EQUITY RESEARCH – RESULTS FLASH

## S HOTELS AND RESORTS THAILAND / TOURISM & LEISURE

## SHR TB

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## 1Q24 results at first glance

## SHR booked a core profit of THB129m (+99% q-q) in 1Q24, beat our estimate

#### Highlights

- SHR reported a 1Q24 core profit of THB129m, improving from THB65m in 4Q23 and beating our estimate by 18%, mainly due to higher-than-expected other income.
- Including a THB17m unrealized loss on FX, net profit was THB112m.
- Maldives hotel (excluding SO/ Maldives) RevPAR grew by 18% y-y in 1Q24, driven by a strong ADR (+16% y-y). The RevPAR of Thai hotels grew by 15% y-y thanks to a 14% y-y higher ADR. Outrigger RevPAR grew by 23% y-y thanks to robust growth at its Fiji hotels. On a negative note, the RevPAR of UK hotels fell by 1% y-y due to the expiration of the long-term exclusive-use contract with the government for the Mercure London Watford hotel.
- Revenue grew 8% y-y and the EBITDA margin improved to 27% in the quarter (vs 26% in 1Q23) thanks to the strong performance of Thai and Maldives hotels.
- SO/ Maldives recorded a share of loss of THB63m in 1Q24 (vs a THB66m loss in 4Q23) due to the initial phase of operation with an OCC rate of 44%.
- Excluding the share of loss from SO/ Maldives, core profit would grow by 30% y-y and hit a record high at cTHB190m.
- 1Q24 core profit accounted for 42% of our 2024E core profit of THB307m.

#### **Outlook and valuation**

- We expect operations to improve y-y in 2Q24, and SHR should book a smaller core loss.
- SHR trades at cheap and undemanding valuations of 0.5x 2024E P/BV and 8.8x 2024E EV/EBITDA (vs peers' averages of 1.9x and 20x).

TARGET PRICE	THB4.00
CLOSE	THB2.38
UP/DOWNSIDE	+68.1%
TP vs CONSENSUS	+14.0%

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INTERNATIONAL INVESTMENT ADVISORY

### **KEY STOCK DATA**

YE Dec (THB m)	2023	2024E	2025E	2026E
Revenue	9,701	10,714	11,193	11,483
Net profit	87	307	525	603
EPS (THB)	0.02	0.09	0.15	0.17
vs Consensus (%)	-	32.4	17.2	6.3
EBITDA	2,226	2,665	2,822	2,890
Recurring net profit	80	307	525	603
Core EPS (THB)	0.02	0.09	0.15	0.17
EPS growth (%)	nm	285.2	70.9	14.8
Core P/E (x)	107.2	27.8	16.3	14.2
Dividend yield (%)	-	1.4	2.5	2.8
EV/EBITDA (x)	10.9	8.8	7.9	7.4
Price/book (x)	0.5	0.5	0.5	0.5
Net debt/Equity (%)	98.2	90.6	82.6	75.0
ROE (%)	0.5	1.9	3.2	3.5



Share price performance	1 Month	3 Month	12 Month
Absolute (%)	(9.8)	1.7	(34.3)
Relative to country (%)	(9.7)	2.8	(25.2)
Mkt cap (USD m)			231
3m avg. daily turnover (USD m	ו)		0.6
Free float (%)			34
Major shareholder	S Hotels a	nd Resorts I	nter (49%)
12m high/low (THB)			3.76/2.18
Issued shares (m)			3,593.64

Sources: Bloomberg consensus; FSSIA estimates



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#### Exhibit 1: SHR - 1Q24 results summary

	1Q23 (THB m)	2Q23 (THB m)	3Q23 (THB m)	4Q23 (THB m)	1Q24 (THB m)	Cha (q-q %)	(y-y %)	2023 (THB m)	2024E (THB m)	Change (y-y %)
Sales	(THB III) 2,544	(THB III) 2,277	(THB III) 2,401	(THB III) 2,479	2,743	(q-q %) 11	(y-y %) 8	(THB III) 9,701	(1115 111)	(y-y %) 10
- Self-Managed Hotels	<b>2,544</b> 642	363	320	423	739	75	<b>o</b> 15	9,701	10,714	
- Outrigger Hotels	042 302	303 334	320 402	423	353	(16)	15 17			
- Project Crossroads Hotels	815	518	402 519	693	911	(10)	12			
- UK	785	1,062	1,161	943	739	(22)	(6)			
COGS (Incl. depreciation)	(1,605)	(1,599)	(1,548)	(1,462)	(1,633)	(22)	2	(6,213)	(6,694)	8
Gross profit	(1,003) <b>939</b>	(1,399) 678	(1,348) <b>853</b>	(1,402) <b>1,017</b>	(1,033) <b>1,109</b>	9	18	(0,213) <b>3,488</b>	(0,094) <b>4,019</b>	15
SG&A	(576)	(571)	(597)	(675)	(687)	<b>9</b> 2	18 19	(2,419)	(2,589)	7
Operating profit	(370) 363	(371) <b>107</b>	(J97) <b>256</b>	(073) <b>343</b>	(007) <b>422</b>	23	19 16	(2,419) <b>1,068</b>	(2,309) <b>1,430</b>	34
Other income	35	42	<b>230</b> 91	345 36	<b>422</b> 59	<b>23</b> 63	67	205	185	(10)
	3	42				05	07	205	100	(10)
- Fx gains (losses)			(3)	(1) 37	(0)	50	01	205	105	(10)
- Other income	32	41	95		59	58	81	205	185	(10)
Interest expense Pretax profit	(248) <b>150</b>	(273)	(304) <b>44</b>	(299) <b>79</b>	(298) <b>183</b>	(0) 120	20	(1,124) <b>150</b>	(1,150) <b>465</b>	2
-		(124)				<b>130</b>	22 (742)			210
Income Tax	(1)	10	(42)	51	9	(83)	(743)	18	(47)	(360)
Associates	(4)	(6) 0	(12) 0	(66)	(63)	(4)		(88)	(111)	26
Minority interest	0			0	0	00	(4.4)	0	0	204
Core profit	144	(119)	(10)	65	129	99	(11)	80	307	285
Extraordinaries, GW & FX	(20)	2	25	(1)	(17)	50	(13)	7	0	
Net unrealized (loss)/gain on FX	(20)	2	25	(11)	(17)	50	(16)	(4)	0	
Non-recurring items	0	0.4	0.3	10	(0)	(103)	(250)	11		
Reported net profit	125	(117)	15	64	112	75	(11)	87	307	239
Shares out (end Q, m)	3,664	3,664	3,664	3,664	3,664	0	0	3,664	3,664	C
Core EPS	0.04	(0.03)	(0.00)	0.02	0.04	99	(11)	0.02	0.08	285
EPS	0.03	(0.03)	0.00	0.02	0.03	75	(11)	0.02	0.08	239
COGS (Excl. depreciation)	(1,327)	(1,302)	(1,248)	(1,179)	(1,298)	10	(2)	(5,056)	(5,460)	8
Depreciation	(277)	(297)	(301)	(283)	(335)	19	21	(1,158)	(1,234)	7
EBITDA	671	440	636	596	753	26	12	2,343	2,739	17
Key ratios	(%)	(%)	(%)	(%)	(%)	(ppt)	(ppt)	(%)	(%)	(ppt)
Gross margin	37	30	36	41	40	1	4	36	38	2
SG&A/Revenue	23	25	25	27	25	2	2	25	24	(1)
EBITDA margin	26	19	26	24	27	(3)	1	24	26	1
Net profit margin	5	(5)	1	3	4	(1)	(1)	1	3	2
Operating stats										
Self-Managed Hotels										
OCC (%)	87.5	64.1	59.2	56.6	88.5					
ADR (THB)	9,840	6,528	6,344	9,012	11,200					
RevPAR (THB)	8,611	4,184	3,724	5,104	9,914					
Outrigger Hotels										
OCC (%)	55.4	45.5	43.3	61.6	54.2					
ADR (THB)	6,831	9,582	13,024	10,176	8,590					
RevPAR (THB)	3,783	4,362	5,643	6,273	4,657					
Project Crossroads Hotels										
OCC (%)	87.5	53.7	63.2	68.0	89.0					
ADR (THB)	13,994	13,521	10,584	14,947	16,180					
RevPAR (THB)	12,241	7,258	6,690	10,167	14,400					
UK Hotels			,	,						
	65.6	74.1	76.1	62.2	59.1					
OCC (%)										
OCC (%) ADR (THB)	3,133	3,866	4,237	3,716	3,439					

Sources: SHR; FSSIA estimates



#### **Financial Statements**

S Hotels and Resorts

Profit and Loss (THB m) Year Ending Dec	2022	2023	2024E	2025E	2026E
Revenue	8,693	9,701	10,714	11,193	11,483
Cost of goods sold	(5,807)	(6,213)	(6,694)	(6,937)	(7,104)
Gross profit	2,885	3,488	4,019	4,256	4,379
Other operating income	-	-	-	-	-
Operating costs	(2,142)	(2,419)	(2,589)	(2,692)	(2,773)
Operating EBITDA	1,859	2,226	2,665	2,822	2,890
Depreciation	(1,116)	(1,158)	(1,234)	(1,259)	(1,284)
Goodwill amortisation	-	-	-	-	-
Operating EBIT	743	1,068	1,430	1,564	1,606
Net financing costs	(842)	(1,124)	(1,150)	(1,137)	(1,105)
Associates	(21)	(88)	(111)	12	48
Recurring non-operating income	73	117	74	200	241
Non-recurring items	53	7	0	0	0
Profit before tax	27	69	354	627	742
Тах	(13)	18	(47)	(102)	(139)
Profit after tax	14	87	307	525	603
Minority interests	0	0	0	0	0
Preferred dividends	-	-	-	-	-
Other items	-	-	-	-	-
Reported net profit	14	87	307	525	603
Non-recurring items & goodwill (net)	(53)	(7)	0	0	0
Recurring net profit	(39)	80	307	525	603
Per share (THB)					
Recurring EPS *	(0.01)	0.02	0.09	0.15	0.17
Reported EPS	0.00	0.02	0.09	0.15	0.17
DPS	0.00	0.00	0.03	0.06	0.07
Diluted shares (used to calculate per share data)	3,594	3,594	3,594	3,594	3,594
Growth					
Revenue (%)	92.6	11.6	10.4	4.5	2.6
Operating EBITDA (%)	411.7	19.7	19.7	5.9	2.4
Operating EBIT (%)	nm	43.8	33.9	9.3	2.7
Recurring EPS (%)	nm	nm	285.2	70.9	14.8
Reported EPS (%)	nm	500.8	255.8	70.9	14.8
Operating performance					
Gross margin inc. depreciation (%)	33.2	36.0	37.5	38.0	38.1
Gross margin exc. depreciation (%)	46.0	47.9	49.0	49.3	49.3
Operating EBITDA margin (%)	21.4	22.9	24.9	25.2	25.2
Operating EBIT margin (%)	8.5	11.0	13.4	14.0	14.0
Net margin (%)	(0.4)	0.8	2.9	4.7	5.3
Effective tax rate (%)	-289.8	-12.1	10.1	16.5	20.0
Dividend payout on recurring profit (%)	-	-	40.0	40.0	40.0
Interest cover (X)	1.0	1.1	1.3	1.6	1.7
nventory days	16.6	16.6	16.1	16.4	16.5
Debtor days	18.7	19.5	18.8	19.3	20.0
Creditor days	130.1	121.9	115.9	118.0	118.9
Operating ROIC (%)	9.7	4.0	4.3	4.4	4.4
ROIC (%)	9.7	4.1	4.1	4.5	4.6
ROE (%)	(0.2)	0.5	1.9	3.2	3.5
ROA (%)	8.8	3.6	3.6	3.9	3.9
* Pre exceptional, pre-goodwill and fully diluted					
Revenue by Division (THB m)	2022	2023	2024E	2025E	2026E
Self-managed	1,098	1,749	1,754	1,891	1,937
Outrigger	1,486	1,457	1,823	1,879	1,925
Crossroads Ph1 (Maldives hotels)	2,445	2,545	3,000	3,131	3,228
UK	3,664	3,951	4,137	4,292	4,393

Sources: S Hotels and Resorts; FSSIA estimates

## Financial Statements

S Hotels and Resorts					
Cash Flow (THB m) Year Ending Dec	2022	2023	2024E	2025E	2026E
Recurring net profit	(39)	80	307	525	603
Depreciation	1,116	1,158	1,234	1,259	1,284
ssociates & minorities	-	-	-	-	-
Other non-cash items	109	409	(8)	(8)	(8)
Change in working capital	1,052 <b>2,238</b>	370 <b>2,017</b>	32 1,566	2 1,778	(12) <b>1,867</b>
cash flow from operations Capex - maintenance	(116)	(3,077)	(635)	(664)	(681)
apex - new investment	(110)	(0,077)	(000)	(004)	(001)
et acquisitions & disposals	(277)	(60)	0	0	0
ther investments (net)	-	-	-	-	-
ash flow from investing	(393)	(3,137)	(635)	(664)	(681)
ividends paid	0	0	0	(123)	(210)
quity finance	0	(461)	0	0	0
lebt finance	(1,418)	1,337	(400)	0	(1,000)
ther financing cash flows	139	(19)	0	0	0
ash flow from financing	(1,280)	857	(400)	(123)	(1,210)
on-recurring cash flows ther adjustments	- 0	- 0	- 0	- 0	- 0
et other adjustments	0	0	0	0	0
ovement in cash	566	(263)	531	991	(24)
ree cash flow to firm (FCFF)	2,686.85	3.35	2,080.92	2,251.37	2,290.36
ree cash flow to equity (FCFE)	565.63	198.21	530.90	1,114.35	185.84
er share (THB)					
CFF per share	0.75	0.00	0.58	0.63	0.64
CFE per share	0.16	0.06	0.15	0.31	0.05
ecurring cash flow per share	0.33	0.46	0.43	0.49	0.52
alance Sheet (THB m) Year Ending Dec	2022	2023	2024E	2025E	2026E
angible fixed assets (gross)	36,291	41,369	42,012	42,684	43,373
ess: Accumulated depreciation	(7,323)	(10,474)	(11,708)	(12,967)	(14,251)
angible fixed assets (net)	28,968	30,895	30,304	29,717	29,122
tangible fixed assets (net)	1,630	1,628	1,628	1,628	1,628
ong-term financial assets	-	-	-	-	-
vest. in associates & subsidiaries	704	764	764	764	764
ash & equivalents	2,479	2,216	2,747	3,739	3,714
/C receivable	501	535	571	610	649
ventories	229	231	249	259	266
ther current assets urrent assets	1,324 <b>4,533</b>	790 <b>3,772</b>	872 <b>4,440</b>	912 <b>5,519</b>	935 <b>5,564</b>
ther assets	<b>4,335</b> 615	664	<b>4,440</b> 664	664	5,504 664
otal assets	36,450	37,723	37,800	38,291	37,741
ommon equity	16,019	16,091	16,398	16,801	17,194
linorities etc.	0	0	0	0	0
otal shareholders' equity	16,019	16,091	16,398	16,801	17,194
ong term debt	16,674	18,012	17,612	17,612	16,612
ther long-term liabilities	1,612	1,604	1,604	1,604	1,604
ong-term liabilities	18,286	19,616	19,216	19,216	18,216
/C payable	1,711	1,667	1,800	1,872	1,919
hort term debt	0	0	0	0	0
ther current liabilities	433	349	386	403	413
urrent liabilities	2,144	2,016	2,186	2,275	2,332
otal liabilities and shareholders' equity et working capital	<b>36,450</b> (90)	<b>37,723</b> (461)	<b>37,800</b> (493)	<b>38,291</b> (495)	<b>37,741</b> (482)
et working capital vested capital	(90) 31,826	(461) 33,490	(493) 32,867	(495) 32,278	(482) 31,695
Includes convertibles and preferred stock which is bei		55,480	52,007	52,210	51,095
er share (THB)					
ook value per share	4.46	4.48	4.56	4.68	4.78
angible book value per share	4.00	4.02	4.11	4.22	4.33
nancial strength					
et debt/equity (%)	88.6	98.2	90.6	82.6	75.0
et debt/total assets (%)	38.9	41.9	39.3	36.2	34.2
urrent ratio (x)	2.1	1.9	2.0	2.4	2.4
F interest cover (x)	1.7	1.2	1.5	2.0	1.2
aluation	2022	2023	2024E	2025E	2026E
ecurring P/E (x) *	(219.8)	107.2	27.8	16.3	14.2
ecurring P/E @ target price (x) *	(369.4)	180.1	46.8	27.4	23.8
eported P/E (x)	594.7	99.0	27.8	16.3	14.2
ividend yield (%)	-	-	1.4	2.5	2.8
rice/book (x)	0.5	0.5	0.5	0.5	0.5
rice/tangible book (x)	0.6	0.6	0.6	0.6 7.9	0.5
				/ u	7.4
V/EBITDA (x) **	12.2	10.9	8.8		
V/BITDA (x) ** V/EBITDA (x) ** V/IBITDA @ target price (x) ** V/invested capital (x)	12.2 15.4 0.7	10.9 13.6 0.7	11.0 0.7	10.0 0.7	9.4 0.7

Sources: S Hotels and Resorts; FSSIA estimates

## S HOTELS AND RESORTS PCL (SHR TB)

**FSSIA ESG rating** 

 $\star\star$ 

25.0 /100

#### Exhibit 2: FSSIA ESG score implication

Rating	Score	Implication
****	>79-100	Leading its industry peers in managing the most significant ESG risks which not only better cost efficiency but also lead to higher profitability.
$\star\star\star\star$	>59-79	A mixed track record of managing the most significant ESG risks and opportunities relative to industry peers.
***	>39-59	Relevant ESG materiality matrix has been constructively addressed, well-managed and incorporated into day-to-day operations, in which targets and achievements are evaluated annually.
**	>19-39	Relevant ESG materiality matrix has been identified with key management in charge for progress to be followed up on and to provide intensive disclosure. Most targets are conventional and achievable.
*	1-19	The company has adopted the United Nations Sustainable Development Goals (UN SDGs), established sustainability management guidelines and fully complies with regulations or ESG suggested guidance from related organizations such as the SET and SEC.

Sources: FSSIA estimates

#### Exhibit 3: ESG – peer comparison

	FSSIA	Domestic ratings							Global ratings					Bloomberg	
	ESG score	DJSI	SET THSI	THSI	CG score	AGM level	Thai CAC	Morningstar ESG risk	ESG Book	MSCI	Moody's	Refinitiv	S&P Global	ESG score	Disclosure score
SET100	69.20	5.34	4.40	4.40	4.76	4.65	3.84	Medium	51.76	BBB	20.87	58.72	63.91	3.72	28.17
Coverage	67.12	5.11	4.15	4.17	4.83	4.71	3.53	Medium	52.04	BB	16.97	56.85	62.09	3.40	31.94
BEYOND	24.98				5.00	5.00	Certified		39.83						
CENTEL	62.78		Y	Y	5.00	5.00	Certified	Medium	57.54			71.56	48.00	2.93	54.19
DUSIT	24.81				5.00	4.00	Certified		46.50						
ERW	39.65				4.00	4.00	Certified		54.22			51.15	21.00	3.90	
MINT	84.43	Y	Y	Y	5.00	4.00	Certified	Medium	57.57	AA	37.00	91.18	69.00	5.00	
SHR	25.00		Y	Y	5.00	5.00									

Sources: <u>SETTRADE.com</u>; \* FSSIA estimate; FSSIA's compilation

#### Exhibit 4: ESG disclosure from the company's one report

FY ending Dec 31	FY 2022	FY ending Dec 31	FY 2022
Environmental		Governance	
Climate change policy	Yes	Board size / Independent directors (ID) / Female	9 / 5 / 1
Climate change opportunities discussed		No. of board meetings for the year / % attendance	8 / 97.22
GHG scope 2 location-based policy	Yes	Company conducts board evaluations	Yes
Biodiversity policy	Yes	Number of non-executive directors on board	7
Energy efficiency policy	Yes	Director share ownership guidelines	No
Electricity used	Yes	Board age limit	No
Fuel used - crude oil/diesel		Age of the youngest / oldest director	53 / 69
Waste reduction policy	Yes	Number of executives / female	6/3
Water policy	Yes	Executive share ownership guidelines	No
Water consumption	Yes	Size of audit committee / ID	3/3
Social		Audit committee meetings	4
Human rights policy	Yes	Audit committee meeting attendance (%)	100
Policy against child labor	Yes	Size of compensation committee / ID	3/3
Quality assurance and recall policy	Yes	Number of compensation committee meetings	4
Consumer data protection policy	Yes	Compensation committee meeting attendance (%)	100
Equal opportunity policy	Yes	Size of nomination committee / ID	<b>3</b> /3
Gender pay gap breakout		Number of nomination committee meetings	4
Pct women in workforce	33.8	Nomination committee meeting attendance (%)	100
Business ethics policy	Yes	Board compensation (THB m)	10.33
Anti-bribery ethics policy	Yes	Executive compensation (THB m)	53.96
Health and safety policy	Yes	Auditor fee (THB m)	2.2
Lost time incident rate - employees		(PricewaterhouseCoopers ABAS Limited)	
Training policy	Yes	Total employee (no.)	2663
Fair remuneration policy	Yes	Employee compensation (THB m)	1379.4
Number of employees - CSR	Yes	Sustainability governance	
Total hours spent by firm - employee training	1700	Verification type	
Social supply chain management	Yes	Board duration (years)	3

Source: FSSIA's compilation

#### **Disclaimer for ESG scoring**

ESG score	Methodolog	У			Rating						
The Dow Jones Sustainability Indices (DJSI) By S&P Global	process base from the ann Only the top- inclusion.	ed on the com ual S&P Glob ranked comp	transparent, rules-based panies' Total Sustainabi al Corporate Sustainabil anies within each industr	lity Scores resulting ity Assessment (CSA). y are selected for	Be a member and invited to the annual S&P Global Corporate Sustainability Assessment (CSA) for DJSI. Companies with an S&P Global ESG Score of less than 45% of the S&P Global ESG Score of the highest scoring company are disqualified. The constituents of the DJSI indices are selected from the Eligible Universe.						
Sustainability Investment List ( <u>THSI</u> ) by The Stock Exchange of Thailand ( <u>SET</u> )	managing bu Candidates r 1) no irregula float of >150 up capital. So 70%; 2) inde wrongdoing r	siness with tr nust pass the ar trading of th shareholders ome key disq pendent direc related to CG	ility in Environmental and ansparency in Governan preemptive criteria, with he board members and e s, and combined holding u ualifying criteria include: tors and free float violati social & environmental parnings in red for > 3 yes	ace, updated annually. two crucial conditions: executives; and 2) free must be >15% of paid- 1) CG score of below on; 3) executives' impacts; 4) equity in	To be eligible for <u>THSI inclusion</u> , verified data must be scored at a minimum of 50% for each indicator, unless the company is a part of DJSI during the assessment year. The scoring will be fairly weighted against the nature of the relevant industry and materiality. <u>SETTHSI Index</u> is extended from the THSI companies whose 1) market capitalization > THB5b (~USD150b); 2) free float >20%; and 3) liquidity >0.5% of paid-up capital for at least 9 out of 12 months. The SETTHSI Index is a market capitalisation-weighted index, cap 5% quarterly weight a maximum, and no cap for number of stocks.						
CG Score by Thai Institute of Directors Association (Thai IOD)	annually by t Thailand (SE	he Thai IOD,	h in sustainable develop with support from the St ts are from the perspecti s.	ock Exchange of	Good (80-89), 3 and not rated for equitable treatm	8 for Good (70 or scores below nent of shareh 5%); 4) disclo	ories: 5 for Excell -79), 2 for Fair (6 w 50. Weightings olders (weight 2 sure & transpare	0-69), 1 for P include: 1) th 5% combined	ass (60-69), e rights; 2) and ); 3) the role of		
AGM level By Thai Investors Association (TIA) with support from the SEC	treatment are transparent a out of five the criteria cover date (45%), a circulation of su exercised. The and verifiability	e incorporated and sufficientl e CG compor AGM proced and after the i ufficient informat second assess ; and 3) openne	which shareholders' right: d into business operation y disclosed. All form imp- tents to be evaluated anr lures before the meeting meeting (10%). (The first a tion for voting; and 2) facilita ses 1) the ease of attending in sess for Q&A. The third involve es, resolutions and voting re	s and information is ortant elements of two nually. The assessment (45%), at the meeting ssesses 1) advance ting how voting rights can be neetings; 2) transparency as the meeting minutes that			four categories: (80-89), and not				
Thai CAC By Thai Private Sector Collective Action Against Corruption (CAC)	establishmer policies. The (Companies de Declaration of Certification, in managers and	nt of key contr Certification eciding to becom Intent to kick officiuding risk ass employees, est	Checklist include corrupti rols, and the monitoring a is good for three years. If an 18-month deadline to sul ressment, in place of policy a ablishment of whistleblowing II stakeholders.)	and developing of start by submitting a bmit the CAC Checklist for nd control, training of	passed Checkli	st will move fo e members a	ed by a committe r granting certific re twelve highly r chievements.	ation by the 0	CAC Council		
<u>Morningstar</u> <u>Sustainalytics</u>	based on an risk is unmar regulatory filing	assessment naged. Source as, news and ot	sk rating provides an ove of how much of a compa s to be reviewed include corp her media, NGO reports/web	ny's exposure to ESG porate publications and sites, multi-sector		nanaged, the	score is the sum higher ESG risk i Medium	s scored.			
		mpany feedbac Iality & peer rev	k, ESG controversies, issuer iews.	feedback on draft ESG	0-10	Low 10-20	20-30	High 30-40	Severe 40+		
ESG Book	positioned to the principle helps explain over-weightir	outperform o of financial m future risk-a	sustainable companies the over the long term. The m lateriality including inform djusted performance. Ma th higher materiality and erly basis.	nethodology considers nation that significantly nteriality is applied by	scores using m	ateriality-base	ated as a weighte d weights. The s dicating better pe	core is scaled			
<u>MSCI</u>				anagement of financially their exposure to ESG ri					ethodology to		
	AAA AA	8.571-10.00 7.143-8.570	Leader:	leading its industry in m	anaging the most si	gnificant ESG ris	sks and opportunitie	s			
	A BBB BB	5.714-7.142 4.286-5.713 2.857-4.285	3 Average:	a mixed or unexception industry peers	al track record of ma	anaging the mos	t significant ESG ris	ks and opportu	nities relative to		
	B CCC	1.429-2.850 0.000-1.428	Laggard:	lagging its industry base	ed on its high expos	ure and failure to	o manage significan	t ESG risks			
<u>Moody's ESG</u> solutions	Moody's ass believes that	esses the dec a company in	gree to which companies	take into account ESG o to its business model and medium to long term.							
<u>Refinitiv ESG</u> rating	based on pul	blicly availabl	e and auditable data. The	a company's relative ES e score ranges from 0 to are 0 to 25 = poor; >25 to 50	100 on relative E	SG performan	ce and insufficie	nt degree of ti			
S&P Global				asuring a company's perf ssification. The score ran			of ESG risks, opp	oortunities, an	d impacts		
	ESC Saara		Bloomberg score evalu	ating the company's agg	regated Environm	nental, Social a		(ESG) perfor	mance. The		
Bloomberg	ESG Score		score is based on Bloo	mberg's view of ESG fina the weights are determin							

Rating regarding the sustainable development of Thai listed companies, both on the SET and MAI, are publicly available on the website of the Securities and Exchange Commission of Thailand (SEC). Currently, ratings available are 1) "CG Score"; 2) "AGM Level"; 3) "Thai CAC"; and 4) THSI. The ratings are updated on an annual basis. FSSIA does not confirm nor certify the accuracy of such ratings. Source: FSSIA's compilation

#### **GENERAL DISCLAIMER**

#### ANALYST(S) CERTIFICATION

#### Teerapol Udomvej, CFA FSS International Investment Advisory Securities Co., Ltd

The individual(s) identified above certify(ies) that (i) all views expressed in this report accurately reflect the personal view of the analyst(s) with regard to any and all of the subject securities, companies or issuers mentioned in this report; and (ii) no part of the compensation of the analyst(s) was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed herein.

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#### History of change in investment rating and/or target price



Teerapol Udomvej, CFA started covering this stock from 03-Nov-2020

5 20

26-May-2023

BUY

Price and TP are in local currency

Source: FSSIA estimates

25-Mar-2022

Company	Ticker	Price	Rating	Valuation & Risks
S Hotels and Resorts	SHR TB	THB 2.38	BUY	Downside risks to our DCF-based target price include 1) extraordinary events such as political turmoil and natural disasters; 2) a higher hotel room supply, which may result in price competition; and 3) the slower-than-expected recovery of international tourist numbers.

BUY

24-Jan-2024

BUY

4 00

5 20

Source: FSSIA estimates

#### Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited.

All share prices are as at market close on 08-May-2024 unless otherwise stated.



#### **RECOMMENDATION STRUCTURE**

#### **Stock ratings**

Stock ratings are based on absolute upside or downside, which we define as (target price\* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

\* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

#### **Industry Recommendations**

**Overweight.** The analyst expects the fundamental conditions of the sector to be positive over the next 12 months. **Neutral.** The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months. **Underweight.** The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

#### **Country (Strategy) Recommendations**

**Overweight (O).** Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Neutral (N).** Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Underweight (U).** Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.