

|                |                 |                |                  |                     |                       |              |
|----------------|-----------------|----------------|------------------|---------------------|-----------------------|--------------|
| Current<br>BUY | Previous<br>BUY | Close<br>28.25 | 2020 TP<br>35.00 | Exp Return<br>+ 24% | THAI CAC<br>Certified | CG 2019<br>5 |
|----------------|-----------------|----------------|------------------|---------------------|-----------------------|--------------|

## Consolidated earnings

| BT (mn)                 | 2018   | 2019   | 2020E  | 2021E  |
|-------------------------|--------|--------|--------|--------|
| Loans (Bt bn)           | 1,676  | 1,822  | 1,905  | 2,057  |
| Growth (%)              | 8      | 9      | 5      | 8      |
| PPOP (Bt m)             | 57,839 | 69,439 | 60,188 | 63,366 |
| Growth (%)              | 11     | 20     | -13    | 5      |
| Net profit (Bt m)       | 24,813 | 32,749 | 26,213 | 27,260 |
| EPS (Bt)                | 3.37   | 4.45   | 3.56   | 3.71   |
| EPS (Bt)- Fully diluted | 3.37   | 4.45   | 3.56   | 3.71   |
| Growth (%)              | 7      | 32     | -20    | 4      |
| PE (x)                  | 9.8    | 7.4    | 9.3    | 8.9    |
| PE (x) - Fully diluted  | 9.8    | 7.4    | 9.3    | 8.9    |
| DPS (Bt)                | 1.00   | 1.00   | 1.00   | 1.00   |
| Yield (%)               | 3.0    | 3.0    | 3.0    | 3.0    |
| BVPS (Bt)               | 32.79  | 36.59  | 39.09  | 41.78  |
| P/BV (x)                | 1.0    | 0.9    | 0.8    | 0.8    |
| Par (Bt)                | 10     | 10     | 10     | 10     |

Source: Company data. FSS estimates

## Share data

|                                  |                     |
|----------------------------------|---------------------|
| Sector                           | Banking             |
| Close (12/ 02/20 20)             | 28.25               |
| SET Index                        | 1,539.84            |
| Foreign limit/actual (%)         | 25.00/ 25.00        |
| Paid up shares (million)         | 7,355.76            |
| Free float (%)                   | 23.11               |
| Market cap (Bt m)                | 207,800.27          |
| Avg daily T/O (Bt m) (20 20 YTD) | 11.47               |
| hi, lo, avg (Bt) (20 20 YTD)     | 30.50, 27.75, 29.08 |

Source: Setsmarts

**Analyst: Sunanta Vasapinyokul, CFA**

Register No.: 019459

Tel.: +662 646 9680

email: email: sunanta.v@fnsvirus.com

www.fnsvirus.com



Finansia Syrus Securities



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Aşağıdaki tablo, 2019-2020 yılları arasında Türkiye'nin ekonomik göstergelerini karşılaştırmaktadır. Tablo, Türkiye'nin ekonomik büyüme, enflasyon, işsizlik, dış ticaret, maliye ve finansal göstergelerini karşılaştırmaktadır.

| Gösterge        | 2019  | 2020  |
|-----------------|-------|-------|
| GDP Büyüme      | 1.7%  | -1.7% |
| Enflasyon (CPI) | 12.1% | 12.1% |
| İşsizlik Oranı  | 12.1% | 12.1% |
| Dış Ticaret     | 12.1% | 12.1% |
| Maliye          | 12.1% | 12.1% |
| Finansal        | 12.1% | 12.1% |

Tablo, Türkiye'nin ekonomik büyüme, enflasyon, işsizlik, dış ticaret, maliye ve finansal göstergelerini karşılaştırmaktadır. Tablo, Türkiye'nin ekonomik büyüme, enflasyon, işsizlik, dış ticaret, maliye ve finansal göstergelerini karşılaştırmaktadır.

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| Income Statement (Consolidated) |         |         |         |         |         |
|---------------------------------|---------|---------|---------|---------|---------|
| (Bt mn)                         | 2017    | 2018    | 2019    | 2020E   | 2021E   |
| Interest and dividend           | 94,998  | 107,132 | 110,455 | 114,397 | 121,127 |
| Interest costs                  | 26,463  | 31,803  | 34,032  | 36,039  | 38,534  |
| Net interest income             | 68,535  | 75,328  | 76,423  | 78,357  | 82,594  |
| Non-interest income             | 31,945  | 34,251  | 45,185  | 35,450  | 36,638  |
| Operating Income                | 100,480 | 109,579 | 121,608 | 113,808 | 119,231 |
| Operating costs                 | 48,210  | 51,741  | 52,169  | 53,620  | 55,865  |
| PPOP                            | 52,270  | 57,839  | 69,439  | 60,188  | 63,366  |
| Provision                       | 22,970  | 26,180  | 28,203  | 26,672  | 28,791  |
| Optg. Profit after Provns.      | 29,300  | 31,658  | 41,236  | 33,516  | 34,575  |
| Net non-operating items         | 6,573   | 6,632   | 16,324  | 6,500   | 6,500   |
| Pre-tax profit                  | 29,300  | 31,658  | 41,236  | 33,516  | 34,575  |
| Tax charge                      | 5,739   | 6,467   | 8,105   | 6,703   | 6,915   |
| Profit after tax                | 23,209  | 24,813  | 32,749  | 26,213  | 27,260  |
| Extraordinary items             |         |         |         |         |         |
| Net profit                      | 22,858  | 24,434  | 32,366  | 25,613  | 26,860  |

| Balance Sheet (Consolidated) |           |           |           |           |           |
|------------------------------|-----------|-----------|-----------|-----------|-----------|
| (Bt mn)                      | 2017      | 2018      | 2019      | 2020E     | 2021E     |
| Gross loans                  | 1,554,321 | 1,676,344 | 1,822,360 | 1,905,111 | 2,056,523 |
| Accrued interest             | 3,917     | 4,326     | 4,484     | 5,000     | 5,000     |
| LLR                          | 55,476    | 61,360    | 67,384    | 72,775    | 78,597    |
| Net loans & accrued          | 1,498,845 | 1,614,984 | 1,754,976 | 1,837,336 | 1,982,926 |
| Gross cash                   | 38,244    | 34,679    | 33,830    | 30,000    | 30,000    |
| Interbank assets             | 330,797   | 245,553   | 331,431   | 300,000   | 300,000   |
| Investments                  | 86,157    | 137,369   | 130,292   | 120,000   | 120,000   |
| Foreclosed properties        | 3,685     | 3,478     | 3,500     | 3,000     | 3,000     |
| Fixed assets                 | 26,401    | 26,239    | 29,029    | 24,000    | 24,000    |
| Other assets                 | 104,642   | 111,319   | 76,532    | 75,000    | 100,000   |
| Total assets                 | 2,088,772 | 2,173,622 | 2,359,592 | 2,389,336 | 2,559,926 |
| Customer deposits            | 1,319,229 | 1,426,348 | 1,566,885 | 1,645,229 | 1,776,847 |
| Interbank liabilities        | 279,721   | 244,097   | 252,121   | 220,000   | 225,000   |
| Short term borrowings        | 142,866   | 155,650   | 175,667   | 180,000   | 185,000   |
| Long term borrowings         | 0         | 0         | 0         | 0         | 0         |
| Other liabilities            | 120,969   | 103,809   | 92,803    | 53,896    | 63,008    |
| Total liability              | 1,862,785 | 1,929,904 | 2,087,476 | 2,099,125 | 2,249,855 |
| Paid up Capital              | 73,558    | 73,558    | 73,558    | 73,558    | 73,558    |
| Share premium                | 56,375    | 55,030    | 57,191    | 56,879    | 56,879    |
| Appropriated reserves        | 5,007     | 5,891     | 6,871     | 7,657     | 8,475     |
| Unappropriated reserves      | 90,191    | 108,159   | 133,171   | 151,197   | 170,239   |
| Minority interests           | 857       | 1,081     | 1,326     | 920       | 920       |
| Shareholders' funds          | 225,131   | 242,637   | 270,790   | 289,291   | 309,151   |

| Important Ratios (Consolidated)  |       |       |       |       |       |
|----------------------------------|-------|-------|-------|-------|-------|
|                                  | 2017  | 2018  | 2019  | 2020E | 2021E |
| <b>Growth (%)</b>                |       |       |       |       |       |
| Gross loans                      | 7.0   | 7.9   | 8.7   | 4.5   | 7.9   |
| Total assets                     | 10.9  | 4.1   | 8.6   | 1.3   | 7.1   |
| Net interest income              | 10.6  | 9.9   | 1.5   | 2.5   | 5.4   |
| Non-interest income              | 8.3   | 7.2   | 31.9  | -21.5 | 3.3   |
| Operating costs                  | -11.9 | -7.3  | -0.8  | -2.8  | -4.2  |
| Provision costs                  | -7.8  | -14.0 | -7.7  | 5.4   | -7.9  |
| Pre-Provision profit             | 8.0   | 10.7  | 20.1  | -13.3 | 5.3   |
| Net profit                       | 8.2   | 6.9   | 32.5  | -20.9 | 4.9   |
| <b>Profitability (%)</b>         |       |       |       |       |       |
| Operating cost / income          | 47.98 | 47.22 | 42.90 | 47.11 | 46.85 |
| Gross loans / deposits           | 123.0 | 122.9 | 122.1 | 115.8 | 115.7 |
| Average earnings yield           | 5.06  | 5.32  | 5.09  | 4.96  | 5.05  |
| Average funding cost             | 1.59  | 1.78  | 1.78  | 1.78  | 1.82  |
| Net interest margin              | 3.65  | 3.74  | 3.52  | 3.40  | 3.44  |
| Fee income / Revenue             | 26.2  | 26.5  | 24.4  | 27.1  | 26.9  |
| Non interest inc. / Income       | 31.8  | 31.3  | 37.2  | 31.1  | 30.7  |
| Optg. income/Total Assets        | 4.8   | 5.0   | 5.2   | 4.8   | 4.7   |
| Optg. costs/Total Assets         | 2.31  | 2.38  | 2.21  | 2.24  | 2.18  |
| ROA                              | 1.2   | 1.2   | 1.4   | 1.1   | 1.1   |
| ROE                              | 10.7  | 10.6  | 12.8  | 9.4   | 9.1   |
| <b>Asset quality (%)</b>         |       |       |       |       |       |
| NPLs / Total loans               | 2.1   | 2.1   | 2.0   | 2.1   | 2.0   |
| NPLs / Total assets              | 1.8   | 1.8   | 1.6   | 1.7   | 1.6   |
| Provision expense / Loans        | 1.5   | 1.6   | 1.5   | 1.4   | 1.4   |
| Loan Loss Reserves / NPLs        | 148.4 | 160.8 | 160.8 | 163.9 | 167.1 |
| <b>Capitalization (%)</b>        |       |       |       |       |       |
| Tier 1                           | 12.0  | 12.0  | 12.0  | 12.0  | 12.3  |
| Tier 2                           | 3.7   | 3.7   | 3.7   | 3.3   | 3.1   |
| Total CAR                        | 15.7  | 15.7  | 15.7  | 15.3  | 15.4  |
| <b>Per share data (Bt/share)</b> |       |       |       |       |       |
| Shares in issue (million)        | 7,400 | 7,400 | 7,400 | 7,400 | 7,400 |
| Reported EPS                     | 3.16  | 3.37  | 4.45  | 3.56  | 3.71  |
| Pre-Provision EPS                | 7.11  | 7.86  | 9.44  | 8.18  | 8.61  |
| BVPS                             | 30.42 | 32.79 | 36.59 | 39.09 | 41.78 |
| DPS                              | 0.90  | 1.00  | 1.00  | 1.00  | 1.00  |
| DPS/EPS (%)                      | 28.5  | 29.7  | 22.5  | 28.1  | 27.0  |
| <b>Valuations (x)</b>            |       |       |       |       |       |
| P/E                              | 10.4  | 9.8   | 7.4   | 9.3   | 8.9   |
| Normalized P/E                   | 14.6  | 13.4  | 13.2  | 12.3  | 11.7  |
| P/BV                             | 1.1   | 1.0   | 0.9   | 0.8   | 0.8   |
| Dividend yield (%)               | 2.7   | 3.0   | 3.0   | 3.0   | 3.0   |

Source: Company data, FSS research

|             |                   |               |                         |           |               |     |  |  |  |
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|             |     |          |
|-------------|-----|----------|
| BUY         | ó ô | 0%       |
| HOLD        | ó ô | 0% - 10% |
| SELL        | ó ô |          |
| TRADING BUY | ó ô |          |
| OVERWEIGHT  | ó ô |          |
| NEUTRAL     | ó ô |          |
| UNDERWEIGHT | ó ô |          |

DISCLAIMER :

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Market Maker ) ( Derivative Warrants )

AAV, ADVANC, AEONTS, AMATA, ANAN, AOT, AP, BANPU, BBL, BCH, BCP, BCPGSD, BEAUTY, BEC, BEM, BGRIM, BH, BJC, BLAND, BPP, BTS, CBG, CENTEL, CHG, CK, CKP, COM7, CPALL, CPF, CPN, DELTA, DTAC, EA, EGCO, EPG, ERW, ESSO, GFPT, GLOBAL, GPSC, GULF, GUNKUMPRANA, INTUCH, IRPC, IVL, JAS, JMT, KBANK, KCE, KKP, KTB, KTC, LH, MAJOR, MEGA, MINT, MTC, ORI, OSP, PLANB, PRM, PSH, PSL, PTG, PTT, PTTEP, PTTGC, QH, RATCH, ROBINS, RS, SAWAD, SCB, SCC, SGP, SIRI, SPALI, SPRC, STA, STEC, SUPER, TASCO, TCAP, THAI, THANI, TISCO, TKT, TOP, TPIPP, TRUE, TTW, TU, TVO, WHA SET50 Future

## Thai Institute of Directors Association(IOD) Corporate Governance Report Rating 2019

100-90

80-89

70-79

60-69

50-59

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