

Date

Please check √ the ar	swer that co	rresponds wi	th yourself	► <u>1 ansv</u>	wer for 1	question (except question no.	4) The score is	number of answer th	at you choo	ose_
1. Age											
(1) Over 55 years		(2) 45	5-50 years			(3)	35 - 44 years		(4) Below 35 year	rs .	
2. At present you have f	inancial burd	den and exp	enses, for in	stance,	mortgag	ge, auto fir	iance, personal exp	penses and family	y expenses		
(1) Exceeding 75% of to	tal income					(2)	Between 50% to 75	5% of total income			
(3) Between 25% to 50%	6 of total inco	me				(4)	Below 25% of total	income			
3. How is your current fi	inancial statu	ıs?									
(1) Possesses assets lov	wer than	(2) Po	ossesses ass	sets equa	al liabilitie	es (3)	Possesses assets	exceeding liabilities	es		
(4) Confident that saving	s or investme	ent are suffic	ient for living	after the	e retirem	ent					
4. Your prior investment	t experience	in any grou	p of these as	ssets? (N	May sele	ct more th	an 1 item below)				
(1) Bank deposits						(2)	Government bond	or Government bo	ond fund		
(3) Debentures or Fixed	income fund					(4)	Common shares of	r Equity fund or ar	ny other assets with h	igh risks	
5. The period of your inv	vestment tar	get.									
(1) Not Exceeding 1 year	r	(2) 1	to 3 years			(3)	3 to 5 years		(4) Exceeding 5	years	Ш
6.Main objective of your	investment										
(1) Principal must be sec	ured and rece	eive constant	t return, but r	may be lo	owered r	eturns					
(2) Focuses on opportuni	ty to receive	constant retu	ırn, but may	risk losin	ng partial	part of the	principal				
(3) Focuses on opportuni	ty to receive	higher return	, but may ris	k losing	moderat	e part of th	e principal				
(4) Focuses on highest re	eturn in the lo	ng term, but	may risk los	ing majo	r part of	the princip	al				
7. When consider the gr	aphic demor	nstrating co	mpensation	of inves	tment g	roups that	may take place be	low, which group	do you prefer to		
invest the most?											
30%											
20%											
10%			4.50/	25%	-	Profit					
0%	2.5%	7%	15%								
		-1%	-5%	-15%	_						
-10%			370	-1376	-	Losses					
-20%	1	2	3	4							
(1) Investment Group	o 1 has an op	portunity to	receive comp	ensation	of 2.5%	without in	curring any losses.				
(2) Investment Group	o 2 has an op	portunity to	receive highe	est comp	ensation	of 7%, bu	t may incur some lo	sses up to 1%			
(3) Investment Group	o 3 has an op	portunity to	receive highe	est comp	ensation	of 15%, k	out may incur some	losses up to 5%			
(4) Investment Group	·		_				-				
8. If you choose to inves							ation, but may also	incur substantia	l losses, How do you	ı feel?	
(1) Worry and panic , fea	r of losses	• •	eel uncomfor								
(3) Understand and accep	pt volatility to	(4) No	ot worry rega	arding hig	gh losses	and hope	to receive higher co	ompensation			
9. You feel worried / una	cceptable w	hen the valu	ie of your in	vestmen	its chan	ges (lower) at what proportio	n?			
	Exceeding 5%		(3) Exceeding			., .					
10. If you invested Baht	100,000 last	year, and yo	ou discovere	ed that y	our inve	stment is	lowered to Baht 85	,000 this year, ho	w would you feel?		
(1) Frightened and need	to sell the res	st of investme	ents								
(2) Worried and will make	e some adjus	tment to the	investment b	y investi	ng in low	risk asset	S				
(3) Be patient and wait fo											
(4) confidence because it	is long-term	investment a	and will incre	ase inves	stment ir	n similar pa	ttern in order to ave	erage the cost			
Use specifically for Deriv	ratives and S	tructured No	ote Investme	<u>ent</u>							
11. Through successful	l derivatives	and Structu	red Note inv	estment	t, you wi	II be entitle	ed to receive high I	return, but if the i	nvestment had failed	l,	
you may lose all you	ur investmen	nt and may h	ave to reimb	ourse pa	rts of th	e capital.	Can you accept this	s?			
(A) Not acceptable			(B) Slightly a	cceptable	е		(C) Accept	able			
Use specifically for Foreig	gn Investmer	<u>nt</u>									
12. In addition to invest	ment risks, c	ould you ac	cept foreign	exchan	ge risks	?					
(A) Not acceptable		(I	B) Slightly ac	ceptable			(C) Accepta	able			
									Total Score		

Name/Surname Account No.

Assessment Result \P

✓	Total Score	Types of Investor	Suitable Financial Instruments
	< 15 points	Low-risk investor	Debt instruments / Equity instruments(small portion) / Mutual fund with risk level 1
	15-21 points	Medium-to-low risk investor	Debt instruments / Equity instruments (partial portion) / Derivatives (small portion) / Mutual fund with risk level 1-4
	22-29 points	Medium-to-high risk investor	Debt instruments / Equity instruments (partial portion) / Derivatives (small portion) / Mutual fund with risk level 1-5
	30-36 points	High-risk investor	Debt instruments / Equity instruments (medium portion) / Derivatives (partial portion) / Mutual fund with risk level 1-7
	≥ 37 points	Very high-risk investor	Debt instruments / Equity instruments (substantial portion) / Derivatives (partial portion) / Mutual fund with risk level 1-8

- Client agrees to provide information to securities company's officer in order to prepare Suitability Test of Client and Client also acknowledges that the Client provided answers to
 the questionnaire for the benefit of acknowledging his/her acceptable investment risks.
- Client's investment risk level is assessed based on the information clarified by himself / herself and was given to securities company's officer. In this regard, this does not demonstrate that the securities company accepts the accuracy, completeness or credibility of the information provided by the Client as well as the results of such assessment.
- After securities company's officer completed the client's investment risk level assessment (Suitability Assessment) and informed the Client his/her assessment result (which was
 assessed from the Client's information given to securities company's officer), it shall be deemed that the Client has acknowledged his/her investment risk level.
- Client should carefully and thoroughly study relevant investment information (including warnings related to investments and investment risks as well as requests investment advice from investor contact (marketing officer) who is eligible to provide investment recommendations to clients.) in conjunction with a study conducted on the investment risk assessment result in order to support the decision making when investing in securities, derivatives, financial instruments or other types of investments that are suitable to Client prior to making investment decision. In this regard, information relevant to investment or other financial instruments received from securities company's representatives (if any) is considered a partial factor to assist the Client during decision making process.
- Decision making on investment depends on client's own decision which is non-binding with investment assessment result and may not be consistent with investment risk level received under this assessment form. The Client also agrees to bear (accept) risk arising from investment. In case that Client decided to invest in assets with higher risk level as compared to investment risk level attained from the assessment result, it shall be deemed that the Client agrees to accept such investment risks. The Client agrees that his/her investments may not be consistent with the assessment result and may be uncertain and is/are different from the assessment result.
- Securities company, management including employee, and company's officer shall not be liable to, obligated to or be in charge of any damages arising from the Client's investment.
- The securities company reserves the right to amend, edit or make changes to suitability test form, assessment result and other related information without prior notice.

Suitability Assessment, any related action and related information are being used for providing service to investors in Thailand only. The Client has read and understood the above warnings and related information and the Client understand and agree to abide by such warnings and related agreement.

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In Case of contact customer by Tel	ephone, Marketing officer p	please fill the customer contact infor	mation below.		
Customer phone number	Marketing c	officer phone number	Date	time	

Sample of Recommendations Pertaining to Basic Asset Allocation

Sign.....Securities Company's officer

Types of Investor	Investment Proportion						
	Deposits and Short- term Debts Instruments	Government Sector Debt Instruments Having maturity Exceeding 1 Year	Private Sector Debts Instruments	Equity	Alternative Investment		
Low Risk	>6	0%	<20%	<10%	<5%		
Low to Medium Risk	<20%	<70	0%	<20%	<10%		
Medium to High Risk	<10%	<60	0%	<30%	<10%		
High Risk	<10%	<40	0%	<40%	<20%		
Very High Risk	<5%	<30)%	>60%	<30%		

Risk Levels Table of Investments in Mutual Fund

Risk profile	Risk Levels	Types	Types of Securities Mainly Invested
Low Risk	1	Local Money Market Fund	- Having policy to invest only in local market provided that Investment in or holding of deposits or debt securities or securities or any other assets or seeking interests as prescribed by the SEC Office and must be paid back when requested or is due for payment or the term of agreement does not exceed 1 year as from the date of investment made in assets or entered into such agreement and having a portfolio duration, at any one point in time, not more than three months.
Low to Medium Risk	2	Money Market Fund	- Having policy to invest some part of investment in foreign countries but not exceeding 50 percent of the NAV provided that investment in or possession of deposits or debt instruments or securities or any other asset or seeking interests as prescribed by the SEC Office and must be paid back when requested or is due for payment or the term of agreement does not exceed 1 year as from the date of investment made in assets or entered into such agreement and having a portfolio duration, at any one point in time, not more than three months.
	3	Government Bond Fund	- Having policy to invest in government bond by averaging accounting period with not less than 80 percent of the NAV
	4	Fixed Income Fund	- Having policy to invest in general debt instruments
Medium to High Risk	5	Balanced Fund	- Having policy to invest in equity and debt instruments
	6	Equity Fund	- Having policy to invest mainly in equity by averaging accounting period with no less than 65 percent
High Risk	7	Sector Fund	- Having policy to specifically invest in certain type of equity sector by averaging accounting period with no less than 80 percent of the NAV
Very High Risk	8*	Mutual Fund that invests in alternative investment	 Having policy to invest in newly introduced alternative investment or complex structure assets which is difficult to understand such as commodity/ gold fund /oil fund/ derivatives that are not for hedging purposes which include structure notes with not protecting principal.