCH	RML	RWI	S & J
SABINA	SAT	SC	SCB	SCC	sccc	SCG	SCN	SEAOIL	SE-ED	SELIC
SENA	SGP	SIRI	SITHAI	SMIT	SMK	SMPC	SNC	SNP	SORKON	SPACK
SPC	SPI	SPRC	SRICHA	SSF	SSSC	SST	STA	SUSCO	SVI	SYNTE
TAE	TAKUNI	TASCO	TBSP	TCAP	TCMC	TFG	TFI	TFMAMA	THANI	THCOM
THIP	THRE	THREL	TIP	TIPCO	TISCO	TKT	TMB	TMD	TMILL	TMT
TNITY	TNL	TNP	TNR	TOG	TOP	TPA	TPCORP	TPP	TRU	TSC
TSTH	TTCL	TU	TVD	TVI	TVO	TWPC	U	UBIS	UEC	UKEM
UOBKH	UWC	VGI	VIH	VNT	WACOAL	WHA	WHAUP	WICE	WIIK	XO
ZEN	TRUE									
DECLARE	D									
7UP	ABICO	AF	ALT	AMARIN	AMATA	AMATAV	ANAN	APURE	B52	BKD
ВМ	BROCK	BUI	CHO	CI	сотто	DDD	EA	EFORL	EP	ERW
ESTAR	ETE	EVER	FSMART	GPI	ILINK	IRC	J	JKN	JMART	JMT
JSP	JTS	KWG	LDC	MAJOR	META	NCL	NOBLE	NOK	PK	PLE
ROJNA	SAAM	SAPPE	SCI	SE	SHANG	SINGER	SKR	SPALI	SSP	STANLY
SUPER	SYNEX	THAI	TKS	TOPP	TRITN	TTA	UPF	UV	WIN	ZIGA

Level

Certified

This level indicates practical participation with thoroughly examination in relation to the recommended procedures from the audit committee or the SEC's certified auditor, being a certified member of Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) or already passed examination to ensure independence from external parties.

Declared This level indicates determination to participate in the Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC)

Disclaimer:

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Note: Companies participating in Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) under Thai Institute of Directors (as of June 24, 2019) are categorised into: 1) companies that have declared their intention to join CAC, and; 2) companies certified by CAC.

Source: The Securities and Exchange Commission, Thailand; * FSSIA's compilation

Kasikornbank Yuvanart Suwanumphai **KBANK TB**

GENERAL DISCLAIMER

ANALYST(S) CERTIFICATION

Yuvanart Suwanumphai FSS International Investment Advisory Securities Co., Ltd

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History of change in investment rating and/or target price



Date	Rating	Target price	Date	Rating	Target price	Date	Rating	Target price
29-Oct-2018 13-Feb-2019 20-Aug-2019	BUY BUY BUY	250.00 240.00 220.00	30-Oct-2019 02-Apr-2020 16-Jul-2020	BUY BUY BUY	180.00 180.00 118.00	06-Oct-2020 03-Dec-2020	BUY BUY	118.00 144.00

Yuvanart Suwanumphai started covering this stock from 16-Jul-2020

Price and TP are in local currency

Source: FSSIA estimates

Kiatnakin Bank (KKP TB) Jan-18 Jul-18 Jan-19 Jul-19 Jan-20 Jul-20 Jan-21 90 80 70 60 50 40 30 20 Kiatnakin Bank **Target Price** (THB) Date Rating Target price Date Rating Target price Date Rating Target price 27-Nov-2018 HOLD 75.00 02-Apr-2020 HOLD 73.00 20-Jan-2021 BUY 68.00

16-Jul-2020 19-Mar-2019 HOLD 78.00 BUY 54.00 HOLD 30-Aug-2019 03-Dec-2020 60.00

Yuvanart Suwanumphai started covering this stock from 16-Jul-2020

Price and TP are in local currency

Source: FSSIA estimates

Siam Commercial Bank (SCB TB) Jan-18 Jul-18 Jan-19 Jul-19 Jan-20 Jul-20 Jan-21 160 140 120 100 80 60 40 Target Price Siam Commercial Bank (THB)

Date	Rating	Target price	Date	Rating	Target price	Date	Rating	Target price
29-Jan-2019 03-May-2019 27-Jan-2020	HOLD BUY HOLD	140.00 150.00 105.00	02-Apr-2020 16-Jul-2020 27-Oct-2020	HOLD BUY HOLD	105.00 96.00 70.00	03-Dec-2020 22-Jan-2021	HOLD BUY	96.00 114.00

Yuvanart Suwanumphai started covering this stock from 16-Jul-2020

Price and TP are in local currency

Source: FSSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
Kasikornbank	KBANK TB	THB 127.00	BUY	Downside risks to our GGM-based TP are 1) prolonged economic sluggishness and a second wave of the COVID-19 pandemic affecting loan growth and asset quality; and 2) the impact of further interest rate cuts on NIM and potential new regulations from the Bank of Thailand on debt-servicing programs.
Kiatnakin Bank	KKP TB	THB 55.50	BUY	Downside risks to our GGM-based target price include weakening asset quality and lower fee income.
Siam Commercial Bank	SCB TB	THB 94.25	BUY	Downside risks to our GGM-based TP are 1) prolonged economic sluggishness and a second wave of the COVID-19 pandemic affecting loan growth and asset quality; and 2) the impact of further interest rate cuts on its NIM.

Source: FSSIA estimates

Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited

FSSIA may incorporate the recommendations and target prices of companies currently covered by FSS Research into equity research reports, denoted by an 'FSS' before the recommendation. FSS Research is part of Finansia Syrus Securities Public Company Limited, which is the parent company of FSSIA.

All share prices are as at market close on 29-Jan-2021 unless otherwise stated.

RECOMMENDATION STRUCTURE

Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

Industry Recommendations

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

Neutral. The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

Country (Strategy) Recommendations

Overweight (O). Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Neutral (N). Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Underweight (U). Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.