## **23 NOVEMBER 2020**

THAILAND / ASSET MANAGEMENT COMPANIES

## JMT NETWORK SERVICES





# TARGET PRICE THB42.00 CLOSE THB34.00 UP/DOWNSIDE +23.5% PRIOR TP THB42.00 CHANGE IN TP UNCHANGED TP vs CONSENSUS +1.0%

# อนาคตสดใส

## ผ้บริหารให้แนวโน้มเชิงบวก

เมื่อวันที่ 19 พ.ย. เราจัดประชุมให้นักลงทุนสถาบันได้พบกับผู้บริหารระดับสูงของ JMT ประกอบด้วยคุณสุทธิรักษ์ ตรัยชิรอาภรณ์ ประธานเจ้าหน้าที่บริหาร และคุณปัญญา ชุติสิริวงศ์ ผู้จัดการฝ่ายนักลงทุนสัมพันธ์ ผู้บริหารคาดว่ากำไรของบริษัทฯ จะยังคงมีแนวโน้มที่ดีต่อเนื่อง ใน 4Q20-2021 โดยได้แรงหนุนจากการเก็บชำระหนี้ที่ดีและมาตรการควบคุมต้นทุนที่มี ประสิทธิภาพ

## ผลประกอบการมีแหวโห้มดีมากใน 4Q20-1H21

ผู้บริหารเชื่อว่าแนวโน้มกำไรที่ดีของบริษัทฯ จะต่อเนื่องไปใน 4Q20-2021 โดยได้แรงผลักดัน จากการเก็บชำระหนี้ที่ดีจากพอร์ต NPL ที่ตัดจำหน่ายแล้วเต็มจำนวนที่สูงขึ้น ในปี 2021 ผู้บริหารคาดว่าพอร์ต NPL ที่ตัดจำหน่ายแล้วเต็มจำนวนจะเพิ่มขึ้น 1หมื่น ลบ. จากระดับใน ปัจจุบันที่ 4.33หมื่น ลบ. นอกจากนี้ แนวโน้มกำไรที่ดีดังกล่าวจะได้แรงหนุนจากการบริหาร ต้นทุนที่มีประสิทธิผล โดย JMT ได้บริหารต้นทุนบริการอย่างได้ผลผ่านการผสานเทคโนโลยีใน กระบวนการเก็บชำระหนี้ให้มีมากยิ่งขึ้น อย่างไรก็ดี ผู้บริหารกล่าวว่ายังมีช่องทางในการลด ต้นทุนได้อีกในอนาคต คาดการณ์ดังกล่าวสอดคล้องกับประมาณการของเราที่คาดว่ากำไรของ JMT ใน 4Q20-1H21 ควรพุ่งสูงเป็นประวัติการณ์ โดยได้แรงผลักดันจากการฟื้นตัวของการเก็บ ชำระหนี้ และการรับรู้รายได้เพิ่มขึ้นจากพอร์ต NPL ที่ตัดจำหน่ายแล้วเต็มจำนวนที่สูงขึ้น

## การซื้อ NPL ใหม่: มุ่งไปที่ผลตอบแทนมากกว่าราคาถูก

ผู้บริหารไม่ได้คาดหวังที่จะซื้อหนี้ไม่ก่อให้เกิดรายได้ (NPLs) ในราคาที่ถูกลง แม้บริษัทฯ จะ คาดการณ์ถึงการไหลบ่าของ NPLs ที่กำลังเกิดขึ้น โดย JMT ให้ความสำคัญกับคุณภาพของ NPLs มากกว่าราคา เนื่องจากผู้บริหารเชื่อว่า NPLs ที่มีคุณภาพดีจะให้ผลตอบแทนที่ดีกว่า ปัจจุบัน JMT ซื้อแต่ NPLs ที่มีระยะเวลาคืนทุนที่สั้นกว่าและให้ผลตอบแทนจากการลงทุนที่สูง กว่า ทำให้บริษัทฯ อาจซื้อ NPLs ได้ในจำนวนที่ต่ำกว่าเป้าหมายเดิมที่เคยคาดไว้ที่ 5-6พัน ลบ. ในปี 2020 และ 1หมื่น ลบ. ในปี 2021

## JMT เป็นหุ้นเด่นที่ราคาเป้าหมาย 42 บาท (GGM)

เราคาดว่าราคาหุ้นของ JMT จะเคลื่อนไหวในระดับที่ต่ำกว่าตลาดใน 1- 2 เดือนข้างหน้า เนื่องจากความก้าวหน้าของวัคชีน COVID-19 อาจทำให้นักลงทุนหันกลับมามองหุ้นราคาถูกที่ อาจได้ประโยชน์จากวัคชีน เช่น หุ้นในกลุ่มธนาคาร อย่างไรก็ดี เรายังเชื่อว่า JMT จะมี แนวโน้มการเติบโตที่โดดเด่น โดยคาดว่ากำไรจากการดำเนินงานจะโต 45% y-y ในปี 2021 เทียบกับ 35% y-y ของกลุ่ม AMC ดังนั้นเราจึงยังคงเลือก JMT เป็นหุ้นเด่นของเราที่ราคา เป้าหมาย 42 บาท

## **KEY STOCK DATA**

YE Dec (THB m)	2019	2020E	2021E	2022E
Operating profit	839	1,169	1,674	2,185
Net profit	681	924	1,339	1,748
EPS (THB)	0.77	0.89	1.21	1.45
vs Consensus (%)	-	(11.6)	0.6	1.2
Core net profit	681	924	1,339	1,748
Core EPS (THB)	0.77	0.89	1.21	1.45
Chg. In EPS est. (%)	-	-	-	-
EPS growth (%)	28.3	15.9	35.4	19.7
Core P/E (x)	44.2	38.1	28.1	23.5
Dividend yield (%)	1.7	1.6	2.2	2.5
Price/book (x)	8.9	5.5	4.6	3.1
ROE (%)	20.1	18.8	18.2	16.3
ROA (%)	7.0	7.1	6.7	5.9



Share price performance	1 Month	3 Month	12 Month
Absolute (%)	3.0	10.6	49.8
Relative to country (%)	(10.2)	3.2	72.1
Mkt cap (USD m)			1,094
3m avg. daily turnover (USD m)			10.2
Free float (%)			21
Major shareholder		JMART	Pcl. (53%)
12m high/low (THB)		3	7.75/10.80
Issued shares (m)			0

Sources: Bloomberg consensus; FSSIA estimates



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## Investment thesis

JMT has been in the distressed asset management business for more than 14 years, with more than 26 years in the debt collection business. Its longstanding experience and effective working processes have enabled it to maintain its position as the market leader in both businesses.

Under the economic downturn, we believe JMT is a good hedge against recession, as 1) we expect it to deliver stronger cash collection growth due to its diversified portfolio and small NPL ticket sizes; and 2) we think it will be the prime beneficiary of an NPL surge in 2021. These factors should lead JMT to have remarkable core profit growth of 37% CAGR from 2020 to 2022 – with an especially large increase of 45% y-y in 2021. We, therefore, choose JMT as our AMC top pick.

## **Company profile**

JMT provides three main types of services: 1) bad debt collection; 2) bad debt management – the company manages and collects bad debt purchased from financial institutions and corporations; and 3) an insurance business – the company provides both insurance brokerage services and non-life insurance services.

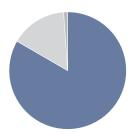
www.jmtnetwork.co.th

## Principal activities (revenue, 2019)

■ NPLs management - 83.3 %

■ Debt collection - 15.5 %

Other income - 1.1 %



Source: JMT Network Services

## **Major shareholders**

JMART Pcl. - 52.7 %

■ Piboon Sereewattana - 2.6 %

■ Sompong Silsomboon - 2.2 %

■ Others - 42.5 %

Source: JMT Network Services

## **Catalyst**

Potential catalysts to drive JMT's share price include 1) the announcement of M&A deals; and 2) an increase in its fully amortised portfolio volume.

## Risk to our call

Downside risks to our GGM-based TP include 1) lower cash collection from its fully amortised portfolio; and 2) the lower-than-expected acquisition of new bad debt.

## **Event calendar**

Date	Event
Mid-Feb 2021	4Q20/2020 results announcement

## Key assumptions

	2020E	2021E	2022E
	(THB m)	(THB m)	(THB m)
Norm profit	924	1,339	1,748
Norm profit growth (%)	35.6	45.0	30.5
Cash collection	3,872	5,176	6,743
Cash collection ratio (%)	36.8	30.8	26.7
NPL + NPA purchases	6,063	9,398	11,278
NPL + NPA purchase growth (%)	80.0	55.0	20.0

Source: FSSIA estimates

## **Earnings sensitivity**

		;	2021E	
Cash collection ratio	±50bp	30.3	30.8	31.3
% change in net profit		(3.5)	-	3.5
Cost to income	±1ppt	42.8	43.8	44.8
% change in net profit		(2.3)	-	2.3

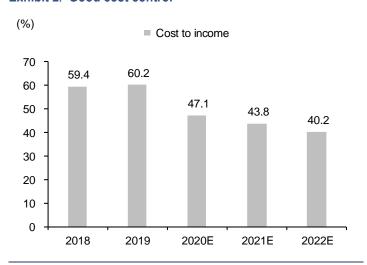
Source: FSSIA estimates

## Exhibit 1: Strong cash collection

#### (THB m) (%) Cash collection Change y-y (RHS) 8,000 40 34 33 7,000 35 31 30 6,000 30 20 5,000 25 4,000 20 3,000 15 2,000 10 1,000 5 2,418 3,224 3,872 5,176 6,743 0 0 2022E 2018 2019 2020E 2021E

Sources: JMT; FSSIA's compilation

Exhibit 2: Good cost control



Sources: JMT; FSSIA's compilation

## **Financial Statements**

JMT Network Services

Profit and Loss (THB m) Year Ending Dec	2018	2019	2020E	2021E	2022E
nterest Income	1,492	1,965	2,573	3,437	4,476
nterest expense	(134)	(206)	(301)	(482)	(722)
Net interest income	1,359	1,758	2,272	2,955	3,754
Net fees & commission	-	-	-	-	-
Foreign exchange trading income	-	-	-	-	-
Securities trading income	-	-	-	-	-
Dividend income	0	0	0	0	0
Other income	282	350	423	467	527
Non interest income	282	350	423	467	527
Total income	1,640	2,108	2,694	3,421	4,282
Staff costs	-	· -	· -	· -	
Other operating costs	(975)	(1,270)	(1,270)	(1,498)	(1,723)
Operating costs	(975)	(1,270)	(1,270)	(1,498)	(1,723)
Pre provision operating profit	665	839	1,425	1,923	2,559
Provision for bad and doubtful debt	0	0	(256)	(249)	(374)
Other provisions	-	-	-	-	
Operating profit	665	839	1,169	1,674	2,185
Recurring non operating income	0	0	0	0	_,
Associates	-	-	-	-	
Goodwill amortization	-	_	_	_	
Non recurring items	0	0	0	0	0
Profit before tax	665	839	1,169	1,674	2,185
Fax	(186)	(189)	(246)	(335)	(437)
Profit after tax	480	649	924	1,339	1,748
Minority interests	26	32	0	0	.,
Preferred dividends	-	-	-	-	
Other items	_	_	_	_	
Reported net profit	506	681	924	1,339	1,748
Non recurring items & goodwill (net)	500	-	0	0	1,740
Recurring net profit	506	681	924	1,339	1,748
			324	1,555	1,740
Per share (THB) Recurring EPS *	0.60	0.77	0.89	1.21	1.45
•					
Reported EPS DPS	0.60	0.77	0.89	1.21	1.45
	0.74	0.58	0.54	0.76	0.84
Growth					
Net interest income (%)	31.5	29.4	29.2	30.1	27.1
Non interest income (%)	11.8	24.3	20.8	10.3	13.1
Pre provision operating profit (%)	33.2	26.1	69.9	35.0	33.1
Operating profit (%)	33.2	26.1	39.4	43.2	30.5
Reported net profit (%)	27.6	34.8	35.6	45.0	30.5
Recurring EPS (%)	13.2	28.3	15.9	35.4	19.7
Reported EPS (%)	13.2	28.3	15.9	35.4	19.7
ncome Breakdown					
Net interest income (%)	82.8	83.4	84.3	86.4	87.7
Net fees & commission (%)	-	-	-	-	
Foreign exchange trading income (%)	-	-	-	-	
Securities trading income (%)	-	-	-	-	
Dividend income (%)	-	-	-	-	
Other income (%)	17.2	16.6	15.7	13.6	12.3
Operating performance					
Gross interest yield (%)	-	-	-	-	
Cost of funds (%)	3.94	4.23	4.20	4.10	4.10
Net interest spread (%)	(3.94)	(4.23)	(4.20)	(4.10)	(4.10)
let interest margin (%)	-	-	-	· · ·	,
Cost/income(%)	59.4	60.2	47.1	43.8	40.2
Cost/assets(%)	14.3	13.7	9.7	7.4	5.9
Effective tax rate (%)	27.9	22.6	21.0	20.0	20.0
Dividend payout on recurring profit (%)	123.3	75.3	60.1	63.1	57.9
ROE (%)	17.7	20.1	18.8	18.2	16.3
ROE - COE (%)	6.9	9.3	8.0	7.4	5.5
(/0)	5.5				
ROA (%)	7 0	7 ∩	7 1	67	5.0
ROA (%) RORWA (%)	7.0	7.0	7.1	6.7	5.9

Sources: JMT Network Services; FSSIA estimates

## **Financial Statements**

JMT Network Services

Balance Sheet (THB m) Year Ending Dec	2018	2019	2020E	2021E	2022E
Gross customer loans	5,983	8,028	12,784	20,435	29,437
Total provisions	(94)	(107)	(337)	(546)	(861)
nterest in suspense	0	0	0	0	0
Net customer loans	5,889	7,921	12,447	19,890	28,576
Bank loans	-	-	-	-	-
Government securities	-	-	-	-	-
Frading securities	-	-	-	-	-
nvestment securities	360	363	381	400	420
Cash & equivalents	692	317	736	393	432
Other interesting assets	79	101	160	254	403
Fangible fixed assets	147	163	171	180	189
Associates	-	-	-	-	-
Goodwill	-	-	-	-	-
Other intangible assets	1 106	1 277	2.076	2.455	4 406
Other assets	1,196	1,277	2,076	3,155	4,486
Fotal assets	8,363	10,142	15,971	24,271	34,505
Customer deposits Bank deposits	-	-	-	-	-
	2.066	- 5 702	0 550	14 077	20 210
Other interest bearing liabilities	3,966 931	5,783 926	8,558 972	14,977 1,021	20,219 1,072
Non interest bearing liabilities	931	920	912	1,021	1,072
Hybrid Capital Fotal liabilities	4,897	6,708	9,530	15,998	21,291
Share capital	<b>4,697</b> 444	444	<b>9,530</b> 517	1 <b>5,996</b> 554	609
Seserves	2,952	2,952	5,924	7,719	12,605
reserves Fotal equity	2,952 <b>3,396</b>	2,952 <b>3,396</b>	5,924 <b>6,441</b>	7,719 <b>8,273</b>	12,605 <b>13,214</b>
Minority interests	71	38	0	0	13,214
Fotal liabilities & equity	8,363	10,142	15,971	24,271	34,505
Supplementary items	0,505	10,142	15,571	24,271	34,303
Risk weighted assets (RWA)	n/a	n/a	n/a	n/a	n/a
Average interest earning assets	n/a	n/a	n/a	n/a	n/a
Average interest earning assets	3,393	4,874	7,171	11,768	17,598
Fier 1 capital	n/a	n/a	n/a	n/a	n/a
Fotal capital	0	0	0	0	0
Gross non performing loans (NPL)	n/a	n/a	n/a	n/a	n/a
Per share (THB)	11/4	.,,	.,,	174	.,,
Book value per share	3.82	3.82	6.23	7.47	10.94
Fangible book value per share	3.82	3.82	6.23	7.47	10.94
Growth	0.02	0.02	0.20		
Gross customer loans	35.6	34.2	59.2	59.8	44.1
Average interest earning assets	55.0	54.2	39.2	39.0	44.1
Fotal asset (%)	59.4	21.3	57.5	52.0	42.2
Risk weighted assets (%)	33.4	21.5	37.3	52.0	42.2
Customer deposits (%)	_	_	_	_	
Leverage & capital measures					
•	_	_	_		
Customer loan/deposits (%) Equity/assets (%)	40.6	33.5	40.3	34.1	38.3
		33.5		34.1 34.1	38.3
Fangible equity/assets (%)	40.6	33.5	40.3	34.1	30.3
RWA/assets (%) Tier 1 CAR (%)	-	-	-	-	•
Fotal CAR (%)	-	-	-	-	
Asset Quality	<del>-</del>	<del>-</del>	<del>-</del>	<del>-</del>	
•					
Change in NPL (%)	-	-	-	-	
NPL/gross loans (%)	1.6	- 12	-	1.0	2.0
Fotal provisions/gross loans (%)	1.0	1.3	2.6	1.9	2.9
Fotal provisions/NPL (%)	-	-	-	-	•
	2018	2019	2020E	2021E	2022E
/aluation					
		44.5	20 1	2Q 1	22 5
Aduation  Recurring P/E (x) *	56.7	44.2	38.1	28.1	
Recurring P/E (x) * Recurring P/E @ target price (x) *	56.7 70.0	54.5	47.0	34.7	29.0
Recurring P/E (x) * Recurring P/E @ target price (x) * Reported P/E (x)	56.7 70.0 56.7	54.5 44.2	47.0 38.1	34.7 28.1	29.0 23.5
Recurring P/E (x) * Recurring P/E @ target price (x) * Reported P/E (x) Dividend yield (%)	56.7 70.0 56.7 2.2	54.5 44.2 1.7	47.0 38.1 1.6	34.7 28.1 2.2	29.0 23.5 2.5
Recurring P/E (x) * Recurring P/E @ target price (x) * Reported P/E (x) Dividend yield (%) Price/book (x)	56.7 70.0 56.7 2.2 8.9	54.5 44.2 1.7 8.9	47.0 38.1 1.6 5.5	34.7 28.1 2.2 4.6	23.5 29.0 23.5 2.5 3.1
Recurring P/E (x) * Recurring P/E @ target price (x) * Reported P/E (x) Dividend yield (%)	56.7 70.0 56.7 2.2	54.5 44.2 1.7	47.0 38.1 1.6	34.7 28.1 2.2	29.0 23.5 2.5

Sources: JMT Network Services; FSSIA estimates

## Corporate Governance report of Thai listed companies 2019

EXCELLE	NT LEVEL									
AAV	ADVANC	AIRA	AKP	AKR	AMA	AMATA	AMATAV	ANAN	AOT	AP
ARROW	BAFS	BANPU	BAY	BCP	BCPG	BOL	BRR	BTS	BTW	BWG
CFRESH	CHEWA	CHO	CK	CKP	CM	CNT	COL	COMAN	CPALL	CPF
CPI	CPN	CSS	DELTA	DEMCO	DRT	DTAC	DTC	EA	EASTW	ECF
					GFPT					
GCO	GBX	GC	GCAP	GEL		GGC	GOLD	GPSC	GRAMMY	GUNKUL
ANA	HARN	HMPRO	ICC	ICHI	III	ILINK	INTUCH	IRPC	IVL	JKN
JSP	K	KBANK	KCE	KKP	KSL	KTB	KTC	KTIS	LH	LHFG
_IT	LPN	MAKRO	MALEE	MBK	MBKET	MC	MCOT	MFEC	MINT	MONO*
MTC	NCH	NCL	NKI	NSI	NVD	NYT	OISHI	OTO	PAP	PCSGH
PDJ	PG	PHOL	PJW	PLANB	PLANET	PORT	PPS	PR9	PREB	PRG
PRM	PSH	PSL	PTG	PTT	PTTEP	PTTGC	PYLON	Q-CON	QH	QTC
RATCH	ROBINS**	RS	S	S&J	SABINA	SAMART	SAMTEL	SAT	SC	SCB
SCC	SCCC	SCN	SDC	SEAFCO	SEAOIL	SE-ED	SELIC	SENA	SIS	SITHAI
SNC	SORKON	SPALI	SPI	SPRC	SSSC	STA	STEC	SVI	SYNTEC	TASCO
					THIP		TIP			
TCAP	THAI	THANA	THANI	THCOM		THREL		TISCO	TK	TKT
TMB	TMILL	TNDT	TOA	TOP	TRC	TRU	TRUE	TSC	TSR	TSTH
ГТА	TTCL	TTW	TU	TVD	TVO	U	UAC	UV	VGI	VIH
VACOAL	WAVE	WHA	WHAUP	WICE	WINNER					
ERY GO	OD LEVEL									
:S	ABM	ADB	AF	AGE	AH	AHC	AIT	ALLA	ALT	AMANAH
AMARIN	APCO	APCS	AQUA	ARIP	ASAP	ASIA	ASIAN	ASIMAR	ASK	ASN
ASP	ATP30	AUCT	AYUD	В	BA	BBL	BDMS	BEC	BEM	BFIT
BGC	BGRIM	BIZ	BJC	BJCHI	BLA	BPP	BROOK	CBG	CEN	CENTEL
CGH	CHG	CHOTI	CHOW	CI	CIMBT	CNS	COLOR	COM7	СОТТО	CRD
CSC	CSP	DCC	DCON	DDD	DOD	EASON	ECL	EE	EPG	ERW
ESTAR	ETE	FLOYD	FN	FNS	FORTH	FPI	FPT	FSMART	FSS	FVC
GENCO	GJS	GL	GLOBAL	GLOW**	GULF	HPT	HTC	HYDRO	ICN	IFS
NET	INSURE	IRC	IRCP	IT	ITD***	ITEL	J	JAS*	JCK	JCKH
JMART	JMT	JWD	KBS	KCAR	KGI	KIAT	KOOL	KWC	KWM	L&E
_ALIN	LANNA	LDC	LHK	LOXLEY	LRH	LST	M	MACO	MAJOR	MBAX
ИEGA	METCO	MFC	MK	MODERN	MOONG	MPG	MSC	MTI	NEP	NETBAY
NEX	NINE	NOBLE	NOK	NTV	NWR	OCC	OGC	ORI	OSP	PATO
PB	PDG	PDI	PL	PLAT	PM	PPP	PRECHA	PRIN	PRINC	PSTC
PT	QLT	RCL	RICHY	RML	RWI	S11	SAAM	SALEE	SAMCO	SANKO
SAPPE	SAWAD	SCG	SCI	SCP	SE	SFP	SIAM	SINGER	SIRI	SKE
SKR	SKY	SMIT	SMK	SMPC	SMT	SNP	SONIC	SPA	SPC	SPCG
SPVI	SR	SRICHA	SSC	SSF	SST	STANLY	STPI	SUC	SUN	SUSCO
SUTHA	SWC	SYMC	SYNEX	T	TACC	TAE	TAKUNI	TBSP	TCC	TCMC
TEAM	TEAMG	TFG	TFMAMA	THG	THRE	TIPCO	TITLE	TIW	TKN	TKS
TM	TMC	TMD	TMI	TMT	TNITY	TNL	TNP	TNR	TOG	TPA
TPAC	TPBI	TPCORP	TPOLY	TRITN	TRT	TSE	TSTE	TVI	TVT	TWP
TWPC	UBIS	UEC	UMI	UOBKH	UP	UPF	UPOIC	UT	UWC	VNT
WIIK	XO	YUASA	ZEN	ZMICO	OI .	011	01 010	01	OWO	VIVI
GOOD LE		TOAGA	ZEN	ZIVIIOO						
		ACAP***	AFC	AFONTS	Λ.Ι.	ALLICON	AMC	ADUDE	46	ACEEA
Α	ABICO		AEC	AEONTS	AJ	ALUCON	AMC	APURE	AS	ASEFA
AU	B52	BCH	BEAUTY	BGT	BH	BIG	BLAND	BM	BR	BROCK
BSBM	BSM	BTNC	CCET	CCP	CGD	CHARAN	CHAYO	CITY	CMAN	CMC
CMO	CMR	CPL	CPT	CSR	CTW	CWT	D	DIMET	EKH	EMC
PCO	ESSO	FE	FTE	GIFT	GLAND	GLOCON	GPI	GREEN	GTB	GYT
HTECH	HUMAN	IHL	INGRS	INOX	JTS	JUBILE	KASET	KCM	KKC	KWG
YE	LEE	LPH	MATCH	MATI	M-CHAI	MCS	MDX	META	MGT	MJD
ИΜ	MVP	NC	NDR	NER	NNCL	NPK	NUSA	OCEAN	PAF	PF
PICO	PIMO	PK	PLE	PMTA	POST	PPM	PROUD	PTL	RCI	RJH
ROJNA	RPC	RPH	SF	SGF	SGP	SKN	SLP	SMART	SOLAR	SPG
SQ TOPP	SSP	STI	SUPER	SVOA	TCCC	THE	THMUI	TIC	TIGER	TNH
OPP	TPCH	TPIPP	TPLAS	TQM	TTI	TYCN	UTP	VCOM	VIBHA	VPO
VIN	WORK	WP	WPH	ZIGA						
	Score I	Range		1	Number of Lo	ogo		1	Description	
		00			ΔΔΔΔΔ				Excellent	
	90-1				ΔΔΔΔ	elan.			Very Good	
	90-1	30							very Good	
	80-				A A A	$\triangle \triangle \triangle$				
	80-70-	79							Good	
	80-	79			AA				Good Satisfactory	
	80-70-	79 69								

## Disclaimer:

The disclosure of the survey results of the Thai Institute of Directors Association ('IOD") regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of a company listed on the Stock Exchange of Thailand and the Market for Alternative Investment disclosed to the public and able to be accessed by a general public investor. The result, therefore, is from the perspective of a third party. It is not an evaluation of operation and is not based on inside information.

The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey results may be changed after that date.

Source: Thai Institute of Directors Association (IOD); FSSIA's compilation

FSS International Investment Advisory Company Limited does not confirm nor certify the accuracy of such survey results.

\* CGR scoring should be considered with news regarding wrong doing of the company or director or executive of the company such unfair practice on securities trading, fraud, and corruption SEC imposed a civil sanction against insider trading of director and executive; \*\* delisted

## **Anti-corruption Progress Indicator**

CERTIFIED										
ADVANC	AIE	AKP	AMANAH	AP	APCS	AQUA	ARROW	ASK	ASP	AYUD
BAFS	BANPU	BAY	BBL	BCH	BCP	BCPG	BGRIM	BJCHI	BKI	BLA
BROOK	BRR	BSBM	BTS	BWG	CEN	CENTEL	CFRESH	CGH	CHEWA	CIG
CIMBT	CM	COM7	CPALL	CPF	CPI	CPN	CSC	DCC	DEMCO	DIMET
DRT	DTAC	DTC	EASTW	ECL	EGCO	FE	FNS	FSS	GBX	GC
GCAP	GEL	GFPT	GGC	GJS	GOLD	GPSC	GSTEEL	GUNKUL	HANA	HARN
HMPRO	HTC	ICC	IFS	INET	INSURE	INTUCH	IRPC	IVL	K	KASET
KBANK	KBS	KCAR	KCE	KGI	KKP	KSL	KTB	KTC	KWC	L&E
LANNA	LHK	LPN	LRH	М	MAKRO	MALEE	MBAX	MBK	MBKET	MC
MCOT	MFC	MINT	MONO	MOONG	MSC	MTI	NBC	NINE	NKI	NMG
NNCL	NSI	occ	OCEAN	OGC	PAP	PATO	РВ	PCSGH	PDG	PDI
PDJ	PE	PG	PHOL	PL	PLANB	PLANET	PLAT	PM	PPP	PPS
PREB	PRG	PRINC	PSH	PSTC	PT	PTG	PTT	PTTEP	PTTGC	PYLON
Q-CON	QH	QLT	QTC	RATCH	RML	S&J	SABINA	SAT	SC	SCB
SCC	SCCC	SCG	SCN	SE-ED	SELIC	SENA	SGP	SIRI	SIS	SITHAI
SMIT	SMK	SMPC	SNC	SNP	SORKON	SPACK	SPC	SPI	SPRC	SRICHA
SSF	SSI	SSSC	SST	STA	SUSCO	SVI	SYNTEC	TASCO	TCAP	TFG
TFI	TFMAMA	THANI	THCOM	THIP	THRE	THREL	TIP	TIPCO	TISCO	TKT
TMB	TMD	TMILL	TMT	TNITY	TNL	TNP	TNR	TOG	TOP	TPA
TPCORP	TRU	TRUE	TSC	TSTH	TTCL	TU	TVD	TVI	TWPC	U
UBIS	UEC	UKEM	UOBKH	VGI	VIH	VNT	WACOAL	WHA	WICE	WIIK
DECLARED										
2S	ABICO	AF	Al	AIRA	ALT	AMA	AMARIN	AMATA	ANAN	В
BM	BPP	BUI	CHG	CHO	CHOTI	CHOW	CI	CMC	COL	DDD
DELTA	EFORL	EPCO	ESTAR	ETE	FPI	FTE	ICHI	INOX	IRC	ITEL
JAS	JSP	JTS	KWG	LDC	LIT	META	MFEC	MPG	NEP	NOK
NWR	ORI	PRM	PSL	ROJNA	RWI	SAAM	SAPPE	SCI	SEAOIL	SHANG
SKR	SPALI	STANLY	SYNEX	TAE	TAKUNI	TMC	TOPP	TPP	TRITN	TVO
UV	UWC	WHAUP	XO	YUASA	ZEN					

## Level

Certified

This level indicates practical participation with thoroughly examination in relation to the recommended procedures from the audit committee or the SEC's certified auditor, being a certified member of Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) or already passed examination to ensure independence from external parties.

Declared This level indicates determination to participate in the Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC)

## Disclaimer:

The disclosure of the Anti-Corruption Progress Indicators of a listed company on the Stock Exchange of Thailand, which is assessed by Thaipat Institute, is made in order to comply with the policy and sustainable development plan for the listed companies of the Office of the Securities and Exchange Commission. Thaipat Institute made this assessment based on the information received from the listed company, as stipulated in the form for the assessment of Anti-corruption which refers to the Annual Registration Statement (Form 56-1), Annual Report (Form 56-2), or other relevant documents or reports of such listed company. The assessment result is therefore made from the perspective of Thaipat Institute that is a third party. It is not an assessment of operation and is not based on any inside information. Since this assessment is only the assessment result as of the date appearing in the assessment result, it may be changed after that date or when there is any change to the relevant information. Nevertheless, FSS International Investment Advisory Company Limited does not confirm, verify, or certify the accuracy and completeness of the assessment results.

Note: Companies participating in Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) under Thai Institute of Directors (as of June 24, 2019) are categorised into: 1) companies that have declared their intention to join CAC, and; 2) companies certified by CAC.

Source: The Securities and Exchange Commission, Thailand; \* FSSIA's compilation

## **GENERAL DISCLAIMER**

## ANALYST(S) CERTIFICATION

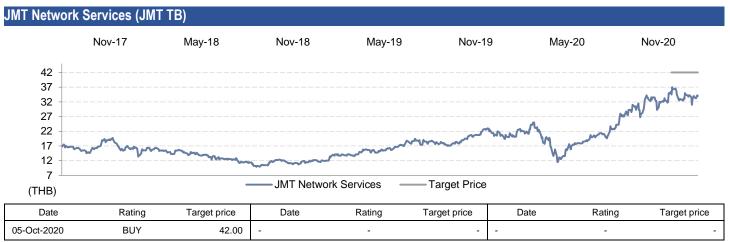
## Yuvanart Suwanumphai FSS International Investment Advisory Securities Co., Ltd

The individual(s) identified above certify(ies) that (i) all views expressed in this report accurately reflect the personal view of the analyst(s) with regard to any and all of the subject securities, companies or issuers mentioned in this report; and (ii) no part of the compensation of the analyst(s) was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed herein.

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## History of change in investment rating and/or target price



Yuvanart Suwanumphai Started covering this stock from 05-Oct-2020

Price and TP are in local currency

Source: FSSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
JMT Network Services	JMT TB	THB 34.00	BUY	Downside risks to our GGM-based TP include 1) lower cash collection from its fully amortised portfolio; and 2) the lower-than-expected acquisition of new bad debt.

Source: FSSIA estimates

## **Additional Disclosures**

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited

FSSIA may incorporate the recommendations and target prices of companies currently covered by FSS Research into equity research reports, denoted by an 'FSS' before the recommendation. FSS Research is part of Finansia Syrus Securities Public Company Limited, which is the parent company of FSSIA.

All share prices are as at market close on 20-Nov-2020 unless otherwise stated.

## RECOMMENDATION STRUCTURE

## Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price\* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

\* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

## **Industry Recommendations**

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

**Neutral.** The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

## **Country (Strategy) Recommendations**

**Overweight (O).** Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Neutral (N).** Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Underweight (U).** Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.