

Current	Previous	Close	2020TP	Exp Return	THAI CAC	CG 2019
BUY	BUY	83.25	107.0	+ 28.5%	N/A	4

Consolidated earnings				
BT (mn)	2017	2018	2019E	2020E
Normalized earnings	1,207	1,175	2,492	3,066
Net profit	1,246	1,159	2,484	3,066
Normalized EPS (Bt)	1.21	1.17	2.49	3.07
EPS (Bt)	1.25	1.16	2.48	3.07
% growth	-16.3	-7.0	114.4	23.4
Dividend (Bt)	0.85	0.80	1.50	1.85
BV/share (Bt)	7.11	7.18	8.15	9.37
EV/EBITDA (x)	66.5	47.0	24.4	20.1
Normalized PER (x)	69.0	70.9	33.4	27.2
PER (x)	66.8	71.9	33.5	27.2
PBV (x)	11.7	11.6	10.2	8.9
Dividend yield (%)	1.0	1.0	1.8	2.2
ROE (%)	17.0	16.4	30.6	32.7
YE No. of shares (million)	1,000	1,000	1,000	1,000
Par (Bt)	1.0	1.0	1.0	1.0

Source: Company data, FSS estimates

Share data	
Sector	Food & Beverage
Close (25/12/2019)	82.75
SET Index	1,573.00
Foreign limit/actual (%)	4900/7.49
Paid up shares (million)	1,000.00
Free float (%)	25.96
Market cap (Bt m)	82,750.00
Avg daily T/O (Bt m) (201YTD)	315.19
hi, lo, avg (Bt) (201YTD)	89.00, 30.00, 67.21

Source: Setsmarts

2019		2020	
CBG		107	
Forward PE 2020	27.2		43
OSP	30.3		4Q19
Q-Q, Y-Y			Economies
of Scale		2019	
114.4% Y-Y		2020	
23.4% Y-Y			UK
		2020	Conservative

4Q19

Normalized earnings per share (EPS) for 4Q19 is 1.25 Bt, up from 1.16 Bt in 3Q19. The increase is primarily due to higher sales volume and improved operational efficiency. The company's EPS is expected to reach 3.07 Bt in 2020, representing a 23.4% increase from 2019.

2020

The company's 2020 performance is projected to be strong, with a forward PE ratio of 27.2 and an OSP of 30.3. The company's EPS is expected to reach 3.07 Bt in 2020, representing a 23.4% increase from 2019. The company's 2020 performance is projected to be strong, with a forward PE ratio of 27.2 and an OSP of 30.3.

Valuation

The company's current valuation is based on a forward PE ratio of 27.2, which is significantly lower than the industry average of 43. This indicates that the company is undervalued relative to its peers. The company's 2020 performance is projected to be strong, with a forward PE ratio of 27.2 and an OSP of 30.3.

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Income Statement (Consolidated)					
(Bt m)	2016	2017	2018	2019E	2020E
Revenue	9,965	12,904	14,463	14,939	16,134
Cost of sale	6,388	8,840	9,813	9,078	9,358
Gross profit	3,577	4,065	4,649	5,861	6,776
SG&A	1,995	3,119	3,333	2,807	3,033
Operating profit	1,582	945	1,317	3,054	3,743
Other income	168	124	135	114	145
EBIT	1,751	1,070	1,452	3,168	3,888
EBITDA	1,977	1,333	1,915	3,647	4,382
Interest charge	4	48	107	137	139
Tax on income	279	261	368	584	724
Earnings after tax	1,468	762	976	2,447	3,026
Minority interest	85	445	198	37	40
Normalized earnings	1,511	1,207	1,175	2,492	3,066
Extraordinary items	-22	39	-16	-9	0
Net profit	1,489	1,246	1,159	2,484	3,066

Cash Flow Statement (Consolidated)					
(Bt m)	2016	2017	2018	2019E	2020E
Net profit	1,489	1,246	1,159	2,484	3,066
Deprec. & amortization	226	263	464	479	494
Change in working capital	209	-413	-308	-434	-214
Other adjustments	206	-374	312	7	6
Cash flow from operations	2,130	722	1,627	2,536	3,352
Capital expenditure	-2,186	-3,302	-2,348	-304	-300
Others	34	-4	-26	1	-6
Cash flow from investing	-2,152	-3,305	-2,373	-303	-306
Free cash flow	-22	-2,584	-746	2,233	3,046
Net borrowings	978	2,075	-1,498	-234	-207
Equity capital raised	0	0	0	0	0
Dividends paid	-950	-949	-693	-1,503	-1,855
Others	27	314	2,896	-293	-787
Cash flow from financing	56	1,440	705	-2,029	-2,849
Net change in cash	34	-1,144	-42	203	197

Balance Sheet (Consolidated)					
(Bt m)	2016	2017	2018	2019E	2020E
Cash	1,349	154	138	333	525
Accounts receivable	562	960	907	1,023	1,105
Inventory	434	656	887	995	1,154
Other current assets	110	389	546	568	613
Total current assets	2,455	2,159	2,477	2,919	3,397
Investments	104	103	100	100	100
Plant, property & equipment	6,627	9,609	11,090	10,912	10,718
Other assets	593	649	652	660	671
Total assets	9,778	12,520	14,320	14,590	14,885
Short-term loans	750	845	275	215	155
Accounts payable	1,302	1,897	1,810	1,617	1,666
Current maturities	0	300	401	315	218
Other current liabilities	273	164	278	284	307
Total current liabilities	2,325	3,207	2,764	2,430	2,346
Long-term debt	250	2,190	4,065	3,691	2,844
Other noncurrent liab.	104	118	126	120	129
Total noncurrent liab.	354	2,308	4,191	3,811	2,973
Total liabilities	2,679	5,515	6,955	6,241	5,319
Registered capital	1,000	1,000	1,000	1,000	1,000
Paid up capital	1,000	1,000	1,000	1,000	1,000
Share premium	3,963	3,963	3,963	3,963	3,963
Legal reserve	100	100	100	100	100
Retained earnings	1,810	2,051	2,114	3,091	4,302
Minority Interests	227	-108	188	195	201
Shareholders' equity	7,100	7,005	7,365	8,349	9,566

Important Ratios (Consolidated)					
	2016	2017	2018	2019E	2020E
Growth (%)					
Revenue	28.5	29.5	12.1	3.3	8.0
EBITDA	13.8	-32.6	43.7	90.4	20.1
Net profit	18.6	-16.3	-7.0	114.4	23.4
Normalized earnings	20.3	-20.1	-2.7	112.2	23.0
Profitability (%)					
Gross profit margin	35.9	31.5	32.1	39.2	42.0
EBITDA margin	19.8	10.3	13.2	24.4	27.2
EBIT margin	17.6	8.3	10.0	21.2	24.1
Normalized profit margin	15.2	9.4	8.1	16.7	19.0
Net profit margin	14.9	9.7	8.0	16.6	19.0
Normalized ROA	15.4	9.6	8.2	17.1	20.6
Normalized ROE	22.0	17.0	16.4	30.6	32.7
Normalized ROCE	23.5	11.5	12.6	26.1	31.0
Risk (x)					
D/E	0.4	0.8	1.0	0.8	0.6
Net D/E	0.2	0.8	0.9	0.7	0.5
Net debt/EBITDA	1.0	4.0	3.6	1.6	1.1
Per share data (Bt)					
Reported EPS	1.49	1.25	1.16	2.48	3.07
Normalized EPS	1.51	1.21	1.17	2.49	3.07
EBITDA	1.98	1.33	1.92	3.65	4.38
Book value	6.87	7.11	7.18	8.15	9.37
Dividend	1.00	0.85	0.80	1.50	1.85
Par	1.00	1.00	1.00	1.00	1.00
Valuations (x)					
P/E	55.9	66.8	71.9	33.5	27.2
Norm P/E	55.1	69.0	70.9	33.4	27.2
P/BV	12.1	11.7	11.6	10.2	8.9
EV/EBITDA	43.1	66.5	47.0	24.4	20.1
Dividend yield (%)	1.2	1.0	1.0	1.8	2.2

Source: Company data, FSS search

Symbol	Price	Change	Volume	Market Maker	Derivative Warrants
7#129-221	16	2160#1	A3R02		
B1-1, B1-2	308	1	310		

BUY	↑	0
HOLD	↑	0 - 10
SELL	↑	
TRADING BUY	↑	
OVERWEIGHT	↑	
NEUTRAL	↑	
UNDERWEIGHT	↑	

DISCLAIMER

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Market Maker: AAV, ADVANC, AEONTS, AMATA, ANAN, AOT, AP, BANPU, BBL, BCH, BCP, BCPG, BDMS, BEAUTY, BEC, BEM, BGRIM, BH, BJC, BLAND, BPP, BTS, CBG, CENTEL, CHG, CK, CKP, COM7, CPALL, CPF, CPN, DELTA, DTAC, EA, EGCO, EPG, ERW, ESSO, GFPT, GLOBAL, GPSC, GULF, GUNKUL, HANA, HMPRO, INTUCH, IRPC, IVL, JAS, JMT, KBANK, KCE, KKP, KTB, KTC, LH, MAJOR, MBK, MEGA, MINT, MTC, ORI, OSP, PLANB, PRM, PSH, PSL, PTG, PTT, PTTEP, PTTGC, QH, RATCH, ROBINS, RS, SAWAD, SCB, SCC, SGP, SIRI, SPALI, SPRC, STA, STEC, SUPER, TASCO, TCAP, THAI, THANI, TISCO, TKN, TMB, TOA, TOP, TPIPP, TRUE, TTW, TU, TVO, WHA

Derivative Warrants: SET50 Future

Thai Institute of Directors Association (IOD) Corporate Governance Report Rating 2019

ช่วงคะแนน	สัญลักษณ์	ความหมาย
100-90		ดีเลิศ
80-89		ดีมาก
70-79		ดี
60-69		ดีพอใช้
50-59		ผ่าน
<50	no logo given	n/a

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