EQUITY RESEARCH – RESULTS FLASH

THAI FOODS GROUP



# 

**THB4.80** 

THB3.84

+25.0%

+17.2%

# 1Q24 results at first glance

### การดำเนินงานปกติดีกว่าคาดโดยพลิกเป็นกำไรใน 1Q24

### Highlights

- TFG รายงานกำไรสุทธิ 1Q24 อยู่ที่ 174 ลบ. พลิกจากที่เคยขาดทุนสุทธิ 861 ลบ. ใน 4Q23 เมื่อหักกำไรจากอัตราแลกเปลี่ยน 79 ลบ. กำไรจากสินทรัพย์ชีวภาพ 91 ลบ. และ ผลขาดทุนอื่น 89 ลบ. การดำเนินงานปกติพลิกมามีกำไร 92 ลบ. ซึ่งดีกว่าที่เราคาดว่าจะ ขาดทุนเล็กน้อยที่ 7 ลบ.
- รายได้รวมโต 3.1% q-q และ 9.7% y-y ตัวเลขโต q-q ส่วนมากจากรายได้ที่เพิ่มขึ้นจาก ธุรกิจสัตว์ปีกและหมูหลังราคาขายเฉลี่ยของสัตว์ปีกและหมูของบริษัทฯ ปรับขึ้น 3.1% qq และ 2.8% q-q เป็น 55.5 บาท/กก. และ 59.5 บาท/กก. ตามลำดับ
- ในขณะที่รายได้โต y-y เกิดจากการเติบโตที่ดีจากยอดขายปลีก (+57% y-y) แม้ว่า TFG จะไม่ได้ขยายร้านค้าปลีกใน 1Q24 ผลประกอบการดีขึ้นจากสาขา 350 แห่งที่มีอยู่ใน ปัจจุบัน ทั้งนี้รายได้จากร้านค้าปลีกคิดเป็น 36.3% ของรายได้รวมใน 1Q24 เพิ่มขึ้นจาก 25.3% ใน 1Q23 แต่ลดลงเล็กน้อยจาก 37.6% ใน 4Q23
- เราประทับใจกับการฟื้นตัวของอัตรากำไรขั้นตันเป็น 8.6% ใน 1Q24 จาก 0.8% ใน 4Q23 อย่างไรก็ดีตัวเลขลดลงจาก 12.8% ใน 1Q23 อัตรากำไรขั้นต้นฟื้นตัว q-q จาก ราคาวัตถุดิบที่ลดลง
- สัดส่วนค่าใช้จ่ายการขายและบริหารต่อยอดขายลดลง q-q มาอยู่ที่ 6.7% จาก 8.1% ใน
  4Q23 แต่ปรับขึ้นเล็กน้อยจาก 6.3% ใน 1Q23

### Outlook

- เบื้องต้นเราคาดว่าอัตรากำไรขั้นต้นใน 2Q24 จะปรับตัวดีขึ้นต่อเนื่องเป็น 9-10% จาก ต้นทุนวัตถุดิบที่ลดลงต่อเนื่องและราคาปศุสัตว์ที่ปรับขึ้น นอกจากนี้เราคาดว่ากำไรใน ธุรกิจหมูในเวียดนามจะดีขึ้นใน 2Q24 หลังราคาหมูในเวียดนามพุ่งเป็น VND60,000/กก. (+12% QTD)
- นอกจากนั้นแล้ว TFG ยังวางแผนขยายร้านค้าปลีกเพิ่มตั้งแต่ 3Q24 เป็นต้นไป ดังนั้น เราจึงคาดว่ากำไรจะฟื้นตัวแรงอีกครั้งในช่วง 2H24

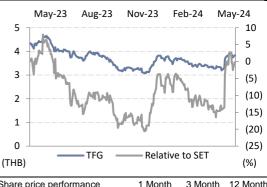
### UP/DOWNSIDE TP vs CONSENSUS

CLOSE

TARGET PRICE

# **KEY STOCK DATA**

YE Dec (THB m)	2023	2024E	2025E	2026E
Revenue	55,871	58,976	60,687	62,419
Net profit	(809)	2,102	2,319	2,546
EPS (THB)	(0.14)	0.34	0.34	0.38
vs Consensus (%)	-	18.1	(6.8)	(7.3)
EBITDA	5,287	8,760	9,254	9,759
Recurring net profit	(496)	2,102	2,319	2,546
Core EPS (THB)	(0.09)	0.34	0.34	0.38
EPS growth (%)	nm	nm	0.8	9.8
Core P/E (x)	(45.0)	11.3	11.2	10.2
Dividend yield (%)	0.8	4.0	4.0	4.4
EV/EBITDA (x)	8.9	5.3	5.0	4.5
Price/book (x)	1.6	1.5	1.5	1.4
Net debt/Equity (%)	179.5	148.3	117.8	99.0
ROE (%)	(3.4)	14.5	14.3	14.3



Share price performance	1 Month	3 Month	12 Month
Absolute (%)	15.0	5.5	(13.9)
Relative to country (%)	17.0	7.0	(2.1)
Mkt cap (USD m)			590
3m avg. daily turnover (USD m)			0.2
Free float (%)			16
Major shareholder	New Sta	ar Victor Co	Ltd (28%)
12m high/low (THB)			4.74/3.04
Issued shares (m)			5,810.82

Sources: Bloomberg consensus; FSSIA estimates



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**TFG TB** 

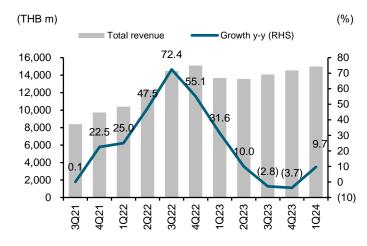
บทวิเคราะห์ฉบับนี้แปลมาจากต้นฉบับภาษาอังกฤษ ที่ออกรายงานเมื่อวันที่ 14 พฤษภาคม 2024

### Exhibit 1: TFG - 1Q24 results summary

	1Q23	2Q23	3Q23	4Q23	1Q24	Cha	nge	2023	2024E	Change
	(THB m)	(q-q%)	(y-y%)	(THB m)	(THB m)	(y-y%)				
Sales	13,677	13,562	14,081	14,550	14,998	3.1	9.7	55,871	58,976	5.6
Cost of sales	11,925	12,276	13,457	14,427	13,712	(5.0)	15.0	52,086	52,075	(0.0)
Gross profit	1,751	1,286	624	123	1,286	944.3	(26.6)	3,785	6,900	82.3
SG&A	861	853	782	1,182	1,008	(14.8)	17.0	3,678	3,539	(3.8)
Operating profit	890	434	(157)	(1059)	278	nm	(68.7)	107	3,362	3038.2
Interest expense	286	335	322	178	270	52.2	(5.5)	1,120	1,354	20.9
Tax expense	223	(18)	(112)	(170)	(13)	nm	nm	(77)	372	nm
Other gain (loss)	(86)	(160)	(178)	111	82	(26.3)	nm	(313)	0	nm
Reported net profit	425	69	(446)	(861)	174	nm	(59.2)	(809)	2,102	nm
Core profit	511	229	(268)	(972)	92	nm	nm	(496)	2,102	nm
Key ratios (%)						(ppt)	(ppt)			
Gross margin	12.8	9.5	4.4	0.8	8.6	7.7	(4.2)	6.8	11.7	4.9
SG&A to sales	6.3	6.3	5.6	8.1	6.7	(1.4)	0.4	6.6	6.0	(0.6)
Operating margin	6.5	3.2	(1.1)	(7.3)	1.9	9.1	(4.7)	0.2	5.7	5.5
Net margin	3.1	0.5	(3.2)	(5.9)	1.2	7.1	(2.0)	(1.4)	3.6	5.0
Core margin	3.7	1.7	(1.9)	(6.7)	0.6	7.3	(3.1)	(0.9)	3.6	4.5
Operating statistics (THB/kg)										
Domestic chicken price - TFG	59.7	59.6	54.6	53.9	55.5	3.1	(7.0)	56.9	58.0	1.8
Domestic swine price - TFG	81.2	69.6	59.5	57.9	59.5	2.8	(26.7)	67.0	70.1	4.6
Vietnam swine price (VND/kg)	50,400	55,095	57,023	47,082	53,400	13.4	6.0	52,311	55,000	5.1
Corn price	13.3	12.9	11.7	10.4	10.4	0.0	(21.8)	12.1	10.0	(17.4)
Soybean meal price	24.0	23.4	21.5	22.0	22.7	3.2	(5.4)	22.7	20.5	(9.7)
Poultry sales (THB m)	4,623	4,352	4,340	4,106	4,449	8.3	(3.8)	17,421	18,913	8.6
Swine sales (THB m)	3,116	2,822	2,626	2,785	2,969	6.6	(4.7)	11,349	12,050	6.2
Feed sales (THB m)	2,432	2,408	2,414	2,143	2,075	(3.2)	(14.7)	9,397	9,585	2.0
Retail shop sale value (THB m)	3,459	3,930	4,642	5,464	5,438	(0.5)	57.2	17,496	18,216	4.1

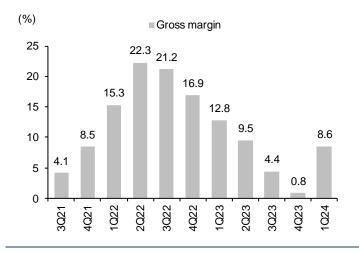
Sources: TFG; FSSIA's compilation

### Exhibit 2: Total revenue and growth



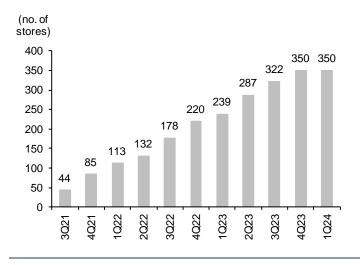
Sources: TFG, FSSIA's compilation

Exhibit 3: Gross margin



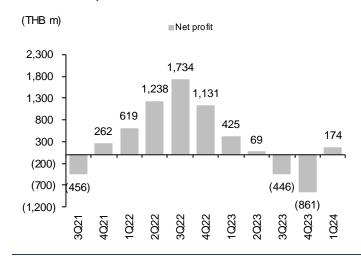
Sources: TFG, FSSIA's compilation

### Exhibit 4: Number of retail shop branches



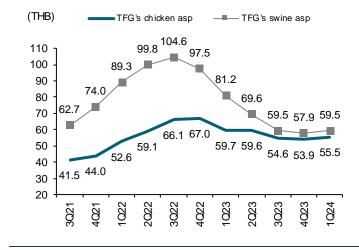
Sources: TFG, FSSIA's compilation

### Exhibit 6: Net profit



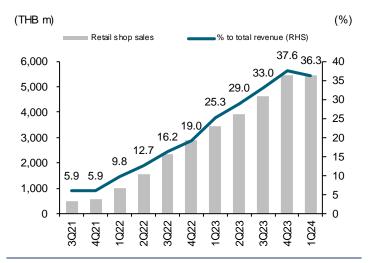
Sources: TFG, FSSIA's compilation

### Exhibit 8: TFG's meat prices



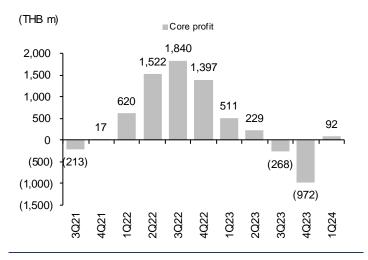
Sources: TFG, FSSIA's compilation

### Exhibit 5: Revenue from retail shops



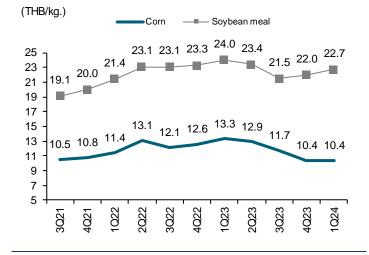
Sources: TFG, FSSIA's compilation

### Exhibit 7: Core profit



Sources: TFG, FSSIA's compilation

### Exhibit 9: Domestic raw material prices



Sources: CPF, OAE, FSSIA's compilation

### **Financial Statements**

Thai Foods Group

Profit and Loss (THB m) Year Ending Dec	2022	2023	2024E	2025E	20265
Revenue	52,323	55,871	58,976	60,687	62,419
Cost of goods sold	(42,367)	(52,086)	(52,075)	(53,404)	(54,741
Gross profit	9,956	3,785	6,900	7,282	7,678
Other operating income	369	453	472	485	499
Operating costs	(3,243)	(3,678)	(3,539)	(3,641)	(3,745
Operating EBITDA	10,419	5,287	8,760	9,254	9,759
Depreciation	(3,337)	(4,727)	(4,927)	(5,127)	(5,327
Goodwill amortisation	0	0	0	0	(
Operating EBIT	7,082	560	3,833	4,127	4,432
Net financing costs	(845)	(1,117)	(1,354)	(1,392)	(1,430
Associates	(9)	(20)	1	1	
Recurring non-operating income	(9)	(20)	1	1	
Non-recurring items	(657)	(313)	0	0	(
Profit before tax	5,571	(890)	2,480	2,735	3,002
Гах	(845)	77	(372)	(410)	(450
Profit after tax	4,726	(813)	2,108	2,325	2,552
Minority interests	(4)	3	(6)	(6)	(6
Preferred dividends	0	0	0	0	(
Other items	-	-	-	-	
Reported net profit	4,722	(809)	2,102	2,319	2,546
Non-recurring items & goodwill (net)	657	313	0	0	(
Recurring net profit	5,379	(496)	2,102	2,319	2,54
Per share (THB)					
Recurring EPS *	0.95	(0.09)	0.34	0.34	0.38
Reported EPS	0.84	(0.14)	0.34	0.34	0.38
DPS	0.40	0.03	0.15	0.15	0.1
Diluted shares (used to calculate per share data)	5,654	5,811	6,168	6,749	6,749
Growth					
Revenue (%)	50.3	6.8	5.6	2.9	2.9
Operating EBITDA (%)	167.0	(49.3)	65.7	5.6	5.
Dperating EBIT (%)	379.5	(92.1)	584.9	7.7	7.4
Recurring EPS (%)	1,099.8	nm	nm	0.8	9.8
Reported EPS (%)	739.9	nm	nm	0.8	9.8
Operating performance					
Gross margin inc. depreciation (%)	19.0	6.8	11.7	12.0	12.3
Gross margin exc. depreciation (%)	25.4	15.2	20.1	20.4	20.8
Operating EBITDA margin (%)	19.9	9.5	14.9	15.2	15.6
Operating EBIT margin (%)	13.5	1.0	6.5	6.8	7.
Vet margin (%)	10.3	(0.9)	3.6	3.8	4.1
Effective tax rate (%)	15.2	8.7	15.0	15.0	15.0
Dividend payout on recurring profit (%)	42.0	(35.1)	45.0	45.0	45.0
nterest cover (X)	8.4	0.5	2.8	3.0	3.1
nventory days	55.3	53.7	54.6	54.6	54.3
Debtor days	22.2	22.6	21.5	21.7	21.
Creditor days	38.2	43.6	50.3	49.2	49.2
Dperating ROIC (%)	18.5	1.4	9.7	10.6	11.
ROIC (%)	16.0	1.1	7.9	8.6	9.4
ROE (%)	39.7	(3.4)	14.5	14.3	14.3
ROA (%)	14.9	0.8	6.8	7.4	8.0
Pre exceptional, pre-goodwill and fully diluted	11.0	0.0	0.0		0.0
Revenue by Division (THB m)	2022	2023	2024E	2025E	2026
Poultry	23,298	17,421	18,913	19,291	19,677
Swine	12,457	11,349	12,050	12,291	12,536
Feed	8,533	9,397	9,585	9,872	10,16
Retail Shop and other	8,036	17,704	18,428	19,232	20,037

Sources: Thai Foods Group; FSSIA estimates

### **Financial Statements**

Thai Foods Group

Cash Flow (THB m) Year Ending Dec	2022	2023	2024E	2025E	2026
ecurring net profit	5,379	(496)	2,102	2,319	2,54
epreciation	3,337	4,727	4,927	5,127	5,32
ssociates & minorities	9	20	(1)	(1)	(1
ther non-cash items	343	82	(1)	(1)	(1
hange in working capital	(1,281)	1,421	(739)	(337)	(341
ash flow from operations	7,787	5,754	6,288	7,108	7,53
apex - maintenance	(8,633)	(4,138)	(4,679)	(3,977)	(4,199
apex - new investment	-	-	-	-	
et acquisitions & disposals	(34)	(19)	53	0	
other investments (net)	(1,854)	(2,266)	660	(170)	(173
ash flow from investing	(10,521)	(6,422)	(3,966)	(4,148)	(4,371
Dividends paid	(797)	(1,815)	(946)	(1,044)	(1,146
quity finance	56	862	358	581	
lebt finance	4,132	1,970	(1,771)	(2,400)	(2,604
ther financing cash flows	20	78	50	17	1
ash flow from financing	3,411	1,095	(2,309)	(2,845)	(3,732
on-recurring cash flows	- 0	- 0	- 95	- 0	
ther adjustments	0	0	95 95	(22)	(1
et other adjustments lovement in cash	677	426	95 108	(22) 92	(574
ree cash flow to firm (FCFF)	(1,888.67)	420	3,676.56	<b>92</b> 4,351.60	4,589.1
ree cash flow to equity (FCFE)	1,418.57	1,379.53	5,676.56 696.56	4,351.60	4,569.1
	1,710.07	1,010.00	000.00	007.71	571.5
er share (THB)					
CFF per share	(0.33)	0.08	0.63	0.75	0.7
CFE per share	0.24	0.24	0.12	0.10	0.1
ecurring cash flow per share	1.60	0.75	1.14	1.10	1.1
alance Sheet (THB m) Year Ending Dec	2022	2023	2024E	2025E	2026
angible fixed assets (gross)	24,693	27,597	29,182	32,182	35,18
ess: Accumulated depreciation	(3,391)	(6,934)	(9,445)	(13,572)	(17,899
angible fixed assets (net)	(3,331) <b>21,302</b>	<b>20,663</b>	19,736	18,609	17,28
itangible fixed assets (net)	21,302	20,005	179	179	17,20
ong-term financial assets	-		-	-	.,
ivest. in associates & subsidiaries	605	1,092	1,092	1,092	1,09
ash & equivalents	1,093	1,518	1,626	1,719	1,00
/C receivable	3,531	3,398	3,555	3,658	3,76
iventories	6,963	6,971	7,134	7,316	7,49
ther current assets	7,177	7,396	7,667	7,889	8,11
urrent assets	18,764	19,284	19,982	20,581	20,52
ther assets	4,786	5,875	5,898	6,069	6,24
otal assets	45,670	47,146	46,886	46,530	45,31
ommon equity	15,568	13,681	15,292	17,149	18,34
linorities etc.	18	15	15	14	1
otal shareholders' equity	15,587	13,696	15,307	17,163	18,36
ong term debt	11,960	10,106	10,957	9,767	8,57
ther long-term liabilities	462	540	590	607	62
ong-term liabilities	12,422	10,646	11,547	10,374	9,20
/C payable	4,733	6,584	6,420	6,584	6,74
hort term debt	12,370	15,998	13,376	12,166	10,75
ther current liabilities	557	222	236	243	25
urrent liabilities	17,661	22,804	20,032	18,993	17,75
otal liabilities and shareholders' equity	45,670	47,146	46,886	46,530	45,31
et working capital	12,381	10,960	11,699	12,036	12,37
vested capital	39,287	38,821	38,603	37,984	37,17
Includes convertibles and preferred stock which is be	eing treated as debt				
er share (THB)					
ook value per share	2.75	2.35	2.48	2.54	2.7
angible book value per share	2.72	2.31	2.45	2.51	2.6
inancial strength					
let debt/equity (%)	149.1	179.5	148.3	117.8	99.
et debt/total assets (%)	50.9	52.1	48.4	43.4	40.
urrent ratio (x)	1.1	0.8	1.0	1.1	1.
F interest cover (x)	2.7	2.2	1.5	1.4	1.
aluation	2022	2023	2024E	2025E	2026
ecurring P/E (x) *	4.0	(45.0)	11.3	11.2	10.
ecurring P/E @ target price (x) *	5.0	(56.2)	14.1	14.0	12.
eported P/E (x)	4.6	(27.6)	11.3	11.2	10.
ividend yield (%)	10.4	0.8	4.0	4.0	4.
rice/book (x)	1.4	1.6	1.5	1.5	1.
rice/tangible book (x)	1.4	1.7	1.6	1.5	1.
V/EBITDA (x) **	4.3	8.9	5.3	5.0	4.
V/EBITDA @ target price (x) **	4.8	9.9	6.0	5.7	5.
V/invested capital (x)	1.1	1.2	1.2	1.2	1.

Sources: Thai Foods Group; FSSIA estimates



### **Disclaimer for ESG scoring**

ESG score	Methodology				Rating					
The Dow Jones Sustainability Indices (DJSI) By S&P Global	process based from the annua Only the top-ra inclusion.	on the com al S&P Glob anked comp	transparent, rules-based npanies' Total Sustainabi aal Corporate Sustainabil anies within each industr	lity Scores resulting ity Assessment (CSA). y are selected for	Be a member and invited to the annual S&P Global Corporate Sustainability Assessment (CSA) for DJSI. Companies with an S&P Globa ESG Score of less than 45% of the S&P Global ESG Score of the highest scoring company are disqualified. The constituents of the DJSI indices are selected from the Eligible Universe.					
Sustainability Investment List ( <u>THSI</u> ) by The Stock Exchange of Thailand ( <u>SET</u> )	managing busi Candidates mu 1) no irregular float of >150 sl up capital. Son 70%; 2) indepe wrongdoing rel	ness with tr ust pass the trading of th hareholders ne key disquendent direct lated to CG	ility in Environmental and ansparency in Governar e preemptive criteria, with ne board members and e s, and combined holding ualifying criteria include: ctors and free float violati , social & environmental earnings in red for > 3 yes	ce, updated annually. two crucial conditions: xecutives; and 2) free must be >15% of paid- 1) CG score of below on; 3) executives' impacts; 4) equity in	To be eligible for <u>THSI inclusion</u> , verified data must be scored at a minimum of 50% for each indicator, unless the company is a part of DJS during the assessment year. The scoring will be fairly weighted against nature of the relevant industry and materiality. <u>SETTHSI Index</u> is extended from the THSI companies whose 1) marke capitalization > THBSb (~USD150b); 2) free float >20%; and 3) liquidity >0.5% of paid-up capital for at least 9 out of 12 months. The SETTHSI Index is a market capitalisation-weighted index, cap 5% quarterly weigh maximum, and no cap for number of stocks.					
CG Score by Thai Institute of Directors Association (Thai IOD)	annually by the	e Thai IOD, ). The resul	h in sustainable develop with support from the Sto ts are from the perspecti s.	ock Exchange of	Scores are rated in six categories: 5 for Excellent (90-100), 4 for Very Good (80-89), 3 for Good (70-79), 2 for Fair (60-69), 1 for Pass (60-69), and not rated for scores below 50. Weightings include: 1) the rights; 2) and equitable treatment of shareholders (weight 25% combined); 3) the role of stakeholders (25%); 4) disclosure & transparency (15%); and 5) board responsibilities (35%).					
AGM level By Thai Investors Association (TIA) with support from the SEC	treatment are i transparent an out of five the ( criteria cover A date (45%), an <i>circulation of suff</i> <i>exercised. The si</i> and verifiability; a	ncorporated d sufficientl CG compon GM proced id after the i ficient informa econd assess and 3) openne	which shareholders' right d into business operation y disclosed. All form imp- tents to be evaluated anr dures before the meeting meeting (10%). (The first a tion for voting; and 2) facilita sets 1) the ease of attending ri- ses for Q&A. The third involvi- tes, resolutions and voting re-	s and information is ortant elements of two nually. The assessment (45%), at the meeting ssesses 1) advance ting how voting rights can be neetings; 2) transparency as the meeting minutes that			four categories: (80-89), and not			
Thai CAC By Thai Private Sector Collective Action Against Corruption (CAC)	establishment policies. The C (Companies deci Declaration of Int Certification, inclu	of key contr certification iding to becom tent to kick off uding risk ass mployees, est	Checklist include corrupt rols, and the monitoring a is good for three years. me a CAC certified member sf an 18-month deadline to su ressment, in place of policy a tablishment of whistleblowing II stakeholders.)	and developing of tart by submitting a bmit the CAC Checklist for nd control, training of	passed Checkli	st will move fo se members ar	d by a committe r granting certific e twelve highly r chievements.	cation by the C	CAC Council	
<u>Morningstar</u> Sustainalytics	, , , , , , , , , , , , , , , , , , , ,		A company's ESG risk rating score is the sum of unmanaged risk. The more risk is unmanaged, the higher ESG risk is scored.							
	information, com reports, and qual		k, ESG controversies, issuer views.	feedback on draft ESG	0-10	Low 10-20	<b>Medium</b> 20-30	High 30-40	Severe 40+	
ESG Book	positioned to o the principle of helps explain f	utperform o financial m uture risk-a features wi	sustainable companies the vert the long term. The renateriality including inform djusted performance. Ma tith higher materiality and arly basis.	ethodology considers nation that significantly teriality is applied by	The total ESG scores using m	score is calcula ateriality-base	ated as a weight d weights. The s dicating better p	ed sum of the core is scaled	features	
<u>MSCI</u>				anagement of financially their exposure to ESG ris					nethodology to	
	AAA	8.571-10.00	0 Leader:	leading its industry in m	anaging the most si	onificant ESG ris	ks and opportunitie	s		
	AA	7.143-8.570		5	3 3	5				
			-							
	Α	5.714-7.142		a mixed or unexception	al track record of ma	anaging the most	significant ESG ris	sks and opportur	nities relative to	
	A BBB	5.714-7.142 4.286-5.713	3 Average:	a mixed or unexception industry peers	al track record of ma	anaging the most	significant ESG ris	sks and opportur	nities relative to	
	A BBB BB	5.714-7.142 4.286-5.713 2.857-4.285	3 <b>Average:</b>		al track record of ma	anaging the most	significant ESG ris	sks and opportur	ities relative to	
	A BBB	5.714-7.142 4.286-5.713	3 Average: 5 6 Laggard:				-		ities relative to	
Moody's ESG solutions	A BBB BB CCC Moody's assess believes that a	5.714-7.142 4.286-5.713 2.857-4.285 1.429-2.856 0.000-1.428 company in	Average: Laggard: gree to which companies	industry peers lagging its industry base take into account ESG of to its business model and	d on its high expos	ure and failure to	manage significan	t ESG risks	policies. It	
	A BBB BB CCC Moody's assess believes that a create sustaina Designed to tra based on publi	5.714-7.142 4.286-5.713 2.857-4.285 1.429-2.856 0.000-1.428 sees the deg company ir able value for ansparently cly available	Average: Laggard: Backbox Backbox Companies Average: Laggard: Companies Average: Laggard: Second Companies Average: Average:	industry peers lagging its industry base take into account ESG of to its business model and	d on its high expos ojectives in the d I relatively outpe G performance, 100 on relative E	ure and failure to efinition and in rforming its pe commitment an SG performan	manage significan nplementation of ers is better pos nd effectiveness ce and insufficie	It ESG risks their strategy itioned to mitig across 10 ma nt degree of to	policies. It gate risks and in themes,	
solutions Refinitiv ESG	A BBB B B CCC Moody's assess believes that a create sustaina Designed to tra based on publi reporting mate The S&P Globa	5.714-7.142 4.286-5.713 2.857-4.285 1.429-2.856 0.000-1.428 sees the deg company in able value fr ansparently icly available rial ESG da al ESG Sco	Average: Laggard: Laggard: Bree to which companies negrating ESG factors in or shareholders over the and objectively measure e and auditable data. The ta publicly. <i>(Score ratings</i> ) ore is a relative score measure	industry peers lagging its industry base take into account ESG of to its business model and medium to long term. a company's relative ES e score ranges from 0 to	d on its high expos ojectives in the d I relatively outpe G performance, i 100 on relative E = satisfactory; >50 t ormance on and	ure and failure to efinition and in rforming its pe commitment at SG performan o 75 = good; and management o	nanage significan nplementation of ers is better pos nd effectiveness ce and insufficie I >75 to 100 = exce	t ESG risks their strategy itioned to mitig across 10 ma nt degree of tr <i>llent.</i> )	policies. It gate risks and in themes, ansparency in	
solutions Refinitiv ESG rating	A BBB B B CCC Moody's assess believes that a create sustaina Designed to tra based on publi reporting mate The S&P Globa	5.714-7.142 4.286-5.713 2.857-4.285 1.429-2.856 0.000-1.428 sees the deg company in able value fr ansparently icly available rial ESG da al ESG Sco	Average: Average: Auggard: Auggar	industry peers lagging its industry base take into account ESG of to its business model and medium to long term. a company's relative ES a score ranges from 0 to are 0 to 25 = poor; >25 to 50 asuring a company's performance asuring a company's performanc	d on its high exposi- ojectives in the d d relatively outpe G performance, r 100 on relative E = satisfactory; >50 t ormance on and ges from 0 to 100 regated Environn ncial materiality.	ure and failure to efinition and in rforming its per commitment an SG performan o 75 = good; and management o ). nental, Social a The score is a	manage significan pplementation of ers is better pos and effectiveness ce and insufficie (>75 to 100 = exce of ESG risks, opp and Governance weighted gener	tt ESG risks their strategy itioned to mitig across 10 ma nt degree of tr <i>llent.)</i> portunities, an (ESG) perforr ralized mean (	policies. It jate risks and in themes, ransparency in d impacts mance. The power mean)	

Rating regarding the sustainable development of Thai listed companies, both on the SET and MAI, are publicly available on the website of the Securities and Exchange Commission of Thailand (SEC). Currently, ratings available are 1) "CG Score"; 2) "AGM Level"; 3) "Thai CAC"; and 4) THSI. The ratings are updated on an annual basis. FSSIA does not confirm nor certify the accuracy of such ratings. Source: FSSIA's compilation

### **GENERAL DISCLAIMER**

### ANALYST(S) CERTIFICATION

#### Sureeporn Teewasuwet FSS International Investment Advisory Securities Co., Ltd

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#### History of change in investment rating and/or target price



Sureeporn Teewasuwet started covering this stock from 03-Feb-2023

Price and TP are in local currency

Source: FSSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
Thai Foods Group	TFG TB	THB 3.84	BUY	Downside risks to our P/E-based TP are 1) a slower-than-expected consumption recovery; 2) a potential rise in meat and raw material prices; 3) a stronger-than-expected THB against USD.

#### Source: FSSIA estimates

#### **Additional Disclosures**

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited.

All share prices are as at market close on 13-May-2024 unless otherwise stated.

### **RECOMMENDATION STRUCTURE**

### **Stock ratings**

Stock ratings are based on absolute upside or downside, which we define as (target price\* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

\* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

#### **Industry Recommendations**

**Overweight.** The analyst expects the fundamental conditions of the sector to be positive over the next 12 months. **Neutral.** The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months. **Underweight.** The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

### **Country (Strategy) Recommendations**

**Overweight (O).** Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Neutral (N).** Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Underweight (U).** Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.